

For Six Month Period Ending MAY 11 1994  
(Insert date)

Name of Registrant

Registration No. 4139

The Jefferson Group, Inc.

Business Address of Registrant

1341 G Street, N.W. Suite 1100, Washington, DC 20005

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- |                       |                              |                             |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship       | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation        | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

- |                          |   |  |
|--------------------------|---|--|
| (1) Name                 | Yes <input type="checkbox"/>            | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input checked="" type="checkbox"/> | No <input type="checkbox"/>            |
| (3) Branch offices       | Yes <input type="checkbox"/>            | No <input checked="" type="checkbox"/> |

2. Explain fully all changes, if any, indicated in item 1.

- Paul S. Triple, Jr. named President & a Director on TJG Board of Directors.
- Randal P. Schumacher named to TJG Board of Directors
- Shareholders - (see attachment "A")

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name

Position

Date Connection Ended

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SECTION  
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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?

Yes  No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
Ann Wroblecki	5212 Upton Terrace, NW Wash. DC 20016	USA	Sr. VP	11/15/93*
Philip Armstrong	3848 Calvert St. NW WASH DC 20007	USA	Sr. VP	11/15/93*

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? *see below*  
Yes  No

If yes, identify each such person and describe his services.

\* Ann Wroblecki & Philip Armstrong represented senior management leadership / consulting in account for Armando Caldera-Fol / Arena Party.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name	Position or connection	Date terminated
Roxanna Chahin	Sr. Acct. Exec.	11/30/93

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes  No

If yes, furnish the following information:

Name	Residence Address	Position or connection	Date connection began
Roxanna Chahin	805 N. Wayne St. Arlington, VA 22201	Sr. Acct. Exec.	11/15/93
Michael Robinson	4849 Conn Ave NW Wash. DC 20008	Sr Acct. Exec	11/15/93
Hovag H. Boghossian	4515 N. 11th St. Arlington, VA 22201	Director,	11/15/93
Katherine A. Claes	2616 Franklin Rd. Arlington, Va. 22201	Acct. Exec.	11/15/93
Mark Greenberg	206 N. Royal St. Alexandria, Va. 22314	Vice President	11/15/93
Roger J. Whyte	5408 Kirkwood Dr. Bethesda, MD 20816	CEO, TJG Executive Search, Inc. (subsidiary of TJG)	11/15/93

II—FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

Armando Calderon Sol

11/18/93

9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes  No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

Embassy of the Republic of Armenia  
1660 L St. NW # 210  
Washington, DC 20036

11/15/93

10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

n/a

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

① Armando Calderon Sol Arena Party - The Jefferson Group assisted with media interviews and public relations efforts in conjunction with a four day visit to Washington DC by Armando Calderon Sol.

② Republic of Armenia - See Attached <sup>(A)</sup> media support for 5th Anniversary of the Armenian Earthquake.

See Attached <sup>(A)</sup> Government Relations Support

<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?  
Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

*Republic of Armenia - see Attached "B"*

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes  No

If yes, describe fully.

<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV—FINANCIAL INFORMATION

## 14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

Date	From Whom	Purpose	Amount
11/93	Armando Calderon Sol	Retainer	\$10,000.00
12/93	Republic of Armenia	Retainer Received	\$ 2,000.00
1/94	Republic of Armenia	Retainer Received	\$ 5,000.00
3/94	Republic of Armenia	Retainer/Exp. Rec'd	\$ 10,286.52
4/94	Republic of Armenia	Retainer/Exp. Rec'd	\$ 6,674.80
Total			\$ 33,961.32

## (b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes  No

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose

<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e)

<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like

15. (a) DISBURSEMENTS—MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes  No

(2) transmitted monies to any such foreign principal? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
11/30/93	Republic of Armenia	for expense related to video production tape.	\$233.00
1/31/94	Republic of Armenia	billed for expenses telephone and facsimile, postage + delivery, photocopying and local transportation	\$286.52
2/28/94	Republic of Armenia	billed for expenses telephone and facsimile, postage + delivery, photocopying and local transportation	\$197.15

\$ 716.67

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?  
Yes  No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
----------------------	-------------------------------------	--	--------------------------------------	----------------

(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?  
Yes  No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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See Attachment "2"

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) Did not consider correspondence propaganda.

