

3 FEB 1995

For Six Month Period Ending _____
(Insert date)

Name of Registrant

Registration No.

ALSACE DEVELOPMENT AGENCY

3506

Business Address of Registrant

**2029 CENTURY PARK EAST; STE 1115
LOS ANGELES, CA 90067**

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- | | | |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

- | | | |
|--------------------------|------------------------------|--|
| (1) Name | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |

2. Explain fully all changes, if any, indicated in item 1.

N/A

RECEIVED
 DEPT. OF JUSTICE
 CRIMINAL DIVISION
 95 MAR -9 AM 10:08
 INTERNAL SECURITY
 SECTION
 REGISTRATION UNIT

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 4 and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position	Date Connection Ended
HENRI DELARBRE	ASSISTANT DIRECTOR	9/94
ANDRE KLEIN	CEO	9/94

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?

Yes No **N/A**

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
-------------	------------------------------	--------------------	-----------------	-------------------------

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?

Yes No **N/A**

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
-------------	-------------------------------	------------------------

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
-------------	------------------------------	-----------------------------------	----------------------------------

II—FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

ADIRA/CAHR

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

WE HAVE CONTACTED AND MET WITH VARIOUS INDIVIDUALS AND BUSINESSES IN THE UNITED STATES TO ADVISE THEM OF THE EXISTENCE OF THE ALSACE DEVELOPMENT AGENCY AND THE SERVICES PROVIDED BY ADIRA/CAHR.

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

WE HAVE CONTACTED AND MET WITH VARIOUS INDIVIDUALS AND BUSINESSES IN THE UNITED STATES TO ADVISE THEM OF THE EXISTENCE OF THE ALSACE DEVELOPMENT AGENCY AND THE SERVICES PROVIDED BY ADIRA/CAHR. WE HAVE DISTRIBUTED VARIOUS BROCHURES ON THE ALSACE REGION TO THESE INDIVIDUALS AND BUSINESSES THROUGH GROUP PRESENTATIONS AND INDIVIDUAL MEETINGS.

-
13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

TO THE EXTENT THAT THE ALSACE DEVELOPMENT AGENCY IS OWNED AND CONTROLLED BY ADIRA, THE ACTIVITIES OF ADA BENEFIT ADIRA.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
10/94	ADIRA	OPERATING EXPENSES (4TH QUARTER, 1994)	\$148,000.00
1/95	ADIRA	OPERATING EXPENSES (1ST QUARTER, 1995)	151,000.00
			<u>\$299,000.00</u>
			Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
--------------------------------------	--------------------------	--	----------------

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e)

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No **SEE BELOW**

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
15.A.1. 9/94 - 2/95	PREMISES	OFFICE RENT/ PARKING	\$ 30,176.00
	SALARIES	SALARIES/FICA/ HEALTH INSURANCE	138,415.00
	COMMUNICATIONS	PHONE/POSTAGE/ FAX/COURIER SERVICE	26,906.00
	TRAVEL	HOTELS/AIRLINE TICKETS/CAR RENTALS	45,914.00
	ENTERTAINMENT	LUNCHES/DINNERS	6,049.00
	ADVERTISING	BUSINESS MAGAZINE ADS	400.00
	COLLATERAL/ BUSINESS PROMOTION	NEWSLETTERS/BROCHURES/ TRADE SHOWS	21,555.00
	OTHER	SUBSCRIPTIONS/ MEMBERSHIPS	610.00

\$270,025.00

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
----------------------	-------------------------------------	--	--------------------------------------	----------------

WE HAVE GIVEN BROCHURES TO VARIOUS INDIVIDUALS AND BUSINESSES. PLEASE SEE ITEMS 12 AND ANNEX I FOR MORE DETAILED INFORMATION.

(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
-------------	---------------------------------	---------------------------------------	--------------------------

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

ADIRA/CAHR

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

ADIRA -- 9/94 - 2/95 -- \$299,000.00

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches

Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) _____

21. What language was used in this political propaganda:
 English Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A ⁶	Yes <input type="checkbox"/>	No <input type="checkbox"/>	N/A
Exhibit B ⁷	Yes <input type="checkbox"/>	No <input type="checkbox"/>	

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and / of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Re S. Foust
Rosanne S. Foust

Subscribed and sworn to before me at Los Angeles, California

this 3rd day of March, 19 95



Stacy Dhuquia
(Signature of notary or other officer)

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form CRM-154, formerly Form OBD-64 - Supplemental Statement):

Yes XX or No _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

R.S. Foust
Signature

3/3/95
Date

ROSANNE S. FOUST

Please type or print name of signatory on the line above

VICE PRESIDENT, GLOBAL DEVELOPMENT
Title

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

95 MAR -9 AM 108

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION

Ms. Lisa Elliot-Lewis
BioTech Business Manager
AAI
1206 N 23rd Street
Wilmington NC 28405

Mr. Sanford Smith
President
Abbott Biotech Inc.
119 4th Avenue
Needham MA 02194

Ms. Julie H. Byerly
Associate
Accureg
300 NW 82nd Avenue
Suite 402
Plantation FL 33324

Mr. Richard Pops
President
Alkermes Inc
64 Sidney Street
Cambridge MA 02139

Mr. Gustav Christiansen
Chairman
Alpha-Beta Technology Inc.
One Innovation Drive
Worcester MA 01605

Mr. Reza Mahdavi
Alsace Import
38 Russell Street
Cambridge MA 02140

Mr. Dennis King
President
American Global Holdings
9404 Old Georgetown Road
Bethesda MD 20814

Mr. James Fischbach
President
American Propylaea
555 South Woodward
Suite 1109
Birmingham MI 48009

Mr. Matt Sutton-Vermeulen
Sales Manager
American Protein Corporation
2325 North Loop Drive
PO Box 645
Ames IA 50010

Dr. Walter F Loeb
Director
Analytics Inc
200 Girard Street
Suite 200
Gaithersburg MD 20877

Dr. Stephanie P. Weisbroth
Vice President
Anmed Biosafe Inc.
7642 Standish Place
Rockville MD 20855

Ms. Mary Fraker
Healthcare Consultant
Apco Associates Inc
1155 21st Street NW
Suite 1000
Washington DC 20036

Dr. Donald P. Sims
Director
Apollon, Inc.
One Great Valley Parkway
Malvern PA 19355

Mr. Steven Peltzem
President
Applied BioTechnology Inc
80 Rogers Street
Cambridge MA 02142

Mr. Walter H. Schick
Appropriate Technical Resources Inc
PO Box 460
Laurel MD 20725

Dr. Radosvet J. Manolov
Research Scientist
Arc Tech Inc
14100 Park Meadow Drive
Chantilly VA 22021

Mr. Ricahrd Sharpe
CEO
Arcturus Pharmaccutical Corporation
260 W Cummings Park
Woburn MA 01801

Dr. George E. Dearlove
Associate Director
Argus Research Laboratories
905 Sheehy Drive
Building A
Horsham PA 19044

Mr. Harvey Berger
Executive Vice President
Ariad Pharmaceutical Inc.
26 Landsdowne Street
Cambridge MA 02139

Dr. Michael A Balady
Director
Armour Pharmaccutical Company
500 Arcola Road
PO Box 1200
Collegeville PA 19426

Michael D Brown
Managing Director
Asset Management
800 South Street
Waltham MA 02154

Mr. Michael Gainey
Austin Quality Foods
1 Quality lane
Cary NC 27573

Dr. Michael A Tyo
Head of Biological Process Dev
AutoImmune Inc
128 Spring Street
Lexington MA 02173

Mr. Richard Driansky
Executive Vice President
Avid Therapeutics, Inc.
3401 Market Street
Suite 300
Philadelphia PA 19104
U.S.A.

Mr. John Finney
Vice President
Battelle International
Moonraker House
Stanford Dingley
Berkshire R67 6LX
United Kingdom

Ms. Rita Weiss
Behring Diagnostics Inc
151 University Avenue
Westwood MA 02090

Ms. Lynn Johnson Langer
President
Bio Plan Associates
11446 Game Preserve Road
Gaithersburg MD 20878

Mr. James Tobin
President
Biogen
14 Cambridge Center
Cambridge MA 02142

Mr. William T Kelly
President
BioInformatics Inc
3 Metro Center
Suite 750
Bethesda MD 20814

Ms. Shelly Henderson
Director, Business Development
BioMetics
245 Winter Street
Waltham MA 02154

Mr. James Weston
Biopure Corporation
68 Harrison Avenue
Boston MA 02111

Mr. Jack Paller
President
Biosonics, Inc.
260 New York Drive
Fort Washington PA 19034
U.S.A.

Mr. Lee Zehner
Vice President
Biospherics Inc.
12051 Indian Creek Court
Beltsville MD 20705
U.S.A.

Dr. E George Thorne
Vice President
BioSurface Technology
64 Sidney Street
Cambridge MA 02139

Mr. Fernando Quezada
Executive Director
Biotechnology Center of Excellence
9 Park Street
Boston MA 02108

Ms. Jeanne Van Lear
Dir. of Membership Services
Biotechnology Industry Organization (BIO)
1625 K Street NW
Suite 1100
Washington DC 20006-1604
U.S.A.

Ms. Alla Margolina-Litvin
Editor
Birkhauser
675 Massachusetts Ave
Cambridge MA 02139

Mr. Geoffrey Robinshaw
Consul
British Consulate-General
845 Third Ave
New York NY 10022

Mr. Robert J Anderson
President
BUCK Scientific Inc
58 Fort Point Street
East Norwalk CT 06855

Christine Mathis-Ritz
CAHR
1, rue d'Alsace
BP 1187
Mulhouse 68053
France

Sabine Coquelet
CAHR
17, Place de La Cathedrale
Colmar 68000
France

Ms. Karen Mitchell
Cambridge NeuroScience Inc
1 Kendall Square
Building 700
Cambridge MA 02139

Mr. Richard Dantoni
Cellcor Inc
200 Wells Avenue
Newton MA 02159

Dr. Sally Bolmer
Director
Centocor
200 Great Valley Parkway
Malvern PA 19355

Mr. Thomas Mendelsohn
Vice President
Chesapeake Biological Laboratories inc.
11412 Cronridge Drive
Owings Mills MD 21117

Mr. Russ Constantineau
Director
Cohesive Biotechnologies Inc
43 Nagog Park
Suite 205
Acton MA 01720

Christian Stock
International Sales Manager
Columbus Industries Inc.
PO Box
2938 State Route 752
Ashville OH 43103

Ms. Jane Nugent
Creative BioMolecules
3545 South Street
Hopkington MA 01748

Dr. John A. Adamovics
Assistant Director
Cytogen
201 College Road East
CN 5309
Princeton NJ 08540

Dr. Ashley Lawton
Director
Celltech Biologics
601 Spaulding Turnpike
Suite 16
Portsmouth NH 03801

Mr. John Reitano
Product Manager
Centrico Inc
100 Fairway Court
Northvale NJ 07647

Mr. Jonathan Kocay
Manager
Clinical Systems Inc
377 Oak Street
Garden City NY 11530

Ms. Dorteia Rehkop
Business Development Manager
Collaborative Laboratories
3 Technology Drive
East Setauket NY 11733

Ms. Phyllis Hsieh
Vice President
Conrex Pharmaceutical Corporation
300 Kimberton Rd.
Suite 120
Pheonixville PA 19460
U.S.A.

