

For Six Month Period Ending 31 AUG 1995  
(Insert date)

This is the first  
Supplemental Statement  
for JWI--covers 1/1/95-  
8/31/95

Name of Registrant Registration No. 4990  
JEFFERSON WATERMAN INTERNATIONAL, L.L.C.

Business Address of Registrant  
1341 G Street, NW, Suite 1100, Washington, DC 20005

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual: N/A

- |                       |                              |                             |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship       | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation        | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

- |                          |                              |  |
|--------------------------|------------------------------|--|
| (1) Name                 | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices       | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |

2. Explain fully all changes, if any, indicated in item 1.

N/A

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name

Position

Date Connection  
Ended

DEPT. OF JUSTICE  
CRIMINAL DIVISION  
OCT -3 P2:17  
FEDERAL BUREAU OF INVESTIGATION  
WASHINGTON, DC 20535

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
 Yes  No

If yes, furnish the following information:

SEE ATTACHMENT A

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
 Yes  No

If yes, identify each such person and describe his services.

Steven E. Lamar: Engaged in activities and rendered services for Foreign Principals as described in Attachment E

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
Edward L. Peck	Consultant	4/95

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes  No

If yes, furnish the following information: SEE ATTACHMENT B

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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**II—FOREIGN PRINCIPAL**

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes  No

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

- 
9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes  No

If yes, furnish following information: SEE ATTACHMENT C

*Name and address of foreign principal*

*Date acquired*

- 
10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

SEE ATTACHMENT D

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**III—ACTIVITIES**

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

SEE ATTACHMENT E

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<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).  
A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?  
Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

SEE ATTACHMENT F

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes  No

If yes, describe fully.

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<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

**IV—FINANCIAL INFORMATION**

**14. (a) RECEIPTS—MONIES**

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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SEE ATTACHMENT G

\_\_\_\_\_  
Total

**(b) RECEIPTS—THINGS OF VALUE**

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes  No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).  
<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement?      Yes       No

(2) transmitted monies to any such foreign principal?      Yes       No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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SEE ATTACHMENT H

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**Total**

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes  No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes  No

If yes, furnish the following information:

SEE ATTACHMENT I

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

SEE ATTACHMENT J

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts     Magazine or newspaper articles     Motion picture films     Letters or telegrams  
 Advertising campaigns     Press releases     Pamphlets or other publications     Lectures or speeches  
 Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials     Newspapers     Libraries  
 Legislators     Editors     Educational institutions  
 Government agencies     Civic groups or associations     Nationality groups  
 Other (specify) \_\_\_\_\_

21. What language was used in this political propaganda:

- English     Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes  No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes  No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes  No

## VI—EXHIBITS AND ATTACHMENTS

### 25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A<sup>6</sup>    Yes     No   
Exhibit B<sup>7</sup>    Yes     No

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes  No  N/A

If yes, have you filed an amendment to the Exhibit C? N/A Yes  No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and / of the supplemental statement? Yes  No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

*Carolyn M. Cuppernull*

Carolyn M. Cuppernull  
Chief Administrative Officer  
The Jefferson Group, Inc.

THE JEFFERSON GROUP  
1341 G. STREET, NW SUITE 1100  
WASHINGTON, DC 20005

Subscribed and sworn to before me at \_\_\_\_\_

this 3rd day of October, 19 95

*Nina Lema Dawson*

(signature of notary or other officer)

**My Commission Expires  
February 14, 1999**

<sup>8</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

ATTACHMENT A

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?

Yes.

If yes, furnish the following information: Name, Residence Address, Citizenship, Position, Date Assumed.

Harry B. Brandon  
227 Forest Drive  
Falls Church, VA 22046  
U.S. Citizen  
Senior Vice President  
8/1/95

Steven E. Lamar  
4408 First Street South  
Arlington, VA 22204  
U.S. Citizen  
Vice President  
8/1/95

DEPT RECEIVED  
CRIMINAL DIVISION  
95 OCT -3 P2:18  
INTERNAL SECURITY  
REGISTRATION UNIT

**EXHIBIT B**

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity?

Yes.

If yes, furnish the following information: name, residence address, position or connection, date connection began.

Jessamyn D. Sarmiento  
108 N. Adams Street  
Rockville, MD 20850  
Director/Associate  
6/95

James G. DuBeau  
1724 North Queens Lane  
Unit 175  
Arlington, VA 22201  
Consultant  
6/95

Harry B. Brandon  
227 Forest Drive  
Falls Church, VA 22046  
Senior Vice President  
8/95

Edward L. Peck  
106 Grafton Street  
Chevy Chase, MD 20815  
Consultant  
1/95

Dennis M. Hertel  
9721 Locust Hill Drive  
Great Falls, VA 22066  
Consultant  
3/95

George A. Dalley  
1706 Crestwood Drive, NW  
Washington, DC 20011  
Consultant  
3/95

Robert H. Pines  
24 Central Park South  
New York, NY 10019  
Consultant  
4/95

Stephanie Childs  
5243 Sherier Place, NW  
Washington, DC 20016  
Consultant  
8/95

ATTACHMENT C

9. Have you acquired any new foreign principal during this 6 month reporting period?

Yes.

Name and Address of Foreign Principal	Date Acquired
Government of Quebec Quebec, Canada	2/95
Japan External Trade Representatives Office, New York, New York	1/95
Korean Overseas Information Service Washington, DC	6/95
GEC-Marconi, Limited Middlesex, England	6/95
Government of Romania Bucharest, Romania	7/95
Thapawong International Co., Ltd. Bangkok, Thailand	8/95

**ATTACHMENT D**

10. In addition to those names in Items 8 and 9, if any, list the foreign principals whom you continued to represent during the 6 month reporting period.

Taiwan Economic and Cultural Representatives Office (TECRO)  
(Formerly known as China External Trade Development  
(CETRA))  
Taipei, Taiwan

Embassy of the Republic of Korea  
Washington, DC

Republic of Croatia, Office of the Presidency  
Zagreb, Croatia

The Government of Jamaica  
Kingston, Jamaica

The Government of Nicaragua  
Managua, Nicaragua

The Government of the State of Bahrain  
Manama, Bahrain

During the eight-month period ending August 31, 1995, our firm engaged in the following activities on behalf of the Government of the State of Bahrain:

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment F, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment F, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
- Drafting talking points, position papers, substantive analyses, amendments, letters to the editor, and op-eds, as needed or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.
- Advising the Foreign Principal on actions to take in support of its goals and interests, including (1) the identification of appropriate Legislative and Executive Branch personnel to meet with, (2) appropriate visits to Washington by officials of the Foreign Principal, (3) appropriate U.S. officials, Members of Congress and their staffs, or members of the media to invite to the Embassy or to the country, as well as itineraries and meetings for those visits, and (4) recommendations of items of discussion and agendas for these meetings.
- Assisting, when requested, in the setting up of meetings between the Foreign Principal and Members of Congress and their staffs, officials of the Executive Branch, and the media, and in their preparation of visits described above.

