SAUL FUNERAL HOMES, INC.

INTRODUCTION

REFLECTIONS

DECISIONS

The goods and services shown in this General Price List are those we can provide to our customers. You may choose only the items you desire. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

Getting Through Arrangements

We understand how difficult this time may be for you and your family. The death of a spouse, friend or relative can be one of the most stressful events in your life. It is a time when you are dealing with your own emotions, those of others, and the gathering of family and friends.

It is also a time when you will have to make a number of decisions. To help, we have designed an easier way to guide you through the arrangement process as clearly and simply as we can.

Those who have died were individuals—people whose lives and personalities affected those around them in a unique way. We offer a wide range of options that will allow you to honor life in all its individuality and to reflect on the impact it made on others.

REFLECTIONS

A wide array of options are available to friends and family who wish to reflect on the life of the deceased, and on the impact they may have had on those around them. These options can include events before, at the time of and following disposition.

Gather

Visitation, viewing, wake, receiving, hosting and coming together for mutual support, memories and condolences

BEFORE

Accompany

AT THE TIME OF

Commemorate

Religious or secular memorial service, ceremony, celebration and remembrance as part of the healing process

FOLLOWING

Memorial Products

Printed goods, religious, fraternal and veterans materials, audio/visual aids

DECISIONS

Decisions to be made at the time of someone's death can be complex. A major decision is how to handle the deceased's remains. There are many options that will honor both the wishes of the deceased and those of the family.

Donation

It is not unusual for someone who has died to have left behind as part of their legacy, a request that all or part of their body be donated to medical science or as a life-giving gift. Even if a donation legacy was not left, the individual's family may choose donation on their behalf. Donations may include the entire body, organs, tissue and bones.

The gift of donation does not preclude you from ultimately deciding on the final form of disposition, nor should it affect your ability to gather and commemorate.

Interment

Ground burial, green burial, burial at sea, entombment

Caskets/Vaults

Caskets, vaults, outer burial containers, shipping containers, burial clothing, corner art, name plates, monuments, markers

or

Cremation

Retention, burial, burial at sea, inurnment, division, scattering

Urns/Alternatives

Cremation caskets, rentals, alternative containers, urns, urn vaults, jewelry

REFLECTIONS

GATHER | ACCOMPANY | COMMEMORATE

Reflecting on the life of the deceased can take many forms and can be planned *before* disposition of the remains, *at the time of* disposition, any time *following* disposition, or any combination of these.

Ceremonies and events can be conducted in the presence of or apart from the deceased. They can include an informal gathering of friends and family, a formal ceremony or recognition in some form that extends over the long term. Ceremonies can be religious or secular, and venue choices for these can be as wide ranging as the options for designing them.

The first choice to make will be whether you want an event before, at the time of or following disposition, or any combination thereof. Once you have chosen the timing of your reflection, you will want to decide whether the event is in the form of a gathering or commemoration.

For each event you will need to consider the following:

- Our funeral home facility or alternative venue
- Clergy, celebrant or eulogist
- Transportation
- Musicians
- Audio/visual presentations
- Other merchandise
- Food and beverage coordination

REFLECTIONS

There is no single way to honor the dead. Some people choose to bury, cremate, or entomb the deceased prior to gathering together, while others choose to gather, commemorate and commit the remains afterward. There is no right or wrong order in how you reflect.

The total fee for our hourly services will vary depending upon the complexity and number of events you choose to have our staff manage. We can, of course, tailor our participation in a way that best suits your needs, desires and budget.

Gather

Use of facilities and staff for viewing, gathering, reception of family, friends and guests...

Accompany

Commemorate

Use of facilities and staff for funeral ceremony, memorial service, graveside service, commemoration of the deceased...

Can take place privately or publicly, within our facility, at a church, temple, cemetery, or any other place of public accommodation important to the family and the deceased.

BEFORE

AT THE TIME OF

FOLLOWING

The deceased may be presented in a casket, urn, photo(s), or video, through music or selected readings, in their connection to a specific location, or via a more formal commemorative ceremony.