Ms. Lisa Lillelund
Manager, European Operations
Cybex Europe
Rue Abbe Cuypers 3
Brussels 1040
Belgium

Mr. Stephen Ip
President
Cytomed Inc.
840 Memorial Drive
Cambridge MA 02139

Mr. Daniel Omstead
Senior Vice President
CytoTherapeutics
2 Richmond Square
Providence RI 02906

Mr. Ashley Stevens
Director
Dana-Farber Cancer Institute
44 Binney Street
Suite L660
Boston MA 02115

Mr. Richard Hulsey
Dir., Consumer Packaged Goods
Daxus Corporation
915 Pennsylvania Avenue
Pittsburgh PA 15222
U.S.A.

Greg Parker
Delaware Trust
900 Market Street Mall
12 th Floor
Wilmington DE 19801

Dr. Rinaldo Pagnucco
Vice President
Diagnostic Speciaties Inc
PO Box 4338
4 Leonard Street
Metuchen NJ 08840

Mr. Richard Dean
President
Diatech Inc.
9 Delta Drive
Londonderry NH 03053

Ms. Genevieve R. Dole
Dolefam Corporation
1901 North Moore Street
Suite 907
Arlington VA 22209

Mr. EB Banegas
CEO/President
Dominion Biosciences Inc.
Virginia Tech Coporate Research Center
1872 Pratt Drive
Blacksburg VA 24060

Mr. Marc Kramer
Executive Vice President
Eastern Technolgy Council
435 Devon Park Drive
Suite 803
Wayne PA 19087
U.S.A.

Mr. Jack Allston
Executive Director
Economic Develpment Authority of Saskato
345 3rd Avenue South
Saskatoon SASKATCHEW
Canada

Dr. Sortiros D. Chaparas
Director, Regulatory Affairs
EER Systems Corporation
1593 Spring Hill Road
Vienna VA 22182

Mr. James Mongiardo
Epigen Inc
148 Linden Street
Wellesley MA 02181

Ms. Kristina E. Swanson
Software Engineer
Epoch Engineering Inc.
806 West Diamond Ave
Suite 200
Gaithersburg MD 20878

Mr. Robert J. Snyder
Partner
Ernst & Young
Two Commerce Square, Suite 4000
2001 Market Street
Philadelphia PA 19103-7096
U.S.A.

Richard Paradise
Expansion Management
1301 Spruce Street
Boulder CO 80302

Mr. Joseph N. Small
US Sales Manager
Filtron Technology Corporation
50 Bearfoot Road
Northborough MA 01532

Mr. Bernhard D. Saxe
Foley & Lardner
3000 K Street NW
Washington DC 20007

Mr. Bill Hardimon
Frontier Foods International
3101 South 3rd Street
South Suite
Philadelphia PA 19148

Mr. Brian Keaney
Fuji Immunopharmaceuticals Corp.
125 Hartwell Avenue
Lexington MA 02173

Ms. Tracy Morgan
Marketing Analyst
Furon, Burnell Plastics Division
I-295& Marmony Road
Mickleton NJ 08056

Mr. Robert Carpenter
Geltex Pharmaceuticals
128 Spring Street
Lexington MA 02173

Ms. Gayle Lombardo
Gene-Trak
31 New York Avenue
Framingham MA 01701

Mr. Xavier Vilalta
Director
Generalitat of Catalonia
445 Park Avenue, 11th Floor
New York NY 10022

Mr. Gaven Bohlin
Executive Vice President
Genetics Institute
87 Cambridgepark Drive
Cambridge MA 02140

Ms. Carol Ziomek
Development Director
Genzyme Transgenics Corporation
1 Mountain Road
Framingham MA 01701

ms. Renee David
Sales Promotion Manager
GM Powertrain Group
895 Joslyn Avenue
Pontiac MI 48340

Noel H. Nevshehir
Manager, Business Development
Greater Detroit Chamber of Commerce
600 W. Lafayette Blvd
Detroit MI 48226

Ms. Catherine Conrad
Sales Manager
Groupe Heppner
Rue du Chapelier
Zone de Fret BP 10479
Roissy CDG Cedex 95708
France

Stacy McClinton
Marketing Representative
Grow Group Inc.
3155 W Big Beaver Road
Suite 200
Troy MI 48084

Ms. Gabrielle Schlichting
President
Grundinwert Inc.
505 Park Avenue
New York NY 10022

Mr. Stephen P. Farrar
Director
Guardian Industries Corporation
43043 W. Nine Mile Road
Northville MI 48167

Mr. Jerome J. Lukas
Vice President
Harvard Industries
30665 Northwestern Highway
Farmington Hills MI 48334

Ms. Michelle Gardner
Licensing Assistant
Harvard Medical School
333 Longwood Avenue
Suite 640
Boston MA 02115

Mr. Sanford I Shapiro
Application Consultant
Honeywell Inc
70 Wells Ave
Newton MA 02159

Mr. Les Pitstick
Senior Vice President
Iams Company
7250 Poe Avenue
Dayton OH 45414-5801
U.S.A.

Kyle Kyle Keese
IGEN Inc.
1530 East Jefferson Street
Rockville MD 20852

Mr. Albert Collinson
Immunogen Corporation
148 Sydney Street
Cambridge MA 02139

Mr. Paul Rosinack
President
International Canine Genetics
271 Great Valley Parkway
Malvern PA 19355
U.S.A.

Mr. Glenn Cooper
President
Interneuron Pharmaceuticals Inc
99 Hayden Avenue
Suite 340
Lexington MA 02173

Mr. Dick Lewis
ITT Defense & Electronics
1000 Wilson Boulevard
Arlington VA 22209

Mr. Ezra Chowaiki
Jack & Jill Ice Cream Company
3100 Marvin Avenue
Bensalem PA 19020

Mr. George Whitney
Senior Sales Representative
JRH Biosciences
11 Winterset Court
Newtown PA 18940

Ms. Carla S Lemmons
Marketing Manager
JT Baker Inc
222 Red School Lane
Phillipsburg NJ 08865

Mr. Paul A Smaltz
Product Manager
JT Baker Inc
222 Red School Lane
Phillipsburg NJ 08865

Mr. Vernon Mangold
President/CEO
KOHOL Systems, Inc.
980 Senate Drive
Dayton OH 45459
U.S.A.

Ms. Francine La Moriello
Director
KPMG Peat Marwick
2001 M Street, NW
Washington DC 20036

Mr. Peter Simpson
Director of Marketing
Life Technologies Inc
8400 Helgerman Court
PO Box 6009
Gaithersburg MD 20884

Ms. Claude M. Guillermin
Executive Director
Lille Dunkerque Development Agency
30 School Street
Belmont MA 02178

Mr. Dennis King
VP, International
Link Plus Corporation
9052 Old Annapolis Road
Columbia MD 21045
U.S.A.

Ms. Jacqueline K. Wilson
Director
Lyon Area Economic Development Agency
230 Park Avenue
Suite 630
New York NY 10169

Mr. David Corbet
President
Maritech Inc.
763 Concord Avenue
Cambridge MA 02138

Mr. Bernard A. Friedrich
US Representative
Marseilles-FOS
2899 Agoura Road
Suite 330
Westlake Village CA 91361

Mr. Errol Small
Maryland Department of Agriculture
50 South Harry Truman Parkway
Annapolis MD 21401

Mr. Marc Assaraf
International Promotion Adviso
Maryland International Division
401 East Pratt Street
7th Floor
Baltimore MD 21202
U.S.A.

Mr. Marc Goltberg
President
Massachusetts Biotechnology Research Ins
One Innovation Drive
Worcester MA 01605

Massachusetts Institute of Technology
18 Vassar Street
#0A-216
Cambridge MA 02139

Mr. Donald P. McHale
Senior Sales Manager
MDT Corporation
1777 East Henrietta Road
Rochester NY 14692

Dr. Elliott Block
President
MediCorp Inc
45 Eliot Hill Road
South Natick MA 01760

Mr. Douglas R. Gaum
Director
MedImmune, Inc
35 W Watkins Mill Rd
Gaithersburg MD 20878

Katalin Abraham
Senior Scientist
Merck & Co Inc
PO Box 4, WP32-506
West Point PA 19486

Mr. Irwin Gruverman
Chairman
Micro Fluidics International
30 Ossipee Road
Newton MA 02164

Mr. David Gould
Vice Chairman
Microframe Inc.
21 Meridian Road
Edison NJ 08820
U.S.A.

