



### **OCI Partners LP**

1Q 2016 Results Presentation May 2016





#### Safe Harbor Provision

Unless the context otherwise requires, references in this presentation to "our partnership," "we," "our," "us" and similar terms, when used in a historical context prior to October 9, 2013, refer to the business and operations of OCI Beaumont LLC, a Texas limited liability company ("OCIB") that OCI USA Inc. contributed to OCI Partners LP in connection with the Initial Public Offering (IPO). When used in the present tense or future tense, those terms and "OCI Partners LP" and "OCIP" refer to OCI Partners LP, a Delaware limited partnership, and its subsidiaries, including OCIB. References to "our general partner" refer to OCI GP LLC, a Delaware limited liability company and a wholly owned subsidiary of OCI USA Inc., References to "OCI USA" refer to OCI USA Inc., a Delaware corporation, which is an indirect wholly owned subsidiary of OCI.

This presentation may contain forward-looking statements that are based upon current expectations and involve a number of risks and uncertainties. Statements that are predictive in nature, that depend upon or refer to future events or conditions or that include the words "will," "believe," "expect," "anticipate," "intend," "estimate" and other expressions that are predictions of or indicate future events and trends and that do not relate to historical matters identify forward-looking statements. Statements about our business strategy, our industry, our expected revenues, our future profitability, our expected capital expenditures (including for maintenance or expansion projects and environmental expenditures) and the impact of such expenditures on our performance, the costs of operating as a publicly traded partnership and other statements, concerns, or matters that are not historical facts are "forward-looking statements," as that term is defined under United States securities laws. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results and performance to be materially different from any future results or performance expressed or implied by these forward-looking statements.

Investors are cautioned that the following important factors, among others, may affect these forward-looking statements. These factors include but are not limited to: our business plans may change as the methanol and ammonia industry and markets warrant; the demand and sales prices for methanol, ammonia and their derivatives may decrease due to market, governmental and other factors; we may be unable to obtain economically priced natural gas and other feedstocks; we may be unable to successfully implement our business strategies; the occurrence of shutdowns (either temporary or permanent) or restarts of existing methanol and ammonia facilities (including our own facility); the timing and length of planned and unplanned downtime; the occurrence of operating hazards from accidents, fire, severe weather, floods or other natural disasters; and other risks contained in our Annual Report on Form 10-K and Quarterly Reports on Form 10-Q filed with the United States Securities and Exchange Commission (the "SEC").

Forward-looking statements should not be read as a guarantee of future performance or results and will not be accurate indications of the times at or by which such performance or results will be achieved. Forward-looking information is based on information available at the time and/or management's good faith belief with respect to future events, and is subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in the statements. OCI Partners LP undertakes no obligation to update or revise any such forward-looking statements.

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### **Sponsor Transaction**

- On August 6, 2015, OCI announced that it had entered into a definitive agreement to combine its North American, European and Global Distribution businesses with CF Industries Holdings, Inc.'s (NYSE: CF) global assets in a transaction (the "CF-OCI Combination Transaction") valued at approximately \$8 billion based on CF Industries Holdings, Inc.'s ("CF") then-current share price, including the assumption of approximately \$1.95 billion in net debt. Under the terms of the combination agreement, CF will become a subsidiary of a new holding company domiciled in the Netherlands (the "new Dutch Company"), and OCI will contribute, among other subsidiaries and interests, its 100% membership interest in our general partner and its 79.88% limited partner interest in us to the new Dutch Company. As stated in CF's filings with the Securities and Exchange Commission (the "SEC"), in conjunction with entering into the CF-OCI Combination Transaction, on August 6, 2015, CF obtained financing commitments from Morgan Stanley Senior Funding, Inc. and Goldman Sachs Bank USA to finance the transactions contemplated by the combination agreement and for general corporate purposes. The proceeds of such committed financing are expected to be made available under a senior unsecured bridge term loan facility in an aggregate principal amount of up to \$3 billion. The closing of the CF-OCI Combination Transaction requires the approval of shareholders of both OCI and CF and is subject to receipt of certain regulatory approvals and other customary closing conditions.
- The closing of the CF-OCI Combination Transaction will constitute a change of control under our Term Loan B Credit Facility and
  our Revolving Credit Facility, which is an event of default under these credit facilities. We expect that these credit facilities will
  be refinanced in connection with the closing of the CF-OCI Combination Transaction. However, there is no assurance that such
  refinancing will occur on acceptable terms or at all. Upon a default, unless waived, our lenders would have all remedies
  available to a secured lender and could elect to terminate their commitments, cease making further loans, cause their loans to
  become immediately due and payable in full, institute foreclosure proceedings against us or our assets and force us and our
  subsidiary into bankruptcy or liquidation.