Coordinating the funeral*	$325
Our hourly charge for Gathering and Commemoration	$420

This hourly charge may include:

- Supervision, placement and positioning of the deceased, set up of flowers and other items
- Use of facilities/equipment and staff for viewing, gathering, funeral ceremony, memorial service, graveside service, receptions and other commemoration of the deceased
- Staff presence and attendance, including time to and from the location

**Our charge for "Coordinating the funeral" will be in addition to the charge for "Arrangements to obtain necessary permits and records information" should you also require our assistance in the retention of the deceased's remains.*

Itemized Reflections

Creation, preparation assistance (up to three edits) and placement of obituary (newspaper charges will apply)		$150
Eulogy preparation assistance		$125
Limousine		$325
Specialty hearse, motorcycle		$1,325
Flower car, family car or service vehicle	*each per car*	$225
Additional fees apply (per vehicle) for distances outside the local area plus the cost of the vehicle	*per mile*	$3.00

All local transportation fees are based on a radius within 10 miles of our location.

REFLECTIONS often require us to pay third parties on your behalf that are not included in this price list. Often the timing of the arrangement makes it necessary for us to estimate these advances. Items, individuals and service providers that may require payment in advance include the clergy, musicians and newspapers. We do not mark up the cost of these cash disbursement items. The actual costs will be reflected on your final bill.

ADDITIONAL OPTIONS

Celebrant

Our funeral home provides the services of a Certified Funeral Celebrant to help create a unique, personalized funeral ceremony. Certified Celebrants are specially trained to conduct personal services for families at the time of death.

This commemoration is an ideal option for those not affiliated with a church or who do not wish to have a religious funeral service. Our Certified Celebrant can also work with your clergy in an effort to create a unique celebration of the life lived.

starting at $600

Alternative Venues to Gather and Commemorate Elsewhere

Examples of other community places may include fraternal and community halls; hotels; the home or residence of the deceased, family or friends; restaurants, parks and other community gathering places such as zoos, riverfronts, beaches, ocean charters and museums.

Food and Beverage Coordination

No food or beverage is allowed on the funeral home property. If you are interested in having refreshments for family and guests in a private restaurant, facility or other location, please let our staff know so we may assist you in coordinating the details.

Musicians

A wide variety of musicians and vocalists is available to suit your musical tastes. We can arrange for an organist, pianist, flutist, guitarist, harpist, trumpeters, pipes and drums, bagpiper, soloists, quartets or other musicians.

REFLECTIONS MERCHANDISE

If you choose to purchase merchandise from your own source (outside our typical distribution network), such merchandise must be billed directly to you and not our firm.

Description	*starting at*
Stock memorial cards	*per 100* $105
Acknowledgment cards	*per 50* $35
Register book	$55
Memorial package—includes stock memorial cards, acknowledgment cards and register book	$195
Religious, veteran and fraternal goods and merchandise	$20
DVD Tribute (includes up to 50 photos)	$250
Video recording; live streaming of ceremony	$275
Use of audio visual equipment	$50
Flowers	$65
Tribute programs	$150

DECISIONS

CREMATION | INTERMENT | DONATION

Families today have a wealth of options for cremation and interment. These options can be combined with Reflections and merchandise to recognize the life of the deceased.

If cremation is chosen, families may decide to retain the ashes in one place, divide them among family or friends, spread them in a location of particular significance, bury them in the ground or inurn them in a crypt. You may have a more unusual or creative idea that would be uniquely reflective of your wishes or those of the deceased.

Burial can likewise be handled in many ways. The body can be buried in the ground, at sea or in a green or eco-friendly manner, or entombed in a crypt. Again, the options can be unique to the individual.

- Bury
- Cremate
- Entomb
- Donate *(Organs, Tissue, Bone, Whole Body)*

While burial, cremation and entombment are initial decisions, each has various options available. Some final form of disposition must be decided upon.

