



Ambassador Al Otaiba meeting w/ Sen. Lee

Hagir Elawad <hagir@uaestrategies.com>

Tue, Jun 25, 2019 at 9:57 AM

To: [REDACTED]
[REDACTED]
[REDACTED]

Good morning [REDACTED],

I hope you are both well and we are looking forward to this afternoon's meeting. Apologies for not sending these materials earlier as I said I would last week.

Please find attached an updated document detailing the UAE's humanitarian assistance and recent projects in Yemen, along with the 2018 UAE-Utah trade report for you and the Senator's reference.

Please don't hesitate to let me know if you have questions.

Warmest,
~Hagir

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2 attachments

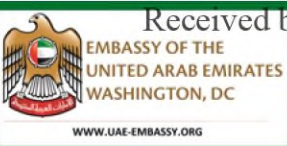
6/25/2019

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UAE Strategies Mail - Ambassador Al Otaiba meeting w/ Sen. Lee

 **05.28.19_UAE Yemen Humanitarian Info Sheet (1) (1).pdf**
291K

 **Utah_UAE 2018 Trade Report (1).pdf**
335K

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UAE – U.S. HISTORICAL TRADE RELATIONSHIPS

UTAH REPORT

2018 UPDATE

Table of Contents

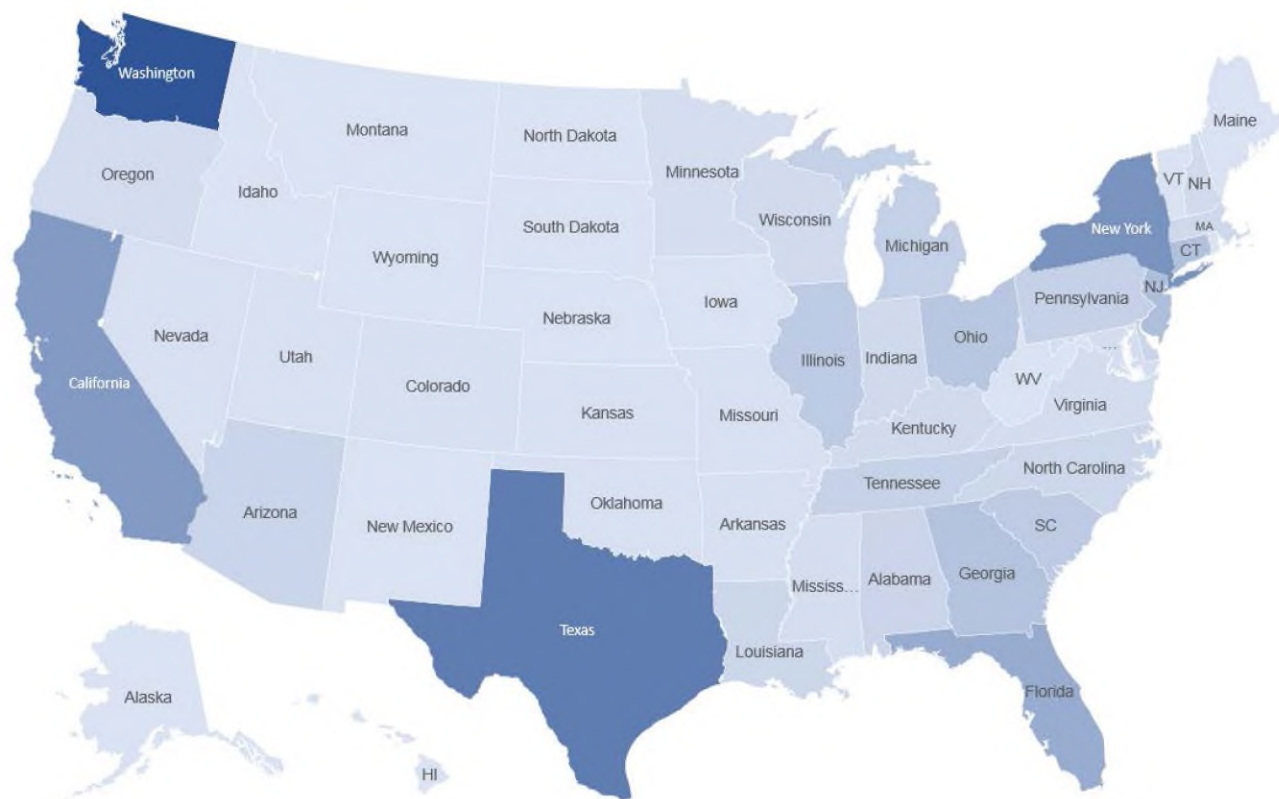
Section	Contents	Page
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III	Foreign Direct Investment	10
IV	Appendices	14

