

For Six Month Period Ending FEB 28 1989
(Insert date)

Name of Registrant

Registration No.

Pearson & Pipkin, Inc.

3727

Business Address of Registrant

422 First Street, S.E.
Suite 208
Washington, D.C. 20003

I—REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address Yes No
- (2) Citizenship Yes No
- (3) Occupation Yes No

(b) If an organization:

- (1) Name Yes No
- (2) Ownership or control Yes No
- (3) Branch offices Yes No

2. Explain fully all changes, if any, indicated in item 1.

N/A

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name

Position

Date Connection Ended

N/A

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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
N/A				

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
Yes No

If yes, identify each such person and describe his services.

N/A

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
N/A		

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
N/A			

II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

N/A

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

N/A

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Embassy of South Africa

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

See "Attachment A"

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

See "Attachment B"

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

N/A

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policy of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
9/2/88	Principal	Fees	\$75,000.00
10/13/88	Principal	Expense Reimbursement	12,785.63
1/3/89	Principal	Fees	75,000.00
12/20/88	Principal	Expense Reimbursement	5,724.45

Total \$168,510.08

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
N/A			

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See "Attachments C & D"

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
N/A				

(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
See "Attachment E"			

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Embassy of South Africa

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

N/A

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches

Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) individuals

21. What language was used in this political propaganda:

- English
- Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A⁶ Yes No N/A
- Exhibit B⁷ Yes No N/A

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No N/A

If no, please attach the required amendment.

N/A

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No N/A

If no, please attach the required amendment. N/A

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Ronald W. Pearson
Ronald W. Pearson

Robert R. Pipkin, Jr.
Robert R. Pipkin, Jr.

DISTRICT OF COLUMBIA, ss:

Subscribed and sworn to before me at 316 Pennsylvania Ave., S.E., Washington, D.C. 20003

this 28th day of March, 19 89

Linda M. Wallace
(Signature of notary or other officer)

My commission expires January 31, 1992

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

ATTACHMENT A -- Pearson & Pipkin, Inc

11. During this six month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, 10 of this statement? No

If yes, identify each such foreign principal and describe in full detail your activities and services:

For the Embassy of South Africa

Monitored and analyzed bills and resolutions in the U.S. Congress pertaining to relations between the U.S. and the Republic of South Africa; advised the Ambassador and Embassy on same; such monitoring includes scheduling of committee and subcommittee hearings and other meetings.

Monitored Congressional hearings on South Africa, as well as Congressional committee meetings where bills and amendments dealing with relations with South Africa were considered.

Monitored and analyzed actions in each House of Congress that pertain to relations with Republic of South Africa and advised Ambassador and Embassy on same; including research on positions of Members of Congress.

Developed and provided liaison with non-governmental groups and organizations interested in U.S. foreign policy.

Provided liaison with Congressional staff groups concerned with U.S. foreign policy.

Provided information to Congressional offices on events in South Africa; such information included copies of articles from newspapers and magazines; issues on denial of foreign tax credits; cited terrorist acts by the ANC and their connection with other terrorist groups around the world through quotes from various sources; analysis of proposed legislation regarding United States - South Africa relations; research on impact of sanctions on disadvantaged South Africans; research on opposition of black South Africans to sanctions.

Analyzed articles in newspapers, magazines and other printed matter, and programs on television and radio pertaining to South Africa; advised on relevant rebuttal or clarification of same when it was thought needed.

Provided information to civic organizations, groups, media, educational organizations and individuals on events in South Africa; such information included magazine and newspaper articles; analysis of proposed legislation regarding United States - South Africa relations; South Africa's role in Angola; summary of budget reconciliation measure; research on impact of sanctions on disadvantaged South Africans; research on opposition of black South Africans to sanctions.

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Consulted with Ambassador and Embassy personnel on relations with American media, particularly in regard to how to increase attention for reforms taking place in South Africa in such areas as the government's commitment to political participation by all parts of South African society, the government's program of negotiation with all groups that seek change through peaceful means, the government's commitment to a system of equal rights with no political domination by any one group, and the negative impact of sanctions by the United States for peaceful change.