RETENTION

We will transfer the remains from the local (within 10 miles) place of death to this funeral home in our service vehicle, and then to the local (within 10 miles) place of final disposition in a hearse. These charges also include obtaining information for permits and records; the placement, securing and adjustment (casketing) of the deceased into a container of your choice (see merchandise page); a private identification for less than one hour; and the accompaniment of the deceased to the final place of disposition, graveside service or final committal by one of our licensed staff members.

Arrangements to obtain necessary permits and records information*	$625
Transfer	$785
Casketing (placement and securing)	$580
Private identification	$300
Hearse	$785
Accompaniment (use of equipment and staff at cemetery or crematory)	$640
The charge for these combined professional services typically will not exceed	$3,715

Our firm permits open casket viewing of unembalmed remains; however, cause of death, condition of the remains, autopsy, organ and tissue donation and delays in visitation may modify how we can honor your wishes. Permission for refrigeration, sanitary care, or the use of alternative treatments will assist us in honoring this request. After the deceased is in our care, we will be able to better advise you on fulfilling your request.

**Our charge for "Arrangements to obtain necessary permits and records information" will be in addition to the charge for "Coordinating the funeral" should you also require our assistance in arranging for a Gathering or Commemoration.*

CARE

In the event final disposition is delayed or you decide to view the deceased for a period of time, additional services can be provided beyond the Retention selections. Following refrigeration, we will perform sanitary care without embalming. We can also dress and cosmetize the deceased for viewing or identification.

Retention services from previous page		$3,715
Refrigerate (includes sheltering of remains)	*per day*	$175
Sanitary care		$640
Dressing		$465
Cosmetizing		$415
The charge for these combined professional services typically will not exceed		$5,410

If you wish to assist us in placing the deceased in the casket, dressing the deceased, applying cosmetics, or hairdressing, please inform us when you meet with your funeral director.

N.J.A.C. 8:9-1.1 (a) The person or persons responsible for the burial or cremation or other lawful disposition of a dead human body shall not allow the same to remain unburied or uncremated in the State of New Jersey for a period longer than 48 hours unless embalmed by arterial and cavity injection or kept refrigerated at 45 degrees Fahrenheit or below or unless authorized by the Commissioner of Health and Senior Services under conditions prescribed by him or her during the existence of an emergency declared by the Governor.

PREPARATION

Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as direct cremation or immediate burial. If you choose to have an embalming performed, the decedent may be embalmed at a location other than this registered mortuary. The charge for embalming includes the use of the preparation room and sanitary care.

If you choose to have the deceased embalmed using traditional chemicals or eco-conscious treatments, the charges for sanitary care and refrigeration will not apply.

Retention and Care services from previous pages	$5,410
Embalming	$760
<Sanitary care>	<$640>
<Refrigeration>	<$175>
The charge for these combined professional services typically will not exceed	$5,355

TENT, ARTIFICIAL GREENS, CHAIRS, LOWERING DEVICE

Many families request a simple and natural experience at the graveside, absent artificial greens, tents and lowering device. Please ask us what is available at your cemetery or the options available in cemeteries with green burial fields, where family involvement is encouraged as part of the interment process.

DECISIONS often require us to pay third parties on your behalf that are not included in this price list. Often the timing of the arrangement makes it necessary for us to estimate these advances. Items, individuals and service providers that may require payment in advance, include the cemetery/crematory, death certificates, permits and filing fees. We do not mark up the cost of these cash disbursement items. The actual costs will be reflected on your final bill.

ADDITIONAL OPTIONS

Additional transportation and staff services may include

Additional fees apply (per vehicle) for distances outside the local area at a rate of $3.00 per mile plus the cost of the vehicle. Local transfer and transportation fees are based on a radius within 10 miles of our location.