21. What language was used in this political propaganda:

- English
- Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes  No

Did not consider correspondence propaganda.

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes  No

Did not consider correspondence propaganda.

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes  No

Did not consider correspondence propaganda.

VI-EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A<sup>6</sup> Yes  No
- Exhibit B<sup>7</sup> Yes  No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes  No

If yes, have you filed an amendment to the Exhibit C? Yes  No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes  No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Carolyn M. Cuppernull  
CAROLYN M. CUPPERNULL

Subscribed and sworn to before me at THE JEFFERSON GROUP  
1341 G. STREET, NW SUITE 1100  
WASHINGTON, DC 20005

this 2nd day of March, 19 95

Miguel A. Dawson  
(Signature of notary or other officer)  
**My Commission Expires**  
**February 14, 1999**

<sup>8</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE  
REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form CRM-154, formerly Form OBD-64 - Supplemental Statement):

Yes \_\_\_\_\_ or No \_\_\_\_\_ ✓

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes \_\_\_\_\_ or No \_\_\_\_\_ ✓

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Carolyn M. Cuppernell  
Signature

2/27/55  
Date

CAROLYN M. CUPPERNELL  
Please type or print name of signatory on the line above

Chief Admin. Officer  
Title

**Attachment "A"**

**FARA Report for Six Month Period Ending May 11, 1994**

**On January 25, 1995, The Jefferson Group, Inc. Board of Directors authorized the issuance of shares of voting common stock of The Jefferson Group, Inc. to eleven shareholders.**

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**INTERNAL SECURITY  
SECTION  
FEDERAL BUREAU OF INVESTIGATION**

**Attachment "2"--15 (c)**

**FARA Report for Six Month Period Ending May 11, 1994**

Political Contributions made by FARA Registrant Ann B. Wrobleski

<b>Date</b>	<b>Amount/Thing of Value</b>	<b>Name of Political Organization</b>	<b>Name of Candidate</b>
04/12/94	\$100.00	Citizens for Sheehan	Colleen Sheehan

Political Contributions made by FARA Registrant Roger J. Whyte

<b>Date</b>	<b>Amount/Thing of Value</b>	<b>Name of Political Organization</b>	<b>Name of Candidate</b>
05/94	\$500.00	Monohan for Senate Committee Pennsylvania	Robert J. Monohan

Political Contributions made by FARA Registrant Paul S. Tribble, Jr.

<b>Date</b>	<b>Amount/Thing of Value</b>	<b>Name of Political Organization</b>	<b>Name of Candidate</b>
03/08/94	\$100.00	Marty Williams for City Council Newport News, VA	Marty Williams
03/08/94	\$100.00	John Conrad for Richmond City Council Virginia	John Conrad
03/14/94	\$100.00	Friends of Vince Joseph City Council, Newport News, VA	Vince Joseph
03/24/94	\$10.00	Herbert Bateman for Congress Virginia	Herbert Bateman
04/12/94	\$50.00	Channing Hall for Council Williamsburg, VA	Channing Hall
04/13/94	\$100.00	Friends for Steve Martin Virginia Senate	Steve Martin

### III--ACTIVITIES

#### Attachment A for Question #11

During the six-month period ending May 11, 1994, our firm engaged in the following activities on behalf of the Embassy of the Republic of Armenia:

- The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees, as noted further in Attachment B, to discuss legislation and related issues concerning the foreign aid, defense, or trade interests of the foreign Principal.
- The firm contacted, in person or by telephone, members of the Administration, as noted further in Attachment B, on matters relating to the foreign aid, defense, or trade interests of the Foreign Principal.
- The firm provided advice and counsel to the Foreign Principal with reference to the political activity described below, including:
  - Reporting orally and in writing on all legislative and Administration actions of concern or interest to the Foreign Principal, as deemed appropriate.
  - Drafting talking points, position papers, substantive analyses, amendments, letters to the editor, and op-eds, as needed, or requested, to promote the objectives of the Foreign Principal, including documents for use with Members of Congress, the Executive Branch, and the press.
  - Advising the Foreign Principal on actions to take in support of its goals and interests, including 1) the identification of appropriate Legislative and Executive Branch personnel to meet with, 2) appropriate visits to Washington by officials of the Foreign Principal, 3) appropriate US officials, Members of Congress and their staffs, or members of the press to invite to the Embassy or to the country, as well as itineraries and meetings for those visits, and 4) recommendations of items of discussion and agendas for these meetings.
  - Assisting, when requested, in the setting up of meetings between the Foreign Principal and Members of Congress and their staffs, officials of the Executive Branch, and the press, and in their preparation of visits described above.