Arranged meetings between Ambassador Koornhof and Members of Congress.

Discussed potential Congressional Committee actions and actions of Congress that would harm relations between the U.S. and South Africa and would harm the cause of peaceful change and reform in South Africa with Members of Congress and their staff and other governmental officials.

Arranged meetings among Congressional staff and Embassy personnel.

Arranged meeting for Ambassador Links.

Consulted and regularly met with other consultants and law firms that serve as registered foreign agents for the Republic of South Africa as well as Embassy personnel and other South African officials.

Consulted with officials of South African consulates in U.S. on relations between U.S. and South Africa.

Assisted in planning for receptions, dinners and other meetings at Embassy including updating invitation lists.

Assisted in arranging appointments and meetings for Members of Parliament from South Africa including the Hon. Bothma, Hon. D. Schuette, Hon. D. Le Roux, Hon. P. McKenzie, Hon. M. Balg, Hon. R. Burrows, Hon. R. O'Reilly.

Assisted in arranging appointments and meetings for Deputy Minister Marais and Prof. Franzen.

Assisted in arranging appointments and meetings for Don Lindsay, President of the South African Professional Hunters.

Assisted in arranging appointments and meetings for Chief Rirouka.

Assisted in arranging meeting for Rev. Owen Khuzwayo, a South African religious leader.

Assisted in arranging appointment for Professor Lawson of Baragwanath Hospital.

Assisted in arranging appointments for the retired Chief of the Air Force Dennis Earp.

Provided Embassy with biographical information on relevant executive branch appointees and new Members of Congress.

Met with various South African officials, parliamentarians and others.

Researched and provided information to Embassy on employee benefit programs.

Provided Embassy officials with continuing analysis of Embassy programs to enhance person-to-person diplomacy between U.S. citizens and South African citizens.

Analyzed for the Embassy the impact of U.S. elections for U.S. - South Africa relations.

Provided Embassy with informational reports on the transition of the new U.S. Administration.

Provided Embassy with information on U.S. welfare programs and reform of those programs.

Provided Embassy with copies of reports, speeches, and publications, as requested.

Undertook a review of communications program of Embassy and consulates.

Met with and briefed South African officials and other South African visitors on current status of legislation concerning South Africa and the current status of US attitudes toward South Africa.

Provided Embassy with analysis of changes in Congressional leadership including that of Committees.

ATTACHMENT B -- Pearson & Pipkin, Inc.

12. During this six month period, have you on behalf of any foreign principal engaged in political activity as defined below? Yes X
No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speaker and subject matter.

For the Embassy of South Africa:

Provided information to Congressional offices, other governmental officials, civic organizations, groups, media, and educational organizations, with information on events in South Africa, including:

1) An article from the November 30, 1988 issue of The Christian Science Monitor "How US Sanctions Hurt Blacks", which shows how US sanctions are causing hunger and homelessness for black South Africans.

2) Articles showing the real impact of sanctions; an article from the April 11, 1988 issue of the Wall St. Journal "South African Embargo is Found to Cost U.S. Coal Exports About \$250 Million"; an article by Helen Suzman from the June 6, 1988 issue of the Washington Post, "A Wrecked Economy Won't End Apartheid"; an article from the January 20, 1988 issue of The Financial Times, "S.A. Sanctions Will Hinder Reform, Says Study"; an article from the March 1988 issue of The American Spectator, "The Scandal of Sanctions"; an article from the May 25, 1988 issue of The Wall Street Journal, "Sanctions are the Bane of Liberal South Africa"; an article from the October 2, 1987 issue of The Wall Street Journal, "Plight of South African Sugar Industry Shows Sanctions Fall Heavy on Blacks; fact sheets written by Pearson & Pipkin, Inc. "South African Sanctions -- A Reconsideration", South African Sanctions: Prior Predictions and the Actual Record", and Who Supports New, Radical Sanctions Against South Africa?"; an article from the November 13, 1986 issue of The Washington Times, "Blacks Tell US Firms Jobs, Not Sanctions, Come First"; an article from the October 24, 1986 issue of South Africa Digest, "Unborn Generations May Suffer From Disinvestment"; an article from The Wall Street Journal, "S. Africans Face Hard Time Living Without U.S. Companies"; a copy of South Africa: The Economics of Disinvestment; The Manhattan Report; an article from the April 11, 1988 issue of The Wall Street Journal, "South Africa Embargo is Found to Cost U.S. Coal Exporters About \$250 Million"; an article regarding strategic minerals: an article in the August 3, 1987 issue of Barron's "Anti-apartheid or Pro-Soviet? Sanctions Raise U.S. Dependence on U.S.S.R. for Strategic Minerals"; an article from the December 25, 1988 issue of The Sun regarding US policy towards South Africa "Time for a U.S. Policy Shift in Southern Africa".

