

For Six Month Period Ending AUG 29 1988
(Insert date)

Name of Registrant

Registration No.

Pearson & Pipkin, Inc.
Business Address of Registrant

3727

422 First Street, S.E.
Suite 208
Washington, D.C. 20003

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- | | | |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

- | | | |
|--------------------------|------------------------------|--|
| (1) Name | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |

2. Explain fully all changes, if any, indicated in item 1.

N/A

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name

Position

Date Connection
Ended

N/A

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
N/A				

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes No

If yes, identify each such person and describe his services.

N/A

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
N/A		

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
N/A			

II—FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

N/A

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

N/A

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Embassy of South Africa

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

See "Attachment A"

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

See "Attachment B"

-
13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

N/A

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
3/9/88	Principal	Fees	\$75,000.00
3/28/88	Principal	Expense Reimbursement	8,068.40
6/15/88	Principal	Fees	75,000.00
6/16/88	Principal	Expense Reimbursement	15,242.81
3/7/88	Philip J. Hare	Meeting Expense Reimbursement	150.68
3/15/88	Riley & Fox, Inc.	Meeting Expense Reimbursement	452.05
5/5/88	International Public Affairs Consultants, Inc.	Meeting Expense Reimbursement	150.68
			Total \$174,064.62

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
N/A			

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
-------------	----------------	----------------	---------------

See "Attachments C & D"

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?
Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
N/A				

(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?
Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
-------------	---------------------------------	---------------------------------------	--------------------------

See "Attachment E"

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Embassy of South Africa

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

N/A

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches

Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) individuals

21. What language was used in this political propaganda:

- English
- Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A⁶ Yes No N/A
- Exhibit B⁷ Yes No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No N/A

If no, please attach the required amendment.

N/A

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.
⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes No

If yes, have you filed an amendment to the Exhibit C? N/A Yes No

If no, please attach the required amendment. N/A

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Ronald W. Pearson

Ronald W. Pearson

Robert R. Pipkin, Jr.

Robert R. Pipkin, Jr.

Subscribed and sworn to before me at District of Columbia

this 26th day of September, 19 88

Lawrence E. Christian
(Signature of notary or other officer)

My Commission Expires July 31, 1993

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes XX or No _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Ronald W. Pearson Sept. 22, 1988
Signature Date

RECEIVED
CRIMINAL DIVISION
DEPT. OF JUSTICE
SEP 29 12:25 '88

Ronald W. Pearson

Please type or print name of signatory on the line above

President

Title

ATTACHMENT A -- Pearson & Pipkin, Inc.

11. During this six month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, 10 of this statement? Yes X No

If yes, identify each such foreign principal and describe in full detail your activities and services:

For the Embassy of South Africa

Monitored and analyzed bills and resolutions in the U.S. Congress pertaining to relations between the U.S. and the Republic of South Africa; advised the Ambassador and Embassy on same; such monitoring includes scheduling of committee and subcommittee hearings and other meetings.

Monitored Congressional hearings on South Africa, as well as Congressional committee meetings where bills and amendments dealing with relations with South Africa were considered.

Monitored and analyzed actions in each House of Congress that pertain to relations with Republic of South Africa and advised Ambassador and Embassy on same; including research on positions of Members of Congress.

Developed and provided liaison with non-governmental groups and organizations interested in U.S. foreign policy.

Provided liaison with Congressional staff groups concerned with U.S. foreign policy.

Provided information to Congressional offices on events in South Africa; such information included copies of articles from newspapers and magazines; issues on denial of foreign tax credits; cited terrorist acts by the ANC and their connection with other terrorist groups around the world through quotes from various sources; analysis of proposed legislation regarding United States - South Africa relations; research on impact of sanctions on disadvantaged South Africans; research on opposition of black South Africans to sanctions.

Analyzed articles in newspapers, magazines and other printed matter, and programs on television and radio pertaining to South Africa; advised on relevant rebuttal or clarification of same when it was thought needed.

Provided information to civic organizations, groups, media, educational organizations and individuals on events in South

Africa; such information included magazine and newspaper articles; analysis of proposed legislation regarding United States - South Africa relations; South Africa's role in Angola; summary of budget reconciliation measure; research on impact of sanctions on disadvantaged South Africans; research on opposition of black South Africans to sanctions.

Consulted with Ambassador and Embassy personnel on relations with American media, particularly in regard to how to increase attention for reforms taking place in South Africa in such areas as the government's commitment to political participation by all parts of South African society, the government's program of negotiation with all groups that seek change through peaceful means, the government's commitment to a system of equal rights with no political domination by any one group, and the negative impact of sanctions by the United States for peaceful change.

Arranged meetings between Ambassador Koornhof and Members of Congress.

Arranged meetings between Ambassador Links and Members of Congress.

Discussed potential Congressional Committee actions and actions of Congress that would harm relations between the U.S. and South Africa and would harm the cause of peaceful change and reform in South Africa with Members of Congress and their staff and other governmental officials.

Arranged meetings among Congressional staff, Ambassador Koornhof, and Embassy personnel.

Arranged a guest commentary by Dr. J.N. Reddy, a South African Parliamentarian, on Radio America

Consulted and regularly met with other consultants and law firms that serve as registered foreign agents for the Republic of South Africa as well as Embassy personnel and other South African officials.

Provided Embassy with results of research on U.S. investment companies positions on investing in South Africa

Provided Embassy with research on U.S. restrictions and requirements on foreign agents legislation and related issues

Consulted with officials of South African consulates in U.S. on relations between U.S. and South Africa.

Assisted in planning for receptions, dinners and other meetings at Embassy including updating invitation lists.

Assisted in arranging appointments and meetings for The Honorable Dr. J.N. Reddy, Member of South African Parliament; The Honorable A.B. Williams, Member of South African Parliament; and The Honorable Mr. T. Nyati, the first black South African Member of the Cape Province Executive.

Assisted in arranging appointments and meetings for the following Members of the South African Parliament: The Hon. Koos van der Merwe, The Hon. Tom Langley, The Hon. Frank Le Roux

Assisted in arranging appointments and meetings for Professor de Lange, Rector of Rands Afrikaans University; Dr. Piet van der Merwe, Director-General of the Department of Manpower; and Bishop Stephen Bradley

Assisted in arranging appointments and meetings for The Honorable John Mavuso, the first black South African Member of the Transvaal Province Executive; The Honorable David Modiba, Councillor of Kasigo; and The Honorable S.J. Schoeman, Member of the Executive of Transvaal Province.

Assisted in arranging appointments and meetings for Dr. Louw Alberts, Chairman of the Council for Scientific and Industrial Research, of South Africa

Assisted in arranging appointment for Rev. L. Moolman, South African religious leader

Assisted in arranging appointments and meetings for P.J. Coetzee, advisor to South African Ministry of Foreign Affairs; and Advocate Louis Visser

Assisted in arranging meetings and appointments for the retired Chief of the Air Force Dennis Earp

Provided Embassy with biographical information on relevant executive branch appointees and new Members of Congress.

Met with various South African officials, parliamentarians and others.

Provided Embassy officials with continuing analysis of Embassy programs to enhance person-to-person diplomacy between U.S. citizens and South African citizens.

ATTACHMENT B -- Pearson & Pipkin, Inc.

12. During this six month period, have you on behalf of any foreign principal engaged in political activity as defined below? Yes X No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speaker and subject matter.

