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Company	American General		American	National		Ameri	tas Life
Product	American Elite Whole Life	Affinity 7 N	Q Whole Life	Affinity 7 C	Whole Life		ndation Whole Life
Participating/ISWL	Non-participating	Participating		Participating		Participating	
Classifications	Nontobacco Tobacco	Pref Plus Nicotine non-user Pref Nicotine non-user Pref Nicotine user	Std Plus Nicotine non-user Std Nicotine non-user Std Nicotine user	Pref Plus Nicotine non-user Pref Nicotine non-user Pref Nicotine user	Std Plus Nicotine non-user Std Nicotine non-user Std Nicotine user	Preferred Plus Select Nontobacco Preferred Tobacco	Preferred Nontobacco Standard Nontobacco Standard Tobacco
Issue Ages	0-70	Bands A&B Bands C&D	0-85 18-85	Bands A&B Bands C&D	0-85 18-85	Ages 18-75 Ages 18-80 Ages 0-85 Ages 18-85	Preferred Plus Preferred and Select Standard NT Standard Tobacco
Minimum Face Amount	\$5,000	\$100,000 \$15,000	Preferred All other classes	\$100,000 \$15,000	Preferred All other classes	\$25,000 \$100,000	Standard All other classes
Premiums	Premiums payable to age 100	Level premium payable	to age 121	Level premium payable	to age 121	Level premium payable to age 98	
Annual Policy Fee	None	Bands A, B, C Band D	\$60 \$0	Bands A, B, C Band D	\$60 \$0	Annual: \$75 Quarterly: \$19.50	Semiannual: \$38.50 Monthly: \$6.50
GTD Interest Rate	No set rate	No set rate		No set rate		4.00%	•
Loan Rate	8% in arrears	8% in arrears		8% in arrears		5%	
Interest Credited on Policy Loans	8% in arrears	8% in arrears		8% in arrears		Interest accrues daily or rate set annually.	n the loan at variable
Direct/Non-Direct Recognition	N/A	Direct Recognition		Direct Recognition		Direct Recognition	
Surrender Charges	No set schedule	No set schedule		No set schedule		No set schedule	
Riders/Benefits	7-yr renewable convertible term rider Child rider Gtd insurability option Premium waiver Purchase add'l insurance Reduced paid-up insurance Terminal illness ADB	Accelerated DB Affinity term rider (10, 20 Children' term rider Paid up additions rider	Add'l insurance option ), 30 years) Disability premium waiver Spouse term rider	Accelerated DB Disability premium waive	er -	Accelerated DB Care4Life Flexible Paid-Up One-Year Term Total Disability	Accidental DB Children's Insurance Gtd Insurability OYT & Life Paid-Up Waiver of Premium
Dividend Options	N/A	Cash Premium Reduction Accumulate at Interest	Paid Up Additions	Cash Premium Reduction Accumulate at Interest	Paid Up Additions	Cash Premium Reduction Accumulate at Interest	Paid Up Additions Reduce Loan Purchase OYT
Unisex Rates	No, except in MT	No, except in MT		No, except in MT		No	

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Company	Ameritas Life	Assur	ity Life	AXA Equitable
Product		LifeScape Whole Life	LifeScape Joint Whole Life	
Participating/ISWL	Participating	Participating	Participating	Interest Sensitive WL
Classifications	Preferred Plus Preferred Nontobacco Select Nontobacco Standard Nontobacco Preferred Tobacco Standard Tobacco	Preferred Plus Preferred NT Select NT Preferred Tobacco Standard Tobacco	Preferred NT Standard NT Standard Tobacco Combination Max table rating is 16; both must be insurable	Preferred Plus Preferred NT Standard NT Preferred Tobacco Standard Tobacco
Issue Ages	Ages 18-85         Standard           Ages 18-75         All other classes           Ages 0-17         Juvenile           Ages 0-85         Low Band	Ages 0-85 Age last birthday	Joint ages 0-85 Age last birthday	Ages 18-70         Preferred Plus           Ages 18-80         Pref (Pref NT: ages 0-17)           Ages 18-85         Standard
Minimum Face Amount	\$25,000 Standard \$100,000 All other classes \$10,000 Low Band	\$15,000 Ages 0-14 \$75,000 Preferred classes \$10,000 Select and Standard	\$10,000-\$149,999 Band I \$150,000 Band II Min. for joint ages 0-14 is \$15,000	\$50,000
Premiums	Level premium payable to age 98	Premiums payable to age 121	Premiums payable through joint age 121	Premiums payable to age 100
Annual Policy Fee	Annual: \$75 Semiannual: \$38.50  Quarterly: \$19.50 Monthly: \$6.50	\$65	\$65	Varies by face amount, issue age, and premium payment mode
GTD Interest Rate	4.00%	No set rate	No set rate	2.00%
Loan Rate	Variable	Variable	Variable	Greater of 5% or Moody's rate
Interest Credited on Policy Loans	Interest accrues daily on the loan at variable rate set annually.	Interest accrues daily on the loan at variable rate set annually.	Interest accrues daily on the loan at variable rate set annually.	Minimum gtd: 2% per annum
