

For Six Month Period Ending MAR 31 2006  
(Insert date)

I - REGISTRANT

4777

1. (a) Name of Registrant

(b) Registration No.

DEVELOPMENT COUNSELLORS INTERNATIONAL

(c) Business Address(es) of Registrant

461 Park Ave South  
New York, NY 10016

2. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address

Yes

No

(2) Citizenship

Yes

No

(3) Occupation

Yes

No

(b) If an organization:

(1) Name

Yes

No

(2) Ownership or control

Yes

No

(3) Branch offices

Yes

No

(c) Explain fully all changes, if any, indicated in items (a) and (b) above.

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IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C<sup>1</sup>, state whether any changes therein have occurred during this 6 month reporting period.

Yes

No

If yes, have you filed an amendment to the Exhibit C?

Yes

No

If no, please attach the required amendment.

<sup>1</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name Position Connection Ended

(b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name Residence Address Citizenship Position Date Assumed

5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes  No

If yes, identify each such person and describe his service.

(b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes  No

If yes, furnish the following information:

Name Position or connection Date terminated

(c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes  No

If yes, furnish the following information:

Name Residence Address Citizenship Position Date Assumed

6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes  No

N/A

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?  
Yes  No

If yes, furnish the following information:

Name of foreign principal

Date of termination

8. Have you acquired any new foreign principal<sup>2</sup> during this 6 month reporting period?  
Yes  No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principals<sup>2</sup> whom you continued to represent during the 6 month reporting period.

*Hong Kong Tourism Board  
Korea Trade Investment Promotion Agency  
Swedish Travel & Tourism Council  
Tourism Tasmania  
UK Trade & Investment  
Welsh Development Agency*

10. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A<sup>3</sup> Yes  No   
Exhibit B<sup>4</sup> Yes  No  *N/A*

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

<sup>2</sup> The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

<sup>3</sup> The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>4</sup> The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

Hong Kong Tourism - PR & promotional activities to attract tourists to Hong Kong  
TASmania - PR program covering trade & media  
Sweden - PR activities to attract tourists  
Korea - Prospect Development to attract business to Korea  
UKTI - Prospect Development to attract business to the U.K.  
Wales - Prospect Development to attract business to Wales.

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>5</sup> as defined below? Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes  No

If yes, describe fully.

<sup>5</sup> The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes  No

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies<sup>6</sup>

Date	From Whom	Purpose	Amount
10/1/05 - 3/31/06	Hong Kong	Professional Fee	60,000.00
10/1/05 - 3/31/06	Korea	Professional Fee	18,948.00
10/1/05 - 3/31/06	Sweden	Professional Fee	15,000.00
10/1/05 - 3/31/06	Tasmania	Professional Fee	54,000.00
10/1/05 - 3/31/06	UKTI	Professional Fee	32,500.00
10/1/05 - 3/31/06	Wales	Professional Fee	145,500.00
Total			325,948.00

(b) RECEIPTS - FUND RASING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign<sup>7</sup>, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes  No

If yes, have you filed an Exhibit D to your registration? Yes  No

If yes, indicate the date the Exhibit D was filed. Date \_\_\_\_\_

(c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>9</sup> other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes  No

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
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6, 7 A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e))  
 8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.  
 9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, and 9 of this statement? Yes  No

(2) transmitted monies to any such foreign principal? Yes  No

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

*All expense monies were paid in the USA*

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
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Total

**(b) DISBURSEMENTS-THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value<sup>10</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes

No

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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**(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>11</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes

No

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
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10, 11 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials<sup>12</sup>?  
Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Internet
- Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) \_\_\_\_\_

21. What language was used in the informational materials:  
 English  Other (specify) \_\_\_\_\_

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes  No

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes  No

12 The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

**VI--EXECUTION**

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

4/24/06

(Type or print name under each signature<sup>13</sup>)

Carrie Nepo

CARRIE NEPO

<sup>13</sup> This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.





**U.S. Department of Justice**

**Criminal Division**

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*Washington, DC 20530*

THIS FORM IS TO BE AN OFFICIAL ATTACHMENT TO YOUR CURRENT SUPPLEMENTAL STATEMENT -  
PLEASE EXECUTE IN TRIPLICATE

SHORT-FORM REGISTRATION INFORMATION SHEET

SECTION A

The Department records list active short-form registration statements for the following persons of your organization filed on the date indicated by each name. If a person is not still functioning in the same capacity directly on behalf of the foreign principal, please show the date of termination.

**Short Form List for Registrant: Development Counsellors International**

<u>Last Name</u>	<u>First Name and Other Names</u>	<u>Registration Date</u>	<u>Termination Date</u>	<u>Role</u>
Bendel	Margaret R.	03/12/1993		
Levine	Andrew T.	03/12/1993		



U.S. Department of Justice

Criminal Division

Washington, DC 20530

SECTION B

In addition to those persons listed in Section A, list below all current employees rendering services directly on behalf of the foreign principals(s) who have not filed short-form registration statements. (Do not list clerks, secretaries, typists or employees in a similar or related capacity). If there is some question as to whether an employee has an obligation to file a short-form, please address a letter to the Registration Unit describing the activities and connection with the foreign principal.

Name	Function	Date Hired

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Title: \_\_\_\_\_

For Immediate Release

## **HONG KONG'S SEPTEMBER ARRIVALS REACH 1.78M**

LOS ANGELES (November 2005) – Hong Kong welcomed 1,787,728 visitors in September, a 5.9% increase over the same month in 2004, the Hong Kong Tourism Board (HKTB) has announced. This raised cumulative arrivals for January-September 2005 to 16,953,651, a year-on-year increase of 7.6%

The greatest increases in arrivals continued to come from long-haul markets, with Europe, Africa and the Middle East growing by 35.0% (139,353 visitors), and Australia, New Zealand and South Pacific by 32.4% (58,219). Individual markets registering double-digit growth were France (+37.9%), Australia (+33.2%), Germany (+24.5%), Thailand (+22.7%), India (+19.3%), the United Kingdom (+18%) and South Korea (+16.5%). Other regional markets showing increases in arrivals were South and Southeast Asia (+10.6%, 172,260), The Americas (+10.5%, 118,122), North Asia (+3.2%, 165,492) and Mainland China (+1.4%, 925,417), while Taiwan registered marginal growth of 0.6% (171,075).

“The excellent results from long-haul markets once again reflects the HKTB’s efforts to attract visitors from all our major volume providers around the world,” said HKTB Executive Director Clara Chong. “It’s also encouraging to see significant increases from several short-haul markets.

“As for our largest single market, Mainland China, it provided more than half Hong Kong’s visitors in September. While the percentage increase in arrivals was relatively modest, we nonetheless welcomed more than 925,000 visitors from the Mainland, which is an extraordinarily high base of consumers,” Ms Chong added.

The next few months will see heavy promotion of Hong Kong in all key overseas markets, as the HKTB progressively rolls out its 2006 Discover Hong Kong Year campaign. This integrated global promotion is currently being launched to long-haul consumers, and will be rolled out in short-haul markets towards the end of this year.

### **Overall Arrival Statistics**

- Tourism arrivals to Hong Kong numbered 1,787,728 in September, a 5.9% year-on-year increase. Cumulative arrivals for the first nine months of 2005 have now reached 16,953,651, representing growth of 7.6%.

### **Statistics by Markets**

- **Mainland China** provided 925,417 arrivals in September, 1.4% more than in the same month in 2004. This raised the cumulative 2005 total for January to September to 9,177,443, a year-on-year increase of 2.2%. The 371,530 arrivals under the Individual Visit Scheme (IVS) were 14.4% higher than in the previous September, and represented 40.1% of all Mainland visitors. The cumulative IVS total for the first nine months of the year now stands at more than 4 million, 44.2% of all arrivals from the Mainland and a 37.1% increase over 2004.

- September arrivals from **Taiwan** grew by a marginal 0.6% to 171,075, taking the cumulative total thus far for the year to 1,589,297 (+2.9%).
- **South and Southeast Asia** showed healthy growth of 10.6% to 172,260, which raised the total number of visitors from the region between January and September to 1,661,037, 17.8% more than in the same period in 2004. Of individual markets, Singapore provided the greatest volume (39,583, +9.9%), followed by the Philippines (29,863, +9.5%), Malaysia (26,323, +3.3%), India (23,883, +19.3%) and Thailand (22,825, +22.7%).
- Arrivals from **North Asia** in September grew by 3.2% to 165,492, bringing the cumulative total for the region to 1,358,974, a 15.3% increase over 2005. While visitor numbers from South Korea in September jumped by 16.5% to 52,034, arrivals from Japan slipped by -2.0% (113,458).
- All key long-haul regions grew in September, led by the 35.0% (139,353) increase from **Europe, Africa and The Middle East**. Arrivals from **Australia, New Zealand and South Pacific** grew by 32.4% to 58,219 and from **The Americas** by 10.5% to 118,122. Total January-September arrivals from each market increased by 27.1% (1,222,196), 32.9% (452,622) and 13.7% (1,123,415) respectively.

### **Same-Day In-Town Visitors**

- Some 61.1% of all visitors to Hong Kong in September stayed in the city for at least one night, compared with 60.6% in the same month last year. Australia, New Zealand and South Pacific had the highest percentage of overnight arrivals, at 81.0%.
- Between January and September 2005, 63.1% of all visitors stayed for one night or more, slightly higher than the 62.9% recorded in 2004.

### **Hotel Occupancy**

- Hotel occupancy across all categories of hotels and tourist guest houses in September was 82.0%, a two percentage-point fall compared with the 2004 figure. This partially reflects the 6.0% increase in Hong Kong's room supply during the past 12 months.
- Visitors' most favored geographic locations in September were Tsim Sha Tsui and Yau Ma Tei/Mong Kok, where hotels recorded an occupancy rate of 85%.
- The average achieved hotel room rate across all hotel categories and districts was US\$103, 15.0% higher than in September 2004.
- The average hotel occupancy for January-September 2005 is 84%, two percentage points lower than in 2004. The average achieved hotel room rate is US\$95, 14.8% higher than in the first nine months of 2004.

For more information about Hong Kong, visit [www.DiscoverHongKong.com/usa](http://www.DiscoverHongKong.com/usa) or call 1-800-282-HKTB (4582).

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For Immediate Release

## **2005 Hong Kong WinterFest Creates Seasonal Sensations for Families With Festive Decorations, Activities, Shopping and Dining**

LOS ANGELES (November 2005) – The 2005 Hong Kong WinterFest, slated to run from November 25 to January 2, promises a warm, joyful and unforgettable winter holiday for family visitors. Sponsored for the fourth consecutive year by the Hong Kong Tourism Board (HKTB), the Mega Event will be bigger and better than ever this year, with an expanded Santa's Town, more festive activities and programs, and a multitude of special shopping and dining promotions.

Plans call for **Santa's Town** in Central to extend beyond Statue Square and into Chater Garden during weekends and public holidays. The focal points will be the **Snowy Chapel** and a two-story-high **Santa's Clock Tower**. Bejeweled with dazzling decorations and glittering lights, Hong Kong's central business district will be transformed into a picturesque European-style Christmas town.

The 2005 Hong Kong WinterFest will continue to carry the theme of "Love and Care," according to Clara Chong, HKTB Executive Director. "We're putting in even more family-friendly elements," she explained. "As well as attracting family visitors, we want to encourage business travelers to bring along their families and companions during their visit to Hong Kong."

To create a truly unique and memorable Christmas experience for families, Santa's Town will feature various themed settings. These include **Santa's Lodge**, where children can take photos with Santa Claus from Finland; **Santa's Workshop**, where children can learn to bake Christmas snacks; **Buddies Photo Corner** for children to put on Christmas costumes and pose for snapshots; and an exhibition of **Madame Tussaud's** wax figures that include the British Royal Family and such international celebrities as Jackie Chan and David Beckham.

To conjure up the festive spirit, the HKTB is bringing in more Christmas traditions, such as the **Festive Calendar**. The calendar will provide reminders that

Christmas is coming, as well as candies for children to enjoy each day. In addition, a **Nativity Corner** will display Christmas collectibles and ornaments relating to the birth of Jesus. Owing to the popularity last year, the pedestrian tunnel connecting Statue Square and Star Ferry will again be transformed into **Mistletoe Boulevard** festooned with overhanging mistletoe. A **Music Village** will be installed at the base of the 100-foot tall **Dazzling Christmas Tree** to provide nightly musical performances.

As in past years, visitors and local residents can hang wishing cards prepared by the HKTB in Santa's Town to make their wishes. During weekends and public holidays, there will be performances and carol singing by local and international performing groups. The HKTB will also package a wide variety of other activities during the WinterFest period to enrich the visitor experience.

### **Restaurants, Shops Offer Special Promotions**

Another appealing dimension of the WinterFest is that close to 4,000 merchant outlets and restaurants have agreed to offer visitors shopping and dining privileges. The HKTB will produce a *Hong Kong WinterFest Passport to Special Offers* highlighting offers by merchants accredited under the Quality Tourism Services program.

Visitors to Hong Kong can also take advantage of numerous other sports, cultural and entertainment events taking place during WinterFest. Performances range from a **Bruce Lee Festival** on November 25 – December 1 to a **Cantonese Opera Fiesta** on November 27 to the **Farewell Tour Luciano Pavarotti Live in Hong Kong** concert on December 2. **Hong Kong Disneyland's Magical Christmas** will be celebrated from December 1-31, and the **Ocean Park Christmas Sensation** is scheduled from December 17 – January 2. On the sports front, the **World Squash Open** is set for November 27 – December 4; the **Hong Kong Open Golf Tournament** runs from December 1 – 4; the **2005 Hong Kong International Races** is expected to attract horsemen, owners and spectators from around the globe on December 11; and the **10th Tour of South China Sea** cycling competition is slated for December 26.

For more information about Hong Kong, visit [www.DiscoverHongKong.com/usa](http://www.DiscoverHongKong.com/usa) or call 1-800-282-HKTB (4582).

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For Immediate Release

## **HKTB Challenges Trade Partners to Win Free Journey of Discovery to Hong Kong**

LOS ANGELES (November 2005) – As the Hong Kong Tourism Board (HKTB) progressively rolls out its 2006 Discover Hong Kong Year campaign around the world, members of the travel trade are being encouraged to take part in the 2006 Discover Hong Kong Challenge, a fun-to-play, yet educational, interactive online game.

The Challenge is designed to arm retail and wholesale front-line travel agents with greater knowledge of the city's new and existing tourism products, so they can promote Hong Kong more creatively and effectively in their home markets. Divided into four parts, the game involves drag-and-drop, memory and quiz elements, culminating in an open-ended question that all contestants must complete. Winners of the Challenge, who have completed all the sections and submitted the best written responses, will receive one of 100 exclusive three-day familiarization visits to Hong Kong on February 17-19, 2005, so they can fully experience their own Journey of Discovery in the city.

In addition to heightening and sustaining awareness of the 2006 Discover Hong Kong Year campaign among the trade, the Challenge offers a novel means of spreading the word and creating excitement about Hong Kong, building online links with previously untapped travel agents, and improving communications with existing partners. The game will be followed up by a re-vamped on-line Hong Kong Specialist program, which provides training for overseas agents.

Travel agents around the world can access the Challenge at [www.SpecialistHK.com/Challenge](http://www.SpecialistHK.com/Challenge) or via the HKTB's PartnerNet travel trade web site. The English version of the 2006 Discover Hong Kong Challenge is already available online. The closing date for the game is December 15.

For more information about Hong Kong, visit [www.DiscoverHongKong.com/usa](http://www.DiscoverHongKong.com/usa) or call 1-800-282-HKTB (4582).

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4  
For Immediate Release

## **SUSTAINED LONG-HAUL GROWTH HELPS BOOST MONTHLY ARRIVALS TO HONG KONG TO A NEW OUTRIGHT RECORD**

LOS ANGELES (October 2005) – The Hong Kong Tourism Board (HKTB) has announced that tourism arrivals to Hong Kong continued to grow in August, with a 2.6% rise over the same month in 2004. The increase brought the visitor total to 2,120,635, an outright record for a single month. It also raised cumulative arrivals for the first eight months of 2005 to 15,165,923, a year-on-year increase of 7.8%

As in previous months in 2005, the increase in arrivals was largely driven by continued robust performance from several long-haul markets. Australia, New Zealand and South Pacific registered especially outstanding growth of 42.8%, which boosted monthly arrivals from the region to 47,947. Europe, Africa and the Middle East also showed a solid double-digit increase of 29.6%, which took monthly arrivals from this region to 138,739.

While 175,613 arrivals from South and Southeast Asia represented year-on-year growth of just 1.8%, this partly reflects the very high growth last year resulting in a high base of visitors achieved in August 2004. Modest growth was also seen from The Americas (+7.6%, 118,553), North Asia (+2.6%, 159,990) and Taiwan (+1.5%, 198,992).

HKTB Executive Director Clara Chong noted the exceptional performance of such long-haul markets as Australia, France and Germany, and the continued strong growth from key volume providers including South Korea and the United Kingdom. “It’s especially noteworthy that we’ve achieved these increases in what is traditionally a low season for travel from these markets, as we have fewer business visitors. These encouraging figures not only reflect the HKTB’s determination to maintain a balanced portfolio of visitors, but also our efforts to attract leisure visitors from long-haul markets with our Hong Kong Shopping Festival promotions,” she said.

“The excellent results are a reflection of a highly positive perception of Hong Kong in long-haul markets,” Ms Chong added. “For example, readers of *The Guardian* and *The Observer* – two of Britain’s leading upmarket newspapers – have chosen Hong Kong as their third favourite overseas city, and the top in Asia, while Australia’s *Luxury Travel* magazine rated it fifth in the world and first in Asia. This is a wonderful recognition of Hong Kong’s great diversity as a destination and the amazing variety of experiences we offer our visitors.

“As for our largest source market, Mainland China, while we’ve enjoyed phenomenal arrival increases following the progressive implementation of the Individual Visit Scheme [IVS], we

-more-

recognise the challenges in achieving further growth on our very high consumer base,” said Ms Chong. “We aim to expand our visitor portfolio by showcasing Hong Kong’s new attractions, and developing new promotions and sightseeing packages to broaden Hong Kong’s appeal among Mainland consumers beyond shopping and dining.”

### Analysis by Markets, August and January–August 2005

**Mainland China** provided 1,221,159 arrivals in August, 57.6% of all visitors for the month, which was a –1.4% decrease on the previous year. This brought the cumulative 2005 total from Hong Kong’s biggest market to 8,252,026, 2.3% higher than in 2004. Between January and August, the Mainland also accounted for 54.4% of all arrivals to Hong Kong. IVS visitors in August numbered 616,707, 50.5% of all Mainland arrivals, which raised the January-August total to 3.69 million. While this high percentage of IVS arrivals reflects the increased demand for leisure travel during the school holiday period, the exceptionally wet weather in Hong Kong and Southern China exerted a negative pull on holiday traffic, especially from Guangdong province. The slightly lower overall arrivals are also due to the traditional dip in business travel at this time of year.

The 198,992 visitors from **Taiwan** represented a 1.5% increase over 2004, taking the total for the first eight months of the year to more than 1.41 million, a 3.1% increase. Promotions for the Hong Kong Shopping Festival and travel to Hong Kong from secondary cities yielded positive results among leisure travellers. The encouraging increase in overnight stays among Taiwan arrivals also continued in August, with 33.1% of visitors spending at least one night in the city compared with 31.8% in 2004. This brought the cumulative percentage of overnight visitors from Taiwan between January and August to 28.9%, three percentage points higher than in 2004.

Arrivals from **South and Southeast Asia** grew by 1.8% to 175,613 in August, a modest increase partially reflecting a tendency throughout the region to defer travel until after the opening of Hong Kong Disneyland. Singapore provided the greatest number of visitors (40,969, +5.4%), encouraged by a range of Hong Kong Shopping Festival packages from wholesalers, as well as attractive airfares from both low-cost and major carriers. Similarly, August arrivals from Thailand grew by 9.3% to 29,347, stimulated by Hong Kong Shopping Festival promotions and special airline packages, while competitive airfares and integrated media promotions also helped to boost travel from India, which increased by 6.1% to 21,097. On the other hand, arrivals from the Philippines declined by 8.7% to 25,474, which reflected the availability of keenly priced airfares to such competing destinations as Bangkok, while those from Malaysia fell by a more modest 2.9%, due to the effect of domestic travel promotions and deferrals in the expectation of attractive September offers. More than 1.48 million visitors from South and Southeast Asia travelled to Hong Kong between January and August, 18.7% more than in 2004.

South Korea continued to provide the impetus to arrivals growth from **North Asia**, which showed a 2.6% year-on-year increase in August to 159,990. Of these, 61,937 (+17.5%) came from Korea, driven by a wide range of Hong Kong Shopping Festival packages and continued promotional activities. On the other hand, a combination of the beginning of the school year and a three-day traditional festival to pay respects to ancestors resulted in a 5.1% contraction in

arrivals from Japan, as many consumers preferred to stay at home. The HKTB is exploring a number of platforms designed to stimulate interest in Hong Kong, especially among younger Japanese consumers. In spite of the continued uncertainty in Japan, cumulative arrivals from North Asia for the first eight months of 2005 stand at more than 1.19 million, a 17.3% year-on-year increase.

The 42.8% growth in August arrivals from **Australia, New Zealand and South Pacific**, which took visitor numbers to 47,947, was the highest regional increase this month. Australia provided 39,951 visitors, a 41.4% growth that was encouraged by promotions for the Hong Kong Shopping Festival, ongoing low airfares and increased passenger capacity on the Sydney-Hong Kong and Sydney-Hong Kong-London routes. Altogether, Hong Kong welcomed 394,403 visitors from Australia, New Zealand and South Pacific between January and August, a year-on-year increase of 33.0% that also makes it the fastest-growing regional source market in 2005.

Another strong performer was **Europe, Africa and the Middle East**, with 138,739 visitors, 29.6% higher than in August 2004. While the United Kingdom was the biggest single national market from the region, with 34,031 (+11.6%) visitors, higher growth rates were recorded from France (+23.3%, 18,005) and Germany (+16.1%, 15,158). A number of factors encouraged the solid growth from Europe, including increased passenger capacity from both London and Frankfurt, consumer promotions for the Hong Kong Shopping Festival in the UK and France, and a tactical newspaper campaign in Germany. Cumulative arrivals from this region for the first eight months of the year reached more than 1.08 million, 26.1% higher than in the same period in 2004.

August arrivals from **The Americas** grew by 7.6% to 118,553. These included 87,455 (+4.3%) visitors from the United States and 23,189 (+5.3%) from Canada, the increases from both markets stimulated by promotional campaigns for the Hong Kong Shopping Festival, as well as additional passenger capacity on air services from Los Angeles. Total arrivals from the Americas between January and August have passed the 1.0 million mark, a 14.1% year-on-year increase.

### **Same-Day In-Town Visitors**

Some 65.8% of all visitors to Hong Kong during August stayed in the city for at least one night, compared with 66.7% during the same month in 2004. The other 34.2%, who are classified as same-day in-town visitors, were either returning home or departing for another destination on the same day as arrival.

Most long-haul visitors stay for at least one night, including 77.5% of August arrivals from The Americas, 80.4% from Australia, New Zealand and South Pacific, and 75.9% from Europe, Africa and the Middle East, while 72.9% of arrivals from South and Southeast Asia were also classified as overnight visitors. In contrast, 33.1% of visitors from Taiwan stayed overnight, as many travellers from the island transit to and from Mainland China or other regional destinations via Hong Kong.

Between January and August 2005, 63.3% of all visitors stayed for one night or more, slightly higher than the 63.1% recorded in 2004.

### **Hotel Occupancy**

Hotel occupancy across all categories of hotels and tourist guest houses in August was 86%, a four percentage-point drop compared with the 2004 figure that partially reflects the 4.9% increase in Hong Kong's room supply during the past 12 months. The highest tariff hotels averaged 80%, five percentage points lower than in August 2004, while those in the second and third tiers recorded 87% and 89% respectively. Visitors' most favoured geographic location in August was Yau Ma Tei/Mong Kok, where hotels recorded an occupancy rate of 90%. The average achieved hotel room rate across all hotel categories and districts was US\$100, or 8.4% higher than in August 2004.

The average hotel occupancy for January-August 2005 is 84%, two percentage points lower than in 2004. The average achieved hotel room rate is US\$112, or 16.3% higher than in the first eight months of 2004.

### **Notes to Editors**

1. Arrivals to Hong Kong in August reached more than 2.12 million, a record number of visitors in a single month.
2. The best-ever August arrival figures also continue the trend of setting a new record for each month of the year to date.
3. Hong Kong's arrivals growth in August, as in previous months in 2005, was led by long-haul markets. Australia, New Zealand and South Pacific and Europe, Africa and the Middle East were the best-performing regions, with year-on-year growth of 42.8% (to 47,947) and 29.6% (to 138,739) respectively. Arrivals from The Americas also increased by 7.6% (118,553).
4. Occupancy across all categories of hotels and tourist guest houses in August was 86%. While this represents a four percentage point drop since 2004, it also partially reflects the 4.9% increase in room supply over the past 12 months. However, the average achieved room rate across all hotel categories and districts in August was 8.4% higher than in 2004, at US\$100.

For more information about Hong Kong, visit [www.DiscoverHongKong.com/usa](http://www.DiscoverHongKong.com/usa) or call 1-800-282-HKTB (4582).

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For Immediate Release

**Hong Kong Launches 2006 Discover Hong Kong Year in USA**  
*Major New Tourism Attractions and Infrastructure Coming On-Stream in 2006*

LOS ANGELES (October 2005) – With an unprecedented abundance of major new tourism attractions and developments opening in the coming year, the Hong Kong Tourism Board (HKTB) is launching a massive new 2006 Discover Hong Kong Year campaign designed to put Hong Kong center stage as a world-class travel destination. The global marketing campaign is being launched in the United States in New York City on October 19 and in Los Angeles on October 20.

The 2006 Discover Hong Kong Year campaign positions Hong Kong as one of the world's most dynamic travel destinations with many new must-see cultural and natural attractions, a wider array of hotel accommodations and more value-added offers that will pique the interest of seasoned and savvy travelers alike. The initiative will also inject exciting new elements into Hong Kong's signature Mega Events, such as the International Chinese New Year Celebration and WinterFest, thus enhancing Hong Kong's appeal as a continually evolving destination.

"The 2006 Discover Hong Kong Year campaign reinforces our image as one of the world's hottest, must-visit destinations," said Clara Chong, HKTB Executive Director, who unveiled the campaign at both launch events with the help of a lively video presentation. Hong Kong's new attractions, in addition to its wealth of existing favorites and hidden treasures, "coincides with an extremely positive outlook for tourism and strong global interest in Asia and Mainland China," she noted. Last year, Hong Kong welcomed more than 1 million U.S. residents, the highest number of visitors from America ever, according to Ms. Chong.

Among the most notable new tourism attractions and infrastructure projects opening in Hong Kong this year and next are the following:

**Ngong Ping 360** – Destined to become one of Hong Kong's must-do attractions when it opens in early 2006, Ngong Ping 360 includes a stunning new cable car service

-more-

## **Hong Kong Launches 2006 Discover Hong Kong Year in USA...page 2**

that will run from Tung Chung by the airport to Po Lin Monastery and the Giant Buddha, the world's tallest outdoor seated bronze Buddha statue. The Ngong Ping Skyrail journey not only improves access to this popular cultural attraction, but also gives visitors stunning views of the green mountain scenery of Lantau Island. In addition, Ngong Ping Village contains two major themed attractions: Walking with Buddha and Monkey's Tale Theater, as well as Ngong Ping Tea House and variety of retail, dining and entertainment experiences.

**Hong Kong Wetland Park** – Situated between Mai Po Marshes Nature Reserve and Tin Shui Wai New Town, this new wetland park is ideal for bird-watchers and other nature lovers. The nature reserve is already one of Asia's premier wildlife hot spots as a vital resting and feeding ground for more than 300 species of birds, many endangered. During the winter, the reserve and surrounding areas are home to 50,000 migratory birds. A new Visitor Center is opening with audio-visual shows, wildlife models, interactive computer activities and extensive wetland and outdoor exhibits.

**Hong Kong Disneyland** – Located on Lantau Island, this world-class theme park and resort combines traditional Disney favorites with original attractions designed just for Hong Kong. Visitors to the resort will have a magical journey through three themed lands, a charming Main Street USA and two Disney-style hotels. Eight restaurants and 11 specialty stores will offer a diverse range of food and souvenirs.

**AsiaWorld-Expo** – Unrivalled in its ability to accommodate large events, the new AsiaWorld-Expo was designed to enhance Hong Kong's position as the convention and exhibition hub of the Asia-Pacific region. It offers 489,000 square feet of contiguous hall space, plus additional exhibition halls and meeting rooms. One of the additional halls can be refitted as an arena-style, multipurpose hall capable of seating 13,500 for plenary sessions or performances.

AsiaWorld-Expo is located next to the Hong Kong International Airport, which offers connections to more than 140 cities worldwide on some 75 airlines. The center also has its own dedicated Mass Transit Railway station, which will link to Hong Kong Island, Kowloon and parts of the New Territories. In addition, a cross-boundary ferry

-more-

terminal will give travelers easy access to key destinations in China's Pearl River Delta and Macau.

**Major New Hotels Opening in Hong Kong**

Making Hong Kong even more attractive in 2006 is the number and variety of new hotels that have recently opened or will be opened during the coming months. At least a half-dozen new hotels will offer a total of nearly 1,500 rooms, ranging from luxurious suites with classic décor to more economical options with a refreshingly modern look. Several have world-class spas, state-of-the-art meeting space and spacious ballrooms. All offer easy access to fine dining, shopping and entertainment.

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For Immediate Release

## **Hong Kong Welcomes First International Cruise Liner In 2006 Discover Hong Kong Year**

LOS ANGELES (January 2006) – *Nautica*, the first international cruise liner to make a port call in Hong Kong during the 2006 Discover Hong Kong Year, received an especially warm welcome.

As the vessel berthed at the city's Ocean Terminal on January 5, 2006, a traditional dragon dance arranged by the Hong Kong Tourism Board (HKTB) gave the passengers a delightful, Hong Kong-style welcome. The passengers were then greeted by a traditional "God of Wealth," a welcoming arch and staff from HKTB's Visitor Information & Services. In addition, HKTB set up an information desk at the Ocean Terminal to provide passengers with comprehensive travel information about Hong Kong.

The newest member of Oceania Cruises' fleet, *Nautica* carries some 600 international passengers, most of them from the United States, and is making its inaugural visit to Asia. The vessel berthed in Hong Kong for two nights before continuing its journey in Asia.

Cruise is an important sector for Hong Kong's tourism industry given its high-yield and strong growth potential. In 2005, Hong Kong welcomed 29 international cruise calls, including such mega liners as *Diamond Princess* and *Sapphire Princess*. There are already 37 international ship calls confirmed for 2006, with a further 18 for 2007.

Boasting a spectacular harbour, and diverse and sophisticated attractions, Hong Kong is already one of Asia's premier cruise hubs. With the successive completion of several major tourism facilities, including Hong Kong Disneyland, Hong Kong Wetland Park and Ngong Ping 360 Journey of Enlightenment from late 2005 onwards, the city's diverse appeal will further be enhanced, making it a "must-visit" cruise destination.

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## Hong Kong Welcomes First International Cruise Liner in 2006...page 2

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### **Photo Caption**

*Nautica*, the first international cruise liner to make a port call in Hong Kong during 2006 Discover Hong Kong Year, was greeted by a traditional dragon dance arranged by the Hong Kong Tourism Board.



For Immediate Release

**UCLA Marching Band, NFL Mascots, Eagles' Cheerleaders Add American Excitement to Hong Kong's 2006 International Chinese New Year Night Parade**

LOS ANGELES (January 2006) – Already one of the most electrifying parades on the planet, the **2006 Cathay Pacific International Chinese New Year Night Parade** will have an added measure of American energy and excitement when it takes place this year on January 29 on Hong Kong Island. A high-profile college marching band, six professional football team mascots and the Philadelphia Eagles' cheerleaders will take part in the parade to help usher in the "Year of the Dog."

To commemorate the 10th anniversary of the parade and to recognize its importance as the first Mega Event of 2006 Discover Hong Kong Year, the Hong Kong Tourism Board (HKTb) is bringing in more than 40 local and overseas groups to participate in the signature event. The parade is known for its spellbinding fusion of East and West, combining traditional elements like Chinese lion and dragon dances, with modern illuminated floats and dynamic international entertainment.

Participants from the U.S. include 32 Philadelphia Eagles' cheerleaders and their mascot, as well as NFL mascots from the Houston Texans, Denver Broncos, Kansas City Chiefs, Tennessee Titans and Jacksonville Jaguars. The award-winning UCLA Bruins Marching Band will also fly in its 57 band members, including their very own juggler, flag team and five spirit team dancers.

Chinese New Year celebrations in Hong Kong also include special flower markets, a magnificent fireworks display set against the dazzling backdrop of city lights and Victoria Harbor, world-class sporting events and much more. To allow visitors to experience the non-stop excitement, a number of tour operators have assembled special vacation package deals. Three featured on the HKTb web site are:

-more-

## Hong Kong's 2006 International Chinese New Year Night Parade...page 2

**Pleasant Holidays Chinese Festivals Tours** – With this nine-night Chinese New Year package, the party never ends. The package includes roundtrip airfare on United Airlines from select cities, 6 nights' accommodation in Hong Kong and 3 nights' accommodation in Singapore to experience its Chingay celebration. Special tours, VIP bleacher seats and more are included in the tour, which starts at \$1,629 and is valid for departures January 26 and 27, 2006. For details, call 800-448-3333 or visit [www.pleasantholidays.com](http://www.pleasantholidays.com).

**Pacific Delight World Tours Chinese New Year Festival Tour** – Roundtrip airfare, 6 nights at a choice of deluxe or superior first-class hotels, special VIP bleacher seats for the Chinese New Year parade, a half-day sightseeing tour, museum pass and other free cultural activities are the highlights of this package. Prices start at \$1,058. For details, call 800-221-7179 or visit [www.pacificdelighttours.com](http://www.pacificdelighttours.com).

**MegaSaveTours Chinese New Year 2006 in Hong Kong** – This five-night package includes roundtrip airfare, accommodations at a selection of hotels, half-day sightseeing tour, traditional Chinese New Year banquet and cruises to Lamma Island for seafood dining and to Lantau Island to visit the Giant Buddha and Po Lin Monastery. With a January 26 departure date, the trip starts at just \$999. For details, call 800-796-8503 or visit [www.megasavetours.com](http://www.megasavetours.com).

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# News

## HONG KONG CALENDAR OF EVENTS

Following is a sample of events in Hong Kong. For a complete list of events, visit our Web site at [www.discoverhongkong.com/usa](http://www.discoverhongkong.com/usa) and click on Festivals and Events for an interactive calendar. This calendar was compiled in November 2005. All information is subject to change.

### January – May 2006

#### JANUARY 2006

**January 28-29**      **Hong Kong Chinese Orchestra: Love Awaits – 2005 Valentine Concert Series**  
One of the most popular programs of the Hong Kong Chinese Orchestra, this “romantic” series sponsored by Godiva Chocolatier will present Tao Jue and Guo Yazhi in a romantic interpretation of “Do You Know I am Waiting for You?”  
Information: [www.hkco.org/eng](http://www.hkco.org/eng)

**January 29**      **International Chinese New Year Night Parade**  
Considered one of the greatest parades on the planet, the Hong Kong International Chinese New Year Night Parade features magnificently decorated and illuminated floats, multicultural performances, marching teams and bands, as well as colorful dragon and lion dances. The two-hour parade along the Tsim Sha Tsui waterfront will help usher in the Year of the Dog.  
Information: <http://www.discoverhongkong.com/usa>

#### FEBRUARY

**February 9 -  
March 12**      **Hong Kong Arts Festival 2006**  
Long established as a major international arts festival and the premier arts event in the Asia-Pacific region, the annual Hong Kong Arts Festival presents events of the highest artistic standard from around the world. The 2006 festival will include Michael Tilson Thomas with the San Francisco Symphony Orchestra; Mozart's *Don Giovanni* by the Semper Opera Dresden and Opera Nuremberg; Alan Bennett's *History Boys* by the National Theater of Great Britain; the Belgian dance company Rosas; the Orchestra of the Age of Enlightenment; soprano Dawn Upshaw and; the Terence Blanchard Sextet.  
Information: <http://www.hk.artsfestival.org>

**February 12**

**Hong Kong Marathon 2006**

The biggest participation sporting event in Hong Kong, this marathon attracts over 18,000 local and overseas runners from the US, Japan, Germany, United Kingdom, Asian countries, Kenya, Zimbabwe and other countries, with prize money in excess of \$65,000.

Information: <http://www.hkmarathon.com>

**February 12**

**Spring Lantern Festival or Yuen Siu Festival**

Held on the 15th day of the lunar New Year, this festival marks the end of the Chinese New Year celebrations. It is also regarded as the Chinese St. Valentine's Day. Colorful lanterns in traditional designs decorate market stalls, homes, restaurants and temples and singles gather to play matchmaking games.

Information: <http://www.discoverhongkong.com/usa>

**February 26**

**Hong Kong Chinese Orchestra: Doming Lam at 80 – A Birthday Concert**

In celebration of the 80th birthday of Doming Lam, the orchestra will play a selection of this important contemporary composer's music. His works are described as "extremely original and creative, and at the same time, closely linked with traditional Chinese culture."

Information: [www.hkco.org](http://www.hkco.org)

**MARCH**

**March 17-18**

**Hong Kong Philharmonic Orchestra: Berezovsky Plays Rachmaninov**

Russian pianist Boris Berezovsky, who won the Gold Medal at the 1990 International Tchaikovsky Competition in Moscow, is a regular soloist with the world's major orchestras and conductors. At the Hong Kong Cultural Center, he will play Rachmaninov's Third Piano Concerto and more.

Information: <http://www.hkpo.com/eng>

**March 17-19**

**Hong Kong Ballet: Suzie Wong**

"Suzie Wong: Love in the 50s, Hong Kong Style" is the world premiere of a new ballet about the bittersweet love affair between a Western artist and a bar girl named Suzie Wong. Set against the backdrop of old city scenes from the harbor to nightclubs, this dynamic dance theatre will take the audience on a nostalgic journey in the fusion of big band music.

Information: [www.hkballet.com/eng](http://www.hkballet.com/eng)

**March 25-25**

**Hong Kong Chinese Orchestra: The Hong Kong Guzheng Festival**

This *Zheng Virtuosi in Concert* kicks off The Hong Kong Guzheng Festival being held by the Hong Kong Chinese Orchestra in April 2006. The themed festival will feature the Chinese zither and zheng.

Information: [www.hkco.org/eng](http://www.hkco.org/eng)

**March 29-30**

**Hong Kong Rugby Tens 2006**

The Hong Kong Tens is applauded as the best rugby of its kind in the world. Teams from New Zealand, Australia, Japan and beyond provide non-stop, rough-and-tumble action and a good-natured party in the stands.

Information: [www.hongkongtens.com](http://www.hongkongtens.com)

**March 31-  
April 2**

**Rugby World Cup Sevens 2006**

Hong Kong Sevens is recognized as the premier leg of the International Rugby Board's World Sevens Series, attracting top teams from around the world. Games are held at Hong Kong Stadium in Causeway Bay.

Information: [www.hksevns.com.hk](http://www.hksevns.com.hk)

**APRIL**

**April 4-19**

**30th Hong Kong International Film Festival**

From international award-winning movies to avant-garde independent films, this 16-day extravaganza screens nearly 300 films from around the world.

Information: [www.hkiff.org.hk](http://www.hkiff.org.hk)

**April 6-9**

**ATP Champions Tennis Tournament**

Top Asian tennis pros will compete in a tournament held in Victoria Park

Information: [www.hkchampionstour.com](http://www.hkchampionstour.com)

**April 23**

**Queen Elizabeth II Cup**

The Hong Kong Jockey Club will be sponsoring this prestigious horserace.

Information: [www.hkjc.com](http://www.hkjc.com)

**MAY**

**May 5**

**Cheung Chau Bun Festival**

It is believed that each year the hungry ghosts of pirates' victims roam this peaceful island in search of food. The Bun Festival is held to placate these ghosts. A colorful time of processions, loin dances and religious rites, the Bun Festival is a sight unlike any other in Hong Kong and is the only one of its kind in the world. The centerpiece of the festival, at Cheung Chau's Pak Tai Temple, is a trio of 16-metre high towers of pink-and-white buns, meant to feed the hungry ghosts. The highlight of the weeklong festival is a procession in which child performers, elaborately dressed as ancient gods become modern heroes, are suspended by an intricate system of hidden rods and wires and "float" above the heads of the crowd.

Information: <http://www.discoverhongkong.com/usa>

**May 5**

**Birthday of Tam Kung**

The birthday of Tam Kung, a patron saint of the sea, is celebrated with considerable devotion and fanfare at the Tam Kung Temple in Shau Kei Wan on Hong Kong Island. Fishermen celebrate in order to bring safety and good luck during the coming year.

Information: <http://www.discoverhongkong.com/usa>

**May 31**

**Dragon Boat (Tuen Ng) Festival**

Commemorating the death of Qu Yuan, a third-century B.C. Chinese hero, this festival combines a traditional celebration with a fast-paced sporting spectacle. Ornate 50-foot long boats decorated with dragon heads and tails are rowed by

crews of 18 or more men. The boats race to the beat of onboard drummers as spectators watch from the shore at various venues throughout Hong Kong.  
Information: <http://www.discoverhongkong.com/usa>

### **Other Major 2006 Festivals and Events**

July/August	International Arts Carnival
July 19	Birthday of Kwan Tai
July 31	Seven Sisters Festival
August 8	Yue Laan (Hungry Ghost) Festival
October 6	Mid-Autumn Festival
October 7	Monkey God Festival
October 18	Birthday of Confucius
October 30	Chung Yeung Festival
October/November	New Vision Arts Festival
November/December	WinterFest
December 22	Dong Zhi (Winter Solstice) Festival

Visit [www.DiscoverHongKong.com/usa](http://www.DiscoverHongKong.com/usa) and click on “Events” for an interactive calendar or call 1-800-282-HKTB (4582) for additional information.

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9-11 Flr. Citicorp Centre  
10 Whitefield Road, North Point  
Hong Kong  
Attn: Ms. Patricia Lam

Invoice #: 14252  
Invoice Date: 3/1/2006  
Job Number: 149  
Terms: 0%/NET10

Job Name: Hong Kong

**February 2006 Expenses Exp**

DESCRIPTION	AMOUNT
7040 Communication Exp	80.05

PAID BY THIS INVOICE:

Interest Charge of 1½% will be added to all past due invoices.

White - Client Copy / Yellow - Remittance Copy / Pink - File Copy / Goldenrod - Client File Copy



<b>Invoice Number</b> 3-352-23908	<b>Invoice Date</b> Feb 20, 2006	<b>Account Number</b> 1015-3698-0	<b>Page</b> 14 of 22
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Picked up: Feb 09, 2006      CUST. REF. AND REFERENCE INFORMATION      Ref. #2  
 Payer/Shipper:      Ref. #3

- Fuel Surcharge - FedEx has applied a fuel surcharge of 11.50% to this shipment.
- The Earned Discount for this ship date has been calculated based on a revenue threshold of \$ 1506.31
- Distance Based Pricing, Zone 8
- Package sent from: 10001 zip code

<b>USAB</b>		<b>Sender</b>		<b>Recipient</b>	
Tracking ID	853351615232	ELLAINE LEGASPI		LILLIBETH BISHOP	
Service Type	FedEx Priority Overnight	DEVELOPMENT COUNSELORS INTL		HONG KONG TOUNSIN BOARD	
Package Type	FedEx Envelope	461 PARKAVE S FL 9		10 940 WISHIRE BLVD STE 2050	
Zone	8	NEW YORK NY 10016-6847 US		LOS ANGELES CA 90024 US	
Packages	1				
Rated Weight	N/A				
Delivered	Feb 10, 2006 08:22	Transportation Charge			20.75
Svc Area	A1	Fuel Surcharge			1.84
Signed By	C.TUAZON	Earned Discount			-4.77
FedEx Use	004100174/0000252/_	<b>Total Charge</b>		<b>USD</b>	<b>\$17.82</b>

Picked up: Feb 14, 2006      CUST. REF. AND REFERENCE INFORMATION      Ref. #2  
 Payer/Shipper:      Ref. #3

- The Earned Discount for this ship date has been calculated based on a revenue threshold of \$ 1506.31
- Fuel Surcharge - FedEx has applied a fuel surcharge of 11.50% to this shipment.
- Distance Based Pricing, Zone 8
- Package sent from: 10001 zip code
- FedEx has audited this shipment for correct packages, weight, and service. Any changes made are reflected in the invoice amount.

<b>USAB</b>		<b>Sender</b>		<b>Recipient</b>	
Tracking ID	853351615130	KRISTEN ROMANO		SOPHIA HENRY HKTB	
Service Type	FedEx Priority Overnight	DEVELOPMENT COUNSELORS INTL		YOUNG SING RESTURANT	
Package Type	FedEx Box	461 PARKAVE S FL 9		101 SPEAR ST ONE RINCON CTR	
Zone	8	NEW YORK NY 10016-6847 US		SAN FRANCISCO CA 94105 US	
Packages	1				
Rated Weight	7.0 lbs, 3.2 kgs				
Delivered	Feb 15, 2006 09:38	Transportation Charge			55.50
Svc Area	A1	Earned Discount			-12.21
Signed By	S.CHOW	Fuel Surcharge			4.98
FedEx Use	004524323/0001618/_	<b>Total Charge</b>		<b>USD</b>	<b>\$48.27</b>



Development Counsellors International 461 Park Avenue South, New York, NY 10016  
Phone: (212) 725-0707 Fax: (212) 725-2254 [www.aboutdci.com](http://www.aboutdci.com)

Hong Kong Tourism Board  
10940 Wilshire Blvd.  
Suite 2050  
Los Angeles, CA 90024  
Attn: Ms. Lilibeth Bishop

Invoice No: 14050  
Date: 2/24/06  
Job No: 149

DESCRIPTION	AMOUNT
Chinese New Year Celebration in NYC 2/8/06	
Sichuan Palace	\$ 3,605.00
Visual World Systems – AV Equipment	1,500.99
Minivan to Sichuan Palace with boxes	176.46
Cabfare: P. Bendel, M. Griffiths & E. Legaspi	58.46
<b>TOTAL DUE</b>	<b>\$ 5,340.91</b>

149R

.....  
SICHUAN PALACE  
310 E 44TH ST  
NEW YORK NY 10017  
212-972-7377  
3899000000036978-01

C O P Y  
02/08/2006 21:20  
Sale:

Transaction #        30  
Card Type:            AMEX  
Acc:            \*\*\*\*\*2277  
Entry:                Swiped  
Bse Amt:    3043 .00  
Tip        :    562 .00  
Total:        3605 .00

Response:            524411

*Chinese New Year  
Dinner*

VISUAL WORD SYSTEMS, INC. 35 WEST 36TH ST. NEW YORK, NY 10018 (212) 629-8383  
SALES REP: TR FAX (212) 629-8333

149R

=====  
CATEGORY: RENTAL DATE RECEIVED: 1/26/06 DUE DATE: 2/8/06  
P.O. #: EL TERMS: Amex SHIP DATE: 2/8/06 b/t 3 - 4:00 p.m.  
=====

(CHECK X IF BILL TO): \_\_\_\_\_  
BILL TO: Ellaine Legaspi SHIP TO: Sichuan Palace Restaurant  
Development Counsellors Int'l 310 East 44th St. Main Floor  
461 Park Avenue South (b/t 1st & 2nd Ave.)  
New York, NY. 10016 New York, NY.

ATTN TO: Ellaine Legaspi (DCI) 212-725-0707  
Wah Shiu (Sichuan) 212-972-7377

NOTE: EVENT STARTS AT 5:30  
PM.,  
AND ENDS AT 8:00 PM.

ATTN:  
FAX: (212) 213-3827  
PHONE #: (212) 725-0707

SHIPPED VIA: truck

=====  
# QTY. MANUFACTURER, MODEL # & DESCRIPTION UNIT COST EXTENSION  
1 1 Eiki LC-X990 2200 ANSI Lumens XGA Data/Video 425.00  
w/ac cord, 12' VGA Cable, Remote Control, and  
Wheeled Case., ser. \_\_\_\_\_  
2 1 41" Production Cart w/skirt 25.00  
3 1 70" x 70" Tripod Screen 25.00  
4 1 \_\_\_\_\_ Mo. \_\_\_\_\_ DVD Player, 45.00  
w/ac cord, remote control, and case.  
ser. \_\_\_\_\_  
5 1 Lectrum Podium w/microphone, and shipping case 175.00  
=====

ROUNDTRIP:  
SUB-TOTAL: SHIPPING: TAX (8.375%): TOTAL:  
NOTE ON INVOICE: \_\_\_\_\_ [TURN PAGE]

=====  
RENTAL FROM: 2/8/06 TO: 2/9/06 GRACE: 0 PER DIEM: START: 2/9/06  
at: 10:00 AM. at: 10:01 AM.

W.O. & INV. #: VWS P.O. #: DATED: F.O.B.:

COMMENTS:

=====  
ITEMS LISTED ABOVE WERE RECEIVED IN GOOD CONDITION FROM VISUAL WORD SYSTEMS, INC.  
IT IS UNDERSTOOD THE LOSS/DAMAGE/REPLACEMENT VALUE OF THE ABOVE IS: \$12,000.00  
THE UNDERSIGNED IS RESPONSIBLE FOR THE SAFE AND TIMELY RETURN TO VWS'S OFFICE.

Packed by: \_\_\_\_\_ DEPOSIT APPROVAL CODE: DATE: 2/8/06

RECEIVED AND SIGNED BY: \_\_\_\_\_ DATE: \_\_\_\_\_

VISUAL WORD SYSTEMS, INC. 35 WEST 36TH ST. NEW YORK, NY 10018 (212) 629-8383  
SALES REP: TR FAX (212) 629-8333

=====

CATEGORY: RENTAL DATE RECEIVED: 1/26/06 DUE DATE: 2/8/06  
P.O. #: EL TERMS: Amex SHIP DATE: 2/8/06 b/t 3 - 4:00 p.m.

=====

(CHECK X IF BILL TO): \_\_\_\_\_

BILL TO: Ellaine Legaspi SHIP TO: Sichuan Palace Restaurant  
Development Counsellors Int'l 310 East 44th St. Main Floor  
461 Park Avenue South (b/t 1st & 2nd Ave.)  
New York, NY. 10016 New York, NY.

ATTN TO: Ellaine Legaspi (DCI) 212-725-0707  
Wah Shiu (Sichuan) 212-972-7377

NOTE: EVENT STARTS AT 5:30  
PM.,  
AND ENDS AT 8:00 PM.

ATTN:

FAX: (212) 213-3827

PHONE #: (212) 725-0707

SHIPPED VIA: truck

=====

#	QTY.	MANUFACTURER MODEL #. & DESCRIPTION	UNIT COST	EXTENSION
6	2	Anchor Liberty Amplified Speakers, w/ac cord, vinyl cover, and stands, ser. _____ ser. _____	62.50	125.00
7	1	Folio PowerPad 4 Channel Audio Mixer, w/ac cord and case, ser. _____		50.00
8	2	50' 1/4" to 1/4" Speaker Cable		n/c
9	1	25' XLR Microphone Cable		n/c
10	1	12' S-video Cable		n/c
11	1	6' Stereo Audio Cable		n/c
12	3	25' extension cords		n/c

ROUNDTRIP: \_\_\_\_\_  
SUB-TOTAL: SHIPPING: TAX (8.375%): TOTAL:  
NOTE ON INVOICE: \_\_\_\_\_ [TURN PAGE] \_\_\_\_\_

=====

RENTAL FROM: 2/8/06 TO: 2/9/06 GRACE: 0 PER DIEM: START: 2/9/06  
at: 10:00 AM. at: 10:01 AM.

W.O. & INV. #: VWS P.O. #: DATED: F.O.B.:

COMMENTS:

=====

ITEMS LISTED ABOVE WERE RECEIVED IN GOOD CONDITION FROM VISUAL WORD SYSTEMS, INC.  
IT IS UNDERSTOOD THE LOSS/DAMAGE/REPLACEMENT VALUE OF THE ABOVE IS: \$12,000.00  
THE UNDERSIGNED IS RESPONSIBLE FOR THE SAFE AND TIMELY RETURN TO VWS'S OFFICE.  
Packed by: \_\_\_\_\_ DEPOSIT APPROVAL CODE: DATE: 2/8/06

RECEIVED AND SIGNED BY: \_\_\_\_\_ DATE: \_\_\_\_\_

VISUAL WORD SYSTEMS, INC. 35 WEST 36TH ST. NEW YORK, NY 10018 (212) 629-8383  
SALES REP: TR FAX (212) 629-8333

=====  
CATEGORY: RENTAL DATE RECEIVED: 1/26/06 DUE DATE: 2/8/06  
P.O. #: EL TERMS: Amex SHIP DATE: 2/8/06 b/t 3 - 4:00 pm.  
=====

(CHECK X IF BILL TO): \_\_\_\_\_  
BILL TO: Ellaine Legaspi SHIP TO: Sichuan Palace Restaurant  
Development Counsellors Int'l 310 East 44th St. Main Floor  
461 Park Avenue South (b/t 1st & 2nd Ave.)  
New York, NY. 10016 New York, NY.

ATTN TO: Ellaine Legaspi (DCI) 212-725-0707  
Wah Shiu (Sichuan) 212-972-7377

NOTE: EVENT STARTS AT 5:30  
PM.,  
AND ENDS AT 8:00 PM.

ATTN:

FAX: (212) 213-3827

PHONE #: (212) 725-0707

SHIPPED VIA: truck

=====

#	QTY	MANUFACTURER	MODEL #. & DESCRIPTION	UNIT COST	EXTENSION
13	1	Black Gaffer's Tape			n/c
14	1	AV Technician (Load-in and setup)			65.00
15	1	AV Technician (Show) max 4 hours			260.00
16	1	AV Technician (Teardown and Removal)			65.00

=====

ROUNDTRIP: & SETUP

SUB-TOTAL: 1,260.00 SHIPPING: 125.00 TAX (8.375%): 115.99 TOTAL: 1,500.99

NOTE ON INVOICE: USER DATE: FEBRUARY 8, 2008

RENTAL FROM: 2/8/06 TO: 2/9/06 GRACE: 0 PER DIEM: START: 2/9/06  
at: 10:00 AM. at: 10:01 AM.

W.O. & INV. #: VWS P.O. #: DATED: F.O.B.:  
COMMENTS: AMEX #3783-417839-82723 exp. 07/07 Approval Code: 185487 Date: 2/8/06

=====  
ITEMS LISTED ABOVE WERE RECEIVED IN GOOD CONDITION FROM VISUAL WORD SYSTEMS, INC.  
IT IS UNDERSTOOD THE LOSS/DAMAGE/REPLACEMENT VALUE OF THE ABOVE IS: \$12,000.00  
THE UNDERSIGNED IS RESPONSIBLE FOR THE SAFE AND TIMELY RETURN TO VWS'S OFFICE.

