

For Six Month Period Ending 28 FEB 1997
(insert date)

I - REGISTRANT

1. (a) Name of Registrant (b) Registration No.
Jefferson Waterman International 04990

(c) Business Address(es) of Registrant
1341 G Street, NW, 1100
Washington, DC 20005

2. Has there been a change in the information previously furnished in connection with the following:

- (a) If an individual:
 - (1) Residence address Yes No
 - (2) Citizenship Yes No
 - (3) Occupation Yes No
- (b) If an organization:
 - (1) Name Yes No
 - (2) Ownership or control Yes No
 - (3) Branch offices Yes No
- (c) Explain fully all changes, if any, indicated in items (a) and (b) above.

N/A

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period.
Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

N/A

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position	Date Connection Ended
------	----------	-----------------------

- (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
------	-------------------	-------------	----------	--------------

5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes No

If yes, identify each such person and describe his service.

N/A

- (b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes No

If yes, furnish the following information:

Name	Position or connection	Date terminated
Levi Rabinowitz	Consultant	2/28/97
Jessamyn D. Sarmiento	Associate (Director)	9/1/96

- (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
Jessamyn D. Sarmiento*	15120 Duffief Dr. N. Potomac, MD 20878	USA	Associate (Director)	11/14/96

* Resumed position following leave of absence.

6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes No

If yes, furnish the following information:

Name of foreign principal

Date of termination

8. Have you acquired any new foreign principal² during this 6 month reporting period?

Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principals² whom you continued to represent during the 6 month reporting period.

See Attachment A

10. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A³ Yes No N/A
Exhibit B⁴ Yes No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

2 The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)
3 The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.
4 The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

-
11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

See Attachment C

-
12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity⁵ as defined below?

Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

See Attachment B

-
13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

See Attachment D

⁵ The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies⁶

Date	From Whom	Purpose	Amount
------	-----------	---------	--------

See Attachment E

Total

(b) RECEIPTS - FUND RASING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign⁷, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes No

If yes, have you filed an Exhibit D to your registration? Yes No

If yes, indicate the date the Exhibit D was filed. Date _____

(c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁹ other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
---------------------------	---------------	-------------------------------	---------

N/A

^{6, 7} A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)

⁸ An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.

⁹ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign named in Items 7, 8, and 9 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
------	---------	---------	--------

See Attachment F

Total

(b) DISBURSEMENTS-THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value¹⁰ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes No

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
---------------	------------------------------	-------------------------------------	-------------------------------	---------

(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value¹¹ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
------	--------------------------	--------------------------------	-------------------

See Attachment G

^{10, 11} Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials¹²?
Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.
Korea Overseas Information Service
Government of Jamaica
Embassy of the Republic of Croatia
Government of Romania

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials?
Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) _____

21. What language was used in the informational materials:

- English
- Other (specify) _____

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes No

¹² The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4 (b) of the Act.

VI--EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

(Type or print name under each signature¹³)

March 28, 1997

Ann B. Wrobleski

Ann B. Wrobleski

President

13 This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

Attachment A

List of Foreign Principals Represented
During the Period 9/1/96 to 2/28/97

Government of Jamaica
Republic of Croatia, Office of the Presidency
Korea Overseas Information Service
Government of Romania
Taipei Economic and Cultural Representative Office (TECRO)
Japan External Trade Organization (JETRO)
Embassy of the Republic of Korea

I. During the six-month period ending February 28, 1997, our firm engaged in political and/or trade activities on behalf of the Republic of Croatia:

A. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Croatia during the period of September 1, 1996 through February 28, 1997:

Mr. Andy Semmel, Office of Senator Richard Lugar
Mr. Quinn Hillyer, Office of Representative Bob Livingston
Ms. Sylvia Parsons, Office of Representative Esteban Torres
Mr. Scott Paul, Office of Representative David Bonior
Ms. Valerie Shank, Office of Representative Richard Arme
Mr. Stan Skocki, Office of Representative Bob Livingston
Mr. Steve Biegun, Senate Committee on Foreign Relations
Mr. Jim Bond, Senate Appropriations Committee
Mr. Ed Hall, Senate Committee on Foreign Relations
Ms. Michelle Maynard, Senate Committee on Foreign Relations
Ms. Danielle Pletka, Senate Committee on Foreign Relations
Ms. Kathi Taylor, Senate Committee on Foreign Relations
Ms. Beth Wilson, Senate Committee on Foreign Relations
Mr. Tom Donnelly, House National Security Committee
Ms. Elise Kenderian, House Committee on International Relations
Mr. Marty Sletzinger, House Committee on International Relations
Mr. Mike Van Dusen, House Committee on International Relations

B. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least four times but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Croatia during the period of September 1, 1996 through February 28, 1997:

Mr. Mark Gage, House Committee on International Relations

D. The Firm contacted, in person or by telephone, officials of the Executive Branch at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Croatia during the period of September 1, 1996 through February 28, 1997:

Mr. Kurt Donnelly, Department of State
Mr. Bruce Friedman, Department of State
Mr. Bob Hopper, Department of State
Ms. Mary McIntosh, U.S. Information Agency
Mr. David Scheffer, Department of State

F. The Firm contacted, in person or by telephone, officials of the Executive Branch regularly and continuously on legislation relating to the foreign aid, defense, or trade interests of Croatia during the period of September 1, 1996 through February 28, 1997:

Ms. Lisa Tepper, Department of State

I. During the six-month period ending February 28, 1997, our firm engaged in political and/or trade activities on behalf of the Government of Jamaica:

A. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Jamaica during the period of September 1, 1996 through February 28, 1997:

Representative Mark Foley
Representative Jim Kolbe
Representative Robert Matsui
Representative Carrie Meek
Mr. Wayne Abernathy, Office of Senator Phil Gramm
Mr. Jim Jochum, Office of Senator Charles Grassley
Mr. Khai Pegues, Office of Senator Carol Moseley-Braun
Mr. Randall Popelka, Office of Senator Conrad Burns
Ms. Nancy Alcalde, Office of Representative Esteban Torres
Ms. Katherine Fisher, Office of Representative John Porter
Mr. Jim Griffin, Office of Representative Charles Rangel
Mr. Horace Jennings, Office of Representative Eddie Bernice Johnson
Mr. Emile Milne, Office of Representative Charles Rangel
Ms. Liz Nicholson, Office of Representative Mark Foley
Mr. David Pearce, Office of Representative Amo Houghton
Mr. Matt Reynolds, Office of Representative Jay Kim
Mr. George Southworth, Office of Representative Cass Ballenger
Mr. Monte Ward, Office of Representative Michael Forbes
Mr. Bill Zavarello, Office of Representative Maxine Waters
Mr. Eric Akkers, Senate Narcotics Caucus
Ms. Elizabeth DeMoss, Senate Committee on Foreign Relations
Mr. Dan Fisk, Senate Committee on Foreign Relations
Ms. Debbie Lamb, Senate Finance Committee
Mr. Jeremy Preiss, Senate Finance Committee
Ms. Juanita Rilling, Senate Appropriations Committee
Ms. Terri Snow, Senate Agriculture Committee
Ms. Kathi Taylor, Senate Committee on Foreign Relations
Mr. Bobby Charles, House Government Reform Committee
Mr. Bill Inglee, House Appropriations Committee
Mr. Sean Littlefield, House Government Reform Committee
Mr. John Mackey, House Committee on International Relations
Mr. Bruce Wilson, House Ways and Means Committee

B. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least four times but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Jamaica during the period of September 1, 1996 through February 28, 1997:

Mr. Bob Phillipone, Office of Senator Bob Graham
Mr. Steve Schrage, Office of Senator Paul Coverdell
Mr. Gary Shiffman, Office of Senator Connie Mack
Mr. Everett Eizenstat, Office of Representative Jim Kolbe
Mr. Bill Olson, Senate Narcotics Caucus
Ms. Meredith Broadbent, House Ways and Means Committee

C. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, regularly and continuously on legislation relating to the foreign aid, defense, or trade interests of Jamaica during the period of September 1, 1996 through February 28, 1997:

Mr. Roger Noriega, House Committee on International Relations

D. The Firm contacted, in person or by telephone, officials of the Executive Branch at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Jamaica during the period of September 1, 1996 through February 28, 1997:

Mr. Peter Allgeier, Office of the U.S. Trade Representative
Mr. Walter Bastian, Department of Commerce
Mr. Phil Carter, Department of State
Amb. Jeff Davidow, Department of State
Mr. Eric Farnsworth, Department of State
Mr. Richard Greenberg, Overseas Private Investment Corporation
Mr. John Hamilton, Department of State
Mr. Max Hudgins, Department of Treasury
Ms. Rebecca Hunt, Department of Commerce
Mr. Walter Jones, Overseas Private Investment Corporation
Ms. Charlotte Kea, Department of Commerce
Mr. Neil Levine, Agency for International Development
Ms. Catherine Shaw, Department of Justice
Mr. Mark Siegleman, Department of Commerce
Mr. Ken Thompson, Department of State
Ms. Regina Vargo, Department of Commerce
Mr. John Vessey, Department of State

E. The Firm contacted, in person or by telephone, officials of the Executive Branch at least three but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Jamaica during the period of September 1, 1996 through February 28, 1997:

Ms. Sue Cronin, Office of the U.S. Trade Representative
Mr. Geoff Pyatt, National Security Council

F. The Firm contacted, in person or by telephone, officials of the Executive Branch regularly and continuously on legislation relating to the foreign aid, defense, or trade interests of Jamaica during the period of September 1, 1996 through February 28, 1997:

Mr. Dennis Imwald, Department of State
Ms. Michele Manatt, Department of State

I. During the six-month period ending February 28, 1997, our firm engaged in political and/or trade activities on behalf of the Embassy of the Republic of Korea:

A. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Korea during the period of September 1, 1996 through February 28, 1997:

Mr. Peter Cleveland, Office of Senator Charles Robb
Mr. Richard Houghton, Office of Senator Craig Thomas
Mr. Randall Popelka, Office of Senator Conrad Burns
Ms. Kirsten Shaw, Office of Senator Trent Lott
Mr. Horace Jennings, Office of Representative Eddie Bernice Johnson
Mr. Matt Reynolds, Office of Representative Jay Kim
Ms. Valerie Shank, Office of Representative Richard Arme
Mr. Tom Sheehy, Office of Representative Edward Royce
Mr. Steve Biegun, Senate Committee on Foreign Relations
Ms. Debbie Lamb, Senate Finance Committee
Mr. Patrick Mulloy, Senate Banking Committee
Ms. Danielle Pletka, Senate Committee on Foreign Relations
Mr. Tim Reiser, Senate Appropriations Committee
Ms. Juanita Rilling, Senate Appropriations Committee
Ms. Kathi Taylor, Senate Committee on Foreign Relations
Mr. Jim Kulikowski, House Appropriations Committee
Mr. Dan Martz, House Committee on International Relations

B. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least four times but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Korea during the period of September 1, 1996 through February 28, 1997:

Mr. Gary Shiffman, Office of Senator Connie Mack

D. The Firm contacted, in person or by telephone, officials of the Executive Branch at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Korea during the period of September 1, 1996 through February 28, 1997:

Mr. Alexander Arvizu, Department of State
Mr. Doug Morris, Department of State
Mr. Chip Walgren, Department of State

I. During the six-month period ending February 28, 1997, our firm engaged in political and/or trade activities on behalf of the Government of Romania:

A. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Romania during the period of September 1, 1996 through February 28, 1997:

Senator Trent Lott
Senator John McCain
Senator Charles Robb
Representative Steve Chabot
Representative Philip Crane
Representative Ben Gilman
Representative Lee Hamilton
Representative Amo Houghton
Representative Michael Pappas
Representative John Porter
Representative Gerald Solomon
Representative Floyd Spence
Ms. Judy Ansley, Office of Senator John Warner
Mr. Richard Arenburg, Office of Senator Carl Levin
Mr. Geroge Bernier, Office of Senator Rick Santorum
Mr. Ian Brzezinski, Office of Senator William Roth
Mr. Rob Buchanan, Office of Senator Olympia Snowe
Mr. Ellen Cahill, Office of Senator John McCain
Mr. Peter Cleveland, Office of Senator Charles Robb
Mr. Bill Gribbin, Office of Senator Trent Lott
Ms. Lori Heim, Office of Senator Jim Jeffords
Mr. David Lyles, Office of Senator Carl Levin
Mr. Khai Pegues, Office of Senator Carol Moseley-Braun
Mr. Bill Rosenau, Office of Senator Arlen Specter
Mr. Vince Sanfuentes, Office of Senator Paul Sarbanes
Mr. Randy Scheunemann, Office of Senator Trent Lott
Ms. Pamela Sellars, Office of Senator Dan Coats
Mr. Andy Semmel, Office of Senator Richard Lugar
Ms. Kirsten Shaw, Office of Senator Trent Lott
Mr. Greg Suchan, Office of Senator John McCain
Ms. Susan Swatski, Office of Senator Arlen Specter
Mr. Jason Takaki, Office of Senator Hank Brown
Mr. Puneet Talwar, Office of Senator Joseph Biden
Ms. Nancy Alcalde, Office of Representative Esteban Torres
Mr. Dave Bard, Office of Representative Frank Pallone
Mr. Bill Edwards, Office of Representative David Funderburk
Mr. Jonathan Fellows, Office of Representative Jan Meyers
Ms. Quinn Hillyer, Office of Representative Bob Livingston