Direct/Non-Direct Recognition	Direct Recognition	Direct Recognition	Direct Recognition	N/A
Surrender Charges	No set schedule	No set schedule	No set schedule	Decreasing charge for 15 years
Riders/Benefits	Accelerated DB Accidental DB Care4Life Children's Insurance Flexible Paid-Up Gtd Insurability Level Term One-Year Term Total Disability Waiver of Premium  Premium Reduction Paid Up Additions	Accelerated Benefits Accidental DB Accident Only DI Children's Term Critical Illness Disability Waiver of Premium Exchange Privilege Level Term Monthly DI Other Insured Payor Benefit Protected Insurability Value Enhancement Paid Up Additions Accumulate at interest	Accelerated Benefits Children's Term Joint Disability Waiver of Premium Joint Level Term Joint PUA's Joint Protected Insurability  Paid Up Additions Accumulate at interest	Children's term insurance Disability premium waiver Living benefits rider
Dividend Options	Accumulate at Interest Purchase OYT	Reduce Premiums/Cash Paid in Cash Reduce Premiums/PUAs	Reduce Premiums/Cash Paid in Cash Reduce Premiums/PUAs	N/A
Unisex Rates	No	No, except in MT	No, except in MT	No, except in MT and TQ plans

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Company	Guardian				
Product	Life Paid-Up at 95 (L95)	Life Paid-Up at 99 (L99)	Life Paid-Up at 121 (L121)	Life Paid-Up at 65 (L65)	
Participating/ISWL	Participating	Participating	Participating	Participating	
Classifications	Pref Plus NT Preferred NT	Pref Plus NT Preferred NT	Pref Plus NT Preferred NT	Pref Plus NT Preferred NT	
Classifications	Non-Smoker Standard Smoker	Non-Smoker Standard Smoker	Non-Smoker Standard Smoker	Non-Smoker Standard Smoker	
Issue Ages	Ages 0-80 Non-Smoker	Ages 0-80 Non-Smoker	Ages 0-90 Non-Smoker	Ages 0-45 Non-Smoker	
	Ages 18-80 All other classes	Ages 20-80 All other classes	Ages 20-80 All other classes	Ages 18-45 All other classes	
	\$250,000 Pref Plus NT	\$250,000 Pref Plus NT	\$250,000 Pref Plus NT; all	\$250,000 Pref Plus NT	
Minimum Face	\$100,000 Pref NT	\$100,000 Pref NT	classes ages 0-49	\$100,000 Pref NT	
Amount	\$25,000 All other classes	\$25,000 All other classes	\$100,000 All other classes and over age 50	\$25,000 All other classes	
Premiums	Premiums payable to age 95	Premiums payable to age 99	Premiums payable to age 121	Premiums payable to age 65	
Annual Policy Fee	\$100	\$100	\$100	None	
GTD Interest Rate	4.00%	4.00%	4.00%	4.00%	
Loan Rate	Decreases from 8% to 5% at later of 20 yrs or 65	Decreases from 8% to 5% at later of 20 yrs or age 65	Decreases from 8% to 5% at later of 20 yrs or age 65	Decreases from 8% to 4% at later of 20 yrs or age 65	
Interest Credited	Interest accrues daily on the loan at variable	Interest accrues daily on the loan at variable	Interest accrues daily on the loan at variable	Interest accrues daily on the loan at variable	
on Policy Loans	rate set annually.	rate set annually.	rate set annually.	rate set annually.	
Direct/Non-Direct	Direct Recognition	Direct Recognition	Direct Recognition	Direct Recognition	
Recognition					
	None. Surrender value is gtd cash value as of	None. Surrender value is gtd cash value as of	None. Surrender value is gtd cash value as of	None. Surrender value is gtd cash value as of	
Surrender Charges	paid-to-date plus account values plus any paid-to-date plus account values plus any		paid-to-date plus account values plus any	paid-to-date plus account values plus any	
	paid-up additions minus policy debt	paid-up additions minus policy debt	paid-up additions minus policy debt	paid-up additions minus policy debt	
	10 Yr ART Accidental DB	10 Yr ART Accidental DB	10 Yr ART Accidental DB	10 Yr ART Accidental DB	
	Combined Waiver of Premium	Combined Waiver of Premium	Combined Waiver of Premium	Combined Waiver of Premium	
	DuoGuard Enhanced Accel. Ber		DuoGuard Enhanced Accel. Benefits	Enhanced Guaranteed Insurability Option	
	Enhanced Guaranteed Insurability Option Enhanced PUA Exchange of Insured:	Enhanced Guaranteed Insurability Option	Enhanced Guaranteed Insurability Option	GIO Limited Paid Up Additions	
Riders/Benefits	Enhanced PUA Exchange of Insured: Gtd Insurability Opt Limited Index Participation Fe	Enhanced PUA Exchange of Insureds ture Index Participation Feature LTC Rider	Enhanced PUA Exchange of Insureds  Index Participation Feature LTC Rider	Index Participation Feature Waiver of Premium	
	LTC Rider Select Security	One Yr Term Addition w/ Target Face (Opt. Q)	One Yr Term Addition w/ Target Face (Opt. Q)	Waiver of Specified Amt.	
	One Yr Term Addition w/ Target Face (Opt. Q)	Select Security	Select Security Increasing Q Term	waiver or opecined Arrit.	