Additional assistance charge for transfer	*per person*	$195
Pallbearers (a cash disbursement)	*per person*	$65

Special services of funeral director and staff

Special services of funeral director and staff may include consulate work, coordination of foreign and domestic shipping or receiving of remains, private autopsy supervision, disinterment, processing of non-preneed insurance claims (insurance not provided through a funeral home), and licensed accompaniment beyond our defined local area/radius.	*per hour*	$420

Other preparation of the body

Hairdressing		$85
Restoration and other procedures	*per hour*	$395
Readjustment and repositioning following transfer		$175
Additional embalming treatment following autopsy or organ donation		$395

Sheltering of remains

Applies only on days when no post-death or ceremonial activities occur, and when the funeral home is in possession of the remains	*per day*	$175

DECISIONS MERCHANDISE

Description		*Purchase Price*
Clothing	*starting at*	$200
Temporary Marker		$35
Shipping Container	*starting at*	$350
Zinc Tray		$230
Mausoleum Casket Enclosure	*starting at*	$735

CASKETS

CASKETS BETWEEN $3,955 – $11,005

SENATOR

Casket Description	Rental Price	Purchase Price
Venetian, bronze, velvet interior		$11,005
Senator, cherry, velvet interior		$6,520
Aegean, copper, velvet interior		$6,230
Renaissance Rose, stainless steel, velvet interior		$5,220
Warfield, cherry, velvet interior	$1,975	$4,835
Bienville, maple, velvet interior		$4,655
Tiger Eye, 16 gauge steel, velvet interior		$4,045
Carmen, maple, velvet interior	$1,825	$4,035
Golden Sand, stainless steel, velvet interior	$1,725	$3,955

CASKETS BETWEEN $3,210 – $3,925

SOVEREIGN

Casket Description	Rental Price	Purchase Price
Huntington Green, 16 gauge steel, velvet interior		$3,925
Sovereign, pecan, velvet interior		$3,920
Malorie, maple, crepe interior		$3,845
Montgomery, ash, velvet interior		$3,725
Golden Pearl, 18 gauge steel, velvet interior		$3,690
Oakland, oak, velvet interior		$3,550
Provincial, poplar, crepe interior		$3,420
Country Pine, pine, weave interior		$3,390
Star Quartz, 18 gauge steel, velevet interior		$3,275
Neopolitan, 18 gauge steel, velvet interior		$3,210

CASKETS BETWEEN $2,300 – $3,060

FRANKLIN SILVER

Casket Description	Rental Price	Purchase Price
Viscount, poplar, crepe interior	$1,250	$3,060
Auburn Sunset, 18 gauge steel, velvet interior		$2,940
Franklin Silver, 18 gauge steel, crepe interior		$2,885
Daniel, poplar, crepe interior		$2,795
Whitmire II, poplar veneer, crepe interior		$2,550
Ascent, 20 gauge steel, crepe interior	$1,470	$2,520
Olympic, 20 gauge steel, crepe interior		$2,465
Meredith, poplar veneer, crepe interior		$2,300

ALTERNATIVE CONTAINERS

BLUE RIDGE

Casket Description	Purchase Price
Even Tide, poplar veneer, crepe interior	$2,120
Willow, cotton interior, sustainable casket	$1,980
Longley, cherry finish, crepe interior	$1,960
Norfolk, pine finish, crepe interior	$1,715
Blue Ridge, pine, unfinished interior, sustainable casket	$1,100
Virgo, fiberboard, crepe interior	$1,055
Basic Viewing Container, pressboard, crepe interior	$450
Alternative Container, cardboard, no interior	$125

Caskets manufactured by Batesville Casket Company, Matthews Aurora™ Funeral Solutions and Thacker Casket Company.

Casket, Vault, Outer Burial Container and Funeral Goods Disclaimer of Warranties
Our funeral home makes no representations or warranties regarding caskets, outer burial containers or other funeral goods sold by the funeral home. The only warranties, express or implied, granted in connection with the goods sold with this funeral service are the express written warranties, if any extended by the manufacturers thereof. No other warranties, express or implied, including the implied warranties of merchantability or fitness for a particular purpose, are extended by the funeral home. No burial product or process offered by this firm prevents the decomposition of remains.