For the Embassy of South Africa:

Provided information to Congressional offices, other governmental officials, civic organizations, groups, media, and educational organizations, with information on events in South Africa, including:

- 1) An article from in the February 27, 1988 issue of The Economist "The Greying of Apartheid" which shows how integration is continuing in South Africa.
- 2) An article in the January 20, 1988 issue of The Financial Times "S African Sanctions Will Hinder Reform, Says Study" which reports on a study that shows that sanctions will impede reform.
- 3) An article in the March 1988 issue of The American Spectator "The Scandal of Sanctions" which shows how sanctions have hurt black South Africans.
- 4) "South African Sanctions: Prior Predictions and the Actual Record" A compilation of quotes that show how sanctions have led to the growth of extremists in South Africa.
- 5) An article in the May 25, 1988 issue of The Wall Street Journal "Sanctions are the Bane of Liberal South Africa" which shows how sanctions have hurt black South Africans and hampered moderate forces of change.
- 6) An editorial in the June 27, 1988 issue of The Washington Times "The Apartheid Lobby" which points out how sanctions create black South African victims and encourage ANC terrorism.
- 7) "Who Supports New, Radical Sanctions Against South Africa?" A compilation of quotes from studies that show a majority of black South Africans do not support sanctions.

8) An editorial from the June 15, 1988 issue of The Washington Post "More South African Sanctions?" which questions the result of prior sanctions against South Africa and is against new sanctions.

9) An Op-Ed by Helen Suzman in the June 15, 1988 issue of The Washington Post "A Wrecked Economy Won't End Apartheid" which shows how sanctions harm blacks and slow the pace of reform.

10) An article in the July 30, 1988 issue of The Economist "White Mischief on Wall Street" which shows how legislation imposing new sanctions against South Africa will cost American investors billions of dollars.

11) "Harsh New Anti-South Africa Bill Before House of Representatives" A fact sheet that discusses future sanctions against South Africa and how they will harm black South Africans

12) "Ten Largest U.S. Holdings in South Africa Gold Mining Shares" A fact sheet showing how U.S. investors have a large financial stake in the South African economy.

13) Articles that cover the real impact of sanctions; an article by Stephen Rosenfeld in the June 17, 1988 issue of The Washington Post "Sanctions: A Washout"; an article from the May 5, 1988 issue of the Wall St. Journal "Self-Inflicted Sanctions"; an article from the June 23, 1988 issue of the Wall St. Journal "Congress Moves Toward New Sanctions on South Africa Despite Mixed Results"; an article from the April 4, 1988 issue of the Washington Times "Marching to Pretoria"; an article from the March 1987 issue of Forbes magazine "Economic Sanctions Aren't Working"; an article from the October 2, 1987 issue of the Wall St. Journal "Plight of South African Sugar Industry Show Sanctions Fall Heavily on Blacks"; an article from the April 11, 1988 issue of the Wall St. Journal "South African Embargo is Found to Cost U.S. Coal Exports About \$250 Million"; an article from the December 5, 1987 issue of Human Events newspaper "Who Benefits From Sanctions?"; an article from the October 30, 1987 Financial Mail "A Recipe for Failure"; an article from the February 27, 1988 issue of The Star "Zambia Sanctions Would be 'Futile'"; articles that show lack of black support for sanctions: an article from the March 1, 1988 issue of Business Day "Buthelezi Slams Sanctions Lobby", an article from the December 1987 issue of Race Relations News "Blacks Turn Their Backs on Divestment"; an article from the July 7, 1986 Washington Post "'President is the Pits' Tutu Reacts to Speech"; an article from the January 14, 1984 Manchester Union Leader "Bishop Tutu Accuses President of Selective Policy on Terrorism"; an article from the December 18, 1987 Washington

Times "Tutu Endorses Violence 'if everything else fails'"; an article from the April 13, 1988 issue of The Washington Post "Tutu Assails Botha Policies as 'Un-Christian' and 'Evil'"; an article from the June 26, 1987 issue of The Washington Times "Tutu said to Urge Burning of Schools"; an article from the July 15, 1987 issue of The Washington Times "Tutu's Selective Look at Atrocities"; an article from the October 2, 1986 issue of the NY Post "For Whom Does Tutu Speak, Anyway?"; an article from the June 19, 1988 issue of The New York Times "Tutu Defends Praise for Moscow"; an article from the January 10, 1986 issue of The Washington Post "Tutu Gives Apocalyptic View of South Africa's Future"; an article from the January 28, 1988 issue of The New York Times "Bishop Tutu Returns Home to Barrage of Criticism"; an editorial from the January 17, 1986 issue of the Manchester Union Leader "Too, Too Much Tutu"; statements from a speech by Desmond Tutu to the National Press Club luncheon on May 11, 1988; an article from the March 18, 1988 issue of the Washington Post "Condemned Sharpeville Six Granted 4-Week Reprieve"; an article from the March 15, 1988 Washington Times "World Asks Clemency for South African Blacks"; an article from the March 15, 1988 issue of the Washington Post "South Africa Sharpeville Six to Hang Friday, Lawyer Says"; an article regarding strategic minerals in the August 3, 1987 issue of Barron's "Anti-apartheid or Pro-Soviet? Sanctions Raise U.S. Dependence on U.S.S.R. for Strategic Minerals"; an article in the in the December 12, 1987 New York Times "Land of Apartheid Befriends an Indian Ocean Isle" regarding South Africa relations with Mauritius; an article in the August 3, 1987 Washington Times "Zimbabwe Postpones Boycott of South Africa"; an article in the March 21, 1988 issue of The Commercial Appeal "South Africa Overdue on Latest Crackdown"; an article in the February 29, 1988 issue of Time magazine "The New Black Middle Class"; an article from the March 13, 1987 issue of The Christian Science Monitor "S. Africa's Black Capitalists Push Different Vision of Power.

All or part of the above material went to the following Congressional offices and other governmental offices:

Andrews, Anthony, Applegate, Archer, Armev, Armstrong, Badham, Baker, Ballenger, Barnard, Bartlett, Barton, Bateman, Bennett, Bentley, Bereuter, Bevill, Bilbray, Bilirakis, Blaz, Bliley, Boehlert, Boulter, Broomfield, Brown, Buechner, Bunning, Burton, Byron, Callahan, Chandler, Chappell, Cheney, Clarke, Clinger, Coats, Coble, Coleman, Combest, Conte, Coughlin, Courter, Craig, Crane, Dannemeyer, Darden, Daub, Davis, DeLay, de la Garza, DeWine, Dickinson, DioGuardi, Dorgan, Dornan, Downey, Dreier, Duncan, Dyson, Edwards (M.), Emerson, English, Erdreich, Fawell, Fields, Flipppo, Frenzel, Gallegly, Gallo, Gekas, Gephardt, Gibbons, Gilman, Gingrich, Glickman, Goodling, Gordon, Gradison,

