

For Six Month Period Ending January 9, 1987  
(Insert date)

Name of Registrant

Registration No. 3700

Gold and Liebengood, Inc.

Business Address of Registrant

1455 Pennsylvania Avenue, N.W., Suite 950  
Washington, D.C. 20004

**I-REGISTRANT**

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in item 1.

Gold and Liebengood, Inc., is a closely held corporation. In January, 1987, a stock distribution was made to the following persons: William F. Hildenbrand, John F. Scruggs, Charles L. Merin, William R. Ratchford and Denise A. Bode.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name	Position	Date Connection Ended
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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
 Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
 Yes  No  N/A

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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## II—FOREIGN PRINCIPAL

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8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes  No

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes  No

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*  
9/86

Ricoh Corporation  
Five Dedrick Place  
West Caldwell, New Jersey 07006

10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

Fiat, S.p.A.

## III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

On behalf of Fiat, S.p.A., the registrant has been retained to present that company's views in relation to legislation now pending in the Congress which would affect Fiat's participation in bidding on U.S. defense contracts. In addition, registrant presents the company's views with regard to Defense authorization and appropriations legislation.

On behalf of the Ricoh Corporation, registrant has been retained to monitor legislation now pending in the Congress regarding international trade.

<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(1)(9)).  
A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 201.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?  
 Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Activities on behalf of Fiat involved opposition to legislation which would impair the ability of Fiat or its U.S. subsidiary to compete for U.S. defense contracts. In addition, activities on behalf of Fiat involved efforts to secure funding for certain defense programs in which Fiat or its subsidiaries was a competing bidder.

No political activity was undertaken on behalf of Ricoh Corporation.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes  No

If yes, describe fully.

<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, covert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV—FINANCIAL INFORMATION

## 14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
<b>FIAT, U.S.A.</b>			
7-18-86	Stroock & Stroock & Lavan	For professional services rendered	\$15,000.00
9-24-86	Stroock & Stroock & Lavan	For professional services rendered	45,000.00
7-18-86	Stroock & Stroock & Lavan	Reimbursement for expenses	692.00
9-24-86	Stroock & Stroock & Lavan	Reimbursement for expenses	2,647.10
<b>Ricoh Corp.</b>			
12-15-86	Ricoh Corporation	For professional services rendered	2,500.00
12-15-86	Ricoh Corporation	Reimbursement for expenses	26.60
<b>TOTAL</b>			<b>\$65,865.83</b>

## (b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes  No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
Fiat, S.p.A.	1/8/87	Leather Travel Bag	Christmas Gift
Fiat, S.p.A.	1/8/87	Necklace	Christmas Gift
Fiat, S.p.A.	1/8/87	Liquor Flask	Christmas Gift
Fiat, S.p.A.	1/5/87	Wine	Christmas Gift
Fiat, S.p.A.	12/23/86	Art Book	Christmas Gift

<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).  
<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

## 15. (a) DISBURSEMENTS—MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes  No

(2) transmitted monies to any such foreign principal? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
<b>FIAT, U.S.A.</b>			
7-1-86 - 12-31-86	Xerox Corp.	Copier service	\$ 41.29
7-1-86 - 12-31-86	U.S. Express	Courier service	742.60
7-1-86 - 12-31-86	TDX, C&P Telephone, etc.	Telephone service	102.27
7-1-86 - 12-31-86	Tax cab drivers, etc.	Cab fares, parking	703.00
7-1-86 - 12-31-86	Legi-Slate	Computer services	186.43
7-31-86	Miscellaneous	Supplies	7.17
7-8-86 - 7-31-86	John Scruggs	Meals	123.34
5-28-86	Old Ebbitt Grill	Strategy discussion - H. Liebengood, M. Gold	15.42
6-4-86	J.W. Marriott	Strategy discussion - Gold & Liebengood staff	142.09
6-9-86	Howard Liebengood	Strategy discussion - H. Liebengood, M. Gold	49.53
6-26-86	Sutton Place	Gift of fruit to staff of Cong. Mike Andrews	52.52
6-28-86	J.W. Marriott	Strategy discussion - J. Scruggs, H. Liebengood	32.97
7-9-86	Bullfeathers	Entertainment - A. Keene, J. Scruggs	41.48
7-22-86	Old Ebbitt Grill	Entertainment - H. Gandy, M. Boland, J. Scruggs	97.38
7-31-86	Martin Gold	Entertainment - S. Bell reception	54.84
7-31-86	John Scruggs	Entertainment - B. Pitts reception	50.00
7-31-86	Washington Bullets, etc.	Tickets to sporting events	56.29
7-31-86	Washington Breakfast Seminar	Education	50.00
7-31-86	William Hildenbrand	Golf Tournament	100.00
5-27-86	William Hildenbrand	Entertainment - Senator Dan Quayle	51.75
6-1-86	William Hildenbrand	Entertainment - Tom Deusterberg	51.75
6-25-86	J.W. Marriott	Meeting with client	59.41
6-28-86	Mama Ilardo's	Strategy discussion - J. Scruggs, M. Gold	13.45
7-7-86	La Maree	Strategy discussion - J. Scruggs, M. Gold	55.66
7-9-86	J.W. Marriott	Strategy discussion - J. Scruggs, M. Gold	50.64

