



Fact Sheet UTI-Home Office, Scottsdale, AZ

Overview

Headquartered in Scottsdale, Ariz., Universal Technical Institute, Inc. (NYSE: UTI) is the leading provider of postsecondary education for students seeking careers as professional automotive, diesel, collision repair, motorcycle and marine technicians. With more than 200,000 graduates in its 51-year history, UTI offers undergraduate degree and diploma programs at 12 campus locations across the United States as well as Manufacturer-Specific Advanced Training programs at dedicated training centers. Through its campus-based school system, UTI provides specialized postsecondary education programs under the banner of several well-known brands, including Universal Technical Institute (UTI), Motorcycle Mechanics Institute and Marine Mechanics Institute (MMI), and NASCAR Technical Institute (NASCAR Tech). To learn more about UTI and its training services, visit www.uti.edu.

The Demand for Technicians

Transportation is the fourth largest sector in the nation (contributing more \$1 trillion to the U.S. Gross Domestic Product) and today comprises over 16 million jobs in total. One of every seven jobs in the nation is in the transportation industry. By the year 2024, the U.S. Department of Labor projects there will be more than 1.2 million jobs in the collision, automotive, motorcycle and marine industries. UTI works directly with top manufacturers to develop programs that meet the evolving needs of the industry, preparing students who are highly skilled and ready to work.

Because the total number of vehicles in the United States continues to increase each year, there is a growing need for skilled technicians. Vehicles are lasting longer as well. More vehicles in operation for more time results in more maintenance and repairs. The number of vehicles in operation (257,900,000 units in 2015¹) is expected to grow to 260 million by 2018. This is the group of cars that are primarily serviced by dealers, which indicates continued strong demand for technicians.

Technicians of today are highly trained, especially since advanced, computer-based technologies are at the heart of modern industry. Because some cars today contain 50 or more microprocessors, technicians are required to be extremely proficient in computer-based diagnostics. Formal technician training is the best preparation for these challenging technology-based jobs.

The Campuses:

UTI offers campus-based programs at 12 locations across the country. The technician education programs, which average 11 to 19 months, are available through UTI's four brands: Universal Technical Institute (UTI), Motorcycle Mechanics Institute (MMI), Marine Mechanics Institute (MMI) and NASCAR Technical Institute (NASCAR Tech). The campuses are in the following locations:

¹ [IHS Automotive, Inc., June 9, 2014](http://IHSAutomotive.com)

- Arizona (UTI-Avondale) – established in 1965
- Arizona (MMI-Phoenix) – established in 1977
- California (UTI-Rancho Cucamonga) – established in 1998
- California (UTI-Sacramento) – established in 2005
- California (UTI-Long Beach) – established in 2015
- Florida (UTI/MMI-Orlando) – established in 1986
- Illinois (UTI-Lisle; formerly UTI-Glendale Heights) – established in 1988
- Massachusetts (UTI-Norwood) – established in 2005
- North Carolina (NASCAR Technical Institute/UTI-Mooresville Location) – established in 2002
- Pennsylvania (UTI-Exton) – established in 2004
- Texas (UTI-Dallas/Fort Worth) – established in 2010
- Texas (UTI-Houston) – established in 1983

The Programs

Automotive Technology – This comprehensive, hands-on training program teaches students to diagnose, repair and service domestic and foreign automobiles; build high performance engines; and troubleshoot problems using computerized diagnostic equipment. Students can also choose Manufacturer-Specific Advanced Training (MSAT) programs such as the BMW Service Technician Education Program (STEP),¹ Ford Accelerated Credential Training (FACT), Nissan Advanced Technician Training (NATT) and Toyota Professional Automotive Technician (TPAT). Automotive Technology programs are offered at the following UTI campuses:

- Avondale, AZ
- Dallas/Fort Worth, TX
- Exton, PA
- Lisle, IL
- Houston, TX
- Mooresville, NC
- Norwood, MA
- Orlando, FL
- Long Beach, CA
- Rancho Cucamonga, CA
- Sacramento, CA