During the eight-month period ending August 31, 1995, our firm engaged in the following activities on behalf of the Government of Croatia:

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment F, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment F, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
- Drafting talking points, position papers, substantive analyses, amendments, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.
- Advising the Foreign Principal on actions to take in support of its goals and interests, including (1) the identification of appropriate Legislative and Executive Branch personnel to meet with, (2) appropriate visits to Washington by officials of the Foreign Principal, (3) appropriate U.S. officials, Members of Congress and their staffs, or members of the media to invite to the Embassy or to the country, as well as itineraries and meetings for those visits, and (4) recommendations of items of discussion and agendas for these meetings.
- Assisting, when requested, in the setting up of meetings between the Foreign Principal and Members of Congress and their staffs, officials of the Executive Branch, and the media, and in their preparation of visits described above.
- As requested, contacting in person or by phone representatives of the media, as indicated in periodic dissemination report filings, to discuss the Foreign Principal's objectives in the United States.

During the eight-month period ending August 31, 1995, our firm engaged in the following activities on behalf of GEC/Marconi:

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment F, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment F, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
- Advising the Foreign Principal on actions to take in support of its goals and interests, including (1) the identification of appropriate Legislative and Executive Branch personnel to meet with and (2) recommendations of items of discussion and agendas for these meetings.
- Assisting, when requested, in the setting up of meetings between the Foreign Principal and Members of Congress and their staffs, officials of the Executive Branch, and the media.

During the eight-month period ending August 31, 1995, our firm engaged in the following activities on behalf of the Government of Jamaica:

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment F, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment F, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
- Drafting talking points, position papers, substantive analyses, amendments, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.
- Advising the Foreign Principal on actions to take in support of its goals and interests, including (1) the identification of appropriate Legislative and Executive Branch personnel to meet with, (2) appropriate visits to Washington by officials of the Foreign Principal, (3) appropriate U.S. officials, Members of Congress and their staffs, or members of the media to invite to the Embassy or to the country, as well as itineraries and meetings for those visits, and (4) recommendations of items of discussion and agendas for these meetings.
- Assisting, when requested, in the setting up of meetings between the Foreign Principal and Members of Congress and their staffs, officials of the Executive Branch, and the media, and in their preparation of visits described above.
- As requested, contacting in person or by phone representatives of the media, as indicated below to discuss the Foreign Principal's objectives in the United States: *The New York Times, The Wall Street Journal, The Washington Post, The Christian Science Monitor, The Washington Times, Insight Magazine, The Journal of Commerce, Inside US Trade, The BNA Report for Executives, Washington Trade Daily, Washington Report on Latin America and the Caribbean, and US/Latin Trade.*

During the eight-month period ending August 31, 1995, our firm engaged in the following activities on behalf of the Japan External Trade Relations Organization:

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment F, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment F, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.

During the eight-month period ending August 31, 1995, our firm engaged in the following activities on behalf of the Embassy of Korea:

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment F, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment F, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
- Drafting talking points, position papers, substantive analyses, amendments, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.
- Advising the Foreign Principal on actions to take in support of its goals and interests, including (1) the identification of appropriate Legislative and Executive Branch personnel to meet with, (2) appropriate visits to Washington by officials of the Foreign Principal, (3) appropriate U.S. officials, Members of Congress and their staffs, or members of the media to invite to the Embassy or to the country, as well as itineraries and meetings for those visits, and (4) recommendations of items of discussion and agendas for these meetings.

During the eight-month period ending August 31, 1995, our firm engaged in the following activities on behalf of the Korea Overseas Information Service:

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment F, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment F, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Drafting speeches, talking points, position papers, substantive analyses, amendments, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.
- Advising the Foreign Principal on actions to take in support of its goals and interests, including (1) the identification of appropriate Legislative and Executive Branch personnel to meet with, (2) appropriate visits to Washington by officials of the Foreign Principal, (3) appropriate U.S. officials, Members of Congress and their staffs, or members of the media to invite to the Embassy or to the country, as well as itineraries and meetings for those visits, and (4) recommendations of items of discussion and agendas for these meetings.
- Assisting, when requested, in the setting up of meetings between the Foreign Principal and Members of Congress and their staffs, officials of the Executive Branch, and the media, and in their preparation of visits described above.
- As requested, contacting in person or by phone representatives of the media, as indicated in periodic dissemination report filings, to discuss the Foreign Principal's objectives in the United States.

During the eight-month period ending August 31, 1995, our firm engaged in the following activities on behalf of the Government of Nicaragua:

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment F, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment F, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
- Drafting talking points, position papers, substantive analyses, amendments, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.
- Advising the Foreign Principal on actions to take in support of its goals and interests, including (1) the identification of appropriate Legislative and Executive Branch personnel to meet with, (2) appropriate visits to Washington by officials of the Foreign Principal, (3) appropriate U.S. officials, Members of Congress and their staffs, or members of the media to invite to the Embassy or to the country, as well as itineraries and meetings for those visits, and (4) recommendations of items of discussion and agendas for these meetings.
- Assisting, when requested, in the setting up of meetings between the Foreign Principal and Members of Congress and their staffs, officials of the Executive Branch, and the media, and in their preparation of visits described above.
- As requested, contacting in person or by phone representatives of the media, as indicated in periodic dissemination report filings, to discuss the Foreign Principal's objectives in the United States.

During the eight-month period ending August 31, 1995, our firm engaged in the following activities on behalf of the Government of Quebec:

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment F, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment F, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
- Drafting talking points, position papers, substantive analyses, amendments, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.
- Advising the Foreign Principal on actions to take in support of its goals and interests, including (1) the identification of appropriate Legislative and Executive Branch personnel to meet with, (2) appropriate visits to Washington by officials of the Foreign Principal, (3) appropriate U.S. officials, Members of Congress and their staffs, or members of the media to invite to the Embassy or to the country, as well as itineraries and meetings for those visits, and (4) recommendations of items of discussion and agendas for these meetings.
- Assisting, when requested, in the setting up of meetings between the Foreign Principal and Members of Congress and their staffs, officials of the Executive Branch, and the media, and in their preparation of visits described above.
- As requested, contacting in person or by phone representatives of the media, as indicated in periodic dissemination report filings, to discuss the Foreign Principal's objectives in the United States.

