

AUG 29 1989

For Six Month Period Ending \_\_\_\_\_

(Insert date)

Name of Registrant

Registration No.

Pearson & Pipkin, Inc

3727

Business Address of Registrant

422 First Street, S.E.  
Suite 208  
Washington, DC 20003

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address                      Yes                       No
- (2) Citizenship                              Yes                       No
- (3) Occupation                              Yes                       No

(b) If an organization:

- (1) Name                                      Yes                       No
- (2) Ownership or control                  Yes                       No
- (3) Branch offices                          Yes                       No

2. Explain fully all changes, if any, indicated in item 1.

N/A

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period?      Yes       No

If yes, furnish the following information:

Name

Position

Date Connection Ended

n/a

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SECTION  
REGISTRATION UNIT

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
 Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
n/a				

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
 Yes  No

If yes, identify each such person and describe his services.

n/a

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
n/a		

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
n/a			

## II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes  No

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

n/a

- 
9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes  No

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

n/a

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10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

Embassy of South Africa

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## III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

See "Attachment A"

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<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?  
Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

See "Attachment B"

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes  No

If yes, describe fully.

n/a

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<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV—FINANCIAL INFORMATION

## 14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
3/2/89	Principal	Fees	\$75,000.00
3/14/89	Principal	Expense Reimbursement	8,268.50
3/30/89	Principal	Expense Reimbursement	499.90
6/5/89	Principal	Fees	75,000.00
6/8/89	Principal	Expense Reimbursement	11,124.66
7/27/89	Principal	Expense Reimbursement	4,919.57
8/7/89	Principal	Expense Reimbursement	2,127.88
<b>Total</b>			<b>\$176,940.51</b>

## (b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes  No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
n/a			

<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement?      Yes       No

(2) transmitted monies to any such foreign principal?      Yes       No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See "Attachments C & D"

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Total

## 15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes  No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
n/a				

## (c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes  No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
4/17/89	50.00	Craig Thomas for Congress (Personal contribution by Robert R. Pipkin)	Craig Thomas
6/20/89	100.00	Bay Buchanan for State Treasurer of California (Personal Contribution by Ronald W. Pearson)	Bay Buchanan

## V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Embassy of South Africa

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

n/a

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches

Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) individuals

21. What language was used in this political propaganda:

- English
- Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes  No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes  No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes  No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A<sup>6</sup> Yes  No
- Exhibit B<sup>7</sup> Yes  No  n/a

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? n/a Yes  No

If no, please attach the required amendment.

n/a

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes  No

If yes, have you filed an amendment to the Exhibit C? n/a Yes  No

If no, please attach the required amendment.

n/a

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes  No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

(Type or print name under each signature)

*Ronald W. Pearson*

Ronald W. Pearson

*Robert R. Pipkin, Jr.*

Robert R. Pipkin, Jr.

Subscribed and sworn to before me at Washington, DC

this 30<sup>th</sup> day of October, 19 89

*Katherine Graham*

(Signature of notary or other officer)

My commission expires December 14, 1991

<sup>8</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE  
REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes XX or No \_\_\_\_\_

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes \_\_\_\_\_ or No \_\_\_\_\_

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Ronald W. Pearson  
Signature

Oct 30, 1989  
Date

Ronald W. Pearson  
Please type or print name of signatory on the line above

President

Title

INTERNAL SECURITY  
SECTION  
REGISTRATION UNIT

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ATTACHMENT A -- Pearson & Pipkin, Inc.

11. During this six month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, 10 of this statement? Yes X No

If yes, identify each such foreign principal and describe in full detail your activities and services:

For the Embassy of South Africa:

Monitored and analyzed bills and resolutions in the U.S. Congress pertaining to relations between the U.S. and the Republic of South Africa; advised the Ambassador and Embassy on same; such monitoring includes scheduling of committee and subcommittee hearings and other meetings.

Monitored Congressional hearings on South Africa, as well as Congressional committee meetings where bills and amendments dealing with relations with South Africa were considered.

Monitored and analyzed actions in each House of Congress that pertain to relations with Republic of South Africa and advised Ambassador and Embassy on same; including research on positions of Members of Congress.

Developed and provided liaison with non-governmental groups and organizations interested in U.S. foreign policy.

Provided liaison with Congressional staff groups concerned with U.S. foreign policy.

Provided information to Congressional offices on events in South Africa; such information included copies of articles from newspapers and magazines; research on events in Namibia; analysis of proposed legislation regarding United States - South Africa relations; research on impact of sanctions on disadvantaged South Africans; research on opposition of black South Africans to sanctions.

Analyzed articles in newspapers, magazines and other printed matter, and programs on television and radio pertaining to South Africa; advised on relevant rebuttal or clarification of same when it was thought needed.

Provided information to civic organizations, groups, media, educational organizations and individuals on events in South Africa; such information included magazine and newspaper articles; analysis of proposed legislation regarding United States - South Africa relations; research on events in Namibia; research on the impact of sanctions on disadvantaged South Africans; research on opposition of black South Africans to sanctions.

Consulted with Ambassador and Embassy personnel on relations with American media, particularly in regard to how to increase attention for positive changes taking place in South Africa in such areas as the government's commitment to political participation by all parts of South African society, the government's program to encourage negotiation, the government's commitment to a system of equal rights with no political domination by any one group, and the negative impact of sanctions by the United States for peaceful change.

Assisted in arranging meetings between Ambassador Koornhof and Members of Congress.

Discussed potential Congressional Committee actions and actions of Congress that would harm relations between the U.S. and South Africa and would harm the the positive changes taking place in South Africa with Members of Congress and their staff and other governmental officials.

