

For Six Month Period Ending SEP 30 2004  
(Insert date)

I - REGISTRANT

1. (a) Name of Registrant

(b) Registration No.

DEVELOPMENT COUNSELLORS INT'L

4777

(c) Business Address(es) of Registrant

461 PARK AVE SOUTH  
NEW YORK, NY 10016

2. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address

Yes

No

(2) Citizenship

Yes

No

(3) Occupation

Yes

No

(b) If an organization:

(1) Name

Yes

No

(2) Ownership or control

Yes

No

(3) Branch offices

Yes

No

(c) Explain fully all changes, if any, indicated in items (a) and (b) above.

RECEIVED  
SEP 15 11 11 AM '04  
U.S. DEPARTMENT OF JUSTICE

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C<sup>1</sup>, state whether any changes therein have occurred during this 6 month reporting period.

Yes

No

If yes, have you filed an amendment to the Exhibit C?

Yes

No

If no, please attach the required amendment.

<sup>1</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name Position Date Connection Ended

(b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name Residence Address Citizenship Position Date Assumed

5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes  No

If yes, identify each such person and describe his service.

(b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name Position or connection Date terminated

(c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes  No

If yes, furnish the following information:

Name Residence Address Citizenship Position Date Assumed

6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes  No

N/A

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?  
Yes  No

If yes, furnish the following information:

Name of foreign principal

Date of termination

8. Have you acquired any new foreign principal<sup>2</sup> during this 6 month reporting period?  
Yes  No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

Korea Trade-Investment Promotion Agency  
460 PARK AVE SOUTH, Suite 402 New York, NY 10022

7/04

TAIPEI Economic & Cultural Rep. Office of Investment & Trade  
126 East 56th St. 8th Floor  
New York, NY 10022

8/04

9. In addition to those named in Items 7 and 8, if any, list foreign principals<sup>2</sup> whom you continued to represent during the 6 month reporting period.

HONG KONG  
SINGAPORE  
TASMANIA

10. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A<sup>3</sup> Yes  No   
Exhibit B<sup>4</sup> Yes  No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

<sup>2</sup> The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)  
<sup>3</sup> The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.  
<sup>4</sup> The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

Hong Kong Tourism: Public Relations AND Promotional Activities to Attract Tourists to Hong Kong

Singita: Develop public relations campaign

TASMANIA: Develop a public relations program covering consumer trade & media

KOREA

TAIPEI

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>5</sup> as defined below? Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes  No

If yes, describe fully.

<sup>5</sup> The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government, a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes [X] No [ ]

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies<sup>6</sup>

Date	From whom	Purpose	Amount
4/1/04 - 9/30/04	Hong Kong	Professional Fee	\$ 66,000.00
4/1/04 - 9/30/04	Singita	Professional Fee	\$ 12,000.00
4/1/04 - 9/30/04	TASMANIA	Professional Fee	\$ 54,000.00
7/1/04 - 9/30/04	Korea	Professional Fee	\$ 16,300.00
8/1/04 - 9/30/04	TAIPEI	Professional Fee	\$ 11,500.00

\$ 159,800  
Total

(b) RECEIPTS - FUND RAISING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign<sup>7</sup>, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes [ ] No [X]

If yes, have you filed an Exhibit D<sup>8</sup> to your registration? Yes [ ] No [ ]

If yes, indicate the date the Exhibit D was filed. Date \_\_\_\_\_

(c) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>9</sup> other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes [ ] No [X]

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
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6, 7 A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)

8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.

9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS - MONIES**

During this 6 month reporting period, have you

- (1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?      Yes       No
- (2) transmitted monies to any such foreign principal?      Yes       No

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

*All expense monies were paid in the United States.*

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To whom	Purpose	Amount
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Total

(b) **DISBURSEMENTS-THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value<sup>10</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes  No

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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(c) **DISBURSEMENTS-POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>11</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes  No

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
------	--------------------------	--------------------------------	-------------------

10, 11 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials<sup>12</sup>?  
Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any or the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Internet
- Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) \_\_\_\_\_

21. What language was used in the informational materials:  
 English  Other (specify) \_\_\_\_\_

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes  No

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes  No

12 The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

**VI--EXECUTION**

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

(Type or print name under each signature<sup>13</sup>)

10/21/04  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Carrie Nepeo  
\_\_\_\_\_  
CARRIE NEPEO  
\_\_\_\_\_  
\_\_\_\_\_

13 This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

**UNITED STATES DEPARTMENT OF JUSTICE  
FARA REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D.C. 20530**

**NOTICE**

Please answer the following questions and return this sheet in triplicate with your Supplemental Statement:

1. Is your answer to Item 16 of Section V (Informational Materials - page 8 of Form CRM-154, formerly Form OBD-64-Supplemental Statement):

YES       ✓       or NO \_\_\_\_\_

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

YES \_\_\_\_\_ or NO \_\_\_\_\_

(If your answer to question 2 is "yes" please forward for our review copies of all material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Carrie Nepo  
Signature

10/21/04  
Date

CARRIE NEPO  
Please type or print name of  
signatory on the line above

Comptroller  
Title

THIS FORM IS TO BE AN OFFICIAL ATTACHMENT TO YOUR CURRENT  
SUPPLEMENTAL STATEMENT - PLEASE EXECUTE IN TRIPLICATE

SHORT-FORM REGISTRATION INFORMATION SHEET

SECTION A

The Department records list active short-form registration statements for the following persons of your organization filed on the date indicated by each name. If a person is not still functioning in the same capacity directly on behalf of the foreign principal, please show the date of termination.

Short Form List For Registrant: Development Counsellors International

Last Name	First Name and Other Names	Registration Date	Termination Date	Role
Bendel	Margaret R.	3/12/93		
Levine	Andrew T.	3/12/93		

SECTION B

In addition to those persons listed in Section A, list below all current employees rendering services directly on behalf of the foreign principal(s) who have not as yet filed short-form registration statements. (Do not list clerks, secretaries, typists or employees in a similar or related capacity. If there is some question as to whether an employee has an obligation to file a short-form, please address a letter to us describing the activities and connection with the foreign principal.)

Name	Function	Date Hired

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Title: \_\_\_\_\_



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Singita Private Game Res  
 P.O. Box 23367  
 Claremont 7735  
 South Africa,  
 ATTN : Mr. Geoff Johnston

Invoice No : 011738  
 Date : 07/31/04  
 Job No : 278 2  
 Terms : Net 10 Days  
 Page : 1

DESCRIPTION	AMOUNT
Communication: Telephone, Fax Photostats, Postage	94.94
--- TOTAL ---	\$ 94.94

COMMUNICATION UNIT  
 20060815 11:31

Interest charge of 1 1/2% will be added to all past due invoices.

White— Client Copy/Yellow— Remittance Copy/Pink— File Copy/Goldenrod— Client File Copy



Invoice Number: 1-875-88105

Invoice Date: Jul 12, 2004

Account Number: 1015-3698-0

Page: 4 of 6

### FedEx Express Shipment Detail By Payor Type (Original)

Picked up: Jun 11, 2004

Payor: Shipper

Reference:

278R

- Fuel Surcharge - FedEx has applied a fuel surcharge of 6.00% to this shipment.
- FedEx has audited this airbill for correct pieces, weight, and service. Any changes made are reflected in the invoice amount.

Tracking ID	834818971939	Sender		Recipient	
Service Type	FedEx Intl Economy	JIM LEE		MR LEW ROOD	
Package Type	FedEx Pak	DEVELOPMENT COUNSELORS INTL		SINGITA PRIVATE GAME	
Zone	M	461 PARK AVE S FL 9		RERVE DAKDALE HOUSE	
Orig./Dest.	JRA/CPT	NEW YORK NY 10016-6847 US		THE OVAL ONE DAKDALE RD NEWLANDS	
Packages	1			CAPE TOWN 7735 ZA	
Weight	0.6 lbs				
Delivered	Jun 17, 2004 11:00	Transportation Charge			53.29
Signed by	W.ENDY PIENAAR	Non-Account Billing Charge			10.00
		Fuel Surcharge			3.10
		Discount			-1.60
<b>Customs</b>		<b>Total Transportation Charges</b>			
Entry Date	Jun 12, 2004				
FedEx Use	G6793/USD10/				
				<b>USD \$</b>	<b>64.79</b>

**CLIENT EXPENSE SUMMARY**

Date: June 2004

Client: 278

Reimbursable: Yes  No

Details: Singita

STATIONERY: Letterhead #      X 20 = \$       
 (Mail & Fax)

PHOTOSTATS: Letterhead # 6 X 20 = \$ 120  
 8 1/2 X 11 #      X 15 = \$       
 Legal #      X 35 = \$       
 11 X 17 #      X 45 = \$     

**FAXES  
BLANK**

ENVELOPES: Letter/Ivory #      X 25 = \$       
 Letter/White #      X 25 = \$       
 Manila 6X9 #      X 30 = \$       
 Manila 9X12 #      X 37 = \$       
 Manila 10X13 # 1 X 45 = \$ 45  
 Padded # 1 X 50 = \$ 50

**FAXES  
LETTERHEAD**

COLOR COPIES: #      X 50 = \$       
 LABELS: #      X 30 = \$       
 BINDERS: #      X      = \$       
 CARDBOARD: #      X      = \$       
 FAXES: #      X      = \$       
 POSTAGE: #      X 1.00 = \$       
 WIRELESS PHONE USAGE: #      X      = \$     

**WINFAX**

TOTAL COSTS: \$ 13.50  
 \$ 15.00  
 \$ 30



Development Counsellors International 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Singita Private Game Res  
 P.O. Box 23367  
 Claremont 7735  
 South Africa,  
 ATTN : Mr. Geoff Johnston

Invoice No : 011596  
 Date : 06/30/04  
 Job No : 278 2  
 Terms : Net 10 Days  
 Page : 1

DESCRIPTION	AMOUNT
Travel, Cabs & Tolls	21.50
Communication: Telephone, Fax Photostats, Postage	4.17
--- TOTAL ---	\$ 25.67

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy



**AMERICAN EXPRESS**  
**SUBSTITUTE RECEIPT**

THIS IS TO BE USED ONLY WHEN A REGULAR COPY IS NOT AVAILABLE FOR AMERICAN EXPRESS CHARGES.

**PLEASE USE WHEN YOU ORDER BY TELEPHONE/FAX/INTERNET**

**DATE:** R 278 NR     

**VENDOR:** Dallas Morning News

**AMOUNT:** \$6.50

**REQUESTED BY:** Jamie Costa

**NAME ON CARD:** Jim Lee

**DESCRIPTION:** Ordered a copy of Sunday newspaper for our Singita Clients.

6.01 \*  
 0.16 \*  
 6.17 \*

00000695

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Account Number	Bill Date	Payment Due Date
030 311 8348 001	JUN 12, 2004	JUL 7, 2004

DEVELOPMENT; COUNSELORS I  
 461 PARK AVE S RM MAIN  
 NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

AT&T All in One Service

Call Detail

Customer Care: 1 877 328 0409

ITEM	DATE	TIME (mm:ss)	DAY OF WEEK	PLACE	AREA CODE/NUMBER	DURATION (mm:ss)	CALL TYPE	AMOUNT
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PRIMARY ACCOUNT CODE: 27838

STATE-TO-STATE CALLS

11	5/17/04	4:40:00P	MON	TO SILVER SPG	MD 240 662-2147	2:00	DDC	0.16
12	5/21/04	5:49:45P	FRI	TO DEL MAR	CA 858 259-9903	2:00	DDC	0.16

SUBTOTAL 0:04:00 \$0.32

IN-STATE CALLS

13	5/18/04	4:39:17P	TUE	TO MILLBROOK	NY 845 677-9932	1:00	DDC	0.08
14	5/19/04	12:48:04P	WED	TO MILLBROOK	NY 845 677-9932	8:40	DDC	0.65
15	6/01/04	10:07:26A	TUE	TO MILLBROOK	NY 845 677-9932	1:10	DDC	0.09

SUBTOTAL 0:10:50 \$0.82

INTERNATIONAL CALLS

16	5/21/04	5:52:47P	FRI	TO S AFRICA	RA 27216833502	3:00	DDC	1.23
17	5/21/04	5:55:56P	FRI	TO S AFRICA	RA 27216833502	4:00	DDC	1.64

SUBTOTAL 0:07:00 \$2.87

TOTALS FOR ACCOUNT CODE: 27838

0:21:50 \$4.00

LONG DISTANCE SERVICE

PRIMARY ACCOUNT CODE: 27890

STATE-TO-STATE CALLS

1	5/14/04	11:10:07A	FRI	TO MIAMI	FL 305 446-7766	2:00	DDC	0.16
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SUBTOTAL 0:02:00 \$0.16

TOTALS FOR ACCOUNT CODE: 27890

0:02:00 \$0.16



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Singita Private Game Res  
 P.O. Box 23367  
 Claremont 7735  
 South Africa,  
 ATTN : Mr. Geoff Johnston

Invoice No : 011476  
 Date : 05/31/04  
 Job No : 278 2  
 Terms : Net 10 Days  
 Page : 1

DESCRIPTION	AMOUNT
Communication: Telephone, Fax Photostats, Postage	69.14
--- TOTAL ---	\$ 69.14

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy



DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

TELEPHONE NUMBER: 212 725 0707

Account Number	Bill Date	Payment Due Date
030 311 8348 001	MAY 12, 2004	JUN 7, 2004

Location: 012 034 2686 003

<b>AT&amp;T All in One Service</b>		For Customer Care 1 877 325 0445
<b>Call Detail</b>		

ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
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PRIMARY ACCOUNT CODE: 27814

STATE-TO-STATE CALLS

1	4/13/04	3:24:59P	TUE	TO BOSTON	MA 617 367-4020	1:00	DDC	0.08
2	4/13/04	3:25:58P	TUE	TO DORCHESTER	MA 617 929-2000	2:00	DDC	0.16
3	4/13/04	3:30:16P	TUE	TO DORCHESTER	MA 617 929-2000	4:00	DDC	0.32

**SUBTOTAL** 0:07:00 \$0.56

**TOTALS FOR ACCOUNT CODE: 27814** 0:07:00 \$0.56

PRIMARY ACCOUNT CODE: 27838

STATE-TO-STATE CALLS

4	4/26/04	3:50:46P	MON	TO DEL MAR	CA 858 259-9903	3:00	DDC	0.24
5	5/04/04	6:27:44P	TUE	TO SUN VALLEY	ID 208 622-3183	2:00	DDC	0.16
6	5/04/04	6:29:19P	TUE	TO WHITEFISH	MT 406 862-3486	1:00	DDC	0.08
7	5/04/04	6:30:34P	TUE	TO WHITEFISH	MT 406 862-3486	1:00	DDC	0.08
8	5/04/04	6:30:51P	TUE	TO SUN VALLEY	ID 208 622-3183	1:00	DDC	0.08
9	5/04/04	6:31:37P	TUE	TO WHITEFISH	MT 406 862-3480	2:00	DDC	0.16
10	5/10/04	4:27:43P	MON	TO DEL MAR	CA 858 259-9903	1:00	DDC	0.08
11	5/10/04	4:29:16P	MON	TO TUCSON	AZ 520 818-0339	13:00	DDC	1.03
12	5/10/04	4:41:55P	MON	TO DEL MAR	CA 858 259-9903	2:00	DDC	0.16

**SUBTOTAL** 0:26:00 \$2.07

INTERNATIONAL CALLS

13	4/26/04	3:45:41P	MON	TO S AFRICA	RA 27216833502	5:00	DDC	2.06
14	5/10/04	4:24:42P	MON	TO S AFRICA	RA 27216833502	3:00	DDC	1.23

**SUBTOTAL** 0:08:00 \$3.29

**TOTALS FOR ACCOUNT CODE: 27838** 0:34:00 \$5.35

PRIMARY ACCOUNT CODE: 27890

INTERNATIONAL CALLS

15	5/07/04	3:55:20P	FRI	TO S AFRICA	RA 27137355456	1:00	DDC	0.41
16	5/07/04	3:56:32P	FRI	TO S AFRICA	RA 27137355500	1:00	DDC	0.41

**SUBTOTAL** 0:02:00 \$0.82

**TOTALS FOR ACCOUNT CODE: 27890** 0:02:00 \$0.82

AT&T Call Type Information:	COO Operator Handled Card Call	OOO Operator Handled Station Call
DDC Direct Dialed Call	CCO Calling Card Person Call	POO Operator Handled Person Call
CCS Calling Card Station Call	OHS Operator Handled Station Call	OPC Operator Handled Person Call

WORLDWIDE EXPRESS  
 PO BOX 335  
 MONTVALE NJ 07645



DATE	CUSTOMER NUMBER	INVOICE NUMBER
05/19/2004	00772429544	121060

PAGE 1 OF 1

DCI  
 9TH FLOOR  
 461 PARK AVENUE SOUTH  
 NEW YORK NY 10016

THE FOLLOWING INVOICES ARE OUTSTANDING AS OF 05/06/2004

INVOICE DATE	INVOICE #	INVOICE AMT	INVOICE DATE	INVOICE #	INVOICE AMT		
4/07/2004	942448	166.23					
4/14/2004	956081	108.32					
4/21/2004	969658	171.77					
4/28/2004	983387	73.91					
						520.23	TOTAL

AIRBILL NUMBER	CUSTOMER NUMBER	CUSTOMER NUMBER	# PCS	WEIGHT	CHG	CHARGES	DISCOUNT	LIST PRICE
ORIGIN / DIST	SENDER	RECEIVER	CHG WGT	SCALE#	TYPE		PRICE	
SHIP DATE	SENT BY	ATTENTION						
YOU OWE AS	REFERENCE NUMBER							
DESCRIPTION								
21297891952	00772429544		SD		INT	30.00		
JRA / CPT	D C I DEVELOPMENT	SINGITA PRIVATE GAME	1					
04/22/2004	COUNSELORS INTL 9TH FLR	RESERVE	LX					
SHIPPER	461 PARK AVE S	OAKDALE HOUSE THE OVAL, O						
PROMO'S DOCUME	NEW YORK	GLAREMONT			INTL			
NTS	NY 10016 USA	SOUTH AFRICA				AF-FS	2.55	
	C. NEPO							
	#278	MR. LEW ROOD	L	N	TOTAL BIL REF-->		32.55	37.05
							32.55	

**CLIENT EXPENSE SUMMARY**

Date: May 2004  
 Client: 278  
 Details: SINGITA

Reimbursable: Yes  No

STATIONERY: Letterhead #      X      . 20 = \$       
 (Mail & Fax)

PHOTOSTATS: Letterhead #      X      . 20 = \$       
 8 1/2 X 11 # 5 X      . 15 = \$ 75  
 Legal #      X      . 35 = \$       
 11 X 17 #      X      . 45 = \$     

**FAXES  
 BLANK**

12

ENVELOPES: Letter/Ivory #      X      . 25 = \$       
 Letter/White #      X      . 25 = \$       
 Manila 6X9 #      X      . 30 = \$       
 Manila 9X12 #      X      . 37 = \$       
 Manila 10X13 # 1 X      . 45 = \$ 45  
 Padded #      X      . 50 = \$     

**FAXES  
 LETTERHEAD**

COLOR COPIES: #      X      . 50 = \$       
 LABELS: #      X      . 30 = \$       
 BINDERS: #      X      = \$       
 CARDBOARD: #      X      = \$       
 FAXES: #      X      . 1.00 = \$       
 POSTAGE: #      X      = \$       
 WIRELESS PHONE USAGE: #      X      = \$     

**WINFAX**

\$ 12.00  
 \$ 7.65  
 \$ 15.00  
 = \$ 29.85



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Singita Private Game Res  
 P.O. Box 23367  
 Claremont 7735  
 South Africa,  
 ATTN : Mr. Geoff Johnston

Invoice No : 011322  
 Date : 04/30/04  
 Job No : 278 2  
 Terms : Net 10 Days  
 Page : 1

DESCRIPTION	AMOUNT
Communication: Telephone, Fax Photostats, Postage	54.08
--- TOTAL ---	\$ 54.08

Interest charge of 1 1/2% will be added to all past due invoices.

White — Client Copy / Yellow — Remittance Copy / Pink — File Copy / Goldenrod — Client File Copy

**CLIENT EXPENSE SUMMARY**

Date: March 2004  
 Client: 278  
 Details: SINCLITA

Reimbursable:  Yes  No

STATIONERY: Letterhead #      X 20 \$       
 (Mail & Fax)

PHOTOSTATS: Letterhead #      X 20 \$       
 8 1/2 X 11 # 0 X 15 \$       
 Legal #      X 35 \$       
 11 X 17 #      X 45 \$     

FAXES  
 BLANK  
16

ENVELOPES: Letter/Ivory #      X 25 \$       
 Letter/White #      X 25 \$       
 Manila 6X9 #      X 30 \$       
 Manila 9X12 #      X 37 \$       
 Manila 10X13 # 0 X 45 \$       
 Padded #      X 50 \$     

FAXES  
 LETTERHEAD

LABELS: #      X 30 \$       
 BINDERS: #      X      \$       
 CARDBOARD: #      X      \$       
 FAXES: #      X 1.00 \$       
 (Blank, LH, Winfax)

WINFAX

POSTAGE: \$ 4.48  
 WIRELESS PHONE USAGE: \$ 15.00  
 TOTAL COSTS: \$ 36.38

**CLIENT EXPENSE SUMMARY**

Date: April 2004

Client: 278

Details: Singita

Reimbursable:  Yes  No

STATIONERY: Letterhead #      X 20 = \$       
 (Mail & Fax)

PHOTOSTATS: Letterhead # 18 X 20 = \$ 2.70  
 8 1/2 X 11 # 18 X 15 = \$       
 Legal #      X 35 = \$       
 11 X 17 #      X 45 = \$     

**FAXES**  
**BLANK**

ENVELOPES: Letter/Ivory #      X 25 = \$       
 Letter/White #      X 25 = \$       
 Manila 6X9 #      X 30 = \$       
 Manila 9X12 #      X 37 = \$       
 Manila 10X13 #      X 45 = \$       
 Padded #      X 50 = \$     

**FAXES**  
**LETTERHEAD**

LABELS: #      X 30 = \$       
 BINDERS: #      X      = \$       
 CARDBOARD: #      X      = \$       
 FAXES: #      X 1.00 = \$     

**WINFAX**

(Blank, LH, Winfax)  
 POSTAGE: = \$ 0  
 WIRELESS PHONE USAGE: = \$ 15.00  
 TOTAL COSTS: = \$ 17.70



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Korea Trade-Investment  
 Promotion Agency  
 460 Park Avenue, Suite 402  
 New York, NY 10022  
 Attn: Mr. Shin Kang, Esq.

Invoice #: 11820  
 Invoice Date: 9/1/2004  
 Job Number: 145  
 Terms: Net 10 Days

Job Name: PDQ

DESCRIPTION	AMOUNT
Communication Expense	\$200.00
ONLINE LEAD TRACKER	\$100.00
Professional Fee	\$4,000.00

2004 OCT 2 11:11:31  
 CDM/120/REGISTRATION UNIT

**TOTAL DUE THIS INVOICE: \$4,300.00**

Interest charge of 1 1/2% will be added to all past due invoices.

White -- Client Copy / Yellow -- Remittance Copy / Pink -- File Copy / Goldenrod -- Client File Copy



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Korea Trade-Investment  
 Promotion Agency  
 460 Park Avenue, Suite 402  
 New York, NY 10022  
 ATTN : Mr. Shin Kang, Esq.

Invoice No : 011760  
 Date : 08/02/04  
 Job No : 145 1  
 Terms : Net 10 Days  
 Page : 1

Job title : FEE  
 Description : Prospect Development/Qualification (PDQ)  
 Program

DESCRIPTION	AMOUNT
Communication Expense	200.00
Online Lead Tracker	100.00
--- TOTAL ---	\$ 300.00

Interest charge of 1 1/2% will be added to all past due invoices.

White — Client Copy / Yellow — Remittance Copy / Pink — File Copy / Goldenrod — Client File Copy



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 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Korea Trade-Investment  
 Promotion Agency  
 460 Park Avenue, Suite 402  
 New York, NY 10022  
 ATTN : Mr. Shin Kang, Esq.

Invoice No : 011735  
 Date : 07/31/04  
 Job No : 145 2  
 Terms : Net 10 Days  
 Page : 1

Job title : EXPENSE

DESCRIPTION	AMOUNT
Contracted Services	5,200.00
--- TOTAL ---	\$ 5,200.00

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy

018272

145R



# Invoice

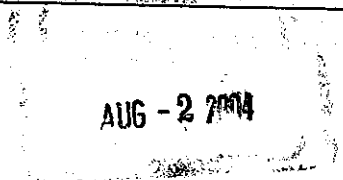
DATE	INVOICE #
7/28/2004	20061860

Giving  
Information  
Meaning

<b>BILL TO</b>
Development Counsellors International 461 Park Avenue South New York, NY 10016

TERMS	DUE DATE
Net 20	8/17/2004

DESCRIPTION	AMOUNT
Targeted Company Identification - KOTRA - List 1	5,200.00
Thank you.	
<b>Total</b>	<b>\$5,200.00</b>





Development Counsellors International 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Korea Trade-Investment  
 Promotion Agency  
 460 Park Avenue, Suite 402  
 New York, NY 10022  
 ATTN : Mr. Shin Kang, Esq.

Invoice No : 011598  
 Date : 06/30/04  
 Job No : 145 2  
 Terms : Net 10 Days  
 Page : 1

Job title : EXPENSE

DESCRIPTION	AMOUNT
Contracted Services	2,500.00
--- TOTAL ---	\$ 2,500.00

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy

V18033

145R



WHITTAKER  
ASSOCIATES

# Invoice

DATE	INVOICE #
6/29/2004	20061841

Giving  
Information  
Meaning

<b>BILL TO</b> Development Counsellors International 461 Park Avenue South New York, NY 10016
--

TERMS	DUE DATE
Net 20	7/19/2004

DESCRIPTION	AMOUNT
Profile Development - Korea Trade-Investment Promotion Agency (KOTRA)	2,500.00
<b>Total</b> \$2,500.00	

Thank you!

Whittaker Associates, Inc.

44 East 8th Street Suite 420 Holland, MI 49423 616-396-4500 616-396-4555 Fax whittakerassociates.com



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Hong Kong Tourism Board  
 9-11 Flr. Citicorp Centre  
 18 Whitfield Road, North Point  
 Hong Kong,  
 ATTN : Patricia Lam

Invoice No : 011734  
 Date : 07/31/04  
 Job No : 149 2  
 Terms : Net 10 Days  
 Page : 1

Job title : Expense

DESCRIPTION	AMOUNT
Special Events-Media/Prospecting	4,296.88
--- TOTAL ---	\$ 4,296.88

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy

J. Lee 149R

Brasserie 8 1/2

7 W. 57th Street  
New York, NY 10019  
(212) 829-0812

Guest Check

Check 251/1 07/08/04-A 9:11pm  
Guests 35 TAKE OUT Table B3-1

Items 3955.70  
Tax 341.18  
Subtotal 4296.88

Tip \_\_\_\_\_

TOTAL \$4296.88

1. AMEX/XXXXXXXXXXXX1360/XXXX 5. A:589913  
LEE/J 07/08 21:29 4296.88

Please keep BOTTOM copy for your records

I agree to pay the above TOTAL amount  
according to card issuer agreement.

SIGN X

PLEASE CALL OUR CATERING DIP. CHRISTINA  
ABAD FOR A PRIVATE PARTY OR A FUNCTION  
AT 212-829-9577

ONCE AGAIN THANK YOU FOR VISITING  
BRASSERIE 8 1/2, HOPE TO SEE YOU SOON.



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Hong Kong Tourism Board  
9-11 Flr. Citicorp Centre  
18 Whitfield Road, North Point  
Hong Kong  
Attn: Ms. Patricia Lam

Invoice #: 11950  
Invoice Date: 09/01/2004  
Job Number: 149  
Terms: 0%0/NET10

Job Name: TOUR

DESCRIPTION	AMOUNT
7010 DCI Staff Travel Expense	1,805.56
7040 Communication Exp	115.49
7040ML Misc Trx R (Billable)	28.00
7095 Miscellaneous Expense	499.39
<b>TOTAL DUE THIS INVOICE:</b>	<b>2,448.44</b>

Interest charge of 1 1/2% will be added to all past due invoices.

White — Client Copy / Yellow — Remittance Copy / Pink — File Copy / Goldenrod — Client File Copy

3783 417839 81360

1149 - SCRIP TO LAX - JL

DO NOT WRITE

ABOVE THIS LINE

DEVELOPMENTAL COUNSELORS INT

EXPIRATION DATE

DATE CHECKED

4610 1300 15100  
L.S. ANGEL  
5047021340 CA

58082

SIGN HERE

X *[Signature]*

The issuer of a card identified on this item is authorized to pay the amount shown as TOTAL upon proper presentation. I promise to pay such TOTAL (together with any other charges due thereon) subject to and in accordance with the agreement governing the use of such card.

PLEASE DO NOT WRITE ABOVE THIS LINE							
PAID							
DATE	AUTHORIZATION			SUB TOTAL			
12/15/04							
REFERENCE NO.	SERVER			TAX			
121156							
ID/FOLIO / CHECK NO. / LIC. NO. / STATE	REG/DEPT	CLERK	TIP	MISC.			
VISA		MasterCard		5713996		\$53.00	

SALES SLIP ORIGINAL

HMSHOST  
 WOLFGANG PUCKS T3MAIN  
 O'HARE INTERNATIONAL AIRPORT  
 CHECK: 2922  
 TABLE: 136/1  
 SERVER: 5485 Rhonda  
 DATE: AUG19'04 8:56AM  
 CARD TYPE: AMEX A3 37\*  
 ACCT #: XXXXXXXXXXXX1360  
 EXP DATE: XX/XX  
 AUTH CODE: 529696  
 J LEE

TOTAL: 12.85  
 TIP: \$ 3.00  
 TOTAL: \$ 15.85

X I AGREE TO PAY THE ABOVE AMOUNT IN ACCORDANCE WITH THE CARD ISSUER'S AGREEMENT.

1149  
 breakfast @  
 ORD - on route  
 to RPM MTG  
 -JL

3783 417839 81360

1492  
DATE 08/19/04  
SERVER/CASHER TO AIRBORNE

IMPRINTED DATA ONLY ABOVE THIS LINE DO NOT CIRCLE EXPIRATION DATE

05/07  
JAMES L  
DEVEL COUNSELORS

EXPIRATION 7/3  
DATA CHECKED

DATE	SERVER/CASHER
AUTHORIZATION NO.	REFERENCE NO.



CAB  
INC

5779586

PURCHASER SIGN HERE

X [Signature]

Cardholder acknowledges receipt of goods and/or services in the amount of the total shown hereon and agrees to perform the obligations set forth in the Cardholder's agreement with the issuer.

QTY.	DESCRIPTION	AMOUNT
		\$ 33 70
TAX		
SALES SLIP	TIP MISC.	\$ 3 00
TOTAL		\$36 70

CUSTOMER COPY

IMPORTANT: RETAIN THIS COPY FOR YOUR RECORDS

3783 417839 81360

1492 - TAX to  
SOFHER HOTEL

05/07  
JAMES LEE  
DEVEL COUNSELORS

DATE	SERVER/CASHER
08/19/04	
AUTHORIZATION NO.	REFERENCE NO.
109379	

33  
08/19/04  
BEVERLY HILLS  
461651011300480  
5047010582

5824942

PURCHASER SIGN HERE

X [Signature]

Cardholder acknowledges receipt of goods and/or services in the amount of the total shown hereon and agrees to perform the obligations set forth in the Cardholder's agreement with the issuer.

QTY.	DESCRIPTION	AMOUNT
TAX		
SALES SLIP	TIP MISC.	
TOTAL		39 30

CUSTOMER COPY

IMPORTANT: RETAIN THIS COPY FOR YOUR RECORDS

**SOFITEL**  
ACCOR HOTELS & RESORTS

**Hotel Sofitel, Los Angeles**  
8555 Beverly Blvd, Los Angeles, California 90048  
Telephone 310-278-5444 Facsimile 310-657-2816

Jim Lee

USA

Arrival 08/19/04  
Departure 08/21/04

Room: 0542  
Cashier:11  
Page: 1  
Time: 07:27:57  
Conf #: 178169

Hotel Sofitel, Los Angeles, 08/21/04

Invoice NO. 104242

Date	Description	DEBIT	CREDIT
08/19	Local Call #7542 : 310-828-1585	1.00	
08/19	Business Center 3 hours of use, passcode: 7p79	7.00	
08/19	Adj. Miscellaneous comp. wasn't working	-7.00	
08/19	Room Charge	159.00	
08/19	Occupancy Tax *Room Charge	22.26	
08/20	Minibar Beverage #542 : CHECK #7291	8.50	
08/20	Food and Beverage Tax #542 : CHECK #7291	0.70	
08/20	Room Charge	159.00	
08/20	Occupancy Tax *Room Charge	22.26	
08/21	American Express XXXXXXXXXXXX1360 05/07		372.72

**Balance: \$0**

Signature: \_\_\_\_\_

**Sharon Fraser**

**From:** Jim Lee  
**Sent:** Tuesday, August 17, 2004 10:34 AM  
**To:** Sharon Fraser  
**Subject:** FW: Orbitz Travel Document - Los Angeles 8/19/04

Hi Sharon,

This flight was purchased on my AMEX through Orbitz yesterday. Client: 149R

Purpose: Round-trip flight to attend RPM Meeting in Los Angeles on behalf of Hong Kong Tourism Board.

Thanks for handling,  
Jim

-----Original Message-----

**From:** Orbitz Traveler Care [mailto:travelercare@orbitz.com]  
**Sent:** Monday, August 16, 2004 7:25 PM  
**To:** Jim Lee  
**Subject:** Orbitz Travel Document - Los Angeles 8/19/04



Your Travel Document ...

Hello James,

Thanks for traveling with **Orbitz**. This e-mail confirms the ticket number(s) issued for the "**Los Angeles 8/19/04**" trip. Please review the ticket information:

August 16, 2004

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Click for car and hotel rates in **Los Angeles**

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[ADD A HOTEL](#)

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**New Information for Airport Security**

**Security update:** Airports and airlines now require that you obtain a boarding pass before entering the security checkpoint. Review the latest **airport security rules**.

**TICKET INFORMATION**

**Passenger(s):** JAMES LEE  
**Orbitz record locator:** ED8NK6DO  
**Airline ticket number(s):** 0011575474497

**CARE ALERTS**

We automatically send alerts about flight status, delays and cancellations. Orbitz will send alerts to your **Mobile phone - voice:**  
917-312-3087

You can also send alerts to your contacts. **Update alerts setup**

**ORBITZ EXTRAS**

**Thursday, August 19, 2004**

American Airlines # 1487

Chicago O'Hare International (ORD) to Los Angeles International (LAX)

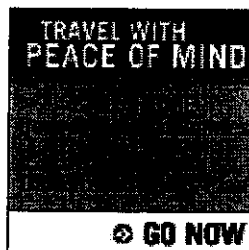
**Departure (ORD):** August 19, 9:40 AM CDT (morning)**Arrival (LAX):** August 19, 11:45 AM PDT (morning)**Class:** Economy**Seat assignment:** choose seats**Saturday, August 21, 2004**

American Airlines # 1194

Los Angeles International (LAX) to Chicago O'Hare International (ORD)

**Departure (LAX):** August 21, 11:24 AM PDT (morning)**Arrival (ORD):** August 21, 5:30 PM CDT (evening)**Class:** Economy**Seat assignment:** 9C[view/change seats](#)**AIRLINE TICKET PROTECTOR**

Protect against trip cancellations and interruptions with Access America, an Orbitz partner. Coverage is available for a non-refundable airline ticket up to \$3,000. Important limitations apply.

**Buy Airline Ticket Protector****> CHECK-IN INFORMATION**

Because this reservation is an e-ticket, no ticket will be mailed to you. When checking in, you must present a valid government-issued photo ID. See **Quick Check-in Tips**.

**> PURCHASE CONFIRMATION****Passenger:** JAMES LEE**Airline ticket number(s):** 0011575474497**Ticket type:** electronic (e-ticket)**Total airfare:** \$426.70 (including taxes)**Service fee:** \$6.00**Total trip cost:** \$432.70**> BILLING INFORMATION****Credit card holder's name:** JAMES LEE**Credit card type:** American Express**Credit card number:** xxxxxxxxxxx1360**Address:**

461 PARK AVENUE SOUTH  
NEW YORK, New York 10016

Please note that your fare may carry restrictions. Changes to your itinerary may result in additional fees. Review the fare rules in "**My Trips**" to learn more.

Important notice related to ticket **terms and conditions**.

**> SCHEDULE CHANGES**

You may receive an e-mail from Orbitz if a schedule

change occurs prior to or during your trip. Such changes also will be noted in **"My Trips"**. We recommend you check there periodically before your trip.

If there are changes to the flight(s), bring a printout with the updated itinerary and ticket number(s) to the airport. You can use the e-mail that comes 2-3 days before departure.

Lastly, please remember that your travel itineraries and information always are available online in **"My Trips."** If you have any questions, you can **e-mail** us.

We'll be in touch with essential trip information as the travel date nears.

Again, thank you for choosing Orbitz.

Enjoy your trip!

**Orbitz Customer Care**

P.S. Need additional help? Check out our **Customer Service** section.

149R

Hotel Sofitel, Los Angeles  
8555 Beverly Blvd, Los Angeles, California 90048  
Telephone 310-278-5444 Facsimile 310-657-2816

Peggy Bendel

USA

Arrival 08/19/04  
Departure 08/21/04

Room: 0940  
Cashier: 4  
Page: 1  
Time: 13:40:43  
Conf #: 178168

Hotel Sofitel, Los Angeles 08/21/04

Invoice NO. 104303

Date	Description	DEBIT	CREDIT
08/19	Gigi Lunch-Food #940 : CHECK #2918	60.00	
08/19	Gigi- Service Charge #940 : CHECK #2918	10.00	
08/19	Food and Beverage Tax #940 : CHECK #2918	4.95	
08/19	In-room Internet #940 : High Speed Intern	9.95	
08/19	Room Charge	159.00	
08/19	Occupancy Tax *Room Charge	22.26	
08/20	Gigi-Breakfast Food #940 : CHECK #2964	23.00	
08/20	Gigi- Service Charge #940 : CHECK #2964	4.50	
08/20	Food and Beverage Tax #940 : CHECK #2964	1.90	
08/20	Room Charge	159.00	
08/20	Occupancy Tax *Room Charge	22.26	
08/21	American Express XXXXXXXXXXXX2277 06/06		476.82

Balance: \$0

149R

**Peggy Bendel**

**From:** Orbitz Traveler Care [travelercare@orbitz.com]  
**Sent:** Tuesday, August 10, 2004 11:44 AM  
**To:** Peggy Bendel  
**Subject:** Orbitz Travel Document - HKTB-ESTO 8/19/04

Your Travel Document ... 

Hello Margaret,

Thanks for traveling with **Orbitz**. This e-mail confirms the ticket number(s) issued for the "**HKTB-ESTO 8/19/04**" trip. Please review the ticket information:

 **New Information for Airport Security**

**Security update:** Airports and airlines now require that you obtain a boarding pass before entering the security checkpoint. Review the latest **airport security rules**.

**TICKET INFORMATION**

**Passenger(s):** MARGARET BENDEL  
**Orbitz record locator:** MJ1A09UX  
**Airline ticket number(s):** 0011575447015

**Thursday, August 19, 2004**  
 American Airlines # 245

New York John F Kennedy Intl (JFK) to Los Angeles International (LAX)

**Departure (JFK):** August 19, 10:00 AM EDT (morning)

**Arrival (LAX):** August 19, 12:34 PM PDT (afternoon)

**Class:** Economy

**Seat assignment:** 34H

[view/change seats](#)

-----  
**Saturday, August 21, 2004**  
 American Airlines # 222

Los Angeles International (LAX) to Boston Logan International (BOS)

**Departure (LAX):** August 21, 7:30 AM PDT (morning)

**Arrival (BOS):** August 21, 4:10 PM EDT (afternoon)

**Class:** Economy

**Seat assignment:** 25A

August 10, 2004

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**ORBITZ EXTRAS****AIRLINE TICKET PROTECTOR**

Protect against trip cancellations and interruptions with Access America, an Orbitz partner. Coverage is available for a non-refundable airline ticket up to \$3,000. Important limitations apply.

**Buy Airline Ticket Protector**



[view/change seats](#)

-----

**Wednesday, August 25, 2004**

American Airlines # 5028  
Operated by: AMERICAN EAGLE - Please check in with the operating carrier  
Boston Logan International (BOS) to New York La Guardia (LGA)

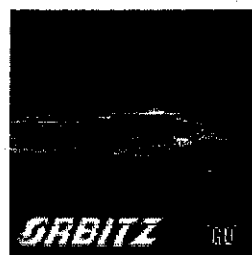
**Departure (BOS):** August 25, 7:00 PM EDT (evening)

**Arrival (LGA):** August 25, 8:15 PM EDT (evening)

**Class:** Economy

**Seat assignment:** 6A

[view/change seats](#)



**▶ CHECK-IN INFORMATION**

Because this reservation is an e-ticket, no ticket will be mailed to you. When checking in, you must present a valid government-issued photo ID. See **Quick Check-in Tips**.

**▶ PURCHASE CONFIRMATION**

**Passenger:** MARGARET BENDEL  
**Airline ticket number(s):** 0011575447015  
**Ticket type:** electronic (e-ticket)

**Total airfare:** \$485.30 (including taxes)

**Service fee:** \$6.00

**Total trip cost:** \$491.30 368.47 → 149R

**▶ BILLING INFORMATION**

**Credit card holder's name:** MARGARET BENDEL  
**Credit card type:** American Express  
**Credit card number:** xxxxxxxxxxxx2277

**Address:**

DEVELOPMENT COUNSELLORS INTL  
461 PARK AVENUE SOUTH  
NEW YORK, New York 10016

Please note that your fare may carry restrictions. Changes to your itinerary may result in additional fees. Review the fare rules in **"My Trips"** to learn more.

Important notice related to ticket **terms and conditions**.

**▶ SCHEDULE CHANGES**

You may receive an e-mail from Orbitz if a schedule change occurs prior to or during your trip. Such changes also will be noted in **"My Trips"**. We recommend you check there periodically before your trip.

If there are changes to the flight(s), bring a printout with the updated itinerary and ticket number(s) to the airport. You can use the e-mail that comes 2-3 days before departure.

**PETTY CASH**

PD

10.00

\$ 10.00

NY NY NEW YORK  
 MET # 3M46  
 DATE: 07/08/2004  
 START TIME 18:15  
 END TIME 18:28  
 TRIP # 36326  
 RATE No. 1  
 MILES 1.56  
 FARE \$ 5.90  
 EXTRAS \$ 1.00  
 TOTAL \$ 7.90

Taxi to NYC  
 media event

KRB

~~2.10~~  
10.00

Contact VLO Dial

149 R



# Success Express Inc

147 West 24th Street 2nd Floor, New York, NY 10011

Phone: (212)633-6100

INVOICE TO:  
 DEVELOPMENT COUNSELLORS INTL  
 461 PAS  
 9 FL  
 NEW YORK, NY 10016  
 Attn: ACCOUNTS PAYABLE

Invoice No: A38425  
 Invoice Run: 933  
 Invoice Date: 08/02/2004  
 Cut Off Date: 07/31/2004  
 Account #: QQDECO

REFERENCE: 149

Date Docket # Service	Booked By AD #	Pickup Address	Delivery Address	Base Surcharges	Total	
07/08/2004 379485 MOTOR	VALENCIA	DCI 461 PAS NEW YORK 10010	135 W 52 NEW YORK 10019	20.00 15.50	35.50	
*** Surcharges: pieces - insurance - rush - nyc parking -						
07/09/2004 380386 MESSENGER	WILSON	BRASSIERE 8 1/2 9 W 57 NEW YORK 10019	DCI 461 PAS NEW YORK 10010	6.50 0.50	7.00	
*** Surcharges: insurance -						
07/09/2004 380516 MOTOR	WILSON	BRASSIERE 8 1/2 9 W 57 NEW YORK 10019	DCI 461 PAS NEW YORK 10010	20.00 0.50	20.50	
*** Surcharges: insurance -						
<b>Sub-Totals For This Group:</b>			<b>Dockets</b> 3	<b>Base</b> 46.50	<b>Surcharges</b> 16.50	<b>Total</b> 63.00

REFERENCE: NO REF.... **149R**

Date Docket # Service	Booked By AD #	Pickup Address	Delivery Address	Base Surcharges	Total	
07/09/2004 380762 MOTOR	KIMBERLY	DCI 461 PAS NEW YORK 10010	115 E 54 NEW YORK 10022	20.00 3.50	23.50	
*** Surcharges: insurance - nyc parking -						
<b>Sub-Totals For This Group:</b>			<b>Dockets</b> 1	<b>Base</b> 20.00	<b>Surcharges</b> 3.50	<b>Total</b> 23.50

REFERENCE: NO REF... **149R**

Date Docket # Service	Booked By AD #	Pickup Address	Delivery Address	Base Surcharges	Total	
07/09/2004 380732 MESSENGER	KIMBERLY	DCI 461 PAS NEW YORK 10010	115 E 54 NEW YORK 10022	6.50 3.50	10.00	
*** Surcharges: insurance - oversize -						
<b>Sub-Totals For This Group:</b>			<b>Dockets</b> 1	<b>Base</b> 6.50	<b>Surcharges</b> 3.50	<b>Total</b> 10.00

DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

Account Number	Bill Date	Payment Due Date
030 311 8348 001	AUG 12, 2004	SEP 7, 2004

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

## AT&amp;T All in One Service

## Call Detail

For Customer Care: 1-877-325-0645

ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA/CODE/ NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
------	------	--------------------	----------------	-------	----------------------	------------------------	--------------	--------

PRIMARY ACCOUNT CODE: 14982

## STATE-TO-STATE CALLS

9	8/06/04	3:14:40P	FRI	TO CHICAGO	IL 312 202-0507	10:00	DDC	0.69
---	---------	----------	-----	------------	-----------------	-------	-----	------

SUBTOTAL 0-10:00 \$0.69

TOTALS FOR ACCOUNT CODE: 14982 0-10:00 \$0.69

PRIMARY ACCOUNT CODE: 14983

## STATE-TO-STATE CALLS

10	7/14/04	10:59:55A	WED	TO W ANGELES	CA 310 208-1869	2:00	DDC	0.14
----	---------	-----------	-----	--------------	-----------------	------	-----	------

SUBTOTAL 0-02:00 \$0.14

TOTALS FOR ACCOUNT CODE: 14983 0-02:00 \$0.14

PRIMARY ACCOUNT CODE: 14990

## STATE-TO-STATE CALLS

11	7/22/04	4:46:07P	THU	TO W ANGELES	CA 310 208-2398	1:00	DDC	0.07
12	7/22/04	6:07:38P	THU	TO CHICAGO	IL 312 440-9900	3:00	DDC	0.21
13	7/22/04	6:11:55P	THU	TO CHICAGO	IL 312 263-2500	3:00	DDC	0.21
14	7/23/04	10:25:00A	FRI	TO CHICAGO	IL 312 263-2500	7:00	DDC	0.48
15	7/23/04	11:29:43A	FRI	TO CHICAGO	IL 312 202-0507	1:00	DDC	0.07
16	7/23/04	11:33:37A	FRI	TO CHICAGO	IL 312 440-9900	27:00	DDC	1.86
17	7/23/04	12:20:39P	FRI	TO CHICAGO	IL 312 404-6633	1:00	DDC	0.07
18	7/23/04	12:21:22P	FRI	TO CHICAGO	IL 773 404-6633	4:00	DDC	0.28
19	7/29/04	11:33:38A	THU	TO CHICAGO	IL 312 202-0507	5:00	DDC	0.35

## AT&amp;T Call Type Information:

DDC-Direct Dialed Call

CCS-Calling Card Station Call

DDP-Operator Banded Call

DPP-Operator Banded Personal Call

DPS-Operator Banded Personal Call

DDC-Operator Banded Call

DDP-Operator Banded Personal Call

DPP-Operator Banded Personal Call

Account Number	Bill Date	Payment Due Date
030 311 8348 001	AUG 12, 2004	SEP 7, 2004

DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

AT&T All in One Service

Call Detail

For Customer Care: 1-877-325-0445

ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/ NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
LONG DISTANCE SERVICE								
PRIMARY ACCOUNT CODE: 14990								
STATE-TO-STATE CALLS								
1	7/29/04	1:51:18P	THU	TO CHICAGO	IL 312 202-0507	3:00	DDC	0.21
2	8/02/04	5:12:55P	MON	TO CHICAGO	IL 312 202-0507	2:00	DDC	0.14
3	8/10/04	11:26:48A	TUE	TO CHICAGO	IL 312 202-0507	2:00	DDC	0.14
<b>SUBTOTAL</b>						<b>0:59:00</b>		<b>\$4.09</b>
<b>TOTALS FOR ACCOUNT CODE: 14990</b>						<b>0:59:00</b>		<b>\$4.09</b>
PRIMARY ACCOUNT CODE: 14995								
STATE-TO-STATE CALLS								
4	8/06/04	4:42:42P	FRI	TO CHICAGO	IL 312 202-0507	1:00	DDC	0.07
<b>SUBTOTAL</b>						<b>0:01:00</b>		<b>\$0.07</b>
<b>TOTALS FOR ACCOUNT CODE: 14995</b>						<b>0:01:00</b>		<b>\$0.07</b>

# Success Express Inc

147 West 24th Street 2nd Floor, New York, NY 10011

Phone: (212)633-6100

**INVOICE TO:**

DEVELOPMENT COUNSELLORS INTL  
461 PAS  
9 FL  
NEW YORK, NY 10016  
Attn: ACCOUNTS PAYABLE

Invoice No: A39330  
Invoice Run: 958  
Invoice Date: 08/23/2004  
Cut Off Date: 08/21/2004  
Account #: QQDECO

**REFERENCE: 149**

Date	Booked By	Pickup Address	Delivery Address	Base	Total	
Docket #	AD #			Surcharges		
Service						
08/18/2004	VALENCIA	DCI	RAFIK	6.50	7.00	
399587		461 PAS	814 BWAY	0.50		
MESSENGER		NEW YORK 10010	NEW YORK 10003			
		*** Surcharges: insurance -				
			<b>Dockets</b>	<b>Base</b>	<b>Surcharges</b>	<b>Total</b>
		<b>Sub-Totals For This Group:</b>	1	6.50	0.50	7.00

**REFERENCE: NO REF... 149R**

Date	Booked By	Pickup Address	Delivery Address	Base	Total	
Docket #	AD #			Surcharges		
Service						
08/19/2004	VALENCIA	RAFIK	DCI	6.50	7.00	
400387		814 BWAY	461 PAS	0.50		
MESSENGER		NEW YORK 10003	NEW YORK 10010			
		*** Surcharges: insurance -				
			<b>Dockets</b>	<b>Base</b>	<b>Surcharges</b>	<b>Total</b>
		<b>Sub-Totals For This Group:</b>	1	6.50	0.50	7.00

**CLIENT EXPENSE SUMMARY**

Date: 14<sup>th</sup> August 2004

Client: 149 Reimbursable:  Yes  No

Details: Hong Kong

STATIONERY: Letterhead #        X        . 20 = \$         
 (Mail & Fax)

PHOTOSTATS: Letterhead #        X        . 20 = \$         
 8 1/2 X 11 # 40 X        . 15 = \$ 6.00  
 Legal #        X        . 35 = \$         
 11 X 17 #        X        . 45 = \$       

FAXES  
BLANK

7

ENVELOPES: Letter/Ivory #        X        . 25 = \$         
 Letter/White #        X        . 25 = \$         
 Manila 6X9 #        X        . 30 = \$         
 Manila 9X12 #        X        . 37 = \$         
 Manila 10X13 #        X        . 45 = \$         
 Padded #        X        . 50 = \$       

FAXES  
LETTERHEAD

COLOR COPIES: #        X        . 50 = \$         
 LABELS: #        X        . 30 = \$         
 BINDERS: #        X        = \$         
 CARDBOARD: #        X        = \$         
 FAXES: #        X        = \$         
 POSTAGE: # 7 X        . 1.00 = \$ 7.00  
 WIRELESS PHONE USAGE: = \$ 15.00

WINFAX

TOTAL COSTS: = \$ 28.00



**vms**

Video Monitoring Services of America, LP T 800 VM5 2002

New York Office Phone Number: (212)736-2010

<sup>08 179</sup>  
Fed I.D. # 13-3889971

Terms: Net 10 Days

Date: 08/17/2004

Invoice # 10-220-0324555

Sold to:

DCIG001

DCI GROUP  
461 PARK AVE SOUTH  
NEW YORK, NY 10016

Shipped to:

HONG KONG TOURISM BOARD  
10940 WILSHIRE BLVD  
STE 2050  
LOS ANGELES, CA, 90024

JUSTIN PETERSON

LILLIBETH BISHOP

Attn:

Attn:

PO #:

HONG KONG TOURISM

NNY112

Ordered by:

JIM LEE

PLEASE REMIT TO:

VIDEO MONITORING SERVICES of AMERICA, LP  
P.O. BOX 34618, NEWARK, NJ 07189-4618

Quantity	Description	Charge	Total
	VIDEO SEGMENT "HONG KONG-PORTS OF CALL" CBS SUNDAY MORNING 08/15/04 CBS NATIONAL 9:00 AM 00:04:44	110.00	
	DIGITAL VIDEO CONVERSION & DELIVERY - DVD	25.00	
	DIGITAL VIDEO CONVERSION & DELIVERY - DVD 4 @ \$75.00 EACH	300.00	
	SALES TAX	35.89	
	COUR. NONTAXABLE FEDEX, PRIORITY OVER, 1LB LOU-CA	28.50	



**vms**

Video Monitoring Services of America, LP T 800 VMS 2002

New York Office Phone Number: (212)736-2010

Fed I.D. # 13-3889971

Terms: Net 10 Days

Date: 08/17/2004

Invoice # 10-220-0324555

Sold to:

DCIG001

DCI GROUP  
461 PARK AVE SOUTH  
NEW YORK, NY 10016

Shipped to:

HONG KONG TOURISM BOARD  
10940 WILSHIRE BLVD  
STE 2050  
LOS ANGELES, CA, 90024

Attn:

JUSTIN PETERSON

Attn:

LILLIBETH BISHOP

PO #:

HONG KONG TOURISM

NNY112

Ordered by:

JIM LEE

PLEASE REMIT TO:

VIDEO MONITORING SERVICES of AMERICA, LP  
P.O. BOX 34618, NEWARK, NJ 07189-4618

Quantity	Description	Charge	Total
NNY391378	TOTAL DUE		499.39
<p><b>NOTICE: NEW REMITTANCE ADDRESS ABOVE. PLEASE UPDATE YOUR RECORDS. ALSO, PLEASE REFERENCE FULL INVOICE NUMBER OR ENCLOSE REMITTANCE COPY WITH YOUR PAYMENT.</b></p>			



**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Hong Kong Tourism Board  
9-11 Flr. Citicorp Centre  
18 Whitfield Road, North Point  
Hong Kong  
Attn: Ms. Patricia Lam

Invoice #: 12059  
Invoice Date: 10/01/2004  
Job Number: 149  
Terms: 0%0/NET10

Job Name: TOUR

DESCRIPTION	AMOUNT
7010 DCI Staff Travel Expense	70.88
7040 Communication Exp	111.13
7040ML Misc Trx R (Billable)	88.40
7060 Research Expense	477.73
7090 Reimbursed Publications Exp	118.70
7095 Miscellaneous Expense	2,038.43
<b>TOTAL DUE THIS INVOICE:</b>	<b>2,905.27</b>

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy

3783 4E7889 81360

1492 - cab fare  
(add to home)

05487

72

JAMES LEE

DEVEL COUNSELORS INT

DATE	SERVICE CENTER
12/11/72	JL
AUTHORIZATION NO.	REFERENCE NO.
CHECK NO./FOLIO NO.	
5322953	

PURCHASER SIGN HERE  
X [Signature]

SALES SLIP

3.78	PURCHASE
	TAX
5.00	SENDER
	OTHER
39.30	TOTAL

CUSTOMER COPY

CUSTOMER COPY

IMPORTANT: RETAIN THIS COPY FOR YOUR RECORDS

Customer acknowledges receipt of goods and/or services in the amount of the Total shown hereon and agrees to perform the obligations set forth in the Cardholder's agreement with the issuer.