During the eight-month period ending August 31, 1995, our firm engaged in the following activities on behalf of the Government of Romania:

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment F, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment F, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
- Drafting talking points, position papers, substantive analyses, amendments, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.
- Advising the Foreign Principal on actions to take in support of its goals and interests, including (1) the identification of appropriate Legislative and Executive Branch personnel to meet with, (2) appropriate visits to Washington by officials of the Foreign Principal, (3) appropriate U.S. officials, Members of Congress and their staffs, or members of the media to invite to the Embassy or to the country, as well as itineraries and meetings for those visits, and (4) recommendations of items of discussion and agendas for these meetings.
- Assisting, when requested, in the setting up of meetings between the Foreign Principal and Members of Congress and their staffs, officials of the Executive Branch, and the media, and in their preparation of visits described above.
- As requested, contacting in person or by phone representatives of the media, as indicated in periodic dissemination report filings, to discuss the Foreign Principal's objectives in the United States.

During the eight-month period ending August 31, 1995, our firm engaged in the following activities on behalf of the Taiwan Economic and Cultural Representative's Office (TECRO), formerly known as the China External Trade Development Council (CETRA):

The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment F, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the Foreign Principal. The firm also contacted, in person or by telephone, members of the Administration, as noted further in Attachment F, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.

The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:

- Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
- Drafting speeches, talking points, position papers, substantive analyses, amendments, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.

During the eight-month period ending August 31, 1995, our firm engaged in the following activities on behalf of Thapawong

The firm provided advice and counsel to the Foreign Principal with reference to issues relating to efforts by Narong Wongwan, a principal of Thapawong, to strengthen his reputation in the United States.

Our activities in this regard include drafting talking points, position papers, and substantive analyses, as needed or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the media.

I. During the eight-month period ending August 31, 1995, our firm engaged in political and/or trade activities on behalf of the State of Bahrain:

A. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Bahrain during the period of January 1, 1995 through August 31, 1995:

Representative Bob Livingston  
Representative Charles Wilson  
Ms. Caroline Bryson, Office of Representative Floyd Spence  
Ms. Nora Coulter, Office of Representative Lee Hamilton  
Ms. Jane Graham, Office of Representative Bob Livingston  
Mr. Steve Berry, Senate Committee on Foreign Relations  
Mr. Jim Bond, Senate Appropriations Committee  
Mr. Keith Kennedy, Senate Appropriations Committee  
Ms. Ursula McMannis, Senate Committee on Foreign Relations  
Ms. Danielle Pletka, Senate Committee on Foreign Relations  
Ms. Juanita Rilling, Senate Appropriations Committee  
Mr. Chris Walker, Senate Committee on Foreign Relations  
Mr. Charlie Flickner, House Appropriations Committee  
Mr. Mike Innis, House Committee on International Relations  
Mr. Mark Kirk, House Committee on International Relations  
Mr. Walker Roberts, House Committee on International Relations  
Mr. Pete Steffes, House National Security Committee

D. The Firm contacted, in person or by telephone, officials of the Executive Branch at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Bahrain during the period of January 1, 1995 through August 31, 1995:

Col. Bob Allen, Department of State  
Col. Joe Bavaria, Department of State  
Ms. Barbara Bodine, Department of State  
Mr. David Curry, Department of Treasury  
Mr. Jerry Feierstein, Department of State  
Mr. Kelly Kammerer, Agency for International Development  
Mr. Mike MacMurray, Department of Defense  
Col. Jim Miller, Department of Defense  
Ms. Roza Pace, Department of Commerce  
Mr. David Ransom, Department of State  
Ms. Toni Verstandig, Department of State

E. The Firm contacted, in person or by telephone, officials of the Executive Branch at least three but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Bahrain during the period of January 1, 1995 through August 31, 1995:

Col. Al Washington, Department of Defense  
Mr. David Young, Department of State

I. During the eight-month period ending August 31, 1995, our firm engaged in political and/or trade activities on behalf of the Republic of Croatia:

A. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Croatia during the period of January 1, 1995 through August 31, 1995:

Ms. Mira Birata, Office of Senator Bob Dole  
Mr. Randy Schoenemann, Office of Senator Bob Dole  
Mr. Chip Barclay, Office of Representative Howard Berman  
Mr. Bryan Davis, Office of Representative Donald Manzullo  
Mr. Will Dywer, Office of Representative George Radanovich  
Mr. Ian Houston, Office of Representative Radanovich  
Ms. Kathleen Murphy, Office of Representative Charles Wilson  
Mr. Kevin Tyne, Office of Representative Susan Molinari  
Mr. Robert Wilke, Office of Representative David Funderburk  
Mr. Steve Beigun, Senate Committee on Foreign Relations  
Ms. Monica Chavez, Senate Armed Services Committee  
Ms. Marge Crawford, Senate Armed Services Committee  
Mr. Greg D'Alesio, Senate Armed Services Committee  
Mr. Keith Kennedy, Senate Appropriations Committee  
Mr. Tom Moore, Senate Armed Services Committee  
Mr. Chris Walker, Senate Committee on Foreign Relations  
Mr. Charlie Flickner, House Appropriations Committee  
Mr. Mark Kirk, House Committee on International Relations  
Mr. Walker Roberts, House Committee on International Relations

B. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least four times but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Croatia during the period of January 1, 1995 through August 31, 1995:

Mr. Jim Bond, Senate Appropriations Committee  
Mr. John Douglas, Senate Armed Services Committee  
Ms. Michelle Maynard, Senate Committee on Foreign Relations  
Mr. Mark Gage, House Committee on International Relations  
Mr. Marty Sletzinger, House Committee on International Relations

C. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, regularly and continuously on legislation relating to the foreign aid, defense, or trade interests of Croatia during the period of January 1, 1995 through August 31, 1995:

Ms. Anne Smith, Senate Committee on Foreign Relations

D. The Firm contacted, in person or by telephone, officials of the Executive Branch at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Croatia during the period of January 1, 1995 through August 31, 1995:

Mr. David Kanin, Central Intelligence Agency  
Mr. Rod Moore, Department of State  
Mr. Harold Rhode, Department of Defense  
Ms. Jess Sarmiento, White House Staff  
Mr. Fred Smith, Department of Defense  
Mr. John Zarolis, Department of State

E. The Firm contacted, in person or by telephone, officials of the Executive Branch at least three but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Croatia during the period of January 1, 1995 through August 31, 1995:

Mr. Joe Snyder, Department of State  
Mr. Tim Walton, Department of Defense

F. The Firm contacted, in person or by telephone, officials of the Executive Branch regularly and continuously on legislation relating to the foreign aid, defense, or trade interests of Croatia during the period of January 1, 1995 through August 31, 1995:

Mr. John Chamberlain, Department of State  
Mr. Chris Hoh, Department of State

I. During the eight-month period ending August 31, 1995, our firm engaged in political and/or trade activities on behalf of GEC/Marconi:

A. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of GEC/Marconi during the period of January 1, 1995 through August 31, 1995:

Mr. Dan Shapiro, Office of Senator Dianne Feinstein

I. During the eight-month period ending August 31, 1995, our firm engaged in political and/or trade activities on behalf of the Government of Jamaica:

A. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Jamaica during the period of January 1, 1995 through August 31, 1995:

Senator John Chafee  
Senator Kent Conrad  
Senator Christopher Dodd  
Senator Bob Graham  
Senator Richard Lugar  
Senator Carol Mosely-Braun  
Senator Daniel Moynihan  
Senator Don Nickles  
Senator Alan Simpson  
Representative Corinne Brown  
Representative Sam Brownback  
Representative Sonny Callahan  
Representative Jennifer Dunn  
Representative Chaka Fattah  
Representative Mel Hancock  
Representative Sheila Jackson Lee  
Representative Carrie Meek  
Representative Dan Miller  
Representative Donald Payne  
Representative Charles Rangel  
Representative Floyd Spence  
Representative Maxine Waters  
Representative Albert Wynn  
Mr. Chad Calvert, Office of Senator William Roth  
Ms. Lacie Chambers, Office of Senator Paul Coverdell  
Mr. Al Cumming, Office of Senator Bob Graham  
Ms. Kari Dohn, Office of Senator Max S. Baucus  
Ms. Amy Dunathan, Office of Senator John Chafee  
Mr. Bobby Franklin, Office of Senator David Pryor  
Mr. Duncan Haggert, Office of Senator Mel Hancock  
Ms. Mary Irace, Office of Senator William V. Roth  
Mr. Ken Levinson, Office of Senator Jay Rockefeller  
Mr. Bob Lockwood, Office of Senator Orrin Hatch  
Mr. Tom Mahr, Office of Senator Kent Conrad  
Mr. Steve Moffit, Office of Senator Don Nickles  
Ms. Deanna Okun, Office of Senator Frank Murkowski  
Mr. Derek Schmidt, Office of Senator Nancy Kassebaum  
Mr. Andy Semel, Office of Senator Richard Lugar

Mr. Curt Silvers, Office of Senator Fred Thompson  
Ms. Pam Smith, Office of Senator Carol Moseley-Braun  
Ms. Debbie Aledo-Simpson, Office of Representative Major Owens  
Ms. Laura Bariantos, Office of Representative Robert Torricelli  
Mr. Win Boerckel, Office of Representative Gerald Kleczka  
Ms. Catherine Castillo, Office of Representative Ileana Ros-Lehtinen  
Mr. Randall Dodd, Office of Representative Joseph Kennedy  
Mr. John Duser, Office of Representative Jim Bunning  
Mr. Xavier Equihua, Office of Representative Kika de la Garza  
Ms. Beverly Falby, Office of Representative Alcee Hastings  
Mr. Greg Finley, Office of Representative Eddie Bernice Johnson  
Ms. Amy France, Office of Representative Jim Nussle  
Ms. Karen Franklyn, Office of Representative Harold Ford  
Ms. Jane Graham, Office of Representative Bob Livingston  
Mr. Paul Gressens, Office of Representative Jon Christiansen  
Mr. John Gusik, Office of Representative Dave Camp  
Mr. Gus Gustafson, Office of Representative John Porter  
Ms. Christie Hassan, Office of Representative Rob Portman  
Mr. Hugh Hatcher, Office of Representative Amo Houghton  
Ms. Pauline Higgins, Office of Representative Sheila Jackson Lee  
Ms. Tim Hugo, Office of Representative Jennifer Dunn  
Ms. Ann Jacobs, Office of Representative Alcee Hastings  
Ms. Cynthia Johnson, Office of Representative Robert Matsui  
Ms. Carol Kaplan, Office of Representative Kweisi Mfume  
Mr. Frank Kiehne, Office of Representative Donald Payne  
Mr. Chris Kinnan, Office of Representative Dan Miller  
Ms. Elaine Lang, Office of Representative Charles Wilson  
Mr. Barry Levy, Office of Representative J.C. Watts  
Mr. Jim Low, Office of Representative Lewis Payne  
Mr. Emile Milne, Office of Representative Charles Rangel  
Ms. Tony Mobley, Office of Representative Alcee Hastings  
Mr. Gardner Peckham, Office of Representative Newt Gingrich  
Mr. Pedro Pablo Kuczynski, Office of Representative Robert Menendez  
Ms. Kate Peterson, Office of Representative Jim Ramstad  
Ms. Brenda Pillors, Office of Representative Edolphus Towns  
Ms. Sharon Pinkerton, Office of Representative John Mica  
Ms. Julie Redding, Office of Representative J.C. Watts  
Ms. Robin Sanders, Office of Representative Cynthia McKinney  
Mr. John Schelble, Office of Representative Carrie Meek  
Mr. George Southworth, Office of Representative Cass Ballenger  
Mr. Scott Spear, Office of Representative E. Clay Shaw  
Ms. Debbie Stolberg, Office of Representative John Lewis  
Ms. Kathleen Sullivan, Office of Representative Richard Neal  
Ms. Pat Taylor, Office of Representative Corinne Brown  
Ms. Nancy Tippins, Office of Representative Sonny Callahan  
Mr. Mauricio Tomargo, Office of Representative Ileana Ros-Lehtinen  
Ms. Ellen Toscano, Office of Representative Jose Serrano  
Mr. Timothy Urban, Office of Representative Wally Herger  
Mr. Bill Vaughan, Office of Representative Pete Stark  
Mr. Steve Vermillion, Office of Representative Lincoln Diaz-Balart  
Mr. David Wildes, Office of Representative Andrew Jacobs  
Mr. Scott Wilson, Office of Representative Robert Torricelli  
Mr. Bob Winters, Office of Representative William Thomas  
Ms. Maureen Yap, Office of Representative Jose Serrano  
Mr. Bill Zavarello, Office of Representative Maxine Waters  
Mr. Steve Berry, Senate Committee on Foreign Relations  
Mr. Jim Bond, Senate Appropriations Committee  
Mr. Peter Cleveland, Senate Committee on Foreign Relations  
Ms. Elizabeth Lambird, Senate Committee on Foreign Relations  
Ms. Gina Marie Lichacz, Senate Committee on Foreign Relations