Utah Exports to the UAE

I

U.S. State Exports to the UAE for the Years 2015-2018

2015-2018 Exports to the UAE
\$0.00B \$13.55B



A 36th

Largest Exporting State

B \$186.5M

Four-Year Total
Exports

C

**Crop and Animal
Production**

Top Exporting
Sector

**D Crop and Animal
Production**

Sector with Largest
Increase in Exports
Since 2017

E

\$35.5M

Trade Surplus
in 2018

F

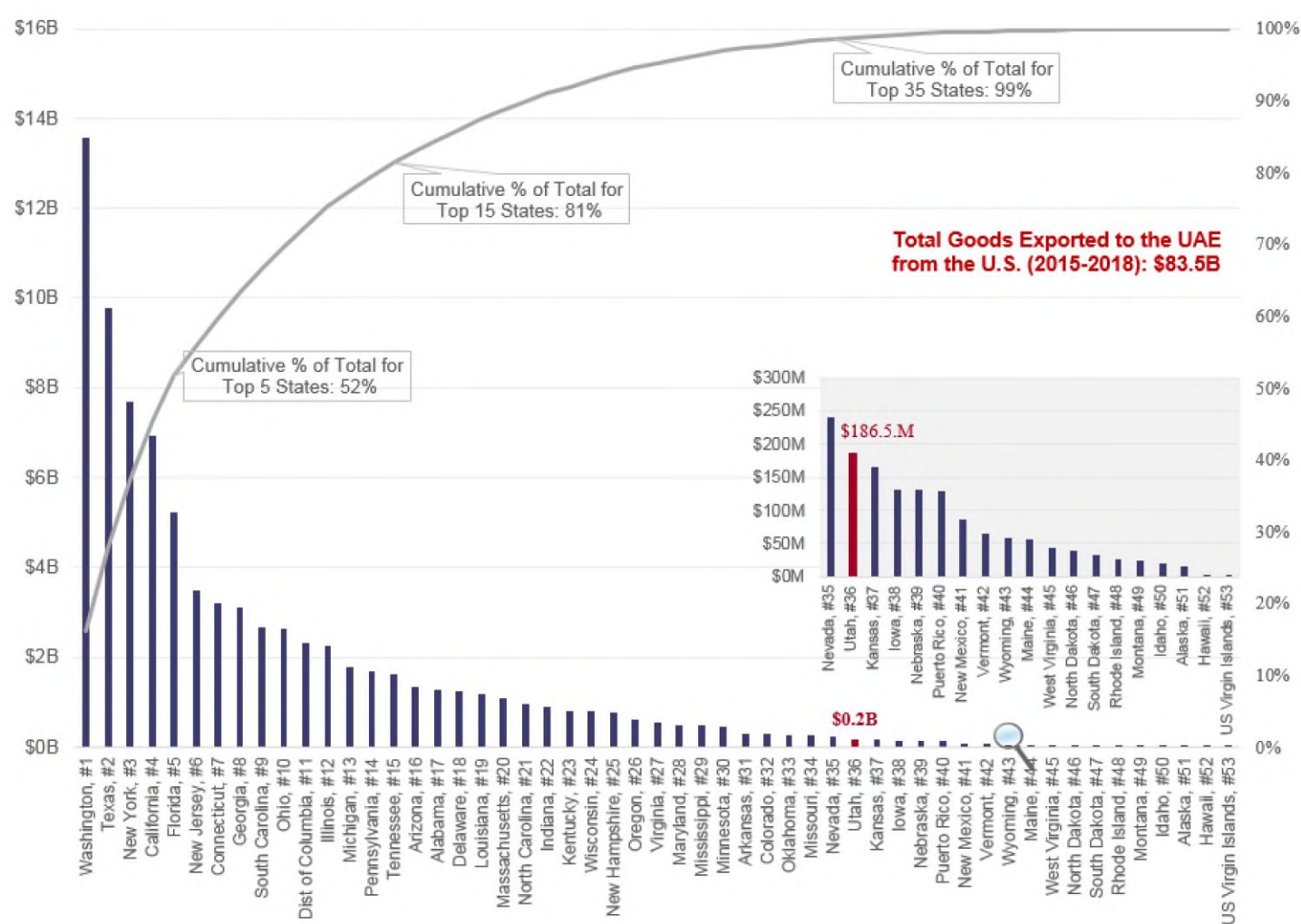
510

Jobs Supported by
Exports

Utah Exports to the UAE

A Utah ranked 36th among U.S. states and territories with \$186.5M in goods exported to the UAE between 2015 and 2018

Exhibit I.1 | U.S. State Rankings of Exports to the UAE (\$ in Billions)



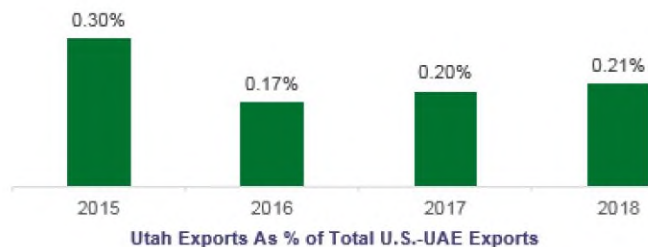
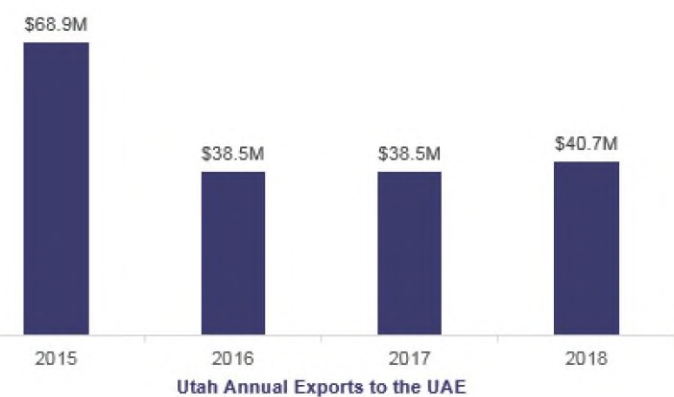
Utah Exports to the UAE

I

B

Total value of 2018 goods exported is second highest in last four years and % of total U.S. exports slightly increased compared to 2017 and 2016