**AMERICAN EXPRESS**  
**SUBSTITUTE RECEIPT**

**THIS IS TO BE USED ONLY WHEN A REGULAR COPY IS NOT AVAILABLE FOR AMERICAN EXPRESS CHARGES.**

**PLEASE USE WHEN YOU ORDER BY TELEPHONE/FAX/INTERNET**

**DATE:** 09/7/04 R\_149\_\_ NR\_\_

**VENDOR:** South China Morning Post

**AMOUNT:** \$32.58

**REQUESTED BY:** Jim Lee

**NAME ON CARD:** Jim Lee

**DESCRIPTION:** Morning Post (Newspaper) purchase HK\$249.00

Account Number	Bill Date	Payment Due Date
030 311 8348 001	SEP 12, 2004	OCT 7, 2004

DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

AT&T Call-in One Service								
Call Detail								
For Customer Care: 1-877-325-0448								
ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/ NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
PRIMARY ACCOUNT CODE:				14982				
STATE-TO-STATE CALLS								
22	8/26/04	12:18:05P	THU	TO CHICAGO	IL 312 202-0507	1:00	DDC	0.07
23	8/26/04	12:19:18P	THU	TO CHICAGO	IL 312 848-9861	1:00	DDC	0.07
24	9/08/04	2:33:48P	WED	TO CHICAGO	IL 312 202-0507	4:00	DDC	0.28
<b>SUBTOTAL</b>						<b>0:06:00</b>		<b>\$0.42</b>
<b>TOTALS FOR ACCOUNT CODE: 14982</b>						<b>0:06:00</b>		<b>\$0.42</b>
LONG DISTANCE SERVICE				PRIMARY ACCOUNT CODE: 14990				
STATE-TO-STATE CALLS								
1	8/30/04	2:39:55P	MON	TO IRVINE	CA 949 567-9156	17:00	DDC	1.17
2	9/01/04	3:41:58P	WED	TO SAN FRAN	CA 415 505-9155	1:00	DDC	0.07
3	9/01/04	4:45:47P	WED	TO BEVERLYHLS	CA 310 278-5444	3:00	DDC	0.21
<b>SUBTOTAL</b>						<b>0:21:00</b>		<b>\$1.45</b>
<b>TOTALS FOR ACCOUNT CODE: 14990</b>						<b>0:21:00</b>		<b>\$1.45</b>



**Invoice Number:** 7-617-39389  
**Invoice Date:** Sep 20, 2004  
**Account Number:** 1015-3698-0  
**Page:** 8 of 19

### FedEx Express Shipment Detail By Payor Type (Original)

**Picked up: Aug 23, 2004**      **Payor: Shipper**      **Reference: 149**

- Fuel Surcharge - FedEx has applied a fuel surcharge of 7.00% to this shipment.
- Distance Based Pricing, Zone 5

<u>Tracking ID</u>	848871930330	<u>Sender</u>		<u>Recipient</u>	
<u>Service Type</u>	FedEx Priority Overnight	LIZ CID		JIM LEE	
<u>Package Type</u>	FedEx Envelope	DEVELOPMENT COUNSELORS INTL		DCI-MIDWEST	
<u>Zone</u>	5	461 PARK AVE S FL 9		750 N RUSH STREET SUITE 1306	
<u>Packages</u>	1	NEW YORK NY 10016-6847 US		CHICAGO IL 60611 US	
<u>Weight</u>	N/A				
<u>Delivered</u>	Aug 24, 2004 09:52	<u>Transportation Charge</u>			16.75
<u>Svc Area</u>	A1	<u>Discount</u>			-3.52
<u>Signed by</u>	J.JANAN	<u>Fuel Surcharge</u>			0.93
<u>FedEx Use</u>	236159660/0000219/	<b>Total Charge</b>		<b>USD \$</b>	<b>14.16</b>

**Picked up: Aug 19, 2004**      **Payor: Shipper**      **Reference: 149**

- Fuel Surcharge - FedEx has applied a fuel surcharge of 7.00% to this shipment.
- Distance Based Pricing, Zone 5
- FedEx has audited this shipment for correct packages, weight, and service. Any changes made are reflected in the invoice amount.

<u>Tracking ID</u>	848871930292	<u>Sender</u>		<u>Recipient</u>	
<u>Service Type</u>	FedEx 2Day	LIZ CID		JIM LEE	
<u>Package Type</u>	FedEx Pak	DEVELOPMENT COUNSELORS INTL		DCI-MIDWEST	
<u>Zone</u>	5	461 PARK AVE S FL 9		750 N RUSH ST SUITE 1306	
<u>Packages</u>	1	NEW YORK NY 10016-6847 US		CHICAGO IL 60611 US	
<u>Weight</u>	2.0 lbs, 0.9 kgs				
<u>Delivered</u>	Aug 23, 2004 12:15	<u>Transportation Charge</u>			9.80
<u>Svc Area</u>	A1	<u>Discount</u>			-1.47
<u>Signed by</u>	D.SINIKOVIC	<u>Fuel Surcharge</u>			0.58
<u>FedEx Use</u>	232115770/0006046/	<b>Total Charge</b>		<b>USD \$</b>	<b>8.91</b>



INVOICE NUMBER: 7-017-33300  
 Invoice Date: Sep 20, 2004  
 Account Number: 1015-3698-0  
 Page: 14 of 19

### FedEx Express Shipment Detail By Payor Type (Original)

**Picked up: Aug 20, 2004**      **Payor: Shipper**      **Reference: 149**

- Fuel Surcharge - FedEx has applied a fuel surcharge of 7.00% to this shipment.
- Distance Based Pricing, Zone 5
- FedEx has audited this shipment for correct packages, weight, and service. Any changes made are reflected in the invoice amount.

Tracking ID	848871930307	Sender	Recipient	
Service Type	FedEx Standard Overnight	LIZ CID	JIM LEE	
Package Type	Customer Packaging	DEVELOPMENT COUNSELORS INTL	DCI-MIDWEST	
Zone	5	461 PARK AVE S FL 9	750 N RUSH ST STE 1306	
Packages	1	NEW YORK NY 10016-6847 US	CHICAGO IL 60611 US	
Weight	5.0 lbs, 2.3 kgs			
Delivered	Aug 23, 2004 12:15	Transportation Charge		31.75
Svc Area	A1	Discount		-4.76
Signed by	D.SINIKOVIC	Fuel Surcharge		1.89
FedEx Use	233132860/0001349/	Additional Handling Surcharge		5.00
<b>Total Charge</b>				<b>USD \$ 33.88</b>

**Picked up: Aug 23, 2004**      **Payor: Shipper**      **Reference: 149**

- Fuel Surcharge - FedEx has applied a fuel surcharge of 7.00% to this shipment.
- Distance Based Pricing, Zone 8
- FedEx has audited this shipment for correct packages, weight, and service. Any changes made are reflected in the invoice amount.

Tracking ID	848871930421	Sender	Recipient	
Service Type	FedEx Standard Overnight	PEGGY BENDEL	LILLIBETH BISHOP	
Package Type	FedEx Pak	DEVELOPMENT COUNSELORS INTL	FEDEX SHIPPER	
Zone	8	461 PARK AVE S FL 9	10940 WILSHIRE BLVD SUITE 2050	
Packages	1	NEW YORK NY 10016-6847 US	LOS ANGELES CA 90024 US	
Weight	2.0 lbs, 0.9 kgs			
Delivered	Aug 24, 2004 11:37	Transportation Charge		28.25
Svc Area	A1	Discount		-4.24
Signed by	.CHUNG	Fuel Surcharge		1.68
FedEx Use	236159660/0001415/			
<b>Total Charge</b>				<b>USD \$ 25.69</b>

USD \$

**Picked up: Sep 10, 2004**      **Payor: Shipper**      **Reference: 149R**

- Fuel Surcharge - FedEx has applied a fuel surcharge of 8.50% to this shipment.
- Distance Based Pricing, Zone 5
- Package sent from: 60610 zip code

Tracking ID	846831315716	Sender	Recipient	
Service Type	FedEx Priority Overnight	JIM LEE	HILARY FINKEL	
Package Type	FedEx Box	DEVELOPMENT COUNSELORS INTL	WGBH-TV PBS	
Zone	5	461 PARK AVE S FL 9	125 WESTERN AVE	
Packages	1	NEW YORK NY 10016-6847 US	ALLSTON MA 02134 US	
Weight	2.0 lbs, 0.9 kgs			
Delivered	Sep 13, 2004 08:39	Transportation Charge		27.75
Svc Area	A1	Discount		-4.16
Signed by	E.APONTE	Fuel Surcharge		2.01
FedEx Use	254192990/0001552/	Courier Pickup Charge		0.00
<b>Total Charge</b>				<b>USD \$ 25.60</b>

Account Number	Bill Date	Payment Due Date
030 462 5538 001	SEP 25, 2004	OCT 20, 2004



DEVELOPMENT COUNSELLORS I  
 % CARRIE NEPO  
 461 PARK AVE S  
 NEW YORK NY 10016-6822

TELEPHONE NUMBER: 914 834 0666

Location: 012 472 2776 001

**AT&T All in One Service**

Call Detail For Customer Care: 1 877 325-0465

PRIMARY ACCOUNT CODE: 14982

STATE-TO-STATE CALLS

11 9/03/04 10:46:30A FRI TO CHICAGO IL 312 202-0507 7:00 DDC 0.48

**SUBTOTAL 0:07:00 \$0.48**

IN-STATE CALLS

12 9/03/04 10:33:06A FRI TO NEW YORK NY 212 549-2852 9:00 DDC 0.54

**SUBTOTAL 0:09:00 \$0.54**

**TOTALS FOR ACCOUNT CODE: 14982 0:16:00 \$1.02**

ATS Call Type Information: OCS Operator Handled Card Call OCS Operator Handled Station Call Dist Rate  
 OCS Calling Card Call OCS Calling Card Person Call OCS Operator Handled Person Call  
 OCS Calling Card Station Call OCS Operator Handled Station Call OCS Operator Handled Person Collect Call

**CLIENT EXPENSE SUMMARY**

Date: September 2004

Client: 149

Reimbursable:  Yes  No

Details: Handy Keys

STATIONERY: Letterhead #      X      . 20 = \$       
 (Mail & Fax)

PHOTOSTATS: Letterhead # 10 X      . 20 = \$ 2.00  
 8 1/2 X 11 # 120 X      . 15 = \$ 18.00  
 Legal # 24 X      . 35 = \$ 8.40  
 11 X 17 #      X      . 45 = \$     

**FAXES  
BLANK**

ENVELOPES: Letter/Ivory #      X      . 25 = \$       
 Letter/White #      X      . 25 = \$       
 Manila 6X9 #      X      . 30 = \$       
 Manila 9X12 #      X      . 37 = \$       
 Manila 10X13 #      X      . 45 = \$       
 Padded #      X      . 50 = \$     

**FAXES  
LETTERHEAD**

COLOR COPIES: # 90 X      . 50 = \$ 45.00  
 LABELS: #      X      . 30 = \$       
 BINDERS: #      X      .      = \$       
 CARDBOARD: #      X      .      = \$       
 FAXES: #      X      . 1.00 = \$       
 POSTAGE: #      X      .      = \$       
 WIRELESS PHONE USAGE: #      X      .      = \$ 15.00

**WINFAX**

TOTAL COSTS: = \$ 88.40



**vms** Video Monitoring Services of America, LP T 800 VMS 2002  
 New York Office Phone Number: (212)736-2010

AP-307

Fed I.D. # 13-3889971

Terms: Net 10 Days

Date: 09/07/2004

Invoice # 10-220-0326727

**Sold to:** DCIG001  
 DCI GROUP  
 461 PARK AVE SOUTH  
 NEW YORK, NY 10016

**Shipped to:** HONG KONG TOURISM BOARD  
 10940 WILSHIRE BLVD  
 STE 2050  
 LOS ANGELES, CA, 90024  
 LILIBETH BISHOP

lee

**Attn:** JIM LEE  
**PO #:** HONG KONG  
**Ordered by:** JIM LEE

**Attn:** NNY112

**PLEASE REMIT TO:**

VIDEO MONITORING SERVICES OF AMERICA, LP  
 P.O. BOX 34618, NEWARK, NJ 07189-4618

Quantity	Description	Charge	Total
	VIDEO SEGMENT "HONG KONG" NEWS 08/29/04 KCET-TV LOS ANGELES 5:00 PM 00:23:45	165.00	
	DIGITAL VIDEO CONVERSION & DELIVERY - DVD	25.00	
	DIGITAL VIDEO CONVERSION & DELIVERY - DVD COPIES 3 @ \$75.00 EACH	225.00	
	SALES TAX	34.23	
	COUR. NONTAXABLE FEDEX, PRIORITY OVER, 1LB	28.50	

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**Video Monitoring Services of America, LP T 800 VMS 2002**  
 New York Office Phone Number: (212)736-2010

**Fed I.D. # 13-3889971**

**Terms: Net 10 Days**

**Date: 09/07/2004**

**Invoice # 10-220-0326727**

**Sold to:** DCIG001  
 DCI GROUP  
 461 PARK AVE SOUTH  
 NEW YORK, NY 10016

**Shipped to:**  
 HONG KONG TOURISM BOARD  
 10940 WILSHIRE BLVD  
 STE 2050  
 LOS ANGELES, CA, 90024  
 LILIBETH BISHOP

**Attn:** JIM LEE  
**PO #:** HONG KONG  
**Ordered by:** JIM LEE

**Attn:** NNY112

**PLEASE REMIT TO:** VIDEO MONITORING SERVICES of AMERICA, LP  
 P.O. BOX 34618, NEWARK, NJ 07189-4618

Quantity	Description	Charge	Total
NNY393247	TOTAL DUE		477.73
<b>NOTICE: NEW REMITTANCE ADDRESS ABOVE. PLEASE UPDATE YOUR RECORDS. ALSO, PLEASE REFERENCE FULL INVOICE NUMBER OR ENCLOSE REMITTANCE COPY WITH YOUR PAYMENT.</b>			

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**SUBSTITUTE RECEIPT**

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AMERICAN EXPRESS CHARGES.**

**PLEASE USE WHEN YOU ORDER BY TELEPHONE/FAX/INTERNET**

**DATE:** 9/16/04

**R**   149  

**NR**       

**VENDOR:** New York Times (Back Issues Dept)

**AMOUNT:** \$53.75

**REQUESTED BY:** Jim Lee

**NAME ON CARD:** James Lee

**DESCRIPTION:** Ordered (5) back issues of the 8/15/04 issue of the New York Times  
(requested by client).

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**SUBSTITUTE RECEIPT**

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**DATE: 9/16/04**

**R \_\_149\_\_**

**NR \_\_\_\_**

**VENDOR: Boston Globe (Back Issues Dept)**

**AMOUNT: \$20.00**

**REQUESTED BY: Jim Lee**

**NAME ON CARD: James Lee**

**DESCRIPTION: Ordered (5) back issues of the 9/5/04 issue of the Boston Globe  
(requested by client).**

**AMERICAN EXPRESS**  
**SUBSTITUTE RECEIPT**

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**DATE: 9/16/04**

**R   149**

**NR**

**VENDOR: Business Traveler Magazine (Back Issues Dept)**

**AMOUNT: \$19.95**

**REQUESTED BY: Jim Lee**

**NAME ON CARD: James Lee**

**DESCRIPTION: Ordered (5) back issues of the August 2004 issue of Business Traveler  
(as requested by client)**

**AMERICAN EXPRESS**  
**SUBSTITUTE RECEIPT**

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AMERICAN EXPRESS CHARGES.**

**PLEASE USE WHEN YOU ORDER BY TELEPHONE/FAX/INTERNET**

**DATE: 9/16/04**

**R 149**

**NR**

**VENDOR: Wall Street Journal (Back Issues Dept)**

**AMOUNT: \$25.00**

**REQUESTED BY: Jim Lee**

**NAME ON CARD: James Lee**

**DESCRIPTION: Ordered (5) back issues of the 7/21/04 issue of the WSJ (as requested  
by client)**



**PR Newswire**  
United Business Media

PR Newswire  
G.P.O. BOX 5897  
NEW YORK, NY 10087-5897  
For Billing Inquiries call 800-801-2147  
For Payment Inquiries call 888-776-0941

# INVOICE

Please refer to conditions of service listed on reverse side.

To ensure proper credit, please return this stub with your remittance.

CARRIE NEPO  
DEVELOPMENT COUNSELLORS INT'L  
461 PARK AVENUE SOUTH  
9TH FLOOR  
NEW YORK, NY 10016-3822

P.O. NO.

INVOICE NUMBER: 401465738  
DATE: 9/13/2004  
ACCOUNT NUMBER: 241025  
AMOUNT DUE: \$1,615.00

TERMS - DUE IN FULL UPON RECEIPT

**PLEASE REMIT TO:**

PR NEWswire ASSOCIATION, LLC  
G.P.O. BOX 5897  
NEW YORK, NY 10087-5897

**PR Newswire**

Bill to: DEVELOPMENT COUNSELLORS INT'L

Attn: CARRIE NEPO  
AP-386

ACCOUNT NAME	ACCOUNT NO.	LOG NO.	DATE	INVOICE
	241025	NYM043	9/13/04	401465738

SERVICE DESCRIPTION	PRICE
US1 NEWSLINE	
- BASE PRICE	\$625.00
- ADDITIONAL LENGTH CHARGES	\$990.00
TODAY'S NEWS ON THE WEB @ NO CHARGE	\$0.00
RELEASE WATCH BASIC @ NO CHARGE	\$0.00
<p>SEP 27 2004</p> <p>WinterFest and Chinese New Year Light Up Hong Kong With Festive Decorations, Parades, Performances, Shopping and Dining</p>	

Starting July 1, 2003, PR Newswire Association LLC will eliminate attachment of the press release copy to the invoice. All press releases can be accessed from prnewswire.com, our public website. If you would like to continue to receive a copy of the press release, please contact our billing department at 800-801-2147. We will be happy to assist you.

STORY DATE: 9/13/2004

PLEASE PAY THIS AMOUNT \$1,615.00

NY

**We accept Visa, Mastercard, American Express and Discover Card**

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For Payment Inquiries call 888-776-0941



**vms**

Video Monitoring Services of America, LP T 800 VMS 2002  
New York Office Phone Number: (212)736-2010

*APR 14/03*

**Fed I.D. # 13-3889971**

Terms: Net 10 Days

Date: 09/30/2004

Invoice # 10-220-0330704

**Sold to:** DCIG001  
DCI GROUP  
461 PARK AVE SOUTH  
NEW YORK, NY 10016

**Shipped to:**  
DCI GROUP  
461 PARK AVE SOUTH  
NEW YORK, NY, 10016

JIM LEE

**Attn:** HONG KONG

**Attn:** NNY112

**PO #:**

**Ordered by:** JIM LEE

**PLEASE REMIT TO:**

VIDEO MONITORING SERVICES of AMERICA, LP  
P.O. BOX 34618, NEWARK, NJ 07189-4618

Quantity	Description	Charge	Total
	VIDEO SEGMENT "HONG KONG" CNN HEADLINE NEWS 09/09/04 CNN NATIONAL 12:00 PM 00:03:56 CNN ROYALTY AMOUNT	135.00    10.80	
	VIDEO SEGMENT "HONG KONG" CNN HEADLINE NEWS 09/09/04 CNN NATIONAL 1:30 PM 00:00:40 CNN ROYALTY AMOUNT		
	DIGITAL VIDEO CONVERSION & DELIVERY - DVD 3 @ \$75.00 EACH	225.00	
	COUR. TAXABLE FEDEX, PRIORITY OVERNIGHT, LETTER.	19.00	
	SALES TAX	33.63	
	OCT 06 2004		



**vms**

Video Monitoring Services of America, LP T 800 VMS 2002

New York Office Phone Number: (212)736-2010

**Fed I.D. # 13-3889971**

**Terms: Net 10 Days**

**Date:** 09/30/2004

**Invoice #** 10-220-0330704

**Sold to:**  
DCIG001  
DCI GROUP  
461 PARK AVE SOUTH  
NEW YORK, NY 10016

**Shipped to:**  
DCI GROUP  
461 PARK AVE SOUTH  
NEW YORK, NY, 10016

JIM LEE

**Attn:**  
HONG KONG

**Attn:**  
NNY112

**Ordered by:** JIM LEE

**PLEASE REMIT TO:**

**VIDEO MONITORING SERVICES of AMERICA, LP  
P.O. BOX 34618, NEWARK, NJ 07189-4618**

Quantity	Description	Charge	Total
NNY395761	TOTAL DUE		423.43
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**Development Counsellors International** 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Hong Kong Tourism Board  
 9-11 Flr. Citicorp Centre  
 18 Whitfield Road, North Point  
 Hong Kong,  
 ATTN : Patricia Lam

Invoice No : 011732  
 Date : 07/31/04  
 Job No : 149 2  
 Terms : Net 10 Days  
 Page : 1

Job title : Expense

DESCRIPTION	AMOUNT
DCI Staff Travel/Meetings	42.00
Special Events-Media/Prospecting	
Communication: Telephone, Fax Photostats, Postage	85.52
Video Research/Production	991.13
Miscellaneous	1,490.00
--- TOTAL ---	\$ 2,608.65

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy

PETTY CASH

P.D

JIM LEE : 6.00

FOR cap fare  
(DCI office to 9 1/2)  
- venue check w/ Dana Budiman  
- for media dinner (only both)

CHARGE TO ACCOUNT 149

SIGNED [Signature]

DATE 6/11/04



NEW YORK  
MED # 500  
DATE: 06/11/2004  
START TIME 14:40  
END TIME 14:48  
IRIS # 2800  
PATIENT #  
MILITARY  
PARM # 1.48  
5.70

(#6)

Contact: TEL: 212-111-1111

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**DATE:** 07/12/04

**R:** 149

**NR** \_\_\_\_

**VENDOR:** The Detroit Free Press

**AMOUNT:** \$36.00

**REQUESTED BY:** Jamie Costa

**NAME ON CARD:** Jim Lee

**DESCRIPTION:** 5 copies of the 07/11/04 (Sunday) newspaper sent to Lilibeth (Hong Kong  
Tourism Board) and one copy being sent to Jim Lee.

# Success Express Inc

147 West 24th Street 2nd Floor, New York, NY 10011

Phone: (212)633-6100

**INVOICE TO:**

DEVELOPMENT COUNSELLORS INTL  
461 PAS  
9 FL  
NEW YORK, NY 10016  
Attn: ACCOUNTS PAYABLE

Invoice No: A37746  
Invoice Run: 896  
Invoice Date: 07/01/2004  
Cut Off Date: 06/30/2004  
Account #: QQDECO

**REFERENCE: 149**

Date	Booked By	Pickup Address	Delivery Address	Base	Total	
Docket #	AD #			Surcharges		
Service						
06/04/2004	VALENCIA	HONG TOUR BOARD	DCI	6.50	12.00	
363225		115 E 54	461 PAS	5.50		
MESSENGER		NEW YORK 10022	NEW YORK 10010			
			*** Surcharges: insurance - rush -			
<b>Sub-Totals For This Group:</b>			<b>Dockets</b>	<b>Base</b>	<b>Surcharges</b>	<b>Total</b>
			1	6.50	5.50	12.00



Invoice Number: 1-875-69049  
Invoice Date: Jul 12, 2004  
Account Number: 1015-3698-0  
Page: 12 of 16

### FedEx Express Shipment Detail By Payor Type (Original)

Picked up: Jun 21, 2004

Payor: Shipper

Reference: 149

- Fuel Surcharge - FedEx has applied a fuel surcharge of 6.00% to this shipment.
- Distance Based Pricing, Zone 2

Tracking ID 846731871989  
Service Type FedEx Priority Overnight  
Package Type FedEx Envelope  
Zone 2  
Packages 1  
Weight N/A  
Delivered Jun 22, 2004 10:17  
Svc Area AA  
Signed by D.CURREN  
FedEx Use 174016540/00186/

Sender  
JANNIE COSTA  
DEVELOPMENT COUNSELORS INTL  
461 PARK AVE S FL 9  
NEW YORK NY 10016-6847 US

Recipient  
MS DANIEL CURREN  
DCI  
368 SOUTH STREET  
ROXBURY CT 06783 US

Transportation Charge	13.3
Discount	-2.8
Fuel Surcharge	0.6
Residential Delivery	1.7
Delivery Area Surcharge	1.7
<b>Total Charge</b>	<b>14.61</b>

USD \$ 14.61

030 311 8368 001	JUL 12, 2004	AUG 7, 2004
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DEVELOPMENT; COUNSELORS I  
 461 PARK AVE S RM MAIN  
 NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

ITEM	DATE	TIME	DAY OF WEEK	PLACE	AREA CODE NUMBER	DURATION	CALL TYPE	AMOUNT
------	------	------	-------------	-------	------------------	----------	-----------	--------

PRIMARY ACCOUNT CODE: 14938

STATE-TO-STATE CALLS

1	6/14/04	2:38:37P	MON	TO W ANGELES	CA 310 824-7265	1:27	DDC	0.10
2	6/14/04	2:44:40P	MON	TO DETROIT	MI 313 222-6521	1:00	DDC	0.07
3	6/14/04	2:45:36P	MON	TO DETROIT	MI 313 222-8774	1:00	DDC	0.07
4	6/14/04	3:47:34P	MON	TO W ANGELES	CA 310 824-7265	1:07	DDC	0.08
5	6/15/04	4:15:55P	TUE	TO W ANGELES	CA 310 208-2398	1:00	DDC	0.07
6	6/16/04	2:39:47P	WED	TO W ANGELES	CA 310 208-2398	3:24	DDC	0.23
7	6/18/04	12:45:17P	FRI	TO NEWMILFORD	CT 860 355-1155	1:00	DDC	0.07
8	6/21/04	10:57:10A	MON	TO CULVERCITY	CA 310 384-2189	1:00	DDC	0.07
9	6/21/04	11:47:18A	MON	TO NEWMILFORD	CT 860 354-2193	29:34	DDC	2.04
10	6/22/04	11:11:27A	TUE	TO ROCHESTER	MI 248 651-6869	1:00	DDC	0.07
11	6/22/04	11:14:06A	TUE	TO DETROIT	MI 313 222-6798	1:00	DDC	0.07
12	6/22/04	11:14:43A	TUE	TO DETROIT	MI 313 222-6798	1:00	DDC	0.07
13	6/22/04	11:15:44A	TUE	TO DETROIT	MI 313 222-6400	3:06	DDC	0.21
14	6/22/04	11:34:18A	TUE	TO HATBORO	PA 215 674-1416	1:00	DDC	0.07
15	6/22/04	2:55:57P	TUE	TO CARPINTRIA	CA 805 745-7100	1:00	DDC	0.07
16	6/22/04	2:56:18P	TUE	TO CARPINTRIA	CA 805 745-7100	1:00	DDC	0.07
17	6/23/04	10:27:25A	WED	TO CULVERCITY	CA 310 384-2189	13:45	DDC	0.95
18	6/23/04	10:43:19A	WED	TO CULVERCITY	CA 310 384-2189	1:38	DDC	0.11
19	6/23/04	12:21:16P	WED	TO CULVERCITY	CA 310 384-2189	1:00	DDC	0.07
20	6/23/04	3:57:17P	WED	TO ROCHESTER	MI 248 651-6869	1:00	DDC	0.07
21	6/24/04	10:57:25A	THU	TO ROCHESTER	MI 248 651-6869	1:07	DDC	0.08
22	6/24/04	11:00:18A	THU	TO DETROIT	MI 313 222-0500	1:07	DDC	0.08
23	6/24/04	11:08:55A	THU	TO SOUTHFIELD	MI 248 552-5103	2:26	DDC	0.17
24	6/24/04	11:16:40A	THU	TO SOUTHFIELD	MI 248 827-9407	1:15	DDC	0.09
25	6/24/04	11:18:12A	THU	TO SOUTHFIELD	MI 248 827-9407	2:33	DDC	0.18
26	6/24/04	3:58:31P	THU	TO W ANGELES	CA 310 208-0233	3:52	DDC	0.24
27	6/24/04	4:11:37P	THU	TO ROCHESTER	MI 248 651-6869	1:00	DDC	0.07
28	6/24/04	4:53:37P	THU	TO ROCHESTER	MI 248 651-6869	1:00	DDC	0.07
29	6/25/04	3:38:52P	FRI	TO DETROIT	MI 313 568-8000	4:53	DDC	0.34
30	6/25/04	3:51:29P	FRI	TO ROCHESTER	MI 248 651-6869	1:00	DDC	0.07
31	6/25/04	5:28:29P	FRI	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.07
32	6/28/04	10:56:29A	MON	TO SOUTHFIELD	MI 248 552-5256	1:25	DDC	0.10
33	6/28/04	11:32:07A	MON	TO PONTIAC	MI 248 332-8883	13:02	DDC	0.90
34	6/28/04	12:15:43P	MON	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.07
35	6/28/04	2:47:48P	MON	TO DETROIT	MI 313 568-8000	1:45	DDC	0.12
36	6/28/04	3:26:13P	MON	TO PITTSFIELD	MA 413 499-8810	1:03	DDC	0.07
37	6/28/04	5:14:31P	MON	TO W ANGELES	CA 310 208-0233	2:28	DDC	0.17
38	6/28/04	5:20:33P	MON	TO W ANGELES	CA 310 208-2398	1:47	DDC	0.12
39	6/28/04	5:22:56P	MON	TO W ANGELES	CA 310 208-1869	1:23	DDC	0.10
40	6/28/04	6:19:57P	MON	TO W ANGELES	CA 310 208-2398	1:00	DDC	0.07
41	6/29/04	10:38:05A	TUE	TO SOUTHFIELD	MI 248 552-5256	1:03	DDC	0.07
42	6/29/04	2:16:10P	TUE	TO W ANGELES	CA 310 824-7265	7:15	DDC	0.50
43	6/29/04	2:24:32P	TUE	TO PITTSFIELD	MA 413 281-2800	1:25	DDC	0.10
44	7/08/04	10:58:23A	THU	TO NEWMILFORD	CT 860 355-1155	2:00	DDC	0.14

<b>SUBTOTAL</b>						<b>2:04:30</b>		<b>\$8.62</b>
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AT&T Call Type Information  
 DDC Operator Handled Person Call  
 DDC Operator Handled Station Call  
 DDC Operator Handled Person Call  
 DDC Operator Handled Station Call  
 DDC Operator Handled Person Call  
 DDC Operator Handled Station Call

Account Number	Bill Date	Payment Due Date
030 311 8348 001	JUL 12, 2004	AUG 7, 2004

DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

AT&T All in One Service								
Call Detail								
For Customer Care: 1 877 525-0445								
ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
LONG DISTANCE SERVICE								
PRIMARY ACCOUNT CODE: 14938								
IN-STATE CALLS								
1	7/09/04	3:57:48P	FRI	TO FLORALPARK	NY 516 354-1616	1:00	DDC	0.08
SUBTOTAL						0:01:00		\$0.08
TOTALS FOR ACCOUNT CODE: 14938						2:05:30		\$0.70
PRIMARY ACCOUNT CODE: 14990								
STATE-TO-STATE CALLS								
2	6/17/04	6:20:56P	THU	TO W ANGELES	CA 310 824-7265	6:48	DDC	0.47
3	6/23/04	1:12:49P	WED	TO PITTSFIELD	MA 413 499-8810	1:07	DDC	0.08
4	6/25/04	3:22:21P	FRI	TO NEWMILFORD	CT 860 355-1155	5:05	DDC	0.35
SUBTOTAL						0:13:00		\$0.90
TOTALS FOR ACCOUNT CODE: 14990						0:13:00		\$0.90
PRIMARY ACCOUNT CODE: 14995								
STATE-TO-STATE CALLS								
5	6/24/04	10:54:06A	THU	TO UNION CITY	NJ 201 583-5453	1:00	DDC	0.07
6	6/24/04	10:57:26A	THU	TO NORWALK	CT 203 849-1327	1:03	DDC	0.07
7	6/24/04	10:59:14A	THU	TO METUCHEN	NJ 732 417-1484	1:00	DDC	0.07
8	6/24/04	11:04:10A	THU	TO DANBURY	CT 203 792-8730	1:00	DDC	0.07
9	6/24/04	11:12:51A	THU	TO UNION CITY	NJ 201 330-3844	1:10	DDC	0.08
10	6/24/04	11:13:01A	THU	TO UNION CITY	NJ 201 330-3844	1:09	DDC	0.08
11	6/24/04	11:14:45A	THU	TO UNION CITY	NJ 201 330-3844	1:09	DDC	0.08
12	6/24/04	11:15:02A	THU	TO TEANECK	NJ 201 287-9427	1:00	DDC	0.07
13	6/24/04	11:16:45A	THU	TO TEANECK	NJ 201 287-9422	1:00	DDC	0.07
14	6/24/04	11:35:52A	THU	TO VINEYRDHVN	MA 508 693-8443	1:00	DDC	0.07
15	6/24/04	11:41:58A	THU	TO VINEYRDHVN	MA 508 693-8443	1:00	DDC	0.07
16	6/25/04	3:40:13P	FRI	TO UNION CITY	NJ 201 583-5453	1:18	DDC	0.09
17	6/25/04	3:43:52P	FRI	TO NORWALK	CT 203 849-1327	1:33	DDC	0.11
18	6/25/04	3:46:10P	FRI	TO METUCHEN	NJ 732 417-1484	1:26	DDC	0.10
19	6/25/04	3:50:55P	FRI	TO VINEYRDHVN	MA 508 693-8443	1:00	DDC	0.07
20	6/25/04	3:52:10P	FRI	TO DANBURY	CT 203 792-8730	1:21	DDC	0.09
21	6/25/04	4:03:02P	FRI	TO UNION CITY	NJ 201 330-3844	1:23	DDC	0.10
22	6/25/04	4:03:22P	FRI	TO UNION CITY	NJ 201 330-3844	1:24	DDC	0.10
23	6/25/04	4:05:11P	FRI	TO UNION CITY	NJ 201 330-3844	1:23	DDC	0.10
24	6/25/04	4:05:36P	FRI	TO TEANECK	NJ 201 287-9427	1:29	DDC	0.10
25	6/25/04	4:07:25P	FRI	TO TEANECK	NJ 201 287-9422	1:06	DDC	0.08
26	6/25/04	4:11:27P	FRI	TO VINEYRDHVN	MA 508 693-8443	1:00	DDC	0.07
SUBTOTAL						0:25:54		\$1.81
AT&T Call Type Information:								
DDC-Operator Handled Card Call			DDC-Operator Handled Station Call-Dial Pace			DDC-Operator Handled Person Collect Call		
DDC-Operator Handled Person Call			DDC-Operator Handled Person Collect Call			DDC-Operator Handled Person Collect Call		
DDC-Operator Handled Station Call			DDC-Operator Handled Station Call			DDC-Operator Handled Station Call		

Account Number	Bill Date	Payment Due Date
030 511 8348 001	JUL 12, 2004	AUG 7, 2004

DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

AT&T All-in-One Service	
Call Detail	For Customer Care: 1 877 325 0445

ITEM	DATE	TIME (In minutes)	DAY OF WEEK	PLACE	AREA CODE/ NUMBER	DURATION (In minutes)	CALL TYPE	AMOUNT
LONG DISTANCE SERVICE								
PRIMARY ACCOUNT CODE: 14995								
IN-STATE CALLS								
1	6/24/04	10:59:05A	THU	TO GARDENCITY	NY 516 393-1456	1:06	DDC	0.08
2	6/24/04	11:00:59A	THU	TO YONKERS	NY 914 378-8938	1:01	DDC	0.08
3	6/24/04	11:24:01A	THU	TO FARMINGDL	NY 631 420-4822	1:07	DDC	0.08
4	6/24/04	11:28:52A	THU	TO FARMINGDL	NY 631 843-2873	1:02	DDC	0.08
5	6/25/04	3:45:59P	FRI	TO GARDENCITY	NY 516 393-1456	1:22	DDC	0.10
6	6/25/04	3:48:10P	FRI	TO YONKERS	NY 914 378-8938	1:30	DDC	0.11
7	6/25/04	3:48:28P	FRI	TO FARMINGDL	NY 631 843-2873	1:31	DDC	0.11
8	6/25/04	3:55:59P	FRI	TO FARMINGDL	NY 631 420-4822	1:36	DDC	0.12
SUBTOTAL						0-10-15		\$0.76
TOTALS FOR ACCOUNT CODE: 14995						0-36-09		\$2.57



Invoice Number: 1-922-26833

Invoice Date: Jul 19, 2004

Account Number: 1015-3698-0

Page: 9 of 11

### FedEx Express Shipment Detail By Payor Type (Original)

Picked up: Jul 09, 2004

Payor: Shipper

Reference: 149 R

- Fuel Surcharge - FedEx has applied a fuel surcharge of 7.50% to this shipment.
- Distance Based Pricing, Zone 2

Tracking ID	846831314889	Sender		Recipient	
Service Type	FedEx 2Day	JIM LEE		MS NANCY NAVAGRUO	
Package Type	FedEx Box	DEVELOPMENT COUNSELORS INTL		TRAVEL & LEISURE	
Zone	2	461 PARK AVE S FL 9		1120 AVENUE OF AMERICAS 10TH	
Packages	1	NEW YORK NY 10016-6847 US		NEW YORK CITY NY 10036 US	
Weight	5.0 lbs, 2.3 kgs				
Delivered	Jul 13, 2004 09:16	Transportation Charge			9.00
Svc Area	A1	Discount			-1.35
Signed by	L.FLORES	Fuel Surcharge			0.57
FedEx Use	191134170/05980/				
<b>Total Charge</b>					<b>USD \$ 8.22</b>

Picked up: Jul 13, 2004

Payor: Shipper

Reference: 149 R

- Fuel Surcharge - FedEx has applied a fuel surcharge of 7.50% to this shipment.
- Distance Based Pricing, Zone 2

Tracking ID	846831314606	Sender		Recipient	
Service Type	FedEx 2Day	JIM LEE		JOHN FLAZIER	
Package Type	FedEx Pak	DEVELOPMENT COUNSELORS INTL		QUINN & CO	
Zone	2	461 PARK AVE S FL 9		237 W 35TH ST SUITE 501	
Packages	1	NEW YORK NY 10016-6847 US		NEW YORK CITY NY 10001 US	
Weight	2.0 lbs, 0.9 kgs				
Delivered	Jul 14, 2004 13:44	Transportation Charge			8.30
Svc Area	A1	Discount			-1.25
Signed by	S.WALDBERG	Fuel Surcharge			0.53
FedEx Use	195140460/05980/				
<b>Total Charge</b>					<b>USD \$ 7.58</b>

Development Counsellors International, Ltd. (Monthly Worksheet)  
 461 Park Avenue South, 9<sup>th</sup> Floor, New York, NY 10016  
 (T) 212-725-0707 (F) 212-725-2254

**CLIENT EXPENSE SUMMARY**

Date: July 2004

Client: 149 Reimbursable: Yes  No

Details: Hong Kong

STATIONERY: Letterhead #      X .20 = \$       
 (Mail & Fax)

PHOTOSTATS: Letterhead #      X .20 = \$       
 8 1/2 X 11 # 36 X .15 = \$ 5.40  
 Legal #      X .35 = \$       
 11 X 17 #      X .45 = \$     

**FAXES  
BLANK**

ENVELOPES: Letter/Ivory #      X .25 = \$       
 Letter/White # 2 X .25 = \$ .50  
 Manilla 6X9 #      X .30 = \$       
 Manilla 9X12 #      X .37 = \$       
 Manilla 10X13 #      X .45 = \$       
 Padded #      X .50 = \$     

**FAXES  
LETTERHEAD**

COLOR COPIES: #      X .50 = \$       
 LABELS: #      X .30 = \$       
 BINDERS: #      X      = \$       
 CARDBOARD: #      X      = \$       
 FAXES: #      X      = \$       
 POSTAGE: # 9 X 1.00 = \$ 9.00  
 WIRELESS PHONE USAGE: #      X      = \$ 15.00

**WINFAX**

TOTAL COSTS: = \$ 30.87



**Video Monitoring Services of America, LP** T 800 VMS 2062  
 New York Office Phone Number: (212)736-2010

V182W

**Fed I.D. # 13-3889971**

**Terms: Net 10 Days**

**Date:** 07/23/2004

**Invoice #** 10-220-0320860

**Sold to:** DCIG001  
 DCI GROUP  
 461 PARK AVE SOUTH  
 NEW YORK, NY 10016

**Shipped to:**  
 HONG KONG TOURISM BOARD  
 10940 WILSHIRE BLVD  
 SUITE 2050  
 LOS ANGELES, CA, 90024

JIM LEE

LILLIBETH BISHOP

**Attn:** HONG KONG

**Attn:** NNY112

**PO #:**  
**Ordered by:** JIM LEE

**PLEASE REMIT TO:** VIDEO MONITORING SERVICES of AMERICA, LP  
 P.O. BOX 34618, NEWARK, NJ 07189-4618

Quantity	Description	Charge	Total
	VIDEO SEGMENT "GLOBAL CELEBRATION" LOCAL FIRST NEWS AT 5 PM 07/06/04 WDIV-TV DETROIT 5:00 PM 00:00:34	110.00	
	DIGITAL VIDEO CONVERSION & DELIVERY - DVD 2 @ \$25.00 EACH	50.00	
	SALES TAX	13.21	
	COUR. NONTAXABLE FEDEX, PRIORITY OVER, 1LB	28.50	
	<b>TOTAL DUE</b>		<b>201.71</b>

JUL 28 2004

LPO-CA

NNY388015

**NOTICE: NEW REMITTANCE ADDRESS ABOVE. PLEASE UPDATE YOUR RECORDS. ALSO, PLEASE REFERENCE FULL INVOICE NUMBER OR ENCLOSE REMITTANCE COPY WITH YOUR PAYMENT.**



**vms**

Video Monitoring Services of America, LP T 800 VMS 2002

New York Office Phone Number: (212)736-2010

Fed I.D. # 13-3889971

Terms: Net 10 Days

Date: 07/27/2004

Invoice # 10-220-0321404

Sold to: DCIG001

Shipped to:

DCI GROUP  
461 PARK AVE SOUTH  
NEW YORK, NY 10016

HONG KONG TOURISM BOARD  
10940B WILSHIRE BLVD.  
SUITE 2050  
LOS ANGELES, CA, 90024

JIM LEE

LILLIBETH BISHOP

Attn:

Attn:

PO #: HONG KONG TOURISM

NNY112

Ordered by: JIM LEE

PLEASE REMIT TO:

VIDEO MONITORING SERVICES of AMERICA, LP  
P.O. BOX 34618, NEWARK, NJ 07189-4618

Quantity	Description	Charge	Total
	VIDEO SEGMENT "SHOPPING CONTEST/HONG KONG TOURISM BOARD" KCAL 9 NEWS 07/22/04 KCAL-TV LOS ANGELES 8:00 PM 00:00:55	110.00	
	VIDEO SEGMENT "SHOPPING CONTEST/HONG KONG TOURISM BOARD" KCAL 9 NEWS 07/22/04 KCAL-TV LOS ANGELES 2:00 PM 00:00:27	110.00	
	DIGITAL VIDEO CONVERSION & DELIVERY - DVD 2 @ \$25.00 EACH	50.00	
	DIGITAL VIDEO CONVERSION & DELIVERY-DVD COPIES 7 @ \$75.00 EACH	450.00	

CONTINUED



**Video Monitoring Services of America, LP** T 800 VMS 2002  
 New York Office Phone Number: (212)736-2010

**Fed I.D. # 13-3889971**

**Terms: Net 10 Days**

**Date:** 07/27/2004

**Invoice #** 10-220-0321404

**Sold to:** DCIG001

**Shipped to:**

DCI GROUP  
 461 PARK AVE SOUTH  
 NEW YORK, NY 10016

HONG KONG TOURISM BOARD  
 10940B WILSHIRE BLVD.  
 SUITE 2050  
 LOS ANGELES, CA, 90024

**Attn:** JIM LEE

**Attn:** LILLIBETH BISHOP

**PO #:** HONG KONG TOURISM

NNY112

**Ordered by:** JIM LEE

**PLEASE REMIT TO:**

**VIDEO MONITORING SERVICES of AMERICA, LP**  
 P.O. BOX 34618, NEWARK, NJ 07189-4618

Quantity	Description	Charge	Total
	SALES TAX	59.42	
	MESSENGER NON-TAXABLE	10.00	
NNY388374	TOTAL DUE		789.42
<p><b>NOTICE: NEW REMITTANCE ADDRESS ABOVE. PLEASE UPDATE YOUR RECORDS. ALSO, PLEASE REFERENCE FULL INVOICE NUMBER OR ENCLOSE REMITTANCE COPY WITH YOUR PAYMENT.</b></p>			



**PR Newswire**  
United Business Media

PR Newswire  
G.P.O. BOX 5897  
NEW YORK, NY 10087-5897  
For Billing Inquiries call 800-801-2147  
For Payment Inquiries call 888-776-0941

# INVOICE

Please refer to conditions of service listed on reverse side.

To ensure proper credit, please return this stub with your remittance.

CARRIE NEPO  
DEVELOPMENT COUNSELLORS INT'L  
461 PARK AVENUE SOUTH  
9TH FLOOR  
NEW YORK, NY 10016-3822

P.O. NO.

INVOICE NUMBER: 401424505  
DATE: 7/8/2004  
ACCOUNT NUMBER: 241025  
AMOUNT DUE: \$1,490.00

TERMS - DUE IN FULL UPON RECEIPT

**PLEASE REMIT TO:**

PR NEWswire ASSOCIATION, LLC  
G.P.O. BOX 5897  
NEW YORK, NY 10087-5897

**PR Newswire**

Bill to: DEVELOPMENT COUNSELLORS INT'L ✓ 18289 Attn: CARRIENEPO 149A

ACCOUNT NAME	ACCOUNT NO.	LOG NO.	DATE	INVOICE
Hong Kong Tourism	241025	NYTH133	7/8/04	401424505

SERVICE DESCRIPTION	PRICE
US1 NEWSLINE INCLUDING PRN PHOTO SERVICE - AP NATIONAL& NEWS.COM - BASE PRICE	\$995.00
- ADDITIONAL LENGTH CHARGES	\$495.00
TODAY'S NEWS ON THE WEB @ NO CHARGE	\$0.00
RELEASE WATCH BASIC @ NO CHARGE	\$0.00
A Roaring Hong Kong Welcome to Promote the 2005 Lions Clubs International Congress in Asia's World City	
Starting July 1, 2003, PR Newswire Association LLC will eliminate attachment of the press release copy to the invoice. All press releases can be accessed from prnewswire.com, our public website. If you would like to continue to receive a copy of the press release, please contact our billing department at 800-801-2147. We will be happy to assist you.	

STORY DATE: 7/8/2004

PLEASE PAY THIS AMOUNT 

\$1,490.00

NY

**We accept Visa, Mastercard, American Express and Discover Card**

For Billing Inquiries call 800-801-2147  
For Payment Inquiries call 888-776-0941



Development Counsellors International 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Hong Kong Tourism Board  
 9-11 Flr. Citicorp Centre  
 18 Whitfield Road, North Point  
 Hong Kong,  
 ATTN : Patricia Lam

Invoice No : 011585  
 Date : 06/30/04  
 Job No : 149 2  
 Terms : Net 10 Days  
 Page : 1

Job title : Expense

DESCRIPTION	AMOUNT
Communication: Telephone, Fax Photostats, Postage	396.02
Contracted Services	
Video Research/Production	511.55
Miscellaneous	2,465.70
--- TOTAL ---	\$ 3,373.27

Interest charge of 1 1/2% will be added to all past due invoices.

White - Client Copy / Yellow - Remittance Copy / Pink - File Copy / Goldenrod - Client File Copy

Account Number	Bill Date	Payment Due Date
030 311 0724 001	MAY 27, 2004	JUN 22, 2004



DEVLPMNT COUNSELLORS INTN  
 ATTN: JOAN AMATO  
 461 PARK AVE S  
 NEW YORK NY 10016-6822

Location: 012 471 5004 001

TELEPHONE NUMBER: 845 359 4025

**AT&T All in One Service**

**Call Detail**

For Customer Care: 1-877-325-0495

ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/ NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
------	------	--------------------	----------------	-------	----------------------	------------------------	--------------	--------

PRIMARY ACCOUNT CODE: 14982

**STATE-TO-STATE CALLS**

13	4/29/04	12:46:56P	THU	TO BEVERLYHLS	CA 310 277-3500	2:00	DDC	0.25
14	4/29/04	12:49:11P	THU	TO BEVERLYHLS	CA 310 277-3500	3:00	DDC	0.38
15	4/29/04	2:53:16P	THU	TO WASHINGTON	DC 202 912-6511	3:00	DDC	0.38
16	4/29/04	6:05:01P	THU	TO BEVERLYHLS	CA 310 859-3824	1:00	DDC	0.13
17	4/29/04	6:06:25P	THU	TO BEVERLYHLS	CA 310 859-3824	8:00	DDC	1.01
18	5/03/04	1:03:59P	MON	TO LOSANGELES	CA 323 644-6144	5:00	DDC	0.63

**SUBTOTAL** 0:22:00 52.78

**IN-STATE CALLS**

19	4/29/04	12:40:32P	THU	TO NEW YORK	NY 212 631-7550	1:00	DDC	0.08
20	4/29/04	12:41:13P	THU	TO NEW YORK	NY 212 631-7550	1:00	DDC	0.08
21	5/14/04	12:27:33P	FRI	TO NEW YORK	NY 212 563-8079	2:00	DDC	0.15
22	5/14/04	12:39:16P	FRI	TO NEW YORK	NY 212 580-5537	1:00	DDC	0.08

**LONG DISTANCE SERVICE**

PRIMARY ACCOUNT CODE: 14982

**IN-STATE CALLS**

1	5/20/04	11:03:51A	THU	TO NEW YORK	NY 212 563-8079	2:00	DDC	0.15
2	5/27/04	11:58:23A	THU	TO NEW YORK	NY 646 654-4433	1:00	DDC	0.08

**SUBTOTAL** 0:08:00 60.62

**TOTALS FOR ACCOUNT CODE: 14982** 0:30:00 53.40

V 17896

**Success Express Inc**  
 147 West 24th Street 2nd Floor, New York, NY 10011  
 Phone: (212)633-6100

**INVOICE TO:**

DEVELOPMENT COUNSELLORS INTL  
 461 PAS  
 9 FL  
 NEW YORK, NY 10016  
 Attn: ACCOUNTS PAYABLE

**NOTICE**

The receivable arising from this invoice has been assigned to, is owned by and is **PAYABLE ONLY TO: IDB FACTORS, Grand Central Station, P.O. Box 4711, New York, New York 10163-4711.** All checks are to be sent to IDB FACTORS at the above address. Any objections or claims are to be sent in writing to IDB FACTORS, 350 Fifth Avenue, Suite 2001, New York, New York 10118-2091.

