WEYERHAEUSER

Earnings Results: 1st Quarter 2013

04.26.13

FORWARD-LOOKING STATEMENT

This presentation contains statements concerning the company's future results and performance that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on various assumptions and may not be accurate because of risks and uncertainties surrounding these assumptions. Factors listed below, as well as other factors, may cause actual results to differ significantly from these forward-looking statements. There is no guarantee that any of the events anticipated by these forward-looking statements will occur. If any of the events occur, there is no guarantee what effect they will have on company operations or financial condition. The company will not update these forward-looking statements after the date of this news release.

Some forward-looking statements discuss the company's plans, strategies and intentions. They use words such as "expects," "may," "will," "believes," "should," "approximately," "anticipates," "estimates," and "plans." In addition, these words may use the positive or negative or other variations of those terms.

This release contains forward-looking statements regarding the company's expectations during the second quarter of 2013, including improved selling prices for Western domestic and export logs, slightly lower fee harvest volumes, flat realization and somewhat higher fee harvest volumes in the South, seasonally higher silviculture expenses, somewhat higher earnings from dispositions of non-strategic timberlands, and comparable earnings from the Timberlands segment excluding disposition of non-strategic timberlands; higher sales volumes across all product lines, slightly higher sales realization for engineered wood products, potential softening in prices for lumber and oriented strand board, slightly higher log costs, improved operating rates, and comparable earnings from the Wood Products segment; slightly higher pulp price realizations, lower maintenance costs, lower fiber and energy costs, and significantly higher earnings from the Cellulose Fibers segment; and seasonally increased home closings to approximately 600 single-family homes, slight decline in average price of homes closed due to mix, average margins comparable to the first quarter of 2013, higher selling-related expenses due to additional closing volume, and a slight profit from single-family homebuilding in the Real Estate segment. Major risks, uncertainties and assumptions that affect the company's businesses and may cause actual results to differ from these forward-looking statements, include, but are not limited to:

- the effect of general economic conditions, including employment rates, housing starts, interest rate levels, availability of financing for home mortgages, and strength of the U.S. dollar;
- market demand for the company's products, which is related to the strength of the various U.S. business segments and U.S. and international economic conditions;
- performance of the company's manufacturing operations, including maintenance requirements;
- the level of competition from domestic and foreign producers;
- the successful execution of internal performance plans, including restructurings and cost reduction initiatives;
- raw material and energy prices and transportation costs;
- the effect of weather and the risk of loss from fires, floods, windstorms, hurricanes, pest infestation and other natural disasters;
- federal tax policies;
- the effect of forestry, land use, environmental and other governmental regulations;
- legal proceedings;
- performance of pension fund investments and related derivatives;
- The effect of timing of retirements and changes in the market price of company stock on charges for stock-based compensation;
- changes in accounting principles; and
- other factors described under "Risk Factors" in the Company's annual report on Form 10-K and quarterly reports on Form 10-Q.

The company also is a large exporter and is affected by changes in economic activity in Europe and Asia, particularly Japan and China. It is affected by changes in currency exchange rates, particularly the relative value of the U.S. dollar to the euro and the Canadian dollar and the relative value of the euro to the yen. Restrictions on international trade or tariffs imposed on imports also may affect the company.

NON-GAAP FINANCIAL MEASURES

- **During the course of this presentation, certain non-U.S. GAAP financial information will be presented. A reconciliation of those numbers to U.S. GAAP financial measures is included in this presentation which is available on the company's website at *www.weyerhaeuser.com***

2013 Q1 CONSOLIDATED RESULTS

$ Millions	2012	2013	
Contribution to Earnings	Q4	Q1	Change
Timberlands	$95	$104	$9
Wood Products	38	178	140
Cellulose Fibers	61	31	(30)
Real Estate	81	--	(81)
Unallocated Items	(4)	(46)	(42)
Total Contribution to Earnings	**$271**	**$267**	**($4)**
Adjusted EBITDA[1]	**$391**	**$387**	**($4)**

$ Millions EXCEPT EPS	2012	2013
Consolidated Statement of Operations	Q4	Q1
Net sales	**$2,000**	**$1,951**
Cost of products sold	1,580	1,533
Gross margin	420	418
SG&A expenses	182	169
Other income, net[2]	(33)	(18)
Total Contribution to Earnings	**$271**	**$267**
Interest expense, net[3]	(88)	(82)
Income taxes[4]	(40)	(41)
Net Income	**$143**	**$144**
Diluted EPS	**$0.26**	**$0.26**

1. A reconciliation to GAAP is set forth on Chart 19 and at www.weyerhaeuser.com.
2. Other income, net includes: R&D expense, charges for restructuring, closures and impairments; other operating income, net; interest income and other; and net loss attributable to non-controlling interests.
3. Interest expense is net of capitalized interest.
4. Income taxes for 2012 Q4 include net benefits of $5 million from income tax adjustments.

TIMBERLANDS SEGMENT

1st Quarter Notes

- Strong demand for Western logs in domestic and export markets
- Improved selling prices and higher fee harvest volumes in the West
- Lower earnings from disposition of non-strategic timberlands
- Slightly higher selling prices and lower fee harvest volumes in the South due to wet weather

TIMBERLANDS ($ Millions)	2012	2013
Segment Statement of Operations	**Q4**	**Q1**
Third party sales	$291	$285
Intersegment sales	117	127
Total sales	**408**	**412**
Cost of products sold[1.]	299	290
Gross margin	**109**	**122**
SG&A expenses	22	28
Other income, net[2]	(8)	(10)
Contribution to Earnings	**$95**	**$104**
Adjusted EBITDA[3]	**$131**	**$139**
Gross Margin Percentage[4]	**27%**	**30%**
Operating Margin Percentage[5]	**23%**	**25%**