Grandy, Grant, Green, Gregg, Guarini, Gunderson, Hall, Hammerschmidt, Harris, Hansen, Hastert, Hefley, Hefner, Henry, Herger, Hiler, Holloway, Hopkins, Horton, Houghton, Hubbard, Huckaby, Hunter, Hutto, Hyde, Inhofe, Ireland, Jacobs, Jeffords, Jenkins, Johnson (N.), Johnson (T.), Jones (W.), Jones (E.), Kasich, Kemp, Kolbe, Konnyu, Kyl, Lagomarsino, Latta, Leath, Lent, Lewis (J.), Lightfoot, Lipinski, Livingston, Lloyd, Lombard (FL State Rep.), Lott, Lowery, Lujan, Lukens, Lungren, Mack, MacKay, Madigan, Marlenee, Martin (D.), Martin (L.), McCandless, McCollum, McCreery, McCurdy, McDade, McEwen, McGrath, McMillan, McMillen, Meyers (J.), Mica, Michel, Miller (C.), Miller (J.), Molinari, Montgomery, Morella, Moorhead, Morrison, Mrazek, Myers, Neal, Nelson, Nichols, Nielson, Olin, Ortiz, Oxley, Packard, Parris, Pashayan, Patterson, Pease, Petri, Pickett, Pickle, Porter, Price (D.), Pursell, Quillen, Ravenel, Ray, Regula, Rhodes, Ridge, Rinaldo, Ritter, Roberts, Robinson, Rogers, Rostenkowski, Roth, Roukema, Rowland (J.), Rowland (R.), Russo, Saiki, Saxton, Schaefer, Schuette, Schulze, Sensenbrenner, Shaw, Shumway, Shuster, Sisiski, Skeen, Skelton, Slaughter, Smith (C.H.), Smith (D.), Smith (L.), Smith (R.C.), Smith (R.F.), Smith (V.), Solomon, Spence, Spratt, Stallings, Stangeland, Stratton, Stenholm, Stump, Sundquist, Sweeney, Swindall, Tallon, Tauke, Tauzin, Taylor, Thomas (R.L.), Upton, Vander Jagt, Volkmer, Vucanovich, Walker, Watkins, Weber, Weldon, Whittaker, Whitten, Wolf, Wortley, Wright, Wylie, Yatron, Young (C.W.), Young (D.), House Foreign Affairs Committee, House Minority Leader's Office, House Republican Research Committee, House Republican Study Committee, House Subcommittee on Africa, House Subcommittee on International Policy and Trade, House Minority Counsel, Minority Floor Assistant, The White House, (Office of Communications, Office of Domestic Affairs, Office of Public Liaison); also the following organizations, groups, institutions and media: Abilene Christian University, Accuracy in Academia, Accuracy in Media, AFRI, American Conservative Union, American Constitution Committee, American Defense Foundation, American Legislative Exchange Council, American Security Council, American Spectator, American Studies Center, American-Israel Public Affairs Committee, Americans for a Sound Foreign Policy, Americans for the Reagan Agenda, Americans United for Life, Anchorage Times, Arizona Republic, Association of American Physicians, Association of Naval Aviators, Barron's, Bible Pathways, Bob Grant Talk Show, Boston Herald, Broome County NY Conservative Party, California Young Americans For Freedom, Campbell University, Center for International Security, Center for Judicial Studies, Center for Peace and Freedom, Christian Anti-Communist Crusade, Christian News, Christian Voice, Citizens for Reagan, Coalitions for America, College Republican National Committee, Colorado Springs Gazette, Committee for Effective State Government, Committee for a Free World, Concerned Women for America, Congressional Majority

Committee, Conservative ALLiance, Conservative Caucus, Conservative Digest, Conservative Opportunity Society, Conservative Party of New York, Conservative Students Alliance/NYS, Contact, Contact America, Council For InterAmerican Security, Council for the Defense of Freedom, Crossfire - CNN, Center for Strategic & International Studies, Cuban American National Foundation, Dartmouth College, Defense of Tradition, Family & Property, Ralph de Toledano, Detroit News, Eagle Forum, Education and Research Institute, Ethics and Public Policy Center, Evans-Novak Report, Federation for America's Future, Foreign Policy Project, Free Africa Coalition, Free Congress Foundation, Free the Eagle, Freedom's Friends, Hale Foundation, Harper's Magazine, Smith Hempstone, Heritage Features Syndicate, Heritage Foundation, Hoover Institution, Human Events, Indianapolis News, Indianapolis Star, Institute of American Relations, Intercollegiate Studies Institute, International Freedom Foundation, International Policy Forum, Iowa Conservative Union, JarMon, Jefferson Educational Foundation, Journal, KABC, KCKC General Broadcasting, KGIL, KIEV Radio, King Features, King Publications, KOA Talk, Kriebler Foundation, KRNN, Leadership Foundation, Liberty Federation, Lincoln Review, Louisiana Conservative Union, Manchester Union Leader, Moral Majority, Nassau County NY Conservative Party, National Federation of Independent Business, National Committee for Responsible Patriotism, National Conservative Foundation, National Defense Council, National Federation of American Hungarians, National Forum Foundation, National Republican Senatorial Committee, National Review, National Security Record, National Center for Public Policy Research, New Republic, New York Conservative Party, New York Post, News Focus, Notre Dame Law School, National Alliance for Senior Citizens, National Republican Congressional Committee, Offshore Banking News, Orange County Register, Pennsylvania Conservative Union, Pennsylvanians for Effective Government, Phoenix Gazette, Point of View, Policy Review, Prime Time America, Pro-America, Public Service Research Council, Putnam County NY Conservative Party, Quaker Oats Company, Quantum Media, Queens County Conservative Party, Radio 81 ABC, RAMBOC, Reader's Digest, Remnant Review, Renaissance Women, Richmond News-Leader, Richmond Times, Right to keep and Bear Arms, ROA National Security Report, Rockford Institute, Sacramento County CA YAF, Sacramento Union, San Antonio Express, Safari Club International, San Diego County Young Americans for Freedom, San Diego Union, Say it Straight, Scripps Howard, Selous Foundation, South African Airways, South African Mission to the United Nations, Straight Talk, Students for Fundamental Change, Talk Back With Bob Larson, Tampa Tribune, The Beacon News, The Detroit News, The Leader Newspapers, The New American, The Wall St. Journal, The Ukrainian Weekly, Torrance Daily Breeze, United States Global Strategy Council, U.S. Business & Industrial Council, U.S. Council for World Freedom, U.S. Defense Committee, U.S.

Justice Foundation, United Cable Company, United Features, United Republican Fund, Voice of Americanism, WABC, Walter, Haverfield, Buescher & Crock., Wanderer, Washington Dateline, Washington Inquirer, Washington Legal Foundation, Washington Times, WBZ, WEEI, WERE AM, Western Goals Foundation, Winston-Salem Journal, WINZ All News Radio, Wisconsin Public Radio, WKXL Radio, WLNO, WMCA, WMID, WRKO Radio Station, WSOR Radio, WTPP-Radio, WWOR, West Virginia Conservative Union, Young Americans For Freedom, Young Americans For Freedom - Boston U., Young American For Freedom - Dickinson, Young Americans For Freedom - UCLA, Young Americans For Freedom, USC, Young America's Foundation, Young Conservative Foundation

Provided fact sheet on HR 1580 that pointed out its harsh provisions, its impact on U.S. citizens and companies and its tremendous costs to black South Africans; provided to 6269 individuals throughout the United States

Developed and provided liaison with non-governmental groups and organizations interested in U.S. foreign policy (for details on information provided and to which groups please see immediately preceding entry); also attended meetings or conferences including those of Heritage Foundation, Accuracy in Media, Safari Club, U.S. Global Strategy Council, Philadelphia Society, The Joseph Story Society, and some regularly scheduled meetings at the Free Congress Foundation.