### III -- ACTIVITIES

#### Attachment A for Question #11 (MWR additions)

- **Maintained regular contact with reporters and editors assigned to cover international issues in the United States for the print and broadcast media. Also maintained contact with editors in charge of editorial and opinion sections at newspapers across the country, as well as opinion leading columnists.**
- **Media lists are attached.**

FARA/Armenia

III--ACTIVITIES  
Attachment B for Question #12

During the period ending May 11, 1994, our firm engaged in political and/or trade activities on behalf of the Embassy of the Republic of Armenia:

A. The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least one time but not more than three times on issues relating to the foreign aid, defense, or trade interests of the Foreign Principal during this period.

Representative Anna Eshoo  
Representative Lee Hamilton  
Representative Barney Frank  
Representative Frank Pallone  
Representative Joseph Kennedy  
Representative Robert E. Andrews  
Brian McKeon, Senate Foreign Relations Committee  
Peter Kovar, Office of Representative Barney Frank  
Marianne Baker, Office of Senator Joseph Biden  
Mark Koyanagi, Office of Representative David Bonior  
Lisa Corbisiero, Office of Senator Al D'Amato  
Mira Birata, Office of Senator Robert Dole  
Christine Wormuth, Office of Representative Lee Hamilton  
Nora Coulter, Office of Representative Lee Hamilton  
Bill Spenser, Office of Representative Joseph Kennedy  
Erik Bell, Office of Representative Joseph Kennedy

**B. The firm contacted, in person or by telephone, members of Congress and their personal staff, or the staff of relevant House and Senate Committees as indicated below, at least three times but not more than seven times on legislation relating to the foreign aid, defense, or trade interests of the Foreign Principal during this period.**

**Randy Scheunemann, Office of Senator Robert Dole  
Rosalie Chorbajian, Office of Representative Frank Pallone  
Ted Loud, Office of Representative Frank Pallone  
Michael Powell, Office of Representative Joseph Kennedy  
Fred Kenney, Senate Foreign Operations Appropriations Subcommittee  
Michelle Maynard, Senate Foreign Relations Committee  
Mr. Marty Sletzinger, House Foreign Affairs Committee  
Mr. Michael Van Dusen, House Foreign Affairs Committee  
Mike Poloyac, House Foreign Affairs Committee  
Gerry Christiansen, Senate Foreign Relations Committee**

D. The firm contacted, in person or by telephone, officials of the Executive Branch as indicated below, at least one time but not more than three times on issues relating to the foreign aid, defense, or trade interests of the Foreign Principal during this period.

Anne E. Chambers, US Department of Commerce  
Alexander Lofft, US Department of Commerce  
Liesel Duhan, US Department of Commerce  
Karen Rubeiz, US Department of Commerce  
Linda Nemeec, US Department of Commerce  
Tom Vellenga, USAID  
Kelly Paisley, USAID  
Kirk Bennett, State Department

**TJG Armenia Media List**

**Newspapers**

Alvin Shuster  
Foreign Editor  
*The Los Angeles Times*  
Times Mirror Square  
Los Angeles, CA 90053  
Phone: (213) 237-7071  
Fax: (213) 237-4712

Jack Nelson  
Bureau Chief  
*The Los Angeles Times*  
1875 I St., NW  
Suite 1100  
Washington, DC 20006  
Phone: (213)-293-4650  
Fax: (202) 887-1050

Norman Kempster  
State Department Correspondent  
*The Los Angeles Times*  
1875 I St., NW  
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Washington, DC 20006  
Phone: (213)-861-9231  
Fax: (202) 887-1050

