

For Six Month Period Ending May 31, 2002
~~APR 30 2002~~
(Insert date)

I - REGISTRANT

1. (a) Name of Registrant (b) Registration No.
Software Technology Parks of India 5462 RT
(c) Business Address(es) of Registrant
111 North Market Street,
Ste 1040
San Jose, CA 95113

2. Has there been a change in the information previously furnished in connection with the following:

- (a) If an individual:
 - (1) Residence address Yes No
 - (2) Citizenship Yes No
 - (3) Occupation Yes No
- (b) If an organization:
 - (1) Name Yes No
 - (2) Ownership or control Yes No
 - (3) Branch offices Yes No
- (c) Explain fully all changes, if any, indicated in items (a) and (b) above.

N.A.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period. N.A.
Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

N.A.

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position	Date Connection Ended
N.A.		

- (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
N.A.				

5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes No N.A.

If yes, identify each such person and describe his service.

N.A.

- (b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes No

If yes, furnish the following information:

Name	Position or connection	Date terminated
N.A.		

- (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
N.A.				

6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

N.A.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes No

If yes, furnish the following information:

Name of foreign principal

Software Technology Parks of India

Date of termination

05/25/02

8. Have you acquired any new foreign principal² during this 6 month reporting period?

Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principals² whom you continued to represent during the 6 month reporting period.

Software Technology Parks of India (STPI)

Ministry of Information & Technology

Government of India

6 CGO Complex, Lodhi Road

New Delhi - 110003, India

10. **EXHIBITS A AND B**

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A ³	Yes <input type="checkbox"/>	No <input type="checkbox"/>	N.A.
Exhibit B ⁴	Yes <input type="checkbox"/>	No <input type="checkbox"/>	

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment. N.A.

² The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

³ The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁴ The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

Software Technology Parks of India (STPI)
Promotion of Information Technology Trade Between India & USA

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity⁵ as defined below? Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

⁵ The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government, a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes [X] No []

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies⁶

Table with 4 columns: Date, From Whom, Purpose, Amount. Includes list of expenses like Trade Promotion, News Letter, Office Rent, etc.

Total \$ 174, 338.40

(b) RECEIPTS - FUND RASING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign⁷, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes [] No [X]

If yes, have you filed an Exhibit D to your registration? Yes [] No []

If yes, indicate the date the Exhibit D was filed. Date _____ N.A.

(c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁹ other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes [] No []

If yes, furnish the following information:

Table with 4 columns: Name of foreign principal, Date received, Description of thing of value, Purpose.

N.A.

6, 7 A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)
8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.
9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, and 9 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
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Please see attached Appendix - II

Total \$171,196.17

(b) **DISBURSEMENTS-THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value¹⁰ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes No

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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N. A.

(c) **DISBURSEMENTS-POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value¹¹ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
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10, 11 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials¹²?
Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.
This office is sending news letter on trade related matters

17. Identify each such foreign principal.

Software Technology Parks of India (STPI)

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

Software Technology Parks of India (STPI), Presently \$1000 per Month (Budget)

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Other (specify) News Letter (Mentioned at Item 16 Above)

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) _____

21. What language was used in the informational materials:

- English
- Other (specify) _____

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes No

N.A.

12 The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

VI-EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

(Type or print name under each signature¹³)

05/15/02

Ricard H. WAGU

Ricard H. WAGU

¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

Short Form List For Registrant: Software Technology Parks of India (STPI)

Last Name	First Name and Other Names	Registration Date	Termination Date	Role
Naqvi	R. H.	10/17/01		

SECTION B

In addition to those persons listed in Section A, list below all current employees rendering services directly on behalf of the foreign principal(s) who have not as yet filed short-form registration statements. (Do not list clerks, secretaries, typists or employees in a similar or related capacity. If there is some question as to whether an employee has an obligation to file a short-form, please address a letter to us describing the activities and connection with the foreign principal.)

Name	Function	Date Hired
NIL		

Signature: Ramesh

Date: 05/15/02

Title: DIRECTOR & HEAD

AMOUNTS RECEIVED BY SOFTWARE TECHNOLOGY PARKS OF
INDIA

(Paragraph 9)

Appendix 1

<u>Date of Receipt</u>	<u>Amount Received</u>
10/29/1999	\$2,000.00
11/26/1999	\$74,572.61
12/1/1999	\$28,616.88
1/12/2001	\$28,564.50
2/22/2000	\$28,500.00
3/8/2000	\$28,531.85
5/16/2000	\$56,430.81
6/8/2000	\$27,820.00
7/25/2000	\$27,755.00
9/11/2000	\$61,684.77
10/24/2000	\$30,340.94
11/30/2000	\$30,018.13
12/30/2000	\$30,089.98
1/25/2001	\$30,349.00
3/23/2001	\$60,284.23
5/4/2001	\$30,077.15
6/7/2001	\$29,943.04
6/26/2001	\$29,962.12
7/19/2001	\$29,879.59
<u>Total Received</u>	<u>\$665,420.60</u>

**AMOUNTS RECEIVED BY SOFTWARE TECHNOLOGY PARKS
OF INDIA**

(Paragraph 9)

Appendix I

<u>Date of Receipt</u>	Amount Received
November, 2001	Nil
December, 2001	Nil
January, 2002	\$58,353.55
February, 2002	\$57,811.50
March, 2002	\$58,173.25
April, 2001	Nil
Total Amount Received	<u>\$174,338.30</u>

Software Technologies Parks of India

Appendix II

Expenses details from 10/31/2001 to 4/30/2002

Expenses Head	Amount
Office Expense	\$24,189.07
Salary & allowances	\$25,827.43
Travel	\$29,539.67
Trade Promotion & market Research	\$36,440.00
Rents	\$55,200.00
Total	<u>\$171,196.17</u>

**Memorandum of Association
And
Rules & Regulations**



Software Technology Parks of India

**Memorandum of Association
of**

Software Technology Parks of India (STPI)

1. The name of the Society shall be "Software Technology Parks of India" hereinafter to be referred as "STPI"
2. Registered Office: The Registered office of the Software Technology Parks of India shall be in the Union Territory of Delhi and at present it is at the following address:

C/o Department of Electronics
"A" Block, CGO Complex, Lodi Road
New Delhi - 110 003

3. Objectives

The objectives of the Software Technology Parks of India shall be:

- (1) To establish Software Technology Parks at various locations in the country and export promotion offices/centres outside India to achieve the following objectives:
 - (a) To establish and manage the infrastructural resources such as communication facilities, core computers, building, amenities etc. in these Parks and to provide services to the users (who undertake software development for export purposes) for development and export of software through data link.
 - (b) To promote development and export of software services.
 - (c) To undertake export promotional activities such as technology assessments, market analysis, market segmentation etc.
 - (d) To train professionals in the field of software technology.

NOTARY
DEEPA JAIN
ADMINISTRATIVE OFFICER
Department of Electronics, Govt. of India
Electronics Niketan, 6, CGO Complex
New Delhi 110 003

(e) To encourage design and development in the field of computer software and software engineering.

(2) To take over under this STPI all the STPs set up earlier by the Department of Electronics after following all necessary formalities as stipulated by the Societies Registration Act, 1860 from the date decided by the Department of Electronics, Government of India, and as a consequence, the individual STPs will stand dissolved with effect from that date.

(3) To obtain or accept grants, subscriptions, donations, gifts, bequests from Government, Corporations, Trusts, Organisations or any person for the purposes of the STPI. However, any gifts, bequests from any foreign government, organisation shall be accepted/obtained through the Government of India, Department of Electronics.

(4) To maintain a fund to which shall be credited:

- (i) all money provided by the Central Government, State Governments, Corporations, Universities etc.
- (ii) all fees and other charges received by the STPI.
- (iii) all money received by the STPI by way of grants, gifts, donations, benefactions bequests or transfers; and
- (iv) all money received by the STPI in any other manner or from any other sources

(5) To deposit all moneys credited to the fund in Nationalised Banks or in any other bank for offices/centres abroad or to invest in such a manner as to be most beneficial to the STPI.

(6) To draw, make, accept, endorse and discount cheques, notes or other negotiate instruments and for this purpose, to sign, execute and deliver such assurance and deeds as may be necessary for the purposes of the STPI.

DEEPA JAIN
ADMINISTRATIVE OFFICER
Department of Electronics, Govt. of India
Electronics Niketan, 6, CGO Complex
New Delhi 110 003

(7) To pay out of the funds belonging to the STPI or out of any particular part such funds, the expenses incurred by the STPI from time to time including all expenses incidental to the formation of the STPI and management and administration of any of the foregoing objects including all rents, rates, taxes, outgoing and the salaries of the employees

(8) To acquire, hold and dispose of property in any manner whatsoever for the purposes of the STPI, with the prior approval of Government of India and as per procedures laid down by the Government of India; and

(9) To do all such lawful acts and things whether incidental to the objectives aforesaid or not as may be requisite in order to further the objects of the STPI.

4. No benefaction shall be accepted by the STPI which, in its opinion, involves conditions or obligations opposed to the spirit and objectives of the STPI.

5. All the incomes, moveable/immovable properties of the STPI shall be solely utilised and applied towards the promotion of its aims and objectives only as set forth in the Memorandum of Association and no profit on thereof shall be paid or transferred directly or indirectly by way of dividends, bonds, profits or in any manner whatsoever to the present or past Members of the STPI or to any person claiming through anyone or more of the present or the past members. No member of the STPI shall have any personal claim of any moveable or immovable properties of the STPI or make any profits, whatsoever, by virtue of this membership.

6. The Central Government may issue such directions to the STPI as it may consider necessary for furtherance of the objectives of the STPI and for ensuring its proper and effective functioning and the STPI will carry out directions.

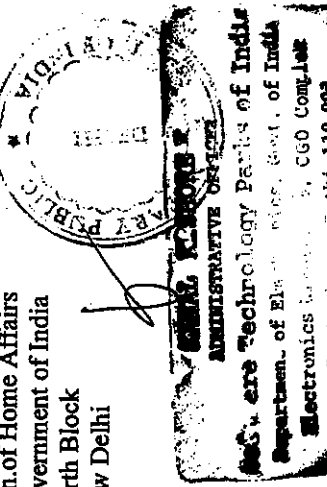
7. Governing Council

The names and address, occupations and designations of the present members of the Governing Council to whom the management of the STPI is entrusted as required under section 2 of the Societies Registration Act, 1860 as applicable to the U.T. of Delhi are as follows:

SN Name (In Capital)	Address	Design.	Occupn.
1. Shri N Vittal	Secretary Dept. of Electronics Government of India Lok Nayak Bhavan Khan Market New Delhi	Chairman	Govt. Service
2. Shri UK Sen	Joint Secretary Dept of Revenue Government of India North Block New Delhi	Member	Govt. Service
3. Rep. of Deptt of Telecommunication	Dept. of Telecom. Government of India Sanchar Bhavan New Delhi	Member	Govt. Service
4. Dr. Jayanta Roy	Economic Adviser Min. of Commerce Government of India Udyog Bhavan New Delhi	Member	Govt. Service
5. Shri BK Das	Joint Secretary Min. of Home Affairs Government of India North Block New Delhi	Member	Govt. Service



DEPARTMENT OF ELECTRONICS, GOVT. OF INDIA
ELECTRONICS NIKETAN, 6, CGO COMPLEX
Lodhi Road, New Delhi-110 003




DEPARTMENT OF ELECTRONICS, GOVT. OF INDIA
ELECTRONICS NIKETAN, 6, CGO COMPLEX
Lodhi Road, New Delhi-110 003


Copy of the Rules & Regulation of the STPI certified to be true copy by the Members of the Governing Council is filed alongwith the Memorandum of Association.

Desirous Persons: We the undersigned are desirous of forming a Society namely "Software Technology Parks of India" under the Societies Registration Act, 1860 as applicable to the Union Territory of Delhi in pursuance of this Memorandum of Association of the Society

SN.	Name (In Cap)	Address	Occupation
1.	Shri N Vittal	Secretary Dept. of Electronics Government of India Lok Nayak Bhavan Khan Market, N Delhi	Govt Service
2.	Shri UK Sen	Joint Secretary Dept. of Revenue Government of India North Block, N Delhi	Govt. Service
3.	Rep. of Deptt of Telecommuni- cation	Dept. of Telecom. Government of India Sanchar Bhavan, N Delhi	Govt. Service
4.	Dr. Jayanta Roy	Economic Adviser Ministry of Commerce Government of India Udyog Bhavan, N Delhi	Govt. Service
5.	Shri BK Das	Joint Secretary Min. of Home Affairs Government of India North Block, N Delhi	Govt. Service


K. SHOME
 ADMINISTRATIVE OFFICER
 Software Technology Parks of India
 Department of Electronics, Govt. of India
 Electronics Niketan, 6, CGO Complex
 New Delhi-110 009

6. Shri AK Agarwal
 Jt. Secy & Fin. Adviser
 Dept. of Electronics
 Government of India
 Lok Nayak Bhavan
 Khan Market
 New Delhi
 Member
 Govt. Service
7. Shri BN Yugandhar
 Director
 Lal Bahadur Shastri
 National Academy of
 Administration
 Government of India
 Mussoorie
 Member
 Govt. Service
8. Shri S Rangarajan
 Addl. Gen. Mgr
 Bharat Electronics Ltd.
 No.144, Shubharam Complex
 MG Road
 Bangalore
 Member
 Executive
9. Shri SS Oberoi
 Sr. Director
 Dept. of Electronics
 Government of India
 "A" Block, CGO Complex
 Lodi Road
 New Delhi
 Member
 Govt. Service
10. Shri RH Naqvi
 Executive Director
 Elect & Comp. Software
 Export Promotion Council
 121, Lodi Hotel
 New Delhi
 Member
 Executive
11. Shri VK Bhasin
 Joint Director
 Dept. of Electronics
 Government of India
 "A" Block, CGO Complex
 Lodi Road, N Delhi
 Member
 Govt. Service


K. SHOME
 ADMINISTRATIVE OFFICER
 Software Technology Parks of India
 Department of Electronics, Govt. of India
 Electronics Niketan, 6, CGO Complex
 New Delhi-110 009

**Rules and Regulation
of**

Software Technology Parks of India (STPI)

1. Title

These rules and regulations shall be called the Rules and Regulations of the Software Technology Parks of India.

The Software Technology Parks of India shall be governed by the provisions of the Societies Registration Act, 1860 (No.21 of 1860) as applicable to the Union Territory of Delhi.

2. Definitions

2.1 STPI or Society

It means the Software Technology Parks of India and shall include the Technology Parks established as its centres or its branches in the various locations of the country and offices/centres abroad.