### **Financial Overview**

#### 1Q 2016 Results Summary

| Three Months Ended |
|--------------------|
| March 31           |

|   | Watch 31  |           |         |  |
|---|-----------|-----------|---------|--|
| US\$ thousand   | 2016      | 2015      | Change  |  |
| Revenues  | 69,941    | 37,745    | 85.3%   |  |
| Cost of Goods Sold  | 44,835    | 25,165    | 78.2%   |  |
| Depreciation Expense  | 15,378    | 6,084     | 152.8%  |  |
| Selling, General and Administrative Expenses  | 6,459     | 5,060     | 27.6%   |  |
| Income from Operations (before interest expense, other income (expense) and income tax expense) | 3,269     | 1,436     | 127.6%  |  |
| Interest Expense  | 8,792     | 2,506     | 250.8%  |  |
| Interest Expense - Related Party  | 51        | 50        | 2.0%    |  |
| Gain (loss) on disposition of fixed assets  | (423)     | 1,988     | -121.3% |  |
| Other Income  | 23        | 90        | -74.4%  |  |
| Income (loss) from Operations (before tax expense)  | (5,974)   | 958       | -723.6% |  |
| Income Tax Expense  | 80        | 65        | 23.1%   |  |
| Net Income  | (6,054)   | 893       | -777.9% |  |
|   |           |           |         |  |
|   | 31-Mar-16 | 31-Dec-15 |         |  |
| Total Debt  | 448,934   | 450,193   | -0.3%   |  |
| Net Debt  | 422,427   | 436,955   | -3.3%   |  |
|   |           |           |         |  |

#### **Sales Volumes**

| 000 Metric Tons | 3M 2016 | Q1 2016 | 3M 2015 | Q1 2015 |
|-----------------|---------|---------|---------|---------|
| Ammonia         | 96.7    | 96.7    | 35.5    | 35.5    |
| Methanol        | 218.9   | 218.9   | 53.0    | 53.0    |







#### *Income Statement*

|   | Three-Months Ended March 31, |            |    |            |  |
|---|------------------------------|------------|----|------------|--|
|   |                              | 2016       |    | 2015       |  |
| Revenues  | \$                           | 62,031     | \$ | 37,745     |  |
| Revenues—related party  |                              | 7,910      |    | _          |  |
| Total Revenue   |                              | 69,941     |    | 37,745     |  |
| Cost of goods sold (exclusive of depreciation)                                      |                              | 39,136     |    | 19,154     |  |
| Cost of goods sold (exclusive of depreciation)—related party                        |                              | 5,699      |    | 6,011      |  |
| Total Cost of goods sold (exclusive of depreciation)                                |                              | 44,835     |    | 25,165     |  |
| Selling, general and administrative expenses  |                              | 4,948      |    | 3,755      |  |
| Selling, general and administrative expenses—related party                          |                              | 1,511      |    | 1,305      |  |
| Total Selling, general and administrative expenses                                  |                              | 6,459      |    | 5,060      |  |
| Depreciation expense  |                              | 15,378     |    | 6,084      |  |
| Income from operations before interest expense, other income and income tax expense |                              | 3,269      |    | 1,436      |  |
| Interest expense  |                              | 8,792      |    | 2,506      |  |
| Interest expense—related party  |                              | 51         |    | 50         |  |
| Gain (loss) on disposition of fixed assets  |                              | (423)      |    | 1,988      |  |
| Other income  |                              | 23         |    | 90         |  |
| Income (loss) from operations before tax expense                                    |                              | (5,974)    |    | 958        |  |
| Income tax expense  |                              | 80         |    | 65         |  |
| Net income (loss)   | \$                           | (6,054)    | \$ | 893        |  |
| Earnings per limited partner unit:  |                              |            |    |            |  |
| Common unit (basic and diluted)   | \$                           | (0.07)     | \$ | 0.01       |  |
| Weighted average number of limited partner units outstanding:                       |                              |            |    |            |  |
| Common units (basic and diluted)  |                              | 86,997,590 |    | 83,495,372 |  |