Invoice No: A37085  
 Invoice Run: 860  
 Invoice Date: 06/01/2004  
 Cut Off Date: 05/31/2004  
 Account #: QQDECO

REFERENCE: 149 Q

Date	Booked By	Pickup Address	Delivery Address	Base	Total
Docket #	AD #			Surcharges	
Service					
05/18/2004	VALENCIA	DCI			
353941		461 PAS	1633 BWAY	6.50	12.00
MESSENGER		NEW YORK 10010	NEW YORK 10036	5.50	
		*** Surcharges: insurance - rush -			
<b>Sub-Totals For This Group:</b>			<b>Dockets</b>	<b>Base</b>	<b>Surcharges</b>
			1	6.50	5.50
					12.00

Account Number	Bill Date	Payment Due Date
030 311 8348 001	JUN 12, 2004	JUL 7, 2004

DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

**A&T All in One Service**  
**Call Detail** For Customer Care: 1 877 325 0445

ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
<b>PRIMARY ACCOUNT CODE: 14938</b>								
<b>STATE-TO-STATE CALLS</b>								
10	5/13/04	11:09:13A	THU	TO W ANGELES	CA 310 824-7266	2:00	DDC	0.16
11	5/13/04	11:58:03A	THU	TO SAN FRAN	CA 415 643-8600	1:00	DDC	0.08
12	5/13/04	11:58:46A	THU	TO SAN JOSE	CA 408 975-9300	1:00	DDC	0.08
13	5/13/04	12:04:52P	THU	TO SAN FRAN	CA 415 982-0135	2:00	DDC	0.16
14	5/13/04	2:13:27P	THU	TO NEWMILFORD	CT 860 355-1155	4:00	DDC	0.32
15	5/13/04	2:34:25P	THU	TO SAN FRAN	CA 415 781-4587	2:00	DDC	0.16
16	5/13/04	2:46:59P	THU	TO SAN FRAN	CA 415 643-8600	1:00	DDC	0.08
17	5/13/04	3:10:30P	THU	TO W ANGELES	CA 310 208-1869	2:00	DDC	0.16
18	5/13/04	3:34:29P	THU	TO LOSANGELES	CA 323 878-0283	2:00	DDC	0.16
19	5/13/04	3:36:52P	THU	TO SILVER SPG	MD 240 662-2000	2:00	DDC	0.16
20	5/13/04	3:38:54P	THU	TO SILVER SPG	MD 240 662-2000	2:00	DDC	0.16
21	5/13/04	3:42:38P	THU	TO CHICAGO	IL 312 433-3838	3:00	DDC	0.24
22	5/13/04	3:45:40P	THU	TO SILVER SPG	MD 240 662-2000	2:00	DDC	0.16
23	5/13/04	3:47:43P	THU	TO SILVER SPG	MD 240 662-2000	1:00	DDC	0.08
24	5/13/04	4:19:34P	THU	TO SAN FRAN	CA 415 781-4587	1:00	DDC	0.08
25	5/13/04	4:31:25P	THU	TO SILVER SPG	MD 240 662-2000	1:00	DDC	0.08
26	5/14/04	1:46:37P	FRI	TO W ANGELES	CA 310 208-0233	2:00	DDC	0.16
27	5/14/04	1:48:55P	FRI	TO SAN FRAN	CA 415 781-4587	2:00	DDC	0.16
28	5/17/04	10:54:53A	MON	TO SAN FRAN	CA 415 781-4587	2:00	DDC	0.16
29	5/17/04	11:52:16A	MON	TO GREENWICH	CT 203 869-1490	2:00	DDC	0.16
30	5/17/04	11:55:05A	MON	TO FORT BRAGG	CA 707 964-7821	12:00	DDC	0.95
31	5/17/04	12:07:52P	MON	TO GREENWICH	CT 203 422-2800	4:00	DDC	0.32
32	5/17/04	3:52:34P	MON	TO ANN ARBOR	MI 734 769-3175	1:00	DDC	0.08
33	5/17/04	6:39:30P	MON	TO SAN MONICA	CA 310 752-4400	3:00	DDC	0.24
34	5/18/04	11:45:05A	TUE	TO SAN MONICA	CA 310 752-4400	3:00	DDC	0.24
35	5/18/04	2:27:54P	TUE	TO STAMFORD	CT 203 975-0310	2:00	DDC	0.16
36	5/18/04	4:19:54P	TUE	TO SAN MONICA	CA 310 752-4400	5:00	DDC	0.40
37	5/18/04	5:51:16P	TUE	TO SAN FRAN	CA 415 397-0220	3:00	DDC	0.24

**AT&T Call Type Information:**  
 DDC - Operator Answered, Station Call  
 CCF - Call Forward, Personal Call  
 CTS - Call Transfer, Station Call  
 OOB - Operator Answered, Station Call  
 ORP - Operator Answered, Personal Call  
 SCR - Operator Answered, Personal Call

DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

Account No	Bill Date	Payment Due Date
030 311 8348 001	JUN 12, 2004	JUL 7, 2004

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

**AT&T All-in-One Service**  
Call Detail For Customer Care: 1 877 325 0445

ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/ NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
<b>LONG DISTANCE SERVICE</b>								
PRIMARY ACCOUNT CODE: 14938								
<b>STATE-TO-STATE CALLS</b>								
1	5/18/04	5:54:06P	TUE	TO SAN FRAN	CA 415 285-1732	1:00	DDC	0.08
2	5/18/04	5:54:59P	TUE	TO SAN FRAN	CA 415 777-4585	1:00	DDC	0.08
3	5/18/04	5:55:47P	TUE	TO SAN FRAN	CA 415 643-8600	2:00	DDC	0.16
4	5/18/04	5:57:33P	TUE	TO SAN JOSE	CA 408 795-5447	1:00	DDC	0.08
5	5/18/04	5:59:29P	TUE	TO SAN FRAN	CA 415 777-4585	1:00	DDC	0.08
6	5/18/04	6:00:35P	TUE	TO SAN FRAN	CA 415 781-4587	2:00	DDC	0.16
7	5/18/04	6:48:10P	TUE	TO FORT BRAGG	CA 707 964-7821	8:00	DDC	0.63
8	5/19/04	12:21:15P	WED	TO W ANGELES	CA 310 824-7265	2:00	DDC	0.16
9	5/19/04	2:00:56P	WED	TO PROVIDENCE	RI 401 258-6828	2:00	DDC	0.16
10	5/19/04	2:03:14P	WED	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
11	5/19/04	3:51:26P	WED	TO W ANGELES	CA 310 208-0233	2:00	DDC	0.16
12	5/19/04	3:58:53P	WED	TO W ANGELES	CA 310 208-2398	3:00	DDC	0.24
13	5/20/04	11:49:12A	THU	TO CHICAGO	IL 312 640-5000	2:00	DDC	0.16
14	5/20/04	11:59:37A	THU	TO HIGHLANDPK	IL 847 579-1911	1:00	DDC	0.08
15	5/20/04	12:02:51P	THU	TO GREENWICH	CT 203 422-2800	5:00	DDC	0.40
16	5/20/04	12:11:17P	THU	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
17	5/20/04	12:30:50P	THU	TO SILVER SPG	MD 240 662-2000	1:00	DDC	0.08
18	5/20/04	12:31:55P	THU	TO SILVER SPG	MD 240 662-2000	3:00	DDC	0.24
19	5/20/04	3:31:01P	THU	TO HIGHLANDPK	IL 847 579-1911	1:00	DDC	0.08
20	5/20/04	4:26:44P	THU	TO HIGHLANDPK	IL 847 579-1911	6:00	DDC	0.47
21	5/21/04	4:30:27P	FRI	TO GREENWICH	CT 203 422-2800	3:00	DDC	0.24
22	5/21/04	4:33:19P	FRI	TO HIGHLANDPK	IL 847 579-1911	2:00	DDC	0.16
23	5/21/04	4:41:39P	FRI	TO NORTHBROOK	IL 847 989-5451	5:00	DDC	0.40
24	5/21/04	4:46:57P	FRI	TO W ANGELES	CA 310 824-7271	2:00	DDC	0.16
25	5/24/04	10:31:56A	MON	TO SAN MONICA	CA 310 752-4400	2:00	DDC	0.16
26	5/24/04	10:33:34A	MON	TO GREENWICH	CT 203 422-2800	8:00	DDC	0.63
27	5/24/04	10:41:56A	MON	TO W ANGELES	CA 310 824-7271	1:00	DDC	0.08
28	5/24/04	10:43:14A	MON	TO SAN MONICA	CA 310 752-4400	4:00	DDC	0.32
29	5/24/04	11:45:56A	MON	TO GREENWICH	CT 203 422-2800	3:00	DDC	0.24
30	5/24/04	12:24:27P	MON	TO W ANGELES	CA 310 824-7271	1:00	DDC	0.08
31	5/24/04	12:27:12P	MON	TO W ANGELES	CA 310 824-7271	5:00	DDC	0.40
32	5/24/04	12:51:22P	MON	TO GREENWICH	CT 203 422-2800	3:00	DDC	0.24
33	5/24/04	1:04:36P	MON	TO HIGHLANDPK	IL 847 579-1911	1:00	DDC	0.08
34	5/24/04	2:16:27P	MON	TO HIGHLANDPK	IL 847 579-1911	4:00	DDC	0.32
35	5/24/04	2:45:41P	MON	TO W ANGELES	CA 310 824-7265	2:00	DDC	0.16
36	5/24/04	6:37:36P	MON	TO W ANGELES	CA 310 824-7271	1:00	DDC	0.08
37	5/25/04	10:29:23A	TUE	TO GREENWICH	CT 203 422-2288	1:00	DDC	0.08
38	5/25/04	10:51:41A	TUE	TO HIGHLANDPK	IL 847 579-1911	1:00	DDC	0.08
39	5/25/04	11:47:23A	TUE	TO W ANGELES	CA 310 824-7271	1:00	DDC	0.08
40	5/25/04	11:55:45A	TUE	TO W ANGELES	CA 310 824-7271	2:00	DDC	0.16
41	5/25/04	11:57:21A	TUE	TO HIGHLANDPK	IL 847 579-1911	1:00	DDC	0.08
42	5/25/04	11:58:36A	TUE	TO NORTHBROOK	IL 847 989-5451	2:00	DDC	0.16
43	5/25/04	12:06:02P	TUE	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
44	5/25/04	12:08:29P	TUE	TO HIGHLANDPK	IL 847 579-1911	5:00	DDC	0.40
45	5/25/04	2:20:07P	TUE	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
46	5/25/04	4:06:48P	TUE	TO GREENWICH	CT 203 422-2800	2:00	DDC	0.16
47	5/26/04	10:27:49A	WED	TO CULVERCITY	CA 310 384-2189	2:00	DDC	0.16
48	5/26/04	10:40:19A	WED	TO W ANGELES	CA 310 979-3235	2:00	DDC	0.16
49	5/26/04	1:15:06P	WED	TO NORTHBROOK	IL 847 989-5451	1:00	DDC	0.08
50	5/26/04	1:29:24P	WED	TO W ANGELES	CA 310 824-7265	4:00	DDC	0.32
51	5/26/04	3:30:22P	WED	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
52	5/26/04	3:31:58P	WED	TO BLOOMFIELD	NJ 973 783-9416	2:00	DDC	0.16

AT&T Call Type Information	DDC - Operator Handled Person Call	DDC - Operator Handled Station Call
DDC - Direct Station Call	DDC - Operator Handled Person Call	DDC - Operator Handled Station Call
DDC - Calling Card Station Call	DDC - Operator Handled Station Call	DDC - Operator Handled Person Call

Account Number	Bill Date	Payment Due Date
030 311 8348 001	JUN 12, 2004	JUL 7, 2004

DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

A&T All-in-One Service

Call Detail

For Customer Care: 1 877 329-0465

ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
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LONG DISTANCE SERVICE  
PRIMARY ACCOUNT CODE: 14938

STATE-TO-STATE CALLS

1	5/26/04	3:51:27P	WED	TO GREENWICH	CT 203 422-2800	2:00	DDC	0.16
2	5/26/04	3:53:44P	WED	TO HIGHLANDPK	IL 847 579-1911	6:00	DDC	0.47
3	6/01/04	11:06:00A	TUE	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
4	6/01/04	5:33:29P	TUE	TO W ANGELES	CA 310 208-2398	9:00	DDC	0.71
5	6/01/04	5:55:25P	TUE	TO W ANGELES	CA 310 208-2398	8:00	DDC	0.63
6	6/02/04	3:32:16P	WED	TO W ANGELES	CA 310 824-7265	2:00	DDC	0.16
7	6/02/04	7:22:55P	WED	TO LAS VEGAS	NV 702 450-9043	2:00	DDC	0.16
8	6/02/04	7:28:06P	WED	TO SANTA ANA	CA 714 585-6189	5:00	DDC	0.40
9	6/03/04	10:58:40A	THU	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
10	6/03/04	11:14:35A	THU	TO W ANGELES	CA 310 824-7265	2:00	DDC	0.16
11	6/03/04	3:55:01P	THU	TO W ANGELES	CA 310 824-7265	2:00	DDC	0.16
12	6/03/04	3:59:48P	THU	TO W ANGELES	CA 310 208-0233	3:00	DDC	0.24
13	6/03/04	4:04:00P	THU	TO W ANGELES	CA 310 208-1869	2:00	DDC	0.16
14	6/03/04	6:57:34P	THU	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
15	6/04/04	12:28:28P	FRI	TO BLOOMFIELD	NJ 973 783-9416	3:00	DDC	0.24
16	6/04/04	2:09:26P	FRI	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
17	6/04/04	3:49:42P	FRI	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
18	6/04/04	4:22:11P	FRI	TO W ANGELES	CA 310 824-7265	2:00	DDC	0.16
19	6/04/04	5:30:09P	FRI	TO VAN NUYS	CA 818 380-8072	1:00	DDC	0.08
20	6/04/04	5:30:31P	FRI	TO VAN NUYS	CA 818 380-8017	4:00	DDC	0.32
21	6/04/04	5:44:10P	FRI	TO VAN NUYS	CA 818 995-5544	3:00	DDC	0.24
22	6/04/04	5:52:15P	FRI	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
23	6/04/04	5:53:18P	FRI	TO W ANGELES	CA 310 824-7265	3:00	DDC	0.24
24	6/07/04	10:38:55A	MON	TO W ANGELES	CA 310 208-2398	5:00	DDC	0.40
25	6/07/04	5:04:31P	MON	TO W ANGELES	CA 310 208-2398	1:00	DDC	0.08
26	6/07/04	5:25:59P	MON	TO GREENWICH	CT 203 422-2800	1:00	DDC	0.08
27	6/08/04	3:24:24P	TUE	TO W ANGELES	CA 310 208-2398	1:00	DDC	0.08
28	6/10/04	1:06:23P	THU	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
29	6/10/04	5:52:49P	THU	TO DETROIT	MI 313 222-6521	1:00	DDC	0.08

SUBTOTAL 4:27:00 \$21.29

IN-STATE CALLS

30	5/14/04	10:25:54A	FRI	TO HASTINGS	NY 914 478-1160	1:00	DDC	0.08
31	5/14/04	1:53:30P	FRI	TO HASTINGS	NY 914 478-1160	5:06	DDC	0.38
32	5/26/04	4:43:19P	WED	TO HASTINGS	NY 914 478-1160	1:08	DDC	0.09
33	6/10/04	12:03:24P	THU	TO PIERMONT	NY 845 359-4025	1:00	DDC	0.08
34	6/11/04	1:10:29P	FRI	TO PIERMONT	NY 845 359-4025	1:33	DDC	0.12

SUBTOTAL 0:09:47 \$0.75

TOTALS FOR ACCOUNT CODE: 14938 4:36:47 \$22.04

PRIMARY ACCOUNT CODE: 14982

STATE-TO-STATE CALLS

35	5/24/04	2:03:36P	MON	TO W ANGELES	CA 310 824-7265	7:00	DDC	0.55
36	6/08/04	3:59:47P	TUE	TO NEWMILFORD	CT 860 355-1155	1:00	DDC	0.08

A&T Call Type Information

DDP Operator Handled Card Call  
 DDP Operator Handled Station Call  
 DDP Operator Handled Person Call  
 DDP Operator Handled Person Collect Call

Account Number	Bill Date	Payment Due Date
030 311 8348 001	JUN 12, 2004	JUL 7, 2004

DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

AT&T All in One Service

Call Detail

For Customer Card: 1 877 325 0445

ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/ NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT									
PRIMARY ACCOUNT CODE: 14982				LONG DISTANCE SERVICE													
STATE-TO-STATE CALLS																	
SUBTOTAL						0:08:00		\$0.63									
TOTALS FOR ACCOUNT CODE: 14982						0:08:00		\$0.63									
PRIMARY ACCOUNT CODE: 14983				STATE-TO-STATE CALLS													
1	5/25/04	3:53:25P	TUE	TO W ANGELES	CA 310 208-1869	4:00	DDC	0.32									
SUBTOTAL						0:04:00		\$0.32									
TOTALS FOR ACCOUNT CODE: 14983						0:04:00		\$0.32									
PRIMARY ACCOUNT CODE: 14990				STATE-TO-STATE CALLS													
2	5/18/04	2:31:46P	TUE	TO LOSANGELES	CA 213 255-6527	2:00	DDC	0.16									
3	5/18/04	2:34:04P	TUE	TO UNION CITY	NJ 201 902-1762	2:00	DDC	0.16									
4	5/21/04	3:34:29P	FRI	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08									
5	5/21/04	3:46:23P	FRI	TO W ANGELES	CA 310 824-7275	37:00	DDC	2.92									
6	5/25/04	2:06:39P	TUE	TO W ANGELES	CA 310 824-7265	4:00	DDC	0.32									
7	5/27/04	1:22:29P	THU	TO GREENWICH	CT 203 422-2800	3:00	DDC	0.24									
8	5/27/04	4:22:33P	THU	TO PITTSFIELD	MA 413 499-8810	1:00	DDC	0.08									
9	6/02/04	6:30:49P	WED	TO W ANGELES	CA 310 208-2398	2:00	DDC	0.16									
10	6/03/04	1:44:36P	THU	TO W ANGELES	CA 310 208-1869	3:00	DDC	0.24									
11	6/03/04	1:59:50P	THU	TO W ANGELES	CA 310 824-7265	15:00	DDC	1.19									
12	6/09/04	5:27:11P	WED	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08									
13	6/10/04	5:50:58P	THU	TO W ANGELES	CA 310 824-7265	2:00	DDC	0.16									
SUBTOTAL						1:13:00		\$5.79									
IN-STATE CALLS																	
14	5/14/04	1:32:40P	FRI	TO PIERMONT	NY 845 359-4025	1:00	DDC	0.08									
15	6/10/04	12:57:39P	THU	TO PIERMONT	NY 845 359-4025	2:19	DDC	0.17									
SUBTOTAL						0:03:19		\$0.25									
TOTALS FOR ACCOUNT CODE: 14990						1:16:19		\$6.04									
PRIMARY ACCOUNT CODE: 14995				STATE-TO-STATE CALLS													
16	6/03/04	4:19:24P	THU	TO CHICAGO	IL 312 899-4050	1:00	DDC	0.08									
17	6/03/04	4:19:51P	THU	TO CHICAGO	IL 312 425-1025	1:00	DDC	0.08									
18	6/03/04	4:21:03P	THU	TO CHICAGO	IL 312 781-1989	1:00	DDC	0.08									
19	6/03/04	4:21:43P	THU	TO CHICAGO	IL 312 322-7480	1:00	DDC	0.08									
20	6/03/04	4:22:33P	THU	TO CHICAGO	IL 312 202-3321	1:00	DDC	0.08									
<table border="0"> <tr> <td>AT&amp;T Call Type Information:</td> <td>OC-Operator Handled Card Call</td> <td>OP-Operator Handled Station Call-Dial Rate</td> </tr> <tr> <td>DC-Operator Handled Call</td> <td>OCF-Operator Handled Person Call</td> <td>OPP-Operator Handled Person Call</td> </tr> <tr> <td>CC-Operator Handled Station Call</td> <td>ORS-Operator Handled Station Call</td> <td>OCF-Operator Handled Person Collect Call</td> </tr> </table>									AT&T Call Type Information:	OC-Operator Handled Card Call	OP-Operator Handled Station Call-Dial Rate	DC-Operator Handled Call	OCF-Operator Handled Person Call	OPP-Operator Handled Person Call	CC-Operator Handled Station Call	ORS-Operator Handled Station Call	OCF-Operator Handled Person Collect Call
AT&T Call Type Information:	OC-Operator Handled Card Call	OP-Operator Handled Station Call-Dial Rate															
DC-Operator Handled Call	OCF-Operator Handled Person Call	OPP-Operator Handled Person Call															
CC-Operator Handled Station Call	ORS-Operator Handled Station Call	OCF-Operator Handled Person Collect Call															

030 311 6348 881	JUN 12, 2004	Payment Due Date JUL 7, 2004
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DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

**A&T All-in-One Service**  
Call Detail For Customer Care: 1 877 525-0445

ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
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LONG DISTANCE SERVICE  
PRIMARY ACCOUNT CODE: 14995

STATE-TO-STATE CALLS

1	6/03/04	4:23:27P	THU	TO CHICAGO	IL 312 645-9213	1:00	DDC	0.08
2	6/03/04	4:24:14P	THU	TO CHICAGO	IL 312 321-3084	1:00	DDC	0.08
3	6/03/04	4:25:08P	THU	TO CHICAGO	IL 312 321-2566	2:00	DDC	0.16
4	6/03/04	4:25:48P	THU	TO CHICAGO	IL 312 828-9392	1:00	DDC	0.08
5	6/03/04	4:26:58P	THU	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
6	6/03/04	4:27:31P	THU	TO HINSDALE	IL 630 368-4468	2:00	DDC	0.16
7	6/03/04	4:29:10P	THU	TO CHICAGO	IL 312 494-0445	2:00	DDC	0.16
8	6/03/04	4:29:16P	THU	TO CHICAGO	IL 312 427-5870	2:00	DDC	0.16
9	6/03/04	4:31:06P	THU	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
10	6/03/04	4:32:27P	THU	TO CHICAGO	IL 312 527-0913	1:00	DDC	0.08
11	6/03/04	4:33:51P	THU	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
12	6/03/04	4:34:02P	THU	TO CHICAGO	IL 312 670-3840	1:00	DDC	0.08
13	6/03/04	4:35:14P	THU	TO CHICAGO	IL 312 202-3878	1:00	DDC	0.08
14	6/03/04	4:37:13P	THU	TO CHICAGO	IL 312 819-1332	1:00	DDC	0.08
15	6/03/04	4:37:43P	THU	TO CHICAGO	IL 312 494-6492	1:00	DDC	0.08
16	6/03/04	4:38:55P	THU	TO CHICAGO	IL 773 528-6050	1:00	DDC	0.08
17	6/03/04	4:40:16P	THU	TO CHICAGO	IL 773 528-6050	1:00	DDC	0.08
18	6/03/04	4:41:25P	THU	TO CHICAGO	IL 312 899-8019	1:00	DDC	0.08
19	6/03/04	4:42:47P	THU	TO CHICAGO	IL 312 899-8019	1:00	DDC	0.08
20	6/03/04	4:43:04P	THU	TO CHICAGO	IL 312 527-4290	1:00	DDC	0.08
21	6/03/04	4:44:20P	THU	TO CHICAGO	IL 312 527-5925	1:00	DDC	0.08
22	6/03/04	4:45:30P	THU	TO CHICAGO	IL 312 527-5925	1:00	DDC	0.08
23	6/03/04	4:46:00P	THU	TO CHICAGO	IL 312 836-3232	1:00	DDC	0.08
24	6/03/04	4:47:11P	THU	TO CHICAGO	IL 312 836-3232	1:00	DDC	0.08
25	6/03/04	4:47:36P	THU	TO GARY	IN 219 985-7981	2:00	DDC	0.16
26	6/03/04	4:48:50P	THU	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
27	6/03/04	4:49:47P	THU	TO HINSDALE	IL 630 368-4468	2:00	DDC	0.16
28	6/03/04	4:50:11P	THU	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
29	6/03/04	4:52:58P	THU	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
30	6/03/04	4:52:59P	THU	TO CHICAGO	IL 312 202-3878	1:00	DDC	0.08
31	6/03/04	4:54:09P	THU	TO CHICAGO	IL 312 819-1332	1:00	DDC	0.08
32	6/03/04	4:55:17P	THU	TO CHICAGO	IL 773 528-6050	1:00	DDC	0.08
33	6/03/04	4:55:51P	THU	TO CHICAGO	IL 312 899-8019	1:00	DDC	0.08
34	6/03/04	4:56:59P	THU	TO CHICAGO	IL 312 899-8019	1:00	DDC	0.08
35	6/03/04	4:57:24P	THU	TO CHICAGO	IL 312 527-5925	1:00	DDC	0.08
36	6/03/04	4:58:35P	THU	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
37	6/03/04	4:59:03P	THU	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
38	6/03/04	5:01:16P	THU	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
39	6/03/04	5:04:34P	THU	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
40	6/03/04	5:07:15P	THU	TO CHICAGO	IL 312 819-1332	1:00	DDC	0.08
41	6/03/04	5:07:58P	THU	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
42	6/03/04	5:10:20P	THU	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
43	6/03/04	5:10:57P	THU	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
44	6/03/04	5:14:08P	THU	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
45	6/04/04	3:33:48P	FRI	TO CHICAGO	IL 312 899-4050	1:00	DDC	0.08
46	6/04/04	3:34:13P	FRI	TO CHICAGO	IL 312 425-1025	2:00	DDC	0.16
47	6/04/04	3:35:29P	FRI	TO CHICAGO	IL 312 781-1989	1:00	DDC	0.08
48	6/04/04	3:36:06P	FRI	TO CHICAGO	IL 312 322-7480	1:00	DDC	0.08
49	6/04/04	3:37:02P	FRI	TO CHICAGO	IL 312 202-3321	1:00	DDC	0.08
50	6/04/04	3:37:52P	FRI	TO CHICAGO	IL 312 645-9213	1:00	DDC	0.08
51	6/04/04	3:38:51P	FRI	TO CHICAGO	IL 312 321-3084	1:00	DDC	0.08
52	6/04/04	3:39:36P	FRI	TO CHICAGO	IL 312 321-2566	2:00	DDC	0.16

A&T Call Type Information:  
DDC - Direct Distance Call  
PCF - Calling Card Station Call

DDP - Operator Banded Person Call  
PCF - Calling Card Station Call  
DPS - Operator Banded Station Call

DDC - Operator Banded Station Call  
DDP - Operator Banded Person Call  
DPS - Operator Banded Station Call

Account Number	Bill Date	Payment Due Date
038 311 8348 001	JUN 12, 2004	JUL 7, 2004

DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

AT&T All in One Service								
Call Detail								
For Customer Care: 1 877 325 0445								
ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/ NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
LONG DISTANCE SERVICE								
PRIMARY ACCOUNT CODE: 14995								
STATE-TO-STATE CALLS								
1	6/04/04	3:40:28P	FRI	TO CHICAGO	IL 312 828-9392	2:00	DDC	0.16
2	6/04/04	3:41:28P	FRI	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
3	6/04/04	3:42:13P	FRI	TO HINSDALE	IL 630 368-4468	2:00	DDC	0.16
4	6/04/04	3:43:35P	FRI	TO CHICAGO	IL 312 494-0445	2:00	DDC	0.16
5	6/04/04	3:44:00P	FRI	TO CHICAGO	IL 312 427-5870	2:00	DDC	0.16
6	6/04/04	3:45:24P	FRI	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
7	6/04/04	3:46:53P	FRI	TO CHICAGO	IL 312 527-0913	1:00	DDC	0.08
8	6/04/04	3:48:31P	FRI	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
9	6/04/04	3:48:33P	FRI	TO CHICAGO	IL 312 670-3840	1:00	DDC	0.08
10	6/04/04	3:51:32P	FRI	TO CHICAGO	IL 312 819-1332	1:00	DDC	0.08
11	6/04/04	3:51:56P	FRI	TO CHICAGO	IL 312 494-6492	1:00	DDC	0.08
12	6/04/04	3:53:15P	FRI	TO CHICAGO	IL 773 528-6050	1:00	DDC	0.08
13	6/04/04	3:55:00P	FRI	TO CHICAGO	IL 773 528-6050	1:00	DDC	0.08
14	6/04/04	3:55:13P	FRI	TO CHICAGO	IL 312 899-8019	2:00	DDC	0.16
15	6/04/04	3:56:44P	FRI	TO CHICAGO	IL 312 899-8019	1:00	DDC	0.08
16	6/04/04	3:57:24P	FRI	TO CHICAGO	IL 312 899-8019	2:00	DDC	0.16
17	6/04/04	3:58:18P	FRI	TO CHICAGO	IL 312 899-8019	1:00	DDC	0.08
18	6/04/04	3:59:37P	FRI	TO CHICAGO	IL 312 527-4290	1:00	DDC	0.08
19	6/04/04	3:59:53P	FRI	TO CHICAGO	IL 312 527-5925	1:00	DDC	0.08
20	6/04/04	4:01:15P	FRI	TO CHICAGO	IL 312 527-5925	1:00	DDC	0.08
21	6/04/04	4:01:36P	FRI	TO CHICAGO	IL 312 836-3232	1:00	DDC	0.08
22	6/04/04	4:02:57P	FRI	TO CHICAGO	IL 312 836-3232	1:00	DDC	0.08
23	6/04/04	4:03:14P	FRI	TO GARY	IN 219 985-7981	2:00	DDC	0.16
24	6/04/04	4:04:34P	FRI	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
25	6/04/04	4:07:45P	FRI	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
26	6/04/04	4:10:33P	FRI	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
27	6/04/04	4:11:55P	FRI	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
28	6/04/04	4:15:04P	FRI	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
29	6/04/04	4:16:49P	FRI	TO CHICAGO	IL 773 528-6050	1:00	DDC	0.08
30	6/04/04	4:17:16P	FRI	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
31	6/04/04	4:18:38P	FRI	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
32	6/04/04	4:21:46P	FRI	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
33	6/04/04	4:22:30P	FRI	TO CHICAGO	IL 312 819-1332	1:00	DDC	0.08
34	6/04/04	4:24:02P	FRI	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
35	6/04/04	4:24:15P	FRI	TO HINSDALE	IL 630 368-4468	2:00	DDC	0.16
36	6/04/04	4:25:21P	FRI	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
37	6/04/04	4:28:05P	FRI	TO CHICAGO	IL 312 222-2550	1:00	DDC	0.08
38	6/04/04	4:29:04P	FRI	TO CHICAGO	IL 312 819-1332	1:00	DDC	0.08
SUBTOTAL						1:51:00		\$8.88
TOTALS FOR ACCOUNT CODE: 14995						1:51:00		\$8.88



Invoice Number: 1-827-99003

Invoice Date: Jun 21, 2004

Account Number: 1015-3698-D

Page: 11 of 17

### FedEx Express Shipment Detail By Payor Type (Original)

**Picked up: Jun 09, 2004**      **Payor: Shipper**      **Reference: 149**

- Fuel Surcharge - FedEx has applied a fuel surcharge of 6.00% to this shipment.
- Distance Based Pricing, Zone 8
- FedEx has applied this shipment for correct packages, weight, and service. Any changes made are reflected in the invoice amount.

Tracking ID	3005602345	<u>Sender</u>		<u>Recipient</u>	
Service Type	FedEx Priority Overnight	JIM LEE		HILBERTH BISHOP	
Package Type	Ex Box	DEVELOPMENT COUNSELORS INTL		HKTB	
Zone		461 PARK AVE S FL 9		10940 WILSHIRE BLVD STE 2050	
Packages		NEW YORK NY 10016-6847 US		LOS ANGELES CA 90024 US	
Weight	lbs. 2.3 kgs				
Delivered	10. 2004 09:58	Transportation Charge			42.00
Svc Area	A1	Discount			-6.30
Signed by	A.CHOW	Fuel Surcharge			2.14
FedEx Use	161163310/01618/	<b>Total Charge</b>			
				<b>USD \$</b>	<b>37.84</b>

**Dropped off: Jun 03, 2004**      **Payor: Shipper**      **Reference: 149**

- Fuel Surcharge - FedEx has applied a fuel surcharge of 6.00% to this shipment.
- Distance Based Pricing, Zone 8

Tracking ID	846731872242	<u>Sender</u>		<u>Recipient</u>	
Service Type	FedEx Priority Overnight	JIM LEE		LILLIBETH BISHOP	
Package Type	FedEx Envelope	DEVELOPMENT COUNSELORS INTL		HKTB	
Zone	8	461 PARK AVE S FL 9		10940 WILSHIRE BLVD STE 2050	
Packages	1	NEW YORK NY 10016-6847 US		LOS ANGELES CA 90024 US	
Weight	N/A				
Delivered	Jun 04, 2004 09:54	Transportation Charge			18.85
Svc Area	A1	Discount			-3.96
Signed by	A.CHOW	Fuel Surcharge			0.89
FedEx Use	155116480/00252/	<b>Total Charge</b>			
				<b>USD \$</b>	<b>15.78</b>

**Picked up: May 27, 2004**      **Payor: Shipper**      **Reference: 149/R-HONG KONG JOURISMB**

- Fuel Surcharge - FedEx has applied a fuel surcharge of 6.00% to this shipment.
- Distance Based Pricing, Zone 2
- Release signature on file.

Tracking ID	846731872275	<u>Sender</u>		<u>Recipient</u>	
Service Type	FedEx Priority Overnight	PEGGY BENDEL		STEPHANIE ABRAMS	
Package Type	FedEx Envelope	DEVELOPMENT COUNSELORS INTL		4 B STREET	
Zone	2	461 PARK AVE S FL 9		LANESBORO MA 01237 US	
Packages	1	NEW YORK NY 10016-6847 US			
Weight	N/A				
Delivered	May 28, 2004 11:17	Transportation Charge			13.35
Svc Area	AM	Discount			-2.80
Signed by	19426315	Fuel Surcharge			0.63
FedEx Use	148160980/00186/02	Residential Delivery			1.75
		Delivery Area Surcharge			1.75
		<b>Total Charge</b>		<b>USD \$</b>	<b>14.68</b>



**Video Monitoring Services of America, LP** T 800 VM5 2002  
 New York Office Phone Number: (212)736-2010

149K ✓17836  
**Fed I.D. # 13-3889971**

**Terms: Net 10 Days**

**Date:** 06/09/2004

**Invoice #** 10-220-0314974

**Sold to:** DCIG001  
 DCI GROUP  
 461 PARK AVE SOUTH  
 NEW YORK, NY 10016

**Shipped to:**  
 HONG KONG TOURISM BOARD  
 10940 WILSHIRE BLVD  
 STE 2050  
 LOS ANGELES, CA, 90024

JIM LEE

LILLIBETH BISHOP

**Attn:** HONG KONG

**Attn:**

NNY112

**PO #:**  
**Ordered by:** JIM LEE

**PLEASE REMIT TO:**

**VIDEO MONITORING SERVICES OF AMERICA, LP**  
 P.O. BOX 34618, NEWARK, NJ 07189-4618

Quantity	Description	Charge	Total
	VIDEO SEGMENT "HONG KONG" BREAKFAST WITH THE ARTS 05/30/04 A&E NATIONAL 8:00 AM 02:00:00	155.00	
	VIDEO SEGMENT "HONG KONG" NEW YEARS CELEBRATION 05/31/04 KOCE-TV LOS ANGELES 11:30 PM 00:30:00	82.50	
	1 SEGMENT @ \$310.00/1 @ \$165.00 LESS 50% DISCOUNT		
	DIGITAL VIDEO CONVERSION & DELIVERY - DVD 7 @ \$25.00 EACH	175.00	

CONTINUED



**vms** Video Monitoring Services of America, LP T 800 VMS 2002  
 New York Office Phone Number: (212)736-2010

Fed I.D. # 13-3889971

Terms: Net 10 Days

Date: 06/09/2004

Invoice # 10-220-0314974

Sold to: DCIG001

Shipped to:

DCI GROUP  
 461 PARK AVE SOUTH  
 NEW YORK, NY 10016

HONG KONG TOURISM BOARD  
 10940 WILSHIRE BLVD  
 STE 2050  
 LOS ANGELES, CA, 90024

JIM LEE

LILLIBETH BISHOP

Attn: HONG KONG

Attn: NNY112

PO #: JIM LEE

Ordered by: JIM LEE

**PLEASE REMIT TO:**

VIDEO MONITORING SERVICES of AMERICA, LP  
 P.O. BOX 34618, NEWARK, NJ 07189-4618

Quantity	Description	Charge	Total
		SALES TAX	34.05
	MESSENGER NON-TAXABLE		25.00
NNY380444		TOTAL DUE	471.5

**NOTICE: NEW REMITTANCE ADDRESS ABOVE. PLEASE UPDATE YOUR RECORDS. ALSO, PLEASE REFERENCE FULL INVOICE NUMBER OR ENCLOSE REMITTANCE COPY WITH YOUR PAYMENT.**

1498

\*\*\*\*\*  
\* I N V O I C E \*  
\*\*\*\*\*  
FEDERAL ID# 13-3889971

**VIDEO MONITORING SERVICES OF AMERICA, LP**

**CORPORATE ADDRESS:**  
30 West 42nd Street  
New York, NY 10036  
212/329-5280-  
pdouglas@vmsinfo.com

**REMITTANCE ADDRESS:**  
PO BOX 34618  
NEWARK, NJ 07189-4618

**ACCOUNT#:** DCIG001  
**INVOICE#:** 102200312970  
**SALESPERSON:** NNY100

**BILLED TO:**  
DCI GROUP  
JIM LEE  
461 PARK AVE SOUTH

NEW YORK NY 10016

**SHIP TO:**  
HONG KONG TOURISM BOARD  
LILLIBETH BISHOP  
10940 WILSHIRE BLVD.  
STE 2050  
LOS ANGELES CA, 90024

**ORDERED BY:** JIM LEE/ HONG KONG

\*\*\*\*\*  
\* INVOICE DATE: 05-27-04 \*  
\* DUE DATE: 06-26-04 \*  
\*\*\*\*\*

**PURCHASE ORDER:** HONG KONG/

Shipped	Item Number	Description	Price	Ext
	1 SCTV	SEARCH CHARGES-TV	40	40.00
STORY DID NOT AIR				
"HONG KONG"				
TRAVEL CAFE				
5/22/2004 KNBC-TV LOS ANGELES 3:30:00 PM				

Original Total: \$40.00

TOTAL BALANCE DUE: \$40.00

NNY380239



**PR Newswire**  
United Business Media

PR Newswire  
G.P.O. BOX 5897  
NEW YORK, NY 10087-5897  
For Billing Inquiries call 800-801-2147  
For Payment Inquiries call 888-776-0941

# INVOICE

Please refer to conditions of service listed on reverse side.

To ensure proper credit, please return this stub with your remittance.

CARRIE NEPO  
DEVELOPMENT COUNSELLORS INT'L  
461 PARK AVENUE SOUTH  
9TH FLOOR  
NEW YORK, NY 10016-3822

P.O. NO.

INVOICE NUMBER: 401405203  
DATE: 6/9/2004  
ACCOUNT NUMBER: 241025  
AMOUNT DUE: \$2,440.00

TERMS - DUE IN FULL UPON RECEIPT

**PLEASE REMIT TO:**

PR NEWswire ASSOCIATION, LLC  
G.P.O. BOX 5897  
NEW YORK, NY 10087-5897

**PR Newswire**

Bill to: DEVELOPMENT COUNSELLORS INT'L

Attn: CARRIE NEPO

ACCOUNT NAME	ACCOUNT NO.	LOG NO.	DATE	INVOICE
	241025	NYW109	6/9/04	401405203

SERVICE DESCRIPTION	PRICE
US1 NEWSLINE - BASE PRICE - ADDITIONAL LENGTH CHARGES	\$625.00 \$1,815.00
Hong Kong Calendar Of Events	

Starting July 1, 2003, PR Newswire Association LLC will eliminate attachment of the press release copy to the invoice. All press releases can be accessed from prnewswire.com, our public website. If you would like to continue to receive a copy of the press release, please contact our billing department at 800-801-2147. We will be happy to assist you.

STORY DATE: 6/9/2004

PLEASE PAY THIS AMOUNT

\$2,440.00

NY

We accept Visa, Mastercard, American Express and Discover Card  
For Billing Inquiries call 800-801-2147  
For Payment Inquiries call 888-776-0941

CLIENT EXPENSE SUMMARY

Date: June 2004

Client: 149

Details: Hong Kong

Reimbursable:  Yes  No

STATIONERY: Letterhead #      X 20 = \$       
 (Mail & Fax)

PHOTOSTATS: Letterhead #      X 20 = \$       
 8 1/2 X 11 # 690 X 15 = \$ 103.50  
 Legal #      X 35 = \$       
 11 X 17 #      X 45 = \$     

ENVELOPES: Letter/Ivory #      X 25 = \$       
 Letter/White #      X 25 = \$       
 Manila 6X9 # 2 X 30 = \$ 60  
 Manila 9X12 #      X 37 = \$       
 Manila 10X13 #      X 45 = \$       
 Padded #      X 50 = \$     

FAXES  
 LETTERHEAD

COLOR COPIES: # 100 X 50 = \$ 50.00  
 LABELS: #      X 30 = \$       
 BINDERS: #      X      = \$       
 CARDBOARD: #      X      = \$       
 FAXES: # 103 X      = \$ 103.00  
 POSTAGE: # 103 X 1.00 = \$ 103.00  
 WIRELESS PHONE USAGE: #      X      = \$ 15.00  
 TOTAL COSTS: \$ 274.41

WINFAX

PETTY CASH

PD

JIM LEE . 2.95

FOR

(1) COPY OF JUNE 2004 LUCKY MAGAZINE

\* used for examples for shopping promo

CHARGE TO ACCOUNT 149R

SIGNED [Signature]

DATE 5/12/04



PETTY CASH

PD

JIM LEE . 8.00

FOR

CAB FARE (TO MR. K'S RESTAURANT)

\* VENDOR CHECK FOR JULY 8TH DINNER

CHARGE TO ACCOUNT 149

SIGNED [Signature]

DATE 6/7/04



NEW YORK  
 TRIP # 7L42  
 DATE: 06/07/2004  
 START TIME 16:03  
 END TIME 16:16  
 TRIP # 37587  
 RATE No. 1  
 MILES 1.23  
 FARE \$ 6.10  
 EXTRAS \$ 1.00  
 TOTAL \$ 7.10

Contact TLC Dial 3-1-1

**PETTY CASH**

*73-D*

Jamie Costa \$ 14.75

FOR Bought (5) copies of LUCKY  
MAGAZINE July 2004 issue.

CHARGE TO ACCOUNT 149

SIGNED Jamie Costa

DATE 6/9/04



Date 6/9/04  
M M & M Candystore  
Address \_\_\_\_\_

Reg. No.	Clerk	Account Forward
1		
2		
3		
4	<u>Magnus</u>	<u>14.75</u>
5		
6		
7		
8		
9		
10		<u>14.75</u>
11		
12		
13		
14	<u>9079-48</u>	
15		

1200 Your Account Stated to Date - If Error is Found, Return at Once



Development Counsellors International 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Hong Kong Tourism Board  
 9-11 flr. Citicorp Centre  
 18 Whitfield Road, North Point  
 Hong Kong,  
 ATTN : Patricia Lam

Invoice No : 011465  
 Date : 05/31/04  
 Job No : 149 2  
 Terms : Net 10 Days  
 Page : 1

Job title : Expense

DESCRIPTION	AMOUNT
DCI Staff Travel/Meetings	19.95
Communication: Telephone, Fax Photostats, Postage	292.49
Video Research/Production	3,065.00
Miscellaneous	325.60
--- TOTAL ---	\$ 3,703.04

Interest charge of 1 1/2% will be added to all past due invoices..

White — Client Copy / Yellow — Remittance Copy / Pink — File Copy / Goldenrod — Client File Copy

**AMERICAN EXPRESS**  
**SUBSTITUTE RECEIPT**

THIS IS TO BE USED ONLY WHEN A REGULAR COPY IS NOT AVAILABLE FOR AMERICAN EXPRESS CHARGES.

**PLEASE USE WHEN YOU ORDER BY TELEPHONE/FAX**

DATE: 04/30/04

(149)  
R X

VENDOR: Barnes & Nobles Bookseller

AMOUNT: \$19.95

REQUESTED BY: Jim Lee

NAME ON CARD: James Lee

DESCRIPTION: 5 copies of Gourmet Magazine for Hong K

Barnes & Noble Bookseller  
33 East 17th Street  
New York, NY 10003  
212 253-0810  
04-30-04 S02675 R005

CUSTOMER RECEIPT COPY

Magazine		19.95N
075330000037	5 @ 3.99	
SUB TOTAL		19.95
<b>TOTAL</b>		<b>19.95</b>
AMOUNT TENDERED		
<b>AMEX</b>		<b>19.95</b>
CARD #:	*****1360	
AMOUNT	19.95	
AUTH CODE	524362	

TOTAL PAYMENT 19.95  
Thank you for shopping at  
Barnes & Noble Booksellers  
Shop online 24 hours a day [www.bn.com](http://www.bn.com)  
#408100 04-30-04 10:56A Sjus



Invoice Number: 1-779-09584

Invoice Date: May 17, 2004

Account Number: 1015-3698-0

Page: 1 of 6

### FedEx Express Shipment Detail By Payor Type (Original)

Picked up: May 13, 2004

Payor: Shipper

Reference: 149

- Fuel Surcharge - FedEx has applied a fuel surcharge of 6.00% to this shipment.
- Distance Based Pricing, Zone 8
- FedEx has audited this shipment for correct packages, weight, and service. Any changes made are reflected in the invoice amount.

Tracking ID 846731872426  
Service Type FedEx Priority Overnight  
Package Type Customer Packaging  
Zone 8  
Packages 1  
Weight 15.0 lbs, 6.8 kgs  
Delivered May 14, 2004 10:27  
Svc Area AI  
Signed by A.CHOW  
FedEx Use 134138680/01618/

Sender  
JIM LEE  
DEVELOPMENT COUNSELORS INTL  
461 PARK AVE S FL 9  
NEW YORK NY 10016-6847 US

Recipient  
LILLIBETH BISHOP  
HONG KONG TOURISM BOARD  
10940 WILSHIRE BLVD STE 2150  
LOS ANGELES CA 90024 US

Transportation Charge	72.00
Discount	-10.80
Fuel Surcharge	3.67
<b>Total Charge</b>	<b>USD \$ 64.87</b>



Invoice Number: 1-778-49680  
Invoice Date: May 10, 2004  
Account Number: 1015-3698-0  
Page: 12 of 15

### FedEx Express Shipment Detail By Payor Type (Original)

**Picked up: Apr 23, 2004**      **Payor: Shipper**      **Reference: 149**

- Fuel Surcharge - FedEx has applied a fuel surcharge of 5.50% to this shipment.
- Distance Based Pricing, Zone 4
- Release signature on file.

Tracking ID 845627349878  
Service Type FedEx Standard Overnight  
Package Type Customer Packaging  
Zone 4  
Packages 1  
Weight 2.0 lbs, 0.9 kgs  
Delivered Apr 26, 2004 09:35  
Svc Area A2  
Signed by 21313 CATAWBA  
FedEx Use 114136330/01327/02

Sender  
KARYL BARNES  
DEVELOPMENT COUNSELORS INTL  
461 PARK AVE S FL 9  
NEW YORK NY 10016-6847 US

Recipient  
CECIL STOKES  
TENTMAKERS ENTERTAINMENT  
21313 CATAWBA AVE  
CORNELIUS NC 28031 US

Transportation Charge	22.50
Discount	-3.38
Fuel Surcharge	1.05
<b>Total Charge</b>	<b>USD \$ 20.17</b>

**Picked up: Apr 30, 2004**      **Payor: Shipper**      **Reference: 149**

- Fuel Surcharge - FedEx has applied a fuel surcharge of 5.50% to this shipment.
- Distance Based Pricing, Zone 8
- FedEx has audited this shipment for correct packages, weight, and service. Any changes made are reflected in the invoice amount.

Tracking ID 845627349889  
Service Type FedEx 2Day  
Package Type FedEx Pak  
Zone 8  
Packages 1  
Weight 6.0 lbs, 2.7 kgs  
Delivered May 03, 2004 10:52  
Svc Area A1  
Signed by A.CHOW  
FedEx Use 121140790/06112/

Sender  
JIM LEE  
DEVELOPMENT COUNSELORS INTL  
461 PARK AVE S FL 9  
NEW YORK NY 10016-6847 US

Recipient  
LILLIBETH BISHOP  
HONG KONG TOURISM BOARD  
10940 WILSHIRE BLVD STE 2050  
LOS ANGELES CA 90024 US

Transportation Charge	21.00
Discount	-3.15
Fuel Surcharge	0.98
<b>Total Charge</b>	<b>USD \$ 18.83</b>

Account Number	Bill Date	Payment Due Date
030 311 8348 001	MAY 12, 2004	JUN 7, 2004



DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

**AT&T All-in-One Service**

**Call Detail**

For Customer Care: 1 877 325-0445

ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
------	------	-----------------	-------------	-------	------------------	---------------------	-----------	--------

PRIMARY ACCOUNT CODE: 14914

STATE-TO-STATE CALLS

8	4/13/04	3:57:48P	TUE	TO BOCA RATON	FL 561 989-0600	2:00	DDC	0.16
9	4/13/04	4:08:12P	TUE	TO FT LAUDERDL	FL 954 260-4257	1:00	DDC	0.08

**SUBTOTAL** 0:03:00 \$0.24

**TOTALS FOR ACCOUNT CODE: 14914** 0:03:00 \$0.24

PRIMARY ACCOUNT CODE: 14938

STATE-TO-STATE CALLS

10	4/20/04	11:10:48A	TUE	TO LOSANGELES	CA 323 460-5368	2:00	DDC	0.16
11	4/20/04	11:46:59A	TUE	TO W ANGELES	CA 310 824-7269	2:00	DDC	0.16
12	4/20/04	11:48:31A	TUE	TO W ANGELES	CA 310 208-0233	2:00	DDC	0.16
13	4/21/04	12:51:59P	WED	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
14	4/21/04	1:06:48P	WED	TO SAN MONICA	CA 310 752-4400	9:00	DDC	0.71

AT&T Call Type Information	DDC - Director - Hand Key Call	DDC - Director - Hand Key Call	DDC - Director - Hand Key Call
DDC - Director - Hand Key Call	DDC - Director - Hand Key Call	DDC - Director - Hand Key Call	DDC - Director - Hand Key Call
DDC - Director - Hand Key Call	DDC - Director - Hand Key Call	DDC - Director - Hand Key Call	DDC - Director - Hand Key Call

Account Number	Billing Date	Payment Due Date
030 311 8348 001	MAY 12, 2004	JUN 7, 2004



DEVELOPMENT; COUNSELORS I  
 461 PARK AVE S RM MAIN  
 NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

**AT&T All In One Service**  
 Call Detail For Customer Care: 1 877 325-0465

ITEM	DATE	TIME (minutes)	DAY OF WEEK	PLACE	AREA CODE/NUMBER	DURATION (minutes)	CALL TYPE	AMOUNT
------	------	----------------	-------------	-------	------------------	--------------------	-----------	--------

LONG DISTANCE SERVICE  
 PRIMARY ACCOUNT CODE: 14938

STATE-TO-STATE CALLS

1	4/21/04	4:48:57P	WED	TO W ANGELES	CA 310 824-7265	2:00	DDC	0.16
2	4/23/04	1:10:16P	FRI	TO INGLEWOOD	CA 310 337-2008	1:00	DDC	0.08
3	4/26/04	4:38:42P	MON	TO CLOSTER	NJ 201 750-5340	1:00	DDC	0.08
4	4/27/04	2:35:58P	TUE	TO VAN NUYS	CA 818 380-8017	1:00	DDC	0.08
5	4/30/04	10:39:39A	FRI	TO BEVERLYHLS	CA 310 859-3824	5:00	DDC	0.40
6	4/30/04	11:09:28A	FRI	TO BEVERLYHLS	CA 310 859-3824	2:00	DDC	0.16
7	5/03/04	2:27:43P	MON	TO TUCSON	AZ 520 818-0399	13:00	DDC	1.03
8	5/04/04	11:59:29A	TUE	TO BULVERDE	TX 830 980-9538	2:00	DDC	0.16
9	5/04/04	12:02:37P	TUE	TO LOSANGELES	CA 323 575-2952	2:00	DDC	0.16
10	5/04/04	12:04:03P	TUE	TO ATLANTA	GA 404 685-2444	2:00	DDC	0.16
11	5/04/04	12:07:06P	TUE	TO DENVER	CO 303 296-1212	2:00	DDC	0.16
12	5/04/04	12:09:42P	TUE	TO LOSANGELES	CA 323 953-5492	2:00	DDC	0.16
13	5/04/04	12:11:09P	TUE	TO DALLAS	TX 214 720-3154	3:00	DDC	0.24
14	5/04/04	12:13:57P	TUE	TO TOLEDO	OH 419 248-1159	1:00	DDC	0.08
15	5/04/04	12:15:17P	TUE	TO MILWAUKEE	WI 414 967-5318	2:00	DDC	0.16
16	5/04/04	12:17:18P	TUE	TO CHICAGO	IL 773 509-5481	2:00	DDC	0.16
17	5/04/04	12:23:29P	TUE	TO WILMINGTON	DE 302 888-1200	2:00	DDC	0.16
18	5/04/04	12:26:02P	TUE	TO CAMBRIDGE	MA 617 300-2667	2:00	DDC	0.16
19	5/04/04	12:27:54P	TUE	TO SACRAMENTO	CA 916 321-3316	2:00	DDC	0.16
20	5/04/04	12:29:19P	TUE	TO ROANOKE	VA 540 344-7000	3:00	DDC	0.24
21	5/04/04	12:36:07P	TUE	TO HOUSTON	TX 713 743-8470	2:00	DDC	0.16
22	5/04/04	12:37:57P	TUE	TO SALT LAKE	UT 801 581-3251	2:00	DDC	0.16
23	5/04/04	12:39:27P	TUE	TO SAN JOSE	CA 408 795-5416	2:00	DDC	0.16
24	5/04/04	12:41:17P	TUE	TO SAN DIEGO	CA 619 594-8141	3:00	DDC	0.24
25	5/04/04	12:46:37P	TUE	TO AUSTIN	TX 512 471-4811	2:00	DDC	0.16
26	5/04/04	1:00:07P	TUE	TO ST LOUIS	MO 314 512-9133	2:00	DDC	0.16
27	5/04/04	1:17:10P	TUE	TO SAN MONICA	CA 310 752-4400	2:00	DDC	0.16
28	5/05/04	12:19:02P	WED	TO NEWMILFORD	CT 860 355-1155	13:00	DDC	1.03
29	5/06/04	10:58:18A	THU	TO NEWMILFORD	CT 860 354-2193	11:00	DDC	0.87
30	5/06/04	2:05:33P	THU	TO PASADENA	CA 626 535-0868	7:00	DDC	0.55
31	5/06/04	2:13:33P	THU	TO CAMBRIDGE	MA 617 300-3733	2:00	DDC	0.16
32	5/06/04	2:34:31P	THU	TO CAMBRIDGE	MA 617 300-3733	5:00	DDC	0.40
33	5/06/04	5:40:45P	THU	TO HINSDALE	IL 630 368-4000	3:00	DDC	0.24
34	5/10/04	10:37:33A	MON	TO SAN MONICA	CA 310 752-4400	14:00	DDC	1.11
35	5/10/04	12:15:49P	MON	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
36	5/10/04	12:21:32P	MON	TO CAMBRIDGE	MA 617 300-3733	2:00	DDC	0.16
37	5/10/04	12:23:27P	MON	TO SAN DIEGO	CA 619 594-8141	2:00	DDC	0.16
38	5/10/04	12:27:13P	MON	TO SAN FRAN	CA 415 781-4587	2:00	DDC	0.16
39	5/10/04	12:33:00P	MON	TO SAN FRAN	CA 415 362-7797	3:00	DDC	0.24
40	5/10/04	12:37:31P	MON	TO SAN FRAN	CA 415 397-0220	2:00	DDC	0.16
41	5/10/04	12:40:21P	MON	TO SAN FRAN	CA 415 954-7227	2:00	DDC	0.16
42	5/10/04	12:45:12P	MON	TO SAN JOSE	CA 408 297-8780	4:00	DDC	0.32
43	5/10/04	12:49:02P	MON	TO SAN FRAN	CA 415 765-8717	2:00	DDC	0.16
44	5/10/04	12:51:28P	MON	TO SAN FRAN	CA 415 666-3916	1:00	DDC	0.08
45	5/10/04	12:52:42P	MON	TO SAN FRAN	CA 415 398-2800	2:00	DDC	0.16
46	5/10/04	12:59:32P	MON	TO SAN FRAN	CA 415 934-9300	2:00	DDC	0.16
47	5/10/04	1:01:48P	MON	TO SAN FRAN	CA 415 255-3100	2:00	DDC	0.16
48	5/10/04	1:03:47P	MON	TO SAN FRAN	CA 415 777-7202	2:00	DDC	0.16
49	5/10/04	1:05:30P	MON	TO SAN JOSE	CA 408 975-9300	2:00	DDC	0.16
50	5/10/04	1:07:21P	MON	TO SAN JOSE	CA 408 920-5954	2:00	DDC	0.16
51	5/10/04	1:09:09P	MON	TO SAN JOSE	CA 408 244-5100	2:00	DDC	0.16
52	5/10/04	1:10:35P	MON	TO SAN JOSE	CA 408 494-7000	3:00	DDC	0.24

AT&T Call Type Information: CDD Operator Handled Card Call, CDR Operator Handled Station Call, DDC Operator Handled Person Call, DDP Operator Handled Person Call, DCS Operator Handled Station Call, DCS Operator Handled Person Call

DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822



Account Number	Bill Date	Payment Due Date
030 311 8349 001	MAY 11, 2004	JUN 7, 2004

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

**AT&T All in One Service**

**Call Detail** For Customer Care: 1 877 325 0345

TEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/ NUMBER	DURATION (mm:ss)	CALL TYPE	AMOUNT
LONG DISTANCE SERVICE								
PRIMARY ACCOUNT CODE: 14938								
STATE-TO-STATE CALLS								
1	5/10/04	1:15:50P	MON	TO SAN FRAN	CA 415 901-6268	2:00	DDC	0.16
2	5/10/04	1:17:54P	MON	TO SAN JOSE	CA 408 535-5676	2:00	DDC	0.16
3	5/10/04	1:19:26P	MON	TO SAN FRAN	CA 415 671-2420	2:00	DDC	0.16
4	5/10/04	1:22:00P	MON	TO SAN FRAN	CA 415 934-9300	1:00	DDC	0.08
5	5/10/04	1:22:26P	MON	TO SAN FRAN	CA 415 626-5655	2:00	DDC	0.16
6	5/10/04	1:24:31P	MON	TO SAN FRAN	CA 415 681-3018	3:00	DDC	0.24
7	5/10/04	1:29:39P	MON	TO SAN FRAN	CA 415 750-1205	1:00	DDC	0.08
8	5/10/04	1:30:26P	MON	TO SAN FRAN	CA 415 661-4853	1:00	DDC	0.08
9	5/10/04	1:31:07P	MON	TO SAN FRAN	CA 415 824-5828	1:00	DDC	0.08
10	5/10/04	1:32:58P	MON	TO SAN FRAN	CA 415 771-7133	2:00	DDC	0.16
11	5/10/04	1:34:41P	MON	TO SAN FRAN	CA 415 673-0939	1:00	DDC	0.08
12	5/10/04	1:36:35P	MON	TO SAN FRAN	CA 415 346-0414	1:00	DDC	0.08
13	5/10/04	1:37:45P	MON	TO SAN FRAN	CA 415 922-8414	1:00	DDC	0.08
14	5/10/04	1:39:02P	MON	TO SAN JOSE	CA 408 920-2635	2:00	DDC	0.16
15	5/10/04	1:41:26P	MON	TO SAN FRAN	CA 415 777-4585	4:00	DDC	0.32
16	5/10/04	1:47:39P	MON	TO SAN FRAN	CA 415 643-8600	2:00	DDC	0.16
17	5/10/04	1:49:48P	MON	TO SAN FRAN	CA 415 876-1031	2:00	DDC	0.16
18	5/10/04	1:51:55P	MON	TO SAN FRAN	CA 415 285-1732	2:00	DDC	0.16
19	5/10/04	2:35:42P	MON	TO SAN FRAN	CA 415 781-4587	1:00	DDC	0.08
20	5/10/04	2:56:43P	MON	TO W ANGELES	CA 310 208-0233	4:00	DDC	0.32
21	5/10/04	3:36:17P	MON	TO SAN FRAN	CA 415 826-5228	1:00	DDC	0.08
22	5/10/04	3:42:10P	MON	TO SAN FRAN	CA 415 934-9300	2:00	DDC	0.16
23	5/10/04	3:54:58P	MON	TO BULVERDE	TX 830 980-9538	7:00	DDC	0.55
24	5/10/04	4:34:49P	MON	TO CANOGAPARK	CA 818 887-2600	2:00	DDC	0.16
25	5/10/04	4:40:20P	MON	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
26	5/10/04	6:29:27P	MON	TO VAN NUYS	CA 818 380-8017	3:00	DDC	0.24
27	5/11/04	2:10:59P	TUE	TO SAN MONICA	CA 310 752-4400	1:00	DDC	0.08
28	5/11/04	2:26:51P	TUE	TO SAN MONICA	CA 310 752-4400	1:00	DDC	0.08
29	5/11/04	2:27:43P	TUE	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
30	5/11/04	2:29:03P	TUE	TO SAN MONICA	CA 310 752-4400	1:00	DDC	0.08
31	5/11/04	2:32:08P	TUE	TO SAN MONICA	CA 310 752-4400	2:00	DDC	0.16
32	5/11/04	2:33:55P	TUE	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
33	5/11/04	3:20:12P	TUE	TO SAN FRAN	CA 415 982-0135	2:00	DDC	0.16
34	5/11/04	4:17:23P	TUE	TO NEWMILFORD	CT 860 355-1155	2:00	DDC	0.16
35	5/11/04	4:21:46P	TUE	TO SAN FRAN	CA 415 777-4585	2:00	DDC	0.16
36	5/11/04	5:25:31P	TUE	TO SAN FRAN	CA 415 982-0135	3:00	DDC	0.24
37	5/11/04	5:30:40P	TUE	TO SAN FRAN	CA 415 398-2800	2:00	DDC	0.16
38	5/11/04	5:33:56P	TUE	TO SAN JOSE	CA 408 920-5503	2:00	DDC	0.16
39	5/12/04	10:34:44A	WED	TO ACTON	MA 978 264-7539	5:00	DDC	0.40
40	5/12/04	10:51:55A	WED	TO WILMINGTON	DE 302 830-9611	6:00	DDC	0.47
41	5/12/04	3:39:24P	WED	TO W ANGELES	CA 310 824-7265	7:00	DDC	0.55

**SUBTOTAL** 4:27:00 521.27

**IN-STATE CALLS**

42	4/21/04	1:04:45P	WED	TO HASTINGS	NY 914 478-1160	1:53	DDC	0.14
43	5/11/04	4:20:51P	TUE	TO HASTINGS	NY 914 478-1160	5:35	DDC	0.42

**SUBTOTAL** 0:07:28 50.56

AT&T Call Type Information:  
 DDC-Direct Dialed Call  
 CSS-Calling Card Station Call  
 OHS-Operator Handled Station Call  
 OCP-Operator Handled Card Person Call  
 CCP-Calling Card Person Call  
 OCP-Operator Handled Person Call  
 OHS-Operator Handled Station Call  
 OCP-Operator Handled Person Call  
 OHS-Operator Handled Station Call

Account Number	Bill Date	Payment Due Date
030 311 8348 001	MAY 12, 2004	JUN 7, 2004



DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

### AT&T All in One Service

#### Call Detail

For Customer Care: 1 877 325 0445

ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
LONG DISTANCE SERVICE								
PRIMARY ACCOUNT CODE:				14938				
INTERNATIONAL CALLS								
1	5/10/04	11:53:57A	MON	TO HONG KONG	HK 85225036103	7:00	DDC	1.46
2	5/12/04	3:02:09P	WED	TO HONG KONG	HK 85225036103	7:00	DDC	1.46
3	5/12/04	3:25:43P	WED	TO HONG KONG	HK 85225036164	10:00	DDC	2.08
SUBTOTAL						0:24:00		\$5.00
TOTALS FOR ACCOUNT CODE: 14938						4:58:28		\$26.83
PRIMARY ACCOUNT CODE:				14982				
STATE-TO-STATE CALLS								
4	4/13/04	1:17:02P	TUE	TO DAVIDSON	NC 704 987-0847	2:00	DDC	0.16
5	4/19/04	1:24:19P	MON	TO TUCSON	AZ 520 818-0399	4:00	DDC	0.32
6	4/21/04	12:12:56P	WED	TO TUCSON	AZ 520 818-0399	17:00	DDC	1.34
7	4/21/04	3:27:22P	WED	TO WASHINGTON	DC 202 828-6630	15:00	DDC	1.19
SUBTOTAL						0:38:00		\$3.01
TOTALS FOR ACCOUNT CODE: 14982						0:38:00		\$3.01
PRIMARY ACCOUNT CODE:				14990				
STATE-TO-STATE CALLS								
8	5/07/04	4:05:28P	FRI	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
SUBTOTAL						0:01:00		\$0.08
TOTALS FOR ACCOUNT CODE: 14990						0:01:00		\$0.08

**CLIENT EXPENSE SUMMARY**

Date: May 2004

Client: # 149 Reimbursable: Yes No

Details: Henry Kohn

STATIONERY: Letterhead #      X      . 20 = \$       
 (Mail & Fax)

PHOTOSTATS: Letterhead #      X      . 20 = \$       
 8 1/2 X 11 # 72 X      . 15 = \$ 10.80  
 Legal #      X      . 35 = \$       
 11 X 17 #      X      . 45 = \$     

ENVELOPES: Letter/Ivory #      X      . 25 = \$       
 Letter/White #      X      . 25 = \$       
 Manila 6X9 #      X      . 30 = \$       
 Manila 9X12 #      X      . 37 = \$       
 Manila 10X13 #      X      . 45 = \$       
 Padded # 2 X      . 50 = \$ 1.00

**FAXES**  
**LETTERHEAD**

COLOR COPIES: #      X      . 50 = \$       
 LABELS: # 2 X      . 30 = \$ 0.60  
 BINDERS: #      X      .      = \$       
 CARDBOARD: #      X      .      = \$       
 FAXES: # 125 X      . 1.00 = \$ 125.00  
 POSTAGE: #      X      .      = \$       
 WIRELESS PHONE USAGE: #      X      .      = \$ 15.00

**WINFAX**

TOTAL COSTS: = \$ 158.46



PR Newswire  
G.P.O. BOX 5897  
NEW YORK, NY 10087-5897

129R

# INVOICE

Please refer to conditions of service listed on reverse side.