Bernard Gwertzman  
Foreign Editor  
*The New York Times*  
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Fax: (212) 556-3690

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Foreign Affaris Reporter  
*The New York Times*  
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Juan Walte  
Foreign Affairs Reporter  
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White House Correspondent  
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Dave Kansas  
Reporter  
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New York, NY 10281  
Phone: (212) 416-2216  
Fax: (212)

Eugene Robinson  
Foreign Editor  
*The Washington Post*  
1150 15th St., NW  
Washington, DC 20071  
Phone: (202) 334-7400  
Fax: (202) 334-5547

John Goshko  
State Department Correspondent  
*The Washington Post*  
1150 15th St., NW  
Washington, DC 20071  
Phone: (202) 334-7443  
Fax: (202) 334-5547

Dan Williams  
Reporter  
*The Washington Post*  
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Fax: (202) 334-5547

Marc Lerner  
Foreign Editor  
*The Washington Times*  
3600 New York Ave., NE  
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Fax: (202) 832-7278

Martin Sieff  
State Department Correspondent  
*The Washington Times*  
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Chief Foreign Correspondent  
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Washington, DC 20002  
Phone: (202) 636-3273  
Fax: (202) 832-7278

Jim Morrison  
Embassy Row Columnist  
*The Washington Times*  
3600 New York Ave., NE  
Washington, DC 20002  
Phone: (202) 636-3297  
Fax: (202) 832-7278

John Yemma  
Foreign Editor  
*The Boston Globe*  
135 Morrissey Blvd.  
Boston, MA 02107-2378  
Phone: (617) 929-3008  
Fax: (202) 857-5076

Paul Quinn-Judge  
State Department Correspondent  
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Fax: (202) 857-5076

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Washington Bureau Chief  
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Fax: (202) 857-5050

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Foreign Editor  
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Boston, MA 02106-2096  
Phone: (617) 542-1315  
Fax: (617)

Joseph Battenfeld  
State Department Correspondent  
*The Boston Herald*  
865 National Press Building  
Washington, DC 20045  
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February 4, 1994

Mr. Keith Henderson  
Op-Ed Page Editor  
*The Christian Science Monitor*  
One Norway Street  
Boston, MA 02115-3195

Dear Mr. Henderson:

Enclosed is the Op-Ed piece I discussed with your office earlier today. As you will see, it is written by the Armenian Ambassador to the U.S. Rouben Shugarian.

As a close reader of *The Monitor*, I recognize that your paper has covered, in detail, the continuing conflict between Azerbaijan and Nagorno-Karabagh over the internationally recognized right of self determination.

In addition, I recall a piece in your Opinion/Essays column late last month by the Ambassador to the U.S. from Azerbaijan. While I read that piece with interest, it clearly contained a number of factual inaccuracies. As a result, we feel it is important to insure that Armenia's positions are made part of the permanent record.

Ambassador Shugarian's piece as it stands now is 834 words long. Should it be necessary, I would be happy to work with you to edit this submission.

Please call me at 202-638-3535 with any questions and to verify its authenticity.

Thank you for your assistance.

Sincerely yours,

Michael W. Robinson  
For the Embassy for Armenia

## ***The Promise of Peace***

***By***

**Ambassador Rouben Shugarian**

This winter, thousands of books will be burned in Armenia. This is not because a new communist dictatorship has overthrown the first democratic government that flourished among the former Soviet Republics. The reason is simpler yet more tragic. Without this heat, thousands of families will simply perish.

For five years, Azerbaijan has waged a military campaign to wipe out the Armenians of Nagorno-Karabagh. Furthermore, they have attempted to expand the war into my country, the Republic of Armenia, by regularly destroying our only gas pipeline and by instituting a full blockade with the assistance of Turkey. The most unfortunate victims of this brutality are the newborn babies dying in hospitals with no heat.

Azerbaijan's escalation of the conflict has brought suffering to everyone in the region, including its own people. Waging a war that its own troops do not wish to fight, the Azerbaijani leadership is destroying a region which has tremendous economic potential.

Tragically, this suffering could have ended at any time during the last two years if the Azeris had accepted any one of the peace plans put forward by the Conference on Security and Cooperation in Europe (CSCE), the European Union, the United Nations or Russia.