All or part of the above material went to the following Congressional offices and other governmental offices:

Andrews, Anthony, Applegate, Archer, Armev, Baker, Ballenger, Barnard, Bartlett, Barton, Bateman, Bentley, Bereuter, Bevill, Bilbray, Bilirakis, Blaz, Bliley, Boehlert, Broomfield, Brown, Buechner, Bunning, Burton, Byron, Callahan, Campbell, Chandler, Cheney, Clarke, Clinger, Coats, Coble, Coleman, Combest, Conte, Coughlin, Courter, Craig, Crane, Dannemeyer, Darden, Davis, DeLay, de la Garza, DeWine, Dickinson, Dorgan, Dornan, Downey, Douglas, Dreier, Duncan, Dyson, Edwards (M.), Emerson, English, Erdreich, Fawell, Fields, Flipppo, Frenzel, Gallegly, Gallo, Gekas, Gephardt, Gibbons, Gillmor, Gingrich, Glickman, Goodling, Gordon, Goss, Gradison, Grandy, Grant, Green, Guarini, Gunderson, Hall, Hammerschmidt, Hancock, Harris, Hansen, Hastert, Hefley, Hefner, Henry, Herger, Hiler, Holloway, Hopkins, Horton, Houghton, Hubbard, Huckaby, Hunter, Hutto, Hyde, Inhofe, Ireland, Jacobs, James, Jenkins, Johnson (N.), Johnson (T.), Jones (W.), Jones (E.), Kasich, Kolbe, Kyl, Lagomarsino, Leath, Lent, Lewis (J.), Lightfoot, Lipinski, Livingston, Lloyd, Lombard (FL State Rep.), Lott, Lowery, Lukens, MacKay, Madigan, Marlenee, Martin (D.), Martin (L.), Matchley, McCandless, McCollum, McCreery, McCurdy, McDade, McEwen, McGrath, McMillan, McMillen, Meyers (J.), Michel, Miller (C.), Miller (J.), Molinari, Montgomery, Morella, Moorhead, Morrison, Mrazek, Myers, Neal, Nelson, Nichols, Nielson, Olin, Ortiz, Oxley, Packard, Parris, Pashayan, Patterson, Pease, Petri, Pickett, Pickle, Porter, Price (D.), Pursell, Quillen, Ravenel, Ray, Regula, Rhodes, Ridge, Rinaldo, Ritter, Roberts, Robinson, Rogers, Rohrabacher, Rostenkowski, Roth, Roukema, Rowland (J.), Rowland (R.), Russo, Saiki, Saxton, Schaefer, Schiff, Schuette, Schulze, Sensenbrenner, Shaw, Shumway, Shuster, Sisiski, Skeen, Skelton, Slaughter, Smith (C.H.), Smith (D.), Smith (L.), Smith (Larkin), Smith (P.), Smith (R.C.), Smith (R.F.), Smith (V.), Solomon, Spence, Spratt, Stallings, Stangeland, Stratton, Stearns, Stenholm, Stump, Sundquist, Tallon, Tauke, Tauzin, Taylor, Thomas (R.L.), Upton, Vander Jagt, Volkmer, Vucanovich, Walker, Watkins, Weber, Weldon, Whittaker, Whitten, Wolf, Wright, Wylie, Yatron, Young (C.W.), Young (D.), House Foreign Affairs Committee, House Minority Leader's Office, House Republican Research Committee, House Republican Study Committee, House Republican Policy Committee, House Subcommittee on Africa, House Subcommittee on International Policy and Trade, House Minority Counsel, Minority Floor Assistant, Republican Party of Virginia, The White House, (Office of Communications, Office of Domestic Affairs, Office of Public Liaison), Senate Steering Committee; also the following organizations, groups, institutions and media: Abilene Christian University, Accuracy in Academia, Accuracy in Media, AFRI, American Coalition for Traditional Values, American Conservative Union, American Constitution Committee, American Defense Foundation, American Enterprise Institute, American Legislative Exchange Council, American Security Council, American Spectator, American Studies Center, American-Israel Public Affairs Committee, Americans for a Sound Foreign Policy, Americans for the Reagan Agenda, Americans United for Life, Anchorage Times, Arizona Republic, Association of American Physicians, Association of Naval Aviators, Barron's, Bible Pathways, Boston Herald, Broome County NY Conservative Party, California Young Americans For Freedom, Campbell University, Center for International Security, Center for Judicial