Arranged a guest commentary by Dr. J.N. Reddy, a South African Parliamentarian, on Radio America

Assisted in arranging meetings between Ambassador Koornhof and Members of Congress so the Ambassador could meet these Members to encourage mutually beneficial relations between the U.S. and the Republic of South Africa and to personally communicate the South African Governments' program of peaceful reform in the economic and political spheres while maintaining public safety and commitment to negotiations and power sharing. Meetings were with the following Members of Congress: Pickett, Roth, Burton, Solomon, Parris, Marlenee, Schaefer, J. Miller, Ortiz, Robinson.

Assisted in arranging meetings between Ambassador E. Links with the following Members of Congress: Weber, Saiki, DioGuardi; and the following Congressional staff members: Kieran Mahoney and Wayne Cimons (Cong. DioGuardi).

Arranged meetings among Congressional staff and Embassy personnel to introduce members of the Embassy staff to Congressional staff members and to allow Embassy officials to communicate the importance of meaningful reform taking place there: Phil Eskelend (Cong. Marlenee), Brent

Rosenkranz (Cong. Ritter), Tom Gann (Cong. Crane), Betsey Johnson (Cong. Crane), Jim Skinner (Cong. Dornan).

Arranged meetings among Congressional Staff, Ambassador Koornhof and Embassy personnel to introduce the Ambassador and Embassy personnel to Congressional staff members and to provide opportunity for the Ambassador to discuss reform and events in South Africa: David Coggin (Cong. Rhodes), Dan Connolly (Cong. Rinaldo), Ed Cook (Cong. Wortley), Laurie Fenton (Cong. Houghton), Scott Flipse (Cong. Wolf), Don Gilchrest (Cong. Wortley), Walter Graham (Cong. Latta), David Hanzlick (Cong. Roberts), Brian Hicks (Cong. Oxley), Tommy Holmes (Cong. Pashayan), Brian Klippenstein (Cong. Coleman), Sven Kramer (Cong. Kemp), Don Morrissey (Cong. McCollum), John Ormosa (Cong. McDade), Dennis Teti (Cong. Courter), Marc Wheat (Cong. Hastert), Steve Vermillion (Cong. Sensenbrenner), Kelly Weichman (Cong. T. Lewis), Amy Wolak (Cong. Weber)

Assisted in arranging appointments and meetings for Dr. J.N. Reddy, a South African Parliamentarian, with Congressman Blaz and the following Congressional staff members: Beth Benson (Cong. Patterson), Graham Boyd (Cong. Patterson), Walter Braswell (Cong. Harris), Kurt Christiansen (Cong. Marlenee), Phil Eskelend (Cong. Marlenee), Jamie Gallagher (House Republican Study Committee), Roger Hart (Cong. Clarke), Marc Lubin (Cong. Stenholm), Hans Meeder (Cong. Mack), Dan McGrath (Cong. Volkmer), Brent Orrell (Cong. Rowland), Gray Rather (Cong. Hiler), Mark Shows (Cong. Montgomery), Don Smith (Cong. Bevill), Allen Taylor (Cong. Swindall), Tom Yazdgerdi (Cong. Lipinski), Saul Singer (House Foreign Affairs Subcommittee on Africa), Jennifer White (House Foreign Affairs Committee).

Assisted in arranging meetings for Mr. T. Nyati, the first black South African Member of the Cape Province Executive, with the following Members of Congress: Myers and Miller

Assisted in arranging meetings for the Honorable A.B. Williams, a Member of the South African Parliament, with Congressman Bilbray and Roger Hart (Cong. Clarke).

Assisted in arranging appointments and meetings for Bishop Stephen Bradley, a religious leader from South Africa, with Mr. Charles Whittier of the Congressional Research Service of the Library of Congress; Walter Kansteiner, Institute on Religion and Democracy; Dr. Ernest LeFevre, Ethics and Public Policy Center; Rev. S. Dibble; Rt. Rev. A. Knight; Rev. D. Rupp; Rev. L. Kinsolving.

Assisted in arranging appointments and meetings for J.P. Coetzee and Advocate Louis Visser with Cong. Gunderson, Gardner Peckham (House Foreign Affairs Committee), Dan Finn

(House Foreign Affairs Committee), Gerald Pitchford (House Foreign Affairs Committee).

Assisted in arranging appointments and meetings for Dr. Piet van der Merwe, Director General of the South African Department of Manpower, with Mr. Scott Stanley, Mr. Bill Hoar and Ms. Cynthia Ward, all with the Conservative Digest; and with the following Members of Congress: Marlenee, Armeey, Burton, Robinson; and the following Congressional staff members: Tom Bardo (Cong. Molinari), Tom Berriman (Cong. Shulze), David Boomer (Cong. Rowland), Read Carson (Cong. DeLay), Deirdre Cavanaugh (Cong. Walker), David Coggin (Cong. Rhodes), David Connolly (Cong. Rinaldo), David Dworkin (Cong. Chandler), Earl Fain (Cong. Badham), Carmel Fisk (Cong. Inhofe), David Fuscus (Cong. Clinger), Jamie Gallagher (House Republican Study Committee), Walter Graham (Cong. Latta), Paul Guppy (Cong. Walker), Bill Stiers (Cong. Dickinson), Cindy Hennenberger (Cong. Holloway), Mark Hurt (Cong. Badham), Bob Jackson (Cong. Emerson), Julie King (Cong. Holloway), Steve Longenderfer (Cong. Gekas), Dave Lonie (House Foreign Affairs Committee), Glenn LeMunyon (Cong. DeLay), Richard May (Cong. Kasich), Barry McMullin (Cong. Hansen), Margaret Mickler (Cong. Lamar Smith), Eleanor Nagy (Cong. Hyde), Gray Rather (Cong. Hiler), George Ridings (Cong. Hopkins), Doug Riggs (Cong. Herger), Andy Schultheiss (Cong. Sweeney), Jim Skinner (Cong. Dornan), Del Smith (Cong. Taylor), Allen Taylor (Cong. Swindall), Steve Vermillion (Cong. Sensenbrenner), Amy Wolak (Cong. Weber).

Assisted in arranging appointments and meetings for Prof. Jan Peter de Lange with the following Members of Congress: Marlenee, Burton; and the following Congressional staff members: Bill Armistead (Cong. Boulter), Will Stoycos (Cong. Livingston), Phil Boyle (Cong. Horton), Carl Bretscher (Cong. Fawell), Karl Espaldon (Cong. Blaz), Randi Fredholm (Cong. Hammerschmidt), Tom Gann (Cong. Crane), Ralph Hellman (Cong. Saiki), Brian Hicks (Cong. Oxley), Dan Hunter (Cong. Grandy), Michael Hymes (Cong. Quillen), Paul Leonard (Cong. Lowery), Don Morrissey (Cong. McCollum), Craig Murphy (Cong. Lukens), Dan Soso (Cong. Archer), Dorothy Taft (Cong. Chris Smith), Dennis Teti (Cong. Courter), Anne Topple (Cong. Hastert), Phil Troyer (Cong. Coats), Tracy Updegraff (Conservative Opportunity Society), Jeff Wansley (Cong. Gingrich), Charles Waring (Cong. Rowland), Kelly Weichman (Cong. T. Lewis)

Assisted in arranging appointments and meetings for the Honorable John Mavuso, the first black South African Member of the Transvaal Province Executive, the Honorable Mr. David Modiba (Councillor of Kasigo) and the Honorable S.J. Schoeman (Member of the Executive of Transvaal Province), with Marc Lubin (Cong. Stenholm), Amy Wolak (Cong. Weber), Robert Flint (Cong. Hutto), Marty Dannenfelser (Cong. C. Smith), Neil Dhillon (Cong. Byron), Roger Hart (Cong.