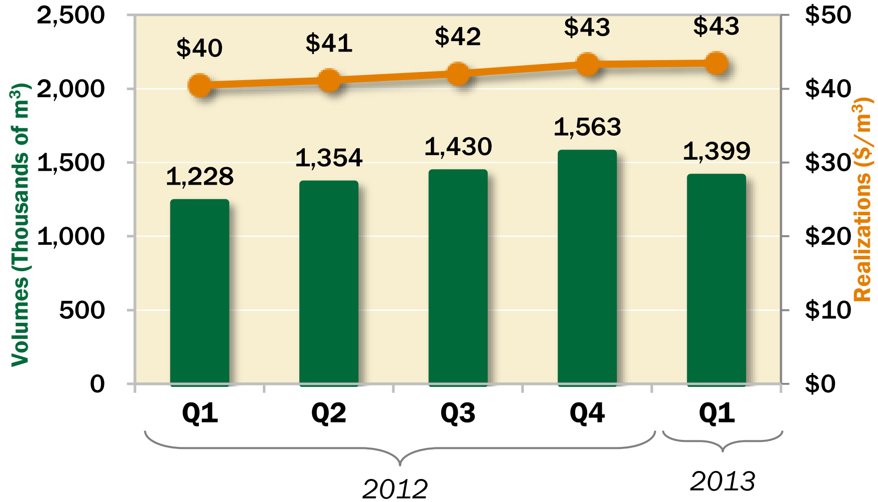
1. 2013 Q1 excludes $8 million of third party sales, $97 million of intersegment sales, and $105 million in cost of products sold for Canadian Forestland operations, compared with $7 million of third party sales, $68 million of intersegment sales and $75 million in cost of products in 2012 Q4.
2. Other income, net includes: R&D expense, charges for restructuring, closures and impairments; other operating income, net; interest income and other; and net loss attributable to non-controlling interests.
3. A reconciliation to GAAP is set forth on Chart 19, and at www.weyerhaeuser.com.
4. Gross margin divided by total sales excluding Canadian Forestlands operations. Timberlands makes no margin on Canadian Forestlands operations, which are operated as a cost center for the purpose of supplying Weyerhaeuser's Canadian manufacturing facilities.
5. Contribution to earnings divided by total sales excluding Canadian Forestlands operations.

WESTERN/SOUTHERN TIMBERLANDS

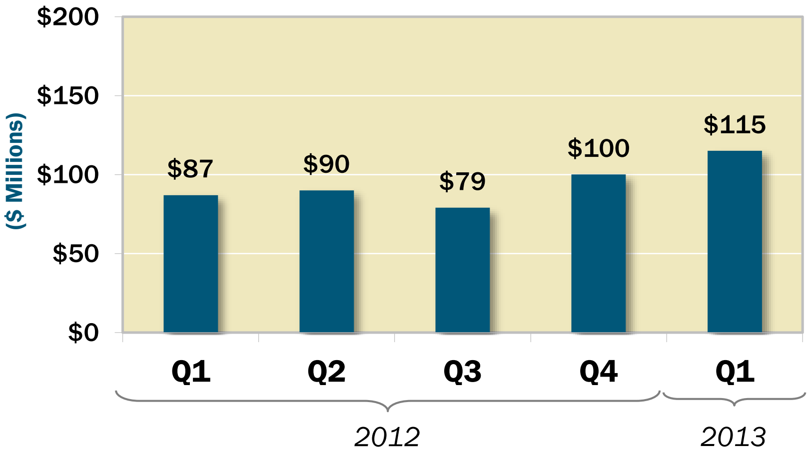
Chart 3

3rd-Party Log Sales and Realizations - West

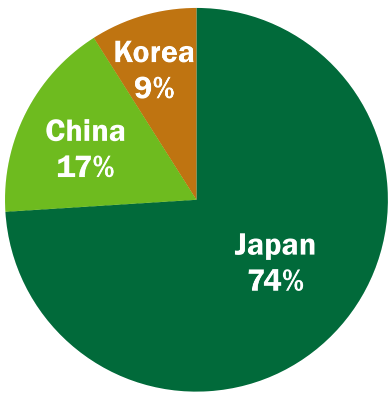
3rd-Party Log Sales and Realizations - South



Export Log Sales[1]



Export Log Sales by Country[1]



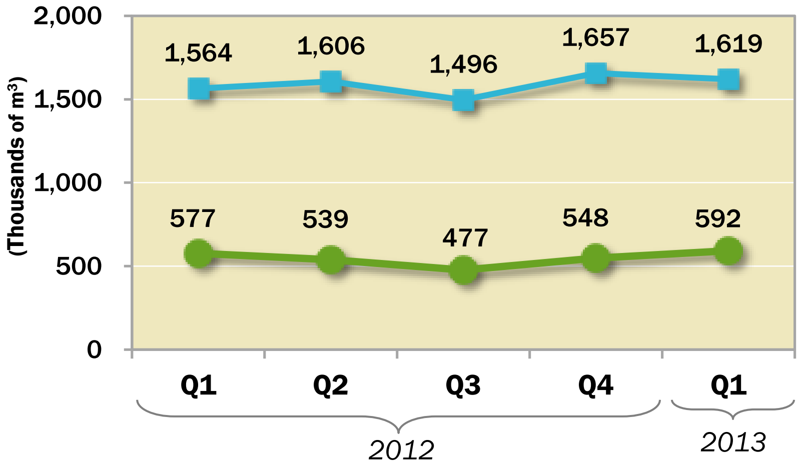
2013 Q1

1. Export log sales are net of freight expense, rebates and claims.

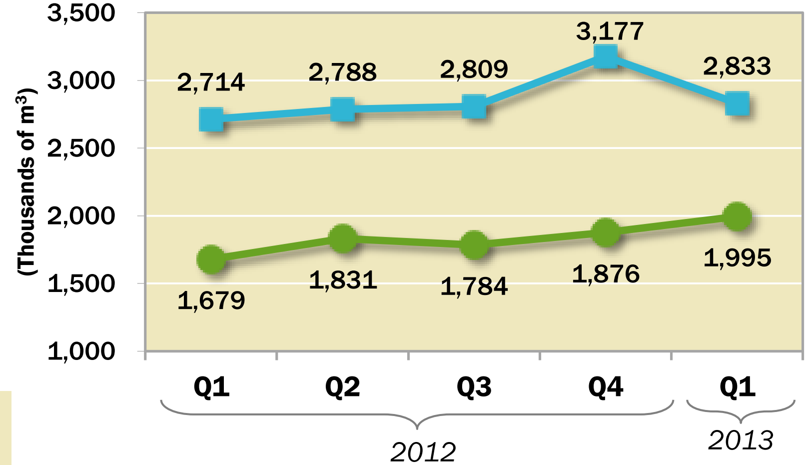
WESTERN/SOUTHERN TIMBERLANDS

Chart 4

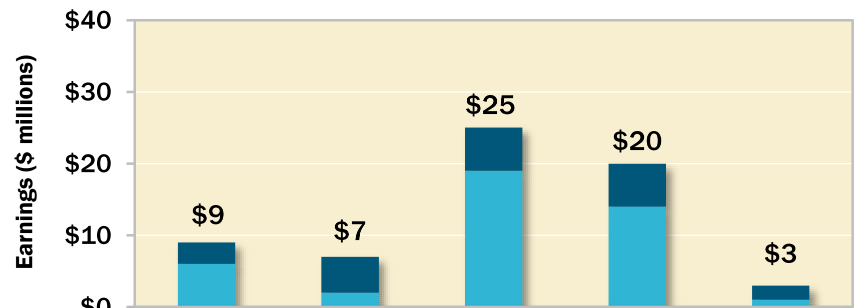
Intersegment Log Sales Volume



Fee Harvest Volume



Earnings from Timberland Dispositions



	Q1	Q2	Q3	Q4	Q1
HBU Sales, including Non-Strategic Timberlands	$3	$5	$6	$6	$2
Like Kind Exchange (IRC Section 1031)	$6	$2	$19	$14	$1
	2012				2013