Studies, Center for Peace and Freedom, Christian Anti-Communist Crusade, Christian News, Christian Voice, Citizens for Reagan, Peter Collier, Coalitions for America, College Republican National Committee, Colorado Springs Gazette, Committee for Effective State Government, Committee for a Free World, Concerned Women for America, Congressional Majority Committee, Conservative ALLiance, Conservative Caucus, Conservative Digest, Conservative Opportunity Society, Conservative Party of New York, Conservative Students Alliance/NYS, Contact, Contact America, Council For InterAmerican Security, Council for the Defense of Freedom, Crossfire - CNN, Center for Strategic & International Studies, Cuban American National Foundation, Dartmouth College, Defense of Tradition, Family & Property, Ralph de Toledano, Detroit News, Morton Downey, Eagle Forum, Education and Research Institute, Ethics and Public Policy Center, Evans-Novak Report, Federation for America's Future, Foreign Policy Project, Free Africa Coalition, Free Congress Foundation, Free the Eagle, Freedom's Friends, Hale Foundation, Harper's Magazine, Smith Hempstone, Heritage Features Syndicate, Heritage Foundation, Hoover Institution, David Horowitz, Human Events, Indianapolis News, Indianapolis Star, Institute of American Relations, Intercollegiate Studies Institute, International Freedom Foundation, International Policy Forum, Iowa Conservative Union, JarMon, Jefferson Educational Foundation, Jewel Magazine, Journal, KABC, KCKC General Broadcasting, KGIL, KIEV Radio, King Features, King Publications, Kriebel Foundation, KRNN, Leadership Foundation, Legal Affairs Council, Liberty Federation, Lincoln Review, Louisiana Conservative Union, Manchester Union Leader, Moral Majority, Nassau County NY Conservative Party, National Federation of Independent Business, National Committee for Responsible Patriotism, National Conservative Foundation, National Defense Council, National Federation of American Hungarians, National Forum Foundation, National Republican Senatorial Committee, National Review, National Security Record, National Center for Public Policy Research, New Republic, New York Conservative Party, New York Post, News Focus, Notre Dame Law School, National Alliance for Senior Citizens, National Republican Congressional Committee, Offshore Banking News, Orange County Register, Ottaway News Service, Pennsylvania Conservative Union, Phoenix Gazette, Point of View, Policy Review, Prime Time America, Pro-America, Public Service Research Council, Putnam County NY Conservative Party, Quaker Oats Company, Queens County Conservative Party, Radio 81 ABC, RAMBOC, Reader's Digest, Renaissance Women, Richmond News-Leader, Richmond Times, Right to Keep and Bear Arms, ROA National Security Report, Rockford Institute, Sacramento County CA YAF, Sacramento Union, San Antonio Express, Safari Club International, San Diego County Young Americans for Freedom, San Diego Union, Say it Straight, Otto Scott, Scripps Howard, Selous Foundation, South African Airways, South African Mission to the United Nations, Straight Talk, Students for Fundamental Change, Talk Back With Bob Larson, Tampa Tribune, The Beacon News, The Detroit News, The Leader Newspapers, The New American, The Rockford Institute, The Wall St. Journal, The Ukrainian Weekly, Cal Thomas, Torrance Daily Breeze, United States Global Strategy Council, U.S. Business & Industrial Council, U.S. Council for World Freedom, U.S. Defense Committee, U.S. Justice Foundation, United Cable Company, United Features, United Republican Fund, Voice of Americanism, WABC, Walter, Haverfield, Buescher & Crock., Wanderer, Washington Dateline, Washington Inquirer, Washington Legal Foundation, Washington Times, WBZ, WERE AM,