Packed by: \_\_\_\_\_ DEPOSIT APPROVAL CODE: 122275 DATE: 2/8/06

RECEIVED AND SIGNED BY: \_\_\_\_\_ DATE: \_\_\_\_\_

<b>PLANET LIMOUSINE</b>		Date <u>2/17/06</u>	Rest Time <u>11:10:00</u>	Acct. Number <u>10888-</u>
Tel: 516-354-1616 • Fax: 516-354-4458		Car <u>303</u>	Pick Up Time <u>145</u>	Client Matter <u>149R</u>
1-800-805-9251		Stops	DRIVER	OFFICE
Acct. Name: <u>Kristen Romano</u>			Fare <u>168</u>	Total
Passenger Name			Waiting Time	Surcharge <u>5.00</u>
From <u>DCI</u>			Stops	2% W.C. <u>3.46</u>
To <u>310 East 44<sup>th</sup> Street</u>			Telephone	
Passenger Signature: <u>K. Romano</u>			Expenses	Total Charge <u>176.46</u>
			Gratuity	
			TOTAL	
		All waiting times, stops, telephone & expenses must be initialed	Driver must give passenger filled out copy does not include 2% W.C. or Surcharge	

**ARECIBO**  
CAR & LIMO SERVICE  
(718) 783-6465 • (718) 783-3030  
Official Taxi Receipt

P.D. 149R

From E44<sup>th</sup> St Date 2/18/06

To 195 18<sup>th</sup> St. Brooklyn

Fare Paid \$ 30

Signature E. Legaspi Car No. \_\_\_\_\_

*Thank you*

**PETTY CASH**

\_\_\_\_\_ \$ 5

FOR take home after  
HRTB CNV. event

CHARGE TO ACCOUNT \_\_\_\_\_

SIGNED [Signature]

DATE 2/18/06

**Universal**  
OFFICE BUSINESS 03009

<b>PLANET LIMOUSINE</b>		Date <i>2/5/00</i>	Rest Time <i>11:10 AM</i>	Acct. Number <i>10888-</i>
Tel: 516-354-1618 • Fax: 516-354-4458		Car <i>303</i>	Pick Up Time <i>145</i>	Client Matter <i>149R</i>
1-800-805-9251		Stops	DRIVER	OFFICE
Acct. Name: <i>Kristen Romano</i>			Fare <i>168</i>	Total
Passenger Name			Waiting Time	Surcharge <i>5.00</i>
From <i>D.C.I.</i>			Stops	2% W.C. <i>3.46</i>
To <i>370 East 44<sup>th</sup> Street</i>			Telephone	
			Expenses	Total Charge <i>176.46</i>
			Gratuity	
			TOTAL	
Passenger Signature: <i>L. Romano</i>		All waiting times, stops, telephone & expenses must be initialed		Driver must give passenger filled out copy does not include 2% W.C. or Surcharge

<b>PLANET LIMOUSINE</b>		Date <u>2/8/06</u>	Rest Time <u>300</u>	Acct. Number <u>01088</u>
Tel: 516-354-1616 • Fax: 516-354-4458		Car <u>888</u>	Pick Up Time <u>3/0</u>	Client Matter <u>149R</u>
1-800-805-9251		Stops	DRIVER	OFFICE
			Fare <u>20</u>	Total
Acct. Name:			Waiting Time	Surcharge <u>3.00</u>
Passenger Name <u>GRIFFITHS MALCOLM</u>			Stops	2% W.C. <u>.46</u>
From <u>461 PAS</u>			Telephone	
To <u>310 EAST 44ST</u>			Expenses	Total Charge <u>23.46</u>
			Gratuity	
			TOTAL	
Passenger Signature: <u>[Signature]</u>		All waiting times, stops, telephone & expenses must be initialed		Driver must give passenger filled out copy does not include 2% W.C. or Surcharge

**PETTY CASH**


\_\_\_\_\_ \$ 5


FOR Taxi home after HKTB CNY event

CHARGE TO ACCOUNT HAR

SIGNED [Signature]

DATE 2/8/06


**03009**


PD- 149R

(718) 783-6465 • (718) 783-3030  
Official Taxi Receipt

From E44th St Date 2/8/06

To 195 18th St. Brooklyn

Fare Paid \$ \$30

Signature E. Ugaspi Car No. \_\_\_\_\_

*Thank you*





DEVELOPMENT COUNSELLORS INTERNATIONAL

The Leader in Marketing Places

461 park avenue south, 9th Floor  
new york, ny 10016  
T 212.725.0707  
F 212.725.2254

www.aboutdci.com

Hong Kong Tourism Board  
9-11 Flr. Citicorp Centre  
18 Whitfield Road, North Point  
Hong Kong  
Attn: Ms. Patricia Lam

Invoice #: 13943  
Invoice Date: 1/31/2006  
Job Number: 149  
Terms: 0%0/NET10

Job Name: Hong Kong

**January 2006 Expenses**

DESCRIPTION	AMOUNT
7040 Communication Exp	274.29
7040ML Misc. Administrative Exp	35.47
<b>TOTAL DUE THIS INVOICE:</b>	<b>309.76</b>

Interest Charge of 1½% will be added to all past due invoices.

White – Client Copy / Yellow – Remittance Copy / Pink – File Copy / Goldenrod – Client File Copy

#149R

**Development Counsellors International, Ltd. (Monthly Worksheet)**  
 461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016  
 (T) 212/725-0707 (F) 212-725-2254

**CLIENT EXPENSE SUMMARY**

Date: January, 2005

Client: Hong Kong Reimbursable:  Yes  No

Details: \_\_\_\_\_

**STATIONERY:** Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
 (Mail & Fax)

**PHOTOSTATS:** Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
 8 1/2 X 11 # 4 X . 15 = \$ .60  
 Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
 11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

**FAXES**  
**BLANK**

**Envelopes** Letter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
 Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
 Manila 6X9 # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
 Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
 Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
 Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

**FAXES**  
**LETTERHEAD**

**Live Stamps:** # 33 X . 39 = \$ 12.87

**COLOR COPIES:** # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

**LABELS:** # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_

**BINDERS:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

**CARDBOARD:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

**FAXES:** # 7 X . 1.00 = \$ 7.00

**WINFAX**

**POSTAGE:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ 0

**WIRELESS PHONE USAGE:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ 15.00

**TOTAL COSTS:** = \$ 35.47



### FedEx Express Shipment Detail By Payor Type (Rebill)

Picked up: Nov 02, 2005      Cust. Ref: 149      Ref: #2  
 Payor: Shipper      Ref: #3

- This charge was initially billed to a different payor who has requested this charge be billed to your account.
- Fuel Surcharge - FedEx has applied a fuel surcharge of 15.50% to this shipment.
- Business Closed or Adult Recipient Unavailable - Delivery Not Completed.

<b>Tracking ID</b>	850948142586	<b>Sender</b>		<b>Recipient</b>	
<b>Service Type</b>	FedEx Intl Priority	REBECCA PRINCE		LIZ CONNOLY	
<b>Package Type</b>	Customer Packaging	DEVELOPMENT COUNSELORS INTL		PALAIS DES CONGRES DE MONTREAL	
<b>Zone</b>	A	461 PARK AVE S FL 9		1113 ST ANTOINE ST WEST	
<b>Packages</b>	1	NEW YORK NY 10016-6847 US		MONTREAL PQ H2Z 1H2 CA	
<b>Rated Weight</b>	25.0 lbs				
<b>Orig./Dest.</b>	TSS/YUD				
<b>Delivered</b>	Nov 04, 2005 11:49				
<b>Signed By</b>	M.LOWE				
<b>FedEx Use</b>	G3267/US010/_	<b>Transportation Charge</b>			113.42
<b>Customs</b>		<b>Fuel Surcharge</b>			17.58
<b>Entry Date</b>	Nov 03, 2005	<b>Total Transportation Charges</b>		<b>USD</b>	<b>\$131.00</b>

Picked up: Nov 02, 2005      Cust. Ref: 149      Ref: #2  
 Payor: Shipper      Ref: #3

- This charge was initially billed to a different payor who has requested this charge be billed to your account.
- Fuel Surcharge - FedEx has applied a fuel surcharge of 15.50% to this shipment.
- Business Closed or Adult Recipient Unavailable - Delivery Not Completed.
- FedEx has audited this airbill for correct pieces, weight, and service. Any changes made are reflected in the invoice amount.
- We calculated your charges based on a dimensional weight of 29.0 lbs. The IATA standard was used to determine dimensional weight.

<b>Tracking ID</b>	850948142597	<b>Sender</b>		<b>Recipient</b>	
<b>Service Type</b>	FedEx Intl Priority	REBECCA PRINCE		LIZ CONNOLY	
<b>Package Type</b>	Customer Packaging	DEVELOPMENT COUNSELORS INTL		PALAIS DES CONGRES DE MONTREAL	
<b>Zone</b>	A	461 PARK AVE S FL 9		163 ST ANTONINE ST WEST	
<b>Packages</b>	1	NEW YORK NY 10016-6847 US		MONTREAL PQ H2Z 1H2 CA	
<b>Actual Weight</b>	25.0 lbs				
<b>Rated Weight</b>	29.0 lbs				
<b>Orig./Dest.</b>	TSS/YUD				
<b>Delivered</b>	Nov 04, 2005 11:49				
<b>Signed By</b>	M.LOWE				
<b>FedEx Use</b>	G3267/US010/_	<b>Transportation Charge</b>			124.06
<b>Customs</b>		<b>Fuel Surcharge</b>			19.23
<b>Entry Date</b>	Nov 03, 2005	<b>Total Transportation Charges</b>		<b>USD</b>	<b>\$143.29</b>

<b>Shipper Subtotal</b>	<b>USD</b>	<b>\$274.29</b>
<b>Total FedEx Express</b>	<b>USD</b>	<b>\$274.29</b>

JAN 18 2006



Development Counsellors International 461 Park Avenue South, New York, NY 10016  
Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Hong Kong Tourism Board  
10940 Wilshire Blvd.  
Suite 2050  
Los Angeles, CA 90024  
Attn: Ms. Lilibeth Bishop

Invoice No: 13829  
Date: 12/31/05  
Job No: 149

**December 2005 Expenses**

DESCRIPTION	AMOUNT
Discover Hong Kong Media Luncheon Orlando, Florida	\$547.35
<b>TOTAL DUE</b>	<b>\$547.35</b>

Interest charge of 1 1/2% will be added to all past due invoices.

White — Client Copy / Yellow — Remittance Copy / Pink — File Copy / Goldenrod — Client File Copy

# Ming Court

The Art of Oriental Cuisine

9188 International Drive, Orlando, FL 32819 ph: 407.351.9988

===== RE-PRINTED CHECK: 3 =====

CHK#: 0006      12-06-05 11:48 AM  
TID#: 96      G: 1      Srv#: 016/PAUL

QTY	ITEM	U/PRICE	SUBTOT.
4	EVIAN LITER	5.25	21.00
2	ICE TEA	1.75	3.50
4	51 SL BV CHAFOD	8.00	32.00
1	EOP-RENTAL		140.00
13	HK TOURISM 1BP	20.00	260.00
1	GRATUITY		57.35

Sub-Total = 547.35  
Tax = 31.91  
GRAND TOTAL = 547.35

Paid CHRG - Blot: 547.35  
Tip: 0.00  
Total: 547.35  
Recd: 000006 by 049  
Card: AX  
No : 379341783981360  
Exp : 0506  
App : 107456  
Ref : 00016

xx1360

Gratuity not included unless indicated.  
Propina no incluida a menos que este indicado.  
Service non compris à moins d'être indiqué.  
Bedienungsgeld nicht inbegriffen ausgenommen wenn angedeutet.

Shay! Shay!

Thank You!

# Ming Court

The Art of Oriental Cuisine

9188 International Drive, Orlando, FL 32819 ph: 407.351.9988

==== CREDIT CARD SALES DRAFT =====

Date/Time : 12-06-05 02:16 PM  
Merchant : 4202349705806-001  
Check No : 0006  
Server : 016/PAUL  
Reference : 0016

Card Type : AX  
Card No. : xxxxxxxxxx1360  
Card Name : JAMES LEE  
Exp. Date : 0506  
Approval : 107456

Sub Total : \$ 547.35

Tip/Misc. : \$ \_\_\_\_\_

TOTAL : \$ \_\_\_\_\_

SIGNATURE \_\_\_\_\_  
I AGREE TO PAY ABOVE TOTAL AMOUNT  
ACCORDING TO CARD ISSUER AGREEMENT.  
\*\*\* Please Reprint Card \*\*\*

Gratuity not included unless indicated.  
Propina no incluida a menos que este indicado.  
Service non compris à moins d'être indiqué.  
Bedienungsgeld nicht inbegriffen ausgenommen wenn angedeutet.

Shay! Shay!

Thank You!



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Hong Kong Tourism Board  
9-11 Flr. Citicorp Centre  
18 Whitfield Road, North Point  
Hong Kong  
Attn: Ms. Patricia Lam

Invoice #: 13829  
Invoice Date: 12/31/2005  
Job Number: 149  
Terms: 0%/NET10

Job Name: Hong Kong

**December 2005 Expenses**

DESCRIPTION	AMOUNT
7040 Communication Exp	299.14
7040ML Misc. Administrative Exp	17.30
7090 Reimbursed Publications Exp	28.75
<b>TOTAL DUE THIS INVOICE:</b>	<b>345.19</b>

Interest charge of 1 1/2% will be added to all past due invoices.

White — Client Copy / Yellow — Remittance Copy / Pink — File Copy / Goldenrod — Client File Copy



<b>Invoice Number</b> 3-243-85442	<b>Invoice Date</b> Dec 19, 2005	<b>Account Number</b> 1015-3698-0	<b>Page</b> 6 of 14
--------------------------------------	-------------------------------------	--------------------------------------	------------------------

Picked up: Dec 07, 2005      Cust Ref: 123      Ref: 123  
 Payer: SHIPRENT      Ref: 123

- Fuel Surcharge - FedEx has applied a fuel surcharge of 20.00% to this shipment.
- The Earned Discount for this ship date has been calculated based on a revenue threshold of \$ 1451.25
- Distance Based Pricing, Zone 5
- Package sent from: 10001 zip code
- FedEx has audited this shipment for correct packages, weight, and service. Any changes made are reflected in the invoice amount.

<b>USAB</b>		<b>Sender</b>	<b>Recipient</b>	
Tracking ID	853351614409	JENNIFER LATOG	JANIE LEE	
Service Type	FedEx Priority Overnight	DEVELOPMENT COUNSELORS INTL	MING COURT RESTAURANT	
Package Type	Customer Packaging	461 PARK AVE S FL 9	9188 INTERNATIONAL DR	
Zone	5	NEW YORK NY 10016-6847 US	ORLANDO FL 32819 US	
Packages	1			
Rated Weight	35.0 lbs, 15.9 kgs			
Delivered	Dec 02, 2005 08:57	Transportation Charge		109.25
Svc Area	A1	Fuel Surcharge		17.04
Signed By	M.LEE	Earned Discount		-24.04
FedEx Use	033519406/0001552/_	<b>Total Charge</b>	<b>USD</b>	<b>\$102.25</b>

Picked up: Dec 02, 2005      Cust Ref: 123      Ref: 123  
 Payer: SHIPRENT      Ref: 123

- Fuel Surcharge - FedEx has applied a fuel surcharge of 20.00% to this shipment.
- The Earned Discount for this ship date has been calculated based on a revenue threshold of \$ 1451.25
- Incorrect recipient address.
- Distance Based Pricing, Zone 5
- Package sent from: 10001 zip code
- 1st attempt Dec 05, 2005 at 08:51 AM.
- FedEx has audited this shipment for correct packages, weight, and service. Any changes made are reflected in the invoice amount.

<b>USAB</b>		<b>Sender</b>	<b>Recipient</b>	
Tracking ID	853351614361	JENNIFER LADOG	JANIE LEE	
Service Type	FedEx Priority Overnight	DEVELOPMENT COUNSELORS INTL	MING COURT RESTAURANT	
Package Type	Customer Packaging	461 PARK AVE S FL 9	9188 INTERNATIONAL DR	
Zone	5	NEW YORK NY 10016-6847 US	ORLANDO FL 32819 US	
Packages	1			
Rated Weight	25.0 lbs, 11.4 kgs			
Delivered	Dec 06, 2005 09:06	Transportation Charge		86.75
Svc Area	A1	Fuel Surcharge		13.53
Signed By	M.LEE	Earned Discount		-19.09
FedEx Use	033614624/0001552/_	<b>Total Charge</b>	<b>USD</b>	<b>\$81.19</b>



<b>Invoice Number</b> 7-208-74357	<b>Invoice Date</b> Dec 21, 2005	<b>Account Number</b> 1015-3698-0	<b>Page</b> 4 of 5
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## FedEx Express Shipment Detail By Payor Type (Rebill)

Shipment: 16 Nov 02, 2005      Status: DELIVERED      Payor: Shipper      Rebill: 1611

• We calculated your charges based on a dimensional weight of 29.0 lbs. The IATA standard was used to determine dimensional weight.

<b>Tracking ID</b>	850948142597	<b>Sender</b>	REBECCA PRINCE	<b>Recipient</b>	LIZ CONNOLY
<b>Service Type</b>	FedEx Intl Priority		DEVELOPMENT COUNSELORS INTL		PILAIS DES CONGRES DE MONTREAL
<b>Package Type</b>	Customer Packaging		461 PARK AVE S FL 9		163 ST ANTONINE ST WEST
<b>Orig./Dest</b>	TSS/YUD		NEW YORK NY 10016-6847 US		MONTREAL PQ H2Z 1H2 CA
<b>Packages</b>	1				
<b>Actual Weight</b>	25.0 lbs, 11.4 kgs				
<b>Rated Weight</b>	29.0 lbs, 13.2 kgs				
<b>Delivered</b>	Nov 04, 2005 11:49	<b>Nov 02, 2005 - Conversion Rate</b>	CAD-USD	0.8647725210	
<b>Signed by</b>	M.LOWE	<b>Transportation Charge</b>			0.00
<b>Dec. Value</b>	USD 20.00				
<b>FedEx Use</b>	02871/_/_	<b>Total Transportation Charges</b>		<b>USD</b>	<b>\$0.00</b>
<b>Customs</b>		<b>Rebill Duty</b>			3.67
<b>Entry Date</b>	Nov 03, 2005	<b>Advancement Fee</b>			6.05
<b>Entry No.</b>	175000520701023	<b>Canada GST</b>			1.68
		<b>Total Duties, Tax, Customs, Other Fees</b>		<b>USD</b>	<b>\$11.40</b>
		<b>Shipment Total</b>		<b>USD</b>	<b>\$11.40</b>

**Shipper Subtotal      USD      \$11.40**

**Total FedEx Express      USD      \$11.40**

# Success Express Inc

147 West 24th Street 2nd Floor, New York, NY 10011  
Phone: (212)633-6100

03210

**INVOICE TO:**

DEVELOPMENT COUNSELLORS INTL  
461 PAS  
9 FL  
NEW YORK, NY 10016  
Attn: ACCOUNTS PAYABLE

Invoice No: A58308  
Invoice Run: 1466  
Invoice Date: 12/05/2005  
Cut Off Date: 12/03/2005  
Account #: QQDECO

DEC 19 2005

REFERENCE: 149

Date	Booked By	Pickup Address	Delivery Address	Base	Total	
Docket #	AD #			Surcharges		
Service						
11/30/2005	JENNIFER	DCI		20.00	24.90	
614983		461 PAS	306 W 37	4.90		
MOTOR		NEW YORK 10010	NEW YORK 10018			
*** Surcharges: insurance - fuel surcharge - nyc parking -						
<b>Sub-Totals For This Group:</b>			<b>Dockets</b>	<b>Base</b>	<b>Surcharges</b>	<b>Total</b>
			1	20.00	4.90	24.90

JRA / JRA 10/20/2005 SHIPPER	DCI DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 REBECCA PRIN 212-725-0707 149	FOR THE BRIDE 222 WEST 37TH STREET 15TH FLOOR NEW YORK NEW YORK NY 10018 MS. PATRICIA CANO 212-967	1 SD 1 2R  E 2	EXP AF-PC  AF-FS	12.60 3.00  2.27	17.87	22.03
28329688251 JRA / TSS 10/20/2005 SHIPPER	00772429544 DCI DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 REBECCA PRIN 212-725-0707 149	FREELANCE WRITER 515 EAST 79TH STREET, #12 NEW YORK NEW YORK NY 10021 MS. JANE L LEVER 212-861	1 SD 1 2R  E 2	EXP AF-PC  AF-FS	12.60 3.00  2.27	17.87	22.03
28365142750 JRA / JRA 10/24/2005 SHIPPER	00772429544 DCI DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 REBECCA PRIN 212-725-0707 149	TRAVEL LEISURE 1120 AVENUE OF THE AMERIC NEW YORK NEW YORK NY 10036 MR. LUKE BARR 212 332-5	1 SD 1 2R  E 2	EXP   AF-FS	12.60   2.27	14.87	19.03
28375026352 JRA / TSS 10/24/2005 SHIPPER	00772429544 DCI DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 REBECCA PRIN 212-725-0707 149	FREELANCE WRITER 515 EAST 79 #12B NEW YORK NEW YORK NY 10021 MS. JANE LEVER 212-861-4	8 SD 1  2	EXP AF-RD  AF-FS Total Bill Ref ->	22.70 2.00  4.09 79.40	28.79	36.28

WWE Manhattan II RN  
PO BOX 335  
MONTVALE NJ 07645  
CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
FS - Fuel Surcharge  
RD - Residential Delivery

EXP - Express  
PC - Pickup Charge  
SD - Sender's Door

002

01/11/2006 12:13 FAX

#149 R

**Development Counsellors International, Ltd. (Monthly Worksheet)**  
 461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016  
 (T) 212/725-0707 (F) 212-725-2254

**CLIENT EXPENSE SUMMARY**

Date: December, 2005

Client: Hing Hong Reimbursable:  Yes  No

Details: \_\_\_\_\_

**STATIONERY:** Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
 (Mail & Fax)

**PHOTOSTATS:** Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
 8 1/2 X 11 # 2 X . 15 = \$ .30  
 Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
 11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

**FAXES**  
**BLANK**

**Envelopes** Ltter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
 Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
 Manila 6X9 # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
 Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
 Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
 Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

**FAXES**  
**LETTERHEAD**

Live Stamps:

**COLOR COPIES:** # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_  
**LABELS:** # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
**BINDERS:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_  
**CARDBOARD:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_  
**FAXES:** # 2 X . 1.00 = \$ 2.00  
**POSTAGE:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ 0  
**WIRELESS PHONE USAGE:** \_\_\_\_\_ = \$ 15.00

**WINFAX**

**TOTAL COSTS:** = \$ 17.30



**AMERICAN EXPRESS SUBSTITUTE RECEIPT**

To be used for Phone/Fax/Internet orders or when original receipt is not available

**DATE:**

12/11/05

**VENDOR:**

New York Times

**AMOUNT:**

\$28.75

**NAME ON CARD:**

Intisar Wilson

**CLIENT CODE:**  
(Indicate R or NR)

149R

**DESCRIPTION:**

5 Back copies as  
per JLee



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Hong Kong Tourism Board  
9-11 Flr. Citicorp Centre  
18 Whitfield Road, North Point  
Hong Kong  
Attn: Ms. Patricia Lam

Invoice #: 13700  
Invoice Date: 11/30/2005  
Job Number: 149  
Terms: 0%/NET10

Job Name: Hong Kong

**November 2005 Expenses**

DESCRIPTION		AMOUNT
7010	Staff Travel	12.00
7030	Special Events	25.50
7040	Communication Exp	164.70
7040ML	Misc. Administrative Exp	18.90
<b>TOTAL DUE THIS INVOICE:</b>		<b>221.10</b>

Interest charge of 1 1/2% will be added to all past due invoices.

White — Client Copy / Yellow — Remittance Copy / Pink — File Copy / Goldenrod — Client File Copy

80

# PETTY CASH

\_\_\_\_\_ \$ 12

FOR Taxi to & from DKKY

briefing mtg. w. L. Bishop,

Southtree Hill

\* 6 + 6

CHARGE TO ACCOUNT 149/R

SIGNED [Signature]

DATE 10/19/05

**Universal** 03009  
CITICORP PRODUCTS

I ♥ NEW YORK

MED # 2F32

TRIP # 82

DATE OCT-19-2005

ST. TIME 11:05AM

END TIME 11:09AM

RATE 1

MILES .90

FARE \$ 4.50

Contact TLC Dial  
3-1-1

1.07

6

I ♥ NEW YORK

MED # 3C31

DATE: 10/19/2005

START TIME 09:53

END TIME 10:02

TRIP # 2375

RATE No. 1

MILES 0.80

FARE \$ 4.90

1.10

Contact TLC Dial  
3-1-1

<b>PLANET LIMOUSINE</b>		Date <i>10/19</i>	Rest Time	Acct. Number <i>1088</i>	
Tel: 516-354-1616 • Fax: 516-354-4458		Car <i>121</i>	Pick Up Time	Client Matter <i>149R</i>	
1-800-805-9251		Stops		DRIVER	OFFICE
				Fare <i>\$22</i>	Total
Acct. Name: <i>LEE JIM</i>	<i>Situpement</i>		Waiting Time	Surcharge <i>3.00</i>	
Passenger Name	<i>@ Hotel for</i>		Stops	2% W.C. <i>.50</i>	
From <i>461 PARK Ave So</i>	<i>Discover H.K.</i>		Telephone		
To <i>57 E 57 St</i>			Expenses	Total Charge <i>\$25.50</i>	
<i>Four Seasons Hotel</i>			Gratuity		
			TOTAL		
Passenger Signature <i>[Signature]</i>	All waiting times, stops, telephone & expenses must be initialed		Driver must give passenger filled out copy does not include 2% W.C. or Surcharge		

Invoice No 436007  
 Invoice Date 11/09/2005  
 Page 2 of 5

Customer# 00772429544  
 Customer DCI

AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER  SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER  ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
28214671553 JRA / ZYP 10/11/2005 SHIPPER	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 REBECCA PRIN 212-725-0707 149	FREELANCE WRITER 251 WEST 81ST STREET, APT NEW YORK NY 10024  MS. JENNIFER MERI 212-362	LX SD 1	SDS	5.85		
				AF-FS	1.29	7.14	9.07
			L 2	Total Bill Ref -->		7.14	

WWE Manhattan II RN  
 PO BOX 335  
 MONTVALE NJ 07645  
 CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
 LX - Letter  
 SDS - Second Day Service

FS - Fuel Surcharge  
 SD - Sender's Door



<b>Invoice Number</b> 8-835-72204	<b>Invoice Date</b> Nov 11, 2005	<b>Account Number</b> 1015-3698-0	<b>Page</b> 4 of 4
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### FedEx Express Shipment Detail By Payor Type (Original)

Dropped off: Nov 03, 2005      Cust Ref: CHENT 749      Ref #2  
 Payor: Shipper      Ref #1

• Fuel Surcharge - FedEx has applied a fuel surcharge of 15.50% to this shipment.

<b>Tracking ID</b>	834818971402	<b>Sender</b>	JENNIFER LATAY	<b>Recipient</b>	PALAIS DES CONGRES DE MONTREAL
<b>Service Type</b>	FedEx Intl Priority		DEVELOPMENT COUNSELORS INTL		DOCK
<b>Package Type</b>	FedEx Pak		461 PARK AVE S FL 9		163 ST ABNTAINE ST WEST
<b>Zone</b>	A		NEW YORK NY 10016-6847 US		MONTREAL PQ H2Z 1H2 CA
<b>Packages</b>	1				
<b>Rated Weight</b>	3.0 lbs				
<b>Declared Value</b>	USD 5.00				
<b>Orig./Dest.</b>	TSS/YUD				
<b>Delivered</b>	Nov 04, 2005 11:49				
<b>Signed By</b>	M.LOWE				
<b>FedEx Use</b>	G2197/US010/_				
<b>Customs</b>			<b>Transportation Charge</b>		50.25
<b>Entry Date</b>	Nov 04, 2005		<b>Fuel Surcharge</b>		7.79
			<b>Total Transportation Charges</b>	<b>USD</b>	<b>\$58.04</b>

Dropped off: Nov 07, 2005      Cust Ref: B/022      Ref #2  
 Payor: Shipper      Ref #1

- Fuel Surcharge - FedEx has applied a fuel surcharge of 20.00% to this shipment.
- FedEx has audited this airbill for correct pieces, weight, and service. Any changes made are reflected in the invoice amount.
- We calculated your charges based on a dimensional weight of 4.0 lbs. The IATA standard was used to determine dimensional weight.

<b>Tracking ID</b>	834818971593	<b>Sender</b>	JENNIFER LATOG	<b>Recipient</b>	PALAIS DES CONGRES DE MONTREAL
<b>Service Type</b>	FedEx Intl Priority		DEVELOPMENT COUNSELORS INTL		163 ST ANTOINE W
<b>Package Type</b>	Customer Packaging		461 PARK AVE S FL 9		MONTREAL PQ H2Z 1H2 CA
<b>Zone</b>	A		NEW YORK NY 10016-6847 US		
<b>Packages</b>	4				
<b>Actual Weight</b>	2.0 lbs				
<b>Rated Weight</b>	4.0 lbs				
<b>Orig./Dest.</b>	JRA/YUD				
<b>Delivered</b>	Nov 08, 2005 10:43				
<b>Signed By</b>	M.PHARRON				
<b>FedEx Use</b>	IN019/US010/_				
<b>Customs</b>			<b>Transportation Charge</b>		54.61
<b>Entry Date</b>	Nov 08, 2005		<b>Fuel Surcharge</b>		10.92
			<b>Total Transportation Charges</b>	<b>USD</b>	<b>\$65.53</b>

<b>Shipper Subtotal</b>	<b>USD</b>	<b>\$123.57</b>
<b>Total FedEx Express</b>	<b>USD</b>	<b>\$123.57</b>



<b>Invoice Number</b> 3-196-83008	<b>Invoice Date</b> Nov 21, 2005	<b>Account Number</b> 1015-3698-0	<b>Page</b> 35 of 38
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Placed on: Nov 10, 2005      Cust Ref: 149      Ref #  
Priority: Standard      Ref: 149

- The Earned Discount for this ship date has been calculated based on a revenue threshold of \$ 1269.60
- Fuel Surcharge - FedEx has applied a fuel surcharge of 20.00% to this shipment.
- Distance Based Pricing, Zone 2
- Package sent from: 10001 zip code
- FedEx has audited this shipment for correct packages, weight, and service. Any changes made are reflected in the invoice amount.

INET		<b>Sender</b>	<b>Recipient</b>	
Tracking ID	791779953211	Rebecca Prince	Mr. Reid Bramblett	
Service Type	FedEx 2Day	Development Counsellors Int.	Freelance	
Package Type	FedEx Box	461 Park Ave. South	104 Butler Street #3	
Zone	2	NEW YORK CITY NY 10016 US	BROOKLYN NY 11231 US	
Packages	1			
Rated Weight	5.0 lbs, 2.3 kgs	Transportation Charge		9.10
Delivered	Nov 14, 2005 12:00	Automation Bonus Discount		-0.91
Svc Area	A2	Earned Discount		-1.91
Signed By	J.MEISTER	Fuel Surcharge		1.26
FedEx Use	000000000/0005980/	Residential Delivery		2.00
<b>Total Charge</b>			<b>USD</b>	<b>\$9.54</b>

AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER  SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER  ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
28689404855 JRA / BKL 11/14/2005 SHIPPER	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 REBECCA PRIN 212-725-0707 149	FREELANCE 104 BUTLER STREET #3 BROOKLYN NY 11231  MR. REID BRAMBLET 646-623	LX SD 1	EXP AF-RD	9.95 2.00		
				AF-FS	2.19	14.14	17.42
			L 2	Total Bill Ref ->		14.14	

NOV 30 2005



WWE Manhattan II RN  
PO BOX 335  
MONTVALE NJ 07645  
CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
FS - Fuel Surcharge  
RD - Residential Delivery

EXP - Express  
LX - Letter  
SD - Sender's Door



<b>Invoice Number</b> 7-207-16548	<b>Invoice Date</b> Nov 21, 2005	<b>Account Number</b> 1015-3698-0	<b>Page</b> 4 of 5
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## FedEx Express Shipment Detail By Payor Type (Original)

Shipped: Nov 07, 2005      Cust. Ref.: B/022      Ref. #:  
 Payor: Shipper      Ref. #:

• We calculated your charges based on a dimensional weight of 4.0 lbs. The IATA standard was used to determine dimensional weight.

<b>Tracking ID</b>	834818971593	<b>Sender</b>	JENNIFER LATOG	<b>Recipient</b>	PALAIS DES CONGRES DE MONTREAL
<b>Service Type</b>	FedEx Intl Priority		DEVELOPMENT COUNSELORS INTL		163 ST ANTOINE W
<b>Package Type</b>	Customer Packaging		461 PARK AVE S FL 9		MONTREAL PQ H2Z 1H2 CA
<b>Orig./Dest</b>	JRA/YUD		NEW YORK NY 10016-6847 US		
<b>Packages</b>	4				
<b>Actual Weight</b>	2.0 lbs, 0.9 kgs				
<b>Rated Weight</b>	4.0 lbs, 1.8 kgs				
<b>Delivered</b>	Nov 08, 2005 10:43	<b>Nov 07, 2005 - Conversion Rate</b>	CAD-USD	0.8619229110	
<b>Signed by</b>	M.PHARRON	<b>Transportation Charge</b>			0.00
<b>Dec. Value</b>	USD 60.00				
<b>FedEx Use</b>	21789/_	<b>Total Transportation Charges</b>		<b>USD</b>	<b>\$0.00</b>
<b>Customs</b>		<b>Customs Duty</b>			0.00
<b>Entry Date</b>	Nov 08, 2005	<b>Advancement Fee</b>			6.03
<b>Entry No.</b>	175000521034799	<b>Canada GST</b>			4.28
		<b>Total Duties, Tax, Customs, Other Fees</b>		<b>USD</b>	<b>\$10.31</b>
		<b>Shipment Total</b>		<b>USD</b>	<b>\$10.31</b>
<b>Shipper Subtotal</b>					<b>USD \$10.31</b>
<b>Total FedEx Express</b>					<b>USD \$10.31</b>

#149h

**Development Counsellors International, Ltd. (Monthly Worksheet)**  
 461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016  
 (T) 212/725-0707 (F) 212-725-2254

**CLIENT EXPENSE SUMMARY**

Date: November 2005

Client: Hong Kong

Reimbursable:  Yes  No

Details: \_\_\_\_\_

**STATIONERY:** Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
 (Mail & Fax)

**PHOTOSTATS:** Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
 8 1/2 X 11 # 26 X . 15 = \$ 3.90  
 Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
 11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

**FAXES**  
**BLANK**

**LIVE STAMPS:** Letter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
 Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
 Manila 6X9 # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
 Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
 Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
 Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

**FAXES**  
**LETTERHEAD**

**COLOR COPIES:** # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_  
**LABELS:** # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
**BINDERS:** # \_\_\_\_\_ X = \$ \_\_\_\_\_  
**CARDBOARD:** # \_\_\_\_\_ X = \$ \_\_\_\_\_  
**FAXES:** # \_\_\_\_\_ X . 1.00 = \$ \_\_\_\_\_

**WINFAX**

**POSTAGE METER:** = \$ 0  
**WIRELESS PHONE USAGE:** = \$ 15.00

**TOTAL COSTS:** = \$ 18.90



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Hong Kong Tourism Board  
9-11 Flr. Citicorp Centre  
18 Whitfield Road, North Point  
Hong Kong  
Attn: Ms. Patricia Lam

Invoice #: 13603  
Invoice Date: 10/31/2005  
Job Number: 149  
Terms: 0%/NET10

Job Name: Hong Kong

**October 2005 Expenses**

DESCRIPTION	AMOUNT
7010 Staff Travel	15.00
7040 Communication Exp	125.43
7040ML Misc. Administrative Exp	32.81
7060 Research Expense	2,639.59
7070 Printing Expense	297.69
7095 Miscellaneous Expense	500.00
<b>TOTAL DUE THIS INVOICE:</b>	<b>3,610.52</b>

Interest charge of 1 1/2% will be added to all past due invoices.

White — Client Copy / Yellow — Remittance Copy / Pink — File Copy / Goldenrod — Client File Copy



#149 R

Development Counsellors International, Ltd. (Monthly Worksheet)  
461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016  
(T) 212/725-0707 (F) 212-725-2254

CLIENT EXPENSE SUMMARY

Date: October, 2005

Client: Hong Kong

Reimbursable:  Yes  No

Details: \_\_\_\_\_

STATIONERY: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
(Mail & Fax)

PHOTOSTATS: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
8 1/2 X 11 # 42 X . 15 = \$ 6.30  
Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

FAXES  
BLANK

ENVELOPES: Letter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Manila 6X9 # 0 X . 30 = \$ 0  
Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

FAXES  
LETTERHEAD

23 - Live Stamps = \$ 8.51

COLOR COPIES: # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

LABELS: # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_

BINDERS: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

CARDBOARD: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

FAXES: # 3 X . 1.00 = \$ 3.00

POSTAGE: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

WIRELESS PHONE USAGE: # \_\_\_\_\_ = \$ 15.00

WINFAX

TOTAL COSTS: = \$ 39.81

V2849

**Success Express Inc**  
147 West 24th Street 2nd Floor, New York, NY 10011  
Phone: (212)633-6100

INVOICE TO:  
DEVELOPMENT COUNSELLORS INTL  
461 PAS  
9 FL  
NEW YORK, NY 10016  
Attn: ACCOUNTS PAYABLE

Invoice No: A56749  
Invoice Run: 1437  
Invoice Date: 10/24/2005  
Cut Off Date: 10/22/2005  
Account #: QQDECO

		*** Surcharges: pieces - insurance - fuel surcharge - nyc parking -			
10/20/2005	ANNETTE	FOUR SEASONS	DCI	20.00	28.90
597976		57 E 58	461 PAS	8.90	
MOTOR		NEW YORK 10022	NEW YORK 10010		
		*** Surcharges: pieces - insurance - fuel surcharge - nyc parking -			
10/20/2005	ANNETTE	FOUR SEASONS	DCI	20.00	24.90
598134		57 E 58	461 PAS	4.90	
MOTOR		NEW YORK 10022	NEW YORK 10010		
		*** Surcharges: insurance - fuel surcharge - nyc parking -			
			<u>Dockets</u>	<u>Base</u>	<u>Surcharges</u>
		<u>Sub-Totals For This Group:</u>			<u>Total</u>

OCT 28 2005

REFERENCE: 149 HONG KONG

Date	Booked By	Pickup Address	Delivery Address	Base	Total
Docket #	AD #			Surcharges	
Service					
10/19/2005	JENNIFER	DCI	FOUR SEASONS	20.00	54.90
597157		461 PAS	58 E 58	34.90	
MOTOR		NEW YORK 10010	NEW YORK 10022		
		*** Surcharges: pieces - insurance - fuel surcharge - nyc parking -			
			<u>Dockets</u>	<u>Base</u>	<u>Surcharges</u>
		<u>Sub-Totals For This Group:</u>	1	20.00	34.90
					<u>Total</u>



Invoice No 398836  
 Invoice Date 10/26/2005

Customer # 00772429544  
 Customer DCI

Page 2 of 7

AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER  SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER  ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
28220431654 JRA / ZYP 10/12/2005 SHIPPER	00772429544 DCI DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 REBECCA PRIN 212-725-0707 149	FREELANCE WRITER 251 WEST 81ST STREET, APT NEW YORK NY 10024  MS. JENNIFER ME 212 362	LX SD 1	EXP AF-RD	9.95 2.00		
				AF-FS	1.79	13.74	17.02
			L 2	Total Bill Ref →		13.74	

WWE Manhattan II RN  
 PO BOX 335  
 MONTVALE NJ 07645  
 CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
 FS - Fuel Surcharge  
 RD - Residential Delivery

EXP - Express  
 LX - Letter  
 SD - Sender's Door



**AMERICAN EXPRESS SUBSTITUTE RECEIPT**

To be used for Phone/Fax/Internet orders or when original receipt is not available

<b>DATE:</b>	10/01/05
<b>VENDOR:</b>	Opti-fi Networks (PWM)
<b>AMOUNT:</b>	\$2.99
<b>NAME ON CARD:</b>	Malcolm Griffiths
<b>CLIENT CODE: (Indicate R or NR)</b>	149R
<b>DESCRIPTION:</b>	Internet Access at PWM Airport to track HKTB shipment

149R



**zoomari films, Ltd.**  
451 greenwich street, 7th floor  
new york, ny 10013  
phone: 212.609.0960  
www.zoomari.com

Federal Tax I.D. # 01-0695405

Date of Invoice **10/28/2005** Invoice # **1211**

DCI International  
461 Park Ave. South  
New York, NY  
10016  
Client #149  
Contact: Jim Lee

**INVOICE**

Job Date **10/19/2005** Job Name **Hong Kong Tourism** Job# **1172**

Item	Amount	Rate/Cost	Total
Half Day Beta SP.ENG Crew	1	\$2,350.00	\$2,350.00
30 Min Beta SP Stock	2	\$40.00	\$80.00

**Note**  
Please make check payable to Zoomari Films, LTD.

Subtotal **\$2,430.00**  
NYC Sales Tax **\$209.59**  
Invoice Total: **\$2,639.59**



NEWS EVENTS PHOTO SERVICE  
 237 EAST AVE  
 VALLEY STREAM, NY 11580  
 718 343 5599



11498  
 Invoice

Date	Invoice #
10/20/2005	10759

<b>Bill To</b>
DEVELOPMENT COUNSELLORS INTERNATIONAL 461 PARK AVE. SOUTH NEW YORK N.Y. 10016 ATTN; MS CARRIE NEPO

<b>Terms</b>
Due on receipt

Quantity	Description	Price Each	Amount
1	PHOTOGRAPHIC COVERAGE OF HONG KONG RECEPTION & DINNER INCLUDING ALL IMAGES & CD-ROM ON SITE	500.00	500.00

OCT 25 2005

Thank you for your business.	<b>Subtotal</b>	\$500.00
	<b>Sales Tax (0.0%)</b>	\$0.00
	<b>Total</b>	\$500.00



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Welsh Development Agency  
Trafalgar House  
5 Fitzalan Place  
Cardiff CF24 0ED  
Attn: David Jones

Invoice #: 13708  
Invoice Date: 11/30/2005  
Job Number: 196  
Terms: 0%0/NET10

Job Name: PO# IA02525/6582

**November 2005 Expenses**

DESCRIPTION	AMOUNT
7040ML Misc. Administrative Exp	37.80
7050 Contracted Services	8,440.00
<b>TOTAL DUE THIS INVOICE:</b>	<b>8,477.80</b>

Interest charge of 1 1/2% will be added to all past due invoices.

White — Client Copy / Yellow — Remittance Copy / Pink — File Copy / Goldenrod — Client File Copy

#196A

Development Counsellors International, Ltd. (Monthly Worksheet)  
461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016  
(T) 212/725-0707 (F) 212-725-2254

CLIENT EXPENSE SUMMARY

Date: November, 2005

Client: Wales

Reimbursable:  Yes  No

Details:

STATIONERY: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
(Mail & Fax)

PHOTOSTATS: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
8 1/2 X 11 # 32 X . 15 = \$ 4.80  
Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

FAXES  
BLANK

LIVE STAMPS: Letter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Manila 6X9 # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

FAXES  
LETTERHEAD

COLOR COPIES: # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_  
LABELS: # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
BINDERS: # \_\_\_\_\_ X = \$ \_\_\_\_\_  
CARDBOARD: # \_\_\_\_\_ X = \$ \_\_\_\_\_  
FAXES: # \_\_\_\_\_ X . 1.00 = \$ \_\_\_\_\_

WINFAX

POSTAGE METER: = \$ 0  
WIRELESS PHONE USAGE: = \$ 15.00

TOTAL COSTS: = \$ 19.80

#196 R

**Development Counsellors International, Ltd. (Monthly Worksheet)**

461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016

(T) 212/725-0707 (F) 212-725-2254

**CLIENT EXPENSE SUMMARY**

Date: October, 2005

Client: Wales

Reimbursable:  Yes  No

Details: \_\_\_\_\_

**STATIONERY:** Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
(Mail & Fax)

**PHOTOSTATS:** Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
8 1/2 X 11 # 20 X . 15 = \$ 3.00  
Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

**FAXES**  
**BLANK**

**ENVELOPES:** Letter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Manila 6X9 # 30 X . 30 = \$ \_\_\_\_\_  
Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

**FAXES**  
**LETTERHEAD**

**COLOR COPIES:** # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

**LABELS:** # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_

**BINDERS:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

**CARDBOARD:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

**FAXES:** # \_\_\_\_\_ X . 1.00 = \$ \_\_\_\_\_

**POSTAGE:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ 15.00

**WINFAX**

**WIRELESS PHONE USAGE:** \_\_\_\_\_ = \$ 15.00

**TOTAL COSTS:** \_\_\_\_\_ = \$ 18.00

V2940 196R



# APPLIEDMARKETING

identifying and creating opportunities

# Invoice

Date	Invoice #
11/3/2005	1091

<b>Bill To</b>
Carrie Nepo Development Counsellors International 461 Park Avenue South New York, NY 10016

Description	Amount
Welsh Development Agency West Coast List 3 - Southern California - 112 companies @ \$20 each	2,240.00
NOV - 7 2005	
Thank you for your business.	<b>Total</b> \$2,240.00



# APPLIEDMARKETING

identifying and creating opportunities

196-R U2995  
**Invoice**

Date	Invoice #
11/15/2005	1095

Bill To
Carrie Nepo Development Counsellors International 461 Park Avenue South New York, NY 10016

Description	Amount
Welsh Development Agency East Coast List 3 - South Atlantic - 80 Companies @ \$20/company	1,600.00
Thank you for your business.	<b>Total</b> \$1,600.00

5328 RIPPLING BROOK WAY • CARMEL, IN • 46033

317.848.2075 www.appmktg.com



# APPLIEDMARKETING

identifying and creating opportunities

0299-196R

## Invoice

1098

Date

11/18/2005

<b>Bill To</b>
Carrie Nepo Development Counsellors International 461 Park Avenue South New York, NY 10016

		Terms	Due Date
		Net 30	12/18/2005
Project	Description	Total Amount	Amount Due
	Welsh Development Agency		
	WDA East Coast -- List 4 New Jersey -- 88 companies		1,760.00
	WDA West Coast -- List 4 Colorado -- 61 companies		1,220.00
	WDA Midwest -- List 4 -- Dallas/Ft Worth -- 81 companies		1,620.00
Thank you for your business.		<b>Total Due</b>	<b>\$4,600.00</b>



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Welsh Development Agency  
Trafalgar House  
5 Fitzalan Place  
Cardiff CF24 0ED  
Attn: David Jones

Invoice #: 13708  
Invoice Date: 11/30/2005  
Job Number: 196  
Terms: 0%0/NET10

Job Name: PO# IA02660/6852

**November 2005 Expenses**

DESCRIPTION		AMOUNT
7010	Staff Travel	1,945.98
<b>TOTAL DUE THIS INVOICE:</b>		<b>1,945.98</b>

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy

**Sharon Fraser**

**From:** Sean McAndrew  
**Sent:** Thursday, December 01, 2005 11:13 AM  
**To:** Sharon Fraser  
**Subject:** FW: Expedia travel confirmation - London, England - Dec 10, 2005 - (Itin# 114694607479)

---

**From:** Sean McAndrew  
**Sent:** Monday, November 28, 2005 10:56 AM  
**To:** Dariann Rose  
**Subject:** FW: Expedia travel confirmation - London, England - Dec 10, 2005 - (Itin# 114694607479)

---

**From:** smcandrewnyc@aol.com [mailto:smcandrewnyc@aol.com]  
**Sent:** Monday, November 28, 2005 10:53 AM  
**To:** Sean McAndrew  
**Subject:** Fwd: Expedia travel confirmation - London, England - Dec 10, 2005 - (Itin# 114694607479)

-----Original Message-----

**From:** travel@expedia.com  
**To:** smcandrewnyc@aol.com  
**Sent:** 23 Nov 05 13:28 -0800  
**Subject:** Expedia travel confirmation - London, England - Dec 10, 2005 - (Itin# 114694607479)

Thank you for booking your trip with Expedia.com.  
You can view your itinerary online at <http://www.expedia.com/pub/agent.dll?qscr=open&itid=146>

---

TRAVELING WITH YOUR E-TICKET

Airline check-in locations require a government-issued photo ID and may request proof of current date travel (such as a printed copy of this itinerary or a printed receipt) to issue a boarding pass. Airport security checkpoints may require you to display both your boarding pass and photo ID before proceeding to the gate, so we recommend that you obtain your boarding pass before proceeding to the security checkpoint.

---

FLIGHT SUMMARY

E-Ticket Confirmed  
Expedia.com itinerary name: London, England  
Expedia.com itinerary number: 114694607479  
Expedia booking ID: 44JXPC (1)  
The tracking number will be available by the end of the next business day.

Round Trip  
 Traveler: Anthony McAndrew

Flight: from New York, NY (JFK-Kennedy) to London, England (LHR-Heathrow)  
 Depart: Sat 10-Dec-05 at 9:10 PM  
 Arrive: Sun 11-Dec-05 at 9:00 AM

Depart: New York (JFK), 10-Dec-05 at 9:10 PM Terminal: 8  
 Arrive: London (LHR), 11-Dec-05 at 9:00 AM Terminal: 3  
 Flight: American Airlines 132  
 Aircraft: Boeing 777  
 Meal Service: Dinner  
 Duration: 6hr 50mn  
 Distance: 3458 mi (5565 km)  
 Economy/Coach Class

Flight: from London, England (LHR-Heathrow) to New York, NY (JFK-Kennedy)  
 Depart: Sun 18-Dec-05 at 8:00 PM  
 Arrive: Sun 18-Dec-05 at 10:50 PM

Depart: London (LHR), 18-Dec-05 at 8:00 PM Terminal: 3  
 Arrive: New York (JFK), 18-Dec-05 at 10:50 PM Terminal: 8  
 Flight: American Airlines 141  
 Aircraft: Boeing 777  
 Meal Service: Dinner  
 Duration: 7hr 50mn  
 Distance: 3458 mi (5565 km)  
 Economy/Coach Class

-----  
 COST SUMMARY  
 -----

1 adult: \$346.00  
 Taxes & Fees: \$105.51  
 Booking Fee: \$5.00  
 Total Cost: \$456.51

To verify flight information, you can check your flight status and departure gate online at <http://www.expedia.com/pub/agent.dll?qscr=flin> or contact your airline

directly at <http://www.expedia.com/pub/agent.dll?qscr=alni>. For international destinations, please confirm your flight with the airline at least 72 hours prior to departure.

Seat assignments, meal preferences and special requests must be confirmed with the airline; we cannot guarantee that they will be honored.

-----  
 ADDITIONAL INFORMATION ABOUT YOUR FLIGHT  
 -----

Airlines require government-issued photo identification upon check in, such as a drivers license or passport. For questions concerning this requirement please contact the airline.

12/1/2005

Note: Passengers entering the U.S. may be required to supply the address where they will be staying upon arrival.

Questions about your E-Ticket? Read our frequently asked questions:  
[http://www.expedia.com/pub/agent.dll?qscr=hgen&hfnm=h\\_FW\\_etix.htm](http://www.expedia.com/pub/agent.dll?qscr=hgen&hfnm=h_FW_etix.htm)

---

#### AIRLINE RULES & REGULATIONS

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- Ticket changes may incur penalties and/or increased fares.
- In addition to any penalties imposed by the airline, a processing fee of up to \$30.00 per ticket will be charged by Expedia for any changes you make to the flights in this itinerary. This fee is waived for changes made online.
- Tickets are nontransferable and name changes are not allowed.
- This price includes a nonrefundable \$5.00 booking fee.

Please read important information regarding airline liability limitations:  
<http://www.expedia.com/pub/agent.dll?qscr=hgen&hfnm=warsaw.htm>

Other penalties may apply.

See an overview of all the rules and restrictions applicable for this fare:  
<http://www.expedia.com/pub/agent.dll?qscr=ffrs&itid=146946074&tovr=-1294747290>

View the complete penalty rules for changes and cancellations associated with this fare:  
<http://www.expedia.com/pub/agent.dll?qscr=ffrs&itid=146946074&rtyp=1&tovr=-1294747290>

---

#### HOW ELSE CAN WE HELP YOU?

---

Search for lodging.

[http://www.expedia.com/pub/agent.dll?qscr=htwv&itid=146946074&flag=b&hwrq=EX01C9B8CB57JGDCp\\$B](http://www.expedia.com/pub/agent.dll?qscr=htwv&itid=146946074&flag=b&hwrq=EX01C9B8CB57JGDCp$B)

Search for cars.

<http://www.expedia.com/pub/agent.dll?qscr=cars&itid=146946074&lcmd=19&locn=LHR&subm=0&rfr=-2>

Search for Activities & Services.

<http://www.expedia.com/pub/agent.dll?qscr=open&itid=146946074&itdx=0&vwtp=11&rfr=-34014>

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#### CUSTOMER SUPPORT

---

If you have questions about your reservation, fill out our itinerary assistance form. We'll respond within 24 hours:

<http://www.expedia.com/pub/agent.dll?qscr=itin&itid=146946074>

Select or change your airline seats with Seat Pinpointer:

<http://www.expedia.com/pub/agent.dll?qscr=fsms&itid=146946074&bkmd=2&acpp=1>

To change or cancel your flight online go to:

<http://www.expedia.com/pub/agent.dll?qscr=ewvs&itid=146946074>

To print a receipt go to:

<http://www.expedia.com/pub/agent.dll?qscr=open&itid=146946074&vwtp=5>

ITINERARY NUMBER: 114694607479

For immediate assistance, call our customer support center at 1-800-EXPEDIA or 1-404-728-8787.

Sharon Fraser

196R

**From:** Nathaniel Stumpf  
**Sent:** Thursday, December 01, 2005 12:11 PM  
**To:** Sharon Fraser  
**Subject:** FW: Yahoo! Travel Reservation Information

Try this one.

---

**From:** N Stumpf [mailto:njstumpf@yahoo.com]  
**Sent:** Thursday, December 01, 2005 12:09 PM  
**To:** Nathaniel Stumpf  
**Subject:** Fwd: Yahoo! Travel Reservation Information

*Yahoo!Travel* <yahoo@travelocity.com> wrote:

Subject: Yahoo! Travel Reservation Information  
To: NJSTUMPF@YAHOO.COM  
From: Yahoo!Travel <yahoo@travelocity.com>  
Date: Mon, 21 Nov 2005 22:32:00 -0600 (CST)

Dear Yahoo! Travel Customer:

Thank you for making your travel arrangements through Yahoo! Travel.

RESERVATION INFORMATION

Your Trip ID is: 757688718875

Itinerary for:

NATHANIEL STUMPF

\*\*\*YOUR PURCHASE IS NOT CONFIRMED\*\*\* We are in the process of verifying your credit card billing address and issuing your tickets. Your fare is not guaranteed until your tickets are issued. You will receive a Ticket Confirmation e-mail when your tickets have been issued. We will contact you if additional information is required.

After your tickets have been issued, you may access your reservation information online at <http://travel.yahoo.com> under the My Travel tab to view and print your itinerary.

Note: The FAA will require all passengers to show their receipt as well as a photo ID. Your paper ticket will serve as your receipt.

British Airways will be able to access your electronic ticket(s) at the airport when you check in.

12/1/2005

Due to increased security measures, you should plan to arrive at the airport two hours prior to departure. Additionally, you should expect that:

Only ticketed passengers will be allowed past security  
 All carry-on baggage will be subject to search  
 No knives of any kind will be allowed on airplane

Please reference the Trip ID 757688718875 anytime you contact the Yahoo! Travel Customer Service Center. There may be a penalty and/or an additional charge for changing a reservation, if your ticket is eligible for changes.

Yahoo! Travel Customer Service Center: In the United States call 888-Yahoo! Travel 888-924-6687 (TDD/Hearing Impaired: 800-555-7585). Outside the United States call 210-522-1580.

#### Your Trip Details

---

Flight: British Airways flight 112 (Non-Stop)  
 Depart: New York-Kennedy, NY (JFK) - TERMINAL 7  
 " Sat, Dec 10 at 6:30pm  
 Arrive: London Heathrow, UK (LHR) - TERMINAL 4  
 " Sun, Dec 11 at 6:25am  
 Seat: 45A (Boeing 747 Jet)  
 Meal: Meal Served  
 Status: Confirmation Code ZQUD5B

---

Flight: British Airways flight 113 (Non-Stop)  
 Depart: London Heathrow, UK (LHR) - TERMINAL 4  
 " Sat, Dec 17 at 5:00pm  
 Arrive: New York-Kennedy, NY (JFK) - TERMINAL 7  
 " Sat, Dec 17 at 7:45pm  
 Seat: Check in at Airport for Seat Assignment. (Boeing 777 Jet)  
 Meal: Meal Served  
 Status: Confirmation Code ZQUD5B

---

Airfare Summary-Prices shown in U.S. dollars Total: USD504.20  
 Travelers Price per person Taxes & Fees Total Price  
 1 adult 283.00 216.20 499.20  
 Service Fee 5.00 5.00

---

#### CHANGES TO YOUR RESERVATION

If you need to change this reservation, please go to Yahoo! Travel at <http://travel.yahoo.com>, select the "My Travel" tab (you may be prompted to login), and then click the "Reservation" link below the "My Travel" tab.

You can also call the Yahoo! Travel Customer Service Center for assistance with any changes.

Remember that any changes to your reservation could result in a fare change.

**HOW TO CONTACT THE YAHOO! TRAVEL CUSTOMER SERVICE CENTER**

Telephone within the United States: 888-Yahoo! Travel 888-924-6687

TDD/Hearing Impaired telephone service within the United States: 800-555-7585

Telephone for customers outside the United States: 210-522-1580

Fax number within the United States: 800-944-0005

Fax number for customers outside the United States: 210-258-2034

E-mail address: yahoo@travelocity.com

Thank you for using Yahoo! Travel.

KLXGXX

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14501017  
196R  
**Gregg Davis**

**From:** CheapTickets Traveler Care [travelercare@cheaptickets.com]  
**Sent:** Friday, November 18, 2005 12:30 PM  
**To:** Gregg Davis  
**Subject:** Travel Document - London 12/10/05



## Your Travel Document

Hello Gregg,

Thanks for traveling with **CheapTickets**. This e-mail confirms the ticket number(s) issued for the "London 12/10/05" trip.

Please review the ticket information:

### New Information for Airport Security

Airports and airlines now require that you obtain a boarding pass before entering the security checkpoint. Review the latest [airport security rules](#).

Access your account and trip details online with this temporary password: 9SPKRbkyTCyt

See sign-in instructions below.

### Ticket Information

**Passenger(s):** GREGG DAVIS  
**Virgin Atlantic record locator:** VK64R8  
**Ticket type requested:** electronic (e-ticket)  
**CheapTickets record locator:** N882961U  
**Airline ticket number(s):** 9321543950434

**Saturday, December 10, 2005**  
**Virgin Atlantic # 2**

Newark Liberty Int'l (EWR) to London Heathrow (LHR)

**Departure (EWR):** December 10, 9:25 PM EST (evening)

**Arrival (LHR):** December 11, 9:05 AM GMT (morning)

\*This is an overnight flight.

November 18, 2005

This purchase is subject to our [Privacy Policy](#) and our [Terms and Conditions](#).

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### CheapTickets extras

#### AIRLINE TICKET PROTECTOR

Protect against trip cancellations and interruptions with Access America, a CheapTickets partner. Coverage is available for a non-refundable airline ticket up to \$3,000. Important limitations apply.