WOOD PRODUCTS SEGMENT

WOOD PRODUCTS ($ Millions)	2012	2013
EBITDA by Business	**Q4**	**Q1**
Lumber	$27	$101
OSB	61	102
Engineered Wood Products	(3)	11
Distribution	(12)	(3)
Other	(2)	(2)
Total Adjusted EBITDA[1]	**$71**	**$209**

1st Quarter Notes

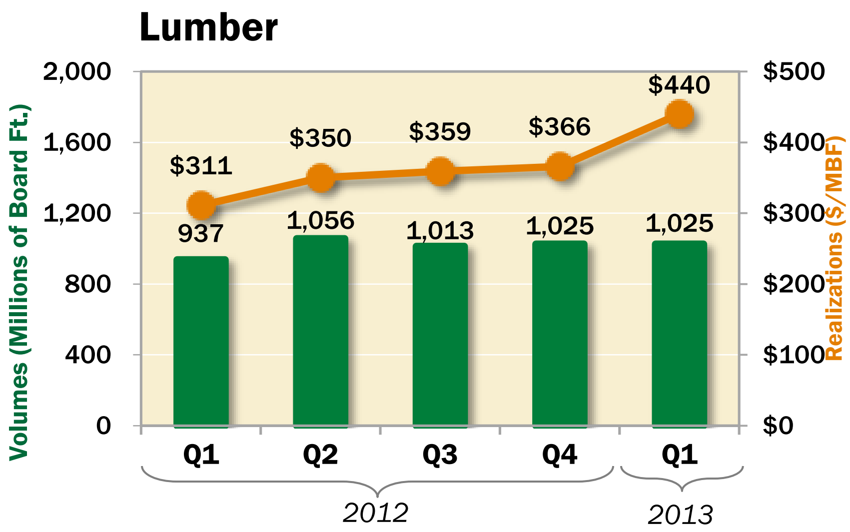
- Significantly higher price realizations for lumber and oriented strand board
- Improved operating rates across all product lines due to stronger demand and better mill operating performance
- Higher raw material costs

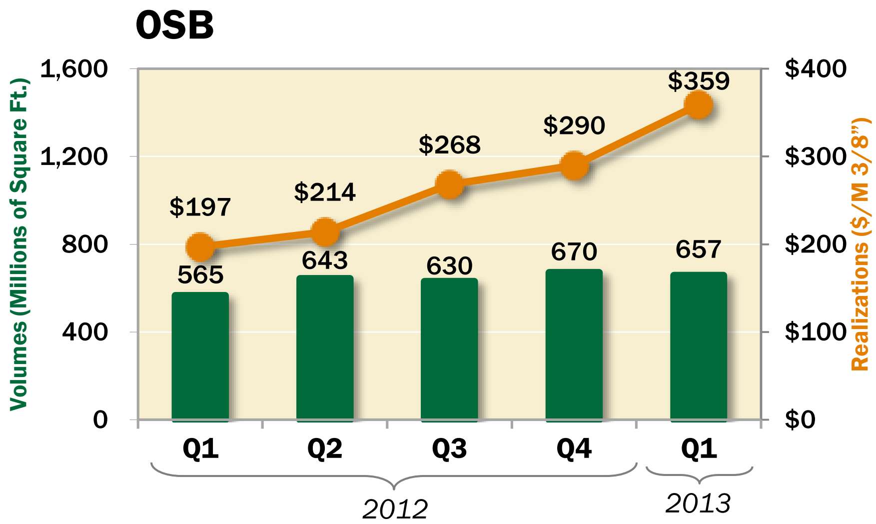
WOOD PRODUCTS ($ Millions)	2012	2013
Segment Statement of Operations	**Q4**	**Q1**
Third party sales	$832	$988
Intersegment sales	16	18
Total sales	**848**	**1,006**
Cost of products sold	748	770
Gross margin	**100**	**236**
SG&A expenses	58	62
Other (income) expenses, net[2]	4	(4)
Contribution to Earnings	**$38**	**$178**
Gross Margin Percentage[3]	**12%**	**23%**
Operating Margin Percentage[4]	**4%**	**18%**

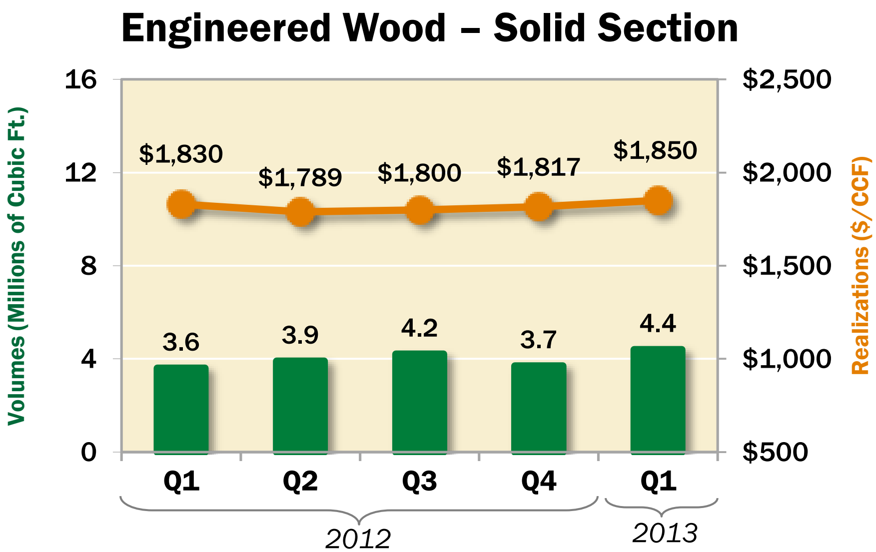
1. A reconciliation to GAAP is set forth on Chart 20, and at www.weyerhaeuser.com. Adjusted EBITDAs for Wood Products businesses include earnings on internal sales, primarily from the manufacturing businesses to Distribution. These sales occur at market price.
2. Other income, net includes: R&D expense, charges for restructuring, closures and impairments; other operating income, net; interest income and other; and net loss attributable to non-controlling interests.
3. Gross margin divided by total sales.
4. Contribution to earnings divided by total sales.

