

Creating Your Agreement With Supplier

1. Ask Them The Set Up Process

You will probably need to fill out some forms with them

2. Reseller License

They may ask for your Reseller License. Just tell them you don't have one - never needed it - fill out forms but leave that bit blank.

Since a reseller is selling the same brand, you are selling under your own label.

Also since you sell into all of the US, you are exempted for needing it.

I've been asked that a few times, but I explained to them what I just shared with you.

3. Payment Method

Credit / debit card, bank transfer, unlikely to accept PayPal. Accept the fact that you will likely have to pay upfront, at least until you have been trading with them for a bit.

4. Get Product/Packaging Design Specifications

Unless they are doing it in house for you. You need to know what file type, image file type.

(You could ask your designer what information he/she will need) – Ideally, they will have a template or examples of other design/graphic files. You then send this information to your designer.

5. Get design and send in the required format, to supplier.

6. Wait for supplier to prepare product.

7. Send supplier FBA shipment items (packing slip to go inside the box and a shipping label to go on the outside of box) so they can send your units off to FBA