

For Six Month Period Ending FEB 28 1987  
(Insert date)

Name of Registrant  
Pearson & Pipkin, Inc.

Registration No.  
3727

Business Address of Registrant  
422 First Street, S.E.  
Suite 208  
Washington, D.C. 20003

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- |                       |                              |                             |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship       | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation        | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

- |                          |                              |  |
|--------------------------|------------------------------|--|
| (1) Name                 | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices       | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |

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2. Explain fully all changes, if any, indicated in item 1.

N/A

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name	Position	Date Connection Ended
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N/A

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
N/A				

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
Yes  No

If yes, identify each such person and describe his services.

N/A

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
N/A		

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
N/A			

II—FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

N/A

9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes  No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

N/A

10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

Embassy of South Africa

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

See Attachment "A"

<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 206.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?  
Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

See Attachment "B"

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes  No

If yes, describe fully.

N/A

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<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV—FINANCIAL INFORMATION

## 14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
9/11/86	Principal	Fees	\$ 25,000.00
9/23/86	Principal	Reimbursement for expenses	3,507.86
10/1/86	Principal	Fees	75,000.00
11/17/86	Principal	Reimbursement for expenses	2,586.30
1/5/87	Principal	Fees	75,000.00
2/11/87	Principal	Reimbursement for expenses	3,050.43
Total			\$184,144.59

## (b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes  No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
Embassy of South Africa	8/18/86 through 9/5/86	Airfare and accommodations for Ronald W. Pearson, to, in and from the Republic of South Africa	Familiarization trip

(This trip was also noted in the report for 2/29/86-8/28/86)

<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).  
<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

## 15. (a) DISBURSEMENTS--MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement?      Yes       No

(2) transmitted monies to any such foreign principal?      Yes       No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
8/29/86-2/28/87	Minute Man Press, Quill Corp., Stationery House, Capitol Hill Graphics, photocopying	Printing & photocopies	\$ 1,889.99
8/29/86-2/28/87	TDX Services, C&P, Sprint	Telephone Service	587.34
8/29/86-2/28/87	U.S. Postmaster, Courier Service	Postage & Deliveries	1,438.88
8/29/86-2/28/87	Publications	Subscriptions, individual issues	1,340.27
8/29/86-2/28/87	---	Taxi, parking & local transportation	386.93
8/29/86-2/28/87	American Express	Meals & travel	1,967.67
8/29/86-2/28/87	National Credit Group Mastercard	Meals & Luncheons	489.53
8/29/86-2/28/87	Ronald W. Pearson	Reimburse for travel, meals	430.59
8/29/86-2/28/87	Robert R. Pipkin, Jr.	Reimburse for expenses	25.00
8/29/86-2/28/87	Hunt Room	Luncheons	411.71
8/29/86-2/28/87	National Press Club	Luncheon	172.00
8/29/86-2/28/87	World Affairs Council	Membership Fee	40.00
8/29/86-2/28/87	Conservative Political Action Conference	Registration & dinner	1,740.00

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**Total**      \$10,919.91

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes  No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
N/A				

(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes  No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
10/20/86	\$100.00 (Personal contribution of Robert R. Pipkin, Jr.)	Parris for Congress	Stan Parris
10/20/86	\$100.00 (Personal contribution of Robert R. Pipkin, Jr.)	Friends of Frank Wolf	Frank Wolf
10/28/86	\$250.00 (Personal contribution of Ronald W. Pearson)	Symms for Senate	Steve Symms

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Embassy of South Africa

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

N/A

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) \_\_\_\_\_

21. What language was used in this political propaganda:

- English
- Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes  No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes  No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes  No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A<sup>6</sup> Yes  No
- Exhibit B<sup>7</sup> Yes  No  N/A

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

N/A

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C<sup>1</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes  No

If yes, have you filed an amendment to the Exhibit C? Yes  No

If no, please attach the required amendment.

N/A

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes  No

If no, list names of persons who have not filed the required statement.

N/A

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

*Ronald W. Pearson*

Ronald W. Pearson

*Robert R. Pipkin, Jr.*

Robert R. Pipkin, Jr.

