

For Six Month Period Ending **28 FEB 1991**
(Insert date)

Name of Registrant

Registration No.

Pearson & Pipkin, Inc.

3727

Business Address of Registrant

422 First Street, S.E. Suite 208
Washington, D.C. 20003

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address Yes No
- (2) Citizenship Yes No
- (3) Occupation Yes No

(b) If an organization:

- (1) Name Yes No
- (2) Ownership or control Yes No
- (3) Branch offices Yes No

2. Explain fully all changes, if any, indicated in item 1.

n/a

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name

Position

Date Connection Ended

n/a

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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
n/a				

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
Yes No

If yes, identify each such person and describe his services.

n/a

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
n/a		

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
n/a			

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II—FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

n/a

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

n/a

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Embassy of South Africa

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

See "Attachment A"

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

See "Attachment B"

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

n/a

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policy of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
10/2/90	Principal	Fee	30,000.00
10/8/90	Principal	Expense Reimbursement	4,752.09
11/23/90	Principal	Expense Reimbursement	5,147.66
1/2/91	Principal	Fee	30,000.00
1/6/91	Principal	Expense Reimbursement	3,549.32
			Total 73,449.07

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
n/a			

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
see "Attachments C and D"			

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
n/a				

(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
9-17-90	\$200.00	Edwards in '90 campaign (personal contribution by Ronald W. Pearson)	Mickey Edwards
10-9-90	\$250.00	Friends of Vin Weber (personal Contribution by Ronald W. Pearson)	Vin Weber

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Embassy of South Africa

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

n/a

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Legislators
- Government agencies
- Other (specify) _____
- Newspapers
- Editors
- Civic groups or associations
- Libraries
- Educational institutions
- Nationality groups

21. What language was used in this political propaganda:

- English
- Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI-EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A⁶ Yes No
- Exhibit B⁷ Yes No n/a

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represent during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment. n/a

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.
⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

n/a

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

n/a

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Ronald W. Pearson

Ronald W. PEARSON

Subscribed and sworn to before me at 316 Pennsylvania Avenue S.E.
Washington DC 20003

this 24th day of April, 19 91

Katherine Graham

(Signature of notary or other officer)

MY Commission expires December 14, 1991

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form CRM-154, formerly Form OBD-64 - Supplemental Statement):

Yes XX or No _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Ronald W. Pearson
Signature

4/23/91
Date

Ronald W. Pearson

Please type or print name of signatory on the line above

President

Title

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ATTACHMENT A -- Pearson & Pipkin, Inc.

11. During this six month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, 10 of this statement? Yes X No

If yes, identify each such foreign principal and describe in full detail your activities and services:

For the Embassy of South Africa:

Monitored and analyzed bills and resolutions in the U.S. Congress pertaining to relations between the U.S. and the Republic of South Africa and other legislation including foreign investment, the environment, conservation issues, U.S. aid to UNITA, foreign assistance and export policy; advised the Ambassador and Embassy on same; such monitoring includes scheduling of committee and subcommittee hearings and other meetings.

Monitored Congressional hearings on South Africa, as well as Congressional committee meetings where bills and amendments dealing with relations with South Africa were considered.

Monitored and analyzed actions in each House of Congress that pertain to relations with the Republic of South Africa and advised Ambassador and Embassy on same; including research on positions of Members of Congress.

Developed and provided liaison with non-governmental groups and organizations interested in U.S. foreign policy (for more details see Attachment B).

Provided liaison with Congressional staff groups concerned with U.S. foreign policy.

Provided information to Congressional offices on events in South Africa; such information included statements by the Government of South Africa and the African National Congress, copies of articles from newspapers and magazines; speeches by President F.W. de Klerk; analysis of proposed legislation regarding United States - South Africa relations.

Analyzed articles in newspapers, magazines and other printed matter, and programs on television and radio pertaining to South Africa; advised on relevant rebuttal or clarification of same when it was thought needed.

Consulted with Ambassador and Embassy personnel on relations with the American media, particularly in regard to how to increase attention for positive changes taking place in South Africa in such areas as the government's commitment to political participation by all South Africans, the government's program of negotiation, and the government's commitment to a system that protects individual human and civil rights.