Assisted in arranging meeting for Ambassador Links.

Consulted and regularly met with other consultants and law firms that serve as registered foreign agents for the Republic of South Africa as well as Embassy personnel and other South African officials.

Consulted with officials of South African consulates in U.S. on relations between U.S. and South Africa.

Provided Embassy with information on Voice of America programming in Africa.

Assisted in planning for receptions, dinners and other meetings at Embassy including updating invitation lists.

Assisted in arranging guest commentary for The Honorable Sampie Golden, a South African Member of Parliament, on Radio America.

Assisted in arranging appointments and meetings for The Honorable Desmond Lockey, a South African Member of Parliament and the Honorable Sampie Golden, a South African Member of Parliament.

Assisted in arranging appointments and meetings for Don Lindsay, President of the South African Professional Hunters.

Assisted in arranging appointments and meetings for The Honorable Matilda Mothlaping, the first black female mayor in South Africa and member of the Executive Committee of the East Rand Regional Services Council.

Assisted in arranging appointments and meetings for Mr. Peter Swartz, a South African businessman and director of the Small Business Development Corporation.

Researched and provided Embassy with listing of U.S. religious editors.

Assisted in editing materials as requested by Embassy.

Assisted in arranging appointments and meetings for Professor Harold Rudolph.

Assisted in arranging appointments and meetings for Dr. J. H. Grobler of the Natal Parks Board and for Mr. M.L. Rammutla of the Bophuthaswana National Parks.

Assisted in arranging appointments and meetings for Richard Garstang of SATOUR.

Provided Embassy with biographical information on relevant executive branch appointees and new Members of Congress.

Met with various South African officials, parliamentarians and others.

Analyzed for the Embassy the impact of U.S. special elections for U.S. - South Africa relations.

Provided Embassy with copies of reports, speeches, and publications, as requested.

Met with and briefed South African officials and other South African visitors on current status of legislation concerning South Africa and the current status of US attitudes toward South Africa, American governmental and political processes, and communications.

Provided Embassy with analysis of changes in Congressional leadership including that of Committees.

Provided Embassy officials with continuing analysis of Embassy programs to enhance person-to-person diplomacy between U.S. citizens and South African citizens.

ATTACHMENT B -- Pearson & Pipkin, Inc.

12. During this six month period, have you on behalf of any foreign principal engaged in political activity as defined below? Yes X No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speaker and subject matter.

For the Embassy of South Africa:

Discussed potential Congressional Committee actions and actions of Congress that would harm relations between the U.S. and South Africa and would harm the positive changes taking place in South Africa with Members of Congress, their staffs and other governmental officials, in particular:

Discussed the current situation in South Africa with Jim Atterholt, Legislative Director to Congressman Dan Burton; Jerry Lynam, Minority Professional Staff Member, House Committee on Banking; Tom Gann, Legislative Director to Congressman Tom Campbell; Jamie Gallagher House Republican Study Committee; Phil Eskelend Legislative Director to Congressman Marlenee; Bruce Rickerson, Senior Staff Member, Foreign Relations Committee; Marc Lubin, Legislative Assistant to Congressman Stenholm; Dennis Teti, Special Assistant to Congressman Courter; Bob Jackson, Minority Staff Director, Select Committee on Hunger; Will Stoycos, Legislative Assistant to Congressman Livingston; Gardner Peckham, Minority Staff Consultant to the House Foreign Affairs Committee; Mark Brinton, Minority Counsel, House Banking Committee; Nelle Temple, Minority Professional Staff Member, House Banking Committee; Crawford Tuttle, Legislative Assistant to Congressman Shumway; Don Morrissey, Legislative Director to Congressman McCollum; Marilyn King, Legislative Director to Congressman Spence; John Sacharanski, Exec. Director for the House Republican Research Committee; Tracy Updegraff, Director, Conservative Opportunity Society; Congressman Cliff Stearns; Mark Dyckman, Administrative Assistant to Congressman Porter Goss; Joe Cobb, Senior Economist to Senator Symms; Linda Gieck, Administrative Assistant to Congressman Dannemeyer; Kurt Christensen, Consultant, Public Lands, House Interior Committee; Phil Christenson, Deputy Administrator, US AID; Ken Black, Administrative Assistant to Congressman Floyd Spence; Karen Moran Legislative Assistant to Congressman Roy Rowland; Jade West, Director, Senate Steering Committee; Gray Rather, Legislative Assistant to Congressman Jack Hiler; Charles Andreae, Administrative Assistant to Senator Lugar; Amy Wolak, Legislative Assistant to Congressman Weber; Carol Singer, Legislative Assistant, Office Of Congressional Affairs, U.S. Trade Representative's Office; Jeff Wansley, Legislative Assistant to Congressman Gingrich; Michelle Van Cleave, Professional Staff Member House Science and Technology Committee; Gordon Jones, Executive Director of the House Republican Policy Committee; Congressman Dana Rohrabacher; Congressman Mel Hancock; Sharon Matts, Administrative Assistant to Congressman Jack Brooks; Mark Strand, Administrative Assistant to Congressman Stan Parris; Harry Nicholas, assistant to Barber Conable at the World Bank; Congressman Ron Marlenee; Wade Heck, Chief Legislative Aide to Congressman Bill Dickinson; Jerry Gideon, Legislative Assistant to Congressman Bob Dornan; Andy Jazwick, Legislative Assistant to Senator Steve Symms; Congressman Chris Cox; Congressman William Dannemeyer; Bruce Rickerson,