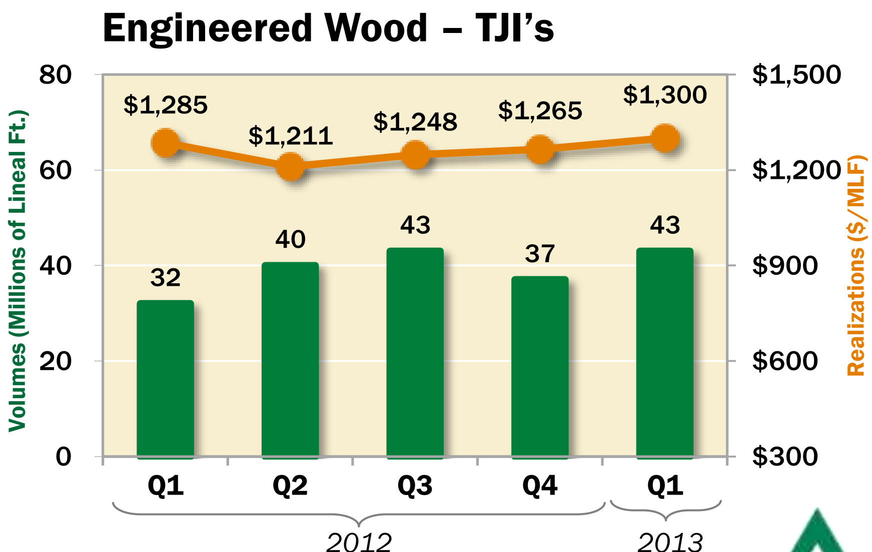
3RD-PARTY SALES VOLUMES AND REALIZATIONS[1]

Chart 6









1. Third party sales include sales of internally produced products and products purchased for resale, primarily through the Distribution business.

CELLULOSE FIBERS SEGMENT

1st Quarter Notes

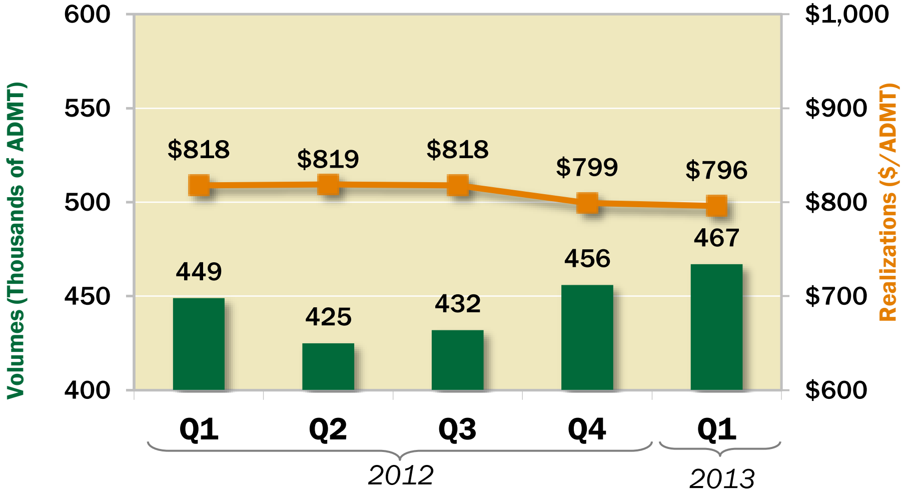
- Slightly lower average price realizations for pulp
- Increased maintenance expense and lower pulp mill productivity due to additional scheduled maintenance
- Higher fiber and energy costs

CELLULOSE FIBERS ($ Millions)	2012	2013
Segment Statement of Operations	**Q4**	**Q1**
Total sales	**$463**	**$474**
Cost of products sold	385	424
Gross margin	**78**	**50**
SG&A expenses	23	24
Other income, net[1]	(6)	(5)
Contribution to Earnings	**$61**	**$31**
Adjusted EBITDA[2]	**$99**	**$70**
Gross Margin Percentage[3]	**17%**	**11%**
Operating Margin Percentage[4]	**13%**	**7%**

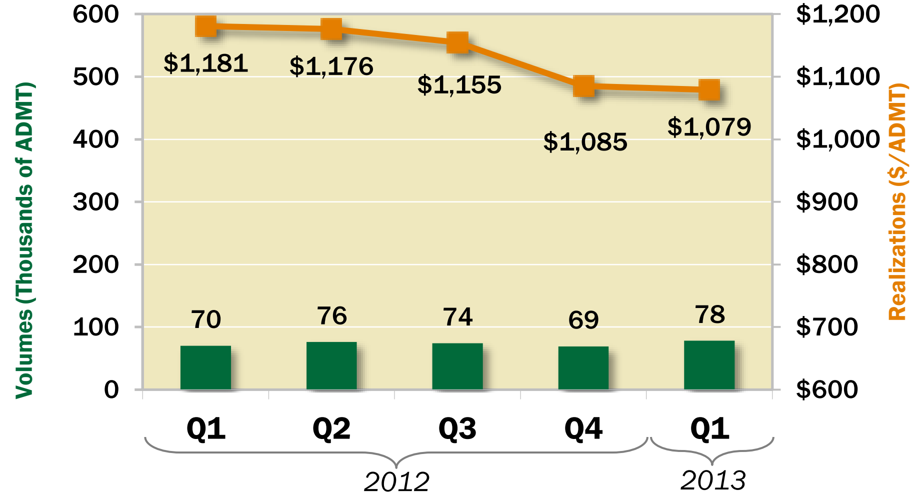
1. Other income, net includes: R&D expense, charges for restructuring, closures and impairments; other operating income, net; interest income and other; and net loss attributable to non-controlling interests.
2. A reconciliation to GAAP is set forth on Chart 19, and at www.weyerhaeuser.com.
3. Gross margin divided by total sales.
4. Contribution to earnings divided by total sales.

CELLULOSE FIBERS SEGMENT

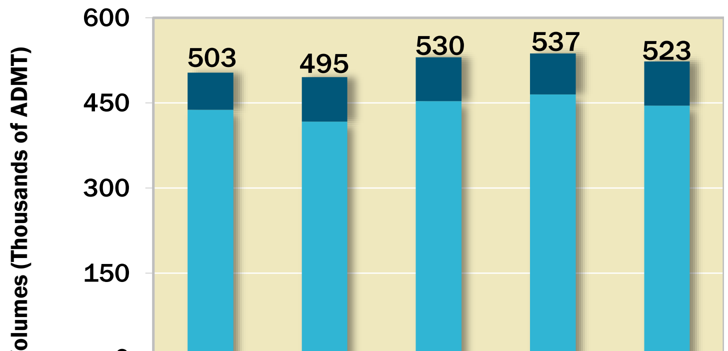
3rd-Party Sales Volumes and Realizations – Pulp