Clarke), John Nicholson (Cong. Barnard), Hillel Weinberg (House Foreign Affairs Committee), Phil Grone (Cong. Gradison), David Dworkin (Cong. Chandler), Congressman Willis Gradison, Steven Cohen (Cong. Grant), Walter Braswell (Cong. Harris), Congressman Harris, Tommy Glakas (Cong. Skelton), Betsey Johnson (Cong. Crane), Alan Peterson (Cong. Tauke), Bob Jackson (Cong. Emerson), Brian Hicks (Cong. Oxley), John Falardeau (Cong. McGrath), Paul Flusche (Cong. Schaefer), Phil Eskelend (Cong. Marlenee), Phil Troyer (Cong. Coats), Ruth Webb McCormack (Cong. Nielson), Saul Singer (House Foreign Affairs Subcommittee on Africa), Woody Keeney (Cong. Gregg), Terri Hauser (House Republican Conference), Tommy Holmes (Cong. Pashayan), Wendy Weiner (Cong. Callahan)

Assisted in arranging appointments and meetings for Dr. Louw Alberts, Chairman of the Council for Scientific and Industrial Research, with the following: Cong. Dannemeyer, Cong. Craig, Bill Armistead (Cong. Boulter), Tom Berriman (Cong. Schulze), Christy Cohen (Cong. Lightfoot), Jim Derderian (Cong. Bliley), Karl Espaldon (Cong. Blaz), Don Gilchrest (Cong. Wortley), Cindy Hennenberger (Cong. Holloway), Mark Hurt (Cong. Baker), Jim Krey (Cong. Robert C. Smith), Glen LeMunyon (Cong. DeLay), Dennis Limbach (Cong. Bilirakis), Mike Lofgren (Cong. Kasich), Dan Soso (Cong. Archer), Jim Hickey (Cong. Bateman)

Assisted in arranging an appointment for the retired Chief of the Air Force Dennis Earp with Jerry Gideon (Cong. Dornan), Jeffrey Gayner (Heritage Foundation), Saul Singer (House Subcommittee on Africa), and Allan Ryskind (Human Events).

Assisted in arranging an appointment for Rev. L. Moolman, a South African religious leader, with Dr. Robert Billings, a U.S. educational leader.

Provided liaison with Congressional staff groups concerned with U.S. foreign policy (for details on information provided, please see first entry in this attachment; and for individuals and affiliations please see immediately following entry).

Discussed potential Congressional Committee actions and actions of Congress that would harm relations between the U.S. and South Africa and would harm the cause of reform in South Africa with Members of Congress, their staffs and other governmental officials, in particular: Discussed HR 1580 with Saul Singer, House Foreign Affairs Subcommittee on Africa; Gardner Peckham, Staff Consultant to the House Foreign Affairs Committee; Craig Murphy, Legislative Director to Congressman Donald Lukens; Congressman Dan Burton; John Hishta, Administrative Assistant to Congressman Donald Lukens; Congressman Donald Lukens; Tom Gann,

Legislative Assistant to Congressman Phil Crane; Congressman James Saxton; Congressman James Inhofe; Senator Steve Symms; Congressman Newt Gingrich; Congressman Ron Packard; Joan Galvin, Legislative Assistant to Congressman Andy Ireland; Gray Rather, Legislative Assistant to Congressman John Hiler; Pat Eveland, Administrative Assistant to Congressman Bill Frenzel; Chris Harmon, Legislative Assistant to Congressman James Courter; Congressman Robert Walker; Congressman Judd Gregg; Congressman Jim McCrery; Terri Hauser, House Republican Conference; Bill Boger, Legislative Assistant to Congressman Bob Livingston; State Sen. David Williams (KY); Will Stoycos, Legislative Assistant to Congressman Bob Livingston; Tom Anderson, Administrative Assistant to Congressman Trent Lott; State Rep. JoAn Wood (ID); Congressman Howard Coble; Congressman Cass Ballenger; Congressman Gerald Solomon; Steve Nelson, Minority Counsel to the House Intelligence Committee; Jim Steen, Legislative Assistant to Congressman Dick Cheney; Pat Schneider, Legislative Assistant to Congressman Bob McEwen; State Rep. Pat Freibert (KY); Allen Taylor, Legislative Assistant to Congressman Pat Swindall; Congressman Phil Crane; Gerald Lynman, Minority Professional Staff Member of House Banking Committee; Ed Rice, Legislative Director to Congressman Roth; Congressman Bill McCollum; Nelle Temple, Professional Staff Member, House Committee on Banking; Virginia Morris, Legislative Assistant to Congressman Norm Shumway; State Rep. Martha S. Klima (MD), Don Morrissey, Legislative Director to Congressman Bill McCollum; Jim Skinner, Legislative Assistant to Congressman Bob Dornan; Ralph Hellman, Legislative Assistant to Congresswoman Pat Saiki; Senator Mitch McConnell; Tom Smeeton, Associate Counsel to the House Select Committee on Intelligence; Betsey Johnson, Staff Assistant to Congressman Phil Crane; Leslie Cochran, Press Secretary to Congressman Jim McCrery; Anita Bedelis Legislative Assistant to Congressman Steve Bartlett; Rob Hartwell, Legislative Assistant to Congressman Richard Schulze; Margo Carlisle, Assistant Secretary of Defense for Legislative Affairs; David Hoppe, Staff Director for Congressman Jack Kemp; Art Simonetti, Legislative Assistant to Congressman Richard Schulze; Mark Wheat, Legislative Assistant to Congressman Dennis Hastert; Mike Lofgren, Legislative Assistant to Congressman John Kasich; Carl Commenator, Legislative Director to Congressman Bob Stump; Congressman Larry Hopkins; David Dworkin, Legislative Assistant to Congressman Rod Chandler; Congressman Stan Parris; Kurt Christiansen, Legislative Director to Congressman Ron Marlenee; Brian O'Grady, Administrative Assistant to Congressman Ron Marlenee; Bill Armistead, Press Secretary to Congressman Beau Boulter; Congressman Jon Kyl; Robert Rangel, Legislative Assistant to Congressman Larry Hopkins; Carmel Fisk, Legislative Assistant to Congressman James Inhofe; David Kehl, Legislative Director to the Minority Leader; Congressman Norm Shumway; Dan Bloom, Legislative Director to Congressman