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Subscribed and sworn to before me at 412 1st St. S.E. D.C. 20003

this 27<sup>th</sup> day of MARCH, 19 87

*[Signature]*  
(Signature of notary or other officer)

My Commission Expires May 14, 1988

<sup>1</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)



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Attachment A

11.

For the Embassy of South Africa

Monitored and analyzed bills and resolutions in the U.S. Congress pertaining to relations between the U.S. and the Republic of South Africa; advised Ambassador and Embassy on same.

Monitored articles in newspapers, magazines and other printed matter, and programs on television and radio pertaining to South Africa; advised on relevant rebuttal or clarification of same when it was thought needed.

Monitored Congressional hearings on South Africa, as well as Congressional committee meetings where bills or amendments dealing with relations with South Africa were considered.

Monitored and analyzed actions in each House of Congress that pertain to relations with Republic of South Africa and advised Ambassador and Embassy on same.

Developed and provided liaison with non-governmental groups and organizations interested in U.S. foreign policy.

Provided liaison with Congressional staff groups concerned with U.S. foreign policy.

Provided information to Congressional offices on events in South Africa; such information included copies of articles from newspapers and magazines; also research on the terrorist acts and the Marxist and anti-free market orientation of the ANC; U.S. business in South Africa; black unemployment in South Africa that would result from sanctions; the cost of sanctions against South Africa to U.S. workers, farmers and taxpayers; how sanctions against South Africa could harm U.S. coal sales to Asia.

Provided information to civic organizations, groups, media, and educational organizations on events in South Africa; such information included copies of magazine and newspaper articles.

Consulted with Ambasssador and Embassy personnel on relations with American media, particularly in regard to how to increase attention for reforms taking place in South Africa in such areas as the government's commitment to political participation by all parts of South African society, the government's program of negotiation with all groups that seek change through peaceful means, the government's commitment to a system of equal rights with no political domination by any one group, and the negative impact of sanctions by the United States for peaceful change.

Provided analyses of Congressional elections to Ambassador and Embassy and analyzed research for Embassy.

Discussed potential Congressional Committee actions and actions of Congress that would harm relations between the U.S. and South Africa and would harm the cause of reform in South Africa with Members of Congress and their staffs and other governmental officials.

Arranged meetings between Congressional staff and Embassy personnel.

Assisted with visit of four South African university student leaders to Washington, D.C.

Assisted with visit of leader of the Friends of Baragwanath Hospital to Washington, D.C.

Consulted and regularly met with other consultants and law firms that serve as registered foreign agents for the Republic of South Africa as well as Embassy personnel and other South African officials.

Consulted with officials of South African consulates in U.S. on relations between U.S. and South Africa.

Assisted in planning for receptions, dinners and other meetings at Embassy.

Attachment "B"

12.

For the Embassy of South Africa:

Developed and provided liaison with non-governmental groups and organizations interested in U.S. foreign policy.

Provided liaison with Congressional staff groups concerned with U.S. foreign policy.

Provided information to Congressional offices, other governmental officials, civic organizations, groups, media, and educational organizations, with information on events in South Africa, including:

- 1) Statements from Oliver Tambo, President of the African National Congress (ANC), concerning his views and the ANC's views on such topics as Communism, terrorism, violence, and nationalization. Included are the following statements: "Long live the Communist Party of the Soviet Union," "We are saying South Africa must bleed and die.... Let the whole country experience this," and "The solution we see is one of nationalization" in regard to the economic policies of the ANC.
- 2) A fact sheet "South African Sanctions Threaten U.S. Coal Sales To Asia" that discussed how U.S. coal sales to Asia could be harmed by the ban on South African coal
- 3) A fact sheet that showed how the South African sanctions bill passed by the Senate will throw thousands of blacks out of work in South Africa. Such unemployment does little to encourage positive change and makes it exceedingly difficult for thousands of people to feed themselves.
- 4) Copies of two articles that show that the dismantling of apartheid continues: a Sept. 3, 1986 Business Day article "Govt halts Group Areas Prosecutions" and a Sept. 10, 1986 Washington Times article
- 5) An article by Patrick J. Buchanan that appeared on the op-ed page of The New York Times on Sept. 18, 1986 that points out that leading South African democrats like Helen Suzman and Alan Paton oppose sanctions against South Africa; that asks "what political message is sent when the world's richest nation sets about systematically destroying the economy of a developing country that has done no harm to the United States;" that "South Africa has never sought to be an enemy of the American people"; and that Soviet and other Eastern bloc secret police, advisers and others keep arriving in neighboring African countries.

