

For Six Month Period Ending October 28, 1994  
(Insert date)

Name of Registrant

Registration No.

Bannerman & Associates, Inc.

3964

Business Address of Registrant

888 Sixteenth Street, N.W.  
Washington, D.C. 20006

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- |                       |                              |                             |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship       | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation        | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

- |                          |                              |                                        |
|--------------------------|------------------------------|----------------------------------------|
| (1) Name                 | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices       | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name

Position

Date Connection Ended

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SECTION  
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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
Yes  No  N/A

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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## II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes  No

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

- 
9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes  No

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

The Government of the Philippines (through L.A. Motley & Company)

May 4, 1994

1600 Massachusetts Ave., N.W.  
Washington, D.C. 20036

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10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

The Government of Egypt, The Government of the United Arab Emirates, The Embassy of El Salvador

## III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

Employees of Bannerman & Associates, Inc. have held meetings with Members of Congress, Congressional staff, and the Executive Branch in order to educate them on the needs and concerns of our clients. Any issue affecting foreign policy or the relationship of the U.S. to our clients is of potential interest, including, but not limited to, defense, trade, foreign assistance and international visits of government officials.

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<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?

Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

See Attached #1

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes  No

If yes, describe fully.

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<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV—FINANCIAL INFORMATION

## 14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See Attached #2

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Total

## (b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes  No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).  
<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement?      Yes       No

(2) transmitted monies to any such foreign principal?      Yes       No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See Attached #3

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**Total**

## 15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes  No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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## (c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes  No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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**V—POLITICAL PROPAGANDA**

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

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<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) \_\_\_\_\_

21. What language was used in this political propaganda:

- English
- Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes  No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes  No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes  No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A<sup>6</sup> Yes  No
- Exhibit B<sup>7</sup> Yes  No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.  
<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes  No

If yes, have you filed an amendment to the Exhibit C? Yes  No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and / of the supplemental statement? Yes  No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

M. D. Banner

M. Graeme Bannerman

Subscribed and sworn to before me at WASHINGTON, D.C.

this 29TH day of NOVEMBER, 19 94

Paul C. Koehler

(Signature of notary or other officer)

<sup>8</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE  
REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement) :

Yes \_\_\_\_\_ or No XX \_\_\_\_\_

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes \_\_\_\_\_ or No XX \_\_\_\_\_

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

M. D. Banner  
Signature

November 28, 1994  
Date

M. Graeme Bannerman

Please type or print name of signatory on the line above

President  
Title

INTERNAL SECURITY  
SECTION  
REGISTRATION UNIT

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**Attachment #1**

**Summary of Political Activities**

In response to question #12, the following persons were contacted for the purpose of discussing how the relationship between the foreign principal and the United States could be expanded, and how that expanded relationship could better serve the interests of the United States and the foreign principal. Discussions focused on all facets of the bilateral relationship including, but not limited to, defense, trade, foreign assistance, and the international visits of government officials.

For clarification,

- ofc: office meeting,
- lch: lunch meeting,
- din: dinner meeting; and,
- bkfst: breakfast meeting.

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Attachment #1 for El Salvador  
4/29/94 - 10/28/94

<u>Date</u>	<u>Note</u>	<u>Description</u>	<u>Place</u>
6/1/94	ofc	Glenn Griffin, State Dept.	office
7/6/94	ofc	Randy Green, of Senate Agri. Cmt.	office
8/9/94	ofc	Leslie Bassett, State Dept.	office
9/2/94	Inch	Tripp Funderburk, of Con. Livingston	La Lomita Dos
9/7/94	ofc	Jane Thery, HFA Subcmt. West. Hemis.	office
9/8/94	Inch	George Southworth, of Con. Ballenger	Heads
9/16/94	ofc	Roger Noriega, HFAC	office

Attachment #1 for the U.A.E.  
4/29/94 - 10/28/94

<u>Date</u>	<u>Note</u>	<u>Description</u>	<u>Place</u>
6/30/94	Inch	John Herzberg, HFAC	Bullfeathers
9/7/94	ofc	Col. Al Washington, DoD/NESA	office
9/15/94	ofc	Col. Al Washington, DoD/NESA	UAE Embassy
10/5/94	ofc	Col. Al Washington, DoD/NESA	office