Ms. Lisa Coffey
Millennium Inc
640 Memorial Drive
Cambridge MA 02139

Mr. James Fenney
Mitotix Inc.
1 Kendall Square
Bld 600 Suite 282
Cambridge MA 02139

Mr. David Kalman
Newman's Own Inc.
155 Mincola Avenue
Roslyn Heights NY 11577

Dr. Brian D. Reid
New Applications Specialist
Nordion International Inc.
447 March Road
Kanata ON K2K 1X8
Canada

Mr. Richard Woodrich
Vice President
Oculon Corporation
26 Landsdowne Street
Cambridge MA 02139

OmniGene Inc.
763D Concord Avenue
Cambridge MA 02138

Oncolab Inc.
36 The Ledgeway
Milton MA 02186

Mr. David Rovee
President
Organogenesis
150 Dan Road
Canton MA 02021

Mr. JK Barber
Regional Vice President
Oxford Financial Services
8614 Westwood Center
Suite 330
Vienna VA 22182

Ms. Dominique Golzan
Pavia & Harcourt
600 Madison Avenue
New York NY

Mr. John V. Padvelskis
Marketing Manger
Pharmacia Biotech Inc.
800 Centennial Avenue
PO Box 1327
Piscataway NJ 08855

Mr. Terry Ladd
Director of Sales
Pharmakon USA
PO Box 609
Waverly PA 18471

Mr. Elias S. van Herwaarden
Manager
Plant Location International
Industrial Rsearch Park (NOH)
De Tyraslaan, 111
Brussels 1120
Belgium

Pamela C. Dalton
Pratley International
30 East 81st Street
New York NY 10028

Mr. Daniel H Bourbon
International Business Manager
Prince Corporation
One Prince Center
Holland MI 49423

Dr. Peter B. Kramer
Principal
Princeton Technology Consulting
320 Prospect Avenue
Princeton NJ 08540

Mr. Ben Van Der Kooij
Consultant
Pro-Active International

Mr. Stanley Erck
President
Procept Inc.
840 Memorial Drive
Cambridge MA 02139

Mr. Bing Miller
Vice President
Process Technologies Inc.
10078 Tyler Court
Ijamsville MD 21754

Dr. Paul Driedger
Procyon Pharmaceuticals Inc.
165 New Boston Street
Woburn MA 01801

Mr. Frederick M Shepperd
Managing Partner
Quadral Group Ltd
484 South Miller Road
Akron OH 44333

Ms. Jodi W. Bhar
Communications Coordinator
Quintiles Transnational Corporation
Po Box 13979
Research Triangle P NC 27709

Mr. Joseph Lawlor
President
Reference Diagnostics Inc.
PO Box 109
Arlington MA 02174

Mr. Sanford Smith
President
RepliGen
1 Kendall Square
Building 700
Cambridge MA 02139

Ms. Carolyn E. Kourofsky
Development Officer
Rochester Institute of Technology
116 Lomb Memorial Drive
Rochester NY 14623

Ms. Donna M Hoy
Associate Manager
Schering-Plough
2000 Galloping Hill Road
Kenilworth NJ 07033

Mr. George Masters
CEO
Seragen Inc
97 South Street
Hopkinton MA 01748

Ms. Rachel Ettedgui
International Business Develop
Serete
575 Madison Ave
New York NY 10022

Mr. Stephen J. Zolla
Serono Laboratories, Inc
76 Pacella Park Drive
Randolph MA 02368

Ms. Peggy Morrison Curtis
Business Development Manager
Settles Associates Inc
1005 North Glebe Road
Suite 600
Arlington VA 22201

Dr. Judith A. Britz
Chief Operating Officer
Sienna Biotech Inc
9115 Guildford Road
Suite 180
Columbia MD 21046

Dr. Linda H Schneider
Chief Executive Officer
Sphere Biosystems Inc
290 Riverview Road
Irvington NY 10533

Ms. Deborah J Muise
Technical Administrator
Springborn Laboratories Inc
790 Main Street
Wareham MA 02571

Mr. James O'Leary
Sprint
300 Unicorn Office Park
Woburn MA 01801

Mr. Bob Burke
Vice President
Stoneyfield Farms
Ten Burton Drive
Londonderry NH 03053

Mr. Duff Brac
President
T Cell Diagnostics
38 Sidney Street
Cambridge MA 02139

Mr. Thomas A Penn
President
Tektagen
358 Technology Drive
Malvern PA 19355

Mr. Rick Pfaff
The Food Institute
2812 Broadway
Fairlawn NJ 07410

Mr. Kevin Callahan
Executive Director
The Spain-US Chamber of Commerce
Empire State Building
350 5th Avenue, suite 2029
New York NY 10118

Mr. Jorge Gojman
Vice President, New Business D
The West Company
101 Gordon Drive
PO Box 645
Lionville PA 19341-0645
U.S.A.

Mr. Dennis Panicli
President
Therion Biologics
76 Rogers Street
Cambridge MA 02142

Ms. Mary Lou Horzempa
Director
Therion Biologics
76 Rogers Street
Cambridge MA 02142

Mr. Abid Ghuman
President & CEO
Time Manufacturing Systems
255 Kirts Blvd
Troy MI 48084

Mr. Robert F. Janke
President
TosoHaas
156 Keystone Drive
Montgomeryville PA 18936

Mr. Jeff Yeh
Vice President
Transformation Research Inc.
20 Linden Street
Allston MA 02134

Mr. Thomas Stagnaro
President
Univax Biologics, Inc.
12280 Wilkins Avenue
Rockville MD 20852
U.S.A.

Mr. Richard Corson
International Trade Specialist
US Department of Commerce
477 Michigan Avenue
Room 1140
Detroit MI 48226

Dr. Roger Dabbah
Senior Scientist
US Pharmacopeial Convention Inc
12601 Twinbrook Parkway
Rockville MD 20852

Mr. Richard J. Finlay
Vice President
WB Moore Inc
900 Line Street, Bay 11
PO Box 1936
Easton PA 18044

Mr. Jon K. Plowman
Sales Director
WHE Bio-Systems
One Tower Bridge
Suite 800
Conshohocken PA 19428

Mr. Gerald Fink
Director
Whitehead Institute for Biomedical Resea
9 Cambridge Center
Cambridge MA 02142

Mr. Stephen DeCelle
International Marketing Specia
Wilcoxon Research
21 Firstfield Road
Gaithersburg MD 20878
U.S.A.

Mr. Jeffrey L. Frazine
International Sales Director
X-Rite
3100 44th Street
Grandville MI 49418

Mr. Marc Fioravanti
Vice President
Xitron
3768 Plaza Drive
Ann Arbor MI 48108

Mr. Tony Grist
Manager of Sales
All-Weld Company Ltd.
49 Passmore Avenue 800
Scarborough, Ontario M1V 4T1
CANADA

Ms. Mary Mead
International Sales Manager
GTCO Corporation
7125 Riverwood Drive
Columbia, MD 21046

Mr. James Drumgool
Vice President,
Martin Marietta
6801 Rockledge Drive
Bethesda, MD 20817

Dr. Edward M. Chait
Vice President
Intergen Company
2 Manhattanville Road
Purchase, NY 10577

J. Kirby Smith
President
Interscience Development
3624 Science Center
Philadelphia, PA 19104

Marc Kramer
Executive Director
Philadelphia Technology Council
260 South Broad Street
Philadelphia, PA 19501

Mr. Donald Walsh
Manager of Economic Development
Boston Edison
Boylston Street
PO Box 223
Boston, MA 02190

Mr. Todd Taylor
Crop Genetics International
10150 Old Columbia Road
Columbia, MD 21046

Mr. Joe Tolbert
Kirschner Medical Corporation
9690 Deereco Road
Timonium, MD 21093

Paul Rosinack
President
International Canine Genetics
271 Great Valley Parkway
Malvern, PA 19355

Dean Hsieh
Chief Scientist
Conrex Pharmaceutical
18 Great Valley Way
Malvern, PA 19355

Gregory Krug
President
Lampire Biological Laboratories
PO Box 170
Pipersville, PA 18947

Richard Driansky
Executive Vice President
Avid Therapeutics
3401 Market Street
Philadelphia, PA 19104

Stacey McClinton
Manager
Grow Group - Automotive
3155 West Beaver Road
Troy, MI 4808

James Fischbach
President
American Propalaea Corporation
555 South Woodward Avenue
Birmingham, MI 48009

Steve Farrar
Director of International Business
Guardian Industries
43043 West Nine Mile Road
Northville, MI 48167

Mark Fioravanti
Vice President
Xitron Corporation
3768 Plaza Drive
Ann Arbor, MI 48108

Dan Bourbon
International Business Manager
Prince Corporation
Prince Technical Center
Holland, MI 49423

Jack Paller
President
Biosonics Inc.
260 New York Avenue
Fort Washington, PA 19034

Richard Corson
International Trade Specialist
US Department of Commerce
1140 McNamara Building
4477 Michigan Avenue
Detroit, MI 48226

Jerry Lukas
Vice President
Harvard Industries
30665 Northwestern Heights
Farmington Hills, MI 48331

Noel Neshiher
Detroit Chamber of Commerce
600 West Lafayette
Detroit, MI 48226

Jeffrey L. Frazine
International Sales Director
X-Rite Corporation
3100 4th Street
Grandville, MI 49418

Abid Ghuman
President & CEO
Time Manufacturing Systems
1522 East Big Beaver Road
Troy, MI 48083

Paul Kulik
Hennells Cylinders
1200 Woodward Heights
Ferndale, MI 48220

Jack Wileczka
Turbotec Products Inc.
651 Day Hill Road
Windsor, CT 06095

Ken Steven
Director, International
Litton/Winchester Electronics
400 Park Road
Watertown, CT 06795

Michael Cody
Director, Corporate Development
United Technologies
United Technologies Building
Hartford, CT 06101

Sheila Leniart
International Trade Specialist
Connecticut International Division
865 Brook Street
Rocky Hill, CT 06067

Carl Jacobsen
Director
US Department of Commerce
450 Main Street
Hartford, CT 06103

Fred Mason
Vice President
Zygo Corporation
Laural Brook Road
Middlefield, CT 06455

Alan Gnann
Vice President
Lydall Inc
One Colonial Road
Manchester, CT 06045

Donald Corcoran
Vice President
Hybridon Corporation
One Innovation Drive
Worcester, MA 01605