(see attachment)

**Total**

## 15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes  No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
12-5-86	Cong. Lott's staff	Fiat, S.p.A.	Fruit	Christmas Gift
12-5-86	Cong. Michel's staff	Fiat, S.p.A.	Fruit	Christmas Gift
12-5-86	Cong. Kemp's staff	Fiat, S.p.A.	Fruit	Christmas Gift
12-5-86	Cong. Archer's staff	Fiat, S.p.A.	Fruit	Christmas Gift
12-5-86	Cong. Bliley's staff	Fiat, S.p.A.	Fruit	Christmas Gift
12-5-86	Cong. Aspin's staff	Fiat, S.p.A.	Fruit	Christmas Gift

## (c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes  No

If yes, furnish the following information: (Personal checks as follows)

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
7/11/86	\$10.00	Upton '86	Fred Upton
9/16/86	\$500.00	Crane for Congress Comm.	Phil Crane
9/16/86	\$500.00	Committee to Re-elect Joe Moakley	Joe Moakley
11/24/86	\$25.00	Upton '86	Fred Upton
12/10/86	\$500.00	Committee to Re-elect Joe Moakley	Joe Moakley

## V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Fiat, S.p.A.

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches

Other (specify) fact sheets on Fiat contract issue/draft letters which were prepared for use by Congressional/Administration offices.

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Legislators
- Government agencies
- Other (specify) \_\_\_\_\_
- Newspapers
- Editors
- Civic groups or associations
- Libraries
- Educational institutions
- Nationality groups

21. What language was used in this political propaganda:

- English
- Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes  No   
(information attached hereto)

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes  No  Please see explanation attached

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes  No   
Please see explanation attached

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A<sup>6</sup> Yes  No
- Exhibit B<sup>7</sup> Yes  No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.  
<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C<sup>1</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes  No

If yes, have you filed an amendment to the Exhibit C? Yes  No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes  No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

Martin B. Gold  
Martin B. Gold  
Howard S. Liebenood  
HOWARD S. LIEBENOOD

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Subscribed and sworn to before me at Washington, DC

this 26<sup>th</sup> day of February, 19 87

Kathryn J. Merrieh  
(Signature of notary or other officer)