Exhibit I.2 | Utah Export Values and Percent of Total by Year



\$ in millions							
Rank	State	2015	2016	2017	2018	Trend Line	2015-2018
	All U.S. States	\$22,596.4	\$22,030.6	\$19,631.8	\$19,214.3		\$83,473.1
36	Utah	0.3% \$68.9	0.2% \$38.5	0.2% \$38.5	0.2% \$40.7		0.2% \$186.5
1	Washington	14.2% \$3,211.2	18.9% \$4,157.6	20.9% \$4,104.7	10.8% \$2,081.1		16.2% \$13,554.6
5	Florida	6.8% \$1,534.4	6.8% \$1,487.5	6.3% \$1,244.7	4.9% \$949.4		6.2% \$5,216.0
10	Ohio	2.2% \$499.8	3.8% \$830.2	3.1% \$608.6	3.6% \$686.5		3.1% \$2,625.1
20	Massachusetts	0.7% \$150.0	0.7% \$161.8	1.5% \$285.1	2.6% \$493.1		1.3% \$1,090.0
30	Minnesota	0.5% \$113.2	0.4% \$94.1	0.6% \$108.9	0.7% \$136.5		0.5% \$452.7

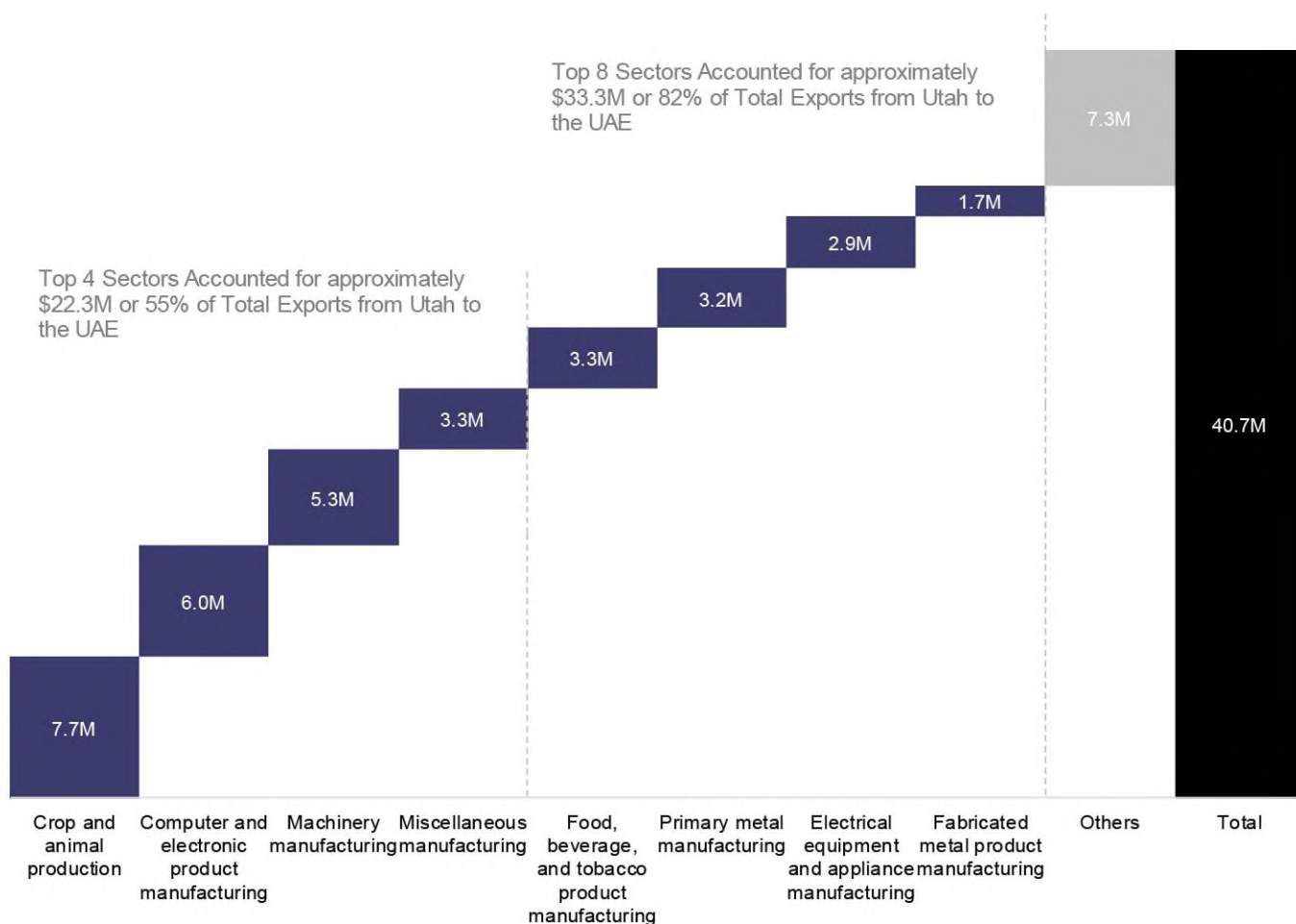
Utah Exports to the UAE

I



In 2018, *Crop and Animal Production* and *Computer and Electronic Product Manufacturing* were the largest exporting sectors