[Buy Airline Ticket Protector](#)

Here are some tips to help you get the most

12/1/2005

**Class:** Economy

**Seat assignment:** 55A

**[view/change seats](#)**

-----  
**Wednesday, December 14, 2005**

**Virgin Atlantic # 1**

London Heathrow (LHR) to Newark Liberty Int'l (EWR)

**Departure (LHR):** December 14, 4:00 PM GMT (afternoon)

**Arrival (EWR):** December 14, 6:50 PM EST (evening)

**Class:** Economy

**Seat assignment:** 58K

**[view/change seats](#)**

out of CheapTickets:

-To change your e-mail address, or any other personal information, go to "My Account."

-As a member, you have access to CheapTickets exclusive e-mail offers and fares sales alerts from *Newark, NJ*. **[Sign up now](#)**.

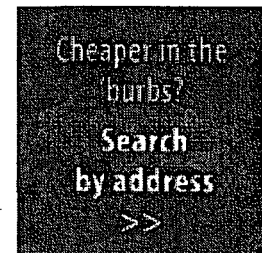
-Your personal information will not be shared with anyone else for marketing purposes. **[See our privacy policy](#)**.

### Sign-in instructions

We have created a temporary password that will allow you to access your account and trip information.

There are two ways to access your account with that password:

1. Click on the following link, and you will be automatically logged in with the temporary password:  
**<https://www.cheaptickets.com/Secure/...>**
2. Go to the sign-in page:  
**<https://www.cheaptickets.com/App/RequiredLogin>**  
Enter your member ID (e-mail address), and cut and paste the following temporary password into the password field: *9SPKRbkyTCyt*



After logging in, you will be prompted to create a new password. Once you've changed your password you can:

- access your booked trips
- print and e-mail your itineraries
- view and change your seats (if available)
- change or cancel your reservations

### Check-In Information

Because this reservation is an e-ticket, no ticket will be mailed

to you. When checking in, you must present a valid government-issued photo ID.

## Purchase Confirmation

**Passenger:** GREGG DAVIS  
**Airline ticket number(s):** 9321543950434  
**Ticket type:** electronic (e-ticket)

**Total airfare:** \$514.14 (including taxes)  
**Service fee:** \$6.99  
**Total trip cost:** \$521.13 USD

Unless otherwise specified, all costs are provided in US dollars.

Please note that your fare may carry restrictions. Changes to your itinerary may result in additional fees. Review the fare rules in "**My Trips**" to learn more.

Important notice related to ticket **terms and conditions**.

## Billing Information

**Credit card holder's name:** Gregory Davis  
**Credit card type:** American Express  
**Credit card number:** xxxxxxxxxxxx1741

**Address:**  
461 PARK AVENUE SOUTH  
  
NEW YORK, NY 10016  
United States

**E-Mail:**  
gregg.davis@dc-intl.com

## Schedule Changes

You may receive an e-mail from CheapTickets if a schedule change occurs prior to or during your trip. Such changes also will be noted in "**My Trips**". We recommend you check there periodically before your trip.

If there are changes to the flight(s), bring a printout with the updated itinerary and ticket number(s) to the airport. You can use the e-mail that comes 2-3 days before departure.

## International Travel

- Check **visa and passport requirements**.

Lastly, please remember that your travel itineraries and information always are available online in "**My Trips**". If you have any questions, you can **e-mail** us.

196R

- Folders** [Add - Edit]
- Inbox (2)
  - Draft
  - Sent
  - Bulk (1) [Empty]
  - Trash [Empty]
- My Folders** [Hide]
- Address changes...
  - Calais
  - Car stuff 2005
  - House Financing
  - House hunt 2005
  - Job Search
  - Move 2005
  - UHC

Previous | Next | Back to Search Results

This message is not flagged. [Flag Message - Mark as Unread]

**Date:** 17 Nov 05 06:35 -0800

**From:** travel@expedia.com Add to Address Book Add Mobile Alert

**To:** dariannj@yahoo.com

**Subject:** Expedia travel confirmation - London, England - Dec 10, 2005 - (Itin# 11464158)

Thank you for booking your trip with Expedia.com.  
 You can view your itinerary online at  
<http://www.expedia.com/pub/agent.dll?qscr=open&itid=146415835>

-----  
TRAVELING WITH YOUR E-TICKET  
-----

Airline check-in locations require a government-issued photo request proof of current date travel (such as a printed copy of this itinerary or a printed to issue a boarding pass. Airport security checkpoints may require you to display both your boarding pas photo ID before proceeding to the gate, so we recommend that you obtain your boarding pass before proceedin security checkpoint.

-----  
FLIGHT SUMMARY  
-----

E-Ticket Confirmed  
 Expedia.com itinerary name: London, England  
 Expedia.com itinerary number: 114641583579  
 Expedia booking ID: NHQI9X (1)  
 The tracking number will be available by the end of the next day.

Round Trip  
 Traveler: Dariann Rose

Flight: from Newark, NJ (EWR-Newark International Airport) to

England (LHR-Heathrow)  
Depart: Sat 10-Dec-05 at 9:25 PM  
Arrive: Sun 11-Dec-05 at 9:05 AM

Depart: Newark (EWR), 10-Dec-05 at 9:25 PM Terminal:  
Arrive: London (LHR), 11-Dec-05 at 9:05 AM Terminal:  
Flight: Continental 8222, operated by VIRGIN ATLANTI  
Please check in for this flight with VIRGI  
checking in at a kiosk, use your name rather than confirmatio  
Aircraft: Boeing 747-400  
Meal Service: Dinner  
Duration: 6hr 40mn  
Distance: 3458 mi (5565 km)  
Economy/Coach Class

Flight: from London, England (LHR-Heathrow) to Newark, NJ (EW  
International Airport)  
Depart: Wed 14-Dec-05 at 4:00 PM  
Arrive: Wed 14-Dec-05 at 6:50 PM

Depart: London (LHR), 14-Dec-05 at 4:00 PM Terminal:  
Arrive: Newark (EWR), 14-Dec-05 at 6:50 PM Terminal:  
Flight: Virgin Atlantic 1  
Aircraft: Boeing 747-400  
Meal Service: Dinner  
Duration: 7hr 50mn  
Distance: 3458 mi (5565 km)  
Economy/Coach Class

-----  
COST SUMMARY  
-----

1 adult: \$353.00  
Taxes & Fees: \$106.14  
Booking Fee: \$5.00  
Total Cost: \$464.14

To verify flight information, you can check your flight statu  
departure gate  
online at <http://www.expedia.com/pub/agent.dll?qscr=flin> or c  
your airline  
directly at <http://www.expedia.com/pub/agent.dll?qscr=alni>. F  
international  
destinations, please confirm your flight with the airline at  
hours prior  
to departure.

Seat assignments, meal preferences and special requests must  
confirmed with the  
airline; we cannot guarantee that they will be honored.

-----  
ADDITIONAL INFORMATION ABOUT YOUR FLIGHT  
-----



DEVELOPMENT COUNSELLORS INTERNATIONAL

The Leader in Marketing Places

461 park avenue south, 9th Floor  
new york, ny 10016  
T 212.725.0707  
F 212.725.2254

www.aboutdci.com

Welsh Development Agency  
Trafalgar House  
5 Fitzalan Place  
Cardiff CF24 0ED  
Attn: David Jones

Invoice #: 14320  
Invoice Date: 3/31/2006  
Job Number: 196  
Terms: 0%0/NET10

Job Name: PO# IA02820/6582

**March 2006 Expenses**

DESCRIPTION	AMOUNT
7010 Staff Travel	21.00
7040 Communication Exp	147.84
7040ML Misc. Administrative Exp	71.73
7050 Contracted Services	8,980.00
<b>TOTAL DUE THIS INVOICE:</b>	<b>9,220.57</b>

Interest Charge of 1½% will be added to all past due invoices.

White – Client Copy / Yellow – Remittance Copy / Pink – File Copy / Goldenrod – Client File Copy

#1967

Development Counsellors International, Ltd. (Monthly Worksheet)  
461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016  
(T) 212/725-0707 (F) 212-725-2254

CLIENT EXPENSE SUMMARY

Date: March, 2006

Client: Wales

Reimbursable:  Yes  No

Details: \_\_\_\_\_

STATIONERY: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
(Mail & Fax)

PHOTOSTATS: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
8 1/2 X 11 # 35 X . 15 = \$ 5.25  
Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

FAXES  
BLANK

Envelopes Letter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Manila 6X9 # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

FAXES  
LETTERHEAD

Live Stamps: # 66 X . 39 = \$ 51.48

COLOR COPIES: # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

LABELS: # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_

BINDERS: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

CARDBOARD: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

FAXES: # \_\_\_\_\_ X . 1.00 = \$ \_\_\_\_\_

WINFAX

POSTAGE: # \_\_\_\_\_ X \_\_\_\_\_ = \$ 0

WIRELESS PHONE USAGE: \_\_\_\_\_ = \$ 15.00

TOTAL COSTS: \_\_\_\_\_ = \$ 71.73

196R

196R

**PETTY CASH**

FOR Gregg Coulter \$ 5.00 <sup>pd</sup>

to SF. Seaside Day

event

CHARGE TO ACCOUNT 196R

SIGNED \_\_\_\_\_

DATE 3/1/06

**Universal** 03009

I ♥ NEW YORK  
 MED # 4A35  
 DATE: 03/01/2006  
 START TIME 22:38  
 END TIME 22:41  
 TRIP # 2886  
 RATE No. 1  
 MILES 0.32  
 FARE \$ 3.30  
 EXTRAS \$ 0.50  
 TOTAL \$ 3.80

5.00

Contact TLC Dial  
3-1-1

196R WDA RR

I ♥ NEW YORK  
 MED # 6H48  
 DATE: 03/01/2006  
 START TIME 20:21  
 END TIME 20:29  
 TRIP # 17827  
 RATE No. 1  
 MILES 1.40  
 FARE \$ 5.70  
 EXTRAS \$ 0.50  
 TOTAL \$ 6.20

8.00

Contact TLC Dial  
3-1-1

Taxi fare

WDA 196R

I ♥ NEW YORK  
 MED # 196R 6G26  
 TRIP # 8813  
 DATE MAR-01-2006  
 ST. TIME 06:25PM  
 END TIME 06:31PM  
 RATE 1  
 MILES 1.19  
 FARE \$ 5.30  
 EXTRA \$ 1.00  
 TOT FARE \$ 6.30

8.00

Contact TLC Dial  
3-1-1

Conference date: 3/9/2006 12:26:09

Duration: 00:21

Meeting #: 51800072

Access Phone Number: 9567161

Multimedia rate plan

Contact: Gregg Davis

Billing Telephone #: 2127250707

 Account Number:  
New Account

 TLM Account Code:  
96R

Line	Participant	Phone Number	Item	Start time	Time zone	Quantity	Amount
1	AUDIO_CHAIR	2127250707	Multimedia Audio Toll Free Dial In	3/9/2006 12:25:49	US-CO	22.00 mn	7.26
2	2127250707	2127250707	Multimedia Audio Toll Free Dial In	3/9/2006 12:26:52	US-CO	21.00 mn	6.93
3	4124801385	4124801385	Multimedia Audio Toll Free Dial In	3/9/2006 12:32:11	US-CO	15.00 mn	4.95
4	3178482052	3178482052	Multimedia Audio Toll Free Dial In	3/9/2006 12:33:19	US-CO	14.00 mn	4.62
5	2127250707	2127250707	Multimedia Audio Toll Free Dial In	3/9/2006 12:33:50	US-CO	5.00 mn	1.65
<b>Total Cost</b>							<b>25.41</b>

Conference date: 3/9/2006 13:04:41

Duration: 01:04

Meeting #: 51800029

Access Phone Number: 9567161

Multimedia rate plan

Contact: Gregg Davis

Billing Telephone #: 2127250707

 Account Number:  
New Account

 TLM Account Code:  
96R

Line	Participant	Phone Number	Item	Start time	Time zone	Quantity	Amount
1	3127270069	3127270069	Multimedia Audio Toll Free Dial In	3/9/2006 12:59:39	US-CO	69.00 mn	22.77
2	3178482075	3178482075	Multimedia Audio Toll Free Dial In	3/9/2006 13:03:06	US-CO	66.00 mn	21.78
3	4124801385	4124801385	Multimedia Audio Toll Free Dial In	3/9/2006 13:03:57	US-CO	33.00 mn	10.89
4	AUDIO_CHAIR	2127250707	Multimedia Audio Toll Free Dial In	3/9/2006 13:04:27	US-CO	64.00 mn	21.12
<b>Total Cost</b>							<b>76.56</b>

Conference date: 3/9/2006 06:52:42

Duration: 00:17

Meeting #: 51779433

Access Phone Number: 9567161

Multimedia rate plan

Contact: Gregg Davis

Billing Telephone #: 2127250707

 Account Number:  
New Account

 TLM Account Code:  
96R

Line	Participant	Phone Number	Item	Start time	Time zone	Quantity	Amount
1	AUDIO_CHAIR	2127250707	Multimedia Audio Toll Free Dial In	3/9/2006 06:52:19	US-CO	18.00 mn	5.94
<b>Total Cost</b>							<b>5.94</b>

Conference date: 3/9/2006 07:10:05

Duration: 00:38

Meeting #: 51800167

Access Phone Number: 9567161

Multimedia rate plan

Contact: Gregg Davis

Billing Telephone #: 2127250707

 Account Number:  
New Account

 TLM Account Code:  
96R

Line	Participant	Phone Number	Item	Start time	Time zone	Quantity	Amount
1	participant 002		Multimedia Audio Toll Dial In	3/9/2006 07:04:52	US-CO	43.00 mn	14.19
2	5034641017	5034641017	Multimedia Audio Toll Free Dial In	3/9/2006 07:07:40	US-CO	40.00 mn	13.20
3	AUDIO_CHAIR	2127250707	Multimedia Audio Toll Free Dial In	3/9/2006 07:09:46	US-CO	38.00 mn	12.54
<b>Total Cost</b>							<b>39.93</b>

V3803 1901



# APPLIEDMARKETING

identifying and creating opportunities

## Invoice

Date	Invoice #
3/16/2006	1147

<b>Bill To</b>
Carrie Nepo Development Counsellors International 461 Park Avenue South New York, NY 10016

<b>Terms</b>	<b>Due Date</b>	<b>Project</b>
Net 30	4/15/2006	Midwest

Description	Total Amount	Amount Paid	Amount Due
Targeted List Development - WDA Midwest List 8 Shared Services - 59 companies			1,180.00
Thank you for your business.		<b>Total Due</b>	<b>\$1,180.00</b>

All invoices outstanding after the due date will incur a monthly 1.5% interest charge.



# APPLIED MARKETING

identifying and creating opportunities

## Invoice

196/110

1145

Date

3/9/2006

<b>Bill To</b>
Carrie Nepo Development Counsellors International 461 Park Avenue South New York, NY 10016

		Terms	Due Date
		Net 30	4/8/2006
Project	Wales		
Description		Total Amount	Amount Due
Appointment Bonus Cingular Wireless - London, February 16, 2006 Protective Products International - Florida, February 17, 2006			500.00
Thank you for your business.		<b>Total Due</b>	\$500.00



**APPLIEDMARKETING**  
identifying and creating opportunities

**Invoice**

U3832

1143

Date

3/6/2006

196R

<b>Bill To</b>
Carrie Nepo Development Counsellors International 461 Park Avenue South New York, NY 10016

Project	East Coast	Terms	Due Date
		Net 30	4/5/2006
Description		Total Amount	Amount Due
WDA East List 7 New England - 96 leads			1,920.00
Thank you for your business.		<b>Total Due</b>	<b>\$1,920.00</b>

MAR 10 2006

V 3899



# CHECK REQUEST FORM

WHEN REQUIRED: Thursday March 23, 2006

PAYEE:  
EmailAppenders

ADDRESS:  
2753 Broadway, # 178  
New York, NY 10025

AMOUNT: \$ 462.00

PURPOSE: 3 lists converted to email

REQUESTED BY: Nicole Sykes

CLIENT CODE: 196 Wales — ~~\$ 231.00~~  
137 East Tenn. — \$ 231.00

REIMBURSABLE: Yes \_\_\_ No X





# APPLIED MARKETING

Identifying and creating opportunities

196R

## Invoice

Date	Invoice #
3/31/2006	1159

<b>Bill To</b>
Carrie Nepo Development Counsellors International 461 Park Avenue South New York, NY 10016

<b>Terms</b>	<b>Due Date</b>	<b>Project</b>
Net 30	4/30/2006	West Coast

Description	Total Amount	Amount Paid	Amount Due
WDA West List 6 - MRO, 132 Companies			2,640.00
Thank you for your business.		<b>Total Due</b>	\$2,640.00

APR - 1 2006

All invoices outstanding after the due date will incur a monthly 1.5% interest charge.



# APPLIEDMARKETING

identifying and creating opportunities

## Invoice

Date	Invoice #
3/31/2006	1158

Bill To
Carrie Nepo Development Counsellors International 461 Park Avenue South New York, NY 10016

Terms	Due Date	Project
Net 30	4/30/2006	East Coast

Description	Total Amount	Amount Paid	Amount Due
WDA East List 8 - Pennsylvania, 71 Companies			1,420.00
Thank you for your business.		<b>Total Due</b>	<b>\$1,420.00</b>

APR - 1 2006

All invoices outstanding after the due date will incur a monthly 1.5% interest charge.



DEVELOPMENT COUNSELLORS INTERNATIONAL

The Leader in Marketing Places

461 park avenue south, 9th Floor  
new york, ny 10016  
T 212.725.0707  
F 212.725.2254

www.aboutdci.com

Welsh Development Agency  
Trafalgar House  
5 Fitzalan Place  
Cardiff CF24 0ED  
Attn: David Jones

Invoice #: 14114  
Invoice Date: 2/28/2006  
Job Number: 196  
Terms: 0%0/NET10

Job Name: PO# IA02820/6582

**February 2006 Expenses**

DESCRIPTION		AMOUNT
7010	Staff Travel	557.94
7040	Communication Exp	184.25
7040ML	Misc. Administrative Exp	36.87
<b>TOTAL DUE THIS INVOICE:</b>		<b>779.06</b>

Interest Charge of 1% will be added to all past due invoices.

White – Client Copy / Yellow – Remittance Copy / Pink – File Copy / Goldenrod – Client File Copy

#1967

Development Counsellors International, Ltd. (Monthly Worksheet)  
461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016  
(T) 212/725-0707 (F) 212-725-2254

CLIENT EXPENSE SUMMARY

Date: February, 2006

Client: Wales

Reimbursable:  Yes  No

Details: \_\_\_\_\_

STATIONERY: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
(Mail & Fax)

PHOTOSTATS: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
8 1/2 X 11 # 21 X . 15 = \$ 3.15  
Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

FAXES  
BLANK

Envelopes Ltr/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Manila 6X9 # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

FAXES  
LETTERHEAD

Live Stamps: # 48 X . 39 = \$ 18.72

COLOR COPIES: # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

LABELS: # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_

BINDERS: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

CARDBOARD: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

FAXES: # \_\_\_\_\_ X . 1.00 = \$ \_\_\_\_\_

WINFAX

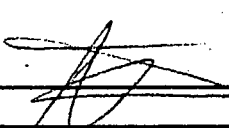
POSTAGE: # \_\_\_\_\_ X \_\_\_\_\_ = \$ 5


WIRELESS PHONE USAGE: \_\_\_\_\_ = \$ 15.00

TOTAL COSTS: \_\_\_\_\_ = \$ 36.87

<b>PLANET LIMOUSINE</b>		Date 12/14/05	Rest Time 7:15 PM	Acct. Number 1085
Tel: 516-354-1616 • Fax: 516-354-4458		Car 765	Pick Up Time	Client Matter 196R
1-800-805-9251		Stops	DRIVER	OFFICE
Acct. Name:		Fare 82	Total	
Passenger Name Gregg DAVIS		Waiting Time 30, 45 MIN	Surcharge 5.00	
From N/A / Virgin Atlantic #1		Stops	2% W.C. 2.28	
To 81 Jerome Rd S.I.		Telephone Park 4 tolls		
		Expenses 16.00	Total Charge 141.28	
		Gratuity		
Passenger Signature <i>Gregg Davis</i>		TOTAL		
	All waiting times, stops, telephone & expenses must be initialed		Driver must give passenger filled out copy does not include 2% W.C. or Surcharge	

<b>PLANET LIMOUSINE</b>		Date 12-10-05	Rest Time 6:15 PM	Acct. Number 1088
Tel: 516-354-1616 • Fax: 516-354-4458		Car 275	Pick Up Time 6:30 PM	Client Matter 196R
1-800-805-9251		Stops	DRIVER	OFFICE
Acct. Name:		Fare 88	Total	
Passenger Name GREGG DAVIS		Waiting Time 15 MIN	Surcharge 5.00	
From JEROME RD		Stops	2% W.C. 2.28	
To EWR		Telephone		
		Expenses 15.00	Total Charge 116.28	
		Gratuity 10		
Passenger Signature <i>Gregg Davis</i>		TOTAL		
	All waiting times, stops, telephone & expenses must be initialed		Driver must give passenger filled out copy does not include 2% W.C. or Surcharge	

<b>PLANET LIMOUSINE</b>		Date 12/14/05	Rest Time 7:06	Acct. Number 1088	WDA
Tel: 516-354-1616 • Fax: 516-354-4458		Car 239	Pick Up Time 8:20	Client Matter 196R	(R)
1-800-805-9251		Stops		DRIVER	OFFICE
				Fare \$115.00	Total
Acct. Name:				Waiting Time 35 MIN	Surcharge 5.00
Passenger Name ROSE DARI				Stops	2% W.C. 3.46
From IN EWR				Telephone	
To SCOTCH PLAINS NJ				Expenses \$17.00	Total Charge 176.46
				Gratuity	
				TOTAL	
Passenger Signature: 		All waiting times, stops, telephone & expenses must be initialed		Driver must give passenger filled out copy does not include 2% W.C. or Surcharge	

<b>PLANET LIMOUSINE</b>		Date 12/10/05	Rest Time	Acct. Number 1088 - WDA	(R)
Tel: 516-354-1616 • Fax: 516-354-4458		Car 376	Pick Up Time 6:45 PM	Client Matter 196R	
1-800-805-9251		Stops		DRIVER	OFFICE
				Fare 110-	Total
Acct. Name: DCI				Waiting Time	Surcharge 5.00
Passenger Name D. ROSE				Stops	2% W.C. 2.42
From SCOTCH PLAINS NJ				Telephone 100	
To Newark Airport				Expenses 6.75	Total Charge 123.42
				Gratuity	
				TOTAL	
Passenger Signature: 		All waiting times, stops, telephone & expenses must be initialed		Driver must give passenger filled out copy does not include 2% W.C. or Surcharge	

Conference date: 1/18/2006 13:55:09	Duration: 01:28
Meeting #: 50951977	
Access Phone Number: 2963328	Multimedia rate plan
Billing Telephone #: 2127250707	Contact: Dariann Rose
	Account Number
	TLM Account Code
	New Account
	19621

Line	Participant	Phone Number	Item	Start time	Time zone	Quantity	Amount
1	AUDIO_CHAIR	2127250707	Multimedia Audio Toll Free Dial	1/18/2006 13:54:39	US-CO	88.00 mn	29.04
2	4124801385	4124801385	Multimedia Audio Toll Free Dial	1/18/2006 13:56:09	US-CO	1.00 mn	0.33
3	3178482052	3178482052	Multimedia Audio Toll Free Dial	1/18/2006 13:58:18	US-CO	84.00 mn	27.72
4	9084128855	9084128855	Multimedia Audio Toll Free Dial	1/18/2006 14:02:24	US-CO	80.00 mn	26.40
<b>Total Cost</b>							<b>83.49</b>

Conference date: 1/18/2006 08:03:11	Duration: 00:38
Meeting #: 50951711	
Access Phone Number: 2963328	Multimedia rate plan
Billing Telephone #: 2127250707	Contact: Dariann Rose
	Account Number
	TLM Account Code
	New Account
	0195R

Line	Participant	Phone Number	Item	Start time	Time zone	Quantity	Amount
1	2076643757	2076643757	Multimedia Audio Toll Free Dial	1/18/2006 07:58:43	US-CO	38.00 mn	12.54
2	7012712867	7012712867	Multimedia Audio Toll Free Dial	1/18/2006 07:59:14	US-CO	37.00 mn	12.21
3	3178482052	3178482052	Multimedia Audio Toll Free Dial	1/18/2006 07:59:55	US-CO	37.00 mn	12.21
4	7014004769	7014004769	Multimedia Audio Toll Free Dial	1/18/2006 08:01:46	US-CO	6.00 mn	1.98
5	AUDIO_CHAIR	2127250707	Multimedia Audio Toll Free Dial	1/18/2006 08:01:52	US-CO	35.00 mn	11.55
6	2127250707	2127250707	Multimedia Audio Toll Free Dial	1/18/2006 08:01:56	US-CO	35.00 mn	11.55
7	7014004769	7014004769	Multimedia Audio Toll Free Dial	1/18/2006 08:08:37	US-CO	28.00 mn	9.24
8	2127250707	2127250707	Multimedia Audio Toll Free Dial	1/18/2006 08:17:39	US-CO	19.00 mn	6.27
<b>Total Cost</b>							<b>77.55</b>

e-mail: nacs@genesys.com  
Tax ID 04-3305282

Dept. 0938 Denver, Colorado 80256-0938

Billing Questions: 866.436.3797 Option 3  
303.267.1268



<b>Invoice Number</b> 3-352-23908	<b>Invoice Date</b> Feb 20, 2006	<b>Account Number</b> 1015-3698-0	<b>Page</b> 5 of 22
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Picked up: Jan 13, 2006      Cost: 187.19      Ref: #2  
 Payer: Shipper      Ref: #3

- The Earned Discount for this ship date has been calculated based on a revenue threshold of \$ 1501.22
- Fuel Surcharge - FedEx has applied a fuel surcharge of 11.00% to this shipment.
- Distance Based Pricing, Zone 5
- Package sent from: 10001 zip code

<b>Tracking ID</b>	853351617739	<b>Sender</b>	<b>Recipient</b>	
<b>Service Type</b>	FedEx 2Day	GREGG DAVIS	JOHN NEALON	
<b>Package Type</b>	FedEx Envelope	DEVELOPMENT COUNSELORSINTL	AMERICAN MEDICAL SYSTEMS HOLDI	
<b>Zone</b>	5	461 PARK AVE S FL 9	10700 BREN RD W	
<b>Packages</b>	1	NEW YORK NY 10016-6847 US	HOPKINS MN 55343 US	
<b>Rated Weight</b>	N/A			
<b>Delivered</b>	Jan 16, 2006 08:58	<b>Transportation Charge</b>		9.75
<b>Svc Area</b>	A1	<b>Earned Discount</b>		-2.05
<b>Signed By</b>	M.STOCK	<b>Fuel Surcharge</b>		0.85
<b>FedEx Use</b>	001318450/0000011/_	<b>Total Charge</b>	<b>USD</b>	<b>\$8.55</b>

Picked up: Jan 17, 2006      Cost: 198.19      Ref: #2  
 Payer: Shipper      Ref: #3

- Fuel Surcharge - FedEx has applied a fuel surcharge of 11.00% to this shipment.
- The Earned Discount for this ship date has been calculated based on a revenue threshold of \$ 1501.22
- Distance Based Pricing, Zone 6
- Package sent from: 10001 zip code

<b>USAB</b>		<b>Sender</b>	<b>Recipient</b>	
<b>Tracking ID</b>	853351617670	GREGG DAVIS	CLIFFORD YOUNG	
<b>Service Type</b>	FedEx Standard Overnight	DEVELOPMENT COUNSELORSINTL	FHP HOLDINGS INC	
<b>Package Type</b>	FedEx Envelope	461 PARK AVE S FL 9	601 NW 65TH CT	
<b>Zone</b>	6	NEW YORK NY 10016-6847 US	FORT LAUDERDALE FL 33309 US	
<b>Packages</b>	1			
<b>Rated Weight</b>	N/A	<b>Transportation Charge</b>		17.15
<b>Delivered</b>	Jan 18, 2006 13:18	<b>Fuel Surcharge</b>		1.45
<b>Svc Area</b>	A1	<b>Earned Discount</b>		-3.94
<b>Signed By</b>	LPINO	<b>Total Charge</b>	<b>USD</b>	<b>\$14.66</b>
<b>FedEx Use</b>	001719857/0000244/_			



DEVELOPMENT COUNSELLORS INTERNATIONAL

The Leader in Marketing Places

461 park avenue south, 9th Floor  
new york, ny 10016  
T 212.725.0707  
F 212.725.2254

www.aboutdci.com

Welsh Development Agency  
Trafalgar House  
5 Fitzalan Place  
Cardiff CF24 0ED  
Attn: David Jones

Invoice #: 13951  
Invoice Date: 1/31/2006  
Job Number: 196  
Terms: 0%0/NET10

Job Name: PO# 1A02820/6582

**January 2006 Expenses**

DESCRIPTION		AMOUNT
7040ML	Misc. Administrative Exp	20.49
7050	Contracted Services	1,760.00
<b>TOTAL DUE THIS INVOICE:</b>		<b>1,780.49</b>

Interest Charge of 1% will be added to all past due invoices.

White - Client Copy / Yellow - Remittance Copy / Pink - File Copy / Goldenrod - Client File Copy

#1967

Development Counsellors International, Ltd. (Monthly Worksheet)

461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016

(T) 212/725-0707 (F) 212-725-2254

CLIENT EXPENSE SUMMARY

Date: January, 2005

Client: Wates

Reimbursable:  Yes  No

Details: \_\_\_\_\_

STATIONERY: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
(Mail & Fax)

PHOTOSTATS: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
8 1/2 X 11 # 34 X . 15 = \$ 5.10  
Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

FAXES  
BLANK

Envelopes Letter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Manila 6X9 # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

FAXES  
LETTERHEAD

Live Stamps:

COLOR COPIES: # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_  
LABELS: # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
BINDERS: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_  
CARDBOARD: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_  
FAXES: # \_\_\_\_\_ X . 1.00 = \$ \_\_\_\_\_  
POSTAGE: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ 0.39  
WIRELESS PHONE USAGE: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ 15.00

WINFAX

TOTAL COSTS: = \$ 20.49



**APPLIEDMARKETING**  
identifying and creating opportunities

**Invoice**

1113

Date

1/12/2006

<b>Bill To</b>
Carrie Nepo Development Counsellors International 461 Park Avenue South New York, NY 10016

		Terms	Due Date
<b>Project</b>	East Coast	Net 30	2/11/2006
Description		Total Amount	Amount Due
WDA East List 5 New York State - 88 companies			1,760.00
Thank you for your business.		<b>Total Due</b>	<b>\$1,760.00</b>

JAN 17 2006



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Welsh Development Agency  
Trafalgar House  
5 Fitzalan Place  
Cardiff CF24 0ED  
Attn: David Jones

Invoice #: 13839  
Invoice Date: 12/31/2005  
Job Number: 196  
Terms: 0%0/NET10

Job Name: PO# IA02525/6582

**December 2005 Expenses**

DESCRIPTION	AMOUNT
7010 Staff Travel	2,560.56
7040ML Misc. Administrative Exp	82.71
7050 Contracted Services	7,940.00
<b>TOTAL DUE THIS INVOICE:</b>	<b>10,583.27</b>

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy

#196h

Development Counsellors International, Ltd. (Monthly Worksheet)  
461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016  
(T) 212/725-0707 (F) 212-725-2254

**CLIENT EXPENSE SUMMARY**

Date: December, 2005

Client: Wales

Reimbursable:  Yes  No

Details: \_\_\_\_\_

STATIONERY: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
(Mail & Fax)

PHOTOSTATS: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
8 1/2 X 11 # 0 X . 15 = \$ \_\_\_\_\_  
Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

**FAXES**  
**BLANK**

Envelopes Ltter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Manila 6X9 # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

**FAXES**  
**LETTERHEAD**

Live Stamps: # 183 . 37 = \$ 67.71

COLOR COPIES: # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

LABELS: # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_

BINDERS: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

CARDBOARD: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

FAXES: # \_\_\_\_\_ X . 1.00 = \$ \_\_\_\_\_

POSTAGE: # \_\_\_\_\_ X \_\_\_\_\_ = \$ \_\_\_\_\_

WIRELESS PHONE USAGE: \_\_\_\_\_ = \$ 15.00

**WINFAX**

TOTAL COSTS: \_\_\_\_\_ = \$ 82.71



MACDONALD  
HOLLAND HOUSE

Mr Sean McAndrew  
43-01 46th St-46  
LIC NY  
11104, NY 11104  
USA

Room Number 0909  
No of Person(s) 1  
Checked out by 5/DM  
Arrival 11.12.05  
Departure 14.12.05  
Page 1  
Rate £80.00

Copy of Invoice 52213/1 Holland House Hotel, Cardiff, 14.12.05 11:33

Date	Reference	Text	Debits	Credits
11.12.		Bed & Breakfast	80.00	
11.12.	KB	Newspapers	1.10	
		->Financial Times		
11.12.	KB	Newspapers Times	0.60	
12.12.		Bed & Breakfast	80.00	
12.12.	+ - 0	B1 Dinner Liquor	3.55	
		->#909 : CHECK # 042066		
12.12.	456	B1 Dinner Liquor	31.20	
		->#909 : CHECK # 042175		
12.12.	456	B1 Late Liquor	10.30	
		->#909 : CHECK # 042192		
12.12.	00:01:22	Telephone Automatic	3.42	
		->0012125706780		
12.12.	KB	Newspapers Times	0.60	
12.12.	CW	Tray Charge	7.50	
13.12.		Bed & Breakfast	80.00	
13.12.	+ - 0	B1 Dinner Liquor	3.55	
		->#909 : CHECK # 042240		
13.12.	00:00:22	Telephone Automatic	2.50	
		->0017183611046		
13.12.	00:01:39	Telephone Automatic	4.12	
		->0019174538376		
13.12.	LES	Newspapers times	0.60	
13.12.	LES	Newspapers	1.20	
		->financial times		
13.12.	TM	Tray Charge Tray Charge	7.50	
14.12.	963	B/fast Food Supplements	7.50	
		->#909 : CHECK # 016621		
14.12.		American Express CC		325.24
		->XXXXXXXXXXXX1717 06/		

£325.24      £325.24  
 Balance Outstanding £ 0.00

US \$ 589.14

V.A.T. Exempt Sales      £      4.10  
 V.A.T. Liable Sales      £     321.14  
 Total Sales Net of V.A.T. £     277.41  
 V.A.T. 17.50%            £      47.83

Approval Code: 69  
 Card Number: XXXXXXXXXXXX1717 Expiry: 06/07 Swiped  
 Start Date: 0605 Issue Number:  
 Transaction ID: 0909 74794 McAnd Terminal ID: 000D56838FD7

**\*\* CUSTOMER COPY \*\***  
JDWS WETHERSPOON  
HEATHROW AIRPORT  
TW6 3XA

M9421418963 T17928173  
14-12-05 15:42  
**AMEX**  
\*\*\*\*\*1717  
06/07 (S) R6200  
TOTAL SALE  
**£2.99**

Please debit my account  
with the total amount.  
AUTH CODE: 75  
PLEASE RETAIN RECEIPT  
THANK YOU

US \$ 5.43

**\*\* CUSTOMER COPY \*\***  
JDWS WETHERSPOON  
HEATHROW AIRPORT  
TW6 3XA

M9421418963 T17928173  
14-12-05 15:57  
**AMEX**  
\*\*\*\*\*1717  
06/07 (S) R6201  
TOTAL SALE  
**£3.29**

Please debit my account  
with the total amount.  
AUTH CODE: 38  
PLEASE RETAIN RECEIPT  
THANK YOU

US \$ 5.98

196R 12/11/05 - lunch

OWAIN GLYNDWR  
ST JOHN STREET  
CHURCH STREET  
02920 221 980

**\*\*CUSTOMER COPY\*\***

**AMERICAN EXPRESS**  
**SALE**  
3783 XXXX XXXX 1717  
EXP:06/07

THANK YOU  
**AMOUNT**  
PLEASE SIGN BELOW

£10.05

US \$ 18.21

196R

WH Smith  
1 Smith HEATHROW T4

**CREDIT/DEBIT**  
**CARD RECEIPT**  
RETAIN FOR YOUR RECORDS

PLEASE DEBIT MY American Express  
CARD: xxxxxxxxxxxx1717  
END: 06/07 S  
AUTH CODE: 45  
GOODS - SEE RECEIPT 4.13  
TOTAL 4.13

Notified Terms and Conditions Apply  
Thank you for shopping at  
**WH Smith**

1/12/05 17:26 Tn:079271 Op:3141 7975/42

US \$ 7.51

.....  
PLEASE DEBIT MY ACCOUNT

11/12/2005 15:20:07 1339000254  
MERCHANT NUMBER: 9428449136  
EFT NUMBER: 0943  
TERMINAL NUMBER: 04384630  
AUTH CODE:25

**\*\*CUSTOMER COPY\*\***

12/10/05 - DINNER

Broadway Brewing Co  
JFK Airport  
Terminal 8

EMP: SANDRA R AMEX  
Date 12/10/05 Time 20:42

Card Number 378341783981717 06/07  
Auth-Code.. 165841 Ctrl: 15158

Amount . . . 19.48

Tip . . . . . 3.00

Total . . . . . 22.48

X  
Cardmember agrees to pay total in  
accordance with agreement governing  
use of such card.

\*\*\* Customer Copy \*\*\*



OWAIN GLYNDWR  
ST JOHN STREET  
CHURCH STREET  
02920 221 980

196R  
Lunch w/ DCI  
team on 12/11/05

**\*\*CUSTOMER COPY\*\***

AMERICAN EXPRESS  
SALE  
3783 XXXX XXXX 1733  
EXP:08/07

1  
A

THANK YOU  
AMOUNT  
PLEASE SIGN BELOW

£32.60 - us\$59.06

.....  
PLEASE DEBIT MY ACCOUNT

11/12/2005 14:58:33 1339000233  
MERCHANT NUMBER: 9428449136  
EFT NUMBER: 0941  
TERMINAL NUMBER: 04384630  
AUTH CODE:30

**\*\*CUSTOMER COPY\*\***

196R

FIRST @ HOLLAND HOUSE

24-26 NEWPORT ROAD  
CARDIFF  
CF24 ODD

Tel No: 08701 220 020

Bill no  
42157 4-112238

OPERATOR 5814174 AnnaParsons

CARD SALES VOUCHER

MERCHANT NUMBER 9428207652  
AMEX 378341783981733  
Card Details 0708

CARD SALE £ 24.40

AUTHORISATION CODE  
TRANSACTION NUMBER 004245

Please keep this copy for your records  
THIS IS NOT A VAT INVOICE  
Thank you for visiting  
The FIRST FLOOR RESTAURANT  
We look forward to  
seeing you again soon  
22:14:18 MON Dec 12 2005

US \$ 44.20

196R

Condr @ JFK  
before flight to  
UK

ANTONIO'S ITALIAN TABLE  
Anton Airfood Terminal 7  
JFK International Airport

1132 Clarisa

1692 DEC10'05 17:34

1 Pepperoni Slice 3.15  
1 Soda SM 1.49

SUBTOTAL 4.64  
TAX 0.39  
TOTAL PAID 5.03  
XXXXXXXXXXXX1733 08/07  
AMERICAN EXPRESS 5.03

196R

**YAHOO! MAIL**

Print - Close Window

**Date:** Wed, 14 Dec 2005 16:17:54 +0000  
**To:** njstumpf@yahoo.com  
**From:** "voucher.orders@btopenzone.com" <voucher.orders@btopenzone.com>  
**Subject:** BT Openzone Voucher confirmation




Dear Nathaniel Stumpf,

**Thank you for your purchase**

You can now experience wireless broadband from BT Openzone, allowing you to get online and do more in more places!

Remember, BT Openzone Vouchers are for use in BT Openzone and The Cloud hotspots throughout the UK and Ireland, and any British Airways airport lounge worldwide displaying the BT Openzone sign. They cannot be used within the UK on the ReadytoSurf™ Wi-Fi network, nor abroad with BT Openzone's International roaming or Wireless Broadband Alliance (WBA) partners.

**Your BT Openzone Voucher details**

A BT Openzone 1-hour Voucher gives you 60 minutes of BT Openzone use within 24 hours from first log-in. You can log in and out as often as you like during this period.

Take note of the case-sensitive details for the BT Openzone Voucher(s) you've purchased.



**BT Openzone 1-hour Voucher**

Username           75750948  
 Password          nG8Lgeb4S7  
 Use by             31-12-2007

**Confirmation of billing details**

Item description	Quantity	Total (inc. VAT) (£)
BT Openzone 1-hour Voucher - £6 (inc VAT)	1	5.11
<b>Sub-total (ex VAT)</b>		5.11
Plus VAT at 17.5%		0.89
<b>Total billed (inc VAT)</b>		6.00

Nathaniel Stumpf  
 461 Park Avenue West, New York, 10025, United States  
 njstumpf@yahoo.com

US \$ 10.90

The total billed will be shown on your card statement as 'BTOPENZONE'.

BT Wireless Broadband

BT Openzone terms of use apply.

If you need any help with using BT Openzone, call 0870 240 5745 (national rate) within the UK, or +44 132 556 0841 (International rate) from abroad. Technical assistance available 24/7.

British Telecommunications plc. Registered office: 81 Newgate Street, London EC1A 7AJ. Registered in England: number 1800000. VAT registration number: 245 719 348.



196R

Mr Nathaniel Stumpf  
NY 10025  
USA

Room Number 1014  
No of Person(s) 1  
Checked out by 5/DM  
Arrival 11.12.05  
Departure 14.12.05  
Page 1  
Rate £80.00

Copy of Invoice 52214/1 Holland House Hotel, Cardiff, 14.12.05 11:34

Date	Reference	Text	Debits	Credits
11.12.		Bed & Breakfast	80.00	
11.12.	KB	Newspapers	1.10	
		->Financial Times		
12.12.		Bed & Breakfast	80.00	
12.12.	KB	Newspapers	1.10	
		->Financial Times		
13.12.		Bed & Breakfast	80.00	
13.12.	00:01:06	Telephone Automatic	1.54	
		->07796618286		
13.12.	LES	Newspapers	1.20	
		->financial times		
14.12.		American Express CC		244.94
		->XXXXXXXXXXXX1733	08/	

£244.94      £244.94  
Balance Outstanding £ 0.00

US \$ 443.68

V.A.T. Exempt Sales    £    3.40  
V.A.T. Liable Sales    £    241.54  
Total Sales Net of V.A.T. £    208.97  
V.A.T. 17.50%        £    35.97

Approval Code: 19  
Card Number: XXXXXXXXXXX1733 Expiry: 08/07 Swiped  
Start Date: 0805 Issue Number:  
Transaction ID: 1014 74792 Stump Terminal ID: 000D56838FD7

V.A.T. Reg No. 811099152

Merchant ID: 9428207633

T O T A L   B I L L                    £    244.94

SIGNATURE: \_\_\_\_\_  
Please debit my account by the amount indicated above.

196R

I ♥ NEW YORK  
MED # 5844  
TRIP # 4632  
DATE: 12/17/2005  
START TIME 21:43  
END TIME 22:23  
RATE No. 2  
MILES 20.04  
FARE \$ 45.00  
Tip/Other 2.00  
TOTAL \$ 47.00

Contact TLC Dial  
3-1-1

CARDNUM: 37 81733  
AUTHOR.: 560000

1960



Mr Greg Davis  
 81 Jeleme Road  
 NY 10305  
 USA

Room Number 1108  
 No of Person(s) 1  
 Checked out by 5/DM  
 Arrival 11.12.05  
 Departure 14.12.05  
 Page 1  
 Rate £80.00

Copy of Invoice 52212/1 Holland House Hotel, Cardiff, 14.12.05 11:32

Date	Reference	Text	Debits	Credits
11.12.		Bed & Breakfast	80.00	
11.12.	KB	Newspapers	1.10	
		->Financial Times		
12.12.		Bed & Breakfast	80.00	
12.12.	601	R1 Dinner Liquor	14.20	
		->#1108 : CHECK # 016522		
12.12.	456	B1 Dinner Liquor	10.60	
		->#1108 : CHECK # 042154		
12.12.	101	B1 Dinner Liquor	10.30	
		->#1108 : CHECK # 042183		
12.12.	05	Mini Bar	2.50	
		->#1108 : Grolsch		
12.12.	07	Mini Bar	1.00	
		->#1108 : Schweppes Tonic		
12.12.	KB	Newspapers	1.10	
		->Financial Times		
12.12.	601	Gratuities	2.00	
		->#1108 : CHECK # 016522		
13.12.		Bed & Breakfast	80.00	
13.12.	101	B1 Late Liquor	70.35	
		->#1108 : CHECK # 042316		
13.12.	LES	Newspapers	1.20	
		->financial times		
14.12.		American Express CC		354.35
		->XXXXXXXXXXXX1741 08/		

£354.35      £354.35  
 Balance Outstanding £ 0.00

US \$ 641.87

V.A.T. Exempt Sales    £    5.40  
 V.A.T. Liable Sales    £    348.95  
 Total Sales Net of V.A.T. £    302.38  
 V.A.T. 17.50%        £    51.97

Approval Code: 26  
 Card Number: XXXXXXXXXXX1741 Expiry: 08/07 Swiped  
 Start Date: 0805 Issue Number:  
 Transaction ID: 1108 74793 Davis Terminal ID: 000D56838FD7

V.A.T. Reg No. 811099152

Merchant ID: 9428207633

24-26 Newport Road, Cardiff CF24 0DD  
 Telephone: 0870 122 0020 Facsimile: 02920 488894

www.macdonald-hotels.co.uk/hollandhouse

**DEVELOPMENT COUNSELLORS INTERNATIONAL  
STAFF EXPENSE REPORT**

STAFF NAME: Dari Rose

DATE : 12/31/05

CLIENT NAME: Wales

SUMMARY OF EXPENSES	
TOTAL AMEX	\$564.67
TOTAL CASH	\$0.00

FINANCE USE ONLY VOUCHER # _____
-------------------------------------

ACTIVITY DATE	EXPENSE DESCRIPTION	EXPENSE ACCOUNT #	CLIENT CODE	R/NR	AMEX EXPENSE	CASH EXPENSE
12/10/05	Lunch airport		196	R	13.05	
12/11/05	PDQ meeting after dinner 26.94 British lb First at Holland House Cardiff		196	R	48.25	
12/14/05	Hotel - Holland House 227.89 British pound				503.37	
					\$564.67	\$0.00

GD/DR

HMSHost  
Terminal B B2 Sam Adams  
Newark International Airport  
CHECK: 5479  
TABLE: 5/1  
SERVER: 4013 MATHIVAN  
DATE: DEC10'05 9:07PM  
CARD TYPE: AMEX A3 37\*  
ACCT #: XXXXXXXXXXXX1576  
EXP DATE: XX/XX  
AUTH CODE: 519127  
DJ ROSE

SUBTOTAL: 10.05  
I agree to comply with the card holder agreement.

Tip -----

Total ----- 13.05

Signature -----

US \$ on DCI Amex

12/10/05 DR/BD  
DCI AMEX (R)

HMSHost  
Terminal B B2 Sam Adams  
Newark International Airport  
4013 MATHIVAN

5/1 5479 GST 1  
DEC10'05 9:07PM

\*\*\*\* SEAT 1 \*\*\*\*

1 SODA 2.99  
1 Dbl SAM ADM BOST 6.49  
Subtotal 9.48  
Tax 0.57 Amount 10.05

\*\*\*\*\*

Subtotal 9.48  
Tax 0.57  
Amount 10.05 \$

\*\*\*\*Now Hiring\*\*\*\*

Great Money  
Free Meals  
Full Benefits  
Paid Vacation/Sick Time  
Please Contact  
Manager For Details

196 (R)

usa

*Dec Amey  
FOO mtg after  
dinner*

FIRST @ HOLLAND HOUSE

24-26 NEWPORT ROAD  
CARDIFF  
CF24 ODD

*196 R*

Tel No: 08701 220 020  
Vat No: 811 099 152

Invoice no  
42021 4-112043 TABLE 102

OPERATOR 456 TimEvans

	£
1 x HOT CHOC	2.50
1 x WOODFORD R	4.60
1 x WOODFORD R	4.60
1 x GINGER ALE	1.40
2 x REMY VSOP	10.20
1 x FROSTBITE	3.65

TOTAL 26.95

AMEX 26.95  
CHANGE 0.00

VAT Analysis	Net	%	VAT
Standard Rate	22.94	17.50	4.01

Thank you for visiting  
The FIRST FLOOR RESTAURANT  
We look forward to  
seeing you again soon  
21:07:35 SUN Dec 11 2005

*US \$ 48.25*

FIRST @ HOLLAND HOUSE

24-26 NEWPORT ROAD  
CARDIFF  
CF24 ODD

Tel No: 08701 220 020

Bill no  
42021 4-112044 TABLE 102

OPERATOR 456 TimEvans

CARD SALES VOUCHER

MERCHANT NUMBER 9428207652  
AMEX 378341783981576  
Card Details 0906

CARD SALE £ 26.95

AUTHORISATION CODE  
TRANSACTION NUMBER 004241

Please keep this copy for your records  
THIS IS NOT A VAT INVOICE  
Thank you for visiting  
The FIRST FLOOR RESTAURANT  
We look forward to  
seeing you again soon  
21:07:35 SUN Dec 11 2005



196 R  
on DCI ANEX

Ms Dariann Rose

Room Number 1402  
No of Person(s) 1  
Checked out by 6/SEB  
Arrival 11.12.05  
Departure 14.12.05  
Page 1  
Rate £80.00

Copy of Invoice 52215/1 Holland House Hotel, Cardiff, 14.12.05 11:35

Date	Reference	Text	Debits	Credits
11.12.		Bed & Breakfast	80.00	
12.12.		Bed & Breakfast	80.00	
12.12.	522	B/fast Food Supplements	7.50	
		->#508 : CHECK # 016505		
13.12.		Bed & Breakfast	80.00	
13.12.	00:01:17	Telephone Automatic	3.21	
		->0012127250707		
13.12.	00:07:02	Telephone Automatic	17.60	
		->0012127250707		
13.12.	00:01:50	Telephone Automatic	4.58	
		->0019082332068		
14.12.	00:00:41	Telephone Automatic	2.50	
		->0012124447140		
14.12.	00:00:37	Telephone Automatic	2.50	
		->0012124447140		
14.12.		American Express CC		277.89
		->XXXXXXXXXXXX1576		
		06/		

£277.89      £277.89  
 Balance Outstanding £ 0.00  
 US \$503.37

V.A.T. Exempt Sales    £      0.00  
 V.A.T. Liabile Sales    £     277.89  
 Total Sales Net of V.A.T. £    236.50  
 V.A.T. 17.50%        £      41.39

Approval Code: 41  
 Card Number: XXXXXXXXXXXX1576 Expiry: 06/09    Swiped  
 Start Date:    0705    Issue Number:  
 Transaction ID: 1402 74795 Rose    Terminal ID: 000D56838C99

V.A.T. Reg No. 811099152

Merchant ID: 9428207633

T O T A L   B I L L                    £     277.89

SIGNATURE: \_\_\_\_\_

Please debit my account by the amount indicated above.

**DEVELOPMENT COUNSELLORS INTERNATIONAL  
STAFF EXPENSE REPORT**

STAFF NAME: Darl Rose

DATE : 12/31/05

CLIENT NAME: Wales

SUMMARY OF EXPENSES	
TOTAL AMEX	\$0.00
TOTAL CASH	\$43.60

FINANCE USE ONLY
VOUCHER # _____

ACTIVITY DATE	EXPENSE DESCRIPTION	EXPENSE ACCOUNT #	CLIENT CODE	R/NR	AMEX EXPENSE	CASH EXPENSE
12/11/05	Heathrow airport lunch 5.30 BP personal visa		196	R		9.57
12/13/05	Lunch Burger King Cardiff Cash		196	R		4.00
12/14/05	Lunch PDQ Team Cardiff - Cash		196	R		30.03
					\$0.00	\$43.60

196  
 £2.28 (R)  
 Cash  
 RECEIPT USD £4.00

ORDER # 211  
 INSERT # 7 JUSTIN  
 1 R COKE £ 1.01  
 1 LG COFF £ 0.93  
 SUBTOTAL £ 1.94  
 TAX £ 0.34  
 TOTAL £ 2.28  
 ...THANK YOU ENJOY YOUR MEAL...  
 VAT NO. 422 7342 73  
 ...GOT THE URGE... BURGER KING...  
 CARDIFF 1  
 12/13/05 18:07

Would only accept Visa  
 AMT COFFEE LTD  
 HEATHROW T3 - ARRIVALS  
 LONDON HEATHROW AIRPORT  
 47467712 04565885  
 11/12/05 09:56 0737

Visa SWIPED  
 \*\*\*\*\*8133  
 Exp: 03/07

SALE  
 Total £5.30  
 USD = \$9.57  
 Verified by Signature

Retain for your records  
 AUTH CODE: 074406  
 Thank You  
 CUSTOMER COPY  
 Personal  
 Visa  
 DR/GB

Lunch Popteam - Cash  
 Receipt  
 Date 14/12/05 196 R  
 005673

Received From:

The Sum of: (in words)  
 Seventeen pounds and 11 pence.

Amount in Figures: £ 17-11. Balance Outstanding: £

For Rent  
 For HUDSON &  
 Cash  
 Credit Card  
 Cheque Money Order Received By: J. Gurnam. Signature SCU1520

PAID  
 USD = \$30.03

- 14-12-05
- 01 \*2.99
  - 01 \*2.99
  - 01 \*2.49
  - 01 \*2.29
  - 01 \*0.60
  - 01 \*0.60
  - 01 \*0.75
  - 01 \*0.95
  - 01 \*0.95
  - 01 \*1.20
  - 01 \*0.85
  - 01 \*0.45

\*17.11 CR

## DEVELOPMENT COUNSELLORS INTERNATIONAL STAFF EXPENSE REPORT

STAFF NAME: Nate Stumpf

DATE : 01/12/06

CLIENT NAME: Wales

SUMMARY OF EXPENSES	
TOTAL AMEX	\$0.00
TOTAL CASH	\$25.00

FINANCE USE ONLY
VOUCHER # _____

ACTIVITY DATE	EXPENSE DESCRIPTION	EXPENSE ACCOUNT #	CLIENT CODE	R/NR	AMEX EXPENSE	CASH EXPENSE
12/10/05	Airlink Shared Van to JFK for flight to UK			R		25.00
	*Payment was made in British Pounds					
	Not accurate figure (needs to be converted)				\$0.00	\$25.00

VAN 602 12-18-05

2300


#8113

Frank Jedd <sup>CC</sup>

196R

196K

*Waive  
Reports*

I  NEW YORK  
MED # 7M72  
TRIP # 7363  
DATE: 12/29/2005  
START TIME 22:14  
END TIME 22:47  
RATE No. 1  
MILES 9.36  
FARE \$ 23.30  
EXTRAS \$ 0.50  
Tip/Other 3.00  
TOTAL \$ 26.80

Contact TLC Dial  
3-1-1

CARDNUM: 37 82756  
AUTHOR.: 554000

*196K*



# APPLIED MARKETING

identifying and creating opportunities

V 3174

## Invoice

1103

Date

12/7/2005

<b>Bill To</b>
Carrie Nepo Development Counsellors International 461 Park Avenue South New York, NY 10016

Project	Wales		Terms	Due Date
			Net 30	1/6/2006
Description		Total Amount	Amount Paid	Amount Due
WDA East List 6 – New York City/Boston Financial Companies (90 Companies )				1,800.00
WDA Midwest List 6 – Minnesota/Ohio (90 Companies)				1,800.00
Thank you for your business.			<b>Total Due</b>	<b>\$3,600.00</b>

DUPLICATE



# APPLIED MARKETING

identifying and creating opportunities

*V3 2005*  
**Invoice**

*196/K*  
1099

Date

11/28/2005

<b>Bill To</b>
Carrie Nepo Development Counsellors International 461 Park Avenue South New York, NY 10016

		Terms	Due Date
		Net 30	12/28/2005
Project	Wales	Total Amount	Amount Due
<b>Description</b>		<b>Amount Paid</b>	<b>Amount Due</b>
Welsh Development Agency			
WDA West Coast - List 4 Colorado - 16 companies			320.00
WDA Midwest - List 5 - Atlanta - 80 companies			1,600.00
DEC - 2 2005			
Thank you for your business.		<b>Total Due</b>	<b>\$1,920.00</b>



**APPLIED MARKETING**  
 Identifying and creating opportunities

**Invoice**

1111

Date

12/30/2005

<b>Bill To</b>
Carrie Nepo Development Counsellors International 461 Park Avenue South New York, NY 10016

		Terms	Due Date
		Net 30	1/29/2006
Project	West Coast	Total Amount	Amount Due
Description		Amount Paid	Amount Due
List 5 Photonics Show Targets – 121 companies			2,420.00
<p style="text-align: center;">JAN - 8 2005</p>			
Thank you for your business.		<b>Total Due</b>	<b>\$2,420.00</b>



DEVELOPMENT COUNSELLORS INTERNATIONAL

The Leader in Marketing Places

461 park avenue south, 9th Floor  
new york, ny 10016  
T 212.725.0707  
F 212.725.2254

www.aboutdci.com

Swedish Travel & Tourism  
Council  
655 Third Ave.  
New York, NY 10017  
Attn: Ms. Linda Ericson

Invoice #: 14311  
Invoice Date: 3/31/2006  
Job Number: 185  
Terms: 0%0/NET10

Job Name: Sweden

**March 2006 Expenses**

DESCRIPTION	AMOUNT
7010 Staff Travel	47.00
7040 Communication Exp	30.79
7040ML Misc. Administrative Exp	20.40
<b>TOTAL DUE THIS INVOICE:</b>	<b>98.19</b>

70119907 0019 26

Interest Charge of 1½% will be added to all past due invoices.