Mr. Hans Hogrefe, Office of Representative Tom Lantos
Ms. Rebecca Hyder, Office of Representative Michael Bilirakis
Ms. Ann Jacobs, Office of Representative Alcee Hastings
Ms. Kay King, Office of Representative Tom Lantos
Mr. David Lachmann, Office of Representative Jerold Nadler
Mr. Rob O'Conner, Office of Representative Peter King
Ms. Lizzie O'Hara, Office of Representative Tom Manton
Ms. Sylvia Parsons, Office of Representative Esteban Torres
Mr. Scott Paul, Office of Representative David Bonior
Ms. Gail Razintzky, Office of Representative Carolyn Maloney
Mr. Kate Scheeler, Office of Representative Charles Schumer
Mr. Matthew Traub, Office of Representative Nita Lowey
Ms. Monica Chavez, Senate Armed Services Committee
Mr. Ed Hall, Senate Committee on Foreign Relations
Mr. Michael Haltzel, Senate Committee on Foreign Relations
Mr. Bert Mizusawa, Senate Armed Services Committee
Ms. Danielle Pletka, Senate Committee on Foreign Relations
Ms. Kathi Taylor, Senate Committee on Foreign Relations
Ms. Beth Wilson, Senate Committee on Foreign Relations
Mr. Mark Gage, House Committee on International Relations
Ms. Marlene Kaufmann, Helsinki Commission
Ms. Elise Kenderian, House Committee on International Relations
Mr. Peter Pry, House National Security Committee
Mr. Marty Sletzinger, House Committee on International Relations
Mr. Mike Van Dusen, House Committee on International Relations
Mr. Brad Byrd, Congressional Research Service
Mr. Sam Wise, Helsinki Commission

B. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least four times but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Romania during the period of September 1, 1996 through February 28, 1997:

Mr. Carter Pilcher, Office of Senator Hank Brown
Mr. Gary Shiffman, Office of Senator Connie Mack
Mr. Valerie Shank, Office of Representative Richard Arme
Ms. Caroline Washburn, Office of Representative Marty Meehan
Mr. Steve Biegun, Senate Committee on Foreign Relations
Mr. Jim Bond, Senate Appropriations Committee

D. The Firm contacted, in person or by telephone, officials of the Executive Branch at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Romania during the period of September 1, 1996 through February 28, 1997:

Ms. Courtney Chubb, Department of Commerce
Mr. David Edwards, Office of the U.S. Trade Representative
Ms. Bruce Friedman, Department of State
Ms. Michele Manatt, Department of State
Ms. Cynthia McCaffrey, Agency for International Development
Mr. Ira Shapiro, Office of the U.S. Trade Representative

E. The Firm contacted, in person or by telephone, officials of the Executive Branch at least three but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Romania during the period of September 1, 1996 through February 28, 1997:

Mr. Kurt Donnelly, Department of State

I. During the six-month period ending February 28, 1997, our firm engaged in political and/or trade activities on behalf of the China External Trade Development Council:

A. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Taiwan during the period of September 1, 1996 through February 28, 1997:

Ms. Kathi Taylor, Senate Committee on Foreign Relations

During the six-month period ending February 28, 1997, our firm engaged in the following activities on behalf of the Government of Croatia:

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment B, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment B, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
- Drafting talking points, position papers, substantive analyses, speeches, legislative language, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.
- Advising the Foreign Principal on actions to take in support of its goals and interests, including (1) the identification of appropriate Legislative and Executive Branch personnel to meet with, (2) appropriate visits to Washington by officials of the Foreign Principal, (3) appropriate US officials, Members of Congress and their staffs, or members of the media to invite to the Embassy or to the country, as well as itineraries and meetings for those visits, and (4) recommendations of items of discussion and agendas for these meetings.
- Assisting, when requested, in the setting up of meetings between the Foreign Principal and Members of Congress and their staffs, officials of the Executive Branch, and the media, and in their preparation of visits described above.
- As requested, contacting in person, by phone, by fax, or by letter representatives of the media, as indicated in periodic dissemination report filings, to discuss the Foreign Principal's objectives in the United States.

During the six-month period ending February 28, 1997, our firm engaged in the following activities on behalf of the Government of Jamaica:

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment B, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment B, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
- Drafting talking points, position papers, substantive analyses, speeches, legislative language, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.
- Advising the Foreign Principal on actions to take in support of its goals and interests, including (1) the identification of appropriate Legislative and Executive Branch personnel to meet with, (2) appropriate visits to Washington by officials of the Foreign Principal, (3) appropriate US officials, Members of Congress and their staffs, or members of the media to invite to the Embassy or to the country, as well as itineraries and meetings for those visits, and (4) recommendations of items of discussion and agendas for these meetings.
- Assisting, when requested, in the setting up of meetings between the Foreign Principal and Members of Congress and their staffs, officials of the Executive Branch, and the media, and in their preparation of visits described above.
- As requested, contacting in person, by phone, by fax, or by letter representatives of the media, as indicated below to discuss the Foreign Principal's objectives in the United States: *The New York Times*, *The Wall Street Journal*, *The Washington Post*, *The Washington Times*, *The Journal of Commerce*, *Inside US Trade*, *The BNA Report for Executives*, *Washington Trade Daily*, *Washington Report on Latin America and the Caribbean*, and *Latin Trade*.

During the six-month period ending February 28, 1997, our firm engaged in the following activities on behalf of the Japan External Trade Relations Organization:

The firm made no contacts with Legislative or Executive Branch employees during the six-month period ending February 28, 1997.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.