3rd-Party Sales Volumes and Realizations – Liquid Packaging



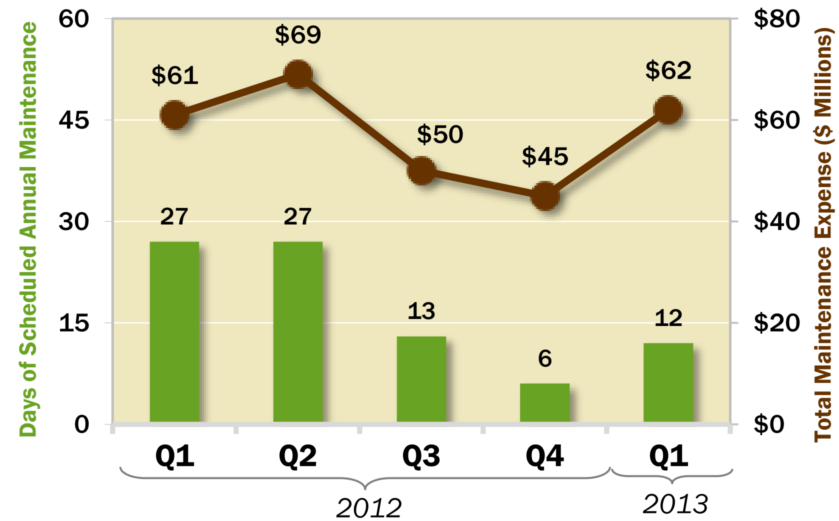
Production Volumes



	Q1	Q2	Q3	Q4	Q1
Liquid Packaging	65	78	77	72	78
Pulp	438	417	453	465	445

2012 2013

Maintenance Expense and Scheduled Annual Outage Days[1]



1. Includes expenses for annual maintenance outages and other maintenance projects.

REAL ESTATE SEGMENT

1st Quarter Notes

- Earnings from land and lot sales decreased $65 million compared with fourth quarter, which included unusually large transactions
- Seasonally lower closing volume
- Average margins decreased slightly due to mix and rising input costs
- Reduced selling costs due to lower closing volume

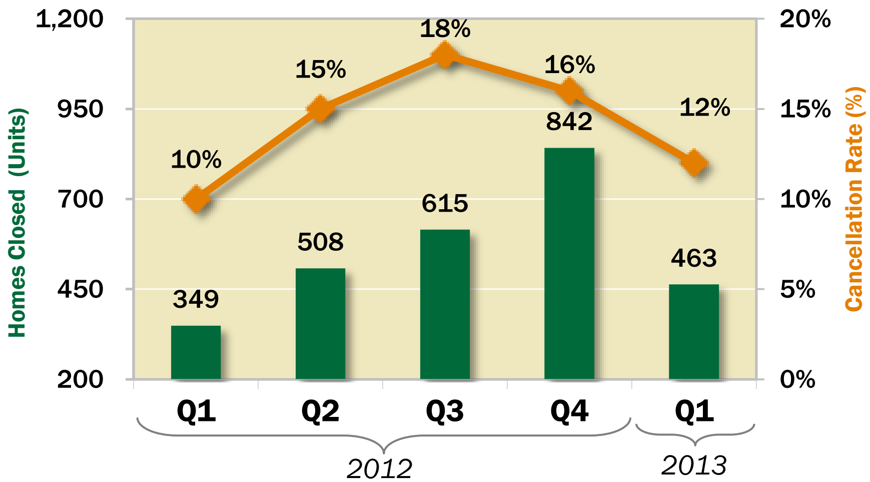
REAL ESTATE ($ Millions)	2012	2013
Segment Statement of Operations	Q4	Q1
Total sales	**$407**	**$196**
Cost of products sold	276	160
Gross margin	**131**	**36**
SG&A expenses	52	36
Other (income) expenses, net[1]	(2)	--
Contribution to Earnings	**$81**	**$--**
Adjusted EBITDA[2]	**$91**	**$9**
Gross Margin Percentage[3]	**32%**	**18%**
Operating Margin Percentage[4]	**20%**	**0%**

1. Other income, net includes: R&D expense, charges for restructuring, closures and impairments; other operating income, net; interest income and other; and net loss attributable to non-controlling interests.
2. A reconciliation to GAAP is set forth on Chart 19, and at www.weyerhaeuser.com.
3. Gross margin divided by total sales. Gross margin percent for 2012 Q4 is abnormally high due to unusually large land transactions.
4. Contribution to earnings divided by total sales. Operating margin percent for 2012 Q4 is abnormally high due to unusually large land transactions.