Consulted and assisted Ambassador and Embassy officials with preparation and planning of visit to the United States by South African State President F. W. de Klerk including meetings with Members of Congress.

Discussed visit by South African State President F.W. de Klerk with Administration officials, Members of Congress and Congressional staff.

Arranged for Congressional staff to attend luncheon at the National Press Club where State President F.W. de Klerk spoke during his visit to the United States.

Assisted in arranging meetings between Embassy officials and Members of Congress.

Discussed potential Congressional Committee actions and actions of Congress that would effect relations between the U.S. and South Africa and would impact the positive changes taking place in South Africa with Members of Congress and their staff and other governmental officials.

Consulted and regularly met with other consultants and law firms that serve as registered foreign agents for the Republic of South Africa as well as Embassy personnel and other South African officials.

Provided reports and analysis of 1990 U.S. election campaigns and elections results, campaign issues, the D.C. mayoral primary and redistricting.

Provided reports and analysis of House Leadership elections and committee assignments.

Consulted with officials of South African consulates in U.S. on relations between U.S. and South Africa.

Provided Embassy with Congressional reactions to speeches and comments by various South African political leaders.

Assisted in planning for receptions, dinners and other meetings at Embassy including updating invitation lists.

Assisted in writing and editing materials as requested by Embassy.

Assisted in arranging a radio interview for the Ambassador.

Provided Embassy with biographical information on relevant executive branch appointees and Members of Congress.

Met with various South African officials, parliamentarians and others.

Assisted in arranging appointments and meetings for Director General Van Gass and his assistant.

Provided Embassy with information on various organizations and conferences.

Provided Embassy with copies of reports, speeches, Congressional hearing testimony and publications, as requested, including foreign investment, U.S. foreign policy, and the National Endowment for Democracy, and statements, press releases and speeches, by Members of Congress, executive branch officials and others.

Met with and briefed South African Parliamentarians, officials and other South African visitors on current status of legislation concerning South Africa and the current status of US attitudes toward South Africa, American governmental and political processes, and communications.

Arranged luncheon for Ambassador, Embassy officials and a group of South African Parliamentarians with several Members of Congress; arranged meetings for South African Parliamentarians with Congressmen and others.

Provided Embassy officials with continuing analysis of Embassy programs to enhance person-to-person diplomacy between U.S. citizens and South African citizens.

ATTACHMENT B -- Pearson & Pipkin, Inc.

12. During this six month period, have you on behalf of any foreign principal engaged in political activity as defined below? Yes X
No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speaker and subject matter.

For the Embassy of South Africa:

Discussed potential Congressional Committee actions and actions of Congress in regard to relations between the U.S. and South Africa and in regard to the positive changes taking place in South Africa with Members of Congress, their staffs and other governmental officials, in particular: discussed the current situation in South Africa with Jamie Gallagher, Research Analyst, House Republican Study Committee (10/12/90:lunch meeting - for more details see Attachment D); Gil Kapen, Professional Staff Member for the House Foreign Affairs Subcommittee on Africa (10/24/90:met at Jefferson Education Foundation luncheon); Preston Berry, Legislative Assistant to Congressman Bliley (10/16/90:lunch meeting - for more details see Attachment D); Grace Wieggers, Chief of Staff to Congressman Jim McCrery (10/23/90:lunch meeting - for more details see Attachment D); Mike Chapman, Legislative Assistant, Congressman Dave McCurdy, (9/17/90:lunch meeting - for more details see Attachment D); Lisa Schmidt, Staff Assistant to Congressman Tom Campbell, (10/3/90:lunch meeting - for more details see Attachment D); Elizabeth Criner, Legislative Assistant to Congressman Larry Craig (10/24/90:met at Jefferson Education Foundation luncheon); Doug Riggs, Legislative Assistant to Congressman David Dreier (10/24/90:met at Jefferson Education Foundation luncheon); Bert Hammond, Majority Staff, House Foreign Affairs Committee, (10/1/90:lunch meeting - see Attachment D for more details); Ken Black, Chief of Staff for Congressman Floyd Spence (10/9/90:lunch meeting - for more details see Attachment D); Randy Scheunemann, Minority Staff Consultant, House Foreign Affairs Committee (12/20/90:lunch meeting - for more details see Attachment D); Laura Byrne, Minority Staff Assistant, House Foreign Affairs Committee (12/20/90:lunch meeting - for more details see Attachment D); discussed visit to South Africa with Gil Kapen, Professional Staff Member for the House Foreign Affairs Subcommittee on Africa (9/11/90:lunch meeting - for more details see Attachment D); discussed visit of South African State President F.W. de Klerk with Gerald Pitchford, Majority Staff Consultant, House Foreign Affairs Committee (9/12/90, 9/13/90, 9/27/90:telephone; 9/17/90:meeting; 9/18/90:lunch meeting - see Attachment D for more details); Jamie Gallagher, Senior Research Analyst, House Republican Study Committee (9/10/90:telephone; 9/11/90:lunch meeting - see Attachment D for more details; 9/20/90, 9/27/90:telephone); Etta Becker, Executive Assistant to Representative Byron (9/21/90:telephone); Gardner Peckham, Deputy Assistant Secretary