**PR Newswire**  
United Business Media

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For Payment Inquiries call 888-776-0941

To ensure proper credit, please return this stub with your remittance.

INVOICE NUMBER: 401347223

DATE: 03/24/2004

ACCOUNT NUMBER: 241025

AMOUNT DUE: \$1,285.00

CARRIE NEPO  
DEVELOPMENT COUNSELLORS INT'L  
461 PARK AVENUE SOUTH  
9TH FLOOR  
NEW YORK, NY 10016-3822

TERMS - DUE IN FULL UPON RECEIPT

**PLEASE REMIT TO:**  
PR NEWswire ASSOCIATION, LLC  
G.P.O. BOX 5897  
NEW YORK, NY 10087-5897

P.O. NO.

**PR Newswire**

Bill to: DEVELOPMENT COUNSELLORS INT'L

Attn: CARRIE NEPO

ACCOUNT NAME	ACCOUNT NO.	LOG NO.	DATE	INVOICE
	241025	NYW066	3/24/04	401347223
SERVICE DESCRIPTION				PRICE
US1 NEWSLINE				\$625.00
- BASE PRICE				\$660.00
- ADDITIONAL LENGTH CHARGES				
INVESTORS RESEARCH WIRE @ NO CHARGE				\$0.00
TODAY'S NEWS ON THE WEB @ NO CHARGE				\$0.00
RELEASE WATCH BASIC @ NO CHARGE				\$0.00
Hong Kong Wins 2 Top Cruise Awards				
STORY DATE:	3/24/2004	PLEASE PAY THIS AMOUNT		\$1,285.00

We accept Visa, Mastercard, American Express and Discover Card  
For Billing Inquiries call 800-801-2147  
For Payment Inquiries call 888-776-0941

NY

# PR Newswire

Bill to: DEVELOPMENT COUNSELLORS INT'L

Attn: CARRIENEPO

ACCOUNT NAME	ACCOUNT NO.	LOG NO.	DATE	INVOICE
	241025	NYF044	5/21/04	401393032

SERVICE DESCRIPTION	PRICE
US1 NEWSLINE - BASE PRICE - ADDITIONAL LENGTH CHARGES	\$625.00 \$1,155.00
INVESTORS RESEARCH WIRE @ NO CHARGE	\$0.00
TODAY'S NEWS ON THE WEB @ NO CHARGE	\$0.00
RELEASE WATCH BASIC @ NO CHARGE	\$0.00

Hong Kong Shopping Festival Set for June 26-August 31

*Starting July 1, 2003, PR Newswire Association LLC will eliminate attachment of the press release copy to the invoice. All press releases can be accessed from prnewswire.com, our public website. If you would like to continue to receive a copy of the press release, please contact our billing department at 800-801-2147. We will be happy to assist you.*

STORY DATE: - 5/21/2004

PLEASE PAY THIS AMOUNT 

\$1,780.00

NY

**We accept Visa, Mastercard, American Express and Discover Card**

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For Payment Inquiries call 888-776-0941



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307 West 30th Street  
New York, New York 10018  
(212) 279-4800 phone  
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**INVOICE**

1498

117760

**INVOICE NUMBER: 0207497-IN**

**INVOICE DATE: 05/24/2004**

**JOB NUMBER: 0072632**

**TERMS: Net 30 Days**

ACCOUNT NO: 04-0121700  
DEVELOPMENT COUNSELLORS INTL.  
461 PARK AVENUE SO., 12TH FL.  
NEW YORK, NY 10016

ATTENTION: Jim Lee  
JOB DESC: Hong Kong Shopping FestivalFax

CUSTOMER PO:

STATUS RPT #25262135/9515

118	TARGETER MEDIA DATABASE	50.00
111	FAX 3 PAGE RELEASE	249.75

**PLEASE REMIT PAYMENT TO:  
AMERISOURCE FUNDING, INC.  
P.O. BOX 4738  
HOUSTON, TX 77210-4738  
ANY CLAIM OR OFFSETS SHOULD BE  
DIRECTED TO 1-800-876-6639**

Net Invoice:	299.75
Less Discount:	0.00
Sales Tax:	25.85
<b>Invoice Total:</b>	<b>325.60</b>



Development Counsellors International 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Hong Kong Tourism Board  
 9-11 flr. Citicorp Centre  
 18 Whitfield Road, North Point  
 Hong Kong,  
 ATTN : Patricia Lam

Invoice No : 011299  
 Date : 04/30/04  
 Job No : 149 2  
 Terms : Net 10 Days  
 Page : 1

Job title : Expense

DESCRIPTION	AMOUNT
Communication: Telephone, Fax Photostats, Postage	258.09
Publications, Magazines, Subscriptions	100.00
Miscellaneous	790.00
--- TOTAL ---	\$ 1,148.09

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy

DEVLPMNT COUNSELLORS INTN  
 ATTN: JOAN AHATO  
 461 PARK AVE S  
 NEW YORK NY 10016-6822

TELEPHONE NUMBER: 845 359 4025



Account Number	Bill Date	Payment Due Date
030 311 0724 001	MAR 27, 2004	APR 22, 2004

Location: 012 471 5004 001

**AT&T All in One Service**

**Call Detail**

For Customer Care: 1 877 325-0995

ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/ NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
PRIMARY ACCOUNT CODE: 14982								
STATE-TO-STATE CALLS								
3	3/25/04	11:47:45A	THU	TO NEWMILFORD	CT 860 355-1155	4:00	DDC	0.45
4	3/25/04	11:58:08A	THU	TO TUCSON	AZ 520 818-0399	16:00	DDC	1.79
5	3/25/04	3:11:48P	THU	TO W ANGELES	CA 310 824-7270	1:00	DDC	0.11
<b>SUBTOTAL</b>						<b>0:21:00</b>		<b>52.35</b>
IN-STATE CALLS								
6	3/25/04	9:30:30A	THU	TO NEW YORK	NY 212 649-3042	1:00	DDC	0.08
<b>SUBTOTAL</b>						<b>0:01:00</b>		<b>50.08</b>
<b>TOTALS FOR ACCOUNT CODE: 14982</b>						<b>0:22:00</b>		<b>52.43</b>

PLEASE RETAIN THIS PORTION OF THE INVOICE FOR YOUR RECORDS

PAGE 1 OF 3

INVOICE DATE	CUSTOMER NUMBER	TOTAL AIRBILLS
03/31/2004	00772429544	8

ORIGINAL INVOICE

INVOICE NUMBER	PAYMENT DUE DATE	DISCOUNT PRICE
929060	04/20/2004	

**BILL TO:** DCI  
 9TH FLOOR  
 461 PARK AVENUE SOUTH  
 NEW YORK NY 10016

NET PAYMENT DUE 21 DAYS

AFTER	LIST PRICE
04/20/2004	

A LATE FEE OF 1 1/2% INTEREST PER MONTH (18% INTEREST PER ANNUM), OR THE MAXIMUM ALLOWABLE BY LAW MAY BE ASSESSED FOR ALL AMOUNTS OWED PAST 21 DAYS FROM THE DATE OF INVOICE.

AIRBILL NUMBER ORIGIN / DIST SHIP DATE YOU OWE AS DESCRIPTION	CUSTOMER NUMBER SENDER SENT BY REFERENCE NUMBER	CUSTOMER NUMBER RECEIVER ATTENTION	# PCS WEIGHT CHG WGT SCALE#	CHG CHARGES TYPE	DISCOUNT PRICE	LIST PRICE
20742815251 JMO / BOS 03/03/2004 SHIPPER	00772429544 D C I DEVELOPMENT COUNSELORS INTL 9TH FLR 461 PARK AVE S NEW YORK NY 10016 USA KARYL LEIGH 212-725-0707 149	MASS OFFICE OF TRAVEL & SUITE 4510 10 PARK PLAZA BOSTON MA 02116 MS. AMY STRACK 617-973-85	1 SD 1 5 SDS E 3	SDS 7.00 AF-FS .60 TOTAL BIL REF-->	7.60 7.60	8.65

Account Number	Bill Date	Payment Due Date
030 311 8348 001	APR 12, 2004	MAY 7, 2004

DEVELOPMENT; COUNSELORS I  
 461 PARK AVE S RM MAIN  
 NEW YORK NY 10016-6822

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

AT&T All in One Service

Call Detail For Customer Care: 1 877 525-0445

ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
PRIMARY ACCOUNT CODE: 14914								
LONG DISTANCE SERVICE								

TOTALS FOR ACCOUNT CODE: 14914 0:01:00 \$0.08

PRIMARY ACCOUNT CODE: 14930  
 STATE-TO-STATE CALLS

1	3/29/04	3:37:00P	MON	TO SAN FRAN	CA 415 765-4157	1:00	DDC	0.08
2	3/29/04	3:38:51P	MON	TO SAN FRAN	CA 415 284-1029	1:00	DDC	0.08
3	3/29/04	3:40:15P	MON	TO SAN FRAN	CA 415 553-3341	1:00	DDC	0.08
4	3/29/04	3:41:31P	MON	TO SAN FRAN	CA 415 951-2383	1:00	DDC	0.08
5	3/29/04	3:43:31P	MON	TO SAN FRAN	CA 415 538-5940	1:00	DDC	0.08

SUBTOTAL 0:05:00 \$0.40

TOTALS FOR ACCOUNT CODE: 14930 0:05:00 \$0.40

PRIMARY ACCOUNT CODE: 14938  
 STATE-TO-STATE CALLS

6	3/15/04	4:11:59P	MON	TO TUCSON	AZ 520 818-0399	1:00	DDC	0.08
7	3/15/04	4:25:44P	MON	TO OAKLAND	CA 510 893-8556	2:00	DDC	0.16
8	3/15/04	4:32:13P	MON	TO PLAINFIELD	NJ 908 397-4762	2:00	DDC	0.16
9	3/15/04	4:47:22P	MON	TO STAMFORD	CT 203 570-4121	2:00	DDC	0.16
10	3/15/04	5:03:56P	MON	TO W ANGELES	CA 310 824-7265	1:00	DDC	0.08
11	3/16/04	11:16:56A	TUE	TO WASHINGTON	DC 202 636-3000	5:00	DDC	0.40
12	3/30/04	11:43:57A	TUE	TO TUCSON	AZ 520 818-0399	6:00	DDC	0.47
13	3/31/04	1:02:05P	WED	TO NEWMILFORD	CT 860 354-2193	2:00	DDC	0.16
14	4/06/04	11:20:13A	TUE	TO W ANGELES	CA 310 208-2398	2:00	DDC	0.16
15	4/06/04	11:33:56A	TUE	TO W ANGELES	CA 310 208-2398	2:00	DDC	0.16
16	4/06/04	4:47:00P	TUE	TO W ANGELES	CA 310 208-2398	6:00	DDC	0.47
17	4/07/04	3:28:45P	WED	TO BEVERLYHLS	CA 310 277-3500	2:00	DDC	0.16
18	4/07/04	3:30:21P	WED	TO NORWALK	CT 203 838-1655	1:00	DDC	0.08
19	4/08/04	10:52:25A	THU	TO W ANGELES	CA 310 208-2398	2:00	DDC	0.16
20	4/08/04	10:54:43A	THU	TO SAN MONICA	CA 310 752-4444	2:00	DDC	0.16
21	4/08/04	4:46:46P	THU	TO SAN MONICA	CA 310 752-4400	6:00	DDC	0.47
22	4/08/04	5:45:11P	THU	TO VAN NUYS	CA 818 380-8017	1:00	DDC	0.08

SUBTOTAL 0:45:00 \$3.57

TOTALS FOR ACCOUNT CODE: 14938 0:45:00 \$3.57

PRIMARY ACCOUNT CODE: 14970  
 STATE-TO-STATE CALLS

23	3/29/04	4:33:52P	MON	TO SAN FRAN	CA 415 252-6306	1:00	DDC	0.08
24	3/29/04	4:49:04P	MON	TO SAN FRAN	CA 415 391-2795	1:00	DDC	0.08
25	3/29/04	4:50:05P	MON	TO SAN FRAN	CA 415 975-5573	1:00	DDC	0.08
26	3/29/04	4:51:22P	MON	TO SAN FRAN	CA 415 552-3209	1:00	DDC	0.08
27	3/29/04	4:54:13P	MON	TO SAN FRAN	CA 415 788-1312	1:00	DDC	0.08
28	3/31/04	8:54:47A	WED	TO HIGHTSTOWN	NJ 609 918-2898	1:00	DDC	0.08

AT&T Call Type Information: DDC - Operator Initiated Long Distance Call  
 DDC - Operator Initiated Domestic Call  
 DDC - Operator Initiated International Call  
 DDC - Operator Initiated Premium Rate Call  
 DDC - Operator Initiated Non-Premium Rate Call  
 DDC - Operator Initiated Non-Premium Rate Call

DEVELOPMENT; COUNSELORS I  
461 PARK AVE S RM MAIN  
NEW YORK NY 10016-6822

Account Number	Bill Date	Payment Due Date
030 311 8348 001	APR 12, 2004	MAY 7, 2004

Location: 012 034 2686 003

TELEPHONE NUMBER: 212 725 0707

AT&amp;T All-in-One Service

Call Detail

FOR CUSTOMER CARE: 1 877 325-0403

ITEM	DATE	TIME (In mm:ss)	DAY OF WEEK	PLACE	AREA CODE/ NUMBER	DURATION (In mm:ss)	CALL TYPE	AMOUNT
PRIMARY ACCOUNT CODE: 14970								
LONG DISTANCE SERVICE								
STATE-TO-STATE CALLS								
<b>SUBTOTAL</b>						<b>0:06:00</b>		<b>\$0.48</b>
<b>TOTALS FOR ACCOUNT CODE: 14970</b>						<b>0:06:00</b>		<b>\$0.48</b>
PRIMARY ACCOUNT CODE: 14982								
STATE-TO-STATE CALLS								
1	4/01/04	10:36:28A	THU	TO SAN MONICA	CA 310 573-0190	1:00	DDC	0.08
2	4/12/04	12:03:07P	MON	TO TAHOE CITY	CA 530 581-1610	1:00	DDC	0.08
3	4/12/04	12:31:41P	MON	TO MISSOULA	MT 406 327-9999	2:00	DDC	0.16
4	4/12/04	12:33:34P	MON	TO TUCSON	AZ 520 818-0399	5:00	DDC	0.40
<b>SUBTOTAL</b>						<b>0:09:00</b>		<b>\$0.72</b>
<b>TOTALS FOR ACCOUNT CODE: 14982</b>						<b>0:09:00</b>		<b>\$0.72</b>
PRIMARY ACCOUNT CODE: 14983								
STATE-TO-STATE CALLS								
5	4/01/04	1:49:32P	THU	TO W ANGELES	CA 310 208-1869	5:00	DDC	0.40
<b>SUBTOTAL</b>						<b>0:05:00</b>		<b>\$0.40</b>
<b>TOTALS FOR ACCOUNT CODE: 14983</b>						<b>0:05:00</b>		<b>\$0.40</b>



Invoice Number: **1-730-37240**  
 Invoice Date: **Apr 12, 2004**  
 Account Number: **1015-3698-0**  
 Page: **4 of 6**

**FedEx Express Shipment Detail By Payor Type (Original)**

**Picked up: Mar 12, 2004**

**Payor: Shipper**

**Reference: NO REFERENCE INFORMATION**

*129R*

- Fuel Surcharge - FedEx has applied a fuel surcharge of 6.50% to this shipment.

Tracking ID	834818971744	Sender		Recipient	
Service Type	FedEx Intl Priority	SHARON FRASER		PATRICIA LAM	
Package Type	FedEx Envelope	DEVELOPMENT COUNSELORS INTL		MANAGER FINANCIAL MANA	
Zone	F	461 PARK AVE S FL 9		HONG KONG TOURIST BAND	
Orig./Dest.	MTP/HHP	NEW YORK NY 10016-6847 US		9TH-11TH FLOORS, CITICORP CENTRE	
Packages	1			18 WHITFIELD ROAD NORTH PIONT 425 HK	
Weight	0.5 lbs				
Delivered	Mar 15, 2004 10:26	Transportation Charge			30.00
Signed by	.CHOP	Fuel Surcharge			1.89
		Discount			-0.90
<b>Customs</b>		<b>Total Transportation Charges</b>		<b>USD \$</b>	<b>30.99</b>
Entry Date	Mar 13, 2004				
FedEx Use	G4301/US010/				

**Dropped off: Apr 05, 2004**

**Payor: Shipper**

**Reference: NO REFERENCE INFORMATION**

*129R*

- Fuel Surcharge - FedEx has applied a fuel surcharge of 5.50% to this shipment.
- Discount applied is the greater of volume discount or dropoff discount. No additional discount applies.

Tracking ID	834818971777	Sender		Recipient	
Service Type	FedEx Intl Priority	SHARON FRANK		PATRICIA LAM	
Package Type	FedEx Envelope	DEVELOPMENT COUNSELORS INTL		HONG KONG TOURISM BOARD	
Zone	F	461 PARK AVE S FL 9		9-11 STN FL CITICORP CENTRE	
Orig./Dest.	MTP/HHP	NEW YORK NY 10016-6847 US		19 GLINTFIELD ROAD	
Packages	1			NORTH POINT 425 HK	
Weight	0.5 lbs				
Delivered	Apr 08, 2004 09:50	Transportation Charge			30.00
Signed by	.CHOP	Non-Account Billing Charge			10.00
		Fuel Surcharge			1.60
		Discount			-0.90
<b>Customs</b>		<b>Total Transportation Charges</b>		<b>USD \$</b>	<b>40.70</b>
Entry Date	Apr 06, 2004				
FedEx Use	G8136/US010/				



Invoice Number: 1-683-57948

Invoice Date: Apr 05, 2004

Account Number: 1015-3698-0

Page: 4 of 18

### FedEx Express Shipment Detail By Payor Type (Original)

Picked up: Mar 12, 2004

Payor: Shipper *149R*

Reference: NO REFERENCE INFORMATION

- Fuel Surcharge - FedEx has applied a fuel surcharge of 6.50% to this shipment.
- Distance Based Pricing, Zone 4
- Package sent from: 94108 zip code
- FedEx has audited this shipment for correct packages, weight, and service. Any changes made are reflected in the invoice amount.

Tracking ID	844952035887	Sender		Recipient	
Service Type	FedEx Priority Overnight	ANDREA YANKAWSKI		LILLIBETH BISHOP	
Package Type	FedEx Pak	DEVELOPMENT COUNSELORS INTL		HKT8	
Zone	4	461 PARK AVE S FL 9		10940 WILSHIRE BLVD STE 2050	
Packages	1	NEW YORK NY 10016-6847 US		LOS ANGELES CA 90024 US	
Weight	4.0 lbs, 1.8 kgs				
Delivered	Mar 15, 2004 10:04	Transportation Charge			31.00
Svc Area	A1	Discount			-4.65
Signed by	A.CHOW	Fuel Surcharge			1.71
FedEx Use	072192300/01530/	Courier Pickup Charge			0.00
<b>Total Charge</b>				<b>USD \$</b>	<b>28.86</b>

Picked up: Mar 12, 2004

Payor: Shipper

Reference: 149R

- Fuel Surcharge - FedEx has applied a fuel surcharge of 6.50% to this shipment.
- Distance Based Pricing, Zone 8

Tracking ID	845601834971	Sender		Recipient	
Service Type	FedEx Priority Overnight	SHARON FRASER		LILLIBETH BISHOP	
Package Type	FedEx Envelope	DEVELOPMENT COUNSELORS INTL		PUBLICITY & PROMOTIONS MANAGER	
Zone	8	461 PARK AVE S FL 9		10940 WILSHIRE BLVD 2050 HONG	
Packages	1	NEW YORK NY 10016-6847 US		LOS ANGELES CA 90024 US	
Weight	1.0 lbs, 0.5 kgs				
Delivered	Mar 15, 2004 10:04	Transportation Charge			18.85
Svc Area	A1	Discount			-3.96
Signed by	A.CHOW	Fuel Surcharge			0.97
FedEx Use	072143420/00252/				
<b>Total Charge</b>				<b>USD \$</b>	<b>15.86</b>



Invoice Number: 1-683-57948  
Invoice Date: Apr 05, 2004  
Account Number: 1015-3698-0  
Page: 5 of 18

### FedEx Express Shipment Detail By Payor Type (Original)

Picked up: Mar 31, 2004

Payor: Shipper

Reference: 149 R

- Fuel Surcharge - FedEx has applied a fuel surcharge of 6.50% to this shipment.
- Distance Based Pricing, Zone 8

Tracking ID	845627349640	Sender	Recipient
Service Type	FedEx 2Day	TIMLEE	LILLIBETH BISHOP
Package Type	FedEx Box	DEVELOPMENT COUNSELORS INTL	HONG KONG TOURISM STE 2050
Zone	8	461 PARK AVE S FL 9	10940 WILSHIRE BLVD BOARD
Packages	1	NEW YORK NY 10016-6847 US	LOS ANGELES CA 90024 US
Weight	5.0 lbs, 2.3 kgs		
Delivered	Apr 01, 2004 11:28	Transportation Charge	18.60
Svc Area	A1	Discount	-2.79
Signed by	A.CHOW	Fuel Surcharge	1.03
FedEx Use	091195970/06112/		
		<b>Total Charge</b>	<b>USD \$ 16.84</b>

Picked up: Mar 31, 2004

Payor: Shipper

Reference: NO REFERENCE INFORMATION

1469 R

- Fuel Surcharge - FedEx has applied a fuel surcharge of 6.50% to this shipment.
- Distance Based Pricing, Zone 8

Tracking ID	845601834835	Sender	Recipient
Service Type	FedEx Priority Overnight	SHARON FRAZE	LILLABETH BISHOP
Package Type	FedEx Envelope	DEVELOPMENT COUNSELORS INTL	HONG KONG JOUSIM BOARD
Zone	8	461 PARK AVE S FL 9	10940 WILSHIRE BLVD STE 2050
Packages	1	NEW YORK NY 10016-6847 US	LOS ANGELES CA 90024 US
Weight	N/A		
Delivered	Apr 01, 2004 09:39	Transportation Charge	18.85
Svc Area	A1	Discount	-3.96
Signed by	A.CHOW	Fuel Surcharge	0.97
FedEx Use	091195970/00252/		
		<b>Total Charge</b>	<b>USD \$ 15.86</b>

**CLIENT EXPENSE SUMMARY**

Date: March 2004

Client: 149

Details: H5N6 Kank

Reimbursable:  Yes  No

STATIONERY: Letterhead #      X 20 \$       
 (Mail & Fax)

PHOTOSTATS: Letterhead #      X 20 \$       
 8 1/2 X 11 #      X 15 \$       
 Legal #      X 35 \$       
 11 X 17 #      X 45 \$     

FAXES  
BLANK

ENVELOPES: Letter/Ivory #      X 25 \$       
 Letter/White # 1 X 25 \$       
 Manila 6X9 #      X 30 \$       
 Manila 9X12 # 5 X 37 \$ 111  
 Manila 10X13 #      X 45 \$       
 Padded #      X 50 \$     

FAXES  
LETTERHEAD

LABELS: #      X 30 \$       
 BINDERS: #      X      \$       
 CARDBOARD: #      X      \$       
 FAXES: #      X 1.00 \$     

WINFAX

(Blank, LH, Winfax)  
 POSTAGE: \$ 14  
 WIRELESS PHONE USAGE: \$ 15.00

TOTAL COSTS: = \$ 20.13

**CLIENT EXPENSE SUMMARY**

Date: April 2004  
 Client: 149  
 Details: Hong Kong  
 Reimbursable:  Yes  No

STATIONERY: Letterhead #      X 20 = \$       
 (Mail & Fax)

PHOTOSTATS: Letterhead #      X 20 = \$       
 8 1/2 X 11 # 41 X 15 = \$ 615  
 Legal #      X 35 = \$       
 11 X 17 #      X 45 = \$     

FAXES  
 BLANK  
52

ENVELOPES: Letter/Ivory #      X 25 = \$       
 Letter/White #      X 25 = \$       
 Manila 6X9 #      X 30 = \$       
 Manila 9X12 #      X 37 = \$       
 Manila 10X13 # 1 X 45 = \$ 45  
 Padded #      X 50 = \$     

FAXES  
 LETTERHEAD

LABELS: #      X 30 = \$       
 BINDERS: #      X      = \$       
 CARDBOARD: #      X      = \$       
 FAXES: # 52 X 1.00 = \$ 52.00

WINFAX

(Blank, LH, Winfax)  
 POSTAGE: = \$ 3.95  
 WIRELESS PHONE USAGE: = \$ 15.00  
 TOTAL COSTS: = \$ 77.55

Account Number	Bill Date	Payment Due Date
030 311 0724 001	APR 27, 2004	MAY 22, 2004



DEVLPMNT COUNSELLORS INTN  
 ATTN: JOAN AMATO  
 461 PARK AVE S  
 NEW YORK NY 10016-6822

Location: 012 471 5004 001

TELEPHONE NUMBER: 845 359 4025

**AT&T All in One Service**

**Call Detail**

For Customer Care: 1 877 325-0445

ITEM	DATE	TIME (hh:mm:ss)	DAY OF WEEK	PLACE	AREA CODE/ NUMBER	DURATION (hh:mm:ss)	CALL TYPE	AMOUNT
PRIMARY ACCOUNT CODE: 14982								
STATE-TO-STATE CALLS								
11	4/16/04	11:50:23A	FRI	TO MISSOULA	MT 406 327-9999	1:00	DDC	0.13
12	4/16/04	11:51:54A	FRI	TO DAVIDSON	NC 704 987-0847	21:00	DDC	2.65
13	4/16/04	3:40:49P	FRI	TO WASHINGTON	DC 202 828-6630	1:00	DDC	0.13
<b>SUBTOTAL</b>						<b>0:23:00</b>		<b>\$2.91</b>
IN-STATE CALLS								
14	4/16/04	3:29:23P	FRI	TO NEW YORK	NY 212 974-9050	8:00	DDC	0.60
<b>SUBTOTAL</b>						<b>0:08:00</b>		<b>\$0.60</b>
INTERNATIONAL CALLS								
15	4/16/04	12:34:43P	FRI	TO CALGARY	AB 403 290-0040	2:00	DDC	0.21
<b>SUBTOTAL</b>						<b>0:02:00</b>		<b>\$0.21</b>
<b>TOTALS FOR ACCOUNT CODE: 14982</b>						<b>0:33:00</b>		<b>\$3.72</b>


AT&T Call type information: CCL Operator Handled Card Call      OIL Operator Handled Station Call      DIL Dial Tone  
 CLE Operator Handled Call      OPL Operator Handled Person Call      DOL Operator Handled Person Contact Call  
 CSE Operator Handled Station Call      OPE Operator Handled Station Call      DOL Operator Handled Person Contact Call

**PR Newswire**

Bill to: DEVELOPMENT COUNSELLORS INT'L

Attn: CARRIE NEPO

ACCOUNT NAME	ACCOUNT NO.	LOG NO.	DATE	INVOICE
	241025	NYTU180	4/27/04	401370722

SERVICE DESCRIPTION	PRICE
US1 NEWSLINE	
- BASE PRICE	\$625.00
- ADDITIONAL LENGTH CHARGES	\$165.00
INVESTORS RESEARCH WIRE @ NO CHARGE	\$0.00
TODAY'S NEWS ON THE WEB @ NO CHARGE	\$0.00
RELEASE WATCH BASIC @ NO CHARGE	\$0.00
Hong Kong Launches Avenue of the Stars as Major Tourist Attraction	
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STORY DATE: 4/27/2004	PLEASE PAY THIS AMOUNT 
	\$790.00

NY

**We accept Visa, Mastercard and American Express**  
For Billing Inquires call 800-801-2147  
For Payment Inquiries call 888-776-0941

MAY 03 2004

**AMERICAN EXPRESS**  
**SUBSTITUTE RECEIPT**

THIS IS TO BE USED ONLY WHEN A REGULAR COPY IS NOT AVAILABLE FOR  
AMERICAN EXPRESS CHARGES.

**PLEASE USE WHEN YOU ORDER BY TELEPHONE/FAX**

**DATE:** 5/11/04

R 149

NR     

**VENDOR:** New York Times Back Issues Dept.

**AMOUNT:** \$100.00

**REQUESTED BY:** Jim Lee

**NAME ON CARD:** James Lee

**DESCRIPTION:** At client's request, ordered (5) copies of Sunday, April 24, 2004 issue  
which featured Hong Kong in travel section. Copies sent to Lilibeth  
Bishop.

For Immediate Release

## Hong Kong's "Meet the People" Program Offers First-Hand Look at City's Cultural Kaleidoscope

LOS ANGELES (May 2004) – Hong Kong is a cultural kaleidoscope where new and old meet at every turn. From gleaming tours of glass and steel to the graceful charm of carefully preserved Chinese temples, the city flawlessly blends a rich heritage with modern-day art, architecture and culture.

To help visitors feel less like tourists and more like guests with an insider's perspective, the Hong Kong Tourism Board initiated an unusual new "Meet the People" program more than two years ago. The free daily program, which has proven wildly popular, introduces visitors to English-speaking experts in their fields. These cultural connoisseurs help initiate participants in the many aspects of Hong Kong's soul that more casual visitors might otherwise miss. The programs include:

- **Tai Chi Class** -- Learn and practice "shadow boxing" to balance the yin and yang of your mind and body.
- **Pearl or Jade Appreciation Class** -- Experts give tips on pearl or jade appreciation, including the different types and basic knowledge needed to make a smart purchase.
- **Feng Shui Class** -- Unravel the mystery of positioning objects in harmony with nature to ensure, and even create, good fortune in your home and office.
- **Duk Ling Ride** -- Board the last remaining authentic traditional Chinese junk and appreciate Hong Kong's magnificent skyline from Victoria Harbor.
- **Antiques Appreciation Class** -- Hollywood Road is a world-renowned hunting ground for lovers of antiques. Your host will tell you all about the art of collecting antiques

-over-

Suite 2050, 10940 Wilshire Boulevard, Los Angeles, CA 90024-3915, USA  
Tel: +1 310 208 4582 Fax: +1 310 208 1869 E-mail: laxwwo@hktb.com Website: DiscoverHongKong.com

115 East 54th Street, Second Floor, New York, NY 10022-4512, USA  
Tel: +1 212 421 3382 Fax: +1 212 421 8428 E-mail: nycwwo@hktb.com Website: DiscoverHongKong.com

## Hong Kong Meet the People Program...Page 2

- **Architecture Walk** -- Let a local architect take you to the heart of Central and introduce you to the historical and modern landmarks of Hong Kong.
- **Cantonese Opera Appreciation Class** -- Interested in learning the finer points of Cantonese opera? This guided tour features the Hong Kong Heritage Museum's Cantonese Opera Heritage Hall and you will attend a live performance by a local troupe.
- **"The Hong Kong Story" Exhibition Guided Tour** -- Learn about the natural environment and uncover the folk culture and historical development of Hong Kong as a museum docent takes you through the "Hong Kong Story" exhibits at the Hong Kong Museum of History.
- **Kung Fu Corner** -- Kung Fu Corner offers excellent opportunities to learn about the distinctive styles of various schools of Chinese Martial Arts. You even get a chance to practice the art through play-in activities.

Hong Kong also offers a special low-cost museum pass that allows visitors unlimited access to six major museums for one full week from the date of purchase.

For more information about Hong Kong, visit [www.DiscoverHongKong.com/usa](http://www.DiscoverHongKong.com/usa) or call 1-800-282-HKTB (4582).

###

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For Immediate Release

## **'Explore It' in Hong Kong** *Lush Natural Beauty, Parks, Hiking Trails and Outlying Islands Beckon*

HONG KONG (June 2004) -- Rugged mountain peaks, lush valleys, bamboo and pine forest, coastal walks and secluded beaches. This is the little-known alter ego of Hong Kong.

Although most people first come to Hong Kong to explore the sleek, cosmopolitan city, many become mesmerized by the spectacular natural beauty just minutes away from the urban bustle. Nearly 70 percent of Hong Kong is farmland or open space and an astounding 40 percent of the territory has been conserved in 23 government-run Country and Marine Parks.

The parks sprawl over Hong Kong Island, the outlying islands, the Kowloon peninsula and New Territories. Close to 100 hiking trails, including more than 50 on the main island alone, traverse the parks, offering visitors a variety of terrain and levels of difficulty. Hikers can simply follow the network of trails or explore with the help of a guidebook

To help showcase "green Hong Kong" to visitors, The Hong Kong Tourist Board has developed five nature walks led by experienced English-speaking guides. The Tai Long Wan hike, for instance, explores the wild landscape of the Sai Kung Peninsula. The jewel in the peninsula's crown is Tai Long Wan, an expansive bay with long sand beaches juxtaposed against hills and headlands. The Forest Trail, which starts from the middle of Hong Kong's highest peak, Tai Mo Shan, offers breathtaking views of the villages, farms and bays that dot the landscape of the New Territories. Hikers may be rewarded with glimpses of exotic butterflies, cascading brooks, red crabs and possibly water buffalo.

Although hiking is becoming increasingly popular in Hong Kong, the open spaces

-over-

are still extraordinarily empty. Despite the scarcity of other hikers, the trails are very safe and well-maintained. Most trails are either stone or dirt paths.

Hong Kong's scenic eastern Outlying Islands -- Cheung Chau, Lantau and Peng Chau -- are also becoming a favored escape from the city's hustle and bustle. With outstanding fresh seafood restaurants, pristine beaches and verdant natural habitats, the islands are a nature-lover's paradise. Visitors can hire an authentic Chinese-style junk for a private cruise around the islands. A more economical choice is New World's Island Hopping Pass, which comes with a guidebook and allows unlimited travel during the day to all three islands for just \$30.

For more information about Hong Kong, visit [www.DiscoverHongKong.com/usa](http://www.DiscoverHongKong.com/usa) or call 1-800-282-HKTB (4582).

###

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For Immediate Release

## **'Shop It' in Hong Kong**

### ***Local Expert Offers Smart Shopper's Guide to Buying 5 Holiday Gifts For \$99***

HONG KONG (June 2004) – As a duty-free port, Hong Kong has earned a well-deserved reputation as a shopper's paradise. Visitors can buy anything from a Ming Dynasty vase to a suit made to order in 24 hours. For a truly eastern shopping experience, tourists find the city's outdoor markets irresistible. For a more western shopping experience, the city's malls, department stores and upscale boutiques are the way to "shop it" in Hong Kong.

Local shopping expert Doreen Leung – who recently nabbed a handbag originally priced at \$200 for just \$20 at a name-brand warehouse – notes: "Hong Kong's economic challenges in recent years means that shopping now offers incredible value for your money. With all these discount tags right in front of your eyes, it is hard to resist all the bargains. It feels a bit like winning the lottery! Believe me, shoppers in Hong Kong can only end up with one thing – total satisfaction."

With the holidays on the horizon, Leung recently went on a shopping spree to develop an insider's "smart shopper's guide" to buying Christmas gifts for a family of 5 for under \$100. Following are two different plans she devised for a family of five – mother, father, grandparents and two teenage children – with a budget of just \$99. A list of recommended shopping "hot spots" for these items is also attached.

-over-

		<u>Price</u>
<u>Plan A</u>		
1A.	<b>For your husband</b> A wallet and belt set – made in Europe – a sure way to strap his body and mind with fine leather.	<b>\$21.00</b>
	<i>OR</i>	
1B	<b>For your wife</b> An embroidered jacket, made in China, great as leisurewear or even casual party-look in the evening.	<b>\$19.50</b>
2	<b>For Grandpa</b> A gift box of small cups printed with exquisite patterns representing 12 Chinese zodiac signs. Great for display, the cups are in a gift box perfect for traveling light.	<b>\$13.00</b>
3.	<b>For Grandma</b> A carved wooden gift box containing high-quality Jasmine tea. This beautiful container will remain a keepsake long after the tea is gone.	<b>\$11.00</b>
4.	<b>For your teenage son</b> This water-resistant European-brand knapsack comes with lots of compartments and special cell phone pouch, along with a multi-purpose knife.	<b>\$30.00</b>
5.	<b>For your teenage daughter</b> An embroidered shoulder bag that has a stylish design and is practical to use, too!	<b>\$24.00</b>
<b><u>TOTAL</u></b>		<b><u>\$99.00</u></b>

-more-

# Feature

Page 3...Shop It

		<u>Price</u>
<u>Plan B</u>		
1A.	<b>For your husband</b> Watch with a stunning dragon print dial	<b>\$20.50</b>
	<i>OR</i>	
1B	<b>For your wife</b> Beaded purse that is stylish enough for evening wear but is fashionable in the day time, too.	<b>\$23.50</b>
2	<b>For Grandpa</b> Double-sided Chinese silk scarf that is warm and smart. He will feel the tenderness and thoughtfulness.	<b>\$21.00</b>
3.	<b>For Grandma</b> 2 pairs of black wooden chopsticks with silver tops. No ordinary chopsticks, these are objet d'art!	<b>\$17.00</b>
4.	<b>For your teenage son</b> 5 cotton T-shirts to make him happy every day of the school week.	<b>\$22.50</b>
5.	<b>For your teenage daughter</b> A pair of beaded jeans that are "cool, dashing and licensed to thrill."	<b>\$15.00</b>
<b>TOTAL</b>		<b><u>\$99.00</u></b>

-over-

Two suggestions from Doreen Leung for younger children are:

- Inspirational, educational toys, starting at \$5 each (Wise Kids Educational Toys, G/F, 500 Hennessy Road, Hong Kong)
- Cute accessories for girls, such as hair clips, earrings and rings) (Lam Chan Kee, G/F, 135 Nathan Road, Kowloon).

For more information about Hong Kong, visit [www.DiscoverHongKong.com/usa](http://www.DiscoverHongKong.com/usa) or call 1-800-282-HKTB (4582).

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[jim.lee@dc-intl.com](mailto:jim.lee@dc-intl.com)

SHOP		ADDRESS	TEL. NO. (011-852)
<b>A</b>	1a. Dickson Warehouse	# C2- 03, MTR Kowloon Station (Tung Chung Line), Kowloon	2626 0298
	1b. Kenki	Shop 1020, Miramar Shopping Mall, 132 Nathan Road, Tsim Sha Tsui, Kowloon	2377 3632
	2. Shing Fung Ceramic Arts & Crafts	Shop 115, G/F, 115 Des Voeux Rd. Central, Hong Kong	2858 3700
	3. CRC Department Store	488 Hennessy Rd. Causeway Bay, Hong Kong	2577 0222
	4. Rose Sports Goods & Sports Clothing	Shop 8, G/F, 432 Hennessy Rd. Causeway Bay, Hong Kong	2893 2801
5. Kenki	Shop P122, Amazon, 12 Salisbury Rd. Tsim Sha Tsui, Kowloon	2368 0921	

SHOP		ADDRESS	TEL. NO. (852)
<b>B</b>	1a. Tai Yip Art Book Centre	1/F, Hong Kong Central Library, 66 Causeway Road, Causeway Bay, Hong Kong	2808 2641
	1b. Kenki	Shop P122, Amazon, 12 Salisbury Rd. Tsim Sha Tsui, Kowloon	2368 0921
	2. Yue Hwa Chinese Products	39 Queen's Rd. Central, Hong Kong	2522 2533
	3. Tequila Kola	Horizon Plaza Export Warehouse 1/F, 2 Lee Wing St. Ap Lei Chau, Hong Kong	2877 3295
	4. Baleno	16 Sai Yeung Choi St. Mongkok, Kowloon	2610 2131
5. Hawker's Booth (To save more, bargain!)	# 69 Tung Choi Street Mongkok, Kowloon	□	

For Immediate Release

## **'Savor It' in Hong Kong**

*Dim Sum, Fresh Seafood, Tea and Other Dining Delights Await Visitors*

HONG KONG (June 2004) – Known as the “culinary capital of Asia,” Hong Kong has more restaurants per capita than any other city in the world, with a cosmopolitan selection befitting an international city.

Although Cantonese cuisine with its emphasis on impeccably fresh seafood, chicken and vegetables is the main fair in Hong Kong, Sichuan, Shanghainese, Peking and Chiu Chow are among other Chinese specialties that are only a taste bud away. The culinary crossroads also offers the steamy, aromatic tastes of pan-Asian cuisine, along with just about every other type of food in the world. Fusion cuisine – combining Eastern and Western ingredients using the Asian stir-fry method – is becoming increasingly popular, especially at some of the city’s best and most exclusive restaurants.

For a true Hong Kong experience, a trip to a dim sum restaurant is a must. Waiters wheel around trolleys crowded with bamboo baskets of mouth-watering dim sum – steamed dumplings, buns, spring rolls and delicate rice-floor wrappings that encase all kinds of delicious fillings. Diners simply stop the waiter and chose what they want to eat.

Open-air food stands can be found all over Hong Kong. Vendors dispense everything from brightly colored sausages to grilled, fried and steamed tidbits. Dai pai dongs – tiny restaurants with a few tables and chairs inside and out on the sidewalk – serve excellent noodle soups for a song.

Tea drinking is undergoing a revival in Hong Kong and tourists should try some of the huge variety of Chinese teas served. Traditional tea houses are wonderful places to watch a tea master prepare the leaves and then sample the delicious result such as a light green tea scented with chrysanthemum, rose or jasmine. Visitors can also participate in a free “Meet the People” talk and tea ceremony at the Hong Kong Heritage Museum.

The Hong Kong Tourism Board publishes a “Best of the Best Culinary Guide”

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which identifies the finest examples of Hong Kong's classic and representative dishes – wonton noodles, chicken prepared Chinese-style, fresh seafood such as crabs and prawns, and dim sum. The handy reference guide also contains a list of restaurants that reviewers considered to be the epitome of excellence.

If preparing food is a passion, travelers can sign up for a special guided market visit and cooking class tour. The four-hour tour starts with a visit to a traditional dried food market to learn about some of the ingredients that make Chinese cooking so distinctive. Participants will then attend a culinary demonstration to teach how to achieve the perfect balance of taste and texture that lies at the core of exceptional Chinese cuisine.

Visitors to Hong Kong should also be sure to stop by the new Chinese Cuisine Training Institute. Developed by the government to create a progressive training system in Chinese cuisine from the elementary to master chef level, the facility offers culinary courses in the Demonstration Kitchen and features a training restaurant that serves local cuisine. In addition, a souvenir shop offers a wide assortment of culinary-related gifts.

For more information about Hong Kong, visit [www.DiscoverHongKong.com/usa](http://www.DiscoverHongKong.com/usa) or call 1-800-282-HKTB (4582).

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For Immediate Release

## **Exciting Tourism Developments on Hong Kong Horizon** *Disneyland, Waterfront Beautification, Wetland Park and More in the Works*

HONG KONG – As if Hong Kong isn't already a premier travel destination with countless things to see and do, the city has nearly a dozen tourism projects in the works that are designed to make it even more appealing for visitors.

Within the next few years, visitors to Hong Kong will be able to check out the sparkling new Hong Kong Disneyland, shop in a massive mall at the base of the world's tallest skyscraper, ride a new cable car on Lantau Island, get up close to rare species of birds at a new wetlands park and admire the facelift and new attractions at Tsim Sha Tsui waterfront. Details follow on a few of the most significant developments:

**Hong Kong Disneyland** – Scheduled to open in 2005/2006, the fairytale kingdom will combine old favorites with original attractions designed just for Hong Kong.

**Tsim Sha Tsui Beautification** – The popular promenade along the Tsim Sha Tsui waterfront will receive a multimillion-dollar makeover to make it more attractive as a visitor-friendly gathering place. A major new tourist attraction, the **Avenue of the Stars**, will open on the waterfront in mid-2004. Designed to honor the film greats of Hong Kong, the avenue will feature sculptures, movie industry milestones, souvenirs and more.

A giant new **Observation Wheel** being built atop the Ocean Terminal Extension building is also due to offer rides and stunning views of the Hong Kong skyline by 2006.

During the final phase of the waterfront facelift project, the 120-year-old former **Marine Police Headquarters** will be transformed into a heritage hotel that preserves the building's Victorian colonial architecture. A 2007 completion date has been set.

**Cable Car to Ngong Ping** – Visitors to Lantau Island will be able to climb aboard a new cable car in Tung Chung and levitate above the green hills to the Giant

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Buddha and the Po Lin Monastery. The system is expected to be operational in 2005.

**Hong Kong Wetland Park** – Created alongside the internationally important Mai Po Inner Deep Bay Ramsar Site, this new park will be ideal for bird-watchers, especially those in search of rare species. An interactive Visitors Center, which will open at the end of 2005, aims to help visitors discover the importance of wetlands preservation.

**International Finance Center** – When construction is complete in early 2005, this notable tourist attraction will be the third tallest skyscraper in the world with a massive new mall at its base and two adjoining towers housing 1,000 rooms for the prestigious Four Season hotel. At the heart of Hong Kong's main transportation hub, the development is a sure-fire winner for tourists.

**Harbor Lighting** – Starting in December 2003, Hong Kong's annual holiday light show will be enhanced with computer-controlled lights and energy-efficient technology to apply modern lighting treatments to prominent buildings on both sides of Victoria Harbor. The lights will be combined with special sound effects to create an exciting show that tells the story of Hong Kong.

For more information about Hong Kong, visit [www.DiscoverHongKong.com/usa](http://www.DiscoverHongKong.com/usa) or call 1-800-282-HKTB (4582).

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For Immediate Release

## **Hong Kong Shopping Festival Set for June 26-August 31** *Late-Night Shopping and Dining, Aqua Fantasia, Shopping Contest Planned*

LOS ANGELES (May 2004) – For people who love to shop, it doesn't get much better than the Hong Kong Shopping Festival slated for June 26-August 31, 2004. Everything from designer labels and consumer electronics to traditional Chinese clothing and crafts will be on sale at stores around the city. A spectacular new "Aqua Fantasia" and nightly "Symphony of Lights" harbor light show will add even more excitement and drama. To top it all off, an exciting "Shopper of the Year" contest is scheduled to take place July 20.

Known as one of the world's top shopping destinations, Hong Kong will be showcasing its sophistication and diversity through special "Late Night Shopping and Dining" promotions. Many merchants will extend hours until at least 10:00 p.m. and a wide range of activities and privileges will offer visitors a total shopping and dining experience. In addition, a special "2004 Hong Kong Shopping Festival Passport" will be distributed to visitors, featuring enticing offers from participating stores and restaurants accredited by the Quality Tourism Services program.

The Clock Tower and Hong Kong Cultural Center in Tsim Sha Tsui will serve as focal points for summer entertainment. Aqua Fantasia – a spectacular combination of dancing fountains, water curtains, music, laser lights and slide and video projections using world-class technology brought to Hong Kong for the first time – will be staged in front of the Clock Tower. Three free shows will be offered nightly.

Special entertainment will be offered near the Clock Tower during weekends and visitors can stroll to the nearby Avenue of Stars, which was recently launched with the handprints and autographs of some of Hong Kong's top movie celebrities. Adding to the party atmosphere will be the dazzling Symphony of Lights multimedia show that occurs each night at 8:00 p.m. and combines special lighting effects and narration. The facades

-over-

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## Page 2...Hong Kong Shopping Festival

of 18 major buildings along the Hong Kong waterfront glow in coordinated bursts of light and color that depict the city's vibrant atmosphere.

The Hong Kong Shopping Festival also offers a "Lucky Draw" with 56 fabulous prizes worth more than \$250,000 in total. A single stamped receipt of \$38 or more from participating merchants and restaurants earns the purchaser one lucky draw coupon. The coupons can be claimed at redemption counters in major participating malls and other locations such as the Hong Kong International Airport.

The Shopper of the Year contest is slated for the mid-point of the festival during the evening of July 20. Competing in pairs, contestants from around the world will be given a shopping information pack and \$385 in shopping money. Each pair will be required to purchase one item from the following categories during a four-hour time period from 6:00 p.m. to 10:00 p.m.: fashion and beauty, jewelry and watches, consumer electronics and Chinese traditions. In addition, each team will receive a Polaroid camera and be required to take a photo of a tourist attraction during the contest.

Judges will evaluate the contestants' purchases and an awards presentation to crown the "Shopper of the Year" will be held on July 21. Prizes include two Cathay Pacific Business Class roundtrip tickets between Hong Kong and any destination within its network, Samsung and Hitachi electronic equipment and more.

As a duty-free port, Hong Kong has earned a well-deserved reputation as a shopper's paradise. Visitors can buy anything from a Ming Dynasty vase to a suit made-to-order in 24 hours. For a truly eastern shopping experience, tourists find the city's world-renowned Stanley Market and other outdoor markets irresistible. For a more western shopping experience, the city's ultra-modern malls, glittering department stores and upscale boutiques are loaded with clothes, shoes, handbags, jewelry and other accessories for the most discerning fashionista.

Known as the "Events Capital of Asia," Hong Kong will be hosting special events nearly non-stop this summer. Among the events taking place during the Hong Kong Shopping Festival are: Ocean Park's Big Splash Summer, the international hit musical MAMMA MIA!, 2004 Hong Kong Book Fair, Hong Kong Comics Festival, International Arts Carnival 2004, Food Expo and more.