	Simplified Insurability Option	Simplified Insurability Option	Simplified Insurability Option		
	Waiver of Premium Waiver of Specified A	* * *	Waiver of Premium Waiver of Specified Amt.		
	Cash (A) Reduce premium (B)	Cash (A) Reduce premium (B)	Cash (A) Reduce premium (B)	Cash (A) Reduce premium (B)	
	Dividend accumulation (C) Paid up additions (D)	Dividend accumulation (C) Paid up additions (D)	Dividend accumulation (C) Paid up additions (D)	Dividend accumulation (C) Paid up additions (D)	
	1 Yr term addition up to policy CV-Balance to	1 Yr term addition up to policy CV-Balance to	1 Yr term addition up to policy CV-Balance to	1 Yr term addition with target face amount (Q)	
	purchase dividend additions (F)	purchase dividend additions (F)	purchase dividend additions (F)	Increasing Q Term (R) Premium offset (S)	
Dividend Options	1 Yr term addition up to policy CV- Balance to reduce premi	n (G) 1 Yr term addition up to policy CV- Balance to reduce premium (G)	1 Yr term addition up to policy CV- Balance to reduce premium (G)	Dividends repay loan principal (U)	
	1 Yr term addition up to 2x's policy face amoun	1 Yr term addition up to 2x's policy face amount-	1 Yr term addition up to 2x's policy face amount-		
	Balance to purchase dividend additions (L)	Balance to purchase dividend additions (L)	Balance to purchase dividend additions (L)		
	1 Yr term addition up to 2x's policy face amoun Balance to reduce premium (P)	1 Yr term addition up to 2x's policy face amount- Balance to reduce premium (P)	1 Yr term addition up to 2x's policy face amount- Balance to reduce premium (P)		
	1 Yr term addition with target face amount (Q)	1 Yr term addition with target face amount (Q)	1 Yr term addition with target face amount (Q)		
	Increasing Q Term (R) Premium offset (S)	Increasing Q Term (R) Premium offset (S)	Increasing Q Term (R) Premium offset (S)		
	Dividends repay loan principal (U)	Dividends repay loan principal (U)	Dividends repay loan principal (U)		
Unisex Rates	Yes	Yes	Yes	Yes	

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Company		Guardian		
Product	Ten Pay Whole Life (10 Pay WL)	20 Pay Whole Life (L20)		
Participating/ISWL	Participating	Participating	Participating	
Classifications	Pref Plus NT Preferred NT Non-Smoker Standard Smoker	Pref Plus NT Preferred NT Non-Smoker Standard Smoker	Preferred NS Non-Smoker Standard Smoker	
Issue Ages	Ages 0-75 Non-Smoker Ages 18-75 All other classes	Ages 0-70 Non-Smoker Ages 18-70 All other classes	Ages 20-90	
Minimum Face Amount	\$250,000 Pref Plus NT \$100,000 Pref NT \$25,000 All other classes	\$250,000 Pref Plus NT \$100,000 Pref NT \$25,000 All other classes	\$100,000	
Premiums	Premiums payable for 10 yrs	Premiums payable for 20 yrs	Premiums payable to younger age 100	
Annual Policy Fee	None	None	None	
GTD Interest Rate	4.00%	4.00%	4.00%	
Loan Rate	Decreases from 8% to 4% at later of 10 yrs or age 60	Decreases from 8% to 4% at later of 20 yrs or age 65	8.00% Yrs 1-20 5.00% Yrs 21+	
Interest Credited on Policy Loans	Interest accrues daily on the loan at variable rate set annually.	Interest accrues daily on the loan at variable rate set annually.	Interest accrues daily on the loan at variable rate set annually.	
Direct/Non-Direct Recognition	Direct Recognition	Direct Recognition	Direct Recognition	
Surrender Charges	None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-up additions minus policy debt	None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-up additions minus policy debt	None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-up additions minus policy debt	
Riders/Benefits	10 Yr ART Accidental DB Combined Waiver of Premium Enhanced Accelerated Benefits Enhanced Guaranteed Insurability Option GIO-10 Exchange of Insureds GIO Limited Select Security Index Participation Feature One Yr Term Addition w/ Target Face (Opt. Q) Simplified Insurability Opt Paid up additions Waiver of Premium Waiver of Specified Amt.	10 Yr ART Accidental DB Combined Waiver of Premium Enhanced Accelerated Benefits Enhanced Guaranteed Insurability Option Exchange of Insured Index Participation Feature Select Security One Yr Term Addition w/ Target Face (Opt. Q) Simplified Insurability Opt Paid up additions Waiver of Premium Waiver of Specified Amt.	15-Year Death Waiver DuoGuard - Beneficiary Insurance Option DuoGuard - Survivor Insurance Purchase Opt. EPUA Policy Split Option Renewable Term Rider to 85	
Dividend Options  Unisex Rates	Cash (A) Reduce premium (B) Dividend accumulation (C) Paid up additions (D)  1 Yr term addition up to policy CV-Balance to purchase dividend additions (F)  1 Yr term addition up to policy CV-Balance to reduce premium (G)  1 Yr term addition up to 2x's policy face amount-Balance to purchase dividend additions (L)  1 Yr term addition up to 2x's policy face amount-Balance to reduce premium (P)  1 Yr term addition with target face amount (Q) Increasing Q Term (R) Premium offset (S) Dividends repay loan principal (U)  Yes	Cash (A) Reduce premium (B) Dividend accumulation (C) Paid up additions (D) 1 Yr term addition with target face amount (Q) Increasing Q Term (R) Premium offset (S) Dividends repay loan principal (U)	Cash (A) Reduce premium (B) Dividend accumulation (C) Paid up additions (D)  1 Yr term addition with target face amount (Q) Increasing Q Term (R) Premium offset (S) Dividends repay loan principal (U)	