During the six-month period ending February 28, 1997, our firm engaged in the following activities on behalf of the Embassy of Korea:

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment B, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment B, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
- Drafting talking points, position papers, substantive analyses, speeches, legislative language, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.
- Advising the Foreign Principal on actions to take in support of its goals and interests, including (1) the identification of appropriate Legislative and Executive Branch personnel to meet with, (2) appropriate visits to Washington by officials of the Foreign Principal, (3) appropriate US officials, Members of Congress and their staffs, or members of the media to invite to the Embassy or to the country, as well as itineraries and meetings for those visits, and (4) recommendations of items of discussion and agendas for these meetings.

During the six-month period ending February 28, 1997, our firm engaged in the following activities on behalf of the Korea Overseas Information Service:

The firm made no contacts with Legislative or Executive Branch employees during the six-month period ending February 28, 1997.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Drafting speeches, talking points, position papers, substantive analyses, speeches, legislative language, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.
- Advising the Foreign Principal on actions to take in support of its goals and interests, including (1) the identification of appropriate Legislative and Executive Branch personnel to meet with, (2) appropriate visits to Washington by officials of the Foreign Principal, (3) appropriate US officials, Members of Congress and their staffs, or members of the media to invite to the Embassy or to the country, as well as itineraries and meetings for those visits, and (4) recommendations of items of discussion and agendas for these meetings.
- Assisting, when requested, in the setting up of meetings between the Foreign Principal and Members of Congress and their staffs, officials of the Executive Branch, and the media, and in their preparation of visits described above.
- As requested, contacting in person, by phone, by fax, or by letter representatives of the media, as indicated in periodic dissemination report filings, to discuss the Foreign Principal's objectives in the United States.

During the six-month period ending February 28, 1997, our firm engaged in the following activities on behalf of the Government of Romania:

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment B, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment B, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
- Drafting talking points, position papers, substantive analyses, speeches, legislative language, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.
- Advising the Foreign Principal on actions to take in support of its goals and interests, including (1) the identification of appropriate Legislative and Executive Branch personnel to meet with, (2) appropriate visits to Washington by officials of the Foreign Principal, (3) appropriate US officials, Members of Congress and their staffs, or members of the media to invite to the Embassy or to the country, as well as itineraries and meetings for those visits, and (4) recommendations of items of discussion and agendas for these meetings.
- Assisting, when requested, in the setting up of meetings between the Foreign Principal and Members of Congress and their staffs, officials of the Executive Branch, and the media, and in their preparation of visits described above.
- As requested, contacting in person, by phone, by fax, or by letter representatives of the media, as indicated in periodic dissemination report filings, to discuss the Foreign Principal's objectives in the United States.

During the six-month period ending February 28, 1997, our firm engaged in the following activities on behalf of the Taiwan Economic and Cultural Representative's Office (TECRO), formerly known as the China External Trade Development Council (CETRA):

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment B, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
- Drafting speeches, talking points, position papers, substantive analyses, speeches, legislative language, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.

Attachment D

13. Describe any activities engaged on your own behalf which benefit any or all of your foreign principal.

Stephen Lamar published several reports and guest editorials on trade and tax issues of interest to the Government of Jamaica. Those publications include:

- Caribbean Basin Economic Development and the Section 936 Tax Credit (The North-South Agenda Paper No. 22., North-South Center, December 1996)
- "Banarama" Trade Trends, Volume XV, Number 3, The Washington International Trade Association, Fall 1996.

Receipts -- Attachment E
Received between 9/1/96 and 2/28/97

Republic of Croatia, Office of the Presidency:

<u>Date</u>	<u>Amount</u>	<u>Purpose</u>
9/11/96	\$74,990.00	Retainer
2/6/97	\$74,790.28	Retainer
Total:	\$149,780.28	

Taipei Economic and Cultural Representative's Office (TECRO):

<u>Date</u>	<u>Amount</u>	<u>Purpose</u>
9/5/96	\$9,167.00	Retainer
10/7/96	\$9,167.00	Retainer
11/15/96	\$9,163.00	Retainer
12/9/96	\$9,167.00	Retainer
1/6/97	\$9,167.00	Retainer
2/11/97	\$9,167.00	Retainer
Total:	\$54,998.00	

Government of Jamaica:

<u>Date</u>	<u>Amount</u>	<u>Purpose</u>
10/7/96	\$25,000.00	Retainer
11/15/96	\$25,000.00	Retainer
1/30/97	\$25,000.00	Retainer
Total:	\$75,000.00	

Japan External Trade Organization (JETRO):

<u>Date</u>	<u>Amount</u>	<u>Purpose</u>
10/22/96	\$12,000.00	Retainer
Total:	\$12,000.00	

Republic of Korea, Embassy:

<u>Date</u>	<u>Amount</u>	<u>Purpose</u>
10/3/96	\$40,000.00	Retainer
12/9/96	\$40,000.00	Retainer
Total:	\$80,000.00	

Korean Overseas Information Service Account:

<u>Date</u>	<u>Amount</u>	<u>Purpose</u>
10/30/96	\$76,500.00	Retainer
12/12/96	\$304.82	Expenses
2/14/97	\$76,500.00	Retainer
Total:	\$153,304.82	

Grand Total (Korea): **\$233,304.82**

Government of Romania:

<u>Date</u>	<u>Amount</u>	<u>Purpose</u>
9/19/96	\$188,840.00	Retainer/Expenses
Total:	\$188,840.00	

Grand Total: **\$713,923.10**

**Out-of-Pocket Expenses -- Attachment F
September 1, 1996-February 28, 1997**

Government of Jamaica:

Photocopying:	\$1,982.82
Dues/Affiliations	\$35.72
Travel and Expenses	\$1,685.73
Local Transportation	\$458.32
Meals & Entertainment:	\$592.76
Postage & Delivery:	\$282.28
Telephone/Facsimiles:	\$163.98
Research Sources & Materials	\$1,171.18

Total:	\$6,372.79
---------------	-------------------

Government of Korea:

Account 7340:

Photocopying:	\$534.71
Travel and Expenses	\$1,683.16
Local Transportation	\$171.13
Meals & Entertainment:	\$571.46
Postage & Delivery:	\$326.24
Telephone/Facsimiles:	\$35.63
Research Sources & Materials	\$516.36

Total:	\$3,838.69
---------------	-------------------

Account 7500:

Photocopying:	\$1,299.05
Travel and Expenses	\$6,577.30
Local Transportation	\$518.56
Meals & Entertainment:	\$287.19
Postage & Delivery:	\$763.60
Telephone/Facsimiles:	\$204.39
Research Sources & Materials	\$1,497.65

Total:	\$11,147.74
---------------	--------------------

Grand Total (Korea):	\$14,986.43
-----------------------------	--------------------

Japan External Trade Representative's Office:

Photocopying:	\$38.24
Dues/Affiliation:	\$35.72
Local Transportation	\$54.25
Meals & Entertainment:	\$104.13
Postage & Delivery:	\$9.31
Telephone/Facsimiles:	\$38.79
Research Sources & Materials	\$309.48

Total:	\$589.92
---------------	-----------------

Taiwan Economic and Cultural Representative's Office:

Photocopying:	\$84.16
Travel and Expenses	\$2,173.63
Local Transportation	\$105.70
Meals & Entertainment:	\$408.18
Postage & Delivery:	\$151.19
Telephone/Facsimiles:	\$43.43
Research Sources & Materials	\$320.66

Total:	\$3,286.95
---------------	-------------------

Republic of Croatia:

Photocopying:	\$82.59
Travel and Expenses	\$3,201.76
Local Transportation	\$501.77
Meals & Entertainment:	\$1,116.53
Postage & Delivery:	\$707.31
Telephone/Facsimiles:	\$1,207.22
Research Sources & Materials	\$1,510.63

Total:	\$8,327.81
---------------	-------------------

Government of Romania:

Photocopying:	\$4,793.07
Travel and Expenses	\$36,116.18
Local Transportation	\$1,834.00
Meals & Entertainment:	\$3,588.29
Postage & Delivery:	\$5,184.37
Telephone/Facsimiles:	\$4,658.31
Research Sources & Materials	\$4,175.74

Total:	\$60,349.96
---------------	--------------------

Report Total:	\$93,913.86
----------------------	--------------------

Contributions
September 1, 1996 - February 28, 1997

<u>Name</u>	<u>Date</u>	<u>Amount</u>	<u>Purpose</u>
Ann Wrobleski	10/12/96	\$100	Friends of John Warner
John Bircher	10/12/96	\$200	Friends of John Warner
Robert Carlstrom	09/27/96	\$500	Craig for US Senate
	09/27/96	\$500	Friends of Phil Gramm
	09/12/96	\$5000	RNC Republican National State Elections Committee
	10/08/96	\$500	Craig for US Senate
	10/23/96	\$5000	RNC Republican National State Elections Committee
	09/27/96	\$250	Dole for President
	10/02/96	\$500	Keep McDade in Congress Committee
	10/08/96	\$500	Friends of Phil Gramm
	09/27/96	\$250	Team Emerson '96 for Jo Ann Emerson
	Geryld Christianson	11/04/96	\$500
10/30/96		\$500	Maloney for Congress
10/30/96		\$500	Lantos for Congress
Thomas B. Evans, Jr.	09/25/96	\$300	Pat Roberts for Senate
	11/21/96	\$500	Hamilton for Congress
	11/07/96	\$250	Paxon for Congress
	09/30/96	\$250	Watts for Congress '96
	09/23/96	\$500	People for Ganske
	09/25/96	\$500	John Ensign for Congress
	09/24/96	\$1,000	Pat Roberts for Senate
	10/01/96	\$1,000	Republican State Cmte. of Delaware
	10/30/96	\$250	Greenwood for Congress
	10/28/96	\$300	Cmte. to Re-elect Steven J. Chabot
	11/01/96	\$500	Murtha for Congress
	10/29/96	\$250	Walsh for Congress Committee
	11/04/96	\$250	Hamilton for Congress

	12/12/96	\$500	Friends of John Warner 1996 Committee
	09/23/96	\$250	Team Emerson 96 for Jo Ann Emerson
	09/24/96	\$500	Duncan for Congress
	09/30/96	\$1,000	New Republican Majority Fund
	10/30/96	\$250	Maloney for Congress
	10/31/96	\$500	Ros-Lehtinen for Congress
	10/31/96	\$300	Callahan for Congress Committee
	10/30/96	\$250	Tom Lantos for Congress Committee
Samuel M. Hoskinson	09/20/96	\$500	Helms for Senate
	11/04/96	\$250	Crane for Congress Committee
William A. Roberts	09/27/96	\$250	Luther for Congress Volunteer Committee
	10/16/96	\$250	Moran for Congress '96
	10/25/96	\$1,000	Kerry Committee
Charles E. Waterman	09/30/96	\$500	Dan Burton for Congress Committee
	09/20/96	\$500	Helms for Senate
	11/04/96	\$500	Crane for Congress Committee

Note: In addition, the FEC Form 3X Report of Receipts and Disbursements for the Fourth Quarter for The Jefferson Group, Inc. PAC is affixed to the back of Attachment G.

REPORT OF RECEIPTS AND DISBURSEMENTS

For Other Than An Authorized Committee
(Summary Page)

USE FEC MAILING LABEL
OR
TYPE OR PRINT

1. NAME OF COMMITTEE (in full) The Jefferson Group, Inc. PAC	2. FEC IDENTIFICATION NUMBER
ADDRESS (number and street) <input type="checkbox"/> Check if different than previously reported 1341 G Street, NW Suite 1100	3. <input type="checkbox"/> This committee has qualified as a multicandidate committee. (see FEC FORM 1M)
CITY, STATE and ZIP CODE Washington, DC 20005	

4. TYPE OF REPORT

(a) April 15 Quarterly Report

July 15 Quarterly Report

October 15 Quarterly Report

January 31 Year End Report

July 31 Mid Year Report (Non-election Year Only)

Termination Report

Monthly Report Due On:

<input type="checkbox"/> February 20	<input type="checkbox"/> June 20	<input type="checkbox"/> October 20
<input type="checkbox"/> March 20	<input type="checkbox"/> July 20	<input type="checkbox"/> November 20
<input type="checkbox"/> April 20	<input type="checkbox"/> August 20	<input type="checkbox"/> December 20
<input type="checkbox"/> May 20	<input type="checkbox"/> September 20	<input type="checkbox"/> January 31

Twelfth day report preceding _____
(Type of Election)
election on _____ in the State of _____

Thirtieth day report following the General Election on _____
in the State of _____