Jim Sensenbrenner; Tom Berriman, Legislative Assistant to Congressman Richard Schulze; Steve Lynch, Minority Professional Staff Member for the House Committee on Small Business; Cy Jamieson, Consultant to the House Committee on Interior; Dennis Teti, Special Assistant to Congressman James Courter; Congressman Ron Marlenee; Nick Longworth, Director of Intergovernmental Relations, U.S. Department of State; Don Wolfensburger, Minority Counsel to the House Committee on Rules; Ben Naslund, Legislative Assistant to Congressman Bill Dannemeyer; Frank Donatelli, Office of Political and Intergovernmental Affairs, The White House; Phil Grone, Legislative Assistant to Congressman Willis Gradison; William McKenney, Legislative Director to Congressman Rod Chandler; Don Carlson, Legislative Director to Congressman Bill Archer; Katherine Chumachenko, Public Liaison Office of the White House; Debbie Kuralchik, U.S. Department of Energy; Congressman Jerry Huckaby; Carol Connors, Legislative Assistant to Congressman Jerry Huckaby; Congressman Robert Dornan; Mark Strand, Administrative Assistant to Congressman Stan Parris; Dave Heineman, Administrative Assistant to Congressman Hal Daub; Christy Cohen, Legislative Director to Congressman Jim Lightfoot; Al Peterson, Legislative Assistant to Congressman Thomas Tauke; Roberta Kienert, Legislative Assistant to Congresswoman Beverly Byron; Dan Finn, Chief Minority Counsel House Committee on Foreign Affairs; Hillel Weinberg, Minority Staff Consultant to the House Committee on Foreign Affairs; John Nicholson; Personal Secretary to Congressman Doug Barnard; Congressman Wally Herger; Doug Riggs, Legislative Assistant to Congressman Wally Herger; Jeff Schwartz, Legislative Assistant to Congressman Jon Kyl; John Kromer, Legislative Assistant to Congressman Larry Hopkins; Karl Espaldon, Legislative Assistant to Congressman Ben Blaz; Joe Karpinski, Administrative Assistant to Congressman Larry Craig; Linda Gieck, Legislative Assistant to Congressman William Dannemeyer; Ken Black, Administrative Assistant to Congressman Floyd Spence; General David Price, Professional Staff Member, House Committee on Armed Services; Wade Heck, Chief Legislative Aide to Congressman William Dickinson; Brent Rosenkranz, Legislative Director to Congressman Don Ritter; Gerald Pitchford, Staff Consultant to the House Committee on Foreign Affairs; Jennifer White, Minority Staff Consultant to the House Foreign Affairs Subcommittee on International Economic Policy and Trade; Dave Lonie, House Foreign Affairs Committee; Nils Johnson, Professional Staff Member, House Committee on Interior and Insular Affairs; Congressman Bob McEwen; Martin Edwards, Computer Manager for Congressman Ralph Hall. Discussed the current situation in South Africa with Phil Eskelend, Legislative Assistant to Congressman Ron Marlenee; Jack Light, Press Secretary to Congressman Ron Marlenee; Congressman Donald Lukens; Howard Kern, U.S. Department of Agriculture; Karl Espaldon, Legislative Assistant to Congressman Ben Blaz; Tom Berriman, Legislative Assistant to Congressman Richard Schulze; Tom

Gann, Legislative Assistant to Congressman Phil Crane; Bill Stiers, Legislative Assistant to Congressman William Dickinson; Paul Guppy, Legislative Assistant to Congressman Robert Walker; Craig Murphy, Legislative Director to Congressman Donald Lukens; Jim Hickey, Legislative Assistant to Congressman Herbert Bateman; Jim Hagedorn, Legislative Assistant to Congressman Arlan Stangeland; Senator Pressler; Carmel Fisk, Legislative Assistant to Congressman Jim Inhofe; Art Arnold, Administrative Assistant to Congresswoman Pat Saiki; Jerry Gideon, Legislative Assistant to Congressman Bob Dornan; Jennifer White, Minority Staff Consultant to the Foreign Affairs Subcommittee on International Economic Policy and Trade; Hillel Weinberg, Minority Staff Consultant to the House Foreign Affairs Committee; Roger Hart, Legislative Assistant to Congressman James McClure Clarke; Ralph Hellman, Legislative Assistant to Congressman Gingrich; Marc Lubin, Legislative Assistant to Congressman Stenholm. Discussed foreign aid appropriations bill with Terry Hauser, House Republican Committee; Jamie Gallagher, Research Associate, House Republican Study Committee. Discussed South Africa Conservative Party Program with Tom Gann, Legislative Assistant to Congressman Phil Crane, and Dave Walton, staff to Congressman Phil Crane. Discussed HR 3317 with Brooke Roberts, Legislative Director to Congressman Larry Craig; Phil Eskelend, Legislative Assistant to Congressman Ron Marlenee; Nils Johnson, Professional Staff Member, House Committee on Interior and Insular Affairs; Congressman Ron Marlenee; Cy Jamison, Professional Staff Member, House Committee on Interior and Insular Affairs. Discussed strategic minerals with Bonnie Limbach, Director of Communications for Congressman Larry Craig; Phil Eskelend, Legislative Assistant to Congressman Ron Marlenee; Brent Rosenkranz, Legislative Director to Congressman Don Ritter.

Assisted in arranging reception at the Embassy of South Africa for students attending Young America's Foundation summer program.

Assisted in arranging reception at the Embassy of South Africa for students participating in the National Journalism Center's intern program.

Speeches

DATE	Place	Name of Speakers	Subject Matter
3/7/88	Anton's Loyal Opposition 400 1st St. SE Washington, DC	Dr. J.N. Reddy	Sanctions Harm Change and The Disadvantaged
3/25/88	Capitol Hill Club 300	The Honorable P.G.J. Koornhof	Reform in South Africa

First St., SE
Washington, DC

5/20/88	The Hunt Room 410 1st St. SE Washington, DC	Prof. de Lange	Assisting Change in South Africa
5/23/88	The Hunt Room 410 1st St. SE Washington, DC	Dr. Piet van der Merwe	Creating Equal Opportunities in Education & Employment
7/15/88	Anton's Loyal Opposition 400 1st St. SE Washington, DC	Dr. Louw Alberts	U.S., South Africa & the World Economy
7/21/88	Anton's Loyal Opposition 400 1st St. SE Washington, DC	Hon. John Mavuso	Black Economic & Political Accomplishment in South Africa

ATTACHMENT C -- Pearson & Pipkin, Inc.

Question 15 (a) -- Monies

During this 6 months reporting period, have you (1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Item 8,9 and 10 of this statement?

Yes X No

(2) transmitted monies to any such foreign principal?

Yes No X

If yes, set forth below the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	TO WHOM	PURPOSE	AMOUNT
3/1-8/31	Capitol Hill Graphics, Jonbar Printing, Kinkos, Library of Congress, Photocopies	Printing, Photo- copies, Supplies	2772.78
3/1-8/3	Cable & Wireless, C&P, Sprint	Telephone Service	643.69
3/1-8/31	U.S. Postmaster, Courier Services, Federal Express	Postage & Delivery	5011.17
3/1-8/31	Publications	Subscriptions & In- dividual Copies	2541.84
3/1-8/31	-----	Taxi, parking, local transport	689.07
3/1-8/31	The New York Times Syndication Sales Inc.	Reprint rights	150.00
3/1-8/31	Marine Midland Master- card, American Express, National Credit Group Mastercard	Meals & Luncheons (For more details see Attachment D)	4682.77
3/1-8/31	Marine Midland Master- card, American Express, New Orleans Bed & Breakfast, USA Host	Travel Expense (For more details see Attachment D)	3707.43

3/1-8/31	Capitol Hill Club	Luncheon (For more details see Attachment D)	684.35
3/1-8/31	The Hunt Room	Luncheons (For more details see Attachment D)	1904.49
3/1-8/31	The Joseph Story Society	Banquet	300.00
3/1-8/31	The Philadelphia Society	Meeting & Banquet	195.00
3/1-8/31	American Legislative Exchange Council	Meeting Fee	350.00
3/1-8/31	Christian Busisessmens Committee	Lunch & Meeting	24.00
		Total	----- \$23,656.69 =====

ATTACHMENT D -- Pearson & Pipkin, Inc.