Professional Staff Member, Senate Foreign Relations Committee; Bob Ferguson, Administrative Assistant to Congressman Jack Fields; Ben Naslund, Legislative Assistant to Congressman Bill Dannemeyer; Congressman Chris Smith; Congressman Curt Weldon; Discussed sanctions with Gil Kapen, Professional Staff Member for the House Foreign Affairs Committee; Robert Myers, Legislative Assistant to Congressman Dreier; Betsy Johnson, Legislative Assistant to Congressman Crane; Tim Meyer, Administrative Assistant to Congressman Machtley; Congressman Vander Jagt; Gardner Peckham Minority Staff Consultant to the House Foreign Affairs Committee; Roger Ervin, Legislative Assistant to Congressman Donald Payne; Discussed visas for and/or visits to South Africa for constituents with William McBride, Executive Assistant to Congressman Carl Pursell; Discussed visit or potential visit to South Africa with Gil Kapen, Professional Staff Member for the House Foreign Affairs Committee; Gray Rather, Legislative Assistant to Congressman Hiler; Don Thibault, Administrative Assistant to Congressman Kasich; Congressman Dannemeyer; Maxine James, Administrative Assistant to Congressman Donald Payne; Laurie Fenton, Legislative Assistant to Congressman Houghton; Lewis Warshaur, Legislative Director to Congressman Torricelli; Mark Kirk, Legislative Assistant to Congressman Porter; Tom Kahn, Legislative Counsel to Congressman Spratt; Discussed Foreign Aid legislation with Gerald Pitchford, Professional Staff Member to the House Foreign Affairs Committee; Gil Kapen, Minority Professional Staff Consultant for the House Foreign Affairs Subcommittee on Africa; Congressman Burton; Gardner Peckham, Staff Consultant to the House Foreign Affairs Committee; Terri Hauser, Editor, Legislative Digest, House Republican Conference; Discussed State Department Authorization legislation with Will Stoycos, Legislative Assistant to Congressman Livingston; Marti Driesler, Administrative Assistant to Congressman Hal Rogers; Discussed the Angola/Namibia Accords with Gardner Peckham, Staff Consultant to the House Foreign Affairs Committee; Karl Espaldon, Legislative Assistant to Congressman Blaz; Craig Murphy, Legislative Director to Congressman Donald Lukens; Bill Smith, Chief of Staff to Congressman Dan Burton; Jim Atterholt, Legislative Director to Congressman Dan Burton; Discussed SWAPO violations of Angola/Namibia Accords with Congressman James McClure Clark; Congressman Mel Hancock; John Schrote, Chief of Staff to Congressman Sensenbrenner; Discussed the Bryant amendment with Terri Hauser, Editor, Legislative Digest, House Republican Conference; Discussed possible visits of South African officials with Gil Kapen, Professional Staff Member for the House Foreign Affairs Committee; Tom Gann, Legislative Director to Congressman Tom Campbell; Gardner Peckham, Staff Consultant to the House Foreign Affairs Committee; Tom Smeeton, Associate Counsel, House Select Committee on Intelligence; Jim Skinner, Legislative Assistant to Congressman Dornan; Discussed South African loan rescheduling and possible hearings on this with Gerry Lynam, Minority Professional Staff Member, House Banking Committee; Bill Binzel, Legislative Director to Congressman Al McCandless; Mark Brinton, Minority Counsel, House Banking Committee; Mark Hurt, Legislative Assistant to Congressman Baker; Ralph Hellman, Legislative Assistant to Congresswoman Saiki; Kelley Wiechmann, Legislative Director to Congressman Stearns; Chris Dawe, Legislative Assistant to Congressman Paxon; Discussed Murkowski Amendment regarding agricultural products with Phil Eskelend, Minority Professional Staff Member, House Interior Committee; Gardner Peckham, Staff Consultant to the House Foreign Affairs Committee; Gil Kapen, Professional Staff Member for the House Foreign Affairs Committee; Wade Heck, Chief Legislative Aide to Congressman Dickinson; Congresswoman Marlenee; Brooke Roberts, Administrative Assistant to Congressman Craig; Discussed Supplemental Appropriations legislation with Gardner Peckham, Staff Consultant to the House Foreign Affairs Committee; Glenn LeMunyon, Legislative Assistant to Congressman DeLay; Terri Hauser, Editor, Legislative Digest, House Republican Conference.

Provided information to Congressional offices, other governmental officials, civic organizations, groups, media, and educational organizations, with information on events in South Africa, including:

1) An article from the March 28, 1989 issue of The Christian Science Monitor "Economics Can Defeat Apartheid" which shows that investment in South Africa will help remove apartheid.

2) An article from July 19, 1989 issue of The Christian Science Monitor, "Sanctions and Apartheid" which describes how economic development promotes change better than punitive sanctions.

3) A package of information on Namibia which describes SWAPO's illegal invasion of South West Africa/Namibia and South Africa's restrained response in compliance with international law. The package included: an editorial from the April 4, 1989 issue of the Washington Post "Challenge to the U.N. in Namibia"; an editorial from the April 5, 1989 issue of the New York Times "A Peace at Risk"; an April 3, 1989 press release from the U.S. State Department on Namibia; an April 2, 1989 letter from the South African Foreign Minister to the Secretary General of the U.N.; an April 4, 1989 letter from the South African Foreign Minister to the Secretary General of the U.N.

4) An editorial from the April 6, 1989 issue of The Times of London, "Obligations of SWAPO", which discusses violations of international agreements by SWAPO.

5) A statement by the Embassy of South African to keep the Angola/Namibia peace accord on track.

6) A quote by Archbishop Desmond Tutu from the May 18, 1989 Wall Street Journal where he states that U.S. sanctions have caused destruction of the economy, suffering of the poor, increased unemployment, and aggravated social problems.