The genesis of the conflict is simple. In the late 1980's, when the leadership of the Soviet Union showed signs of democratization, the Armenians of Nagorno-Karabagh peacefully petitioned Mikhail Gorbachev to grant their fundamental internationally-accepted right to self-determination and freedom from the oppression of the Azerbaijani government; a right to which they have aspired for 70 years.

Rather than come to the negotiating table and respond peacefully to Karabagh's petition, Azerbaijan reacted ruthlessly to crush the indigenous Armenians of Nagorno-Karabagh with brutal pogroms, deportations and military force. As the Armenians of Nagorno-Karabagh took up arms to defend their children and their homes, an endless cycle of military response and counter-response began between Azerbaijan and Nagorno-Karabagh.

Azerbaijan does not even admit that they are waging a war with Nagorno-Karabagh. They fear such an action would signal informal recognition of Nagorno-Karabagh as a nation struggling for self-determination. Thus, Azerbaijan attempts to drag neighboring Armenia into their war through a blockade and sporadic border attacks. The Republic of Armenia has resisted Azerbaijan's concerted attempts to engage it in the conflict. Moreover,

Armenia's commitment and repeated efforts toward peace have been applauded by the international community.

A key component of the Azeri military campaign is to portray Azerbaijan as a poor, impoverished nation desperately trying to fight off an invading foe. Nothing could be further from the truth. Azerbaijan has been using the wealth derived from their oil reserves to buy high-priced mercenaries and weapons from around the globe. The Associated Press reports that Azerbaijan extracted \$10 million to \$15 million to train Azeri troops from one U.S. oil company alone as a condition of obtaining rights to pump oil.

The introduction by Azerbaijan of mercenaries and weapons from Afghanistan, Turkey, Russia, the U.S., Britain, Ukraine, and China seriously internationalizes the conflict and destabilizes the entire region. While the Azeris attempt to whitewash their aggression, the Armenian dead and wounded can well attest to the end result of Azeri actions.

In October 1992, the U.S. Congress voted overwhelmingly to ban official aid to Azerbaijan. This action sent a strong message to Azerbaijan to end its blockade and military offensives against Nagorno-Karabagh. Although this ban does not stop non-governmental aid, (the U.S. provided \$35 million in 1993 for international relief organizations to assist the most vulnerable segments of the Azeri population) it does offer a reward to Azerbaijan if it ceases its hostilities and comes to the peace table.

Instead, Azerbaijan has launched an unprecedented, large-scale attack along the entire front line with Nagorno-Karabagh and some bordering regions of Armenia, and, with Turkey, maintained its blockade of Armenia and Nagorno-Karabagh. American law is clear that the ban against government-to-government aid to Azerbaijan will only be relaxed if Azerbaijan turns its military campaign into a campaign for peace. Any easing of the ban prior to such an action would be tantamount to rewarding the Azeris for their illegal blockade and continued military assaults and fly in the face of the U.N. Security Council resolution demanding an end to the blockade.

It is time for the Azerbaijani leadership to realize that there can be no military solution to the conflict. The entire region has the potential to flourish if Azerbaijan ends the fighting and lifts its blockade. Nagorno-Karabagh, Armenia, and the international community are sitting at the peace table waiting for Azerbaijan to end its aggression and embrace peace.

# # #

---

Rouben Shugarian is the Republic of Armenia's Ambassador to the United States.

January 18, 1994

The Honorable Bill Clinton  
The White House  
Washington, D.C. 20500

Dear President Clinton:

I would like to express my sincere condolences for the devastating earthquake California endured yesterday. It is with deep sadness that I learned about the many lives lost, as well as the hundreds of homes and other buildings and infrastructure damage that was sustained in the Los Angeles area. Unfortunately, my country is all too familiar with the effects of an earthquake. As you recall, we experienced a catastrophic earthquake in 1988 that killed more than 25,000 people, completely destroyed 58 villages, badly damaged 21 other cities and regions, and left 40% of our nation a disaster zone.

I am certain, however, that with the necessary assistance of disaster relief agencies, Californians will pull together to rebuild their homes and communities in a spirit of cooperation and determination.