2.2 Visitor

The Minister in-charge of the Department of Electronics shall be the 'VISITOR' of STPI.

2.3 User

Any organisation registered under Companies Act, 1956, Institution, Public Sector Enterprise, registered Society, partnership company, individual etc., who undertake software development for export purposes and use the facilities provided in the Software Technology Parks under this society shall be the 'USER'.

2.4 Council

The 'Council' means the Governing Council of STPI.

2.5 Chairman

The Secretary, Government of India, Department of Electronics shall be the Chairman of the Governing Council and shall preside over the meeting of the Council.

2.6 Director General

It means the Director General of the Society or of the STPI.

2.7 Director

It means incharge of the respective centre/branch of STPI or Headquarter of STPI.

2.8 Board

It means the Standing Executive Board set up to run the activities of the centre/branch of STPI.

3. Membership

3.1 The following shall be the members of the Society:

1. Secretary
Government of India
Department of Electronics - Chairman
2. Representative of
Dept of Telecommunication
Government of India - Member
3. Representative of
Department of Revenue
Government of India - Member



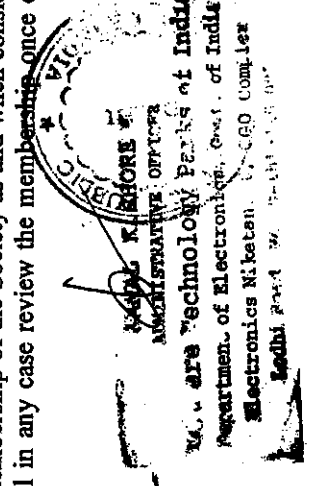
SHORE
ADMINISTRATIVE OFFICE
are Technology Parks of India
Department of Electronics, Govt. of India
Electronics Nishtar, 6, CGO Complex
Delhi Road, New Delhi-110 003



are Technology Parks of India
Department of Electronics, Govt. of India
Electronics Nishtar, 6, CGO Complex
Delhi Road, New Delhi-110 003

- 4. Representative of Ministry of Commerce Government of India - Member
- 5. Representative of Ministry of Home Affairs Government of India - Member
- 6. Financial Adviser Department of Electronics Government of India - Member
- 7. Two Nominees of Secretary Department of Electronics Government of India - Member
- 8. Head of Soft. Dev. Division Department of Electronics Government of India - Member
- 9. Executive Director Electronics & Computer Software Export Promotion Council (ESEC) - Member
- 10. Director Software Technology Parks of India - Member Secretary

3.2 The Government of India, Department of Electronics reserves the right to add, delete, substitute or change the members of the Society or reorganise the membership of the Society as and when considered necessary and shall in any case review the membership once every two years.

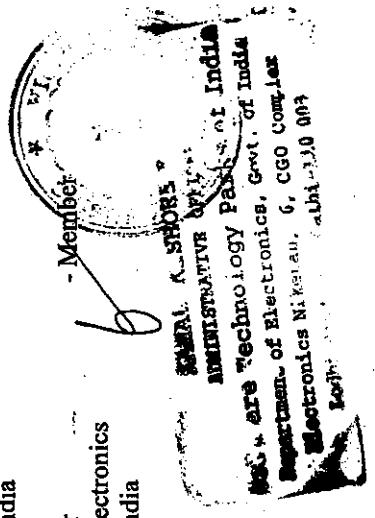


3.3 The funds, land, buildings and infrastructural facilities for setting up the Technology Park shall be provided by Government of India (Department of Electronics), and the State Government concerned as mutually agreed to by them from time to time.

4. Governing Council

4.1 The management of the affairs of the Society shall vest in a Governing Council. All members of the Society shall be the members of the Governing Council. All the properties of the Society shall vest in the Governing Council. The composition of the present Governing Council shall be

- 1. Secretary Government of India Department of Electronics - Chairman
- 2. Representative of Dept. of Telecommunication Government of India - Member
- 3. Representative of Department of Revenue Government of India - Member
- 4. Representative of Ministry of Commerce Government of India - Member
- 5. Representative of Ministry of Home Affairs Government of India - Member
- 6. Financial Adviser Department of Electronics Government of India - Member



7. Two Nominees of Secretary
Department of Electronics
Government of India

- Member

8. Head of Soft. Dev. Division
Department of Electronics
Government of India

- Member

9. Executive Director
Electronics & Computer
Software Export Promotion
Council (ESC)

- Member

10. Director
Software Technology
Parks of India

-Member Secretary

4.2 Reorganisation of the Council

Government of India, Department of Electronics shall have the powers to reconstitute the Governing Council as and when it is considered necessary and shall in any case review the membership once every two years.

4.3 If a vacancy in the office of a Member of the Council, Committee or Board has occurred, the continuing members shall act as if no vacancy had occurred and no act or proceedings of the Council shall be deemed invalid merely by reason of a vacancy in the Council or of a defect in the appointment of a person acting as a member. Nothing in this rule will derogate from provision regarding quorum necessary in the meeting of the Council/Committee Board.

5. Rules & Regulations

The Rules & Regulations of the Society shall govern the activities of the Software Technology Parks of India.

6. The Software Technology Parks of India will be under the administrative control of the Department of Electronics, Government of India.

7. Meeting of the Governing Council

7.1 The meeting of the Governing Council shall be convened by the Member Secretary of the Council on the directions of the Chairman as often as necessary, but at least twice a year by giving a notice of at least 21 days to the members. In special circumstances a meeting of the Governing Council may be called by the Chairman of the Governing Council with a notice of at least five days.

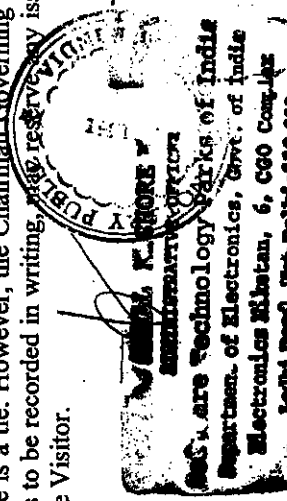
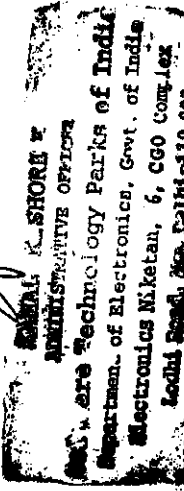
8. Quorum

8.1 The quorum for the meeting of the Governing Council shall be of at least five members of the Council. If the meeting cannot be held for want of quorum, it shall be adjourned, and such adjourned meetings shall be held in the next week on the same day, venue and time. At such meeting, no quorum shall be necessary and the members present, whatever be the number shall form the quorum and shall have the same authority as a decision taken in a full Governing Council Meeting.

8.2 The meeting of the Council will be presided over by the Chairman. In the absence of the Chairman, the meeting will be presided over by a member elected from amongst the members present other than the Director-General and nominees of the Government of India, Department of Electronics.

8.3 Voting Powers

Each member of the Council shall have one vote. Where there is no unanimity, decisions shall be taken by a majority of vote of the members present and voting. The Chairman shall have a casting vote whenever there is a tie. However, the Chairman-Governing Council, for the reasons to be recorded in writing, may reserve any issue for a decision by the Visitor.



8.4 In the event of a disagreement between the Chairman of STPI and the Finance Member of the Council on any financial matters beyond the delegated powers of the Department of Electronics, the matter may be referred to the Minister-in-charge of the Department of Electronics and the Finance Minister for a decision.

9. Functions and Powers of the Governing Council


9.1 Following shall be functions of the Governing Council


- (a) *The Governing Council shall be the apex body for the overall administration and management for the STPI.*
- (b) *The Council shall periodically review, subject to a minimum of once a year, the performance of the STPI and suggest appropriate measures to enhance the performance as it deems fit.*
- (c) *The Council shall examine the budget prepared by the STPI and by various Sub-Committees set up by it and accord approval for the same after incorporating amendments as it may deem fit.*
- (d) *The Council shall lay down rules regulating recruitment, disciplinary matters, promotion and delegation of powers for appointment to various posts, conditions of service of staff, subject to approval of Government of India wherever necessary.*
- (e) *The Council shall select the 'User' for participating in the STPI on terms and conditions for such participation to be laid down by the Council.*

(f) *The Council may constitute Sub-Committees to perform any specialised and specific functions and such Sub-Committee shall exercise such powers may be delegated by the Council.*

9.2 Subject to the provisions of the Memorandum of Association, the Governing Council shall have the powers to:

- (a) *Acquire or take on lease or exchange or purchase or hold otherwise dispose of immovable property for the purpose of the STPI with the prior approval of the Government of India, Department of Electronics.*
- (b) *Acquire or sell or exchange or otherwise dispose of movable property for the purpose of the STPI as per procedures laid down by the Government of India.*
- (c) *Approve the budget estimates and adopt annual accounts, which shall be presented to it by the Director General of the STPI at one of its meetings with such modifications as it may deem necessary.*
- (d) *Receive donations, contributions and bequests for the award of prizes, or for such other purposes as may be necessary for furtherance of the objectives of the STPI.*
- (e) *Frame, vary or repeal, from time to time, Rules, Regulation and Procedures for the efficient management and administration of the affairs of the STPI and relating to its employees, with the approval of the Department of Electronics, Government of India.*
- (f) *Delegate or withdraw such powers as may be considered necessary to the Chairman in the interest of the STPI.*
- (g) *Delegate or withdraw such powers as may be considered necessary, to the Standing Executive Boards or different Technology Parks for the proper conduct of the affairs of the Technology Parks, notwithstanding anything to the contrary herein contained, in the interest of STPI.*
- (h) *Delegate or withdraw such powers to the Director-General and Directors of the STPI as it may deem necessary, notwithstanding anything to the contrary herein contained.*


KAMAL K. SHOME
ADMINISTRATIVE OFFICER
Department of Electronics Parks of India
Department of Electronics, Govt. of India
Electronics Niketan, 6, CGO Complex
Rashtrapati Bhawan, New Delhi-110 003


KAMAL K. SHOME
ADMINISTRATIVE OFFICER
Department of Electronics Parks of India
Department of Electronics, Govt. of India
Electronics Niketan, 6, CGO Complex

(l) *Appoint, either on a salary or on remuneration, such person or persons except Director-General and Directors of STPI, as may be necessary for the efficient administration and management of the affairs of the Society and to suspend or take such disciplinary action including dismissal against any such person or persons as it thinks fit.*

(i) *Determine charges for all services provided to various users and recover the same from the users.*

(k) *Make and give receipts, release and other discharge for money payable to or by the STPI as the case may be and for the claims and demands of the STPI.*

(l) *Invest and deal with any of the funds and finances of the STPI upon such securities or investments and in such manner as it thinks fit in the best interest of STPI and from time to time, vary, convert or realise such securities and investments.*

(m) *Institute, prosecute, conduct, defend, withdraw or abandon any legal or arbitrary proceedings by or against the STPI and also to compound, allow time for payment or satisfaction of any debts, dues and any claims or demands by or against the STPI.*

(n) *Adopt such other means as it thinks advisable for carrying out the objectives of the STPI.*

(o) *Pay for any property or rights acquired by or services rendered to the STPI including premium payable in respect of any leases taken by the STPI.*

(p) *All the powers, not specifically delegated shall vest in the Governing Council.*

10. Status of the Software Technology Parks of India

10.1 The STPI shall be a Society under the Societies Registration Act.

10.2 Policy for selection of users

The Policy for selection of users for sharing the facilities of the Software Technology Parks of India shall be decided by the Governing Council.

11. Special Powers of the Chairman

The Chairman of the Governing Council may, in emergent cases or under special circumstances exercise the powers of the Council, in consultation with one or more members of the Governing Council and in consultation with Finance Member of the Council. In case of matters involving finances and all other such cases shall be reported by the Chairman to the Governing Council in its next meeting.

12. Special Powers of the Visitor

Visitor may, for reasons to be recorded in writing, amend, modify or rescind any decision of the Governing Council or Standing Executive Board in the interest of STPI.

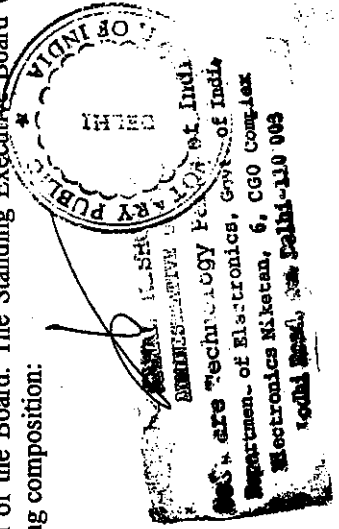
13. Standing Executive Board

13.1 There shall be a separate Standing Executive Board, hereinafter called the "Board" for each Software Technology Park, for smooth and efficient functioning of the concerned Software Technology Park in accordance with the function and powers delegated to the Board by the Governing Council. The Director of the respective STP would be the Chairman of the Board. The Standing Executive Board will have the following composition:



ADMINISTRATIVE OFFICER

STPI, Software Technology Parks of India
Department of Electronics, Govt. of India
Electronics Niketan, 6, CGO Complex
Lodhi Road, New Delhi-110 005



ADMINISTRATIVE OFFICER
STPI, Software Technology Parks of India
Department of Electronics, Govt. of India
Electronics Niketan, 6, CGO Complex
Lodhi Road, New Delhi-110 005

1. Director of the concerned STP - Chairman
 2. Nominee of the Head of Software Development Division Department of Electronics Government of India - Member
 3. Nominee of the Financial Adviser Department of Electronics Government of India - Member
 4. Representative of user industry participating in the particular Technology Park - Member
 5. Representative of State Government - Member
 6. Director, STPI Headquarter Software Technology Parks of India - Member
- 13.2 The Chairman of the Governing Council shall have the powers to reconstitute the Standing Executive Board.
- 13.3 The Standing Executive Board of each STP shall exercise all powers and functions that are delegated to it by the Governing Council from time to time.
- 13.4 The Standing Executive Board of each STP shall prepare the future expansion plans for the centre/branch, augmentation of facilities, annual plan and the budget for each STP.
- 13.5 The Standing Executive Board of each STP shall accord approvals for procurement of equipment/materials, construction/hiring of building and supervise the functioning of the STP in accordance with the delegation of powers and procedures as may be laid down for this purpose, by the Governing Council from time to time.
- 13.6 The period of notice required to hold the Standing Executive Board meeting would be 21 days.
- 13.7 The quorum for the meeting of the Standing Executive Board shall be four members of the Board.
- 14. Director General/Member Secretary**
- 14.1 The Secretary, Government of India, Department of Electronics shall be the appointing authority for the Director-General and shall exercise this power in accordance with the extant instruction of Government of India.
- 14.2 The terms and conditions of his appointment including emoluments and allowances shall be as per the rules of the Government of India. The Director General shall be appointed on contract normally for a period of five years at a time.
- 14.3 The Director-General shall submit to the Governing Council annual reports on the activities of the Technology Parks including duly audited annual statement of accounts for the approval of the Council, within a period of 6 months at the end of the financial year. After obtaining approval of the Governing Council, he shall have the same communicated to the Department of Electronics for placement before the Parliament.
- 14.4 The Director General shall be responsible for the overall management and running of the STPI under the overall guidance of the Council. He will have necessary executive powers and authority for efficient running of the Society including the powers exercised by STP Boards.
- 14.5 The Director General may delegate some of his power, functions and duties, except those delegated to him by the Council, to any member of the staff of the Society within the approval of the Council.
- 14.6 The Director General shall exercise such other powers and perform such other duties as may be delegated and assigned to him by the Governing Council.