- 6) A fact sheet comparing HR 4868 as reported from the House Foreign Affairs Committee and HR 4868 as passed by the Senate.
- 7) A fact sheet that points out the cost to U.S. workers, farmers and taxpayers of the punitive South African sanctions bill
- 8) An analysis of possible votes to uphold a Presidential veto
- 9) An article by John Silber, President of Boston University, in The New York Times, October 9, 1986 "In South Africa, Black Leninism" in which he points out that "the ANC has become dominated by leaders voicing strident Leninism, an ideology they have sought to implement by terrorism and murder -- largely against blacks, so far." He points out how ANC leaders support mass bloodshed, the Soviet invasion of Afghanistan, the use of terrorism against fellow blacks in South Africa, and praise for the Soviet Union.
- 10) A compilation of articles including "Dictator's Degree" in the October 20, 1986 New Republic that pointed out that systematic denials of human rights and civil liberties is taking place under Mugabe in Zimbabwe: "a lawless state whose coercive routines include kidnappings, disappearances, deliberate starvation of citizens, torture, vigilantism, summary executions, and just plain murder -- mass murder, in fact"; a September 21, 1986 article in The Sunday Star that discusses how armed robbers in Nigeria are executed by firing squad with the ankles first being shot and then at five-minute intervals working up the body; a September 3, 1986 article from The Washington Times that points out the abominable human rights record of Tanzania; an article by Robert Dole in the October 10, 1986 issue of The Washington Times that discusses the "genocide (that) . . . is being imposed by the Marxist rebels of the Sudan upon the helpless people of that country"; a September 18, 1986 article in the New York Post that points out the importance of moderates in South Africa such as Buthelezi and Bishop Mokoena even though they get little or no press attention in the United States.
- 11) An article from the January 28, 1987 issue of The Washington Post that points out how a report to the South African Catholic Bishops states that economic sanctions against South Africa are having the opposite effect than what was intended and that "'support for sanctions among most blacks ends when it reaches their pocketbooks.'"
- 12) A compilation of quotes of ANC leaders that shows the Marxist nature and terrorist tactics of the ANC including statements of the ANC Secretary General praising the East German Communist Party
- 13) An article by Paul Johnson from the September 1985 issue of Commentary that discusses the history and reforms that are being made in South Africa and the continuing importance of South

Africa, and an article from the March 9, 1987 issue of Forbes that discusses how sanctions against South Africa aren't working.