7) A speech by Desmond Lockey, an MP from South Africa who says that sanctions and divestment will destroy all chances for non-violent change in South Africa.

8) Articles showing the real impact of sanctions: an article from the November 30, 1988 issue of The Christian Science Monitor "How US Sanctions Hurt Blacks"; an article from the April 11, 1988 issue of the Wall St. Journal "South African Embargo is Found to Cost U.S. Coal Exports About \$250 Million"; an article from the February 1989 issue of Reader's Digest "Do Sanctions Make Sense"; an article by Helen Suzman from the June 6, 1988 issue of the Washington Post, "A Wrecked Economy Won't End Apartheid"; an article from the January 20, 1988 issue of The Financial Times, "S.A. Sanctions Will Hinder Reform, Says Study"; an article from The Economist "Forty Years On"; a May 1989 article on a Gallup Poll "The Voice of the South African People" that shows that black South Africans strongly oppose economic sanctions; an article from the March 1988 issue of The American Spectator, "The Scandal of Sanctions"; an article from the June 15 issue of the Washington Post "More South African Sanctions"; an article from the January 28, 1987 issue of the Washington Post "Church Report Declares Sanctions Unproductive"; an article from the May 25, 1988 issue of The Wall Street Journal, "Sanctions are the Bane of Liberal South Africa"; an article from the October 2, 1987 issue of The Wall Street Journal, "Plight of South African Sugar Industry Shows Sanctions Fall Heavy on Blacks; fact sheets written by Pearson & Pipkin, Inc. "South African Sanctions -- A

Reconsideration", South African Sanctions: Prior Predictions and the Actual Record", and Who Supports New, Radical Sanctions Against South Africa?"; an article from the July 30, 1988 issue of the Wall Street Journal "White Mischief on Wall St."; an article from the March 9, 1987 issue of Forbes "Economic Sanctions Aren't Working"; an article from the December 5, 1987 issue of Human Events "Who Benefits From Sanctions"; an article from the April 29, 1989 issue of the New York Times "Mobil Quitting South Africa Blaming 'Foolish' U.S. Laws"; an article from the November 30, 1988 issue of the Christian Science Monitor "How US Sanctions Hurt Blacks"; an article from the June 27, 1988 issue of the Washington Times "The Apartheid Lobby"; an article from the October 27, 1987 issue of the Wall Street Journal "Beyond Sanctions" an article from the December 12, 1988 of the Christian Science Monitor "US Pullout Hurt Anti-Apartheid Groups"; an article from the February 1988 issue of Inside South Africa "Blacks Most Vulnerable to Disinvestment"; an article from the the December 1987 issue Race Relations News "Blacks Turn Their Backs on Disinvestment"; an article from the December 13, 1986 issue of the Washington Times "Blacks Emerge Losers as Sanctions Sink In"; an article from the March 1988 issue of the American Spectator "The Scandal of Sanctions"; an article from the August 1987 issue of Reader's Digest "South Africa Glimmers of Hope"; an article from the March 6, 1988 issue of the New York Times "The Best Weapons in South Africa"; articles that show positive change in South Africa: from the February 27, 1988 issue of The Economist, "The Greying of Apartheid"; an article from the April 26, 1986 issue of the New York Times "One Step Forward"; an article from the September 3, 1988 issue of the New York Times "South Africa Makes Deal on New Segregation Laws"; an article from the August 9, 1988 issue of the Washington Times "Blacks are Living on Both Sides of Tracks in S. Africa"; an article from the May 18, 1988 issue of the Washington Post "Taxis Give Blacks a Chance at the Driver's Seat"; an article from the February 22, 1988 issue of the Washington Post "Wage Gap Narrows in South Africa"; an article regarding strategic minerals: an article in the August 3, 1987 issue of Barron's "Anti-apartheid or Pro-Soviet? Sanctions Raise U.S. Dependence on U.S.S.R. for Strategic Minerals";

All or part of the above material went to the following Congressional offices and other governmental offices:

Andrews, Anthony, Applegate, Archer, Arme, Baker, Ballenger, Barnard, Bartlett, Barton, Bateman, Bentley, Bereuter, Beville, Bilbray, Bilirakis, Blaz, Bliley, Boehlert, Broomfield, Brown, Buechner, Bunning, Burton, Byron, Callahan, Campbell, Chandler, Cheney, Clarke, Clinger, Coats, Coble, Coleman, Combust, Conte, Conyers, Coughlin, Courter, Craig, Crane, Dannemeyer, Darden, Davis, DeLay, de la Garza, DeWine, Dickinson, Dorgan, Dornan, Douglas, Downey, Dreier, Duncan, Dyson, Edwards (M.), Emerson, English, Erdreich, Fawell, Fields, Flippo, Frenzel, Gallegly, Gallo, Gekas, Gephardt, Gibbons, Gillmor, Gilman, Gingrich, Glickman, Goodling, Gordon, Goss, Gradison, Grandy, Grant, Green, Guarini, Gunderson, Hall, Hammerschmidt, Hancock, Hall, Harris, Hansen, Hastert, Hefley, Hefner, Henry, Herger, Hiler, Holloway, Hopkins, Horton, Houghton, Hubbard, Huckaby, Hunter, Hutto, Hyde, Inhofe, Ireland, Jacobs, James, Jenkins, Johnson (N.), Johnson (T.), Jones (W.), Jones (E.), Kasich, Kolbe, Kyl, Lagomarsino, Leath, Lent, Lewis (J.), Lightfoot, Lipinski, Livingston, Lloyd, Lombard (FL State Rep.), Lott, Lowery, Lukens, Mack, Madigan, Marlenee, Martin (D.), Martin (L.), Machtley, McCandless, McCollum, McCrery, McCurdy, McDade, McEwen, McGrath, McMillan, McMillen, Meyers (J.), Michel, Miller (C.), Miller (J.), Molinari, Montgomery, Morella, Moorhead, Morrison, Mrazek, Myers, Neal, Nelson, Nielson, Olin, Ortiz, Oxley, Packard, Parris, Pashayan, Patterson, Paxon, Pease, Petri, Pickett, Pickle, Porter, Price, Pursell, Quillen, Ravenel, Ray, Regula, Rhodes, Ridge, Rinaldo, Ritter, Roberts, Robinson, Rogers, Rohrabacher,