Disbursements during the period of 3/1/88 - 8/31/88 these payments were made directly to Marine Midland Mastercard.

Meals with Government Employees:

Meals at Anton's Loyal Opposition Restaurant	
3/1 Ronald Pearson, Karl Espaldon (Congressman Ben Blaz) to discuss current events in South Africa.	32.43
3/08 Ronald Pearson, Mr. Nyati (Cape Executive Board), Tom Berriman (Congressman Schulze), Tom Gann (Congressman Crane), Bill Stiers (Congressman Dickinson) to discuss current situation in South Africa.	99.64
3/10 Robert Pipkin, Mr. Nyati (Cape Executive Board), Paul Guppy (Congressman Walker), Jim Skinner (Congressman Dornan) to discuss the current situation in South Africa	89.08
3/17 Robert Pipkin, Craig Murphy (Congressman Lukens) to discuss situation in South Africa.	41.29
3/18 Robert Pipkin, A.B. Williams (South African Member of Parliament), Jim Hickey (Congressman Bateman), Jim Hagedorn (Congressman Stangeland), Carmel Fisk (Congressman Inhofe), Art Arnold (Congressman Saiki), to discuss the situation in South Africa.	183.29
3/28 Robert Pipkin, Phil Eskeland (Congressman Marlenee) to discuss hearing on HR 3317	45.00
4/5 Robert Pipkin, Nils Johnson (House Interior Committee) to discuss hearing on HR 3317	34.50
4/6 Robert Pipkin, Tom Gann (Congressman Crane), Dave Walton (Congressman Crane), Koos Van Der Merwe (South African Member of Parliament), Tom Langley (South African Member of Parliament), Frank LeRoux (South African Member of Parliament) to discuss South African Conservative Party Program.	55.04
5/12 Ronald Pearson, Carmel Fisk (Congressman Inhofe), Jerry Gideon (Congressman Dornan), Jennifer White (House Foreign Affairs Committee) Craig Murphy (Congressman Lukens)	183.29

S. Schoeman (Transvaal Province Executive)
David Modiba (Councillor, Kasigo)
John Mavuso (Transvaal Province Executive)
to discuss situation in South Africa.

5/24	Robert Pipkin, Terry Hauser (House Republican Conference) to discuss foreign aid appropriations.	33.28
5/25	Ronald Pearson, Tom Anderson (Congressman Lott) to discuss HR 1580	32.29
5/31	Robert Pipkin, Gray Rather (Congressman Hiler) to discuss HR 1580.	27.92
6/3	Robert Pipkin, Leslie Cochran (Congressman Jim McCrery) to discuss HR 1580.	30.50
6/3	Robert Pipkin, Tracy Updegraff (Conservative Opportunity Society), Gerry Lynam (House Banking Committee) to discuss HR 1580.	48.00
6/7	Ronald Pearson, David Hoppe (Congressman Kemp) to discuss HR 1580	38.13
6/7	Robert Pipkin, Tom Gann (Congressman Crane) to discuss HR 1580.	35.23
6/8	Robert Pipkin, Brent Rosenkranz (Congressman Ritter) to discuss HR 1580.	45.00
6/15	Ronald Pearson, Gardner Peckham (House Foreign Affairs Committee) to discuss HR 1580.	35.86
6/16	Ronald Pearson, Carmel Fisk (Congressman Inhofe) to discuss HR 1580.	26.75
6/16	Robert Pipkin, Craig Murphy (Congressman Lukens) to discuss HR 1580.	33.54
6/17	Robert Pipkin, Phil Eskeland (Congressman Marlenee) to discuss HR 1580.	42.69
6/22	Ronald Pearson, Marc Lubin (Congressman Stenholm) to discuss HR 1580.	33.10
7/19	Robert Pipkin, Marty Dannenfelser (Congressman Chris Smith), David Modiba (Councillor, Kasigo), John Mavuso (Transvaal Province Executive), S. Schoeman, (Transvaal Province Executive) to discuss sanctions and impact on South Africa	97.58
7/20	Robert Pipkin, Ronald Pearson, Hillel Weinberg (House Foreign Affairs Committee),	127.61

Roger Hart (Congressman Clarke), John Mavuso (Transvaal Province Executive), S. Schoeman (Transvaal Province Executive), David Modiba (Councillor, Kasigo) to discuss HR 1580.

7/28 Ronald Pearson, Jerry Gideon (Congressman Dornan), Saul Singer (House Subcommittee on Africa), Jeff Gayner (Heritage Foundation), Dennis Earp (Republic of South Africa) to discuss current situation in southern Africa. 108.08

8/12 Robert Pipkin, Jim Skinner (Congressman Dornan), Phil Eskeland (Congressman Marlenee) Tom Gann (Congressman Crane), Betsy Johnson (Congressman Crane), Pieter Snyman (Embassy of South Africa), Malcolm Ferguson (Embassy of South Africa), S. Marais (Embassy of South Africa) to discuss current status of sanctions. 177.80

8/31 Robert Pipkin, Doug Wilburn (Congressman Badham) to discuss South Africa sanctions. 34.50

Luncheon at Capitol Hill Club 684.35

3/25 Hosted by Pearson & Pipkin, Inc.

Ambassador Koornhof
David Coggin (Congressman Rhodes)
Dan Connolly (Congressman Rinaldo)
Ed Cook (Congressman Wortley)
Laurie Fenton (Congressman Houghton)
Scott Flipse (Congressman Wolf)
Don Gilchrest (Congressman Wortley)
Walter Graham (Congressman Latta)
David Hanzlick (Congressman Roberts)
Brian Hicks (Congressman Oxley)
Tommy Holmes (Congressman Pashayan)
Brian Klippenstein (Congressman Coleman)
Sven Krammer (Congressman Kemp)
Don Morrissey (Congressman McCollum)
John Ormosa (Congressman McDade)
Dennis Teti (Congressman Courter)
Marc Wheat (Congressman Hastert)
Steve Vermillion (Congressman Sensenbrenner)
Kelly Weichman (Congressman Tom Lewis)
Amy Wolak (Congressman Weber)
Ronald Pearson
Robert Pipkin
Theo Aronson (Embassy of South Africa)
Chris Botha (Embassy of South Africa)
Pieter Snyman (Embassy of South Africa)

Luncheon at the Hunt Room 881.37

5/20 Hosted by Pearson & Pipkin, Inc.