My Commission Expires January 14, 1992

<sup>1</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

15. (a) Disbursements - Monies

7-23-86	The Mayflower	Strategy discussion - B. Hildenbrand, M. Gold, H. Liebengood	47.04
8-20-86	The Palm Restaurant	Meeting with client	150.00
8-1-86 - 8-31-86	John Scruggs	Meals	129.06
8-6-86	John Scruggs	Strategy discussion - H. Liebengood, J. Scruggs	20.93
8-12-86	Sutton Place	Meeting with client	76.08
8-12-86	Congressional Liquors	Gifts of wine	557.26
9-16-86	Miscellaneous	Supplies	3.18
8-5-86	J.W. Marriott	Meeting with client	46.04
8-7-86	Mortin's of Chicago	Meeting with client	27.14
9-22-86	116 Club, Inc.	Strategy discussion - J. Scruggs, H. Liebengood	46.50
9-1-86 - 9-30-86	John Scruggs	Meals	22.82
9-1-86 - 9-30-86	Howard Liebengood	Meals	131.52
10-1-86 - 10-31-86	John Scruggs	Meals	116.80
10-1-86 - 10-31-86	Howard Liebengood	Meals	62.40
10-21-86	John Scruggs	Entertainment - H. Gandy, M. Boland, J. Scruggs	63.61
10-28-86	The Palm Restaurant	Entertainment - staff of the Republican Whip Office	242.10
11-1-86	John Scruggs	Meals	81.77
10-26-86	Stevan's on the Hill	Entertainment - H. Gandy J. Scruggs	27.80
11-12-86	Occidental Restaurant	Entertainment - K. Mack Bill Ratchford	51.43
12-1-86 - 12-31-86	John Scruggs	Meals	74.75
9-29-86	Monocle Restaurant	Entertainment - H. Greene	11.28
10-8-86	Duke Zeibert's	Strategy discussion - J. Scruggs H. Liebengood	125.56
10-2-86	Willard Intercontinental	Entertainment, J. Tuck	31.27
12-5-86	Pittman & Davis	Christmas gifts of fruit - to offices of: Cong. Lott, Michel, Kemp, Archer, Bliley, Aspin, Cheney, Crane, Daub, Fish, Gradison, Gregg, Dellums, Hyde, Dickinson, Lipinski	250.00
12-18-86	Occidental Restaurant	Meeting with client	47.13
<b><u>Ricoh Corp.</u></b>			
9-1-86 - 9-30-86	Airborne Express	Air express service	11.00
9-1-86 - 9-30-86	TDX, C&P Telephone, etc.	Telephone service	6.69
9-1-86 - 9-30-86	Xerox Corporation	Copier service	8.99
<b>TOTAL</b>			<b>\$5,401.43</b>

## Continuation of 15(b) - Things of Value

Date Disposed	Name of person to whom given	On behalf of what foreign principal	Description	Purpose
12-5-86	Cong. Cheney's staff	Fiat, S.p.A.	Fruit	Christmas Gift
12-5-86	Cong. Crane's staff	Fiat, S.p.A.	Fruit	Christmas Gift
12-5-86	Cong. Daub's staff	Fiat, S.p.A.	Fruit	Christmas Gift
12-5-86	Cong. Fish's staff	Fiat, S.p.A.	Fruit	Christmas Gift
12-5-86	Cong. Gradison's staff	Fiat, S.p.A.	Fruit	Christmas Gift
12-5-86	Cong. Gregg's staff	Fiat, S.p.A.	Fruit	Christmas Gift
12-5-86	Cong. Dellum's staff	Fiat, S.p.A.	Fruit	Christmas Gift
12-5-86	Cong. Hyde's staff	Fiat, S.p.A.	Fruit	Christmas Gift
12-5-86	Cong. Dickinson's staff	Fiat, S.p.A.	Fruit	Christmas Gift
12-5-86	Cong. Lipinski's staff	Fiat, S.p.A.	Fruit	Christmas Gift
11/86	Staff of House Rules Cmte.	Fiat, S.p.A.	Wine	Thank You
11/86	Cong. Moakley's staff	Fiat, S.p.A.	Wine	Thank You
11/86	Cong. Lott's staff	Fiat, S.p.A.	Wine	Thank You
11/86	Cong. Martin's staff	Fiat, S.p.A.	Wine	Thank You
11/86	Cong. Mavroules' staff	Fiat, S.p.A.	Wine	Thank You
11/86	Cong. Foglietta's staff	Fiat, S.p.A.	Wine	Thank You
11/86	Staff of House Rules Cmte. (Minority Staff)	Fiat, S.p.A.	Wine	Thank You
11/86	Henry Gandy (White House)	Fiat, S.p.A.	Liquor	Thank You
11/86	Tony Makris (DOD)	Fiat, S.p.A.	Liquor	Thank You
11/86	Cong. Price's staff	Fiat, S.p.A.	Wine	Thank You
11/86	Cong. Dickinson's staff	Fiat, S.p.A.	Fruit	Thank You