All or part of the above materials were distributed to the following: Congressional offices and other governmental officials: Applegate, Archer, Arney, Badham, Ballenger, Barnard, Bartlett, Barton, Bateman, Bennett, Bentley, Bereuter, Bevill, Bilirakis, Blaz, Bliley, Boehlert, Boulter, Broomfield, Brown, Buechner, Bunning, D. Burton, Byron, Callahan, Campbell, Carney, Chandler, Chapman, Chappell, Chappie, Cheney, Clinger, Coats, Cobey, Coble, Coleman, Combest, Conte, Coughlin, Courter, Craig, Crane, Daniel, Dannemeyer, Darden, Daub, J. Davis, R. Davis, DeLay, DeWine, Derrick, Dickinson, DioGuardi, Dornan, Dreier, Duncan, Dyson, Eckert, Edwards, Emerson, English, Erdreich, Evans, Fawell, Fiedler, Fields, Franklin, Frenzel, Fuqua, Gallegly, Gallo, Gilman, Gingrich, Goodling, Gradison, Grandy, Green, Gregg, Gunderson, Hall, Hammerschmidt, Hansen, Hartnett, Hastert, Hatcher, Hefley, Hendon, Henry, Herger, Hiler, Hillis, Holloway, Holt, Hopkins, Horton, Hubbard, Huckaby, Hunter, Hutto, Hyde, Inhofe, Ireland, Jeffords, Jenkins, Johnson, Jones, Kasich, Kemp, Kindness, Kolbe, Konnyu, Kramer, Kyl, Lagomarsino, Latta, Leath, Lent, J. Lewis, T. Lewis, Lightfoot, Lipinski, Livingston, Lloyd, Loeffler, Lombard (Florida State Legislature), Lott, Lowery, Lujan, Lukens, Lungren, Mack, Madigan, Marlenee, D. Martin, L. Martin, Mazzoli, McCain, McCandless, McCollum, McDade, McEwen, McGrath, McKernan, McMillan, Meyers, Mica, Michel, C. Miller, J. Miller, Molinari, Mollohan, Monson, Montgomery, Moore, Moorhead, Morella, Morrison, Mrazek, Myers, Natcher, Nelson, Nichols, Nielson, Oxley, Packard, Parris, Pashayan, Perkins, Petri, Porter, Pursell, Quillen, Rahall, Ray, Regula, Rhodes, Ridge, Rinaldo, Ritter, Roberts, Robinson, Rogers, Roth, Roukema, J.G. Rowland, J.R. Rowland, Rudd, Russo, Saiki, Saxton, Schaefer, Schuette, Sensenbrenner, Shaw, Shulze, Shumway, Shuster, Siljander, Skeen, Skelton, Slaughter, C.H. Smith, D. Smith, R.C. Smith, R.F. Smith, V. Smith, Snyder, Spence, Staggers, Stangeland, Stallings, Stenholm, Strang, Stratton, Stump, Sundquist, Sweeney, Swindall, Tauke, Tauzin, Taylor, W. Thomas, Upton, Vander Jagt, Volkmer, Vucanovich, Walker, Watkins, Weber, Weldon, Whitehurst, Whittaker, Whitten, Wise, Wolf, Wortley, Wylie, Young, Zschau, House Foreign Affairs Committee, House Minority Leader's Office, House Republican Research Committee, House Republican Study Committee, House Subcommittee on Africa, House Subcommittee on International Policy and Trade, Minority Counsel, Minority Floor Assistant, The White House (Office of the Chief of Staff and Office of Communications); also the following organizations, groups, institutions, and media: Abilene Christian University, Accuracy in Academia, Accuracy in Media, American Society of Local Officials, American Christian Voice Foundation, American Conservative Trust, American Conservative Union, American Council for a Free Asia, American Defense Foundation, American Legislative Exchange Council, American Security Council, American Sentinel, American Society for the Defense of Tradition, Family and Policy, American Spectator, American Studies Center,

American-Israel Public Affairs Council, Americans for Sound Foreign Policy, Americans for the Reagan Agenda, Anaheim Bulletin, Answer Man, Association of American Physicians, Association of Naval Aviation, Aurora Beacon-News, Barron's, Bible Pathways, Bob Grant Talk Show, Boston Herald, Brownsville Herald, Bucyrus Telegraph-Forum, Burlington Times-News, Campbell University, Center for International Security, Center for Judicial Studies, Center for Peace and Freedom, Christian Anti-Communist Crusade, Christian News, Christian Voice, Citizens for Reagan, Clovis New Journal, Coalitions for America, College Republican National Committee, Colorado Springs Gazette, Columbus Telegram, Committee for the Free World, Congressional Majority Committee, Conservative Alliance, Conservative Caucus, Conservative Digest, Conservative Party of New York, Conservative Youth Foundation, Contact America, Council for InterAmerican Security, Council for the Defense of Freedom, Center for Strategic and International Studies, Crawfordsville Journal-Review, Crossfire - CNN, Cuban American National Foundation, Dartmouth College, Eagle Forum, Education and Research Institute, Ethics and Public Policy Center, Elgin Daily Courier-News, Evans-Novak Report, Federation for American-Afghan Action, Fort Pierce News Tribune, Fort Walton Beach Playground Daily News, Free Africa Coalition, Free Congress Foundation, Free Students of America, Free the Eagle, Freedom Council, Freedom's Friends, Fund for an American Renaissance, Fund for Objective News Reporting, Gastonia Gazette, Greensburg Tribune-Review, Greenville Delta Democrat-Times, Harlingen Valley Star, Harper's Magazine, Heritage Foundation, Hoover Institution, Human Events, Huron Daily Plainsman, Indianapolis Star, Institute of American Relations, Intercollegiate Studies Institute, International Policy Forum, Iowa Conservative Union, Jacksonville News, Jefferson Foundation, Joliet Herald News, Journal, KABC, KCKC General Broadcasting, KGIL, KIEV Radio, King Features, King Publications, Kinston Free Press, KOA Talk, KRNN, La Habra-Brea Star Progress, Leadership Foundation, Leadership Institute, Liberty Federation, Lima News, Lincoln Review, Louisiana Conservative Union, Manchester Union Leader, Marysville-Yuba City Appeal-Democrat, McAllen Monitor, Muncie Evening Press, Muncie Star, National Center for Public Policy, National Committee for Responsible Patriotism, National Forum Foundation, National Review, National Security Record, New Bern Sun-Journal, New York Post, News Leader, Notre Dame Law School, National Alliance for Senior Citizens, News Focus, Odessa American, Pampa News, Panama City News-Herald, Pennsylvania Conservative Union, Phoenix Gazette, Phoenix Republic, Point of View, Policy Review, Porterville Recorder, Pro-America, Crossfire, CNN, Public Service Research Council, Radio-81- ABC, Reader's Digest, Renaissance Women, Richmond News-Leader, ROA National Security Report, Sacramento Union, San Antonio Express, San Diego Tribune, San Diego Union, San Pedro News-Pilot, Santa Ana Register, Santa Monica Outlook, Say it Straight, Scripps Howard, Seymour Tribune, Springfield State Journal, Straight Talk, Students for Fundamental Change, Talk Back With Bob Larson, Alan Stang Report, Tampa Tribune, Torrance Daily Breeze, Turlock Journal, Foreign