### Balance Sheet

|  | As of             |           |    |         |
|--|-------------------|-----------|----|---------|
|  | March 31,<br>2016 |           |    |         |
|  | (u                | naudited) |    |         |
| Assets   |                   |           |    |         |
| Current assets:  |                   |           |    |         |
| Cash and cash equivalents  | \$                | 26,507    | \$ | 13,238  |
| Accounts receivable  |                   | 21,768    |    | 28,554  |
| Accounts receivable—related party  |                   | 1,009     |    | 5,180   |
| Inventories  |                   | 4,162     |    | 5,974   |
| Advances due from related parties  |                   | 356       |    | 56      |
| Other current assets and prepaid expenses  |                   | 2,734     |    | 4,721   |
| Total current assets   |                   | 56,536    |    | 57,723  |
| Property, plant, and equipment, net of accumulated depreciation of \$120,950 and \$105,769, respectively |                   | 660,725   |    | 674,699 |
| Other non-current assets   |                   | 1,139     |    | 1,188   |
| Total assets   | \$                | 718,400   | \$ | 733,610 |
| Liabilities and Partners' Capital  |                   |           |    |         |
| Current liabilities:   |                   |           |    |         |
| Accounts payable   | \$                | 13,113    | \$ | 19,363  |
| Accounts payable—related party   |                   | 13,373    |    | 12,624  |
| Other payables and accruals  |                   | 2,504     |    | 4,239   |
| Revolving credit facility, net   |                   | 24,971    |    | 24,928  |
| Current maturities of the term loan facility   |                   | 4,480     |    | 4,480   |
| Accrued interest   |                   | 3,477     |    | 3,416   |
| Accrued interest—related party   |                   | 253       |    | 203     |
| Cash distributions payable   |                   | 27,839    |    | 0       |
| Other current liabilities  |                   | 4,000     |    | 4,975   |
| Total current liabilities  |                   | 94,010    |    | 74,228  |
| Term loan facility, net  |                   | 419,483   |    | 420,785 |
| Other non-current liabilities  |                   | 1,937     |    | 1,734   |
| Total liabilities  |                   | 515,430   |    | 496,747 |
| Partners' capital  |                   |           |    |         |
| Common unitholders —86,997,590 issued and outstanding at March 31, 2016 and December 31, 2015            |                   | 202,970   |    | 236,863 |
| General partner's interest   |                   | _         |    | _       |
| Total partners' capital  |                   | 202,970   |    | 236,863 |
| Total liabilities and partners' capital  | \$                | 718,400   | \$ | 733,610 |