## Continuation of 15(c) - Disbursements - Political Contributions

Date	Amount of thing of value	Name of political organization	Name of candidate
6/86	\$1,000.00	A Lot of People for Tom Daschle	Tom Daschle
7/24/86	\$500.00	A Lot of People for Tom Daschle	Tom Daschle
9/12/86	\$250.00	Bill Gray for Congress Committee	Bill Gray
9/13/86	\$250.00	Tallon for Congress	Robin Tallon
11/13/86	\$1,000.00	Wirth for Senate Committee	Tim Wirth
8/13/86	\$1,000.00	Rudman for Senate	Warren Rudman
8/26/86	\$100.00	Bellmon for Governor	Henry Bellmon
9/8/86	\$100.00	Carol Schwartz Committee	Carol Schwartz
9/9/86	\$1,000.00	Steve Symms for Senate	Steve Symms
9/23/86	\$250.00	Re-elect Hawkins Committee	Paula Hawkins
9/23/86	\$100.00	Committee for Morin '86	Peter Morin
9/29/86	\$100.00	Griffin for Supreme Court Committee	Bob Griffin
9/25/86	\$1,000.00	Friends for Connie Morella	Connie Morella
12/2/86	\$500.00	Hatch Re-election Committee	Orrin Hatch
9/86	\$1,000.00	Specter for Senate	Arlen Specter
9/86	\$1,000.00	Re-elect Hawkins Committee	Paula Hawkins
10/86	\$500.00	Rudman for Senate	Warren Rudman
12/86	\$2,000.00	Hatch Re-election Committee	Orrin Hatch
12/86	\$1,000.00	Danforth for Senate	John Danforth

## Continuation of 15(c) - Disbursements - Political Contributions

Date	Amount of the thing of value	Name of political organization	Name of candidate
8-13-86	\$500.00	Rudman for Senate Committee	Warren Rudman
9-18-86	\$1000.00	Burdick Campaign Committee	Quentin Burdick
9-18-86	\$500.00	Howard for Congress	James Howard
9-23-86	\$500.00	Re-elect Cong. Joe Moakley Committee	Joe Moakley
9-25-86	\$200.00	Buck Lyda for Sheriff	Buck Lyda
9-29-86	\$1000.00	Friends of Mattingly	Mack Mattingly
9-30-86	\$1000.00	People for Mark Andrews	Mark Andrews
10-1-86	\$1000.00	Re-elect Paula Hawkins	Paula Hawkins
10-16-86	\$1000.00	Friends of Jim Abdnor	Jim Abdnor
10-16-86	\$1000.00	Symms for Senate	Steve Symms
10-16-86	\$1000.00	Specter for Senate	Arlen Specter
10-16-86	\$1000.00	Friends of Senator Nickles	Don Nickles
10-16-86	\$1000.00	Kasten for Senate	Bob Kasten
10-29-86	\$500.00	Friends of Jim Santini	Jim Santini
10-29-86	\$1000.00	Rudman for Senate	Warren Rudman
10-29-86	\$500.00	Kramer for Senate	Ken Kramer
10-29-86	\$1000.00	Friends of Mattingly	Mack Mattingly
10-29-86	\$1000.00	Fund for a Republican Majority	Fund for a Republican Majori
10-29-86	\$1000.00	Denton for Senate	Jeremiah Denton
10-29-86	\$1000.00	Friends of Ed Zschau	Ed Zschau
1-14-87	\$500.00	Terry Sanford Committee	Terry Sanford
1-28-87	\$500.00	Pressler for Senate	Larry Pressler

Attachment

EXPLANATION OF ITEM 23

Until this date, we did not fully understand the requirements of Section 4(b) of the Act. A statement setting forth the information required by the Section and by Rule 402 has now been prepared and will be used in the future to label all political propaganda falling within the purview of the statute. This statement has been attached for your review.

EXPLANATION OF ITEM 24

Although each and every item of political propaganda material, which has been disseminated has been filed with the Registration Section as part of our Supplemental Statements, we have not strictly complied with Rule 401. However, henceforth the strictures of Rule 401 will be closely and carefully adhered to.