DR. K. SHORE
 ADMINISTRATIVE OFFICER
 GOVT. OF INDIA
 BELH
 DEPARTMENT OF ELECTRONICS
 GOVT. OF INDIA

Dr. K. Shore
 Administrative Officer
 Department of Electronics
 Govt. of India

DR. K. SHORE
 ADMINISTRATIVE OFFICER
 GOVT. OF INDIA
 BELH
 DEPARTMENT OF ELECTRONICS
 GOVT. OF INDIA

Dr. K. Shore
 Administrative Officer
 Department of Electronics
 Govt. of India

15. Director

15.1 The Secretary, Government of India, Department of Electronics shall be the appointing authority for the Directors of the STPs and he shall exercise this power in accordance with the extant instruction of Government of India.

15.2 The terms and conditions of his appointment including emoluments and allowances shall be as per the rules of the Government of India. Director shall be appointed on contract normally for a period of five years at a time.

15.3 The Director shall be the technical and administrative Head of the Technology Park. he shall be responsible for the efficient functioning of the Technology Park.

15.4 The Director shall submit to the Standing Executive Board reports on the activities of the Technology Park including the annual statement of accounts for the Council's approval within a period of 3 months of end of the financial year.

15.5 Subject to the budget provisions made for the specific purposes, the Director shall have the power to incur expenditure in accordance with the delegation of powers and procedures as may be laid down for the purpose by the Governing Council from time to time.

15.6 The Director shall exercise such powers and functions and perform such duties as may be assigned to him by the Director General with the approval of the Governing Council.

16. Creation of post and appointments

All posts in the STPI shall be created and filled in accordance with the rules and procedure laid down for the purpose by Governing Council in keeping with the instructions issued by the Government of India from time to time.

17. Finances of the Software Technology Parks of India

17.1 For the purpose of enabling STPI to discharge its functions efficiently under the provision of Memorandum of Association of the STPI, the Department of Electronics, Government of India, shall pay to the STPI such sums of money as approved by Government of India.


17.2 STPI shall maintain a fund to which shall be credited

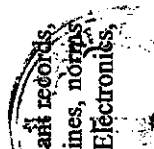
1. All money given by DoE, State Government etc.
2. All fees and other charges received by STPI.
3. All money received by STPI by way of grants, consultancy and other service charges, gifts, donations, benefactions, bequests or transfers.
4. All money received by STPI in any other manner or from any other source.

17.3 All moneys credited to the funds of the STPI shall be deposited in a Nationalised Bank or invested in such manner as the Governing Council may decide. Bank accounts may be opened in Nationalised banks to facilitate the operation of various Technology Parks. All the accounts of the Society shall be operated by not less than two persons as may be decided by the Governing Council. However, for overseas offices/centres, the Bank account may be opened in the nearest foreign Bank (in case branch of a Nationalised Bank is not conveniently located) and the Heads of the offices/Centres may open and operate the same in the manner specifically authorised by the Governing Council.

17.4 All funds of STPI shall be utilised towards meeting the expenses of the Technology Parks. Such expenses will be specifically authorised either by the Governing Council or by an authority to which such powers have been delegated.

17.5 The STPI shall maintain proper accounts and other relevant records, prepare annual statement of accounts, as per the guidelines, norms and procedures given by the Department of Electronics, Government of India.


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Electronics Mahalan, 6, CGO Complex
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S. K. SHORRE
ADMINISTRATIVE OFFICER
Software Technology Parks of India
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Kochi Road, Mys. Palakkad-686 003

- 17.6 No borrowings shall be made by STPI without the prior consent of the Governing Council.
- 17.7 The financial year/accounting year shall be from 1st April to 31st March. The statement of accounts prepared and duly audited by an auditor appointed under clause 16.8 shall be got approved by the Governing Council at one of its meetings within six months of the end of the Accounting year.
- 17.8 The Accounts of STPI shall be audited and certified by a Chartered Accountant appointed by the Governing Council out of the names recommended by the Office of the Comptroller and Auditor General of India (C&AG).
- 17.9 STPI being financed by Government of India is open to the audit of the Comptroller & Auditor General of India in terms of Section 1H of C&AG's (Duties, Powers and Conditions of Service) Act, 1971.
- 17.10 All the decisions taken by the Governing Council regarding financial matters should be taken, necessarily in consultation with the Financial Adviser, Department of Electronics, Government of India in his capacity as the member of the Governing Council.
- 17.11 The accounts of STPI shall be open for inspection/audit by the Department of Electronics, Government of India.
18. STPI shall maintain the records as per the Societies Registration Rules as applicable to Union Territory of Delhi.
19. Dissolution of the Society and Powers to amend the Rules & Regulations of the Society
- 19.1 Take over of all the Software Technology Parks set up by the Government of India earlier, will be carried out as and when so decided by the Department of Electronics, Government of India in conformity with the provision of Societies Registration Act.

19.2 The Society may be dissolved in accordance with the provisions laid down under Section 13 & 14 of the Societies Registration Act, 1860 as applicable to the Union Territory of Delhi by the Department of Electronics, Government of India.

19.3 These Rules & Regulations may from time to time be amended, added to and modified by the Society. The Rules & Regulations so modified shall be effective only after these are approved by Department of Electronics, Government of India.

20. All the provisions under all the sections of the Societies Registration Act, 1860, as applicable to the Union Territory of Delhi shall apply to the Society.

21. Certified that this is the correct copy of the Rules & Regulations of the Society.

Sd/- (Chairman) Sd. (Member) Sd/- (Member Secretary)

17.11 The accounts of STPI shall be open for inspection/audit by the Department of Electronics, Government of India.

18. STPI shall maintain the records as per the Societies Registration Rules as applicable to Union Territory of Delhi.

19. Dissolution of the Society and Powers to amend the Rules & Regulations of the Society

19.1 Take over of all the Software Technology Parks set up by the Government of India earlier, will be carried out as and when so decided by the Department of Electronics, Government of India in conformity with the provision of Societies Registration Act.

18 OCT 1999

ATTENDED 18 OCT 1999

Notary Public Delhi.

K. C. JAIN
NOTARY
DELHI INDIA

MINISTRY OF ELECTRONICS & INFORMATION TECHNOLOGY
Department of Electronics, Govt. of India
Electronics Niketan, 6, CGO Complex
New Delhi

18 OCT 1999

Department of Electronics, Govt. of India
Electronics Niketan, 6, CGO Complex
New Delhi-110 003

THE CHUGH FIRM

A PROFESSIONAL CORPORATION

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INDERPREET SAWHNEY
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DIRECT DIAL (562) 483-7770
E-MAIL: inderpreet@chugh.com

May 29, 2002

Marshall R. Williams,
Chief Registration Unit
Internal Security Division
U. S. Department of Justice
Washington D.C.

Re: SOFTWARE TECHNOLOGY PARK OF INDIA
Registration Number: 5462

Dear Mr. Williams:

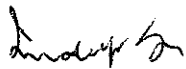
With reference to the above please find enclosed the following:

1. Supplemental Statement for the period ending May 30, 2002 and a check in the amount of \$305. PLEASE NOTE THAT STPI HAS CLOSED ITS US OPERATIONS ON MAY 15, 2002 AND THIS SHOULD BE TREATED AS THE FINAL SUPPLEMENTAL STATEMENT FOR THE PERIOD MAY 30, 2002. This is marked as Exhibit A.
2. STPI has not participated in any trade shows or events at any time since setting up operations in the United States not has it set up a booth or exhibits at any of the tradeshow, seminars. It Director, Riaz Naqvi has attended various tradeshow from time to time.

The role and activities of STPI since the set up of its operations in November 1999 was to assist companies from India to set up operations in the United States. Attached hereto and marked as Exhibit B is a copy of the objectives of STPI from March 2001.
3. Attached hereto and marked as Exhibit C is the amount of disbursement made by STPI since October 1999. All disbursement were made in connection with office rent, salary, newsletter.
4. Attached hereto and marked as Exhibit D is a copy of the sample newsletter issued by STPI.

Should you need any additional information or clarification please feel free to contact me.

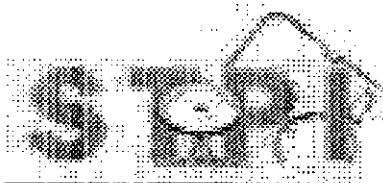
Very truly yours,



Inderpreet Sawhney

CC: Clients

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in Silicon Valley, USA



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Collaboration and Joint Ventures

India InfoTech Center Objectives

Assist Indian Small and Medium Enterprises

- Export software and services to USA
- Provide Services to Indian Exporters
- Provide Access to Market Information
- Network into Technology Companies, Financial Institutions, Venture Capital Firms, Specialized Service Providers, Trade Bodies

Assist American companies

- To find collaboration partners in India
- Understand the Indian policies and procedures for setting up partnerships, collaborations
- Provide information and knowledgebase on Indian companies skill and experience profiles

India InfoTech Center launched on 1st March 2000

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Membership Benefits

- Entry into US market
- Reduced cost of doing business by:
 - Lowering Market Development Costs
 - Lowering Start-up costs
- Expert Assistance in reducing risk and increasing chances of success
- Providing a platform to transact business with US companies
- Networking with successful companies in the silicon valley

Become a Member

Annual membership Fee:
Rs.40,000
Inaugural Discount (before
31st of Aug) 10%
Payment to be made in Rupees
to:

HQ, Delhi
Software Technology Parks of
India (STPI)
Electronics Niketan,
6 C.G.O Complex, Lodhi Road
New Delhi - 110003

Tel: (011) 436-2811, 436-
3596, 436-3187
Fax: (011) 436-3436

E-mail: info@stpi.soft.net

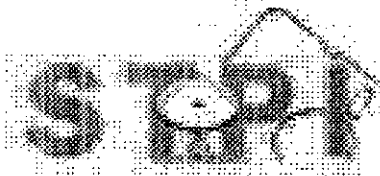
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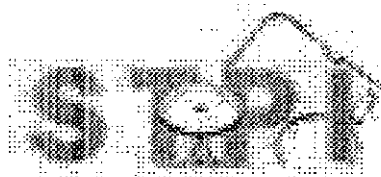
Service Support

This service is essentially a referral service for various startup and regular operations. Typically an entrepreneur uses these services in the initial stages of growth phase to get to market quickly. Some of the services can be used on a regular basis when the company grows if they decide to outsource.

Membership Service

- Legal and Finance
 - Advice on immigration
 - On call dedicated advisors on:
 - a. Local tax
 - b. Legal and
 - c. Finance
 - d. Setting of branch office

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Infrastructure

India InfoTech Center will provide the following facilities for the Indian Small and Medium Enterprises:

Fee Based Service

- Office Space in the heart of Silicon Valley
- State of the art communication with high speed datacom
- Conference Rooms
- Meeting Rooms
- Library Facilities
- Secretarial Assistance
- Full time or part time virtual office with 24hrs secure access
- Postal and Photo copying facilities

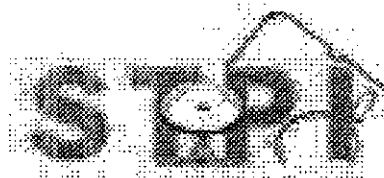
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Market Information

Market Information Services include both free and subscription based services. The goal is to provide enough idea about the markets, their growth rate, opportunity spaces and resources for projects ideas, strategies and services.

Complimentary Services

- Market Information Summary Reports on market trends in the IT industry
- Listing and abstracts of detailed reports

Membership Service

- Summary Reports on sizes, opportunities of various markets in the industry
- Summary Reports on technology trends, market requirements
- Catalog of analysts and marketwatchers

Fee Based Services

- Detailed reports on Market Trends
- Detailed reports customized to identify opportunities
- Detailed reports on technology trends useful for skill building and planning

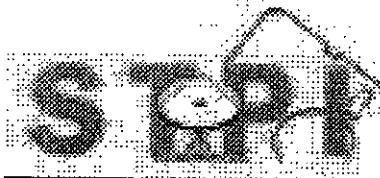
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Market Research

Market Research is an essential part of planning a successful business. India InfoTech Center will co-ordinate with their sponsors and alliance partners to provide the following services:

Complimentary Service

- Listing of market research firms and resources

Membership Service

- Funding patterns and analysis from venture capital databases
- Listing of Information Brokers
- Listing of resources for inexpensive market research
- Listing of resources on the web for market research

Fee Based Service

- Training and workshops on how to conduct market research and competitive analysis

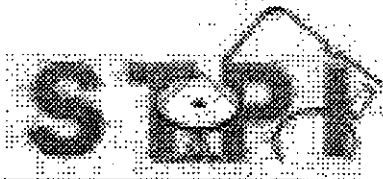
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Trade Promotions

These services help Indian companies promote their services in USA through conferences, trade shows and other events. These include:

Complimentary Service

- Simple Listing (without contact information) of US IT businesses registered with the center

Membership Service

- Detailed Listing (with contact and profile information) of US IT businesses registered with the center
- Schedule of trade events like exhibitions, seminars, workshops
- Matching of Indian SME profiles to events and providing alerts
- Listing of US consulting companies
- Listing of US PR agencies at a discounted rate

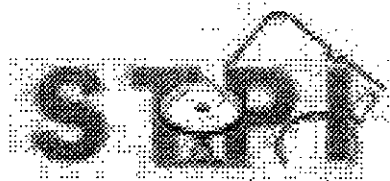
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and Joint
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Services Related to Funding

(While some of these services are free, most of the services are at a charge based on the service. STPI will act as a facilitator to third party service providers and will not provide these services directly)

Complimentary Service

- Online Tutorials on various stages of funding and how to go about funding

Membership Service

- Assistance on writing business plans
- Identifying and matching Venture Capital Resources for different stages
- Discounts in institutions like startupuniversity

Fee Based Service

- Introduction to angel investors
- Introduction to venture capital resources
- Review and recommendations and developing business plans

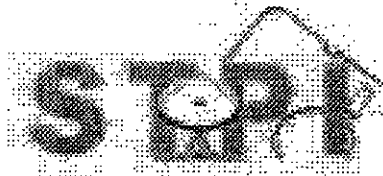
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and Joint
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Communication Facilities

Fee Based Service

- Telephone
- Fax
- E-mail
- Internet Access
- Computer Facility

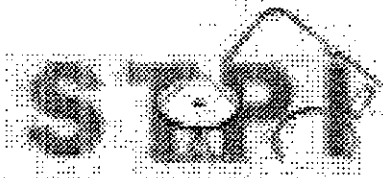
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Expert Assistance

This service is essentially a referral service for various startup and regular operations. Typically an entrepreneur uses these services in the initial stages of growth phase to get to market quickly. Some of the services can be used on a regular basis when the company grows if they decide to outsource.