## Page 3...Hong Kong Shopping Festival

Numerous vacation package deals exist that make travel to the Hong Kong Shopping Festival a steal. Two packages currently highlighted on the HKTB web site are:

- **Pleasant Holidays "Shopping Holiday in Hong Kong"** – Pleasant Holidays is offering a six-night package starting at \$1,505 that includes roundtrip airfare on United Airlines from Los Angeles, San Francisco, Seattle or New York; lodging at the Marco Polo Gateway; daily breakfast; Hong Kong Island Tour with tram and sampan ride; Stanley Market and factory outlet shopping tour; museum pass, VIP discount card; Cultural Kaleidoscope/Meet the People pass; and more. For details, call 866-871-2589 or visit [www.pleasantholidays.com](http://www.pleasantholidays.com)
- **Pacific Delight Tours "7 Day Hong Kong Shopping Extravaganza"** – With prices starting at \$929, Pacific Delight Tours offers a package that includes roundtrip airfare on Northwest Airlines or United Airlines; five nights at a choice of Deluxe hotels, such as the Hyatt Regency or Sheraton Hotel & Towers, or Superior First Class hotels; Hong Kong Circle Island Tour and coach ride up to Victoria Peak; a QTS (Quality Tourism Services) VIP badge with savings of at least 10% off regular priced items; and more. For details, call 800-221-7179 or visit [www.PacificDelightTours.com](http://www.PacificDelightTours.com).

Visitor arrivals to Hong Kong are expected to top 3.7 million – a growth of 20% on the equivalent periods in 2003 and 2002 – during the 2004 Hong Kong Shopping Festival. According to a Hong Kong Tourism Board survey conducted in 2002, nearly half of all visitor spending in Hong Kong goes to shopping, while more than 15% goes to dining.

For more information about Hong Kong, visit [www.DiscoverHongKong.com/usa](http://www.DiscoverHongKong.com/usa) or call 1-800-282-HKTB (4582).

###

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Tourism Tasmania  
GPO Box 399  
Hobart Tasmania  
Australia 7001  
Attn: Delia Nicholls, Manager

Invoice #: 12032  
Invoice Date: 09/30/2004  
Job Number: 285  
Terms: 0%0/NET10

Job Name: TOUR

DESCRIPTION	AMOUNT
7010 DCI Staff Travel Expense	29.00
7020 Journalist Travel	82.62
7030 Special Events	5,000.00
7070 Printing Expense	341.00
7080 Clipping Services	353.29
<b>TOTAL DUE THIS INVOICE:</b>	<b>5,805.91</b>

2004 OCT 05 11:31  
DCI/INTL/DEVELOPMENT UNIT

Interest charge of 1 1/2% will be added to all past due invoices.

White — Client Copy / Yellow — Remittance Copy / Pink — File Copy / Goldenrod — Client File Copy

285R Honey Cakes  
1A Main Market

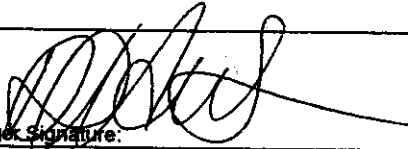
\*\* DEAN & DELUCA \*\*  
560 BROADWAY NY, NY 10012 (212)226-6

GOLDEN HONEY	10.50
GOLDEN HONEY	10.50
BISCOTTES	4.00
BISCOTTES	4.00
*** TAX ***	.00 BAL
VF AMEX	29.00

516931 PAYPOINT PFAD0002  
378341783981634 0106 SWIPED  
PAYMENT FROM PRIMARY  
04/09/19 14:30:29  
Tx Seq #: 000205 Ref #: 540388  
ANEX Resp: 00A

00APPROVED  
AMOUNT: \$29.00  
0001 002 0000000004 0056  
M GRIFFITHS

CHANGE .00  
9/19/04 14:30 0001 02 0056 4  
RETURNS FOR EXCHANGE OR CREDIT ONLY  
\*\*\* WITHIN 10 DAYS OF PURCHASE \*\*\*

<b>PLANET LIMOUSINE</b>		Date	Rest Time	Acct. Number
Tel: 516-354-1616 • Fax: 516-354-4458		9/2/04	3 <sup>00</sup> P.M.	01022
1-800-805-9251		Car	Pick Up Time	Client Matter
		229	3:25 P.M.	285R
		Stops	DRIVER	OFFICE
Acct. Name			Fare	Total
Passenger Name			Waiting Time	Surcharge
From			Stops	2% W.C.
To			Telephone	Total Charge
			Expenses	
			Gratuity	
			TOTAL	82.62
Passenger Signature:		All waiting times, stops, telephone & expenses must be initialed		Driver must give passenger filled out copy does not include 2% W.C. or Surcharge

AP-457

# Invoice



Date	Invoice #
9/23/2004	TAMM004

2 PR Tasmania

Bill To  
 Tourism Tasmania  
 201 Balsam Ave  
 Toronto, ON M4E 3C4  
 Canada  
 Att Daryl Hudson

Terms
Due on receipt

Description	Rate	Amount
PARTICIPATION IN TOURISM AUSTRALIA MEDIA MARKETPLACE ON SEPTEMBER 23, 2004	5,000.00	5,000.00

Thank you for your business.	<b>Total</b>	\$5,000.00
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**COMMERCIAL PRINTERS**

7814 NW 54 Street Miami, FL 33166  
Tel 305.592.0930 Fax 305.593.0756

285R  
AP.

INVOICE NUMBER	INVOICE DATE
96184	09/10/2004

Sales Rep:  
Customer#: 1295  
Page: 1

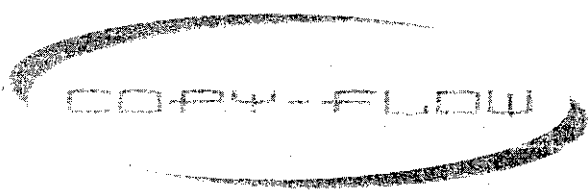
**BILL TO:** DEVELOPMENT COUNSELLORS INT'L  
461 PARK AVENUE SOUTH  
NEW YORK, NY 10016

**SHIP TO:** DEVELOPMENT COUNSELLORS INT'L  
461 PARK AVENUE SOUTH  
NEW YORK, NY 10016

Tel: (212) 725-0707 Fax: (212) 725-2254

• Failure to present any claim by the buyer within 5 days from date of delivery shall constitute a waiver of every such claim or claims. • TERMS: NET 10 EOM

ACCOUNT NUMBER	CUSTOMER'S PHONE	CUSTOMER CONTACT	PURCHASE ORDER #	REPRESENTATIVE
Net 30 Day	(212) 725-0707	MALCOM		ENID PEDROSO

QUANTITY	DESCRIPTION	DEPARTMENT TOTAL	TOTAL
2,500	Letterheads - TASMANIA LH'S CERTIFICAFTE BOND 24# 8.5000 x 11.0000 Printed 1/Side	N	341.00
 COMMERCIAL PRINTERS 305 592.0930  OCT - 6 2004  Tax Exempt: OUT OF STATE			

AP-425

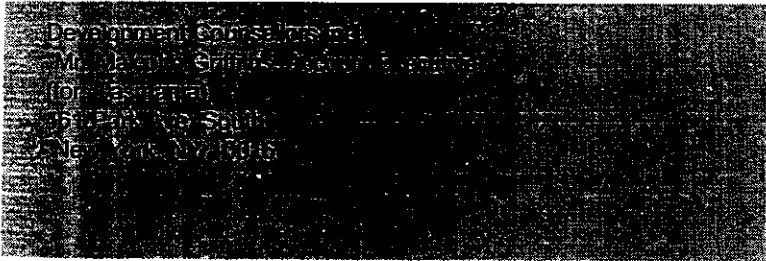
SHIP VIA	SUB-TOTAL	TAX RATE %	TAX	FREIGHT CHARGES	DEPOSIT	TOTAL AMOUNT DUE
Net 30 Day	341.00	0.000	0.00	20.24	0.00	\$ 361.24

A service charge of 1 1/2% per month (18% per annum) will be charged on all past due accounts. All past due accounts subject to a minimum service charge of \$1.50 per month. In the event it shall become necessary to collect the herein above described sums, or any part thereof, the purchaser agrees to pay all costs thereof, including reasonable attorney's fees.



332 S. MICHIGAN AVE., CHICAGO, IL. 60604  
 312-922-2400 800-252-1427  
 FAX: 312-922-3127

285R AJ-342

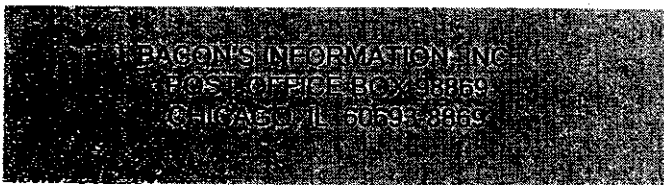


INVOICE NUMBER: 48694K08  
 INVOICE DATE: 31-Aug-04  
 TAX ID / F.E.I.N. NUMBER 36-4011543  
 P.O. NO.:  
 TERMS: DUE UPON RECEIPT  
 ACCOUNT NO.: 32502700

Monitoring service charge:	302.00
Account Activity: Date #ArtPgs 08/11.....7 08/16.....6 08/31.....1	
14 Pages @ 1.66	23.24
Sales tax:	28.05
<b>Total amount due this invoice:</b>	<b>353.29</b>

DETACH AT PERFORATION

INVOICE NUMBER	DATE	P.O. NUMBER	ACCOUNT NUMBER	AMOUNT
48694K08	31-Aug-04		32502700	353.29
REMITTANCE ADVICE: RETURN THIS PORTION WITH YOUR PAYMENT IN A WINDOW ENVELOPE TO:			DIRECT INQUIRIES TO: CUSTOMER SERVICE DEPARTMENT 312-922-2400	



Development Counsellors Int'l  
 "Mr. Malcolm Griffiths, Account Executive"  
 (for: Tasmania)  
 461 Park Ave. South  
 "New York, NY 10016"



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Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Tourism Tasmania  
GPO Box 399  
Hobart Tasmania  
Australia 7001  
Attn: Delia Nicholls, Manager

Invoice #: 11962  
Invoice Date: 09/01/2004  
Job Number: 285  
Terms: 0%0/NET10

Job Name: TOUR

DESCRIPTION		AMOUNT
7010	DCI Staff Travel Expense	97.12
7070	Printing Expense	329.85
<b>TOTAL DUE THIS INVOICE:</b>		<b>426.97</b>

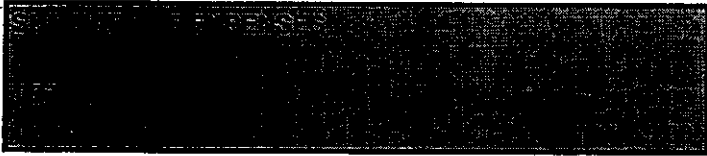
Interest charge of 1 1/2% will be added to all past due invoices.

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**DEVELOPMENT COUNSELLORS INTERNATIONAL  
STAFF EXPENSE REPORT**

STAFF NAME: Peggy Bendel

DATE: 08/31/04



ACTIVITY DATE	EXPENSE DESCRIPTION	EXPENSE ACCOUNT #	CLIENT CODE	R/NR	AMEX EXPENSE	CASH EXPENSE
8/31/04	Taxi to home after meeting with D. Hudson		285	R		5.00
	MED # 6P23					
	08/01/04 TR 1391					
	START END MILES					
	23:58 00:00 0.6					
	FARE: \$ 3.70					
	EXTRA: \$ 0.50					
	TOTAL: \$ 4.20					
	THANKS					
	TO CONTACT TLC					
	DIAL 3-1-1					
	<i>T. 80</i>					
	<i>5</i>					

WINE & SPIRITS  
100 WEST 23RD AVE  
NEW YORK, NY 10011

**Sale**

ID: 00771804000101  
08/25/04 12:38:57  
Batch #: 0478

Network ID:  
AMEX

Invoice# 07981634 Exp: 01/06  
App. Code: # 565289 Invoice#: 07981634  
Total: \$ 48.85

Customer Copy  
THANK YOU  
HAVE A NICE DAY

APPROVED

*Wine for John Pysley  
luncheon 285*

\*\*\*\*\*

CLERK 1 NO.459764  
TIME 13:16 0000

*285*

*GM 3 copies*

*Gas article*

UNIVERSAL NEWS  
50 WEST 23 ST (5&6)  
(212) 647-1761  
DATE 08.28.'04 SAT

MAGAZINE \$4.50  
MAGAZINE \$4.50  
MAGAZINE \$4.50  
TOTAL \$13.50  
CHG1 \$13.50  
TRK 1 NO.459775  
13:34 0000

UNIVERSAL NEWS  
50 WEST 23RD ST  
NEW YORK, NY 10011

TIME 1:43 PM DATE 08/28/04  
TERMS 00232977 NEWS 00045100710000  
TRAN TYPE SALE  
#XXXXXXXXXXXX00001533  
CARD TYPE AMEX  
ISS # 000  
TOKEN # 0000000137  
AUTH ID 001263

TOTAL \$13.50

CUSTOMER COPY

Date: 8/3/2004 Time: 2:31:32 PM

Status: APPROVED

Card Type: American Express

Card Number: 378341783982293

Expiration Date: 5/31/2006

Swipe/Manual: Manual

Server ID: 23

Server Name: J. CARLOS

Check Number: 240089

Tab Number: 521

Profit Center ID: 3

Profit Center: Main Floor

Number Of Covers: 2

Persons: 1

Card Owner: Manual Entry

285R  
mtgw/  
Tansm  
Victoria  
PR

AMOUNT 24.77

0.00 Expect Tip

TIP

TOTAL

5.00  

---

29.77

Approval: 186726

I AGREE TO COMPLY WITH  
THE CARDHOLDER AGREEMENT

\*\*\*\*\*CUSTOMERS COPY\*\*\*\*\*



332 S. MICHIGAN AVE., CHICAGO, IL. 60604  
 312-922-2400 800-252-1427  
 FAX: 312-922-3127

285R

**Media Monitoring  
 INVOICE**

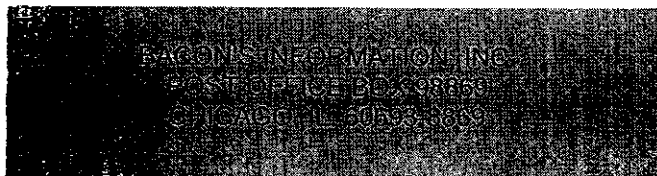
Development Counsellors Int'l  
 Mr. Malcolm Griffiths, Account Executive  
 (for: Tasmania)  
 461 Park Ave. South  
 New York, NY 10016

INVOICE NUMBER: 48694K07  
 INVOICE DATE: JUL 31, 2004  
 TAX ID / F.E.I.N. NUMBER 36-4011543  
 P.O. NO.:  
 TERMS: DUE UPON RECEIPT  
 ACCOUNT NO.: 32502700

Monitoring service charge:	302.00
Account Activity: Date #ArtPgs 07/12.....1	
1 Pages @ 1.66	1.66
Sales tax:	26.19
<b>Total amount due this invoice:</b>	<b>329.85</b>

DETACH AT PERFORATION

INVOICE NUMBER	DATE	P.O. NUMBER	ACCOUNT NUMBER	AMOUNT
48694K07	JUL 31, 2004		32502700	329.85
REMITTANCE ADVICE: RETURN THIS PORTION WITH YOUR PAYMENT IN A WINDOW ENVELOPE TO:			DIRECT INQUIRIES TO: CUSTOMER SERVICE DEPARTMENT 312-922-2400	



Development Counsellors Int'l  
 Mr. Malcolm Griffiths, Account Executive  
 (for: Tasmania)  
 461 Park Ave. South  
 New York, NY 10016



Development Counsellors International 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Tourism Tasmania  
 GPO Box 399  
 Hobart Tasmania  
 Australia 7001,  
 ATTN : Delia Nicholls, Manager

Invoice No : 011724  
 Date : 07/31/04  
 Job No : 285 2  
 Terms : Net 10 Days  
 Page : 1

Job title : Expense

DESCRIPTION	AMOUNT
DCI Staff Travel/Meetings	1,446.30
Clipping Services	331.65
Publications, Magazines, Subscriptions	3.99
--- TOTAL ---	\$ 1,781.94

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy

79

# PETTY CASH

\$ 19.00

FOR Cab fare to Random House  
offices for book promotion  
meeting

CHARGE TO ACCOUNT 285 R

SIGNED K. L. Burns

DATE 5/25/04



I ♥ NEW YORK  
 MED # 3020  
 DATE: 05/25/2004  
 START TIME 09:49  
 END TIME 10:12  
 TRIP # 3992  
 RATE No. 1  
 MILES 1.77  
 FARE \$ 8.50  
 10.00

Contact TLC Dial 3-1-1

I ♥ NEW YORK  
 MED # 4M13  
 DATE: 05/25/2004  
 START TIME 11:11  
 END TIME 11:28  
 TRIP # 36205  
 RATE No. 1  
 MILES 1.55  
 FARE \$ 7.30  
 9.00

Contact TLC Dial 3-1-1



MARINERS VILLAGE  
Guest Suite Agreement

Tracy Foster of 1401A NWP # 134

Agree to the terms and conditions as set forth below:

1. I request that my guest, Karyl Barnes Bob Detocler, be permitted to rent Guest Suite Number 5A313 for 4 nights beginning on 7/12/04. I assume full responsibility for any damage to the Guest Suite during my guest's occupancy and for any damage to or loss of the items in the Guest Suite.
2. I understand that I am responsible for supplying the following items as **THEY ARE NOT PROVIDED BY MANAGEMENT AND ARE NOT INCLUDED IN THE PRICE OF \$ 145.00 PER NIGHT SUITE RENTAL:**

Coat Hangers Soap  
Shampoo

3. I understand that management provides the following items in the guest suite:

Television Coffee Maker, Pots and Pans  
Linens, Towels Plates, cups and Silverware  
Refrigerator Telephone/Local Service Only

4. I understand that all the provisions of my Lease also extend to my guest's stay in the Guest Suite and that any action on my part that would constitute a breach of my Lease will also be deemed a breach of my Lease if taken by a guest.
5. I understand that my guest is only allowed to utilize the facilities at Mariners Village in my company, as provided in the Mariners Village Rules and Regulations. I understand that I am limited on one guest in the Fitness Center and two guests in the pool and spa area.
6. I will ask my guest to review the Resident Booklet in the Guest Suite, which contains the Mariners Village Rules and Regulations and other information on Mariners Village.
7. I understand that if the Guest Suite is damaged, or missing items, I will be charged for any repairs or replacement.
8. I will direct my guest to park in parking space # 495
9. I understand that no reservation will be held without payment in advance and that Visa and MasterCard are accepted as payment.

Check in time: 11:00 am Check in date: 7/12/04

Check out time: 12:00 pm Check out date: 7/16/04

4 # of days x \$ 145.00 per day = 580.00 - 1/2 \* 290.00

Tracy Foster  
Resident

7/11/04  
Date

Business Manager

Date

Lodging - Karyl Barnes (Tasmania)  
Rob DeRochea (CA office)

290.00  
each

MARINERS VILLAGE  
4600 VIA MARINA  
MARINA DEL REY, CA 90292  
(310) 821-4916  
431890254208

MERCHANT 0139 387130083581 001  
DATE : 07/11/04 01:22 PM

ACCOUNT #: XXXXXXXXXXXX7725  
TYPE: MASTERCARD

REF #: 1  
BATCH #: 193001  
AUTH #: 848538

SALE \* 580.00

I AGREE TO PAY ABOVE TOTAL AMOUNT  
ACCORDING TO THE CARD ISSUER AGREEMENT  
(MERCHANT AGREEMENT IS CREDIT VOUCHER)

*Karyl Barnes*  
KARLEY FOSTER

TUP COPY-MERCH BOTTON-CUST



<b>PLANET LIMOUSINE</b> 1-800-805-9251 Fax 516-354-4458 516-354-1616			Date <b>7/12/04</b>	Rest time <b>6 AM</b>	Acct. Number <b>1088</b>
			Car <b>L114</b>	Pick up time <b>6 AM</b>	Client Matter/P.O./VIP# <b>285 R</b>
Acc: Name <b>DCI</b>	Stops		Int	OFFICE ONLY	
Passenger Name <b>BARNES</b>				Fare <b>138</b>	
From <b>BLAUVELT</b>				Waiting Time	
To <b>NEWARK APT</b>				Stops	
Driver Service Rating Vehicle				Expenses <b>9.35</b>	
Excellent <input checked="" type="checkbox"/>	Excellent <input checked="" type="checkbox"/>		<b>KRP</b>	Gratuity <b>Sur. 5.00</b>	
Good <input type="checkbox"/>	Good <input type="checkbox"/>			2% W.C. <b>3.05</b>	
Poor <input type="checkbox"/>	Poor <input type="checkbox"/>			Total <b>155.40</b>	
Passenger's Signature <b>Kayleigh Barnes</b>			All Waiting times, stops, telephone & expenses must be initialed		

<b>PLANET LIMOUSINE</b> 1-800-805-9251 Fax 516-354-4458 516-354-1616			Date <b>7/16/04</b>	Rest time	Acct. Number <b>1088</b>
			Car <b>376</b>	Pick up time <b>9 PM</b>	Client Matter/P.O./VIP# <b>285 R</b>
Acc: Name <b>DCI</b>	Stops		Int	OFFICE ONLY	
Passenger Name <b>BARNES</b>				Fare <b>138</b>	
From <b>NEWARK</b>				Waiting Time	
To <b>BLAUVELT NY</b>				Stops <b>Sur. 5.00</b>	
Driver Service Rating Vehicle				Expenses <b>7.60</b>	
Excellent <input type="checkbox"/>	Excellent <input type="checkbox"/>		<b>KRP</b>	<b>TX</b>	
Good <input type="checkbox"/>	Good <input type="checkbox"/>			Gratuity	
Poor <input type="checkbox"/>	Poor <input type="checkbox"/>			2% W.C. <b>3.01</b>	
Passenger's Signature <b>Kayleigh Barnes</b>			All Waiting times, stops, telephone & expenses must be initialed		Total <b>153.61</b>

385: - 23<sup>00</sup>s - \$628-8.7  
 - COT 1/3



CLOSE WINDOW

To print, select File then Print from the browser menu above.

Note: This is not your receipt. If you booked your reservation on AA.com, you will receive an itinerary confirmation with your receipt soon.

Reservation Details

<b>Record Locator</b> <b>DKSWFA</b> Your record locator is your reservation confirmation number and will be needed to retrieve or reference your reservation.	<b>Status</b> <b>Purchased -</b> <b>07/06/2004 03:44</b> <b>PM CDT</b>	<b>Reservation Name</b> <b>EWR/LAX</b> You can name your reservation so it's easier to locate when you return to AA.com (e.g. Quarterly Meeting).
---	---	---

Your Itinerary

Carrier	Flight Number	Departing		Arriving		Cabin	Seats
		City	Date & Time	City	Date & Time		
AA AMERICAN AIRLINES	43	EWR Newark	07/12/2004 08:45 AM	LAX Los Angeles	07/12/2004 11:25 AM	Coach	#
AA AMERICAN AIRLINES	222	LAX Los Angeles	07/14/2004 07:30 AM	BOS Boston	07/14/2004 04:10 PM	Coach	#
AA AMERICAN AIRLINES OPERATED BY AMERICAN EAGLE	4510	BOS Boston	07/16/2004 07:15 PM	EWR Newark	07/16/2004 08:35 PM	Coach	#

Fare Summary

<b>Your Price</b>			
Number of Passengers	Ticket Price	Taxes and Fees	Price
1 Web Special(s)	852.09 USD	91.21 USD	943.30 USD
<b>Your Total Price</b>			<b>943.30 USD</b>

Summary Detail

<b>Credit Card Information</b>		
Card Type:	AMERICAN EXPRESS	
Account #:	**** * 2293	
Expiration Date:	May 06	
Description:	DCI	
UATP Code:		
<b>Delivery Information</b>		
Option Type:	Delivery Address:	Delivery Method:
E-Ticket	KARYLLEIGH@HOTMAIL.COM	E-MAIL
<b>Passenger Summary</b>		
	Contact Information	Business ExtraAA

Passenger Name(s) AAdvantage Number  
(1) KARYL BARNES 08H3H70

Home Phone: (1) 917-5011497  
Email Address:  
KARYLLEIGH@HOTMAIL.COM

Account Number  
ID Number: 758794

#### Upgrade Reservation Status

Flight Number	Departing	Arriving	500-mile Upgrades Required Per Person	Request Upgrade?
43	EWR Newark	LAX Los Angeles	N/A	N/A
222	LAX Los Angeles	BOS Boston	N/A	N/A
4510	BOS Boston	EWR Newark	N/A	N/A

500-mile upgrades may be purchased at the airport or at a discount when purchased online.

#### Reminder:

- If your itinerary contains international flights, it is the sole responsibility of each passenger in the itinerary to have the proper documents for entry/re-entry into a country. To obtain documentation requirements, contact the embassy or consulate of all countries involved in your itinerary, including all countries in which you may be transiting. You can also contact your international carrier(s) for further information on documentation requirements, embargoes, travel advisories and/or additional requirements that may apply to the country or countries in your itinerary. Passengers will need to present Itinerary and Receipt (I & R) to an immigration officer upon request.
- American Airlines will restrict boarding pass issuance when any uncollected Change Fees involving an itinerary change exist. To avoid any inconvenience to you, we encourage you to satisfy Change Fee collection with Reservations or your travel agent at the time the itinerary change is made.
- To expedite check-in, gate locations at airports will accept credit cards only. Passengers with Electronic tickets on international flights will need to present the Itinerary and Receipt (I & R) to an immigration officer upon request. If your I & R are not received by mail or post prior to departure, you will need to request one in person at the ticket counter.
- Many common items used every day in the home or workplace may be considered dangerous when transported in baggage by air. You must declare your dangerous goods to the airline. Failure to do so violates U.S. Federal Law.

**CLOSE WINDOW**

EXACTAST

28 JK

285R

MARINER'S BISTRO  
4600 VIA MARINA  
MARINA DEL REY, CA 90292

Gaby's Restaurant  
20 Washington Blvd.  
M. Del Rey, Ca 90292  
(310) 821-9721

COPY  
07/13/2004 08:01

COPY  
07/14/2004 01:17

Sale:

Sale:

Transaction # 4  
Card Type: AMEX  
Acc: \*\*\*\*\*2293  
Entry: Swiped  
Bse Amt: 15.82

Transaction # 83  
Card Type: AMEX  
Acc: \*\*\*\*\*2293  
Entry: Swiped  
Bse Amt: 21.25

Tip Amount \$ \_\_\_\_\_

Tip Amount \$ 4.00

Total Amt: \$ 15.82

Total Amt: \$ 25.25

Auth.Code: 502877  
Respon. APPRUD # 502877

Reference No.: 000000010224  
Auth.Code: 584400  
Response: APPROVAL 584400  
Sequence Number: 0084

HMSHost  
Starbucks T4  
Los Angeles Int'l Airport

1576 Raul

CHK 1817 JUL14'04 6:05AM GST 1

1 VANILLA LATTE GR	4.49
WHOLE MILK	
1 RASPBRY DANISH	2.29
Subtotal	6.78
Tax	0.56
Amt Paid	7.34
XXXXXXXXXXXX2293	XX/XX
AMEX A3 37*	7.34

2852

# ENTERPRISE RENT-A-CAR

2852

THANK YOU FOR  
STOPPING AT VILLA  
MARINA 76 FREE OIL  
CHANGES FOR OUR  
VALUED CUSTOMERS.  
INQUIRE IN SERVICE  
DEPARTMENT.

LOS ANGELES AIRPORT (ON-SITE)  
8734 BELLANCA AVE  
LOS ANGELES, CA 900454412  
(310) 649-5400  
BRANCH: 3220  
TICKET: 463177

KARYL BARNES  
OUT: 07/12/2004 0115 PM  
IN: 07/14/2004 0513 AM  
VEHICLE: 04 FORD TAUR 4DSE  
VEHICLE LICENSE: 5CJX575

VILLA MARINA 76  
4300 LINCOLN BLVD  
MARINA DEL REY CA  
DLR# 52155488  
DATE: 07/13/04

2 DAYS @ 38.97 = 77.94  
Sales Tax @ 8.250% = 6.43  
TOTAL 84.37

AMEX ACCT#  
XXXX XXXXXX X2293  
5PQG98PJQMS  
INV# 221350 05/06  
REF# 921 62-018  
AUTH# 00-527628

CHARGE TO: AMX XXXXXXXXXXXXX2293 EXPIRES: xx/xx

PUMP# 16 SELF  
MID 6.295G  
PRICE/GAL \$2.299

THANK YOU FOR RENTING FROM  
ENTERPRISE RENT-A-CAR

FUEL TOTAL \$14.47

TO RESERVE A CAR USE  
1 (800) RENT-A-CAR  
OR  
WWW.ENTERPRISE.COM

VILLA MARINA  
76  
(310)821-5676

THANK YOU

Daryl Hudson Couchmaking

CREDIT CARD VOUCHER  
THE FAIRMONT ROYAL YORK  
100 FRONT STREET WEST, TORONTO  
ONTARIO, CANADA M5J 1E3  
416 368 2511  
GST# 1339445290

215

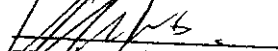
Date: Jul 14 '04 02:14PM  
Card Type: Amex  
Acct #: 378341783981634  
Exp Date: 01/06  
Auth Code: 25  
Check: 3202  
Table: 55/1  
Server: 60020 Deolito  
M GRIFFITHS

Subtotal: 52.90  
HOTEL COPY

Gratuity: \$ 7.10

Total: CA \$ 60.00

Name: Malcolm Griffiths

Signature:   
I agree to pay above total  
according to my card issuer  
agreement.

Daryl Hudson Couchmaking  
~~05546 31~~







Development Counsellors International 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Tourism Tasmania  
 GPO Box 399  
 Hobart Tasmania  
 Australia 7001,  
 ATTN : Delia Nicholls, Manager

Invoice No : 011454  
 Date : 05/31/04  
 Job No : 285 2  
 Terms : Net 10 Days  
 Page : 1

Job title : Expense

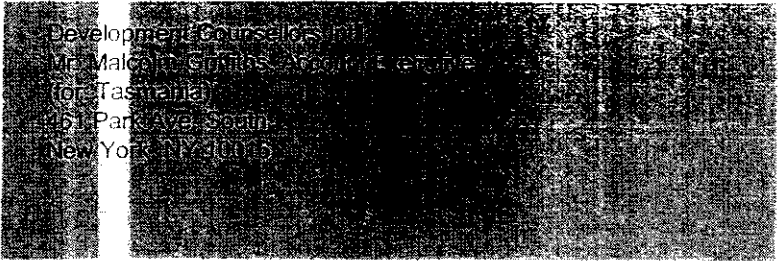
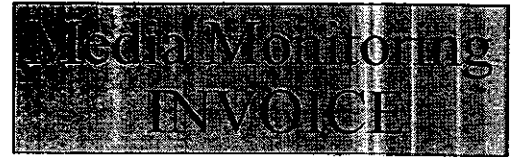
DESCRIPTION	AMOUNT
Publications, Magazines, Subscriptions	1,018.40
Miscellaneous	2,588.04
--- TOTAL ---	\$ 3,606.44

Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy



332 S. MICHIGAN AVE., CHICAGO, IL. 60604  
 312-922-2400 800-252-1427  
 FAX: 312-922-3127

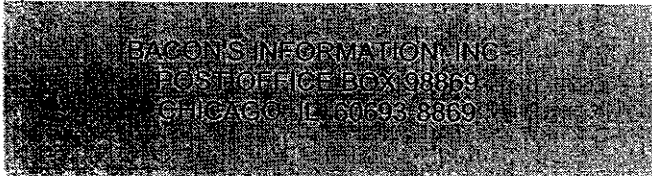


INVOICE NUMBER:	48694K04
INVOICE DATE:	APR 30, 2004
TAX ID / F.E.I.N. NUMBER	36-4011543
P.O. NO.:	
TERMS:	DUE UPON RECEIPT
ACCOUNT NO.:	32502700

Monitoring service charge:	302.00
Account Activity:	
Date #ArtPgs	
04/06.....6	
04/07.....5	
04/13.....1	
04/15.....1	
04/16.....5	
18 Pages @ 1.66	29.88
Sales tax:	28.62
<b>Total amount due this invoice:</b>	<b>360.50</b>

DETACH AT PERFORATION

INVOICE NUMBER	DATE	P.O. NUMBER	ACCOUNT NUMBER	AMOUNT
48694K04	APR 30, 2004		32502700	360.50
REMITTANCE ADVICE: RETURN THIS PORTION WITH YOUR PAYMENT IN A WINDOW ENVELOPE TO:			DIRECT INQUIRIES TO: CUSTOMER SERVICE DEPARTMENT 312-922-2400	

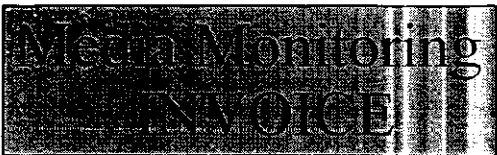


Development Counsellors Int'l  
 Mr. Malcolm Griffiths, Account Executive  
 (for: Tasmania)  
 461 Park Ave. South  
 New York, NY 10016

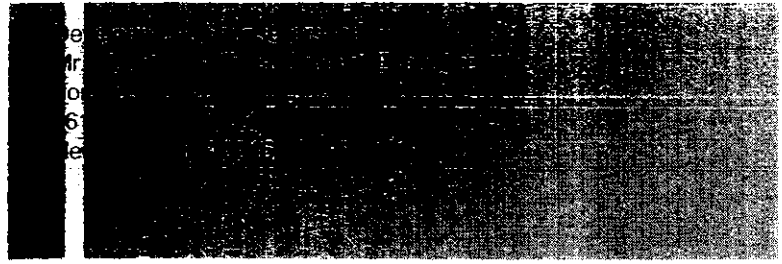
285R



332 S. MICHIGAN AVE., CHICAGO, IL. 60604  
312-922-2400 800-252-1427  
FAX: 312-922-3127



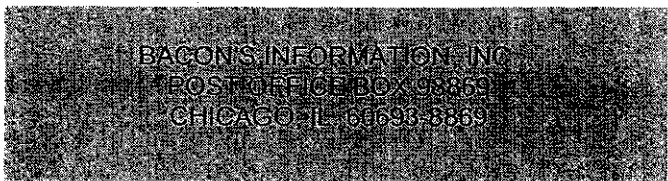
INVOICE NUMBER: 48694K05  
INVOICE DATE: MAY 28, 2004  
TAX ID / F.E.I.N. NUMBER 36-4011543  
P.O. NO.:  
TERMS: DUE UPON RECEIPT  
ACCOUNT NO.: 32502700



Monitoring service charge:	302.00
Account Activity: Date #ArtPgs 05/04.....1	
1 Pages @ 1.66	1.66
Sales tax:	26.19
<b>Total amount due this invoice:</b>	<b>329.85</b>

DETACH AT PERFORATION

INVOICE NUMBER	DATE	P.O. NUMBER	ACCOUNT NUMBER	AMOUNT
48694K05	MAY 28, 2004		32502700	329.85
REMITTANCE ADVICE: RETURN THIS PORTION WITH YOUR PAYMENT IN A WINDOW ENVELOPE TO:			DIRECT INQUIRIES TO: CUSTOMER SERVICE DEPARTMENT 312-922-2400	



Development Counsellors Int'l  
Mr. Malcolm Griffiths, Account Executive  
(for: Tasmania)  
461 Park Ave. South  
New York, NY 10016

285R  
V17797



332 S. MICHIGAN AVE., CHICAGO, IL. 60604  
312-922-2400 800-252-1427  
FAX: 312-922-3127

**Media Monitoring  
INVOICE**

Development Counsellors Int'l  
Mr. Malcolm Griffiths, Account Executive  
(for Tasmania)  
461 Park Ave. South  
New York, NY 10016

INVOICE NUMBER: 48694K03  
INVOICE DATE: 31-Mar-04  
TAX ID / F.E.I.N. NUMBER 36-4011543  
P.O. NO.:  
TERMS: DUE UPON RECEIPT  
ACCOUNT NO.: 32502700

Monitoring service charge:	302.00
Account Activity: Date #ArtPgs 03/11.....1	
1 Pages @ 1.66	-1.66
1 Returns	-1.66
Sales tax:	26.05
<b>Total amount due this invoice:</b>	<b>328.05</b>

DETACH AT PERFORATION

INVOICE NUMBER	DATE	P.O. NUMBER	ACCOUNT NUMBER	AMOUNT
48694K03	31-Mar-04		32502700	328.05
REMITTANCE ADVICE: RETURN THIS PORTION WITH YOUR PAYMENT IN A WINDOW ENVELOPE TO:			DIRECT INQUIRIES TO: CUSTOMER SERVICE DEPARTMENT 312-922-2400	

BACONS INFORMATION INC.  
POST OFFICE BOX 88669  
CHICAGO, IL 60693-8869

Development Counsellors Int'l  
Mr. Malcolm Griffiths, Account Executive  
(for Tasmania)  
461 Park Ave. South  
New York, NY 10016

# INVOICE

**alphagraphics®**

Printshops Of The Future

455 Park Avenue South  
 New York, NY 10016  
 (212) 889-0069  
 Fax (212) 889-0121

www.nyc313.alphagraphics.com  
 us313@alphagraphics.com

No.

**42899**

Date

5/12/04

P.O. No.

285

SOLD TO

Development Counselors International  
 461 Park Avenue South, 9th Floor  
 New York NY 10016  
 Liz  
 Phone: 212-725-0707

Development Counsellors International  
 461 Park Avenue South, 9th Floor  
 New York NY 10016  
 Carrie Nepo  
 Phone: 212-725-0707

QUANTITY*	DESCRIPTION	AMOUNT
50	Tourism (7 pages) 50 Staple First Page, 8.5 x 11 White 28# Color Copy Smooth, copied on 1 side inside, 8.5 x 11 White 28# Color Copy Smooth, 3 originals, copied on 2 sides	81.05

**ASK US ABOUT OUR MAILING SERVICES**

*Print and Mail* your marketing materials from one location.

Ink Jet Address Printing • Marketing Materials/Billing Statements • Targeted Marketing with Variable Data • Presorted Mailings for Postal Discounts

<b>SHIPPING/SPECIAL INSTRUCTIONS</b>  Sales Rep: RENEE Taken by: Lily Account Type: Charge	File Originals	<b>SUB</b>	
	Wanted: Wed 5/12	<b>TAX</b>	81.05
	Tourism	<b>SHIP/POSTAGE</b>	6.99
		<b>TOTAL</b>	
		<b>NET DUE</b>	88.04

88.04

Cash   
  Check # \_\_\_\_\_   
  Credit Card

CSR Initials \_\_\_\_\_ Amount Received \$ \_\_\_\_\_

Posted \_\_\_\_\_ DATE \_\_\_\_\_

**PLEASE PAY FROM THIS INVOICE**  
**NET 30 DAYS** (CHARGE ACCOUNT ONLY)

"I understand that the charge for this job is due and payable upon completion. Interest shall accrue on all past due accounts at the rate of 1 1/2 percent per month. In the event payment is not made and the account is referred to a collection agency or an attorney, I will pay the cost of collection including attorney's fees and costs incurred."

Remit payments to: 455 Park Ave South, New York, NY 10016

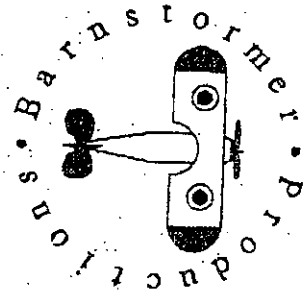
\_\_\_\_\_  
 JOB RECEIVED & ACCEPTED BY

\_\_\_\_\_  
 PLEASE PRINT NAME

\_\_\_\_\_  
 DATE

\*Provided quantities may vary up to 10% due to overruns, underruns or other spoilage.

V17796



**Tasmania - Weekend Explorer Invoice**

Date Recieved	Salesperson	Contact	Shipped Date
5/26/04	Jeffrey Lehmann	Karyl Leigh Barnes - DCI	N/A
Tax ID #	Invoice No.	Customer	Terms
555-55-4058	240501	Tourism Tasmania	POD

Item	Quantity	Item Description	Unit Price	Total Amount
1	1	B-Roll Stock Footage etc. (3 of 3)		\$2,500.00

Non-Taxable	\$2,500.00
Taxable	
Sales Tax	
Freight	
Miscellaneous	
<b>Total Amount</b>	<b>\$2,500.00</b>

Please make check payable to: Barnstormer Productions



Development Counsellors International 461 Park Avenue South, New York, NY 10016  
 Phone (212) 725-0707 Fax (212) 725-2254 E-mail econdev@dc-intl.com / Website: www.dc-intl.com

Tourism Tasmania  
 GPO Box 399  
 Hobart Tasmania  
 Australia 7001,  
 ATTN : Delia Nicholls, Manager

Invoice No : 011325  
 Date : 04/30/04  
 Job No : 285 2  
 Terms : Net 10 Days  
 Page : 1

Job title : Expense

DESCRIPTION	AMOUNT
Communication: Telephone, Fax Photostats, Postage	279.15
Video Research/Production	3,500.00
--- TOTAL ---	\$ 3,779.15

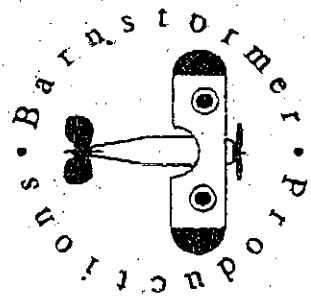
Interest charge of 1 1/2% will be added to all past due invoices.

White—Client Copy/Yellow—Remittance Copy/Pink—File Copy/Goldenrod—Client File Copy

285R

V17569

285R



**Tasmania - Weekend Explorer Invoice**

Date Recieved	Salesperson	Contact	Shipped Date
4/23/04	Jeffrey Lehmann	Karyl Leigh Barnes - DCI	N/A
Tax ID #	Invoice No.	Customer	Terms
555-55-4058	240401	Tourism Tasmania	POD

Item	Quantity	Item Description	Unit Price	Total Amount
1	1	B-Roll Stock Footage etc. (2 of 3)		\$3,500.00

Non-Taxable	\$3,500.00
Taxable	
Sales Tax	
Freight	
Miscellaneous	
<b>Total Amount</b>	<b>\$3,500.00</b>

Please make check payable to; Barnstormer Productions

**CLIENT EXPENSE SUMMARY**

Date: April 2004

Client: 285

Details: Jaramana

Reimbursable:  Yes  No

STATIONERY: Letterhead # \_\_\_\_\_ X .20 = \$ \_\_\_\_\_  
 (Mail & Fax)

PHOTOSTATS: Letterhead # \_\_\_\_\_ X .20 = \$ \_\_\_\_\_  
 8 1/2 X 11 # 1861 X .15 = \$ 279.15 - *Photo Kts*  
 Legal # \_\_\_\_\_ X .35 = \$ \_\_\_\_\_  
 11 X 17 # \_\_\_\_\_ X .45 = \$ \_\_\_\_\_  
 FAXES  
 BLANK

ENVELOPES: Letter/Ivory # \_\_\_\_\_ X .25 = \$ \_\_\_\_\_  
 Letter/White # \_\_\_\_\_ X .25 = \$ \_\_\_\_\_  
 Manila 6X9 # \_\_\_\_\_ X .30 = \$ \_\_\_\_\_  
 Manila 9X12 # \_\_\_\_\_ X .37 = \$ \_\_\_\_\_  
 Manila 10X13 # \_\_\_\_\_ X .45 = \$ \_\_\_\_\_  
 Padded # \_\_\_\_\_ X .50 = \$ \_\_\_\_\_  
 FAXES  
 LETTERHEAD

COLOR COPIES: # \_\_\_\_\_ X .50 = \$ \_\_\_\_\_  
 LABELS: # \_\_\_\_\_ X .30 = \$ \_\_\_\_\_  
 BINDERS: # \_\_\_\_\_ X \_\_\_\_\_ = \$ \_\_\_\_\_  
 CARDBOARD: # \_\_\_\_\_ X \_\_\_\_\_ = \$ \_\_\_\_\_  
 FAXES: # \_\_\_\_\_ X .1.00 = \$ \_\_\_\_\_  
 (Blank, LH, Winfax)  
 POSTAGE: = \$ ~~15.00~~  
 WIRELESS PHONE USAGE: = \$ \_\_\_\_\_  
 TOTAL COSTS: = \$ 279.15



# Tasmania

Discover Australia's natural state  
Tourism Tasmania

Media Contact: Karyl Leigh Barnes, DCI  
(212) 725-0707; karyl.barnes@dc-intl.com

## TASMANIA STORY IDEAS FOR 2004

### TASMANIA, AUSTRALIA IN MINIATURE

#### Beaches, Wildlife, Cities, Historic Sites, Wilderness - All Within Easy Reach

Although located 150 miles off the southeastern shores of mainland Australia, Tasmania stands as a miniature version of its northern neighbor, offering visitors a chance to witness breathtaking landscapes and unique wildlife, savor amazing cuisine and wine, and experience some of the wildest adventures on planet earth – all within a short drive!

More than a third of Tasmania is protected in national parks, World Heritage Area, and forest and marine reserves. So, within hours in Tasmania you can wander past the world's last temperate wilderness, ancient rainforest, glacial tarns, tall waterfalls, secluded ocean beaches and towering sea cliffs. Most of Tasmania's natural places are stunningly beautiful and within easy reach, with no location more than 70 miles from the sea.

Amidst this wilderness is amazing, often rare or endangered, wildlife. From the spotted tailed quolls, to pademelons to pygmy possums to the tiny Tasmanian bettong – with a body like a miniature wallaby and small, round face and ears - Tasmania's habitat provides shelter. In fact, Tasmania is the only place to see in the wild a Tasmanian devil, a marsupial the size of a small dog but with a bite as strong as a crocodile. Thanks to expert guides, visitors to Tasmania are certain to witness wonderful wildlife.

The island has preserved a rich legacy of heritage, including Australia's oldest continuously operating theatre, the Theatre Royal (Hobart); the country's first Jewish Synagogue, still in use in Hobart; and its oldest golf course, in the historic town of Bothwell. The nation's oldest bridge and church are at Richmond. One of Australia's leading historic sites, Port Arthur Historic Site on the Tasman peninsula has more than 30 historic buildings and ruins interpreting the lives of the convicts who resided here, as well as beautiful gardens.

Tasmania is truly Australia in miniature.

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## CYCLING, DIVING, PADDLING, & TREKKING ADVENTURES IN PARADISE

Adventure experiences in Tasmania are like the island's spectacular landscape – unspoiled, personal and offering a world of rejuvenation. This paradise is shared with visitors in an environmentally-friendly way through numerous adventure and eco-tours, including abseiling and rock climbing; kayaking; white water rafting; trekking/hiking; diving; sailing; cruising; fishing; cycling and horse riding.

Home to the purest water in the world, Tasmania is recognized as a haven for enviro-friendly adventure travelers who enjoy kayaking and rafting. From the challenging nine-day Franklin River Rafting experience to a kayak paddle to spot dolphins, fairy penguins or platypus, Tasmania is a watersport enthusiasts dream retreat.

Tasmania also has a delicate underwater environment with thousands of kilometers of coastline and hundreds of offshore reefs and islands, it offers a wide range of temperate diving experiences and a rich variety of marine habitats.

Island Cycle Tours offers a glimpse of Tasmania by bike, combined with the best boutique accommodation and fine Tasmania food and wine. From the *Coastal Calm* ride past Wineglass Bay, Friendly Beaches and Maria Island National Park, to the *Glimpse of Gondwana* through temperate rainforests and through Mt. Field National Park, avid outdoor enthusiasts will love these cycling experiences.

The island is one of the world's best trekking and walking destinations. It has more than 1800 miles of world-class walking tracks, thousands of highland lakes, hundreds of clean beaches, extensive underground caverns, large and small islands both remote and accessible, and mountain peaks and crags. Renown guided trekking experiences include Bay of Fires Walk, Cradle Huts Walk, South Coast Track and the new Maria Island walk.

From mild to wild, an adventure in paradise awaits in Tasmania.

### **TASMANIA'S FABULOUS FOOD AND WINE**

The clean southern air, unpolluted seas and fertile soils provide abundant conditions for prime dairy products, fresh seafood – farmed and gathered in the wild – succulent beef, mouth-watering berries and some of the world's best cool climate wines. This makes Tasmania a premier destination for culinary travelers.

Tasmania boasts award-winning cheeses such as those from King Island Dairy, Thorpe Farm and Elgaar Dairy Farm and salmon that is only farmed salmon in the world that does not require chemical treatment to remove impurities. The island also produces two of the three best-selling premium beers in Australia, from Cascade Brewery in the south and J Boag & Son in the north (its premium lager the winner of a grand champion award at the Australian International Beer Awards).

Around the island, restaurants offer superb food and service. Lebrina in Hobart combines the best local produce with stylish presentation; Meadowbank Estate, features seafood, game and its own award-winning wines; and Stillwater Restaurant on the banks of the Tamar, has modern Australian cuisine.

On the east coast you can taste Tasmanian fare with Japanese flair at Kabuki by the Sea on the cliff tops near Swansea, or over to the west coast, dine in heritage surroundings at Franklin Manor, overlooking Macquarie Harbour. You can also enjoy one of the many food and wine festivals held across the State including the Taste of Tasmania in Hobart (late December – early January), which combines a festival with watching the winners cross the finish line in the ocean-racing classic, the Rolex Sydney to Hobart Yacht Race.

A trip to Tasmania is a gourmet treat for travelers.

## TASMANIA: BIRDING IN PARADISE

In Tasmania, bird life is prolific. Home to 12 endemic birds and the Orange Bellied Parrot, birding enthusiasts are amazed with the menagerie that routinely appears before their binoculars and cameras. Sea eagles hover in the updraughts from coastal cliffs and hunt along quiet western rivers. Shearwaters make an astonishing annual journey north of the Arctic Circle, then return almost to the day each year to exactly the same burrow. Rare swift parrots, ocean-going albatrosses and pink robins dart through filtered sunlight on the rainforest floor.

The isolated, island habitats of Tasmania have made it one of the few places in the world where the entire island is identified as an Endemic Bird Area. It is ranked beside Amazonian Brazil, Galapagos and Mauritius. And while spring (September to December) is always the best time to see birds, Tasmanian endemics can be seen any time of the year.

So grab your binoculars and venture to Tasmania to bird watch in paradise.

## TASMANIA: HARBORING THE GARDENS OF PARADISE

Just south of Australia awaits Tasmania, an island oasis of flora. Here, gardens grace historic cottages, and rolling hills of lavender, blooming tulip fields, nature's wild alpine wonders and the world's biggest hedge maze await! In fact, this exotic island is the exclusive home of more than 200 species of native Australian flowering plants.

**Blooming Tasmania: *THE Festival For Flower Lovers*** is the premier celebration of Tasmania's diverse horticultural and botanical delights, highlights garden shows and tours from September – May. Themed itineraries include Behind the Hedges Garden Tour, Freycinet Experience Four-Day Spring Wild Flower Walk, and Wellington Wine & Roses. But beyond the festival, from the formal **The Royal Tasmanian Botanical Gardens** to **B&B Garden Retreats** such as **Corinda's Cottages** and **Bridestowe Estate Lavender Farm**, your senses will awake to the fabulous aroma of this island garden paradise!

If you need assistance with story angles, research or would like visit Tasmania on assignment, contact Karyl Leigh Barnes at Development Counsellors International, Public Relations Counsel for Tourism Tasmania in North America: [kbarnes@dc-intl.com](mailto:kbarnes@dc-intl.com) or (212) 725-0707.

For additional information on travel to Tasmania, visit [www.discovertasmania.com](http://www.discovertasmania.com) or e-mail [tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net) to receive a free Tasmania Holiday Planner.

###



# Tasmania

Discover Australia's natural state  
Tourism Tasmania

Contact: Karyl Leigh Barnes, DCI  
(212) 725-0707; karyl.barnes@dc-intl.com

## WHAT'S NEW IN TASMANIA IN 2004

February 2004 marks 200 years since Tasmania, the intriguing island off Australia's southern coast, was first settled. While much of the island's stunning coastline, soaring granite mountains, tranquil rivers and unique marine and wildlife remains unchanged, fabulous new lodges and resorts, eco-tours and other amenities continue to be developed.

### NEW "HOT & HIP" TASMANIA HOTELS

#### Peppers Seaport Hotel to Open February 2004

Peppers Retreats and Resorts offer a collection of indulgent escapes throughout Australia, offering visitors the chance to stay in vineyards, outback cattle stations, rainforest lodges, mountain resorts, golfing getaways, country estates and tropical islands.

The newest member of their boutique club is the new Peppers Seaport Hotel, slated to open in February 2004, is at the heart of major redevelopment of the Seaport Dock area on the Tamar riverfront just five minutes from downtown Launceston. With 60 guest rooms/suites, the hotel has a restaurant and bar overlooking the river and is in walking distance of numerous bistros, shops and entertainment venues.

[www.peppers.com.au](http://www.peppers.com.au)

#### Henry Jones Art Hotel: Hobart's New 5-Star Boutique Hotel Opens August 2004

Scheduled to open in August 2004 in elegant 1825 stone warehouses that stand precisely on the waterfront site where Europeans first landed in Tasmania two centuries ago, the new Henry Jones Art Hotel is expected to draw rave reviews as a luxury, five-star boutique hotel where "old meets new." The hotel's 50 luxury suites, a spectacular three-story-high glass atrium and public spaces will showcase works by Tasmania's leading and emerging artists. The hotel is being developed by Flora de Kantsow, whose new Hatherley House in Launceston was recently named by *Conde Nast Traveler* magazine as one of the best 80 new hotels in the world.

[www.thehenryjones.com](http://www.thehenryjones.com)

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### **The Hazards At Freycinet: New US \$16.4 Million Resort To Open In 2005**

In early 2005, Federal Hotels and Resorts will open The Hazards at Freycinet, a US \$16.4 million new resort with more than 100 suites, many with breathtaking views of Coles Bay and Freycinet National Park on Tasmania's east coast. The elegant five-star waterfront property will offer guests luxury catamaran cruises to Wineglass Bay, named one of the top 10 beaches in the world by *Outside* magazine.

**[www.federalresorts.com.au](http://www.federalresorts.com.au)**

### **New Resort In St. Helens On Tasmania's East Coast Opened In December 2003**

St. Helens, a beautiful town on Tasmania's northeast coast, is destined to become a new hot spot for international travelers with the opening of the new Doherty Tidal Waters St. Helens Hotel in December 2003. The new US\$2.6 million waterfront resort features 60 guest suites, two restaurants, swimming pool, tennis court and extensive conference facilities, along with gorgeous shoreline views and two acres of natural lagoons. **[www.dohertyhotels.com](http://www.dohertyhotels.com)**

### **Family-Friendly Villas Newly Refurbished in August 2003**

Fresh from a major refurbishment completed in August 2003, the Country Club Resort and Villas at Launceston is ideal for families. Its 74 villas are private and self-contained with a range of one-, two- and three-bedroom units, as well as four-star executive spa suites. Nestled in bushland popular with kangaroos and fringed by a world-class 18-hole golf course, the resort also offers a trout fishing lake, horseback riding, boutique casino, heated indoor pool, tennis courts, health club with sauna, and a great restaurant.

**[www.federalresorts.com.au](http://www.federalresorts.com.au)**

### **Luxury Accommodation Now Nestled in Rosevears Estate Vineyards**

Sixteen luxury apartments are part of this new accommodation among the vines at the elegant Rosevears Estate Winery overlooking the Tamar River. Opened in June 2003, just 20 minutes from Launceston, these self-contained apartments are built along eco-friendly lines, and the latest in innovation and luxury. Rosevears Estate also produces a range of premium cool climate wines under the direction of winemaker Russell Cook, who has worked as a winemaker for more than 20 years.