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Company	MetLife				
Product	Promise Whole Life	Promise Whole Life 120	Promise Whole Life Select 10		
Participating/ISWL	Participating	Participating	Participating		
Classifications	Elite NS Preferred Non-Smoke Standard Non-Smoker Preferred Smoker Standard Smoker	Elite NS Preferred Non-Smoker Standard Non-Smoker Preferred Smoker Standard Smoker	Elite NS Preferred Non-Smoker Standard Non-Smoker Preferred Smoker Standard Smoker		
Issue Ages	Ages 18-80         Elite, Preferred           Ages 18-85         Standard           Ages 0-17         Juvenile	Ages 18-80 Elite, Preferred Ages 18-85 Standard Ages 0-17 Juvenile	Ages 18-75 All classes Ages 0-17 Juvenile		
Minimum Face Amount	\$5,000 Ages 60 and above \$10,000 Below age 60 \$100,000 Preferred \$250,000 Elite	\$250,000	\$250,000 Elite NS \$100,000 All other classes		
Premiums	Premiums payable to age 100	Premiums payable to age 120	Premiums payable for 10 years		
Annual Policy Fee	\$40	\$50	\$40 Bands 1-2, \$50 Bands 3-7		
GTD Interest Rate	4.00%	4.00%	4.00%		
Loan Rate	Not more than the higher of Moody's rate or 5%	Not more than the higher of Moody's rate or 5%	Not more than the higher of Moody's rate or 5%		
Interest Credited on Policy Loans	Interest accrues daily on the loan at variable rate set annually.	Interest accrues daily on the loan at variable rate set annually.	Interest accrues daily on the loan at variable rate set annually.		
Direct/Non-Direct Recognition	Non-Direct Recognition	Non-Direct Recognition	Non-Direct Recognition		
Surrender Charges	None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-up additions minus policy debt	None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-up additions minus policy debt	None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-up additions minus policy debt		
Riders/Benefits	Accelerated DB Child Term Accidental DB Enricher Option Applicant's waiver of premium Disability waiver of premium Enhanced Care Benefit Flex Term Rider Guaranteed issue rider Long Term Care ADBR	Accelerated DB Child Term Accidental DB Enricher Option Applicant's waiver of premium Disability waiver of premium Enhanced Care Benefit Flex Term Rider Guaranteed issue rider Long Term Care ADBR	Accelerated DB Accidental DB Disability waiver of premium Enricher Option Enhanced Care Benefit Long Term Care ADBR		
Dividend Options  Unisex Rates	Cash Paid-up additional insurance Dividends to accumulate with interest Dividends to reduce premium Payment of loan principal Payment of loan interest Yes	Cash Paid-up additional insurance Dividends to accumulate with interest Dividends to reduce premium Payment of loan principal Payment of loan interest Yes	Cash Paid-up additional insurance Dividends to accumulate with interest Dividends to reduce premium Payment of loan principal Payment of loan interest Yes		

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Participating/ISWIL   Participating   Participation   Partic	Company	MetLife		Minnesota Life		
Elle NS   Preferred Non-Smoker   Standard Non-Smoker   Standard Non-Smoker   Standard Smoker   Preferred Standard Smoker   Preferred Standard Smoker   Preferred Standard Smoker   Preferred Tobacco Plus   Standard Tobacco Plus   Stan	Product	Promise Whole Life Select 20	Promise Whole Life Select 65	Secure Protector Whole Life	Secure Accumulator Whole Life	
Standard Non-Smoker   Preferred Smoker   Standard Non-Smoker   Preferred Smoker   Standard Smoker   Preferred Tobacco Plus   Standard Tobacco Plus   Standard Smoker   Preferred Tobacco   Standard Tobacco   Preferred Tobacco   Standard Toba	Participating/ISWL	Participating	Participating	Participating	Participating	
Ages 0.17 Juvenile Ages 0.17 Juvenile S200.000 Elle NS S250.000 All other classes Ages 56-69 \$50,000 Express LIW Ages 56-69 \$50,000 Express LIW Ages 56-50 \$100,000 All other classes Ages 56-69 \$50,000 Express LIW Ages 56-50 \$100,000 Ages 60-15 \$10,000,\$249,999 Ages 16-55 \$25,000,\$249,999 Ages 16-55 \$20,000,\$249,999 Ages 16-55 \$25,000,\$249,999 Ages 16-5	Classifications	Standard Non-Smoker Preferred Smoker	Standard Non-Smoker Preferred Smoker	Non-Tobacco Plus Standard NT	Non-Tobacco Plus Standard NT	
Minimum Face Amount  S100,000 All other classes  Minimum Face Amount  Ages 70+ \$100,000 Ages 70+ \$100,000  Ages 16-55 \$2  Ages 10-55 \$2	Issue Ages	Ages 0-17 Juvenile	Ages 0-17 Juvenile	Ages 0-90	Ages 0-90	
Annual Policy Fee \$40 Bands 1-2, \$50 Bands 3-7				Ages 56-69 \$50,000 Ages 70+ \$100,000  Express UW Ages 0-15 \$10,000-\$249,999	Express UW Ages 0-15 \$10,000-\$99,999	