Fee Based Service

- Accounting/Finance
- Human Resources
- Legal
- Banking and capital management
- Virtual Sales Force
- Virtual Marketing Services
- Staffing, outsourcing and temporary services
- Technical Documentation
- Web Hosting
- System Management
- Integration
- Testing facilities and Services

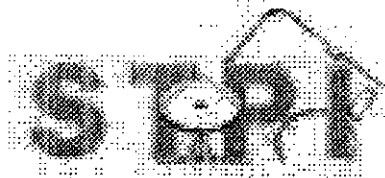
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Collaboration and Joint Ventures

The center will provide a knowledgebase for locating and identifying joint venture partners from the subscribers. This is a service offered to fee based subscribers only. These services include:

Complimentary Service

- Access to the profiles database

Membership Service

- Ability to search for companies based on:
 - skills (programming, database, web site development, integration, system management etc.)
 - domain knowledge
 - service experience

Fee Based Service

- Advice on structuring joint ventures
- Best match based on job profile and skill profile

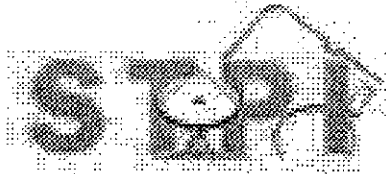
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India InfoTech Center

(A Silicon Valley Business Support Center for Software Technology Parks of India)

111, North Market Street
Suite 1000
San Jose, CA, 95113
USA

Tel: (408) 971-4050
FAX: (408) 288-6123
Email: info@stpi.org

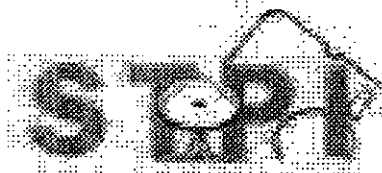
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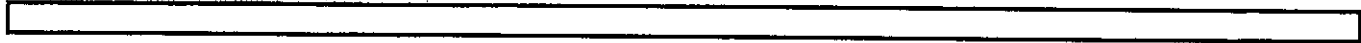
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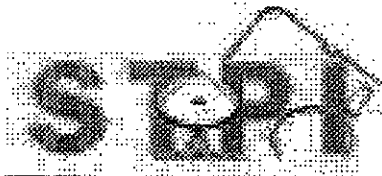
To:

Choose one or more of the following services you are interested in:

- Operational Support
- Infrastructure
- Market Research
- Market Information
- Trade Promotion
- Funding
- Facilities
- Collaboration and Joint Ventures

Message: (Please write your comments in the space below and click send.)

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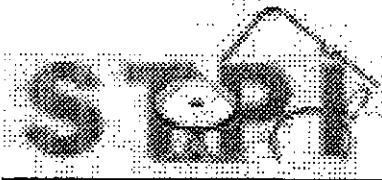
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Please use the form below to contact us. Your message will be responded to within 24 hours.
Thank you!

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To:

Message: (Please write your comments in the space below and click send.)

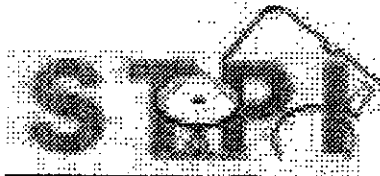
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Contributors

We wish to acknowledge and thank the contributions of the all the members of Indo US eTech forum in the efforts of India InfoTech Support Center and providing content, feedback and resources for the implementation of this website.

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**The Silicon Valley Business Support Center of
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<http://www.stpi-usa.net>

To obtain a copy of this news letter and to become a
member of India InfoTech Center, contact:

stpiindia@indonet.com
info@stpi-usa.net

Letter from the Director

October 2001

Content:

- A letter from the Director
- A word from our sponsor
- Market Trends
- Tech Byte
- Events
- Article of the month
- News from INS
- Potential Business: US Company Contacts
- Resources and Useful links
- Your feedback

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Dear Member:

The trail of events in quick successions, after Sept. 11 terrorist attacks have made a deep impact globally, and have also effected our industry in more than one ways. Our heart goes to the people who lost their lives and got personally affected by this tragedy. USA and the whole world at-large attempt to rebuild and recover after this disaster; let us analyze some of the business implications of these events. Many businesses are grappling with collateral damage from the attacks. Their business continuity, and disaster recovery plans are being tested. Additionally, Communication Providers that experienced network damage and outages are struggling to bring services back online. Companies that were not physically affected by the attacks are re-evaluating systems and contingency plans to ensure that they are adequately prepared in the future. (Refer Yankee Group's Report on www.fortune.com)

The demand for IT Solutions will remain low for the rest of 2001 and into 2002, based on a collaborative analysis done by InformationWeek. In general, while the worst of the declines in IT investments has passed continued softness is likely for the new two quarters. Expectations are for overall business investments in IT return to 2000 levels until 2003. (Refer to www.informationweek.com/reports)

We have compiled and edited some relevant material that may keep you informed and prepared in this challenging time. Please continue providing your valuable feedback. We appreciate your suggestions.

Best regards,

R.H. Naqvi, Director and Head,
India's InfoTech Center,
San Jose, CA, USA.
stpiindia@indonet.com



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A word from our sponsor

**ASCENDAS:
 A Global Partner in Business Space Solutions
 & One-Stop Business Gateway to Asia.**

Ascendas presents a well-established track record as a global partner in business space solutions. Backed by a strong team of over 290 professionals, we have a total of S\$1.2 billion in assets and business lifestyle environments spread over 1.2 million sq meters in key markets in Asia and beyond. These include India, Singapore, China, the Philippines, and investments in Vietnam, Taiwan, Thailand and Indonesia.

Ascendas packages convenient, hassle-free solutions such as ready-built and customized facilities to help businesses reduce the risks and costs of locating in diverse markets and environments. Our property portfolio includes pacesetting projects such as the International Tech Park Bangalore (India), Singapore Science Park, Xinsu Industrial Park (Suzhou, China) and Carmelray Industrial Park II (Manila, Philippines). Our clientele of some 1,000 customers from the world over includes Fortune 500 corporations, multinational corporations, leading local enterprises and research agencies.

Click on the flash to find out how we can be your Global Business Space Partner & One-Stop Business Gateway to Asia. Visit our website at www.ascendas.com or email intl-mktg@ascendas.com for more details.



Ascend-1.exe

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USA, California	India, Bangalore
Contact: Leng Leng CHEW / Siok Ling LAM Ascendas (USA) Inc Tel (1) 650 654 1191/2 Fax (1) 650 654 8889 Email: leng2chew@aol.com / sioklinglam@aol.com	Contact: Chan Kah Hoe / Mahesh Laxman International Tech Park Bangalore Tel (80) 8410 570-9 Fax (80) 8410 588 Email: kahhoe@intltechpark.com / maheshlax@intltechpark.com



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Market Trends

Technology Brings Far-Flung Colleagues Together

Details at: www.informationweek.com/story/IWK20011102S0014

In the aftermath of the September 11th terror attacks, companies are employing videoconferencing systems as a way to bring businesspeople together. This not only results in safer, shorter meetings but also results in tremendous cost savings. A company that would typically spend \$30,000 to fly participants to a single site using the videoconferencing and teleconferencing facilities can reduce cost by comparison – about \$2,000 or about \$50 an hour for video hookups and \$10 an hour for telephone connections.

Web Services: The New Web Paradigm

Details at http://www.db2mag.com/db_area/archives/2001/q4/cutlip.shtml

With the recent growth in the business-to-business (B2B) sector, companies are trying to quickly evolve to provide services and goods to other companies using technologies that leverage the internet. Web services is the technology for deploying and providing access to business functions over the Web. Web services can be implemented without requiring radical rework because they're built on existing technologies (such as XML). Web services can be introduced incrementally, leveraging existing platforms and languages, to provide enhanced business opportunities and ultimately lower costs.

CRM Penetration Grows in 2001

Details at [http://www.idc.com/\(Newsletter – November 01, 2001 No. 81\)](http://www.idc.com/(Newsletter%20-%20November%2001,%202001%20No.%2081))

Customer Relationship Management (CRM) is growing in importance as an IT investment area in 2001. "The percentage of small companies (10 – 99 employees) including CRM in their external IT budgets jumped from 39% to nearly 59% in 2001." More and more companies are recognizing that customers drive the bottom line, and they are starting to invest resources in their abilities to attract, retain and grow customers accounts.

The Biotech Boom: The view from here

By **Stephan Herrera**

Red Herring, November 2, 2001

http://www.redherring.com/index.asp?layout=story_imu&doc_id=580020458&channel=10000001

The month-old NanoBusiness Alliance (NBA) says there's a lot of capital starting to flow toward the nanotechnologies, with much more to come over the next five to seven years. The NBA also predicts that the overall market for nanotech products could hit \$225 billion by 2005 and \$700 billion by 2008. (The National Science Foundation (NSF) has gone so far as to suggest that the market could be worth \$1 trillion by 2015.)



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Tech Bytes

Windows XP proves worthy

"The advertisements for Windows XP might not be brilliant, but the software itself is something else." Released on October 25, Microsoft (Nasdaq: MSFT) is billing Windows XP as its most major software release ever.

Full Story By Om Malik
October 25, 2001

http://www.redherring.com/index.asp?layout=story&channel=10000001&doc_id=200020420&rh_special_report_id=

IBM, Oracle Make Java-Based Tools Free

IBM is making \$40 million worth of E-commerce application-development software, called Eclipse, available as open-source software. IBM, which has made major investments in the Linux operating system over the past year, wants to reel in more Linux users with Java-based Eclipse. Oracle, too, is looking for advantages in the open-source movement, in this case offering its Oracle9i JDeveloper free of charge next month. Oracle9i JDeveloper lets developers create E-business apps and Web services using multiple technologies such as Java, SQL, and XML by using a single integrated development environment.

Nov. 6, 2001

<http://www.informationweek.com/story/IWK20011106S0003>

Storage Gets Caught in the Net

IP storage, which uses the Internet to swiftly transport data from users to storage arrays around the world, is just beginning to emerge from the development mist. Cisco, CNT, IBM, Lucent Technologies and Nortel Networks are among the many vendors that have invested deeply in IP storage and are just now starting to ship their first products based on the technology. IP storage tends to be a bandwidth hog, so CIOs need to carefully assess the state of their networks before committing to an IP storage strategy.

http://www.cio.com/archive/110101/et_article.html

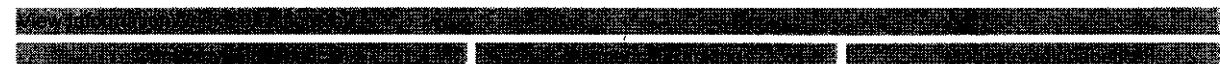


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The 2001 InformationWeek Top 50 Companies

www.informationweek.com

A listing of the largest and most innovative users of information technology.



Rank	Company	Revenue in millions	Revenue Change	Highest-ranking IT executive	Title	Industry
2	Continental Airlines Inc.	\$9,899	14.8%	Janet Wejman	Sr. VP & CIO	Logistics & Transporta
4	Snap-on Inc.	\$2,176	11.8%	Alan Bland	VP & CIO	Manufacturing
6	Arrow Electronics Inc.	\$12,959	39.1%	B.J. Scheihing	Sr. VP of Worldwide Operations & IT	Distribution
8	Gilbane Building Co.	\$2,600	15.0%	Keith Authelet	VP of IT & CIO	Construction & Engineering
10	Sprint Corp.	\$23,613	16.5%	Don Hallacy	President of Technology Services	Telecommunications
12	Cendant Corp.	\$4,659	-23.3%	Larry Kinder	Exec. VP & CIO	Hospitality & Travel
14	Sears, Roebuck & Co.	\$40,937	3.7%	Jerry Miller	Sr. VP & CIO	Retail: General Merchandising
16	Northwest Airlines Inc.	\$11,415	11.1%	John Parker	VP of IS	Logistics & Transporta
18	Parker Hannifin Corp.	\$5,355	7.9%	John White	CIO	Manufacturing
20	HIP Health Plans	\$2,410	8.4%	John Steber	Exec. VP	Insurance
22	Motorola Inc.	\$37,580	13.8%	David Cox	Sr. VP & CIO	Electronics



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Rank	Company	Revenue	Change	Executive Officer	Executive Title	Industry
24	<u>TRW Inc.</u>	\$17,231	1.5%	Mostafa Mehrabani	VP & CIO	Automotive
26	<u>PNC Financial Services Group</u>	\$5,073	5.3%	Timothy Shack	Exec. VP & CIO	Banking
28	<u>PolyOne Corp.</u>	\$3,140	3.3%	Ken Smith	CIO	Chemicals
30	<u>E.&J. Gallo Winery</u>	-	-	Kent Kushar	VP & CIO	Food & Beverage
32	<u>American Axle & Manufacturing</u>	\$3,070	3.9%	Abdallah Shanti	CIO & Executive Director of IT	Automotive
34	<u>Northern Trust Corp.</u>	\$3,548	26.5%	Tim Theriault	Exec. VP	Banking
36	<u>DaimlerChrysler AG</u>	\$152,446	8.0%	Sue J. Unger	Sr. VP & CIO	Automotive
38	<u>General Motors Corp.</u>	\$184,632	4.6%	Ralph Szygenda	CIO	Automotive
40	<u>Office Depot Inc.</u>	\$11,570	12.8%	William Seltzer	Exec. VP & CIO	Retail: Specialty Merchandising
42	<u>DynCorp</u>	\$1,809	34.5%	Venkat R. Gopalan	VP of IT & CIO	Consulting & Business Services
44	<u>Bristol-Myers Squibb Co.</u>	\$18,216	7.9%	Jack Cooper	VP of information Management & CIO	Biotechnology & Pharmaceuticals
46	<u>Reliant Energy Inc.</u>	\$29,339	92.7%	Brian Landrum	Sr. VP of E-business	Utilities
48	<u>Abbott Laboratories</u>	\$13,746	4.3%	Karen Miller	VP of IT	Biotechnology & Pharmaceuticals
50	<u>Duke Energy Corp.</u>	\$49,318	126.6%	Cecil Smith Jr.	Sr. VP & CIO	Energy



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Events

Events	Date	Location	Website
Wireless e-Business Conference	November 1	San Diego	www.actconfermces.com/ww2001/index.htm
TechExpo	November 7	New York	www.techexpousa.com
Digital Focus 2001	November 11	Las Vegas	www.digfocus.com
Comdex – Fall 2001	November 12	Las Vegas	www.key3media.com/comdex/fall2001
Silicon India Annual Conference	November 16	San Jose	www.siliconindia.com/events
XML World 2001	November 26	San Francisco	www.xmlworld.org
Offshore Outsourcing To India	29-November-01	San Francisco	www.srinstitute.com
Internet World Wireless West 2001	4-December-01	San Jose	www.intremetworld.com
ebusiness Conference and Expo	11-December-01	New York	www.ebusinessexpo.com
E-Learning: Investing in the Digital Workforce	18-December-01	Washington-DC	www.e-gov.com
Up-calling 2001	5-January-02	UP- India	www.tie.org
Digital Experience @2002	8-January-02	Las Vegas	www.pepcom.com
Electronic Commerce 2002	13-January-02	New Orleans	www.nacha.org
EC 2002	13-January-02	New Orleans	www.nacha.org
West 2002	15-January-02	San Diego	www.west2002.org
Corporate & eBusiness Portal Conference	22-January-02	San Francisco	www.portalsevent.com
Call Center Demo and Conference	28-January-02	Dallas	www.ccdemo.com



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News from INS

Immigration Processing Date Schedule in California

The "Just In Time" format below lists the dates that petitions and applications are taken off the shelf for adjudication by INS Examiners in California. This schedule is provided for guidance only.

