Q2:2018 Investor Presentation




Nuverra
Environmental Solutions™

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Any forward-looking information presented herein is made only as of the date of this presentation, and we do not undertake any obligation to update or revise any forward-looking information to reflect changes in assumptions, the occurrence of unanticipated events, changes in future operating results over time or otherwise. Comparisons of results for current and any prior periods are not intended to express any future trends or indications of future performance, unless expressed as such, and should only be viewed as historical data.

In addition to disclosing financial results that are determined in accordance with U.S. generally accepted accounting principles ("GAAP"), the Company also disclosed in this presentation certain non-GAAP financial information including EBITDA and adjusted EBITDA. These financial measures are not recognized measures under GAAP, and are not intended to be and should not be considered in isolation or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP.

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Integrated Services Offering

Logistics and Well Site Services

- Fleet of over 500 specialized trucks/trailers & ~2,400 tanks
- Comprehensive equipment rentals and labor support business
- Assets well-positioned to meet growing customer demand

Water Midstream

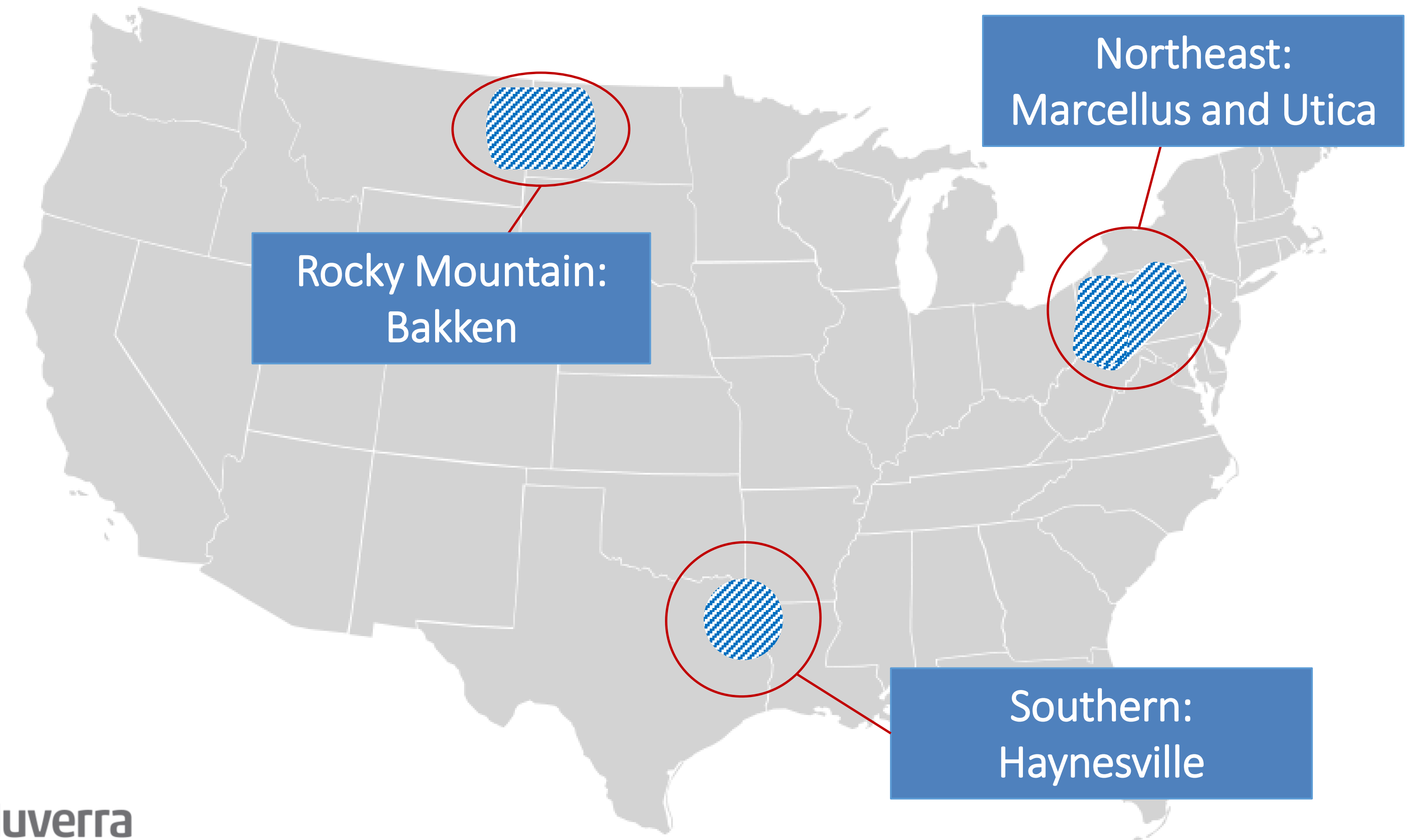
- Freshwater transport via truck, lay flat temporary line and fixed Haynesville fresh water pipeline
- Trucking and pipeline access reduces transportation costs for E&P companies
- Haynesville produced water pipeline with 100k/bbl per day potential capacity