Policy Project, Hale Foundation, Liberty Alliance, Committee for the Right to Keep and Bear Arms, Rockford Institute, U.S. Business & Industrial Council, U.S. Council for World Freedom, U.S. Defense Committee, U.S. Justice Foundation, U.S. State Department, United Families of America, United Features, University Professors for Academic Order, Victorville Press, Vincennes Sun-Commercial, Voice of Americanism, WABC, Wanderer, Washington Dateline, Washington Inquirer, Washington Legal Foundation, Washington Times, Waukegan News-Sun, WBZ, WERE AM, Western Goals Foundation, Wheaton Daily Journal, Winston-Salem Journal, WINZ All News Radio, WLNO, WMCA, WMID, WRKO Radio Station, West Virginia Conservative Union, WYCF, Young Americans for Freedom, Young America's Foundation, Young Conservative Foundation.

Assisted with visit of four South African university student leaders to Washington, D.C.

Assisted with visit of leader of Friends of Baragwanath Hospital to Washington, D.C.

Discussed potential Congressional Committee actions, and actions of Congress that would harm relations between the U.S. and South Africa and would harm the cause of reform in South Africa with Members of Congress, their staffs and other governmental officials, in particular: Congressional action on HR 4868: Mark Strand, Legislative Assistant to Congressman Siljander; Jerry Gideon, Legislative Assistant to Congressman Dornan; Jeff Crane, Legislative Assistant to Congressman Crane; Saul Singer, Legislative Assistant to Congressman Burton; Kevin Callwood, House Foreign Affairs Committee; Glenn Griffin, Legislative Assistant to Congressman Barton; Brian Gunderson, Legislative Assistant to Congressman Arney; Ralph Hellman, Legislative Director to Congressman Gingrich; Meg Hunt, Legislative Assistant to Senator Denton; Dan Wolfensberger, House Rules Committee; Steve Berry, House Intelligence Committee; Kurt Christenson, Legislative Assistant to Congressman Marlenee; Ben Naslund, Legislative Director to Congressman Dannemeyer; Bill Mencarrow, Legislative Director to Congressman Schuette; Jennifer White, House Foreign Affairs Committee; Gardner Peckham, House Foreign Affairs Committee; Marc Lubin, Legislative Director to Congressman Stenholm; Bret Coulson, Legislative Assistant to Congressman Badham; Mylene Waldon, Legislative Assistant to Congressman Chappie; Chris Harmon, Legislative Assistant to Congressman Courter; Steve Warner, Legislative Assistant to Congressman Eckert; Hillel Weinberg, Legislative Assistant to Congressman Gilman; Chris Seeger, Administrative Assistant to Congressman Shumway; Ken Black, Administrative Assistant to Congressman Spence; Don Morrissey, Legislative Director to Congressman McCollum; Paul Stimson, Legislative Assistant to Congressman Hall; Michelle Van Cleave, Legislative Assistant to Congressman Kemp; John Burnett, Press Secretary to Congressman R. Walker; Jim McKenna, Legislative Assistant to Congresswoman Bentley; Roberta Myers, Legislative Assistant to Congressman