White – Client Copy / Yellow – Remittance Copy / Pink – File Copy / Goldenrod – Client File Copy

#185A

**Development Counsellors International, Ltd. (Monthly Worksheet)**  
 461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016  
 (T) 212/725-0707 (F) 212-725-2254

**CLIENT EXPENSE SUMMARY**

Date: March, 2006

Client: Sweden

Reimbursable:  Yes  No

Details: \_\_\_\_\_

**STATIONERY:** Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
 (Mail & Fax)

**PHOTOSTATS:** Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
 8 1/2 X 11 # 4 X . 15 = \$ .60  
 Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
 11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

**FAXES**  
**BLANK**

**Envelopes** Letter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
 Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
 Manila 6X9 # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
 Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
 Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
 Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

**FAXES**  
**LETTERHEAD**

Live Stamps:

**COLOR COPIES:** # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_  
**LABELS:** # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
**BINDERS:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_  
**CARDBOARD:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_  
**FAXES:** # \_\_\_\_\_ X . 1.00 = \$ \_\_\_\_\_  
**POSTAGE:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ 4.80  
**WIRELESS PHONE USAGE:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ 15.00

**WINFAX**

**TOTAL COSTS:** = \$ 20.40

**PETTY CASH** PD

\_\_\_\_\_ \$ 11

FOR \_\_\_\_\_

Tax Transfer - 146

Passport to Europe Conference G-11

CHARGE TO ACCOUNT 185

SIGNED [Signature]

DATE 03/08/06

**Universal** OFFICE PRODUCTS **03009**

185  
 MED # 5J81  
 03/08/06 TR 6783  
 START END MILES  
 12:48 12:48 0.7  
 FARE \$ 3.70  
 EXTRA \$ 0.00  
 TOTAL \$ 3.70  
 THANKS  
 TO CONTACT TLC 65  
 DIAL 3-1-1

I OF NEW YORK  
 MED # 8F90  
 TRIP # 23995  
 ST. TIME 01:45PM  
 END TIME 01:51PM  
 DATE MAR-08-06  
 DIST .83  
 FARE \$ 4.90  
 Contact TLC Dial  
 3-1-1 86

**PETTY CASH**

\_\_\_\_\_ \$ 10.00

FOR Mel

Cab to/from Sweden offices

CHARGE TO ACCOUNT 185 R

SIGNED \_\_\_\_\_

DATE 3/1/06

**Universal** OFFICE PRODUCTS **03009**

I OF NEW YORK  
 MED # 1G51  
 TRIP # 2864  
 DATE MAR-01-2006  
 ST. TIME 02:19PM  
 END TIME 02:23PM  
 RATE 1  
 MILES .65  
 FARE \$ 4.10  
 Contact TLC Dial  
 3-1-1 85

185  
 MED # 4F73  
 THANK YOU  
 Date 03/01/06  
 15:23 TO 15:27  
 TRIP # 11773  
 DIST 0.76 mi  
 Rate 1 \$ 4.10  
 TOTAL \$ 4.10  
 CONTACT TLC  
 DIAL 3-1-1 85

**PETTY CASH** PD

\_\_\_\_\_ \$ 16

FOR Taxi transfers to  
Go Scandinavia Event

\_\_\_\_\_

\_\_\_\_\_

CHARGE TO ACCOUNT 185R

SIGNED clb

DATE 03/23/06

**Universal**  
OFFICE PRODUCTS 03009

I ♥ NEW YORK  
MED # 4M32  
DATE: 03/22/2006  
START TIME 19:52  
END TIME 20:01  
TRIP # 47442  
RATE No. 1.1  
MILES 1.15  
FARE \$ 5.30  
EXTRAS \$ 1.00  
TOTAL \$ 6.30

MED # TP43  
03/22/06 TR 3814  
START END MILES  
17:31 17:39 1.2  
FARE : \$ 5.30  
EXTRA: \$ 1.00  
TOTAL: \$ 6.30  
THANKS  
TO CONTACT  
DIAL 3-1-1

\$7

Contact TLC Dial  
3-1-1

**PETTY CASH**

\_\_\_\_\_ \$ 10

FOR Visit Sweden. Taxi transfer  
mutby

\_\_\_\_\_

\_\_\_\_\_

CHARGE TO ACCOUNT 185R

SIGNED clb

DATE 04/07/06

**Universal**  
OFFICE PRODUCTS 03009

MED # 6015  
04/07/06 TR 3333  
START END MILES  
10:46 10:51 0.2  
FARE : \$ 4.10  
EXTRA: \$ 0.00  
TOTAL: \$ 4.10

THANKS  
TO CONTACT TLC  
DIAL 3-1-1

\$5

I ♥ NEW YORK -  
MED # 4J82  
DATE: 04/07/2006  
START TIME 09:40  
END TIME 09:45  
TRIP # 8964  
RATE No. 1  
MILES 0.60  
FARE \$ 4.10

\$5

Contact TLC Dial  
3-1-1

Invoice No 793578  
 Invoice Date 03/22/2006  
 Customer # 00772429544  
 Customer DCI  
 Page 4 of 10



AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER  SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER  ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
15237394454 JRA / JAS 03/08/2006 SHIPPER PRESS KIT	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 CARRIE NEPO 212-725-0707 185	PINERIDGE FILM AND TELEVI 11265 ALUMNI WAY JACKSONVILLE FL 32246  JOAN MCCORD 904 646-191	1 SD 1 3R	NAS	26.20		
				AF-FS	4.59		
			R A5	Total Bill Ref -->		30.79 30.79	39.44

WWE Manhattan II RN  
 PO BOX 335  
 MONTVALE NJ 07645  
 CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
 NAS - Next Afternoon Service

FS - Fuel Surcharge  
 SD - Sender's Door



DEVELOPMENT COUNSELLORS INTERNATIONAL

The Leader in Marketing Places

461 park avenue south, 9th Floor  
new york, ny 10016  
T 212.725.0707  
F 212.725.2254

www.aboutdci.com

Swedish Travel & Tourism  
Council  
655 Third Ave.  
New York, NY 10017  
Attn: Ms. Linda Ericson

Invoice #: 14105  
Invoice Date: 2/28/2006  
Job Number: 185  
Terms: 0%0/NET10

Job Name: Sweden

**February 2006 Expenses**

DESCRIPTION	AMOUNT
7010 Staff Travel	31.00
7040 Communication Exp	85.69
7040ML Misc. Administrative Exp	41.21
<b>TOTAL DUE THIS INVOICE:</b>	<b>157.90</b>

Interest Charge of 1% will be added to all past due invoices.

White – Client Copy / Yellow – Remittance Copy / Pink – File Copy / Goldenrod – Client File Copy

#165R

Development Counsellors International, Ltd. (Monthly Worksheet)

461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016

(T) 212/725-0707 (F) 212-725-2254

CLIENT EXPENSE SUMMARY

Date: February, 2006

Client: Sweden

Reimbursable:  Yes  No

Details: \_\_\_\_\_

STATIONERY: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
(Mail & Fax)

PHOTOSTATS: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
8 1/2 X 11 # 6 X . 15 = \$ 1.20  
Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

FAXES  
BLANK

Envelopes Ltter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Manila 6X9 # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

FAXES  
LETTERHEAD

Live Stamps:

COLOR COPIES: # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_  
LABELS: # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
BINDERS: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_  
CARDBOARD: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_  
FAXES: # 17 X . 1.00 = \$ 17.00  
POSTAGE: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ 8.01  
WIRELESS PHONE USAGE: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ 15.00

WINFAX

TOTAL COSTS: = \$ 41.21

PD

## PETTY CASH

FOR Taxi to & from meeting w. Peter Greenberg re future Sweden place next opportunities \$ 19

810 + 9 = 19

CHARGE TO ACCOUNT 185/19

SIGNED [Signature]

DATE 1/26/06

**Universal** 03009  
OFFICE PRODUCTS

MED # 1A78  
01/26/06 TR 7476  
START END MILES  
16:01 16:13 1.8  
FARE: \$ 6.90  
EXTRA: \$ 1.00  
TOTAL: \$ 7.90

THANKS  
TO CONTACT TLC  
DIAL 3-1-1 d.d

I ♥ NEW YORK  
MED # 5881  
TRIP # 7386  
DATE JAN-26-2006  
ST. TIME 02:56PM  
END TIME 03:03PM  
RATE  
MILES 1.70  
FARE \$ 7.70  
Contact TLC Dial  
3-1-1

1.30  
89

PD

## PETTY CASH

FOR Malcolm Graff \$ 12

Taxi transfer to SITC meeting

CHARGE TO ACCOUNT 185

SIGNED [Signature]

DATE 02/13/06

**Universal** 03009  
OFFICE PRODUCTS

185

NEW YORK  
MED # 3888  
DATE: 02/13/2006  
START TIME 13:48  
END TIME 13:58  
TRIP # 402  
RATE No. 1  
MILES 0.88  
FARE \$ 4.50

86

185

I ♥ NEW YORK  
MED # 5L98  
DATE: 02/13/2006  
START TIME 15:18  
END TIME 15:23  
TRIP # 402  
RATE No. 1  
MILES 0.88  
FARE \$ 4.50

86

Contact TLC Dial  
3-1-1



Invoice No 676078  
 Invoice Date 02/01/2006  
 Page 2 of 6

Customer # 00772429544  
 Customer DCI

AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER  SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER  ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
29572703053 JRA / TSS 01/19/2006 SHIPPER VIDEO	00772429544 DCI DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 CARRIE NEPO 212-725-0707 185R	SWEDISH TRAVEL & TOURISM 655 THIRD AVENUE 18TH FLOOR NEW YORK NEW YORK NY 10017 ANNIKA BENJES 212-885-976	LX SD 1 1R  E 2	EXP AF-PC IDC  AF-FS Total Bill Ref -->	12.95 3.00 2.50  2.79	    21.24 21.24	    25.51

WWE Manhattan II RN  
 PO BOX 335  
 MONTVALE NJ 07645  
 CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
 FS - Fuel Surcharge  
 LX - Letter  
 SD - Sender's Door

EXP - Express  
 IDC - Insurance or Declared Value  
 PC - Pickup Charge

29925758155 JRA / PTW 02/14/2006 SHIPPER TINA NORDSTROM COOKBOOK	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 CARRIE NEPO 212-725-0707 185	WHYY INC 150 NORTH SIXTH STREET INDEPENDENCE MALL WEST PHILADELPHIA PA 19106 MS. LARI WARBLING 215-351	1 SD 1 AF-PC 3R AF-FS E 2	NAS 16.70 3.00 3.45	23.15	28.66
29925950655 JRA / SAN 02/14/2006 SHIPPER TINA NORDSTROM COOK BOOK	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 CARRIE NEPO 212-725-0707 185	SAN DIEGO UNION-TRIBUNE 5666 MEREDITH AVENUE SAN DIEGO CA 92120 MR. CARL LARSEN 619-583-7	1 SD 1 AF-PC 3R AF-FS E 8	NAS 30.15 3.00 2.00 6.15	41.30	51.25



WWE Manhattan II RN  
PO BOX 335  
MONTVALE NJ 07645  
CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
NAS - Next Afternoon Service  
RD - Residential Delivery

FS - Fuel Surcharge  
PC - Pickup Charge  
SD - Sender's Door

Total Bill Ref --->

64.45



DEVELOPMENT COUNSELLORS INTERNATIONAL

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461 park avenue south, 9th Floor  
new york, ny 10016  
T 212.725.0707  
F 212.725.2254

www.aboutdci.com

Swedish Travel & Tourism  
Council  
655 Third Ave.  
New York, NY 10017  
Attn: Ms. Linda Ericson

Invoice #: 13836  
Invoice Date: 1/31/2006  
Job Number: 185  
Terms: 0%0/NET10

Job Name: Sweden

**January 2006 Expenses**

DESCRIPTION	AMOUNT
7040 Communication Exp	50.48
7040ML Misc. Administrative Exp	19.06
7095 Miscellaneous Expense	156.60
<b>TOTAL DUE THIS INVOICE:</b>	<b>226.14</b>

Interest Charge of 1% will be added to all past due invoices.

White - Client Copy / Yellow - Remittance Copy / Pink - File Copy / Goldenrod - Client File Copy

#185A

Development Counsellors International, Ltd. (Monthly Worksheet)  
461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016  
(T) 212/725-0707 (F) 212-725-2254

CLIENT EXPENSE SUMMARY

Date: January, 2005

Client: Sweden

Reimbursable:  Yes  No

Details: \_\_\_\_\_

STATIONERY: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
(Mail & Fax)

PHOTOSTATS: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
8 1/2 X 11 # 6 X . 15 = \$ 90  
Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

FAXES  
BLANK

Envelopes Letter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Manila 6X9 # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

FAXES  
LETTERHEAD

Live Stamps:

COLOR COPIES: # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_  
LABELS: # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
BINDERS: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_  
CARDBOARD: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_  
FAXES: # \_\_\_\_\_ X . 1.00 = \$ \_\_\_\_\_  
POSTAGE: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ 3.16  
WIRELESS PHONE USAGE: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ 15.00

WINFAX

TOTAL COSTS: = \$ 19.06

# Success Express Inc

147 West 24th Street 2nd Floor, New York, NY 10011  
Phone: (212)633-6100

V 3440

INVOICE TO:  
DEVELOPMENT COUNSELLORS INTL  
461 PAS  
9 FL  
NEW YORK, NY 10016  
Attn: ACCOUNTS PAYABLE

Invoice No: A59276  
Invoice Run: 1526  
Invoice Date: 01/03/2006  
Cut Off Date: 12/31/2006  
Account #: QQDECO

JAN 10 2006

REFERENCE: 185

Date	Booked By	Pickup Address	Delivery Address	Base	Total	
Docket #	AD #			Surcharges		
Service						
12/29/2005	ANETTE	DCI	RAFIK	6.50	7.00	
626228		461 PAS	814 BWAY	0.50		
MESSENGER		NEW YORK 10010	NEW YORK 10003			
				*** Surcharges: insurance - fuel surcharge -		
<b>Sub-Totals For This Group:</b>			<b>Dockets</b>	<b>Base</b>	<b>Surcharges</b>	<b>Total</b>
			1	6.50	0.50	7.00

# Success Express Inc

147 West 24th Street 2nd Floor, New York, NY 10011  
Phone: (212)633-6100

U 3488

INVOICE TO:  
DEVELOPMENT COUNSELLORS INTL  
461 PAS  
9 FL  
NEW YORK, NY 10016  
Attn: ACCOUNTS PAYABLE

Invoice No: A60305  
Invoice Run: 1623  
Invoice Date: 01/23/2006  
Cut Off Date: 01/21/2006  
Account #: QQDECO

REFERENCE: 185

JAN -

Date	Booked By	Pickup Address	Delivery Address	Base	Total	
Docket #	AD #			Surcharges		
Service						
01/19/2006	ANNETTE	RAFIK	DCI	6.50	7.00	
632898		814 BWAY	461 PAS	0.50		
MESSENGER		NEW YORK 10003	NEW YORK 10010			
			*** Surcharges: insurance -			
<b>Sub-Totals For This Group:</b>			<b>Dockets</b>	<b>Base</b>	<b>Surcharges</b>	<b>Total</b>
			1	6.50	0.50	7.00

30



Invoice No  
Invoice Date  
Page 2 of 3

657239  
01/25/2006

Customer #  
Customer

00772429544  
DCI

AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER  SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER  ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
29513030654 JRA / JAS 01/16/2006 SHIPPER WEST SWEDEN IN FORMATION	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 CARRIE NEPO 212-725-0707 185	PINERIDGE FILM & TELEVISI 11265 ALUMNI WAY JACKSONVILLE FL 32246  JOAN MCCORD 904 646-191	1 SD 1 5R	NAS	31.05		
				AF-FS	5.43	36.48	46.73
			E 5	Total Bill Ref -->		36.48	

WWE Manhattan II RN  
PO BOX 335  
MONTVALE NJ 07645  
CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
NAS - Next Afternoon Service

FS - Fuel Surcharge  
SD - Sender's Door



**vms**

Video Monitoring Services of America, LP T 800 VMS 2002

Fed I.D. # 13-3889971 ✓ 356 ✓

Terms: Net 10 Days

New York Office Phone Number: (212)736-2010

Date: 01/30/2006

Invoice # 10-220-0393586

Sold to: DCIG001

Shipped to:

DCI GROUP  
461 PARK AVE SOUTH  
NEW YORK, NY 10016

DCI GROUP  
461 PARK AVE SOUTH  
NEW YORK, NY, 10016

Attn: MALCOM GRIFFITH

Attn:

PO #: SCARLETT JOHANSSON

Ordered by: MALCOM GRIFFITH

PLEASE REMIT TO:

NNY121  
VIDEO MONITORING SERVICES of AMERICA, LP  
P.O. BOX 34618, NEWARK, NJ 07189-4618

Quantity	Description	Charge	Total
	VIDEO SEGMENT "SCARLETT JOHANSSON" SATURDAY NIGHT LIVE 01/14/06 NBC NATIONAL 11:30 PM 00:04:20	110.00	
	DIGITAL VIDEO CONVERSION & DELIVERY - DVD	25.00	
	MESSENGER	9.50	
		SALES TAX	12.10
NNY457241	TOTAL DUE		156.60

FEB - 7 2006

Try QuickView from VMS: The most cost effective way to preview broadcast coverage, digitally, right from your Web browser. Call your Account Service Representative today for a free trial!

PLEASE REFERENCE FULL INVOICE NUMBER OR ATTACH A COPY OF THE INVOICE WITH YOUR PAYMENT. Thank you!



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Swedish Travel & Tourism  
Council  
655 Third Ave.  
New York, NY 10017  
Attn: Ms. Linda Ericson

Invoice #: 13836  
Invoice Date: 12/31/2005  
Job Number: 185  
Terms: 0%/NET10

Job Name: Sweden

**December 2005 Expenses**

DESCRIPTION		AMOUNT
7040	Communication Exp	65.89
7040ML	Misc. Administrative Exp	27.24
7095	Miscellaneous Expense	57.98
<b>TOTAL DUE THIS INVOICE:</b>		<b>151.11</b>

Interest charge of 1 1/2% will be added to all past due invoices.

White — Client Copy / Yellow — Remittance Copy / Pink — File Copy / Goldenrod — Client File Copy

AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
08806116745 APA / YVR 11/11/2005 THIRD PA IMAGE CD	00000000000 D C I 19594 East Ida Place Aurora CO 80015  J. CURTIN 212-725-0707 185	SCANDINAVIAN AND SWEDISH 1294 WEST 7TH AVENUE VANCOUVER BC CAN  ANDERS NEUMUELLER 604-731	LX SD 1  L	CAN  AF-FS	23.00  5.06	28.06	35.65
28824335455 JRA / TSS 11/23/2005 SHIPPER TINA NORDSTROM CLIP REPORT X 2	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR. 461 PARK AVE S NEW YORK NY 10016 CARRIE NEPO 212-725-0707 185	SWEDISH TRAVEL & TOURISM 655 THIRD AVE 18TH FLOOR NEW YORK NY 10017  MARIE BUREWALL 212-885-97	LX SD 1  L 2	EXP AF-PC AF-10  AF-FS	9.95 3.00 3.00  2.85	18.80	22.08



DEC - 9 2005

WWE Manhattan II RN  
PO BOX 335  
MONTVALE NJ 07645  
CUSTOMER SERVICE (718) 643-3300

10 - 10:30 Delivery Service  
EXP - Express  
LX - Letter  
SD - Sender's Door

Total Bill Ref -->  
AF - Additional Fee  
FS - Fuel Surcharge  
PC - Pickup Charge

46.86



Invoice No 584422  
 Invoice Date 12/28/2005  
 Page 2 of 6

Customer # 00772429544  
 Customer DCI

AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER  SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER  ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
29109211250 JRA / TSS 12/14/2005 SHIPPER CLIPPING REPOR T CDS	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 CARRIE NEPO 212-725-0707 185	SWEDISH TRAVEL & TOURISM 655 THIRD AVENUE 18TH FLOOR NEW YORK NEW YORK NY 10017 ANNIKA BENJES 212-885-976	1 SD 1 2R  E 2	EXP AF-PC  AF-FS Total Bill Ref -->	12.60 3.00  3.43	19.03 19.03	23.19

WWE Manhattan II RN  
 PO BOX 335  
 MONTVALE NJ 07645  
 CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
 FS - Fuel Surcharge  
 SD - Sender's Door

EXP - Express  
 PC - Pickup Charge

#185R

Development Counsellors International, Ltd. (Monthly Worksheet)  
461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016  
(T) 212/725-0707 (F) 212-725-2254

CLIENT EXPENSE SUMMARY

Date: December, 2005

Client: Sweden

Reimbursable:  Yes  No

Details: \_\_\_\_\_

**STATIONERY:** Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
(Mail & Fax)

**PHOTOSTATS:** Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
8 1/2 X 11 # ~~0~~ X . 15 = \$ \_\_\_\_\_  
Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

FAXES  
BLANK

**Envelopes** Ltter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Manila 6X9 # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

FAXES  
LETTERHEAD

Live Stamps:

**COLOR COPIES:** # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_  
**LABELS:** # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
**BINDERS:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_  
**CARDBOARD:** # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_  
**FAXES:** # \_\_\_\_\_ X . 1.00 = \$ \_\_\_\_\_  
**POSTAGE:** # \_\_\_\_\_ X \_\_\_\_\_ = \$ 12.24  
**WIRELESS PHONE USAGE:** \_\_\_\_\_ = \$ 15.00

WINFAX

**TOTAL COSTS:** \_\_\_\_\_ = \$ 77.24





**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Swedish Travel & Tourism  
Council  
655 Third Ave.  
New York, NY 10017  
Attn: Ms. Marie Burewall, Director

Invoice #: 13706  
Invoice Date: 11/30/2005  
Job Number: 185  
Terms: 0%0/NET10

Job Name: Sweden

**November 2005 Expenses**

DESCRIPTION		AMOUNT
7010	Staff Travel	185.00
7040	Communication Exp	65.38
7040ML	Misc. Administrative Exp	33.50
7090	Reimbursed Publications Exp	40.30
7095	Miscellaneous Expense	14.23
<b>TOTAL DUE THIS INVOICE:</b>		<b>338.41</b>

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy

**PETTY CASH** \$ 9 PD

FOR 146 Taxi transfer from  
Sweden Consol General Residence (event)  
to home

CHARGE TO ACCOUNT 185

SIGNED [Signature]

DATE 11/10/05

**Universal** 03009

**185**  
 I ♥ NEW YORK  
 MED # 7J18  
 DATE: 11/10/2005  
 START TIME 21:38  
 END TIME 21:48  
 TRIP # 2398  
 RATE No. 1  
 MILES 1.70  
 FARE \$ 6.50  
 EXTRAS \$ 0.50  
 TOTAL \$ 7.00  
**39**  
 Contact TLC Dial  
 3-1-1

**PETTY CASH** \$ 11 PD

FOR Transfer from Consol General  
residence to home

CHARGE TO ACCOUNT 185

SIGNED [Signature]

DATE 11/10/05

**Universal** 03009

**185**  
 I ♥ NEW YORK  
 MED # 7J18  
 DATE: 11/10/2005  
 START TIME 21:16  
 END TIME 21:25  
 TRIP # 2397  
 RATE No. 1  
 MILES 2.96  
 FARE \$ 8.50  
 EXTRAS \$ 0.50  
 TOTAL \$ 9.00  
**11**  
 Contact TLC Dial  
 3-1-1

1AC The reds off

MED # 1W85  
09/21/05 TR 9021  
START END MILES  
17:13 17:23 1.0  
FARE : \$ 5.30  
EXTRA: \$ 1.00  
TOTAL: \$ 6.30

THANKS \$8  
TO CONTACT TLC  
DIAL 3-1-1

Malcolm Griffiths 185

From: tickets@amtrak.com  
Sent: Friday, September 16, 2005 12:32 PM  
To: Malcolm Griffiths  
Subject: Amtrak: Reservation Confirmation

Thank you for choosing Amtrak. Please save or print this page for your records.

Reservation Number: 10300F

THIS IS NOT A TICKET

-----  
This confirmation notice is not a ticket. You must obtain a ticket before boarding.

TICKETING INFORMATION

-----  
You can pick up your tickets at any Amtrak Quik-Trak self-service ticketing kiosk, or at any Amtrak ticket window.

IMPORTANT POLICIES

-----  
For important identification requirements, please visit  
<http://www.amtrak.com/IDrequirements.html>.

For important baggage policy information, please visit  
<http://www.amtrak.com/BaggagePolicy.html>.

PASSENGER INFORMATION

-----  
Passenger 1: Malcolm Griffiths (Adult)

ITINERARY

-----  
=====

Washington - Union Station, DC (WAS)	to	New York - Penn Station, NY (NYP)
21-SEP-05; 2:00 pm	-	21-SEP-05; 4:50 pm

=====

Service: 2168 Acela Express  
Duration: 2h 50m

<Departs>  
Washington - Union Station, DC (WAS)  
21-SEP-05; 2:00 pm

<Arrives>  
New York - Penn Station, NY (NYP)  
21-SEP-05; 4:50 pm

<Seat(s)/Room(s)>  
1 Business Class Seats

Amenities: Snack car, Non- Smoking

=====

FARE INFORMATION

-----  
Rail Fare: \$157.00  
Upgrades/bedroom Price: \$0.00  
Ticket Delivery Fee:  
-----  
Total: \$157.00

BILLING INFORMATION

-----  
Billed to:  
Malcolm Griffiths  
461 Park Ave S Fl 9  
New York, NY 10016  
US

Total Price:  
\$157.00

Credit card: AmericanExpress \*\*\*\*\*2632

ADDITIONAL INFORMATION

-----  
\* We recommend that you arrive at the station at least 30 minutes prior to your scheduled departure. Allow additional time if you need help with baggage or tickets.  
\* If you are traveling on the Auto Train you must check in at least two hours before scheduled departure.  
\* You may cancel (but not modify) your reservation online. Cancellation fees and/or refund fees may apply. To change your reservation, please call 1-800-USA-RAIL (1-800-872-7245).  
\* Need a hotel? Amtrak.com offers great deals for your destination. Please visit <http://www.amtrak.com> to learn more.

HAVE A GREAT TRIP!

-----  
Questions? Contact us online at <http://www.amtrak.com/contactus.html> or call 1-800-USA-RAIL (1-800-872-7245).

# Success Express Inc

147 West 24th Street 2nd Floor, New York, NY 10011  
Phone: (212)633-6100

~~12984~~  
13017

**INVOICE TO:**

DEVELOPMENT COUNSELLORS INTL  
461 PAS  
9 FL  
NEW YORK, NY 10016  
Attn: ACCOUNTS PAYABLE

NOV 29 2005

Invoice No: A57545  
Invoice Run: 1450  
Invoice Date: 11/14/2005  
Cut Off Date: 11/11/2005  
Account #: QQDECO

**REFERENCE: 185**

Date	Booked By	Pickup Address	Delivery Address	Base	Total	
Docket #	AD #			Surcharges		
Service						
11/10/2005	ANETTE	DCI	WOMENS DAY	6.50	7.00	
607341		461 PAS	1633 BWAY	0.50		
MESSENGER		NEW YORK 10010	NEW YORK 10036			
*** Surcharges: insurance - fuel surcharge -						
<b>Sub-Totals For This Group:</b>			<b>Dockets</b>	<b>Base</b>	<b>Surcharges</b>	<b>Total</b>
			1	6.50	0.50	7.00
11/10/2005	ANETTE	DCI	BIG APPLE PARENT	6.50	7.00	
607339		461 PAS	9 E 38	0.50		
MESSENGER		NEW YORK 10010	NEW YORK 10016			
*** Surcharges: insurance - fuel surcharge -						

THE FOLLOWING INVOICES ARE OUTSTANDING AS OF 11/15/2005

INVOICE DATE	INVOICE #	INVOICE AMOUNT		
11/02/2005	417508	163.83		
11/09/2005	436007	110.36		
			TOTAL	274.19

AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER  SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER  ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
28594808955 JRA / MCO 11/07/2005 SHIPPER	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 REBECCA PRIN 212-725-0707 185	ISLANDS STE 200 460 N ORLANDO AVE WINTER PARK FL 32789  MR. TY SAWYER 407 571-4	1 SD 1 2R  E 5	EXP  AF-FS Total Bill Ref -->	14.75  3.25	  18.00 18.00	  22.87



WWE Manhattan II RN  
PO BOX 335  
MONTVALE NJ 07645  
CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
FS - Fuel Surcharge

EXP - Express  
SD - Sender's Door

AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER  SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER  ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT.	DISCOUNT PRICE	LIST PRICE
28754983250 JRA / TSS 11/17/2005 SHIPPER	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 CARRIE NEPO 212-725-0707 185	SWEDISH TRAVEL & TOURISM 655 THIRD AVENUE NEW YORK NY 10017  MS. ANNIKA BENJES 212-885	LX SD 1	EXP AF-PC  AF-FS	9.95 3.00  2.19	   15.14 15.14	   18.42
			L 2	Total Bill Ref-->			

DEC - 1 2005



WWE Manhattan II RN  
PO BOX 335  
MONTVALE NJ 07645  
CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
FS - Fuel Surcharge  
PC - Pickup Charge

EXP - Express  
LX - Letter  
SD - Sender's Door



Invoice No  
 Invoice Date  
 Page 2 of 7

492559  
 11/30/2005

Customer #  
 Customer

00772429544  
 DCI

AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER  SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER  ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
28810154752 JRA / DAL 11/22/2005 SHIPPER PRESS KITS: SW EDEN/ACOMA	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 CARRIE NEPO 212-725-0707 185/201	DALLAS MORNING NEWS 508 YOUNG STREET DALLAS TX 75202  LARRY BLEIBERG 214-977-87	1 SD 1 3R	EXP	29.90		
				AF-FS	6.58	36.48	46.35
			E 6	Total Bill Ref ->		36.48	

1  
 \$18.24

WWE Manhattan II RN  
 PO BOX 335  
 MONTVALE NJ 07645  
 CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
 FS - Fuel Surcharge

EXP - Express  
 SD - Sender's Door

#185R

Development Counsellors International, Ltd. (Monthly Worksheet)  
461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016  
(T) 212/725-0707 (F) 212-725-2254

CLIENT EXPENSE SUMMARY

Date: November, 2005

Client: Sweden

Reimbursable:  Yes  No

Details: \_\_\_\_\_

STATIONERY: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
(Mail & Fax)

PHOTOSTATS: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
8 1/2 X 11 # 50 X . 15 = \$ 7.50  
Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

FAXES  
BLANK

LIVE STAMPS: Letter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Manila 6X9 # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_  
Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

FAXES  
LETTERHEAD

COLOR COPIES: # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

LABELS: # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_

BINDERS: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

CARDBOARD: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

FAXES: # 2 X . 1.00 = \$ 2.00

WINFAX

POSTAGE METER: \_\_\_\_\_ = \$ 9.00

WIRELESS PHONE USAGE: \_\_\_\_\_ = \$ 15.00

TOTAL COSTS: \_\_\_\_\_ = \$ 33.50

**PETTY CASH**

PD

\$ 1.00

FOR

NY Post - Sweden article

4 Copies

CHARGE TO ACCOUNT

185

SIGNED

*[Signature]*

DATE

11/01/25



03009

185

YOUR RECEIPT <sup>NY Post</sup>

THANK YOU

11-01-05

02 \*1.00

\*1.00 CA

000-6039

8-24



**AMERICAN EXPRESS SUBSTITUTE RECEIPT**

To be used for Phone/Fax/Internet orders or when original receipt is not available

**DATE:**

11/1/05

**VENDOR:**

Atlanta Journal  
Constitution

**AMOUNT:**

\$22.80

**NAME ON CARD:**

Intisar Wilson

**CLIENT CODE:**  
(Indicate R or NR)

185R

**DESCRIPTION:**

3 Back copies as  
per MG



**AMERICAN EXPRESS SUBSTITUTE RECEIPT**

To be used for Phone/Fax/Internet orders or when original receipt is not available

**DATE:**

10/27/05

**VENDOR:**

Quad City Times

**AMOUNT:**

\$/0.00

**NAME ON CARD:**

Intisar Wilson

**CLIENT CODE:**  
(Indicate R or NR)

185R

**DESCRIPTION:**

3 Back copies as  
per MG



**AMERICAN EXPRESS SUBSTITUTE RECEIPT**

To be used for Phone/Fax/Internet orders or when original receipt is not available

**DATE:**

10/27/05

**VENDOR:**

Arkansas Democrat  
Gazette

**AMOUNT:**

\$8.00

**NAME ON CARD:**

Intisar Wilson

**CLIENT CODE:**  
**(Indicate R or NR)**

185R

**DESCRIPTION:**

2 Back copies as  
per MG



**AMERICAN EXPRESS SUBSTITUTE RECEIPT**

To be used for Phone/Fax/Internet orders or when original receipt is not available

**DATE:** 11/3/05

**VENDOR:** Press of Atlantic City

**AMOUNT:** \$7.50

**NAME ON CARD:** Intisar Wilson

**CLIENT CODE:** 185R  
(Indicate R or NR)

**DESCRIPTION:** 3 BACK COPIES AS  
PER MG

185R



185

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for clip  
report

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110% Price-Match. Guaranteed.  
345 Park Avenue South @ 26th Street  
New York, NY 10010  
(212) 683-3267

SALE 122765 3 003 24469  
0181 11/19/05 10:01  
QTY SKU OUR PRICE

1 STAPLES STD SHEET 14.59  
073333800098  
SUBTOTAL 14.59  
Standard Tax 8.375% 1.22  
TOTAL \$15.81

American Express 15.81  
Card No.: XXXXXXXXXXXX2632 <S>  
Auth No.: 695738

TOTAL ITEMS 1

10% Bonus less  
1.58 = \$ 14.23

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**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Swedish Travel & Tourism  
Council  
655 Third Ave.  
New York, NY 10017  
Attn: Ms. Marie Burewall, Director

Invoice #: 13613  
Invoice Date: 10/31/2005  
Job Number: 185  
Terms: 0%/NET10

Job Name: Sweden

**October 2005 Expenses**

DESCRIPTION		AMOUNT
7010	Staff Travel	57.00
7040	Communication Exp	141.98
7040ML	Misc. Administrative Exp	21.45
7090	Reimbursed Publications Exp	16.95
<b>TOTAL DUE THIS INVOICE:</b>		<b>237.38</b>

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy

#185R

Development Counsellors International, Ltd. (Monthly Worksheet)  
461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016  
(T) 212/725-0707 (F) 212-725-2254

CLIENT EXPENSE SUMMARY

Date: October, 2005

Client: Sweden

Reimbursable:  Yes  No

Details: \_\_\_\_\_

STATIONERY: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
(Mail & Fax)

PHOTOSTATS: Letterhead # \_\_\_\_\_ X . 20 = \$ \_\_\_\_\_  
8 1/2 X 11 # 43 X . 15 = \$ 6.45  
Legal # \_\_\_\_\_ X . 35 = \$ \_\_\_\_\_  
11 X 17 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_

FAXES  
BLANK

ENVELOPES: Letter/Ivory # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Letter/White # \_\_\_\_\_ X . 25 = \$ \_\_\_\_\_  
Manila 6X9 # 0 X . 30 = \$ 0  
Manila 9X12 # \_\_\_\_\_ X . 37 = \$ \_\_\_\_\_  
Manila 10X13 # \_\_\_\_\_ X . 45 = \$ \_\_\_\_\_  
Padded # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

FAXES  
LETTERHEAD

COLOR COPIES: # \_\_\_\_\_ X . 50 = \$ \_\_\_\_\_

LABELS: # \_\_\_\_\_ X . 30 = \$ \_\_\_\_\_

BINDERS: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

CARDBOARD: # \_\_\_\_\_ X . \_\_\_\_\_ = \$ \_\_\_\_\_

FAXES: # \_\_\_\_\_ X . 1.00 = \$ \_\_\_\_\_

WINFAX

POSTAGE: # \_\_\_\_\_ X \_\_\_\_\_ = \$ 0

WIRELESS PHONE USAGE: \_\_\_\_\_ = \$ 15.00

TOTAL COSTS: \_\_\_\_\_ = \$ 21.45

7D

# PETTY CASH

FOR Subway to Pine Gardens and  
Back Home

#2 + #10

CHARGE TO ACCOUNT 185/H

SIGNED [Signature]

DATE 9/22/05

Universal 03009  
OFFICE PRODUCTS

I ♥ NEW YORK  
 MED # 1Y58  
 DATE: 09/22/2005  
 START TIME 20:54  
 END TIME 21:05  
 TRIP # 25705  
 RATE No. 1  
 MILES 2.14  
 FARE \$ 7.30  
 EXTRAS \$ 0.50  
 TOTAL \$ 7.80

Contact TLC Dial  
3-1-1 [Signature]

PETTY CASH

PD

\$ 27

FOR Taxi transfers - 1100 Nordstrom

Sept 22

CHARGE TO ACCOUNT

188

SIGNED

*[Signature]*

DATE

09/23/05



I O NEW YORK  
 MED # 6N24  
 TRIP # 1912  
 ST. TIME 01:05AM  
 END TIME 01:12AM  
 DATE SEP-23-05  
 DIST 1.46  
 FARE \$ 5.70  
 EXTRA \$ 0.50  
 TOT FARE# 6.20  
 to Contact TLC  
 Dial 3-1-1 \$8 -

I O NEW YORK  
 MED # 3F25  
 TRIP # 6466  
 ST. TIME 04:37PM  
 END TIME 04:47PM  
 DATE SEP-22-05  
 DIST 1.40  
 FARE \$ 6.10  
 EXTRA \$ 1.00  
 TOT FARE# 7.10  
 to Contact TLC  
 Dial 3-1-1 \$8

185  
 MED # 9F93  
 TRIP # TR 8901  
 START END MILES  
 18:48 18:11 1.7  
 FARE \$ 9.30  
 EXTRA \$ 0.00  
 TOTAL \$ 9.30

THANKS \$11  
 TO CONTACT TLC  
 DIAL 3-1-1

PID

# PETTY CASH

\$ 18

FOR taxi fares Tom Nordstrom  
medn appointments

CHARGE TO ACCOUNT 185

SIGNED [Signature]

DATE 09/23/05



I ♥ NEW YORK  
MED # 3M90  
DATE: 09/23/2005  
START TIME 14:45  
END TIME 14:52  
TRIP # 29156  
RATE No. 1  
MILES 0.54  
FARE \$ 4.10

\$6.00  
Contact TLC Dial  
3-1-1

MED # 8L93  
09/23/05 TR 8909  
START END MILES  
14:16 14:22 1.0  
FARE \$ 4.50  
EXTRA \$ 0.00  
TOTAL \$ 4.50

THANKS  
TO CONTACT TLC  
DIAL 3-1-1

185 \$6

185  
I ♥ NEW YORK  
MED # 3M84  
DATE: 09/23/2005  
START TIME 15:41  
END TIME 15:48  
TRIP # 30065  
RATE No. 1  
MILES 0.47  
FARE \$ 4.10

\$6  
Contact TLC Dial  
3-1-1

AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER  SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER  ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
27976083251 JRA / DCA 09/23/2005 SHIPPER	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 C. NEPO 212-725-0707 185	NATIONAL GEOGRAPHIC TRAVE 1145 17TH ST NW WASHINGTON DC 20036  NORIE QUINTOS 202-775-617	1 SD 1 2R  E 3	EXP AF-PC  AF-FS	13.50 3.00  2.23	18.73	23.19
27976441651 JRA / IAD 09/23/2005 SHIPPER PRESS KIT	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 C. NEPO 212-725-0707 185	USA TODAY 7950 JONES BRANCH DRIVE MCLEAN VA 22108  VERONICA STODDART 703-854	1 SD 1 2R  E 3	EXP AF-PC  AF-FS	13.50 3.00  2.23	18.73	23.19



WWE Manhattan II RN  
 PO BOX 335  
 MONTVALE NJ 07645  
 CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
 FS - Fuel Surcharge  
 SD - Sender's Door

EXP - Express  
 PC - Pickup Charge

Invoice No  
 Invoice Date  
 Page 2 of 7

343175  
 10/05/2005

Customer #  
 Customer

00772429544  
 DCI

AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER  SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER  ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
27993524355 JRA / JRA 09/26/2005 SHIPPER	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 C. NEPO 212-725-0707 185	FOOD & WINE 1120 AVENUE OF THE AMERIC NEW YORK NY 10036  SALMA ABDELNOUR 212-382-5	1 SD 1 2R  E 2	EXP AF-PC  AF-FS	12.60 3.00  2.08	17.68	21.84
28005399656 JRA / CBE 09/26/2005 SHIPPER	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 REBECCA PRIN 212-725-0707 185	GAILL SCOTT & CO. 2823 Q STREET, NW WASHINGTON DC 20007  GAIL SCOTT 202-965-2755	1 SD 1 2R  E 3	EXP AF-PC AF-RD  AF-FS	13.50 3.00 2.00  2.23	20.73	25.19
28014957751 JRA / JRA 09/27/2005 SHIPPER	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 REBECCA PRIN 212-725-0707 185	CONDE NAST TRAVELER 4 TIMES SQUARE, 14TH FLOO NEW YORK NY 10036  MS. ONDINE COHANE 212-286	1 SD 1 2R  E 2	EXP   AF-FS Total Bill Ref -->	12.60   2.08	14.68 90.55	18.84

WWE Manhattan II RN  
 PO BOX 335  
 MONTVALE NJ 07645  
 CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
 FS - Fuel Surcharge  
 RD - Residential Delivery

EXP - Express  
 PC - Pickup Charge  
 SD - Sender's Door



Invoice No 380222  
 Invoice Date 10/19/2005  
 Page 2 of 8

Customer # 00772429544  
 Customer DCI

AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE#	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
08787260215 JRA / YVR 09/22/2005 SHIPPER PRESS KIT	00772429544 DCI DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 REBECCA PRIN 212-725-0707 185	SWEDISH PRESS 1294 WEST 7TH AVE. VANCOUVER BC CAN MR. ANDERS NEUEMU 604-731	1 SD 1 2R E	CAN AF-FS Total Bill Ref -->	29.00 5.22	34.22 34.22	43.79

WWE Manhattan II RN  
 PO BOX 335  
 MONTVALE NJ 07645  
 CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
 SD - Sender's Door

FS - Fuel Surcharge

Invoice No 398836  
 Invoice Date 10/26/2005  
 Customer # 00772429544  
 Customer DCI  
 Page 4 of 7



AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER  SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER  ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
28278542051 JRA / BOS 10/17/2005 SHIPPER	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 REBECCA PRIN 212-725-0707 185	GLOBAL TRAVELER 195 ERIE ST. CAMBRIDGE MA 02139  ALDONA CHARLTON 617-492-2	LX SD  1   L 3	EXP AF-PC AF-RD  AF-FS Total Bill Ref -->	10.35 3.00 2.00  1.86	     17.21 17.21	      20.63

WWE Manhattan II RN  
 PO BOX 335  
 MONTVALE NJ 07645  
 CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
 FS - Fuel Surcharge  
 PC - Pickup Charge  
 SD - Sender's Door

EXP - Express  
 LX - Letter  
 RD - Residential Delivery

<sup>SR</sup>  
**PETTY CASH** <sup>PD</sup>

Barnes & Noble \$ 4.95

FOR ISSUE OF National  
Geographic Traveler (Oct.)

CHARGE TO ACCOUNT 185

SIGNED Rebecca Prince

DATE 10/3/05



Barnes & Noble Bookseller  
33 East 17th Street  
New York, NY 10003  
212 253-0810  
10-03-05 S02675 R016

Magazine 4.95N  
0071435182883

SUB TOTAL 4.95  
TOTAL 4.95  
AMOUNT TENDERED  
CASH 5.00

TOTAL PAYMENT 5.00  
CHANGE .05

Thank you for shopping at  
Barnes & Noble Booksellers  
Shop online 24 hours a day [www.bn.com](http://www.bn.com)  
#722560 10-03-05 01:14P moh



DEVELOPMENT COUNSELLORS INTERNATIONAL

The Leader in Marketing Places

461 park avenue south, 9th Floor  
new york, ny 10016  
T 212.725.0707  
F 212.725.2254

www.aboutdci.com

Tourism Tasmania  
GPO Box 399  
Hobart Tasmania  
Australia 7001  
Attn: Ruth Dowty

Invoice #: 14353  
Invoice Date: 03/31/2006  
Job Number: 285  
Terms: 0%/NET10

Job Name: Tasmania

**March 2006 Expenses**

DESCRIPTION	AMOUNT
7010 Staff Travel	849.64
7020 Journalist Travel	38.00
7030 Special Events	3,000.00
7040 Communication Exp	237.92
7070 Printing Expense	300.31
7090 Reimbursed Publications Exp	10.00
7095 Miscellaneous Expense	510.38
<b>TOTAL DUE THIS INVOICE:</b>	<b>4,946.25</b>

Interest Charge of 1½% will be added to all past due invoices.

White – Client Copy / Yellow – Remittance Copy / Pink – File Copy / Goldenrod – Client File Copy

285R

<b>PLANET LIMOUSINE</b>		Date 2/21	Rest Time 10:30 A	Acct. Number 1088
Tel: 516-354-1616 • Fax: 516-354-4458		Car 304	Pick Up Time	Client Matter
1-800-805-9251		Stops	DRIVER	OFFICE
			Fare 20	Total
Acct. Name: DCI			Waiting Time 15 min	Surcharge 3.00
Passenger Name K L Barnes			Stops	2% W.C. .70
From DCI			Telephone	
To 267 5th Ave			Expenses	Total Charge 35.70
			Gratuity	
			TOTAL	
Passenger Signature: <i>Kayleigh Barnes</i>		All waiting times, stops, telephone & expenses must be initialed		Driver must give passenger filled out copy does not include 2% W.C. or Surcharge

<b>PLANET LIMOUSINE</b>		Date 2.27	Rest Time 845	Acct. Number 1088
Tel: 516-354-1616 • Fax: 516-354-4458		Car 120	Pick Up Time	Client Matter 285R
1-800-805-9251		Stops	DRIVER	OFFICE
		461 Park	Fare 95	Total
Acct. Name:			Waiting Time	Surcharge 5.00
Passenger Name C. BARNES			Stops 10	2% W.C. 2.32
From 267 5th Ave			Telephone	
To LARCHMONT WC			Expenses 5.75	Total Charge 118.07
			Gratuity	
			TOTAL	
Passenger Signature: <i>Kayleigh Barnes</i>		All waiting times, stops, telephone & expenses must be initialed		Driver must give passenger filled out copy does not include 2% W.C. or Surcharge



285R

**PETTY CASH**

\$ 7 <sup>PD</sup>

FOR \_\_\_\_\_

Taxi transfer Home - DCI with

TA DC evak <sup>luggage</sup>

CHARGE TO ACCOUNT 285

SIGNED Cubitts

DATE 03/13/06

**Universal**  
OFFICE PRODUCTS 03009

285.

MED # 1K64  
 03/13/06 TR 5049  
 START END MILES  
 07:09 07:15 1.7  
 FARE : \$ 6.10  
 EXTRA: \$ 0.00  
 TOTAL: \$ 6.10

THANKS  
 TO CONTACT TLC  
 DIAL 3-1-1

**\$7**

**PETTY CASH**

\$ 7 <sup>PD</sup>

FOR \_\_\_\_\_

TA Media market place briefing

Taxi transfer: MG.

CHARGE TO ACCOUNT 285R

SIGNED ML

DATE 02/27/06

**Universal**  
OFFICE PRODUCTS 03009

285R.

MED # 7Y98  
 02/26/06 TR 3450  
 START END MILES  
 17:52 18:01 0.9  
 RATE USED: #1  
 FARE : \$ 4.90  
 EXTRA: \$ 0.00  
 TOTAL: \$ 4.90

THANKS **\$7**  
 TO CONTACT TLC  
 DIAL 3-1-1

285A

# PETTY CASH

PD

\$ 38

FOR Taxi transfers TA Media  
Walkabout

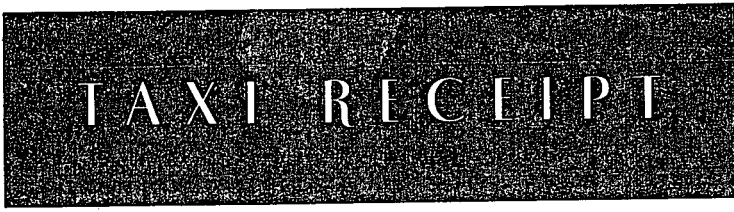
CHARGE TO ACCOUNT 285R

SIGNED cll/griffiths  
DATE 03/14/06



285

NEW YORK  
1HE4  
03/14/2005  
START TIME 12:08  
END TIME 12:14  
15328  
1  
0.99  
0.30  
\$7  
Dial



285 M6

MED # 9F54  
03/13/06 TR 3108  
START END MILES  
12:13 12:24 0.9  
FARE : \$ 5.30  
EXTRA: \$ 0.00  
TOTAL: \$ 5.30  
THANKS  
TO CONTACT TDC  
DIAL 3-1-1

Date: 03/13  
Trip Origin: Union Station  
Destination: Australian Embassy  
Fare: \$ 10  
Signature: cll/griffiths

THANK YOU FOR RIDING WITH US!

285

Cab No. \_\_\_\_\_ Date 03/14  
From Courtyard Marriott  
To Union Station M6  
Fare \$ 14 Time \_\_\_\_\_  
Operator' \_\_\_\_\_

**DEVELOPMENT COUNSELLORS INTERNATIONAL  
STAFF EXPENSE REPORT**

STAFF NAME: Malcolm Griffiths

DATE: 03/31/06

CLIENT NAME: Tasmania

SUMMARY OF EXPENSES	
TOTAL AMEX	\$0.00
TOTAL CASH	\$3.50

FINANCE USE ONLY VOUCHER #

ACTIVITY DATE	EXPENSE DESCRIPTION	EXPENSE ACCOUNT #	CLIENT CODE	R/NR	AMEX EXPENSE	CASH EXPENSE
3/14/06	TA DC Media Walkabout: Water MG	TT	285	R		1.75
3/14/06	TA DC Media Walkabout: Coffee MG	TT	285	R		1.75
<div style="display: flex; justify-content: space-between;"> <div style="width: 45%;"> <p>***AMTRAK*** 1 800 USA-RAIL OR WWW.AMTRAK.COM WE'RE MAKING TRACKS</p> <p>REG 03-14-2006 09:53 AM 2158-000030</p> <p>HOT BEV \$1.75 TOTAL \$1.75 CASH \$2.00 CHANGE \$0.25</p> <p>THANKS FOR TRAVELING ***AMTRAK*** FOR NEXT RESERVATION CALL 1 800 USA-RAIL</p> </div> <div style="width: 45%; border: 1px solid black; padding: 5px;"> <p align="center"><b>THE COOKIE CAFE</b> <b>UNION STATION</b> 50 Massachusetts Ave. Tel: 202-682-3060 Check: 493497</p> <p>Server: Jamie      Date: 03/14/2006 Table: 995          Time: 08:30 Guests: 1</p> <hr/> <p>1 DEER PK WATER 1.75</p> <hr/> <p><b>TOTAL: 1.75</b></p> <hr/> <p><b>CASH : 1.75</b></p> <hr/> </div> </div>						
					1.00	\$3.50

Thank You For Dining With Us.

## DEVELOPMENT COUNSELLORS INTERNATIONAL STAFF EXPENSE REPORT

STAFF NAME: Malcolm Griffiths

DATE : 03/31/06

CLIENT NAME: Tasmania

SUMMARY OF EXPENSES	
TOTAL AMEX	\$597.72
TOTAL CASH	\$0.00

FINANCE USE ONLY
VOUCHER # _____

ACTIVITY DATE	EXPENSE DESCRIPTION	EXPENSE ACCOUNT #	CLIENT CODE	R/NR	AMEX EXPENSE	CASH EXPENSE
3/9/06	TA DC Media Walkabout: Amtrak NYP/WAS	TT	285	R	304.00	
3/13/06	TA DC Media Walkabout: Dinner MG, MA, AL, LG, CB, KM	TT	285	R	50.00	
3/13/06	TA DC Media Walkabout: Lunch MG	TT	285	R	13.36	
3/14/06	TA DC Media Walkabout: Accommodation Courtyard Marriott Embassy Row	TT	285	R	230.36	
					<b>\$597.72</b>	<b>\$0.00</b>



## Confirmation

**Thank you for choosing Amtrak! Your reservation is complete.**

We look forward to serving you.

**Please Note:** All Amtrak trains (except the Auto Train) are non-smoking.

Please save or print this page for your records. THIS CONFIRMATION IS NOT A TICKET. You must obtain a ticket before boarding. Please follow the ticketing information instructions below.

<THIS IS NOT A TICKET>

**Reservation Number: 16339E**

**Departing: New York - Penn Station, NY (NYP) To Washington - Union Station, DC (WAS)**

Service	Departs	Arrives	Duration	Amenities	Seats/ Rooms
2159 Acela Express	New York, NY Penn Station (NYP) 1:00 pm 13-MAR-06	Washington, DC Union Station (WAS) 3:49 pm 13-MAR-06	2h 49m	Snack car	1 Business Class Seat

**Returning: Washington - Union Station, DC (WAS) To New York - Penn Station, NY (NYP)**

Service	Departs	Arrives	Duration	Amenities	Seats/ Rooms
2158 Acela Express	Washington, DC Union Station (WAS) 9:00 am 14-MAR-06	New York, NY Penn Station (NYP) 11:50 am 14-MAR-06	2h 50m	Snack car	1 Business Class Seat

### TICKET INFORMATION

You can pick up your tickets at any Amtrak Quik-Trak self-service ticketing kiosk, or at any Amtrak ticket window.

### BILLING INFORMATION

**Billed to:**  
Malcolm Griffiths  
461 Park Ave S  
Floor 9  
New York, NY 10016  
US

**Total Price:** \$304.00

**Credit Card:** AmericanExpress  
\*\*\*\*\*3630

### FARE

1 Passenger:	
Passenger 1: Malcolm Griffiths (Adult)	
Rail Fare:	\$304.00
Accommodations Price:	\$0.00
<b>Total:</b>	<b>\$304.00</b>

### E-MAIL CONFIRMATION

**We have sent an e-mail confirmation to the following address(es):**

malcolm.griffiths@dc-intl.com

285 7ms  
Uncl

ZARD PEN PLAZA INN  
NEW YORK NY 10001  
631142800700000 01  
MAR 13 06 APPROVAL  
527966

M GRIFFITHS  
\*\*\*\*\*3630  
AMEX \*\*\*\*\*

ROC # SALE  
440290 TERMINAL #  
22914778

FOOD AND BEVERAGE

BASE AMOUNT \$13.36

TIP AMOUNT ~~1.00~~

TOTAL ~~14.36~~

X  
I AGREE TO PAY ABOVE TOTAL AMOUNT  
ACCORDING TO CARD ISSUER AGREEMENT  
(MERCHANT AGREEMENT IF CREDIT VOUCHER)  
CUSTOMER COPY

285 TA Dinner MB CB  
KM AL  
SN  
LG

Lebanese Taverna  
2641 Connecticut Ave. N.W.  
Washington, DC 20008  
202-265-8681

www.lebanesetaverna.com

Date: Mar13'06 10:37PM

Card Type: Amex

Acct #: XXXXXXXXXXX3630

Exp Date: 01/10

Auth Code: 540399

Check: 2944

Table: 45/1

Server: 213 Ibrahim


VSCA: Auth Driver

M GRIFFITHS

Subtotal: 50.00

Tip: \_\_\_\_\_

Total: ~~50.00~~ \$50.00

Signature: 

I agree to pay above total  
according to my card issuer  
agreement.

Please leave the signed copy.

285R



WASHINGTON EMBASSY ROW  
1600 RHODE ISLAND AVE, NW  
WASHINGTON, DC 20036  
202-293-8000

GUEST FOLIO

Thank you for selecting Courtyard by Marriott. We trust that your experience with us has included warm and gracious service, and the type of accommodations expected.

We look forward to serving you again on future trips. For additional reservations, call our toll-free reservation number, (800) 321 2211.