Exhibit I.3 | Utah's Exporting Sectors in 2018

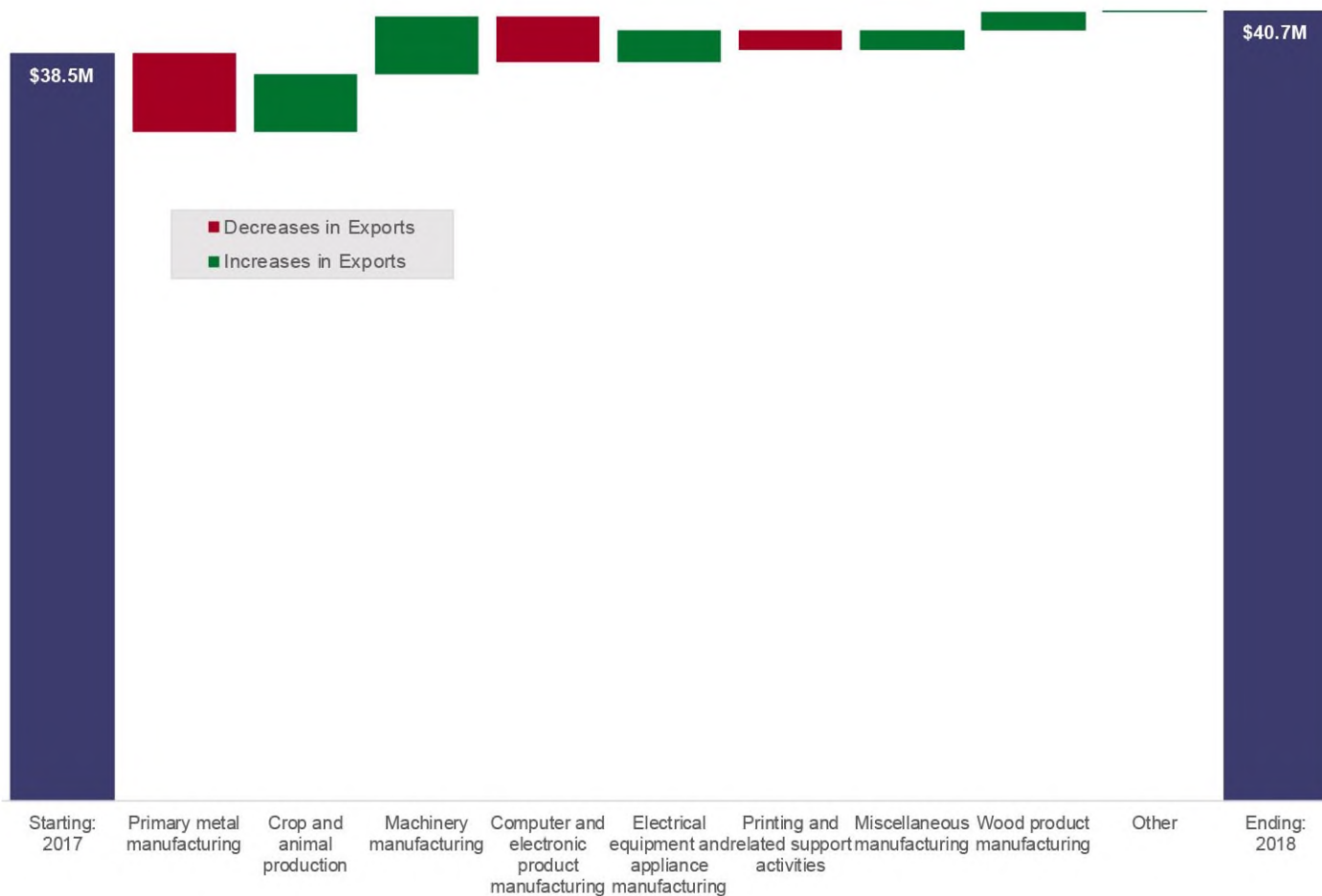


Utah Exports to the UAE

I

D From 2017 to 2018, *Crop and Animal Production* sector had the largest increase in exports. *Primary Metal Manufacturing* sector had the largest decrease