Coble; David Heineman, Legislative Assistant to Congressman Daub; Tony Black, Legislative Assistant to Congressman Lightfoot; Gray Rather, Administrative Assistant to Congressman Hiler; Joan Galvin, Legislative Assistant to Congressman Ireland; John Kelly, Legislative Assistant to Congressman Kolbe; Lorne Craner, Legislative Assistant to Congressman McCain; Larry Bowles, Legislative Director to Congressman McMillan; Ruth Webb, Legislative Assistant to Congressman Neilson; Christie Copeland, Legislative Assistant to Congressman Parris; Brent Rosenkranz, Legislative Assistant to Congressman Ritter; David York, Legislative Assistant to Congressman Snyder; Mark Buckhalter, Legislative Assistant to Congressman Swindall; John Magill, Administrative Assistant to Congressman Whitehurst; Congressman Coble; Congressman Chappie; Congressman Dannemeyer; Congressman Dornan; Congressman Hillis; Congressman McCandless; Congressman John Rowland; Congressman Swindall; Congressman Strang; Congressman Sundquist; Congresswoman Holt; Dan Caprio, Legislative Assistant to Congressman Wolf; Jim Hickey, Legislative Assistant to Congressman Bateman; Chris Jones, Legislative Director to Congressman DeWine; Clay Hough, Legislative Assistant to Congresswoman Fiedler; Cathy Gallegos, Legislative Assistant to Congressman Hansen; John Doherty, Legislative Assistant to Congressman Lagomarsino; Larry Adams, Legislative Assistant to Congressman Pashayan; Congressman Lott; Bill Gavin, Office of the House Minority Leader; Congressman Emerson; Congressman Wortley; Congresswoman Bentley; Congressman McEwen, Congressman Lightfoot; Congressman Quillen; Congressman Gingrich; Congressman Weber; Congresswoman Vucanovich; Congressman Cobey; Congressman Bateman; Congressman Wolf; Congressman McMillan; Congressman Eckert; Congressman Spence; Brian O'Grady, Administrative Assistant to Congressman Marlenee; Jeff Abrahamson, Legislative Assistant to Congressman Marlenee; David Hanzlick, Legislative Assistant to Congressman Roberts; Senator Abdnor; Senator Nickles; Senator Dole; Sandy Strohm, Legislative Assistant to Congresswoman Smith; Ken Plowman, Legislative Assistant to Congressman Rudd; Clete Uhlenhopp, Legislative Director to Congressman Moore; Mike Lofgren, Legislative Assistant to Congressman Kasich; Anne Olsson, Legislative Assistant to Congressman Kolbe; Genie Bauman, Legislative Assistant to Congressman Hillis; David Jones, Legislative Assistant to Congressman Frenzel; Jane Dodds, Legislative Assistant to Congressman Madigan; Bill Bolger, Legislative Assistant to Congressman Livingston; Mary Jane Rose, Legislative Assistant to Congressman T. Lewis; Dale Moore, Legislative Assistant to Congressman Roberts; Michael Duff, Legislative Assistant to Congressman R. F. Smith; Jack Seum, Legislative Assistant to Congressman Evans; Rosemary Constanzo, Legislative Assistant to Congressman W. Thomas; Jeff Pierson, Legislative Assistant to Congressman M. Edwards; Bob Jackson, Legislative Assistant to Congressman Zschau; Letitia Hoadley, Legislative Assistant to Congressman Lewis; Connie Jones, Legislative Assistant to Congressman Regula; Tom Tamura, Legislative Assistant to Congressman Hutto; Bob Woody, Legislative Assistant to Congressman Emerson; Boyd Marcus,