WASHINGTON EMBASSY ROW Courtyard Staff

GUEST NAME		MALCOLM GRIFITHS		ROOM	421	TMAC
		461 PARK AVENUE SOUTH		ROOM TYPE	GENR	
		MANHATTAN NY 10016		NO. OF GUESTS	1	
				RATE	189.00	
				CLERK	LCV	
ARRIVE	13Mar06	TIME	04:44p	DEPART	14Mar06	TIME 08:07a FOLIO # SU-90924

DATE	REFERENCE NUMBER	DESCRIPTION	CHARGES	CREDITS
13Mar06	RG421	ROOM CHARGE	189.00	
13Mar06	RT421	Room Tax	27.41	
14Mar06	FD844	Restaurant Room Ch	13.95	
14Mar06	AX08:07AM	American Express		230.36-
*****		*****		
*	THIS CARD WAS	*	CARD #: AXXXXXXXXXXXX3630	*
*	ELECTRONICALLY	*	Amount: 230.36 Auth: 128693	*
*	SWIPED ON 13Mar06	*	** Signature on File	**
*****		*****		
	**	BALANCE	**	.00

GUEST SIGNATURE \_\_\_\_\_

COURTYARD RESERVATIONS (800) 321 2211



**AMERICAN EXPRESS SUBSTITUTE RECEIPT**

To be used for Phone/Fax/Internet orders or when original receipt is not available

**DATE:** 03/02/06

**VENDOR:** Enterprise Car Rental Svce

**AMOUNT:** \$56.65

**NAME ON CARD:** Peggy Bendel

**CLIENT CODE:** 285 R

(Indicate R or NR)

**DESCRIPTION:** Car Rental P. Bendel Trip



6100 Center Drive  
Suite 1150  
Los Angeles, CA 90045  
United States  
Phone: +1 310 695 3200  
Fax: +1 310 695 3201

285R J3894

TAX INVOICE	
Invoice Number <b>2103398</b>	
Date <b>02-MAR-06</b>	Page <b>1 of 1</b>
ATC Contact <b>Carly Bogaerts</b>	
Customer Number <b>300885</b>	Purchase Order Number
Terms <b>30 NET</b>	Due Date <b>01-APR-06</b>

Attention: Accounts Payable

Billed to:  
Tourism Tasmania  
201 Balsam Avenue  
Toronto M4E 3C4 ON  
Canada

Item	Description	Qty	Unit Price	Tax %	Amount (Ex Tax)
1	2004 Media walkabout Media walkabout participation Mar/feb		3,000.00	0.00	3,000.00
SUBTOTAL AMOUNT (Ex Tax)			3,000.00 USD		
TAX (GST/VAT)			0.00 USD		
TOTAL AMOUNT PAYABLE (Inc Tax)			3,000.00 USD		
SPECIAL INSTRUCTIONS					



6100 Center Drive  
Suite 1150  
Los Angeles, CA 90045  
United States  
Phone: +1 310 695 3200  
Fax: +1 310 695 3201

REMITTANCE	
Invoice Number <b>2103398</b>	
Date <b>02-MAR-06</b>	Page <b>1 of 1</b>
ATC Contact <b>Carly Bogaerts</b>	
Terms <b>30 NET</b>	Due Date <b>01-APR-06</b>
Customer Number <b>300885</b>	Purchase Order Number
TOTAL AMOUNT PAYABLE (Inc Tax)	
3,000.00 USD	

Billed to:  
Tourism Tasmania  
201 Balsam Avenue  
Toronto M4E 3C4 ON  
Canada

Payment Instructions:

Please forward Remittance Advice with your payment to the Finance Department

ATC: 07/04

2030L

Invoice No  
Invoice Date  
Page 2 of 2

774214  
03/15/2006

Customer #  
Customer

00772429544  
DCI

AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
15116393751 JRA / JBP 02/28/2006 SHIPPER TOURISM AUSTRALIA LIA - MARCH 1 EVE	00772429544 DCI DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 CARRIE NEPO 212-725-0707 2850	THE PORTOFINO HOTEL & YAC 260 PORTOFINO WAY REDONDO BEACH CA 90277 PEGGY BENDEL 310-379-8481	70 SD 1 51R DIM FRT D E8	EXP AF-PC IDC AF-EH AF-FS Total Bill Ref ->	160.95 3.00 2.50 6.00 28.68	201.08 201.08	254.18

Invoice No 793578  
 Invoice Date 03/22/2006  
 Customer # 00772429544  
 Customer DCI  
 Page 7 of 10



AIRBILL NUMBER ORIGIN / DEST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER  SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER  ATTENTION	REC AT # PCS WEIGHT CHG WGT SCALE #	CHG TYPE	CHARGE AMOUNT	DISCOUNT PRICE	LIST PRICE
15115881351 JRA / JBP 02/28/2006 SHIPPER TOURISM AUSTRALIA LIA - MARCH 1 EVE	00772429544 DCI DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 CARRIE NEPO 212-725-0707 285R	THE PORTOFINO HOTEL & YAC 260 PORTOFINO WAY REDONDO BEACH CA 90277  PEGGY BENDEL 310-379-8481	LX SD 1   L E8	EXP IDC  AF-FS	13.55 2.50  2.37	   <b>18.42</b>	   22.89
15116142451 JRA / JBP 02/28/2006 SHIPPER TOURISM AUSTRALIA LIA - MARCH 1 EVE	00772429544 DCI DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 CARRIE NEPO 212-725-0707 285R	THE PORTOFINO HOTEL & YAC 260 PORTOFINO WAY REDONDO BEACH CA 90277  PEGGY BENDEL 310-379-8481	LX SD 1   L E8	EXP IDC  AF-FS	13.55 2.50  2.37	   <b>18.42</b>	   22.89
				Total Bill Ref -->		<b>36.84</b>	

WWE Manhattan II RN  
 PO BOX 335  
 MONTVALE NJ 07645  
 CUSTOMER SERVICE (718) 643-3300

AF - Additional Fee  
 FS - Fuel Surcharge  
 LX - Letter

EXP - Express  
 IDC - Insurance or Declared Value  
 SD - Sender's Door



2851  
03952

INVOICE NUMBER	INVOICE DATE
99645	03/20/2006

**COMMERCIAL PRINTERS**

7814 NW 54 Street Miami, FL 33166  
Tel 305.592.0930 Fax 305.593.0756

Sales Rep:  
Customer#: 1295  
Page: 1

**BILL TO:** DEVELOPMENT COUNSELLORS INT'L  
461 PARK AVENUE SOUTH  
NEW YORK, NY 10016

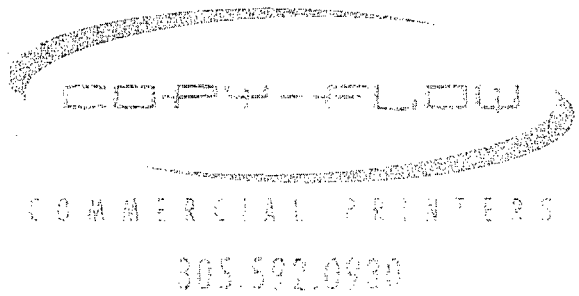
**SHIP TO:** DEVELOPMENT COUNSELLORS INT'L  
461 PARK AVENUE SOUTH  
NEW YORK, NY 10016

Tel: (212) 725-0707 Fax: (212) 725-2254

• Failure to present any claim by the buyer within 5 days from date of delivery shall constitute a waiver of every such claim or claims. • TERMS: NET 10 EOM

ACCOUNT NUMBER	CUSTOMER'S PHONE	CUSTOMER CONTACT	PURCHASE ORDER #	REPRESENTATIVE
Net 30 Day	(212) 725-0707	ACCT. PAYABLE		

QUANTITY	DESCRIPTION	DEPARTMENT TOTAL	TOTAL
1,000	Letterheads - Tasmania White 24# Sutton Bond 8.5" x 11" 3/0; PMS 349, PMS 288 and Black	N	290.00



Tax Exempt: OUT OF STATE

**PAY THIS AMOUNT**

SHIP VIA	SUB-TOTAL	TAX RATE %	TAX	FREIGHT CHARGES	DEPOSIT	TOTAL AMOUNT DUE
Net 30 Day	290.00	0.000	0.00	10.31	0.00	\$ 300.31

A service charge of 1½% per month (18% per annum) will be charged on all past due accounts. All past due accounts subject to a minimum service charge of \$1.50 per month. In the event it shall become necessary to collect the herein above described sums, or any part thereof, the purchaser agrees to pay all costs thereof.

03939



**CHECK REQUEST FORM**

**WHEN REQUIRED:** ASAP

**PAYEE:** Washington Post

**ADDRESS:** Back Copy Dept.  
1150 15<sup>th</sup> Street N.W.  
Washington, DC 20071

**AMOUNT:** \$10.00

**PURPOSE:** 1 Back copy dated 2/12/06

**REQUESTED BY:** Malcolm Griffiths

**CLIENT CODE:** 285R

**REIMBURSABLE:** Yes \_\_\_X\_\_\_ No \_\_\_

Please mail to:  
Annette Henriques  
DCI  
461 Park Avenue South  
9<sup>th</sup> Floor  
New York, NY 10016  
\*\*\*\*Fed Express slip enclosed\*\*\*\*



Invoice MM0029515  
 Date 2/28/2006  
 Page 1 of 1  
 Contract 0000003843

**Bill To**  
 Development Counsellors Int'l  
 Malcolm Griffiths  
 Account Executive  
 461 Park Ave S  
 New York, NY 10016-6822  
 USA

**Ship To**  
 Development Counsellors Int'l  
 Malcolm Griffiths  
 Account Executive  
 461 Park Ave S  
 New York, NY 10016-6822  
 USA

PO Number	Customer No.	Salesperson ID	Shipping Method	Payment Terms	Master No.
	0004268	BENCZC		Net 30	133,585
Qty	Description	Disc	Unit Price	Ext Price	
1	Print Monitoring Monthly Service Charge (4869-0) For Tasmania	0.000	308.000	\$308.00	
2	Print Monitoring Unit Charge (4869-0) For Tasmania	0.000	1.710	\$3.42	
				Subtotal	311.42
				Miscellaneous	0.00
				Freight	0.00
				Sales Tax	26.10
				Trade Discount	0.00
				<b>Total</b>	<b>\$337.52</b>

MAR 13 2006

PLEASE REMIT PAYMENT TO:  
 BACON'S INFORMATION INC.  
 POST OFFICE BOX 98869  
 CHICAGO, IL. 60693-8869  
 PHONE 800-621-0561 FAX 312-922-0652



Video Monitoring Services of America, LP T 800 VMS 2002

N30 Fed I.D. # 13-3889971

Terms: Net 10 Days

New York Office Phone Number: (212)736-2010

Date: 03/16/2006

Invoice # 10-220-0399165

Sold to: DCIG001

Shipped to:

DCI GROUP  
461 PARK AVE SOUTH  
NEW YORK, NY 10016

DCI GROUP  
461 PARK AVE SOUTH  
NEW YORK, NY, 10016

Attn: KARYL LEIGH BARNES

Attn:

PO #: TASMANIA

Ordered by: KARYL LEIGH BARNES

PLEASE REMIT TO:

VIDEO MONITORING SERVICES OF AMERICA, LP  
P.O. BOX 34618, NEWARK, NJ 07189-4618

Quantity	Description	Charge	Total
	VIDEO DVD MARKETS 1-30 "TASMANIA/AUSTRALIA" GOOD MORNING AMERICA 03/12/06 ABC NATIONAL 8:00 AM 00:03:25	150.00	
	MESSENGER	9.50	
		SALES TAX	13.36
NNY462635	TOTAL DUE		172.86

Try QuickView from VMS: The most cost effective way to preview broadcast coverage, digitally, right from your Web browser. Call your Account Service Representative today for a free trial!

PLEASE REFERENCE FULL INVOICE NUMBER OR ATTACH A COPY OF THE INVOICE WITH YOUR PAYMENT. Thank you!



DEVELOPMENT COUNSELLORS INTERNATIONAL

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461 park avenue south, 9th Floor  
new york, ny 10016  
T 212.725.0707  
F 212.725.2254

www.aboutdci.com

Tourism Tasmania  
GPO Box 399  
Hobart Tasmania  
Australia 7001  
Attn: Ruth Dowty

Invoice #: 14146  
Invoice Date: 2/28/2006  
Job Number: 285  
Terms: 0%0/NET10

Job Name: Tasmania

**February 2006 Expenses**

DESCRIPTION	AMOUNT
7010 Staff Travel	139.22
7080 Clipping Services	354.21
7090 Reimbursed Publications Exp	14.90
7095 Miscellaneous Expense	300.00
<b>TOTAL DUE THIS INVOICE:</b>	<b>808.33</b>

Interest Charge of 1½% will be added to all past due invoices.

White – Client Copy / Yellow – Remittance Copy / Pink – File Copy / Goldenrod – Client File Copy



285K

**Sharon Fraser**

**From:** Southwest Airlines [SouthwestAirlines@mail.southwest.com]  
**Sent:** Monday, February 13, 2006 6:38 PM.  
**To:** PBDCI@aol.com  
**Subject:** Ticketless Confirmation

\*\*\*\*\* RECEIPT AND ITINERARY \*\*\*\*\*

Beginning 24 hours prior to your scheduled departure, you may check in online for your flight and print a boarding pass at southwest.com by visiting:  
[http://www.southwest.com/travel\\_center/retrieveCheckinDoc.html?src=receipt](http://www.southwest.com/travel_center/retrieveCheckinDoc.html?src=receipt)

Receipt and Itinerary as of 02/13/06 5:38PM

\*\*\*\*\*

\* \*  
\* Confirmation Number \*  
\* BGMFYX \*  
\* \*

\*\*\*\*\*

Confirmation Date: 02/13/06

Received: MARGARET

Passenger(s):  
BENDEL/MARGARET 526-2705824111-1  
Account Number: 00001036948721

Itinerary:  
Wednesday, March 01 - TUCSON AZ(TUS) to LOS ANGELES INTL(LAX) Flight 2970 M Depart TUCSON AZ(TUS) at 10:55AM and Arrive in LOS ANGELES INTL(LAX) at 11:30AM  
Thursday, March 02 - LOS ANGELES INTL(LAX) to TUCSON AZ(TUS) Flight 988 M Depart LOS ANGELES INTL(LAX) at 6:05PM and Arrive in TUCSON AZ(TUS) at 8:25PM

\*\*\*\*\* COST \*\*\*\*\* Total for 1 Passenger(s)

AIR: .....\$ 100.46  
TAX: .....\$ 14.14  
PFC FEE: .....\$ 7.50  
SECURITY FEE: .....\$ 5.00

Total Fare:                      \$127.10 *1/2 = 63.55*

\*\*\*\*\* PAYMENT SUMMARY \*\*\*\*\* Current payment(s)  
02/13/06 AMER EXPRESS xxxxxxxxxx2277 Ref 526-2705824111-1 \$127.10

285 R

Total Payments: \$127.10

\*\*\*\*\* FARES RULE(S) \*\*\*\*\* VALID ONLY ON SOUTHWEST AIRLINES  
NON REFUNDABLE / STANDBY REQ UPGRADE TO YL FARE

All travel involving funds from this Confirm no. must be completed by 02/13/07 Any change to this itinerary may result in a fare increase.

Fare Calculation:  
ADT- 1 TUSWNLAX M14NR 54.00 LAXWNTUS M14NR 54.00 \$108.00 ZPTUS LAX XFTUS3.00  
LAX4.50 AYTUS2.50 LAX2.50 \$127.10

Important:

\*\*\*\*\* FREE BAGGAGE ALLOWANCE \*\*\*\*\* Checked Baggage Allowance:  
Three (3) pieces of baggage, each piece of which having outside measurements (i.e., the sum of the greatest outside length plus the greatest outside width plus the greatest outside height) not exceeding sixty-two (62) inches, not weighing more than fifty (50) pounds per piece, and provided such baggage is checked for carriage in the cargo hold of the aircraft. Baggage that exceeds these limits is subject to an additional charge.

Carryon Baggage Allowance: One (1) item of carryon baggage that does not exceed external dimensions of ten inches by sixteen inches by twenty-four inches (10 x 16 x 24) plus one (1) smaller personal-type item (e.g., purse, briefcase, laptop computer case, backpack, small camera), provided that such items are capable of being carried onboard the aircraft by one person without additional assistance and are capable of being stowed under a seat or in an overhead compartment.

\*\*\*\*\* CHECKIN REQUIREMENTS \*\*\*\*\* Southwest Airlines Ticketless Travel is nontransferable.  
Positive identification is required at time of checkin.

Flights Operated by Southwest Airlines - Customers who do not claim their reservations at the departure gate desk at least ten (10) minutes before scheduled departure time for flights operated by Southwest Airlines will have their reserved space cancelled and will not be eligible for denied boarding compensation.

\*\*\*\*\* SECURITY CHECKPOINT REQUIREMENTS \*\*\*\*\* To proceed through Security Checkpoint, you will need your government-issued photo ID\* and either a Boarding Pass or Security Document. Boarding Passes are available online at southwest.com, at the Skycap Podium, Ticket Counter, or RAPID CHECK-IN Kiosk.

To checkin online/print your Boarding Pass, please visit:  
[http://www.southwest.com/travel\\_center/retrieveCheckinDoc.html](http://www.southwest.com/travel_center/retrieveCheckinDoc.html)

If you do not meet the requirements for Online Checkin, you may be able to print a Security Document by visiting:  
[http://www.southwest.com/travel\\_center/retrieveSecDoc.html](http://www.southwest.com/travel_center/retrieveSecDoc.html)

\*Customers under 18 years of age are not required to show government-issued photo ID

\*\*\*\*\* INFLIGHT SERVICE \*\*\*\*\* Snack Service: If your total flight itinerary includes a series of flights that each are less than two hours in duration, you will be served peanuts/pretzels on each flight segment. If your itinerary includes any nonstop flight longer than two(2) hours, you will be served a packaged snack on that flight segment. Southwest Airlines does not serve sandwiches or meals, however, you may bring something to eat on board.

\*\*\*\*\* SPECIAL OFFERS \*\*\*\*\* The southwestgiftcard is the perfect way to give the gift of a destination. This Valentine's Day, there's no telling where this card will take you. Now available at southwest.com.

\*\*\*\*\* TRAVEL TIPS \*\*\*\*\* Southwest Airlines is dedicated to making air travel an enjoyable experience. In our efforts to provide the best possible service to our Customer we have provided you with some suggested Travel Tips to help ease your travel experience. Visit [http://www.southwest.com/travel\\_center/travel\\_tips.html](http://www.southwest.com/travel_center/travel_tips.html) for more information.

\*\*\*\*\* REFUND INFORMATION \*\*\*\*\* For Southwest Airlines Refund Information please visit:  
[http://www.southwest.com/travel\\_center/refund\\_information.html](http://www.southwest.com/travel_center/refund_information.html)

\*\*\*\*\* CONDITIONS OF CONTRACT \*\*\*\*\* Southwest Airlines Co. - Notice of Incorporated Terms - Air transportation by Southwest Airlines is subject to Southwest Airlines Passenger Contract of Carriage, the terms of which are incorporated by reference. Incorporated terms include but are not limited to:

- (1) Limits on liability for loss, damage to, or delayed delivery of passenger baggage, including fragile, perishable, and certain other irreplaceable and/or high-value goods or contents, as specified in Article 75 of the Contract of Carriage. Baggage liability for covered items (except disability assistive devices) is limited to \$2,800 per fare-paying Customer unless excess valuation coverage is purchased.
- (2) Claims restrictions, including time periods in which Customers must file a claim or bring an action against Southwest.
- (3) Our rights to change terms of the Contract.
- (4) Rules on reservations, checkin times, refusal to carry, and smoking.
- (5) Our rights and limits of liability for delay or failure to perform service, including schedule changes, substitution of alternate air carriers or aircraft, and rerouting.
- (6) Overbooking: If we deny you boarding due to an oversell and you have obtained your boarding pass and are present and available for boarding in the departure gate area at least ten minutes

before scheduled departure, with few exceptions, we compensate you.

You may inspect Southwest's Contract of Carriage and Customer Service Commitment at any Southwest ticket counter or online at [southwest.com](http://southwest.com), or obtain a copy by sending a request to:

Southwest Airlines  
V.P. Customer Relations  
PO Box 36647  
Dallas, TX 75235-1647

\*\*\*\*\* PRIVACY POLICY \*\*\*\*\* Read about Southwest Airlines' privacy policy at [www.southwest.com/travel\\_center/privacy\\_policy.html](http://www.southwest.com/travel_center/privacy_policy.html) .

Should you wish to forward or distribute this message to others, please do so only with the express permission of the passenger(s) traveling. If you are not an intended recipient or if you have received this message in error, please promptly delete this message. Thank you for your cooperation and consideration.

This is a post only mailing from Southwest Airlines regarding your flight confirmation.

Please do not attempt to respond to this message.

[Learn how to dispute a charge](#)

[Print Window](#)

[Close Window](#)

**Business Gold Card - 82277** Transaction Detail

Transaction Date: 02/14/2006  
 Post Date: No Additional Information

Transaction Description: ORBITZ LLC MANKATO MN  
 UNITED AIRLINES  
 From: To: Carrier: Class:  
 LOS ANGELES CA TUCSON AZ UA TA  
 Ticket Number: 01615796720090 Date of Departure: 03/02  
 Passenger Name: BENDEL/MARGARET  
 Document Type: PASSENGER TICKET

Charge: \$64.30

Merchant Address: UNITED AIRLINES  
 ATTN: EXOAC  
 PO BOX 66100  
 CHICAGO IL 60666-0100  
 USA

Merchant Type: AIRLINES INT'L  
 Doing Business As: No Additional Information

[Back to Top](#)

[Learn how to dispute a charge](#)

[Print Window](#)

[Close Window](#)

**Business Gold Card - 82277** Transaction Detail

Transaction Date: 02/14/2006  
Post Date: No Additional Information  
Transaction Description: ORBITZ.COM CHICAGO IL  
ORB\*YF7NR03M  
Charge: \$4.99  
Merchant Address: ORBITZ LLC  
200 S WACKER DR STE 1900  
CHICAGO IL 60606-5857  
USA  
Merchant Type: ON-LINE TRVL AGENTS  
Doing Business As: No Additional Information

[Back to Top](#)



285K  
U3607

Invoice MM0025943  
 Date 1/31/2006  
 Page 1 of 1  
 Contract 0000003843

**Bill To**  
 Development Counsellors Int'l  
 Malcolm Griffiths  
 Account Executive  
 461 Park Ave. South  
 New York, NY 10016

**Ship To**  
 Development Counsellors Int'l  
 Malcolm Griffiths  
 Account Executive  
 461 Park Ave. South  
 New York, NY 10016

PO Number	Customer No.	Salesperson ID	Shipping Method	Payment Terms	Master No.
	0004268	BENCZC		Net 30	122,716
Qty	Description	Disc	Unit Price	Ext Price	
1	Print Monitoring Monthly Service Charge (4869-0) For Tasmania	0.000	308.000	\$308.00	
11	Print Monitoring Unit Charge (4869-0) For Tasmania	0.000	1.710	\$18.81	
				Subtotal	326.81
				Miscellaneous	0.00
				Freight	0.00
				Sales Tax	27.40
				Trade Discount	0.00
				<b>Total</b>	<b>\$354.21</b>

PLEASE REMIT PAYMENT TO:  
 BACON'S INFORMATION INC.  
 POST OFFICE BOX 98869  
 CHICAGO, IL. 60693-8869  
 PHONE 800-621-0561 FAX 312-922-0652

# PETTY CASH

\$ 9.90

FOR Article Copy

CHARGE TO ACCOUNT 285K

SIGNED M. G. Gubelins

DATE 2/8/62



285 NG1

UNIVERSAL NEWS  
1586 BROADWAY  
NEW YORK NY 10036  
212-686-7295

*Copies*

ORDER 739  
5-11-62 0-8-4-0  
757587P  
600001011000535

REF: 3421  
BY: NEWSPAPER  
TO: NEWS SERVICE  
DATE: FEB 10 6 10 11 64

TOTAL \$9.90

NET 2532  
GROSS 2532  
NAME: WILLIAM GRIFFITH

MEMBER ACKNOWLEDGES RECEIPT OF GOODS AND SERVICES IN THE AMOUNT OF THE TOTAL SHOWN HEREON AND AGREES TO REMOVAL OF THE OBLIGATIONS SET FORTH BY THE MEMBER'S AGREEMENT WITH THE ISSUER

(IF COMPANY BOTTOM OF CUSTOMER)

285R

# INVOICE

**TIGER ADVERTISING, INC**  
P.O BOX 740695

Dallas TX 75374-0695

Date                      Invoice No.  
02/02/2006              5482  
PH 972-238-7862  
FX 972-238-0100  
tigermail@comcast.net

### SOLD TO:

Karyl Leigh Barnes  
DEVELOPMENT COUNSELLORS INTERN  
461 Park Avenue South  
New York NY 10016

### SHIP TO

Karyl Leigh Barnes  
DEVELOPMENT COUNSELLORS INTERN  
461 Park Avenue South  
New York NY 10016

Cust. No.	Cust. Order No.	DATE SHP	SHP VIA	Terms	SlsPrsn
DEV00010		01/24/2006	U P S GRND	CRED CARD	DON
Ordered	Shipped	Item No.	Description	Price	Amount
500 EA	500	PD34P-25	3M Post-it notes 4-cp 3" x 4" x 25 sheets per pad	0.58	290.00
Order Total					290.00
Shipping					10.00
Less Deposit					<b>300.00</b>
TOTAL DUE					0.00

Total \$ 300.00

Fax: 212-213-3827              Phone: 212-725-0707

Customer:      DEV00010  
Invoice:            5482  
Balance:            0.00

TOTAL DUE              0.00

TIGER ADVERTISING, INC  
P.O BOX 740695  
Dallas TX 75374-0695

THANK YOU FOR YOUR BUSINESS!



## **CHECK REQUEST FORM**

**WHEN REQUIRED:** February 1, 2006

**PAYEE:** Audubon Magazine

**ADDRESS:** 700 Broadway, 6<sup>th</sup> floor  
New York, NY 10003

**AMOUNT:** \$5

**PURPOSE:** Article featuring client

**REQUESTED BY:** KLB

**CLIENT CODE:** 285R

**REIMBURSABLE:** Yes  No



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Tourism Tasmania  
GPO Box 399  
Hobart Tasmania  
Australia 7001  
Attn: Ruth Dowty

Invoice #: 13931  
Invoice Date: 12/31/2005  
Job Number: 285  
Terms: 0%0/NET10

Job Name: Tasmania

**December 2005 Expenses**

DESCRIPTION	AMOUNT
7020 Journalist Travel	1,557.70
7080 Clipping Services	343.09
<b>TOTAL DUE THIS INVOICE:</b>	<b>1,900.79</b>

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy

285R

1. Search 2. Select 3. Review 4. Passengers 5. Purchase 6. Confirmation



Booking Reference: YMYF2I

E-mail a friend

This confirmation page is not a travel document. An e-ticket itinerary receipt will be sent to karyl.barnes@dc-intl. ticket(s) are issued.

Passenger Details		
Name	Frequent Flyer No.	Booking Contact
Mr Alexander Nicks		Mr Alexander Nicks
		Daytime phone: 845-687-4047
		Evening phone: 845-687-4047
		Mobile phone: 914-720-0642
		E-mail: karyl.barnes@dc-intl.com

**Earn**  
thi

Join Fr  
Condit

Your Flight				
Flight Out:	From	To	Flight	Departure Terminal
Wed 01 Feb 06	23:15 Los Angeles	09:25 (Fri) Melbourne	▶ QF94	B
<a href="#">More flight info</a>				
<b>Status:</b> Confirmed  <b>Class:</b> Economy (N)  <b>Check-in:</b> Latest check-in is 90 minutes before departure		<ul style="list-style-type: none"> <li> <a href="#">Weather</a></li> <li> <a href="#">Airport Info</a></li> <li> <a href="#">Inflight Entertainment</a></li> <li> <a href="#">Baggage</a></li> <li> <a href="#">Inflight duty free</a></li> </ul>		
Fri 03 Feb 06	12:40 Melbourne	13:50 Hobart	■ QF5029	1
<a href="#">More flight info</a>				
<b>Flight back:</b>				
Mon 27 Feb 06	08:25 Hobart	09:35 Melbourne	■ QF5012	International
<a href="#">More flight info</a>				
Mon 27 Feb 06	12:20 Melbourne	07:30 Los Angeles	▶ QF93	2
<a href="#">More flight info</a>				

**Subscri**  
Subscri  
Mail fc  
s

Key: ▶ = Qantas flight ■ = Flight operated by another carrier

Total Price - 1 Adult		
Fare	Charges/taxes	Total paid

\$1302.00	+ \$255.70	= \$1557.70 (USD)
-----------	------------	-------------------

**Flight Conditions**↳ [Flight out and back: Sale](#)[Terms & Conditions of Carriage](#)**Important Information**

- **Latest details** of your booking **YMYF2I**, can be viewed online at [qantas.com/yourbooking](http://qantas.com/yourbooking).
- **Changes** to your booking can be made by calling **13 13 13** (Australia) or free call **+800 0014 0014** (+ is the IDD code for USA/NZ/UK/Canada/Singapore).
- **Flight Updates**
  - We may use your e-mail [karyl.barnes@dc-intl.com](mailto:karyl.barnes@dc-intl.com) to contact you up to 3 days before your first flight out.
- **Special requests**
  - If you are travelling with infants or pets, please call your local [Qantas office](#) on completion of your booking.
  - If you have a disability and require special assistance please call your local [Qantas office](#) or e-mail Qantas at [telesales@qantas.com.au](mailto:telesales@qantas.com.au) on completion of your booking.
- Check your [visa & health](#) requirements before you travel.

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Invoice MM0018765  
 Date 12/31/2005  
 Page 1 of 1  
 Contract 0000003843

Bill To
Development Counsellors Int'l Malcolm Griffiths Account Executive 461 Park Ave. South New York, NY 10016

Ship To
Development Counsellors Int'l Malcolm Griffiths Account Executive 461 Park Ave. South New York, NY 10016

PO Number	Customer No.	Salesperson ID	Shipping Method	Payment Terms	Master No.
	0004268	BENCZC		Net 30	108,185
Qty	Description	Disc	Unit Price	Ext Price	
1	Print Monitoring Monthly Service Charge (4869-0) For Tasmania	0.000	308.000	\$308.00	
5	Print Monitoring Unit Charge (4869-0) For Tasmania	0.000	1.710	\$8.55	
				Subtotal	316.55
				Miscellaneous	0.00
				Freight	0.00
				Sales Tax	26.54
				Trade Discount	0.00
				<b>Total</b>	<b>\$343.09</b>

**PLEASE REMIT PAYMENT TO:**  
**BACON'S INFORMATION INC.**  
**POST OFFICE BOX 98869**  
**CHICAGO, IL. 60693-8869**  
**PHONE 800-621-0561 FAX 312-922-0652**



DEVELOPMENT COUNSELLORS INTERNATIONAL

The Leader in Marketing Places

461 park avenue south, 9th Floor  
new york, ny 10016  
T 212.725.0707  
F 212.725.2254

www.aboutdci.com

Tourism Tasmania  
GPO Box 399  
Hobart Tasmania  
Australia 7001  
Attn: Ruth Dowty

Invoice #: 13960  
Invoice Date: 1/31/2006  
Job Number: 285  
Terms: 0%/NET10

Job Name: Tasmania

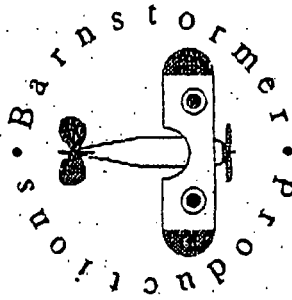
**January 2006 Expenses**

DESCRIPTION		AMOUNT
7030	Special Events	350.00
<b>TOTAL DUE THIS INVOICE:</b>		<b>350.00</b>

Interest Charge of 1½% will be added to all past due invoices.

White – Client Copy / Yellow – Remittance Copy / Pink – File Copy / Goldenrod – Client File Copy

03416  
285K P.2



**Weekend Explorer CoOp**

Date Recieved	Salesperson	Contact	Shipped Date
1/13/06	Jeffrey Lehmann	Karyl Leigh Barnes	N/A
Tax ID #	Invoice No.	Customer	Terms
555-55-4058	250604	Tourism Tasmania	POD

Item	Quantity	Item Description	Unit Price	Total Amount
1	1	LA Times Travel Show CoOp		\$350.00

Non-Taxable	\$350.00
Taxable	
Sales Tax	
Freight	
Miscellaneous	
<b>Total Amount</b>	<b>\$350.00</b>

Please make check payable to: Barnstormer Productions



Development Counsellors International 461 Park Avenue South, New York, NY 10016  
Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Tourism Tasmania  
GPO Box 399  
Hobart Tasmania  
Australia 7001  
Attn: Ruth Dowty

Invoice #: 13720  
Invoice Date: 11/30/2005  
Job Number: 285  
Terms: 0%/NET10

Job Name: Tasmania

**November 2005 Expenses**

DESCRIPTION	AMOUNT
7010 Staff Travel	977.19
7020 Journalist Travel	1,583.35
7030 Special Events	375.00
7070 Printing Expense	192.51
7080 Clipping Services	689.86
7090 Reimbursed Publications Exp	21.25
7095 Miscellaneous Expense	106.13
<b>TOTAL DUE THIS INVOICE:</b>	<b>3,945.29</b>

Interest charge of 1 1/2% will be added to all past due invoices.

White — Client Copy/Yellow — Remittance Copy/Pink — File Copy/Goldenrod — Client File Copy





TOLL FREE: (866) 440-TAXI 8294

ONLINE RESERVATIONS FOR LOCAL & NATIONWIDE SERVICE

www.chicagocarriagecab.com

\$ 15 Date 11/14/05 Time 10pm

Received from Toronto/Rush

Cab fare from Belafonte Rptr.

To West North River

Driver

Cab no.

Made for patients  
Made for you  
Made for life



www.medical.toshiba.com

TOSHIBA

Receipt Advertising Info: ChicagoDispatcher.com

breakfast Mb

Hudson Group 285  
Chicago O'Hare Airport  
Desplaines, IL 60018

Store:547

Candy	2.99	T1D1
Sub-Total	2.99	
Sales Tax	2.99	9.000% .27
Sale Total	3.26	
Cash	3.26	
Change	.00	

COMMENTS\INQUIRIES? (800)326-7711  
or COMMENTS@HUDSONGROUP.COM

TRN# 122272 11/16/05 6:40 AM  
Terminal# 33, Drawer# 01, Cshr Michael

MB Breakfast

Thank you for choosing McDonald's!  
We appreciate your business!  
Restaurant Manager- Erin

TERMINAL 3 CONCOURSE H  
CHICAGO, IL 60666

THANK YOU

MCDONALDS TEL# (773)686-1161  
11 KS#02 S#2 Nov. 16'05(Wed)06:40  
STORE# 17276

Order #211 TO GO

1 BIG BREAKFAST	3.15
SUB TOTAL	3.15
TAKE OUT TAX	0.32
	3.47
CASH TENDERED	5.00
CHANGE	1.53

**CHOICE**  
Taxi Association Inc.  
6550 North Clark Street  
Chicago, IL 60626

**CAB RECEIPT**  
NEED A CAB?  
Dial  
773-338-9502

Time 3:30pm Date 11/13/05

Received From Pontiac Chicago


Cab Fare From West "

To West North River

Driver

Cab No. Amount \$ 8

Thank you for your patronage  
We accept AmEx, Visa, MC, Discover, Diners Club

<b>PLANET LIMOUSINE</b>		Date 11/16	Rest Time	Acct. Number 1082
Tel: 516-354-1616 • Fax: 516-354-4458		Car 411	Pick Up Time 11:03am	Client Matter 285R
1-800-805-9251		Stops	DRIVER	OFFICE
			Fare 46	Total
Acct. Name:			Waiting Time 24 30mi	Surcharge 5-00
Passenger Name GRIFFITHS			Stops	2% W.C. 1-57
From LGA			Telephone	
To 461 PAS			Expenses 450	Total Charge 80-07
			Gratuity	
			TOTAL	
Passenger Signature: 		All waiting times, stops, telephone & expenses must be initialed		Driver must give passenger filled out copy does not include 2% W.C. or Surcharge

**PETTY CASH**

\$ 10

FOR

Taxi DCI - Holly's Loft / 1A

Wq/Wabert

return trip

CHARGE TO ACCOUNT

285

SIGNED

[Signature]

DATE

11/17/05



MED # 285 6890  
 11/17/05 TR 1905  
 START END MILES  
 10:55 10:59 0.7  
 FARE : \$ 4.10  
 EXTRA : \$ 0.00  
 TOTAL : \$ 4.10

THANKS  
TO CONTACT TLC  
DIAL 3-1-1

\$5

285  
 MED # 4N33  
 11/17/05 TR 3665  
 START END MILES  
 14:55 14:59 0.6  
 FARE : \$ 3.70  
 EXTRA : \$ 0.00  
 TOTAL : \$ 3.70

THANKS  
TO CONTACT TLC  
DIAL 3-1-1

\$5

Client Tasmania 285R  
**AMSTERDAM**  
 RADIO DISPATCHER



**TAXI RECEIPT**  
**927-1910**  
 1995 Amsterdam Ave. New York, N.Y. 10032

DATE NOV 15 2005

PASSENGER'S NAME: Jennifer Latog  
 FROM: 170<sup>th</sup> St + Broadway  
 TO: 31<sup>st</sup> St + Park Ave  
 TOLLS: \_\_\_\_\_ CAR# \_\_\_\_\_  
 FARE \$ 40 00  
Thank You  
 \_\_\_\_\_  
 Signature

# PETTY CASH

\$ 12

FOR

Transfer between DCU / 1A  
evening media event

CHARGE TO ACCOUNT

285

SIGNED

*[Signature]*

DATE

11/17/05



03009

I ♥ NEW YORK  
MED # 8P83  
TRIP # 7265  
ST. TIME 09:15PM  
END TIME 09:28PM  
DATE NOV-17-05  
DIST 2.17  
FARE \$ 7.70  
EXTRA \$ 0.50  
TOT FARE \$ 8.20  
to Contact TLC  
Dial 3-1-1

\$/0

## MVM RECEIPT

MTA NYC TRANSIT  
33RD STREET  
NEW YORK CITY NY

MVM #: 1055(R232A 0701)

Thurs 17 Nov 05 17:28

Trans: Sale OK

Payment Mode: Cash  
Amount: \$ 2.00

Card Value: \$ 2.00  
Change Due: \$ 0.00

Type: 087  
SingleRide

Questions?  
Call (212) METROCARD

**American Airlines**

125 285

CLOSE WINDOW

PRINT PAGE

Note: This is not your receipt, which is needed for identification purposes at airport check-in. You will receive an itinerary confirmation with your receipt soon.

**Reservation Details**

<b>Record Locator</b> <b>IQUYTV</b> Your record locator is your reservation confirmation number and will be needed to retrieve or reference your reservation.	<b>Status</b> <b>Purchased -</b> <b>10/31/2005 01:14</b> <b>PM CST</b>	<b>Reservation Name</b> <b>TA Chicago Walkabout</b> You can name your reservation so it's easier to locate when you return to AA.com (e.g. Quarterly Meeting).
---	---	--

**Your Itinerary**

Carrier	Flight Number	Departing		Arriving		Cabin	Seats
		City	Date & Time	City	Date & Time	Booking Code	
AA AMERICAN AIRLINES	1117	EWR Newark	11/12/2005 03:10 PM	ORD Chicago	11/12/2005 04:44 PM	Economy S	#22F
AA AMERICAN AIRLINES	390	ORD Chicago	11/16/2005 08:00 AM	LGA New York	11/16/2005 11:03 AM	Economy Q	#28F

**Fare Summary**

<b>Average Fare per Person - 213.00 USD</b>			
Passenger Type Used in Pricing	Fare per Person	Additional Taxes and Fees per Person	Total Price
1 Adult	213.00 USD	18.90 USD	231.90 USD
<b>Total Price</b>			<b>231.90 USD</b>

**Summary Detail**

<b>Credit Card Information</b>			
Card Type:	Account #:	Expiration Date:	Description:
UATP Code:	AMERICAN EXPRESS **** * 2632 January 09 DCI AMEX		
<b>Delivery Information</b>			
Option Type:	Delivery Address:	Delivery Method:	
E-Ticket	MALCOLM.GRIFFITHS@DC-INTL.COM	E-MAIL	
<b>Passenger Summary</b>			
Passenger Name(s)	AAdvantage Number	Contact Information	Business ExtrAA
		Home Phone: (1) 212-9603369	

(1) MALCOLM GRIFFITHS 6U48L68	Business Phone: (1) 212-7250707 Cell Phone: (1) 212-9603699 Email Address: MALCOLM.GRIFFITHS@DC-INTL.COM	Account Number ID Number:
-------------------------------	---	---------------------------------

**Upgrade Reservation Status**

Flight Number	Departing	Arriving	500-mile Upgrades Required Per Person	Request Upgrade?
1117	EWR Newark	ORD Chicago		N/A
390	ORD Chicago	LGA New York		N/A

500-mile Upgrades may be purchased at the airport or at a discount when purchased online.

**Reminder:**

- If your itinerary contains international flights, it is the sole responsibility of each passenger in the itinerary to have the proper documents for entry/re-entry into a country. To obtain documentation requirements, contact the embassy or consulate of all countries involved in your itinerary, including all countries in which you may be transiting. You can also contact your international carrier(s) for further information on documentation requirements, embargoes, travel advisories and/or additional requirements that may apply to the country or countries in your itinerary. Passengers will need to present Itinerary and Receipt (I & R) to an immigration officer upon request.
- Some fares purchased on AAdvantage participating airlines are not eligible for mileage accrual. View eligible booking codes and mileage accrual rates by airline at [AAdvantage Airlines](#)
- American Airlines will restrict boarding pass issuance when any uncollected Change Fees involving an itinerary change exist. To avoid any inconvenience to you, we encourage you to satisfy Change Fee collection with Reservations or your travel agent at the time the itinerary change is made.
- To expedite check-in, gate locations at airports will accept credit cards only. Passengers with Electronic tickets on international flights will need to present the Itinerary and Receipt (I & R) to an immigration officer upon request. If your I & R are not received by mail or post prior to departure, you will need to request one in person at the ticket counter.
- Many common items used every day in the home or workplace may be considered dangerous when transported in baggage by air. You must declare your dangerous goods to the airline. Failure to do so violates U.S. Federal Law.

**CLOSE WINDOW**

KOAM TAXI ASSN  
CARR# 2692

MERCH ID  
434230558885  
11/12/05 TR 9106  
START END MILES  
16:47 17:31 17.4  
FARE : \$ 36.05  
EXTRA: \$ 1.00  
TOLL : \$ 0.00  
TIP : \$ 6.00  
TOTAL: \$ 43.05  
AMEX Exp xx/xx  
XXXXXXXXXX2632  
APPROVED #559127  
DEPT OF CONSUMER  
SERVICE 744-9400  
THANK YOU

Old to  
Westin Hotel

285 note MB  
protn bar

LAJONTS GIFT SHOP #643  
320 NORTH DEERBORN  
CHICAGO IL 60610

TIME 11:49 AM DATE 11/15/05  
TERMIN 10069096 MERCH 312058821500000  
TRAN TYPE SALE  
#XXXXXXXXXXXX2632  
CARD TYPE AMEX  
SEQ # 005  
TICKET # 0000001783  
PROD CODE GENERAL MERCHANDISE  
AUTH CODE 135313

TOTAL \$4.85

CUSTOMER COPY

285 offer m6

HMSHOST  
STARBUCKS T3 BAG  
O'HARE INTERNATIONAL AIRPORT

7236 Felicia

CHK 2798 NOV12'05 4:37PM GST 1

1 TALL LATTE T 2.99  
SUBTOTAL 2.99  
TAX 0.31  
AMOUNT PAID 3.30  
XXXXXXXXXXXX2632 XX/XX  
AMEX A3 37\* 3.30

### Newark Airport Express CUSTOMER COPY 285 NYP-EWR

AMEX 13.00

CARD:XXXXXXXXXXXX2632  
EXPIRY:01/09  
AUTH NUMBER:31612014

TRANS TYPE :Purchase/Achat

Merchant Number:  
174038936996

Term ID:  
EA12970325302

DATE :11/12/2005  
TIME :12:25 PM  
TRANS :018227  
NUMBER:018 020779  
AGENCY:PBAT  
AGENT :173  
FORM :55 01/21/03

\$ 13.00

MB 285  
THE GROVE - EWS

GROVE - SUBWAY  
NEWARK INT'L AIRPORT  
NEWARK, NJ 07114

11/12/2005 13:24 Store 61001 Reg 001  
Cashier 1353/Elizab Trx 237942  
Clerk 130/Imar

Subway 6.18 T

CREDIT CARD / AX/SALE:  
Card: \*\*\*\*\*2632  
Auth: 526087

Amount: \$6.55

Subtotal 6.18  
Tax State Tax 0.37

TOTAL 6.55  
CREDIT CARD AX/SALE 6.55

Item Count: 1

Thank You!

# THE WESTIN CHICAGO

RIVER NORTH

320 N. Dearborn Street, Chicago, IL 60610  
Fed Tax ID # 13-3972093  
Phone (312) 744-1900 Fax (312) 527-2167

G Malcolm Griffiths  
U Tourism Australia  
E 6100 Center Dr  
S Ste 1150  
T Los Angeles, CA 90045  
United States  
OAK13

ROOM 606  
RATE 219.00  
NO. PERS. 1  
FOLIO 2628714 EX-A  
PAGE 1  
ARRIVE 14-NOV-05 15:34  
DEPART 16-NOV-05  
PAYMENT AX

T  
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V  
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C  
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A  
R  
G  
E

DATE	REFERENCE	DESCRIPTION	CHARGES	CREDITS
14-NOV-05	RT606	Group Government		219.00
14-NOV-05	RT606	State Tax 11.9%		26.06
14-NOV-05	RT606	City Tax 3.5%		7.67
14-NOV-05	8219	866-321-1892 15:25 0006		2.28
15-NOV-05	RT606	Group Government		219.00
15-NOV-05	RT606	State Tax 11.9%		26.06
15-NOV-05	RT606	City Tax 3.5%		7.67
Total-Due			507.74	

## EXPENSE REPORT SUMMARY

Date	Room	Tax	Food & Bev	Telephone	Other	Total	Payment
14-NOV-05	219.00	33.73	0.00	2.28	0.00	255.01	0.00
15-NOV-05	219.00	33.73	0.00	0.00	0.00	252.73	0.00
Total	438.00	67.46	0.00	2.28	0.00	507.74	0.00

Thank you for choosing The Westin Chicago River North Hotel! We look forward to welcoming you back soon!

I agree to remain personally liable for the payment of this account if the corporation or other third party billed fails to pay part or all of these charges.

SIGNATURE

As an SPG member, you could have earned 880 Starpoints for this visit. Please provide us with your SPG number or Enroll today.

Malcolm Griffiths ROOM DEPART AGENT  
FOLIO 2628714 14-NOV-05 606

*We Look Forward to  
Welcoming You Back!*

285R

1. Search 2. Select 3. Review 4. Passengers 5. Purchase 6. Confirmation

[?](#) Help

Booking Reference: 2A4XUW

[E-mail a friend](#) [Print Itinerary](#)

This confirmation page is not a travel document. An e-ticket Itinerary receipt will be sent to [karyl.barnes@dc-intl.com](mailto:karyl.barnes@dc-intl.com) once your ticket(s) are issued.

Passenger Details

Name

Frequent Flyer No.

Booking Contact

Mr Jon Bowermaster

Mr Jon Bowermaster

Daytime phone: 845-687-4047

Evening phone: 845-687-4047

Mobile phone: 914-720-0642

E-mail: [karyl.barnes@dc-intl.com](mailto:karyl.barnes@dc-intl.com)

Earn points for this flight



Join Frequent Flyer Conditions apply.

Subscribe to Specials

Subscribe to Red e-Mail for our latest specials

Your Flight

Flight Out:	From	To	Flight	Departure Terminal
Wed 01 Feb 06	23:15 Los Angeles	09:25 (Fri) Melbourne	QF94	B

[More flight info](#)

Status: Confirmed

[Weather](#)

Class: Economy (N)

[Airport Info](#)

Check-in: Latest check-in is 90 minutes before departure

[Inflight Entertainment](#)

[Baggage](#)

[Inflight duty free](#)

Fri 03 Feb 06 12:40 Melbourne 13:50 Hobart QF5029 1

[More flight info](#)

Flight back:

Mon 27 Feb 06 08:25 Hobart 09:35 Melbourne QF5012 International

[More flight info](#)

Mon 27 Feb 06 12:20 Melbourne 07:30 Los Angeles QF93 2

[More flight info](#)

Key: = Qantas flight = Flight operated by another carrier

Total Price - 1 Adult

Fare	Charges/taxes	Total paid
\$1302.00	+ \$255.70	= \$1557.70 (USD)



**AMERICAN EXPRESS SUBSTITUTE RECEIPT**

To be used for Phone/Fax/Internet orders or when original receipt is not available

**DATE:** 11/15/05

**VENDOR:** Courtyard Marriott –  
Chicago

**AMOUNT:** \$27 - *less 5% discount = 1.35*  
*\$ 25.65*

**NAME ON CARD:** Malcolm Griffiths

**CLIENT CODE:** R  
(Indicate R or NR)

**DESCRIPTION:** Breakfast Meeting  
with Tourism  
Australia  
representative Carly  
Bogaerts



**Tasmania**

A Division of the:

**Department of Tourism, Parks, Heritage and the Arts**

GPO Box 771, Hobart, Tasmania, 7001

# TAX INVOICE

Tourism Tasmania

ABN : 58 800 480 938

285 R  
13201

DEVELOPMENT COUNSELLORS INTERNATIONAL  
461 PARK AVENUE SOUTH  
NEW YORK USA 10016

**Tax Invoice No:** TTMK106360  
**Date:** 28/11/2005  
**Debtor Id:** 34901  
**Due Date:** 28/12/2005  
**Contact Phone:** 03 6233 6672  
**Fax:** 03 6233 5555  
**Page:** 1 of 1

Description	Excl Amount	GST	Incl Amount
150 X 95GM TASMANIAN FUDGES	340.91	34.09	375.00

DEC - 2005

### PAYMENT TERMS STRICTLY 30 DAYS

A SURCHARGE OF 20% WILL BE APPLIED TO ALL ACCOUNTS REFERRED FOR COLLECTION

<b>Total Amount Due (Including GST):</b>	<b>\$340.91</b>	<b>\$34.09</b>	<b>\$375.00</b>
--	-----------------	----------------	-----------------

Payment may be made as follows :

Any Service Tasmania outlet  
Product Code : 590

*(Please note a limit of \$5000 applies to credit card payments transacted through Service Tasmania Shops)*

or by Post to : Department of Tourism, Parks, Heritage and the Arts  
G.P.O. Box 771  
HOBART TAS 7001

Please detach and return with your remittance.

Received from : 34901

DEVELOPMENT COUNSELLORS INTERNATIONAL

**Tax Invoice No:** TTMK106360

**Date:** 28/11/2005

V2958

INVOICE

**alphagraphics®**

Printshops Of The Future

455 Park Avenue South  
 New York, NY 10016  
 (212) 889-0069  
 Fax (212) 889-0121  
 www.nyc313.alphagraphics.com  
 us313@alphagraphics.com

**46334**

No.

11/1/05

Development Counsellors International  
 461 Park Avenue South, 9th Floor  
 New York NY 10016  
 Malcom Griffiths  
 Phone: 212-725-0707 ex 112

Development Counsellors International  
 461 Park Avenue South, 9th Floor  
 New York NY 10016  
 Intisar Wilson  
 Phone: 212-725-0707

Date

285

P.O. No.

SOLD TO

QUANTITY*	DESCRIPTION	AMOUNT
1	Bindery 7 Foam Core Mounting 7 Laminating	106.58
2	Bindery 14 Foam Core Mounting	71.05

ASK US ABOUT POSTERS &  
 LARGE FORMAT PRINTING

<b>SHIPPING/SPECIAL INSTRUCTIONS</b>  Sales Rep: SID Taken by: harry Account Type: Charge	File Originals	<b>SUB</b>	177.63
	Wanted:	<b>TAX</b>	14.88
	Bindery	<b>SHIP/POSTAGE</b>	
		<b>TOTAL</b>	192.51
		<b>NET DUE</b>	192.51

Cash   
  Check # \_\_\_\_\_   
  Credit Card  
 CSR Initials \_\_\_\_\_ Amount Received \$ \_\_\_\_\_

Posted \_\_\_\_\_ DATE \_\_\_\_\_

**PLEASE PAY FROM THIS INVOICE**  
**NET 30 DAYS** (CHARGE ACCOUNT ONLY)

"I understand that the charge for this job is due and payable upon completion. Interest shall accrue on all past due accounts at the rate of 1 1/2 percent per month. In the event payment is not made and the account is referred to a collection agency or an attorney, I will pay the cost of collection including attorney's fees and costs incurred."  
**Remit payments to: 455 Park Ave South, New York, NY 10016**

\*Provided quantities may vary up to 10% due to overruns, underruns or other spillage.

\_\_\_\_\_  
 JOB RECEIVED & ACCEPTED BY

\_\_\_\_\_  
 PLEASE PRINT NAME

\_\_\_\_\_  
 DATE



285R

U3aeil

Invoice MM0011612  
 Date 10/31/2005  
 Page 1 of 1  
 Contract 0000003843

**Bill To**  
 Malcolm Griffiths  
 Account Executive  
 Development Counsellors Int'l  
 461 Park Ave. South  
 New York, NY 10016

**Ship To**  
 Malcolm Griffiths  
 Account Executive  
 Development Counsellors Int'l  
 461 Park Ave. South  
 New York, NY 10016

PO Number	Customer No.	Salesperson ID	Shipping Method	Payment Terms	Master No.
	0004268	BENCZC		Net 30	94,891
Qty	Description	Disc	Unit Price	Ext Price	
1	Print Monitoring Monthly Service Charge (4869-0) For Tasmania	0.000	308.000	\$308.00	
3	Print Monitoring Unit Charge (4869-0) For Tasmania	0.000	1.710	\$5.13	
				<b>Subtotal</b>	313.13
				Miscellaneous	0.00
				Freight	0.00
				Sales Tax	26.24
				Trade Discount	0.00
				<b>Total</b>	<b>\$339.37</b>

PLEASE REMIT PAYMENT TO:  
 BACON'S INFORMATION INC.  
 POST OFFICE BOX 98869  
 CHICAGO, IL. 60693-8869  
 PHONE 800-621-0561 FAX 312-922-0652

[Learn how to dispute a charge](#)

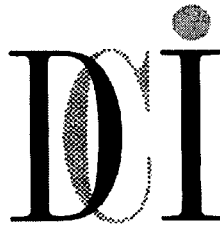
[Print Window](#)

[Close Window](#)

**Business Gold Card - 82632** Transaction Detail

Transaction Date:	11/23/2005
Post Date:	No Additional Information
Transaction Description:	TURNSTILE PUBLISHING4073455500 FL CATALOG MERCHANT
Charge:	\$21.25
Merchant Address:	TURNSTILE PUBLISHING CO 1500 PARK CENTER DR ORLANDO FL 32835-5705 USA
Merchant Type:	PUBLICATIONS SUBSCRI
Doing Business As:	GOLFWEEK

[Back to Top](#)



## CHECK REQUEST FORM

WHEN REQUIRED: 11/21/05

PAYEE: Jennifer Latog

ADDRESS: C/o DCI

AMOUNT: \$100.00

PURPOSE: For Event in NYC

REQUESTED BY: Karyl Barnes

CLIENT CODE: 285R

REIMBURSABLE: Yes  No

Flip back for booth Display



285

that was easy.

Low prices. Every item. Every day.

110% Price-Match. Guaranteed.

535 5th Avenue

Manhattan, NY 10017

(646) 227-0585

SALE	099624 7 002 67222
	1165 11/10/05 02:48
QTY SKU	OUR PRICE

1	SPLITRING PRESENTA	
	718103011877	6.29
	SUBTOTAL	6.29
	Standard Tax 8.375%	0.53
	TOTAL	\$6.82

American Express 6.82  
 Card No.: XXXXXXXXXXXX2632 <S>  
 Auth No.: 659579

TOTAL ITEMS 1

10% Bonus discount  
from \$6.80 is \$6.13

SPECIAL \$.39 Color Copies  
available in our Copy & Print Center  
on 8 1/2 by 11 standard white paper  
for a limited time only!

Compare and Save  
with Staples-brand products.

THANK YOU FOR SHOPPING AT STAPLES !



11651110056722202



Invoice MM0015213  
 Date 11/30/2005  
 Page 1 of 1  
 Contract 0000003843

285R

Bill To
Development Counsellors Int'l Malcolm Griffiths Account Executive 461 Park Ave. South New York, NY 10016

Ship To
Development Counsellors Int'l Malcolm Griffiths Account Executive 461 Park Ave. South New York, NY 10016

PO Number	Customer No.	Salesperson ID	Shipping Method	Payment Terms	Master No.
	0004268	BENCZC		Net 30	102,593
Qty	Description	Disc	Unit Price	Ext Price	
1	Print Monitoring Monthly Service Charge (4869-0) For Tasmania	0.000	308.000		\$308.00
9	Print Monitoring Unit Charge (4869-0) For Tasmania	0.000	1.710		\$15.39
				Subtotal	323.39
				Miscellaneous	0.00
				Freight	0.00
				Sales Tax	27.10
				Trade Discount	0.00
				<b>Total</b>	<b>\$350.49</b>

PLEASE REMIT PAYMENT TO:  
 BACON'S INFORMATION INC.  
 POST OFFICE BOX 98869  
 CHICAGO, IL. 60693-8869  
 PHONE 800-621-0561 FAX 312-922-0652



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Tourism Tasmania  
 GPO Box 399  
 Hobart Tasmania  
 Australia 7001  
 Attn: Delia Nicholls, Manager

Invoice #: 13625  
 Invoice Date: 10/31/2005  
 Job Number: 285  
 Terms: 0%/NET10

Job Name: Tasmania

**October 2005 Expenses**

DESCRIPTION		AMOUNT
7010	Staff Travel	30.00
7020	Journalist Travel	282.03
7080	Clipping Services	363.47
<b>TOTAL DUE THIS INVOICE:</b>		<b>675.50</b>

20051027 10:12:26  
 C:\Users\... \...

