

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Powell Tate, Inc. 700 Thirteenth Street, NW, Suite 1000, Washington, DC 20005	2. Registration No. 5148
3. Name of foreign principal The Royal Embassy of Saudi Arabia	4. Principal address of foreign principal 601 New Hampshire Avenue, NW Washington, DC 20037

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_
- Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant. The Royal Embassy of Saudi Arabia
- b) Name and title of official with whom registrant deals. Adel Al-Jubeir, First Secretary

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom registrant deals.
- c) Principal aim

N/A  
INTERNAL SECURITY SECTION  
REGISTRATION UNIT  
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OFFICE OF THE ATTORNEY GENERAL  
CRIMINAL DIVISION

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

N/A

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No

Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No

Financed by a foreign government, foreign political party, or other foreign principal ..... Yes  No

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

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9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

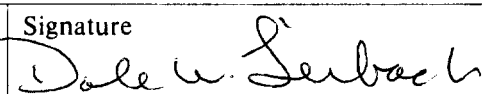
N/A

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10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

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Date of Exhibit A	Name and Title	Signature
12/24/96	Dale W. Leibach, COO	

**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements: or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
Powell Tate, Inc.	The Royal Embassy of Saudi Arabia

Check Appropriate Boxes:

- 1.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- 2.  There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3.  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

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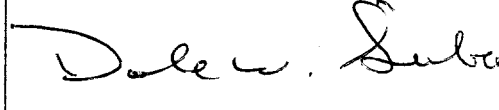
5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Provide public affairs counsel and media relations assistance to the Royal Embassy of Saudi Arabia to increase understanding between the two countries.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Please see response to Question 5 above.

Date of Exhibit B	Name and Title	Signature
12/24/94	Dale W. Leibach, COO	

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

# POWELL TATE

a Cassidy Company

June 1, 1996

Royal Embassy of Saudi Arabia  
601 New Hampshire Avenue  
Washington, D.C. 20037

RECEIVED  
DEPT. OF STATE  
COMMERCIAL DIVISION  
96 DEC 30 P 3:05  
INTERNATIONAL  
REGISTRATION

This letter of agreement is a confirmation of your decision to retain Powell Tate to perform communications and public relations services on behalf of the Royal Embassy of Saudi Arabia.

This agreement, which shall begin at the above date, shall continue under these terms until May 31, 1997.

The Royal Embassy of Saudi Arabia will prepay quarterly a Thirty Thousand and no/100 Dollars (\$30,000.00) monthly retainer. Professional time will be billed against the retainer on a hourly rate basis. Before exceeding the retainer Powell Tate will notify the Royal Embassy of Saudi Arabia. Out-of-pocket expenses, such as FARA filing costs, postage, telephone, faxing, and travel, are not included in this retainer and will be billed separately on a quarterly basis.

Powell Tate will be reimbursed in accord with the following stipulations:

- Payment is due within thirty (30) days of receipt of invoices. Invoices not paid within thirty (30) days are subject to prevailing monthly interest charges.
- Production items provided and services subcontracted with vendors are billed at net costs plus a standard agency fee of seventeen and 65/100 percent (17.65%). Such fees will be supported by supplier invoices. Powell Tate will not incur such costs without the specific prior approval of the Royal Embassy of Saudi Arabia.
- A standard agency overhead charge covering non-retrievable expenses not to exceed three percent (3%) of fee billing, or maximum of Four Hundred Fifty and no/100 Dollars (\$450.00), will be added to the monthly invoice.
- Powell Tate shall use its best efforts to obtain vendor invoices on a timely basis for work performed on behalf of the Royal Embassy of Saudi Arabia. However, the Royal Embassy of Saudi Arabia shall be responsible for reimbursement to Powell Tate for work performed regardless of date of vendor invoices on final billing to the Royal Embassy of Saudi Arabia.
- A media services, publications, and monitoring fee will be billed at the rate of One Hundred Twenty Five and no/100 Dollars (\$125.00) per month.

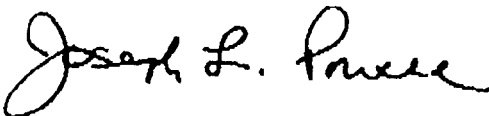
Royal Embassy of Saudi Arabia  
June 1, 1996  
Page 2

- Powell Tate will maintain accurate records for all staff time work and all out-of-pocket expenses incurred on behalf of the Royal Embassy of Saudi Arabia and will be prepared to supply any supporting details required by the Royal Embassy of Saudi Arabia's auditors. Records will be maintained during the period of the project and an additional sixty (60) days. For contracts longer than one year, records will be kept for the calendar year when the work was performed and an additional sixty (60) days.

It is understood that Powell Tate cannot undertake to verify all facts supplied to it by the Royal Embassy of Saudi Arabia or related entities or all factual matters included in materials prepared by us and approved by the Royal Embassy of Saudi Arabia or related entities. The Royal Embassy of Saudi Arabia agrees to indemnify and hold harmless Powell Tate from and against any and all losses, claims, damages, legal fees, expenses, or liabilities that Powell Tate may incur (including its participation as a third-party witness in litigation against the Royal Embassy of Saudi Arabia or related entities) based upon information, representations, reports, data, or releases furnished or approved by the Royal Embassy of Saudi Arabia or its specifically authorized representatives for use or release by Powell Tate whether or not Powell Tate prepares or participates in the preparation of such materials. This paragraph shall survive the termination of this agreement and shall continue to bind both parties.

If this agreement sets forth our understanding, please sign, retain one copy for your files, and return one copy.

Sincerely,



Joseph L. Powell  
Chairman and  
Chief Executive Officer

APPROVED:

Royal Embassy of Saudi Arabia

By Ali Al-Jabir Date Sep-1, 1996

POWELL TATE