Administrative Assistant to Congressman Bliley; Ron Hardeman, Administrative Assistant to Congressman Myers; Matt Fletcher, Legislative Director to Congressman Gunderson; Senator Kasten; Senator Laxalt; Senator Hecht; Alan Binder, Legislative Assistant to Congressman DeLay; Bob Ferguson; Administrative Assistant to Congressman Fields; Mike Converse, Legislative Assistant to Congressman Sweeney, Brooke Roberts, Legislative Assistant to Congressman Craig; How economic sanctions are detrimental for United States interests in South Africa including reform in South Africa and United States influence in South Africa: in addition to the preceding: Steve Nelson, House Foreign Affairs Committee; Tom Smeeton, House Foreign Affairs Committee; Steve Berry, House Foreign Affairs Committee; Tom Anderson, Administrative Assistant to Congressman Lott; Steve Vermillion, House Republican Study Committee; Amy Wolak, Legislative Assistant to Congressman Weber; Roberta Hood, Legislative Assistant to Congressman Coble; Hans Meder, Legislative Assistant to Congressman M. Edwards; James Gallagher, House Republican Study Committee; Christy Cohen, Legislative Assistant to Congressman Lightfoot; Debbie Furmanchik, Legislative Assistant to Congressman Hammerschmidt; Merrick Carey, Administrative Assistant to Congressman Courter; Congressman Beau Boulter; Beverly McKittrick, Senate Judiciary Committee; Assemblyman Nolan (CA), Suzanne Scholte, Administrative Assistant to Congressman Sweeney; Congressman Blaz; Congressman D. Lukens; E. Edwards, Legislative Director to Congressman D. Lukens; Congressman Holloway; Congressman Bunning; Congressman Grandy; Congressman Herger; Congressman J. Davis; Congressman Ravenel; Congressman Hefley; Congressman L. Smith; Nick Manoulukas, Legislative Assistant to Congressman Brown; Jan Minard, Legislative Assistant to Congressman Holloway; Norwood Keeney, Legislative Director to Congressman Gregg; Congressman C. Harris; Congressman Ballenger; Congressman Shumway; Congressman Beuchner; Bob Jackson, Legislative Assistant to Congresswoman Roukema; Congressman Inhofe; Steve Church, Legislative Assistant to Congressman Weldon; Randi Fredholm, Legislative Assistant to Congressman Hammerschmidt; Wade Heck, Legislative Assistant to Congressman Dickinson; Hans Meider, Legislative Assistant to Congressman Connie Mack; Craig Murphy, Legislative Assistant to Congressman D. Lukens; Dwayne Siguenza, Legislative Assistant to Congressman Blaz; Allan Taylor, Legislative Assistant to Congressman Swindall; Adam Wilson, Legislative Assistant to Congressman B. Lowrey; Fred Wolf, Legislative Assistant to Congressman Bunning

Arranged meetings between Congressional staff and Embassy personnel including: Ed Edwards, Legislative Director to Congressman D. Lukens; Jerry Gideon, Legislative Assistant to Congressman Dornan; Norwood Keeney, Legislative Director to Congressman Gregg; Nick Manoulukas, Legislative Assistant to Congressman H. Brown; Jan Minard, Legislative Director to Congressman Holloway; Karen Mogan, Legislative Assistant to Congressman Spence; Don Morrissey, Legislative Director to Congressman McCollum; Gardner Peckham, Staff Member, House Foreign Affairs Committee; Steve Church, Legislative Assistant to

Congressman Weldon; Randi Fredholm, Legislative Assistant to  
Congressman Hammerschmidt; Wade Heck, Legislative Assistant to  
Congressman Dickinson; Hans Meider, Legislative Assistant to  
Congressman Mack, Craig Murphy, Legislative Assistant to  
Congressman Lukens, Dwayne Siguenza, Legislative Assistant to  
Congressman Blaz; Allan Taylor, Legislative Assistant to  
Congressman Swindall, Adam Wilson, Legislative Assistant to  
Congressman B. Lowrey; Fred Wolf, Legislative Assistant to  
Congressman Bunning

Speeches

DATE	PLACE	NAME OF SPEAKERS	SUBJECT MATTER
9/29/86	Veterans Committee Hearing Room, Cannon House Office Building, Washington, D.C.	Ronald W. Pearson	Problems with HR 4868