Cash   Paid-up additional insurance   Cash   Paid-up additional insurance   Dividends to accumulate with interest   Dividends to reduce premium / Dalance to PUA's   Cash   Quow more than the higher of Moody's rate or 5%   Dividends to reduce premium / Dalance to PUA's   Divoidends to reduce premium / Dalance to PUA's   Paid-up Additional insurance   Dividends to reduce premium / Dividends to accumulate with interest   Dividends to reduce premium / Dividends to reduce premium / Dividends to reduce premium / Dividends to accumulate with interest   Dividends to reduce premium / Dividends to accumulate with interest   Dividends to accumulate with interest   Dividends to accumulate with balance   Dividends to accumulate   Dividends to accumulate   Dividends to accumulate   Dividends t	Premiums	Premiums payable for 20 years	Premiums payable to age 65	Premiums payable to age 100	Premiums payable to age 100	
Loan Rate  Not more than the higher of Moody's rate or 5%  Not more than the higher of Moody's rate or 5%  Interest Credited on Policy Loans  Interest accrues daily on the loan at variable rate set annually.  Policy Loans  Non-Direct Recognition  Non-Direct Recognition  Non-Direct Recognition  Non-Direct Recognition  None. Surrender value is gld cash value as of paid-to-date plus account values plus any p	Annual Policy Fee	\$40 Bands 1-2, \$50 Bands 3-7	\$40 Bands 1-2, \$50 Bands 3-7	Minimum fee of lesser of \$3 per \$1,000 and \$75	Minimum fee of lesser of \$3 per \$1,000 and \$75	
Interest Credited on Policy Loans  Direct/Non-Direct Recognition  Non-Direct Recognition  None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-up additions minus policy debt  Accelerated DB  Accidental DB  Accidental DB  Accidental DB  Disability waiver of premium Enricher Option Enhanced Care Benefit Long Term Care ADBR  Cash Paid-up additional insurance Dividends to accumulate with interest Dividends Options  Interest accrues daily on the loan at variable rate set annually.  Interest accrues daily on the loan at variable rate set annually.  4.9%  yrs. 1-10 3.0%  yrs. 11+ 3.9%  yrs. 11+ 3.9%  yrs. 11+ 4.9%  yrs. 12+ 4.9%  None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-to-date plus account v	GTD Interest Rate	4.00%	4.00%	2.00%	2.00%	
rate set annually.  Non-Direct/Non-Direct Recognition  Non-Direct Recognition  Non-Direct Recognition  None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-up additions minus policy debt  Accelerated DB Accidental DB Accidental DB Accidental DB Disability waiver of premium Enricher Option Enhanced Care Benefit Long Term Care ADBR  Dividends to accumulate with interest Dividends to reduce premium Dividends to reduce premium W balance Dividends to reduce premium with balance Dividends to reduce premium w balance Dividends to reduce premium wind additions to reduce premium wind paid-up additional insurance Dividends to reduce premium wind balance to PUA's  Reduce premium w balance to PUA's	Loan Rate	Not more than the higher of Moody's rate or 5%	Not more than the higher of Moody's rate or 5%	5.00%	4.00%	
Direct/Non-Direct Recognition  Non-Direct Recognition  Direct Recognition  None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-to-date plus account values pl	Interest Credited	Interest accrues daily on the loan at variable	Interest accrues daily on the loan at variable	j.c. 1 10	j.c. 1 10	
Recognition  None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-to-date plus account values plus any paid-up additions minus policy debt paid-up additions minus policy		· · · · · · · · · · · · · · · · · · ·	<u> </u>	j.e	y10.111	
Paid-to-date plus account values plus any paid-to-date plus account values plus any paid-to-date plus account values plus any paid-up additions minus policy debt paid-up padditions minus policy debt paid-up additions minus policy debt paid-up padditions minus policy debt paid-up additions minus policy debt padditions minus policy debt paid-up additions		,	,	Direct Recognition	·	
Riders/Benefits  Accidental DB Disability waiver of premium Enricher Option Enhanced Care Benefit Long Term Care ADBR  Cash Paid-up additional insurance Dividends to accumulate with interest Dividends to reduce premium Disability waiver of premium Disability waiver of premium Disability waiver of premium Guaranteed Insurability Option Guaranteed Insurability Option Premium Deposit Account Premium Deposit Account Single Premium Paid-Up Additional Insurance Waiver of Premium Waiver of Premium  Cash Paid-up additional insurance Dividends to accumulate with interest Dividends to accumulate with interest Dividends to reduce premium W balance to PUA's  Reduce premium W balance to PUA's	Surrender Charges	paid-to-date plus account values plus any	paid-to-date plus account values plus any	paid-to-date plus account values plus any	None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-up additions minus policy debt	