Mr. Bruce Harvey
Vice President
Kelsey-Hayes
11878 Hubbard Road
Livonia, MI 48150

firstname	lastname	Company	Address	City	State
Jeffrey	Torres	ABB Power T&D Company Inc.	300 N. Curry Pike,	Bloomington,	IN
Nancy	Bierk	Ad Impressions Inc.	1900 Delmar Blvd	St. Louis,	MO
Bernice	Wienstroek	Ad Impressions Inc.	1900 Delmar Blvd.	St. Louis,	MO
Michael	Thomas	Allen Systems Group, Inc.	750 11th Street South	Naples,	FL
Read	Morrison	American Precision Castings, Inc.	2400 South Laflin Street	Chicago	IL
Anne	Friberg	Anheuser-Busch Companies	One Bush Place	St. Louis,	MO
Judith	Blive	The Blives Group	10131 Old Olive Street Road	St Louis	MO
Gary A.	Burger	Borg-Warner Automotive	1350 Franklin Grove Road	Dixon	IL
Robert	Clarke	Borg-Warner Automotive	1350 Franklin Grove Road	Dixon	IL
Charles	Jensen	Borg-Warner Automotive	1350 Franklin Grove Road	Dixon	IL
Don	Brandes	The Brandes Company	108 Walnut Drive	Sedalia	MO
C. George	Lynn	Burlington Environmental	210 W. Sand Bank Road	Columbia	IL
Julias	Jura'csik	The Christner Partnership, Inc.	7711 Bonhomme Avenue	St. Louis	MO
Raymond	Roberts	Coilcraft Inc.	1102 Silver Lake Road	Cary	IL
Larry E.	Cowsert	Cowsert Corporation	415 De Baliviere, Suite 12C	St. Louis	MO
Carla S.	Fernandez	Cowsert Corporation	415 De Baliviere, Suite 12C	St. Louis	MO
Hans	Vetter	Custom Sensors & Technology	7534 Watson Road	St. Louis	MO
Scott W.	Denney	Denney Lumber Company	P.O. Box 29392 9211 Queenston Drive	St. Louis	MO
Donald F.	Neal	Denney Lumber Company	P.O. Box 29392 9211 Queenston Drive	St. Louis	MO
Kris	Brill	Dorf & Stanton Communications	1221 Locust	St. Louis	MO
Calloway	Ludington	Enterprise Rent- A-Car	8850 Ladue Road	St. Louis	MO
Dave	Blahnik	Genesis Trading Company	843 Fairdale	St. Louis	MO
Gene	Graziano	Graziano Specialty Foods			
H. Mark	Eudaly	Heatway	3131 West Chestnut Expressway	Springfield	MO

Thye	Yin	Haemachem Inc.	2335 S. Hanley Road	St. Louis	MO
Ray	Sherrod	InterCard, Inc.	45-B Progress Parkway	Maryland Heights	MO
Victoria	Holmes	InterCard, Inc.	45-B Progress Parkway	Maryland Heights	MO
Jim	Tullman	Intoximeters, Inc.	1901 Locust Street	St. Louis	MO
Craig	La Barge	La Barge Electronics, Inc.	707 N. 2nd Street	St. Louis	MO
Ron	Schneider	Leadership Development, Inc	One City Place Drive, Suite 245	St. Louis	MO
Don	Schneider	Leadership Development, Inc	One City Place Drive, Suite 245	St. Louis	MO
William	O'Grady	Lincoln Industries	One Lincoln Way	St. Louis	MO
Norma	Holden	Lincoln Industries	One Lincoln Way	St. Louis	MO
Nancy	White	Lincoln Industries	One Lincoln Way	St. Louis	MO
Paul E.	Jozefiny	MEI	35835 Stanley Drive	Sterling Heights	MI
Howard	Meade	Ni-Med Inc.	710 Jeffco Blvd	Arnold	MO
Ron	Kramer	Parasol Systems, Inc.	1851 Craig Road	St. Louis	MO
Robert	Kramer	Parasol Systems, Inc.	1851 Craig Road	St. Louis	MO
Douglas	Slomski	Plastofilm Industries, Inc.	935 West Union Avenue	Wheaton	IL
Tab	Cohen	Rahco Expansion Systems	14786 Greenleaf Valley Drive	Chesterfield	MO
Tom	Edwards	Ruskin	3900 Dr. Greaves Road	Kansas City	MO
Alexx	Berenyi	The Sandor Corporation	201 N. Missouri Ave	Sedalia	MO
Frank	Forst	Sinclair & Rush Inc.	13515 Barrett Parkway Drive	St. Louis	MO
Gary	Sahrmann	Sinclair & Rush Inc.	13515 Barrett Parkway Drive	St. Louis	MO
David	Kohnen	Sky-Top Sunroofs, Ltd	102 E. Industrial Drive	New Haven	MO
Bill	McCullough	Solid State Software	1401 North Jesse James Road	Excelsior Springs	MO
Gerald	Smith	Stabilized Products, Inc.	1832 West Square Drive	High Ridge	MO
John	Milner	Steelcote Manufacturing	1 Steelcote Square	St. Louis	MO
Siva	Yam	Stifel International Capital Markets, Inc.	500 N. Broadway	St. Louis	MO

D. Chris	Bylander	Tracker Marine	1915-C S. Campbell St.	Springfield	MO
Michael	Weaver	U.S.A. Direct, Inc.	2901 Blackbridge Road	York	PA
Robert	Brown	Universal Exports	232 North Kingshighway, #202	St. Louis	MO
Martina	Rattinger	Universal Exports	232 North Kingshighway, #202	St. Louis	MO
Joe	Wilner	Universal Manufacturing Co.	5450 Deramus	Kansas City	MO
Karen	Hood	Visionary Systems	3310 Quinette Road	Kirkwood	Mo
Evan	Brinton	Visionary Systems	3310 Quinette Road	Kirkwood	Mo
Leigh E.	Ewell	Von Weise Gear Company	100 St. Clair Industrial Park	St. Clair	MO
Joseph	Palazzi	Von Weise Gear Company	100 St. Clair Industrial Park	St. Clair	MO

firstname	lastname	Company	Address	City	State	postcode	Phone	Fax
Greg	Hoerner	Abbott Ambulatory Infusion System	15222 Ave. of Science, Ste. B	San Diego,	CA	94128-3491	619/485-7474	619/485-7709
Robert	Anderson	Camino Laboratories, Inc.	5955 Pacific Center Blvd.	San Diego	CA	92121-4309	619/455-1115	619/455-8298
Philip William	Faris Hawkins	Diatek Inc IVAC Corporation	5720 Oberlin Dr. P.O. Box 85335, 10300 Campus Point Dr.	San Diego, San Diego,	CA CA	92121-3799 92121-1579	619/453-9560 619/458-7000	619/453-9622 619/458-7760
Jack W.	Spracio	IMED Corporation	9775 Businesspark Ave.	San Diego,	CA	92131-1699	619/566-9000	619/693-9434
Gary	O'Hara	Intelligent Medical Systems, Inc.	6339 Paseo Del Lago	Carlsbad,	CA	92009-1309	619/931-1236	619/431-1664
Robert	Reiss	InterVentional Technologies, Inc.	3564 Ruffin Rd.	San Diego,	CA	92123	619/874-2840	619/541-2858
Jon	Tremel	metronic Interventional Vascular	9410 Carroll Park Dr.	San Diego,	CA	92121-2256	619/458-6400	NONE
Burt	Dole	Furitan-Bennett Corp/Bennett Division	2200 Faraday Ave.	Carlsbad,	CA	92008	619/929-4000	619/929-4001
Steven Ronald Joseph A.	Frankel Odell Sorge	Quidel Sherwood Medical Stratagene, Inc.	10165 McKellar Ct. 1855 Dornoch, Ste. A 11099 N. Torrey Pines Rd.	San Diego, San Diego, La Jolla	CA CA CA	92121-4299 92173 92037-1081	619/552-1100 619/661-6161 619/535-5400	619/433-4338 619/661-6193 619/535-5430
Tim Jerry	Wallaege Englert	Sutter Corporation Winfield Industries	9425 Chesapeake Dr. P.O. Box 26980 9750 Distribution Ave.	San Diego, San Diego	CA CA	92123-1302 92121	619/569-8149 619/271-4861	619/569-8249 619/578-4177
Raleigh	Althisar	Sola/Barnes-Hind, Inc.	8006 Engineer Rd	San Diego,	CA	92111-1906	619/277-9873	619/268-7830
Gary D.	Wrench	BEI Motion Systems Co.	2111 Palomar Airport Rd., #250	Carlsbad,	CA	92009-1491	619/931-1500	619/931-1212

\$25,000 WAT

10/1/1994

FirstName	LastName	JobTitle	Company	Address1	City	State	PostalCode	WorkPhone	co
Jim	Mercer	President	Omni Scientific Incorporated	179 Mason Circle	Concord	CA	94520-1213	510-682-1155	
Stanley J.	Czerwinski	President	ADAC Laboratories	540 Alder Drive	Milpitas	CA	95035-7454	408-945-2990	
Samuel	Maslak	C.E.O.	Acuson Corporation	1220 Charleston Road	Mountain View	CA	94043-1354	415-969-9112	
Abe	Coriat	President & C.E.O.	Applied Imaging	2340 A. Walsh Avenue, Building F	Santa Clara	CA	95051	408-562-0250	
Steve	Rudy	Vice President Marketing	Applied Imaging	2340A. Walsh Avenue, Building F	Santa Clara	CA	95051	408-562-0250	
Henry E.	Gauthier	President	Coherent Incorporated	3210 Porter Dr.	Palo Alto	CA	94304-1273	415-493-2111	
Stewart	Carrell	President & C.E.O.	Diasonics	1565 Barber Lane	Milpitas	CA	95035-7486	408-432-9000	
Thomas	Ihlenfeldt	President	Heraeus Laser Sonics, Incorporated	575 Cottonwood Drive	Milpitas	CA	95035-7434	408-954-4040	
Rod	Derbyshire	President & C.E.O.	Imatron, Incorporated	389 Oyster Point Blvd.	S. San Francisco	CA	94080-1998	415-583-9964	
Henry	Gauthier	President	Medical Group	3270 W. Bayshore	Palo Alto	CA	94303-4043	415-858-2250	
Holling S.	Renton	President	Cetus Corporation	1400 53rd Street	Emeryville	CA	94608-2997	510-420-3300	
Frank	Kung	President & C.E.O.	Gene Labs, Incorporated	505 Penobscot Drive	Redwood City	CA	94063-4738	415-369-9500	
Paul	Freiman	Chairman & C.E.O.	Syntex Corporation	3401 Hillview Avenue	Palo Alto	CA	94304-1397	415-855-5049	

10/24/84

Title	FirstName	LastName	JobTitle	Company	Address1	City	State	Postal Code	WorkPhone
Mr.	William H.	Dipple	President	Biotrak, Inc.	1058 Huff Avenue	Mountain View	CA	94043-1226	
Mr.	Edward	Erickson	C.E.O.	Cholestech	3347 Investment Blvd.	Hayward	CA	94545-3877	
Mr.	William J.	Heffernan	President and C.E.O.	Dantec Medical, Inc.	590 Division St.	Campbell	CA	95008-6906	
Mr.	George A.	Halsey	President and Owner	MD Engineering	2536 Barrington Court	Hayward	CA	94545-1133	
Mr.	Dave	Maupin	President	Menlo Park, CA	1350 Willow Road, Suite #101	Menlo Park	CA	94025	
Mr.	Pedro	Martinez	Vice President	Stryker Endoscopy	210 Baypointe Parkway	San Jose	CA	95134	

QLT

Dr. Randal Chase
President & CEO
**QUADRA LOGIC
TECHNOLOGIES INC.**

520 West 6th Avenue
Vancouver, British Columbia
Canada V5Z 4L5
Telephone: (604) 872-7881
Fax: (604) 875-0001

Inflazyme
Pharmaceuticals Ltd.