Visit the following web site to obtain information directly from the US Immigration and Naturalization Services:

<http://www.ins.usdoj.gov/graphics/services/employerinfo/index.htm>

CALIFORNIA SERVICE CENTER

PROCESSING TIME REPORT

As of 09/14/01

Read the Notice to the Public below

PETITION TYPE	We are currently processing cases with these Receipt Notice dates:
I-90	08/20/01
I-102	03/20/00
I-129 L	08/07/01
I-129 H1B COS/CN	08/14/01
I-129 H1 EOS	08/06/01
I-129 H2/H3	07/16/01
I-129 E	07/19/01
I-129 R	06/27/01
I-129 F	all receipts should be processed within 30 days
I-129 O, P, Q	07/16/01
I-130 (IR) Spouse	07/25/01
I-130 (IR) M/C	07/10/01
I-130 (IR) Other	08/01/01
I-130 Pref. Spouse	02/02/98



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I-130 Pref. M/C	03/25/99
I-130 Pref. Other	01/27/98
I-131	all receipts should be processed within 30 days
I-140 A&B E1-E2	06/03/01
I-140 C E1-3	06/18/01
I-140 D E2 - 1	07/27/01
I-140 E E - 3	07/30/01
I-140 G EW - 3	07/25/01
I-212 Waiver Ready	02/02/99
I-360 Widows/Widowers	08/22/01
I-360 Religious	06/21/01
I-526	06/12/01
I-539	06/04/01
I-485 "Ready to Adjudicate"	01/01/98
I-751	06/01/00
I-765 30 Day	08/02/01
I-765 90 Day	06/18/01
I-817 (initial)	all receipts should be processed within 30 days
I-817 (extensions)	all receipts should be processed within 30 days
I-824 DIV I	06/28/01
I-824 DIV II	06/28/01
I-824 DIV III	10/15/98
I-824 DIV IV	all receipts should be processed within 30 days
I-829	12/29/98



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I-140 & I-485 dates reflect only those cases wherein a quota number is available

How to Read this Report

An application or petition with a Receipt Notice date listed above should be processed within 30 days of this notice. If the receipt date on your Receipt Notice shows an earlier date and thirty days have passed since that receipt date, please send an inquiry to fax number (949)389-3485. If you applied after the indicated date, we are not processing your case at this time.

Example: Look at the top lines of your receipt. If you filed Form I-90, and the report says that the service center is processing cases with your Receipt Notice date, you should hear from us within thirty days.

Please wait thirty days after the current processing date of your case is shown above before inquiring.

JIT for public 9/14/2001

For the latest JIT Report, visit:

<http://immigration.about.com/gi/dynamic/offsite.htm?site=http%3A%2F%2Fwww.shusterman.com%2Fcsc.html>



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Potential Business:
 US Company Contacts

Companies that are doing E-business projects, who are financially sound, got another round of funding, and may actively looking for resources and partners:

Sunrise 7950 Dublin Blvd., Suite 200, Dublin CA 94568	www.sunrise.com Tel: 1.925.560.3900 CEO: David Schneider	Provider of global managed data storage
3ParData 4245 Technology Drive, Fremont CA 94538	www.3pardat.com Tel: 1.510.413.5999 CEO: David Scott	Developer of enterprise storage system
Luminous Networks. Inc. 10460 Bubb Road, Cupertino CA 95014	www.luminous.com Tel: 1.408.342.6400 CEO: Alex naqvi	Developer of gigabit IP over fiber optic access switches to telcos, and service provider
2Wire Inc. 1704 Automation Parkway, San Jose CA 95131	www.2wire.com Tel: 1.428.9500 CEO: Brian Himman	Developer of broadband products and services
StorageWay 3501 W. Warren Avenue, Fremont CA 94538	www.storageway.com Tel: 1.510.445.3510 CEO: J.Kim Fennell	Provider of enterprise-level computer storage services
Knowledge Networks Inc. 1360 Willow Road, Suite 101 Menlo Park CA 94025	www.knowledgenetworks.com Tel: 1.650.289.2000 CEO: Dougal River	Provider of Web-based surveys



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Oracle Small Business (Formally NetLedger) 2955 Campus Drive, Suite 175, San Mateo CA 94403	www.oraclesmallbusiness.com Tel: 1.650.627.1000 CEO: Evan Goldberg	Provider of Web-based surveys
Kofax, Inc. Kofax Image Products 16245 Lagoon Canyon Drive, Irvine, California	www.kofax.com	Engineering, imaging and QA expertise
Alaska Air Group	www.alaskaair.com	Order management, Online business promotion, and E- commerce fulfillment
AMR	www.amrcorp.com	Online booking, E-Commerce
Delta Air Lines	www.delta-air.com	Online booking
Marriott International	www.marriotts.com	On-line booking, Partnership programs
Dow Chemicals	www.dow.com	Industry marketplace
PPG Industries	www.ppg.com	Industry marketplace, portal development
Kimberly-Clark	www.kimberley-clark.com	E-Commerce, portal, WEB applications
Sara Lee	www.saralee.com	Web applications, Online order booking
Fanie Mae	www.fanniemae.com	Web apps, E-commerce - fulfillment



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www.cnet.com
www.ecompany.com
www.infoworld.com
www.metagroup.com
www.ins.usdoj.gov/graphics/services/employerinfo/index.htm
www.ebizq.net/shared/events
www.about.com
www.internetweek.com
www.smartpartnermag.com
www.redherring.com
www.fortune.com
www.internetweek.com
www.informationweek.com
www.businessweek.com

Below are some great links for IT Professionals looking for contracts/projects/jobs:

Go Certify

A good site for those seeking computer professional certification.

MoneyWords

MoneyWords is a business skills development tool specifically designed for technical, engineering, and science professionals.

Virtual Relocation

This mega-site contains more than 150,000 links to relocation services, tools and resources.

Relocation Central

This site is a great source for the latest relocation information, organized by city and categories of interest. You don't have to search the Web they've done it for you.

Contract Professional

The on-line resource from Contract Professional magazine.

Training Registry

A great source for IT training course listings



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www.nowonder.com

www.PCsupport.com

Domain Name Registration

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Your Feedback on previous issue:

We would like to thank all our members, who have provided feedback to our previous issues of Silicon Newsletter. Some of the feedback came to us was over the phone, and through informal channels. We continue to encourage our members to send us formal feedback, either through the feedback form, which is provided at the end of each issue; or through Email, addressed to stpiindia@indonet.com, info@stpi.org. Selected feedback will be published in the newsletter on a regular basis.

This is your chance to be heard, create a wave, and ride on it! So, join in!



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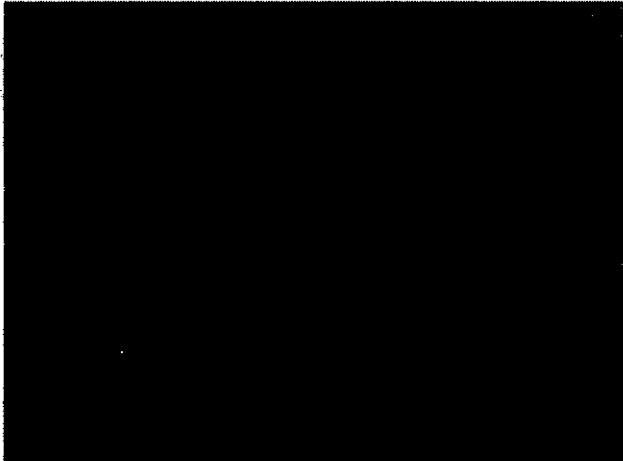
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March 2002

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Letter from the Director



Dear Member:

Good news for our readers, the US economy and the stock market continue to stabilize as the demand for IPO shows signs of recovery. "Investors are beginning to feel more comfortable about the way things are going." -- reports LA Times on March 18, 2002 With multibillion-dollar deals expected to close in Second Quarter the market for Initial Public Offerings in the US shows signs of snapping out of an 18-month rut.

This is great news for our members, as this will not only result in possible signs of growth in the IT sector but the opening up of new sectors in the US market. Unlike the 1990's the IPO market is beginning to see a broad range of stuff, indicating a healthy IPO market. Three defense related companies have gone public this year as well as a new Airlines has filed for IPO, JetBlue Airways. This new trend indicates strong but stable signs of growth in the US Market.

We have compiled some trends, and included some relevant material that may keep you informed and prepared about the changes in the marketplace. Please continue providing your valuable feedback. We appreciate your suggestions.

Best regards,

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India InfoTech Center,
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Market Trends

Hands-Off Medicine Promises Healthy Payoffs

URL: <http://www.informationweek.com/story/IWK20020314S0023>

Diabetes, cardiovascular disease, and other serious ailments need close, often constant, monitoring. But outside the confines of a hospital or doctor's office, it usually falls to the patient to take and interpret readings that can mean life or death. That's a big problem, especially when the person is elderly or very ill, says Warren Todd, executive director of the Disease Management Association of America, an organization of health-care providers, HMOs, insurance companies, and pharmaceutical manufacturers. New wireless technologies that cater to patients suffering from these sorts of diseases help physicians and clinicians provide the monitoring and preventive care that can stop or slow complications. For the patients, these home-monitoring technologies promise to help them live longer and better lives. For the health-care industry, the potential payoff is lower treatment costs from fewer patient visits to hospitals and critical-care centers.

SAP Directs Acquired Product To SMB Market

<http://www.internetweek.com/story/INW20020313S0011>

SAP AG today detailed an acquired product and new consulting services that it will offer to the small and medium business (SMB) market, in the hopes of building SMB into as much as 20 percent of worldwide revenue within five years. It accounts for 7 percent today.

SAP said it's acquiring the Israeli company TopManage Financial Solutions Ltd. and its TopManage product. The software performs a range of functions for small to medium businesses, including accounts receivable, accounts payable, general ledger, logistics, and customer and vendor management, said Allen Brault, senior vice president of small and medium business in the U.S. for SAP America.

Big Deals Signal Demand for IPOs

<http://www.latimes.com/business/la-00019736mar18.story?coll=la%2Dheadlines%2Dbusiness>

With multibillion-dollar deals expected this week from Citigroup Inc.'s Travelers insurance unit and Nestle's eye-care giant Alcon, the market for initial public stock offerings shows signs of snapping out of an 18-month rut.

Companies have raised just \$2.9 billion so far this year by selling new stock to the public, compared with \$4.5 billion in the same period a year earlier, based on data from research Web site IPO.com. But analysts expect this week's four IPOs to bring in \$6.1 billion, thanks mainly to two mega-deals: Travelers Property Casualty Corp. is expected to raise \$3.7 billion—making it one of the 10 biggest offerings ever—while the Alcon deal is estimated at \$2.3 billion.



The pace of new filings has picked up sharply in recent weeks as the stock market and the economy have shown signs of stability. Thirty-six firms have filed to go public this year, up from 23 in the same period last year, according to IPO.com. "The IPO market needs a strong equity market and a healthy economy to thrive," said Marc Baum, chief executive of New York-based IPO Group Inc., which runs IPO.com. "Investors are beginning to feel more comfortable about the way things are going."

Global mobile sales dip below 400 m

www.gartner.com

Monday, March 11, 2002

Global mobile phones sales dipped below 400 million units in 2001, the first decline in the history of the industry, which has recently seen a reshuffle among second-tier manufacturers, research group Gartner Dataquest. LONDON: Overall sales to consumers declined by 3.2 percent to 399.6 million mobile phones in the full year, a marked difference from the 60-percent average growth rate between 1996 and 2000. Sales were hurt by saturated markets in Europe, the removal of subsidies by telecoms operators, a burgeoning second-hand market in developing countries and grey, unlisted imports from overstocked distributors wanting to get rid of inventories that were built up in 2000, said senior Gartner analyst Bryan Prohm. On top of that, handset makers and operators failed to introduce new features that could convince consumers to replace their old handset with a new, more expensive one. Meanwhile, the slowing economy hurt consumer spending in general.

Bigger, Smarter, Cheaper

URL: <http://www.informationweek.com/story/IWK20020322S0007>

Northwest Airlines Inc. has 13 terabytes of data stored across 270 IBM and Sun Unix servers and 170 Windows servers from a mix of vendors. Its storage architecture comprises four systems made up of products from six vendors, and each system has its own management tool. What took \$3 million to build now costs as much as six times that each year to maintain and requires the full-time attention of at least two administrators. And the airline's need for storage continues to double every year. No wonder Randy Pool's main goal for the near future is clear. "We need simplification," says Pool, a senior consultant at Northwest who oversees its storage systems.

Northwest is typical of businesses that need ever more storage space and want it simpler and less expensive. The need comes from the increasing sources of customer and supplier data, including the Internet, as well as business-continuity initiatives that call for the continued backup of most, if not all, of that electronic information. Corporate data stores have doubled every year in the last six years. The fallout: more intricate storage infrastructures that require expensive, manual maintenance. So IT managers are hunting for flexible systems that include centralized data-management for any mix of vendors' products that support business-continuity plans and that don't break the bank with maintenance costs.