Disposal Management

- Environmentally responsible water treatment and disposal
- 44 salt water disposal wells
- E&P solids landfill in the heart of Bakken tier 1 acreage

Strategically Located Network of Assets

- **Business driven by drilling activity in key basins**
- **Strategy to strengthen and expand market position**



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Serving a Diverse Base of Top E&P Industry Customers

- **Deep, long-standing relationships across the industry**

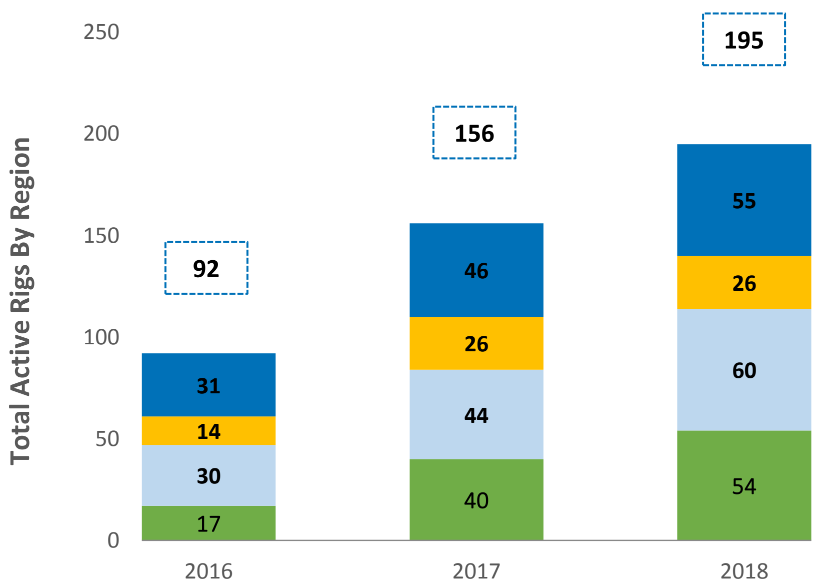
Favorable Industry Activity Outlook

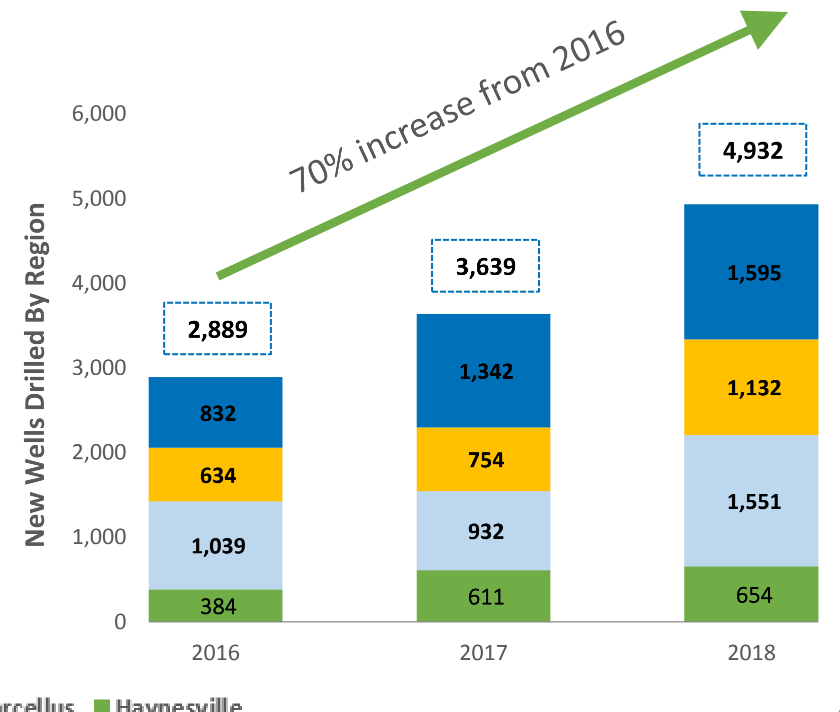
U.S rig count is expected to rise steadily, but remain below prior peak cycle levels. However,...