of State (9/7/90, 9/18/90:telephone); Congressman Henry Hyde (9/17/90: meeting in Rayburn HOB); Congressman Mickey Edwards (9/17/90:discussion at reception in Rayburn HOB); Congressman John Miller (9/17/90:discussion at reception, 9/25/90:before de Klerk speech in Rayburn HOB); Congressman Bob Michel (9/17/90: discussion at reception); Congressman William Broomfield (9/17/90:discussion at reception); Randy Scheunemann, Minority Staff Consultant, House Foreign Affairs Committee; (9/17/90: telephone, 9/19/90:telephone, 9/26/90:telephone); Dave Sanders, Minority Staff Consultant, House Foreign Subcommittee on International Economic Policy and Trade (9/19/90:telephone); Robert Coleman, Administrative Assistant to Congressman Phil Crane (9/20/90:telephone); Marc Lubin, Legislative Assistant to Congressman Stenholm (9/20/90:telephone, 9/27/90:telephone); Bert Hammond, Majority Staff Consultant, House Foreign Affairs Committee (9/20/90:telephone, 9/26/90:telephone); Laurie Fenton, Legislative Assistant to Congressman Amo Houghton (9/20/90:telephone, 9/27/90:telephone); Tamzin McMinn, Chief of Staff to Congressman Gallo (9/21/90:telephone, 9/26/90:telephone; 10/2/90:lunch meeting - for more details see Attachment D); Mike Chapman, Legislative Assistant to Congressman Dave McCurdy (9/21/90:telephone, 9/26/90:telephone); Congressman Dan Burton (9/25/90:Committee hearing; 9/27/90: Office visit); Congressman Mike DeWine (9/25/90:spoke with at reception); Congressman Amo Houghton (9/25/90:spoke with at reception); Gil Kapen, Professional Staff Member for the House Foreign Affairs Subcommittee on Africa (9/25/90:telephone); Roger Ervin, Legislative Assistant to Congressman Joe Kennedy (9/20/90:telephone, 9/27/90:telephone); Congressman Vin Weber (10/2/90:Spoke with at reception); Elizabeth Daoust, Staff Coordinator for Protocol, House Foreign Affairs Committee (9/20/90:telephone10/1/90:office visit); Donna Needham, Staff Assistant, House Foreign Affairs Committee, (9/19/90:telephone, 10/1/90:office visit); Congressman Jim McCrery (10/3/90:spoke with at reception); Congressman Thomas Bliley (10/3/90:spoke with at reception); Calvin Humphrey, Counsel to the Majority of the House Intelligence Committee (9/20/90:telephone); discussed outlook of elections with Senator Thad Cochran (10/30/90:spoke with at reception); Senator Don Nickles (10/30/90:spoke with at reception).

Consulted and assisted Ambassador and Embassy officials in arranging visit of President F. W. de Klerk to Washington, D.C. including possible strategy for visit that included specific meetings and goals for those meetings; discussions with various State Department officials about visit (see above); liaising with House Foreign Affairs Committee for arrangements for President de Klerk's meeting with the Committee (see above); successfully initiating request to have additional Democratic and Republican members of Congress invited to meeting with President de Klerk; contacting individual member's offices to encourage them to attend House Foreign Affairs Committee meeting with President de Klerk (for specific Members of Congress, Administration officials and Congressional staff see first item in this attachment); assisting in organization of media events for President de Klerk including specific suggestion of reporters, editors and other members of the media to be invited; provided materials as requested by South African Presidential party; hosted the following Congressional staff at National Press Club

