

For Six Month Period Ending MAY 30 1988  
(Insert date)

Name of Registrant Arianespace, Incorporated Registration No. 3673

Business Address of Registrant 1747 Pennsylvania Avenue, N.W.  
Suite 875  
Washington, DC 20006  
**I-REGISTRANT**

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address Yes  No
- (2) Citizenship Yes  No
- (3) Occupation Yes  No

(b) If an organization:

- (1) Name Yes  No
- (2) Ownership or control Yes  No
- (3) Branch offices Yes  No

2. Explain fully all changes, if any, indicated in item 1.

Not Applicable

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name

Position

INTERNAL SECURITY  
SECTION  
REGISTRATION UNIT

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RECEIVED  
DEPT. OF JUSTICE  
CRIMINAL DIVISION

Date Connection  
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
Yes  No

If yes, identify each such person and describe his services.

Not Applicable

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6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes  No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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## II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes  No

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

- 
9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes  No

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

- 
10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

ARIANESPACE S.A.  
Boulevard de l'Europe  
91000 Evry- Cedex  
FRANCE

## III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

During the reporting period the registrant continued to provide marketing and sales support in the U.S. market area for the satellite launch services of Arianespace, S.A. This activity consists of sales presentations and discussions with potential customers concerning the technical and business aspects of Arianespace services, followup with current customers to ensure continued satisfaction, and representation of the company at symposia and conferences, occasionally as a speaker or participant.

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<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).  
A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?  
Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes  No

If yes, describe fully.

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<sup>2</sup>The term "political activities" means dissemination of political propaganda and any other activity which the person engaging therein believes will, which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV—FINANCIAL INFORMATION

## 14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
11/5/87	Arianespace, S.A.	Reimbursement for expenses	\$ 1,134
12/7/87	Same	Reimbursement for expenses	13,608
	Same	Commission	75,750
1/7/88	Same	Reimbursement for expenses	4,495
2/3/88	Same	Reimbursement for expenses	1,452
	Same	Commission	20,250
2/9/88	Same	Reimbursement for expenses	23,996
	Same	Commission	229,190
4/5/88	Same	Reimbursement for expenses	2,828
	Same	Commission	216,725
		<b>Total</b>	<b>\$ 589,428</b>

## (b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes  No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).  
<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

## 15. (a) DISBURSEMENTS—MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement?      Yes       No

(2) transmitted monies to any such foreign principal?      Yes       No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
Nov./Apr.	Office staff and benefits suppliers	Personnel expenses	206,997
Same	Office service suppliers	Office operating expense	97,159
Same	Airlines, Hotels, Restaurants, etc	Travel Exp.	65,804
Same	Various restaurants	Business Entertainment*	1,383
Same	Miscellaneous	Other operating expense (legal and accounting, etc.)	88,622
Same	Various	Reimbursable expenses	82,814
		TOTAL	542,779

\* Entertainment expense consists of domestic (U.S.) business lunches and dinners with commercial prospects and customers.

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes  No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes  No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following: Not Applicable

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches

Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups: Not Applicable

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups

Other (specify) \_\_\_\_\_

21. What language was used in this political propaganda: Not Applicable

- English
- Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes  No

Not Applicable

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act?

- Yes
- No
- Not Applicable

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes  No  Not Applicable

VI-EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A<sup>6</sup> Yes  No  Not Applicable
- Exhibit B<sup>7</sup> Yes  No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

If you have previously filed an Exhibit C<sup>4</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes  No

If yes, have you filed an amendment to the Exhibit C? Yes  No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes  No

If no, list names of persons who have not filed the required statement.

Not Applicable

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Douglas A. Heydon  
Douglas A. Heydon

Subscribed and sworn to before me at The District of Columbia

this 31  
27 day of May, 1988

[Signature]  
(Signature of notary or other officer)  
My Commission Expires January 14, 1990

<sup>4</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

Arianespace, Press Release No 87/09  
November 13, 1987

ARIANE V20 - TV SAT LAUNCH

During the pre-launch testing of the Ariane flight 20 launch vehicle in Kourou, French Guiana, a faulty electronic component of the inertial guidance platform was detected.