...activity per rig has changed the equation for well logistics

- Rig counts expected to increase from 92 in 2016 to 231 in 2020
- Active rig count has more than doubled in just 2 years

- Number of wells drilled per rig is increasing

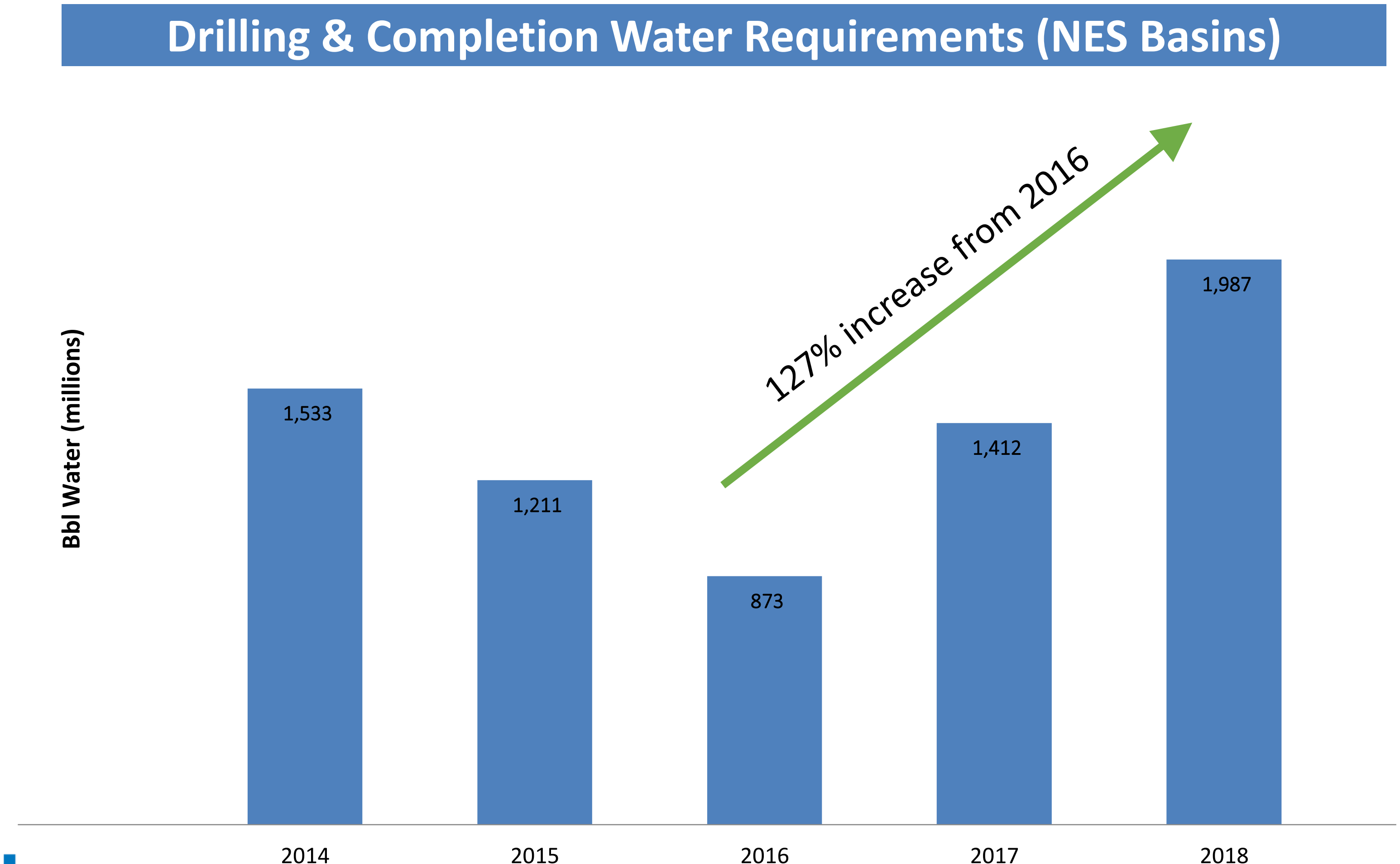




Source: Spears & Associates, Inc.

Water Requirements Are Expected to Grow Rapidly

- **As hydraulically fractured wells become more productive, water demand increases**

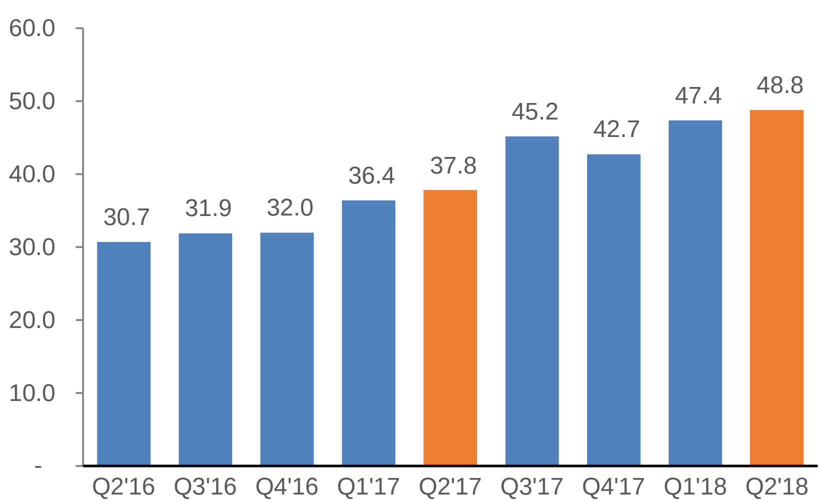