Please know that my thoughts and prayers are with you and your citizens today.

Sincerely yours,

/signature/

Levon Ter-Petrosian

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*Michael Robinson*  
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R  
G

Doyle:

Thanks For your help.

Please call me with any  
questions, or if I can be  
helpful in any way.

Michael



## **EMBASSY OF THE REPUBLIC OF ARMENIA**

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### **JIRAIR LIBARIDIAN**

#### **Biographical Sketch**

Jirair Libaridian is Armenia's First Deputy Minister of Foreign Affairs and Adviser to the President. He began serving as Adviser to the President in November 1991. Prior to that, he served from January 1991-November 1991 as Director of the Research Department of Armenia's Parliament. He is a specialist of international relations and of European, Near East, and African history. A native of Beirut, Lebanon, Mr. Libaridian emigrated to the United States to attend college. He holds a doctorate in history from the University of California, Los Angeles, has taught and lectured at a number of universities in North America and Europe, and has authored a number of books and articles on the Near East and Armenia.

Before his appointment to a position in the Armenian Government, Mr. Libaridian was the Director of the Boston-based Zoryan Institute for Contemporary Armenian Research and Documentation.

Born in 1945, Mr. Libaridian is married to Nora Nercessian and has one daughter, Lorky.

DATE OF ISSUANCE: April, 1993



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**For Immediate Release**  
Friday, December 3, 1993

*Contact:*  
Michael W. Robinson  
202-638-3535

### **Armenian Ambassador Honors Local Virginia Heroes On 5th Anniversary of 1988 Earthquake Rescues**

**Falls Church, VA.** -- The Fairfax County Fire and Rescue Department today received a unique honor -- the gratitude of millions of Armenians who five years ago next week suffered through a massive earthquake that destroyed much of their nation and killed 25,000 people.

"On behalf of all Armenians, I want to convey our heartfelt gratitude and thanks for all you have done," Rouben Shugarian, the Armenian Ambassador to the United States said. The ceremony was held at Fire Station 18, the home of many of the 10 members of the Technical Rescue Operations Team who voluntarily traveled half way around the world to lend their specialized skills in rescuing survivors trapped in collapsed buildings.

Rating 6.9 on the Richter scale, the earthquake struck in the morning of December 7, 1988, completely destroying the village of Spitak and seriously damaging the city of Gumayri. More than 25,000 people died and a half a million were left homeless as a result of the quake. Almost 30 percent of the nation's industrial capacity was destroyed as well.

Four days later, the rescue team from Fairfax arrived in Armenia, making them the first Americans since World War II to travel to what was still the Soviet Union to lend humanitarian assistance. For the next week, they worked to free trapped civilians and provide assistance.

-more-

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Armenia - Fairfax  
December 3, 1993

Tamillow recalled the two direct rescues, or saves, the team accomplished in Armenia. "The first case was the most agonizing. A 60-year-old woman was trapped under a building with the dead bodies of her granddaughter and daughter pinned against her," he recalled. "It took us five hours to get her out and we had to amputate both her legs below the knee, but we saved her life." Later that night the team rescued another survivor in about half an hour.

In addition to the two direct saves, the Fairfax team used specially trained search dogs to locate other survivors that were then rescued by other international search teams.

More than 30 tons of relief supplies including tents, gloves, flashlights, helmets, plastic sheeting, medical supplies and medicine were distribute by the team. The Fairfax team also worked closely with a similar unit from the Metro-Dade (Florida) Fire and Rescue Department who had joined them on this humanitarian mission.

Before a crowd of assembled guests, Ambassador Shugarian lavished praise on the Department. "Without any regard for personal safety, these 10 professionals, and thousands of other Americans, left their homes and families and rallied to our aid. Hundreds, perhaps thousands, of lives were saved through the heroic actions of these great men," he said.

Today, Armenia has emerged as a newly independent nation, having ended its forcible annexation into the Soviet Union. With four million people, a new currency and a thriving democracy, Armenia will ratify a new constitution in 1994.

Ambassador Shugarian presented a plaque noting the Armenian appreciation to the fire department. It reads:

"Presented to the Fairfax County Fire and Rescue Department by the People of Armenia with great thanks and appreciation for their brave assistance in the Armenian earthquake of December 7, 1988."