Winston-Salem Journal, WINZ All News Radio, Wisconsin Public Radio, WKXL Radio, WLNO, WMCA, WMID, WRKO Radio Station, WSOR Radio, WTPP-Radio, West Virginia Conservative Union, Young Americans For Freedom, Young Americans For Freedom - Boston U., Young American For Freedom - Dickinson, Young Americans For Freedom - UCLA, Young Americans For Freedom, USC, Young America's Foundation, Young Conservative Foundation.

Developed and provided liaison with non-governmental groups and organizations interested in U.S. foreign policy (for details on information provided and to which groups please see immediately preceding entry); also attended meetings or conferences including those of Heritage Foundation, Accuracy in Media, Committee for the Free World, CPAC, Duke University, Intercollegiate Studies Institute, International Freedom Foundation, National Press Club, Safari Club, U.S. Global Strategy Council, and some regularly scheduled meetings at the Free Congress Foundation.

Assisted in arranging meetings between Ambassador Koornhof and Members of Congress so the Ambassador could discuss with Members relations between the U.S. and the Republic of South Africa including the Angola/Namibia accord. Meeting was with the following Member of Congress: Burton.

Assisted in arranging meeting between Ambassador E. Links with Mark Bloomfield, Pres., American Council for Capital Formation.

Arranged meetings among Congressional staff and Embassy personnel to introduce members of the Embassy staff to Congressional staff members and to allow Embassy officials to communicate the importance of meaningful reform taking place there: Gil Kapen (Cong. Burton).

Assisted in arranging appointments and meetings for Deputy Minister Marais and Prof. Franzen with Mark Bloomfield, Pres., American Council for Capital Formation, John Mueller (Cong. Kemp), and Mike Schuyler, Institute for Research and on the Economics of Taxation.

Assisted in arranging appointments and meetings for Don Lindsay, President of the South African Professional Hunters with Congressman Duncan Hunter, Congressman Jack Fields, Carol Wynne (Wildlife Conservation Fund), Rick Parsons (Safari Club), Tom Melius (House Merchant Marine and Fisheries Committee), Nils Johnson (House Interior Committee), Kurt Christiansen (Cong. Marlenee), Ginette Hemly (World Wildlife Fund).

Assisted in arranging appointments and meetings for Rev. Owen Khuzwayo, a South African religious leader with Laurie Fenton (Cong. Houghton), Ralph Hellman (Cong. Saiki), and Sarah Holmes (Cong. Goss).

Assisted in arranging appointments and meetings for Members of Parliament from South Africa including the Hon. Bothma, Hon. D. Schuette, Hon. D. Le Roux, Hon. P. McKenzie, Hon. M. Balg, Hon. R. Burrows, Hon. R. O'Reilly with the following Congressmen: Dannemeyer, Crane, Davis, Schaefer, Inhofe, Marlenee, Parris, McCrery, Hefley; also

arranged meeting on American political campaigns for the Members of Parliament.

Assisted in arranging appointment for Prof. Lawson with Betsy Johnson (Cong. Crane) and Mike Lofgren (Cong. Kasich).

Assisted in arranging appointments and meetings for Chief Rirouka with Cong. Crane, Cong. Burton, and Jeffrey Gayner, Heritage Foundation.