On behalf of Fiat, S.p.A., Gold and Liebengood, Inc., during the six month reporting period (July, 1986 through December, 1986) discussed the contesting of a Defense Department contract for crawler tractors which had been awarded to Fiatallis, N.A., an American-owned company which is a subsidiary of Fiat, S.p.A. of Turin, Italy, with Administration officials and staff and Members of the House of Representatives and the United States Senate. In addition, the following also discussed efforts to secure funding for certain defense programs in which Fiat or its subsidiaries was a competing bidder.

The following individuals listed also received the attached material in connection with these matters.

The following members of this firm (short form statements on file) discussed the issues addressed above with the following:

Howard S. Liebengood:

discussions with Henry Sokolski with Senator Quayle; Senator Ted Stevens; Bill Phillips with Senator Stevens; Congresswoman Lynn Martin; Louise Hilsen with Congressman Tommy Robinson; Congressman Les Aspin; Brian Folkerts with Congresswoman Lynn Martin; Drew Harker of the Senate Armed Services Committee; Jim McGovern of the Senate Armed Services Committee; Jeff Smith of the Senate Armed Services Committee; Bill Talmadge with Congressman Richard Ray; Congressman Ike Skelton; Senator Alan Dixon; and Toni Verstandig of the House Foreign Affairs Committee.

William F. Hildenbrand:

discussions with Senator Cochran; Senator Nunn; Senator Pell; Jack Hoggard with Senator Cochran; Senator Dixon; Senator Quayle; Senator Cohen; Senator Warner; Jim McGovern of the Senate Armed Services Committee; Arnold Punaro of the Senate Armed Services Committee; Drew Harker of the Senate Armed Services Committee; Tom Duesterberg with Senator Quayle and Bob Guttman with Senator Quayle.

Charles L. Merin:

discussions with Congressmen Sisisky; Darden; Ray; Dyson; Carney; Spratt; Bustamante; and Ortiz.

John F. Scruggs:

discussions with Congressman Trent Lott; David Kehl and Michael Johnson with Congressman Robert Michel; Jim Dyer of the State Department; Lynn Sachs with the National Security Council; Gerry McKiernan with the International Trade Administration; Mike Boland with Congressman Trent Lott; Brian Folkerts with Congresswoman Lynn Martin; David Smith of the Senate Foreign Relations Committee; David Hoppe with Congressman Jack Kemp; Congressman Jack Kemp;

Congressman Gerry Solomon; Paul Cambon with Congressman Robert Livingston, Congressman Robert Livingston; Congressman Henry Hyde; John Keane with the Department of Defense; Greg Hanson with the Department of Defense; Tony Makris with the Department of Defense; Congressman Joseph McDade; Congressman Bill Young; Congressman Bill Chappell; Congressman John Murtha; Congressman Norm Dicks; Congressman Martin Sabo; Henry Gandy, Dave Bockorny, John Tuck, Lynn Whithy with the White House; Dick Jones with Congressman Bud Hillis; Carl Commenator with Congressman Bob Stump; Ann Keeney with Congressman Tom Foglietta; Andrew Ellis with Congressman Duncan Hunter; George Kundanis with the House Democratic Whip; Eric Worth with Congressman Mel Price; John Mack with the House Democratic Leader; Mike Finley with the House Foreign Affairs Committee; Congressman Herb Bateman; John Cuaderes with Congressman Dave McCurdy; Congressman Nicholas Mavroules; Congressman Ike Skelton; Congressman Joe Moakley; Senator Ted Stevens; Richard Diehl, Bill Crosby, Ron Wolfensberger, Tom Spulak, Jack Dooling, Eric Schwartz with the House Rules Committee; Congressman Les Aspin and Congressman Frank McCloskey.

Peter B. Slone:

discussions with Carmen Scialabba with Congressman John Murtha; Ann Keeney with Congressman Tom Foglietta; and Dave Boomer with Congressman John Rowland.