Exhibit I.4 | Utah's Exporting Sector Movements From 2017 to 2018

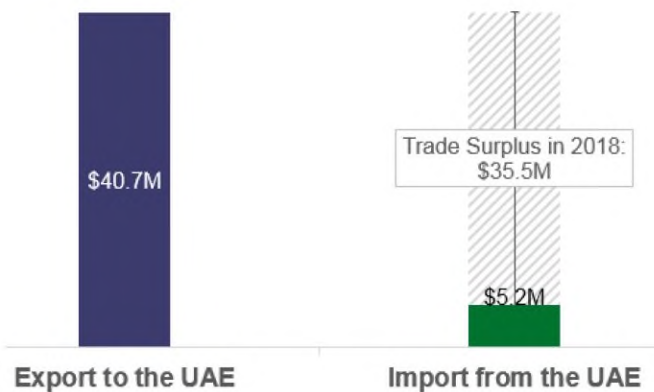


Utah Exports to the UAE

I

E Utah had a \$35.5M trade surplus with the UAE in 2018

Exhibit I.5 | Utah's Trade Surplus with the UAE by Sector



Utah 2018 Employment Driven by Export to the UAE

II

Positive U.S. Employment Driven by Exports to the UAE in 2018

Jobs Created 0 27,035

158,658

Jobs Created



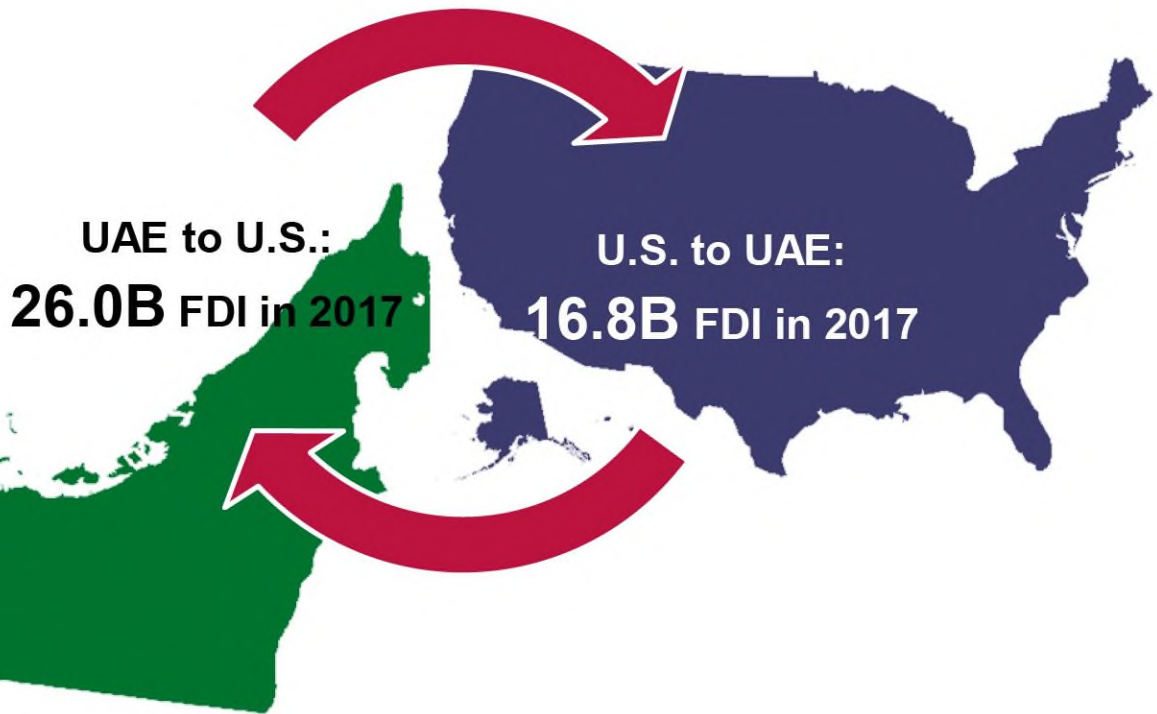
F

510 Jobs out of 158,658 Total Jobs Created in the U.S. by the UAE

Employment Driven by Utah's Exports of Manufactured Goods to the UAE*	510	Other transportation equipment manufacturing	Computer and electronic product manufacturing	Chemical manufacturing	Fabricated metal product manufacturing	Machinery manufacturing
		13	62	10	20	58
		Electrical equipment and appliance manufacturing	Food, beverage, and tobacco product manufacturing	Miscellaneous manufacturing		
		25	45	41		

* The sectors shown are the top ten U.S. manufacturing sectors exporting to the UAE in 2018.

Foreign Direct Investment



A **\$26B**

2017 UAE total
FDI in U.S.

B **Financial
Services
Sector**

Benefited from
UAE's investments
in Utah since 2003

C **ICT &
Electronics
Sector**

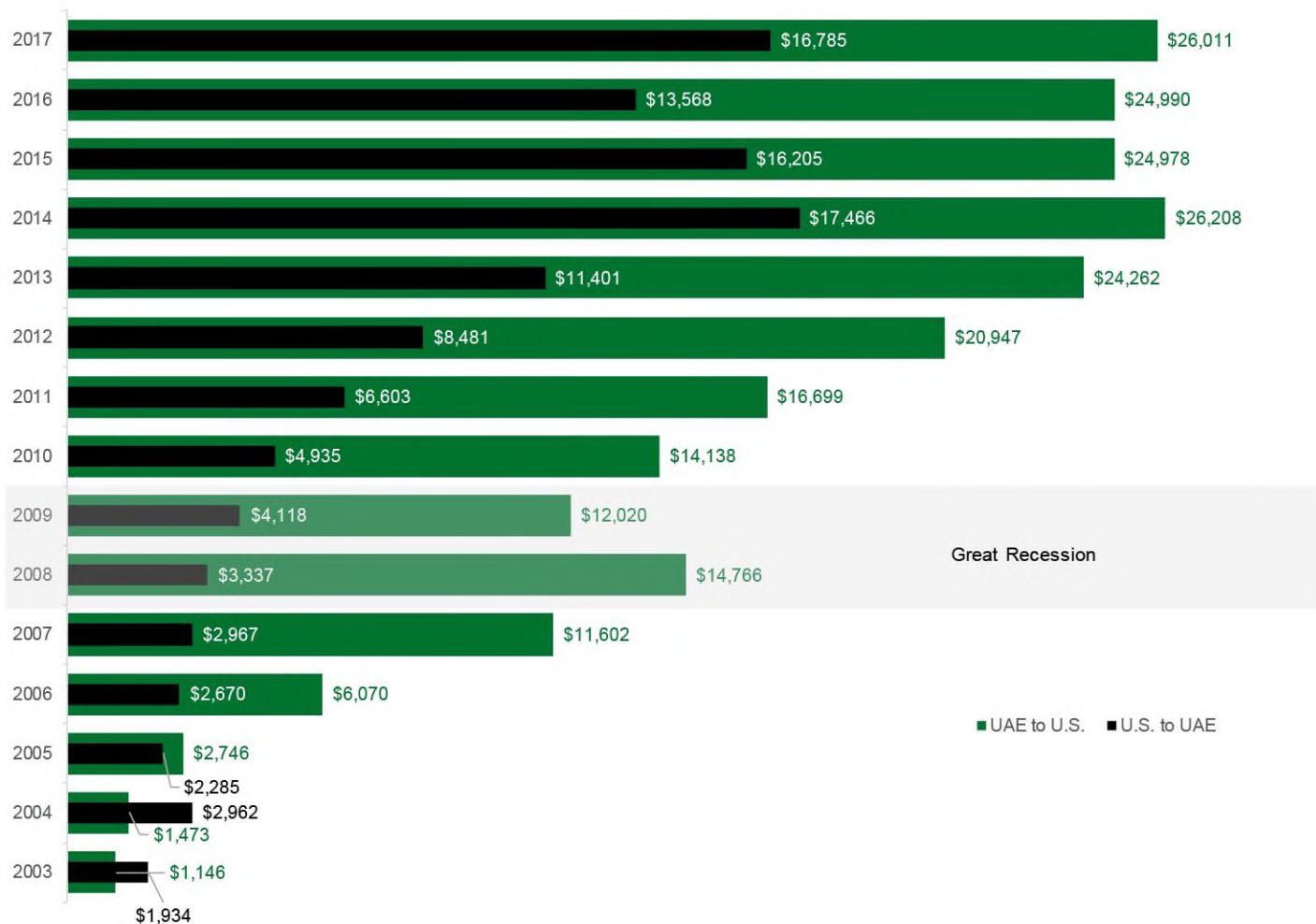
Benefited from
Utah's greenfield
investments in the
UAE in 2018