Ms. Mazie Mattson, Senate Committee on Foreign Relations  
Ms. Ursula McMannis, Senate Committee on Foreign Relations  
Ms. Marcia Miller, Senate Finance Committee  
Ms. Janice O'Connell, Senate Committee on Foreign Relations  
Ms. Lindy Pahl, Senate Finance Committee  
Mr. Dan Restrepo, House Committee on International Relations  
Ms. Thelma Askey, House Ways and Means Committee  
Mr. Mark Gage, House Committee on International Relations  
Mr. Roger Noriega, House Committee on International Relations  
Mr. Frank Phifer, House Ways and Means Committee  
Mr. Walker Roberts, House Committee on International Relations  
Mr. John Schenk, House Appropriations Committee  
Mr. Marty Sletzinger, House Committee on International Relations  
Ms. Mary Jane Wignot, House Ways and Means Committee

B. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least four times but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Jamaica during the period of January 1, 1995 through August 31, 1995:

Mr. Gary Klein, Office of Senator Charles Grassley  
Ms. Claudia Hantman, Office of Representative Albert Wynn  
Ms. Vivienne La Borde, Office of Representative Chaka Fattah  
Ms. Kathleen O'Leary, Office of Representative Richard Zimmer  
Ms. Debbie Lamb, Senate Finance Committee  
Ms. Terri Snow, Senate Committee on Agriculture, Nutrition and  
Mr. Scott Feeney, House Committee on International Relations  
Mr. Charlie Flickner, House Appropriations Committee  
Mr. Gil Kapen, House Committee on International Relations  
Mr. Mark Kirk, House Committee on International Relations

C. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, regularly and continuously on legislation relating to the foreign aid, defense, or trade interests of Jamaica during the period of January 1, 1995 through August 31, 1995:

Mr. Bob Gerber, Office of Senator Bob Graham  
Ms. Nancy Alcalde, Office of Representative Esteban Torres  
Ms. Kathleen Murphy, Office of Representative Charles Wilson  
Mr. Jon Sheiner, Office of Representative Charles Rangel  
Ms. Meredith Broadbent, House Ways and Means Committee

D. The Firm contacted, in person or by telephone, officials of the Executive Branch at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Jamaica during the period of January 1, 1995 through August 31, 1995:

Mr. Phil Carter, Department of State  
Ms. Mary Chavez, Department of Treasury  
Mr. Terry Deruski, Department of Defense  
Mr. Steve Donovan, Department of Treasury  
Ms. Erika Gaspar, Trade and Development Agency  
Ms. Dianne Graham, Department of State  
Mr. Dennis Imwold, Department of State  
Mr. Bill Inglee, Department of Commerce  
Mr. Lionel Johnson, Department of Treasury  
Mr. Edward Jurith, White House Staff  
Mr. Neil Levine, Agency for International Development  
Mr. Ben Muscovitch, Department of State  
Ms. Anne Patterson, Department of State  
Mr. John Riley, Department of State  
Mr. Carl Schonander, Department of State  
Ms. Rachel Shub, Office of the U.S. Trade Representative  
Mr. Mark Siegleman, Department of Commerce  
Mr. Jonathan Weiner, Department of State  
Mr. Irving Williamson, Office of the U.S. Trade Representative

E. The Firm contacted, in person or by telephone, officials of the Executive Branch at least three but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Jamaica during the period of January 1, 1995 through August 31, 1995:

Amb. Gary Cooper, Department of State  
Mr. Ralph Ives, Office of the U.S. Trade Representative  
Mr. Sean Murphy, Office of the U.S. Trade Representative  
Mr. Dan Shepherdson, Office of the U.S. Trade Representative  
Mr. Lacey Wright, Department of State

I. During the eight-month period ending August 31, 1995, our firm engaged in political and /or trade activities on behalf of JETRO:

D. The Firm contacted, in person or by telephone, officials of the Executive Branch at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of JETRO during the period January 1, 1995 through August 31, 1995:

Ms. Sandra Kristoff, Department of State

E. The Firm contacted, in person or by telephone, officials of the Executive Branch at least three but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of JETRO during the period of January 1, 1995 through August 31, 1995:

Mr. Ian Davis, Department of Commerce

I. During the eight-month period ending August 31, 1995, our firm engaged in political and/or trade activities on behalf of the Embassy of the Republic of Korea:

A. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Korea during the period of January 1, 1995 through August 31, 1995:

Representative Gerry Solomon

Ms. Kari Dohn, Office of Senator Max S. Baucus

Ms. Deanna Okun, Office of Senator Frank Murkowski

Mr. Randy Schoenemann, Office of Senator Bob Dole

Ms. Terry Miller, Office of Representative Jim Leach

Ms. Kathleen Murphy, Office of Representative Charles Wilson

Mr. Matt Reynolds, Office of Representative Jay Kim

Ms. Nancy Tippins, Office of Representative Sonny Callahan

Mr. Steve Berry, Senate Committee on Foreign Relations

Ms. Monica Chavez, Senate Armed Services Committee

Mr. Greg D'Alesio, Senate Armed Services Committee

Mr. John Douglas, Senate Armed Services Committee

Ms. Debbie Lamb, Senate Finance Committee

Mr. Tom Moore, Senate Armed Services Committee

Mr. Jeremy Preiss, Senate Finance Committee

Ms. Meredith Broadbent, House Ways and Means Committee

Mr. Jason Bruzdinski, House National Security Committee

Mr. Richard Cronin, House Committee on International Relations

Mr. Mark Gage, House Committee on International Relations

Mr. Mike Innis, House Committee on International Relations

Mr. Dave Lonie, House Committee on Rules

Mr. Walker Roberts, House Committee on International Relations

Mr. Marty Sletzinger, House Committee on International Relations

D. The Firm contacted, in person or by telephone, officials of the Executive Branch at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Korea during the period of January 1, 1995 through August 31, 1995:

Mr. Kelly Cameron, Federal Communications Commission  
Mr. Bill Corbett, Office of the U.S. Trade Representative

I. During the eight-month period ending August 31, 1995, our firm engaged in political and/or trade activities on behalf of the Korean Overseas Information Service:

A. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Korea during the period of January 1, 1995 through August 31, 1995:

Mr. Chris Cimko, Office of Senator Strom Thurmond  
Mr. Richard Houghton, Office of Senator Craig Thomas  
Mr. Derek Schmidt, Office of Senator Nancy Kassebaum  
Mr. Paul Behrens, Office of Representative Dana Rohrabacher  
Mr. Tom Moore, Senate Armed Services Committee  
Mr. Walker Roberts, House Committee on International Relations

B. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least four times but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Korea during the period of January 1, 1995 through August 31, 1995:

Mr. Jason Bruzdinski, House National Security Committee

I. During the eight-month period ending August 31, 1995, our firm engaged in political and/or trade activities on behalf of the Government of Nicaragua:

A. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Nicaragua during the period of January 1, 1995 through August 31, 1995:

Mr. David Ayres, Office of Senator John Ashcroft  
Ms. Kari Dohn, Office of Senator Max S. Baucus  
Mr. Bobby Franklin, Office of Senator David Pryor  
Mr. Gary Klein, Office of Senator Charles Grassley  
Ms. Deanna Okun, Office of Senator Frank Murkowski  
Mr. Gus Pace, Office of Senator John Ashcroft  
Mr. Derek Schmidt, Office of Senator Nancy Kassebaum  
Mr. Derrick Schmidt, Office of Senator Nancy Kassebaum  
Mr. Ted Sobel, Office of Senator Paul Coverdell  
Mr. Russ Sullivan, Office of Senator Bob Graham  
Mr. Alex Arriaga, Office of Representative Tom Lantos  
Ms. Laura Barrientos, Office of Representative Robert Torricelli  
Ms. Catherine Castillo, Office of Representative Ileana Ros-Lehtinen  
Mr. Xavier Equihua, Office of Representative Kika de la Garza  
Ms. Beverly Falby, Office of Representative Alcee Hastings  
Mr. Greg Finley, Office of Representative Eddie Bernice Johnson  
Mr. Gus Gustafson, Office of Representative John Porter  
Ms. Claudia Hantman, Office of Representative Albert Wynn  
Mr. Hugh Hatcher, Office of Representative Amo Houghton  
Ms. Carol Kaplan, Office of Representative Kweisi Mfume  
Mr. Frank Kiehne, Office of Representative Donald Payne  
Mr. Chris Kinnan, Office of Representative Dan Miller  
Ms. Vivienne La Borde, Office of Representative Chaka Fattah  
Mr. Barry Levy, Office of Representative J.C. Watts  
Mr. Emile Milne, Office of Representative Charles Rangel  
Ms. Kathleen Murphy, Office of Representative Charles Wilson  
Ms. Kathleen O'Leary, Office of Representative Richard Zimmer  
Mr. Pedro Pablo Permy, Office of Representative Robert Menendez  
Mr. Matt Reynolds, Office of Representative Jay Kim  
Ms. Robin Sanders, Office of Representative Cynthia McKinney  
Mr. Scott Spear, Office of Representative E. Clay Shaw  
Ms. Debbie Stolberg, Office of Representative John Lewis  
Ms. Nancy Tippins, Office of Representative Sonny Callahan  
Mr. Mauricio Tomargo, Office of Representative Ileana Ros-Lehtinen  
Ms. Ellen Toscano, Office of Representative Jose Serrano  
Mr. Bob Van Winkle, Office of Representative Amo Houghton  
Mr. Steve Vermillion, Office of Representative Lincoln Diaz-Balart  
Mr. Scott Wilson, Office of Representative Robert Torricelli

**Ms. Maureen Yap, Office of Representative Jose Serrano**  
**Mr. Jim Bond, Senate Appropriations Committee**  
**Ms. Debbie Lamb, Senate Finance Committee**  
**Ms. Gina Marie Lichacz, Senate Committee on Foreign Relations**  
**Ms. Terri Snow, Senate Committee on Agriculture, Nutrition and**  
**Mr. Scott Feeney, House Committee on International Relations**  
**Mr. Rich Garon, House Committee on International Relations**  
**Mr. David Jung, House Committee on International Relations**  
**Mr. Walker Roberts, House Committee on International Relations**  
**Mr. Mike Van Dusen, House Committee on International Relations**  
**Ms. Mary Jane Wignot, House Ways and Means Committee**

B. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least four times but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Nicaragua during the period of January 1, 1995 through August 31, 1995:

Mr. Al Cumming, Office of Senator Bob Graham  
Mr. Mike Dietrich, Office of Senator Paul Coverdell  
Mr. Andy Semel, Office of Senator Richard Lugar  
Mr. Curt Silvers, Office of Senator Fred Thompson  
Mr. George Southworth, Office of Representative Cass Ballenger  
Ms. Janice O'Connell, Senate Committee on Foreign Relations  
Mr. Dan Restrepo, House Committee on International Relations  
Ms. Juanita Rilling, Senate Appropriations Committee  
Mr. Gil Kapen, House Committee on International Relations

C. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, regularly and continuously on legislation relating to the foreign aid, defense, or trade interests of Nicaragua during the period of January 1, 1995 through August 31, 1995:

Mr. Bob Gerber, Office of Senator Bob Graham  
Ms. Nancy Alcalde, Office of Representative Esteban Torres  
Mr. Steve Berry, Senate Committee on Foreign Relations  
Ms. Meredith Broadbent, House Ways and Means Committee  
Mr. Roger Noriega, House Committee on International Relations

D. The Firm contacted, in person or by telephone, officials of the Executive Branch at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Nicaragua during the period of January 1, 1995 through August 31, 1995:

Mr. Walter Bastian, Department of Commerce  
Mr. Richard Becker, Department of State  
Mr. Bob Bryson, Department of State  
Ms. Mary Chavez, Department of Treasury  
Ms. Sandy Dempsey, Department of State  
Ms. Meg Donovan, Department of State  
Ms. Maria Galindo, Department of Commerce  
Mr. Carlos Garcia, Department of State  
Ms. Erika Gaspar, Trade and Development Agency  
Mr. Francisco Gonzalez, Department of State  
Ms. Heather Hodges, Department of State  
Mr. Lionel Johnson, Department of Treasury  
Mr. Neil Levine, Agency for International Development  
Mr. Gary Maberduke, Department of State  
Mr. Mike MacMurray, Department of Defense  
Mr. David Oliread, Department of State  
Ms. Anne Patterson, Department of State  
Ms. Rachel Shub, Office of the U.S. Trade Representative  
Mr. Jamal Simmons, Office of the U.S. Trade Representative

E. The Firm contacted, in person or by telephone, officials of the Executive Branch at least three but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Nicaragua during the period of January 1, 1995 through August 31, 1995:

Ms. Liliana Ayalde, Agency for International Development  
Mr. Glenn Griffin, Department of State  
Mr. Ralph Ives, Office of the U.S. Trade Representative  
Mr. John Maisto, Department of State  
Mr. Dan Shepherdson, Office of the U.S. Trade Representative  
Mr. Mark Siegleman, Department of Commerce

F. The Firm contacted, in person or by telephone, officials of the Executive Branch regularly and continuously on legislation relating to the foreign aid, defense, or trade interests of Nicaragua during the period of January 1, 1995 through August 31, 1995:

Ms. Michele Manatt, Department of State  
Mr. Sean Murphy, Office of the U.S. Trade Representative  
Mr. Carl Schonander, Department of State

I. During the eight-month period ending August 31, 1995, our firm engaged in political and/or trade activities on behalf of the Government of Quebec:

A. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Quebec during the period of January 1, 1995 through August 31, 1995:

Senator Paul Coverdell

Representative Doug Bereuter

Ms. Janet Klinger, Office of Senator Frank Murkowski

Mr. Barak Richman, Office of Senator Daniel Moynihan

Mr. Randy Schoenemann, Office of Senator Bob Dole

Mr. Curt Silvers, Office of Senator Fred Thompson

Mr. Bob Castro, Office of Representative Zach Wamp

Mr. Steve Guili, Office of Representative Frank Pallone

Ms. Claudia Hantman, Office of Representative Albert Wynn

Mr. Quinn Hillyer, Office of Representative Bob Livingston

Ms. Maggie Knutson, Office of Representative Porter Goss

Mr. Pablo Pedro Permuy, Office of Representative Robert Menendez

Mr. George Southworth, Office of Representative Cass Ballenger

Mr. Bob Van Wicklin, Office of Representative Amo Houghton

Mr. Erik Autor, Senate Finance Committee

Mr. Dan Fisk, Senate Committee on Foreign Relations

Ms. Janice O'Connell, Senate Committee on Foreign Relations

Ms. Anne Smith, Senate Committee on Foreign Relations

Ms. Thelma Askey, House Ways and Means Committee

Mr. Mark Gage, House Committee on International Relations

Ms. Tracy Hart, House Committee on International Relations

Mr. Gil Kapen, House Committee on International Relations

Mr. Dan Martz, House Committee on International Relations

Mr. Frank Record, House Committee on International Relations

Ms. Mary Jane Wignot, House Ways and Means Committee

B. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least four times but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Quebec during the period of January 1, 1995 through August 31, 1995:

Mr. Steve Berry, Senate Committee on Foreign Relations  
Mr. Roger Noriega, House Committee on International Relations  
Mr. David Weiner, House Committee on International Relations

D. The Firm contacted, in person or by telephone, officials of the Executive Branch at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Quebec during the period of January 1, 1995 through August 31, 1995:

Ms. Katherine Christensen, Department of State  
Ms. Lynne Lambert, Department of State  
Ms. Michele Manatt, Department of State

I. During the eight-month period ending August 31, 1995, our firm engaged in political and/or trade activities on behalf of the Government of Romania:

A. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Romania during the period of January 1, 1995 through August 31, 1995:

Ms. Kari Dohn, Office of Senator Max S. Baucus  
Mr. Gary Klein, Office of Senator Charles Grassley  
Ms. Michelle Maynard, Senate Committee on Foreign Relations  
Mr. Jeremy Preiss, Senate Finance Committee  
Mr. Mark Gage, House Committee on International Relations  
Mr. Marty Sletzinger, House Committee on International Relations

B. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least four times but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of Romania during the period of January 1, 1995 through August 31, 1995:

Ms. Anne Smith, Senate Committee on Foreign Relations

D. The Firm contacted, in person or by telephone, officials of the Executive Branch at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Romania during the period of January 1, 1995 through August 31, 1995:

Ms. Catherine Novelli, Office of the U.S. Trade Representative  
Mr. Al Reingold, Federal Bureau of Investigation

- I. During the eight-month period ending August 31, 1995, our firm engaged in political and /or trade activities on behalf of the Taiwan Economic & Cultural Representative Office (TECRO):

D. The Firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below at least one time but not more than three times on legislation relating to the foreign aid, defense, or trade interests of Taiwan during the period January 1, 1995 through August 31, 1995:

Mr. Paul Behrens, Office of Representative Dana Rohrabacher  
Mr. Richard Bush, House Committee on International Relations

**ATTACHMENT G**

14. (a)

**RECEIPTS-MONIES**

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9, and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.

Date	From Whom	Purpose	Amount
1/19/95	Gov't of the State of Bahrain	Fees	\$150,000.00
2/8/95	Taiwan Economic and Cultural Representatives Office (TECRO)	Fees	9,181.00
3/7/95	" " " "	Fees	9,167.00
4/11/95	" " " "	Fees	9,167.00
5/3/95	" " " "	Fees	9,167.00
6/13/95	" " " "	Fees	9,164.67
8/7/95	" " " "	Fees	18,334.00
5/15/95	Embassy of the Republic of Korea	Fees	37,500.00
8/11/95	" " " "	Fees	37,500.00
2/17/95	Japan External Trade Rep. Offices	Fees	12,000.00
5/30/95	" " " "	Fees	24,000.00
2/17/95	Government of Jamaica	Fees	50,000.00
6/30/95	" " " "	Fees	170,000.00
3/31/95	Government of Nicaragua	Fees	40,000.00
8/1/95	" " " "	Fees & Exp.	88,406.65
4/17/95	Government of Quebec	Fees & Exp.	26,148.44
6/5/95	" " " "	Fees & Exp.	28,707.92
8/25/95	" " " "	Fees & Exp.	29,777.77
4/25/95	Republic of Croatia	Fees	75,000.00
5/19/95	" " " "	Exp.	130.63
7/17/95	" " " "	Exp.	850.10
6/20/95	Government of Romania	Fees	174,985.00
7/6/95	Korean Overseas Information Svc.	Fees	70,500.00
8/30/95	Thapawong Int'l Co., Ltd.	Fees	25,000.00
8/31/95	GEC-Marconi, Limited	Fees	30,600.00

**TOTAL: \$1,135,287.10**

ATTACHMENT H

15. (a) **DISBURSEMENTS-MONIES**  
During this 6 month reporting period, have you  
(1) disbursed or expended monies in connection with  
activity on behalf of any foreign principal named in  
Items 8, 9, and 10 of this statement?

Yes

- (2) transmitted monies to any such foreign principal?

No

If yes, set forth below in the required detail and separately  
for each foreign principal an account of such monies,  
including monies transmitted, if any, to each foreign  
principal.