**[www.rosevearsestate.com.au](http://www.rosevearsestate.com.au)**

### **Hatherley House Offers 5 Star Luxury in Launceston**

Named to *Conde Nast Traveler's* HOT LIST in May 2003, this five-star hip hotel in Launceston provides the traveling connoisseur with an exceptionally stylish accommodation experience. Listed on the National Register, this grand 1830s home has been re-crafted to retain all its original magnificence and style, but transformed into a lavish hotel with soaring ceilings, elaborately carved fireplaces and rooms abounding with natural light. Its interior has become an unexpected combination of antique and ultra modern -- with gilded paintings, winding staircases, hidden passages, and lovely gardens.

[www.hatherleyhouse.com.au](http://www.hatherleyhouse.com.au)

### **NEW SPA-TACULAR RETREATS**

#### **Healing Dreams Retreat – Flinder's Island, Tasmania**

A new health retreat located far from the pressures of urban living has opened on Flinder's Island, a remote and beautiful island in Bass Strait, off the coast of northeast Tasmania. Healing Dreams Retreat offers a solution to those seeking to heal body and soul. Guest numbers are kept small – no more than 15 at a time - with trained specialists offering massage treatments, yoga classes and dream workshops. Organic produce grown on the property is used in specially prepared organic meals.

Over four days, guests learn through discussion, writing, drawing and painting, to connect to with one's inner voice that speaks through dreams and learn how to respond to one's natural wisdom. Prices begin US\$1230 which includes accommodation, all meals and return flight from Launceston or Melbourne.

The retreat is a vision begun by David and Lila Tresemer in 1997 after they fell in love with the island and its mountain during a visit from the US. David Tresemer has a Ph.D in psychology from Harvard University and has written and worked in horticulture, farming, psychology, mythological theatre and astrosophy (Star Wisdom). Lila has worked as a multi-media artist for 30 years, designing audio-visuais for John Denver, Jack Canfield and Barbara D'Angelis. She has led and facilitated training in psycho-spiritual areas for several decades, focusing on women's remembrance of ceremony.

The Tresemers established two elegantly furnished lodges, linked by wooden decks and walkways, comprising eight double rooms with ensuites; each room with a sweeping view across the property. One structure includes a gymnasium, art area, treatment rooms and sauna, while the other has private nooks to read, a conversation area, dining room and a secluded greenhouse. A short walk through a tea tree grove, past lily-covered ponds and a bubbling stream is a secluded yurt for yoga and meditation classes.

[www.healingdreams.com.au](http://www.healingdreams.com.au)

## **NEW Waldheim Spa At Cradle Mountain Is Tasmania's First True Spa**

In June 2003, Cradle Mountain Lodge completed a nearly US\$1 million dollar refurbishment, creating Tasmania's first true alpine spa and establishing premium level accommodations at the celebrated mountain retreat.

Cradle Mountain Lodge's Waldheim Alpine Spa has six therapy rooms, including a specialty double treatment room to be used by couples and two wet treatment rooms, a steam room and a large spa bath for hydro therapies. An extensive menu of signature treatments is being developed for the spa that will incorporate many Tasmanian alpine ingredients and natural therapy products made by local manufacturers.

**SAMPLE SERVICE: Tasmanian Leatherwood Honey and Lavender Facial**  
Slow down the signs of aging with this exclusive facial treatment, ideal for all skin types. This intensive moisturizing therapy uses spring water rich in minerals and a combination of essential oils applied to the face to stimulate the production of collagen and elastin. Skin is cleansed, toned and exfoliated using products derived from local ingredients such as Tasmanian Leatherwood Honey, used for its restorative properties, and local lavender, used for its calming, therapeutic benefits. A deeply penetrating thermo active clay mask is followed by a cooling aqua lift that soothes the face, giving skin a revitalized radiance.

Also included in the refurbishment program are newly constructed premium King Billy Suites, taking their name from the awe-inspiring 1,500 year old King Billy Pines growing near the lodge. The new suites offer guests secluded and comfortable accommodations with expansive living areas and a large outdoor private deck complete with hot tub.

[www.cradlemountainlodge.com](http://www.cradlemountainlodge.com)

## **DIVINE DINING & WINEING IN PARADISE**

### **Franklin Manor's Outstanding New Two-Star Michelin Chef**

Built for the Harbour Master in 1896, Franklin Manor is a lovingly restored boutique hotel in Strahan, gateway to the Tasmanian World Heritage area. In 2003, French-born Meyjitte Boughenout, a two-star Michelin chef, was appointed Chef at the property. Here he crafts modern French food inspired by local ingredients: trout, lobster, crab and salmon come from Strahan's fishermen; partridge, quail, and squab are sourced from a Tullah gamekeeper; scallops and abalone make the journey from north of Hobart; sea urchins come from Launceston; and cheese from across Tasmania. The award-winning Huon Pine Wine Cellar showcases premium wine from around the world. [www.franklinmanor.com.au](http://www.franklinmanor.com.au)

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### **Peppermint Bay Restaurant and Function Center**

In November 2003, a unique food and wine experience called Peppermint Bay opened overlooking the unspoiled waters of D'Entrecasteaux Channel and Bruny Island, 30 minutes south of Hobart. The US\$7.4 million center features a restaurant and farmhouse kitchen specialising in Tasmania's world famous fresh produce. The chefs have ensured that authentic regional cuisine sourced direct from growers, is presented from gate to plate in an innovative way.

The Woodbridge complex, with commanding water views, a landscaped garden and village green, will host regular festivals, concerts and a farmers' market. In addition the garden houses an impressive sculpted herb garden. A fully stocked fish race will provide an on-site seafood supply -- believed to be a first for Tasmania.

The Peppermint Bay venture also includes a US\$2.2 million luxury catamaran and cruise center, based in historic Sullivan's Cove, Hobart. The Hobart Cruise Company now offers cruises along the Derwent River and D'Entrecasteaux Channel, with full interpretation services, on *Peppermint Bay I* -- including a visit to Peppermint Bay.

On the way to Peppermint Bay visitors will be taken on a guided journey to learn about Tasmania's world famous crayfish and salmon. Guests are transported past a unique rugged coastline of sea cliffs that are home to sea eagles, penguin rookeries, dolphins and -- in the right season -- Southern Right whales.

Associated attractions include Regnan's Fine Art Gallery and the Peppermint Bay Cheesery -- a fully operational sheep and goat's milk cheesery which offers cheese tastings and a chance to watch "the girls" get milked.

Limited luxury accommodation at Peppermint Bay is planned for the future.  
<http://www.peppermintbay.com.au/>

### **Savor A New Private Wine Tour In Tasmania**

Tasmanian's newest wine tour, launched in November 2003, combines the indulgences of food and wine with a dash of adventure. DeeTours DownUnder now offers several palate-pleasing tours called "Vino Ventures," steering guests off the beaten track to blend wine, food and outdoor activities such as golfing, fishing, bush walking, cycling or kayaking. The custom-tailored tours begin with an adventure or wilderness experience and progress to behind-the-scene visits to elite and boutique vineyards and restaurants. Guests are able to connect with the wine growers and restaurateurs, beyond the cellar door tasting or usual dining experience offered to other travelers.

Hand-selected tour escorts whose experience and knowledge deliver the dream wine tour and three levels of touring -- tasters, gourmands or connoisseurs -- leave guests satisfied.

Tours are offered from Hobart or Launceston and include trips to all of the major wine regions of the state: Freycinet Coast, Tamar, Coal River, Derwent and Huon Valleys, plus the up and coming product along the Tasman Trail. [www.deetoursdownunder.com](http://www.deetoursdownunder.com)

## **TASMANIA'S TOP NEW ADVENTURE ACTIVITIES**

### **New Maria Island Walk**

This new four-day guided walk was developed by bushwalkers Ian and Bronwyn Johnstone to showcase the dramatic scenery and diverse wildlife of Maria Island National Park, a short boat ride from Triabunna on Tasmania's east coast. The walk follows secluded beaches and bays along the Maria Island coastline before heading inland through forests to the world-class Fossil Cliffs and the convict settlement at Darlington. It concludes with a sunrise boat trip to the Australian Fur Seal colony on Ile des Phoques and a stop at the outskirts of the award-winning Meadowbank Winery for a sampling of Tasmania's finest wine and cheeses. Guests carry a light backpack with personal items; packs, sleeping bags, accommodations in beach camps and historic homes, meals and wine are provided. Cost is US\$1,077.

[www.mariaislandwalk.com.au](http://www.mariaislandwalk.com.au)

### **Mildside MTB Guided Tour**

For those who want to share the excitement of Wildside MTB – a four-day mountain bike race on Tasmania's east coast, from January 31-February 4, 2004 – but don't want the pressures of participating in the race, Island Cycle Tours is offering "Mildside MTB." A small group will ride the same trail as the competitors, but will start either early or late to avoid the mad rush of bikes and bodies. The tour includes a support van, guides and the opportunity to see some of the athletes in action at stages throughout the course. The US\$506 Standard Package enables participants to make their own accommodations and dinner arrangements. The US\$1,020 Deluxe Package includes all meals, as well as lodging at high-quality hotels close to each day's finish line.

[www.islandcycletours.com](http://www.islandcycletours.com)

### **Abseiling And Rock Climbing Cataract Gorge**

For the ultimate in adrenaline pumping adventures, visitors can book a tour with Tasmanian Expeditions to experience the challenge of abseiling and rock climbing Launceston's famous Cataract Gorge. After climbing the sheer cliffs, participants will abseil or "drop from the top" suspended by ropes and pulleys. No prior experience is needed. A half-day tour costs US\$66; a full-day tour costs US\$117 including lunch. [www.tasmanianexpeditions.com.au](http://www.tasmanianexpeditions.com.au)

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### **King Island Dive Charter**

Located halfway between Tasmania and the mainland of Australia, King Island is one of the most wreck-littered coastlines in the world, claiming more than 60 ships, 800 lives and hundreds of tons of cargo lost as early as 1801. King Island Dive Charters specializes in the eerie and exciting experience of diving these shipwrecks on one- to five-day charters. Guided by long-time residents with intimate knowledge of diving this rugged and untouched region, the dives pass by intriguing underwater scenery and marine life. Southern rock lobsters, dolphins and whales are encountered throughout the season. Pricing ranges from US\$55 for a single dive to US\$760 for a 5-day tour including accommodation, rental car, some meals, and all daily dives. [www.kingislanddivecharter.com.au](http://www.kingislanddivecharter.com.au)

### **Frenchmans Cap Trek**

Craclair Tours has been offering walking tours of Tasmania's wild for the past 35 years and now offers an assortment of tours to fit every taste, from gentle three-day cabin-based excursions to extended hikes of ten days or more. Among the offerings is a seven-day trek to Frenchmans Cap which offers a contrasting southwestern environment of rugged mountain scenery with broad, deep valleys, lakes and tarns. A tent-based camp is established at the base of the mountain, but good huts are available on the climb to the summit. Prices vary from US\$400 to US\$1,057.

[www.craclair.com.au](http://www.craclair.com.au)

### **Freycinet Kayak Adventures**

Clear blue waters, small uninhabited islands, sandy white beaches and curious dolphins make Freycinet National Park a kayaker's dream. Freycinet Adventures offers guided tours to suit every need, including a Morning Explorer, three-day Explorer, five-day Explorer and Twilight Paddle. Participants on the five-day expedition, for example, will explore the remote southern reaches of Freycinet Peninsula and the dramatic beauty of Schouten Island. The outfitter supplies all equipment, delicious meals of fresh local produce and experienced guides. Costs range from US\$36 for the Twilight Paddle to US\$727 for the five-day trip.

[www.freycinetadventures.com](http://www.freycinetadventures.com)

For additional information on travel to Tasmania, visit [www.discovertasmania.com](http://www.discovertasmania.com) or e-mail [tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net) to receive a free Tasmania Holiday Planner.

###



# Tasmania

Discover Australia's natural state  
Tourism Tasmania

Media Contact: Karyl Leigh Barnes, DCI  
(212) 725-0707; karyl.barnes@dc-intl.com

## 10 REASONS TO DISCOVER TASMANIA

### AUSTRALIA'S NATURAL STATE

#### 1. STUNNING LANDSCAPE & WILDERNESS

Within hours in Tasmania you can experience the world's last temperate wilderness, ancient rainforest, glacial tarns, tall waterfalls, secluded ocean beaches and towering sea cliffs. More than a third of Tasmania is protected in national parks, World Heritage Area, and forest and marine reserves. Most of Tasmania's natural places are stunningly beautiful and within easy reach. Tasmania's main island has no place more than 115 kilometres from the sea.

#### 2. ISLAND CULTURE

Tasmania has a higher proportion of artists and craftspeople on a per capita basis compared to mainland Australia. It has a thriving arts industry, with writers, dance and theatre companies, one of Australia's leading puppetry companies, wilderness photographers, painters and timber craftspeople. Tasmania hosts the international celebration of island culture, 10 Days on the Island. Plans are now underway for the 2005 event after success in 2001 and 2003, which will showcase the distinctive cultures of islands around the world (see [www.tendaysontheisland.com](http://www.tendaysontheisland.com)). Also, the city of Hobart is home to one of the world's best small orchestras, the acclaimed Tasmanian Symphony Orchestra which is based in Hobart's new Federation Concert Hall and Convention Centre on the waterfront.

#### 3. ADVENTURE ACTIVITIES

Adventure experiences in Tasmania are like the island's spectacular landscape – unspoiled, personal and offering a world of rejuvenation. It is a paradise that is shared with visitors in an environmentally-friendly way through more than 300 adventure and eco-tours. Mild to wild adventures are easy to select on the Networking Tasmanian Adventures website, [www.tasmanianadventures.com](http://www.tasmanianadventures.com) and they include abseiling and rock climbing; kayaking; white water rafting; trekking or hiking; scuba-diving; sailing; cruising; fishing; cycling and horse riding.

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#### **4. FOOD AND PRODUCE**

The clean southern air, unpolluted seas and fertile soils provide abundant conditions for prime dairy products, fresh seafood – farmed and gathered in the wild – succulent beef, mouth-watering berries and some of the world's best cool climate wines. Tasmania boasts award-winning cheeses such as those from King Island Dairy, Thorpe Farm and Elgaar Dairy Farm. Tasmanian salmon is the only farmed salmon in the world that does not require chemical treatment to remove impurities. Tasmania also produces two of the three best-selling premium beers in Australia, from Cascade Brewery in the south and J Boag & Son in the north (its premium lager the winner of a grand champion award at the Australian International Beer Awards).

#### **5. RESTAURANTS AND CAFÉ'S**

Around the island, restaurants offer superb food and service. They include MitZitrone in the famed North Hobart strip which combines the best local produce with stylish presentation; Meadowbank Estate, which features seafood, game and its own award-winning wines; and Stillwater Restaurant on the banks of the Tamar, which has modern Australian cuisine. On the east coast you can taste Tasmanian fare with Japanese flair at Kabuki by the Sea on the cliff tops near Swansea, or over to the west coast, dine in heritage surroundings at Franklin Manor, overlooking Macquarie Harbour. You can also enjoy one of the many food and wine festivals held across the State including the Taste of Tasmania in Hobart (late December – early January) which combines a festival with watching the winners cross the finish line in the ocean-racing classic, the Sydney to Hobart Yacht Race.

#### **6. THE PLACE FOR WALKING**

The island is one of the world's best walking destinations. It has more than 3000 kilometres of world-class walking tracks, thousands of highland lakes, hundreds of clean beaches, extensive underground caverns, large and small islands both remote and accessible, and mountain peaks and crags. Tasmania also has a delicate underwater environment with thousands of kilometres of coastline and hundreds of offshore reefs and islands, it offers a wide range of temperate diving experiences and a rich variety of marine habitats.

#### **7. ABUNDANT WILDLIFE**

Its wildlife is abundant and varied. It is the only place to see in the wild a Tasmanian devil, a marsupial the size of a small dog but with a bite as strong as a crocodile. Also to be seen are the eastern quoll (or native cat), the spotted-tailed quoll (tiger cat), and the 40cm Tasmanian bettong – with a body like a miniature wallaby and small, round face and ears.

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## 10 Tasmania Story Ideas/2

### 8. MARITIME FLAVOUR

Tasmania is a haven for maritime activities, from sailing, cruising and fishing to festivals that celebrate the island's long-standing maritime traditions and links with the sea. Festivals include the Australian Wooden Boat Festival (10-12 Feb 2003), featuring traditional boat-building skills and vessels, including the work of the Shipwright's Point School of Wooden Boat-building. To get even closer to the water, hire a sea kayak for a more personal exploration of the coastline, with or without a guide.

### 9. THE PEOPLE

Tasmanians are renowned for friendliness and their sense of fun. Whether it's tourism operators or locals in the street, you'll meet interesting, down-to-earth people in cities and towns. The island's natural attributes and the resourcefulness of its people have given it a leading edge in industry sectors that include food and beverage, aquaculture, marine manufacturing and training, forestry and timber products, art and crafts, Antarctic services and goods, and mining technology.

### 10. HISTORY AND HERITAGE

Tasmania has preserved a rich legacy of heritage, including Australia's oldest continuously operating theatre, the Theatre Royal (Hobart); the country's first Jewish Synagogue, still in use in Hobart; and its oldest golf course, in the historic town of Bothwell. The nation's oldest bridge and church are at Richmond. One of Australia's leading historic sites, Port Arthur Historic Site on Tasmania's peninsular has a world-class Visitor Centre and has more than 30 historic buildings and ruins, as well as beautiful gardens. Tasmania also has a rich mining legacy, centred on boom and bust mining days on the west coast, which in the early 19<sup>th</sup> century was frontier country.

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## TASMANIA, AUSTRALIA 2004 EVENTS SAMPLER

Following is a sample of annual events taking place in Tasmania. For a complete list of events or for more information, visit our website at [www.discovertasmania.com](http://www.discovertasmania.com). This calendar was compiled in December 2003; all information is subject to change.

**December 28, 2003 - January 3, 2004**

**Taste of Tasmania, Sullivans Cove**

[www.discovertasmania.com/events/event.cfm?id=302119](http://www.discovertasmania.com/events/event.cfm?id=302119)

Be at the Hobart waterfront just after Christmas to experience the Taste of Tasmania, one of the State's best known and loved summer attractions, showcasing a variety of Tasmania's celebrated food and wine. Set opposite Hobart's historic Salamanca Place during the Hobart Summer Festival, the Taste presents a range of international cuisine based upon Tasmania's renowned local produce and provides a forum for entertainers from around the world.

**December 27, 2003 - January 11, 2004**

**Hobart Summer Festival, Hobart area**

[www.hobartcity.com.au/hsf](http://www.hobartcity.com.au/hsf)

The Hobart Summer Festival returns this year with a stunning selection of more than 170 events. Check out the dynamism of the world's best street performers at **The Downtown International Buskers Festival** and get into Hobart's summer spirit with a brilliant array of sounds, food, art, theatre, film and sport. Don't miss the Air Guitar Showdown!

**January - April 2004**

**Blooming Tasmania, Statewide**

[www.discovertasmania.com.au/home/index.cfm?SiteID=390](http://www.discovertasmania.com.au/home/index.cfm?SiteID=390)

Blooming Tasmania is a celebration of the State's diverse horticultural and botanical delights. It is a joy to watch not only the gardens' distinct seasonal characteristics, but also the effects of this phenomenon on the broader landscape and the Tasmanian lifestyle. Tasmania has a large number of open gardens throughout the state, many of major historical significance and they prove what an ideal gardening climate Tasmania is. A Blooming Tasmania brochure can be downloaded at [www.discovertasmania.com](http://www.discovertasmania.com)

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**January 31, 2004 – February 3, 2004**  
**Wildside MTB, Strahan and the West Coast**  
**[www.wildsidemtb.com](http://www.wildsidemtb.com)**

More than a mountain bike race, this four-day event is an adventure and a journey. Beginning at Cradle Mountain, the race and finishes at Strahan. Over the four days riders tackle seven competition stages linked by six cruising stages.

**February 14, 2004**  
**The Century Ride, Evandale area**  
**[www.evandalevillagefair.com](http://www.evandalevillagefair.com)**

This annual event is a sight to be seen, with Pennyfarthing devotees participating in a marathon, one-day 100-mile race. Less committed riders can try their hand at a range of shorter races at the Evandale Village Fair and Pennyfarthing Championship the following week, an event that draws about 50 competitors and more than 10,000 spectators.

**March 21, 2004**  
**Taste the Harvest, Devonport**  
**+61 3 6424-4755**

Nestled along the banks of the Mersey River, savor the flavor at this unique food and wine festival that is set in the backdrop of beautiful Devonport.

**April 9-14, 2004**  
**The Australian Three Peaks Race, Hobart**  
**[www.wtc.tas.gov.au](http://www.wtc.tas.gov.au)**

On this four-day non-stop 335 nautical mile sailing race around Tasmania's East Coast, teams of two runners go ashore for 82 miles of running, scaling three rugged mountain peaks. Australia's ultimate endurance challenge of sailing and running in a non-stop competition, commences at Beauty Point on the Tamar River just north of Launceston and finishes in Hobart on the Derwent River. En-route, teams have to scale Mt Strzelecki on Flinders Island, Mt Freycinet and Mt Wellington.

**May 7-9, 2004**  
**Hobart Horticultural Society Chrysanthemum and Floral Art Show, Hobart**  
**[www.tased.edu.au/tasonline/hobhort](http://www.tased.edu.au/tasonline/hobhort)**

View Tasmania's world-renowned chrysanthemums and a fabulous display of floral art and other interesting horticultural exhibits and displays. Free admission.

Tasmania 2004 Calendar of Events/2

**April 27, 2004-May 2, 2004**

**Targa Tasmania, Statewide**

**[www.targa.org.au](http://www.targa.org.au)**

This 6-day International Classic for motorsport fans features a tarmac rally with competitive stages on closed roads for the best touring, sports and GT cars in the world. The competition concept is drawn directly from the best features of the Mille Miglia, the Coupe des Alpes and the Tour de Corse. It is an invitation only event with up to 300 cars usually participating in four divisions: historic, touring classic, classic and modern.

**June 12-14, 2004**

**Tastings At the Top, Cradle Mountain Lodge**

**[www.poresorts.com/cradle](http://www.poresorts.com/cradle)**

In 2004 Cradle Mountain Lodge celebrates the 11th year of Tastings at the Top, three days and nights of indulgence, all in the interests of learning of course! This internationally acclaimed food and wine weekend for guests highlights some of Australia's most amazing chefs in a warm, rustic retreat nestled high in the Tasmanian wilderness.

**June 25-27, 2004**

**20<sup>th</sup> Annual Suncoast Jazz Festival, St Helens Hotel**

**<http://www.discovertasmania.com/events/index.cfm?day=99&month=6&year=2003&page=preview&subsiteid=14#>**

A foot-stomping weekend of non-stop jazz, this festival includes artists from Tasmania, mainland Australia and guests from around the world. As the island's largest jazz festival, it has become renowned for playing a mix of mainstream, Dixieland and New Orleans music, providing its patrons with more than 16 hours of jazz. The festival closes with a public concert and a street march.

**August 13-22, 2004**

**A Capella Festival, Statewide**

+61 3 6223-8323

Experience the best of a capella choral music from the United States, Russia, Africa, Cuba and Europe in styles from classical to barbershop.

**October 4-6, 2004**

**Tasmanian Poetry Festival, Launceston**

**[www.tasmanianwriters.org/taspoetryfest.htm](http://www.tasmanianwriters.org/taspoetryfest.htm)**

The 2004 Tasmanian Poetry Festival is on again with local and visiting poets. A series of readings and performances by leading international and local poets. Go to [www.tasmanianwriters.org/taspoetryfest.htm](http://www.tasmanianwriters.org/taspoetryfest.htm) for program details.

**October 29, 2004 – November 1, 2004**

**Tasmanian Craft Fair, Deloraine**

**[www.tascraftfair.com.au](http://www.tascraftfair.com.au)**

Australia's largest working craft fair features more than 200 exhibits and 11 venues by Tasmania's finest crafts people. The quality crafts on show and for sale over the four days are as diverse as woodcarvings, hand blown glassware, leather and metal work, pottery, lead lighting, embroidery, silver and goldsmiths, oil paintings and watercolors, calligraphy, quilling, tatting, egg carving, spinning, silk screen painting, kite and kaleidoscope making, black smithing, wrought iron work, basket weaving, whip making and candle wicking.

**December 2004**

**Annual Rolex Sydney to Hobart Yacht Race, Hobart**

**<http://rolexsydneyhobart.com>**

Over the past fifty-eight years the Sydney to Hobart route has grown from a club race between a group of friends to one of the world's most spectacular ocean competitions. It has featured some of the world's best yachts and sailors and been witness to controversy, triumph and tragedy.

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## TASMANIA FACT SHEET

### **Tasmania: In Brief**

Tasmania is an island of wild and beautiful landscapes; friendly, welcoming people; a pleasant, temperate climate; wonderful wine and food; a rich history and a relaxed island lifestyle. Tasmanians love their local regions - the west coasters their mountains, the east coasters their beaches and waterways. The north midlanders revere their history and heritage, and the north westerners their fertile farmlands.

### **Where**

Latitude 40 degrees south, longitude 144 east

### **Geography**

Tasmania is Australia's smallest and most southerly state, about 124 miles south of the mainland, separated by Bass Strait and surrounded by the Southern Ocean and Tasman Sea. This heart-shaped island, 189 miles west to east and 175 miles north to south, is about the same size as West Virginia. The next stop south is Antarctica, 1243 miles away. In fact, Tasmania is an archipelago of more than 300 islands, the Furneaux Group including Flinders Island, the Kent Group [the newest national park], King and Macquarie islands - form part of Tasmania.

### **Land Formation**

The south west mountain range dates back 700 million to one billion years. Sediments deposited at that time were later folded and heated under enormous pressure to form the glistening white quartzites and schists of these mountain ranges. In central and southwest regions, remnants of a dolerite plateau are found capping mountains such as Precipitous Bluff and Mt. Ossa (5,300 feet) - Tasmania's highest mountain. Today, more than a third of the state is reserved in a network of nineteen National Parks and the Tasmanian Wilderness World Heritage Area.

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<b>Climate</b>	<p>Tasmania boasts a mild, temperate maritime climate with four distinct seasons, with cooler temperatures on the west coast and the central highlands. In summer (December to March) the maximum daily temperature 70 degrees Fahrenheit, with warm afternoons and long twilights.</p> <p>In winter (June to August) the average maximum 52 degrees Fahrenheit, with an average minimum of 40 degrees Fahrenheit. The air is brisk, and snow dusts the high peaks.</p>
<b>Annual Rainfall</b>	<p>Rainfall varies from 24 inches in Hobart to 95 inches on the west coast – 162 miles from Hobart. Rainfall is evenly distributed throughout the year. Hobart is the second driest Australian capital city after Adelaide.</p>
<b>Flora</b>	<p>The vegetation is extremely diverse considering the island's size and includes alpine heathlands, tall open eucalypt forests and large areas of cool temperate rainforests and moorlands. Many of the plant species are unique to Tasmania. Their ancestors grew on an ancient super continent called Gondwana. The Tasmania Bluegum (<i>Eucalyptus Globulus Labill</i>) is the official floral emblem of Tasmania.</p>
<b>Fauna</b>	<p>Tasmania is the last home of several mammals which once roamed the whole Australian continent. Nowhere else is it possible to see the Tasmanian Devil, the eastern quoll (native cat), and spotted-tail quoll (tiger cat) roam together in the wild. The Tasmanian Devil (<i>Sarcophilus Harrisii</i>) is the unofficial fauna emblem of Tasmania.</p>
<b>Human History</b>	<p>Tasmania was inhabited by numerous Aboriginal tribes about 40,000 years ago, well before the last Ice Age began. Tasmanian Aborigines were separated from the Australian mainland about 12,000 years ago when the seas rose to form Bass Strait. In 1642, the island was named Van Diemen's Land by Dutch explorer Abel Janszoon Tasman. It was then visited by English explorer Captain Tobias Furneaux in 1773 and by Frenchman Admiral Bruni D'Entrecasteaux in 1793. In 1803, Tasmania was settled by the British as a penal colony. After convict transportation stopped in 1853 the island's name was changed to Tasmania.</p>
<b>Population</b>	<p>477,100 (source: ABS, 12/11/2003)</p>

## Tasmania Fact Sheet/2

- Capital City** Hobart - population 195,500
- Nestled at the foot of Mt. Wellington (4,165 feet), Hobart is surrounded by thickly forested, green rolling hills. The city is rich in character and boasts numerous Georgian and Regency buildings. Its harbour bustles with fishing vessels from the Southern Ocean. Hobart is an excellent base for exploring the rest of the island.
- Government** Tasmania is a state of the Commonwealth of Australia, a democratic, federal-state system recognizing the British monarch as sovereign. The Hon. Jim Bacon MHA is the Premier of Tasmania and leader of the Tasmanian Branch of the Australian Labor Party (ALP).
- Economy** Major industries include agriculture, forestry, tourism, aquaculture, confectionery and mining. Tasmania is famous for its Atlantic salmon, shellfish, wine and cheeses.
- Currency Exchange Rates** The Australian Dollar is the legal tender in Tasmania. While exchange rates vary, \$AUD1 is worth approximately \$US.74.
- Taxes** The Australian GST (goods & services tax) of 10% applies to most purchases, including accommodation, day tours, guides, ground transport (including coach, rail and cruise), and meals. Prices in Australia are shown as inclusive of GST.
- Departing travelers may be able to claim a refund for GST and WET (Wine Equalization Tax) paid on goods purchased in Australia. The refund is applicable to goods, totaling \$A300 GST inclusive (about \$US210) or more that are being taken out of Australia. The goods must have been purchased no earlier than 30 days before leaving Australia.
- Tourist Refund Scheme (TRS) facilities are located at international airports and cruise-liner terminals. To claim, travelers must show their passport, international boarding pass, retailer's tax invoice and the goods.
- Time Difference** Tasmania operates on Australian Eastern Standard Time. From April through September, Tasmania is 10 hours ahead of Greenwich Mean Time (GMT+10). For daylight saving, clocks are advanced one hour between October and March, resulting in an 11-hour difference ahead of Greenwich Mean Time (GMT+11).

## Visa

Anyone who is not an Australian citizen needs a valid visa to enter and spend time in Australia.

**Electronic Travel Authority (ETA)** is an electronically stored authority to travel to Australia for a short stay. ETAs are generally available to passport holders from North America, through participating airlines and travel agents for a fee of US\$25.

ETAs can also be obtained through the Australian Department of Immigration's website [www.eta.immi.gov.au](http://www.eta.immi.gov.au) for approximately US\$13.

**Tourist visas** are normally valid for 12 months, during which time you may make as many visits as you like for up to 3 months stay at a time. A fee is charged for tourist visas.

## Electricity

Electricity is supplied at 230/240 volts.

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## TASMANIA'S FABULOUS FOOD AND WINE

Tasmania's latitude of 40 degrees south has given the island a distinct "unfair advantage". It is one of the few places in the Southern Hemisphere that can grow the same food as is grown at 40 degrees north in the most populous areas of Europe and Asia – but with the added bonus of the world's cleanest air, unpolluted waters and fertile soils. The cool climate provides a longer growing season and slow ripening of produce for full flavour and premium results. Tasmania has ideal growing conditions for seafood and farmed Atlantic Salmon, award-winning cheeses and wines, some of Australia's best beers, mouthwatering berries, specialist products like saffron, black truffles, olives, honey from the World Heritage Area, wasabi, walnuts ... and more.

Tasmania is also GM free and has a moratorium on commercial production of Genetically-Modified crops. Here's a sample of the many delights grown on the island.

## GOURMET FOOD AND PRODUCE

### Southern Tasmania

- **Biscottelli** - These delicious biscuits were once hand made and baked by Chris in her home kitchen, then delivered to the local deli's and food stores. Today, Biscottelli is moving into the Sydney market and the baking is sub-contracted out with Chris taking care of the administration and marketing. Flavors include: orange and cardoman, horney little devils (rich chocolate); Tasmanian Tartan shortbread. In 2003, Chris won the Westpac Business Woman of the Year Award.

Tel: +61 3 6239-1456; Fax: +61 3 6239-1685; Email: [biscottelli@bigpond.com.au](mailto:biscottelli@bigpond.com.au)

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- **Doran's Fine Foods** - This factory outside Huonville makes wonderful fruit preserves and juices. The all-fruit jams have no sugar added and have proven particularly popular with the Asian market – a major export region. Significant numbers of visitors have arrived in Tasmania with a request to tour operators to take them where “the wonderful jams are made”. Jams are produced from Tasmanian fruit – with the exception of oranges from South Australia for the marmalade – at Grove in the Huon Valley, one of Australia's best-known apple and berry growing regions. The company has historical significance nationally as Australia's oldest surviving jam producer, founded in 1834. Tearoom and Visitor Centre open 7 days. Contact Mike Swinburne Tel: +61 3 6266-4377.  
[www.doransjams.com](http://www.doransjams.com)
- **Dry Ideas** – Jane Brown, a home economist and her husband, Gordon, a scientist have developed a method of drying sour cherries which leaves them glossy and succulent. They lend themselves beautifully to slow cooked game dishes. Tel: +61 3 6239-6411.
- **Herbal Teas** – see the Organic Suppliers section.
- **Hill Farm Herbs and Tracklements** – Mary Walker produces premium relishes and herb vinegars, as well as award-winning mustards at Middleton, which overlooks the D'Entrecasteaux Channel and Bruny Island in Tasmania's south. Tel./Fax: +61 3 6292-1604.
- **Huon Valley Mushrooms** - High quality Tasmanian white, honey brown, shitake and oyster mushrooms are sold from the cellar door daily and exported to Japan. The visitor centre at Glen Huon, in the picturesque Huon Valley offers tours by appointment. Contact Manager Michael Brown Tel: +61 3 6266-6333.
- **Kate's Berry Farm** - This small farm at Swansea offers an exquisite range of berries when in season from November to December. Superb jams, ice creams and berry wines are available year-round at the farm overlooking Great Oyster Bay. Contact Kate Bradley on Tel: +61 3 6257-8428.
- **Lark Distillery** – This facility offers a range of bush liqueurs from its Hobart distillery, using ingredients such as pepper berries gathered by Lyn Lark from Tasmania's alpine heathlands. The berries are also used by the Lark Distillery to flavor premium malt whisky. Also available is makes a wonderful Apple Schnapps. A tasting center and retail outlet is located at 13 Davey St Hobart, where visitors can watch the copper vats in operation or sit at a table outside, overlooking Mawson's Place and the docks. Tel: +61 3 6231-9088.
- **Olive oil** - Attilio Minnucci is Tasmania's olive oil pioneer, producing cold pressed oil in the Huon Valley south of Hobart, Tel: +61 3 6223-5002.

## Tasmania Food & Wine/2

- **Ashbolt Olive Oil** - Inspired by Attilio Minnucci, who pioneered the Tasmanian olive oil industry, Bob and Anne Ashbolt planted their first olive trees in 1995 in the hop and poppy growing area of the Derwent Valley, about 30 minutes west of Hobart. In September 2001 they won their first gold medal for extra virgin olive oil at the Wrest Point Royal National Fine Food Awards in Hobart; since then they have won two more. The Ashbolt's grows frantoio olives from Tuscany alongside poppy fields and grazing beef cattle in the Derwent Valley. In 2002 the Ashbolts had 400 olive trees on 1.6 hectares with plans to extend the grove by an additional hectare each year over the next five years. Anne also produces Annie's Elderflower Bubbly, a non-alcoholic champagne-style beverage and makes alcoholic elderberry wine, crab apple jelly and quince jam. The Elderflower Bubbly is made from an ancient recipe, which Anne considers unique outside the United Kingdom. Contact Bob and Anne Ashbolt Tel. +61 3 6261-2203 or cell +61 408 130 948.
- **Saffron** - Tass-Saff was established at Cygnet, in the Huon Valley, in 1994 and is thought to be the prime saffron producer in Australia. The annual crop harvested in April when the flower blooms fits into a car glove box. Contact Nicki and Terry Noonan on Tel: +61 3 6295- 1921.
- **The Island Fudge Factory** - This delight sits among the ruins of the Convict Female Prison in South Hobart with a Garden of Remembrance to honour the women and their children imprisoned in the 19<sup>th</sup> century. Tel: +61 3 6223-3233.
- **Thorpe Farm, Bothwell** - This farm produces what many consider the best goat cheese in Australia - Tasmanian Highland Cheeses. John Bignell, a sixth generation Tasmanian, farms the land of his forebears but has left behind the cabbages and potatoes his granddad farmed to more innovative options. He produces old fashioned stoneground Rye flour marketed under the name of Tasmanian Highland Watermill and is growing wasabi, known as Japanese horseradish, as well as salsify. Tel: +61 3 6259-5678; Fax +61 3 6259-5678.
- **Truffles** - Perigord Truffles is the first company in Australia to develop a black truffle industry. Co-chairman, Duncan Garvey and Peter Cooper, succeeded in harvesting their first truffles in 1999 from a farm run by Tim Terry in Deloraine. On Bastille Day 2000, the second crop was launched to the French media in Sydney, making it the first time fresh truffles had been eaten on Bastille Day. The southern hemisphere season runs from the end of May and continues through to September and the company aims to supply the northern hemisphere in its off-season. In the southern winter, 2003, growers are reporting indications of a good harvest. Contact Duncan Garvey: Tel: +61 3 6266-4213 or +61 419 341 906; email: [Duncan@perigord.com.au](mailto:Duncan@perigord.com.au) or Peter Cooper Tel: +61 3 626-2213; email: [peter@perigord.com.au](mailto:peter@perigord.com.au) or [www.perigord.com.au](http://www.perigord.com.au).

- **Vegetables** - Since the late 1970s a community of these tough Hmong hill tribespeople from Indo-China have been growing vegetables (so nutritious the vegetables almost glow!) on their own land at various spots around the State. They sell them at Salamanca Market in Hobart. Hmong Community Liaison officer is Vu Thaow, Tel: (03) 6234 2545 (wife Chue Thaow cell: + 61418 586 993).
- **Yolla** (pronounced *Oola*) - Mutton birds, traditional fare of Tasmanian Aborigines, are harvested on Bass Strait islands around March and April each year, and are only available for about a month, in season. Contact Creative Chicken. Tel: +61 3 6273-5567 or Amos Butchery, Tel: +61 3 6272-7008.

### Northern Tasmania

- **Anvers Chocolates** - Belgian chocolate-maker, Igor Van Gerwen, is based in the north west and makes exquisite chocolates from premium Tasmanian milk. The House of Anvers opened in 2002 at Latrobe, near the city of Devonport, in the historic property, Wyndarra Lodge. Visitors can see the fine chocolates being made before indulging themselves at the tasting centre. The café specialises in a variety of cacao drinks, freshly-ground coffees, French-style breakfast and light lunches featuring Tasmanian food. A display of antiques related to chocolate-making showcases the history of chocolate. Tel. +613 496 1268; Fax: +61 3 6496-1050 or Email: Anvers@bigpond.com.au.
- **Buckwheat for soba noodles** - In April and May each year buckwheat is harvested for soba noodles produced in Japan by Shiratori Flour Mills at Narashino City, near Tokyo, on Honshu Island. Heazlewood Seeds oversees production – contracted to 15 Tasmanian producers – and began supplying buckwheat to Shiratori in 1990. They have been the sole Australian buckwheat supplier to the company since then. It is grown in a chemical-free process and exported as whole grain to Japan, where Shiratori dehulls it, mills it for flour and supplies it to many of Japan's elite restaurants. Contact Brenton Heazlewood, Tel: +61 3 6397-3458, Cell: +61 618 133 887 or after hours Tel: +61 3 6397-3313.
- **Emu** - These gigantic birds grown and processed at Flowerdale Emu Farm in the north-west of the State near Wynyard. Contact Peter Atkinson, Tel: +61 3 6442-3911
- **Green Tea** - Just near Ian Farquhar's wasabi farm the Department of Primary Industries, Water and Environment is growing green tea. Tel: +61 3 6233-6813.
- **Highland Herbs**, Libby and Greg Maulder at Liffey. Tel: +61 3 6397-3461.

### Tasmania Food & Wine/3

- **Lenah Game Meats** – Agricultural science graduates Katrina McKay and John Kelly, recognised an opportunity to harvest native animals that feed in their natural habitat and therefore are healthier and do not require environmental intervention. Their business, Lenah Game Meats, is the only Australian company that is licensed to harvest possums and wallabies for consumption.

The possum meat is popular in Hong Kong, Macau, China and in Sydney, Australia, because it fits with the Cantonese culinary tradition, where food is harvested from the wild rather than farmed and is considered to be spiritually in harmony with its environment. The possum fibre is sent to New Zealand, where it is combined with 18 micron wool for production of soft, cashmere-like sweaters.

Lenah wallaby is sourced from animals less than three years of age, grazing on lush pastures. It is exported to restaurants in Germany and France as exotic game meat that complements venison, quail, squab or rabbit.

"Possums or wallabies do not require growth-promotants, antibiotics, specialised feed or clear-felled paddocks," John Kelly says. He makes marinated wallaby kebabs, salami and sausages, juniper-smoked and pepperberry wallaby, bush tomato salsa and bush tomato chilli. Tel: +61 3 6326-7696, email: [lenah@bigpond.net.au](mailto:lenah@bigpond.net.au)

- **Nashi pears** - These delicious pears are harvested and sold by Sweetwater Pears, Los Angeles Rd, Dilston between February and May. Tastings available at the "cellar door". Tel: +61 3 6328-1491
- **Tazziberry** – Burnie chef, Bernhard Jenni, has established what is believed to be the world's only commercial production of the tazziberry at the Twin Creeks Alternative Nursery. Its a small bright red fruit which grows wild throughout Chile in South America and is known as the Chilean guava or myrtus berry. In an approach similar to New Zealand, which took the Chinese gooseberry and developed it as kiwi fruit, Bernhard has trademarked the berries, under production on about 20,000 shrubs grown by almost 50 Tasmanian farmers, as the Tazziberry. They are the size of a small blueberry and have a taste described as a cross between pineapple, strawberry and apple. The berries so far are used in liqueur, in a gourmet range of smoked sausages and are being tested for use in cheeses and Tasmanian icecream. Tel.: +613 6433-1456.
- **Waterhouse Asparagus** – Phillip and Lucy Headlam grow asparagus of the finest quality, primarily for restaurants, in the sandy soils of north-east Tasmania. The three grades range from extravagantly plump 'jumbo' giants to the delicate and whippy pencil 'thin' spears. Contact Philip & Lucy Headlam Tel: +61 3 6355-2223.

- **Wasabi** – This popular Japanese ingredient is cropped on a commercial basis by Ian Farquhar and the Department of Primary Industry at Winnaleah, north-east Tasmania. Tel: +61 3 6354-2310. See also John Bignell at Thorpe Farm (above).
- **Tamar Valley Dairy** – This dairy crafts award-winning yoghurt, and Gold Award Fetta Cheese. Tel: +61 3 6334-7220.
- **Lacrum Dairy Farm** - Milan Vyhnaek, Managing Director and Chairman, settled in Tasmania from the Czech Republic in the 1950s. Since setting up his original cheese factory in the early 1980s (Lactos Pty Ltd at Burnie, which he subsequently sold – see below), he has put Tasmania on Australia's cheese map. Lacrum operates in the far north west as a dairy farm and cheese producing enterprise with a visitor experience. Tel: +61 3 6452-2653.
- **Lactos Tasmania** - Known for brie, camembert, True Blue, Deep Blue and Red Square cheeses to name a few, thus Tasmania cheesemaker's signature cheese, Cradle Mountain Deep Blue, won the award for best blue cheese in the 2000 Australian Good Taste Specialist Cheese Awards. There is a tasting centre in Burnie. Tel: +61 3 6433-9255.
- **Ashgrove Farm Cheese:** Cheesemaker Jane Bennett studied cheesemaking with two of Britain's best farmhouse cheesemakers. She also worked for Alvis Brothers in Somerset on the edge of the Mendip Hills, home of Cheddar Gorge and cheddar cheese. She is Production Manager of the Ashgrove factory, located on the family dairy property at Elizabeth Town. It is the only company in Australia to specialise in the production of English country-style cheeses. Varieties include Creamy and Tasty Lancashire, Rubicon Red (a Red Leicester style cheese), Double Gloucester, Cheshire and Mature and Vintage Cheddar. The business also produces a cheese unique to Ashgrove called Bush Pepper, featuring the spicy flavour of the Tasmanian Native Pepper Berries.

The newest venture for Jane Bennett has been the creation of **Wild Wasabi Cheese**, which has created its own small sensation in the Japanese market. Development of the wasabi-flavoured cheese at Ashgrove took five years. Experimentation first began in 1998 when Ian Farquhar, a farmer from Winnaleah in north east Tasmania offered some of his new crop of wasabi to trial in the cheese. A number of experimental cheeses were produced until a successful recipe was developed in early 2003. Both the stem and leaf of the Tasmanian grown wasabi are used in the production of this unique cheese. Ashgrove Wild Wasabi cheese is a very smooth textured club cheese. The mottled green colour is achieved through the use of the wasabi leaf.

Jane was 1997 Australian Rural Woman of the Year. Contact Tel: +61 3 6368-1105.  
Website: [www.ashgrovecheese.com.au](http://www.ashgrovecheese.com.au)

#### Tasmania Food & Wine/4

- **Pyengana Dairy Company** - Located in the north east, this dairy is known for excellent aged cheddars. The Healey family began making cheeses in this deep green fertile valley in 1895; the valley receives more than 40 inches of rainfall each year. Its cloth-bound 12-month-old matured cheddar in 2000 won, for the second year running, the award for Australia's best cheese as well as best cheddar in the Australian Good Taste Specialist Cheese Awards. Open daily.  
Contact Jon Healy, Tel: +61 3 6373-6157
- **Honey: Robert Stephens at Mole Creek**, near Deloraine, makes some of Australia's best Leatherwood honey. Each spring he goes off into our World Heritage Areas to place his hives. Tel: 03 6363-1170.
- **Tasmanian Honey Company** - Located at Perth near Launceston this company, processes wild honey using a unique cold temperature technique and is working towards organic certification. It produces leatherwood honey with a purity level as high as 99% (compared to the international standard of 70%), as well as honey fruit spreads that blend meadow honey with fruits such as apricot, apple, strawberry, orange and pineapple, as well as ginger. Honey is packaged in beautifully decorated cans. Contact Julian Wolfhagen, Managing Director, Tel: +61 3 6398-2666 or Email: [tashoney@microtech.com.au](mailto:tashoney@microtech.com.au).
- **The Tasmanian Sausage King** - Thomas Beuke of Blackforest Small Goods won first and third prize at the Australian National champions in February 2003. He offers European style smallgoods using local meats – including wallaby and venison.  
Tel: +61 3 6334-4300; Fax: +61 3 6326-8477, Cell: +61 410 319 094
- **Tasmania Gourmet Sauces, Evandale** - Tim and Julie Barbour use the finest Tasmanian produce to create sauces, relishes, chutneys – such as Strawberry chilli, Cumberland and Thai chilli, tomato relish and chocolate sauce. Their sauces are sold nationally through David Jones. The Barbours also run Tasmania's largest topiary nursery. Tel: +61 3 6391-8437; Email: [tjb@trump.net.au](mailto:tjb@trump.net.au)
- **Walnuts** – Webster Ltd will build its 2002 walnut harvest of 20 tons to an anticipated 4000 ton during the next decade. The current harvest figure is well on the way to filling Australia's annual demand for walnuts in the shell, all of which have been imported. **Webster Walnuts Tasmania** is developing world-scale production that is already the biggest in the Southern Hemisphere. By 2003 it will have about 180,000 trees producing at its Swansea and Cranbrook orchards on the east coast, with another 80 ha in joint ventures with farmers in the Tamar Valley in the north, the north west coast and the Coal River Valley in the south. The premium walnuts will be exported primarily to Germany. California has about 90,000 hectares of walnut orchards producing up to 250,000 tonnes of in-shell walnuts per year. China produces about the same quantity annually, from many seedling trees scattered over a huge area. Webster's walnut specialist is Leigh Titmus, Tel: +61 3 6238-0300.  
[www.websterltd.com.au](http://www.websterltd.com.au) -over-

## King Island

- **King Island Dairy** – King Island was judged Grand Champion Cheese at the recent Australian Grand Dairy Awards in 2003. Its Endeavour Blue won the coveted Grand Champion Cheese for the second time in four years; King Island Black Label Cloth Matured Cheddar was named champion aged Cheddar Cheese; King Island Stormy – champion washed rind; and King Island Pure Cream – champion cream. In 2000, its Roaring Forties Blue was named champion at the International Fancy Food Show in New York, beating more than 300 international cheeses, with stiff competition from traditional European cheeses.

Ueli Berger is King Island's head cheesemaker. Originally from Switzerland (the tiny village of Inkwil, near Bern), Ueli started cheesemaking at the age of 17.

Contact Marketing Manager Janine Guest, +61 3 9868-9706, or [www.kidairy.com.au](http://www.kidairy.com.au).

## SEAFOOD

- **Abtas** - Abtas produces green lip, black lip and hybrid abalones in onshore concrete tanks with the water being pumped from the mouth of the Tamar River. A private company established two and a half years with Adriaan Van Huissteden as Operations Manager, the company supplies the domestic market and is looking overseas for export opportunities. Contact Clarence Point (Garden Island) Cell: +61 3 407 770 346
- **Dunalley Fish Market** – This market, on the way to Port Arthur Historic Site and the Tasman Peninsula, specialises in crayfish, oysters and fin fish. Visitors can stop in and see a working fish processing plant as well as purchase fish straight out of the ocean. Bruce Chambers, Tel: +61 3 6253-5428
- **Barilla Bay Seafoods** – One of the largest producers of Pacific oysters in Tasmania. The cold, clean waters of southern Tasmania, and meticulous aquaculture techniques provide for year round consistent oyster production. By December 2003 David will have a 120-seat restaurant and Oyster Museum operating. Visitors can purchase airline/travel packs of oysters to take home. Contact David Forrest Tel: +61 3 6248-5458 or [barilla@tass:enet.com.au](mailto:barilla@tass:enet.com.au)
- **Eels Australis** - John Ranicair is the son of smokehouse pioneers Sue and Piers Ranicair who owned and operated a Tasmanian Smokehouse until 1994. Eels Australis produces and sells live, raw and smoked eels for the local, domestic and overseas markets. The glass eels or elvers are collected and when grown, are then transported live or cleaned, gutted and frozen. The smoking process is done in mechanical kilns with the eels suspended over slow burning Tasmanian hardwood smoke. Tel: +61 3 6362-2539; Fax: +61 3 6362-2902; Cell: +61 3 417 335 788

Tasmania Food & Wine/5

- **Freycinet Marine Farm** - Some of the best oysters in Tasmania are available from this farm, run by Andrea Cole at Coles Bay on the east coast. Diagnosed with Multiple Sclerosis, Andrea has overcome great difficulties to build this impressive oyster farm, which boats visitors out to the oyster beds to eat oysters fresh from the water. Popular with guests at nearby Freycinet Lodge. Tel: +61 3 6257-0140.
- **Oyster Bay Oysters** - North of Swansea and just before Little Swanport is one of the original oyster leases on the east coast. Run by Colin Dyke and his son, the area produces the plumpest succulent oysters in crystal clear waters with plans to start farming baby abalone. Tel: +61 3 6257-7466
- **Petuna Seafoods** - This is the only fish farm in Australia supplying ocean trout 12 months of the year and is Tasmania's largest multi-species seafood operator. Located at Devonport, on the north west coast, the company's proprietors Una and Peter Rockliff have a friendship with one of Australia's top chefs, Tetsuya, who personally selects seafood and fish from them for his Sydney restaurant. Petuna in 2002 recruited celebrity chef, Christian Heidenreich, to develop new products. Heidenreich was executive chef at the Sheraton Mirage in Port Douglas and has cooked for Prince Charles and Princess Diana, movie stars, royalty and politicians, including former US President, Bill Clinton. Contact Christian Tel: +61 3 6427-9033 or Email: [Christian.Petuna@tassie.net.au](mailto:Christian.Petuna@tassie.net.au) or [www.petuna.com](http://www.petuna.com)
- **Pirates Bay Octopus** - Justin and Hazel Tapson harvest the octopus from the pristine waters off Marrawah, on the far north-west coast, for jars of the pickled delights. Tel: +61 3 6457-1391.
- **Salty Seas** - This company won a Jaguar Award for Excellence in 2002 in the Primary Produce category. It sources and processes a huge range of seafood products for restaurants in Sydney and Melbourne – wild dive-harvested clams, periwinkles, angasi oysters, wild mussels, giant pacific oysters, cultured pacific oysters, scalefish including mowong and wrasse, Tasmanian stripey trumpeter, garfish and flathead. Fifteen tons of live fish direct to Chinese restaurants in Sydney and Melbourne each week, as well as 200 dozen giant oysters (up to 16 inches in length). Not bad for a business that began in 1998 as a youth employment project! “The secret ingredient is Tasmania's pure waters,” says former trainee and now co-operator, Anita Paulsen. Tel/Fax: +61 3 6376-1252 or Email: [saltyseas@bigpond.com.au](mailto:saltyseas@bigpond.com.au).
- **Spring Bay Scallops** - Australia's first commercial-scale scallop aquaculture operation, the company also produces abalone, mussels and oysters. For the first time in more than six years wild scallops are being sustainably harvested off Tasmania's east coast. The company, which is the only one in Australia to farm scallops, supplies the Flower Drum restaurant in Melbourne. Contact: Phillip Lamb Tel: +61 3 6257-3614 or email [Plamb@springbayseafoods.com.au](mailto:Plamb@springbayseafoods.com.au)

- **Tasmanian Abalone Farm, Swansea** - Tasmania supplies a quarter of the world's abalone, much of which is gathered in the wild. Farming both blacklip and greenlip abalone, most of this product is frozen or canned for the Asia market. However, a successful aquaculture industry is emerging in cocktail-sized abalone. Abalone is also harvested in Africa, Chile and California. Tel: +61 3 6257-8403

## TASMANIA WINES

### Industry overview

- According to the Vineyards Association of Tasmania (VAT), the State's wine industry is maturing nicely.
- The State has 143 vineyards, totaling more than 1400 acres.
- Along with winery infrastructure, this represents a capital investment of more than \$US37m and an employment base of about 400 people.
- Tasmania produces about 0.5% of Australia's wine (as a context, Australia produces about 3% of the world's wine) but is recognized as a producer of premium and ultra-premium wines for domestic and export markets. It is expected to double the planted area of vines in the next five years.

The long growing season and relatively dry ripening period means that Tasmania is well suited for Sparkling wines, aromatics (Riesling, Pinot Gris, Gewurztraminer), Sauvignon Blanc (more like the NZ style), and Pinot Noir. The 2002 vintage achieved nine gold medals in a lineup of 60 wines at the Tasmanian Wines Show (judged by James Halliday, Huon Hooke, both respected Australian wine writers, and Larry McKenna, Pinot expert from NZ).

Starting with the release of the first vintage of Jansz in 1989, Tasmania rapidly became known for the quality of fruit for the production of sparkling wine. The State provides the fruit for five of Australia's top 10 sparkling wines, as well as its own products, such as the acclaimed Pirie brut.

### Vineyards and wineries

- **Pipers Brook Vineyard** in the Tamar region, is Tasmania's largest wine producer and exporter and a regular award-winner. It has attracted international acclaim for its sparkling *Pirie*, which one leading United Kingdom daily newspaper claimed was the best sparkling outside Champagne in France. Contact Michele Round, Tel: +61 3 6382-7527, Fax: +61 3 6382-7226, Email: [enquiries@pbv.com.au](mailto:enquiries@pbv.com.au) or [www.pbv.com.au](http://www.pbv.com.au).