Norman S. Wong, CA
Chief Financial Officer

Tel (604) 689-5131
Fax (604) 689-5251
Toll Free 1-800-315-3660

Suite 902, 700 W. Pender St
Vancouver, British Columbia
V6C 1G8 Canada

**ALBERTA
RESEARCH
COUNCIL**

*Bioprocess Development,
Scale-up and Production*

Biotechnology
250 Karl Clark Road
Edmonton, Alberta

Joanne Boothby, C.I.M., P.Mgr.
Business Development Manager

Mailing address
PO Box 8330
Edmonton, Alberta
Canada T6L1S2

☎ 403/450-5304
fax: 403/450-2328
boothby@arc.ab.ca

Innovex
Diagnostics, Inc.

*NOVA DX (new name
of Co.)*

ERIC A. BUTTON
President & CEO

11526 Sorrento Valley Rd. #F • San Diego, CA 92121
(619) 793-5976 fax (619) 793-5978

Telephone (604) 875-2042

SIMON W RABKIN
MD, BSc(Med), FRCPC, FACE, FACC

Professor of Medicine
University of
British Columbia

G 612 Jean Matheson
University Hospital (Shaughnessy)
4500 Oak Street
Vancouver BC Canada V6H 3N1



**COLORADO ADVANCED
TECHNOLOGY INSTITUTE**

Frederick C. Pearson III, Ph.D.
Director, Biotechnology Programs

1625 Broadway
Suite 700
Denver, Colorado 80202

(303) 620-4777, Ext. 304
FAX: (303) 620-4789
fcp@cati.org

Printed on recycled paper

**ECONOMIC
DEVELOPMENT**
Edmonton

**Business & Technology
Development**

9797 Jasper Avenue
Edmonton, Alberta
Canada T5J 1N9

Telephone : (403) 424-7870
Fax : (403) 426-0535
Toll Free : 1-800-661-6965

Carol L. Hetherington
Industry Director



Health Canada Santé Canada

W.L. (Bill) Wilson, Ph.D.

Chief, Life Sciences Division
Drugs Directorate
Bureau of Drug Research

Sir F.G. Banting Research Centre
Tunney's Pasture
Ottawa, Ontario K1A 0L2
613 957-1061 Fax: 613 941-8933
Email: WWILSON@HPB.HWC.CA

Canada

Bruce A. Schmidt, B.Sc.
President

INTERNATIONAL GROWTH TECHNOLOGIES INC.
2nd Floor, 3590 West 41st Avenue, Vancouver, B.C. V6N 3E6
Tel: (604) 263-3121 Fax: (604) 263-4932 E-mail: basigt@wrs.net



Western Economic
Diversification Canada

Diversification de l'économie
de l'Ouest Canada

Don Stephenson

Director General
Economic Policy

Directeur général
Politique économique

Canada

Robert D. Coleman

3900 Collins Road
P.O. Box 27609
Lansing, MI 48909
517 / 336-4668
Fax: 517 / 337-2122
Telex: 9102501868 (MBI)

Senior Scientist



Elke G. Jarchow
Dr. phil. II
Manager, Issues & Communication

Ciba Geigy Limited
CH-4002 Basel
Switzerland
Phone +41 (61) 697 83 87
Fax +41 (61) 697 52 34



Ciba Seeds



BRITISH COLUMBIA TRADE DEVELOPMENT CORPORATION

C. Justin Stephenson, MBA
MANAGER, EUROPE RESEARCH
TRADE INTELLIGENCE

Suite 730, 999 Canada Place, Vancouver, British Columbia, Canada, V6C 3E1
Telephone: (604) 844-1964 Fax: (604) 844-1926
INTERNET: jstephen@bctd.apfn.net.org

B.C. Biotechnology Alliance

SUITE 450
1122 MAINLAND ST.
VANCOUVER, B.C.
V6B 5L1
TELEPHONE:
(604) 689-5602
FAX:
(604) 689-5603

Thor Bøe
Office Manager

**Science Council
of British Columbia**

大不列顛-哥倫比亞省科學委員會



Suite 800
4710 Kingsway,
Burnaby, B.C.
Canada V5H 4M2
電話 (604) 438-2752
傳真 (604) 438-6564

卜爾·康樂 執行總監
B.C. (CARL) KUHNKE
Director of Operations

Natural Sciences and Engineering Research Council of Canada
Conseil de recherches en sciences naturelles et en génie du Canada

Margaret E. Caughey

Program Officer
Research Partnerships

350 Albert Street
Ottawa, Canada
K1A 1H5
Telephone: 613 996-4993
Facsimile: 613 992-5337
E-Mail: MEC@NSERC.CA

Canada



Matt Buist
Manager, Business Development
Medical & Biotechnology
**OFFICE OF
THE CHAIRMAN**

55 John Street
Str. 1084, 8th Flr., Metro Hall
Toronto, ON, M5V 3C6
Telephone (416) 392-3380
Fax (416) 397-0906/397-5332



**Saskatoon
Regional
Economic
Development
Authority**

John M. Hyshka
Director of Economic Development

345, 3RD AVE. SOUTH
SASKATOON
SASKATCHEWAN
CANADA S7K 1M6

PH. (306) 664-0720
FAX (306) 244-5033

Mahesh Prashad

Manager - Applications Development
Separations Division

Sartorius Canada Inc.
2179 Dunwin Drive, Units 4 & 5
Mississauga, Ontario L5L 1X2
1-800-205-4051 Ext. 31
傳真 (905) 569-7977 Ext. 31
傳真 (905) 569-7021
U.S.A. 1-800-368-7178 Ext. 511

sartorius

THE UNIVERSITY OF BRITISH COLUMBIA



Barry C. McBride
Dean

Faculty of Science
6270 University Boulevard #1505
Vancouver, B.C. Canada V6T 1Z4

Tel: (604) 822-3337 Fax: (604) 822-0677
Res: (604) 922-5597
E-mail: mcbride@unixg.ubc.ca

Bruce A. Schmidt, B.Sc.
President

INTERNATIONAL GROWTH TECHNOLOGIES INC.
2nd Floor, 3590 West 41st Avenue, Vancouver, B.C. V6N 3E6
Tel: (604) 263-3124 Fax: (604) 263-4932 E-mail: basigt@wis.net

Possible
contacts.
PNBE co.

MATHIAS LÉVY-NOGUÈRES

Attaché Scientifique

Service Scientifique
Consulat Général de France
1201B-736 Granville St.
Vancouver, B.C. V6Z 1H9
E-Mail: consulat_france.bc@mindlink.bc.ca

Tel: (604) 681-5875
(604) 681-6792
Fax: (604) 681-4287



V I R I D A E

Rita E. Jervis, RN, B Comm, Executive Director, Operations
Viridae Clinical Sciences Inc., 1134 Burrard Street, Vancouver, B.C. V6Z 1Y8
Tel: (604) 689-9404 Fax: (604) 689-5153 Internet: oper@viridae.com



McGill Biomedical Research Laboratories
Faculty of Medicine, McGill University

Clifford P. Stanners, Ph.D.
Director
tel: (514) 398-3535
fax: (514) 398-6769
STANNERS@MEDCOR.MCGILL.CA

M.B.R.L.
3655 Drummond Street
McIntyre Building, suite 701
Montreal, Quebec
H3G 1Y6 Canada

B.C. Biotechnology Alliance

SUITE 450
1122 MAINLAND ST
VANCOUVER, B.C.
V6B 5L1
TELEPHONE:
(604) 689-5602
FAX:
(604) 689-5603

George Hunter
Executive Director



PHARMOCEN

CAROLINE STOKL, Ph.D.
Manager
Regulatory Affairs & QA

TBI Taxol Biotechnologies Inc.
1527 Cliveden Ave.
Delta, B.C. V3M 6P7
Tel: (604) 525-5052
Fax: (604) 525-5059



National Research Council
Canada

Institute for
Marine Biosciences

Conseil national de recherches
Canada

Institut des
biosciences marines

1411 Oxford Street, Halifax, Nova Scotia B3H 3Z1

Dr. Roger A. Foxall

Director General

(902) 426-8278 Docufax (902) 426-9413
Internet: FoxallRA@imb.lan.nrc.ca

Canada **NRC-CMRC**

CRAIG MORRISON
Director of Finance

CASCADE ONCOGENICS

P.O. Box 10045
Portland, OR 97210-0045
Office (503) 226-1987
Home (503) 242-2542



Agriculture &
Agri-Food Canada

Judy Wilson, MBA

Manager
Business Development
Western Region
Research Branch

204 - 111 Research Drive
Saskatoon, Saskatchewan S7N 3R2
306 975-6420
Fax: 306 975-6419
INTERNET: wilsonj @ om.agr.ca

Canada

français au verso

BOOTH # 211
BOOTH # 211
BOOTH # 211
BOOTH # 211

icos

CHRISTINE STAFRIED
Business Development Analyst

Inex

Pharmaceuticals

Corp.

1779 West 75th Ave.
Vancouver, BC
Canada V6P 6P2



Tel 604 264.9954
Fax 604 264.9959

Patrick R. Brady
Manager, Business Development



NORTRAN
PHARMACEUTICALS INC.

Gordon J. Politeski
President

18th Floor, 1500 W. Georgia St.
Vancouver, B.C. V6G 2Z6
Tel: 604 685 - 7933
Fax: 604 685 - 8109
Toll Free: 1 800 665 - 7037

*"An innovator in medical
research and development"*

THE UNIVERSITY OF BRITISH COLUMBIA



William N. Palm
Director

University - Industry Liaison Office
IRC 331 - 2194 Health Sciences Mall
Vancouver, B.C. Canada V6T 1Z3

Tel: (604) 822-8580
Fax: (604) 822-8589
E-mail: wp@orsil.ubc.ca

ALCHEMIA
INDUSTRIES LTD.