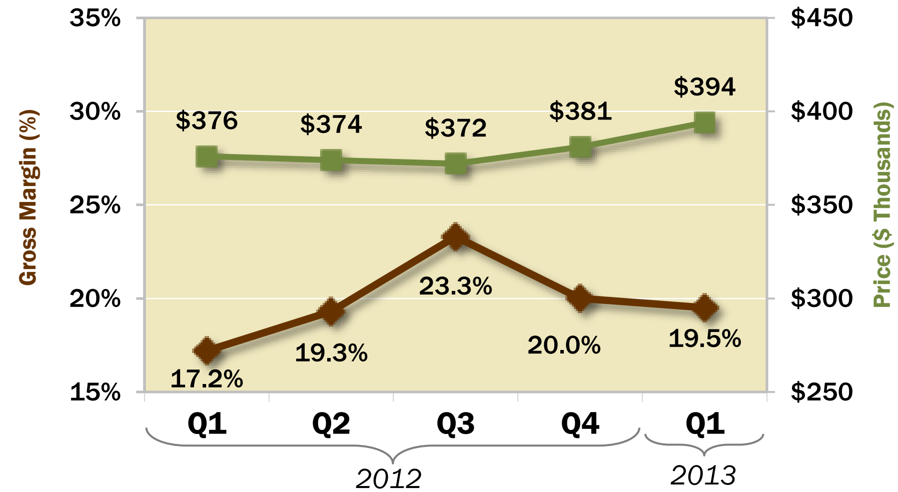
SINGLE FAMILY HOMEBUILDING

Chart 10

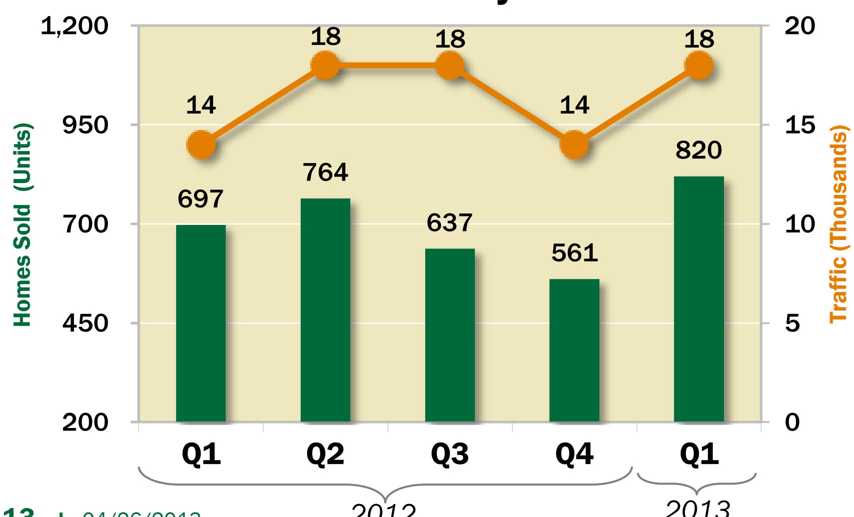
Home Closings and Cancellation Rate



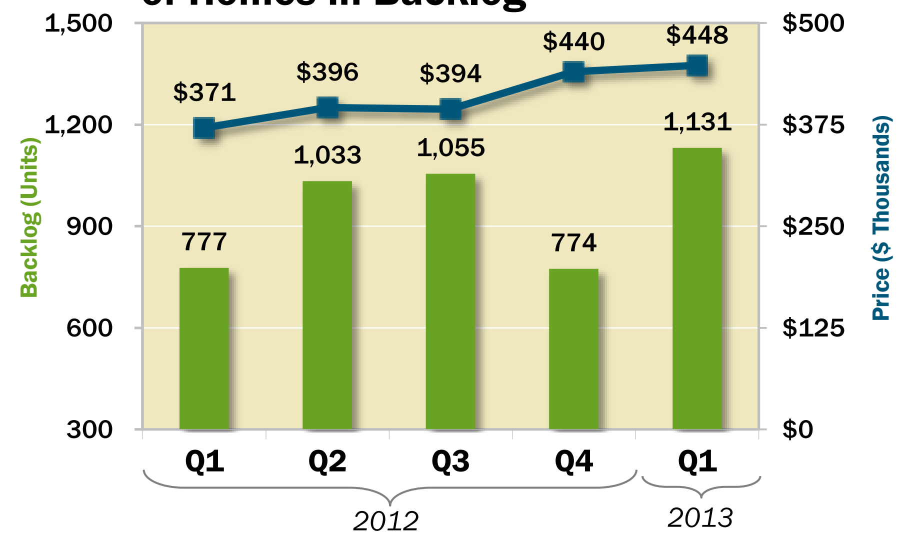
Average Closing Price and Single-Family Gross Margin



Homes Sold and Buyer Traffic



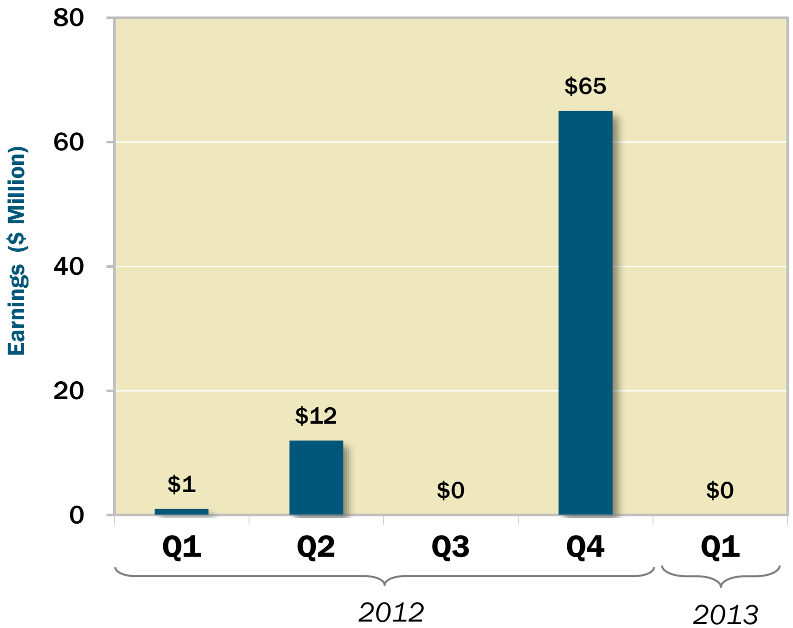
Backlog and Average Sale Price of Homes in Backlog



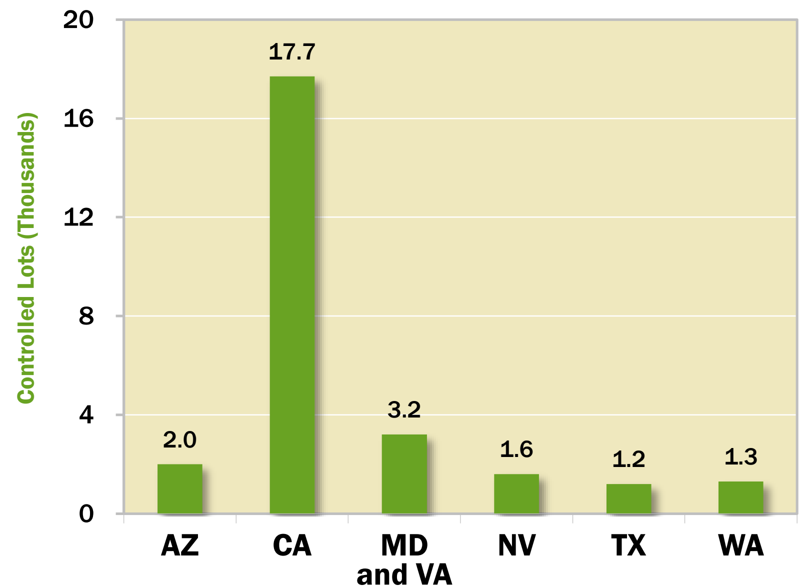
LAND AND LOTS

Chart 11

Earnings from Sale of Land and Lots



Controlled Lots as of March 31, 2013[1]



1. Lots are controlled through both ownership and the use of options and are in various stages of development. The business also controls approximately 67,000 lots, mostly under option, in a large master planned community in Nevada. Development and construction of these lots is on hold, pending improvements in the local market.

UNALLOCATED ITEMS[1]

UNALLOCATED ITEMS ($ Millions)	2012 Q4	2013 Q1
Unallocated Corporate Function Expenses	($8)	($3)
Unallocated Share-Based Compensation	(3)	(7)
Unallocated Pension & Postretirement Costs	(8)	(10)
Foreign Exchange Gains (Losses)	(2)	(4)
Elimination of Intersegment Profit in Inventory and LIFO	8	(24)
Other	9	2
Charge to Earnings	**($4)**	**($46)**
Adjusted EBITDA[2]	**($1)**	**($40)**

UNALLOCATED ITEMS ($ Millions)	2012	2013
By Natural Expense	**Q4**	**Q1**
Cost of (credit to) products sold[3]	($2)	$26
G&A expenses	27	19
Other (income) expenses, net	(21)	1
Charge to Earnings	**($4)**	**($46)**

1. Unallocated items are gains or charges not related to or allocated to an individual operating segment. They include a portion of items such as: share-based compensation; pension and postretirement costs; foreign exchange transaction gains and losses associated with financing; and the elimination of intersegment profit in inventory and the LIFO reserve.
2. A reconciliation to GAAP is set forth on Chart 19, and at www.weyerhaeuser.com.
3. Cost of products sold is comprised primarily of elimination of intersegment profit in inventory and LIFO.