(b) Is this Report an Amendment? YES NO

SUMMARY

5. Covering Period <u>10/1/96</u> through <u>12/31/96</u>	COLUMN A This Period	COLUMN B Calendar Year-to-Date
6. (a) Cash on Hand January 1, 1996		\$0.00
(b) Cash on Hand at Beginning of Reporting Period	\$1,388.79	
(c) Total Receipts (from Line 19)	\$9,040.84	\$23,045.84
(d) Subtotal (add Lines 6(b) and 6(c) for Column A and Lines 6(a) and 6(c) for Column B)	\$10,429.63	\$23,045.84
7. Total Disbursements (from Line 30)	\$ 768.30	\$13,384.51
8. Cash on Hand at Close of Reporting Period (subtract Line 7 from Line 6(d))	\$9,661.33	\$ 9,661.33
9. Debts and Obligations Owed TO the Committee (Itemize all on Schedule C and/or Schedule D)	\$0.00	For further information contact: Federal Election Commission 999 E Street, NW Washington, DC 20463 Toll Free 800-424-9530 Local 202-219-3420
10. Debts and Obligations Owed BY the Committee (Itemize all on Schedule C and/or Schedule D)	\$0.00	

I certify that I have examined this Report and to the best of my knowledge and belief it is true, correct and complete.

Type or Print Name of Treasurer

Patricia A. Ramsay

Signature of Treasurer

Patricia A. Ramsay

Date

1/31/97

NOTE: Submission of false, erroneous, or incomplete information may subject the person signing this Report to the penalties of 2 U.S.C. §437g.

--	--	--	--	--	--	--	--	--	--

FEC FORM 3X

(revised 9/93)

SCHEDULE A

ITEMIZED RECEIPTS

Use separate schedule(s) for each category of the Detailed Summary Page

PAGE 1 OF 5
FOR LINE NUMBER 19

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

NAME OF COMMITTEE (In Full)

The Jefferson Group, Inc. PAC

<p>A. Full Name, Mailing Address and ZIP Code Robert E. Carlstrom, Jr. 7800 Stable Way Potomac, MD 20854</p> <p>Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):</p>	<p>Name of Employer The Jefferson Group, Inc.</p> <p>Occupation Chairman & CEO</p> <p>Aggregate Year-to-Date > \$2,000.00</p>	<p>Date (month, day, year) \$100.00 semi-monthly</p>	<p>Amount of Each Receipt this Period \$600.00</p>
<p>B. Full Name, Mailing Address and ZIP Code Robert Carr 2775 Unicorn Lane, NW Washington, DC 20015</p> <p>Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):</p>	<p>Name of Employer The Jefferson Group, Inc.</p> <p>Occupation Vice Chairman</p> <p>Aggregate Year-to-Date > \$1,200.00</p>	<p>Date (month, day, year) \$75.00 semi-monthly</p>	<p>Amount of Each Receipt this Period \$450.00</p>
<p>C. Full Name, Mailing Address and ZIP Code Carolyn M. Cuppernull 7469 Collins Meade Way Kingstowne, VA 22315</p> <p>Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):</p>	<p>Name of Employer The Jefferson Group, Inc.</p> <p>Occupation Secretary & CAO</p> <p>Aggregate Year-to-Date > \$490.00</p>	<p>Date (month, day, year) \$35.00 semi-monthly</p>	<p>Amount of Each Receipt this Period \$210.00</p>
<p>D. Full Name, Mailing Address and ZIP Code Thomas B. Evans 2500 Q Street, NW #216 Washington, DC 20007</p> <p>Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):</p>	<p>Name of Employer The Jefferson Group, Inc.</p> <p>Occupation Vice Chairman</p> <p>Aggregate Year-to-Date > \$1,000.00</p>	<p>Date (month, day, year)</p>	<p>Amount of Each Receipt this Period \$0.00</p>
<p>E. Full Name, Mailing Address and ZIP Code Frederick J. Hannett 4949 Rock Spring Rd Arlington, VA 22207</p> <p>Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):</p>	<p>Name of Employer The Jefferson Group, Inc.</p> <p>Occupation Vice Chairman & COO</p> <p>Aggregate Year-to-Date > \$1,200.00</p>	<p>Date (month, day, year) \$200 Oct \$100 Nov</p>	<p>Amount of Each Receipt this Period \$300.00</p>
<p>F. Full Name, Mailing Address and ZIP Code John A. Kincaid, Jr. ("JaCK") 2338 Patuxent River Rd. Fambrills, MD 21054</p> <p>Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):</p>	<p>Name of Employer The Jefferson Group, Inc.</p> <p>Occupation Corporate Counsel</p> <p>Aggregate Year-to-Date > \$350.00</p>	<p>Date (month, day, year) \$25.00 semi-monthly</p>	<p>Amount of Each Receipt this Period \$150.00</p>
<p>G. Full Name, Mailing Address and ZIP Code Patricia A. Ramsay 7500 Woodmont Avenue #1213 Bethesda, MD 20814</p> <p>Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):</p>	<p>Name of Employer The Jefferson Group, Inc.</p> <p>Occupation Controller</p> <p>Aggregate Year-to-Date > \$100.00</p>	<p>Date (month, day, year) \$10.00 semi-monthly</p>	<p>Amount of Each Receipt this Period \$60.00</p>

SUBTOTAL of Receipts This Page (optional)

TOTAL This Period (last page this line number only)

SCHEDULE A

ITEMIZED RECEIPTS

Use separate schedule(s) for each category of the Detailed Summary Page

PAGE 2 OF 5
FOR LINE NUMBER 19

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

NAME OF COMMITTEE (In Full)