Collision Repair and Refinish Technology – This specialized program offers in-depth courses on refinishing as well as the repair of structural and non-structural mechanical, electrical and plastic components. Additional curriculum focuses on preparing cost estimates for all phases of refinishing and repair. The Collision Repair and Refinish Technology program is offered at the following campuses:

- Houston, TX
- Long Beach, CA
- Sacramento, CA

Diesel Technology – This program offers courses that range from preventive maintenance of diesel vehicles to the latest in high-tech electronics, including air brakes, hydraulics and transport refrigeration. Training covers

some of the world's largest engines manufactured by Cummins, Daimler Trucks North America and International. The Diesel Technology program is offered at the following campuses:

- Avondale, AZ
- Exton, PA
- Lisle, IL
- Houston, TX
- Norwood, MA
- Orlando, FL
- Long Beach, CA
- Rancho Cucamonga, CA
- Sacramento, CA

Motorcycle Technician Specialist – The program starts with basic mechanics and teaches students everything they need to know about motorcycles, including fuel systems, electrical systems, engine troubleshooting, noise diagnosis and performance using specialized diagnostic, repair and maintenance equipment. After completing the core curriculum, elective programs are available using product lines from BMW Motorrad, Harley-Davidson, Honda, Kawasaki, Suzuki and Yamaha. The Motorcycle Technician Specialist program is offered at the following campuses:

- Orlando, FL
- Phoenix, AZ

Marine Technician Specialist – This program prepares students to work in the marine industries. Courses range from basic engine theory to more technical aspects of marine product service, rebuilding, troubleshooting and repair using specialized diagnostic, repair and maintenance equipment. Once the core curriculum is completed, manufacturer-sponsored programs allow students to work with product lines from Honda Marine, Mercury Marine, Suzuki Marine, Volvo Penta and Yamaha Marine. The Marine Technician Specialist program is offered at the following campus:

- Orlando, FL

NASCAR Technology – NASCAR Technical Institute (NTI) is the only school of its kind to offer an elective program approved by National Association for Stock Car Auto Racing (NASCAR) in addition to UTI's Automotive Technology program. In the NASCAR program, students learn the basics of engine construction, lubrication systems, chassis fabrication, dyno testing, racing theory principles, NASCAR rules and regulations, and the teamwork needed in today's automotive and racing industries. The NASCAR Technology program is offered at the Mooresville, N.C., campus.

Manufacturer-Specific Advanced Training

UTI is chosen by industry for automotive, collision repair, diesel, motorcycle and marine technician training. It works jointly with top manufacturers to develop brand-specific educational programs, course content and curricula to prepare students for careers in the growing technician fields.

Manufacturer alliances provide equipment, specialty tools and parts, and tuition for qualifying students enrolled in UTI's Manufacturer-Specific Advanced Training (MSAT) programs. This collaboration results in a highly

specialized education for automotive and diesel students along with employment opportunities and excellent earnings potential for graduates.ⁱⁱ

These advanced training programs offer in-depth instruction on specific manufacturers' products, preparing graduates for employment with dealers seeking highly specialized, entry-level technicians. UTI's top automotive and diesel graduates may apply for these programs, which range from 6 to 24 weeks. There are two types of MSAT programs: student paid and manufacturer paid. Some student paid programs require an application, interview and minimum GPA in order to be accepted. For manufacturer paid programs, a highly competitive process requires an application, interview and minimum GPA before a student is accepted².

STEM & Educator Outreach

- UTI is a member of the STEM Education Coalition, participating in a nationwide initiative that reflects our commitment to ensure science, technology, engineering and math skills are interwoven throughout our curriculum.
- UTI has been designated a 2016 STEM Jobs Approved College by Victory Media, the leader in helping America's military veterans transition to civilian life.

Military

- Universal Technical Institute is on the 2016 Military Friendly Schools® list published by Victory Media in recognition of efforts to ensure the success of America's military service members, veterans and spouses as students.

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² Admission is not guaranteed. To be eligible, students must successfully complete UTI's core training program and meet certain Manufacturer-Specific Advanced Training terms and conditions. This program is offered by UTI's Custom Training Group and is not part of UTI's accreditation. UTI cannot guarantee employment.