VAULTS

OUTER BURIAL CONTAINERS (as commonly selected)

VENETIAN

Vault Description	Purchase Price
Stainless Steel Triune®, cover and base reinforced with high-impact plastic and corrosion-resistant stainless steel	$3,750
Tribute®, high strength concrete core bonded to high-impact plastic exterior and plastic interior liner	$3,295
Venetian®, high-strength concrete with Marbelon™ plastic reinforced cover and base	$2,930
Monticello®, concrete exterior with Strentex® plastic reinforced cover and base:	
to accommodate a casket	$1,945
to accommodate an urn	$895

Stainless Steel Triune®, Tribute®, Venetian®, Marbelon™, Monticello®, Strentex® are registered trademarks of Wilbert Funeral Services.

Vault and Outer Burial Container Disclosure
In most areas of the country, state or local law does not require that you buy a container to surround the casket in the grave. However, many cemeteries require that you have such a container so that the grave will not sink in. Either a grave liner or burial vault will satisfy these requirements.

You are permitted to provide your own container. If you choose to purchase merchandise from your own source (outside our typical distribution network), such merchandise must be billed directly to you and not our firm.

URNS

PROVINCIAL

DISPLAY URNS

Urn Description	Rental Price	Purchase Price
Provincial, decorated burlwood inlay		$540
Diana, Princess of Wales, by Boehm™, porcelain		$495
Franklin Cherry, hardwood, satin finish		$440
Nouveau Butterfly Cloisonné		$360
Montrachet, mahogany	$155	
Rosewood, burlwood inlay	$55	

CHESTNUT BRONZE

NON-DISPLAY URNS

Urn Description	Purchase Price
Alpine White, synthetic marble	$385
Minimum Oak, satin finish	$365
Chestnut Bronze, brass with polished accents	$345
Hartley, hardwood	$240

SEAWARD REFLECTIONS

ALTERNATIVE URNS

Urn Description	Purchase Price
Aldin Mantel Clock, hardwood	$750
Nambé Heart Pendant, remembrance jewelry	$430
Seaward Reflections, unbleached pressed cotton, biodegradable	$170
Floral Heart Unity, mulberry tree bark	$65
Scattering Tube, recycled paper and cardboard	$50

OPTIONAL PACKAGED SERVICES

These package charges do not include cash disbursements or anything not expressly stated as being provided. For additional services, please refer to the selections on this General Price List.

IMMEDIATE BURIAL

From	$4,820 to $15,825

Our package charges for immediate burial include the local transfer (within 10 miles) of remains to this funeral home in our service vehicle, and the local transportation (within 10 miles) to the place of final disposition in a hearse. These charges also include obtaining information for permits and records (but not the actual cost of death certificates, permits and filing fees), sanitary care, dressing, placement, securing, adjustment (casketing) of the deceased into a container of your choice, sheltering of remains for up to 48 hours, a private identification for less than one hour, and the accompaniment of the deceased to the final place of disposition by one of our licensed staff members. This charge does not include the use of facilities and staff for any gathering or commemoration—public or private—prior to burial, or any sheltering for days on which no post death activities occur. Nor does it include the actual cost of the grave at the cemetery, or the cemetery's charges for opening and closing of the grave, or an outer burial container (if required by the cemetery).

Immediate burial with container provided by purchaser	$4,820
Immediate burial with Virgo casket	$5,875
Immediate burial with casket selected from our funeral home (in addition to cost of casket)	$4,820

OPTIONAL PACKAGED SERVICES

DIRECT CREMATION

From	$3,455 to $10,725

Our package charges for direct cremation include the local transfer (within 10 miles) of remains to this funeral home in our service vehicle, and the local transportation (within 10 miles) to the place of cremation in a service vehicle. These charges also include obtaining information for permits and records (but not the actual cost of death certificates, permits and filing fees), sanitary care, dressing, placement, securing, adjustment (casketing) of the deceased into a container of your choice, sheltering of remains for up to 48 hours, a private identification for less than one hour, and the accompaniment of the deceased to the place of cremation by one of our licensed staff members. This charge does not include the use of facilities and staff for any gathering or commemoration—public or private—prior to cremation, or any sheltering for days on which no post death activities occur. Nor does it include the actual cost of the cremation process, which is a crematory charge that is detailed below.