A. Full Name, Mailing Address and ZIP Code Joseph R. Wright, Jr. 10 Gracie Square Apt 7G New York, NY 10022 Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):	Name of Employer Jefferson Partners, LLC Occupation Chairman Aggregate Year-to-Date > \$500.00	Date (month, day, year) Amount of Each Receipt this Period \$0.00
B. Full Name, Mailing Address and ZIP Code Patricia A. Power 3503 Raymond Street Chevy Chase, MD 20815 Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):	Name of Employer The Jefferson Group, Inc. Occupation Director Aggregate Year-to-Date > \$150.00	Date (month, day, year) \$15.00 semi-monthly Amount of Each Receipt this Period \$90.00
C. Full Name, Mailing Address and ZIP Code Randall P. Schumacher 9516 Bent Creek Lane Vienna, VA 22182-1408 Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):	Name of Employer The Jefferson Group, Inc. Occupation Group CEO Aggregate Year-to-Date > \$ 875.00	Date (month, day, year) \$62.50 semi-monthly Amount of Each Receipt this Period \$375.00
D. Full Name, Mailing Address and ZIP Code Patricia A. Sever 9251 Kristin Lane Fairfax, VA 22032 Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):	Name of Employer The Jefferson Group, Inc. Occupation Executive Assistant Aggregate Year-to-Date > \$90.00	Date (month, day, year) \$10.00 semi-monthly Amount of Each Receipt this Period \$60.00
E. Full Name, Mailing Address and ZIP Code Philip C. Armstrong 3848 Calvert Street, NW Washington, DC 20007 Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):	Name of Employer The Jefferson Group, Inc. Occupation Group President Aggregate Year-to-Date > \$325.00	Date (month, day, year) \$25.00 semi-monthly Amount of Each Receipt this Period \$150.00
F. Full Name, Mailing Address and ZIP Code John E. Bircher, III 11432 Meath Drive Fairfax, VA 22030 Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):	Name of Employer The Jefferson Group, Inc. Occupation Senior Vice President Aggregate Year-to-Date > \$350.00	Date (month, day, year) \$25.00 semi-monthly Amount of Each Receipt this Period \$150.00
G. Full Name, Mailing Address and ZIP Code Charles E. Waterman 9690 Fringe Tree Rd Great Falls, VA 22066 Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):	Name of Employer The Jefferson Group, Inc. Occupation Group CEO Aggregate Year-to-Date > \$1,023.04	Date (month, day, year) \$61.21 semi-monthly Amount of Each Receipt this Period \$367.26

SUBTOTAL of Receipts This Page (optional)

TOTAL This Period (last page this line number only)

ITEMIZED RECEIPTS

Use separate schedule(s) for each category of the Detailed Summary Page

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

NAME OF COMMITTEE (In Full)

A. Full Name, Mailing Address and ZIP Code Ann B. Wrobleski 5109 Dorset Avenue Chevy Chase, MD 20815		Name of Employer The Jefferson Group, Inc.	Date (month, day, year) \$57.15 semi-monthly	Amount of Each Receipt this Period \$342.90
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):		Occupation Group President	Aggregate Year-to-Date > \$1,142.94	
B. Full Name, Mailing Address and ZIP Code Dorsey D. Chescavage 9108 Shotgun Court Springfield, VA 22153		Name of Employer The Jefferson Group, Inc.	Date (month, day, year) \$12.00 semi-monthly	Amount of Each Receipt this Period \$72.00
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):		Occupation Director	Aggregate Year-to-Date > \$120.00	
C. Full Name, Mailing Address and ZIP Code Jill F. Hultin 4118 Faith Court Alexandria, VA 22311-1167		Name of Employer The Jefferson Group, Inc.	Date (month, day, year) \$100.00 semi-monthly	Amount of Each Receipt this Period \$600.00
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):		Occupation Group Vice President	Aggregate Year-to-Date > \$500.00	
D. Full Name, Mailing Address and ZIP Code Brien A. Lorenze 8225 Kings Arm Drive Alexandria, VA 22308		Name of Employer The Jefferson Group, Inc.	Date (month, day, year) \$10.00 semi-monthly	Amount of Each Receipt this Period \$60.00
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):		Occupation Director	Aggregate Year-to-Date > \$70.00	
E. Full Name, Mailing Address and ZIP Code Julia T. Susman 406 North Pitt Street Alexandria, VA 22314		Name of Employer The Jefferson Group, Inc.	Date (month, day, year) \$16.66 ea. (Nov/Dec)	Amount of Each Receipt this Period \$33.32
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):		Occupation Group CEO	Aggregate Year-to-Date > \$ 33.32	
F. Full Name, Mailing Address and ZIP Code John P. Seman, Jr. 235 S. Clermont Street Denver, CO 80222		Name of Employer The Jefferson Group, Inc. (terminated 8/31/96)	Date (month, day, year)	Amount of Each Receipt this Period \$0.00
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):		Occupation N/A	Aggregate Year-to-Date > \$ 200.00	
G. Full Name, Mailing Address and ZIP Code Kyla Thompson 748 Race Street Denver, CO 80206		Name of Employer The Jefferson Group, Inc.	Date (month, day, year) \$84.00 semi-monthly	Amount of Each Receipt this Period 496.00
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):		Occupation Group CEO	Aggregate Year-to-Date > \$ 1,000.00	

UBTOTAL of Receipts This Page (optional)

TOTAL This Period (last page this line number only)

SCHEDULE A

ITEMIZED RECEIPTS

Use separate schedule(s) for each category of the Detailed Summary Page

PAGE 415
FOR LINE NUMBER 19

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

NAME OF COMMITTEE (in Full)

<p>A. Full Name, Mailing Address and ZIP Code Thomas R. Donnelly, Jr. 6307 Crosswoods Circle Falls Church, VA 22044</p> <p>Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):</p>	<p>Name of Employer The Jefferson Group, Inc.</p> <p>Occupation Group President</p> <p>Aggregate Year-to-Date > \$ 2,000.00</p>	<p>Date (month, day, year) \$125.00 semi-monthly</p>	<p>Amount of Each Receipt this Period \$750.00</p>
<p>B. Full Name, Mailing Address and ZIP Code William J. Gilmartin 1948 Kirby Rd McLean, VA 22101</p> <p>Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):</p>	<p>Name of Employer The Jefferson Group, Inc.</p> <p>Occupation Group Sr. Vice President</p> <p>Aggregate Year-to-Date > \$ 500.00</p>	<p>Date (month, day, year) 50.00 semi-monthly</p>	<p>Amount of Each Receipt this Period \$300.00</p>
<p>C. Full Name, Mailing Address and ZIP Code Pierre S. Paret 4824 46th Street, NW Washington, DC 20005</p> <p>Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):</p>	<p>Name of Employer The Jefferson Group, Inc.</p> <p>Occupation Director</p> <p>Aggregate Year-to-Date > \$ 200.00</p>	<p>Date (month, day, year) \$20.00 semi-monthly</p>	<p>Amount of Each Receipt this Period \$120.00</p>
<p>D. Full Name, Mailing Address and ZIP Code William A. Roberts 3540 Reservoir Rd, NW Washington, DC 20007</p> <p>Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):</p>	<p>Name of Employer The Jefferson Group, Inc.</p> <p>Occupation Group CEO</p> <p>Aggregate Year-to-Date > \$ 4,900.00</p>	<p>Date (month, day, year) \$350.00 semi-monthly</p>	<p>Amount of Each Receipt this Period \$2,100.00</p>
<p>E. Full Name, Mailing Address and ZIP Code Daniel J. Sheehan 906 Prince Street Apt #106, The Brawner Alexandria, VA 22314</p> <p>Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):</p>	<p>Name of Employer The Jefferson Group, Inc.</p> <p>Occupation Director</p> <p>Aggregate Year-to-Date > \$126.54</p>	<p>Date (month, day, year) \$14.06 semi-monthly</p>	<p>Amount of Each Receipt this Period \$84.36</p>
<p>F. Full Name, Mailing Address and ZIP Code Andrea D. Whetzel 8 Walden Way Mount Airy, MD 21771</p> <p>Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):</p>	<p>Name of Employer The Jefferson Group, Inc.</p> <p>Occupation Exec. Assistant</p> <p>Aggregate Year-to-Date > \$ 200.00</p>	<p>Date (month, day, year) \$20.00 semi-monthly</p>	<p>Amount of Each Receipt this Period \$120.00</p>
<p>G. Full Name, Mailing Address and ZIP Code Nancy J. Hightower 4601 Connecticut Avenue, NW Apt 601 Washington, DC 20008-5710</p> <p>Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):</p>	<p>Name of Employer The Jefferson Group, Inc.</p> <p>Occupation Exec. Assistant</p> <p>Aggregate Year-to-Date > \$200.00</p>	<p>Date (month, day, year)</p>	<p>Amount of Each Receipt this Period \$0.00</p>