This platform was sent back to Europe and immediately after, a replacement of the inertial platform was mounted on the launcher. A technical evaluation is actually under way; it is led by Matra in France and Ferranti in the United Kingdom to check the possible consequences of this defect on the equipment already on board.

In order to have enough time to thoroughly correct this problem, Arianespace has decided to postpone the flight 20 launch, normally scheduled for Tuesday, November 17, 1987, by a few days.

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For further information:

Joanna Hazel  
ARIANESPACE INC.  
Washington, DC  
(202) 728-9075

Claude Sanchez  
ARIANESPACE S.A  
Evry, France  
(33) 1 60 87 60 00/60 13

Jean-Louis Claudon  
ARIANESPACE - TOKYO  
Tokyo, Japan  
(813) 592 27 66/67

Arianespace, Press Release No 87/10  
November 16, 1987

ARIANE V20 - TV SAT LAUNCH

The results of the technical evaluation of the faulty electronic component of the inertial guidance assembly sent back to Europe, and the checks performed on components that are of the same batch as that being used on the ARIANE V20 inertial guidance assembly now in Kourou, French Guiana, allow the resumption of the launch preparation.

The ARIANE launcher readiness review (RAL), which will integrate the results of the last checks being carried out, is now scheduled for the morning of Wednesday, November 18th, 1987 in Kourou.

The ARIANE flight 20 target date is now set for the night of Friday, November 20th, to Saturday, November 21st, between:

11:10 pm and 00:23 am (Kourou time, Nov.20)

i.e. 09:19 pm and 10:23 pm (E.S.T, Nov 20)

i.e. 02:19 am and 03:23 am (Universal Time, Nov 21)

i.e. 03:19 am and 04:23 am (Bonn and Paris Time, Nov.21)

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For further information:

Joanna Oldfield  
ARIANESPACE INC.  
Washington, DC  
(202) 728-9075

Claude Sanchez  
ARIANESPACE S.A  
Evry, France  
(33) 1 60 87 60 00/60 13

Jean-Louis Claudon  
ARIANESPACE -TOKYO  
Tokyo, Japan  
(813) 592 27 66/67

Arianespace, Press Release No 87/11  
November 20, 1987

## ARIANE FLIGHT 20 - TV- SAT1

### THE GERMAN TV SAT 1, FIRST DIRECT BROADCASTING SATELLITE FOR EUROPE NOW IN SPACE

Kourou, French Guiana - ARIANESPACE successfully launched on Friday, November 20th 1987,

at 11:19 minutes pm Kourou time  
that is at 09:19 minutes pm E.S.T  
that is at 02:19 minutes pm Universal time, November 21st,  
that is at 03:19 minutes pm Bonn and Paris time, November 21st

The German direct broadcasting satellite TV-SAT 1 was manufactured by EUROSATELLITE within the TV-SAT/TDF 1 French -German program. The launch was performed by an ARIANE 2 from the second Ariane launch site ELA 2 at Kourou, French Guiana.

The TV-SAT 1 space craft was injected into a geostationary transfer orbit with the following provisional parameters calculated at the beginning of the first orbit:

Perigee: 199,6 km for 199.9 km intended  
Apogee: 36136 km for 36094 km intended at 3rd stage injection  
Inclination: 4.00 degrees for 4.00 degrees intended

The satellite apogee kick motors are to be ignited for the first time at TV-SAT1 's 4th apogee, that is approximately 37 hours after lift-off. Its final positioning at 19° West is due to occur 24 days after launching.

(more)

ARIANESPACE Page Two

On this occasion, Frederic d'Allest, Chief Executive Officer of ARIANESPACE, declared "ARIANESPACE is happy to have contributed to the launch into geostationary orbit of the first high powered direct broadcasting satellite in the world. Our company wishes the utmost success to the DEUTSCH BUNDESPOST in operating and developing its TV-SAT program".

The next launch is scheduled early 1988 on the first launch site ELA 1. An Ariane 3 will put into geostationary transfer orbit the telecommunications satellites - SPACENET IIIIR/GEOSTAR RO1 of the U.S companies GTE SPACENET and GEOSTAR Corp., and TELECOM 1C for the Direction Generale des Telecommunications, the French national telecommunications administration.