Assisted in arranging an appointments for the retired Chief of the Air Force Dennis Earp with Allan Ryskind (Human Events), Congressman McCollum.

Provided liaison with Congressional staff groups concerned with U.S. foreign policy (for details on information provided, please see first entry in this attachment; and for individuals and affiliations please see immediately following entry).

Discussed potential Congressional Committee actions and actions of Congress that would harm relations between the U.S. and South Africa and would harm the cause of reform in South Africa with Members of Congress, their staffs and other governmental officials, in particular: Discussed the current situation in South Africa with Kelly Weichman, Legislative Assistant to Congressman Tom Lewis; Congressman Robert Lagomarsino; Congressman Jim Inhofe; Congressman Jack Hiler; Congressman Jon Kyl; Congressman Norm Shumway; Congressman Phil Crane; Congressman Carlos Moorhead; Congressman Vin Weber; Harry Burroughs, Minority Professional Staff Member, Merchant Marine and Fisheries Committee; Ed Buckham, Executive Director, House Republican Study Committee; Congressman Toby Roth; Dan Bloom Legislative Director to Congressman Jim Sensenbrenner; Gardner Peckham, Minority Staff Consultant to the House Foreign Affairs Committee; Saul Singer, Minority Staff Consultant, House Foreign Affairs Committee; Marlo Lewis, Minority Staff Consultant, House Foreign Affairs Subcommittee on International Economic Policy and Trade; Jim Atterholt, Legislative Director to Congressman Dan Burton; Terri Hauser, Editor, Legislative Digest, House Republican Conference; Gary Koops, Press Secretary to Congressman Joe Barton; Roger Hart, Legislative Assistant to Congressman James McClure Clarke; Jerry Lynam, Professional Staff Member, House Committee on Banking; Patty Sheetz, Administrative Assistant to Congressman Don Ritter; Amb. Tom Anderson, Chief of Staff to Congressman Trent Lott; Mike Lofgren, Legislative Assistant to Congressman John Kasich; Leslie Corkern, Press Secretary to Congressman Jim McCrery; Discussed sanctions with Tom Gann, Legislative Assistant to Congressman Phil Crane; Wade Heck, Legislative Assistant to Congressman Bill Dickenson; Leslie Corkern, Press Secretary to Congressman Jim McCrery; Gil Kapen, Professional Staff Member for the House Foreign Affairs Committee; Don Morrissey, Legislative Director to Congressman Bill McCollum; Gerald Pitchford, Staff Consultant to the House Foreign Affairs Committee; Discussed current legislative situation in Congress with regard to South Africa with Congressman Donald Lukens; Congressman Mickey Edwards; Congressman Dick Cheney; Congressman Lamar Smith; Jennifer White, Minority Staff Consultant, Subcommittee on International Economic Policy and Trade; Senator Trent Lott; Marty Dannenfelser, Administrative Assistant to Congressman Chris

Smith; Ken Black, Administrative Assistant to Congressman Floyd Spence; Mark Dykeman, Administrative Assistant to Congressman Porter Goss; Congressman Don Ritter; Congressman Mel Hancock; Senator Conrad Burns; Congressman Dick Arney; Congressman Curt Weldon; Congressman Chris Cox; Congressman Chuck Douglas; Discussed visas for and/or visits to South Africa for constituents with Craig Murphy, Legislative Director to Congressman Donald Lukens; William McBride, Executive Assistant to Congressman Carl Pursell; Discussed the Angola/Namibia Accords with Saul Singer, House Foreign Affairs Subcommittee on Africa; Gardner Peckham, Staff Consultant to the House Foreign Affairs Committee; Jamie Gallagher, Research Assistant for the House Republican Study Committee; Terri Hauser, Editor, Legislative Digest, House Republican Conference; Discussed the Small Business Authorization Bill with Drew Hiatt, Minority Staff Director, House Small Business Committee; Vince Randazzo, Legislative Director, Congressman David Drier; Terri Hauser, Editor, Legislative Digest, House Republican Conference; Discussed the Bryant amendment with Mike Sawyer, Department of Commerce; Discussed wildlife conservation with Kurt Christiansen, Minority Staff Consultant, House Interior Committee; Nils Johnson, Consultant on Mining and Natural Resources for the House Interior Committee; Congressman Duncan Hunter; Congressman Jack Fields.