Rostenkowski, Roth, Roukema, Rowland (J.), Rowland (R.), Russo, Saiki, Saxton, Schaefer, Schiff, Schuette, Schulze, Sensenbrenner, Shaw, Shumway, Shuster, Sisiski, Skeen, Skelton, Slaughter, Smith (C.H.), Smith (D.), Smith (L.), Smith (Larkin), Smith (P.), Smith (R.C.), Smith (R.F.), Smith (V.), Solomon, Spence, Spratt, Stallings, Stangeland, Stratton, Stearns, Stenholm, Stump, Sundquist, Tallon, Tauke, Tauzin, Taylor, Thomas (R.L.), Upton, Vander Jagt, Volkmer, Vucanovich, Walker, Walsh, Watkins, Weber, Weldon, Whittaker, Whitten, Wolf, Wright, Wylie, Yatron, Young (C.W.), Young (D.), Conservative Opportunity Society, House Foreign Affairs Committee, House Minority Leader's Office, House Republican Research Committee, House Republican Study Committee, House Republican Policy Committee, House Rules Committee, House Select Committee on Intelligence, House Subcommittee on Africa, House Subcommittee on International Policy and Trade, House Minority Counsel, Minority Floor Assistant, Republican Party of Virginia, The White House, (Office of Communications, Office of Domestic Affairs, Office of Public Liaison), Senate Steering Committee; also the following organizations, groups, institutions and media: Abilene Christian University, Accuracy in Academia, Accuracy in Media, ADN Associates, AFRI, American Coalition for Traditional Values, American Conservative Union, American Constitution Committee, American Defense Foundation, American Enterprise Institute, American Legislative Exchange Council, American Security Council, American Spectator, American Studies Center, American-Israel Public Affairs Committee, Americans for a Sound Foreign Policy, Americans United for Life, Anchorage Times, Arizona Republic, Association of American Physicians, Association of Naval Aviators, Barron's, Lee Bellinger, Between the Lines, Bible Pathways, Boston Herald, Broome County NY Conservative Party, California Young Americans For Freedom, Campbell University, Terrill Cannon, Frederick Cassaday, Center for International Security, Center for Judicial Studies, Center for Peace and Freedom, Christian Anti-Communist Crusade, Christian News, Christian Voice, Christianity Today, Citizens for Bush, Peter Collier, Coalitions for America, College Republican National Committee, Colorado Springs Gazette, Committee for Effective State Government, Committee for a Free World, Concerned Women for America, Congressional Majority Committee, Conservative ALLiance, Conservative Caucus, Conservative Digest, Conservative Party of New York, Conservative Students Alliance/NYS, Contact, Contact America, Dave Costello, Council For InterAmerican Security, Council for the Defense of Freedom, Crossfire - CNN, Center for Strategic & International Studies, Cuban American National Foundation, Dallas Morning News, Dartmouth College, Defense of Tradition, Family & Property, Brian Despain, Ralph de Toledano, Detroit News, Morton Downey, Timothy Duskin, Eagle Forum, Education and Research Institute, Ethics and Public Policy Center, Evans-Novak Report, Federation for America's Future, Dan Fisk, Foreign Policy Project, Thury Foster, Free Africa Coalition, Free Congress Foundation, Free the Eagle, Free World Foundation, Freedom's Friends, Hale Foundation, Mark Hansaard, Harper's Magazine, Smith Hempstone, Heritage Features Syndicate, Heritage Foundation, Charles Hooker, Hoover Institution, David Horowitz, Human Events, Indianapolis News, Indianapolis Star, Institute for Distribution and Development Studies - Colorado State University, Institute of American Relations, Intercollegiate Studies Institute, International Freedom Foundation, International Policy Forum, Iowa Conservative Union, JarMon, Jefferson Educational Foundation, Jewel Magazine, Roy Jones, Jack Jonas, Journal, KABC, KCKC General Broadcasting, KGIL, KIEV Radio, King Features, King Publications, Kriebel Associates, Inc., KOA Talk, KRNN, Don Lambro, Leadership Foundation, Legal Affairs Council, Liberty Federation, Lincoln Review, Don Lindsay, Louisiana Conservative Union, Manchester Union Leader, Moral Majority, Nassau County NY Conservative Party, National Association of Evangelicals, National Association of Manufacturers, National Federation of Independent Business, National Committee for Responsible Patriotism, National Center for Public Policy Research, National Conservative Foundation,