Attachment #1 for the Philippines  
4/29/94 - 10/28/94

<u>Date</u>	<u>Note</u>	<u>Description</u>	<u>Place</u>
5/18/94	ofc	Matt Reynolds, SFRC	office
5/18/94	ofc	Elizabeth Lambird, SFRC	office
6/3/94	ofc	Al La Porta, State Dept.	office
6/9/94	ofc	Divina Corpuz, of Sen. Inouye	office
6/9/94	ofc	Gale Awaya, of Sen. Inouye	office
6/22/94	ofc	Ngog Le, AID	office
7/8/94	ofc	Deanna Okun, of Sen. Murkowski	office
7/25/94	ofc	Capt. Brian Buzzell, CNA	office
8/2/94	ofc	Paul Cardus, of Sen. Akaka	office
8/8/94	Inch	Sonya Aranza, of Con. Abercrombie	Taverna Greek Islands
8/18/94	ofc	Mike Miller, of Con. Matsui	office
8/23/94	ofc	Jon Breslar, AID	office
9/13/94	Inch	Alex Arriaga, Human Rights Caucus	The Market Inn
10/18/94	ofc	Robert Goldberg, State Dept.	office
10/19/94	Inch	Robert Gustafson, of Con. Porter	Thai Roma

Attachment #1 for Egypt  
4/29/94 - 10/28/94

<u>Date</u>	<u>Note</u>	<u>Description</u>	<u>Place</u>
5/4/94	ofc	Mike Marek, of Con. Obey	office
5/10/94	ofc	Kathleen Murphy, of Con. Wilson	office
5/10/94	ofc	Bert Porter, of AID	office
5/18/94	ofc	Elizabeth Lambird, SFRC	office
5/19/94	ofc	Danielle Pletka, SFRC	office
5/19/94	ofc	Steve Moffitt, of Sen. Nickles	office
6/2/94	ofc	Keith Kupferschmidt, of USTR	office
6/3/94	ofc	Carter Pilcher, of Sen. Brown	office
7/7/94	Inch	Tripp Funderburk, of Con. Livingston	Thai Roma
7/12/94	ofc	CAPT Larry Brown, Navy	office
7/15/94	ofc	COL Steve Stevens, of USD(P)	office
7/18/94	ofc	Leonard Zuza, OMB	office
7/21/94	ofc	Richard Jones, State Dept.	office
8/5/94	ofc	CAPT Larry Brown, Navy	office
8/5/94	ofc	CAPT Pete Bolton, Navy	office
8/17/94	Inch	Jim Bond, House Foreign Ops. Subc	La Brasserie
8/18/94	Inch	I. Butterfield, of Sen. Roth	Two Quail
8/23/94	ofc	Tom Parker, State Dept.	office
8/24/94	Inch	Bill Witting, Sen. For. Ops. Subcmt.	La Colline
8/25/94	ofc	David Satterfield, State Dept.	office
8/28/94	ofc	John Westely, AID, Cairo, Egypt	office
8/29/94	ofc	Edward Walker, Ambassador to Egypt	office
8/30/94	ofc	Edmund Hull, DCM, Embassy in Egypt	office
9/7/94	ofc	Derek Schmidt, of Sen. Kassebaum	office
9/7/94	ofc	CDR Larry Brown, Navy	office
9/8/94	ofc	Mike Van Dusen, HFAC	office
9/14/94	ofc	Carol Bartholomew, of Con. Pelosi	office
9/14/94	Inch	George Pickart, of SFRC	Two Quail
9/14/94	ofc	Capt. Larry Brown, Navy	office
9/15/94	ofc	Dick McCall, AID	office
9/19/94	ofc	Richard Jones, State Dept.	office
9/21/94	Inch	Debbi Bodlander, HFAC	Bistro Le Monde
9/26/94	ofc	CDR Steve Fraser, OMC, Cairo, Egypt	office
10/5/94	ofc	CDR Larry Brown, Navy	office
10/5/94	Inch	Brad Gordon, of Con. Berman	Hunan Dynasty
10/6/94	ofc	CAPT Al Harms, ACDA	office
10/11/94	ofc	Tom Parker, State Dept.	office
10/19/94	ofc	CDR Larry Cotton, OASD/ISA/MEA	office
10/28/94	ofc	Danielle Pletka, SFRC	office

**Attachment #2**

**Summary of Receipts**

Pursuant to question #14(a), the following information is provided as a summary of compensation and funds received from the foreign principals for the period of time between April 29, 1994 to October 28, 1994.