Victor Huczek

1948 McNicoll Avenue
Vancouver, B.C.
V6J 1A6
Tel: (604) 737-0940
Fax: (604) 739-8377

Inovatech

Carroll Group
Marketing and Technical Services

Canadian Inovatech Inc.
31212 Peardonville Road
Abbotsford, British Columbia
Canada V2S 5W6

Telephone: (604) 857-9080
1-800-665-3447 (EGGS)
Facsimile: (604) 857-2679

Innovative Egg Technology +

8016 188th SW
Edmonds, WA 98026
Phone: (206) 775-7475
Toll free: (800) 565-7234
Fax: (206) 670-8553
Email: georgeb@brd.com

Contract Development
of FDA regulated
Medical Electronics

George Blat
VP of Operations

OnCard
division of BRD Corp



Theratechnologies

Terrance A. Mailloux
Chairman and Chief Executive Officer

7701, 17th Avenue, Montreal (Quebec) Canada H2A 2S5
Tel.: (514) 729-7904 Fax: (514) 593-8142



Tom Lee, R.T.B.Sc. (Pharm.)
Managing Director

G 104 - 2480 Spruce St.
Vancouver, B.C.
Canada V6H 2P6

Tel. (604) 732-9551
1-800-667-1197
Fax. (604) 732-9589

PLASTICS ENGINEERING

Colin V. Wright
Vice-President & General Manager

C J PLASTICS ENGINEERING INC. Tel: (604) 294-6650
3016 Beta Avenue Fax: (604) 294-8181
Burnaby, B.C. V5G 4K4 Res: (604) 942-5670



D. C. (Corey) Keith
Senior Account Manager

Knowledge Based Industries
Saskatoon Business Banking
4th Floor, 154 - 1st Avenue South
Saskatoon, Saskatchewan S7K 1K2

Tel: (306) 955-TECH Fax: (306) 665-0112
Cell: (306) 221-8439

Krista McKerracher
Director, New Business Development
Direct Dial: (416) 442-2500, Ext. 2291

ORTHO BIOTECH

19 Green Belt Drive
Don Mills, Ontario M3C 1L9
Tel: (416) 449-9444 Fax: (416) 442-2540

Alex McPherson, M.D., Ph.D.
President and CEO

BIOMIRA

BIOMIRA Inc., 1 Edmonton Research Park,
2501 - 66 Street, Edmonton, Alberta, Canada T6N 1H1
Tel: (306) 443-4222 Fax: (306) 443-4222 Direct Line: (306) 490-2889

Victor J.E. Jones
President

Immune Network Research Ltd.

900 - 475 Howe Street
Vancouver, B.C.
Canada, V6C 2H3
Tel. (604) 689-3923
Fax. (604) 684-5854

GPI

GENESYS
PHARMA INC.

Albert D. Friesen, Ph.D.
CEO, President

77 Shorecrest Drive
Winnipeg, Manitoba
R3P 1P4
Tel: 204-488-2630
Fax: 204-489-7374

KPMG Peat Marwick Thorne
Chartered Accountants

Ken Armstrong, F.C.A.

777 Dunsmuir Street
P.O. Box 10426, Pacific Centre
Vancouver, B.C. V7Y 1K3
Tel: (604) 691-3000 • Direct: 691-3053
Telefax: (604) 691-3031 • Ros: 522-7599

**Inex
Pharmaceuticals
Corp.**
1779 West 75th Ave.
Vancouver, BC
Canada V6P 6P2



Tel 604 264.9954
Fax 604 264.9959

Roger Graham, Ph.D.
Research Scientist

RHIZO GENICS



RHIZOGENICS CORPORATION

Harry Colvin, Ph.D.

(206) 842-9697 Fax (206) 842-9496

10889 Maiden Lane • Bainbridge Island, Washington 98110



Industry Canada Industrie Canada

Lorne C. Heslop, P.Eng., M.Sc.

Industry Development Officer
Biotechnology Directorate
Materials, Chemicals and Bio-Industries
Branch

235 Queen Street
9th Floor East
Ottawa, ON K1A 0H5
(613) 954-3124 Telex: 053-4123 Facsimile: (613) 952-4209

Canada

StressGen
Biotechnologies Corp.

Bette A. Kosmolak, B.A.
Investor Relations

120-4243 Glenford Avenue, Victoria, B.C., Canada V8Z 4B9
Tel: (604) 744-2811 Fax: (604) 744-2877

BIOMIRA

BIOMIRA INC., Edmonton Research Park,
2011 - 94 Street, Edmonton, Alberta, Canada T6N 1H1
Fax: (403) 430-4773 Tel: (403) 450-3761 Direct Line (403) 490-2812

Alberta
GOVERNMENT OF ALBERTA

CANADA

Morley W. Hamilton, B.Sc., Pharm.

Director
Medical and Biological Sciences
Technology and Research Branch
Economic Development and Tourism

13 Commerce
11th floor, Sterling Place
9940-106 Street TST 4L6
Edmonton, Alberta, Canada T6K 2P6
Tel 403/422-0561, Fax 403/422-2091



INSECT BIOTECH
Canada Inc.

Bruce Hutchinson, Ph.D.
Managing Director

Phone: 613-545-6557
Fax: 613-545-6806
EMail: hutchin@quecn.queensu.ca

Queen's University
Kingston, Ontario
K7L 3N6



Technology for Life

MDT Corporation

1197 North Tustin Avenue Anaheim, California 92807
(714) 630-7637 Voice Mail (800) 475-9040 ext. 4097 Facsimile (714) 630-7657

Joseph A. Cote
Account Representative,
Scientific Division



Industry Canada Industrie Canada

Grant Reader, Ph.D.

Senior Industry Development Officer
Biotechnology Directorate
Materials, Chemicals and Bio-Industries Branch

235 Queen Street, 9th Floor East
Ottawa, ON K1A 0H5
(613) 954-3020 Telex: 053-4123
Facsimile: (613) 952-4209

Canada

alive Canadian Journal of
Health & Nutrition

Mise.
PMBE Co.

Rhody Lake
Editor

7436 Fraser Park Drive Burnaby BC V5J 5B9
Tel (604) 435-1919 Fax (604) 435-4888

The St Paul
Technology

Kevin Barnes
Senior Underwriter

**St. Paul Fire and Marine
Insurance Company**
700 Fifth Ave., Ste. 2800
Seattle, WA 98104-5028
Telephone 206.442.2214
WATS 800.562.3325
Facsimile 206.442.2273
INTERNET USSPCF03 @IBMMAIL.COM



Pierre Pariseau, B. A. A.
Directeur, division ventes

14-A ave des Seigneurs
St-Sauveur (QC) J0R 1R4

Tel: (514) 227-4510

Fax: (514) 227-1386

Philip K. Ngai

518 BOWER BLVD.
WINNIPEG, MB
R3P 0L8

TEL/FAX: (204) 895-4757

Steve A. Kemiji
Marketing Analyst



Industrial Design Corporation

1737 North First Street
3rd Floor
San Jose, California 95112
408/437-1355
Tele-Fax 408/437-8920
Auto Attendant 408/437-3018 Ext. 1930

OBJECTIVE INSIGHTS

Business Analysis for the Health Care Industry

Brett V. Gaspers
Managing Director

14500 Big Basin Way, Suite L • Saratoga • CA 95070
Phone (408) 741-4927 • Fax (408) 741-5631

NEUBERG & ASSOCIATES
Wendolyn G. Neufeld
BSc.(Pharm.), M.B.A.
Management, Consulting

3950 Blantyre Place North Vancouver, B.C. V5G 2G5
Phone: 929-2578 Fax: 929-2589

DISCOVERY CAPITAL CORPORATION

Randy Garg M.B.A.

Suite 2011 - 1177 West Hastings St., Vancouver, B.C. Canada V6E 2K3
Telephone (604) 662-3797 • Fax (604) 662-3457



McCARTHY CONSULTANT SERVICES INC.

1151 Gorham Street, Unit 8
Newmarket, Ontario L3Y 7V1

Tel.: (905) 836-0033
Fax: (905) 836-0006

DAVID McCARTHY
PRESIDENT

Sannes & Associates, Inc.
Evaluation and Management of Biotechnology

Donald Barron
Vice-President

10900 N.E. 8th St.
Suite 900
Bellevue, WA 98004
(206) 451-3729

BRITISH TECHNOLOGY GROUP Ltd

101 Newington Causeway London SE1 6BU
Tel 071-403 6666 Fax 071-403 7586 Telex 8914397



Geoffrey H. Evans
Representing BTG's Licensing of
Agricultural Equipment in North America

3971 Hammond Bay Road Nanaimo B.C. V9T1G4 Canada
Tel/Fax (604) 756-2289



Government of Canada
Department of
Western Economic
Diversification

Gouvernement du Canada
Ministère de la
Diversification de
l'économie de l'Ouest

Judy Moore
Assistant Deputy Minister
Saskatchewan Region
P.O. Box 2025
.601 - 119 - 4th Avenue South
Saskatoon, Saskatchewan
S7K 3S7

(306) 975-5858
Fax: (306) 975-5484

Canada

GCR

FRANK E. EVANS

GALCREST RESOURCES

#40 - 1201 CAMERON AVENUE
KELOWNA, B.C. V1W 3R8
TEL: (604) 862-5295
FAX: (604) 862-5893
CELLULAR: (604) 862-2230



National Research
Council Canada

Conseil national
de recherches Canada

W.G.W. Kurz, Ph.D.

Head, Biotechnology
Development

Chef du développement
de la biotechnologie

Plant Biotechnology
Institute

Institut de biotechnologie
des plantes

Canada



Pharmacia
Biotech

Lee DesRosiers, B.Sc., M.B.A.

Business Director

Pharmacia Biotech Inc.
500 Morgan Blvd., Suite 201
Baie d'Urfé, Québec H9X 3V1

Tel.: (800) 463-5800
(514) 457-7000
Fax: (800) 567-1008
(514) 457-8932

KLARQUIST SPARKMAN CAMPBELL LEIGH & WHINSTON
INTELLECTUAL PROPERTY LAW

ALAN E. DOW, Ph.D.

ATTORNEY

ONE WORLD TRADE CENTER
121 S.W. SALMON STREET, SUITE 1600
PORTLAND, OREGON 97204

TELEPHONE 503-226-7391
FAX 503-228-9446



Pharmacia
Biotech

Lee DesRosiers, B.Sc., M.B.A.

Directeur

Pharmacia Biotech Inc.
500, boul. Morgan, Bureau 201
Baie d'Urfé (Québec) H9X 3V1

Tél.: (800) 463-5800
(514) 457-7000
Fax: (800) 567-1008
(514) 457-8932

VANCOUVER BIOTECH LTD.

