



**Quanta Services, Inc. and Subsidiaries**  
**Non-GAAP Financial Measures and Certain Other Data**  
For the Three and Nine Months Ended September 30, 2015 and 2014  
(In thousands)  
(Unaudited)

The following table presents the non-GAAP financial measures of EBITA, EBITDA and Adjusted EBITDA for the three and nine months ended September 30, 2015 and 2014. Management believes that EBITA, or earnings before interest, taxes and amortization, EBITDA and Adjusted EBITDA, which is earnings before interest, taxes, depreciation, amortization and certain other items as described below, provide useful information to investors, analysts and management in evaluating Quanta's operating results period to period or in comparison with the results of Quanta's competitors. These measures should not be considered as an alternative to cash flow from operating activities or as a measure of liquidity or as an alternative to net income or other measures of performance that are derived in accordance with GAAP.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2015	2014	2015	2014
<b>Reconciliation of EBITA, EBITDA and Adjusted EBITDA:</b>				
Net income from continuing operations attributable to common stock	\$ 43,176	\$ 87,923	\$ 122,872	\$ 208,818
Interest expense	2,021	1,321	5,096	3,431
Interest income	(346)	(900)	(1,118)	(3,041)
Provision for income taxes	32,389	37,195	94,574	107,269
Equity in earnings of unconsolidated affiliates	-	-	314	332
Amortization of intangible assets	8,650	9,125	25,674	25,160
<b>EBITA</b>	<b>\$ 85,890</b>	<b>\$ 134,664</b>	<b>\$ 247,412</b>	<b>\$ 341,969</b>
Depreciation expense	40,954	36,485	121,382	103,239
<b>EBITDA</b>	<b>\$ 126,844</b>	<b>\$ 171,149</b>	<b>\$ 368,794</b>	<b>\$ 445,208</b>
Acquisition and integration costs	3,141	1,633	6,823	7,273
Non-cash stock-based compensation	9,523	7,397	28,708	27,249
Provision for long-term contract receivable	-	52,542	-	52,542
Arbitration expense	-	-	-	38,848
<b>Adjusted EBITDA</b>	<b>\$ 139,508</b>	<b>\$ 232,721</b>	<b>\$ 404,325</b>	<b>\$ 571,120</b>

**Definition of Days Sales Outstanding:**

Days Sales Outstanding is calculated by using the sum of current accounts receivable, net of allowance (which include retainage and unbilled balances), plus costs and estimated earnings in excess of billings on uncompleted contracts less billings in excess of costs and estimated earnings on uncompleted contracts, divided by average revenues per day during the quarter.