## Tasmania Food & Wine/6

- **Moorilla Estate** - In the 1950s was a founding vineyard for the State's modern wine industry. Moorilla has a licensed restaurant specialising in its own popular wines, a formal Reception Centre and an US\$8 million private museum open to the public. It also has five-star chalets overlooking the River Derwent. Tel. +61 3 6249-2949; Fax: +61 3 6249-4093, Email: [wine@moorilla.com.au](mailto:wine@moorilla.com.au).

### Flying high

In mid-2002, Qantas Airways selected three Tasmanian pinot noirs for its first-class and international wine list. The wines were from the 2001 Pipers Brook Vineyard vintage and the much-vaunted 2000 vintage for Wellington and Panaroma vineyards. The pinots were made by Andrew Pirie, Andrew Hood and Michael Vishacki respectively.

### Wine tours

- **Coal River Valley Wine Tours** – Operated by Gavin Shaw in the south, the tours cover many of the boutique vineyards located in the Coal River Valley and around the historic township of Richmond. The operator is also happy to run tours in the Huon Valley and D'Entrecasteaux Channel wine regions, south of Hobart. Cell: +61 500 505 115 or Email: [crvwinetour@bigpond.com](mailto:crvwinetour@bigpond.com).
- **Tiger Wilderness Tours** - Providing tours in the north of small and large Tamar Valley and Pipers Brook wineries, guests get a 'bus driver's wine tasting lesson' en route and vineyard stopovers include a walk and a talk among the vines. Nearby scenic lookouts and forest trails add interest. Tel: Lee Freestone +61 3 6394-3212 or for more information visit [www.tigerwilderness.com.au](http://www.tigerwilderness.com.au).

## BEER AND PURE WATER

- **Beer - J Boag and Sons** claims its premium beer is the "most awarded beer in Australia's brewing history". The brewer, based in Launceston, has a tradition of more than 100 years of brewing and its premium lager got the nation's seal of approval with a grand champion award at the Australian International Beer Awards. For the full list of successes, see Awards section below. Contact Marketing Manager Lyndon Adams on Tel: +61 3 6230-9111 or email [ladams@boags.com.au](mailto:ladams@boags.com.au).
- **Beer – Cascade Brewery** has lifted the bar in the world of beer, with the launch in April 2002 of First Harvest Ale opening up the new brewing category of "super premium". It is made from fresh hops from the first day of harvest, hand-stripped straight from the vine and pure water from tasmania's wilderness for brewing. The brewery is Australia's oldest and is located five minutes from Hobart's centre, with Mt Wellington behind it. Built in the early 1830s, the brewery has a magnificent freestone Georgian façade. Contact Marketing Manager Richard Gerathy on Tel: +61 3 6221-8300.

- **Pure water – Cloud juice** is a King Island company that produces a “designer” water sold in retail outlets around Australia and internationally, including the chic water bar of the Parisian outlet, Colette and was also featured in French *Vogue* magazine in early 2002. Laboratory analysis has established that King Island Cloud Juice has a mineral content that is 400 times purer than World Health Organisation standards require for drinking water. It is stocked in Sydney at Simon Johnson, Five Start Gourmet Foods and Jones the Grocer, in Melbourne at Foodchain. Contact owner Duncan McFie Cell: +61 428 621 761 or Email: [cloud.juice@telstra.com](mailto:cloud.juice@telstra.com).
- **Cape Grim Water Company** sources its water from the rain falling on Tasmania’s northwest tip – near the international air testing station at Cape Grim. The air coming across this area is believed to be the cleanest in the world and is used as the baseline against which the rest of the world’s pollution levels are measured. According to the company, the average city air purity ranges between 10,000 and 300,000 particles/cubic metre, but the water gathered by them at Cape Grim is collected when the air purity is between zero and 600 particles per cubic metre. Cape Grim water is served by Qantas Airways to its business class clients. [www.capegrim.com.au](http://www.capegrim.com.au)
- **Spring water and ice – Eski Ice Pty Ltd** produces Diamond Still Spring Water and Diamond Ice disposable ice trays using natural spring water from clouds formed in the path of the Roaring Forties. Water is gathered from a pristine Tasmanian Highlands natural spring in the Great Western Tiers. Proprietor and self-made man, John Gall, is passionate about the water – “Tasmania is one of the last great catchments for natural, pure water that you can drink straight out of the Earth”. His business was one of the first in Australia to produce party ice. Tel: John Gall on +61 3 6234-5577, Email: [info@eski-ice.com.au](mailto:info@eski-ice.com.au) or [www.eski-ice.com.au](http://www.eski-ice.com.au).

## PROVIDORES

- **The Mill Providore and Gallery, Ritchies Mill, Launceston.** Owners Alice McCord and Paul Bradbury opened The Mill Providore and Gallery in May 2002. Their vision is to provide customers with access to quality specialist foods from Australia and overseas. They offer the best in French and Tasmanian cheeses, small goods and olive oils, along with top quality culinary equipment.

Their latest addition is a handmade chocolate cupboard featuring mouth-watering morsels from Tasmania, Melbourne and Sydney. Calstock owner and chef, Remi Bancal, sends in his traditional terrines and rillettes to town from Deloraine. The Gallery also specialises in Tasmanian and interstate quality crafts. Ritchies Mill was Launceston’s original flourmill and houses The Mill Gallery, Providore Shop and Stillwater Restaurant. Tel: +61 3 6331-0777; Fax: +61 3 6331-1088; Email: [info@themill.net.au](mailto:info@themill.net.au) or [www.themill.net.au](http://www.themill.net.au)

## Tasmania Food & Wine/7

- **Wursthaus** - As the name implies this delicatessen, just off Salamanca Place in Montpelier Retreat, is a favorite among many Hobartians offering the best in Tasmania – featuring island gourmet small goods, wine and ready-to-cook meals. Tel: +61 3 6228-2612.

## EATING OUT

### *Hobart*

- **Lebrina** - 55 Main Rd New Town, Hobart Tel: +61 3 6228-7775. Meals are lovingly prepared by chef Scott Minervini, who follows the Slow Food philosophy of food preparation and dining at this restaurant located in an elegant 1840s colonial home.
- **Kelleys** - 5 Knopwood St Battery Point, Hobart, Tel: +61 3 6224-7225. Enjoy the atmosphere of the historic cottage in the village area of Battery Point where a mainly seafood menu, prepared with great skill by the Kelley brothers. Ask to try *Accidental Occy* – the most tender treatment of octopus you will ever taste.
- **Mures Fish Centre**, Constitution Dock, Hobart. Head upstairs for restaurant dining and downstairs for café-style fish and chips, and Orizuru - a sushi bar. Tel: +61 3 6231-2121.
- **Fish Frenzy**, Elizabeth Street Pier, Hobart. Try this trendy
- eating place for fish and chips – served in butcher’s paper cones. There are good batters to choose from and tasty selection of fish curries, fish cakes and Asian flavored dishes. Tel. +61 3 6231-2134.
- **T42 Bar and Restaurant**. This is one great spot to meet for glass of wine and their fish and chips aren’t bad either. Tel: +61 3 6224-7742
- **Jackman and McRoss Bakery and Cafe**, cnr Kelly Street & Hampden Rd, Battery Point. A popular bakery in Hobart’s historic village suburb of Battery Point. Guests can eat in or take out savory and sweet pastries, croissants, breads and amazing pies. Run by Chris Jackman, Justin McRoss and Merida McRoss. Tel. +61 3 6223-3186.
- **Meadowbank Estate** is on the Southern Wine Route and 15 minutes from the centre of Hobart, en route to the historic Richmond village. The restaurant and upstairs Tower Art Gallery have stunning rural and water views. Popular master chef, Graeme Phillips, presents a menu featuring fresh local produce, particularly seafood and game, accompanied by Meadowbank’s own wines, such as the medal-winning Grace Elizabeth Chardonnay and the Henry James Pinot Noir. Contact David Paynter, Business and Marketing Director Tel: +61 3 6248-4484, Fax: +61 3 6248-4485 or Email: [office@meadowbankwines.com.au](mailto:office@meadowbankwines.com.au).

- **Stucki's Farm House** is located in the Coal River Valley, north west of Hobart. Restaurateurs Christian and Geraldine Stucki run the Mediterranean-style farmhouse restaurant overlooking the vineyards and a relatively new olive grove. Chris is a specialist in game meats and his venison is superb. They are open Thursday through Sunday. Tel: +61 3 6268-0299.
- **Cumquat on Criterion** has some of the best coffee around and a tempting, reasonably-priced menu. Fantastic for an early breakfast and popular for lunch. 10 Criterion St, Hobart. Tel +61 3 6234-5858.
- **Machine Laundry Café**, in lively Salamanca Square, offers a unique blend of facilities. Enjoy an all-day breakfast or an interesting lunch while watching your laundry dry. The café attracts an eclectic crowd. Look out for the café's saucy postcards. Proprietor Robyn Brake, Tel: +61 3 6224-9922.
- **Retro Café** has been a Hobart institution for more than 10 years, preparing delightful food in a tiny kitchen. On any given day you'll find an interesting mix of clientele - politicians sitting alongside environmental protestors; locals chatting with international visitors; mums with prams. 31-35 Salamanca Place, Tel: +61 3 6223-3073.

### *Launceston*

- **Fee & Me** - Winner of the 2000 and the 2001 American Express award for Best Restaurant in Australia. Fine dining, showcasing contemporary Tasmanian produce and an excellent wine list. 190 Charles St Launceston, Tel: +61 3 6331-3195
- **Daniel Alps at Strathlynn**, overlooking the Tamar River. Luncheon restaurant and wine centre, cellar door tastings and sales. Tel: +61 3 6330-2388.
- **Stillwater Restaurant** at Ritchie's Mill in 2002 was named Australia's top restaurant, in a tight finish with Tetsuya's in Sydney. The Renault *Enroute* magazine reported that Stillwater's superb list of Tasmanian wines gave it the edge over its Sydney rival. Stillwater is located on the banks of the Tamar River. During the day it's a casual café; at night a wonderful fine dining experience of Aussie modern cuisine created by master chef, Don Cameron. The setting is crisp and clean but the memories of the old flourmill linger in the heavy oak beams. Tel: +61 3 6331-4153; Fax +61 3 6331-2325; Email: Ripple@microtech.com.au.

### *Regional*

- **Kabuki by the Sea** perches on sea cliffs overlooking Great Oyster Bay and the Hazards Range, near Swansea on the east coast. It features Tasmanian fare with a Japanese flair – and there's accommodation for those who want to make a full night of it. Tel: +61 3 6257-8588.

## Tasmania Food & Wine/8

- **Arcoona** – Award-winning and beautifully restored heritage house, Arcoona, is now a B&B and function centre complete with restaurant set in extensive landscaped grounds. Try your hand in the original billiards room. Contact proprietors Patrick and Olwen Waters, East Barrack St Deloraine, on Tel: +61 3 6362-3228 or Email [arcoona@vision.net.au](mailto:arcoona@vision.net.au). [www.arcoona.com](http://www.arcoona.com)
- **Calstock Guest House, Deloraine.** This is a stunning Georgian home, originally built in 1831, has been restored to the highest standards. It is set on 200 acres just out side Deloraine. Managed by Ginette and Remi Bancal (formerly of the Banc restaurant in Sydney), Calstock menus feature the freshest local organic ingredients. Tel: +61 3 6362- 2642; Email: [calstock@looksmart.com.au](mailto:calstock@looksmart.com.au); or [www.calstock.net](http://www.calstock.net).
- **Franklin Manor** is a boutique hotel providing an oasis of dining excellence and charm on the edge of the wilderness. Located in a hillside historic home at Strahan, close to the Tasmanian World Heritage Area and overlooking the vast waters of Macquarie Harbour, it has one of Tasmania's finest wine cellars and features the island's gourmet produce. In 2003 Meyjitte Boughenout and his wife Debbie took over the restaurant at Franklin Manor.

Meyjitte began studying French cuisine in France and has worked in Restaurant Du Pere Bise, Restaurant George Blanc, Restaurant Pic Valence and Restaurant Pierre Gagnaire in Paris. At the age of 25 he attained his first Executive Chef position at a Belgian 2-star restaurant, Restaurant Scholteshof. Meyjitte was awarded his two-Michelen stars during this time and his grade jumped from 16 to 19.5 in the prestigious Gault & Millau Guide. In Australia Meyjitte worked at The Ritz-Carlton, Merrony's and Claudines. The Esplanade, Strahan, Tel. +61 3 6471-7311, Email: [franklinmanor@bigpond.com.au](mailto:franklinmanor@bigpond.com.au).

[www.franklinmanor.com.au](http://www.franklinmanor.com.au)

## ORGANIC SUPPLIERS

- **Anchor Farm** – This 145 acre family venture run by Terrence Rattray, grows more than 300 tons of specialist organic potatoes a year alongside forests at Pyengana in north-east Tasmania. The spuds smell of warm summer days and cool nights and include the famed Tasmanian pink eye, as well as Dutch cream and the pink-fleshed Viking – sold in New South Wales and Victoria via distributors. Contact Terrence on Tel. +61 3 6373-6270 or Cell: +61 417 520 650 or [www.anchororganics.com.au](http://www.anchororganics.com.au).
- **Elgaar Dairy Farm near Deloraine** has milk from Jersey cows with cream that sits proudly in the mouth of each old-fashioned glass milk bottle. They also make wonderful cheeses, cream and yoghurts, as well as growing organic oats. The 588 acre property won the major national prize at the inaugural Organic Industry Awards for Excellence, in September 2001: Best Organic Producer More Than Five Years Certified. Contact Joe and Antonia Gretschrann Tel: +61 3 6368-1227.

- **Field Fresh Tasmania** - is conducting a world-leading trial in broadacre organic farming, starting with organic carrots. Trials are under way on a 24 acre property at Forth, in Tasmania's north west, with two 70 tonne crops harvested so far. Broad beans, sugar peas, onions and shallots were grown in the 2001 season. Jason Dennis, New Products Manager, on Tel: +61 3 6428-3555, Email: [info@fieldfresh.com.au](mailto:info@fieldfresh.com.au), [www.fieldfresh.com.au](http://www.fieldfresh.com.au).
- **Organic herbal teas** are processed in a "hand-crafted approach" by passionate herb-growers, Martin and Ann Joyce and their business partner, Greg Whitten, on their respective Grove and Allens Rivulet properties, south of Hobart. The minimalist processing for Bronzewing Herbal Teas and Dried Botanicals ensures that almost 30 varieties, including Tasmanian Mountain Pepper, as well as a range of popular blends, reach the pot in a state of quality similar to the fresh plant. Greg's 'how-to' book is considered the Bible for small-scale herb producers. Bronzewing teas, in their eco-friendly packaging, are distributed widely in Tasmania and also to the Victorian and New South Wales retail and café markets. Contact Martin Joyce on Tel/Fax: +613 6266-4308 or Email: [bronzewing@primus.com.au](mailto:bronzewing@primus.com.au).
- **Roland Meats** – Offering certified organic meatworks since mid-2000, Roland Meats produces organic beef for the domestic market and likely to establish an export trade to Japan in the foreseeable future. Contact Stephen Febey on Tel: +61 3 6491-2230.

## MARKETS

- **The Salamanca Market, Hobart**, is held every Saturday, where the hip meets the homespun, with bands, buskers and more than 300 stalls spilling across three city blocks in the historic waterfront area, along a row of Georgian sandstone warehouses recycled as artist studios, galleries, cafes and restaurants. Browse the rows of organic veggies, stone fruit, berries in season, fresh flowers, handmade jewellery, clothes, skincare products and candles; innovative design in Tasmanian art and craft – including ceramics, glass, local timbers and toys - bric a brac and books. Contact Hobart City Council Tel. +61 3 6238-2843.

## AWARDS

### *Wine*

#### *United Kingdom wine writer award 2000*

Pipers Brook Vineyard's flagship sparkling wine, *Pirie*, was acknowledged in July 2000 by a major UK daily newspaper as the best sparkling wine made outside Champagne in France.

*The Daily Mail* wine-writer, Matthew Jukes, also described the 1996 *Pirie* as "stunning". The sparkling wine was named Wine of the Week by the newspaper.

Pipers Brook Vineyard exported 15% of its 1995 and 1996 vintage *Pirie* to the UK, with the remainder going to the US, Japan, Fiji, Indonesia and Sweden.

#### *2001 International wine and Spirit Competition in London*

Domaine A Stoney Vineyard, located in the Coal River Valley about 15 minutes drive north of Hobart, won medals in the 2001 International Wine and Spirit Competition in London as follows –

- Domaine A Cabernet Sauvignon 1998 - Silver
- Domaine A Pinot Noir 1999 - Bronze. This was the highest award for the vintage, from Australia.
- Stoney Vineyard Cabernet Sauvignon 1999 - Bronze.

Only one medal per place is awarded. These were the only Tasmanian wines to win medals. Most other competitors were big wine companies from countries like Australia, Canada, France, Germany, Japan, Argentina.

The wins maintain owner Peter Althaus' record of receiving a medal for every wine he has ever entered in this competition. In 1997 at the same show the vineyard won all three medals in the Cabernet Sauvignon class: Stoney Vineyard Cabernet Sauvignon 1994 (**won gold in 1997**); Domainc A Cabernet Sauvignon 1994 (**silver in 1997**); Stoney Vineyard Cabernet Sauvignon 1994 (**bronze in 1997**). Other significant awards at the London competition were: Domaine A Cabernet Sauvignon 1997 (silver in 2000); Domaine A Pinot Noir 1998 (bronze in 2000).

Peter Althaus, a former general manager with IBM in Zurich, says the competition is one of the oldest in Europe, is known as the best in the world and judging, by a panel, is rigorous. They particularly look for "wine fragrance and aroma".

Peter on Domaine A Stoney : "Our wines are more comparable to Northern European wines than Australian ones because of the climatic conditions locally. Our wines appeal to those countries educated on French wine".

“One of the advantages of smaller producers is that you can pay attention to what you’re doing and perform well,” Peter says. He only exhibits in international wine shows because of the nature of his wine.

In 2000, a Domaine A Pinot Noir won gold at the Winpac Wine Show in Hong Kong, and other wines won a silver and a bronze.

Domaine A Stoney Vineyard has distributors in London (Anthony Foster at Foster Bonhote) and in Zurich and works with importers in Connecticut US, the People’s Republic of China, Hong Kong, Singapore and Japan.

The vineyard exports 5000-6000 cases a year (approx. 60,000 bottles). The wine is produced from 11 hectares of vines in the Coal River Valley.

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North Americans interested in receiving a FREE Tasmania Holiday Planner before departing on an unforgettable adventure should email [tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net).

For additional information on travel to Tasmania, visit [www.discovertasmania.com](http://www.discovertasmania.com).



# Tasmania

Discover Australia's natural state  
Tourism Tasmania

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## TASMANIA: THE HEART OF AUSTRALIA'S HISTORY AND HERITAGE

Aboriginal tribes inhabited Tasmania for more than 25,000 years before the first European ships sailed south of the 40<sup>th</sup> parallel. The original inhabitants arrived across a land bridge from mainland Australia before the last Ice Age and became islanders when the glaciers melted and the sea rose to form Bass Strait.

The island was first sighted by Europeans in 1642 and named Van Diemen's Land by the Dutch explorer, Abel Tasman. In 1803 it was settled by the British as a penal colony. Fifty years later, when convict transportation stopped, it was renamed Tasmania.

A rich variety of architecture can be found throughout the island - Georgian, Regency, Federation, Victorian and Italianate 'wedding cake' styles. Colonial accommodation is a Tasmanian speciality, with many fine old cottages, houses and historic public buildings restored and refurbished to provide visitors with a unique accommodation experience.

In Hobart you can stroll among the beautiful Georgian warehouses of Salamanca Place, once home to a thriving whaling industry and now filled with art galleries, craft shops, cafes and restaurants. In nearby Battery Point, tiny 19<sup>th</sup> Century cottages stand alongside grand mansions and other wonderful examples of colonial architecture.

-over-

Travel the Heritage Highway from Launceston in the north to Hobart in the south and follow in the footsteps of pioneers such as the bushranger Martin Cash and adventurers like John Batman, who then went off to establish Melbourne on the mainland. Journey through rich, rolling countryside and a chain of charming 19<sup>th</sup> Century villages.

**[www.heritagehighway.com.au](http://www.heritagehighway.com.au)**

Evandale in the north, settled in 1816, is one of Australia's most beautifully preserved townships. The nearby Woolmers Estate (also settled in 1816) is another major visitor attraction, hosting one of the country's most important collections of colonial art works, books, furniture and farming memorabilia.

In the south, the Port Arthur Historic Site offers a fascinating glimpse into Tasmania's convict past. About 12,500 British and Irish convicts passed through the settlement between 1830 and 1877 and, today, visitors can stroll among the ruins of the buildings where they lived and worked. Also take a cruise to the nearby Isle of the Dead where 1,700 convicts, soldiers and settlers were buried.

**[www.portarthur.org.au](http://www.portarthur.org.au)**

Aboriginal heritage in Tasmania is less defined. Cave and rock carvings were found in the remote south-west and others are still being uncovered in the north-west and wilderness areas and, at Risdon Cove near Hobart, traces of Aboriginal inhabitants lie scattered among the artefacts of the first official European settlement.

The Tasmanian Museum and Art Gallery in Hobart provides a thorough background to Aboriginal culture, convict history and whaling. The Hobart-based State Library also houses several outstanding collections, including examples of early colonial paintings, books, furniture

Tasmania History/2

and ceramics. In Launceston, a visit to the Queen Victoria Museum and Art Gallery provides a wonderful opportunity to view one of the largest and most important collections of early colonial art in Australia.

[www.tmag.tas.gov.au](http://www.tmag.tas.gov.au)

North Americans who are interested in receiving a FREE Tasmania Holiday Planner to learn more about Tasmania's history, can email [tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net). For additional information on travel to Tasmania, visit [www.discovertasmania.com](http://www.discovertasmania.com) or contact your travel planner to book your vacation.

###



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## TASMANIA'S TALENTED ARTISANS SHINE

### Tasmania's Natural Scenic Beauty Inspires More Than Just Awe!

Off the southern coast of mainland Australia awaits Tasmania, an island close in size to West Virginia. Boasting the purest air and water in the world, Tasmania is recognized as a haven for outdoor enthusiasts and food and wine connoisseurs. The state's natural beauty and holistic lifestyle also attract a talented community of artisans who find inspiration in the island's sea-washed light and wild landscapes.

American photographer Arthur Rosenfeld said of Tasmania's natural allure: "There are grander landscapes and broader heavens, but nowhere have I seen such breathtaking contrasts arise so naturally from the dialogue between mountain and forest, clarity and cloud, sun and moon. A person can disappear in beauty like this."

Today, Tasmanian artists are eager to share their work with the world, exhibiting overseas and welcoming visitors to their homeland. Personable folks who often staff their own studios and retail shops, Tasmanian artisans are eager to discuss their craft. Examples of fine Tasmanian craft studios that welcome visitors include:

**GLASS:** Tasmanian glass is best viewed at **Richard Clement's** studio in Franklin, where he has lived since 1975. His workshop and showroom, featuring a 17' high stained glass window by Tasmanian artist Tom Samek, is situated on 14 acres of land overlooking the Huon River. Drawing inspiration from these surroundings, Clement creates his exquisite small bottles with assistance from his apprentice -- his daughter Jemma.

-over-

His perfection of this craft has lead numerous private and public collectors including the American Craft Museum in NYC to seek out and purchase Clement's work.

**Telephone: + 61 3 6266-3222**

**JEWELER:** Artist jeweler **Phill Mason** turned down a jewelry apprenticeship at age fifteen to pursue other interests, but was drawn back to the craft in his thirties. Today, it's the "life experience" he gained that ignites the spark in his design. **Mason** is adamant that if he had accepted the apprenticeship at a young age, he might never have become the master diamond setter he is today. Having received 20 awards for his cutting edge, yet classically inspired pieces, Mason's studio is now a popular stop for travelers wandering through Salamanca Place in Hobart.

**Telephone: +61 3 6223-3412**

**KALEIDOSCOPIES:** Using native timbers, the **Tasmanian Kaleidoscope Factory** is renown for creating amazing designs of color. Established in 1989 by Strato Anagnostis, the factory at Bream Creek creates imaginative works of art that are sought after by dignitaries including Pope John Paul II, the Dalai Lama and the Sultan of Oman. A public studio-showroom just 45 minutes east of Hobart, allows visitors to marvel at these remarkable kaleidoscopes while making a purchase to treasure for years to come.

**[www.view.com.au/strato](http://www.view.com.au/strato)**

**PAINTERS:** Unlike a number of painters who have relocated to Tasmania for the opportunity to paint the breathtaking landscapes found on the island, **Philip Wolfhagen** was born on Tasmania in 1963. Today his landscapes with oil and wax on canvas have brought him fame and commissions from around Australia. The **Dick Bett Gallery** in Hobart is the best bet for eyeing his work up-close.

**Telephone: +61 3 6223-4324**

The work of master watercolorist **Nigel Lazenby** is said to embody the very soul of the Tasmanian landscape. To view his distinctive watercolor works, visitors can visit his **Sisters Beach Studio Gallery** at Sisters Beach.

**Telephone: +61 3 6445-1428**

**POTTERY:** At **Woodfired Pottery**, a 30-minute drive from Hobart, a turn-of-the-century style barn has been converted into a pottery workshop. Surrounded by beautiful gardens and a magnificent rural vista, this unique southwest Tasmanian experience encourages visitors to watch and listen as the resident potter demonstrates and explains traditional pottery making and firing technique. The gallery features exclusively wood-fired ash and flame colors of southwestern Tasmania which are distinctive on each hand-made piece.

**Telephone: +61 3 6266-6311**

Tasmania Artisans/2

**WEAVING: Jenny Turner** started weaving in the mid-1970s at the Tasmanian Government Schoheron Textile Center. Using traditional Japanese weaving techniques, she produces large-scale weavings as hangings. In addition, she weaves elegant scarves and shawls using Tasmanian wool and natural dyes that reflect her observations of Tasmania's natural environment. Her work can be purchased through Handmark Gallery at Salamanca Place in Hobart.

**Telephone: +61 3 6227-9002**

**Lamont Weaving Studio** in Derwent Valley Central Highlands continually operates three looms to weave some of the world's best garments, rugs, scarves, hats, and stoles from hand dyed yarns. Visitors are routinely surprised to learn that the Tasmanian Tartan was designed at Lamont Weaving Studio. Telephone: 011 61 3 6259 5698. **Tasmanian Wool Centre** in Ross is renown for high-quality wool garments and craft work. Through guided tours, the center relays the story of the wool industry in town and brings visitors to the work spaces of talented artisans.

**Telephone: +61 3 6831-5466**

**WOOD WORKERS: Peter Adams** earned a degree in history at Harvard University before realizing that he wanted to work with his hands and be connected to nature. He spent two years in Korea with the US Peace Corps, studied cabinet making in Alaska and received his Masters Degree in North Carolina before moving to Tasmania. His superb wood working techniques utilize Tasmanian forest timbers and beach stones and his handmade benches are sold throughout the world. From his studio at Roaring Beach on the Tasman Peninsula, he sees his art as healing vehicles that put people in touch with nature.

**Telephone: + 61 3 6250-1001**

**Toby Muir-Wilson** is another talented wood worker, who works to client commissions designing and making individual pieces of furniture from spectacular pieces of Tasmanian timber. Trained at the John Makepeace School for Craftsmen in Wood and the highly respected Parnham College in England, he creates handmade furniture with themes that include planes with structural inlays, composite structures of different colored timbers and color variations in structural joints. His work can be seen at the Stanley Artworks Studio Gallery.

**Telephone: +61 3 6458-2000**

Visitors can also view resident wood turners and artists at **Strahan Woodworks**, linked to Morrison's Huon Pine Sawmill, as they craft kitchenware and collectibles.

**Telephone: + 61 3 6471-7244**

Numerous open-air markets around Tasmania display local crafts that make perfect mementos of a Tasmanian vacation. Visitors need only stroll down Salamanca Place in Hobart, through Launceston or along the streets of Richmond, Evandale, Hamilton, Stanley or Strahan to find quality examples.

North Americans who are interested in receiving a FREE Tasmania Holiday Planner to learn more about Tasmania's artisans, can email [tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net). For additional information on travel to Tasmania, visit [www.discovertasmania.com](http://www.discovertasmania.com) or contact your travel planner to book your vacation.

### **Sampling of Artisan Festivals In Tasmania**

#### ***Hobart***

**Every Saturday  
Year Round**

#### **Salamanca Market at Salamanca Place**

Tasmania's famous weekly Saturday market in historic Salamanca Place with more than 400 stalls offering everything from art and crafts to fresh fruit and vegetables. 8:30am to 3pm every Saturday.

**Telephone: +61 3 6238-2843**

#### ***Deloraine***

**Oct 29 – Nov 1 2004**

#### **Tasmanian Craft Fair**

Australia's largest working craft fair with more than 200 of Tasmania's finest crafts people displaying their work at more than 11 venues.

**[www.tascraftfair.com.au](http://www.tascraftfair.com.au)**

**Telephone: +61 3 6393-1831**

###



# Tasmania

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## **FOR A WALK ON THE WILD SIDE, STEP INTO THE GREAT TASMANIAN OUTDOORS**

**Hobart, Tasmania, Australia:** Off the southern coast of mainland Australia awaits the temperate island of Tasmania, boasting dramatic coastlines, rugged mountains, pristine forests and some of the best walking trails on planet Earth! With the early winter breezes blowing in North America, eyes turn Down Under for the November kick-off of the "walking season." Home to the purest air and water in the world, Tasmania is recognized as a haven for environmentally friendly travelers and those who yearn to explore the great outdoors.

Today's health-conscious travelers prefer getting out of their car and witnessing Mother Nature's handiwork up-close. And in Tasmania, designated walking trails allow travelers to safely access regions of wilderness that are otherwise inaccessible, with minimal disturbance to the natural vegetation and wildlife. Thanks to a progressive trail development program, visitors encounter a wealth of groomed trails ranging from easy to challenging.

A variety of organized walking holidays and marked, unguided trails for independent walkers with various levels of endurance ensure that travelers to Tasmania won't miss out on the great outdoors. So slip on your hiking boots and put your best foot forward.

### **GUIDED OVERNIGHT WALKS FOR THE ADVENTUROUS**

**BAY OF FIRES WALKING TOUR:** This four-day experience on the island's magnificent northeast wilderness coastline known as Bay of Fires leads trekkers past stunning vistas to white sand beaches and woodland areas.

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From November through May, small groups of walkers navigate Mt. William National Park under the watchful eyes of experienced Tasmanian guides. These trail guides are adept at introducing local aboriginal lore, flora and fauna – including echidnas, wallabies, wombats, Tasmanian devils and the largest population of grey kangaroos on the island. Covering just over 14 miles in the first two days, walkers kick back and relax on day three – kayaking, snorkeling or swimming the crystal clear bay waters if they desire.

On evenings one and two, guests retreat to private double rooms at Forester Beach Camp (a seasonal rustic beach camp), and to Bay of Fires Lodge on night three, a retreat designed by architect Ken Latona. Set high on a hilltop, Bay of Fires Lodge is the only permanent building permitted in this wilderness paradise. It's discreetly hidden among the natural landscape, and relies on environmentally sustainable resources – solar energy and roof water collection. The entire tour provides a true encounter with the Tasmania's great outdoors.

**[www.bayoffires.com.au](http://www.bayoffires.com.au)**

**CRADLE MOUNTAIN HUTS:** Nestled in the heart of Tasmania, the Overland Track through Cradle Mountain Lake St. Clair National Park is one of Australia's finest walks. Traversing 38 miles, the Overland Track leads visitors through Tasmania's highest peaks with magnificent cliffside views of glacial lakes and waterfalls. From November to May, a six-day journey with Cradle Mountain Huts -- owners of the only private huts permitted along the Overland Track -- ensures that a visit to one of the globe's last remaining temperate wilderness areas is one to remember. Guides direct small groups of like-minded walkers past breathtaking views of Dove and Crater lakes, the Mersey River, and D'Alton and Harnett Falls. While the walk is structured, there is always ample time to break for scenery, tea, or quality conversation. Eco-friendly trekkers will be pleased to find that each Cradle Mountain Huts is designed to be ecologically sustainable, to ensure that the fragile environment will be preserved for generations to come.

**[www.cradlehuts.com.au](http://www.cradlehuts.com.au)**

### GREAT SHORT WALKS FOR DAY TREKKERS

**RUSSELL FALLS:** One of Tasmania's most treasured natural retreats on the southern part of the island, Russell Falls can be reached by a very easy track suitable for some wheelchair users and those with strollers. A mere 20-minute circuit, the trail is certain to please those with minimal time to explore. Minimal park entrance fee applies. Day pass costs about US\$5 per car.

**MEANDER FALLS:** A full-day walk leading trekkers away from the more populous areas into the Tasmanian wilderness, this 4.5-6 hour return trip is moderate in difficulty. The well-marked paths allow walkers to safely venture out into protected north wilderness areas. No fee charged.

**WINEGLASS BAY LOOKOUT TO WINEGLASS BAY:** Visitors attempting the .8 mile uphill climb and conquering more than 600 rough hewn bush steps will encounter a stunning panorama far above the breathtaking white sandy beach and crystal clear waters of Wineglass Bay. It's this amazing natural beauty that lures many, making the Wineglass Bay Lookout a highly sought after walk. The 1-1.5 hour return hike eventually leads down to sea level, where many wade in the shallow ocean waters or take an afternoon swim. Minimal park entrance fee applies. Day pass costs about US\$7 per car.

### A WALK THAT RISES TO DISTINCTION

**TAHUNE FOREST AIRWALK:** With the grand opening of Tahune Forest Airwalk in July 2001, Tasmania became one of the first destinations in the world to construct an anchored walkway in the treetops. Suspended by steel towers barely visible from the ground, this elevated walk rises up to 148 ft. in the air and extends for more than 1/3 mile, offering visitors a birds-eye view of old growth forests overlooking the Hartz Mountains. The uplifting experience even extends above the junction of the raging Huon and Picton rivers. The walk and associated visitors center showcase the lifecycle of the changing forest and demonstrate the use of Tasmanian timber from its historic purposes to modern practices. Just 90 minutes from Hobart, the Tahune Forest Airwalk is easily accessible and affordable. Admission fees are approximately: US\$4 per adult, US\$3 per child (under 12 years old) or US\$11 per family (two adults and unlimited children under 12 years old).

Trekking Tasmania/3

**FREE NEW LONELY PLANET MINI-GUIDE TO BACKPACKING TASMANIA**

Tourism Tasmania and Lonely Planet have teamed up to produce a new backpacking mini-guide to Tasmania. The 72-page guide showcases Tasmania's nature, heritage, adventure activities, food and wine, with color photographs and straightforward itinerary suggestions. Titled *Tasmania, Adventure Island*, the guide will be available free from backpacker hostels, travel agents, travel expos and Tasmania Travel Centers, as well as electronically at **[www.discovertasmania.com](http://www.discovertasmania.com)**

North Americans who are interested in receiving a FREE Tasmania Holiday Planner before departing on the adventure of a lifetime, can now email **[tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net)**. For additional information on travel to Tasmania, visit **[www.discovertasmania.com](http://www.discovertasmania.com)** or contact your travel planner to book your vacation.

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NOTE: All information was accurate at time of publication, but is subject to change. All fares are estimated in US dollars based on the press time exchange rate on December 21, 2003.  
\$AUD 1 = \$US 0.74



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## **GREAT PADDLING AWAITS IN EXOTIC TASMANIA:**

### **Adventurous Rafters and Kayakers Navigate the Waters of Paradise**

**Hobart, Tasmania, Australia:** Off the southern coast of mainland Australia awaits the temperate island of Tasmania, boasting dramatic coastlines, sparkling lakes, rambling rivers and some of the best paddling adventures on planet Earth! As skies turn gray in North America, those in the land Down Under pull on their life-vests, preparing for another summer of adventurous water sport. Home to the purest water in the world, Tasmania is recognized as a haven for enviro-friendly adventure travelers who enjoy kayaking and rafting.

### **RAFTING THE RAPIDS OF TASMANIA'S WILDERNESS RIVERS**

For the truly daring rafter, Mother Nature's finest handiwork is breathtaking to behold along the banks of the Franklin River. Cavernous gorges and overhanging cliffs pose a dramatic backdrop for rafters tumbling down the torrents past the towering trees of Tasmanian temperate rainforest. The descent down one of the world's last major wild rivers, demands strength, fitness and commitment. Touted as Australia's best outdoor adventure, paddlers on the Franklin are sure to feel the rush of adrenaline as they navigate the Great Ravine, with its cluster of awesome rapids. For those whose blood pressure rises at the thought of nine challenging days in a rubber float, a shorter four-day voyage on the lower Franklin offers a wonderful taste of wilderness rafting.

Travelers with only one day to spare, can head just outside Tasmania's capital city of Hobart and float gently down the Picton River into the Huon River. This day trip leads rafters through the Huon forest where trees measuring more than 300 feet tall have been found. Calm water rafting trips are also available on the Derwent, and North Esk rivers.

-over-

Rafting companies offering adventures in Tasmania include:

**Tasmanian Expeditions: 11-Day Franklin and Frenchman's Cap Adventure**

This 11-day expedition encompasses the upper mighty Franklin river (more challenging than the lower component) with its larger and more frequent rapids surging up through tremendous gorges. Hiking fans will love the ascent to Frenchman's Cap, showcasing views of Tasmania's great Southwest usually only visible by aircraft.

Fares: \$US 1621 per person. Price includes all accommodation, meals, ground transport, safety equipment, walking or rafting gear. A nine-day option is also available to raft the Franklin River only starting at US\$1369.

Reservations required: +61 3 6334-3477 or [www.tas-ex.com](http://www.tas-ex.com).

**Rafting Tasmania: Four-Day Franklin River Rafting Tour**

On this challenging four-day rafting expedition, experience a memorable blend of wilderness and adventure. Leaving Hobart by bus, guests are transferred to four-wheel drive before making the strenuous climb down to the 'Mighty Franklin'. Gorges, with their deep pools of dark water and surrounded by overhanging rainforest contrasts with the meandering lower reaches of the river with its pebble beaches and majestic forests. Rafters eventually meet up with the Gordon River and paddle the final few miles to Sir John's Falls. At the conclusion of the tour, rafters board the 60-foot yacht *Stormbreaker* and cruise across to Strahan on Tasmania's west coast for a transfer back to Hobart.

Fares: This four-day adventure is approximately US\$700 per person. Rates include experienced guides, camping/rafting equipment, first aid/safety equipment, all meals, transfers to and from Hobart and park entrance fees. Reservations required: +61 3 6239-1080 or visit [www.raftingtasmmania.com](http://www.raftingtasmmania.com)

**Rafting Tasmania: Day Trips On The Derwent or Picton Rivers**

Rafting Tasmania tours range from gentle flows through farmland to thundering whitewater – with all equipment supplied. Great itineraries include:

- **Derwent River:** A gentle trip, suitable for all ages. Glide past hop fields, willow trees, and farmland with the excitement provided by rapids at Broken and Railway bridges.
- **Picton River:** Moderate rapids alternate with stretches of mirror- calm water lined with myrtles, leatherwoods and Huon pines.

Fares: Per person full-day rafting from US\$85. Reservations required: +61 3 6239-1080 or visit [www.raftingtasmmania.com](http://www.raftingtasmmania.com)

Paddling Tasmania/2

### **KAYAKING WHERE THE PLATYPUS PLAY**

Bays, and estuaries of Tasmania are a kayaker's paradise. From sheltered waters to exposed crossings and off shore islands, the wealth of fresh water and sea kayaking options is surprising.

Outfitters throughout the island hire professional kayak guides who are happy to instruct novice paddlers in the art of water navigation and offer safety instructions, before leading them out on their water adventure. Be it a day trip around Hobart's docks or a multi-day expedition to Bathurst Harbour in the wild Southwest National Park, kayaking is the best way to get a duck's eye view of the Tasmanian sea and coastal scenery.

Wildlife spotting of dolphins and fairy penguins is quite common, while spotting platypus in fresh water is a challenge all its own.

#### **Freycinet Adventures: Three-Day Freycinet Kayak Adventure Tour**

This outfitter was the first to offer a sea kayak tour at Freycinet, one of the best ways to experience the essence of sea kayaking while discovering one of Tasmania's most magnificent coastal national parks. Paddling three to four hours each day, guests explore the tranquil Freycinet Peninsula and witness the beauty of the coastal wilderness. Overnights at secluded wilderness camps allow plenty of time to stretch your legs and explore by foot as well. Meals are generous, and feature the best in fresh local produce. Tours include transportation from Hobart, and no previous paddling experience is necessary.

Fares: US\$585 per person. For reservations or additional itineraries call: +61 3 6257-0500 or visit [www.adventurestasmania.com](http://www.adventurestasmania.com)

#### **Roaring 40's Ocean Kayaking: One and Two-Day Tours Galore**

For reservations to any of the Roaring 40's Ocean Kayaking Adventures described below call +61 3 6267-5006 or visit [www.roaring40skayaking.com.au](http://www.roaring40skayaking.com.au)

#### **D'Entrecasteaux Day Kayaking Tours**

If you're looking to escape Hobart, then it's time to explore the sheltered coves and waterways of Bruny Island and the D'Entrecasteux Channel. Departing from Kettering, all kayakers spend some time getting acquainted with the boats and related gear before venturing across the channel to Bruny Island. As you paddle south along the wooded shores keep a good lookout for fairy penguins, sea eagles, dolphins and seals before stopping for a BBQ lunch on a secluded island. When the afternoon sea breeze beckons, surf the small waves back to Kettering, visiting an Atlantic salmon farm on the way. Using modern single and double sea kayaks, the D'Entrecasteux Channel area is ideal for first time kayakers.

Fares: US\$96 per person. Price includes return transport from Hobart, BBQ Lunch, refreshments & snacks, all equipment needed for kayaking including paddling jackets, neoprene booties and dry bags.

### **Three-Day South West Sea Kayaking Exploration Tour**

Short on time, but still looking for a True Wilderness Sea Kayaking adventure? With only two days available, Roaring 40's Ocean Kayaking can help visitors explore the remotest region in Tassie. After flying into the heart of the South West, paddlers set out for Bathurst Harbour, visit the untouched Celery Top Islands for lunch before paddling the "narrows" to get to the campsite. Day two is spent exploring the foothills of Mt. Rugby and neighboring inlets before heading back to Melaleuca for the return flight to Hobart.

Fares: US\$876 per person. Price includes scenic flight, all kayaking equipment, camping equipment (except sleeping bags and mats) and food.

### **Wilderness on Water in South West Tasmania, Seven-Day Sea Kayaking Expedition**

In the heart of Tasmania's South West World Heritage Wilderness lies a magnificent waterway, backed by rugged mountains and sweeping button grass plains -- Australia's ultimate sea kayaking destination, Port Davey and Bathurst Harbour! In "Feathercraft" Sea Kayaks – the type used by paddling expeditions in the frozen Arctic – visitors journey through an ancient, untouched remnant of old Gondwanaland.

Fares: US\$1383 per person for seven-day trip. Price includes transfers from Hobart Airport or Hotels to Kettering, accommodation for 1 night at the Oyster Cove Inn, Kettering, flights into and out of the South West, 6/8 days Sea Kayaking in South West Tasmania and all camp meals.

### **Blackaby's Sea Kayaks**

For reservations to either of Blackaby's Sea Kayaks's tours described below call +61 3 6267-1508 or visit [www.blackabyseakayaks.com.au](http://www.blackabyseakayaks.com.au)

### **Hobart Sunset Paddle**

Hobart waterfront sunset sea kayaking is a great way to spend the evening, get a taste of sea kayaking and have a meal, fish and chips or wood-fired pizza, by kayak! Trips run on an as needed basis. Fares: US\$32 per person. Price includes equipment rental.

### **Port Arthur & Tasman Peninsula Three-Day B&B Sea Kayaking Getaway**

Experience the scenic wonders and convict history of the Tasman Peninsula and Port Arthur on a three-day gourmet paddling getaway. Explore beautifully weathered sandstone cliff formations and paddle into the depths of an 18-meter sea cave before touring the Coal Mines Historic Site – where the “bad criminals” of Port Arthur were sentenced to hard labor. View local fur seals from the colony at the Hippolyte Rocks, before hiking Dolomieu Point for scenic vistas or taking a plunge into Canoe Bay and snorkelling around a shipwreck!

### Paddling Tasmania/3

Gourmet lunches and dinners and savory wines are par for the course, with nightly meals at Eaglehawk Café, with overnights at the four star Cascades Convict Out-station, circa 1841.

Fares: This three day trip is \$US 712 per person. Rates are based on double occupancy. Price includes equipment (including diving wetsuit if needed), a seaplane tour from Port Arthur to Fortescue Bay along the sea cliffs to Tasman Island, accommodations and meals. Return transport to/from Hobart and Hobart airport shuttle service is available.

North Americans who are interested in receiving a FREE Tasmania Holiday Planner before departing on the adventure of a lifetime, can now email [tasinfo@sbcglobal.net](mailto:tasinfo@sbcglobal.net). For additional information on travel to Tasmania, visit [www.discovertasmania.com](http://www.discovertasmania.com) or contact your travel planner to book your vacation.

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NOTE: All information was accurate at time of publication, but is subject to change.  
All fares are estimated in US dollars based on the press time exchange rate on December 22, 2003. AUD\$1 = \$US\$0.74



# Tasmania

Discover Australia's natural state  
Tourism Tasmania

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## TASMANIA GARDENS DELIGHT

Just south of Australia awaits Tasmania, an island oasis of flora. Here, gardens grace historic cottages, and rolling hills of lavender, blooming tulip fields, nature's wild alpine wonders and the world's biggest hedge maze await! In fact, this exotic island is the exclusive home of more than 200 species of native Australian flowering plants. Following is an inventory of the state's most delightful gardens.

### SOUTHERN TASMANIA

#### Beaumont

Kris Schaffer has worked on her garden for more than 10 years. From what was originally eight acres of bushland and degraded pasture, with Spanish heath, blackberry and rosehips, Kris has created an equal mix of integrated bushland and gardens. It is situated on the slopes of **Mt Wellington**, includes open woodland, interim rainforest and a large lake with wetlands in progress. Plants are predominantly **Tasmanian endemics**, rare and unusual **Australian natives**, and **Gondwanan-connection plants** from New Zealand and South America, eg., the *nothofagus gunii* or deciduous beech. Kris' gardening style has regard for structure with aspect and texture, and maintaining the integrity of Tasmanian flora.

The garden is at its peak in **October/November**, but has something flowering all year, while contending with extremes of temperature - the possibility of snow in winter and bushfires in summer. Kris is passionate about living in harmony with the bush and its inhabitants and regenerating the land, and is willing to accept nature's surprises in the garden's design process. A feature of her garden is a specialist nursery of bushfood plants and **rare and endangered Australian plants**. She has introduced people to the pleasure of exploring, harvesting, cooking and consuming 'bush tucker'. Beaumont has an historic connection to Hobart - rocks cleared from the land in the 1800s were used in the construction of Elizabeth Street Pier. Kris designed and built her house herself from timbers grown on the property, supplemented by celery top pine.

**Beaumont**, 94 Morphetts Road, Neika 7054

Contact Kris Schaffer: Tel: +61 3 6239-1575; Fax: + 61 3 6239-1575

Email: [telozea7004@yahoo.com](mailto:telozea7004@yahoo.com)

-over-

### Corinda's Cottages

Owners Wilmar Bouman and Matthew Ryan, both passionate and qualified gardeners, have been working on their garden, which surrounds an imposing 1880s Victorian home on a hillside on the city's edge, for 10 years. Much of this work has involved restoration, including the re-positioning of original hedges, revival of the cobble-stoned courtyard, and re-planting of flowerbeds. Informal 'Australiana' touches have been added to the predominantly formal **European-style design** - quirky native animal topiary shapes. A pleached lime walk in a large 'U' shape, enclosing a large circular bed divided into four, dominates the front garden. This leads up to an elegant and intricate circular parterre.

The garden's greatest strength is colour co-ordination and plant variety, providing highly desirable contrasts in form. Despite being on the edge of the CBD, Corinda provides a quiet retreat with mountain and harbour views. Peak time is **spring**, although there is always something to see, including beautiful autumn leaf tones, as the strong structural features provide so much interest on their own. Corinda gained 1<sup>st</sup> prize (Tas) and 2<sup>nd</sup> prize (Aust. wide) in Gardening Clubs of Australia competition in the last couple of years. Regular participant in the **Australian Open Garden Scheme (AOGS)** and **Blooming Tasmania**. Featured on Australian television programs and publications – Burke's Backyard, ABC Gardening Australia, Great Outdoors, The Mercury, Qantas in-flight magazine and Conde Nast Traveler.

**Corinda's Cottages**, 7 Glebe Street, Glebe, Hobart 7000

Contact Wilmar Bouman/Matthew Ryan: Tel: +613 6234-1590; Fax: +613 6234-2744

Email: [info@corindascottages.com.au](mailto:info@corindascottages.com.au); [www.corindascottages.com.au](http://www.corindascottages.com.au)

### Crofton

Jenny Farley, a zealous plant collector, has worked tirelessly on this 1 ½-acre rural garden for three years. The result is a whimsical treasure trove, tinged with just a few touches of formality. Structural elements abound and add colour and interest. A common thread throughout the garden is the evidence of Jenny's masterful **coppicing**. The garden, with its many rare and unusual plants, provides pleasure throughout the year, in particular **spring and autumn**. It is also enjoyed by many native and exotic birds (and rabbits!) A more passionate gardener would be hard to find, and Jenny is a source of inspiration for any budding gardener. She is a dedicated collector of *arums*, *frittilaria*, *nicotiana*, *arisaema* and **roses**, but has not been able to resist a host of other plants, such as bearded iris and herbaceous peonies. A young five acre **olive grove** will provide added interest in time. In 02/03, Jenny's gardening skills were challenged beyond imagination when Sandford experienced the worst drought in 100 years – only 350mls of rain. Crofton is part of the **Australian Open Gardening Scheme** and **Blooming Tasmania**. A talent for gardening runs in the family, as daughter Holly has set up her own nursery from the spoils of Crofton.

**Crofton**, 842 South Arm Road, Sandford 7020

Contact Jenny and Martin Farley: Tel: +61 3 6248-8887

Email: [christian@farley.net.au](mailto:christian@farley.net.au)

## Tasmania's Gardens Delight/2

### Dombrovskis Garden

This award-winning 3 ½ -acre bushland garden, on the slopes of **Mt Wellington**, has evolved over the last 12 years. The prevailing conditions are such that surviving plants have had to acclimatise to native wildlife and the micro climate (rainfall 45 inches, altitude 1,500 feet). The effects of this geographic feature create a striking contrast to the gardens in **Hobart**, only 10 minutes' drive away with only half that rainfall. A dominant characteristic of the garden is its many rock walls, performing an artistic as well as a functional role of containing the moist, sloping ground. Native and exotic plants abound, with **large swamp gums** (*eucalyptus regnans*) reaching over 30m, towering large-leaved **rhododendron species** and dense undergrowth of the wet sclerophyll type. Liz Dombrovskis has done an enormous amount of work identifying many of the plants in her 'garden', indicating their origin as being either native to Mt Wellington, Tasmania or Australia, or exotic.

In **November**, a joy in the garden at this peak time is the flowering of the rare **blue meconopsis**. The overall atmosphere in the garden is one of peace and calm. The large resident possum population problem is a constant frustration for which there is no effective long-term solution. More welcome inhabitants are the **eastern barred bandicoot**, **sugar glider**, and numerous birds such as the **brush bronze-wing pigeon** and **yellow-tailed black cockatoo**. The popular Mt Wellington Pipeline Track forms one of the boundaries of the property. Liz is quite open about the fact that being in her garden is by far a more pleasing pastime than doing housework. The garden has received extensive media coverage.

### **Dombrovskis Garden, 761 Huon Road Fern Tree**

Contact Liz Dombrovskis: Tel: +61 3 6239-1212; Fax: + 61 3 6225-5100

Email: westwind@netspace.net.au

### Four Winds

The six-acre Four Winds garden, perched high over the **Derwent River**, was extensively damaged by bushfire in 1998. Prior to this, owner Mary Cummings had put 13 years of hard labour into converting a rocky hillside block into a flourishing garden. Over the past four years, she has restored and enhanced the garden with her undying energy and determination. Although Mary has no formal qualifications in horticulture, she is an expert at plant propagation and is more than willing to share her skills and experiences with those who are interested in learning. With Mary's keen eye for design, Four Winds was awarded the best country garden in the south of the state in the 1993 Mercury newspaper competition, in spite of the common ravages they constantly have to overcome – little to no rainfall, unseasonable frosts and wildlife in abundance. The garden is part of the **Australian Open Garden Scheme** and **Blooming Tasmania**.

The dominant design style is based on distinct 'rooms', which open onto each other. Rock walls, steps, pathways, a **66-metre wisteria walk** and a water feature form the 'built' structure. In different beds there are over 300 **rhododendrons**, over 100 **azaleas**, including the mollis variety and camellias. Strong collections of **leucododendrons**, **waratahs** and **proteas** provide wonderful colour and interest in **August**. Other collections include

**miniature weeping maples**, dogwoods, magnolias, **Australian natives**, conifers, English elms, chestnuts and a much-admired free *montedendron*.

The garden is at its peak in spring, but, with careful planting and design, Mary has ensured that there is always something of interest in the garden for most of the year. The view: an important and almost dominant feature of **Four Winds**, is the stunning view across the river and down the rich colourful Derwent Valley.

**Four Winds**, Pulpit Rock Road, New Norfolk 7140  
Contact: Mary and Barry Munnings: Tel: +61 3 6261-1439

### Kibbenjelok

Gay and Kees Klok have worked on their eight acres of garden for 16 years. Once an apple orchard, they have lovingly created a large and beautiful garden of **ornamental cool temperate plants** mixed with a few natives. This is surrounded by 50 acres of bush, old apple orchards, and farming paddocks. Across the ornamental lake and ponds are captivating views of the **d'Entrecasteaux Channel** and South Bruny Island. Gravel and grass paths weave in and out of woodland gardens that surround a circa 1880 farm house, typical of a middle-class farming home of the time. With an annual rainfall of 42 inches, the garden oozes collections of **rhododendrons** (both rare species and hybrids), many varieties of **Japanese ornamental maples**, primula, **rare conifers**, various *eucryphias* and *meconopsis*, **Old English roses**, **deciduous azaleas**, **magnolias** and birches, bulbs and perennials. This is truly a plant person's garden filled with rare plants that are growing with almost too much vigour. Many of the rare plants are grown from seed. Shape and form is primary in the placing of the plants, some allowed to seed where they will, other areas kept simple. The colour of leaf and bloom is also of importance to Gay. She has always preferred the romantic garden, rather than the 'clever' or 'architectural' forms of gardening. Perfume and white flowers are her weakness. The peak times for Kibbenjelok are from **August to December** and **April to the end of May**.

Gay's horticultural talents have come from devouring garden books since she was a young girl and from visiting gardens around the world in her later years. Gay was runner up in the inaugural Australian Broadcasting Commission (ABC) Gardener of the Year competition in 2002. Kibbenjelok has received media coverage via the *Gardening Australia* television program, "Your Garden", "Gardening Australia" magazines, "40 degrees South", "American Rose Annual 1997", Holly Kerr Forsyth's books, "Gardens in my Year" and "The Garden Lover's Guide to Australia", and newspapers. The garden is all-welcoming - maned geese or wood ducks and wild brown ducks may be seen in Big Pond Cinderella, the ornamental pond. **Wallabies, potoroos and bandicoots** live in the garden and the visitor may see the **wedge-tailed eagle, white kite, white sea eagles, blue wrens, New Holland Honeyeater, parrots (several species) rosellas, silver eyes, and black cockatoos**.