ARIANESPACE is the industrial and commercial company that is responsible for the production of the ARIANE launch vehicles. ARIANESPACE also markets and sells ARIANE launch services and handles the launches that take place from the Guiana Space Center in French Guiana. ARIANESPACE INC., a wholly-owned subsidiary of ARIANESPACE, is responsible for marketing launch services in the United States. A liaison office was opened in Tokyo in April 1986, to facilitate contacts in Japan and in the Pacific region.

On November 21, 1987, after the successful launch of TV-SAT1, the ARIANESPACE order book stood at 43 satellite launch contracts worth approximately FF 14.2 Billion or about 2.37 Billion US Dollars.

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For further information:

Joanna Oldfield  
ARIANESPACE INC.  
Washington, DC  
(202) 728-9075

Claude Sanchez  
ARIANESPACE S.A  
Evry, France  
(33) 1 60 87 60 00/13

Jean-Louis Claudon  
ARIANESPACE - TOKYO  
Tokyo, Japan  
(813) 592 27 66/67

Press release nr 88/01  
Evry, 7th of March, 1988

### **ARIANE 3RD STAGE ENGINE PASSES ENDURANCE TESTS**

The third long duration test (900 seconds) of the third stage engine on the Ariane launcher was successfully completed on March 3, 1988. The test was carried out by engine contractor SEP at its Vernon (France) test facility. This latest success means that the same engine has operated normally throughout the series of nine tests, with a total duration of 3,130 seconds. This duration is much longer than that required during a launch - 720 seconds. In particular, these tests demonstrate the capacity of the engine to operate with bearings immersed in liquid hydrogen at temperature levels higher than those previously defined.

This endurance testing program confirms the positive results of long duration tests already performed in 1987. As of March 3, 1988, 3rd stage engines had logged over 60,000 seconds of cumulative operation with no anomalies detected during the engine firing sequence.

ARIANESPACE and SEP, with technical support from the French national space agency CNES, have taken a thorough, judicious, and technically exacting, approach to improve in-depth understanding of 3rd stage engine operation. The success of this program today strengthens confidence in this launcher component.

The results of this last endurance test series will also allow SEP to continue production at a capacity of one unit per month. Combined with the use of two launch sites and their operational teams at the Kourou launch complex, this reliable production output will enable ARIANESPACE to meet its 1988-1989 launch schedule with full confidence.

ARIANESPACE is the industrial and commercial company that is responsible for the production of the ARIANE launch vehicles. ARIANESPACE also markets and sells ARIANE launch services and handles the launches that take place from the Guiana Space Center in French Guiana. ARIANESPACE INC., a wholly-owned subsidiary of ARIANESPACE, is responsible for marketing launch services in the United States. A liaison office was opened in Tokyo in April 1986, to facilitate contacts in Japan and in the Pacific region.

Michelle Lyle  
ARIANESPACE Inc.  
Washington, DC  
Tel. (202) 728 9075

Claude Sanchez  
ARIANESPACE S.A.  
Evry - France  
tel. (33/1)6087 60 00/13

Jean-Louis Claudon  
ARIANESPACE TOKYO  
Tokyo - Japan  
tel. (813) 592 2766

Arianespace, Press release nr 88/02  
March 11, 1988

**ARIANE FLIGHT 21  
SPACENET III - TELECOM 1C**

**SUCCESSFUL LAUNCH FOR AMERICAN AND EUROPEAN  
TELECOMMUNICATIONS SATELLITES**

Kourou, French Guiana - ARIANESPACE successfully launched two satellites on  
Friday, March 11, 1988,

at	8:28minutes	pm	Kourou time
that is at	6:28minutes	pm	E.S.T
that is at	11:28 minutes	pm	Universal time, March 11
that is at	00:28 minutes	am	Paris time, March 12

The SPACENET III telecommunications satellite (mass at lift-off : 1216 kg) was built by GE ASTRO SPACE DIVISION for the American Company GTE SPACENET Corp., and the French telecommunications satellite TELECOM 1C (mass at lift-off : 1214 kg), was built by MATRA for FRANCE TELECOM.