luncheon (9/25/90) addressed by President F.W. de Klerk including: Mike Chapman, Legislative Assistant to Cong. Dave McCurdy (D-OK), Roger Ervin, Legislative Assistant to Cong. Joe Kennedy (D-MA), Laurie Fenton, Legislative Assistant to Cong. Amo Houghton (R-NY), Jamie Gallagher, Senior Research Analyst, House Republican Study Committee; Calvin Humphrey, Counsel to the Majority of the House Select Committee on Intelligence; Marc Lubin, Legislative Assistant to Cong. Charles Stenholm (D-TX); introduced them to Director General van Heerden (for further details see Attachment D); provided post-visit comments and analysis of the visit.

Provided information to Congressional offices, other governmental officials, civic organizations, groups, media, and educational organizations, with information on events in South Africa, including:

- 1) A Statement by South African President F. W. de Klerk announcing the lifting of the state of emergency in South Africa;
- 2) An article from the New York Times "De Klerk Hopes to Show Bush the Change is Real" describing the irreversible changes in South Africa introduced by President de Klerk and the continuing challenges;
- 3) A copy of the "Pretoria Minute" statement by the Government of South Africa and the African National Congress;
- 4) A copy of the "Groot Shuur Minute" statement by the Government of South Africa and the African National Congress;

All or part of the above material went to the following Congressional offices and other governmental offices: Andrews, Anthony, Applegate, Archer, Armev, Baker, Ballenger, Barnard, Bartlett, Barton, Bateman, Bentley, Bereuter, Bevill, Bilbray, Bilirakis, Blaz, Bliley, Boehlert, Broomfield, Browder, Brown, Buechner, Bunning, Burton, Byron, Callahan, Campbell, Chandler, Chapman, Clarke, Clinger, Coats, Coble, Coleman, Combest, Condit, Conte, Cooper, Coughlin, Courter, Cox, Craig, Crane, Dannemeyer, Darden, Davis, Dellums, DeLay, DeWine, Dickinson, Dorgan, Dornan, Douglas, Downey, Dreier, Duncan, Dymally, Edwards (M.), Engel, English, Emerson, Erdreich, Fawell, Fields, Flippo, Frenzel, Gallegly, Gallo, Gekas, Gephardt, Geren, Gibbons, Gillmor, Gilman, Gingrich, Glickman, Goodling, Gordon, Goss, Gradison, Grandy, Grant, Green, Guarini, Gunderson, Hall, Hammerschmidt, Hancock, Hansen, Harris, Hefley, Hefner, Henry, Herger, Hiler, Holloway, Hopkins, Horton, Houghton, Huckaby, Hunter, Hutto, Hyde, Inhofe, Ireland, Jacobs, James, Jenkins, Johnston, Johnson (N.), Jones (W.), Kasich, Kolbe, Kyl, Lagomarsino, Lauglin, Leath, Lent, Lewis (J.), Lightfoot, Livingston, Lott, Lowery, Lukens, Mack, Madigan, Marlenee, Martin (D.), Martin (L.), Machtley, McCandless, McCloskey, McCollum, McCrery, McCurdy, McDade, McEwen, McGrath, McMillan, McMillen, Meyers (J.), Michel, Miller (C.), Miller (J.), Molinari, Mollohan, Montgomery, Morella, Moorhead, Morrison, Mrazek, Myers, Neal, Nelson, Nielson, Olin, Oxley, Packard, Parker, Parris, Pashayan, Patterson, Paxon, Payne (D.), Penny, Petri, Pickett, Pickle, Porter, Price, Pursell, Quillen, Rangel, Ravenel, Ray, Regula, Rhodes, Ridge, Rinaldo, Ritter, Roberts, Robinson, Rogers, Rohrabacher, Rostenkowski, Ros-Lehtinen, Roth, Roukema, Rowland (J.),