Source: Spears & Associates, Inc.

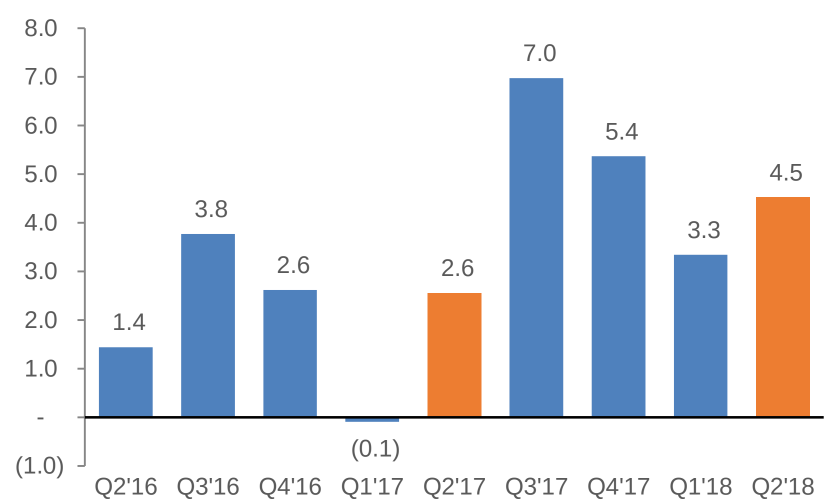
Financial Profile – Improving Performance

- **Q2 2018 revenue increased 29% YoY to $48.8* million**
- **Adjusted EBITDA was $4.5* million in Q2 2018, a $1.9 million improvement compared to the same quarter a year ago**
  - **Q2 adjusted EBITDA impacted by revenue growth in higher margin water transfer and disposal business, along with trucking price improvements in the NE and Bakken regions**