National Defense Council, National Federation of American Hungarians, National Forum Foundation, National Republican Senatorial Committee, National Review, National Security Record, National Center for Public Policy Research, New Republic, New York Conservative Party, New York Post, News Focus, Notre Dame Law School, National Alliance for Senior Citizens, National Republican Congressional Committee, Gary North, W.G. Norman, Avi Nelson, Offshore Banking News, Orange County Register, Ottaway News Service, Pennsylvania Conservative Union, Phoenix Gazette, Point of View, Policy Review, Prime Time America, Pro-America, Public Service Research Council, Putnam County NY Conservative Party, Quaker Oats Company, Queens County Conservative Party, Radio 81 ABC, RAMBOC, Reader's Digest, Renaissance Women, Richmond News-Leader, Richmond Times, Right to Keep and Bear Arms, ROA National Security Report, Robert Ritholz, Rockford Institute, Sacramento County CA YAF, Sacramento Union, San Antonio Express, Safari Club International, San Diego County Young Americans for Freedom, San Diego Union, Say it Straight, Otto Scott, Scripps Howard, Selous Foundation, South African Airways, South African Mission to the United Nations, Straight Talk, Students for Fundamental Change, Talk Back With Bob Larson, Tampa Tribune, The Beacon News, The Detroit News, The Leader Newspapers, The Lutheran Church-Missouri Synod, The New American, The Wall St. Journal, The Ukrainian Weekly, Cal Thomas, Mike Thompson, Torrance Daily Breeze, United States Global Strategy Council, U.S. Business & Industrial Council, U.S. Council for World Freedom, U.S. Defense Committee, U.S. Justice Foundation, United Cable Company, United Features, United Republican Fund, U.S. New Southern Africa Movement, Voice of Americanism, WABC, Walter, Haverfield, Buescher & Crock., Wanderer, Washington Dateline, Washington Inquirer, Washington Legal Foundation, Washington Times, WBZ, WERE AM, Winston-Salem Journal, WINZ All News Radio, Wisconsin Public Radio, WKXL Radio, WLNO, WMCA, WMID, WNTR-AM 1050, WRKO Radio Station, WSOR Radio, WTPP-Radio, West Virginia Conservative Union, Young Americans For Freedom, Young Americans For Freedom - Boston U., Young American For Freedom - Dickinson, Young Americans For Freedom - UCLA, Young Americans For Freedom, USC, Young America's Foundation, Young Conservative Foundation; the article "Economics Can Defeat Apartheid" was also provided to 215 individuals throughout the United States.

Developed and provided liaison with non-governmental groups and organizations interested in U.S. foreign policy (for details on information provided and to which groups please see immediately preceding entry); also attended meetings or conferences including those of the Federalist Society, Foreign Policy Network, World Affairs Council, Heritage Foundation, Philadelphia Society, U.S. Global Strategy Council, and some regularly scheduled meetings at the Free Congress Foundation.

Assisted in arranging meetings between Ambassador Koornhof and Members of Congress so the Ambassador could discuss with Members relations between the U.S. and the Republic of South Africa including the Angola/Namibia accord. Meetings were with the following Members of Congress: Burton, Hunter, Coble.

Assisted in arranging meeting between Ambassador E. Links with Cong. Schulze to discuss the current situation in South Africa.

Assisted in arranging appointments and meetings for The Honorable Matilda Motlaping, the first black female mayor in South Africa and member of the Executive Committee of the East Rand Regional Services Council, with Marc Lubin (Cong. Stenholm), Dan Posey, (Cong. Leath), Gerald Pitchford (House Foreign Affairs Committee), Congressman Burton; Gil Kapen (Subcommittee on Africa); Congressman Chris Smith.

Assisted in arranging appointments and meetings for Mr. Peter Swartz a businessman and director of the Small Business Development Corporation from South Africa with Gil Kapen (Subcommittee on Africa), Congressman Burton; Gerald Pitchford (House Foreign Affairs Committee).

Assisted in arranging appointments and meetings for Professor Harold Rudolph with Congressman Burton, Jim Atterholt (Cong. Burton), Constantine Menges, Senior Fellow at the American Enterprise Institute, Alan Cagnoli (Cong. Gekas), Carmel Fisk (Cong. Inhofe), Paul Guppy (Cong. Douglas), Gil Kapen (Subcommittee on Africa), Chirachi Punkrasin (Cong. Schulze), Will Stoycos (Cong. Livingston), Jeff Wansley (Cong. Gingrich), Amy Wolak (Cong. Weber).

Assisted in arranging appointments and meetings for The Honorable Desmond Lockey, a South African Member of Parliament, and The Honorable Sampie Golden, a South African Member of Parliament, with Kirk Bell (Cong. Packard), Thad Bereday (Cong. Gilman), Kimberly Best (Cong. Sundquist), Jaime Betbeze (Cong. Gingrich), Christy Cohen (Cong. Lightfoot), Mike DiRienzo (Cong. Dreier), William Flynn (Cong. Paxon), Jamie Gallagher (House Republican Study Committee), Tom Gann (Cong. Campbell), Joan Harvatch (Cong. Rowland), Jim Hayes (Cong. Paxon), Jerry Henson (Cong. Hancock), Mark Hurt (Cong. Baker), Gil Kapen (Subcommittee on Africa), Mark Kirk (Cong. Porter), Jenny Marion (Cong. Quillen), Kurt Ostergaard (Cong. Gillmor), Matt Reynolds (Cong. Lagomarsino), Nancy Roman (Cong. Shaw), Jim Skinner (Cong. Dornan), John Angelus (Radio America), Nita Appel (American Conservative Union), David Barron (Jefferson Educational Foundation), Bob Billings (American Conservative Union), Dan Birmingham (College Republican National Committee), Jim Boulet (free lance writer), Robert Cave (American Defense Foundation), David Denholm (Public Service Research Council), Robert Goldsborough (Washington Dateline), Bill Hoar (Conservative Digest), Joan Heuter (Pro-America), Brent Karriker (American Defense Foundation), William Kling (Foreign Policy Project), Tom Lizardo (Young Americans for Freedom), Lisa Lundquist (Selous Foundation), Howard Segermark (Free the Eagle), Larry Sulc (Hale Foundation); also assisted in arranging a guest commentary by The Honorable Sampie Golden on Radio America.