Assisted in arranging reception at the Embassy of South Africa for the University Professors for Academic Order.

ATTACHMENT C -- Pearson & Pipkin, Inc.

Question 15 (a) -- Monies

During this 6 months reporting period, have you (1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Item 8,9 and 10 of this statement?

Yes X No

(2) transmitted monies to any such foreign principal?

Yes No X

If yes, set forth below the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	TO WHOM	PURPOSE	AMOUNT
9/1-2/28	Jonbar Printing, 47th Street Photo, Audio & Film Service, Inc Quill Corp.	Printing, Photo- copies, Supplies	1352.85
9/1-2/28	Cable & Wireless, C&P, Sprint	Telephone Service	613.69
9/1-2/28	U.S. Postmaster, Courier Services, Federal Express	Postage & Delivery	881.19
9/1-2/28	Publications	Subscriptions & In- dividual Copies	2218.29
9/1-2/28	-----	Taxi, parking, local transportation	905.27
9/1-2/28	Marine Midland Master- card, American Express, National Credit Group Mastercard	Meals & Luncheons (For more details see Attachment D)	2331.54
9/1-2/28	Marine Midland Master- card, American Express,	Travel Expenses (For more details see Attachment D)	3490.10
9/1-2/28	CPAC	Registration & Banquet tickets	1650.00

9/1-2/28	Deak International	Financial Mail (Subscription)	418.27
9/1-2/28	Intercollegiate Studies Institute	Conference & Banquet	550.00
9/1-2-28	M.G.Ferguson	Reimbursement for expenses of planning meeting	416.00
9/1-2/28	World Affairs Council	Membership	40.00

		Total	\$14867.20

ATTACHMENT D -- Pearson & Pipkin, Inc.

Disbursements during the period of 3/1/88 - 8/31/88 these payments were made directly to Marine Midland Mastercard.

Meals with Government Employees:

Meals at Anton's Loyal Opposition Restaurant	
9/6 Ronald Pearson, Gardner Peckham (House Foreign Affairs Committee) to discuss current situation in South Africa.	66.73
10/20 Ronald Pearson, Jennifer White (Subcommittee on International Economic Policy & Trade) to discuss current situation in South Africa.	42.20
10/29 Robert Pipkin, Tom Gann (Congressman Crane) to discuss sanctions against South Africa and how they are harming reconciliation.	59.00
11/4 Robert Pipkin, Terri Hauser (House Republican Conference) to discuss current situation in South Africa.	28.00
11/16 Robert Pipkin, Leslie Cockren (Congressman McCrery) to discuss current situation in South Africa.	32.43
11/18 Robert Pipkin, Kelly Weichman (Congressman Tom Lewis) to discuss how sanctions against South Africa are destructive.	30.00
11/30 Robert Pipkin, Gary Koops (Congressman Barton) to discuss current situation in South Africa.	28.00
12/2 Ronald Pearson, Roger Hart (Congressman Clarke) to discuss current situation in South Africa.	39.80
1/13 Robert Pipkin, Michael Lofgren (Congressman Kasich) to discuss current situation in South Africa.	30.76
1/11 Robert Pipkin, Jim Skinner (Congressman Dornan) to discuss current situation in South Africa.	38.13
1/12 Robert Pipkin, Gil Kapen (Subcommittee on Africa.) to discuss current situation in South Africa.	33.00