Bilateral FDI between the U.S. and UAE



A UAE made \$26B total investment in U.S. in 2017. Investments over the past four years remained level.

Exhibit IV.1 | Total UAE Investments by Year



UAE FDI in Utah



- B** Since 2003, UAE expanded existing investments and made greenfield investments in Utah in the *Financial Services* sector

Exhibit IV.2 | Certain UAE Investors in Utah by Sector Since 2003

2013

Financial services

UAE Exchange Centre

Utah 2018 Greenfield and Expanded FDI in the UAE



Greenfield Investments were made in the *ICT & Electronics* sector in 2018

Exhibit IV.3 | Certain Utah Investors in UAE by Sector in 2018

Sector	Utah Investing Entities to the UAE	
ICT & Electronics	Ivanti	StorageCraft Technology



APPENDICES

Appendix A

IV

Utah's Top Exporting Commodities to the UAE in 2018

This exhibit only displays commodities with annual export amounts exceeding \$1M

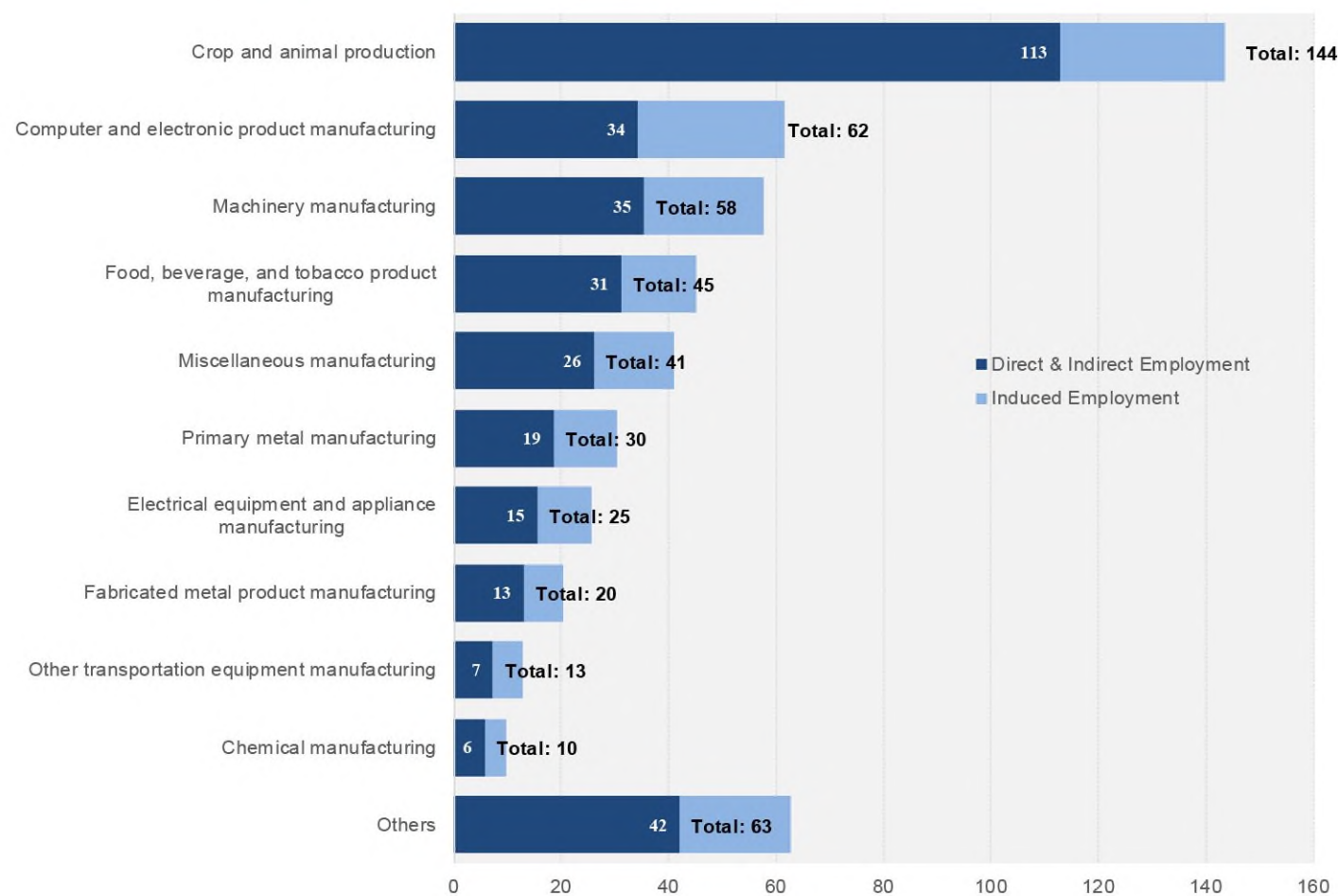
Sector	Top Commodity	Export Value
Crop and animal production	1119 Other Agricultural Products	6.4M
	1113 Fruits & Tree Nuts	1.2M
Computer and electronic product manufacturing	3345 Navigational/measuring/medical/control Instrument	2.8M
	3342 Communications Equipment	2.1M
Machinery manufacturing	3334 Hvac & Commercial Refrigeration Equipment	2.1M
	3333 Commercial & Service Industry Machinery	1.3M
	3339 Other General Purpose Machinery	1.2M
Miscellaneous manufacturing	3399 Miscellaneous Manufactured Commodities	2.0M
	3391 Medical Equipment & Supplies	1.3M
Food, beverage, and tobacco product manufacturing	3112 Grain & Oilseed Milling Products	1.7M
Primary metal manufacturing	3311 Iron & Steel & Ferroalloy	3.2M
Electrical equipment and appliance manufacturing	3359 Electrical Equipment & Components, Nesoi	1.4M
	3352 Household Appliances And Misc Machines, Nesoi	1.4M
Fabricated metal product manufacturing	3329 Other Fabricated Metal Products	1.5M
Wood product manufacturing	3219 Other Wood Products	1.5M
Other transportation equipment manufacturing	3364 Aerospace Products & Parts	1.2M