TechBytes

New Tools Build Security Into Smart Cards

URL: <http://www.informationweek.com/story/IWK20020318S0006>

NTRU Cryptosystems Inc. Monday unveiled a set of tools for building security into chips, readers, and applications associated with smart cards. The cards, which contain microprocessor chips, can store ID data, such as an individual's photo, address, and fingerprints, and are becoming important security tools for the military and airports. NTRU GenuID includes the GenuID Hardware Core, Software for Chip Cards, and toolkits for building applications that can communicate with the cards. Hardware Core is code that a chipmaker would embed in its smart-card chips to deploy NTRU security and communicate with applications built with its toolkits. The process targets so-called fixed-logic cards that hold data but can't run applications. Software for Chip Cards is an application that runs on 8-bit, 16-bit, or 32-bit microprocessors, providing security. The toolkits let developers build applications that can run in a reader or an application server, which can process information from the smart card. With the exception of the toolkits, Hardware Core and Software for Chip Cards are sold to chipmakers under original equipment manufacturer licensing agreements. The toolkits start at \$50,000.

IBM Balances Performance and Upgrades With New x440 Server

Enterprises uncertain as to their future business requirements will likely find the x440 a welcome alternative. The product provides the opportunity for high-end computing but does not force the issue. IBM's new eServer x440 offers a unique expansion capability. Enterprises can start out with a 4-way or 8-way configuration and slowly work up to 16-way as their computing needs increase. Enterprises can use the 4-way and 8-way models on their own or as building blocks for a variety of upgrade paths. Moreover, the technology supports the expansion of input/output (I/O) capabilities. For example, an enterprise can purchase an additional model if it needs more I/O slots for adding hard drives or network connections. Servers from other Intel-based vendors do not offer that kind of expansion. A customer that outgrows a 4-way server from Dell Computer or Compaq Computer, for example, must completely replace it and migrate all data in the process. As long as the x440 remains competitively priced against Intel-based mainstream 4-way and 8-way servers, enterprises do not have to pay a penalty for the growth option. The x440 has a much lower price than one of the products it competes against — the Unisys ES7000. However, Gartner believes that the x440 poses no real threat to the ES7000 in processing power because the ES7000 scales to 32 processors. The ES7000 does require the purchase of a large frame — a significant financial commitment. IBM's modular x440 does not have a frame, but Gartner believes that design somewhat restricts its processing power. Two 8-way x440 models connected together as a 16-way will likely not perform as well as the Unisys ES7000 running as a 16-way.



VPN Appliance Requires Minimal IT Expertise

<http://www.internetweek.com/story/INW20020313S0009>

Startup AppGate on Wednesday came out with PowerBox, a virtual private network appliance designed to require minimal configuration and no software installation. The product features an administration and management GUI so administrators can readily customize the system. Because AppGate's software is written in Java, it gives enterprises flexibility to run it on a variety of operating systems including various Windows flavors, Unix/Linux and Mac OS.

IBM, HP To Unveil Web Services Tools At JavaOne

URL: <http://www.informationweek.com/story/IWK20020322S0022>

With Web services a major focus of the JavaOne developers conference in San Francisco next week, IBM and Hewlett-Packard Co. will unveil enhancements in tools for linking applications using the emerging integration standards for the Internet. IBM is shipping new versions of its WebSphere Studio tool suite and the WebSphere Application Server, Enterprise Edition. HP is shipping a new version of its Web Services Platform in addition to introducing a transaction engine for Web services.

IBM has focused on simplifying application integration in its enhancements to the WebSphere Application Server and tools. Studio lets developers build adapters based on the standard Java 2 enterprise connector architecture. In addition, a graphical user interface has been added to Studio to connect business applications and add new application logic, such as purchase discounts according to volume. The business process built with the tool is deployed on the application server and can be exposed as a Web service for integration with other processes. The WebSphere Application Server, Enterprise Edition v4.1 sells for \$35,000 per CPU. WebSphere Studio v4.1, available March 28, sells for \$5,999.



100 FASTEST GROWING COMPANIES IN AMERICA

www.fortune.com

Rank	Company	EPS Growth*	Revenue Growth*	Total Return*
1	<u>4Kids Entertainment</u>	242%	128%	89%
2	<u>Siebel Systems</u>	155%	106%	80%
3	<u>Calpine</u>	74%	101%	147%
4	<u>Andrx</u>	224%	54%	103%
5	<u>Measurement Specialties</u>	204%	53%	124%
6	<u>TranSwitch</u>	263%	77%	53%
7	<u>TriQuint Semiconductor</u>	93%	60%	92%
8	<u>Immunex</u>	973%	76%	48%
9	<u>Mercury Interactive</u>	86%	59%	75%
10	<u>Network Appliance</u>	92%	89%	41%
11	<u>Advanced Digital Information</u>	132%	51%	69%
12	<u>Chico's FAS</u>	97%	50%	79%
13	<u>Hot Topic</u>	78%	56%	74%
14	<u>Zomax</u>	93%	86%	32%
15	<u>Elantec Semiconductor</u>	88%	45%	129%
15	<u>Sonic Automotive</u>	79%	115%	32%
17	<u>Verity</u>	122%	52%	55%
18	<u>Integrated Electrical Services</u>	670%	125%	-21%
18	<u>Stericycle</u>	64%	100%	48%
20	<u>QLogic</u>	50%	66%	144%
21	<u>Metro One Telecommunications</u>	46%	80%	102%
22	<u>Anadarko Petroleum</u>	82%	130%	18%



22	<u>Suprema Specialties</u>	69%	55%	58%
24	<u>Affiliated Managers</u>	137%	70%	18%
25	<u>Forest Laboratories</u>	88%	45%	58%
26	<u>Monterey Pasta</u>	147%	31%	87%
27	<u>Jakks Pacific</u>	67%	85%	32%
27	<u>Power-One</u>	43%	86%	74%
29	<u>Quanta Services</u>	55%	183%	31%
30	<u>United Rentals</u>	209%	78%	-15%
31	<u>Enron</u>	87%	68%	23%
32	<u>Pixar</u>	86%	117%	-12%
33	<u>Advance PCS</u>	35%	121%	52%
33	<u>Sanmina</u>	75%	61%	29%
35	<u>Zoll Medical</u>	215%	31%	52%
36	<u>Polycom</u>	46%	88%	45%
37	<u>Innodata</u>	63%	40%	86%
37	<u>Salton</u>	115%	51%	22%
39	<u>Frontier Airlines</u>	50%	50%	76%
39	<u>Professional Detailing</u>	36%	83%	55%
41	<u>IDEC Pharmaceuticals</u>	48%	43%	158%
41	<u>Universal American Financial</u>	44%	97%	38%
43	<u>Advent Software</u>	64%	40%	66%
43	<u>Bell Microproducts</u>	63%	59%	31%
43	<u>Micrel</u>	58%	44%	60%
43	<u>Providian Financial</u>	53%	73%	32%
47	<u>Smurfit-Stone Container</u>	267%	48%	1%
48	<u>Dynegy</u>	76%	31%	71%
48	<u>Group 1 Automotive</u>	55%	85%	23%
50	<u>Nu Horizons Electronics</u>	81%	42%	36%



50	<u>Priority Healthcare</u>	57%	41%	67%
52	<u>Extended Stay America</u>	123%	50%	10%
53	<u>Stillwater Mining</u>	168%	44%	17%
54	<u>ACT Manufacturing</u>	108%	53%	5%
55	<u>ScanSource</u>	49%	61%	35%
56	<u>Quest Diagnostics</u>	50%	38%	90%
56	<u>Stone Energy</u>	89%	52%	8%
58	<u>Penn National Gaming</u>	76%	35%	50%
58	<u>Semtech</u>	51%	37%	89%
60	<u>Children's Place</u>	61%	46%	40%
61	<u>Steven Madden</u>	65%	56%	16%
62	<u>Impath</u>	31%	56%	54%
63	<u>American Eagle Outfitters</u>	73%	38%	40%
63	<u>Vector</u>	68%	32%	55%
65	<u>ATMI</u>	134%	33%	26%
65	<u>Maynard Oil</u>	109%	37%	24%
67	<u>Audiovox</u>	52%	49%	42%
68	<u>AmeriCredit</u>	43%	56%	43%
68	<u>Insight Enterprises</u>	62%	50%	27%
68	<u>Rent A Center</u>	49%	72%	23%
71	<u>Comverse Technology</u>	65%	36%	49%
71	<u>Pericom Semiconductor</u>	49%	39%	66%
73	<u>Catellus Development</u>	73%	53%	0%
74	<u>PolyMedica</u>	34%	48%	65%
75	<u>Province Healthcare</u>	72%	42%	24%
76	<u>Rambus</u>	118%	41%	-7%
77	<u>Applied Materials</u>	65%	32%	49%
78	<u>CDW Computer Centers</u>	46%	45%	47%



78	<u>Silicon Valley Bancshares</u>	76%	47%	7%
80	<u>Federal Agricultural Mortgage</u>	92%	34%	19%
80	<u>Metris</u>	43%	80%	17%
80	<u>Union Acceptance</u>	144%	38%	-11%
83	<u>MCSi</u>	43%	96%	-2%
84	<u>St. Joe</u>	52%	53%	13%
84	<u>Visx</u>	66%	46%	9%
86	<u>Activision</u>	45%	36%	56%
87	<u>Berry Petroleum</u>	56%	52%	7%
88	<u>Solectron</u>	31%	62%	20%
89	<u>AES</u>	32%	63%	18%
90	<u>Tollgrade Communications</u>	56%	38%	30%
91	<u>Altera</u>	46%	31%	58%
91	<u>L-3 Communications</u>	48%	40%	33%
93	<u>Carreker</u>	52%	39%	27%
94	<u>Abercrombie & Fitch</u>	59%	34%	26%
95	<u>Schuler Homes</u>	44%	53%	16%
96	<u>Power Integrations</u>	43%	34%	51%
97	<u>Apache</u>	70%	32%	18%
98	<u>Biogen</u>	53%	32%	30%
98	<u>Hanover Compressor</u>	37%	40%	35%
100	<u>Key Production</u>	54%	40%	12%

* 3-year annual rate

For more information, see Zacks Investment Research.

September 3, 2001



Useful sites to pickup Technical information:

Internet Technology	<u>http://internet.com/it</u>
E-Commerce/Marketing	<u>http://internet.com/marketing</u>
Web Developer	<u>http://internet.com/webdev</u>
Windows Internet Technology	<u>http://internet.com/win</u>
Linux/Open Source	<u>http://internet.com/linux</u>
Internet Resources	<u>http://internet.com/resources</u>
ISP Resources	<u>http://internet.com/isp</u>
Internet Lists	<u>http://internet.com/lists</u>
Download	<u>http://internet.com/downloads</u>
International	<u>http://internet.com/international</u>
Internet Investing	<u>http://internet.com/stocks</u>
ASP Resources	<u>http://internet.com/asp</u>
Wireless Internet	<u>http://internet.com/wireless</u>



Article of the month by Gartner

Wireless E-Mail: Strategic Imperative or Headache?

21 March 2002

Peter Lowber

www.gartner.com

Enterprises trying to get a grip on wireless applications will typically start with e-mail. E-mail is the first application that comes to mind because everyone has it and everyone wants it. But does everyone need it all the time? Indiscriminate deployment of wireless e-mail on mobile devices such as personal digital assistants (PDAs) and cell phones will create nonproductive work, and result in lower productivity of the workforce and higher IT costs. Wireless e-mail deployments targeted for use by workers who fit a certain profile are much more likely to be productive.

Criteria for Wireless E-Mail Candidates

Enterprises should deploy wireless e-mail to users who are on the road more than 50 percent of the time, and where the need for data is urgent and immediate. Because we estimate that less than 10 percent of employees fit these criteria, wireless e-mail deployments in the enterprise should be small. The great majority of these qualified users are executives and salespeople. For example:

- An executive who needs to get the information he or she needs on the spot to make a critical business decision
- A sales rep who without wireless data access may miss an opportunity to close out a multimillion-dollar sale.

In these cases, there is a high risk of negative impact on an enterprise's business if wireless e-mail is not deployed to these users.

Wireless e-mail deployed to other employees may have very little, if any, impact on an enterprise's business. In fact, wireless e-mail deployed indiscriminately threatens to add to an enterprise's costs and undermine user productivity. Middle-level managers might desire wireless e-mail for status reasons, but for these users who are on the road only occasionally, wireless e-mail is not critical. For such users, wireless e-mail may add to an already considerable e-mail box clutter, contribute to unproductive work and result in higher IT costs. As an alternative, these users can use their cell phones for urgent tasks when they are on the road.

Some knowledge workers may have a legitimate need for wireless e-mail. For financial analysts, who may be out of the office much of the time, and who need to make timely and critical investment decisions, wireless e-mail can have a big impact on the bottom line.

Enterprises must carefully segment and qualify end users for wireless e-mail deployment. Those that allow indiscriminate deployment of wireless e-mail will incur additional costs with loss of productivity.

Through 2004, more than 90 percent of enterprises deploying mobile e-mail will deploy it to users who do not need it, resulting in higher costs with a negative impact on workforce productivity (0.7 probability). Through 2004, less than 10 percent of enterprise users will need mobile e-mail (0.7 probability).

Wireless E-Mail Options and Offerings

A productive wireless e-mail experience for qualified users also depends on basic features. These include:



- "Always on," real-time capability
- Support for offline and synchronization, as well as online (thin client)
- Support for all devices — Palm, Pocket PC, Research in Motion (RIM), Symbian 1.x in Europe; also supports Wireless Application Protocol (WAP) and Short Messaging Service (SMS)
- Access to Microsoft Exchange and Lotus Notes
- End-to-end security with support for Secure Sockets Layer (SSL) and data encryption
- Single log-on, single e-mail box
- Ability to filter (to receive only urgent messages)
- Ability to confirm that e-mail sent was received by the person to whom it was sent (return receipt request)
- Ability to access the company's global contacts
- Ability to access calendar and schedule and accept appointments

Once the decision is made to mobilize e-mail for a group of users, the question of the most-cost-effective deployment approach needs to be considered. Should the project be done in-house or outsourced? Mobilizing e-mail requires a gateway server to store and forward e-mail from the Exchange (or Lotus Notes) server before it is delivered to the device through a carrier's network. The gateway server software may be licensed by the enterprise and deployed behind its firewall. Alternatively, the gateway server software may be hosted by a service provider (which may be a mobile operator or a provider of hosted wireless services such as Aether Systems), where the enterprise pays the provider monthly per-user charges.