Prof. de Lange (Republic of South Africa)
Bill Armistead (Congressman Boulter)

Will Stoycos (Congressman Livingston)
Phil Boyle (Congressman Horton)
Carl Bretscher (Congressman Fawell)
Karl Espaldon (Congressman Blaz)
Randi Fredholm (Congressman Hammerschmidt)
Tom Gann (Congressman Crane)
Ralph Hellman (Congresswoman Saiki)
Brian Hicks (Congressman Oxley)
Dan Hunter (Congressman Grandy)
Michael Hymes (Congressman Quillen)
Paul Leonard (Congressman Lowery)
Dan Morrissey (Congressman McCollum)
Craig Murphy (Congressman Lukens)
Dan Soso (Congressman Archer)
Dorothy Taft (Congressman Chris Smith)
Dennis Teti (Congressman Courter)
Anne Topple (Congressman Hastert)
Phil Troyer (Congressman Coats)
Tracy Updegraff (Conservative Opportunity Society)
Jeff Wansley (Congressman Gingrich)
Charles Waring (Congressman Rowland)
Kelley Weichman (Congressman Tom Lewis)
Theo Aronson (Embassy of South Africa)
Kewin Brennen (Embassy of South Africa)
Ronald Pearson
Robert Pipkin
Steve Andersen (Pearson & Pipkin)

Luncheon at the Hunt Room

1023.12

5/23 Hosted by Pearson & Pipkin, Inc.

Dr. Piet van der Merwe (Dept. of Man Power,
South Africa)
Tom Bardo (Congressman Molinari)
Tom Berriman (Congressman Shulze)
David Boomer (Congressman Rowland)
Read Carson (Congressman DeLay)
Deirdre Cavanaugh (Congressman Walker)
David Coggin (Congressman Rhodes)
David Connolly (Congressman Rinaldo)
Donna Costlow (Congressman Bartlett)
David Dworkin (Congressman Chandler)
Earl Fain (Congressman Badham)
Carmel Fisk (Congressman Inhofe)
David Fuscus (Congressman Clinger)
Jammie Gallagher (House Republican
Study Committee)
Walter Graham (Congressman Latta)
Paul Guppy (Congressman Walker)
Bill Stiers (Congressman Dickinson)
Cindy Henneberger (Congressman Holloway)
Mark Hurt (Congressman Baker)
Bob Jackson (Congressman Emerson)

Julie King (Congressman Holloway)
Steve Longenderfer (Congressman Gekas)
Dave Lonie (House Foreign Affairs Committee)
Glenn LeMunyon (Congressman DeLay)
Richard May (Congressman Kasich)
Barry McMullin (Congressman Hansen)
Margaret Mickler (Congressman Lamar Smith)
Eleanor Nagy (Congressman Hyde)
Gray Rather (Congressman Hiler)
George Ridings (Congressman Hopkins)
Doug Riggs (Congressman Herger)
Andy Schultheiss (Congressman Sweeney)
Jim Skinner (Congressman Dornan)
Del Smith (Congressman Taylor)
Allan Taylor (Congressman Swindall)
Steve Vermillion (Congressman Sensenbrenner)
Amy Wolak (Congressman Weber)
Malcolm Ferguson (Embassy of South Africa)
Pieter Snyman (Embassy of South Africa)
Ronald Pearson
Robert Pipkin

Luncheons at Anton's Loyal Opposition

583.25

7/15 Hosted by Pearson & Pipkin, Inc.
The following were in attendance:
Dr. Louw Alberts (Republic of South Africa)
Bill Armistead (Congressman Boutler)
Tom Berriman (Congressman Schulze)
Christy Cohen (Congressman Lightfoot)
Jim Derderian (Congressman Bliley)
Karl Espaldon (Congressman Blaz)
Don Gilchrest (Congressman Wortley)
Cindy Hennenberger (Congressman Holloway)
Mark Hurt (Congressman Baker)
Jim Krey (Congressman Robert C. Smith)
Glen LeMunyon (Congressman DeLay)
Dennis Limbach (Congressman Bilarkis)
Mike Lofgren (Congressman Kasich)
Dan Soso (Congressman Archer)
Jim Hickey (Congressman Bateman)
Ronald Pearson
Robert Pipkin

7/21 Hosted by Pearson & Pipkin Inc.
The following were in attendance:
Alan Peterson (Congressman Tauke)
Bob Jackson (Congressman Emerson)
Brian Hicks (Congressman Oxley)
John Falardeau (Congressman McGrath)
Paul Flusche (Congressman Schaefer)
Phil Eskeland (Congressman Marlenee)
Phil Troyer (Congressman Coats)
Ruth Webb McCormack (Congressman Nielson)

549.56

Saul Singer (Congressman Burton)
 Woody Keeney (Congressman Gregg)
 Terri Hauser (House Republican Conference)
 Tommy Holmes (Congressman Pashayan)
 Wendy Weiner (Congressman Callahan)
 Fanie Marais (Embassy of South Africa)
 John Mavuso (Transvaal Province Executive)
 David Modiba (Councillor, Kasigo)
 S. Schoeman (Transvaal Province Executive)
 Ronald Pearson
 Robert Pipkin

Meals with non-governmental individuals: 1510.73
 (Paid directly to Marine Midland Mastercard)

Meals with South African Embassy officials 267.81
 and/or their representatives (Paid directly to
 American Express, Marine Midland Mastercard).

Travel Expenses:

Trip to Chicago, Illinois by Ronald Pearson 640.39
 April 21 - April 24 to meet with South African
 Consulate Officials and to attend Heritage Foundation
 meeting, and Philadelphia Society meeting.

Air Fare (Midway) \$138.00
 Ground Trans. 211.17
 Meals & Accom. (Westin) 291.22

Trip to New York City by Ronald Pearson 389.30
 March 29 - 30 to meet with South African
 Consulate Officials, U.N. Mission Officials,
 SAA, and others.

Air Fare (Continental) 178.00
 Meals & Ground Trans. 106.94
 Accommodation 104.36
 (Murray Hill East)

Trip to New York City by Ronald Pearson 611.00
 June 4 - 6 to meet with South African
 Consulate Officials, U.N. Mission Officials,
 and to attend Philadelphia Society meeting.

Air Fare (Eastern) 89.00
 Amtrak 70.50
 Meals 124.08
 Accommodation 336.42
 (Waldorf Astoria)

Trip to New York City by Ronald Pearson 218.50
 July 13 to meet with Ambassador and Director
 General of Ministry of Foreign Affairs and
 Deputy Director-General.

Air Fare (Pan American)	178.00
Ground Trans.	40.50

Trip to New Orleans by Ronald Pearson 1047.85
August 11 - 18 to monitor Republican National
Convention and to meet with Officials.

Air Fare (Continental)	308.00
Accommodation (Hyatt & New Orleans Bed & Breakfast)	538.28
Telephone, Meals & Ground Transportation	201.57

Trip to Nashville, TN. by Robert Pipkin 1150.39
July 8 - 11 to attend American Legislative Exchange
Council meetings.

Air Fare (Piedmont)	258.00
Accommodation (Opryland Hotel)	542.39
Registration	350.00

Question 15 (c) Disbursements-political contributions

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes X No

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
3/15/88	\$150.00	Stan Parris for Governor of Virginia (Personal Contribution by Robert R. Pipkin)	Stan Parris
4/11/88	\$125.00	Buz Lukens for Congress (Personal Contribution by Robert R. Pipkin)	Buz Lukens
4/11/88	\$50.00	Blackwell for National Committeeman (Personal Contribution by Robert R. Pipkin)	Morton Blackwell
4/28/88	\$25.00	Bob Gants for Alexandria City Council (Personal Contribution by Robert R. Pipkin)	Bob Gants
6/6/88	\$50.00	Blackwell for National Committeeman (Personal Contribution by Ronald W. Pearson)	Morton Blackwell