Assisted in arranging appointments and meetings for Don Lindsay, President, International Association of Professional Hunters with Garvey Winegar, Outdoors Editor for the Richmond Times-Dispatch; Diana McMekin, African Wildlife Fund; Congressman Marlenee; Rick Parsons, Legal Counsel, Safari Club International.

Assisted in arranging appointments and meetings for Dr. J.H. Grobler of the Natal Parks Board and Mr. M.L. Rammutla of the Bophuthaswana National Parks with Congressman Fields, Harry Burroughs, Professional Staff Member for the Committee on Merchant Marine and Fisheries; Congressman Leland; Ralph Mergenwerk, Assistant Director for the U.S. Fish and Wildlife Enhancement Department of the U.S. Fish and Wildlife Service; Sam Marker, Assistant Director of External Affairs for the U.S. Fish and Wildlife Service; Marshall Jones, Recruit Officer with the U.S. Fish and Wildlife Service; and Diana McMekin with the African Wildlife Fund

Assisted in arranging appointments and meetings for Richard Garstang of SATOUR with Congressman Fields, Harry Burroughs and Congressman Leland

Provided liaison with Congressional staff groups concerned with U.S. foreign policy (for details on information provided, please see second major entry in this attachment; and for individuals and affiliations please see first entry in this attachment).

Speeches

DATE	PLACE	NAME OF SPEAKER	SUBJECT MATTER
3/16/89	Anton's Loyal Opposition 400 1st St., S.E. Washington D.C. 20003	Professor Harold Rudolph	The quickening pace of change in South Africa
6/15/89	Capitol Hill Club 300 1st St., S.E. Washington D.C. 20003	The Hon. Desmond Lockey and The Hon. Sampie Golden	Two views on change and Constitutional reform in South Africa
6/16/89	Anton's Loyal Opposition 400 1st St., S.E. Washington D.C. 20003	The Hon. Desmond Lockey	How sanctions hurt change in South Africa
6/16/89	Radio America 499 S. Capitol St., S.E. Washington, D.C.	The Hon. Sampie Golden	Constitutional reform and change in South Africa

ATTACHMENT C -- Pearson & Pipkin, Inc.

Question 15 (a) -- Monies

During this 6 months reporting period, have you (1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Item 8,9 and 10 of this statement?

Yes X      No

(2) transmitted monies to any such foreign principal?

Yes      No X

If yes, set forth below the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	TO WHOM	PURPOSE	AMOUNT
3/1-8/31	Kinko's, M.S.Ginn's Staples, Quill Corp., Capitol Hill Graphics, Bank One/North West, CitiBank	Printing, Photo- copies, Supplies	1,580.38
3/1-8/31	Cable & Wireless, C&P, Sprint	Telephone Service	448.82
3/1-8/31	U.S. Postmaster, Courier Services, Federal Express	Postage & Delivery	1,795.00
3/1-8/31	Publications	Subscriptions & Individual Copies	2,819.77
3/1-8/31	-----	Taxi, parking, local transportation	972.09
3/1-8/31	Marine Midland Master- card, American Express, National Credit Group, Mastercard, Anton's Loyal Opposition, Capitol Hill Club	Meals & Luncheons (For more details see Attachment D)	6,171.19
3/1-8/31	Marine Midland Master- card, American Express,	Travel Expenses (For more details see Attachment D)	1,933.09

3/1-8/31 I S I

Registration &  
Banquet tickets

150.00

Total

\$15,870.34

ATTACHMENT D -- Pearson & Pipkin, Inc.

Disbursements during the period of 3/1/89 - 8/31/89 these payments were made directly to Marine Midland Mastercard.

Meals with Government Employees:

Meals at Anton's Loyal Opposition Restaurant

3/9	Ronald Pearson, Rob Hartwell (Congressman Schulze) to discuss current situation in South Africa.	36.77
3/22	Robert R. Pipkin, Gray Rather (Congressman Jack Hiler) to discuss current situation in South Africa.	35.00
3/17	Robert R. Pipkin, Gerry Lynam (Banking Committee) Tom Gann (Congressman Tom Campbell) to discuss current situation in South Africa.	61.65
4/20	Ronald W. Pearson, Marc Lubin (Congressman Stenholm) to discuss current situation in South Africa.	36.37
4/20	Ronald W. Pearson, Karl Espladon (Congressman Blaz) to discuss current situation in South Africa.	34.61
4/20	Robert R. Pipkin, Gil Kapen (House Foreign Affairs Committee) to discuss current situation in South Africa.	33.50
4/24	Ronald W. Pearson, Don Thibault (Congressman Kasich) to discuss current situation in South Africa.	39.39
4/27	Ronald W. Pearson, Gordon Jones (House Republican Policy Committee) to discuss current situation in South Africa.	41.33
4/27	Robert R. Pipkin, Gil Kapen (House Foreign Affairs Committee) to discuss current situation in South Africa.	73.00
4/28	Ronald W. Pearson, Craig Murphy (Congressman Lukens) to discuss current situation in South Africa.	30.32
5/1	Robert R. Pipkin, Bob Jackson (House Select Committee on Hunger) to discuss current	48.06

situation in South Africa.