Paid-up additional insurance Dividends to accumulate with interest Dividends to accumulate with interest Dividends to accumulate with interest Dividends to reduce premium W/ balance to PUA's Reduce premium W/ balance to PUA's	Riders/Benefits	Accidental DB Disability waiver of premium Enricher Option Enhanced Care Benefit Long Term Care ADBR	Accidental DB Disability waiver of premium Enricher Option Enhanced Care Benefit	Additional Insurance Children's Term Guaranteed Insurability Option Premium Deposit Account Single Premium Paid-Up Additional Insurance Waiver of Premium	Flexible Term Guaranteed Insurability Option Premium Deposit Account Single Premium Paid-Up Additional Insurance Waiver of Premium	
Payment of loan interest Payment of loan interest Loan payoff w/ balance to cash Loan payoff w/ balance to ca		Paid-up additional insurance Dividends to accumulate with interest Dividends to reduce premium Payment of loan principal Payment of loan interest	Paid-up additional insurance Dividends to accumulate with interest Dividends to reduce premium Payment of loan principal Payment of loan interest	Paid-up additional insurance Dividends to accumulate with interest Reduce premium w/ balance to PUA's Reduce premium w/ balance to cash Loan payoff w/ balance to cash Loan payoff w/ balance to paid-up additions	Paid-up additional insurance Dividends to accumulate with interest Reduce premium w/ balance to PUA's Reduce premium w/ balance to cash Loan payoff w/ balance to cash Loan payoff w/ balance to paid-up additions	

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Company	Mutual of Omaha/United of Omaha	National Life		
Product	Living Promise Whole Life			
Participating/ISWL	Non-participating	Participating	Participating	
Classifications	Standard Nontobacco (up to Table 4) Standard Tobacco (up to Table 4) Simplified Underwriting	Elite Preferred Preferred NS Standard NS Preferred Smoker Standard Smoker		
Issue Ages	Ages 45-85	Ages 0-85	Ages 20-85	
Minimum Face Amount	\$2,000-\$40,000	\$25,000	\$100,000	
Premiums	Premiums payable to age 100	Premiums payable to age 100	Premiums payable to age 100	
Annual Policy Fee	\$36 (commissionable)	\$50	\$75	
GTD Interest Rate	No set rate	4.00%		
Loan Rate	8.00%	Variable	Variable	
Interest Credited on Policy Loans	N/A	Interest accrues daily on the loan at variable rate set annually.	Interest accrues daily on the loan at variable rate set annually.	
Direct/Non-Direct Recognition	N/A	Direct Recognition	Direct Recognition	
Surrender Charges	No set schedule	None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-up additions minus policy debt	None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-up additions minus policy debt	
Riders/Benefits	Accelerated DB for Terminal Illness or Nursing Home Confinement Accidental DB	Accelerated DB (Terminal Illness) Accelerated DB (Chronic Illness) Accelerated DB (Critical Illness) Accidental DB Add'l Insurance Option Additional Paid-Up Beneficiary Insur.Opt. Exchange to New Insured Flex Term Rider Waiver of Mo. Deductions Waiver of Specified Premium	Accelerated DB (Terminal Illness) Accelerated DB (Chronic Illness) Accelerated DB (Critical Illness) Additional Life Paid-Up Annual Premium Additions Rider Business Exchange Rider Enhanced Paid-Up Exchange to New Insureds FlexTerm Rider (I & II) Policy Split Option Single Premium Additions Rider	
Dividend Options	N/A	Cash Flex Term Paid-up additional insurance Dividends to accumulate with interest Dividends to reduce premium	Cash Enhanced Paid-Up Paid-up additional insurance Dividends to accumulate with interest Dividends to reduce premium	
Unisex Rates	No	Yes	No	

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Company		New York Life			
Product	Custom Whole Life	<b>♦</b> Whole Life	Custom Survivorship Whole Life		
Participating/ISWL	Participating	Participating	Participating		
Classifications	Select Preferred Preferred Nonsmoker Select Standard Standard	Select Preferred Preferred Nonsmoker Select Standard Standard	Select Preferred Preferred Nonsmoker Select Standard Standard		
Issue Ages	Ages 0-70	Ages 0-90	Ages 20-90		
Minimum Face Amount	\$100,000 Select Pref, Preferred \$50,000 All other classes	\$100,000 Select Pref, Preferred \$25,000 All other classes	\$100,000		
Premiums	Premiums payable for 5 yrs or to age 75	Premiums payable to age 121	Premiums paid for 10, 20, 30 yrs or age 100		
Annual Policy Fee	\$100	Band 1: \$55 Band 2: \$60 Band 3: \$65 Band 4: \$100			
GTD Interest Rate	4.00%	4.00%			
Loan Rate	Variable	Variable			
Interest Credited on Policy Loans Direct/Non-Direct Recognition	Interest accrues daily on the loan at variable rate set annually.  Non-Direct Recognition	Interest accrues daily on the loan at variable rate set annually.  Non-Direct Recognition	Non-Direct Recognition		