Note: Due to space constraints, some data bars are fitted to the page and not to scale.

Appendix B

IV

Employment Driven by Top 10 UAE-Exporting Sectors in Utah in 2018



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May 28, 2019

UAE SUPPORT TO YEMEN

SUPPORT FOR THE POLITICAL PROCESS

The UAE remains committed to supporting the UN-led political process in Yemen and upholding the integrity of the Stockholm agreement. The UAE understands the need for a political solution and its support of the process and restraint from contributing to escalation has been critical in allowing space for negotiations.

1. The UAE continues to refrain from retaliating against the Houthi rebels' thousands of ceasefire violations and has encouraged Yemeni government-backed forces to do the same.
2. The UAE continues to refrain from undertaking a military offensive in Hodeidah, despite the Houthis' violations and obstruction of the political process.

HUMANITARIAN ASSISTANCE

The UAE has engaged in one of the world's largest humanitarian relief operations providing food and fuel; rebuilding electric, water and sanitation systems; reconstructing schools and hospitals; and paying salaries for teachers and government workers.

UN Secretary General Antonio Guterres largely attributed the 30 percent increase in pledges during this past February's Geneva conference to the \$500 million contribution made by the UAE. *This is in addition to the previous \$930 million donated to the UN and the \$70 million donated to UNICEF in 2018 by the UAE and Saudi Arabia.*

On April 8, the Arab coalition provided \$200 million in aid to Yemen for use during the month of Ramadan, as part of its Geneva conference pledge. These funds were used to ensure food aid distribution, assist malnourished children and pregnant women, and combat cholera in partnership with the World Health Organization (WHO). During the month of Ramadan, the UAE distributed over 80,000 meals to mosques, underprivileged families, and patients in hospitals.

The UAE has provided more than \$5.2 billion in assistance to Yemen over the last four years including the \$500 million pledged last month to the UN at the Yemen Aid Conference in Geneva.

This assistance has reached more than 17 million Yemenis, including 11 million children and 3.2 million women across Yemen.

1. UAE funding of the UN Humanitarian Response Plan for Yemen was disbursed to the following organizations: UN OCHA, WHO, UNHCR, WFP, UNICEF, IOM, and FAO. This programming provided projects in the following sectors: health, water and sanitation, emergency food aid, nutrition, and livelihood support.
2. The UAE's direct assistance to Yemen includes general program assistance to pay the salaries of government employees, emergency food aid, humanitarian shelter and non-food items, water and sanitation, health – in particular to support anti-Cholera measures, education, legal and judicial reform, energy generation, and infrastructure support.

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2019 Emirates Red Crescent (ERC) PROJECTS

Education

- In March 2019, the ERC opened the Azan Educational Complex in the Abyan governorate and **provided school supplies for up to 1,200 students** that will soon attend.
- In February 2019, the ERC reopened the Al Fatah Elementary and Secondary School in the Hodeidah governorate, after it has been renovated, rehabilitated and furnished, to support the education sector in Yemen. **This will enable 1,800 students to return to school.**
- In February 2019, the ERC reopened the Khadija bint Khuwailid School for Girls on the Red Sea Coast, **which will allow 650 girls to resume their education.**

Medical Sector

- In January 2019, the ERC launched four mobile clinics along the Red Sea Coast. The mobile clinics have since **provided free health services to over 16,000 Yemenis.**
- In February 2019, the ERC inaugurated a healthcare center on the Red Sea Coast after restoring it and supplying it with medical equipment and a solar energy system, to serve nearly 5,000 people.
- In February 2019, the ERC launched **a health awareness campaign targeting 18,000 students** from remote village schools and internally displaced persons camps in various liberated areas of Yemen's Red Sea Coast.

Infrastructure

- In February 2019, the ERC launched a fish landing center on the Red Sea Coast as part of a rebuilding project that includes a fish landing harbor, two rooms to manage the local fishing association, and an integrated solar power system. **The project will benefit 6,000 fisherman and will help improve the living conditions of over 40,000 people in the area.**
- In February 2019, the ERC opened the final phase of the Sheikh Khalifa Residential City for those affected by the floods that swept through the Hadramaut governorate in Yemen during the past few years. **The city consists of 607 housing units, along with infrastructure services including roads, solar-powered water pumping systems, electricity grids and sanitation systems.**
- In February 2019, the ERC finished the reconstruction of a fishery in Mocha that will enable the small-scale fishing industry to thrive once again, opening opportunities for Yemenis to improve their economic situation.