A third option is a personal business user service option, where the customer pays a monthly service fee for wireless e-mail. Customers can directly mobilize their e-mail by downloading software to their PCs, which redirects their e-mail (Outlook or Notes) to the gateway server at a service provider's hosted site.

Personal Business User Option

The personal business user service option is popular among individual users because it is easy to set up without any technical support. End users can access e-mail and calendar functions on their PDAs or phones without waiting for their IS organization, which typically has other priorities. However, from an IT perspective, the approach has some potential down sides, including uncertain security, unreliability, support for one device only and the inability to meet most enterprise-size deployment requirements.

Examples of vendor offerings include Palm Wireless Messaging Server, RIM BlackBerry, Seven Networks and Visto. RIM, which has set the de facto mobile e-mail standard with its always on and "keyboard" features, is supported by Cingular Interactive. A new version of BlackBerry for GSM/GPRS in 2002 will be supported by Rogers AT&T Wireless (Canada) and AT&T Wireless (United States). Seven, which supports Exchange and Notes through a browser interface for Palm, Pocket PC and RIM devices, is available on Sprint PCS and Cingular. Palm's 705i uses the Wireless Messaging Server (WMS) to direct e-mail from the user's PC to the 705i using Cingular Interactive. Visto and Wireless Knowledge have announced similar capability to be available in 2002 for Handspring's Treo using mobile operators with GSM/GPRS.

As mentioned earlier, the limitations of the personal business user approach are:

- Reliability — requires that the user's PC is always turned on and is dependent on a particular mobile operator's network
- Security concerns — e-mail is stored outside the firewall
- Inefficiency — synchronization is required between the gateway server and the Exchange or Notes server (note that Seven is an exception; it does not require e-mail to be stored outside the firewall and does not require synchronization)
- Scalability — it is not efficient for deploying scores of enterprise users



End users will take the path of least resistance. The personal business user option will continue to proliferate as long as enterprises do not adopt a wireless e-mail policy. Enterprises that have no wireless e-mail policy or wireless e-mail enterprise offering risk losing control over security and over their users, which, in the short run, can be a major risk to their business. In the long run, the absence of a wireless e-mail policy can contribute to higher costs, and expose the enterprise to security and management issues.

Hosted Enterprise Option

Many mobile operators offer a wireless e-mail service that offers a consumer's e-mail address, but not one that integrates with that consumer's enterprise e-mail account (Exchange or Notes). Some mobile operators also offer, or are planning to offer, hosted e-mail services to their enterprise customers. The hosted option considered here assumes direct communication to the enterprise's Exchange (or Lotus Notes) server. The mobile operator uses a gateway server deployed in its network, which stores and forwards users' e-mail (and calendar). The benefits to the enterprise are low initial costs, single e-mail box, quick deployment and minimal staffing requirements (no maintenance and training required for the gateway server). The limitations are security concerns (e-mail is stored outside the firewall), dependency on the particular mobile operator's network, and the potential lack of flexibility and additional cost to expand to other applications and devices.

Examples of gateway servers that carriers may be using for enterprise wireless e-mail services include Microsoft Mobile Information Server (MIS), Palm WMS, RIM BlackBerry and ViAir. Enterprises considering a hosted e-mail service from a mobile operator should know which gateway platform the mobile operator is using and investigate the vendor's viability, as well as the capability and features of that platform. Microsoft's MIS is focused on Exchange and support for Pocket PC devices (and WAP 1.x). RIM BlackBerry supports only the RIM device for Exchange (and more recently, Lotus Notes), and Palm WMS is for the Palm 705i. ViAir supports phones, Palm, Handspring, PocketPC and RIM through browsers. ViAir is supported by Nextel, VoiceStream, Bell Mobility, Rogers AT&T Wireless and Telus Mobility, but not some of the large operators such as Verizon Wireless or Sprint PCS.

Enterprises that choose to outsource mobile e-mail to a mobile operator or service provider must ensure that they have a comprehensive service-level agreement in place (see "WAGs and Carriers: A Trojan Horse Strategy," [M-15-1129](#)).

Enterprises should consider hosted enterprise wireless e-mail for tactical projects. Small and midsize businesses should evaluate hosted wireless e-mail services as the predominant approach to mobilizing their users.



Source: Gartner Research

The benefits of the enterprise infrastructure option include:

- Security (e-mail is stored inside the firewall)
- Control over operations
- Independence from any particular mobile operator's network
- Potential flexibility to expand to other devices and applications (depending on the gateway server platform used)

Limitations include:

- The cost to implement and support a server infrastructure
- The potential lack of flexibility to expand if the wrong platform is chosen
- The gateway vendor's potential lack of viability.

Vendor platform offerings for enterprise wireless e-mail deployment include the aforementioned proprietary platforms (Microsoft MIS, Palm WMS and RIM BlackBerry). Other examples are offerings from InfoWave, JP Mobile, NowSpeed, Visto and Wireless Knowledge, which support most devices and can serve as wireless application gateways (WAGs) if they are expanded with support for applications and content beyond e-mail.

Although enterprises may choose the hosted option for wireless e-mail out of expediency, we recommend that they consider server infrastructure platforms that offer device and network independence with expandability for applications and content.

Bottom Line

Wireless e-mail is a critical application to help enterprises and mobile workers execute on business opportunities. Enterprises that carefully target wireless e-mail deployments will achieve the greatest productivity at lower costs. Enterprises without a wireless e-mail policy endanger the security of their business and risk incurring additional costs without productivity gains.

By 2004, at least five of 10 device-specific server implementations for mobile e-mail will be discarded (0.7 probability). Through 2006, more than 70 percent of Fortune 1000 organizations will deploy a WAG as part of their infrastructure, but the same organizations will use hosted services for small tactical projects (0.7 probability). Through 2006, hosted services will be the predominant approach by SMBs to mobilize their applications (0.7 probability).



Events

Events	Date	Location	Website
EXPO COMM KOREA	01-Mar-02	Seoul	http://www.coex.co.kr
Seoul IT Show & Conference	01-Mar-02	Seoul	http://www.coex.co.kr
IT Korea 2002	01-Mar-02	Seoul	http://www.it-korea.or.kr
GITEX Cairo	04-Mar-02	Cairo	http://www.gitex.com
Broadband Year 2002	Mar 04, 2002	San Jose	http://www.broadbandyear.com
AiIM 2002 Exposition and Conference	05-Mar-02	San Francisco	http://www.aiim2002.com
ITExpo incorporating COMDEX	05-Mar-02	Sydney	http://www.ausexhibit.com.au
IC CARD WORLD	05-Mar-02	Tokyo	http://www.iccard.jp/
Embedded Computing & Real-Time Computer Show	06-Mar-02	Stockholm, Sweden	http://www.aexpo.com
Florida Educational Technology Conference	06-Mar-02	Orlando	http://www.fetc.org
KENTUCKY TLC 2002	07-Mar-02	Louisville	http://www.mcraeco.com/ketcecx.html
Computer Faire Durban	07-Mar-02	Durban	http://www.cfaire.co.za
Small Business Vision East	10-Mar-02	Palm Harbor	http://www.smallbusinessvision.com
International HDL Conference	11-Mar-02	San Jose	http://hdlcon.org
Giga Information Group - Application Development Conference US	11-Mar-02	Amelia Island	http://appdevus.gigaweb.com
Wireless Business 2002	12-Mar-02	San Francisco	http://www.wapcon.org
ABA TECHSHOW 2002	13-Mar-02	Chicago	http://www.techshow.com/
MEGA BAZAAR COMPUTER 2002	13-Mar-02	Jakarta	http://www.dyandra.com
CBSE 2002 / Corporate Systems 2002	13-Mar-02	Kiev	http://www.e-bizevents.com
Application Integration and Web Services Future Forum 2002	13-Mar-02	Polanco, Mexico	http://www4.gartner.com/
International Exhibition on Computers & Infocommunications (COMWORLD 2002)	14-Mar-02	Singapore	http://www.hqlink.com
Application Integration and Web Services	18-Mar-02	Sao Paulo	http://www4.gartner.com/
Business Intelligence World Aisa 2002	20-Mar-02	Makati	http://www.terrapinn.com/brands/biw_asia2002
Storage Management	20-Mar-02	Chicago	http://www.storagemanagement2002.com
EuroCACS 2002	24-Mar-02	Budapest	http://www.isaca.org/euro2002.htm
SETI	25-Mar-02	Paris	http://www.groupe-solutions.com
eBusiness Integration Conference Series	25-Mar-02	Chicago	http://www.brainstorm-group.com
Software Test Automation Spring 2002 Conference	25-Mar-02	San Jose	http://www.sqe.com/testautomation



2002 JavaOne(sm) Conference	25-Mar-02	San Francisco	http://servlet.java.sun.com/javaone/home/0-sf2002.jsp
The European IT Week	26-Mar-02	Paris	http://www.groupesolutions.com
PAO P@I	26-Mar-02	Paris	http://www.groupesolutions.com
NETWORKS SOLUTIONS	26-Mar-02	Paris	http://www.groupesolutions.com
FIHT COMDEX: Computer and Telecom Solutions	26-Mar-02	Paris	http://www.groupesolutions.com
Internet Untethered Chicago	26-Mar-02	Chicago	http://angelbeat.com
Offshore IT	26-Mar-02	London	http://www.montex.co.uk
eFestival Asia 2001	27-Mar-02	Singapore	http://www.efestasia.com
CT: Computer Telephony Conference and Exposition	01-Apr-02	Madrid	http://www.ctexpo-spain.com
Tele-Tech 2002	01-Apr-02	Blaine WA	http://www.tele-tech.org
e.com	01-Apr-02	Malmö	http://www.ecomfair.com
Networks Telecom Denmark	01-Apr-02	Copenhagen	http://www.reedexpo.com
TechTrends 2002	03-Apr-02	Baltimore	http://www.techrends.org
Charlotte Computer & Technology Showcase	03-Apr-02	Charlotte	http://techshows.com
AMERICAN TECH & GLOBAL HIGH TECH - Telecomms Computers Software Electronics	06-Apr-02	Sofia	http://www.viaexpo.com
Broadcasting Convention & Expo	06-Apr-02	Las Vegas	http://www.nab.org/
Oracle AppsWorld 2002: San Diego	07-Apr-02	San Diego	http://www.oracle.com/appsworld
InfoWorld's CTO Forum	08-Apr-02	San Francisco	http://www.ctoforum.infoworld.com
GEOTec Event	08-Apr-02	Toronto	http://www.GEOTecEvent.com
Business Geographics Conference	08-Apr-02	Toronto	http://www.GEOTecEvent.com
Rochester ITEC	09-Apr-02	Rochester	http://goitec.com
ICT Expo 2002	09-Apr-02	Dublin	http://www.ictexpo.ie
Midsize Enterprise Summit	10-Apr-02	Orlando	http://www.midsizeenterprise.com
Windows 2000: Nothing But .NET?	10-Apr-02	Los Angeles	http://www4.gartner.com
Internet Untethered Boston	11-Apr-02	Boston	http://angelbeat.com/
ARDA s 2002 International Resort Development Convention & Exposition	13-Apr-02	Las Vegas	http://www.arda.org
CIO Perspectives	14-Apr-02	Bal Harbour	http://http://www2.cio.com/conferences/april2002/
Small Business Vision West	15-Apr-02	Anaheim	http://www.smallbusinessvision.com/
In-Building Wireless	15-Apr-02	Las Vegas	http://www.iir-inbuilding.com
Knowledge Management & IT Solutions	16-Apr-02	London	http://www.kmmag.co.uk
Tulsa Computer & Technology Showcase	16-Apr-02	Tulsa	http://techshows.com



The 21st Korea International Exhibition for Computers, Software & Communications	16-Apr-02	Seoul	http://www.kieco.net
The Know Show	17-Apr-02	Cleveland	http://www.knowshow.com
Dallas ITEC	17-Apr-02	Dallas	http://www.imark-com.com
Information Management Roadshow	17-Apr-02	Edinburgh	http://www.itx.co.uk/
ITC Prague	17-Apr-02	Prague	http://www.incheba.cz/
CCRA /ConTEXT 2002 Expo	18-Apr-02	Tampa	http://www.nacs.org
Computer Fest - Spring Edition	19-Apr-02	Mississauga	http://www.computerfest.ca
Infotec	22-Apr-02	Omaha	http://www.milestoneshows.com/infotec
Portal User Conference 2002	22-Apr-02	San Diego	http://www.portal.com/news_events/events.htm
Fiesta TechNet 2002	22-Apr-02	San Antonio	http://www.afcea.org
CERF 2002	23-Apr-02	Bucharest	http://www.cerf.ro
INFOTrend	23-Apr-02	Budapest	http://www.hungexpo.hu/
Infosystem	23-Apr-02	Poznan	http://www.mtp.com.pl/
Customer Service & Support Trade Show	23-Apr-02	London	http://www.css.uk.com
Internet Untethered New York City	23-Apr-02	New York	http://angelbeat.com
IWCE 2002, International Wireless Communications Expo	24-Apr-02	Las Vegas	http://iwceconexpo.com
14th Annual Software Technology Conference (STC 2002)	28-Apr-02	Salt Lake City	http://www.stc-online.org/
ITactics 2002	28-Apr-02	Scottsdale	http://www.itactics2002.com
Access2002	29-Apr-02	San Diego	http://www.geoaccess.com/events.htm
Symposium/ITxpo 2002	29-Apr-02	San Diego	http://www.gartner.com/symposium/us
Gartner Symposium/ITxpo 2002: San Diego, California	29-Apr-02	San Diego	http://www4.gartner.com/2_events/symposium/worldwide.html
Windows SME Show 2001	30-Apr-02	London	http://www.itevents.co.uk
Internet Untethered Atlanta	30-Apr-02	Atlanta	http://angelbeat.com



News from INS

Immigration Processing Date Schedule in California

The "Just In Time" format below lists the dates that petitions and applications are taken off the shelf for adjudication by INS Examiners in California. This schedule is provided for guidance only.