TOTAL of Receipts This Page (optional)

TOTAL This Period (last page this line number only)

SCHEDULE A

ITEMIZED RECEIPTS

Use separate schedule(s) for each category of the Detailed Summary Page

PAGE 5 OF 5
FOR LINE NUMBER 19

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

NAME OF COMMITTEE (In Full)

A. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
Susan A. Ostrander 6615 Bestwicke Rd. Burke, VA 22015	The Jefferson Group, Inc.		\$0.00
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):	Occupation H.R. Director		
	Aggregate Year-to-Date > \$100.00		
B. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
H.B. Schroeder 8971 Home Guard Drive Burke, VA 22015	Independent Consultant	10/10/98	\$1,000.00
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):	Occupation Independent Consultant		
	Aggregate Year-to-Date > \$1,000.00		
C. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
Julia T. Susman 406 North Pitt Street Alexandria, VA 22314	The Jefferson Group, Inc.		\$0.00
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):	Occupation Group CEO		
	Aggregate Year-to-Date > \$100.00		
D. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
Alan V. Burman 1515 N. Highland Street Arlington, VA 22201	The Jefferson Group, Inc.		\$0.00
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):	Occupation Group Vice President		
	Aggregate Year-to-Date > \$1,000.00		
E. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):	Occupation		
	Aggregate Year-to-Date > \$		
F. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):	Occupation		
	Aggregate Year-to-Date > \$		
G. Full Name, Mailing Address and ZIP Code	Name of Employer	Date (month, day, year)	Amount of Each Receipt this Period
Receipt For: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify):	Occupation		
	Aggregate Year-to-Date > \$		

SUBTOTAL of Receipts This Page (optional)

TOTAL This Period (last page this line number only)

SCHEDULE B

ITEMIZED DISBURSEMENTS

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

NAME OF COMMITTEE (in Full)
 > The Jefferson Group Inc., PAC

A. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Torricelli for US Senate 1300 Connecticut Avenue, NW #600 Washington, DC 20036	Contribution I-MO-8 Bob Torricelli/Senate Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	12/23/96	\$1,000.00
Team Emerson '96 P.O. Box 822 Cape Girardeau, MO 63702	Contribution I-MO-8 Joann Emerson/House Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	12/23/96	\$ 250.00
Friends of Corrine Brown 5045 Soutel Drive Suite 80 Jacksonville, FL 322708	Voided Contribution Check D-FL-3/House Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	9/26/96	(\$500.00)
D. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	Date (month, day, year)	Amount of Each Disbursement This Period
E. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	Date (month, day, year)	Amount of Each Disbursement This Period
F. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	Date (month, day, year)	Amount of Each Disbursement This Period
G. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	Date (month, day, year)	Amount of Each Disbursement This Period
H. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	Date (month, day, year)	Amount of Each Disbursement This Period
I. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	Date (month, day, year)	Amount of Each Disbursement This Period

SUBTOTAL of Disbursements This Page (optional) \$750.00

TOTAL This Period (last page this line number only) \$750.00

SCHEDULE B

ITEMIZED DISBURSEMENTS

Use separate schedule(s) for each category of the Detailed Summary Page

PAGE 1 OF 1
FOR LINE NUMBER 23

Any information copied from such Reports and Statements may not be sold or used by any person for the purpose of soliciting contributions or for commercial purposes, other than using the name and address of any political committee to solicit contributions from such committee.

NAME OF COMMITTEE (in Full)

The Jefferson Group Inc., PAC

A. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement	Date (month, day, year)	Amount of Each Disbursement This Period
Torricelli for US Senate 1300 Connecticut Avenue, NW #600 Washington, DC 20036	Contribution I-MO-8 Bob Torricelli/Senate Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	12/23/96	\$1,000.00
B. Full Name, Mailing Address and ZIP Code Team Emerson 96 P.O. Box 822 Cape Girardeau, MO 63702	Contribution I-MO-8 Joann Emerson/House Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	12/23/96	\$ 250.00
C. Full Name, Mailing Address and ZIP Code Friends of Corrine Brown 5045 Soutel Drive Suite 80 Jacksonville, FL 322708	Voided Contribution Check D-FL-3/House Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	9/26/96	(\$500.00)
D. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	Date (month, day, year)	Amount of Each Disbursement This Period
E. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	Date (month, day, year)	Amount of Each Disbursement This Period
F. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	Date (month, day, year)	Amount of Each Disbursement This Period
G. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	Date (month, day, year)	Amount of Each Disbursement This Period
H. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	Date (month, day, year)	Amount of Each Disbursement This Period
I. Full Name, Mailing Address and ZIP Code	Purpose of Disbursement Disbursement for: <input type="checkbox"/> Primary <input type="checkbox"/> General <input type="checkbox"/> Other (specify)	Date (month, day, year)	Amount of Each Disbursement This Period

SUBTOTAL of Disbursements This Page (optional)

\$750.00

TOTAL This Period (last page this line number only)

\$750.00