The launch was performed by an ARIANE 3 from the Ariane launch site ELA 1 at Kourou, French Guiana.

The satellites were injected into a geostationary transfer orbit. Provisional parameters calculated at the third stage injection are :

Perigee :	202.6	(+ - 1) km for 199,9 km intended
Apogee :	36087	(+ - 100) km for 36038 intended
Inclination :	7.03	(+ - 0,05) degrees for 6,99 degrees intended

The satellite apogee kick motor is to be ignited approximately 37 hours after launching for TELECOM 1C, and 90 hours after launching for SPACENET III.

This launch contributed to installation of the first satellite radio positioning system, operated by the U.S. firm GEOSTAR Corporation. The single-channel L-band reception capacity was put into orbit on the SPACENET III satellite.

Following the launch, Frederic d'ALLEST, Chairman and Chief Executive Officer of ARIANESPACE, declared : " This further success encourages Arianespace to have full trust in the increased launch rate it has set as its goal. Taking into consideration the enhanced industrial and operational potential now in place, Arianespace is closer to achieving its objective of eight launches this year while continuing to give priority to rigorous and safe execution".

The next launches are scheduled for May 1988. From the ELA 1 launch pad, an Ariane 2 will place the INTELSAT V F13 telecommunications satellite into geostationary transfer orbit for the INTELSAT international telecommunications consortium. The ELA 2 launch site is currently set for the first launch of Europe's new generation launch vehicle - ARIANE 4.

After the Ariane Flight 21 launch, the ARIANESPACE orderbook stands at 41 satellites worth approximately FF13.8 billion (US \$2.3 billion).

ARIANESPACE is the industrial and commercial company that is responsible for the production of the ARIANE launch vehicles. ARIANESPACE also markets and sells ARIANE launch services and handles the launches that take place from the Guiana Space Center in French Guiana. ARIANESPACE INC., a wholly-owned subsidiary of ARIANESPACE, is responsible for marketing launch services in the United States. A liaison office was opened in Tokyo in April 1986, to facilitate contacts in Japan and in the Pacific region.

For further information:

Michelle Lyle  
ARIANESPACE INC  
Washington, DC  
(202) 728-9075

Claude Sanchez  
ARIANESPACE S.A.  
Evry, France  
(33) 1 60 87 60 00/13

Jean-Louis Claudon  
ARIANESPACE -TOKYO  
Tokyo, Japan  
(813) 592 27 66/67

Press release nr 88/03  
Washington, March 31, 1988

### **ARIANESPACE WINS BID TO ORBIT GERMANY'S SECOND DBS SATELLITE**

Arianespace has been awarded the launch contract for Germany's TV-Sat 2 direct broadcast satellite. The contract was signed today in Bonn (FRG) by Mr. Arnold Dohmen, Bundespost Undersecretary of State, and Mr. Charles Bigot, Director-General of Arianespace.

The satellite will be placed into geostationary transfer orbit (GTO) in spring 1989 by an Ariane 4, the newest and most powerful version of the European launch vehicle. Topped with a spelda external load bearing dual launch unit, the rocket will be launched from the ELA 2 launch complex at the Guiana Space Center in Kourou (French Guiana).

TV-SAT 2, which has a lift-off mass of 2100 Kg, is being built by prime contractor Eurosatellite, a group of six major European space-oriented firms (AEG, Aerospatiale, Alcatel Espace, ANT Nachrichtentechnik, ETCA and MBB). The spacecraft is part of the joint Franco-German TV SAT/TDF 1 program.

Commenting on this new contract, Mr. Bigot noted: "Within the context of extremely open international competition, Arianespace is proud to have been selected by the Bundespost over powerful competitors.

We are very pleased to be able to participate in the Franco-German Direct Broadcast Television Program, and we are aware of the confidence that the West German Government has renewed in Europe's Ariane Launcher with this contract".