Rowland (R.), Russo, Sarpalius, Saiki, Saxton, Schaefer, Schiff, Schuette, Schulze, Sensenbrenner, Shaw, Shumway, Shuster, Sisiski, Skeen, Skelton, Slaughter, Smith (C.H.), Smith (D.), Smith (L.), Smith (P.), Smith (R.C.), Smith (R.F.), Smith (V.), Snowe, Solarz, Solomon, Spence, Spratt, Stangeland, Stearns, Stenholm, Stump, Sundquist, Tallon, Tanner, Tauke, Tauzin, Taylor, Thomas (C.), Thomas (R.L.), Thomas (W.), Upton, Vander Jagt, Volkmer, Vucanovich, Walker, Walsh, Watkins, Weber, Weldon, Whittaker, Whitten, Wilson, Wolf, Wylie, Yatron, Young (C.W.), Young (D.), Conservative Opportunity Society, House Armed Services Committee, House Intelligence Committee, House Foreign Affairs Committee, House Minority Leader's Office, House Republican Research Committee, House Republican Study Committee, House Republican Policy Committee, House Rules Committee, House Select Committee on Intelligence, House Subcommittee on Africa, House Subcommittee on International Policy and Trade, House Minority Counsel, Minority Floor Assistant, Senate Steering Committee; House Foreign Affairs Subcommittee on International Economic Policy and Trade, House Banking Subcommittee on International Development, House Foreign Affairs Subcommittee on International Operations; and the following Educational organizations: International Freedom Foundation, Heritage Foundation.

Developed and provided liaison with non-governmental groups and organizations interested in U.S. foreign policy also attended meetings or conferences including those of the Federalist Society, Foreign Policy Network, Jefferson Educational Foundation, World Affairs Council, Heritage Foundation, U.S. Global Strategy Council, International Freedom Foundation, and some regularly scheduled meetings at the Free Congress Foundation.

Assisted in arranging a luncheon and meetings between Ambassador Koornhof, Embassy officials and a group of South African Parliamentarians with Members of Congress in order that they could discuss the many positive changes taking place in the Republic of South Africa. The South African Parliamentarians included Dr. Johannes J. Vilonel, Adriaan L. Jordaan, Paul J. Farrel, Adv. Christiaan D. de Jager, Gerald N. Morkel, Nicholas Isaacs, Mahmoud Rajab, Lambert H. Fick, Jurie H.W. Mentz, Adv. Stephanus C. Jacobs, Brian B. Goodall, Mahomed Loonat, William J. Meyer and Yakoob M. Makda. Members attending the luncheon included Congressmen Burton, Fields, Marlenee (see Attachment D for more details). Also introduced Members of Parliament to Cong. Dymally, McEwen, Houghton, Solarz and Secretary Derwinski (10/22/90:U.S. Capitol); also arranged meeting for the Parliamentarians with Virginia State Senator Edwina Dalton (10/23/90:Virginia State House).

Provided briefing to Parliamentarians on U.S. elections and American governmental and political processes. Also provided them with an informational packet including a copy of the U.S. Constitution, a booklet on how the U.S. Congress operates, a historical booklet on the Capitol and the Congress, and two articles on the U.S. elections.

Assisted in arranging a radio interview with Ambassador Koornhof by Radio America.

Assisted in arranging appointments and meetings for Director General Van Gass and his assistant with Dennis Teti of the Office of Policy Development at the Department of Housing and Urban Development (10/26/90).

Assisted in writing and editing fact sheets on South Africa on the topics of economy, religion, labor, health, minerals and energy, science, agriculture and legal system.

Provided liaison with Congressional staff groups concerned with U.S. foreign policy (for details on information provided, please see third major entry in this attachment; and for individuals and affiliations please see first entry in this attachment).

Radio Interview with Radio America

DATE	PLACE	NAME OF SPEAKER	SUBJECT MATTER
10/16/90	Embassy of South Africa	Ambassador Koornhof	Change in South Africa

ATTACHMENT C -- Pearson & Pipkin, Inc.

Question 15 (a) -- Monies

During this 6 months reporting period, have you (1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Item 8, 9, and 10 of this statement?

Yes X No

(2) transmitted monies to any such foreign principal?