Surrender Charges	None. Surrender value is gtd cash value as of paid-to-date plus dividend accumulations plus any paid-up additions minus policy debt	None. Surrender value is gtd cash value as of paid-to-date plus dividend accumulations plus any paid-up additions minus policy debt	None. Surrender value is gtd cash value as of paid-to-date plus dividend accumulations plus any paid-up additions minus policy debt		
Riders/Benefits	Accidental DB Child's Protection Disability Waiver of Premium Dividend Option Term Extension of Premium Paying Periods Insurance Exchange Living Benefits Option to Purchase Paid-up Additions Payer Protection Benefit Policy Purchase Option Spouse's Paid-up Insurance Purchase Option Upromise	Accidental DB Children's Insurance Child's Protection Benefit Disability Waiver of Premium Dividend Option Term Increasing Premium Term Insurance Exchange Living Benefits Option to Purchase Paid-up Additions Payer Protection Benefit Policy Purchase Option Spouse's Paid-up Insurance Purchase Option Survivor Purchase Option Term Insurance on Other Insured Upromise	Disability Waiver of Premium Dividend Option Term Level Term First-to-Die Living Benefits Option to Purchase Paid-up Additions		
Dividend Options	Cash Paid-up additional insurance Dividends to accumulate with interest Dividends to reduce premium	Cash Paid-up additional insurance Dividends to accumulate with interest Dividends to reduce premium	Cash Paid-up additional insurance Dividends to accumulate with interest Dividends to reduce premium		
Unisex Rates	Yes	Yes	Yes		

Last update March 24, 2016

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Participating/ISWL Persicipating Participating Persistent Plan Preferred Plan Pre	Company	Penn Mutual	Security Mutual			
Perferred Plas NT Perferred Plas NS Perferred NS Standard NT Preferred Plas NS Perferred NS Standard Normoker Standard Smoker Standard Annual Policy Fee Normon Standard Annual Policy Fee Normo	Product		Security Designer WL4U LP121	Security Designer WL4U LP100	Security Designer WL4U LP65	
Standard Norsmoker   Preferred Smoker   Standard Norsmoker   Preferred Smoker   Standard Smoker   St	Participating/ISWL	Participating	Participating	Participating	Participating	
Ages 18-85   All other classes	Classifications	Standard NT Preferred Tobacco	Standard Nonsmoker Preferred Smoker	Standard Nonsmoker Preferred Smoker	Standard Nonsmoker Preferred Smoker	
Minimum Face Amount  Premiums  Premiums  Premiums payable from 5 yrs to age 100  Premiums payable to age 121  Premiums payable to age 100  Preferred classes  Annual Policy Fee None  \$75  \$75  \$75  \$75  \$75  \$75  \$75  \$7	Issue Ages		Š	Ages 18-85 All other classes	,	
Annual Policy Fee GTD Interest Rate Loan Rate Variable  Interest accrues daily on the loan at variable rate set annually			\$100,000		\$100,000	
Comparison of Charles   Cash   Premium Reduction   Premium Reduction   Paid-Up Additions   Cash   Paid-up additions   Cash   Paid-up additions   Cash   Paid-up additions   Cash   Paid-up additions   Comparison of Comparison of Comparison of Cash   Paid-up additions   Cash   Paid-up additions   Cash   Paid-up additions   Cash   Paid-up additions   Comparison of Comparison of Comparison of Cash   Paid-up additions   Comparison of Cash   Paid-up additions   Cash   Paid-up additions   Comparison of Cash   Paid-up additions   Ca	Premiums	Premiums payable from 5 yrs to age 100	Premiums payable to age 121	Premiums payable to age 100	Premiums payable to age 65	
Loan Rate Interest Credited on Policy Loans Direct/Non-Direct Recognition  Non-Direct Recognition  None. Surrender Charges Surrender Charges  None. Surrender value is gtd cash value as of paid-to-date plus account values plus any paid-up additions minus policy debt  Accelerated DB Accidental DB Accidental DB Accidental DB Accelerated Paid-Up Additions Child Term Flexible Protection  Riders/Benefits  Riders/Benefits  Cash Premium Reduction Surplemental Exchange Agreement Dividend Options  Dividend Options  Interest accrues daily on the loan at variable rate set annually rate set ann	Annual Policy Fee	None	\$75	\$75	\$75	
Interest Credited on Policy Loans Direct/Non-Direct Recognition  Non-Direct Re	GTD Interest Rate	4.00%	4.00%	4.00%	4.00%	
Direct/Non-Direct Recognition  Non-Direct Recognition	Loan Rate	Variable	Variable	Variable	Variable	
Direct/Non-Direct Recognition    Non-Direct Recognition   Non-Direct Re	Interest Credited	Interest accrues daily on the loan at variable	Interest accrues daily on the loan at variable	Interest accrues daily on the loan at variable	Interest accrues daily on the loan at variable	
Recognition  None. Surrender value is gld cash value as of paid-to-date plus dividend accumulations plus any paid-up additions minus policy debt any paid-up additions	on Policy Loans	rate set annually.	rate set annually	rate set annually	rate set annually	
None. Surrender Value is gtd cash value as of paid-to-date plus account values plus any paid-up additions minus policy debt any paid-up additions plus any paid-up additions	Direct/Non-Direct	Direct Recognition	Non-Direct Recognition	Non-Direct Recognition	Non-Direct Recognition	