Interest charge of 1 1/2% will be added to all past due invoices.

White — Client Copy / Yellow — Remittance Copy / Pink — File Copy / Goldenrod — Client File Copy

P.D

# PETTY CASH

\$ 20

FOR Tourism Tasmania

media tour transfers

CHARGE TO ACCOUNT 285

SIGNED [Signature]

DATE 09/26/05



285

MED # 8F35  
 09/26/05 TR 8251  
 START END MILES  
 13:47 14:03 0.9  
 FARE \$ 6.10  
 EXTRA \$ 0.00  
 TOTAL \$ 6.10

THANKS  
 TO CONTACT TLC  
 DIAL 3-1-1

285

I ♥ NEW YORK  
 MED # 3M62  
 DATE: 09/26/2005  
 START TIME 21:34  
 END TIME 21:37  
 TRIP # 17069  
 RATE No. 1  
 MILES 0.68  
 FARE \$ 3.70  
 EXTRAS \$ 0.50  
 TOTAL \$ 4.20

\$6  
 Contact TLC Dial  
 3-1-1

285

I ♥ NEW YORK  
 MED # 6E69  
 DATE: 09/26/2005  
 START TIME 23:04  
 END TIME 23:07  
 TRIP # 28717  
 RATE No. 1  
 MILES 1.28  
 FARE \$ 4.90  
 EXTRAS \$ 0.50  
 TOTAL \$ 5.40

\$7  
 Contact TLC Dial  
 3-1-1

PETTY CASH

PD

\$ 10

FOR CDP/1A Lunch

CHARGE TO ACCOUNT 285

SIGNED [Signature]

DATE 09/15/05



\$ 285

CDP/1A Lunch  
MED # 7093  
DATE: 09/15/2005  
START TIME 13:35  
END TIME 13:41  
TRIP # 4100  
RATE No. 1  
MILES 0.52  
FARE \$ 4.10

\$ 5 -  
Contact TLC Dial  
2-1-1

CDP/1A Lunch  
1A

<b>PLANET LIMOUSINE</b> 1-800-805-9251 Fax 516-354-4458 516-354-1616		Date 9/26/05	Rest time about 45 mins	Acct. Number 1088
		Car 195	Pick up time 2:30 pm	Client Matter/P.O./VIP# 285
Acct Name DEVELOPMENT COUNSELORS	Stops		Int	OFFICE ONLY
Passenger Name Karyl Barnes	Madison/27 & 28		45m	Fare 192
From DCI	As directed		5m.	Waiting Time A/D → 4 HRS
To DCI	4 HRS			Stops
Driver Service Rating Vehicle				Telephone
Excellent Excellent				Expenses
Good Good				Gratuity included
Poor Poor				5.00
Passenger's Signature Karyl Barnes	All waiting times, stops, telephone & expenses must be initialed			2% W.C. 3.94
				Total 200.94

Conf. # 542438

<b>PLANET LIMOUSINE</b>		Date 9/27/05	Rest Time 4:45P	Acct. Number 1088
Tel: 516-354-1616 • Fax: 516-354-4458		Car 308	Pick Up Time	Client Matter 285R
1-800-805-9251		Stops	DRIVER	OFFICE
Acct. Name: DCI	355 Park Ave		Fare 5	Total
Passenger Name PUGLSEY	31st & Park 50.		Waiting Time	Surcharge 5.00
From 1120 6TH AVE			Stops 15	2% W.C. 1.59
To JFK			Telephone	Expenses 4.50
			Gratuity	Total Charge 81.09
Passenger Signature: [Signature]			TOTAL	
		All waiting times, stops, telephone & expenses must be initialed	Driver must give passenger filled out copy does not include 2% W.C. or Surcharge	



Invoice MM0007989  
 Date 9/30/2005  
 Page 1 of 1  
 Contract 0000003843

**Bill To**  
 Malcolm Griffiths  
 Account Executive  
 Development Counsellors Int'l  
 461 Park Ave. South  
 New York, NY 10016

**Ship To**  
 Malcolm Griffiths  
 Account Executive  
 Development Counsellors Int'l  
 461 Park Ave. South  
 New York, NY 10016

PO Number	Customer No.	Salesperson ID	Shipping Method	Payment Terms	Master No.
	0004268	BENCZC		Net 30	86,835
Qty	Description	Disc	Unit Price	Ext Price	
1	Print Monitoring Monthly Service Charge (4869-0) For Tasmania	0.000	308.000	\$308.00	
16	Print Monitoring Unit Charge (4869-0) For Tasmania	0.000	1.710	\$27.36	
				Subtotal	335.36
				Miscellaneous	0.00
				Freight	0.00
				Sales Tax	28.11
				Trade Discount	0.00
				<b>Total</b>	<b>\$363.47</b>

OCT 17 2005

PLEASE REMIT PAYMENT TO:  
 BACON'S INFORMATION INC.  
 POST OFFICE BOX 98869  
 CHICAGO, IL. 60693-8869  
 PHONE 800-621-0561 FAX 312-922-0652



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Media Contact: Karyl Leigh Barnes, DCI  
(212) 725-0707 Ext. 123; [karyl.barnes@dc-intl.com](mailto:karyl.barnes@dc-intl.com)

## **NEW ENCOUNTERS ABOUND ON ANCIENT ISLAND OF TASMANIA**

New Accommodation, Attractions and Adventures Await Down Under

### ***New Ivory Fields Spa Retreat Welcomes Guests***

#### **Images Available**

Ivory Fields Spa Retreat on the east coast of Tasmania opened on October 1, 2004, combining a 12-acre herb farm, spa, and a dash of adventure. A guided educational tour of the working herb farm and a selection of herb products are offered to overnight guests of the beautiful two-story western red-cedar retreat, filled with Tasmanian art and timber craft. Bread-baking lessons, herb-infusion baths and foot spas, yoga sessions, relaxing soaks in the outdoor spa-tub under the stars, a traditional sauna or a refreshing dip in the natural swimming hole are available. Rates begin at US\$215 a night. [www.ivoryfieldsretreat.com.au](http://www.ivoryfieldsretreat.com.au)

### ***New Five-Star Cornwall Boutique Hotel & Spa Premiers in Launceston in March 2005***

Launceston will be home to Tasmania's newest five-star property in March 2005. The Cornwall boutique hotel and spa on historic Cornwall Square is a US\$11.5 million project, showcasing the best in Tasmanian arts and locally sourced timber and stone throughout 49 hotel suites, and 35 private residences. Here, guests will have the option to select specific pillows from an extensive pillow menu. A wellness retreat overlooking the Cataract Gorge, gymnasium, stylish conference facility, and a Tasmanian produce store restaurant and café will be on-site.

### ***The New Luxury Hazards At Freycinet To Open In 2008***

In early 2006, The Hazards at Freycinet broke ground. The new US \$29 million resort will feature 60 suites, and breathtaking views of Coles Bay and Freycinet National Park on Tasmania's east coast. The elegant five-star waterfront property will offer guests luxury catamaran cruises to Wineglass Bay, named one of the top 10 beaches in the world by *Outside* magazine. [www.federalresorts.com.au](http://www.federalresorts.com.au)

## **World Heritage Cruises Launches *New Wilderness Escape Cruise***

### **Images Available**

Beginning in December 2004, guests can depart on a new three-day/two-night luxury cruise to explore Tasmania's world-renowned southwest wilderness. On-shore excursions allow guests to follow an expert guide to discover secret coves by kayak, meander through Huon Pine forests found no where else in the world, and spot the Orange-bellied Parrot, a bird so rare only 200 are left. Executive Chef, Xavier Mouche, once the personal chef to the Sultan of Brunei, will prepare sumptuous cuisine featuring the freshest Tasmanian produce. The *Discover*, a purpose-build, US\$3 million luxury catamaran featuring ensuite queen or twin cabins, panoramic windows, and air conditioning, will unveil Tasmania's wonders to a maximum of 24 passengers, with the assistance of a crew of six. The maiden voyage departs December 31, 2004. Regular cruises will depart Strahan at 4 PM every Monday, Wednesday and alternative Saturdays from November to April inclusive. Rates begin at US\$1533. [www.worldheritagecruises.com.au](http://www.worldheritagecruises.com.au)

## **Tasmania Devil Park Launches *New Nocturnal Wildlife Experience***

Australia's best-known marsupials, Tasmanian Devils, are the stars of *Devils In the Dark*, a 70-minute, .60 mile circuit. Located on the route to historic Port Arthur in southeast Tasmania, the facility also features kangaroos, red-necked wallabies, pademelons, possums, wombats, owls and the occasional potoroo. Specially designed, minimal impact lighting installed for the new adventure enables sightings of the devils in their natural habitat. Admission charged: Adults US \$15, Children US\$8. [www.tasmaniandevilpark.com](http://www.tasmaniandevilpark.com)

## **New *Platypus House* Unveiled**

Come face-to-face with the elusive platypus at the new **Platypus House** at Beauty Point, near Launceston. Established to heighten awareness of the Tasmanian platypus and the science that supports its conservation, the interpretation center also incorporates the **Tasmanian Butterfly House** and **Creepy Crawly World**, presenting the butterflies, insects and worms of Tasmania that have an ancestry stretching back millions of years. Admission charged: Adults US\$12, Children US\$6.50. [www.platypushouse.com.au](http://www.platypushouse.com.au)

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**New Encounters Abound On Ancient Island of Tasmania**

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***Moorilla Estate* Launches Wines In US and New Cruise in Tasmania**

Wine connoisseurs in the US can now purchase some of Australia's finest cool climate wines from Tasmania's Moorilla Estate. Moorilla, Tasmania's flagship boutique winery, has been making award winning wines for almost 50 years. **Moorilla Estate Reserve**, released only in the best vintages, **Moorilla Estate White Label**, premium varieties ideal for cellaring, and **Moorilla Black Label**, perfect to enjoy on release and cellar in the medium-term, wines are all now available. Bottles range in price from \$19 - \$45 in select East Coast stores and the Moorilla wines are also available in fine restaurants. For more information on Moorilla in the US, visit: [www.wine-angel.com](http://www.wine-angel.com)

In Tasmania, Moorilla Estate will launch a new **daily high-speed catamaran cruise** from Hobart's Brooke Street Pier. Guests can taste award-winning wines on board and soak in the stunning surrounds of the River Derwent, while sailing past Hobart, the Government House, Botanical Gardens, Tasman Bridge and Aboriginal rock caves. Thirty-minutes after departure, the cruise arrives at Moorilla Vineyards, where guests can stroll among the vines, visit the Cellar Door and savor Moorilla's handcrafted cool climate wines and explore the Moorilla Museum of Antiquities. Packages start at US\$25 per person (return).

[www.moorilla.com.au](http://www.moorilla.com.au)

### **Exploring the Murky Depths of the New *Dismal Swamp***

Located in North West Tasmania, the new **Dismal Swamp** is an intriguing eco-tourism experience set in the evocative surrounds of a giant blackwood sinkhole. It provides a contemporary interpretation of an ancient environment, featuring a thrilling 120-yard slide down to the swamp-floor and a series of "maze-like" paths and fascinating art installations inspired by swamp ecology. Adults US\$8, Children US\$5.50.

[www.tasforestrytourism.com.au/pages/site\\_nw\\_dismal.html](http://www.tasforestrytourism.com.au/pages/site_nw_dismal.html)

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### **Under The Sea With New *Abalone Adventures***

Tasmania's world-renowned abalone is in demand across the globe, commanding the highest prices due to its unparalleled quality. On this new undersea adventure just south of Hobart, catch abalone, then enjoy the fresh sea air on shore as the delicacy is cooked. Snorkeling gear and a recreational diving license are provided, along with lunch, morning and afternoon refreshments. No scuba diving is required. Rates begin at US\$193. [www.abaloneadventures.com.au](http://www.abaloneadventures.com.au)

### **New Coastal Adventure Guide Walk with *Maria Island Coastal Walk***

Experience the dramatic scenery and diverse wildlife of Maria Island National Park, a short boat ride from Triabunna on Tasmania's east coast. On a four day guided walk, discover secluded beaches and bays along Maria Island's dramatic coastline, world-class Fossil Cliffs, the historic convict settlement at Darlington, the Australian Fur Seal colony on Ile des Phoques and sample Tasmania's finest wine and cheeses at Meadowbank Winery. [www.mariaislandwalk.com.au](http://www.mariaislandwalk.com.au)

### **Devil of a Golf Get Away at *Barnbougle Dunes Golf Links***

Opened December 2004, Barnbougle Dunes Golf Links is one of Australia's only true 'links' courses. Experience golf in a truly natural environment - hear the crashing surf, putt along side kangaroos, wallabies and echidnas and take in the pristine coastline views on Tasmania's northeast coast. [www.barnbougledunes.com](http://www.barnbougledunes.com)

North Americans who are interested in receiving a FREE Tasmania Holiday Planner and Tasmania Touring Map can email [tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net). For additional information on travel to Tasmania, visit [www.discovertasmania.com](http://www.discovertasmania.com) or contact your travel planner to book your vacation.

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Tasmania

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Media Contact: DCI  
(212) 725-0707;

## **CORNWALL BOUTIQUE HOTEL OFFERS A TRULY TASMANIAN EXPERIENCE**

**Launceston, Tasmania, Australia (September 19, 2005)** –A short walk from the scenic Tamar River, Launceston's Cornwall Boutique Hotel opened May 2005 and reflects the best of everything Tasmania has to offer.

A mix of European ambience with a Tasmanian twist, the hotel showcases furniture crafted by local artisans. Local timber and stone grace the property's 49 suites. Designed by local award-winning architects ARTAS, the Cornwall is a fusion of Tasmanian art, architecture, and cuisine. All these elements combine to create an experience that is "different and unique to the Launceston area."

Private balcony views and fluffy bathrobes are among the many amenities available at the Cornwall. Not only can guests choose a spa suite, connecting rooms, or self-catering suites, but they can select their room's color scheme as well. Business travelers will appreciate that all rooms come equipped with a Loewe television, DVD player, and broadband access. Rooms range from <tk> per night.

The Health Spa and Gymanasium provides a rejuvenating retreat overlooking the picturesque Cataract Gorge. Spa treatments feature massage oils, bath salts, and scrubs made from Tasmanian natural products, and all are available for purchase.

The Market Square restaurant is open daily. Head Chef Tony Bailey serves up delectable meals featuring produce from Tasmania's own growers, producers, and vineyards. A generous selection of the island's award-winning cool climate wines is also available.

The Cornwall is situated five minutes from downtown Launceston, home to Boags Brewery and a diverse array of world-class restaurants. The Queen Victoria Museum & Art Gallery, National Automobile Museum of Tasmania, and the Design Centre are all nearby. Australia's third largest city provides a convenient base to explore the surrounding Tamar Valley Wine Route that winds through 21 vineyards, famous for producing the island's delicious cool climate wines.

-more-

For more information on the Cornwall Boutique Hotel visit: <http://www.cornwallhotel.com>.

High-resolutions images are available

North Amerians who are interested in receiving a FREE Tasmania Holiday Planner e-mail [tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net). For additional infromation on travel to Tasmania, visit <http://www.discovertasmania.com>.

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(212) 725-0707 Ext. 112; malcolm.griffiths@dc-intl.com

## THE NEW ISLINGTON HOTEL

### TASMANIA'S LUXURIOUS HOME AWAY FROM HOME

- HIGH RESOLUTION IMAGES AVAILABLE -

**Hobart, Tasmania, Australia (January, 2006)** – On December 1, 2005 the new Islington Hotel premiered as Tasmania's (and one of Australia's) most luxurious accommodation properties, following a US\$2 million renovation.

Nestled at the foot of Mount Wellington, this 1800s Regency Georgian home turned hotel greets guests with a unique blend of ancient and modern, from antique-filled corridors to intimate common rooms showcasing world-class art. In this curated property, each accent has been carefully conscripted by the hotel's owners during more than 30 years of world travel. Rich fabrics and plush furniture adorn each room.

Each of the Islington's 11 guestrooms is distinctive, a spacious retreat possessing its own theme and equipped with an "Islington Angel" king size bed. The French doors of the six ground level rooms open onto the property's gardens. Jim Thompson fabrics and antique Tasmanian furniture decorate the four grand house bedrooms on the second story. At the heart of the hotel, the courtyard room boasts its own portico and private garden. Complimentary mini-bars are provided within each room.

The Islington's bathrooms are equally impressive. Each is bedecked with Tasmanian oak panels and crystallized marble. Red granite heated floors warm guests' feet, while imported porcelain soaking tubs and separate showers contribute to the ultimate experience in relaxation.

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2006 APR 27 AM 11:06  
GMM/S/TECH/REGISTRATION UNIT

Islington's marble conservatory is its most striking feature. From within, visitors can enjoy the terrace and reflecting pool with the splendor of Mount Wellington as a backdrop. The library, an extension of the grand entry hall, is filled with works by Louisa Anne Meredith, an early Tasmanian settler famed for her paintings of the colony's flora and fauna.

Built as a private residence in 1847, the Islington was one of the first houses built in Hobart's dress circle. Extensive gardens blossoming with azaleas and rhododendrons embraced the property. Today, adding to the charm of centuries old plantings is the magic of Andrew Pfeiffer, one of Australia's most celebrated landscape architects, transforming the outdoor spaces into an acre of discovery, replete with rare plants and exotic blooms. The garden's 100-year-old willow serves as a symbol for the hotel.

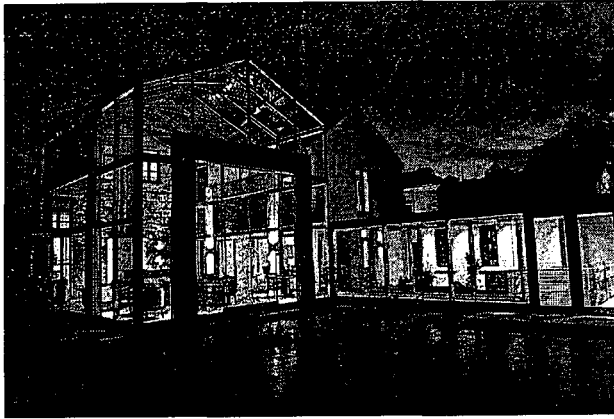
Located among the historic homes of Battery Point which reflect the city's maritime tradition, the Islington is a short walk to Salamanca Place, where converted dockside warehouses now host numerous shops and restaurants. From Hobart, visitors can venture into Tasmania's great wilderness to experience the island's adventures, from invigorating multi-day hikes to fly-fishing day trips.

Room rates range from US\$332 - US\$398 per night. For more information on The Islington Hotel visit <http://www.islingtonhotel.com>.

**High-resolutions images are available. Samples images are included.**

North Americans who are interested in receiving a FREE Tasmanian Holiday Planner email [tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net). For additional information of travel to Tasmania, visit [www.discovertasmania.com](http://www.discovertasmania.com)

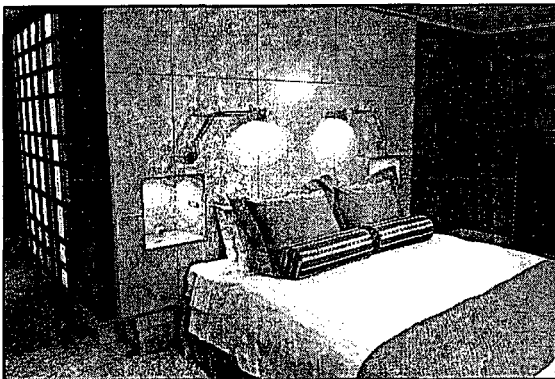
SAMPLE IMAGES



**Islington Hotel – night, exterior onto glass conservatory**



**Islington Hotel – Sitting Room**



**Islington Hotel – King Bed**

Credit: Tourism Tasmania and Tero Sade for all images

###



Tasmania

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Media Contact: Karyl Leigh Barnes, DCI  
(212) 725-0707 Ext. 123; karyl.barnes@dc-intl.com

## TASMANIA GARDENS DELIGHT

Just south of Australia awaits Tasmania, an island oasis of flora. Here, gardens grace historic cottages, and rolling hills of lavender, blooming tulip fields, nature's wild alpine wonders and the world's biggest hedge maze await! In fact, this exotic island is the exclusive home of more than 200 species of native Australian flowering plants. Following is an inventory of the state's most delightful gardens.

### SOUTHERN TASMANIA

#### Beaumont

Kris Schaffer has worked on her garden for more than 10 years. From what was originally eight acres of bushland and degraded pasture, with Spanish heath, blackberry and rosehips, Kris has created an equal mix of integrated bushland and gardens. It is situated on the slopes of **Mt Wellington**, includes open woodland, interim rainforest and a large lake with wetlands in progress. Plants are predominantly **Tasmanian endemics**, rare and unusual **Australian natives**, and **Gondwanan-connection plants** from New Zealand and South America, eg., the *nothofagus gunii* or deciduous beech. Kris' gardening style has regard for structure with aspect and texture, and maintaining the integrity of Tasmanian flora.

The garden is at its peak in **October/November**, but has something flowering all year, while contending with extremes of temperature – the possibility of snow in winter and bushfires in summer. Kris is passionate about living in harmony with the bush and its inhabitants and regenerating the land, and is willing to accept nature's surprises in the garden's design process. A feature of her garden is a specialist nursery of bushfood plants and **rare and endangered Australian plants**. She has introduced people to the pleasure of exploring, harvesting, cooking and consuming 'bush tucker'. Beaumont has an historic connection to Hobart - rocks cleared from the land in the 1800s were used in the construction of Elizabeth Street Pier. Kris designed and built her house herself from timbers grown on the property, supplemented by celery top pine.

**Beaumont**, 94 Morphetts Road, Neika 7054  
Contact Kris Schaffer: Tel: +61 3 6239-1575; Fax: + 61 3 6239-1575  
Email: telopea7004@yahoo.com

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### Corinda's Cottages

Owners Wilmar Bouman and Matthew Ryan, both passionate and qualified gardeners, have been working on their garden, which surrounds an imposing 1880s Victorian home on a hillside on the city's edge, for 10 years. Much of this work has involved restoration, including the re-positioning of original hedges, revival of the cobble-stoned courtyard, and re-planting of flowerbeds. Informal 'Australiana' touches have been added to the predominantly formal **European-style design** - quirky native animal topiary shapes. A pleached lime walk in a large 'U' shape, enclosing a large circular bed divided into four, dominates the front garden. This leads up to an elegant and intricate circular parterre.

The garden's greatest strength is colour co-ordination and plant variety, providing highly desirable contrasts in form. Despite being on the edge of the CBD, Corinda provides a quiet retreat with mountain and harbour views. Peak time is **spring**, although there is always something to see, including beautiful autumn leaf tones, as the strong structural features provide so much interest on their own. Corinda gained 1<sup>st</sup> prize (Tas) and 2<sup>nd</sup> prize (Aust. wide) in Gardening Clubs of Australia competition in the last couple of years. Regular participant in the **Australian Open Garden Scheme (AOGS)** and **Blooming Tasmania**. Featured on Australian television programs and publications – Burke's Backyard, ABC Gardening Australia, The Great Outdoors, The Mercury, Qantas in-flight magazine and Conde Nast Traveler.

**Corinda's Cottages**, 7 Glebe Street, Glebe, Hobart 7000  
Contact Wilmar Bouman/Matthew Ryan: Tel: +613 6234-1590; Fax: +613 6234-2744  
Email: [info@corindascottages.com.au](mailto:info@corindascottages.com.au); [www.corindascottages.com.au](http://www.corindascottages.com.au)

### Crofton

Jenny Farley, a zealous plant collector, has worked tirelessly on this 1 ½-acre rural garden for three years. The result is a whimsical treasure trove, tinged with just a few touches of formality. Structural elements abound and add colour and interest. A common thread throughout the garden is the evidence of Jenny's masterful **coppicing**. The garden, with its many rare and unusual plants, provides pleasure throughout the year, in particular **spring and autumn**. It is also enjoyed by many native and exotic birds (and rabbits!) A more passionate gardener would be hard to find, and Jenny is a source of inspiration for any budding gardener. She is a dedicated collector of *arums*, *frittilaria*, *nicotiana*, *arisaema* and **roses**, but has not been able to resist a host of other plants, such as bearded iris and herbaceous peonies. A young five acre **olive grove** will provide added interest in time. In 02/03, Jenny's gardening skills were challenged beyond imagination when Sandford experienced the worst drought in 100 years – only 350mls of rain. Crofton is part of the **Australian Open Gardening Scheme** and **Blooming Tasmania**. A talent for gardening runs in the family, as daughter Holly has set up her own nursery from the spoils of Crofton.

**Crofton**, 842 South Arm Road, Sandford 7020  
Contact Jenny and Martin Farley: Tel: +61 3 6248-8887  
Email: [christian@farley.net.au](mailto:christian@farley.net.au)

-more-

### **Dombrovskis Garden**

This award-winning 3 ½ -acre bushland garden, on the slopes of **Mt Wellington**, has evolved over the last 12 years. The prevailing conditions are such that surviving plants have had to acclimatise to native wildlife and the micro climate (rainfall 45 inches, altitude 1,500 feet). The effects of this geographic feature create a striking contrast to the gardens in **Hobart**, only 10 minutes' drive away with only half that rainfall. A dominant characteristic of the garden is its many rock walls, performing an artistic as well as a functional role of containing the moist, sloping ground. Native and exotic plants abound, with **large swamp gums** (*eucalyptus regnans*) reaching over 30m, towering large-leaved **rhododendron species** and dense undergrowth of the wet sclerophyll type. Liz Dombrovskis has done an enormous amount of work identifying many of the plants in her 'garden', indicating their origin as being either native to Mt Wellington, Tasmania or Australia, or exotic.

In **November**, a joy in the garden at this peak time is the flowering of the rare **blue meconopsis**. The overall atmosphere in the garden is one of peace and calm. The large resident possum population problem is a constant frustration for which there is no effective long-term solution. More welcome inhabitants are the **eastern barred bandicoot**, **sugar glider**, and numerous birds such as the **brush bronze-wing pigeon** and **yellow-tailed black cockatoo**. The popular Mt Wellington Pipeline Track forms one of the boundaries of the property. Liz is quite open about the fact that being in her garden is by far a more pleasing pastime than doing housework. The garden has received extensive media coverage.

#### **Dombrovskis Garden, 761 Huon Road Fern Tree**

Contact Liz Dombrovskis: Tel: +61 3 6239-1212; Fax: + 61 3 6225-5100

Email: westwind@netspace.net.au

### **Four Winds**

The six-acre Four Winds garden, perched high over the **Derwent River**, was extensively damaged by bushfire in 1998. Prior to this, owner Mary Cummings had put 13 years of hard labour into converting a rocky hillside block into a flourishing garden. Over the past four years, she has restored and enhanced the garden with her undying energy and determination. Although Mary has no formal qualifications in horticulture, she is an expert at plant propagation and is more than willing to share her skills and experiences with those who are interested in learning. With Mary's keen eye for design, Four Winds was awarded the best country garden in the south of the state in the 1993 Mercury newspaper competition, in spite of the common ravages they constantly have to overcome – little to no rainfall, unseasonable frosts and wildlife in abundance. The garden is part of the **Australian Open Garden Scheme** and **Blooming Tasmania**.

The dominant design style is based on distinct 'rooms', which open onto each other. Rock walls, steps, pathways, a **217 feet wisteria walk** and a water feature form the 'built' structure. In different beds there are over 300 **rhododendrons**, over 100 **azaleas**, including the mollis variety and camellias. Strong collections of **leucododendrons**, **waratahs** and **proteas** provide wonderful colour and interest in **August**. Other collections include

**miniature weeping maples**, dogwoods, magnolias, **Australian natives**, conifers, English elms, chestnuts and a much-admired free *montedendron*.

The garden is at its peak in spring, but, with careful planting and design, Mary has ensured that there is always something of interest in the garden for most of the year. The view: an important and almost dominant feature of **Four Winds**, is the stunning view across the river and down the rich colourful Derwent Valley.

**Four Winds**, Pulpit Rock Road, New Norfolk 7140  
Contact: Mary and Barry Munnings: Tel: +61 3 6261-1439

### **Kibbenjelok**

Gay and Kees Klok have worked on their eight acres of garden for 16 years. Once an apple orchard, they have lovingly created a large and beautiful garden of **ornamental cool temperate plants** mixed with a few natives. This is surrounded by 50 acres of bush, old apple orchards, and farming paddocks. Across the ornamental lake and ponds are captivating views of the **d'Entrecasteaux Channel** and South Bruny Island. Gravel and grass paths weave in and out of woodland gardens that surround a circa 1880 farm house, typical of a middle-class farming home of the time. With an annual rainfall of 42 inches, the garden oozes collections of **rhododendrons** (both rare species and hybrids), many varieties of **Japanese ornamental maples**, primula, **rare conifers**, various *eucriphias* and *meconopsis*, **Old English roses**, **deciduous azaleas**, **magnolias** and birches, bulbs and perennials. This is truly a plant person's garden filled with rare plants that are growing with almost too much vigour. Many of the rare plants are grown from seed. Shape and form is primary in the placing of the plants, some allowed to seed where they will, other areas kept simple. The colour of leaf and bloom is also of importance to Gay. She has always preferred the romantic garden, rather than the 'clever' or 'architectural' forms of gardening. Perfume and white flowers are her weakness. The peak times for Kibbenjelok are from **August to December** and **April to the end of May**.

Gay's horticultural talents have come from devouring garden books since she was a young girl and from visiting gardens around the world in her later years. Gay was runner up in the inaugural Australian Broadcasting Commission (ABC) Gardener of the Year competition in 2002. Kibbenjelok has received media coverage via the *Gardening Australia* television program, "Your Garden", "Gardening Australia" magazines, "40 degrees South", "American Rose Annual 1997", Holly Kerr Forsyth's books, "Gardens in my Year" and "The Garden Lover's Guide to Australia", and newspapers. The garden is all-welcoming - maned geese or wood ducks and wild brown ducks may be seen in Big Pond Cinderella, the ornamental pond. **Wallabies, potoroos and bandicoots** live in the garden and the visitor may see the **wedge-tailed eagle, white kite, white sea eagles, blue wrens, New Holland Honeyeater, parrots (several species) rosellas, silver eyes, and black cockatoos**.

**Kibbenjelok**, Cox's Road, Middleton 7163  
Contact Gay and Kees Klok: Tel: +61 3 6292-1752  
Email: gklok@trump.net.au

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### **Magnus Garden and Woodbridge Hand-Weaving Studio**

Both Anna-Maria and Bob Magnus have worked this constantly changing three-acre garden for 20 years. Their dedication is evident as you wander around the engaging garden beds. The garden's unique features are its **apple and quince collections** (many espaliered), its many perennial borders and plant collections. Notable amongst the latter are species **gladiolus, miniature daffodils, hellebores, New Zealand shrubs, pulmonarias, salvias, hostas and succulents**. Another important feature of the Magnus garden are the cut flower beds. These provide the gloriously coloured and varied flowers for the mixed flower bunches sold from the Magnus' stand at Hobart's popular Saturday Salamanca Market. Being in the Magnus garden is possibly like being close to heaven, with its stunning, expansive views over the **d'Entrecasteaux Channel**.

Anna-Maria is an accomplished weaver, and visitors to the garden are welcome to wander into her commercial studio. Bob's skills in propagating fruit trees have led to offering catalogue sales – popular amongst these being the **heritage apples**. Apart from learning on the job, Bob's practical horticultural knowledge was instilled in him from an early age by his parents, who were keen gardeners, and a later horticulture degree. Anna-Maria and Bob are both selectors for the **Australian Open Garden Scheme**. Peak times in the garden are from **October until December**. The Magnus garden has been filmed on the Australian ABC Gardening Australia, Maggie's Garden Show (New Zealand TV), and featured in numerous garden magazines.

### **Magnus Garden and Woodbridge Hand-weaving Studio**

Woodbridge Hill Road, Woodbridge 7162

Contact Anna-Maria and Bob Magnus: Tel: +61 3 6267-4430

### **Marlbrook**

When Mary and Richard Darcey moved to Marlbrook over 11 years ago, all that remained of the original garden surrounding this classic colonial sandstone house were the carriage drive and some mature trees, including the elms and ash that elegantly grace the front gates. This flourishing rural garden covering 1/2 acre, is laid out formally to complement the architectural style of the house, yet allows for informal plantings within the formal structures. Stone found on the property has been incorporated into the many garden walls that have been added over the years, especially in the elegant potager. Marlbrook is in a rain shadow area (only 16"-18" rainfall per annum), and this has had a strong influence on the style of gardening Mary has been able to pursue. Drought and frost-tolerant plants have been called for, and as a result, Mary has developed interesting collections of **euphorbias, sedums, hybrid musk roses, viburnums and knifofia**.

Like so many Tasmanian gardeners, Mary has to contend with the often devastating effects on the garden of the ever-present rabbits and possums, in plague proportions in drought periods. Peak time at Marlbrook is **November**, when the roses are in full bloom, but Mary's well honed design skills have produced interest in the garden at all times of the year, in particular the strong colours produced by Autumn fruits and foliage, and hawthorn berries. Mary is a committee member of the Australian Garden History Society. Marlbrook has been featured in several garden magazines over the years.

**Marlbrook**, Heritage Highway, Pontville  
(on the Heritage Highway 40 mins north of Hobart)  
Contact Mary and Richard Darcey: Tel: +61 3 6268-1764; Fax: +61 3 6268-0263

### **Prospect Villa and Garden**

Over the past 20 years Helen Poynder has slowly created an artist's oasis from very little, in an extremely dry and heavy frost-prone part of Tasmania's **Central Highlands**. With the assistance of her co-dependent, Carlene Triffitt, in recent years Helen has received well-deserved acclaim for the two-acre garden from its many visitors. The setting is historic: its design formal, laid out in rooms created by hedges and old stone walls, offering long vistas to the surrounding countryside. The buildings and walls date back to 1824, as do some of the trees. There are two separate gardens still being developed – one in **romantic English style**, the other in **Italian Renaissance style**. An outstanding feature of Helen's garden craft is her artistic colour blending, a talent gained from growing plants from seeds as a young child, influenced by a family tradition of gardening for many generations. Helen collects **perennials, roses, clematis, euphorbias** and spring bulbs, and gardens in spite of the devastation wildlife can visit on the garden. The garden is at its peak from **October to December** and again in **Autumn**. Prospect Villa is open to the public with the gardens.

**Prospect Villa and Garden**, Hamilton Plains Road, Hamilton 7140  
Contact Helen Poynder: Tel: +61 3 6286-3233; Fax: +61 3 6334-2696  
Email: [alices.cottages@bigpond.com](mailto:alices.cottages@bigpond.com)

### **The Scented Rose**

Owner Elaine Rushbrook, a painter and designer, is the principal gardener, sharing many of the tasks with photographer, Ray, whose garden skills include meticulous hedge-clipping! Elaine has worked on the three-acre garden for nine years, reviving the art of border gardening, influenced by two celebrated figures from the English garden world: **Gertrude Jekyll and David Austin**. The garden's dominant style is classic **Edwardian/formal**, one of the few outstanding examples of the style to be seen in Australia, and not surprisingly, **David Austin roses** are the feature plants, of which there is a 100-foot border. Clematis, foxgloves, delphiniums and other perennials complement these. Sculpted 85-year old National Trust-classified *cupressus macrocarpa* horizontalis hedges and topiary balls, and garden spaces linked by axes form the elegant structural backdrop to the garden. It surrounds the original Edwardian timber house, which sits on a knoll overlooking the majestic **Huon River** and beyond that, the Hartz Mountains.

The fertile Huon Valley is renowned for its fruit orchards and more recently its award-winning wines. It is also the area in which Tasmania's successful **saffron** industry was established. Peak times are from **November to March**, but spring heralds the awakening of the garden after winter with a burst of colourful daffodils adding contrast beneath the blossoms. The Scented Rose is a participant in the **Australian Open Garden Scheme (AOGS)** and **Blooming Tasmania**. It has featured in Australian Country Style magazine, October 1998, Qantas magazine November 2002, Australian House & Garden May 2003, and is gaining an international reputation.

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**The Scented Rose**, 1338 Cygnet Coast Road, Glaziers Bay 7109

Contact Elaine Rushbrooke/Ray Joyce: Tel: +61 3 6295-1816; Fax: +61 3 6295-0492

Email: [elaine.ray@thescentedrose.com](mailto:elaine.ray@thescentedrose.com); [www.thescentedrose.com](http://www.thescentedrose.com)

### Windgrove

Owner Peter Adams has worked sympathetically with the native vegetation on this 100-acre coastal garden for 12 years, planting 3,600 trees, mostly she-oak, a tree well suited to the windswept landscape. He has created a 2km. walk through native coastal flora. A striking feature of the garden is the site specific **Peace Garden** designed around a small pond. An Aboriginal midden has gained protection from Peter's presence on this land, rather than the destruction it might otherwise have suffered through natural causes. Peter, an accomplished and internationally recognised wood sculptor, has captured many vistas of the natural landscape through the sensitive positioning of his contemplative, huon pine benches.

Breathtaking vistas from the cliff tops envelop the 'intruder' in this sacred space. Native coastal wildlife, such as wombats, echidnas, Bennet wallabies and numerous birds are welcome to claim this 'garden' as their natural habitat. Peter has used nature and art to help foster a sacred connection to all of life. The garden is well on the way to providing the perfect backdrop for Windgrove to be used as a meditative retreat.

### **Windgrove**

Roaring Beach, Nubeena (on the Tasman Peninsula overlooking Storm Bay) 7184

Contact Peter Adams: Tel: +61 3 6250-1001

Email: [peter@windgrove.com](mailto:peter@windgrove.com); [www.windgrove.com](http://www.windgrove.com)

## THE NORTH/NORTH-EAST

### Brickendon Heritage Gardens

Angela Archer has been tending the four-hectare **historic** Brickendon gardens for 14 years. In this time they have been increased in size and now feature many varieties of old roses, specialised perennials, grasses and shrubs and trees displaying colourful and interesting fruit and foliage throughout the seasons. Close to the Georgian homestead the garden beds feature soft plantings of roses and perennials to complement the attractive façade of the house. Beyond this sweeping lawns lead to more substantial plantings of trees and shrubs, which include several walks to out lying features including the orchard and original shrubberies. Garden "rooms" have also been developed offering quite different moods and ambience.

The garden is blessed with having 1830s English and exotic trees – oaks, ems, cedars, pines (sourced throughout the world), old roses and David Austin English roses, grasses, cool climate perennials eg., penstemons, lupins, hostas, delphiniums, lillies and iris, small trees and shrubs e.g. hydrangeas, viburnums, mahonias and berberis, dogwoods, persimmon, loquat, Manchurian pears, cetaegeus. Early features of the property, such as the carriageway and ha ha wall provide lasting connections with its historic beginnings. The property, with its views of the **Ben Lomond** mountain range, is set in countryside reminiscent of England.

Three generations of the Archer family live in the main homestead, and the property has been owned and worked on by successive generations of the Archer family, engendering a personal love for their family history and heritage. This is reflected in the warm and welcoming feeling the gardens exude.

In addition to the homestead gardens, the Brickendon garden experience extends to the cottage gardens surrounding two historic accommodation cottages, an historic Farm Village built by **convict** labour during the 1820s and 1830s which boasts a small Gothic chapel, surrounded by a quaint cottage garden, and on the perimeter of the property, 14 miles of flowering **hawthorn hedgerows**.

Angela's passion for gardening developed out of necessity to improve the garden after finishing full time work and gaining full control of the garden, as well as a love of working outside and a great interest in gardens and plants generally. Her favourite collections are old roses, hydrangeas, viburnums and hostas. Angela's vision for the future is to further reclaim parts of the original shrubbery and to allow for successive generations to maintain and manage the gardens. The gardens are at their peak from **November until May** and feature in **Blooming Tasmania**. Brickendon has featured in *Australian Country Style*, *Period Home Renovator*, *Belle*, Holly Kerr Forsyth's book "The Garden Lovers Guide to Australia", photographic locations for Grace Bros/Myer's department store and *Australian Cleo*.

**Brickendon Heritage Gardens**, Brickendon, Woolmers Lane, Longford 7301  
Contact: Angela, Kerry, Louise and Richard Archer: Tel: +61 3 6391-1383  
Fax: +61 3 6391-2073; Email: [louise@brickendon.com.au](mailto:louise@brickendon.com.au); [www.brickendon.com.au](http://www.brickendon.com.au)

### Conmel Cottage

Owners Geraldine and Bret Flood have developed their 1½ -2 acre garden over the last 12 years. It is known for its array of around 300 **roses**, mainly heritage and old fashioned, complemented by plantings of *heucheras*, *alchemilla mollis*, *penstemon* and an ever-increasing range of ground-covering perennials. Trellis, lych gates, arbours, screens, archways form the all-important structures to support the abundant roses – this is truly a rose lover's paradise. The layout of the garden is in sympathy with the tree-framed views across the wide expanses of the Tamar River. Produce from the fruit and nut trees is preserved, and together with the vegetables grown in the large and highly decorative potager, make the Floods largely self-sufficient. In this formally laid out area, there are over espaliered fruit trees, creating a heady blend of fragrances, colour and textural appeal. An arbour, covered in climbing 'Pinkie', runs the full width of the potager.

Geraldine's gardening acumen 30 vegetables, 50 herbs, ornamentals, roses - climbing and bush, trained over arches, and hops and has come from reading garden books and English garden magazines, and looking at other gardens. **Spring and summer** are strong seasons in the garden, which has featured *twice* in *Australian Your Garden* magazine. The passion is infectious, the experience overwhelming!

**Conmel Cottage**, 125 Rosevears Drive, Rosevears 7277  
Contact: Geraldine and Bret Flood: Tel: +61 3 6330-1466; Fax: +613 6330-1466  
Email: [Conmel.Cottage@bigpond.com](mailto:Conmel.Cottage@bigpond.com)

### Culzean Lakeside Garden

Reg Finn has been working on this historic seven-acre garden for the last two years. Originally developed by Dr. Harry Laker, Culzean garden holds an important part in Tasmania's heritage. The original plantings date from 1841, when the home was built, and Reg will be carrying on the tradition inherent at Culzean of building on what has gone before, and creating yet more beauty from nature.

Over the last two years the new owners have upgraded the infrastructure - paths, bridges, water supply - due to the damaging effects of extremely dry summers, and have added new plantings. Reg is applying his garden knowledge gained from growing vegetables at an early age, and adding his **cymbidium orchid collection** to the existing features at Culzean. The lake is the focal point of the garden, positioned such that it affords wonderful views from most vantage spots. The garden is laid out in an English woodland style, with its mature exotic trees, such as a **dawn redwood, California redwood, horse chestnut, copper beech, English oaks**, and naturalised spring bulbs carpeting vast areas in spring. The formal turning circle at the front of the house is hedged in *lonicera nitida*, pierced with vertical *cupressus sempervirens* 'Swan's Gold'. Roses (floribunda and hybrid teas) are an important part of the landscape at Culzean, as are mollis azaleas, foxgloves and *iris ensata*. Peak times at Culzean are spring, **mid-summer and autumn**. The garden is featured in Holly Kerr Forsyth's book 'The Garden Lover's Guide to Australia'.

**Culzean Lakeside Garden** (*pronounced Cullane*), 1 William Street, Westbury 7303  
Contact Elizabeth and Reg Finn: Tel: +61 3 6393-2648; Fax: +61 3 6393-2668

### Green Hills

In this ½ hectare, owner Lyn Wadley has created free-flowing country garden over the past 28 years. Set around an 1860s farmhouse, with views of the Western Tiers, it comprises hardy perennials, mature deciduous trees, **old roses (in particular rugosas)**, shrubs and spring bulbs. Specialty collections include **geraniums (cranesbills), hardy cyclamen and alpine bulbs**. It is made up of several 'rooms' on various levels connected by grass paths. Lyn has created a colour palette that is pleasing to the eye conveying peace and relaxation. Like many Tasmanian gardeners, Lyn is constantly challenged by the prospect of discovering new plant varieties, a pursuit followed by her mother and grandmother before her. The garden reaches its peak around **mid-October to December**. Green Hills has been featured in *Gardening Australia* magazine. Average rainfall is 35 inches and the area is susceptible to severe frosts.

**Green Hills**, 302 Mole Creek Road, Deloraine 7304  
Contact Lyn and Tony Wadley: Tel: +61 3 6362-2169; Fax: +61 3 6362-3335  
Email: wadley@vision.net.au

## Jolly Farmer

Michael McWilliams has worked on his 1 ½-acre garden for 13 years, adding garden beds around existing trees and outbuildings of the original 1826 coaching inn. An adjoining paddock has been converted into garden with a mixture of trees, shrubs, roses and perennials. It is semi-formal, English-style in design with a combination of sweeping curves, garden 'rooms' and walkways and an emphasis on foliage plants such as *hostas* and *euphorbias*. Around the boundary, trees and shrubs, evergreen and dark in colour, shelter the smaller and more delicate plants. Autumn interest is provided by pin and scarlet oaks, medlars, claret and golden ash and *ginkos*.

The Jolly Farmer garden has a working vegetable garden, orchard and poultry pens as well as being a cutting garden – Michael's glorious floral arrangements grace colonial antiques in his Longford antiques shop. A guiding aspect to Michael's love of gardening has been his desire to create a private and tranquil environment, in which trees play an important part. He is continually tempted by the range of possibilities and surprises that can be produced by design and experimentation with plants.

**November** is when the garden is at its very peak, but spring as a whole offers lots of interest. The Jolly Farmer is featured in Holly Kerr Forsyth's 'The Garden Lover's Guide to Australian Gardens', *Australian Country Style* magazine and Susan Irvine's 'The Garden at Forest Hall'.

Michael's artistic talents don't only reside in the garden. He is an accomplished and highly sought-after artist who has revived the early art-form of painting in oils on old timber, including pieces of furniture. His pet dogs and farming animals can often be seen 'sitting' for Michael. He has a fascination for Tasmania's extinct Thylacine and has immortalised it in a series of paintings.

**Jolly Farmer**, 21 Norfolk Street, Perth, 7300  
Contact Michael McWilliams: Tel: +61 3 6398-1192

## National Rose Garden at Woolmers

The garden, which is a non-profit enterprise, has been in existence for three years, and is overseen by Head Rosarian, Pam Hutchins, who has vast horticultural experience. It covers four acres overlooking the Macquarie River, in a landscape of church spires and hawthorn hedges. It has been designed by landscape architect, Oi Choong, who has skilfully blended traditional elements, in keeping with the garden's historic setting of **Woolmers Estate** (1815), with contemporary structural features, such as the rose arbour, a modern steel structure 80 metres long, which is planted with 72 Westland climbing roses. The garden is unique among rose gardens because it follows the evolution of the rose, and has education as one of its objectives. It aims to develop into one of the most important rose gardens in the world. As with other major rose gardens, the National Rose Garden is a gene back – eventually 3,500 roses representing 450 rose names will be on display. The roses bloom from **November to May**, and then give way to winter frosts, an ideal occurrence in the rose growing cycle. The garden has been featured in *40 Degrees South* magazine.

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**National Rose Garden at Woolmers**, Woolmers Estate, Longford 7301  
Contact Pam Hutchins: Tel: +61 3 6391-2230; Fax: +61 3 6391-2270  
Email: [rosegarden@woolmers.com.au](mailto:rosegarden@woolmers.com.au)  
[www.nationalrosegarden.org.au](http://www.nationalrosegarden.org.au)

### Panshanger

Maree Mills has followed her interest, working in this rambling country garden for 28 years, reviving it after a generation of neglect: this involved removing an old pine plantation, establishing park areas, creating a sizeable courtyard garden, and re-establishing orchards and bountiful vegetable gardens. By her example, Maree wishes to preserve the garden for future generations. Taking in the parks, river walk and outbuildings, the garden, noted for its historic setting, covers approx. 20 acres. It features many varieties of trees, including **stone and maritime pines, English oaks, limes and wellingtonias, viburnums, hydrangeas, 200 roses, perennials, bulbs and camellias.** A long silver birch and *viburnum tinus* drive and an elm and pine driveway lead towards the house, cottage and stable-yards, gardens and water tower.

The garden is set on a large working farm around an impressive National Trust and National Estate-listed Georgian house built from 1825. Not only do climatic influences take their toll on the garden (low rainfall of 22 inches and heavy frosts), but an abundant wildlife is ever-ready to take its share of the pickings! The garden's peak times are **November, March and April** when the trees, Maree's passion, add spectacular colour.

**Panshanger**, 366 Panshanger Road, Longford 7301  
Contact Maree and George Mills: Tel: +61 3 6397-6500; Fax: +61 3 6397-6502

### Strathmore

Sue has gardened at historic Strathmore (1826), a farming property, for nine years. A quintessential colonial country garden, it has required substantial upgrading, and in the process, has doubled in size to its current seven acres. Rose gardens have been created, new trees planted, and an understorey established around existing trees. Sue has tried to re-create the garden, as Georgian gardeners would have. A central feature at Strathmore is the (originally heated) walled garden, of which there are only two in Australia - the other being at the **Royal Tasmanian Botanical Gardens** in Hobart. The English-style, park-like garden, with its lake and lawns running down to it, its several garden 'rooms' and mature English trees, is elegance personified in what can often be a parched Australian landscape. There are hundreds of **roses**, mostly older **English and David Austin**, autumn-coloured trees, house orchard with some trees dating from the 1880s, and bulbs. Average rainfall is 600mls, and frosts can occur with temperatures as low as minus seven degrees Celsius.

The 11-acre lake was created by damming the Nile River, and a 3.5 km long mill race was dug from the Nile, making it the longest mill race in the Southern Hemisphere. The beauty that is Strathmore garden, is a product of its setting, fertile soil, water views and the local climate, along with Sue's passion for many beautiful plants and foliage, and her aim to create

a serene and inspiring place in which to relax and complement her lovely historic home. Like so many rural gardeners, she has to contend with the whole gamut of native wildlife helping themselves to the spoils of the garden. The garden is at its peak in early **December and in autumn**, but there is much of interest earlier in spring. The Australian publication *Your Garden* magazine ran a six-page story on Strathmore in 2001.

**Strathmore**, 868 Nile Road, Evandale 7212

Contact Sue and Graham Gillon: Tel: +61 3 6398-6213; Fax: +61 3 6398-6273

### Winton

This historic rural garden, covering four acres, exudes interest, from the first impressions gained approaching the homestead along the mature English elm drive, to the early plantings still thriving in the garden today, to the well preserved outbuildings dating back to the 1830s. One item of interest is the cow byre, claimed to be the only one in Australia, built to protect the stock from bushrangers.

Vera Taylor has gardened at Winton since she and John inherited the property from his parents in 1992. Winton has been in the Taylor family since 1832, so the garden is an amalgam of the many generations input and their style and taste in gardening. The 1872 rose hedge still flourishes, as do mature ash, oaks, copper beech, poplars, philadelphus and fruit trees. A central feature of the **1890 parterre and rose garden** is the standardised holly tree, which has berries from winter until summer. The vegetable garden is the envy of anyone seeking self-sufficiency. Both the garden and its keepers can only be described as 'hardy', due to the trying climatic conditions – variable rainfall, eg 23 inches in 2001, 13 ½ inches in 2002, severe frosts, dry summers, cold winters and wind, to say nothing of the wildlife! However, native birds enjoy the protection of the garden. Bulbs provide interest in September/October, but the garden peaks from **November to December** when the laburnum walk, lupins and roses turn on a show. Winton is featured in Holly Kerr Forsyth's publication, 'The Garden Lover's Guide to Australia'.

### **Winton, Campbell Town 7210**

Contact Vera and John Taylor: Tel: +61 3 6381-1221; Fax: +61 3 6381-1407

### Xanadu

Xanadu's garden came into being in 1984 and has continued to be developed constantly since then, so that it has now reached six acres part of a 100-acre remnant rainforest property. And it won't stop here. Brenda and Bill are inveterate collectors – they seek the unusual and blend it with the native bush. So, in order to accommodate their continually expanding collections, the garden boundaries are simply extended. Their vast collections include **magnolias** imported from all over the world, **michelia, cornus, hostas, camellias, azaleas, rhododendrons, pieris, ornamental cherries, conifers, clematis, birches, viburnums, maples**. The garden is a haven for over 40 different birds all year.

Terraces have been fashioned in the virgin bush on three levels to create 300-400m walking tracks. There is in excess of 2kms of pathways accessing all parts of the garden, and a creek walk in native bushland. Sculpture is an important feature of Xanadu, providing an ideal

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setting for Brenda's large-scale works. Learning on the job, Brenda and David have become extremely knowledgeable about horticulture, and it is an education and a botanical awakening to walk around the garden with them. Xanadu provides interest all year round.

**Xanadu**, 260 Winkleigh Road, Exeter 7275

Contact Brenda and David Bell: Tel: +61 3 6396-3391; Fax: +61 3 6396-3391

## THE NORTH-WEST

### Allendale Gardens and Forest Walks

What was a cow paddock in 1980 has been transformed into six acres of romantic parkland gardens, set in the midst of farming land, and adjoining 60 acres of privately owned rainforest. Thus, part of the Allendale garden experience is taking a walk through the **rainforest**, where towering trees, fern glades, mosses and climbing plants abound. Trees, the first plantings at Allendale, carry plaques, which are greatly appreciated by the visitor. One of these is a five metre **Huon pine** planted in 1983. Allendale boasts many features, but plant collections include bulbs, **asiatic and oriental liliiums, camellias, mollis azaleas, rhododendrons, conifers, lilacs, old world roses**. The gardens have been closely planted with a top storey, medium understorey and front line to create thickets of trees and shrubs and flowers. They also frame the vistas, which are constantly opening up.

Seating is strategically positioned around the garden and in the rainforest to encourage peaceful repose. Lorraine Cross, an experienced landscape designer, has followed the advice of Edna Walling, avoiding the practice of specimen planting, which, according to Walling, is "meticulous, unadventurous and unattractive to artist, poets and children". A creek winds its way throughout the gardens, crossed with numerous named bridges from where it is often possible to catch a glimpse of rising trout and platypus. Peacocks, native hens, guinea fowls and ducks share this piece of heaven. Allendale gardens are at their peak from **October until April**. The garden is featured in Holly Kerr Forsyth's book 'The Garden Lover's Guide to Australia'.

**Allendale Gardens and Forest Walks**, B22 to Edith Lane, Edith Creek 7330

Contact Lorraine and Max Cross: Tel: +61 3 6456-4216; Fax: +61 3 6456-4223

### Cool River Herb Farm

Owner Robin Duncan has developed her certified organic garden of over 1 ½ acres for six years. Part of a larger 70-acre property, she is converting another 3 acres to garden for hazelnuts and berries. Her interest is in useful plants, for both eating and medicinal purposes. The garden's strong design elements are created from colour, texture, shapes and perspective. In one corner of the garden, encircled by a camellia hedge, is the '**women's garden**', containing herbs that are beneficial to women's health, such as lady's mantle, lady's bedstraw, and elecampane. The garden beds are edged with rocks gathered from the stony ground. Ducks roam throughout the garden to control slugs, snails and other pests. There is a native plant bed, planted to provide shelter and food for native birds and to encourage

butterflies and insects. Bottle-brush, native pepper, boronia and myrtle are a few of the plants.

Products made from the garden include fruit jellies, dried herb mixes and a variety of dried herbs, fresh herbs by the bunch, lavender bags, **St. John's Wort oil and tincture, echinacea tincture, massage oil and a range of herbal teas.** The garden is at its peak from January until March.

Robin's wish is to have her own still in the future, which would allow her to distil essential oils. Mohair goats are an important part of the organic cycle, controlling blackberries and contributing manure. Their fleeces also provide a small income for Robin who shears them by hand. In an area that traditionally receives 80 inches rainfall, the area has been in drought for five years. Herbs are a good choice to grow at this frost-prone altitude of 1,100 metres as they are not affected by them.

**Cool River Herb Farm**, 90 Diprose Road, Nietta 7315  
Contact Robin Duncan: Tel: +61 3 6429-1224

### **Emu Valley Rhododendron Garden**

The garden was started in 1985 by members of the Australian Rhododendron Society, northwest Tasmania Branch, and is now an independent non-profit organisation. Most of the development has been achieved through the voluntary effort of the members. The garden covers 13ha and has over 15,000 plants. Apart from large areas featuring hybrid rhododendrons, there are many areas dedicated to growing the **wild species rhododendrons** and their companions in a geographical arrangement, representing the origins of those species, from Asia Minor across through the Himalayas, on to China, Japan, and across to North America. A Japanese tea house is under construction, and authentic tea ceremonies will take place in the gardens in accordance with Japanese tradition. Subject to seasonal variations, the huge, large leaf rhododendrons flower from early August, the majority of better-known ones commence flowering in September, reaching their peak from **mid-October to mid-November**, and finish early in December. Tropical vireya rhododendrons flower all year.

**Emu Valley Rhododendron Garden**  
Breffny Road, Romaine, via Burnie 7320  
Contact Neil Jordan: Tel: +61 3 6435-1298

### **Forest Hall**

The celebrated and much-admired Australian author and rosarian, Susan Irvine, has worked on this historic two-hectare country garden since 1998. Susan has added her magic touch to a sadly neglected garden, retaining its splendid trees, expanding its size, and planting some 800 roses, more trees and thousands of bulbs. The roses range from species to old European, to modern shrubs, to **Rugosas, David Austins and Alister Clarks.** Inspired by Gertrude Jekyll and Graham Thomas, Susan's intention is to preserve roses that are seldom planted today. Her collections, other than roses, include plants belonging to this family, eg., malus, quinces, medlars, *sorbus*, *amelanchier*, silver pears, etc. The garden surrounds an 1845 Georgian home and divides naturally into sections – an old oak wood, a daffodil paddock, and several

## Tasmania's Gardens Delight/8

stone-walled areas. The garden affords views across to the Western Tiers and the 300 acres of farming land which surround it.