**Kibbenjelok**, Cox's Road, Middleton 7163  
Contact Gay and Kees Klok: Tel: +61 3 6292-1752  
Email: gklok@trump.net.au

### Magnus Garden and Woodbridge Hand-Weaving Studio

Both Anna-Maria and Bob Magnus have worked this constantly changing three-acre garden for 20 years. Their dedication is evident as you wander around the engaging garden beds. The garden's unique features are its **apple and quince collections** (many espaliered), its many perennial borders and plant collections. Notable amongst the latter are species **gladiolus, miniature daffodils, hellebores, New Zealand shrubs, pulmonarias, salvias, hostas and succulents**. Another important feature of the Magnus garden are the cut flower beds. These provide the gloriously coloured and varied flowers for the mixed flower bunches sold from the Magnus' stand at Hobart's popular Saturday Salamanca Market. Being in the Magnus garden is possibly like being close to heaven, with its stunning, expansive views over the **d'Entrecasteaux Channel**.

Anna-Maria is an accomplished weaver, and visitors to the garden are welcome to wander into her commercial studio. Bob's skills in propagating fruit trees have led to offering catalogue sales – popular amongst these being the **heritage apples**. Apart from learning on the job, Bob's practical horticultural knowledge was instilled in him from an early age by his parents, who were keen gardeners, and a later horticulture degree. Anna-Maria and Bob are both selectors for the **Australian Open Garden Scheme**. Peak times in the garden are from **October until December**. The Magnus garden has been filmed on the Australian ABC Gardening Australia, Maggie's Garden Show (New Zealand TV), and featured in numerous garden magazines.

### **Magnus Garden and Woodbridge Hand-weaving Studio**

Woodbridge Hill Road, Woodbridge 7162

Contact Anna-Maria and Bob Magnus: Tel: +61 3 6267-4430

### Marlbrook

When Mary and Richard Darcey moved to Marlbrook over 11 years ago, all that remained of the original garden surrounding this classic colonial sandstone house were the carriage drive and some mature trees, including the elms and ash that elegantly grace the front gates. This flourishing rural garden covering 1/2 acre, is laid out formally to complement the architectural style of the house, yet allows for informal plantings within the formal structures. Stone found on the property has been incorporated into the many garden walls that have been added over the years, especially in the elegant potager. Marlbrook is in a rain shadow area (only 16"-18" rainfall per annum), and this has had a strong influence on the style of gardening Mary has been able to pursue. Drought and frost-tolerant plants have been called for, and as a result, Mary has developed interesting collections of **euphorbias, sedums, hybrid musk roses, viburnums and knifofia**.

Like so many Tasmanian gardeners, Mary has to contend with the often devastating effects on the garden of the ever-present rabbits and possums, in plague proportions in drought periods. Peak time at Marlbrook is **November**, when the roses are in full bloom, but Mary's well honed design skills have produced interest in the garden at all times of the year, in particular the strong colours produced by Autumn fruits and foliage, and hawthorn berries. Mary is a committee member of the Australian Garden History Society. Marlbrook has been featured in several garden magazines over the years.

**Marlbrook**, Heritage Highway, Pontville  
(on the Heritage Highway 40 mins north of Hobart)  
Contact Mary and Richard Darcey: Tel: +61 3 6268-1764; Fax: +61 3 6268-0263

### Prospect Villa and Garden

Over the past 20 years Helen Poynder has slowly created an artist's oasis from very little, in an extremely dry and heavy frost-prone part of Tasmania's **Central Highlands**. With the assistance of her co-dependent, Carlene Triffitt, in recent years Helen has received well-deserved acclaim for the two-acre garden from its many visitors. The setting is historic: its design formal, laid out in rooms created by hedges and old stone walls, offering long vistas to the surrounding countryside. The buildings and walls date back to 1824, as do some of the trees. There are two separate gardens still being developed – one in **romantic English style**, the other in **Italian Renaissance style**. An outstanding feature of Helen's garden craft is her artistic colour blending, a talent gained from growing plants from seeds as a young child, influenced by a family tradition of gardening for many generations. Helen collects **perennials, roses, clematis, euphorbias** and spring bulbs, and gardens in spite of the devastation wildlife can visit on the garden. The garden is at its peak from **October to December** and again in **Autumn**. Prospect Villa is open to the public with the gardens.

**Prospect Villa and Garden**, Hamilton Plains Road, Hamilton 7140  
Contact Helen Poynder: Tel: +61 3 6286-3233; Fax: +61 3 6334-2696  
Email: alices.cottages@bigpond.com

### The Scented Rose

Owner Elaine Rushbrook, a painter and designer, is the principal gardener, sharing many of the tasks with photographer, Ray, whose garden skills include meticulous hedge-clipping! Elaine has worked on the three-acre garden for nine years, reviving the art of border gardening, influenced by two celebrated figures from the English garden world: **Gertrude Jekyll and David Austin**. The garden's dominant style is classic **Edwardian/formal**, one of the few outstanding examples of the style to be seen in Australia, and not surprisingly, **David Austin roses** are the feature plants, of which there is a 100-foot border. Clematis, foxgloves, delphiniums and other perennials complement these. Sculpted 85-year old National Trust-classified *cupressus macrocarpa* horizontalis hedges and topiary balls, and garden spaces linked by axes form the elegant structural backdrop to the garden. It surrounds the original Edwardian timber house, which sits on a knoll overlooking the majestic **Huon River** and beyond that, the Hartz Mountains.

The fertile Huon Valley is renowned for its fruit orchards and more recently its award-winning wines. It is also the area in which Tasmania's successful **saffron** industry was established. Peak times are from **November to March**, but spring heralds the awakening of the garden after winter with a burst of colourful daffodils adding contrast beneath the blossoms. The Scented Rose is a participant in the **Australian Open Garden Scheme (AOGS)** and **Blooming Tasmania**. It has featured in Australian Country Style magazine, October 1998, Qantas magazine November 2002, Australian House & Garden May 2003, and is gaining an international reputation.

Tasmania's Gardens Delight/4

**The Scented Rose**, 1338 Cygnet Coast Road, Glaziers Bay 7109

Contact Elaine Rushbrooke/Ray Joyce: Tel: +61 3 6295-1816; Fax: +61 3 6295-0492

Email: [elaine.ray@thescentedrose.com](mailto:elaine.ray@thescentedrose.com); [www.thescentedrose.com](http://www.thescentedrose.com)

### Windgrove

Owner Peter Adams has worked sympathetically with the native vegetation on this 100-acre coastal garden for 12 years, planting 3,600 trees, mostly she-oak, a tree well suited to the windswept landscape. He has created a 2km. walk through native coastal flora. A striking feature of the garden is the site specific **Peace Garden** designed around a small pond. An Aboriginal midden has gained protection from Peter's presence on this land, rather than the destruction it might otherwise have suffered through natural causes. Peter, an accomplished and internationally recognised wood sculptor, has captured many vistas of the natural landscape through the sensitive positioning of his contemplative, huon pine benches.

Breathtaking vistas from the cliff tops envelop the 'intruder' in this sacred space. Native coastal wildlife, such as wombats, echidnas, Bennet wallabies and numerous birds are welcome to claim this 'garden' as their natural habitat. Peter has used nature and art to help foster a sacred connection to all of life. The garden is well on the way to providing the perfect backdrop for Windgrove to be used as a meditative retreat.

### **Windgrove**

Roaring Beach, Nubeena (on the Tasman Peninsula overlooking Storm Bay) 7184

Contact Peter Adams: Tel: +61 3 6250-1001

Email: [peter@windgrove.com](mailto:peter@windgrove.com); [www.windgrove.com](http://www.windgrove.com)

## THE NORTH/NORTH-EAST

### Brickendon Heritage Gardens

Angela Archer has been tending the four-hectare **historic** Brickendon gardens for 14 years. In this time they have been increased in size and now feature many varieties of old roses, specialised perennials, grasses and shrubs and trees displaying colourful and interesting fruit and foliage throughout the seasons. Close to the Georgian homestead the garden beds feature soft plantings of roses and perennials to complement the attractive façade of the house. Beyond this sweeping lawns lead to more substantial plantings of trees and shrubs, which include several walks to out lying features including the orchard and original shrubberies. Garden "rooms" have also been developed offering quite different moods and ambience.

The garden is blessed with having 1830s English and exotic trees – oaks, ems, cedars, pines (sourced throughout the world), old roses and David Austin English roses, grasses, cool climate perennials eg., penstemons, lupins, hostas, delphiniums, lillies and iris, small trees and shrubs e.g. hydrangeas, viburnums, mahonias and berberis, dogwoods, persimmon, loquat, Manchurian pears, cretaegeus. Early features of the property, such as the carriageway and ha ha wall provide lasting connections with its historic beginnings. The property, with its views of the **Ben Lomond** mountain range, is set in countryside reminiscent of England.

Three generations of the Archer family live in the main homestead, and the property has been owned and worked on by successive generations of the Archer family, engendering a personal love for their family history and heritage. This is reflected in the warm and welcoming feeling the gardens exude.

In addition to the homestead gardens, the Brickendon garden experience extends to the cottage gardens surrounding two historic accommodation cottages, an historic Farm Village built by **convict** labour during the 1820s and 1830s which boasts a small Gothic chapel, surrounded by a quaint cottage garden, and on the perimeter of the property, 14 miles of flowering **hawthorn hedgerows**.

Angela's passion for gardening developed out of necessity to improve the garden after finishing full time work and gaining full control of the garden, as well as a love of working outside and a great interest in gardens and plants generally. Her favourite collections are old roses, hydrangeas, viburnums and hostas. Angela's vision for the future is to further reclaim parts of the original shrubbery and to allow for successive generations to maintain and manage the gardens. The gardens are at their peak from **November until May** and feature in **Blooming Tasmania**. Brickendon has featured in *Australian Country Style*, *Period Home Renovator*, *Belle*, Holly Kerr Forsyth's book "The Garden Lovers Guide to Australia", photographic locations for Grace Bros/Myer's department store and *Australian Cleo*.

**Brickendon Heritage Gardens**, Brickendon, Woolmers Lane, Longford 7301

Contact: Angela, Kerry, Louise and Richard Archer: Tel: +61 3 6391-1383

Fax: 61 (0) 3 6391-2073; Email: [louise@brickendon.com.au](mailto:louise@brickendon.com.au); [www.brickendon.com.au](http://www.brickendon.com.au)

### Connel Cottage

Owners Geraldine and Bret Flood have developed their 1½ -2 acre garden over the last 12 years. It is known for its array of around 300 **roses**, mainly heritage and old fashioned, complemented by plantings of *heucheras*, *alchemilla mollis*, *penstemon* and an ever-increasing range of ground-covering perennials. Trellis, lych gates, arbours, screens, archways form the all-important structures to support the abundant roses – this is truly a rose lover's paradise. The layout of the garden is in sympathy with the tree-framed views across the wide expanses of the Tamar River. Produce from the fruit and nut trees is preserved, and together with the vegetables grown in the large and highly decorative potager, make the Floods largely self-sufficient. In this formally laid out area, there are over espaliered fruit trees, creating a heady blend of fragrances, colour and textural appeal. An arbour, covered in climbing 'Pinkie', runs the full width of the potager.

Geraldine's gardening acumen 30 vegetables, 50 herbs, ornamentals, roses - climbing and bush, trained over arches, and hops and has come from reading garden books and English garden magazines, and looking at other gardens. **Spring and summer** are strong seasons in the garden, which has featured *twice* in *Australian Your Garden* magazine. The passion is infectious, the experience overwhelming!

**Connel Cottage**, 125 Rosevears Drive, Rosevears 7277

Contact: Geraldine and Bret Flood: Tel: +61 3 6330-1466; Fax: +613 6330-1466

Email: [Connel.Cottage@bigpond.com](mailto:Connel.Cottage@bigpond.com)

## Tasmania's Gardens Delight/5

### Culzean Lakeside Garden

Reg Finn has been working on this historic seven-acre garden for the last two years. Originally developed by Dr. Harry Laker, Culzean garden holds an important part in Tasmania's heritage. The original plantings date from 1841, when the home was built, and Reg will be carrying on the tradition inherent at Culzean of building on what has gone before, and creating yet more beauty from nature.

Over the last two years the new owners have upgraded the infrastructure - paths, bridges, water supply - due to the damaging effects of extremely dry summers, and have added new plantings. Reg is applying his garden knowledge gained from growing vegetables at an early age, and adding his **cymbidium orchid collection** to the existing features at Culzean. The lake is the focal point of the garden, positioned such that it affords wonderful views from most vantage spots. The garden is laid out in an English woodland style, with its mature exotic trees, such as a **dawn redwood, California redwood, horse chestnut, copper beech, English oaks**, and naturalised spring bulbs carpeting vast areas in spring. The formal turning circle at the front of the house is hedged in *lonicera nitida*, pierced with vertical *cupressus sempervirens* 'Swan's Gold'. Roses (floribunda and hybrid teas) are an important part of the landscape at Culzean, as are mollis azaleas, foxgloves and *iris ensata*. Peak times at Culzean are spring, **mid-summer and autumn**. The garden is featured in Holly Kerr Forsyth's book 'The Garden Lover's Guide to Australia'.

**Culzean Lakeside Garden** (*pronounced Cullane*), 1 William Street, Westbury 7303  
Contact Elizabeth and Reg Finn: Tel: +61 3 6393-2648; Fax: +61 3 6393-2668

### Green Hills

In this ½ hectare, owner Lyn Wadley has created free-flowing country garden over the past 28 years. Set around an 1860s farmhouse, with views of the Western Tiers, it comprises hardy perennials, mature deciduous trees, **old roses (in particular rugosas)**, shrubs and spring bulbs. Specialty collections include **geraniums (cranesbills), hardy cyclamen and alpine bulbs**. It is made up of several 'rooms' on various levels connected by grass paths. Lyn has created a colour palette that is pleasing to the eye conveying peace and relaxation. Like many Tasmanian gardeners, Lyn is constantly challenged by the prospect of discovering new plant varieties, a pursuit followed by her mother and grandmother before her. The garden reaches its peak around **mid-October to December**. Green Hills has been featured in *Gardening Australia* magazine. Average rainfall is 35 inches and the area is susceptible to severe frosts.

**Green Hills**, 302 Mole Creek Road, Deloraine 7304  
Contact Lyn and Tony Wadley: Tel: +61 3 6362-2169; Fax: +61 3 6362-3335  
Email: wadley@vision.net.au

## **Jolly Farmer**

Michael McWilliams has worked on his 1 ½-acre garden for 13 years, adding garden beds around existing trees and outbuildings of the original 1826 coaching inn. An adjoining paddock has been converted into garden with a mixture of trees, shrubs, roses and perennials. It is semi-formal, English-style in design with a combination of sweeping curves, garden 'rooms' and walkways and an emphasis on foliage plants such as *hostas* and *euphorbias*. Around the boundary, trees and shrubs, evergreen and dark in colour, shelter the smaller and more delicate plants. Autumn interest is provided by pin and scarlet oaks, medlars, claret and golden ash and *ginkos*.

The Jolly Farmer garden has a working vegetable garden, orchard and poultry pens as well as being a cutting garden – Michael's glorious floral arrangements grace colonial antiques in his Longford antiques shop. A guiding aspect to Michael's love of gardening has been his desire to create a private and tranquil environment, in which trees play an important part. He is continually tempted by the range of possibilities and surprises that can be produced by design and experimentation with plants.

**November** is when the garden is at its very peak, but spring as a whole offers lots of interest. The Jolly Farmer is featured in Holly Kerr Forsyth's 'The Garden Lover's Guide to Australian Gardens', *Australian Country Style* magazine and Susan Irvine's 'The Garden at Forest Hall'.

Michael's artistic talents don't only reside in the garden. He is an accomplished and highly sought-after artist who has revived the early art-form of painting in oils on old timber, including pieces of furniture. His pet dogs and farming animals can often be seen 'sitting' for Michael. He has a fascination for Tasmania's extinct Thylacine and has immortalised it in a series of paintings.

**Jolly Farmer**, 21 Norfolk Street, Perth, 7300  
Contact Michael McWilliams: Tel: +61 3 6398-1192

## **National Rose Garden at Woolmers**

The garden, which is a non-profit enterprise, has been in existence for three years, and is overseen by Head Rosarian, Pam Hutchins, who has vast horticultural experience. It covers four acres overlooking the Macquarie River, in a landscape of church spires and hawthorn hedges. It has been designed by landscape architect, Oi Choong, who has skilfully blended traditional elements, in keeping with the garden's historic setting of **Woolmers Estate** (1815), with contemporary structural features, such as the rose arbour, a modern steel structure 80 metres long, which is planted with 72 Westland climbing roses. The garden is unique among rose gardens because it follows the evolution of the rose, and has education as one of its objectives. It aims to develop into one of the most important rose gardens in the world. As with other major rose gardens, the National Rose Garden is a gene back – eventually 3,500 roses representing 450 rose names will be on display. The roses bloom from **November to May**, and then give way to winter frosts, an ideal occurrence in the rose growing cycle. The garden has been featured in *40 Degrees South* magazine.

## Tasmania's Gardens Delight/6

**National Rose Garden at Woolmers**, Woolmers Estate, Longford 7301

Contact Pam Hutchins: Tel: +61 3 6391-2230; Fax: +61 3 6391-2270

Email: [rosegarden@woolmers.com.au](mailto:rosegarden@woolmers.com.au)

[www.nationalrosegarden.org.au](http://www.nationalrosegarden.org.au)

### Panshanger

Maree Mills has followed her interest, working in this rambling country garden for 28 years, reviving it after a generation of neglect: this involved removing an old pine plantation, establishing park areas, creating a sizeable courtyard garden, and re-establishing orchards and bountiful vegetable gardens. By her example, Maree wishes to preserve the garden for future generations. Taking in the parks, river walk and outbuildings, the garden, noted for its historic setting, covers approx. 20 acres. It features many varieties of trees, including **stone and maritime pines, English oaks, limes and wellingtonias, viburnums, hydrangeas, 200 roses, perennials, bulbs and camellias**. A long silver birch and *viburnum tinus* drive and an elm and pine driveway lead towards the house, cottage and stable-yards, gardens and water tower.

The garden is set on a large working farm around an impressive National Trust and National Estate-listed Georgian house built from 1825. Not only do climatic influences take their toll on the garden (low rainfall of 22 inches and heavy frosts), but an abundant wildlife is ever-ready to take its share of the pickings! The garden's peak times are **November, March and April** when the trees, Maree's passion, add spectacular colour.

**Panshanger**, 366 Panshanger Road, Longford 7301

Contact Maree and George Mills: Tel: +61 3 6397-6500; Fax: +61 3 6397-6502

### Strathmore

Sue has gardened at historic Strathmore (1826), a farming property, for nine years. A quintessential colonial country garden, it has required substantial upgrading, and in the process, has doubled in size to its current seven acres. Rose gardens have been created, new trees planted, and an understorey established around existing trees. Sue has tried to re-create the garden, as Georgian gardeners would have. A central feature at Strathmore is the (originally heated) walled garden, of which there are only two in Australia - the other being at the **Royal Tasmanian Botanical Gardens** in Hobart. The English-style, park-like garden, with its lake and lawns running down to it, its several garden 'rooms' and mature English trees, is elegance personified in what can often be a parched Australian landscape. There are hundreds of **roses**, mostly older **English and David Austin**, autumn-coloured trees, house orchard with some trees dating from the 1880s, and bulbs. Average rainfall is 600mls, and frosts can occur with temperatures as low as minus seven degrees Celsius.

The 11-acre lake was created by damming the Nile River, and a 3.5 km long mill race was dug from the Nile, making it the longest mill race in the Southern Hemisphere. The beauty that is Strathmore garden, is a product of its setting, fertile soil, water views and the local climate, along with Sue's passion for many beautiful plants and foliage, and her aim to create

a serene and inspiring place in which to relax and complement her lovely historic home. Like so many rural gardeners, she has to contend with the whole gamut of native wildlife helping themselves to the spoils of the garden. The garden is at its peak in early **December and in autumn**, but there is much of interest earlier in spring. The Australian publication *Your Garden* magazine ran a six-page story on Strathmore in 2001.

**Strathmore**, 868 Nile Road, Evandale 7212

Contact Sue and Graham Gillon: Tel: +61 3 6398-6213; Fax: +61 3 6398-6273

### Winton

This historic rural garden, covering four acres, exudes interest, from the first impressions gained approaching the homestead along the mature English elm drive, to the early plantings still thriving in the garden today, to the well preserved outbuildings dating back to the 1830s. One item of interest is the cow byre, claimed to be the only one in Australia, built to protect the stock from bushrangers.

Vera Taylor has gardened at Winton since she and John inherited the property from his parents in 1992. Winton has been in the Taylor family since 1832, so the garden is an amalgam of the many generations input and their style and taste in gardening. The 1872 rose hedge still flourishes, as do mature ash, oaks, copper beech, poplars, philadelphus and fruit trees. A central feature of the **1890 parterre and rose garden** is the standardised holly tree, which has berries from winter until summer. The vegetable garden is the envy of anyone seeking self-sufficiency. Both the garden and its keepers can only be described as 'hardy', due to the trying climatic conditions – variable rainfall, eg 23 inches in 2001, 13 ½ inches in 2002, severe frosts, dry summers, cold winters and wind, to say nothing of the wildlife! However, native birds enjoy the protection of the garden. Bulbs provide interest in September/October, but the garden peaks from **November to December** when the laburnum walk, lupins and roses turn on a show. Winton is featured in Holly Kerr Forsyth's publication, 'The Garden Lover's Guide to Australia'.

**Winton, Campbell Town 7210**

Contact Vera and John Taylor: Tel: +61 3 6381-1221; Fax: +61 3 6381-1407

### Xanadu

Xanadu's garden came into being in 1984 and has continued to be developed constantly since then, so that it has now reached six acres part of a 100-acre remnant rainforest property. And it won't stop here. Brenda and Bill are inveterate collectors – they seek the unusual and blend it with the native bush. So, in order to accommodate their continually expanding collections, the garden boundaries are simply extended. Their vast collections include **magnolias** imported from all over the world, **michelia, cornus, hostas, camellias, azaleas, rhododendrons, pieris, ornamental cherries, conifers, clematis, birches, viburnums, maples**. The garden is a haven for over 40 different birds all year.

Terraces have been fashioned in the virgin bush on three levels to create 300-400m walking tracks. There is in excess of 2kms of pathways accessing all parts of the garden, and a creek walk in native bushland. Sculpture is an important feature of Xanadu, providing an ideal

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setting for Brenda's large-scale works. Learning on the job, Brenda and David have become extremely knowledgeable about horticulture, and it is an education and a botanical awakening to walk around the garden with them. Xanadu provides interest all year round.

**Xanadu**, 260 Winkleigh Road, Exeter 7275

Contact Brenda and David Bell: Tel: +61 3 6396-3391; Fax: +61 3 6396-3391

## THE NORTH-WEST

### Allendale Gardens and Forest Walks

What was a cow paddock in 1980 has been transformed into six acres of romantic parkland gardens, set in the midst of farming land, and adjoining 60 acres of privately owned rainforest. Thus, part of the Allendale garden experience is taking a walk through the **rainforest**, where towering trees, fern glades, mosses and climbing plants abound. Trees, the first plantings at Allendale, carry plaques, which are greatly appreciated by the visitor. One of these is a five metre **Huon pine** planted in 1983. Allendale boasts many features, but plant collections include bulbs, **asiatic and oriental lilioms, camellias, mollis azaleas, rhododendrons, conifers, lilacs, old world roses**. The gardens have been closely planted with a top storey, medium understorey and front line to create thickets of trees and shrubs and flowers. They also frame the vistas, which are constantly opening up.

Seating is strategically positioned around the garden and in the rainforest to encourage peaceful repose. Lorraine Cross, an experienced landscape designer, has followed the advice of Edna Walling, avoiding the practice of specimen planting, which, according to Walling, is "meticulous, unadventurous and unattractive to artist, poets and children". A creek winds its way throughout the gardens, crossed with numerous named bridges from where it is often possible to catch a glimpse of rising trout and platypus. Peacocks, native hens, guinea fowls and ducks share this piece of heaven. Allendale gardens are at their peak from **October until April**. The garden is featured in Holly Kerr Forsyth's book 'The Garden Lover's Guide to Australia'.

**Allendale Gardens and Forest Walks**, B22 to Edith Lane, Edith Creek 7330

Contact Lorraine and Max Cross: Tel: +61 3 6456-4216; Fax: +61 3 6456-4223

### Cool River Herb Farm

Owner Robin Duncan has developed her certified organic garden of over 1 ½ acres for six years. Part of a larger 70-acre property, she is converting another 3 acres to garden for hazelnuts and berries. Her interest is in useful plants, for both eating and medicinal purposes. The garden's strong design elements are created from colour, texture, shapes and perspective. In one corner of the garden, encircled by a camellia hedge, is the '**women's garden**', containing herbs that are beneficial to women's health, such as lady's mantle, lady's bedstraw, and elecampane. The garden beds are edged with rocks gathered from the stony ground. Ducks roam throughout the garden to control slugs, snails and other pests. There is a native plant bed, planted to provide shelter and food for native birds and to encourage

butterflies and insects. Bottle-brush, native pepper, boronia and myrtle are a few of the plants.

Products made from the garden include fruit jellies, dried herb mixes and a variety of dried herbs, fresh herbs by the bunch, lavender bags, **St. John's Wort oil and tincture, echinacea tincture, massage oil and a range of herbal teas.** The garden is at its peak from January until March.

Robin's wish is to have her own still in the future, which would allow her to distil essential oils. Mohair goats are an important part of the organic cycle, controlling blackberries and contributing manure. Their fleeces also provide a small income for Robin who shears them by hand. In an area that traditionally receives 80 inches rainfall, the area has been in drought for five years. Herbs are a good choice to grow at this frost-prone altitude of 1,100 metres as they are not affected by them.

**Cool River Herb Farm**, 90 Diprose Road, Nietta 7315  
Contact Robin Duncan: Tel: +61 3 6429-1224

### **Emu Valley Rhododendron Garden**

The garden was started in 1985 by members of the Australian Rhododendron Society, northwest Tasmania Branch, and is now an independent non-profit organisation. Most of the development has been achieved through the voluntary effort of the members. The garden covers 13ha and has over 15,000 plants. Apart from large areas featuring hybrid rhododendrons, there are many areas dedicated to growing the **wild species rhododendrons** and their companions in a geographical arrangement, representing the origins of those species, from Asia Minor across through the Himalayas, on to China, Japan, and across to North America. A Japanese tea house is under construction, and authentic tea ceremonies will take place in the gardens in accordance with Japanese tradition. Subject to seasonal variations, the huge, large leaf rhododendrons flower from early August, the majority of better-known ones commence flowering in September, reaching their peak from **mid-October to mid-November**, and finish early in December. Tropical vireya rhododendrons flower all year.

**Emu Valley Rhododendron Garden**  
Breffny Road, Romaine, via Burnie 7320  
Contact Neil Jordan: Tel: +61 3 6435-1298

### **Forest Hall**

The celebrated and much-admired Australian author and rosarian, Susan Irvine, has worked on this historic two-hectare country garden since 1998. Susan has added her magic touch to a sadly neglected garden, retaining its splendid trees, expanding its size, and planting some 800 roses, more trees and thousands of bulbs. The roses range from species to old European, to modern shrubs, to **Rugosas, David Austins and Alister Clarks.** Inspired by Gertrude Jekyll and Graham Thomas, Susan's intention is to preserve roses that are seldom planted today. Her collections, other than roses, include plants belonging to this family, eg., malus, quinces, medlars, *sorbus*, *amelanchier*, silver pears, etc. The garden surrounds an 1845 Georgian home and divides naturally into sections – an old oak wood, a daffodil paddock, and several

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stone-walled areas. The garden affords views across to the Western Tiers and the 300 acres of farming land which surround it.

The garden's design follows the English landscape style, with a winding malus walk leading to the lake. The peak times are **September, late November, April and May**. Susan holds the Australian Rose Award for her work on Alister Clark roses and is a life member of the Heritage Rose Association. She has published five books on gardening, and writes regularly for Australian Your Garden magazine. The garden receives 30 – 40 inches annual rainfall, is affected by severe frosts, and competes with rabbits, possums, bandicoots and occasional potoroos!

**Forest Hall**, 5494 Bass Highway, Elizabeth Town 7034

Contact Susan and Bill Irvine: Tel: +61 3 6368-1417; Fax: +61 3 6368-1420

### Hawley House

"A place apart" is the caption on the Hawley House brochure. So aptly described, Hawley House is the creation of a man of boundless ideas and the commitment and ability to put them into practise. Until the present garden was conceived by Simon in the mid-1970s, earlier inappropriate plantings, commencing in the 1870s, did not succeed because of a disregard for the lack of water, poor drainage, atrocious soil and salt winds. However, remnant bulbs of every description add wild beauty to the grounds at certain times of the year. Simon has gardened according to the principles espoused by Capability Brown – "you can only do what the land will allow you to do". The combination of ample rock, clay and sand, of 'whalebacks' of bedrock, and poorly drained marsh areas has been an exciting expression of Hawley itself. Soil was scraped from rocks to form banks of sufficient depth to support trees, an integral part of Simon's master plan. Poorly drained areas were excavated and flooded to promote constant moisture supply through the often long and critically dry summers. In one part of the property large lagoons were excavated, the soil forming a swale between them. Here this garden is designed to accentuate the seasons, as almost all the trees are deciduous and most plantings herbaceous. Close by a graceful mound of conifers dominates the head of the rock swimming pool, and a small island in the lily pond offers a favourable nesting site for birds, with Washington thorns affording them protection. Animals hold an important place at Hawley House, so much so that 'All Creatures Church' (1876) was transported onto the property in 2000.

There is a wetlands area (home to seven local frog species), which has defined a distinctive *melaleuca ericafolia*, *cassuarina* and native box wood. In the wood, once fallen trees were collected for firewood, but now these are seen as protective habitat for a variety of bandicoots, echidnas, reptiles and yellow-bellied water rats. The development of this sanctuary has been recognised with a grant from the (national) Natural Heritage Trust. Hawley House can boast having the largest tract of private coastal heathlands in the northwest coast of Tasmania. A vineyard was planted in 1989, and its wines can be sampled with meals in the restaurant. Evidence of the former indigenous landowners remain in a small midden of charcoal and sea-shells, with stone implements collected from the site stored there. The garden is at its peak in **spring, summer and autumn**. Hawley House was featured in *Gardens Illustrated* in 2001.

To quote Simon, "Hawley sees itself primarily not as a garden but as a habitat with a micro-climate of its own. Our philosophy is that our garden is a place where nature is celebrated but not disciplined."

**Hawley House**, Hawley Beach 7307

Contact Simon Houghton: Tel: +61 3 6428-6221; Fax: +61 3 6428-6844

Email: [hero@hawleyhousetas.com](mailto:hero@hawleyhousetas.com)

[www.hawleyhousetas.com](http://www.hawleyhousetas.com)

### Irish Lodge

Owners Sue and Peter Lodge have been working on this one-acre country garden for 13 years. In this time they have added a waterfall, rock walls and gardens and a gazebo as important structural components of this cottage style garden. Mass plantings of delphiniums, Russell Lupins and roses are the backbone of the garden. Sue and Peter's dedication is spurred on by the pleasure the fertile garden gives them from spring right through until early autumn. Sue's love of gardening was instilled in her from an early age by her grandfather and father. Irish Lodge has featured in *Your Garden* magazine and the local Advocate newspaper. The garden is in a high rainfall area, receiving 50 inches per annum, and is susceptible to frosts and unwelcome wildlife.

**Irish Lodge**, 5 Youngs Road, Irish Town 7330

Contact Sue and Peter Lodge: Tel: +61 3 6456-1333

### Kaydale Lodge

This three-acre rural garden is a true 'family effort'. The current garden is six years old, and being part of a farming property, it is not restricted by natural boundaries. The unique features of the garden are its *fritillaria* 'meadow' and extensive rockery, bounded by the awe-inspiring 'Jurassic Park'-like tree ferns (*Antarctica dixonia*, a Tasmanian native). These provide the protection for rare alpine plants and bulbs, including flourishing trilliums.

These, along with over 40,000 daffodils, are a picture to behold in the last week in **September and the first week in October**. The daffodils, bred by Robert, are now the responsibility of the daughters. Their interest in gardening started at an early age when they were given gardening books as children. Educated via distance education for the last four years of their schooling, they have gone on to achieve great things. They are members of the UK Royal Horticultural Society (Fritillaria Group), and British and Scottish Alpine Societies. Amarlie, 23, handles all the nursery work and propagating, including breeding a double pink hellebore, and Lesley, 21, cares for the gardens, their design and is a web designer. Kay, who established the original cottage garden, was inspired to have a garden similar to ones she knew in the New South Wales' Blue Mountains. She feels that gardening is a good occupation for farmers, and in the case of the Crowdens, it has been combined with visitor accommodation and tea-rooms.

At an altitude of 1,800 feet, Kaydale garden thrives in spite of a harsh climate; the vegetable garden producing in excess of the family's needs. At the end of November the blossom of 27 beurre bosc pears in the pear walk is a picture of beauty. In January/February, the thyme

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lawn is ablaze with colour. Autumn brings spectacular colour with over **300 Japanese maples** (over 100 varieties) and 6,000 herbaceous peonies, grown under contract for the cut-flower export market, are an awesome sight! Kaydale Lodge is in the Australian Open Garden Scheme and *Blooming Tasmania* and has been recently featured in *Your Garden* magazine. Nearby natural attractions are the Leven Canyon, Preston Falls and Gunns Plains caves.

### **Kaydale Lodge, 250 Loongana Road, Nietta 7315**

Contact Robert and Kay Crowden: Tel: +61 3 6429-1293

[www.kaydalelodge.com.au](http://www.kaydalelodge.com.au)

### **Malunnah**

In March 2000 Atika Rea, a well-known former Melbourne jeweller, purchased the property and started restoring the residence and outbuildings to its former beauty. After much back-breaking effort, the hectare of landscaped biodynamic garden is now producing amazing results, specialising in apothecary and edible herbs, together with berry fruits and vegetables. Biodynamics is an advanced form of organic agriculture, which was introduced by Dr. Rudolf Steiner in 1924. It follows a complex regimen to enhance soil structure and plant and animal health. The metamorphic flow-form of the Malunnah garden traces the plants' evolutionary change during the earthbound stage to the shape of the blossom. There is a strong parallel between this design and the human body. In the centre is the Malunnah symbol of the nest, aligned to the four compass directions. North-east there is correspondence to the head and nervous systems; south-west to the metabolic and reproductive systems. Careful matching of decorative and medicinal plants creates colour and therapeutic effects within each garden bed. These are beneficial for the inner organs. This backbone of the garden is surrounded by a food basket of perennial and annual plants surrounded by sunken swales and a wetland. On the outer edges are a nursery, straw-bale conservatory, stable and barn – a gathering place designed to facilitate community interaction. Research of biodynamic practice is constantly in action. Malunnah is a participant in the **Australian Open Garden Scheme**. Atika is also establishing biodynamic apple orchard in the Gunns Plains area in north-west Tasmania.

**Malunnah**, 1 Malunnah Close, Devonport 7310

Contact Atika Rea: Tel: +61 3 6423-2107

[www.atikariel.com](http://www.atikariel.com)

### **Pigeon Hill**

Fairie Neilson is a self-taught gardener, gardening on *very steep* country. Her 200-acre (X hectare) property was originally covered with native forest. She and her late husband set about clearing 100 acres, re-planting some of it with Tasmanian native trees. Of this, six acres can be called the 'uncultivated' garden, much of which is steep gullies that have been reclaimed from vigorous blackberries, bracken and other uncontrollable plants. Fairie was quick to realise that these gullies were full of very good soil, so she planted them out with rhododendrons - wallabies and possums do not find them palatable! Of particular note are

the many deciduous trees that have been planted, principally for their greater likelihood of survival, the structure they provide, and also for their leaf-fall, which helps to control weeds and provides the perfect environment for woodland plants. Among the trees are *ginkos*, *davinia invocularia*, *magnolia campbellii* and *sargentii*, *cornus controversa variegata*, pinoaks, Yukon flowering cherry, Himalayan dwarf birch and Australia's only deciduous plant, the *nothofagus gunii*. These are complemented with conifers. The strongest collection in her garden is nerines, which add important mass colour around February. The garden is best in **October**. Fairie is an active member of the Australian Garden History Society and has guided many garden tours within Tasmania and mainland Australia and has been a contributor to the national magazine.

**Pigeon Hill, Breffny Road, Burnie 7320**

Contact Fairie Neilsen: Tel: +61 3 6433-0077

### Wychwood

Karen and Peter have been working on their one hectare garden since 1991. What started off as a bare paddock now contains birch groves, a heritage apple orchard, extensive borders, vegetable garden and woodland beds. The garden has a strong design element, with emphasis on curves, interesting vistas and a sense of cohesion. The owners being avid plant collectors, the garden contains a comprehensive range of hardy perennials, ornamental grasses, and interesting shrubs and trees, as well as over 80 species and old-fashioned roses. They have grown many of these from imported seed. In addition to 'living' structural hedging and espaliering, 'hard' structural elements include Scandinavian-style sheds and archways. Wychwood is set in a lush green farming valley, surrounded by the Great Western Tiers. The garden offers year-round interest because of its strong design element, and a sense of peace and relaxation. Autumn holds a lot of interest with late perennials, berries and fruit providing glorious colour. Annual rainfall is about 45 inches and heavy frosts can occur any month. Wychwood has a small nursery, specialising in hardy perennials and ornamental grasses, and a small gallery selling quality garden tools, gift lines and garden art.

Karen and Peter garden for the love of it, for what they believe looks and feels right, and for the pleasure it brings people. They also believe in working *with* the four seasons, instead of against them. Peter has formal horticulture qualifications and Karen developed her interest "thanks to genetics and lots of reading". They are in **the Australian Open Garden Scheme** and **Blooming Tasmania**. Wychwood has featured in *Australian Country Style*, *Weekend Gardener* (both NZ and Australian editions), *40 Degrees South* and *Australian Horticulture* (to be published soon).

**Wychwood**, 80 Den Road (PO Box 161) Mole Creek 7304

Contact Peter Cooper and Karen Hall: Tel: +61 3 6363-1210; Fax: +61 3 6363-1210

Email: [enquiries@wychwoodtasmania.com](mailto:enquiries@wychwoodtasmania.com)

[www.wychwoodtasmania.com](http://www.wychwoodtasmania.com)

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## TASMANIA, A BIRD WATCHER'S HIDEAWAY

Tasmania's isolation and ancient landscape has created a natural haven for some of the world's unique birds. There are 12 endemic species of birds in Tasmania and nearly 200 other species of Australian birds can be spotted throughout the island and its offshore islands.

Although Tasmania has a relatively small landmass, with 3,400 miles of coastline including more than 300 offshore islands, and sub-Antarctic Macquarie Island. Unlike mainland Australia the landscape is mountainous, with rugged untouched valleys, snow-covered peaks, and broad sweeping buttongrass plains.

Tasmania's position in the Southern Ocean has also created a rich variety of habitats for its flora and fauna. On the western side of the island, swept clean by the winds of the Roaring Forties and washed by more than 200cm [up to 100 inches] of rain there are coastal heaths, wetlands and dense rainforests of ancient Gondwana relics, which include Antarctic Beech (myrtle) and endemic softwood pines such as celery top, huon, pencil and king billy pines. On the warmer much dryer eastern side, the white sandy beaches drift into coastal heath, sheltered lagoons and dry eucalypt forests. Such a diverse landscape offers a mosaic of habitats in which birds can live.

With 40 percent of the island protected as World Heritage Area, national park, forest and marine reserves, Tasmania is the last haven for some of Australia's unique wildlife - the Tasmanian Devil, spotted-tailed quoll, pademelon, and bettong, along with slightly less exotic creatures such as the wombat, wallaby, kangaroo, platypus and possums in abundance.

-over-

An important component in the development of endemic birds is through isolated or island habitats. Tasmania is one of the few places in the world where the entire island is identified as an Endemic Bird Area beside Amazonian Brazil, the Galapagos Islands and Mauritius.

All but two of Tasmania's endemic species are relatively widespread and easy to find. Spring (September to December) is always the best time to see birds but Tasmanian endemics can be seen all year round.

### TASMANIA'S 12 ENDEMIC BIRDS

1. **The Strong-billed Honeyeater (*Melithreptus validirostris*)** is found throughout the eucalypt forests moving in small flocks.
2. **Black-headed Honeyeater (*Melithreptus affinis*)** are generally widespread, predominantly in eucalypt forests, and move in small flocks.
3. **Yellow-throated Honeyeater (*Lichenostomus flavicollis*)** is generally widespread but moves in singles or pairs.
4. **Yellow Wattlebird (*Anthochaera paradoxa*)** the largest Australian honeyeater, can be seen in suburban gardens, dry low altitude woodlands and alpine areas.
5. **Tasmanian Native Hen (*Gallinula mortierii*)** is often spotted on roadside verges or open fields and likes wet grasslands and pasture.
6. **Dusky Robin (*Melanodryas vittata*)** is stout and robust and likes lightly timbered woodlands.
7. **Tasmanian Scrubfit (*Acanthornis magnus*)** very shy; prefers very wet forests, fern glades and rainforest areas.
8. **Tasmanian Thornbill (*Acanthiza ewingii*)** likes dense thickets and low scrub and is found around the state.
9. **Green Rosella (*Glossopsitta concinna*)** is Tasmania's contribution to the Rosella throng and is widespread.

Tasmania, Birdwatcher's Hideaway/2

10. **Black Currawong (*Strepera fuliginosa*)** described by British ornithologist, John Gould, as having the call of a "hand organ out of tune" is found in wet and alpine area and lowland areas over the winter months.
11. **Tasmanian Scrubwren (*Sericornis humilis*)** travel singly or in pairs and prefer forests, woodland and dense undergrowth.
12. **Forty-spotted Pardalote (*Pardalotus quadragintus gould*)** was first described by British ornithologist, John Gould in 1838, and is only found in two main areas Bruny and Maria islands, with small colonies on some coastal areas in southeast Tasmania and Flinders Island.

Other stars on the list for birdwatchers are:

- **Grey Goshawk (white morph) (*Accipiter novaehollandiae*)** is seen singly or in pairs in rainforest, wet sclerophyll forest and woodland.
- **Beautiful Firetail (*Stagonopleura bella*)** travel singly, in pairs or small parties in sclerophyll woodland, tea-tree thickets and scrub – particularly coastal areas.
- **Pink Robin (*Petroica rodinogaster*)** travel singly or in pairs. Found in wet forests, rainforest and coastal tea tree scrub.
- **Swift Parrot (*Lathamus discolor*)** is found singly or in small parties; often seen flying at a great speed to feed. Prefers forests, woodlands, and parks gardens with blossoming eucalypts.

### CONSERVATION CASE STUDIES

#### The Orange-bellied Parrot Project

In 1987 Mark Holdsworth of the Tasmanian Threatened Species Unit began working to save an endangered parrot species, which migrates from the mainland every breeding season to the most isolated and ancient harbour in Australia – Port Davey, Tasmania. The South-West World Heritage Area is the only breeding ground for the Orange-bellied Parrot.

Since European settlement the species' habitats in coastal New South Wales, Victoria and South Australia have deteriorated and food resources are decreasing. Added to this pressure, poaching for the aviculture trade, and the impact of introduced predators, such as the European Red Fox, has caused the Orange-bellied Parrot to decline from many thousands of individuals during last

century. Work is underway to protect and enhance the winter habitats, however, the population has remained at less than 200 individuals over the last decade.

A major success of the recovery effort has been the establishment of captive breeding program in 1984, which now has a sustainable population of over 100 breeding birds. The aim of the initiative is to maintain a population of at least 150 individuals over the next 5 years. Excess birds are used to supplement the wild population at reintroduction sites across Tasmania and throughout the southern Australian mainland.

Visitors can visit the bird observatory at Melaleuca, which is only a 45-minute small plane flight south of Hobart from **October to March**, to try to spot this rarest of creatures. A supplementary feed table is used to attract colour-banded birds to the site to enable identification of individuals, which in turn is used to estimate the population level.

### **The Case of the Forty-spotted Pardalote**

By the mid 1980s the Forty-spotted Pardalote populations of Tasmania were recognized as extremely vulnerable. This tiny, compact bird relies exclusively on the white gum (*Eucalyptus viminalis*) for their food source. Today, their main breeding areas are Flinders, Maria and Bruny islands – all located on Tasmania's east coast - but habitats are threatened by land clearing and the loss of the white gum.

In the early 1990s Dr Sally Bryant of the Tasmanian Threatened Species Unit set up a recovery plan focusing on Bruny Island (just south of Hobart). It was discovered that 90 percent of the remaining Forty-spotted Pardalote population of Bruny were on freehold land. Dr Bryant and the team decided to focus on educating the landowners and the local community on reforesting this land with white gums.

Working with the island's schools and local biologist Dr Tonia Cochran, Dr Bryant set out a concentrated tree planting and conservation program. The program is proving successful: in the original census of 1986 the colony of birds on Dr Cochran's property, called Inala, were estimated at just a dozen, 10 years later in 1996 the population had increased to 70 birds.

### **RECOMMENDED WEBSITES**

**[www.dpiwe.tas.gov.au/inter.nsf/webpages/SJON-54B6NT?open](http://www.dpiwe.tas.gov.au/inter.nsf/webpages/SJON-54B6NT?open)**

**[www.birdsaustralia.com](http://www.birdsaustralia.com)**

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The following reference guides are also to be found in any good Australian bookshop:

Cayley, Neville W. *What Bird is That?* The Classic Guide to the Birds of Australia. Revised Field Edition. Angus & Robertson (1991)

Pizzey, Graham & Knight, Frank, *Field Guide to Birds of Australia*, Angus and Robertson, 1997.

Slater, Peter, Pat and Raoul, *The Slater Field Guide to Australian Birds*, Landsdowne Press (Australia).

Simpson, Ken & Day, Nicolas, *A Field Guide to Birds in Australia*, Penguin (Australia) 6<sup>th</sup> edition.

### BIRDING TOUR OPERATORS

Inala Nature Tours	<a href="http://www.inalabruny.com.au">www.inalabruny.com.au</a>	Tel: +61 3 6293-1217
East Coast Eco Tours	<a href="mailto:easteco@bigpond.com">easteco@bigpond.com</a>	Tel: +61 3 6257-3453
Maria Island Walk	<a href="http://www.mariaislandwalk.com.au">www.mariaislandwalk.com.au</a>	Tel: +61 3 6227-8800
Flinders Island Adventures	<a href="mailto:jamesluddington@bigpond.com">jamesluddington@bigpond.com</a>	Tel: +61 3 6359-4507

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# Tasmania

Discover Australia's natural state  
Tourism Tasmania

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## Discover the beauty of Fall Down Under in Tasmania – What's New, Packages and Events

**Hobart, Tasmania, Australia (April 15, 2004):** Located off the southern coast of mainland Australia awaits the island of Tasmania, boasting dramatic coastlines, rugged mountains and some of the world's most incredible produce and wines. There is something magical about this natural wonderland in fall (April-June).

### What's New In Dining and Hotel Design

#### **New Peppermint Bay Dining Experience**

Tasmania's most innovative, water's edge dining experience is the new Peppermint Bay complex. Board a high-speed catamaran service by The Hobart Cruise Company located at Hobart's Brooke Street Pier for the 90-minute ride to Peppermint Bay. Take a voyage of discovery as an on-board guide reveals nature's secrets and shares some of Tasmania's rich maritime history on the way.

Opened in late 2003, the complex offers a-la-carte dining, function space, 'The Local' bar and terrace as well as an onsite farm providore specializing in local produce. Head chef Steven Cumper, formally of Maggie Beer's Pheasant Farm Restaurant, serves authentic regional produce sourced direct from local growers. The "Voyage of Discovery" Cruise/tour departs daily at noon. Visit a salmon farm, enjoy an a-la-carte gourmet lunch and take an optional free of charge tour to the Snake and Green Island bird colonies. From US\$64 per person. <http://www.peppermintbay.com.au>

#### **New Zero Davey Service Apartments – Hobart**

'New', 'hip' and 'groovy' are three words that best describe the Zero Davey. With a total of 31 serviced apartments, Tasmania's newest boutique property features cutting edge contemporary designer furniture and interiors, all on Hobart's waterfront at Sullivans Cove. Choose from the absolute ultimate luxury in penthouse living or serviced apartments. Prices start from US\$115 per night. <http://www.escapesresorts.com.au/index.asp?d=777A564678740E070C0205>

### Sampling of Tasmanian Fall Packages (U.S. Spring Season.)

**"Natural Tasmania" from \$1306, per person, twin share, ground only.**

One for nature lovers, this six-day adventure explores Australia's 'Natural State'. Take in the spectacular waterfalls of Mt Field National Park, walk the canopy boardwalk amongst the towering trees of the Huon Valley at Tahune Forest Air Walk or hike the coastal beauty of Freycinet National Park to famous Wineglass Bay. Departs Mondays. Valid until December 31, 2004.

-more-

## Fall Packages & Events in Tasmania/2

### **Inclusions:**

- Five nights accommodation at the Old Wool Store Hotel, apartment hotel in the heart of Hobart
- Four eco-day tours with professional guides
- National Park entrance fees
- Some meals including morning and afternoon teas, three full breakfasts and two dinners

**For more information contact Goway Travel (800) 387-8850 or <http://www.goway.com>**

### **“South East Treasures” from \$2,569 per person, twin share.**

Become immersed in Tasmania’s wilderness and historical experiences, discovering Australia’s ‘*SouthEast Treasures*’. This tour showcases the best of Sydney, Melbourne and Tasmania! Arrive in Tasmania’s oldest city Hobart, full of colonial architecture and convict-built buildings, visit the ruins of the Port Arthur penal colony, cruise the wilds of the Gordon River and hike through the renowned Cradle Mountain/Lake St. Clair National Park. Valid until December 31, 2004.

### **Inclusions for Tasmania Portion of package:**

- Round trip air from Los Angeles or San Francisco
- Two nights accommodation at four-and-a-half star Corus Hotel, Hobart
- Two nights accommodation Strahan Village, a picturesque harbourside hamlet and the perfect base to explore Tasmania’s South West Wilderness Region.
- Two nights accommodation at Cradle Mountain Lodge, a warm rustic retreat nestled in Tasmania’s highlands and home of Waldheim Alpine Spa.
- Five-day car rental
- Historical Port Arthur day tour and Gordon River Cruise

**For more information contact Swain Australia Tours (800) 227-9246 or <http://www.swainaustralia.com>**

### **“Spirit of Tasmania” from \$2159 per person, twin share.**

Combine city-chic in Sydney and Melbourne with Australia’s awe-inspiring wilderness in Tasmania on this 14-night adventure. From Sydney, cruise in style overnight to Australia’s ‘Natural State’ aboard the new Spirit of Tasmania III.

### **Inclusions for Tasmania Portion of package:**

- Round trip air from Los Angeles
- Five-day car rental
- Four nights superior accommodation at any Tasvilla Discovery Inn property – be free to explore Tasmania from behind the wheel!
- Twin porthole cabin on Spirit of Tasmania between Sydney and Devonport, includes dinner and breakfast
- Deluxe cabin on Spirit of Tasmania between Devonport and Melbourne, includes dinner and breakfast

**For more information contact Down Under Answers (800) 788-6685 or <http://www.duatravel.com>**

Fall Packages & Events in Tasmania/3

Sampling of Fall Events in Tasmania

**April 9-14, 2004**

**The Australian Three Peaks Race**

On this four-day non-stop 335 nautical mile sailing race around Tasmania's East Coast, teams of two runners go ashore for 82 miles of running, scaling three rugged mountain peaks. Australia's ultimate endurance challenge of sailing and running in a non-stop competition, commences at Beauty Point on the Tamar River just north of Launceston and finishes in Hobart on the Derwent River. En-route, teams have to scale Mt Strzelecki on Flinders Island, Mt Freycinet and Mt Wellington.

[www.wtc.tas.gov.au](http://www.wtc.tas.gov.au)

**April 27 -May 2, 2004**

**Targa Tasmania**

This 6-day International Classic for motorsport fans features a tarmac rally with competitive stages on closed roads for the best touring, sports and GT cars in the world. The competition concept is drawn directly from the best features of the Mille Miglia, the Coupe des Alpes and the Tour de Corse. It is an invitation only event with up to 300 cars usually participating in four divisions: historic, touring classic, classic and modern.

[www.targa.org.au](http://www.targa.org.au)

**May 7-9, 2004**

**Hobart Horticultural Society Chrysanthemum and Floral Art Show**

View Tasmania's world-renowned chrysanthemums and a fabulous display of floral art and other interesting horticultural exhibits and displays. Free admission. [www.tased.edu.au/tasonline/hobhort](http://www.tased.edu.au/tasonline/hobhort)

**May 31, 2004**

**GRAND OPENING on the Henry Jones Art Hotel in Hobart**

View Australia's first dedicated 'Art Hotel' and Hobart's only five-star Accommodation, featuring continuously changing permanent exhibits that will ensure a dynamic art experience for guests. Most works of art are available for sale and can be purchased both online or at the property. Reminiscent of museum exhibitions, a free art catalogue is also available for each guest within their guestroom. <http://www.thehenryjones.com>.

**June 12-14, 2004**

**Tastings At the Top**

In 2004 Cradle Mountain Lodge celebrates the 11th year of Tastings at the Top, three days and nights of indulgence, all in the interests of learning of course! This internationally acclaimed food and wine weekend for guests highlights some of Australia's most amazing chefs in a warm, rustic retreat nestled high in the Tasmanian wilderness.

[www.cradlemountainlodge.com](http://www.cradlemountainlodge.com)

Fall Packages & Events in Tasmania/4

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## Australia's first luxury 'Art Hotel' to open in Hobart, Tasmania

**Hobart, Tasmania, Australia (May 5, 2004)** – Scheduled to open August 1, 2004, The Henry Jones Art Hotel will be Australia's first dedicated 'Art Hotel' and Hobart's only five-star accommodation choice.

Throughout the hotel's foyer, halls, rooms and public spaces, more than 250 original, contemporary artworks are displayed showcasing Tasmania's emerging and leading artisans. Special, continuously changing permanent exhibits ensure a dynamic art experience for guests. Most works of art are available for sale and can be purchased online or at the property. Reminiscent of museum exhibitions, a free art catalogue is also available for each guest within their room.

In addition to 60 suites and standard rooms, many feature ultra-modern, all-glass translucent bathrooms with special lighting effects. This boutique property's crown jewel is the Art Installation Suite—complete with a private art gallery and balcony, overlooking the Henry Jones Atrium. Room rates range from US\$137 – US\$575 per night.

The IXL Long Bar, Steam Packet Restaurant, 'The Atrium' and 'Art Installation Room' event spaces, transform this boutique property into a full-service retreat. A day-spa is scheduled to open within the property in late 2004.

'The Henry Jones' stands on Hobart's historic waterfront overlooking Salamanca Place, the site where Europeans first landed in Tasmania 200 years ago. Taking its name from a legendary jam business man, this innovative property stands within circa 1800 sandstone warehouses and the original IXL Jam factory building.

Award-winning Flora De Kantzow, best known for her work on Tasmanian 'hip hotel' Hatherley House, has designed the interiors, successfully fusing the 19<sup>th</sup> century architecture with ultramodern comforts and style. The site's colonial trading links with China and India has influenced De Kantzow design. Other décor features include soaring timber ceilings, restored machinery and an all-glass atrium.

Surrounding the hotel is Hobart's vibrant arts precinct filled with small art galleries, cosmopolitan cafes, boutiques and the Tasmanian Museum and Art Gallery.

For more information on The Henry Jones Art Hotel visit <http://www.thehenryjones.com>.

High-resolution images are available.

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