OUTLOOK: 2013 Q2

SEGMENT	• COMMENTS
TIMBERLANDS	• Improved selling prices for Western domestic and export logs, and slightly lower fee harvest volumes • Flat realizations and somewhat higher fee harvest volumes in the South • Seasonally higher silviculture expenses • Somewhat higher earnings from disposition of non-strategic timberlands • Excluding dispositions of non-strategic timberlands, expect 2013 Q2 earnings to be comparable to 2013 Q1
WOOD PRODUCTS	• Higher sales volumes across all product lines • Slightly higher sales realizations for engineered wood products, and potential softening in prices for lumber and oriented strand board • Slightly higher log costs, partially offset by improved operating rates • Expect 2013 Q2 earnings to be comparable to 2013 Q1
CELLULOSE FIBERS	• Slightly higher pulp price realizations • Lower maintenance, fiber and energy costs • Expect 2013 Q2 earnings to be significantly higher than 2013 Q1
REAL ESTATE	• Home closings increase seasonally to approximately 600 single family homes • Slight decline in average price of homes closed due to mix • Average margins comparable to 2013 Q1 • Higher selling-related expenses due to additional closing volume • Expect a slight profit from single-family homebuilding operations in 2013 Q2

FINANCIAL ITEMS

KEY FINANCIAL METRICS ($ Millions)	2012 Q4	2013 Q1
Ending Cash Balance	$898	$639
Long-Term Debt	$4,291	$4,135
Gross Debt to Adjusted EBITDA (LTM)[1]	3.7	3.0
Net Debt to Enterprise Value[2]	18%	17%

Scheduled Debt Maturities as of March 31, 2013

($ Millions)	2013[3]	2014	2015	2016	2017
Debt Maturities	$253	$15	$0	$0	$281

1. LTM = last twelve months. A reconciliation to GAAP is set forth on Chart 21.
2. Long-term debt, net of cash and equivalents, divided by enterprise value. Enterprise value is defined as long term debt, net of cash and equivalents, plus market capitalization.
3. 2013 debt maturities include scheduled principal repayments of: $21 million in 2013 Q2, $163 million in 2013 Q3 and $69 million in 2013 Q4.

Cash from Operations

Capital Expenditures

APPENDIX

PENSION AND POSTRETIREMENT EXPENSE

Chart 15

$ Millions	2012				2013
Net Pension and Postretirement Costs[1]	**Q1**	**Q2**	**Q3**	**Q4**	**Q1**
Timberlands	$1	$3	$2	$2	$2
Wood Products	8	5	6	6	7
Cellulose Fibers	3	4	3	4	4
Real Estate	1	2	1	--	1
Unallocated Items	7	7	7	8	10
Total Company Pension and Postretirement Costs	**$20**	**$21**	**$19**	**$20**	**$24**

1. Net pension and postretirement cost (credit) excludes special items, as well as the recognition of curtailments, settlements and special termination benefits due to closures, restructuring or divestitures.

INTERSEGMENT PROFIT / LIFO ADJUSTMENT

Chart 16

Weyerhaeuser began holding elimination of intersegment profit on inventory and the LIFO reserve as part of Unallocated Items during 2012 Q2. This change provides a better understanding of business segment operating results. Contributions to earnings for prior periods have been adjusted to reflect this change. A reconciliation to contribution to earnings as previously reported is set forth below.

$ Millions	2012			
Contribution to Earnings Before Special Items	**Q1**	**Q2 (as reported)**	**Q3 (as reported)**	**Q4 (as reported)**
Timberlands:				
As previously reported	$71			
Intersegment profit / LIFO adjustment	(1)			
As adjusted (as reported for 2012 2Q and forward)	$70	$77	$80	$95
Wood Products:				
As previously reported	($22)			
Intersegment profit / LIFO adjustment	9			
As adjusted (as reported for 2012 2Q and forward)	($13)	$30	$59	$38
Cellulose Fibers:				
As previously reported	$44			
Intersegment profit / LIFO adjustment	4			
As adjusted (as reported for 2012 2Q and forward)	$48	$36	$78	$61
Unallocated Items:				
As previously reported	($10)			
Intersegment profit / LIFO adjustment (as reported for 2012 2Q and forward)	(12)	(2)	(10)	8
As adjusted (as reported for 2012 2Q and forward)	($22)	($28)	($17)	($4)

EARNINGS SUMMARY

Weyerhaeuser began holding elimination of intersegment profit on inventory and the LIFO reserve as part of Unallocated Items during 2012 Q2. Contributions to earnings for prior periods have been adjusted to reflect this change. A reconciliation to contribution to earnings as previously reported is set forth on Chart 16: Intersegment Profit / LIFO Adjustment.

$ Millions EXCEPT EPS	2012				2013
Contribution to Earnings Before Special Items	**Q1**	**Q2**	**Q3**	**Q4**	**Q1**
Timberlands	$70	$77	$80	$95	$104
Wood Products	(13)	30	59	38	178
Cellulose Fibers	48	36	78	61	31
Real Estate	(8)	15	17	81	--
Unallocated Items	(22)	(28)	(17)	(4)	(46)
Total Contribution to Earnings before Special Items	$75	$130	$217	$271	$267
Special Items	38	57	--	--	--
Total Contribution to Earnings	$113	$187	$217	$271	$267
Interest Expense, net[1]	(87)	(86)	(87)	(88)	(82)
Income Taxes[2]	15	(17)	(13)	(40)	(41)
Net Income	$41	$84	$117	$143	$144
Net Income before Special Items[3]	$9	$47	$117	$143	$144
Diluted EPS	$0.08	$0.16	$0.22	$0.26	$0.26
Diluted EPS before Special Items[3]	$0.02	$0.09	$0.22	$0.26	$0.26

1. Interest expense is net of capitalized interest.
2. Income taxes include a net benefit of $5 million from income tax adjustments in 2012 Q4 and benefits from income tax settlements of $7 million in 2012 Q3 and $8 million in 2012 Q1.
3. A reconciliation to GAAP Net Income is set forth at www.weyerhaeuser.com. A reconciliation to GAAP EPS is set forth on Chart 18, and at www.weyerhaeuser.com.