The garden's design follows the English landscape style, with a winding malus walk leading to the lake. The peak times are **September, late November, April and May**. Susan holds the Australian Rose Award for her work on Alister Clark roses and is a life member of the Heritage Rose Association. She has published five books on gardening, and writes regularly for Australian Your Garden magazine. The garden receives 30 – 40 inches annual rainfall, is affected by severe frosts, and competes with rabbits, possums, bandicoots and occasional potoroos!

**Forest Hall**, 5494 Bass Highway, Elizabeth Town 7034

Contact Susan and Bill Irvine: Tel: +61 3 6368-1417; Fax: +61 3 6368-1420

### Hawley House

“A place apart” is the caption on the Hawley House brochure. So aptly described, Hawley House is the creation of a man of boundless ideas and the commitment and ability to put them into practise. Until the present garden was conceived by Simon in the mid-1970s, earlier inappropriate plantings, commencing in the 1870s, did not succeed because of a disregard for the lack of water, poor drainage, atrocious soil and salt winds. However, remnant bulbs of every description add wild beauty to the grounds at certain times of the year. Simon has gardened according to the principles espoused by Capability Brown – “you can only do what the land will allow you to do”. The combination of ample rock, clay and sand, of ‘whalebacks’ of bedrock, and poorly drained marsh areas has been an exciting expression of Hawley itself. Soil was scraped from rocks to form banks of sufficient depth to support trees, an integral part of Simon's master plan. Poorly drained areas were excavated and flooded to promote constant moisture supply through the often long and critically dry summers. In one part of the property large lagoons were excavated, the soil forming a swale between them. Here this garden is designed to accentuate the seasons, as almost all the trees are deciduous and most plantings herbaceous. Close by a graceful mound of conifers dominates the head of the rock swimming pool, and a small island in the lily pond offers a favourable nesting site for birds, with Washington thorns affording them protection. Animals hold an important place at Hawley House, so much so that ‘All Creatures Church’ (1876) was transported onto the property in 2000.

There is a wetlands area (home to seven local frog species), which has defined a distinctive *melaleuca ericafolia*, *cassuarina* and native box wood. In the wood, once fallen trees were collected for firewood, but now these are seen as protective habitat for a variety of bandicoots, echidnas, reptiles and yellow-bellied water rats. The development of this sanctuary has been recognised with a grant from the (national) Natural Heritage Trust. Hawley House can boast having the largest tract of private coastal heathlands in the northwest coast of Tasmania. A vineyard was planted in 1989, and its wines can be sampled with meals in the restaurant. Evidence of the former indigenous landowners remain in a small midden of charcoal and sea-shells, with stone implements collected from the site stored there. The garden is at its peak in **spring, summer and autumn**. Hawley House was featured in *Gardens Illustrated* in 2001.

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To quote Simon, “ Hawley sees itself primarily not as a garden but as a habitat with a micro-climate of its own. Our philosophy is that our garden is a place where nature is celebrated but not disciplined.”

**Hawley House**, Hawley Beach 7307

Contact Simon Houghton: Tel: +61 3 6428-6221; Fax: +61 3 6428-6844

Email: [hero@hawleyhousetas.com](mailto:hero@hawleyhousetas.com)

[www.hawleyhousetas.com](http://www.hawleyhousetas.com)

### **Irish Lodge**

Owners Sue and Peter Lodge have been working on this one-acre country garden for 13 years. In this time they have added a waterfall, rock walls and gardens and a gazebo as important structural components of this cottage style garden. Mass plantings of delphiniums, Russell Lupins and roses are the backbone of the garden. Sue and Peter’s dedication is spurred on by the pleasure the fertile garden gives them from spring right through until early autumn. Sue’s love of gardening was instilled in her from an early age by her grandfather and father. Irish Lodge has featured in *Your Garden* magazine and the local Advocate newspaper. The garden is in a high rainfall area, receiving 50 inches per annum, and is susceptible to frosts and unwelcome wildlife.

**Irish Lodge**, 5 Youngs Road, Irish Town 7330

Contact Sue and Peter Lodge: Tel: +61 3 6456-1333

### **Kaydale Lodge**

This three-acre rural garden is a true ‘family effort’. The current garden is six years old, and being part of a farming property, it is not restricted by natural boundaries. The unique features of the garden are its *fritillaria* ‘meadow’ and extensive rockery, bounded by the awe-inspiring ‘Jurassic Park’-like tree ferns (*Antarctica dixonia*, a Tasmanian native). These provide the protection for rare alpine plants and bulbs, including flourishing trilliums.

These, along with over 40,000 daffodils, are a picture to behold in the last week in **September and the first week in October**. The daffodils, bred by Robert, are now the responsibility of the daughters. Their interest in gardening started at an early age when they were given gardening books as children. Educated via distance education for the last four years of their schooling, they have gone on to achieve great things. They are members of the UK Royal Horticultural Society (Fritillaria Group), and British and Scottish Alpine Societies. Amarlie, 23, handles all the nursery work and propagating, including breeding a double pink hellebore, and Lesley, 21, cares for the gardens, their design and is a web designer. Kay, who established the original cottage garden, was inspired to have a garden similar to ones she knew in the New South Wales’ Blue Mountains. She feels that gardening is a good occupation for farmers, and in the case of the Crowdens, it has been combined with visitor accommodation and tea-rooms.

At an altitude of 1,800 feet, Kaydale garden thrives in spite of a harsh climate; the vegetable garden producing in excess of the family’s needs. At the end of November the blossom of 27 beurre bosc pears in the pear walk is a picture of beauty. In January/February, the thyme

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## Tasmania's Gardens Delight/9

lawn is ablaze with colour. Autumn brings spectacular colour with over **300 Japanese maples** (over 100 varieties) and 6,000 herbaceous peonies, grown under contract for the cut-flower export market, are an awesome sight! Kaydale Lodge is in the Australian Open Garden Scheme and *Blooming Tasmania* and has been recently featured in *Your Garden* magazine. Nearby natural attractions are the Leven Canyon, Preston Falls and Gunns Plains caves.

**Kaydale Lodge, 250 Loongana Road, Nietta 7315**

Contact Robert and Kay Crowden: Tel: +61 3 6429-1293

[www.kaydalelodge.com.au](http://www.kaydalelodge.com.au)

### Malunnah

In March 2000 Atika Rea, a well-known former Melbourne jeweller, purchased the property and started restoring the residence and outbuildings to its former beauty. After much back-breaking effort, the hectare of landscaped biodynamic garden is now producing amazing results, specialising in apothecary and edible herbs, together with berry fruits and vegetables. Biodynamics is an advanced form of organic agriculture, which was introduced by Dr. Rudolf Steiner in 1924. It follows a complex regimen to enhance soil structure and plant and animal health. The metamorphic flow-form of the Malunnah garden traces the plants' evolutionary change during the earthbound stage to the shape of the blossom. There is a strong parallel between this design and the human body. In the centre is the Malunnah symbol of the nest, aligned to the four compass directions. North-east there is correspondence to the head and nervous systems; south-west to the metabolic and reproductive systems. Careful matching of decorative and medicinal plants creates colour and therapeutic effects within each garden bed. These are beneficial for the inner organs. This backbone of the garden is surrounded by a food basket of perennial and annual plants surrounded by sunken swales and a wetland. On the outer edges are a nursery, straw-bale conservatory, stable and barn – a gathering place designed to facilitate community interaction. Research of biodynamic practice is constantly in action. Malunnah is a participant in the **Australian Open Garden Scheme**. Atika is also establishing biodynamic apple orchard in the Gunns Plains area in north-west Tasmania.

**Malunnah, 1 Malunnah Close, Devonport 7310**

Contact Atika Rea: Tel: +61 3 6423-2107

[www.atikariel.com](http://www.atikariel.com)

### Pigeon Hill

Fairie Neilson is a self-taught gardener, gardening on *very steep* country. Her 200-acre (X hectare) property was originally covered with native forest. She and her late husband set about clearing 100 acres, re-planting some of it with Tasmanian native trees. Of this, six acres can be called the 'uncultivated' garden, much of which is steep gullies that have been reclaimed from vigorous blackberries, bracken and other uncontrollable plants. Fairie was quick to realise that these gullies were full of very good soil, so she planted them out with rhododendrons - wallabies and possums do not find them palatable! Of particular note are

the many deciduous trees that have been planted, principally for their greater likelihood of survival, the structure they provide, and also for their leaf-fall, which helps to control weeds and provides the perfect environment for woodland plants. Among the trees are *ginkos*, *davinia invocularia*, *magnolia campbellii* and *sargentii*, *cornus controversa variegata*, **pinoaks**, **Yukon flowering cherry**, **Himalayan dwarf birch** and **Australia's only deciduous plant, the *nothofagus gunii***. These are complemented with conifers. The strongest collection in her garden is nerines, which add important mass colour around February. The garden is best in **October**. Fairie is an active member of the Australian Garden History Society and has guided many garden tours within Tasmania and mainland Australia and has been a contributor to the national magazine.

**Pigeon Hill, Breffny Road, Burnie 7320**

Contact Fairie Neilsen: Tel: +61 3 6433-0077

### **Wychwood**

Karen and Peter have been working on their one hectare garden since 1991. What started off as a bare paddock now contains birch groves, a heritage apple orchard, extensive borders, vegetable garden and woodland beds. The garden has a strong design element, with emphasis on curves, interesting vistas and a sense of cohesion. The owners being avid plant collectors, the garden contains a comprehensive range of hardy perennials, ornamental grasses, and interesting shrubs and trees, as well as over 80 species and old-fashioned roses. They have grown many of these from imported seed. In addition to 'living' structural hedging and espaliering, 'hard' structural elements include Scandinavian-style sheds and archways. Wychwood is set in a lush green farming valley, surrounded by the Great Western Tiers. The garden offers year-round interest because of its strong design element, and a sense of peace and relaxation. Autumn holds a lot of interest with late perennials, berries and fruit providing glorious colour. Annual rainfall is about 45 inches and heavy frosts can occur any month. Wychwood has a small nursery, specialising in hardy perennials and ornamental grasses, and a small gallery selling quality garden tools, gift lines and garden art.

Karen and Peter garden for the love of it, for what they believe looks and feels right, and for the pleasure it brings people. They also believe in working *with* the four seasons, instead of against them. Peter has formal horticulture qualifications and Karen developed her interest "thanks to genetics and lots of reading". They are in **the Australian Open Garden Scheme** and ***Blooming Tasmania***. Wychwood has featured in *Australian Country Style*, *Weekend Gardener* (both NZ and Australian editions), *40 Degrees South* and *Australian Horticulture* (to be published soon).

**Wychwood**, 80 Den Road (PO Box 161) Mole Creek 7304

Contact Peter Cooper and Karen Hall: Tel: +61 3 6363-1210; Fax: +61 3 6363-1210

Email: [enquiries@wychwoodtasmania.com](mailto:enquiries@wychwoodtasmania.com)

**[www.wychwoodtasmania.com](http://www.wychwoodtasmania.com)**

North Americans who are interested in receiving a FREE Tasmania Holiday Planner to learn more about Tasmania's great gardens, can now email [tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net). For additional information on travel to Tasmania, visit [www.discovertasmania.com](http://www.discovertasmania.com) or contact your travel planner to book your vacation.

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Tasmania

Discover Australia's natural state

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**AUSTRALIA'S FIRST LUXURY 'ART HOTEL'**  
**OPENS IN HOBART, TASMANIA**

**Hobart, Tasmania, Australia (August 2004)** – Officially opened October 1, 2004, The Henry Jones Art Hotel is Australia's first dedicated 'Art Hotel' and Hobart's only boutique five-star accommodation choice.

Throughout the hotel's foyer, halls, rooms and public spaces, more than 250 original, contemporary artworks are displayed showcasing Tasmania's emerging and leading artisans. Special, continuously changing permanent exhibits ensure a dynamic art experience for guests. Most works of art are available for sale and can be purchased online or at the property. Reminiscent of museum exhibitions, a free art catalogue is also available for each guest within their room.

In addition to 60 suites and standard rooms, many feature ultra-modern, all-glass translucent bathrooms with special lighting effects. This boutique property's crown jewel is the Art Installation Suite—complete with a private art gallery and balcony, overlooking the Henry Jones Atrium. Room rates range from US\$150 – US\$535 per night.

The IXL Long Bar, Steam Packet Restaurant, 'The Atrium' and 'Art Installation Room' event spaces, transform this boutique property into a full-service retreat. An on-site design and craft store specializes in Tasmanian furniture design and contemporary artwork in addition to an Aboriginal art gallery.

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'The Henry Jones' stands on Hobart's historic waterfront overlooking Salamanca Place, the site where Europeans first landed in Tasmania 200 years ago. Taking its name from a legendary jam business man, this innovative property stands within circa 1800 sandstone warehouses and the original IXL Jam factory building.

Award-winning Flora De Kantzow, best known for her work on Tasmanian 'hip hotel' Hatherley House, has designed the interiors, successfully fusing the 19<sup>th</sup> century architecture with ultramodern comforts and style. The site's colonial trading links with China and India has influenced De Kantzow design. Other décor features include soaring timber ceilings, restored machinery and an all-glass atrium.

Surrounding the hotel is Hobart's vibrant arts precinct filled with small art galleries, cosmopolitan cafes, boutiques and the Tasmanian Museum and Art Gallery.

For more information on The Henry Jones Art Hotel visit <http://www.thehenryjones.com>.

High-resolution images are available.

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## **TASMANIA, A BIRD WATCHER'S HIDEAWAY**

Tasmania's isolation and ancient landscape has created a natural haven for some of the world's unique birds. With 12 endemic species and nearly 200 other species of Australian birds throughout Tasmania and its 300 islands, it's a bird watcher's paradise.

Tasmania has a relatively small landmass, with 3,400 miles of coastline including sub-Antarctic Macquarie Island. Unlike mainland Australia, the landscape is mountainous, with rugged untouched valleys, snow-covered peaks, and broad sweeping buttongrass plains.

Tasmania's position in the Southern Ocean has also created a rich variety of habitats for its flora and fauna. On the western side of the island, swept clean by the winds of the Roaring Forties and washed by more than 100 inches of rain, there are coastal heaths, wetlands and dense rainforests of ancient Gondwana relics including Antarctic Beech (myrtle) and endemic softwood pines such as celery top, huon, pencil and king billy pines. On the warmer much dryer eastern side, the white sandy beaches drift into coastal heath, sheltered lagoons and dry eucalypt forests. Such a diverse landscape offers a mosaic of habitats in which birds can live.

With 40 percent of the island protected as World Heritage Area, national park or forest and marine reserves, Tasmania is the last haven for some of Australia's unique wildlife - the Tasmanian Devil, spotted-tailed quoll, pademelon, and bettong, along with slightly less exotic creatures such as the wombat, wallaby, kangaroo, platypus and possums in abundance.

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An important component in the development of endemic birds is through isolated or island habitats. Tasmania is one of the few places in the world where the entire island is identified as an Endemic Bird Area beside Amazonian Brazil, the Galapagos Islands and Mauritius.

All but two of Tasmania's endemic species are relatively widespread and easy to find. Spring (September to December) is always the best time to see birds, but Tasmanian endemics can be seen all year round.

### **TASMANIA'S 12 ENDEMIC BIRDS**

1. **The Strong-billed Honeyeater (*Melithreptus validirostris*)** is found throughout the eucalypt forests moving in small flocks.
2. **Black-headed Honeyeater (*Melithreptus affinis*)** are generally widespread, predominantly in eucalypt forests, and move in small flocks.
3. **Yellow-throated Honeyeater (*Lichenostomus flavicollis*)** is generally widespread but moves in singles or pairs.
4. **Yellow Wattlebird (*Anthochaera paradoxa*)** the largest Australian honeyeater, can be seen in suburban gardens, dry low altitude woodlands and alpine areas.
5. **Tasmanian Native Hen (*Gallinula mortierii*)** is often spotted on roadside verges or open fields and likes wet grasslands and pasture.
6. **Dusky Robin (*Melanodryas vittata*)** is stout and robust and likes lightly timbered woodlands.
7. **Tasmanian Scrubtit (*Acanthornis magnus*)** is very shy and prefers very wet forests, fern glades and rainforest areas.
8. **Tasmanian Thornbill (*Acanthiza ewingii*)** likes dense thickets and low scrub and is found around the state.
9. **Green Rosella (*Glossopsitta concinna*)** is Tasmania's contribution to the Rosella throng and is widespread.

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10. **Black Currawong (*Strepera fuliginosa*)** described by British ornithologist, John Gould, as having the call of a “hand organ out of tune” is found in wet and alpine area and lowland areas over the winter months.
11. **Tasmanian Scrubwren (*Sericornis humilis*)** travel singly or in pairs and prefer forests, woodland and dense undergrowth.
12. **Forty-spotted Pardalote (*Pardalotus quadragintus gould*)** was first described in 1838 by British ornithologist, John Gould, and is only found in two main areas: Bruny and Maria islands, with small colonies on some coastal areas in southeast Tasmania and Flinders Island.

Other stars on the list for birdwatchers are:

- **Grey Goshawk (white morph) (*Accipiter novaehollandiae*)** is seen singly or in pairs in rainforest, wet sclerophyll forest and woodland.
- **Beautiful Firetail (*Stagonopleura bella*)** travel singly, in pairs or small parties in sclerophyll woodland, tea-tree thickets and scrub – particularly coastal areas.
- **Pink Robin (*Petroica rodinogaster*)** travel singly or in pairs. Found in wet forests, rainforest and coastal tea tree scrub.
- **Swift Parrot (*Lathamus discolor*)** is found singly or in small parties; often seen flying at a great speed to feed. These birds prefer forests, woodlands, and parks gardens with blossoming eucalypts.

## CONSERVATION CASE STUDIES

### The Orange-bellied Parrot Project

In 1987 Mark Holdsworth of the Tasmanian Threatened Species Unit began working to save an endangered parrot species, which migrates every breeding season from the to the most isolated and ancient harbour in Australia – Port Davey, Tasmania. The South-West World Heritage Area is the only breeding ground for the Orange-bellied Parrot.

Since European settlement, the species' habitats in coastal New South Wales, Victoria and South Australia have deteriorated and food resources decreased. Adding to this pressure, poaching for the aviculture trade, and the impact of introduced predators, such as the European Red Fox, has

caused the Orange-bellied Parrot to decline from many thousands of individuals during last century. Work is underway to protect and enhance the winter habitats, however, the population has remained at less than 200 individuals over the last decade.

A major success of the recovery effort has been the establishment of captive breeding program in 1984, which now has a sustainable population of over 100 breeding birds. The aim of the initiative is to maintain a population of at least 150 individuals over the next 5 years. Excess birds are used to supplement the wild population at reintroduction sites across Tasmania and throughout the southern Australian mainland.

Visitors can visit the bird observatory at Melaleuca, which is only a 45-minute small plane flight south of Hobart from **October to March**, to try to spot this rare creature. A supplementary feed table is used to attract colour-banded birds to the site to enable identification of individuals, which in turn is used to estimate the population level.

### **The Case of the Forty-spotted Pardalote**

By the mid 1980s the Forty-spotted Pardalote populations of Tasmania were recognized as extremely vulnerable. This tiny, compact bird relies exclusively on the white gum (*Eucalyptus viminalis*) for their food source. Today, their main breeding areas are Flinders, Maria and Bruny islands – all located on Tasmania's east coast - but habitats are threatened by land clearing and the loss of the white gum.

In the early 1990s, Dr. Sally Bryant of the Tasmanian Threatened Species Unit set up a recovery plan focusing on Bruny Island (just south of Hobart). It was discovered that 90 percent of the remaining Forty-spotted Pardalote population of Bruny were on freehold land. Dr Bryant and the team decided to focus on educating the landowners and the local community on reforesting this land with white gums.

Working with the island's schools and local biologist Dr. Tonia Cochran, Dr. Bryant set out a concentrated tree planting and conservation program. The program is proving successful: in the original census of 1986 the colony of birds on Dr Cochran's property, called Inala, were estimated at just a dozen, 10 years later in 1996 the population had increased to 70 birds.

### RECOMMENDED WEBSITES

[www.dpiwe.tas.gov.au/inter.nsf/webpages/SJON-54B6NT?open](http://www.dpiwe.tas.gov.au/inter.nsf/webpages/SJON-54B6NT?open)

[www.birdsaustralia.com](http://www.birdsaustralia.com)

### INFORMATIVE BIRDING BOOKS

Watts, Dave, *Field Guide to Tasmanian Birds*, New Holland Press (Australia) 1999. \$A32.95 available at all good Tasmanian bookshops.

The following reference guides are also to be found in any good Australian bookshop:

Cayley, Neville W. *What Bird is That?* The Classic Guide to the Birds of Australia. Revised Field Edition. Angus & Robertson (1991)

Pizzey, Graham & Knight, Frank, *Field Guide to Birds of Australia*, Angus and Robertson, 1997.

Slater, Peter, Pat and Raoul, *The Slater Field Guide to Australian Birds*, Landsdowne Press (Australia).

Simpson, Ken & Day, Nicolas, *A Field Guide to Birds in Australia*, Penguin (Australia) 6<sup>th</sup> edition.

### BIRDING TOUR OPERATORS

Inala Nature Tours	<a href="http://www.inalabruny.com.au"><u>www.inalabruny.com.au</u></a>	Tel: +61 3 6293-1217
East Coast Eco Tours	<a href="mailto:easteco@bigpond.com"><u>easteco@bigpond.com</u></a>	Tel: +61 3 6257-3453
Maria Island Walk	<a href="http://www.mariaislandwalk.com.au"><u>www.mariaislandwalk.com.au</u></a>	Tel: +61 3 6227-8800
Flinders Island Adventures	<a href="mailto:jamesluddington@bigpond.com"><u>jamesluddington@bigpond.com</u></a>	Tel: +61 3 6359-4507

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## **TASMANIA'S FABULOUS FOOD AND WINE**

Tasmania's latitude of 40 degrees south has given the island a distinct "unfair advantage". It is one of the few places in the Southern Hemisphere that can grow the same food as is grown at 40 degrees north in the most populous areas of Europe and Asia – but with the added bonus of the world's cleanest air, unpolluted waters and fertile soils. The cool climate provides a longer growing season and slow ripening of produce for full flavour and premium results. Tasmania has ideal growing conditions for seafood and farmed Atlantic Salmon, award-winning cheeses and wines, some of Australia's best beers, mouthwatering berries, specialist products like saffron, black truffles, olives, honey from the World Heritage Area, wasabi, walnuts ... and much more.

Tasmania is also GM free and has a moratorium on commercial production of Genetically-Modified crops. Here's a sample of the many delights grown on the island.

### **GOURMET FOOD AND PRODUCE**

#### **Southern Tasmania**

- **Biscottelli** - These delicious biscuits were once hand made and baked by Chris in her home kitchen, then delivered to the local deli's and food stores. Today, Biscottelli is moving into the Sydney market and the baking is sub-contracted out with Chris taking care of the administration and marketing. Flavors include: orange and cardoman, horney little devils (rich chocolate); Tasmanian Tartan shortbread. In 2003, Chris won the Westpac Business Woman of the Year Award.  
Tel: +61 3 6239-1456; Fax: +61 3 6239-1685; Email: [biscottelli@bigpond.com.au](mailto:biscottelli@bigpond.com.au)
- **Doran's Fine Foods** - This factory outside Huonville makes wonderful fruit preserves and juices. The all-fruit jams have no sugar added and have proven particularly popular with the Asian market – a major export region. Significant numbers of visitors have arrived in Tasmania with a request to tour operators to take them where "the wonderful jams are made". Jams are produced from Tasmanian fruit – with the exception of oranges from South Australia for the marmalade – at Grove in the Huon Valley, one of Australia's best-known apple and berry growing regions. The company has historical significance nationally as Australia's oldest surviving jam producer, founded in 1834. Tearoom and Visitor Centre open 7 days. Contact Mike Swinburne Tel: +61 3 6266-4377.

**[www.doransjams.com](http://www.doransjams.com)**

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- **Dry Ideas** – Jane Brown, a home economist and her husband, Gordon, a scientist have developed a method of drying sour cherries which leaves them glossy and succulent. They lend themselves beautifully to slow cooked game dishes. Tel: +61 3 6239-6411.
- **Herbal Teas** – see the Organic Suppliers section.
- **Hill Farm Herbs and Tracklements** – Mary Walker produces premium relishes and herb vinegars, as well as award-winning mustards at Middleton, which overlooks the D'Entrecasteaux Channel and Bruny Island in Tasmania's south. Tel/Fax: +61 3 6292-1604.
- **Huon Valley Mushrooms** - High quality Tasmanian white, honey brown, shitake and oyster mushrooms are sold from the cellar door daily and exported to Japan. The visitor centre at Glen Huon, in the picturesque Huon Valley offers tours by appointment. Contact Manager Michael Brown Tel: +61 3 6266-6333.
- **Kate's Berry Farm** - This small farm at Swansea offers an exquisite range of berries when in season from November to December. Superb jams, ice creams and berry wines are available year-round at the farm overlooking Great Oyster Bay. Contact Kate Bradley on Tel: +61 3 6257-8428.
- **Lark Distillery** – This facility offers a range of bush liqueurs from its Hobart distillery, using ingredients such as pepper berries gathered by Lyn Lark from Tasmania's alpine heathlands. The berries are also used by the Lark Distillery to flavor premium malt whisky. Also available is makes a wonderful Apple Schnapps. A tasting center and retail outlet is located at 13 Davey St Hobart, where visitors can watch the copper vats in operation or sit at a table outside, overlooking Mawson's Place and the docks. Tel: +61 3 6231-9088.
- **Olive oil** - Attilio Minnucci is Tasmania's olive oil pioneer, producing cold pressed oil in the Huon Valley south of Hobart, Tel: +61 3 6223-5002.
- **Ashbolt Olive Oil** - Inspired by Attilio Minnucci, who pioneered the Tasmanian olive oil industry, Bob and Anne Ashbolt planted their first olive trees in 1995 in the hop and poppy growing area of the Derwent Valley, about 30 minutes west of Hobart. In September 2001 they won their first gold medal for extra virgin olive oil at the Wrest Point Royal National Fine Food Awards in Hobart; since then they have won two more. The Ashbolt's grows frantoio olives from Tuscany alongside poppy fields and grazing beef cattle in the Derwent Valley. In 2002 the Ashbolts had 400 olive trees on 1.6 hectares with plans to extend the grove by an additional hectare each year over the next five years. Anne also produces Annie's Elderflower Bubbly, a non-alcoholic champagne-style beverage and makes alcoholic elderberry wine, crab apple jelly and quince jam. The Elderflower Bubbly is made from an ancient recipe, which Anne considers unique outside the United Kingdom. Contact Bob and Anne Ashbolt Tel. +61 3 6261-2203 or cell +61 408 130 948.

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## Tasmania Food & Wine/2

- **Saffron** - Tass-Saff was established at Cygnet, in the Huon Valley, in 1994 and is thought to be the prime saffron producer in Australia. The annual crop harvested in April when the flower blooms fits into a car glove box. Contact Nicki and Terry Noonan on Tel: +61 3 6295- 1921.
- **The Island Fudge Factory** - This delight sits among the ruins of the Convict Female Prison in South Hobart with a Garden of Remembrance to honour the women and their children imprisoned in the 19<sup>th</sup> century. Tel: +61 3 6223-3233.
- **Thorpe Farm, Bothwell** – This farm produces what many consider the best goat cheese in Australia - Tasmanian Highland Cheeses. John Bignell, a sixth generation Tasmanian, farms the land of his forebears but has left behind the cabbages and potatoes his granddad farmed to more innovative options. He produces old fashioned stoneground Rye flour marketed under the name of Tasmanian Highland Watermill and is growing wasabi, known as Japanese horseradish, as well as salsify. Tel: +61 3 6259-5678; Fax +61 3 6259-5678.
- **Truffles** - Perigord Truffles is the first company in Australia to develop a black truffle industry. Co-chairman, Duncan Garvey and Peter Cooper, succeeded in harvesting their first truffles in 1999 from a farm run by Tim Terry in Deloraine. On Bastille Day 2000, the second crop was launched to the French media in Sydney, making it the first time fresh truffles had been eaten on Bastille Day. The southern hemisphere season runs from the end of May and continues through to September and the company aims to supply the northern hemisphere in its off-season. In the southern winter, 2003, growers are reporting indications of a good harvest. Contact Duncan Garvey: Tel: +61 3 6266-4213 or +61 419 341 906; email: [Duncan@perigord.com.au](mailto:Duncan@perigord.com.au) or Peter Cooper Tel: +61 3 626-2213; email: [peter@perigord.com.au](mailto:peter@perigord.com.au) or [www.perigord.com.au](http://www.perigord.com.au).
- **Vegetables** - Since the late 1970s a community of these tough Hmong hill tribespeople from Indo-China have been growing vegetables (so nutritious the vegetables almost glow!) on their own land at various spots around the State. They sell them at Salamanca Market in Hobart. Hmong Community Liaison officer is Vu Thaow, Tel: +61 3 6234-2545 (wife Chue Thaow cell: + 61418 586 993).
- **Yolla** (pronounced *Oola*) - Mutton birds, traditional fare of Tasmanian Aborigines, are harvested on Bass Strait islands around March and April each year, and are only available for about a month, in season. Contact Creative Chicken. Tel: +61 3 6273-5567 or Amos Butchery, Tel: +61 3 6272-7008.

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## Northern Tasmania

- **Anvers Chocolates** - Belgian chocolate-maker, Igor Van Gerwen, is based in Tasmania's north west, making exquisite chocolates from premium Tasmanian milk. The House of Anvers opened in 2002 at Latrobe, near the city of Devonport, in the historic property, Wyndarra Lodge. Visitors can see the fine chocolates being made before indulging themselves at the tasting centre. The café specializes in a variety of cacao drinks, freshly-ground coffees, French-style breakfast and light lunches featuring Tasmanian food. A display of antiques related to chocolate-making showcases the history of chocolate. Tel. +613 496 1268; Fax: +61 3 6496-1050 or Email: Anvers@bigpond.com.au.
- **Buckwheat for soba noodles** - In April and May each year buckwheat is harvested for soba noodles produced in Japan by Shiratori Flour Mills at Narashino City, near Tokyo. Heazlewood Seeds oversees production – contracted to 15 Tasmanian producers – and began supplying buckwheat to Shiratori in 1990. They have been the sole Australian buckwheat supplier to the company since then. It is grown in a chemical-free process and exported as whole grain to Japan, where Shiratori dehulls it, mills it for flour and supplies it to many of Japan's elite restaurants. Contact Brenton Heazlewood, Tel: +61 3 6397-3458, Cell: +61 618 133 887 or after hours Tel: +61 3 6397-3313.
- **Emu** - These gigantic birds grown and processed at Flowerdale Emu Farm in the north-west of the State near Wynyard. Contact Peter Atkinson, Tel: +61 3 6442-3911
- **Green Tea** - Just near Ian Farquhar's wasabi farm the Department of Primary Industries, Water and Environment is growing green tea. Tel: +61 3 6233-6813.
- **Highland Herbs**, Libby and Greg Maulder at Liffey. Tel: +61 3 6397-3461.
- **Lenah Game Meats** – Agricultural science graduates Katrina McKay and John Kelly, recognised an opportunity to harvest native animals that feed in their natural habitat and therefore are healthier and do not require environmental intervention. Their business, Lenah Game Meats, is the only Australian company that is licensed to harvest possums and wallabies for consumption.

The possum meat is popular in Hong Kong, Macau, China and in Sydney, Australia, because it fits with the Cantonese culinary tradition, where food is harvested from the wild rather than farmed and is considered to be spiritually in harmony with its environment. The possum fibre is sent to New Zealand, where it is combined with 18 micron wool for production of soft, cashmere-like sweaters.

Lenah wallaby is sourced from animals less than three years of age, grazing on lush pastures. It is exported to restaurants in Germany and France as exotic game meat that complements venison, quail, squab or rabbit.

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### Tasmania Food & Wine/3

"Possums or wallabies do not require growth-promotants, antibiotics, specialised feed or clear-felled paddocks," John Kelly says. He makes marinated wallaby kebabs, salami and sausages, juniper-smoked and pepperberry wallaby, bush tomato salsa and bush tomato chilli. Tel: +61 3 6326-7696, email: [lenah@bigpond.net.au](mailto:lenah@bigpond.net.au)

- **Nashi pears** - These delicious pears are harvested and sold by Sweetwater Pears, Los Angeles Rd, Dilston between February and May. Tastings available at the "cellar door". Tel: +61 3 6328-1491
- **Tazziberry** – Burnie chef, Bernhard Jenni, has established what is believed to be the world's only commercial production of the tazziberry at the Twin Creeks Alternative Nursery. Its a small bright red fruit which grows wild throughout Chile in South America and is known as the Chilean guava or myrtus berry. In an approach similar to New Zealand, which took the Chinese gooseberry and developed it as kiwi fruit, Bernhard has trademarked the berries, under production on about 20,000 shrubs grown by almost 50 Tasmanian farmers, as the Tazziberry. They are the size of a small blueberry and have a taste described as a cross between pineapple, strawberry and apple. The berries so far are used in liqueur, in a gourmet range of smoked sausages and are being tested for use in cheeses and Tasmanian icecream. Tel.: +613 6433-1456.
- **Waterhouse Asparagus** – Phillip and Lucy Headlam grow asparagus of the finest quality, primarily for restaurants, in the sandy soils of north-east Tasmania. The three grades range from extravagantly plump 'jumbo' giants to the delicate and whippy pencil 'thin' spears. Contact Philip & Lucy Headlam Tel: +61 3 6355-2223.
- **Wasabi** – This popular Japanese ingredient is cropped on an commercial basis by Ian Farquhar and the Department of Primary Industry at Winnaleah, north-east Tasmania. Tel: +61 3 6354-2310. See also John Bignell at Thorpe Farm (above).
- **Tamar Valley Dairy** – This dairy crafts award-winning yoghurt, and Gold Award Fetta Cheese. Tel: +61 3 6334-7220.
- **Lacrum Dairy Farm** - Milan Vyhnaek, Managing Director and Chairman, settled in Tasmania from the Czech Republic in the 1950s. Since setting up his original cheese factory in the early 1980s (Lactos Pty Ltd at Burnie, which he subsequently sold – see below), he has put Tasmania on Australia's cheese map. Lacrum operates in the far north west as a dairy farm and cheese producing enterprise with a visitor experience. Tel: +61 3 6452-2653.

- **Lactos Tasmania** - Known for brie, camembert, True Blue, Deep Blue and Red Square cheeses to name a few, thus Tasmania cheesemaker's signature cheese, Cradle Mountain Deep Blue, won the award for best blue cheese in the 2000 Australian Good Taste Specialist Cheese Awards. There is a tasting centre in Burnie.  
Tel: +61 3 6433-9255.

- **Ashgrove Farm Cheese:** Cheesemaker Jane Bennett studied cheesemaking with two of Britain's best farmhouse cheesemakers. She also worked for Alvis Brothers in Somerset on the edge of the Mendip Hills, home of Cheddar Gorge and cheddar cheese. She is Production Manager of the Ashgrove factory, located on the family dairy property at Elizabeth Town. It is the only company in Australia to specialise in the production of English country-style cheeses. Varieties include Creamy and Tasty Lancashire, Rubicon Red (a Red Leicester style cheese), Double Gloucester, Cheshire and Mature and Vintage Cheddar. The business also produces a cheese unique to Ashgrove called Bush Pepper, featuring the spicy flavour of the Tasmanian Native Pepper Berries.

The newest venture for Jane Bennett has been the creation of **Wild Wasabi Cheese**, which has created its own small sensation in the Japanese market. Development of the wasabi-flavoured cheese at Ashgrove took five years. Experimentation first began in 1998 when Ian Farquhar, a farmer from Winnaleah in north east Tasmania offered some of his new crop of wasabi to trial in the cheese. A number of experimental cheeses were produced until a successful recipe was developed in early 2003. Both the stem and leaf of the Tasmanian grown wasabi are used in the production of this unique cheese. Ashgrove Wild Wasabi cheese is a very smooth textured club cheese. The mottled green colour is achieved through the use of the wasabi leaf.

Jane was 1997 Australian Rural Woman of the Year. Contact Tel: +61 3 6368-1105.  
Website: [www.ashgrovecheese.com.au](http://www.ashgrovecheese.com.au)

- **Pyengana Dairy Company** - Located in Tasmania's northeast, this dairy is known for excellent aged cheddar. The Healey family began making cheeses in this deep green fertile valley in 1895; the valley receives more than 40 inches of rainfall each year. Its cloth-bound 12-month-old matured cheddar in 2000 won, for the second year running, the award for Australia's best cheese as well as best cheddar in the Australian Good Taste Specialist Cheese Awards. Open daily. Contact Jon Healy, Tel: +61 3 6373-6157
- **Honey: Robert Stephens at Mole Creek**, near Deloraine, makes some of Australia's best Leatherwood honey. Each spring he goes off into our World Heritage Areas to place his hives. Tel: +61 3 6363-1170.

- **Tasmanian Honey Company** - Located at Perth near Launceston this company, processes wild honey using a unique cold temperature technique and is working towards organic certification. It produces leatherwood honey with a purity level as high as 99% (compared to the international standard of 70%), as well as honey fruit spreads that blend meadow honey with fruits such as apricot, apple, strawberry, orange and pineapple, as well as ginger. Honey is packaged in beautifully decorated cans. Contact Julian Wolfhagen, Managing Director, Tel: +61 3 6398-2666 or Email: [tashoney@microtech.com.au](mailto:tashoney@microtech.com.au).
- **The Tasmanian Sausage King** - Thomas Beuke of Blackforest Small Goods won first and third prize at the Australian National champions in February 2003. He offers European style smallgoods using local meats – including wallaby and venison. Tel: +61 3 6334-4300; Fax: +61 3 6326-8477, Cell: +61 410 319 094
- **Tasmania Gourmet Sauces, Evandale** - Tim and Julie Barbour use the finest Tasmanian produce to create sauces, relishes, chutneys – such as Strawberry chilli, Cumberland and Thai chilli, tomato relish and chocolate sauce. Their sauces are sold nationally through David Jones. The Barbours also run Tasmania's largest topiary nursery. Tel: +61 3 6391-8437; Email: [tjb@trump.net.au](mailto:tjb@trump.net.au)
- **Walnuts** – Webster Ltd will build its 2002 walnut harvest of 20 tons to an anticipated 4000 ton during the next decade. The current harvest figure is well on the way to filling Australia's annual demand for walnuts in the shell, all of which have been imported. **Webster Walnuts Tasmania** is developing world-scale production that is already the biggest in the Southern Hemisphere. By 2003 it will have about 180,000 trees producing at its Swansea and Cranbrook orchards on the east coast, with another 80 ha in joint ventures with farmers in the Tamar Valley in the north, the north west coast and the Coal River Valley in the south. The premium walnuts will be exported primarily to Germany. California has about 90,000 hectares of walnut orchards producing up to 250,000 tonnes of in-shell walnuts per year. China produces about the same quantity annually, from many seedling trees scattered over a huge area. Webster's walnut specialist is Leigh Titmus, Tel: +61 3 6238-0300. [www.websterltd.com.au](http://www.websterltd.com.au).

## King Island

- **King Island Dairy** – King Island was judged Grand Champion Cheese at the Australian Grand Dairy Awards in 2003. Its Endeavour Blue won the coveted Grand Champion Cheese for the second time in four years; King Island Black Label Cloth Matured Cheddar was named champion aged Cheddar Cheese; King Island Stormy – champion washed rind; and King Island Pure Cream – champion cream. In 2000, its Roaring Forties Blue was named champion at the International Fancy Food Show in New York, beating more than 300 international cheeses, with stiff competition from traditional European cheeses.

Ueli Berger is King Island's head cheesemaker. Originally from Switzerland (the tiny village of Inkwil, near Bern), Ueli started cheesemaking at the age of 17. Contact Marketing Manager Janine Guest, +61 3 9868-9706, or [www.kidairy.com.au](http://www.kidairy.com.au).

## SEAFOOD

- **Abtas** - Abtas produces green lip, black lip and hybrid abalones in onshore concrete tanks with the water being pumped from the mouth of the Tamar River. A private company established two and a half years with Adriaan Van Huissteden as Operations Manager, the company supplies the domestic market and is looking overseas for export opportunities. Contact Clarence Point (Garden Island) Cell: +61 3 407 770 346
- **Dunalley Fish Market** – This market, on the way to Port Arthur Historic Site and the Tasman Peninsula, specialises in crayfish, oysters and fin fish. Visitors can stop in and see a working fish processing plant as well as purchase fish straight out of the ocean. Bruce Chambers, Tel: +61 3 6253-5428
- **Barilla Bay Seafoods** – One of the largest producers of Pacific oysters in Tasmania. The cold, clean waters of southern Tasmania, and meticulous aquaculture techniques provide for year round consistent oyster production. By December 2003 David will have a 120-seat restaurant and Oyster Museum operating. Visitors can purchase airline/travel packs of oysters to take home. Contact David Forrest Tel: +61 3 6248-5458 or [barilla@tassienet.com.au](mailto:barilla@tassienet.com.au)
- **Eels Australis** - John Ranicair is the son of smokehouse pioneers Sue and Piers Ranicair who owned and operated a Tasmanian Smokehouse until 1994. Eels Australis produces and sells live, raw and smoked eels for the local, domestic and overseas markets. The glass eels or elvers are collected and when grown, are then transported live or cleaned, gutted and frozen. The smoking process is done in mechanical kilns with the eels suspended over slow burning Tasmanian hardwood smoke. Tel: +61 3 6362-2539; Fax: +61 3 6362-2902; Cell: +61 3 417 335 788
- **Freycinet Marine Farm** - Some of the best oysters in Tasmania are available from this farm, run by Andrea Cole at Coles Bay on the East Coast. Diagnosed with Multiple Sclerosis, Andrea has overcome great difficulties to build this impressive oyster farm, which boats visitors out to the oyster beds to eat oysters fresh from the water. Popular with guests at nearby Freycinet Lodge. Tel: +61 3 6257-0140.
- **Oyster Bay Oysters** - North of Swansea and just before Little Swanport is one of the original oyster leases on the east coast. Run by Colin Dyke and his son, the area produces the plumpest succulent oysters in crystal clear waters with plans to start farming baby abalone. Tel: +61 3 6257-7466

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- **Petuna Seafoods** - This is the only fish farm in Australia supplying ocean trout 12 months of the year and is Tasmania's largest multi-species seafood operator. Located at Devonport, on the north west coast, the company's proprietors Una and Peter Rockliff have a friendship with one of Australia's top chefs, Tetsuya, who personally selects seafood and fish from them for his Sydney restaurant. Petuna in 2002 recruited celebrity chef, Christian Heidenreich, to develop new products. Heidenreich was executive chef at the Sheraton Mirage in Port Douglas and has cooked for Prince Charles and Princess Diana, movie stars, royalty and politicians, including former US President, Bill Clinton. Contact Christian  
Tel: +61 3 6427-9033 or Email: [Christian.Petuna@tassie.net.au](mailto:Christian.Petuna@tassie.net.au). or [www.petuna.com](http://www.petuna.com)
- **Pirates Bay Octopus** - Justin and Hazel Tapson harvest the octopus from the pristine waters off Marrawah, on the far north-west coast, for jars of the pickled delights. Tel: +61 3 6457-1391.
- **Salty Seas** - This company won a Jaguar Award for Excellence in 2002 in the Primary Produce category. It sources and processes a huge range of seafood products for restaurants in Sydney and Melbourne – wild dive-harvested clams, periwinkles, angasi oysters, wild mussels, giant pacific oysters, cultured pacific oysters, scalefish including mowong and wrasse, Tasmanian stripey trumpeter, garfish and flathead. Fifteen tons of live fish direct to Chinese restaurants in Sydney and Melbourne each week, as well as 200 dozen giant oysters (up to 16 inches in length). Not bad for a business that began in 1998 as a youth employment project! “The secret ingredient is Tasmania's pure waters,” says former trainee and now co-operator, Anita Paulsen. Tel/Fax: +61 3 6376-1252 or Email: [saltyseas@bigpond.com.au](mailto:saltyseas@bigpond.com.au).
- **Spring Bay Scallops** - Australia's first commercial-scale scallop aquaculture operation, the company also produces abalone, mussels and oysters. For the first time in more than six years wild scallops are being sustainably harvested off Tasmania's east coast. The company, which is the only one in Australia to farm scallops, supplies the Flower Drum restaurant in Melbourne. Contact: Phillip Lamb Tel: +61 3 6257-3614 or email [Plamb@springbayseafoods.com.au](mailto:Plamb@springbayseafoods.com.au)
- **Tasmanian Abalone Farm, Swansea** - Tasmania supplies a quarter of the world's abalone, much of which is gathered in the wild. Farming both blacklip and greenlip abalone, most of this product is frozen or canned for the Asia market. However, a successful aquaculture industry is emerging in cocktail-sized abalone. Abalone is also harvested in Africa, Chile and California. Tel: +61 3 6257-8403

# TASMANIA WINES

## Industry overview

- According to the Vineyards Association of Tasmania (VAT), the State's wine industry is maturing nicely.
- The State has 143 vineyards, totaling more than 1400 acres.
- Along with winery infrastructure, this represents a capital investment of more than \$US37m and an employment base of about 400 people.
- Tasmania produces about 0.5% of Australia's wine (as a context, Australia produces about 3% of the world's wine) but is recognized as a producer of premium and ultra-premium wines for domestic and export markets. It is expected to double the planted area of vines in the next five years.

The long growing season and relatively dry ripening period means that Tasmania is well suited for Sparkling wines, aromatics (Riesling, Pinot Gris, Gewurztraminer), Sauvignon Blanc (more like the NZ style), and Pinot Noir. The 2002 vintage achieved nine gold medals in a lineup of 60 wines at the Tasmanian Wines Show (judged by James Halliday, Huon Hooke, both respected Australian wine writers, and Larry McKenna, Pinot expert from NZ).

Starting with the release of the first vintage of Jansz in 1989, Tasmania rapidly became known for the quality of fruit for the production of sparkling wine. The State provides the fruit for five of Australia's top 10 sparkling wines, as well as its own products, such as the acclaimed Pirie brut.

## Vineyards and wineries

- **Pipers Brook Vineyard** in the Tamar region, is Tasmania's largest wine producer and exporter and a regular award-winner. It has attracted international acclaim for its sparkling *Pirie*, which one leading United Kingdom daily newspaper claimed was the best sparkling outside Champagne in France. Contact Michele Round, Tel: +61 3 6382-7527, Fax: +61 3 6382-7226, Email: [enquiries@pbv.com.au](mailto:enquiries@pbv.com.au) or [www.pbv.com.au](http://www.pbv.com.au).
- **Moorilla Estate** - In the 1950s was a founding vineyard for the State's modern wine industry. Moorilla has a licensed restaurant specialising in its own popular wines, a formal Reception Centre and an US\$8 million private museum open to the public. It also has five-star chalets overlooking the Derwent River. In 2005, Moorilla Wines will be available in the United States.

- Beginning January 2005, wine connoisseurs in the US can purchase some of Australia's best cool climate wines from Tasmania's Moorilla Estate - **Reserve** (pinot noir, syrah, chardonnay), **Winter Collection** (Bordeaux styles: cabernet sauvignon, merlot). Both the **Moorilla Estate White Label**, premium varieties ideal for cellaring and **Moorilla Black Label**, perfect for consumption on release and medium-term cellaring, are available Tel. +61 3 6249-2949; Fax: +61 3 6249-4093, Email: [wine@moorilla.com.au](mailto:wine@moorilla.com.au).

### **Flying high**

In mid-2002, Qantas Airways selected three Tasmanian pinot noirs for its first-class and international wine list. The wines were from the 2001 Pipers Brook Vineyard vintage and the much-vaunted 2000 vintage for Wellington and Panaroma vineyards. The pinots were made by Andrew Pirie, Andrew Hood and Michael Vishacki respectively.

### **Wine tours**

- **Coal River Valley Wine Tours** – Operated by Gavin Shaw in the south, the tours cover many of the boutique vineyards located in the Coal River Valley and around the historic township of Richmond. The operator is also happy to run tours in the Huon Valley and D'Entrecasteaux Channel wine regions, south of Hobart. Cell: +61 500 505 115 or Email: [crvwinetour@bigpond.com](mailto:crvwinetour@bigpond.com).
- **Tiger Wilderness Tours** - Providing tours in the north of small and large Tamar Valley and Pipers Brook wineries, guests get a 'bus driver's wine tasting lesson' en route and vineyard stopovers include a walk and a talk among the vines. Nearby scenic lookouts and forest trails add interest. Tel: Lee Freestone +61 3 6394-3212 or for more information visit [www.tigerwilderness.com.au](http://www.tigerwilderness.com.au).

## **BEER AND PURE WATER**

- **Beer - J Boag and Sons** claims its premium beer is the "most awarded beer in Australia's brewing history". The brewer, based in Launceston, has a tradition of more than 100 years of brewing and its premium lager got the nation's seal of approval with a grand champion award at the Australian International Beer Awards. For the full list of successes, see Awards section below. Contact Marketing Manager Lyndon Adams on Tel: +61 3 6230-9111 or email [ladams@boags.com.au](mailto:ladams@boags.com.au).
- **Beer – Cascade Brewery** has lifted the bar in the world of beer, with the launch in April 2002 of First Harvest Ale opening up the new brewing category of "super premium". It is made from fresh hops from the first day of harvest, hand-stripped straight from the vine and pure water from tasmania's wilderness for brewing. The brewery is Australia's oldest and is located five minutes from Hobart's centre, with Mt Wellington behind it. Built in the early 1830s, the brewery has a magnificent freestone Georgian façade. Contact Marketing Manager Richard Gerathy on Tel: +61 3 6221-8300.

- **Pure water – Cloud juice** is a King Island company that produces a “designer” water sold in retail outlets around Australia and internationally, including the chic water bar of the Parisian outlet, Colette and was also featured in French *Vogue* magazine in early 2002. Laboratory analysis has established that King Island Cloud Juice has a mineral content that is 400 times purer than World Health Organisation standards require for drinking water. It is stocked in Sydney at Simon Johnson, Five Start Gourmet Foods and Jones the Grocer, in Melbourne at Foodchain. Contact owner Duncan McFie Cell: +61 428 621 761 or Email: [cloud.juice@telstra.com](mailto:cloud.juice@telstra.com).
- **Cape Grim Water Company** sources its water from the rain falling on Tasmania’s northwest tip – near the international air testing station at Cape Grim. The air coming across this area is believed to be the cleanest in the world and is used as the baseline against which the rest of the world’s pollution levels are measured. According to the company, the average city air purity ranges between 10,000 and 300,000 particles/cubic metre, but the water gathered by them at Cape Grim is collected when the air purity is between zero and 600 particles per cubic metre. Cape Grim water is served by Qantas Airways to its business class clients. [www.capegrim.com.au](http://www.capegrim.com.au)
- **Spring water and ice – Eski Ice Pty Ltd** produces Diamond Still Spring Water and Diamond Ice disposable ice trays using natural spring water from clouds formed in the path of the Roaring Forties. Water is gathered from a pristine Tasmanian Highlands natural spring in the Great Western Tiers. Proprietor and self-made man, John Gall, is passionate about the water – “Tasmania is one of the last great catchments for natural, pure water that you can drink straight out of the Earth”. His business was one of the first in Australia to produce party ice. Tel: John Gall on +61 3 6234-5577, Email: [info@eski-ice.com.au](mailto:info@eski-ice.com.au) or [www.eski-ice.com.au](http://www.eski-ice.com.au).

## PROVIDORES

- **The Mill Providore and Gallery, Ritchies Mill, Launceston.** Owners Alice McCord and Paul Bradbury opened The Mill Providore and Gallery in May 2002. Their vision is to provide customers with access to quality specialist foods from Australia and overseas. They offer the best in French and Tasmanian cheeses, small goods and olive oils, along with top quality culinary equipment.

Their latest addition is a handmade chocolate cupboard featuring mouth-watering morsels from Tasmania, Melbourne and Sydney. Calstock owner and chef, Remi Bancal, sends in his traditional terrines and rilletes to town from Deloraine. The Gallery also specialises in Tasmanian and interstate quality crafts. Ritchies Mill was Launceston’s original flourmill and houses The Mill Gallery, Providore Shop and Stillwater Restaurant. Tel: +61 3 6331-0777; Fax: +61 3 6331-1088; Email: [info@themill.net.au](mailto:info@themill.net.au) or [www.themill.net.au](http://www.themill.net.au)

- **Wursthaus** - As the name implies this delicatessen, just off Salamanca Place in Montpelier Retreat, is a favorite among many Hobartians offering the best in Tasmania – featuring island gourmet small goods, wine and ready-to-cook meals. Tel: +61 3 6228-2612.

## EATING OUT

### *Hobart*

- **Lebrina** - 55 Main Rd New Town, Hobart Tel: +61 3 6228-7775. Meals are lovingly prepared by chef Scott Minervini, who follows the Slow Food philosophy of food preparation and dining at this restaurant located in an elegant 1840s colonial home.
- **Kelleys** - 5 Knopwood St Battery Point, Hobart, Tel: +61 3 6224-7225. Enjoy the atmosphere of the historic cottage in the village area of Battery Point where a mainly seafood menu, prepared with great skill by the Kelley brothers. Ask to try *Accidental Occy* – the most tender treatment of octopus you will ever taste.
- **Mures Fish Centre**, Constitution Dock, Hobart. Head upstairs for restaurant dining and downstairs for café-style fish and chips, and Orizuru - a sushi bar. Tel: +61 3 6231-2121.
- **Fish Frenzy**, Elizabeth Street Pier, Hobart. Try this trendy eating place for fish and chips – served in butcher’s paper cones. There are good batters to choose from and tasty selection of fish curries, fish cakes and Asian flavored dishes. Tel. +61 3 6231-2134.
- **T42 Bar and Restaurant**. This is one great spot to meet for glass of wine and their fish and chips aren’t bad either. Tel: +61 3 6224-7742
- **Jackman and McRoss Bakery and Cafe**, cnr Kelly Street & Hampden Rd, Battery Point. A popular bakery in Hobart’s historic village suburb of Battery Point. Guests can eat in or take out savory and sweet pastries, croissants, breads and amazing pies. Run by Chris Jackman, Justin McRoss and Merida McRoss. Tel. +61 3 6223-3186.
- **Meadowbank Estate** is on the Southern Wine Route and 15 minutes from the centre of Hobart, en route to the historic Richmond village. The restaurant and upstairs Tower Art Gallery have stunning rural and water views. Popular master chef, Graeme Phillips, presents a menu featuring fresh local produce, particularly seafood and game, accompanied by Meadowbank’s own wines, such as the medal-winning Grace Elizabeth Chardonnay and the Henry James Pinot Noir. Contact David Paynter, Business and Marketing Director Tel: +61 3 6248-4484, Fax: +61 3 6248-4485 or Email: [office@meadowbankwines.com.au](mailto:office@meadowbankwines.com.au).

- **Stucki's Farm House** is located in the Coal River Valley, north west of Hobart. Restaurateurs Christian and Geraldine Stucki run the Mediterranean-style farmhouse restaurant overlooking the vineyards and a relatively new olive grove. Chris is a specialist in game meats and his venison is superb. They are open Thursday through Sunday. Tel: +61 3 6268-0299.
- **Cumquat on Criterion** has some of the best coffee around and a tempting, reasonably-priced menu. Fantastic for an early breakfast and popular for lunch. 10 Criterion St, Hobart. Tel +61 3 6234-5858.
- **Machine Laundry Café**, in lively Salamanca Square, offers a unique blend of facilities. Enjoy an all-day breakfast or an interesting lunch while watching your laundry dry. The café attracts an eclectic crowd. Look out for the café's saucy postcards. Proprietor Robyn Brake, Tel: +61 3 6224-9922.
- **Retro Café** has been a Hobart institution for more than 10 years, preparing delightful food in a tiny kitchen. On any given day you'll find an interesting mix of clientele - politicians sitting alongside environmental protestors; locals chatting with international visitors; mums with prams. 31-35 Salamanca Place, Tel: +61 3 6223-3073.

### *Launceston*

- **Fee & Me** - Winner of the 2000 and the 2001 American Express award for Best Restaurant in Australia. Fine dining, showcasing contemporary Tasmanian produce and an excellent wine list. 190 Charles St Launceston, Tel: +61 3 6331-3195
- **Daniel Alps at Strathlynn**, overlooking the Tamar River. Luncheon restaurant and wine centre, cellar door tastings and sales. Tel: +61 3 6330-2388.
- **Stillwater Restaurant** at Ritchie's Mill in 2002 was named Australia's top restaurant, in a tight finish with Tetsuya's in Sydney. The Renault *Enroute* magazine reported that Stillwater's superb list of Tasmanian wines gave it the edge over its Sydney rival. Stillwater is located on the banks of the Tamar River. During the day it's a casual café; at night a wonderful fine dining experience of Aussie modern cuisine created by master chef, Don Cameron. The setting is crisp and clean but the memories of the old flourmill linger in the heavy oak beams. Tel: +61 3 6331-4153; Fax +61 3 6331-2325; Email: Ripple@microtech.com.au.