Date: 1/1/95-8/31/95  
Client: Taiwan Economic and Cultural  
Representatives Office (TECRO)  
Purpose: Meals & Entertainment \$ 307.31  
Local Travel 72.00  
Photocopy 238.25  
Postage/Delivery 38.78  
Telephone/Fax 131.71  
Subscriptions/Research 246.71  
Organizational Membership 15.00  
  
TOTAL: \$ 1,049.76

Date: 1/1/95-8/31/95  
Client: Embassy of the Republic of Korea  
Purpose: Meals & Entertainment \$ 405.90  
Local Travel 209.59  
Photocopy 396.25  
Postage/Delivery 263.48  
Subscriptions/Research 278.18  
Telephone/Fax 177.74  
Travel Expenses 2,707.38  
  
TOTAL: \$ 4,438.52

ATTACHMENT H. Pg. 2

Date: 1/1/95-8/31/95  
Client: Government of Jamaica  
Purpose: Meals & Entertainment \$ 634.49  
Local Travel 699.25  
Photocopy 2,635.50  
Postage/Delivery 397.98  
Subscriptions/Research 571.54  
Telephone/Fax 690.56  
Travel Expenses 1,525.80  
Consultant Fees & Expenses 62,038.23  
  
TOTAL: \$69,193.35

Date: 1/1/95-8/31/95  
Client: Government of Nicaragua  
Purpose: Meals & Entertainment \$ 621.47  
Local Travel 788.23  
Photocopy 1,917.07  
Postage/Delivery 1,259.04  
Subscriptions/Research 1,171.60  
Telephone/Fax 544.03  
Travel Expenses 7,927.50  
  
TOTAL: \$14,228.94

Date: 1/1/95-8/31/95  
Client: Government of the State of Bahrain  
Purpose: Meals & Entertainment \$ 293.34  
Local Travel 277.89  
Photocopy 1,081.25  
Postage/Delivery 272.00  
Subscriptions/Research 430.48  
Telephone/Fax 300.73  
Travel Expenses 1,466.00  
  
TOTAL: \$ 4,121.69

ATTACHMENT H. Pg. 3

Date: 1/1/95-8/31/95  
Client: Japan External Trade Representatives Offices  
Purpose: Meals & Entertainment \$ 129.13  
Local Travel 19.00  
Photocopy 305.75  
Postage/Delivery 1.97  
Subscriptions/Research 229.24  
Telephone/Fax 84.42  
Travel Expenses 2.00  
  
TOTAL: \$ 771.51

Date: 1/1/95-8/31/95  
Client: Korean Overseas Information Service  
Purpose: Meals & Entertainment \$ 89.03  
Local Travel 167.60  
Photocopy 473.25  
Postage/Delivery 277.89  
Subscriptions/Research 75.61  
Telephone/Fax 320.55  
Travel Expenses 55.00  
Consultant Fees & Expenses 30,440.79  
  
TOTAL: \$ 31,899.72

Date: 1/1/95-8/31/95  
Client: Government of Quebec  
Purpose: Meals & Entertainment \$ 1,438.74  
Local Travel 441.00  
Photocopy 1,229.63  
Postage/Delivery 385.20  
Subscriptions/Research 360.44  
Telephone/Fax 627.84  
Travel Expenses 5,404.91  
Consultant Fees 38,828.00  
  
TOTAL: \$ 48,715.76

**ATTACHMENT H. Pg. 4**

Date:	1/1/95-8/31/95		
Client:	Republic of Croatia		
Purpose:	Meals & Entertainment	\$	1,170.24
	Local Travel		568.32
	Photocopy		2,561.30
	Postage/Delivery		1,868.40
	Subscriptions/Research		320.39
	Telephone/Fax		1,941.97
	Travel Expenses		4,092.15
	Consultant Fees		5,000.00
		TOTAL:	\$ 17,522.77
Date:	1/1/95-8/31/95		
Client:	Government of Romania		
Purpose:	Meals & Entertainment	\$	614.91
	Local Travel		187.59
	Photocopy		274.44
	Postage/Delivery		236.24
	Subscriptions/Research		708.76
	Telephone/Fax		614.84
	Travel Expenses		14,001.23
	Consultant Fees		600.00
		TOTAL:	\$ 17,238.01
Date:	1/1/95-8/31/95		
Client:	GEC-Marconi, Limited		
Purpose:	Meals & Entertainment	\$	83.94
	Telephone/Fax		40.03
		TOTAL:	\$ 123.97
Date:	1/1/95-8/31/95		
Client:	Thapawong International Co., Ltd.		
Purpose:	Meals & Entertainment	\$	134.51
	Postage/Delivery		122.70
	Travel Expenses		236.30
		TOTAL:	\$ 493.51
		OVERALL TOTAL:	\$ 209,797.51

ATTACHMENT I

15. (c) **DISBURSEMENTS-POLITICAL CONTRIBUTIONS**  
During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes

If yes, furnish the following information:

<u>Date of Contribution</u>	<u>Recipient</u>	<u>Amount</u>
<u>Denis M. Neill</u> 2/10/95	Citizens Committee for Gilman for Congress	\$ 600.00
<u>John E. Bircher III</u> 01/23/95	Republican National Comm.	\$ 50.00
05/24/95	Callahan for Congress	\$ 100.00
<u>Samuel M. Hoskinson</u> 02/28/95	Dole for President	\$ 1,000.00
<u>Robert L. Downen</u> 03/17/95	Dole for President	\$ 250.00
<u>Stephen E. Lamar</u> 04/14/95	Dole for President	\$ 100.00
<u>Joseph H. Boghossian</u> 03/20/95	Dole for President	\$ 50.00
06/12/95	Dole for President	\$ 100.00
06/12/95	Dole for President	\$ 100.00

ATTACHMENT I. Pg. 2

William A. Roberts

4/27/95	Comite Amigos de Celeste Benitez	\$ 250.00
6/7/95	Clinton/Gore '96 Primary Committee	\$ 1,000.00
6/29/95	Tim Johnson for South Dakota	\$ 250.00
6/29/95	Peter Deutsch for Congress	\$ 250.00

Robert E. Carlstrom

1/12/95	Thomas J. Bliley for Congress Committee	\$ 1,000.00
5/4/95	Phil Gramm for President, Inc.	\$ 1,000.00

**ATTACHMENT J**

17. Identify each such foreign principal.

Republic of Croatia, Office of the Presidency  
Government of Nicaragua  
Government of Quebec  
Government of Romania  
Government of Jamaica