5/2	Ronald W. Pearson, Terri Hauser (House Republican Conference) to discuss current situation in South Africa.	35.64
5/2	Robert R. Pipkin, Gray Rather (Congressman Hiler) to discuss current situation in South Africa.	34.27
5/12	Robert R. Pipkin, Phil Eskeland (Congressman Marlenee) to discuss current situation in South Africa.	49.00
5/19	Robert R. Pipkin, Marilyn King (Congressman Spence) to discuss current situation in South Africa.	38.00
6/1	Ronald W. Pearson, Kurt Christensen (House Interior Committee) to discuss current situation in South Africa.	74.95
6/2	Robert R. Pipkin, Gil Kapen (House Foreign Affairs Committee) to discuss current situation in South Africa.	35.30
7/31	Ronald W. Pearson, Roger Ervin (Congressman Donald Payne) to discuss current situation in South Africa.	38.10
8/2	Robert R. Pipkin, Alan Taylor (Congressman Rohrabacher) to discuss current situation in South Africa.	36.00
8/2	Robert R. Pipkin, Gil Kapen (Africa sub-committee) to discuss current situation in South Africa.	44.70
8/31	Ronald W. Pearson, Gardner Peckham (House Foreign Affairs Committee), Errol de Montille (South African Embassy) to discuss current situation in South Africa.	72.03

Luncheon at Anton's Loyal Opposition: (March 16, 1989)

Hosted by Pearson & Pipkin, Inc.	499.90
Prof. Rudolph	
Alan Cagnoli (Congressman George Gekas)	
Carmel Fisk (Congressman Jim Inhofe)	
Paul Guppy (Congressman Chuck Douglas)	
Gil Kapen (Africa Subcommittee)	
Chirachi Punkrasin (Congressman Richard Schulze)	
Will Stoycos (Congressman Robert Livingston)	

Jeff Wansley (Congressman Newt Gingrich)  
Amy Wolak (Congressman Vin Weber)  
Ronald W. Pearson  
Robert R. Pipkin  
Steven C. Andersen

Reception at Anton's Loyal Opposition: (June 15, 1989) 704.03

- Hosted by Pearson & Pipkin, Inc.  
Dr. Grobler and Mr. Ramumulta  
Congressman & Mrs. Ron Marlenee  
Congressman Jack Fields  
Todd Foley, Director of Congressional Relations,  
U.S. Environmental Protection Agency.  
Doug Riggs (Congressman Wally Herger)  
Roberta Myers (Congressman David Dreier)  
Phil Eskeland (Congressman Ron Marlenee)  
Bob Billings - Legislative Director (American Conservative  
Union)  
Paul Newman - Political Consultant  
Ronald W. Pearson  
Robert R. Pipkin  
Steven C. Andersen

Luncheon at the Anton's: (June 16, 1989)

810.31

Hosted by Pearson & Pipkin, Inc.  
Kirk Bell (Congressman Packard)  
Thad Bereday (Congressman Gilman)  
Kimberly Best (Congressman Sundquist)  
Jamie Betbeze (Congressman Gingrich)  
Christy Cohen (Congressman Lightfoot)  
Mike DiRienzo (Congressman Dreier)  
William Flynn (Congressman Paxon)  
Jamie Gallagher - House Republican Study Committee  
Tom Gann (Congressman Campbell)  
Joan Harvatch (Congressman Rowland)  
Jim Hayes (Congressman Paxon)  
Jerry Henson (Congressman Hancock)  
Mark Hurt (Congressman Baker)  
Gil Kapen - House Subcommittee on Africa  
Mark Kirk (Congressman Porter)  
Jenny Marion (Congressman Quillen)  
Kurt Ostergaard (Congressman Gilmor)  
Matt Reynolds (Congressman Lagomarsino)  
Nancy Roman (Congressman Shaw)  
Jim Skinner (Congressman Dornan)  
Ronald W. Pearson  
Robert R. Pipkin  
Steven C. Andersen

Meal at The Powers Court:

4/17 Ronald W. Pearson, Bruce Rickerson (Senate Foreign Relations Committee) to discuss situation in South Africa. 77.15

Meal at The Palm Restaurant:

3/22 Ronald W. Pearson, Gardner Peckham (House Foreign Affairs Committee) to discuss current situation in South Africa. 45.34

Meals at Stevan's:

4/24 Ronald W. Pearson, Dennis Teti (Congressman Courter) to discuss current situation in South Africa. 24.55

Meals at Yolandas:

6/12 Ronald Pearson, Lisa Schmidt (Congressman Tom Campbell) to discuss current situation in South Africa. 28.63

Meals at the Occidental Restaurant:

6/12 Ronald Pearson, Gardner Peckham (House Foreign Affairs Committee) to discuss current situation in South Africa. 125.47

Meals with non-governmental individuals: (Paid directly to Marine Midland Mastercard) 2607.61

Meals with South African Embassy officials and/or their representatives (Paid directly to American Express, Marine Midland Mastercard). 320.21

Travel Expenses:

Trip to Philadelphia, PA. by Ronald Pearson to attend Heritage Resource Bank meeting & Philadelphia Society meeting. 4-6-89 to 4-10-89. 865.35

Registration \$150.00  
Ground Trans. 168.57  
Meals & Accom. (Sheraton) 546.78

Trip to St. Louis by Ronald Pearson to meet with visitors from South Africa and Chicago Consulate 766.94

Officials. May 30-31, 1989.

Air Fare (T.W.A.)	618.00
Meals & Ground Trans.	62.45
Accommodation (Sheraton)	86.40

Trip to New York City by Robert Pipkin to meet with South African Tourist Board Official. 208.50

Air Fare (Eastern)	168.00
Meals & Ground transportation.	40.50

Ronald W. Pearson's New York trip (December 1988) Additional expenses. 92.30