Revenue* ($ millions)



Adjusted EBITDA* ($ millions)



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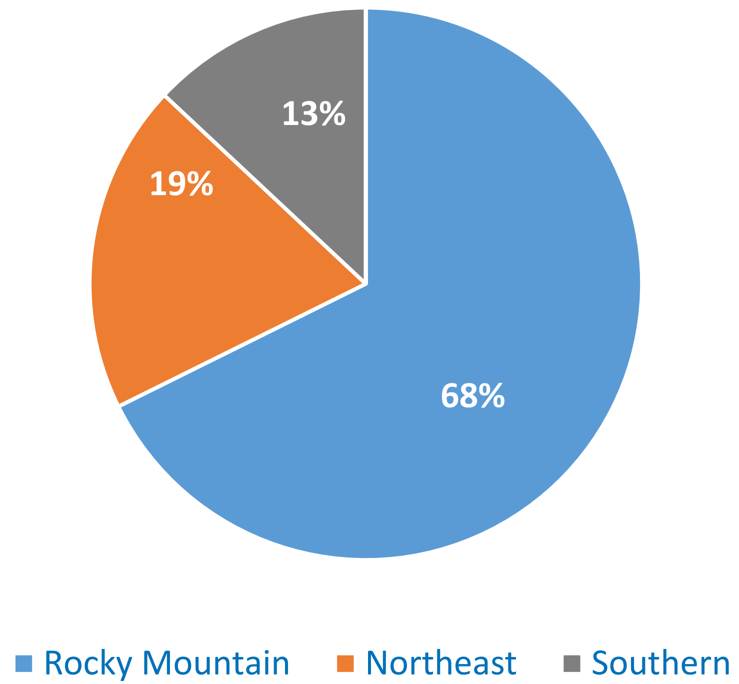
* Revenue and Adjusted EBITDA have been adjusted to remove the Eagle Ford basin (previously part of the Southern region), AWS and the construction business (both previously part of the Northeast region); those businesses have been exited as of June 30, 2018.

Regional Reporting Segments

- **Nuverra reports financial results across three regional segments**

Revenue Mix and Performance*

Three Months Ended June 30, 2018



Q2 2018 Year-over-Year Revenue Growth

- ✓ Rocky Mountain ↑ 40%
- ✓ Northeast ↑ 11%
- ✓ Southern ↑ 13%

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* Revenue has been adjusted to remove the Eagle Ford basin (previously part of the Southern region), AWS and the construction business (both previously part of the Northeast region); those businesses have been exited as of June 30, 2018.

Recapitalization Continues to Position Nuverra for Success

- **Resulted in significantly improved capital structure**
  - Debt to adjusted EBITDA of ~2.0x[1] as of June 30, 2018
  - Total debt of $36.6M; lowest level since reorganization
  - Approximately $31M of available liquidity to invest and support operations

- **Focus on higher return opportunities**
  - Opportunistic asset sales generating capital to reinvest in growth

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Source: Company Filings

1. Debt to adjusted EBITDA is based on trailing 12 months adjusted EBITDA

Key Investment Highlights

Well positioned to grow market share and improve returns

Strong new leadership in place to implement strategy

Opportunity to consolidate a fragmented market

Midstream exposure diversifies revenue sources

Significantly improved capital structure to pursue growth opportunities

Better positioned to adapt to cyclical market swings

Appendix

Reconciliation of Non-GAAP Financials

Non-GAAP Reconciliations – Adj Revenue

Reconciliation of Revenue to Adjusted Revenue

	Three Months Ended [1]							
($000's)	9/30/2016	12/31/2016	3/31/2017	6/30/2017	9/30/2017	12/31/2017	3/31/2018	6/30/2018
Revenue	$ 35,441	$ 35,782	$ 39,223	$ 41,538	$ 48,880	$ 46,430	$ 49,669	$ 48,948
Adjustments								
Removal of Eagle Ford basin	(2,071)	(1,994)	(2,107)	(2,730)	(2,642)	(2,997)	(2,132)	(8)
Removal of AWS	(414)	(882)	(299)	(399)	(453)	(125)	-	-
Removal of Construction business	(1,055)	(930)	(432)	(657)	(602)	(571)	(172)	(146)
Adjusted Revenue	$ 31,901	$ 31,976	$ 36,385	$ 37,752	$ 45,183	$ 42,737	$ 47,365	$ 48,794