<u>Date</u>	<u>Payee</u>	<u>Purpose</u>	<u>Amount (\$)</u>
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**Embassy of El Salvador**

5/27/94	Embassy of El Salvador	retainer	\$ 2,500.00
6/17/94	Embassy of El Salvador	retainer	\$ 4,000.00
6/27/94	Embassy of El Salvador	retainer	\$ 2,500.00
7/13/94	Embassy of El Salvador	retainer	\$ 2,500.00
8/17/94	Embassy of El Salvador	retainer	<u>\$ 2,500.00</u>
			\$14,000.00

**Government of the United Arab Emirates**

7/26/94	Government of the UAE	retainer	\$25,000.00
8/4/94	Government of the UAE	retainer	<u>\$25,000.00</u>
			\$50,000.00

**Government of Egypt**

7/15/94	Government of Egypt	retainer	\$204,750.00
9/29/94	Government of Egypt	retainer	<u>\$204,750.00</u>
			\$409,500.00

**Government of the Philippines (through L.A. Motley & Company)**

7/18/94	L.A. Motley & Company	retainer	\$16,000.00
8/12/94	L.A. Motley & Company	retainer	\$ 8,000.00
9/8/94	L.A. Motley & Company	retainer	\$ 8,000.00
10/12/94	L.A. Motley & Company	retainer	<u>\$ 8,000.00</u>
			\$40,000.00

**TOTAL      \$513,500.00**

**Attachment #3**

**Summary of Disbursed Moneys**

In response to question #15(a), the following pages include a compilation of expended moneys as a result of activities on behalf of the foreign principals.

For clarification,

- ofc: office meeting,
- lnc: lunch meeting,
- din: dinner meeting; and,
- bkfst: breakfast meeting.

Attachment #3 for El Salvador  
4/29/94 - 10/28/94

<u>Date</u>	<u>Description</u>	<u>Place</u>	<u>Amount (\$)</u>
9/2/94	Tripp Funderburk, of Con. Livingston	La Lomita Dos	30.05
9/8/94	George Southworth, of Con. Ballenger	Heads	<u>38.36</u>
		Total for El Salvador	\$68.41

Attachment #3 for the U.A.E.  
4/29/94 - 10/28/94

<u>Date</u>	<u>Description</u>	<u>Place</u>	<u>Amount (\$)</u>
6/30/94	John Herzberg, HFAC	Bullfeathers	<u>12.00</u>
		Total for the UAE	\$12.00

Attachment #3 for the Philippines  
4/29/94 - 10/28/94

<u>Date</u>	<u>Description</u>	<u>Place</u>	<u>Amount (\$)</u>
8/8/94	Sonya Aranza, of Con. Abercrombie	Taverna Greek Islands	33.60
9/13/94	Alex Arriaga, Human Rights Caucus	The Market Inn	23.06
10/19/94	Robert Gustafson, of Con. Porter	Thai Roma	<u>33.35</u>
		Total for the Philippines	\$90.01

Attachment #3 for Egypt  
4/29/94 - 10/28/94

<u>Date</u>	<u>Description</u>	<u>Place</u>	<u>Amount (\$)</u>
7/7/94	Tripp Funderburk, of Con. Livingston	Thai Roma	41.45
8/17/94	Jim Bond, House Foreign Ops. Subc	La Brasserie	69.68
8/18/94	I. Butterfield, of Sen. Roth	Two Quail	25.80
8/24/94	Bill Witting, Sen. For. Ops. Subcmt.	La Colline	69.67
9/14/94	George Pickart, of SFRC	Two Quail	53.85
9/21/94	Debbi Bodlander, HFAC	Bistro Le Monde	32.00
10/5/94	Brad Gordon, of Con. Berman	Hunan Dynasty	<u>28.85</u>
		Total for Egypt	\$321.30

**CUMULATIVE TOTAL \$ 491.72**