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1. Name of registrant A1 Paul Lefton Company Inc.		2. Registration No. 04912	
3. Nature of material (<i>A concise account of the nature of the propaganda material filed</i>) Press Release			
4. Title of material, if any "Capital Investment In Scotland By Companies Worldwide Reaches \$1.9 Billion"		5. Name of foreign principal on whose behalf this material was transmitted. Locate In Scotland	
6. Means of transmission Wire and Mail	7. Dates of transmission 6/26/95	8. Total copies transmitted 160	
9. List addresses from which material was transmitted: A1 Paul Lefton Company Inc. 100 Independence Mall West Philadelphia, PA 19106-2399		10. List states and territories of the United States to which material was transmitted: All	
11. Types of recipients (<i>Give number of organizations in each group</i>) Libraries _____ Public officials _____ Newspapers <u>160</u> Press services of associations _____ Educational institutions _____ Civic groups _____ Other (<i>specify</i>) _____		12. List names and addresses of persons or organizations receiving 100 copies or more: None	

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Name of station, organization, or theater using
(including city and state)


Date or dates broadcast shown

Estimated attendance
(for film(s))

Not Applicable

14. Have two copies of this material been filed with the Department of Justice? Yes No

15. Has this material been labeled as required by the act? Yes No

Date of report	Name and title	Signature
6/28/95	Raymond D. Scanlon. VP/CFO	



Scottish Enterprise

FOR IMMEDIATE RELEASE

**CONTACT: Lori Pickford/ for Locate in Scotland
215/351-4256**

**CAPITAL INVESTMENT IN SCOTLAND BY COMPANIES
WORLDWIDE REACHES \$1.9 BILLION**

STAMFORD, Connecticut June 26, 1995 -- Scotland continued to enhance its position in the past year as one of the premier European locations for companies to establish operations. Businesses around the globe announced capital investments of \$1.9 billion planned for Scotland in the year ended March 31 -- the first time Scotland has approached the \$2 billion mark. The figures were revealed in the Locate in Scotland Annual Review for 1994-1995, published this week.

The \$1.9 billion capital investment planned by businesses worldwide comprises a total of 130 projects scheduled for Scotland and the creation of 15,067 jobs.

The Scottish Office Industry Department and Locate in Scotland -- a government agency that provides assistance to overseas companies considering investing in Scotland -- were responsible for attracting 97 of these projects, representing a planned capital investment of \$1.8 billion and 12,329 jobs.

In addition, 33 more projects involving the scheduled investment of \$155 million and 2,738 jobs were planned by other companies.

Among the major U.S. companies that announced new projects during the past year are Motorola, Compaq, Adobe Systems, JABRA Corporation, International Components Corporation (ICC) and Madison Cable Corporation.

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Once again electronics-related companies in the computer, semiconductor, telecommunications and information systems industries together accounted for the largest number of projects -- 32 in total, up two from 1993-94. These projects were capital intensive, involving 78 percent of planned capital investment and 42 percent of planned jobs handled by the government agencies. The next largest industry sector was services and software, with 14 percent of projects and proposed expenditures worth \$71 million.

North American companies continued to be the dominant source of foreign investment in Scotland in the period with 41 government-assisted projects worth \$574 million, accounting for 5,738 jobs. Numbers for both projects and planned jobs have increased incrementally from previous years -- a trend that confirms Scotland's attractiveness to US and Canadian companies.

The next biggest source of foreign investment came from Asia Pacific companies with 9 projects totaling \$981 million planned investment and 2,259 jobs.

Expansion investment by North American companies that already have operations in Scotland continues to be a notable trend - especially within the electronics industry. "This is a strong testament to the fact that North American companies not only find Scotland an attractive start-up location, but once there are compelled to remain and grow," said Steven Bennett, Director of Locate in Scotland for North America, which has its U.S. headquarters in Stamford, Conn.

Seventy of the Fortune 500 companies have manufacturing plants in Scotland. They are part of approximately 425 foreign high-technology companies with facilities in Scotland.

Ten percent of the world's personal computers are produced in Scotland's Silicon Glen, a 70-mile-wide area stretching across central Scotland, including Glasgow and Edinburgh. The region is home to operations for five of the industry's top ten PC and workstation manufacturers.

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