Visit the following web site to obtain information directly from the US Immigration and Naturalization Services:

<http://www.ins.usdoj.gov/graphics/services/employerinfo/index.htm>

**CALIFORNIA SERVICE CENTER
 PROCESSING TIME REPORT**

As of 03/15/02

I-90	11/28/01
I-102	02/28/02
I-129 L	02/14/02
I-129 H1B COS/CN	02/07/02
I-129 H1 EOS	01/30/01
I-129 H2/H3	02/12/02
I-129 E	01/17/02
I-129 R	02/20/02
I-129 F	03/01/02
I-129 O, P, Q	02/06/02
I-130 (IR) ***	08/07/01
I-130 Pref. ***	03/27/98
I-131	01/31/02
I-140 A&B E1-E2	03/01/02
I-140 C E1- 3	01/31/02
I-140 D E2 - 1	11/16/01
I-140 E E - 3	01/18/02



I-140 G EW - 3	03/01/02
I-212 Waiver Ready	02/11/00
I-360 Widows/Widowers	02/06/02
I-360 Religious	09/27/01
I-526	06/12/01
I-539	02/01/02
I-485 "Ready to Adjudicate"	01/01/01
I-751	09/20/01
I-765 30 Day*	02/21/02
I-765 90 Day**	12/06/01
I-817 (initial)	vacant
I-817 (extensions)	vacant
I-824 DIV I	02/20/02
I-824 DIV II	02/20/02
I-824 DIV III	03/01/02
I-824 DIV IV	02/27/02
I-829	09/06/00

I-140 & I-485 dates reflect only those cases wherein a quota number is available

- 30 Day - (c)(8) Initial (c)(3)(iv) Special Students
** 90 Day - (a)(6), (a)(13), (c)(1), (c)(2), (c)(3), (c)(4), (c)(5), (c)(6), (c)(7), (c)(8) replace/renewal
- I-140 & I-485 dates reflect only those cases wherein a quota number is available



- **How to Read this Report**

An application or petition with a Receipt Notice date listed above should be processed within **30** days of this notice. If the receipt date on your Receipt Notice shows an earlier date and thirty days have passed since that receipt date, please send an inquiry to fax number **(949) 389-3485**. If you applied after the indicated date, we are not processing your case at this time.

Example: Look at the top lines of your receipt. If you filed **Form I-90**, and the report says that the service center is processing cases with your Receipt Notice date, you should hear from us within thirty days.

Please wait thirty days after the *current processing date* of your case is shown above before inquiring.

For the latest JIT Report, visit:

<http://immigration.about.com/gi/dynamic/offsite.htm?site=http%3A%2F%2Fwww.s husterman.com%2Fcsc.html>



**Potential Business:
 US Company Contacts**

Companies that are Application Service Providers, who are financially sound, got another round of funding, and may actively looking for resources and partners:

Hynix Semiconductor America	Established in 1983, Hynix Semiconductor America (HSA) is the U.S. subsidiary of Hynix Semiconductor Inc.. Application Specific Standard Products	3101 North First Street San Jose, CA 95134	Tel: 408.232.8000 Fax: 408.232.8125	www.us.hynix.com	CEO: C.S. Park
3Dlabs Incorporated	3Dlabs is the workstation graphics authority, supplying its award-winning Oxygen and Wildcat 3D graphics cards to professionals in Computer Aided Design (CAD), Digital Content Creation (DCC), and visual simulation markets.	480 Portrero Avenue Sunnyvale, CA 94086 USA	Tel: 408.530.4700 Fax: 408.530.4701	www.3dlabs.com	CEO: Osman Kent
8x8	8x8 Inc. (formerly Netergy Networks Inc.), and its two subsidiaries - Netergy Microelectronics and Centile, Inc. - are providers of IP-based services, service creation environment and delivery tools, and embedded network appliance technology to help communication service providers and telecommunication equipment manufacturers succeed in the New Telecom Landscape, where voice, data and video converge into an ubiquitous IP network.	2445 Mission College Boulevard Santa Clara, CA 95054	Tel: 408.727.1885 Fax: 408.980.0432	www.8x8.com	CEO: Dr. Chin Wu
Acer Laboratories	ALI (Acer Laboratories Inc.) is one of the world's leading suppliers of integrated circuits for a number of market segments including personal computers, PC peripherals, DVD players and embedded PC systems and appliances. Its product offerings include core logic chip sets, DVD products, and imaging peripherals. ALI was founded in 1987 and is headquartered in Taipei, Taiwan, with its North American/European operations based in San Jose, California.	525 East Brokaw Road San Jose, CA 95112	Tel: 408.452.4900 Fax: 408.452.4935	www.ali.com.tw	CEO: Dr. Chin Wu
Actel Corporation	Actel is dedicated to providing the best programmable logic solutions, giving logic designers the capability to successfully move up to higher complexity designs with confidence.	955 East Arques Avenue Sunnyvale, CA 94086	Tel: 408.739.1010 Fax: 408.739.1540	www.actel.com	CEO: John East
Adaptec, Incorporated	Adaptec Inc. (NASDAQ: ADPT) provides highly available storage access solutions that reliably move, manage and protect critical data and digital content.	691 South Milpitas Boulevard Milpitas, CA 95035	Tel: 408.945.8600 Fax: 408.262.2533	www.adaptec.com	CEO: Bob Stephens



Advanced Communication Devices	Advanced Communication Devices Corporation (ACD Corp.) was founded in May 1996. ACD Corp. is a privately held, fabless semiconductor manufacturer that designs, markets and supports a comprehensive range of system-on-a-chip ICs for use by Original Equipment Manufacturers (OEMs) in Local Area Network (LAN) hardware products such as Dual Speed "Super Class" Ethernet hubs, switched Ethernet, switched Fast Ethernet, switched Gigabit Ethernet and related technologies. Using its own innovative, patent pending technologies, ACD delivers the highest port density and the lowest cost/port ICs to LAN hub and switch vendors.	44060 Fremont Boulevard Fremont, CA 94538	Tel: 510.354.6810 Fax: 510.354.6834	www.acdcorp.com	CEO: Jay Deng
Aeroflex UTMC	Established by UTC in 1980, Aeroflex UTMC was originally a research house charged with developing semiconductor products for use across UTC's product lines, most notably Pratt & Whitney jet engines. In 1986, Aeroflex UTMC expanded its charter to include a fully integrated production capability and to supplying semicustom and military standard VLSI circuits to aerospace and defense markets outside of UTC.	4350 Centennial Boulevard Colorado Springs, CO 80907	Tel: 719.594.8000 Fax: 719.594.8468	www.utmc.com	CEO: Chuck Gregory
Agere Systems	Agere Systems, formerly the Microelectronics division of Lucent Technologies, is the world leader in sales of communications components.	555 Union Boulevard Allentown, PA 18103	Tel: 800.372.2447 Fax: 908.508.8192	www.lucent.com/micro	CEO: John Dickson
Allegro Microsystems, Incorporated	Allegro Microsystems, Inc. specializes in the design and manufacture of advanced mixed-signal (analog + digital) integrated circuits.	115 Northeast Cutoff Worcester, MA 15036	Tel: 508.853.5000 Fax: 508.853.3353	www.allegromicro.com	Dennis H. Fitzgerald President & COO
Alpha Industries, Inc.	Alpha Industries, Inc. designs, develops, manufactures, and markets proprietary radio frequency, microwave frequency and millimeter wave frequency integrated circuits, and discrete semiconductors for wireless voice and data communications.	20 Sylvan Road Woburn, MA 01801	Tel: 781.935.5150 Fax: 617.824.4564	www.alphaind.com	CEO: George Kariotis
Altera Corporation	Altera Corporation, The Programmable Solutions Company, was founded in 1983 and is a leading supplier of programmable logic devices (PLDs).	101 Innovation Drive San Jose, CA 95134	Tel: 408.544.7000 Fax: 408.544.6410	www.altera.com	CEO: Rodney Smith
Applied Micro Circuits Corporation	Founded in 1979, AMCC designs, develops, manufactures, and markets high-performance, high-bandwidth silicon solutions for the world's optical networks.	6290 Sequence Drive San Diego, CA 92121	Tel: 858.450.9333	www.amcc.com	CEO: David Rickey
Advanced Micro Devices, Inc.	AMD produces microprocessors and related peripherals and Flash memories.	One AMD Place Sunnyvale, CA 94088	Tel: 408.732.2400 Fax: 408.774.7111	www.amd.com	CEO: W.J. Sanders, III
ANADIGICS, Incorporated	ANADIGICS, Inc. designs and manufactures radio frequency integrated circuit (RFIC) solutions for growing broadband and wireless communications markets.	141 Mt. Bethel Road Warren, NJ 07059	Tel: 908.668.5000 Fax: 908.412.5972	www.anadigics.com	CEO: Bami Bastani
Analog Devices, Incorporated	Analog Devices designs, manufactures and markets high-performance linear, mixed-signal and digital integrated circuits (ICs) that address a wide range of real-world signal-processing applications.	Three Technology Way, POB 9106 Norwood, MA 02062	Tel: 781.329.4700 Fax: 781.326.8703	www.analog.com	CEO: Ray Stata



Aon Technology Risk Consultants	Consultants to global technology organizations on insurance needs and concerns	One Market Place/Spear Tower, Suite 600 San Francisco, CA 94150	Tel: 415.543.9360 Fax: 415.543.3624	www.aon.com	CEO: David I. Svendsen
Applied Materials, Incorporated	Semiconductor manufacturing equipment and services	3050 Bowers Avenue, M/S 1810 Santa Clara, CA 95054	Tel: 408.727.555 Fax: 408.986.7115	www.appliedmaterials.com	CEO: James C. Morgan
ARCH Chemicals, Incorporated	Positive, negative, and deep UV photoresists and developers and non-photosensitive polyimides, ancillaries, acids, bases, etchants, solvents, chemical management services, and CMP slurries	501 Merritt 7/POB 5204 Norwalk, CT 06856	Tel: 203.229.2900 Fax: 203.229.3764	www.archchemicals.com	
Asymtek	World leader in automated fluid dispensing, design, and manufacture; marketers of a full line of equipment for electronics, medical, and industrial manufacturing	2762 Loker Avenue West Carlsbad, CA 92008	Tel: 760.431.1919 Fax: 760.431.2678	www.asymtek.com	CEO: Robert Ciardella
ATMI, Inc.	Semiconductor materials, delivery systems, environmental equipment, and specialty epitaxial services	7 Commerce Drive Danbury, CT 06810	Tel: 203.794.1100 Fax: 203.792.8040	www.atmi.com	CEO: Gene Banucci
Axcelis Technologies, Inc.	Ion implantation, rapid thermal processors, small batch vertical furnaces, photostabilizers, and photoresist strip	55 Cherry Hill Drive Beverly, MA 01915	Tel: 978.787.4000 Fax: 978.787.4200	www.axcelis.com	CEO: Brian Bachman
Bank of America Securities	Provider of growth capital through industry specialization, financial products, and resources from Bank of America	600 Montgomery Street San Francisco, CA 94111	Tel: 415.627.2000		CEO: Lewis Coleman
Chartered Semiconductor Manufacturing	Chartered Semiconductor Manufacturing is one of the world's top three silicon foundries.	1450 McCandless Drive Milpitas, CA 95035	Tel: 408.941.1100 Fax: 408.941.1101	www.csminc.com	CEO: Mike Reuk
ChipPAC, Inc	Full-portfolio provider of semiconductor assembly and test services	3151 Coronado Drive Santa Clara, CA 95054	Tel: 408.486.5900 Fax: 408.486.5910	www.chippac.com	CEO: Dennis McKenna
Cirrus Logic	Cirrus Logic is a premier supplier of high-performance analog and DSP chip solutions for Internet entertainment electronics.	4210 S. Industrial Drive Austin, TX 78760	Tel: 512.442.7555	www.cirrus.com	CEO: David D. French
Clariant Corporation, AZ Electronic Materials	Photoresists and ancillary products	70 Meister Avenue Somerville, NJ 08876	Tel: 908.429.3500 Fax: 908.429.3631	www.azresist.com	
COMDISCO Electronics	Equipment life-cycle management services, ATE/IC assembly equipment, disk manufacturing, and printed circuit board assembly equipment	Herst Tower Center/3655 Nobel Drive, Suite 600 San Diego, CA 95122	Tel: 858.554.0246 Fax: 858.550.7460	www.comdisco.com	CEO: Roger Innes
Conexant Systems Incorporated	A top-ten North American semiconductor company, Conexant is the largest company in the world that is focused exclusively on providing semiconductor products for communications applications.	4311 Jamboree Road Newport Beach, CA 92660	Tel: 949.483.4600 Fax: 949.483.4391	www.conexant.com	CEO: Dwight Decker
Cypress Semiconductor Corporation	Cypress Semiconductor Corporation is an international supplier of high-performance integrated circuits with worldwide headquarters in San Jose, California.	3901 North First Street San Jose, CA 95134	Tel: 408.943.2600 Fax: 408.943.2796	www.cypress.com	CEO: T.J. Rodgers



Useful Resources and Links

Resources Used in this Newsletter:

www.sanjose.bcentral.com
www.gartner.com
www.idc.com
www.yourdon.com
www.cio.com
www.cnet.com
www.ecompany.com
www.infoworld.com
www.metagroup.com
www.ins.usdoj.gov/graphics/services/employerinfo/index.htm
www.ebizq.net/shared/events
www.about.com
www.internetweek.com
www.smartpartnermag.com
www.redherring.com
www.fortune.com
www.internetweek.com
www.informationweek.com
www.businessweek.com

Below are some great links for IT Professionals looking for contracts/projects/jobs:

Go Certify

A good site for those seeking computer professional certification.

MoneyWords

MoneyWords is a business skills development tool specifically designed for technical, engineering, and science professionals.

Virtual Relocation

This mega-site contains more than 150,000 links to relocation services, tools and resources.

Relocation Central

This site is a great source for the latest relocation information, organized by city and categories of interest. You don't have to search the Web they've done it for you.

Contract Professional

The on-line resource from Contract Professional magazine.

Training Registry

A great source for IT training course listings



Software Projects Listing Sites

www.HelloBrain.com

www.Guru.com

www.Elance.com

Tech Support

www.32bit.com

www.computing.net

www.About.com

www.EHow.com

www.nowonder.com

www.PCSupport.com

Domain Name Registration

www.namezero.com

Disclaimer:

India's Infotech Center is not soliciting the services of above organizations. Members are advised to use their own discretion.



Your Feedback on previous issue:

We would like to thank all our members, who have provided feedback to our previous issues of Silicon Newsletter. Some of the feedback came to us was over the phone, and through informal channels. We continue to encourage our members to send us formal feedback, either through the feedback form, which is provided at the end of each issue; or through Email, addressed to stpiindia@indonet.com, info@stpi.org. Selected feedback will be published in the newsletter on a regular basis.

This is your chance to be heard, create a wave, and ride on it! So, join in!



Your Feedback:

Salutation:

First Name:

Last Name:

Title:

Company:

Address:

Dept.:

Mail Stop: Suite:

City: State:

Postal code:

Country:

Phone: Fax:

E-mail:

Your Feedback:

Email or fax your feedback to India InfoTech Center:

Tel: (408) 971-4050
Fax: (408) 351-3418
Email: stpiindia@indonet.com
info@stpi.org