	Three Months Ended June 30, 2017			Three Months Ended June 30, 2018		
($000's)	Rocky Mountain	Northeast	Southern	Rocky Mountain	Northeast	Southern
Revenue	$ 23,759	$ 9,570	$ 8,209	$ 33,165	$ 9,606	$ 6,177
Adjustments						
Removal of Eagle Ford basin	-	-	(2,730)	-	-	(8)
Removal of AWS	-	(399)	-	-	-	-
Removal of Construction business	-	(657)	-	-	(146)	-
Adjusted Revenue	$ 23,759	$ 8,514	$ 5,479	$ 33,165	$ 9,460	$ 6,169

[1] For illustrative purposes, the Company has combined the Successor and Predecessor periods to derive combined results for the three months ended September 30, 2017.

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Non-GAAP Reconciliations – Adj EBITDA

Reconciliation of Net (Loss) Income to EBITDA and Total Adjusted EBITDA

	Three Months Ended 1							
($000's)	**9/30/2016**	**12/31/2016**	**3/31/2017**	**6/30/2017**	**9/30/2017**	**12/31/2017**	**3/31/2018**	**6/30/2018**
Net (loss) income	**$ (38,396)**	**$ (61,316)**	**$ (35,962)**	**$ (19,587)**	**$ 207,167**	**$ (30,902)**	**$ (32,167)**	**$ (11,176)**
Depreciation and amortization	15,019	14,693	12,871	12,107	21,324	21,230	14,744	11,969
Interest expense, net and income tax expense (benefit)	14,680	13,811	14,208	5,320	3,754	1,028	1,250	1,204
EBITDA	**$ (8,697)**	**$ (32,812)**	**$ (8,883)**	**$ (2,160)**	**$ 232,245**	**$ (8,644)**	**$ (16,173)**	**$ 1,997**
Adjustments								
Transaction-related costs, including earnout adjustments, net	-	-	-	-	-	-	-	52
Stock-based compensation	252	217	309	112	217	496	10,978	416
Change in FV of derivative warrant liability	(1,551)	(737)	1,618	(5,643)	140	(379)	192	(482)
Capital reorganization costs 2	1,864	4,033	5,702	3,746	-	-	-	-
Reorganization items, net 3	-	-	-	5,704	(229,728)	6,036	118	1,654
Legal and environmental costs, net	1,523	(99)	419	635	991	124	(347)	(49)
Impairment of long-lived assets	7,788	31,712	-	-	2,404	2,500	4,131	332
Restructuring, exit costs, and other	(266)	-	-	-	-	-	599	469
Loss on extinguishment of debt	-	-	-	-	-	-	-	-
Gain on sale of UGSI	(53)	-	-	-	(76)	-	(75)	-
Executive and severance costs	-	-	-	-	-	-	2,937	-
Loss (gain) on disposal of assets	2,566	219	49	(272)	652	5,008	(8)	(246)
Removal of Eagle Ford basin	590	416	423	413	208	133	859	335
Removal of AWS	(97)	(237)	222	60	43	139	10	1
Removal of Construction business	(148)	(98)	49	(42)	(120)	(45)	121	44
Total Adjusted EBITDA	**$ 3,771**	**$ 2,614**	**$ (92)**	**$ 2,553**	**$ 6,976**	**$ 5,368**	**$ 3,342**	**$ 4,523**

1 For illustrative purposes, the Company has combined the Successor and Predecessor periods to derive combined results for the three months ended September 30, 2017.

2 Capital reorganization costs in 2017 represent costs related to the chapter 11 filing incurred prior to the May 1, 2017 filing date. Capital reorganization costs in 2016 represent costs incurred for the debt exchange executed in 2016.

3 Reorganization items, net represents the costs related to the chapter 11 filing incurred after the May 1, 2017 filing date including the gain for early extinguishment of debt.

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