GREGORY LEE, Ph.D.
PRESIDENT

9121 SHAUGHNESSY STREET
VANCOUVER, B.C. V6P 6R9

TEL/FAX: (604) 325-4602

THE UNIVERSITY OF BRITISH COLUMBIA

EILEEN UTTERSON

Manager, Biomedical Technology Transfer,
UBC Affiliated Hospitals



UNIVERSITY-INDUSTRY LIASION OFFICE Telephone:
IRC 331 - 2194 Health Sciences (604) 822-5885 / 875-8324
Mall Facsimile:
Vancouver, B.C. (604) 822-8589
Canada, V6T 1Z3 Email: eu@orsil.ubc.ca

Research Services Group

17208 - 108th Avenue
Edmonton, Alberta
Canada T5S 1E8
Tel (613) 237-3366
fax (613) 298-1100
Toll Free 1-800-668-4RSC
(1-800-668-4774)

Colin G. Rousseaux
B.Sc., M.D., DABT, MRCPsych.
Executive Director



Pamela Kunzelmann
Business Development Associate

200 Westpark Corporate Center
4364 South Alston Avenue
Durham, NC 27713-2280

Telephone: 919-361-CATO (2286)
Telefax: 919-361-2290



GLOBAL TOX

INTERNATIONAL CONSULTANTS INC.

Colin G. Rousseaux BVSc., PhD.
Diplomate of the American Board of Toxicology, MRC Path
PRINCIPAL

301 Metcalfe Street
Ottawa, Ontario
Canada K2P 1R9
Tel: (613) 798-0808
Fax: (613) 798-1100



Strategic

Planning for

Applied

Research and

Knowledge

Suite 800,
4710 Kingsway
Burnaby, B.C.
V5H 4M2

Telephone:
(604) 436-3574
Facsimile:
(604) 438-6564

Internet:
darlene_letnowski@scbc.mindlink.bc.ca



An Initiative
of the Science
Council of
British Columbia

Darlene Letnowski, B.Sc.
International R & D
Sector Monitoring Coordinator

VENTURES WEST

Nancy Harrison
Associate

Ventures West Management Inc. Telephone (604) 688-9495
Suite 280 - 1285 West Pender St. Facsimile (604) 687-2145
Vancouver, B.C. Direct Line (604) 891-3255
V6F 4B1 Internet nharrison@ventureswest.com

InflaZyme PHARMACEUTICALS LTD.

David Burgoyne Ph.D.
SENIOR CHEMIST

3650 Wesbrook Mall
Vancouver, BC,
Canada V6S 2L2

Tel: (604) 222-5592
Fax: (604) 222-5597

InflaZyme PHARMACEUTICALS LTD.

John Langlands Ph.D.
INFLAMMATION RESEARCH, GROUP LEADER

3650 Wesbrook Mall
Vancouver, BC,
Canada V6S 2L2

Tel: (604) 222-5592
Fax: (604) 222-5597

SMART & BIGGAR **FETHERSTONHAUGH & CO**

J. CHRISTOPHER ROBINSON
BARRISTER & SOLICITOR • PATENT AND TRADE MARK AGENT

SUITE 1010, 510 BARRARD STREET
VANCOUVER, BRITISH COLUMBIA, CANADA V6C 3A8
TEL.: (604) 682-7295 FAX: (604) 682-0274

VANCOUVER MONTREAL OTTAWA TORONTO

CONTACT International Inc. Consultants in Healthcare & Biotechnology

Cathy Croke
Marketing Manager

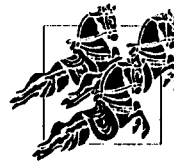
358 Delrex Blvd. Georgetown
Ontario, Canada L7G 4H4

Tel: (905) 873-1295
Fax: (905) 873-6133

BARRY D. BUTLER, M.B.A.

YORKTON SECURITIES INC.
SUITE 1000, BENTALL 4, 1055 DUNSMUIR STREET
P.O. BOX 49333, VANCOUVER, B.C., CANADA V7X 1L4
Members: The Principal Stock Exchanges in Canada
Investment Dealers' Association of Canada

JAMES I. SYMONS
President



JAMES I. SYMONS & ASSOCIATES
FINANCIAL & INDUSTRIAL CONSULTANTS
FOR EMERGING TECHNOLOGY COMPANIES

1312 8th AVE., NEW WESTMINSTER, BC CANADA V3M 2S1
TEL: (604) 525-0683 • 525-3493
FAX: (604) 525-0683 • 525-3539

BRYCE L. HOLLAND, JR.
Attorney at Law

BOGLE & GATES

LAW OFFICES

Two Union Square
601 Union Street
Seattle, WA 98101-2346

(206) 682-5151
Fax: (206) 621-2660



ID BIOMEDICAL
Corporation

Wm. Hugh Notman, F.C.S.I.
Director, Corporate Communications

Tel: (604) 431-9314
Fax: (604) 431-9378

8855 Northbrook Court
Burnaby, B.C. V5J 5J1

genzyme
transgenics

Steve Parkinson B.Sc., DipM., MCIM
Commercial Director

GENZYME TRANSGENICS CORP.
ONE MOUNTAIN ROAD
FRAMINGHAM, MA 01701-9322
TEL: 508 872 8400 EXT 2337
FAX 508 872 9080

Agriculture and
Agri-Food Canada

Agriculture et
Agro-alimentaire Canada

Plant Industry

Plant Industry
Directorate
Biotechnology Strategies
and Coordination Office

Direction de l'industrie des produits
végétaux
Bureau des stratégies et de la
coordination de la biotechnologie

Canada



McGill Biomedical Research Laboratories
Faculty of Medicine, McGill University

Sarita Benchinol, M.Sc.
Administrative Officer

M.B.R.L.
3655 Drummond Street
McIntyre Building, suite 701
Montreal, Quebec
H3G 1Y6 Canada

tel: (514) 398-3535

fax: (514) 398-6769

BENCHINOL@MEDCOR.MCGILL.CA

THE UNIVERSITY OF BRITISH COLUMBIA



Caroline D. Bruce
Administrator

Biomedical Research Centre
2222 Health Sciences Mall
Vancouver, B.C. Canada V6T 1Z3

Tel: (604) 822-7811

Fax: (604) 822-7815



Agriculture and
Agri-Food Canada

Agriculture et
Agro-alimentaire Canada

Joyce Byrne

Associate Director
Plant Industry
Directorate
Biotechnology Strategies
and Coordination Office

Directrice associée
Direction de l'industrie des produits
végétaux
Bureau des stratégies et de la
coordination de la biotechnologie

Canada

**KINGSLEY
AND ASSOCIATES**

Susan Kingsley MBA PhD
Pharmaceutical, Biotechnology
and Management Consultant

405-1066 Hamilton Street,
Vancouver, B.C., Canada, V6B 2R9
Tel: (604) 683 2861 Fax: (604) 683 2859

DP
Construction Inc.

Bradley Bastin

415-592-4455

Fax: 415-592-4455

555 Twin Dolphin Dr., Suite 260
Redwood City, CA 94065

Redwood City Sacramento
San Diego Los Angeles
Phoenix Austin Seattle

DP
Construction Inc.

Arne J. Hall

415-592-4800

Fax: 415-592-1167

555 Twin Dolphin Dr., Suite 260
Redwood City, CA 94065

Redwood City Sacramento
San Diego Los Angeles
Phoenix Austin Seattle

ZARGES



PROTECTIVE CASE SOLUTIONS...FAST

MIKE GILLIS

Toll Free: 1 - 800 - 275 - 3344

Telephone: (604) 734 - 8287 / Fax: (604) 351 - 4267

PDI • JOLDON

Garth Likes

3-305 Industrial Parkway South
Aurora, Ontario
L4G 3G8

Office: (905) 841-2300

Fax: (905) 841-2244

ROBERT PHILLIPS, Ph.D.
GÉRANT DE PROJETS CLINIQUES
CLINICAL PROJECTS MANAGER

RP **RHÔNE-POULENC RORER**

RHÔNE-POULENC RORER CANADA INC.
1540 ESPLANADE MONTRÉAL H2P 2H9
TEL: (514) 384-8220 FAX: (514) 384-5147

Gert Caspritz, Ph.D.
Director
Licensing

Hoechst-Roussel Pharmaceuticals Inc.
Route 202-206
PO Box 2500
Somerville, NJ 08876-1258
908 231 3282
Fax 908 231 2257

Saskatchewan



Saskatchewan
Agriculture
and Food

Agriculture
Research Branch

Extension
Research Unit



Rm. 2D18
Agriculture Building
University of Saskatchewan
Saskatoon, Canada
S7N 0W0

(306) 933-5094
(306) 933-5605 Fax

Ron Kehrig
Program Coordinator

Office of the
Secretary of State
Science, Research
and Development



Cabinet du
Secrétaire d'Etat
Sciences, Recherche
et Développement

Daniel Demers

Executive Assistant Adjoint exécutif
235 Queen Street 235, rue Queen
Ottawa, Canada K1A 0L5

613 995-1333
FAX: 613 990-4056
Internet: MINISTER.SCIENCE@ISTC.CA

Canada

INTELLECTUAL
PROPERTY LAW

(206) 622-4900
FAX (206) 682-6031

DAVID D. McMASTERS
ATTORNEY AT LAW

SEED AND BERRY
6300 COLUMBIA CENTER
701 FIFTH AVENUE
SEATTLE, WA 98104-7092



ROYAL BANK

D. C. (Corey) Keith
Senior Account Manager

Knowledge Based Industries
Saskatoon Business Banking
4th Floor, 154 - 1st Avenue South
Saskatoon, Saskatchewan S7K 1K2

Tel: (306) 955-TECH Fax: (306) 665-0112
Cell: (306) 221-8439

National Research Institute
Canada

Centre de recherche en
Canada

Industrial Research
Assistance Program

Programme d'aide à la
recherche industrielle

Kevin A. Bell, Ph.D.

Industrial Technology Advisor
Technology Assessment and National Coordination
Biotechnology, Food, Agriculture
Montreal Road, Building M-55
Ottawa, Ontario K1A 0R6

(613) 993-5418 Doculax (613) 952-1079
E-Mail: Bell@A1.ATOTT2.NRC.CA

Canada

NRC-CNRC



Theodora Carroll-Foster, B. Comm., LL.B.