The order gives Arianespace a cumulative total of 64 launch contracts. Subtracting the completed launches, Arianespace's order book now stands at 42 satellites, with an approximate value of FF 14.1 Billion (about US \$2.35 billion).

ARIANESPACE is the industrial and commercial company that is responsible for the production of the ARIANE launch vehicles. ARIANESPACE also markets and sells ARIANE launch services and handles the launches that take place from the Guiana Space Center in French Guiana. ARIANESPACE INC., a wholly-owned subsidiary of ARIANESPACE, is responsible for marketing launch services in the United States. A liaison office was opened in Tokyo in April 1986, to facilitate contacts in Japan and in the Pacific region.

Michelle Lyle  
ARIANESPACE Inc.  
Washington, DC  
Tel. (202) 728 9075

Claude Sanchez  
ARIANESPACE S.A.  
Evry - France  
tel. (33/1)6087 60 00/13

Jean-Louis Claudon  
ARIANESPACE TOKYO  
Tokyo - Japan  
tel. (813) 592 2766

Press release n° 88/04  
Washington, April 19, 1988

### **INSAT IIA AND INSAT IIB : NEW CONTRACTS FOR ARIANESPACE**

**Following the INSAT 1C contract, ARIANESPACE wins international competition to launch India's second generation of telecommunications satellites**

April 19, 1988 : ARIANESPACE today announced the signing of two contracts to launch India's multirole telecommunications satellites INSAT IIA and INSAT IIB. These contracts were signed by Professor RAO, Chairman of ISRO (Indian Space Research Organisation) and Secretary of DOS (Department of Space), and Frédéric d'ALLEST, Chairman of ARIANESPACE.

With a liftoff mass of 1,906 kg each, these new spacecraft belong to the new generation of ISRO-built satellites. They will be placed into geostationary transfer orbit (GTO), by ARIANE 4, the newest and most powerful version of the Ariane family of European launch vehicles, equipped with the SPELDA dual launch unit. Launches are scheduled for the fall of 1990 and 1991, respectively, from the ELA 2 launch pad at the Space Center in Kourou, French Guiana.

INSAT IIA and INSAT IIB mark a new step in India's national satellite program (INSAT), which aims at developing the country's long-range communications, television network and meteorological observation capacities.

On the occasion of the signing of these contracts, ARIANESPACE Chairman Frédéric d'ALLEST stated : "Following the launching of the prototype satellite APPLE by ARIANE L03, and with the upcoming launch of INSAT 1C by Ariane Flight 24, this contract once again demonstrates the confidence shown by our friends at ISRO, who are entrusting us with the launch of the first telecommunications satellites built in India. The selection of the Ariane launcher, following very stiff competition, confirms our leading position on the commercial launch market".

With this latest order, ARIANESPACE has now signed a total of 66 launch contracts. Taking into account the launches already executed, ARIANESPACE's order book now shows 44 satellites, worth a total of 14.7 billion French Francs, or about 2.50 billion US \$.

ARIANESPACE is the industrial and commercial company that is responsible for the production of the ARIANE launch vehicles. ARIANESPACE also markets and sells ARIANE launch services and handles the launches that take place from the Guiana Space Center in French Guiana. ARIANESPACE INC., a wholly-owned subsidiary of ARIANESPACE, is responsible for marketing launch services in the United States. A liaison office was opened in Tokyo in April 1986, to facilitate contacts in Japan and in the Pacific region.

Michelle Lyle  
ARIANESPACE Inc.  
Washington, DC  
Tel. (202) 728 9075

Claude Sanchez  
ARIANESPACE S.A.  
Evry - France  
tel. (33/1)6087 60 00/13

Jean-Louis Claudon  
ARIANESPACE TOKYO  
Tokyo - Japan  
tel. (813) 592 2766

UNITED STATES DEPARTMENT OF JUSTICE  
REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes \_\_\_\_\_ or No X \_\_\_\_\_

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes X \_\_\_\_\_ or No \_\_\_\_\_

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Douglas A. Heydon  
Signature

\_\_\_\_\_  
Date

DOUGLAS A. HEYDON  
Please type or print name of signatory on the line above

PRESIDENT ARIANESPACE INC.  
Title

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