-more-

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The members of the Technical Rescue Operations Team are:

Battalion Chief Michael Tamillow

Captain Walter Carper

Captain Robert Rhea

Lieutenant Bernard Bickham

Lieutenant Charles Sisler

Sergeant John Caussin

Technician Donald Booth

Technician Andrew Hubert

Technician Michael Regan

Technician Kenneth Varnau

###



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### **ROUBEN SHUGARIAN** Biographical Sketch

Rouben Shugarian is Armenia's Ambassador Extraordinary and Plenipotentiary to the United States of America. Prior to presenting his credentials to the U.S. State Department on March 1 and to President Bill Clinton on June 11, Mr. Shugarian was Press Secretary to Armenian President Levon Ter-Petrossian, the first to hold such a post since the republic declared its independence in September, 1991.

Prior to serving as the President's Press Secretary, Mr. Shugarian was an aide on foreign affairs to the President. In 1991, Mr. Shugarian held a position as an expert advisor on the staff of the Armenian Parliament's Foreign Relations Committee. From 1989-1990, Mr. Shugarian served as the press spokesman for the Armenian National Movement.

Mr. Shugarian graduated from the Foreign Languages Institute in Yerevan in 1985 with a degree in English language and literature and Russian language and literature. Simultaneously, he took a position as an English instructor at the Polytechnical Institute of Yerevan. In 1989, he completed his post-graduate courses in philosophy and art at Yerevan State University.

Born in 1962, Mr. Shugarian is married to Lilit Karapetian and has two sons, Narek and Dickran.

DATE OF ISSUANCE: June, 1993



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### ROUBEN SHUGARIAN

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DATE OF ISSUANCE: June, 1993

# The New York Times

THE NEW YORK TIMES EDITORIALS/LETTERS THURSDAY, DECEMBER 2, 1993

## Armenia Once Again Needs World Support

To the Editor:

Five years ago, on Dec. 7, 1988, Armenia was devastated by an earthquake that left 25,000 dead and a half-million homeless and destroyed 30 percent of Armenia's industrial capacity. Its recovery was made possible by an unprecedented outpouring of aid and support from the American Government, its citizens and other members of the world community.

While our land was being shaken by an earthquake, the forces of democracy and independence were shaking the Armenian political landscape. Today, half a decade later, Armenia is a free and democratic nation of nearly four million people, with a free-market economy, an independent currency and a political and social system which guarantees full freedoms and rights. Next year Armenians will go to the polls and ratify a new constitution to institutionalize these reforms.

Armenia is a rare island of stability in the region. Conflicts in neighboring lands, especially between Azerbaijan and Nagorno-Karabakh, threaten the economic and political progress of Armenia and other nations in the Trans-Caucasus and Eurasia.

The conflict arose when Nagorno-Karabakh — an ethnic Armenian enclave within Azerbaijan — appealed to Mikhail S. Gorbachev for greater autonomy. The then-Soviet regime in Azerbaijan responded to this peaceful independence movement with military force and vicious pogroms. Since then, an unending cycle of military response and counter-response has continued between the two parties to

the point where Azerbaijan has now introduced Afghan mercenaries to the conflict.

Armenia, along with the United States, Russia and other nations in the region, is currently participating in mediation efforts to bring this conflict to a close and begin addressing the underlying issue — the vestiges of Stalinist policies. The international community must focus on resolving this conflict and then apply the lessons learned to the other festering conflicts in the region.

Despite the fact that Armenia is not a party to the conflict, Turkey and Azerbaijan, in flagrant violation of international law, have instituted a blockade on our landlocked country. Lacking access to roads, railroads and pipelines into Armenia, urgently needed supplies of fuel and food are being choked off. Armenia's ongoing efforts to feed, clothe and shelter the victims of the earthquake as well as the refugees who have fled from war-torn Nagorno-Karabakh and Azerbaijan in the tens of thousands are seriously threatened.

Armenia is firmly committed to the peaceful resolution of the conflict. The region has everything to lose and nothing to gain from the continuation of hostilities. But to achieve peace and harmony among all nations in the region, we must have the same outpouring of support from the entire world community that occurred five years ago at the time of our great tragedy.