### Statement of Partners' Capital

|                             | Common Units |        |          |                      | Total    |
|-----------------------------|--------------|--------|----------|----------------------|----------|
|                             | Units        | Amount |          | Partners'<br>Capital |          |
| Balance, December 31, 2014  | 83,495,372   | \$     | 188,064  | \$                   | 188,064  |
| Distributions               | _            |        | (5,775)  |                      | (5,775)  |
| Distributions—Related Party | _            |        | (21,778) |                      | (21,778) |
| Net income                  | _            |        | 893      |                      | 893      |
| Balance, March 31, 2015     | 83,495,372   | \$     | 161,404  | \$                   | 161,404  |
|                             |              |        |          |                      |          |
| Balance, December 31, 2015  | 86,997,590   | \$     | 236,863  | \$                   | 236,863  |
| Distributions               | _            |        | (5,600)  |                      | (5,600)  |
| Distributions—Related Party | _            |        | (22,239) |                      | (22,239) |
| Net income (loss)           | _            |        | (6,054)  |                      | (6,054)  |
| Balance, March 31, 2016     | 86,997,590   | \$     | 202,970  | \$                   | 202,970  |
|                             |              |        |          |                      |          |



#### Cash Flow Statement

|   | Three-Months Ended March 31, |            |          |
|---|------------------------------|------------|----------|
|   |                              | 2016       | 2015     |
| Cash flows from operating activities:   |                              |            |          |
| Net income (loss)   | \$                           | (6,054) \$ | 893      |
| Adjustments to reconcile net income to net cash provided by operating activities:   |                              |            |          |
| Depreciation expense  |                              | 15,378     | 6,084    |
| Amortization of debt issuance costs   |                              | 1,066      | 849      |
| Deferred income tax expense   |                              | 203        | 14       |
| (Gain) loss on disposition of fixed assets  |                              | 423        | (1,988)  |
| Decrease (increase) in:   |                              |            |          |
| Accounts receivable   |                              | 6,786      | 25,874   |
| Accounts receivable – related party   |                              | 4,171      | _        |
| Inventories   |                              | 1,812      | 1,684    |
| Advances due from related party   |                              | (300)      | 96       |
| Other non-current assets, other current assets and prepaid expenses                 |                              | 2,036      | 1,601    |
| Increase (decrease) in:   |                              |            |          |
| Accounts payable  |                              | (7,046)    | (16,868) |
| Accounts payable – related party  |                              | 956        | 637      |
| Other payables, accruals, and current liabilities                                   |                              | (2,710)    | (1,327)  |
| Accrued interest  |                              | 61         | (3,390)  |
| Accrued interest – related party  |                              | 50         | (170)    |
| Net cash provided by operating activities   |                              | 16,832     | 13,989   |
| Cash flows from investing activities:   |                              |            |          |
| Purchase of property, plant, and equipment  |                              | (1,049)    | (67,680) |
| Proceeds from sale of scrap equipment   |                              | 19         | 2,471    |
| Net cash provided by (used in) investing activities                                 |                              | (1,030)    | (65,209) |
| Cash flows from financing activities:   |                              |            |          |
| Proceeds from revolving credit facility   |                              | _          | 40,000   |
| Repayment of debt   |                              | (1,120)    | (995)    |
| Debt issuance costs   |                              | (1,206)    | (4,118)  |
| Remittance of cash to OCI USA for transferred trade receivables                     |                              | (207)      | (100)    |
| Net cash provided by (used in) financing activities                                 |                              | (2,533)    | 34,787   |
| Net increase (decrease) in cash and cash equivalents                                |                              | 13,269     | (16,433) |
| Cash and cash equivalents, beginning of period                                      |                              | 13,238     | 71,810   |
| Cash and cash equivalents, end of period  | \$                           | 26,507 \$  | 55,377   |
| Supplemental cash disclosures:  |                              |            |          |
| Cash paid during the period for income taxes  | \$                           | — \$       | _        |
| Cash paid during the period for interest, net of amount capitalized                 |                              | 7,651      | 1,532    |
| Cash paid during the period for interest, net of amount capitalized - related party |                              | _          | 220      |
| Supplemental non-cash disclosures:  |                              |            |          |
| Accruals of property, plant and equipment purchases                                 | \$                           | 1,394 \$   | 111,806  |
| Accruals of property, plant and equipment purchases – related party                 |                              | _          | 11,183   |
|   |                              |            |          |