EARNINGS PER SHARE RECONCILIATION

Chart 18

Millions EXCEPT EPS	2012				2013
	Q1	Q2	Q3	Q4	Q1
Weighted Average Shares Outstanding, Diluted	**540**	**540**	**542**	**547**	**551**
Diluted EPS Before Special Items	**$0.02**	**$0.09**	**$0.22**	**$0.26**	**$0.26**
Special Items:					
Net Gain on Sale of Assets, Operations and Property	--	0.01	--	--	--
Gain on Postretirement Plan Amendment	0.06	0.06	--	--	--
Income Tax Adjustments and Credits	0.02	--	--	--	--
Closures, Restructuring, Impairments, and Related Charges	(0.02)	--	--	--	--
Diluted EPS (GAAP)	**$0.08**	**$0.16**	**$0.22**	**$0.26**	**$0.26**

EBITDA RECONCILIATION BY SEGMENT

$ Millions	2012 Q4						2013 Q1					
	Timberlands	Wood Products	Cellulose Fibers	Real Estate	Unallocated Items	Total	Timberlands	Wood Products	Cellulose Fibers	Real Estate	Unallocated Items	Total
Adjusted EBITDA Excluding Special Items[1]	**$131**	**$71**	**$99**	**$91**	**($1)**	**$391**	**$139**	**$209**	**$70**	**$9**	**($40)**	**$387**
Depletion, Depreciation & Amortization	(38)	(33)	(40)	(4)	(3)	(118)	(36)	(31)	(39)	(3)	(3)	(112)
Non-Operating Pension & Postretirement Costs	--	--	--	--	(8)	(8)	--	--	--	--	(10)	(10)
Special Items	--	--	--	--	--	--	--	--	--	--	--	--
Capitalized Interest Included in Cost of Products Sold	--	--	--	(8)	(1)	(9)	--	--	--	(7)	(2)	(9)
Operating Income (GAAP)	**$93**	**$38**	**$59**	**$79**	**($13)**	**$256**	**$103**	**$178**	**$31**	**($1)**	**($55)**	**$256**
Interest Income and Other	1	--	2	2	9	14	1	--	--	1	9	11
Loss Attributable to Non-Controlling Interest	1	--	--	--	--	1	--	--	--	--	--	--
Net Contribution to Earnings (GAAP)	**$95**	**$38**	**$61**	**$81**	**($4)**	**$271**	**$104**	**$178**	**$31**	**$0**	**($46)**	**$267**

1. Adjusted EBITDA excluding special items is a non-GAAP measure that management uses to evaluate the performance of the company. Adjusted EBITDA, as we define it, is operating income adjusted for depreciation, depletion, amortization, pension and postretirement costs not allocated to business segments (primarily interest cost, expected return on plan assets, amortization of actuarial loss and amortization of prior service cost / credit), special items and interest included in cost of products sold. Adjusted EBITDA should not be considered in isolation from and is not intended to represent an alternative to our GAAP results.

EBITDA RECONCILIATION – WOOD PRODUCTS

Chart 20

$ Millions	2012 Q1						2012 Q2						2012 Q3						2012 Q4					
	Lumber	OSB	EWP	Dist	Other	TOTAL	Lumber	OSB	EWP	Dist	Other	TOTAL	Lumber	OSB	EWP	Dist	Other	TOTAL	Lumber	OSB	EWP	Dist	Other	TOTAL
Adjusted EBITDA Excluding Special Items[1]	**$14**	**$12**	**$9**	**($9)**	**($6)**	**$20**	**$48**	**$19**	**$4**	**($5)**	**($3)**	**$63**	**$41**	**$51**	**$7**	**($3)**	**($4)**	**$92**	**$27**	**$61**	**($3)**	**($12)**	**($2)**	**$71**
Depletion, Depreciation & Amortization	(12)	(7)	(14)	(1)	--	(34)	(11)	(8)	(12)	(1)	(1)	(33)	(11)	(8)	(12)	(2)	--	(33)	(11)	(8)	(13)	(1)	--	(33)
Special Items	--	--	--	--	--	--	--	--	--	--	6	6	--	--	--	--	--	--	--	--	--	--	--	--
Operating Income (GAAP)	**$2**	**$5**	**($5)**	**($10)**	**($6)**	**($14)**	**$37**	**$11**	**($8)**	**($6)**	**$2**	**$36**	**$30**	**$43**	**($5)**	**($5)**	**($4)**	**$59**	**$16**	**$53**	**($16)**	**($13)**	**($2)**	**$38**
Interest Income and Other	--	--	--	--	1	1	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--
Net Contribution to Earnings (GAAP)	**$2**	**$5**	**($5)**	**($10)**	**($5)**	**($13)**	**$37**	**$11**	**($8)**	**($6)**	**$2**	**$36**	**$30**	**$43**	**($5)**	**($5)**	**($4)**	**$59**	**$16**	**$53**	**($16)**	**($13)**	**($2)**	**$38**

$ Millions	2013 Q1					
	Lumber	OSB	EWP	Dist	Other	TOTAL
Adjusted EBITDA Excluding Special Items[1]	**$101**	**$102**	**$11**	**($3)**	**($2)**	**$209**
Depletion, Depreciation & Amortization	(10)	(8)	(12)	(1)	--	(31)
Special Items	--	--	--	--	--	--
Operating Income (GAAP)	**$91**	**$94**	**($1)**	**($4)**	**($2)**	**$178**
Interest Income and Other	--	--	--	--	--	--
Net Contribution to Earnings (GAAP)	**$91**	**$94**	**($1)**	**($4)**	**($2)**	**$178**

1. Adjusted EBITDA excluding special items is a non-GAAP measure that management uses to evaluate the performance of the company. Adjusted EBITDA, as we define it, is operating income adjusted for depreciation, depletion, amortization, pension and postretirement costs not allocated to business segments (primarily interest cost, expected return on plan assets, amortization of actuarial loss and amortization of prior service cost / credit), special items and interest included in cost of products sold. Adjusted EBITDA should not be considered in isolation from and is not intended to represent an alternative to our GAAP results.

GROSS DEBT TO EBITDA RECONCILIATION

Chart 21

$ Millions	2012	2013
	Q4	Q1
Gross Debt to Adjusted EBITDA (LTM)[1, 2]	**3.7**	**3.0**
Long-Term Debt	**$4,291**	**$4,135**
Adjusted EBITDA Excluding Special Items (LTM)[1]	**$1,162**	**$1,363**
Depletion, Depreciation & Amortization	(456)	(455)
Non-Operating Pension & Postretirement Costs	(29)	(32)
Special Items	95	57
Capitalized Interest Included in Cost of Products Sold	(37)	(43)
Operating Income (GAAP)	**$735**	**$890**
Interest Income and Other	52	51
Loss Attributable to Non-Controlling Interest	1	1
Net Contribution to Earnings (GAAP)	**$788**	**$942**

1. LTM = last twelve months.
2. Gross debt to adjusted EBITDA is a non-GAAP measure that management uses to evaluate the performance of the company. Gross debt to adjusted EBITDA, as we define it, is long-term debt divided by the last twelve months of adjusted EBITDA excluding special items. Adjusted EBITDA excluding special items is a non-GAAP measure that management uses to evaluate the performance of the company. Adjusted EBITDA, as we define it, is operating income adjusted for depreciation, depletion, amortization, pension and postretirement costs not allocated to business segments (primarily interest cost, expected return on plan assets, amortization of actuarial loss and amortization of prior service cost / credit), special items and interest included in cost of products sold. Gross debt to adjusted EBITDA should not be considered in isolation from and is not intended to represent an alternative to our GAAP results.