Yes No X

If yes, set forth below the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

DATE	TO WHOM	PURPOSE	AMOUNT
9/1-2/28	Quill Corp., Capitol Hill Graphics, Marine Midland Bank	Office Supplies	50.23
9/1-2/28	Sprint, C&P, Telecom Xpress	Telephone Service	671.61
9/1-2/28	Executive Extensions, Tri-State Couriers U.S. Postmaster	Postage & Delivery	329.50
9/1-2/28	Publications	Subscriptions, Individual Copies	2,518.78
9/1-2/28	-----	Taxi, parking, local transportation	551.85
9/1-2/28	Marine Midland Mastercard, Citibank Visa, Service America, National Press Club	Meals & Luncheons (For more details see Attachment D)	893.22
9/1-2/28	Marine Midland Mastercard	Travel Expenses (For more details see Attachment D)	5,188.66
9/1-2/28	I.B.R.A.	Luncheon	50.00
9/1-2/28	The Federalist Society	Luncheon	10.00
		Total	10,263.85 =====

ATTACHMENT D -- Pearson & Pipkin, Inc.

Disbursements during the period of 9/1/90 - 2/28/91.

Meals with Government Employees:

Meals at Anton's Loyal Opposition Restaurant

9-11-90	Ronald W. Pearson, Jamie Gallagher (House Republican Study Committee) to discuss current situation in South Africa.	29.49
9-12-90	Ronald W. Pearson, Gil Kapen (Subcommittee on Africa) to discuss current situation in South Africa.	45.76
9-17-90	Ronald W. Pearson, Mike Chapman (Congressman McCurdy, D-OK) to discuss current situation in South Africa.	38.68
9-18-90	Ronald W. Pearson, Gerald Pitchford (Majority Staff, House Foreign Affairs Committee) to discuss current situation in South Africa and visit of President de Klerk.	37.03

Meal at National Press Club

9/25/90	Ronald W. Pearson, Steven C. Andersen, Mike Chapman, Legislative Assistant to Cong. Dave McCurdy (D-OK), Roger Ervin, Legislative Assistant to Cong. Joe Kennedy (D-MA). Laurie Fenton. Legislative	204.00
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Campbell, R-CA) to discuss current situation in South Africa.

10-9-90 Ronald W. Pearson, Kenneth Black (Congressman Spence, R-SC) to discuss current situation in South Africa and schedule of Congress. 45.15

Meal at Mistral

10-12-90 Ronald W. Pearson, Jamie Gallagher (House Republican Study Committee) to discuss current situation in South Africa. 55.73

Meals at Anton's Loyal Opposition Restaurant

10-16-90 Ronald W. Pearson, Preston Berry (Congressman Bliley, R-VA) to discuss current situation in South Africa and Congressional activity. 42.65

10-23-90 Ronald W. Pearson, Grace Wieggers (Congressman McCrery, R-LA) to discuss current situation in South Africa. 43.74

12-20-90 Ronald W. Pearson, Randy Schuenemann and Laura Byrne (House Foreign Affairs Committee) to discuss current situation in South Africa. 68.11

Meal at House of Representatives Members' Private Dining Room (Paid directly to Service America)

10-22-90 Ronald W. Pearson, Congressman Burton (R-IN), Congressman Fields (R-TX), Congressman Marlenee (R-MT), Gil Kapen (Subcommittee on Africa), Ambassador Koornhof, Charl Faurie, and the following Members of the South African Parliament: Dr. Johannes J. Vilonel, Adriaan L. Jordaan, Paul J. Farrel, Adv. Christiaan D. de Jager, Gerald N. Morkel, Nicholas Isaacs, Mahmoud Rajab, Labert H. Fick, Jurie H. W. Mentz, Adv. Stephanus C. Jacobs, Brian B. Goodall, Mahomed Loonat, William J. Meyer, Yakoob M. Makda to discuss current situation in South Africa. 215.00

Meal with media at Duddington's

9-19-90 Ronald W. Pearson, Thomas S. Winter, Editor, Human Events and Allan Ryskind, Editor, Human Events to discuss current situation in South Africa. 39.62

Meals with non-governmental and non-media individuals: 105.72
(Paid directly to Marine Midland Mastercard)

Trip to South Africa by Ronald W. Pearson (Oct. 25 - Nov. 9) 5,188.66
Airline (TWA-SAA) 5,058.00
(Washington, D.C. - Johannesburg)
(Johannesburg - Washington, D.C.)
Ground transportation 49.82
Meals & beverages 80.84

To meet with South African Government
officials, educators, civic leaders,
activists, business leaders and others.