Coordinator/Advisor
Agenda 21 Unit

International Development Research Centre
250 Albert Street
P.O. Box 8500, Ottawa, Canada, K1G 3H9
Cable: RECENTRE; Telex: 053-3753
Tel: (613) 236-6163 ext. 2305; Fax: (613) 238-7230

Internet: TCarroll-Foster@idrc.ca
X.400: N=Theodora Carroll-Foster; C=CA; A=ATTMAIL; P=GC+IDRC

BARRIGAR & MOSS
BARRISTERS & SOLICITORS
REGISTERED PATENT AND TRADE MARK AGENTS

TED B. URBANEK

P.O. BOX 49131
595 BURRARD STREET
VANCOUVER, BC V7X 1J1

SUITE 2373, THREE BENTALL CENTRE
TELEPHONE (604) 689-9255
TELECOPIER (604) 689-9265



CONNAUGHT
A PASTEUR MÉRIEUX COMPANY

Excellence in Biologicals for a Healthier World
MICHAEL WALCROFT, D.V.M.
VICE-PRESIDENT
PUBLIC AND INDUSTRY RELATIONS

Connaught Laboratories Limited
1755 Steeles Avenue West
North York, Ontario, Canada M2R 3T4
Telephone: 416-667-2711 Fax: 416-667-2826



Pivotal Strategies

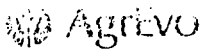
Tim Fernback

head office 604 739 9987

direct line 604 739 0021

facsimile 604 739 6826





A company of Hoechst and NOR-AM

Conor Dobson, M.Sc.
Manager, Government Affairs

Hoechst NOR-AM Agrevo Inc.
Heritage Place
Ste. 900, 155 Queen Street
Ottawa, Ontario
K1P 6L1
Telephone: (613) 786-3149
Fax: (613) 230-8564

Contemporary Communications

2605 Alma Street
Vancouver, B.C.
Canada V6R 3S1
Tel. (604) 224-2384
Fax (604) 224-8906

Steve Campbell
Account Director

Strategic public relations and communications services since 1974



660 West 7th Avenue
Vancouver, B.C., V5Z 1B5
Phone: (604) 874-4211
Fax: (604) 874-8115

P.A. Collins
Ph.D., FCACB
Operations Process Manager



Tel: (604) 822-4040
Fax: (604) 822-6938
E-mail: Becker@CBDN.ca

Helen Becker
Managing Director

351 - 2125 East Mall
(UBC Campus)
Vancouver, B.C. Canada V6T 1Z4

C B D N



SIMON FRASER UNIVERSITY
BURNABY, BRITISH COLUMBIA
CANADA V5A 1S6

DR. ANNE TOBY

CO-ORDINATOR,
CO-OPERATIVE EDUCATION PROGRAM
FACULTY OF SCIENCE
BUS. (604) 291-5934
RES. (604) 984-9832
FAX: (604) 291-3031



Province of
British Columbia
MINISTRY OF
ENVIRONMENT,
LANDS AND PARKS

BC Environment
POLLUTION PREVENTION
AND PESTICIDE MANAGEMENT
BRANCH

Ron W. Kobylnyk,
Ph.D.
Manager

Second Floor
777 Broughton Street
Victoria
British Columbia
V8V 1X4

Phone: (604) 387-9411
Fax: (604) 387-8897
E-Mail: rkobylnyk@epdiv1.env.gov.bc.ca



BIO-DEVELOPMENT CONSULTING

Expertise in Biotech Business Development

ALEX D. KANAREK Ph.D. B.Sc. M.C.I.M.
Managing Partner

38 Colonel Sharpe Crescent, Uxbridge, Ontario, Canada L9P 1T7
Tel: (905) 852-5776 Fax: (905) 852-5881 Mobile: (416) 540-2539 Res: (905) 852-3320

Daniel J. K. Bong, B.Sc.
Technical Consultant

INTERNATIONAL GROWTH TECHNOLOGIES INC.
2nd Floor, 3590 West 41st Avenue, Vancouver, B.C. V6N 3E6
Tel: (604) 263-3121 Fax: (604) 263-4932 E-mail: djbigt@wis.net



DANIEL R. POLONENKO, Ph.D., P.Ag.
Commercial Development & Regulatory Affairs
306-668-8225

#318 - 111 Research Drive
Saskatoon, Sask. S7N 3R2

TEL: 306-668-8220
FAX: 306-975-1215

P. D. (Pete) Desai
Director
Research & Development

DowElanco Canada Inc.
17705 Leslie Street
Newmarket, Ontario
L3Y 3E3
(905) 830-5832
Fax: (905) 830-5837
Phonemail: 1-800-358-2171
Ext.: 2030



Dan Varvos, B.A., B.S.W., M.B.A.

Suite 1235
444 - 5 Avenue S.W.
Calgary, Alberta T2P 2T8
Telephone (403) 234-8228 Fax (403) 269-3603

FOCUS WEST

MARKETING CONSULTANTS

2444 West First Avenue, Vancouver, British Columbia V6K 1G6
Tel (604) 731-7145 Fax (604) 731-4134

GEORGE F. KONDOR
BARRISTER & SOLICITOR

OYEN WIGGS GREEN & MUTALA
480 - THE STATION
601 WEST CORDOVA STREET
VANCOUVER, CANADA
V6B 1G1

TELEPHONE
(604) 669-3432
DIRECT LINE
(604) 669-4939 EXT. 221
FAX
(604) 681-4081



Government of Canada
Department of
Western Economic
Diversification

Gouvernement du Canada
Ministère de la
Diversification de
l'économie de l'Ouest

Ed Wiens

Manager
Monitoring & Co-ordination
P.O. Box 2025
601 119 - 4th Avenue South
Saskatoon, Saskatchewan
S7K 3S7

(306) 975-5854
Fax: (306) 975-5484

Canada



Environment Canada
Environmental Protection
Directorate

Environnement Canada
Direction de la protection de
l'environnement

Sonia Ringuette, M. Sc.

Biologist - Chemist
Toxic Substances and Air Pollution Control

1179 de Bleury Street
Montreal, Qc
H3B 3H9
Office: (514) 283-5745
Fax: (514) 283-4423

Canada

KLARQUIST, SPARKMAN, CAMPBELL, LEIGH & WHINSTON
INTELLECTUAL PROPERTY LAW

DAVID J. EARP, PH.D.
BIOTECHNOLOGY CONSULTANT

ONE WORLD TRADE CENTER
121 S.W. SALMON STREET, SUITE 1600
PORTLAND, OREGON 97204

TELEPHONE 503-226-7391
FAX 503-228-9446
TWX 910-464-5089 PATLAW PTL



Battelle
Putting technology to Work

F. Blaine Metting, Jr., Ph.D.
Senior Program Manager
Biotechnology and Environmental Sciences
Environmental Science Research Center

Battelle Boulevard
Richland, Washington 99352
(509) 372-0317 Fax (509) 376-9650
E-mail: fb_metting@pnl.gov

OBJECTIVE INSIGHTS

Business Analysis for the Health Care Industry

Mark F. Smillie
Managing Director

14500 Big Basin Way, Suite L • Saratoga • CA 95070
Phone (408) 741-4927 • Fax (408) 741-5631

MATRI-COMM
MARKETING LTD
independent distributor
DR. LARRY MCCUAIG
(613) 722-8746
384, Leighton Terrace
Ottawa (Ontario)
K1Z 6J6
Voice/Tec:
(613) 786-0778
ext. 1009



Timothy L. Trapp
Bio-Process Manager

Industrial Design Corporation

1731 North First Street
Third Floor
San Jose, California 95112
408/437-1355
Tele-Fax 408/437-8920
Auto Attendant 408/437-3018 Ext. 1917

A CHARTERED ACCOUNTANTS
Network

pour les essais VIII



Don Zarowny, MSc, MD
Programme Head,
Scientific and Industrial Liaison

200-1033 Davie Street
Vancouver, BC V6E 1M7

Tel 604 631 5378
Fax 604 631 5210

Sannes & Associates, inc.

Evaluation and Management of Biotechnology

Lucy J. Sannes, Ph.D., M.B.A.
President

10900 N.E. 8th St.
Suite 900
Bellevue, WA 98004
(206) 451-3729



Province of
British Columbia

Ministry of Agriculture,
Fisheries and Food

L. E. (Larry) Bomford,
P.Ag.
Strategic Policy Advisor
Policy and Legislation
Services
Phone -
Bus: (604) 387-7180
Res: (604) 727-0226

Windsor Court
808 Douglas Street
Victoria
British Columbia
V8W 2Z7

Recycled Paper

ERNST & YOUNG

Yvonne Attard, M.B.A.
General Sales and Marketing Co-ordinator

Chartered Accountants
Pacific Centre
P.O. Box 10101
700 West Georgia Street
Vancouver, Canada V7Y 1C7

Direct: 604 491-8255
Phone: 604 683-7133
Fax: 604 643-5422
Internet:
attardy@ey.geis.com



Tina Ramondi Taylor
Sales Representative

1800 St. Leger Way
Suite 300
Bellevue, Washington 98005
Telephone (206) 639-5600
Fax (206) 736-7363
E-Mail: tina@taylorbell.sgi.com

HEATHER A. BELL
ATTORNEY

6100 COLUMBIA CENTER
701 FIFTH AVENUE
SEATTLE
WASHINGTON 98104-7098
FAX: (206) 447-0849
TEL: (206) 389-6046

HELLER EHRMAN WHITE & McAULIFFE

A PARTNERSHIP OF PROFESSIONAL CORPORATIONS

ANCHORAGE LOS ANGELES PALO ALTO PORTLAND SAN FRANCISCO TACOMA



Seabright
Corporation
Limited

Ronda M. Dillon, MSc
Technology Transfer &
Commercialization Officer

Alexander Murray Building
Memorial University of Newfoundland
St. John's • Newfoundland • A1C 5S7
Tel. (709) 737-2682 • Fax (709) 737-4029



EB Experts Inc

Edwin Blewett, PhD
President

310-2025 West 42nd Avenue
Vancouver, BC V6M 2B5
Bus (604) 263-7615 Fax 266-3716

P
L
E
N
U
M

MARKET DEVELOPMENT • CORPORATE STRATEGY • PUBLIC RELATIONS

Jeff Hoedeman P.Eng

PLENUM INTERNATIONAL MARKETING
101 Carrall Street,
Vancouver, B.C. V6B 2H9 Canada

Tel: 604 • 682-4018
Fax: 604 • 682-4034
Compuserve: 75110,3376



CANADIAN
INSTITUTE OF
BIOTECHNOLOGY

JASON FLINT
Programs Manager

130 Albert Street, Suite 420, Ottawa, Ontario K1P 5G4
Telephone: (613) 563-8849 Fax: (613) 563-8850
Internet: am861@freenet.carleton.ca