### *Regional*

- **Kabuki by the Sea** perches on sea cliffs overlooking Great Oyster Bay and the Hazards Range, near Swansea on the east coast. It features Tasmanian fare with a Japanese flair – and there's accommodation for those who want to make a full night of it. Tel: +61 3 6257-8588.

## Tasmania Food & Wine/8

- **Arcoona** – Award-winning and beautifully restored heritage house, Arcoona, is now a B&B and function centre complete with restaurant set in extensive landscaped grounds. Try your hand in the original billiards room. Contact proprietors Patrick and Olwen Waters, East Barrack St Deloraine, on Tel: +61 3 6362-3228 or Email [arcoona@vision.net.au](mailto:arcoona@vision.net.au). [www.arcoona.com](http://www.arcoona.com)
- **Calstock Guest House, Deloraine.** This is a stunning Georgian home, originally built in 1831, has been restored to the highest standards. It is set on 200 acres just out side Deloraine. Managed by Ginette and Remi Bancal (formerly of the Banc restaurant in Sydney), Calstock menus feature the freshest local organic ingredients. Tel: +61 3 6362- 2642; Email: [calstock@looksmart.com.au](mailto:calstock@looksmart.com.au); or [www.calstock.net](http://www.calstock.net).
- **Franklin Manor** is a boutique hotel providing an oasis of dining excellence and charm on the edge of the wilderness. Located in a hillside historic home at Strahan, close to the Tasmanian World Heritage Area and overlooking the vast waters of Macquarie Harbour, it has one of Tasmania's finest wine cellars and features the island's gourmet produce. [www.franklinmanor.com.au](http://www.franklinmanor.com.au)

## ORGANIC SUPPLIERS

- **Anchor Farm** – This 145 acre family venture run by Terrence Rattray, grows more than 300 tons of specialist organic potatoes a year alongside forests at Pyengana in north-east Tasmania. The spuds smell of warm summer days and cool nights and include the famed Tasmanian pink eye, as well as Dutch cream and the pink-fleshed Viking – sold in New South Wales and Victoria via distributors. Contact Terrence on Tel. +61 3 6373-6270 or Cell: +61 417 520 650 or [www.anchororganics.com.au](http://www.anchororganics.com.au).
- **Elgaar Dairy Farm near Deloraine** has milk from Jersey cows with cream that sits proudly in the mouth of each old-fashioned glass milk bottle. They also make wonderful cheeses, cream and yoghurts, as well as growing organic oats. The 588 acre property won the major national prize at the inaugural Organic Industry Awards for Excellence, in September 2001: Best Organic Producer More Than Five Years Certified. Contact Joe and Antonia Gretschmann Tel: +61 3 6368-1227.
- **Field Fresh Tasmania** - is conducting a world-leading trial in broadacre organic farming, starting with organic carrots. Trials are under way on a 24 acre property at Forth, in Tasmania's north west, with two 70 tonne crops harvested so far. Broad beans, sugar peas, onions and shallots were grown in the 2001 season. Jason Dennis, New Products Manager, on Tel: +61 3 6428-3555, Email: [info@fieldfresh.com.au](mailto:info@fieldfresh.com.au), [www.fieldfresh.com.au](http://www.fieldfresh.com.au).

- **Organic herbal teas** are processed in a “hand-crafted approach” by passionate herb-growers, Martin and Ann Joyce and their business partner, Greg Whitten, on their respective Grove and Allens Rivulet properties, south of Hobart. The minimalist processing for Bronzewing Herbal Teas and Dried Botanicals ensures that almost 30 varieties, including Tasmanian Mountain Pepper, as well as a range of popular blends, reach the pot in a state of quality similar to the fresh plant. Greg’s ‘how-to’ book is considered the Bible for small-scale herb producers. Bronzewing teas, in their eco-friendly packaging, are distributed widely in Tasmania and also to the Victorian and New South Wales retail and café markets. Contact Martin Joyce on Tel/Fax: +613 6266-4308 or Email: [bronzewing@primus.com.au](mailto:bronzewing@primus.com.au).
- **Roland Meats** – Offering certified organic meatworks since mid-2000, Roland Meats produces organic beef for the domestic market and likely to establish an export trade to Japan in the foreseeable future. Contact Stephen Febey on Tel: +61 3 6491-2230.

## MARKETS

- **The Salamanca Market, Hobart**, is held every Saturday, where the hip meets the homespun, with bands, buskers and more than 300 stalls spilling across three city blocks in the historic waterfront area, along a row of Georgian sandstone warehouses recycled as artist studios, galleries, cafes and restaurants. Browse the rows of organic veggies, stone fruit, berries in season, fresh flowers, handmade jewellery, clothes, skincare products and candles; innovative design in Tasmanian art and craft – including ceramics, glass, local timbers and toys - bric a brac and books. Contact Hobart City Council Tel. +61 3 6238-2843.

## AWARDS

### *Wine*

#### ***United Kingdom wine writer award 2000***

Pipers Brook Vineyard’s flagship sparkling wine, *Pirie*, was acknowledged in July 2000 by a major UK daily newspaper as the best sparkling wine made outside Champagne in France.

*The Daily Mail* wine-writer, Matthew Jukes, also described the 1996 *Pirie* as “stunning”. The sparkling wine was named Wine of the Week by the newspaper.

Pipers Brook Vineyard exported 15% of its 1995 and 1996 vintage *Pirie* to the UK, with the remainder going to the US, Japan, Fiji, Indonesia and Sweden.

#### ***2001 International wine and Spirit Competition in London***

Domaine A Stoney Vineyard, located in the Coal River Valley about 15 minutes drive north of Hobart, won medals in the 2001 International Wine and Spirit Competition in London as follows –

## Tasmania Food & Wine/9

- Domaine A Cabernet Sauvignon 1998 - Silver
- Domaine A Pinot Noir 1999 - Bronze. This was the highest award for the vintage, from Australia.
- Stoney Vineyard Cabernet Sauvignon 1999 - Bronze.

Only one medal per place is awarded. These were the only Tasmanian wines to win medals. Most other competitors were big wine companies from countries like Australia, Canada, France, Germany, Japan, Argentina.

The wins maintain owner Peter Althaus' record of receiving a medal for every wine he has ever entered in this competition. In 1997 at the same show the vineyard won all three medals in the Cabernet Sauvignon class: Stoney Vineyard Cabernet Sauvignon 1994 (**won gold in 1997**); Domaine A Cabernet Sauvignon 1994 (**silver in 1997**); Stoney Vineyard Cabernet Sauvignon 1994 (**bronze in 1997**). Other significant awards at the London competition were: Domaine A Cabernet Sauvignon 1997 (silver in 2000); Domaine A Pinot Noir 1998 (bronze in 2000).

Peter Althaus, a former general manager with IBM in Zurich, says the competition is one of the oldest in Europe, is known as the best in the world and judging, by a panel, is rigorous. They particularly look for "wine fragrance and aroma".

Peter on Domaine A Stoney : "Our wines are more comparable to Northern European wines than Australian ones because of the climatic conditions locally. Our wines appeal to those countries educated on French wine".

"One of the advantages of smaller producers is that you can pay attention to what you're doing and perform well," Peter says. He only exhibits in international wine shows because of the nature of his wine.

In 2000, a Domaine A Pinot Noir won gold at the Winpac Wine Show in Hong Kong, and other wines won a silver and a bronze.

Domaine A Stoney Vineyard has distributors in London (Anthony Foster at Foster Bonhote) and in Zurich and works with importers in Connecticut US, the People's Republic of China, Hong Kong, Singapore and Japan.

The vineyard exports 5000-6000 cases a year (approx. 60,000 bottles). The wine is produced from 11 hectares of vines in the Coal River Valley.

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## **TASMANIA ANCHORS AUSTRALIA'S HISTORY AND HERITAGE**

Aboriginal tribes inhabited Tasmania for more than 25,000 years before the first European ships sailed south of the 40<sup>th</sup> parallel. Arriving via a land bridge from mainland Australia before the last Ice Age, the tribes became "islanders" when the glaciers melted and the sea rose to form Bass Strait.

First sighted by Europeans in 1642, the island was named Van Diemen's Land by the Dutch explorer, Abel Tasman. In 1803, it was settled by the British as a penal colony and when convict transportation stopped 50 years later, it was renamed Tasmania.

### **HISTORIC ARCHITECTURE**

A rich variety of architecture can be found throughout the island - Georgian, Regency, Federation, Victorian and Italianate 'wedding cake' styles. Colonial accommodation is a Tasmanian speciality, with many fine historic cottages, houses and public buildings refurbished to provide visitors with a unique accommodation experience.

In Hobart, visitors can stroll among the beautiful Georgian warehouses of Salamanca Place, once home to a thriving whaling industry and now filled with art galleries, craft shops, cafes and restaurants. In nearby Battery Point, tiny 19<sup>th</sup> Century cottages stand alongside grand mansions as wonderful examples of colonial architecture.

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Travel the Heritage Highway from Launceston, in the north, to Hobart, in the south, and follow in the footsteps of pioneers such as the bushranger Martin Cash and adventurers like John Batman, who then went off to establish Melbourne on the mainland. Journey through rich, rolling countryside and a chain of charming 19<sup>th</sup> Century villages.

**[www.heritagehighway.com.au](http://www.heritagehighway.com.au)**

Evandale in the north, settled in 1816, is one of Australia's most beautifully preserved townships. The nearby Woolmers Estate is a major visitor attraction, hosting one of the country's most important collections of colonial art works, books, furniture and farming memorabilia.

### **CONVICT HISTORY**

In the south, the Port Arthur Historic Site offers a fascinating glimpse into Tasmania's convict past. About 12,500 British and Irish convicts passed through the settlement between 1830 and 1877 and, today, visitors can stroll among the ruins of the buildings where they lived and worked. Also take a cruise to the nearby Isle of the Dead where 1,700 convicts, soldiers and settlers were buried.

**[www.portarthur.org.au](http://www.portarthur.org.au)**

### **ABORIGINAL HERITAGE**

Aboriginal heritage in Tasmania is less defined. Cave and rock carvings were found in the remote south-west and others are still being uncovered in the north-west and wilderness areas. At Risdon Cove near Hobart, traces of Aboriginal inhabitants lie scattered among the artefacts of the first official European settlement.

The Tasmanian Museum and Art Gallery in Hobart provides a thorough background to Aboriginal culture, convict history and whaling. The Hobart-based State Library also houses several outstanding collections, including examples of early colonial paintings, books, furniture

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Tasmania History/2

and ceramics. In Launceston, a visit to the Queen Victoria Museum and Art Gallery provides a wonderful opportunity to view one of the largest and most important collections of early colonial art in Australia.

**[www.tmag.tas.gov.au](http://www.tmag.tas.gov.au)**

North Americans who are interested in receiving a FREE Tasmania Holiday Planner to learn more about Tasmania's history, can email **[tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net)**. For additional information on travel to Tasmania, visit **[www.discovertasmania.com](http://www.discovertasmania.com)** or contact your travel planner to book your vacation.

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## **CYCLING TASMANIA – A WILD RIDE THROUGH PARADISE**

Tasmania, a small island off the southeast coast of mainland Australia, is a cyclist's paradise. About the size of West Virginia, this compact island boasts amazingly diverse terrain, from temperate rainforest to sandy beaches. Its gorgeous countryside also unveils a wealth of unique wildlife such as pademelons, wombats, and Tasmanian devils. Consider the following options:

- **Convicts of the Road Tour:** This three-day journey uncovers Tasmania's tumultuous past, as cyclists explore the historic prison settlement of Port Arthur. Tours and tastings round out the experience, with stops at the quaint village of Richmond and Moorilla Estate Vineyard, which will begin US distribution in 2005. [www.islandcycletours.com](http://www.islandcycletours.com)
- **Tasmania East Coast Inn Tour:** This eight-day cycle expedition combines the best of Tasmania's wilderness, wildlife, and wine. Peddle past eucalyptus and giant ferns, board a boat to Maria Island to witness native wildlife and birds up close, and round-out the trip with tours of vineyards in the Tamar Valley. [www.pedaltours.co.nz](http://www.pedaltours.co.nz)
- **REI Tasmania Explorer:** Serious cyclists will revel in this 13-day island exploration with America's leading adventure travel company. Discover quaint seaside villages and Wineglass Bay's spectacular beaches, race against dolphins and whales while cycling the coastline, then head through myrtle forests and on to Cradle Mountain's Jurassic wilderness. [www.rei.com/adventures/trips/pacific/tas.html](http://www.rei.com/adventures/trips/pacific/tas.html)

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For the more competitive set or those looking for an adrenaline rush:

- **Mt. Wellington Night Descent:** Cyclists seeking a unique three-hour adventure can watch the sunset and twinkling lights illuminate the city of Hobart while descending the mountain, 4166-ft to sea level. This excursion meanders sealed roads, but more daring cyclists have the option of tackling 3-miles of winding and rocky foothills. Daytime descents are available. [www.islandcycletours.com](http://www.islandcycletours.com)
- **Wildside MTB:** More an adventure than a race, Wildside MTB is a challenging four-day mountain bike event, taking riders through 125-miles of exciting tracks and spectacular Tasmanian scenery, February 3-6, 2005. [www.wildsidemt看.com](http://www.wildsidemt看.com)
- **The Great Tasmanian Bike Ride:** Discover Tasmania's isolated west coast wilderness with more than 1000 cyclists from around the globe on the 2<sup>nd</sup> Great Tasmanian Bike Ride, February 5-13, 2005. (This event will be held biennially until 2013). Ride through the picturesque artists colony of Deloraine, the rugged wilderness of Cradle Mountain, and on to the seaside village of Strahan, before finishing in Hobart. [www.bv.com.au](http://www.bv.com.au)

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## **TASMANIA: DOWN UNDER'S SECRET DIVE DESTINATION**

In January 2004, David Doubilet, *National Geographic's* Contributing Photographer In-Residence, listed Tasmania among the world's seven best diving sites! And this October, **Tasmania will exhibit at DEMA for the first time**, unveiling a unique dive destination for those who love Australia, and are seeking to return.

From Bass Strait to the Great Southern Ocean, Tasmanian waters offer amazing temperate diving in contrast to the tropical experiences available in northern Australia. Tasmania's underwater realm yields 480 mysterious shipwrecks, caverns, tunnels, and an abundance of unique deep-sea creatures, making the temperate island a must-see for serious divers.

- **Eaglehawk Neck:** Overlooking the massive cliffs of the Tasman Peninsula, divers can explore the mystifying upright-standing 1915 wreck of the 'SS Nord'. Glide through the underwater kelp forests in search of endemic species, such as the endangered sea dragon and walking 'spotted hand fish' found only in the waters of southeast Tasmania. Or inspect the seal colony at Hippolyte Rock.
- **Bicheno:** Like a submerged maze, the diving waters off Tasmania's northeast coast boast large granite boulders, pristine sponge gardens and kelp forests within the Governors Island Marine Reserve. Whales and dolphins are regularly spotted.
- **King Island:** This is Australia's most shipwreck filled coastline. With King Island Dive Charters, explore this underwater museum with ships from World War II, in addition to kelp forests and seal colonies.

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- **Flinders Island:** Dive from the beach for a glimpse of spectacular underwater scenery or charter a boat to explore the wrecks of the 'City of Edinburgh' and 'The Cambridge'. Extended trips are also available to Cape Barren and Clarke Island to dive amongst seahorses and shipwrecks.

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## **TASMANIA, AUSTRALIA JAN – JUN 2006 EVENTS SAMPLER**

Following is a sample of annual events taking place in Tasmania. Images are available for many of these events. For a complete list of events or for more information, visit [www.discovertasmania.com/events](http://www.discovertasmania.com/events).

This calendar was compiled in October 2005; all information is subject to change.

**September 16,2005  
- May 7, 2006**



### ***Blooming Tasmania, Statewide***

SIGNATURE EVENT - IMAGES AVAILABLE

Blooming Tasmania is a celebration of the State's diverse horticultural and botanical delights. Watch the distinct seasonal characteristics of Tasmania's gardens but also the effects of this phenomenon on the broader landscape and the Tasmanian lifestyle. Tasmania has a large number of open gardens throughout the state, many of historical significance. A Blooming Tasmania brochure can be downloaded at [www.discovertasmania.com](http://www.discovertasmania.com)

**December 28, 2005  
- January 9, 2006**

### ***Taste of Tasmania/Hobart Summer Festival, Hobart***

On Hobart's waterfront, celebrate Tasmania's variety of outstanding food and wine at Taste of Tasmania. Set opposite Hobart's historic Salamanca Place during the **Hobart Summer Festival**, the Taste presents a range of international cuisine based upon Tasmania's renowned local produce and provides a forum for entertainers from around the world. [www.hobartsummerfestival.com.au](http://www.hobartsummerfestival.com.au)

**January 13, 2006**

### ***Cygnets Folk Festival, Cygnets***

Experience "Laughter, Lags and Larrikins" at this year's 23rd annual Cygnets Folk Festival, one of Tasmania's premier cultural events. Tap your feet to a variety of music and dance over three days. [www.cygnetsfolkfestival.org](http://www.cygnetsfolkfestival.org)

**January 28, 2006**

**Australia Day Great Wheelbarrow Race, Poatina**

Celebrate Australia's national birthday, capturing the true Aussie spirit with FREE festival activities for the whole family. The highlight of the day is the grueling 2.5 mile **Great Wheelbarrow Race** where competitors trek through bushland and ford creeks, while pushing a daring passenger in a wheelbarrow!

+61 3 6397-8280; [poatina@fusion.org.au](mailto:poatina@fusion.org.au)

**February 4, 2006**

**Great Abalone Bake-off, St Helens**

Join the St Helens community and watch 15 local chefs compete for the perpetual trophy, followed by free abalone tasting with locally produced *Hazards Ale* and award-winning Freycinet wines.

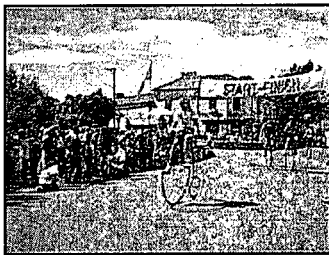
[www.netasmania.com.au/online/db/20020106-0.html](http://www.netasmania.com.au/online/db/20020106-0.html)

**February 10 - 16, 2006**

**Festivale, Launceston**

Launceston comes alive to celebrate the Arts, Food, Wine and Entertainment. Discover an array of local gourmet delicacies displayed by Launceston restaurants and producers, and outstanding Tasmanian wines from the nearby Tamar Valley Wine Trail. Local talent and international buskers descend on historic City Park, providing lively entertainment while enjoying the local gourmet delights! [www.festivale.com.au](http://www.festivale.com.au)

**February 12, 2006**



**The Penny Farthing Century Ride, Longford Area**

**SIGNATURE EVENT - IMAGES AVAILABLE**

This annual event is a sight to be seen, with Pennyfarthing devotees participating in a marathon, one-day 100-mile race. Less committed riders can try their hand at a range of shorter races at the Evandale Village Fair and Pennyfarthing Championship the following week, an event that draws about 50 competitors and more than 10,000 spectators.

[www.evandalevillagefair.com](http://www.evandalevillagefair.com)

**February 20 –  
March 3, 2006**

**XPD Adventure Race**

The second annual XPD race will feature Australian and International teams as they trek, mountain bike, kayak, and rope their way through 650 kms of Tasmanian terrain. These adventurous teams race 24 hours a day, receiving their course only a day before the race begins. Competitors have up to ten days to complete this exciting expedition.

[www.xpd.com.au](http://www.xpd.com.au)

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March 12, 2006

**Taste of the Huon 2006, Geeveston**

Join the annual celebration of the Huon Valley's bountiful harvest. From food stalls with delectable samples to cooking demonstrations using local produce, graze on the fine foods in the festival atmosphere. +61 3 6234-7844

April 14, 2006

**The Australian Three Peaks Race, Hobart**

On this four-day, non-stop 335 nautical mile sailing race around Tasmania's East Coast, teams of two runners go ashore for 82 miles of running, scaling three rugged mountain peaks. Australia's ultimate endurance challenge of sailing and running, commences at Beauty Point on the Tamar River just north of Launceston, with the finishing line in Hobart on the Derwent River. En-route, teams have to scale Mt. Strzelecki on Flinders Island, Mt. Freycinet and Mt. Wellington. [www.threepeaks.org.au](http://www.threepeaks.org.au)

April 14-18, 2006



**Lotus 2006 Targa Trail, Statewide**

**SIGNATURE EVENT - IMAGES AVAILABLE**

This six-day International Classic for motorsport fans features a tarmac rally with competitive stages on closed roads for the best touring, sports and GT cars in the world. The competition concept is drawn directly from the best features of the Mille Miglia, the Coupe des Alpes and the Tour de Corse. It is an invitation only event with up to 300 cars usually participating in four divisions: historic, touring classic, classic and modern. [www.targa.org.au](http://www.targa.org.au)

June 17, 2006

**Antarctic Tasmania Midwinter Festival, Hobart**

Fete Hobart's special connection with the Antarctic and the winter solstice - the shortest day and longest night of the Antarctic year. Through science, film, photography, music and art be inspired by the rare and pristine beauty of the last great wilderness on earth - Antarctica.

[www.antarctic-tasmania.info](http://www.antarctic-tasmania.info)

October 7 - 9, 2005

**Tasmanian Poetry Festival, Launceston**

This annual festival features poets from throughout Australia and beyond as well as local talent. The event includes the infamous and much fought over 'Poetry Cup'.

[www.tasmanianwriters.org/taspoetryfest.htm](http://www.tasmanianwriters.org/taspoetryfest.htm)

**November 4 - 6, 2005**

**Tasmanian Craft Fair, *Deloraine***

Australia's largest working craft fair features Tasmania's finest crafts people at more than 200 exhibits and 11 venues. The quality crafts on show and for sale are diverse – woodcarvings, hand blown glassware, leather and metal work, pottery, lead lighting, embroidery, silver and goldsmiths, oil paintings and watercolors, calligraphy, quilling, tating, egg carving, spinning, silk screen painting, kite and kaleidoscope making, black smithing, wrought iron work, basket weaving, whip making and candle wicking. [www.tascraftfair.com.au](http://www.tascraftfair.com.au)

**December 26 - 31, 2005**

**Annual Rolex Sydney to Hobart Yacht Race, Hobart**

Over the past sixty-one years the Sydney to Hobart route has grown from a club race between a group of friends to one of the world's most spectacular ocean competitions. It has featured some of the world's best yachts and sailors and been witness to controversy, triumph and tragedy.

<http://rolexsydneyhobart.com>

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## **WALK ON THE WILD SIDE IN TASMANIA'S GREAT OUTDOORS**

Off the southern coast of mainland Australia awaits the temperate island of Tasmania, boasting dramatic coastlines, rugged mountains, pristine forests and some of the best walking trails on planet Earth! When early winter breezes blow in North America, eyes turn Down Under for the November kick-off of the "walking season." Home to the world's purest air and water, Tasmania is recognized as a haven for enviro-friendly travelers and those who yearn to explore the great outdoors.

Today's health-conscious travelers prefer getting out of their car and witnessing Mother Nature's handiwork up-close. And in Tasmania, designated walking trails allow travelers to safely access regions of wilderness that are otherwise inaccessible, with minimal disturbance to the natural vegetation and wildlife. Thanks to a progressive trail development program, visitors encounter a wealth of groomed trails ranging from easy to challenging.

A variety of organized walking holidays and marked, trails for independent walkers with various levels of endurance ensure that travelers to Tasmania can experience the great outdoors.

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## **GUIDED OVERNIGHT WALKS FOR THE ADVENTUROUS**

**BAY OF FIRES WALKING TOUR:** This four-day experience on the island's magnificent northeast wilderness coastline known as Bay of Fires, leads trekkers past stunning vistas to white sand beaches and woodland areas.

From November through May, small groups of walkers navigate Mt. William National Park under the watchful eyes of experienced Tasmanian guides. These trail guides are adept at introducing local aboriginal lore, flora and fauna – including echidnas, wallabies, wombats, Tasmanian devils and the largest population of grey kangaroos on the island. Covering just over 14 miles in the first two days, walkers kick back and relax on day three – kayaking, snorkeling or swimming the crystal clear bay waters if they desire.

On evenings one and two, guests retreat to private double rooms at Forester Beach Camp (a seasonal rustic beach camp), and to Bay of Fires Lodge on night three, a retreat designed by architect Ken Latona. Set high on a hilltop, Bay of Fires Lodge is the only permanent building permitted in this wilderness paradise. It's discreetly hidden among the natural landscape, and relies on environmentally sustainable resources – solar energy and roof water collection. The entire tour provides a true encounter with the Tasmania's great outdoors.

**[www.bayoffires.com.au](http://www.bayoffires.com.au)**

**CRADLE MOUNTAIN HUTS:** Nestled in the heart of Tasmania, the Overland Track through Cradle Mountain Lake St. Clair National Park is one of Australia's finest walks. Traversing 38 miles, the Overland Track leads visitors through Tasmania's highest peaks with magnificent cliffside views of glacial lakes and waterfalls. From November to May, a six-day journey with Cradle Mountain Huts -- owners of the only private huts permitted along the Overland Track -- ensures that a visit to one of the globe's last remaining temperate wilderness areas is one to remember. Guides direct small groups of like-minded walkers past breathtaking views of Dove and Crater lakes, the Mersey River, and D'Alton and Harnett Falls. While the walk is structured, there is always ample time to break for scenery, tea, or quality conversation. Eco-friendly trekkers will be pleased to find that each Cradle Mountain Huts is designed to be ecologically sustainable, to ensure that the fragile environment will be preserved for generations to come.

**[www.cradlehuts.com.au](http://www.cradlehuts.com.au)**

Trekking Tasmania/2

**MARIA ISLAND WALK:** This four-day guided walk was developed by bushwalkers Ian and Bronwyn Johnstone to showcase the dramatic scenery and diverse wildlife of Maria Island National Park, a short boat ride from Triabunna on Tasmania's east coast. The walk follows secluded beaches and bays along the Maria Island coastline before heading inland through forests to the world-class Fossil Cliffs and the convict settlement at Darlington. It concludes with a sunrise boat trip to the Australian Fur Seal colony on Ile des Phoques and a stop at the outskirts of the award-winning Meadowbank Winery for a sampling of Tasmania's finest wine and cheeses. Guests carry a light backpack with personal items; packs, sleeping bags, accommodations in beach camps and historic homes. Meals and wine are provided.

[www.mariaislandwalk.com.au](http://www.mariaislandwalk.com.au)

### **GREAT SHORT WALKS FOR DAY TREKKERS**

**RUSSELL FALLS:** One of Tasmania's most treasured natural retreats on the southern part of the island, Russell Falls can be reached by a very easy track suitable for some wheelchair users and those with strollers. A mere 20-minute circuit, the trail is certain to please those with minimal time to explore. Minimal park entrance fee applies. Day pass costs about US\$6 per car.

**MEANDER FALLS:** This moderate full-day walk, leading trekkers away from the more populous areas into the Tasmanian wilderness, takes 4.5-6 hours return. The well-marked paths allow walkers to safely venture out into protected north wilderness areas. No fee is charged.

**WINEGLASS BAY LOOKOUT TO WINEGLASS BAY:** Visitors attempting the .8 mile uphill climb and conquering more than 600 rough hewn bush steps will encounter a stunning panorama far above the breathtaking white sandy beach and crystal clear waters of Wineglass Bay. It's this amazing natural beauty that lures many, making the Wineglass Bay Lookout a highly sought after walk. The 1-1.5 hour return hike eventually leads down to sea level, where many wade in the shallow ocean waters or take an afternoon swim. A minimal park entrance fee applies. Day pass costs about US\$9 per car.

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## **A WALK THAT RISES TO DISTINCTION**

**TAHUNE FOREST AIRWALK:** With the grand opening of Tahune Forest Airwalk in July 2001, Tasmania became one of the first destinations in the world to construct an anchored walkway in the treetops. Suspended by steel towers barely visible from the ground, this elevated walk rises up to 148 ft. in the air and extends for more than 1/3 mile, offering visitors a birds-eye view of old growth forests overlooking the Hartz Mountains. The uplifting experience even extends above the junction of the raging Huon and Picton rivers. The walk and associated visitors center showcase the lifecycle of the changing forest and demonstrate the use of Tasmanian timber from its historic purposes to modern practices. Just 90 minutes from Hobart, the Tahune Forest Airwalk is easily accessible and affordable. Admission fees are approximately: US\$5 per adult, US\$4 per child (under 12 years old) or US\$12 per family (two adults and unlimited children under 12 years old).

## **FREE LONELY PLANET MINI-GUIDE TO BACKPACKING TASMANIA**

Tourism Tasmania and Lonely Planet have teamed up to produce a backpacking mini-guide to Tasmania. The 72-page guide showcases Tasmania's nature, heritage, adventure activities, food and wine, with color photographs and straightforward itinerary suggestions. Titled *Tasmania, Adventure Island*, the guide is available free from backpacker hostels, travel agents, travel expos and Tasmania Travel Centers, as well as electronically at [www.discovertasmania.com](http://www.discovertasmania.com)

North Americans who are interested in receiving a FREE Tasmania Holiday Planner before departing on the adventure of a lifetime, can now email [tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net). For additional information on travel to Tasmania, visit [www.discovertasmania.com](http://www.discovertasmania.com) or contact your travel planner to book your vacation.

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\$AUD 1 = \$US 0.80



Tasmania

Discover Australia's natural state

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## **THE NEW AVALON COASTAL RETREAT**

### **TASMANIA'S LUXURIOUS BEACHSIDE GETAWAY**

- HIGH RESOLUTION IMAGES AVAILABLE -

**Hobart, Tasmania, Australia (February 2006)** – Opened in 2005, Tasmania's new Avalon Coastal Retreat is an architectural dream house for vacationers.

Perched on a headland overlooking the sea, Avalon surrounds guests in natural beauty and luxurious comfort. The retreat is a living work of art, with solid walls virtually eliminated in favor of glass that maximizes the views over Great Oyster Bay and the Freycinet Peninsula. Award winning architect Craig Rosevear's steel girder and glass design is a resolution between the practical requirements, comforts of a home, and the natural beauty of the location.

Within this contemporary haven overlooking Tasmania's sunny east coast are three bedrooms with queen-size Stuart Houghton-made Tasmanian oak beds. Three bathrooms - one with a huon pine bath - a stunning lounge room, and fully equipped kitchen, feature open fire and heated floors. A gourmet mini bar from the "Wursthaus Kitchen" and internet access are also available to guests. Follow the path down from the house and guests find a secluded beach perfect for walking, fishing, collecting shells, and swimming.

From the Avalon, guests can explore Tasmania's top east coast experiences – hiking in Freycinet National Park, kayaking the coastline, and savoring wine at top vineyards. Take an evening wildlife observation tour at Freycinet National Park to meet wallabies, possums and Tasmanian devils or head north to Bicheno, where fairy penguins can be viewed in their own rookery on an evening tour. Those guests in love with the sea, can charter a boat to fish or dive the Marine Sanctuary at Bicheno or take the ecotour from Triabunna to spot dolphins, whales and seals.

- over -

Avalon/2

Closer to home, enjoy Kate's Berry Farm - famous for jams, ice-cream and coffee - or dine at a diverse selection of Swansea restaurants - The Ugly Duck Out, Makepeace, Kabuki Japanese or indulge on the world renowned lemon tart at The Left Bank Café.

Rates range from US\$500 - US\$660 per night. For more information on the Avalon Coastal Retreat visit [www.avaloncoastalretreat.com.au](http://www.avaloncoastalretreat.com.au).

**High-resolutions images are available. Sample images below.**

North Americans who are interested in receiving a FREE Tasmanian Holiday Planner email [tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net). For additional information of travel to Tasmania, visit <http://www.discovertasmania.com>.

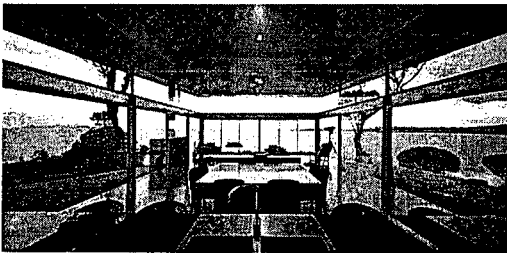
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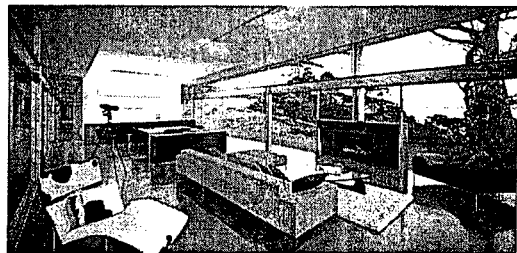
Outdoor eating place at night



Moonlight



Overview from the kitchen



Living area

Credit: Tourism Tasmania and Avalon Coastal Retreat for all images

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Tasmania

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## **GREAT PADDLING ADVENTURES AWAIT IN TASMANIA**

Off the southern coast of mainland Australia awaits the temperate island of Tasmania, boasting dramatic coastlines, sparkling lakes, rambling rivers and some of the best paddling adventures on planet Earth! Home to the purest water in the world, Tasmania is recognized as a haven for enviro-friendly adventure travelers who enjoy kayaking and rafting.

### **RAFTING THE RAPIDS OF TASMANIA'S WILDERNESS RIVERS**

For the truly daring rafter, Mother Nature's finest handiwork is breathtaking to behold along the banks of the Franklin River. Cavernous gorges and overhanging cliffs pose a dramatic backdrop for rafters tumbling down the torrents past the towering trees of Tasmanian temperate rainforest. The descent down one of the world's last major wild rivers, demands strength, fitness and commitment. Touted as Australia's best outdoor adventure, paddlers on the Franklin are sure to feel the rush of adrenaline as they navigate the Great Ravine, with its cluster of awesome rapids. For those whose blood pressure rises at the thought of nine challenging days in a rubber float, a shorter four-day voyage on the lower Franklin offers a wonderful taste of wilderness rafting.

Travelers with only one day to spare, can head just outside Tasmania's capital city of Hobart and float gently down the Picton River into the Huon River. This day trip leads rafters through the Huon forest where trees measuring more than 300 feet tall have been found. Calm water rafting trips are also available on the Derwent, and North Esk rivers.

-over-

Rafting companies offering adventures in Tasmania include:

**Tasmanian Expeditions: 11-Day Franklin and Frenchman's Cap Adventure**

This 11-day expedition encompasses the upper mighty Franklin river (more challenging than the lower component) with its larger and more frequent rapids surging up through tremendous gorges. Hiking fans will love the ascent to Frenchman's Cap, showcasing views of Tasmania's great Southwest usually only visible by aircraft.

Fares: Average US\$1700 per person, including all accommodation, meals, ground transport, safety equipment, walking and rafting gear. A nine-day option is also available to raft the Franklin River only starting at US\$1400. Reservations required.

[www.tas-ex.com](http://www.tas-ex.com).

**Rafting Tasmania: Five-Day Franklin River Rafting Tour**

On this challenging five-day rafting expedition, experience a memorable blend of wilderness and adventure. Leaving Hobart by bus, guests are transferred to four-wheel drive before making the strenuous climb down to the 'Mighty Franklin'. Gorges, with their deep pools of dark water and surrounded by overhanging rainforest contrasts with the meandering lower reaches of the river with its pebble beaches and majestic forests. Rafters eventually meet up with the Gordon River and paddle the final few miles to Sir John's Falls. At the conclusion of the tour, rafters board the 60-foot yacht *Stormbreaker* and cruise across to Strahan on Tasmania's West Coast for a transfer back to Hobart.

Fares: This five-day adventure averages US\$1000 per person, including experienced guides, camping/rafting equipment, first aid/safety equipment, all meals, transfers to/from Hobart and park entrance fees. Reservations required. [www.raftingtasmania.com](http://www.raftingtasmania.com)

**Rafting Tasmania: Day Trips On The Derwent or Picton Rivers**

Rafting Tasmania tours range from gentle flows through farmland to thundering whitewater – with all equipment supplied. Great itineraries include:

- **Derwent River:** A gentle trip, suitable for all ages. Glide past hop fields, willow trees, and farmland with the excitement provided by rapids at Broken and Railway bridges.

-more-

## Paddling Tasmania/2

- **Picton River:** Moderate rapids alternate with stretches of mirror-calm water lined with myrtles, leatherwoods and Huon pines.

Fares: Per person full-day rafting from US\$100. Reservations required.

[www.raftingtasmania.com](http://www.raftingtasmania.com)

### **KAYAKING WHERE THE PLATYPUS PLAY**

Bays and estuaries of Tasmania are a kayaker's paradise. From sheltered waters to exposed crossings and off shore islands, the wealth of fresh water and sea kayaking options is surprising.

Outfitters throughout the island hire professional kayak guides who are happy to instruct novice paddlers in the art of water navigation and offer safety instructions, before leading them out on their water adventure. Be it a day trip around Hobart's docks or a multi-day expedition to Bathurst Harbour in the wild Southwest National Park, kayaking is the best way to get a duck's eye view of the Tasmanian sea and coastal scenery.

Wildlife spotting of dolphins and fairy penguins is quite common, while spotting platypus in fresh water is a challenge all its own.

#### **Freycinet Adventures: Three-Day Sea Kayak & Walk Freycinet Adventure**

This outfitter was the first to offer a sea kayak tour at Freycinet, one of the best ways to experience the essence of sea kayaking while discovering one of Tasmania's most magnificent coastal national parks. Paddling three to four hours each day, guests explore the tranquil Freycinet Peninsula and witness the beauty of the coastal wilderness. Overnights at secluded wilderness camps allow plenty of time to explore by foot as well. Meals are generous, and feature the best in fresh local produce. Tours include transportation from Hobart, and no previous paddling experience is necessary.

Fares: Averages US\$750 per person. For reservations or additional itineraries.

[www.adventuretasmania.com](http://www.adventuretasmania.com)

## **Roaring 40's Ocean Kayaking: One and Two-Day Tours Galore**

For reservations to any of the Roaring 40's Ocean Kayaking Adventures visit:

**[www.roaring40skayaking.com.au](http://www.roaring40skayaking.com.au)**

### ***D'Entrecasteaux Day Kayaking Tours***

If you're looking to escape Hobart, then it's time to explore the sheltered coves and waterways of Bruny Island and the D'Entrecasteux Channel. Departing from Kettering, all kayakers spend some time getting acquainted with the boats and related gear before venturing across the channel to Bruny Island. While paddling south along the wooded shores keep a lookout for fairy penguins, sea eagles, dolphins and seals before stopping for a BBQ lunch on a secluded island. When the afternoon sea breeze beckons, surf the small waves back to Kettering, visiting an Atlantic salmon farm on the way. Using modern single and double sea kayaks, the D'Entrecasteux Channel area is ideal for first time kayakers.

Fares: US\$120 per person. Price includes return transport from Hobart, BBQ Lunch, refreshments & snacks, all equipment needed for kayaking including paddling jackets, neoprene booties and dry bags.

### ***Three-Day South West Sea Kayaking Exploration Tour***

Short on time, but still looking for a True Wilderness Sea Kayaking adventure? With only two days available, Roaring 40's Ocean Kayaking can help visitors explore the remotest region in Tassie. After flying into the heart of the South West, paddlers set out for Bathurst Harbour, visit the untouched Celery Top Islands for lunch before paddling the "narrows" to get to the campsite. Day two is spent exploring the foothills of Mt. Rugby and neighboring inlets before heading back to Melaleuca for the return flight to Hobart.

Fares: Averages US\$1,100 per person. Price includes scenic flight, all kayaking equipment, camping equipment (except sleeping bags and mats) and food.

**Wilderness on Water in South West Tasmania, Seven-Day Sea Kayaking Expedition**

In the heart of Tasmania's South West World Heritage Wilderness lies a magnificent waterway, backed by rugged mountains and sweeping button grass plains -- Australia's ultimate sea kayaking destination, Port Davey and Bathurst Harbour! In "Feathercraft" Sea Kayaks – the type used by paddling expeditions in the frozen Arctic – visitors journey through an ancient, untouched remnant of old Gondwanaland.

Fares: US\$1,700 per person for seven-day trip. Price includes transfers from Hobart Airport or hotels to Kettering, accommodation for one night at the Oyster Cove Inn, Kettering, flights into and out of the South West, six to eight days sea kayaking in South West Tasmania and all meals.

**Blackaby's Sea Kayaks**

For reservations to either of Blackaby's Sea Kayaks's tours described below call +61 3 6267-1508 or visit [www.blackabyseakayaks.com.au](http://www.blackabyseakayaks.com.au)

**Hobart Sunset Paddle**

Hobart waterfront sunset sea kayaking is a great way to spend the evening, get a taste of sea kayaking and have a meal, fish and chips or wood-fired pizza, by kayak! Trips run on an as needed basis. Fares: Averages US\$45 per person and includes equipment rental.

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Tasmania

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## **TASMANIA'S NATURAL BEAUTY INSPIRES ISLAND ARTISANS**

Off the southern coast of mainland Australia awaits Tasmania, an island close in size to West Virginia. The state's natural beauty and holistic lifestyle also attract a talented community of artisans who find inspiration in the island's sea-washed light and wild landscapes.

American photographer Arthur Rosenfeld said of Tasmania's natural allure: "There are grander landscapes and broader heavens, but nowhere have I seen such breathtaking contrasts arise so naturally from the dialogue between mountain and forest, clarity and cloud, sun and moon. A person can disappear in beauty like this."

The new **Henry Jones Art Hotel**, on Hobart's waterfront, the site where Europeans first landed in Tasmania two centuries ago, features 50 luxury suites complete with unique works of art and spectacular three-story-high glass atrium. The hotel proudly displays work from the neighboring Tasmanian School of Art showcasing works by Tasmania's leading and emerging artists.

**[www.thehenryjones.com](http://www.thehenryjones.com)**

Today, Tasmanian artists are eager to share their work with the world, exhibiting overseas and welcoming visitors to their homeland. Personable folks who often staff their own studios and retail shops, Tasmanian artisans are eager to discuss their craft. Examples of fine Tasmanian craft studios that welcome visitors include:

**GLASS:** Tasmanian glass is best viewed at **Richard Clement's** studio in Franklin, where he has lived since 1975. His workshop and showroom, featuring a 17' high stained glass window by Tasmanian artist Tom Samek, is situated on 14 acres of land overlooking the Huon River. Drawing inspiration from these surroundings, Clement creates his exquisite small bottles with assistance from his apprentice -- his daughter Jemma.

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His perfection of this craft has lead numerous private and public collectors including the American Craft Museum in NYC to seek out and purchase Clement's work.

**Telephone: + 61 3 6266-3222**

**JEWELER:** Artist jeweler **Phill Mason** turned down a jewelry apprenticeship at age fifteen to pursue other interests, but was drawn back to the craft in his thirties. Today, it's the "life experience" he gained that ignites the spark in his design. **Mason** is adamant that if he had accepted the apprenticeship at a young age, he might never have become the master diamond setter he is today. Having received 20 awards for his cutting edge, yet classically inspired pieces, Mason's studio is now a popular stop for travelers wandering Salamanca Place in Hobart.  
**Telephone: +61 3 6223-3412**

**KALEIDOSCOPIES:** Using native timbers, the **Tasmanian Kaleidoscope Factory** is renown for creating amazing designs of color. Established in 1989 by Strato Anagnostis, the factory at Bream Creek creates imaginative works of art that are sought after by dignitaries including Pope John Paul II, the Dalai Lama and the Sultan of Oman. A public studio-showroom just 45 minutes east of Hobart, allows visitors to marvel at these remarkable kaleidoscopes while making a purchase to treasure for years to come.

**[www.view.com.au/strato](http://www.view.com.au/strato)**

**PAINTERS:** Unlike a number of painters who have relocated to Tasmania for the opportunity to paint the breathtaking landscapes found on the island, **Philip Wolfhagen** was born on Tasmania in 1963. Today his landscapes with oil and wax on canvas have brought him fame and commissions from around Australia. The **Dick Bett Gallery** in Hobart is the best bet for eyeing his work up-close.

**Telephone: +61 3 6223-4324**

The work of master watercolorist **Nigel Lazenby** is said to embody the very soul of the Tasmanian landscape. To view his distinctive watercolor works, visitors can visit his **Sisters Beach Studio Gallery** at Sisters Beach.

**Telephone: +61 3 6445-1428**

**POTTERY:** At **Woodfired Pottery**, a 30-minute drive from Hobart, a turn-of-the-century style barn has been converted into a pottery workshop. Surrounded by beautiful gardens and a magnificent rural vista, this unique southwest Tasmanian experience encourages visitors to watch and listen as the resident potter demonstrates and explains traditional pottery making and firing technique. The gallery features exclusively wood-fired ash and flame colors of southwestern Tasmania which are distinctive on each hand-made piece.

**Telephone: +61 3 6266-6311**

## Tasmania Artisans/2

**WEAVING: Jenny Turner** started weaving in the mid-1970s at the Tasmanian Government Schoheron Textile Center. Using traditional Japanese weaving techniques, she produces large-scale weavings as hangings. In addition, she weaves elegant scarves and shawls using Tasmanian wool and natural dyes that reflect her observations of Tasmania's natural environment. Her work can be purchased through Handmark Gallery at Salamanca Place in Hobart.

**Telephone: +61 3 6227-9002**

**Lamont Weaving Studio** in Derwent Valley Central Highlands continually operates three looms to weave some of the world's best garments, rugs, scarves, hats, and stoles from hand dyed yarns. Visitors are routinely surprised to learn that the Tasmanian Tartan was designed at Lamont Weaving Studio. **Telephone: +61 3 6259 5698.** **Tasmanian Wool Centre** in Ross is renown for high-quality wool garments and craft work. Through guided tours, the center relays the story of the wool industry in town and brings visitors to the work spaces of talented artisans. **Telephone: +61 3 6831-5466**

**WOOD WORKERS: Peter Adams** earned a degree in history at Harvard University before realizing that he wanted to work with his hands and be connected to nature. He spent two years in Korea with the US Peace Corps, studied cabinet making in Alaska and received his Masters Degree in North Carolina before moving to Tasmania. His superb wood working techniques utilize Tasmanian forest timbers and beach stones and his handmade benches are sold throughout the world. From his studio at Roaring Beach on the Tasman Peninsula, he sees his art as healing vehicles that put people in touch with nature.

**Telephone: + 61 3 6250-1001**

**Toby Muir-Wilson** is another talented wood worker, who works to client commissions designing and making individual pieces of furniture from spectacular pieces of Tasmanian timber. Trained at the John Makepeace School for Craftsmen in Wood and the highly respected Parnham College in England, he creates handmade furniture with themes that include planes with structural inlays, composite structures of different colored timbers and color variations in structural joints. His work can be seen at the Stanley Artworks Studio Gallery.

**Telephone: +61 3 6458-2000**

Visitors can also view resident wood turners and artists at **Strahan Woodworks**, linked to Morrison's Huon Pine Sawmill, as they craft kitchenware and collectibles.

**Telephone: + 61 3 6471-7244**

Numerous open-air markets around Tasmania display local crafts that make perfect mementos of a Tasmanian vacation. Visitors need only stroll down Salamanca Place in Hobart, through Launceston or along the streets of Richmond, Evandale, Hamilton, Stanley or Strahan to find quality examples.

## Sampling of Artisan Festivals In Tasmania

### *Hobart*

**Every Saturday  
Year Round**

#### **Salamanca Market at Salamanca Place**

Tasmania's famous weekly Saturday market in historic Salamanca Place with more than 400 stalls offering everything from art and crafts to fresh fruit and vegetables. 8:30am to 3pm every Saturday.

**Telephone: +61 3 6238-2843**

### *Statewide*

**April 1-10, 2005**

#### **10 Days On The Island**

This unique event brings together artists from island communities throughout the world to celebrate island life and the special characteristics of island cultures. Painters, street performers, singers, writers, musicians, acrobats, puppeteers and actors travel the island performing in anything from a community swimming pool to Port Author Historic Site. As many as 500 artists for 38 countries will converge on Tasmania during the 10 days. [www.tendaysontheisland.org](http://www.tendaysontheisland.org)

### *Deloraine*

**Nov 4 – 7, 2005**

#### **Tasmanian Craft Fair**

Australia's largest working craft fair with more than 200 of Tasmania's finest crafts people displaying their work at more than 11 venues.

**Telephone: +61 3 6393-1831; [www.tascraftfair.com.au](http://www.tascraftfair.com.au)**

North Americans who are interested in receiving a FREE Tasmania Holiday Planner to learn more about Tasmania's artisans, can email [tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net). For additional information on travel to Tasmania, visit [www.discovertasmania.com](http://www.discovertasmania.com) or contact your travel planner to book your vacation.

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## **TASMANIA FACT SHEET**

### **Tasmania In Brief**

Tasmania is an island of wild and beautiful landscapes; friendly, welcoming people; a pleasant, temperate climate; wonderful wine and food; a rich history and a relaxed island lifestyle. Tasmanians love their local regions - the west coasters their mountains, the east coasters their beaches and waterways. The north midlanders revere their history and heritage, and the north westerners their fertile farmlands.

### **Where**

Latitude 40 degrees south, longitude 144 east

### **Geography**

Tasmania is Australia's smallest and most southerly state, about 124 miles south of the mainland, separated by Bass Strait and surrounded by the Southern Ocean, and Tasman Sea. This heart-shaped island, 189 miles west to east and 175 miles north to south, is about the same size as West Virginia. The next stop south is Antarctica, 1243 miles away. In fact, Tasmania is an archipelago of more than 300 islands, the Furneaux Group including Flinders Island, the Kent Group, King and Macquarie islands - form part of Tasmania.

### **Land Formation**

The south-west mountain range dates back 700 million to one billion years. Sediments deposited at that time were later folded and heated under enormous pressure to form the glistening white quartzites and schists of these mountain ranges. In central and southwest regions, remnants of a dolerite plateau are found capping mountains such as Precipitous Bluff and Mt. Ossa (5,300 feet) - Tasmania's highest mountain. Today, more than a third of the state is reserved in a network of nineteen National Parks and the Tasmanian Wilderness World Heritage Area.

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<b>Climate</b>	<p>Tasmania boasts a mild, temperate maritime climate with four distinct seasons, with cooler temperatures on the west coast and the central highlands. In summer (December to March) the maximum daily temperature 70 degrees Fahrenheit, with warm afternoons and long twilights.</p> <p>In winter (June to August) the average maximum 52 degrees Fahrenheit, with an average minimum of 40 degrees Fahrenheit. The air is brisk, and snow dusts the high peaks.</p>
<b>Annual Rainfall</b>	<p>Rainfall varies from 24 inches in Hobart to 95 inches on the west coast – 162 miles from Hobart. Rainfall is evenly distributed throughout the year. Hobart is the second driest Australian capital city after Adelaide.</p>
<b>Flora</b>	<p>The vegetation is extremely diverse considering the island’s size and includes alpine heathlands, tall open eucalypt forests and large areas of cool temperate rainforests and moorlands. Many of the plant species are unique to Tasmania. Their ancestors grew on an ancient super continent called Gondwana. The Tasmania Bluegum (Eucalyptus Globulus Labill) is the official floral emblem of Tasmania.</p>
<b>Fauna</b>	<p>Tasmania is the last home of several mammals which once roamed the whole Australian continent. Nowhere else is it possible to see the Tasmanian Devil, the eastern quoll (native cat), and spotted-tail quoll (tiger cat) roam together in the wild. The Tasmanian Devil (Sarcophilus Harrisii) is the unofficial fauna emblem of Tasmania.</p>
<b>Human History</b>	<p>Tasmania was inhabited by numerous Aboriginal tribes about 40,000 years ago, well before the last Ice Age began. Tasmanian Aborigines were separated from the Australian mainland about 12,000 years ago when the seas rose to form Bass Strait. In 1642, the island was named Van Diemen’s Land by Dutch explorer Abel Janszoon Tasman. It was then visited by English explorer Captain Tobias Furneaux in 1773 and by Frenchman Admiral Bruni D’Entrecasteaux in 1793. In 1803, Tasmania was settled by the British as a penal colony. After convict transportation stopped in 1853 the island’s name was changed to Tasmania.</p>
<b>Population</b>	<p>477,252 (source: ABS, 12/22/2004)</p>

-more-

<b>Capital City</b>	<p>Hobart - population 195,500</p> <p>Nestled at the foot of Mt. Wellington (4,165 feet), Hobart is surrounded by thickly forested, green rolling hills. The city is rich in character and boasts numerous Georgian and Regency buildings. Its harbour bustles with fishing vessels from the Southern Ocean. Hobart is an excellent base for exploring the rest of the island.</p>
<b>Government</b>	<p>Tasmania is a state of the Commonwealth of Australia, a democratic, federal-state system recognizing the British monarch as sovereign. The Hon. Paul Lennon is the Premier of Tasmania. The Hon. Ken Bacon is the state Minister of Tourism, Parks and Heritage.</p>
<b>Economy</b>	<p>Major industries include agriculture, forestry, tourism, aquaculture, confectionery and mining. Tasmania is famous for its Atlantic salmon, shellfish, wine and cheeses.</p>
<b>Currency Exchange Rates</b>	<p>The Australian Dollar is the legal tender in Tasmania. While exchange rates vary, AUD\$1 is worth approximately US\$.80.</p>
<b>Taxes</b>	<p>The Australian GST (goods &amp; services tax) of 10% applies to most purchases, including accommodation, day tours, guides, ground transport (including coach, rail and cruise), and meals. Prices in Australia are shown as inclusive of GST.</p> <p>Departing travelers may be able to claim a refund for GST and WET (Wine Equalization Tax) paid on goods purchased in Australia. The refund is applicable to goods, totaling AUD\$300 GST inclusive (about US \$240) or more that are being taken out of Australia. The goods must have been purchased no earlier than 30 days before leaving Australia.</p> <p>Tourist Refund Scheme (TRS) facilities are located at international airports and cruise-liner terminals. To claim, travelers must show their passport, international boarding pass, retailer's tax invoice and the goods.</p>
<b>Time Difference</b>	<p>Tasmania operates on Australian Eastern Standard Time. From April through September, Tasmania is 10 hours ahead of Greenwich Mean Time (GMT+10). For daylight saving, clocks are advanced one hour between October and March, resulting in an 11-hour difference ahead of Greenwich Mean Time (GMT+11).</p>

**Visa**

Anyone who is not an Australian citizen needs a valid visa to enter and spend time in Australia.

**Electronic Travel Authority (ETA)** is an electronically stored authority to travel to Australia for a short stay. ETAs are generally available to passport holders from North America, through participating airlines and travel agents for a fee of US\$40.

ETAs can also be obtained through the Australian Department of Immigration's website [www.eta.immi.gov.au](http://www.eta.immi.gov.au) for approximately US\$18.

**Tourist visas** are normally valid for 12 months, during which time you may make as many visits as you like for up to 3 months stay at a time.

**Electricity**

Electricity is supplied at 230/240 volts.

North Americans who are interested in receiving a FREE Tasmania Holiday Planner before departing on the adventure of a lifetime, can now email [tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net). For additional information on travel to Tasmania, visit [www.discovertasmania.com](http://www.discovertasmania.com) or contact you travel planner to book your vacation.

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Tasmania

Discover Australia's natural state

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**DISCOVER TASMANIA FROM \$899 WITH THE  
QANTAS TASMANIA AUSSIE AIRPASS**

**Hobart, Tasmania, Australia (February 2006):** From now through to October 31, 2006, US travelers can fly to Tasmania for as little as \$899, by booking a Qantas Tasmania Aussie AirPass and claiming a special rebate offer from Tourism Tasmania.

The Qantas Tasmania Aussie AirPass includes round-trip economy class air transportation on select flights from New York, Los Angeles, Honolulu and San Francisco (from March 29, 2006) to either Hobart or Launceston, plus two additional qualifying domestic flights in Australia from Zone 1 for a period of 7-21 days.

Every Qantas Tasmania Aussie AirPass booked before April 30 is eligible for a \$100 rebate, for a final price ranging from \$899 to \$1599 (plus taxes and applicable charges) depending on additional travel choices throughout Australia.

Bookings need to be made by April 30 and can be made online at [www.Qantas.com/us](http://www.Qantas.com/us) or by calling Qantas on 800-227-4718. For details, terms and conditions, as well as rebate redemption forms, visit [www.Qantas.com/us](http://www.Qantas.com/us).

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## Tasmania AirPass/2

Tasmania has been touted as a 'must see for 2006' destination by one of North America's top travel guides - Frommers. It is one of only ten destinations in the world and the only Australian destination that made the exclusive list. Criteria included places that were on the rise, were unspoiled by swarms of tourists and were not out-priced due to their reputation and accessibility.

Adding to Tasmania's appeal are a wide range of elegant new accommodations, from The Islington Hotel, a fully-refurbished Georgian home in one of Hobart's most established historic neighborhoods offering 11 distinctive guest rooms, to Launceston's newest luxury property, The Cornwall Boutique Hotel and Spa, with 49 suites, featuring Tasmanian timber and stone.

Visitors will enjoy such events as the Pennyfarthing Century Ride on February 12, featuring devotees of these turn-of-the-century bicycles participating in a marathon, one-day 100-mile race, complemented by a range of shorter races on February 19. April 14-18, the six-day Lotus 2006 Targa Trail will highlight up to 300 of the best sports and touring cars in the world.

Start planning your Tasmania vacation today by requesting a FREE 35" x 27" color Tasmania Touring Map – email your complete address details to [tastouringmap@ca.inter.net](mailto:tastouringmap@ca.inter.net). For additional on-line information on travel to Tasmania, visit [www.DiscoverTasmania.com](http://www.DiscoverTasmania.com) or contact your travel planner to book your vacation.

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