ROUBEN SHUGARIAN  
Ambassador of Armenia  
Washington, Nov. 26, 1993

*The Jefferson*<sup>®</sup>  
G R O U P

November 24, 1993

Ken Grubbs  
Op-Ed Page Editor  
*The Orange County Register*  
625 N. Grand Ave.  
Santa Ana, CA 92701-4347

Dear Mr. Grubbs:

On December 7, 1988 the world awoke to discover that Armenia had been ripped apart by an earthquake with a force that has seldom been seen. Five years later, that nation has gone through both a physical as well as political and social transformation.

Rebuilding not only their infrastructure, but also their nation as one of the newly independent states that emerged from the rubble of the former Soviet Union, Armenia is still facing a number of life threatening perils.

I have enclosed an op-ed authored by the Armenian Ambassador to the United States that thanks the U.S. and the American people for their aid and largess five years ago. The piece also addresses the potential for a disastrous winter in Armenia as the illegal blockade by Turkey and Azerbaijan continues.

Without access to a port and with virtually all of their rail, road and pipelines cut off, the Armenian people are facing a harsh winter with little fuel oil to heat their homes and an even smaller amount of food.

Currently, the piece runs about 550 words. I would be happy to edit down if your space requirements call for that.

If you have any questions or want to verify the authenticity of this piece, please call me at 202-638-3535.

Sincerely yours,

  
Michael W. Robinson

**The Promise of Armenia**  
*By*  
Ambassador Rouben Shugarian

Five years ago, on December 7, America and the world watched in anguish as the former-Soviet Republic of Armenia was devastated by an earthquake that left 25,000 dead and a half-million homeless and destroyed 30% of Armenia's industrial capacity.

Armenia's recovery from the earthquake was made possible by an unprecedented outpouring of aid and support from the American government, its citizens and other members of the world community. Without this aid, thousands more would surely have perished. My country is forever and humbly grateful to those who reached out to us in our time of need.

While our land was being shaken by an earthquake, the forces of democracy and independence were shaking the Armenian political landscape. Today, half a decade later, Armenia is a free and democratic nation of nearly four million people, with a free market economy, an independent currency and a political and social system which guarantees full freedoms and rights. Next year, Armenians will go to the polls and ratify a new constitution to institutionalize these reforms.

Armenia is a rare island of stability in the region. Conflicts in neighboring lands, especially between Azerbaijan and Nagorno-Gharabakh, pose a dire threat to the economic and political progress of Armenia and other nations in the trans-Caucasus and Eurasia.

The conflict arose when Nagorno-Gharabakh -- an ethnic Armenian enclave wholly enclosed within Azerbaijan-- appealed to then Soviet President Gorbachev for greater autonomy. The Soviet regime in Azerbaijan responded to this peaceful independence movement with military force and vicious pogroms. Since then, an unending cycle of military response and counter-response has continued between the two parties to the point where Azerbaijan has now introduced Afghan mercenaries into the conflict.

Armenia, along with the U.S., Russia and other nations in the region, is currently participating in mediation efforts to bring this conflict to a close and begin addressing the underlying issue -- the vestiges of Stalinist policies. The international community must focus on resolving this conflict and then apply the lessons learned to the other festering conflicts in the region.

Event though Armenia is not a party to the conflict, Turkey and Azerbaijan, in flagrant violation of international law, have instituted a

blockade on our land-locked country. Lacking access to roads, railroads and pipelines into Armenia, urgently needed supplies of fuel and food are being choked off. Armenia's on-going humanitarian efforts to feed, clothe and shelter the victims of the earthquake as well as the refugees who have fled from war-torn Nagorno-Gharabakh and Azerbaijan in the tens of thousands are seriously threatened.

Armenia is firmly committed to the peaceful resolution of this conflict. The region has everything to lose and nothing to gain from continuing hostilities. But to achieve peace and harmony among all nations in the region, we must have the same outpouring of support and commitment from the entire world community that occurred five years ago at the time of our great tragedy.

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H.E. Rouben Shugarian is the Republic of Armenia's Ambassador to the United States.

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