Paid-to-date plus account values plus any paid-to-date plus dividend accumulations plus any paid-up additions minus policy debt any paid-up additions Disability Waiver of Premium Deposit Annuity Rider Enhanced PuAs FPDA Rider Flexible Premium Deposit Annuity Rider Level Term Living Benefit (Terminal) Level Term Living Benefit (Terminal) Level Term Living Benefit (Terminal) Premium Service Agreement	Recognition					
Accelerated Paid-Up Additions Child Term Flexible Protection Chronic Illness Accelerated DB Disabilty Waiver of Premium Disabilty Waiver of Premium Enhanced Guaranteed Insurability Option Enhanced PUAs Flexible Premium Deposit Annuity Rider Disability Waiver of Premium (Std/Enhanced) Enhanced PUAs FPDA Rider Disability Waiver of Premium Deposit Annuity Rider Disability Waiver of Premium (Std/Enhanced) Evel Term Disability Waiver of Premium Deposit Annuity Rider Disability Waiver of Premium Deposit Annuity Rider Dividends Options  Disability Waiver of Premium Enhanced Guaranteed Insurability Option Enhanced PUAs FPDA Rider Flexible Premium Deposit Annuity Rider Level Term Diving Benefit (Terminal) Premium Service Agreement Premium Service Agreement Premium Service Agreement Premium Paid in Advance Premiums Paid in Advance Premiums Paid in Advance Premiums Paid in Advance Premiums Paid-up additions Reduce premiums Accumulate at interest One-year term additions One-year term additions  Neduce premiums One-year term additions One-year term additions	Surrender Charges	paid-to-date plus account values plus any	paid-to-date plus dividend accumulations plus	paid-to-date plus dividend accumulations plus	paid-to-date plus dividend accumulations plus	
		Accelerated Paid-Up Additions Child Term Flexible Protection Chronic Illness Accelerated DB Disability Waiver of Premium (Std/Enhanced) Gtd Purchase Option Overloan Protection Supplemental Exchange Agreement Cash Premium Reduction Paid-Up Additions Loan Repayment Dividends Accumulate with Interest	Disability Waiver of Premium  Enhanced PUAs Flexible Premium Deposit Annuity Rider Level Term Living Benefit (Terminal) Premium Service Agreement Premiums Paid in Advance  Cash Paid-up additions Reduce premiums Accumulate at interest	Custom Term Disabilty Waiver of Premium Enhanced Guaranteed Insurability Option Enhanced PUAs FPDA Rider Level Term Living Benefit (Terminal) Premium Service Agreement Premiums Paid in Advance Cash Paid-up additions Reduce premiums Accumulate at interest	Disability Waiver of Premium  Enhanced PUAs Flexible Premium Deposit Annuity Rider Level Term Living Benefit (Terminal) Premium Service Agreement Premiums Paid in Advance  Cash Paid-up additions Reduce premiums Accumulate at interest	
Unisex Rates I yes I NO I NO I NO	Unisex Rates	Yes	No	No	No	

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Company	Security Mutual	Trans	america	United State Life of NY
Product	Security Designer WL4U 10 Pay	TransSecure II		American Elite Whole Life
Participating/ISWL	Participating	Interest Sensitive WL	Non-participating	Non-participating
Classifications	Preferred Plus NS Preferred NS Standard Nonsmoker Preferred Smoker Standard Smoker	Preferred NS Standard NS Preferred Smoker Standard Smoker	Standard NS Standard Smoker	Nontobacco Tobacco
Issue Ages	Ages 0-17 Juvenile Ages 18-80 All other classes	Ages 20-80 Age Last Birthday	0-80	0-70
Minimum Face Amount	\$100,000	\$25,000 Qualified \$100,000 Non-qualified	\$50,001-\$3,000,000 \$15,001 minimum in NC \$25,000 minimum in WA	\$5,000
Premiums	Premiums payable for 10 years	Paid to end of selected Premium Payment Pd.	Premiums payable to age 100	Premiums payable to age 100
Annual Policy Fee	\$75 ages 18-80; \$0 ages 0-17	\$4/month yr 1, \$10/month yrs 2+	\$30	None
GTD Interest Rate	4.00%	4.00%	No set rate	No set rate
Loan Rate	Variable	4.25% in arrears Preferred 6.5% in arrears Standard	7.4%	8% in arrears
Interest Credited on Policy Loans	Interest accrues daily on the loan at variable rate set annually	4% in arrears	N/A	8% in arrears
Direct/Non-Direct Recognition	Non-Direct Recognition	N/A	N/A	N/A
Surrender Charges	None. Surrender value is gtd cash value as of paid-to-date plus dividend accumulations plus any paid-up additions minus policy debt	Decreasing charges first 10 yrs	No set schedule	No set schedule
Riders/Benefits	Chronic Illness Enhanced PUAs Disabiltiy Waiver of Premium Flexible Premium Deposit Annuity Rider Level Term Living Benefit (Terminal) Premium Service Agreement Premiums Paid in Advance	Accelerated death benefit Coverage continuation option Full policy surr. penalty waiver endorsement Option for additional insurance Waiver of policy fee option	Accelerated death benefit Children's insurance rider Waiver of premium	Accidental death benefit rider Child rider Premium waiver rider
Dividend Options	Cash Paid-up additions Reduce premiums Accumulate at interest One-year term additions	N/A	N/A	N/A
Unisex Rates	No	No	Yes	No, except in MT