If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials such as fiberboard or composition materials (with or without an outside covering). The container we provide is cardboard.

Funeral Home Charges

Direct cremation with container provided by purchaser	$3,455
Direct cremation with alternative container	$3,580
Direct cremation with casket selected from our funeral home (in addition to cost of casket)	$3,455

Crematory Charges (Cash Disbursements)

Additional fee for crematory with use of alternative container	$335–$360

OPTIONAL PACKAGED SERVICES

FORWARDING OF REMAINS TO ANOTHER FUNERAL HOME

Our package charge includes local transfer (within 10 miles) of remains to this funeral home in our service vehicle, obtaining information for necessary permits and authorizations (but not the actual cost of death certificates, permits and filing fees), embalming, sheltering of remains for up to 48 hours, dressing, placement and adjustment (casketing) of the deceased into a container of your choice, a private identification for less than one hour, and the accompaniment of the deceased to Philadelphia International Airport by one of our licensed staff members in a hearse. It does not include a casket, alternative or shipping container, the use of facilities and staff for any gathering or commemoration—public or private—prior to forwarding of the remains, or any sheltering for days on which no post death activities occur. Nor does it include the charges of a common carrier.

Package Charges $5,065

RECEIVING OF REMAINS FROM ANOTHER FUNERAL HOME

Our package charge includes receiving the remains from another funeral home, transfer of remains from Philadelphia International Airport to our funeral home, sheltering of remains for up to 48 hours, a private identification for less than one hour, obtaining information for necessary permits and authorizations (but not the actual cost of death certificates, permits and filing fees), adjustment and repositioning of deceased following transfer and the accompaniment of the deceased to the place of final disposition/graveside service/final committal by one of our licensed staff members in a hearse (within 10 miles). It does not include the use of facilities and staff for any gathering or commemoration—public or private—prior to burial or cremation, or any sheltering for days on which no post death activities occur. Nor does it include the charges of a common carrier.

Package Charges $3,435

GENERAL PRICE LIST

These prices are effective July 1, 2016 and subject to change.

The goods and services shown in this General Price List are those we can provide to our customers. You may choose only the items you desire. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

SAUL FUNERAL HOMES, INC.

Kimberly M. Saul-Bowne, CFSP, Manager, N.J. Lic. No. 4110

Saul Colonial Home
3795 Nottingham Way
Hamilton Square NJ 08690
T 609.587.0170

Saul Memorial Home
1740 Greenwood Avenue
Trenton NJ 08609
T 609.587.8221

Glackin/Saul Funeral Home
136 Morrison Avenue
Hightstown NJ 08520
T 609.448.1801

A.S. Cole Son & Co.
22 North Main Street
Cranbury NJ 08512
T 609.395.0770

Our Funeral Directors

Kimberly M. Saul-Bowne, CFSP, Manager, N.J. Lic. No. 4110

Amber L. Frese, N.J. Lic. No. 4571
Maryann Jannotti, N.J. Lic. No. 5008
N.R. Hall, N.J. Lic. No. 4893
Reese R. Lieb, N.J. Lic. No. 4717
Kathryn E. Morales, CFSP, N.J. Lic. No. 4422
Dawn A. Selover, CFSP, N.J. Lic. No. 3853

www.saulfuneralhomes.com

N.J.A.C. 13:36-5.21 – A person who owns 50 percent or greater interest in this registered mortuary also owns 50 percent or greater interest in the following registered mortuaries in the State of New Jersey: Saul Colonial Home, Hamilton Square; A.S. Cole Son & Co., Cranbury; Glackin/Saul Funeral Home, Hightstown; and Saul Memorial Home, Trenton.

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