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Clean Water

- In February 2019, the ERC continued to implement its 'Saqia Water Project' in rural villages near Taiz **to provide safe drinking water to 20,000 people for two months.**
- In February 2019, the ERC implemented a water project which included drilling an artesian well and supplying large water tanks in the Lahij governorate, **benefitting 25,000 people.**

OVERVIEW of 2018

Food Aid

- **From June 2018 to December 2018 alone, the UAE has provided food aid to the Hodeidah governorate amounting to \$321.5 million. This included over 110,000 food aid parcels delivered, benefiting some 770,000 individuals.**
- The UAE and Saudi Arabia launched the Imdaad campaign in November 2018, pledging an additional US \$500 million to combat famine in Yemen with the aim to provide food to 10-12 million Yemenis. The campaign will cover all regions of Yemen, regardless of political or geographical considerations, reaching all of Yemen's citizens in need, with priority given to the most vulnerable, predominantly malnourished children, pregnant women, nursing mothers, the elderly and the ill.

Education

- The UAE has provided for the reconstruction and rehabilitation of 230 schools.
- The UAE, in partnership with the Kingdom of Saudi Arabia, has donated **US \$70 million to support Yemeni teachers through UNICEF. Of the \$35 million donated by the UAE, salaries for 135,000 teachers are being covered for a ten-month period.**
- In Yemen's Red Sea Coast region, 14 schools have received educational materials as well as solar powered panels, to ensure a continued supply of energy, to avoid any disruption to the school year.

In collaboration with USAID, the UAE has contributed \$5 million to the 'Food for Thought School Feeding Program in Yemen,' being implemented by the World Food Program.

- In collaboration with USAID, the UAE has contributed \$5 million to the 'Food for Thought School Feeding Program in Yemen', being implemented by the World Food Program. This supports school children exposed to protracted instability and the consequences of conflict by promoting educational and nutritional outcomes that ensure their protection and continued access to education.

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Medical Sector

- UAE aid has provided for the rebuilding and maintenance of 55 hospitals and medical centers.
- In the Hodeidah Governorate, mobile medical clinics have been established, providing treatment for respiratory illnesses, high blood pressure, acute malnutrition, dengue fever and prenatal care, for thousands of Yemeni civilians.
- **In Hadramaut, the UAE has given \$ 20 million for the refurbishment of medical centers and clinics. 75 ambulances have been provided, while 488,000 children have received polio and measles vaccinations** as part of a preventive medicine campaign.

Infrastructure

- Rehabilitating the country's basic infrastructure such as airports in Aden, Al Rayyan and Socotra, as well as seaports in Aden, Mukalla and Socotra, has been a priority in the UAE's aid policy to Yemen.
In Hodeidah governorate, an additional \$30 million has been allocated for refurbishment and repair of the infrastructure in liberated areas.
- UAE infrastructure work on ports allow fishermen to resume their activities, with consequent benefits both on employment and on the availability of fresh fish in the markets.

Energy

- **Seventeen power plants have been constructed, rebuilt and maintained, including a \$100 million 750-megawatt power plant in Aden, to help to meet the country's electricity deficit.**
- In the Hadramaut, the UAE has invested \$80 million to refurbish power *stations*

Clean Water

- Efforts to improve the supply of safe drinking water, a key to the prevention of the spreading of diseases like cholera, have included the **refurbishment of ten water plants and networks with 80 pumps and four sewerage treatment plants.**
- 250 freshwater dams and wells have been built or dug, along with 23 water stations and reservoirs.

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May 28, 2019

ARTICLE LINKS

"UAE and Saudi Arabia announce \$1 billion in humanitarian aid for Yemen"

<https://www.thenational.ae/world/mena/uae-and-saudi-arabia-announce-1-billion-in-humanitarian-aid-for-yemen-1.830500>

"UAE pledges US\$500 million for Yemen in 2019"

<http://wam.ae/en/details/1395302743109>

"UAE and Saudi Arabia pledge \$200 million in Yemen aid for Ramadan"

<https://www.thenational.ae/world/mena/uae-and-saudi-arabia-pledge-200-million-in-yemen-aid-for-ramadan-1.846465>

"UAE distributes over 80,000 Iftar meals in Yemen during Ramadan"

<http://wam.ae/en/details/1395302763497>

"ERC opens educational facility in Abyan"

<http://wam.ae/en/details/1395302743816>

"ERC helps 1,800 Yemeni students to return to school"

<http://wam.ae/en/details/1395302741250>

"ERC reopens girls' school in Yakhtal, Yemen"

<http://wam.ae/en/details/1395302738217>

"ERC's mobile clinics reach out to over 16,000 Yemenis"

<http://wam.ae/en/details/1395302742678>

"ERC inaugurates healthcare centre in Yemen's Red Sea Coast"

<http://wam.ae/en/details/1395302740373>

"ERC launches health campaign for school students Yemen"

<http://wam.ae/en/details/1395302737872>

"ERC launches fish landing center in Wahjah, Red Sea Coast"

<http://wam.ae/en/details/1395302743163>

"Sheikh Khalifa's Residential City opened in Hadramaut"

<http://wam.ae/en/details/1395302742825>

"Yemen's Mocha sees opening of Al Ruwais fishery"

<http://wam.ae/en/details/1395302739882>

"20,000 Yemenis in Taiz gain access to potable water"

<http://wam.ae/en/details/1395302740374>

"ERC implements water project in Lahij"

<http://wam.ae/en/details/1395302737898>

"UAE aid helps restore Yemen to its 'full potential'"

<http://wam.ae/en/details/1395302728467>

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