William R. Ratchford:

discussions with John Mack with Congressman Jim Wright; George Kundanis with Congressman Tom Foley; Phil Sharman with Congressman Frank Annunzio; Kim Mack with Congressman Nicholas Mavroules; Congressman Charles Bennett; Congressman Nicholas Mavroules; Congressman Sonny Montgomery; Congressman Earl Hutto; Congressman Martin Frost; Phil Rodenberg with Congressman Dave McCurdy; Congressman Les Aspin; Congresswoman Beverly Byron; Congressman Leath; Congressman Martin Sabo; Congressman Steny Hoyer; John Berry with Congressman Steny Hoyer; Eleanor Lewis with Congressman Steny Hoyer; Cynthia Yaworske with Congressman Vic Fazio; Eileen Baumgartner with Congressman Martin Sabo; Congressman Moakley; David Bieging with Congressman Martin Sabo; Christopher Homes with Congressman Vic Fazio; Yvette Smothers with Congresswoman Lindy Boggs; Sharon Judge with Congressman Martin Sabo; Congressman David Obey; Congressman Julian Dixon; and Congressman Esteban Torres.

Martin B. Gold:

discussions with Bill Phillips with Senator Ted Stevens; Dick Ladd with Senator Ted Stevens; and William Cowan with Senator Warren Rudman.

**STATEMENT REQUIRED BY SECTION 4(b) OF THE  
FOREIGN AGENTS REGISTRATION ACT OF 1938**

Gold and Liebengood, Inc., located at 1455 Pennsylvania Avenue, N.W., Washington, D.C., has registered as a foreign agent, pursuant to the Foreign Agents Registration Act of 1938, with the Department of Justice, Washington, D.C., as an agent of The Ricoh Corporation, located at Five Dedrick Place, West Caldwell, New Jersey. As required by the Act, this registration statement is available for inspection at, and copies of all material being disseminated are filed with, the Department of Justice. The registration of agents of foreign principals required by the Act, does not indicate approval by the United States Government of the contents of disseminated material.

25(b) Amendment to previously filed Exhibit B on behalf of Fiat, S.p.A., consisting of a new memorandum of agreement signed on October 30, 1986.

**GOLD AND LIEBENGOD, INC.**

SUITE 950

1455 PENNSYLVANIA AVENUE, N. W.

WASHINGTON, D. C. 20004

(202) 639-8899

Memorandum of Agreement between Fiat U.S.A., Inc. and Gold and Liebengood, Inc.

Effective October 1, 1986, and for one year thereafter, Gold and Liebengood, Inc. agrees to provide government relations counseling services to Fiat U.S.A., Inc. (as directed by Fiat U.S.A., Inc.).

Said services shall include the following activity:

1. The establishment and maintenance of an active network of Member and staff relationships within the Congress and Administration. This network would include, in addition to traditional friends (such as Italian-American Members), influential Members of relevant committees and those exercising both official and ad hoc leadership roles in Congress. This effort may be accomplished through:
  - a. Frequent visitations to educate Members and staff relative to Fiat's issues and contributions as an industrial ally of the United States.
  - b. Periodic luncheons or dinners with key players and Fiat corporate officers.
  - c. Visitations to Fiat facilities as appropriate, to include encouraging Members in Italy on official visits to meet with Fiat personnel or tour Fiat facilities.
2. Develop and encourage the support of Italian-American groups within and outside Congress. While there is no Italian-American caucus in Congress per se, such Members should be coalesced into a group inclined to protect Italian interests and support Fiat's legislative goals.
3. Coordinate lobby efforts with American interests doing business in Italy and with Fiat in particular. Fiat should make maximum use of the constituent interest generated by its trading partners and co-venturers.
4. Make the full range of Gold and Liebengood, Inc. resources available to Fiat for political and legislative intelligence gathering and advocacy as needed.

In consideration for such services, Fiat U.S.A., Inc. will pay Gold and Liebengood, Inc. a \$15,000.00 monthly retainer against which Gold and Liebengood, Inc. will bill its hourly rates (\$200.00 per hour for professional services and \$50.00 per hour for support services). Gold and Liebengood, Inc. may bill for hourly services in excess of the retainer up to a monthly maximum of \$25,000.00. Expenses incurred on behalf of Fiat U.S.A., Inc. will be passed on monthly without markup. Further, Gold and Liebengood, Inc. will forward Fiat U.S.A., Inc. a monthly accounting of hourly services rendered. This agreement may be cancelled on 60 days written notice by either party.

Acceptance:

Gold and Liebengood, Inc.

By: Howard Liebengood

Date: 10-30-86

Fiat U.S.A., Inc.

By: [Signature]

Date: 10-31-1986

