

engineering requirements for technical and quality approval (ERTQA)

An Engineering Requirements for Technical and Quality Approval (ERTQA) handbook has been developed to provide clear approval guidelines for new and existing local manufacturers of engineering commodities. To download the handbook please visit www.iktva.sa at the download section.

important contacts for Saudi Aramco's suppliers:

general inquiries
Supplier Help Desk
Email: SupplierHelpDesk@aramco.com
Tel: +966 13 874 2222

business development & market
information
Local Business Development
Email: Local-content@aramco.com

iktva inquiries
iktva Support
Email: iktva@aramco.com
Website: www.iktva.sa/contact-us

existing local manufacturer development
& expansions
Supplier Solution Center
Email: SSC@aramco.com

iktva survey and certification
Email: iktvasurveyinfo@aramco.com

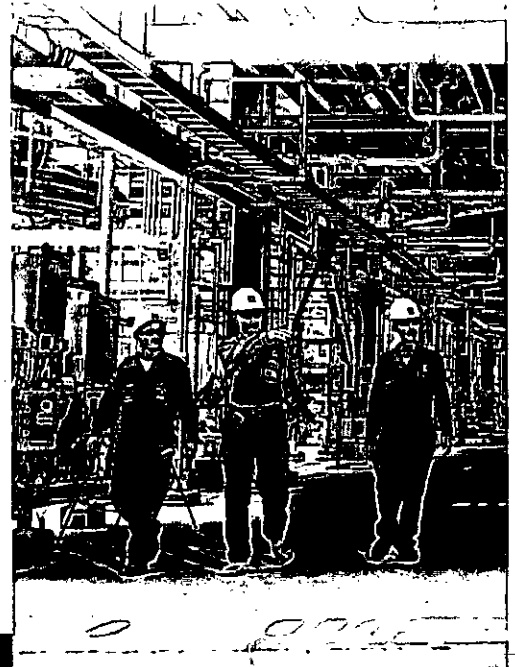
أرامكو السعودية
saudi aramco



أرامكو السعودية
saudi aramco



iktva
in-kingdom total value add



إمارة أبوظبي
سلطنة عمان
البحرين
قطر
الكويت
السعودية
العراق
البحرين
قطر
الكويت
السعودية
العراق

in-kingdom total value add (iktva) program

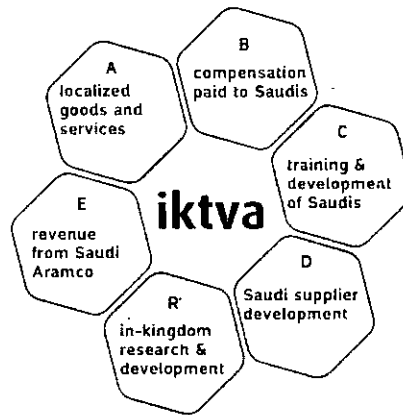
Saudi Aramco has created the Iktva program to position local content at the heart of our procurement process. The program aims to increase the share of Saudi Aramco spend in locally manufactured goods and services, increase exports of Saudi-made energy goods and services and create thousands of technical and professional jobs and career opportunities by 2021.

iktva is measured as a percentage (local costs/ revenue) using the following formula:

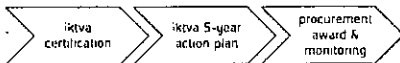
$$iktva = \left(\frac{A+B+C+D+R}{E} \right) + X$$

X = Export Factor

Additional Iktva credit given to companies achieving 30% export revenue



iktva engagement framework



- Measures local footprint of a company
- Yearly survey completion and certification
- Carried out through third party certifier
- Detailed plan on increasing Iktva score in the next five years
- Established targets on Saturation and Investments
- Summary of major sector enablers and challenges
- Quarterly status updates
- Annual progress review
- Enforcing accountability measures

how to register as a supplier with Saudi Aramco?

The suppliers for both materials and services can register with Saudi Aramco through:

1. Saudi Aramco website at www.saudiaramco.com
2. Click on Suppliers.
3. Choose whether you are a material supplier or service supplier.
4. Click on Register.

business opportunities

We look to develop new local sources capable of supporting Saudi Aramco's supply chain requirements. Saudi Aramco offers different business opportunities across several industrial sectors focused on developing an accessible, reliable, and efficient supply chain.

want to know more about our business opportunities?

Please visit the opportunities section on our website www.iktva.sa