1/13	Robert Pipkin, Leslie Cockren (Congressman Jim McCrery) to discuss current situation in South Africa.	30.76
1/12	Robert Pipkin, Gerald Lynam (House Banking Committee) to discuss current situation in South Africa.	47.00
2/3	Robert Pipkin, Tracy Pinion (Congressman Archer) to discuss current situation in South Africa.	35.23
2/7	Robert Pipkin, Kurt Christensen (House Interior Committee), Nils Johnson (House Interior Committee), Tom Melius (Merchant Marine & Fisheries Committee), Don Lindsay (Int'l Prof. Hunter) to discuss wildlife conservation in South Africa.	142.38
2/9	Ronald Pearson, Marlo Lewis (House Committee on International Economic Policy and Trade).	40.65
2/13	Ronald Pearson, Ken Black (Congressman Floyd Spence), Randy Mashburn (Congressman Floyd Spence) to discuss current situation in South Africa.	60.79
2/13	Ronald Pearson, Prof. Lawson (RSA) Betsy Johnson (Congressman Crane) Michael Lofgren (Congressman Kasich) to discuss medical condition in Soweto and current situation in South Africa.	44.83
2/27	Ronald Pearson, Laurie Fenton (Congressman Houghton), Sarah Holmes (Congressman Goss), Ralph Hellman (Congresswoman Saiki), Rev. Khuzwayo (RSA) to discuss current situation in South Africa and a South African religious leader's view of it.	92.16
Meals at The Broker:		
12/15	Ronald Pearson, Gardner Peckham (House Foreign Affairs Committee) to discuss current situation in South Africa.	53.09
Meals with non-governmental individuals: (Paid directly to Marine Midland Mastercard)		1255.60
Meals with South African Embassy officials and/or their representatives (Paid directly to		101.00

American Express, Marine Midland Mastercard).

Travel Expenses:

Trip to Houston, TX by Ronald Pearson 778.67
November 27-28 to meet Consulate
Officials on communications program

Air Fare (Continental) \$610.00
Ground Trans. 96.01
Meals & Accom. (Westin) 72.66

Trip to New York City by Ronald Pearson 487.02
November 19-20 to attend Committee for
the Free World Conference

Air Fare (PAN AM) 138.00
Meals & Ground Trans. 106.67
Accommodation(VISTA INT'L) 142.35
Registration 100.00

Trip to New York City by Ronald Pearson 407.57
December 4-6 to meet with South African
Consulate Officials on communication
program

Air Fare (PAN AM) 99.00
Amtrak 105.50
Meals 92.30
Accommodation 110.77
(Hotel Shelburne)

Trip to Durham, NC by Ronald Pearson 600.49
February 16-17, 1989 to attend "Poverty
and Change in South Africa: The Implications
for Policy" Symposium at Duke University

Air Fare (Piedmont) 360.00
Ground Trans. 123.53
Accommodation 66.96
(Brownstone Inn)
Registration 50.00

Trip to Reno, NV by Robert Pipkin January 1216.35
19-21 to attend Safari Club International
Convention

Air Fare (Continental) 503.00
Accommodation 399.05
(Airport Plaza Hotel)
Registration 300.00
Ground Transportation 14.30

ATTACHMENT E -- Pearson & Pipkin, Inc.

Question 15 (c) Disbursements-political contributions

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes X No

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
9/6/88	\$50.00	Parris for Congress (Personal contribution by Robert R. Pipkin)	Stan Parris
10/6/89	\$250.00	Inhofe for Congress (Personal contribution by Robert R. Pipkin)	Jim Inhofe
10/12/88	\$100.00	Serphin Maltese for State Senate (Personal contribution by Ronald W. Pearson)	Serphin Maltese
10/12/88	\$250.00	Inhofe for Congress (Personal contribution by Ronald W. Pearson)	Jim Inhofe
10/13/88	\$500.00	Alan Keyes for US Senate (Personal Contribution by Ronald W. Pearson)	Alan Keyes
10/19/88	\$25.00	Bob Calhoun for State Senate (Personal contribution by Robert R. Pipkin)	Bob Calhoun
10/20/88	\$35.00	Jeff Ashbrook for State Representative (Personal contribution by Robert R. Pipkin)	Jeff Ashbrook
10/20/88	\$100.00	Jeff Ashbrook for State Representative (Personal contribution by Ronald W. Pearson)	Jeff Ashbrook

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes xx or No _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Ronald W. Pearson

Signature

March 28, 1989

Date

Ronald W. Pearson

Please type or print name of signatory on the line above

President

Title

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

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