

03 FEB 1984

For Six Month Period Ending

(Insert date)

Name of Registrant ALSACE DEVELOPMENT AGENCY

Registration No. 3506

Business Address of Registrant 1901 AVENUE OF THE STARS, SUITE 295
LOS ANGELES, CALIFORNIA 90067

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address Yes No
- (2) Citizenship Yes No
- (3) Occupation Yes No

(b) If an organization:

- (1) Name Yes No
- (2) Ownership or control Yes No
- (3) Branch offices Yes No

2. Explain fully all changes, if any, indicated in item 1.

N/A

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name
ANDRE KLEIN

Position
ASSISTANT DIRECTOR

Date Connection
Ended
NOVEMBER 30, 1983

INTERNAL SECURITY
SECTION
REGISTRATION UNIT
RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION
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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
IRIS GELT	10815 WRIGHTWOOD LN, STUDIO CITY, CA	U.S.A.	ASSISTANT DIRECTOR	SEPTEMBER 19, 1983
BERNARD HIGEL	STRASBOURG, FRANCE	FRANCE	ASSISTANT DIRECTOR	NOVEMBER 30, 1983
HENRI DELARBRE	MULHOUSE, FRANCE	FRANCE	ASSISTANT DIRECTOR	NOVEMBER 30, 1983

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
Yes No

If yes, identify each such person and describe his services.

BERNARD HIGEL; DIRECTOR OF ADIRA
HENRI DELARBRE; DIRECTOR OF INDUSTRIAL PROMOTION, CAHR

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
IRIS GELT	10815 WRIGHTWOOD LANE STUDIO CITY, CALIFORNIA 91604	ASSISTANT DIRECTOR	SEPTEMBER 19, 1983

II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

-
9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

-
10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

NONE

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

We have contacted and met with various enterprises in California,* to advise them of the existence and purpose of the Alsace Development Agency, and the services provided by ADIRA and CAHR.

*(We have also contacted by mail only, a select number of enterprises in other states.)

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).
A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
 Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

We have contacted and met with various enterprises in California^{*}, to advise them of the existence and purpose of the Alsace Development Agency, and the services provided by ADIRA and CAHR. We have distributed four brochures to people visiting our office and have mailed them to additional individuals. Please refer to Annex I for a detailed listing.

*(We have also contacted by mail only, a select number of enterprises in other states.)

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

To the extent that any of the California^{and out-of-state} enterprises we have contacted are now aware of ADIRA and CAHR, those foreign principals have benefited from this exposure.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
September, 1983	ADIRA/CAHR *	Operating Expenses	\$21,000
November, 1983	ADIRA/CAHR *	Operating Expenses	\$10,000
January, 1984	ADIRA/CAHR *	Operating Expenses	\$25,000
			\$56,000
			<u>Total</u>

*Although all checks were received from ADIRA, we understand that half of all these amounts were contributed by CAHR.

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
ADIRA/CAHR	August, 1983	Brochures	See 12 and 13 above
ADIRA/CAHR	January, 1984	Brochures	See 12 and 13 above

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS—MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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Please see Annex II for detailed listing.

To

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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Please see item 12 and Annex I for detailed listing.

(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

ADIRA and CAHR

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.
September 13 - November 24, 1983 \$21,000 ADIRA/CAHR *
November 25, 1983 - January 12, 1984 \$10,000 ADIRA/CAHR *
January 13 - Present, 1984 \$25,000 ADIRA/CAHR *
*Although all checks were received from ADIRA, we understand that half of all these amounts were contributed by CAHR.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts Magazine or newspaper articles Motion picture films Letters or telegrams
- Advertising campaigns Press releases Pamphlets or other publications Lectures or speeches
- Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials Newspapers San Francisco Chronicle Libraries
- Legislators Editors Los Angeles Times Educational institutions
- Government agencies Civic groups or associations Nationality groups
- Other (specify) Corporations (See Annex I)

21. What language was used in this political propaganda:

- English Other (specify) French, German

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No (Please see Annex III)

VI-EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A⁶ Yes No
- Exhibit B⁷ Yes No N/A

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.
⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C.

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment. N/A

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

None of the information entered in the short-form registration statements previously filed by these persons has changed.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

IRIS GALT
IRIS GALT

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

INTERNAL SECURITY SECTION REGISTRATION UNIT
RECEIVED U.S. DEPARTMENT OF JUSTICE CRIMINAL DIVISION
MAR 7 2 20 PM '84

Subscribed and sworn to before me at Los Angeles, California

this 1st day of March, 1984



Ruby Gill

(Signature of notary or other officer)

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

ANNEX I

INDIVIDUALS TO WHOM BROCHURES HAVE
BEEN DISTRIBUTED

September - February 3, 1984

November, 1983

1. Mr. Chris Taylor; National Semiconductor Corporation, Santa Clara, CA
2. Mr. Robert Haapoja; Data Systems Design, San Jose, CA
3. Mr. Isadore Gittelman; Triumph Pet Industries, Hillburn, NY
4. Mr. David Thomas; Ameron, Inc., Monterey Park, CA
5. Mr. Robert Halperin; Raychem, Menlo Park, CA
6. Mr. Claude Yacoel; Purex Industries, Lakewood, CA
7. Mr. Larry Tannenbaum, American Microsystems, Santa Clara, CA
8. Mr. Patrick Allen; Verbatim Corporation, Sunnyvale, CA
9. Ms. Lauren Sellers; Micro Courseware Corporation, San Francisco, CA
10. Mr. Anthony Holbrook; Advanced Micro Devices, Sunnyvale, CA
11. Mr. James Tung; General Automation, Anaheim, CA
12. Mr. Donald Heitt; General Automation, Anaheim, CA
13. Mr. Clifford Orent; Genentech, So. San Francisco, CA
14. Dr. Albert Bowers; Syntex, Palo Alto, CA
15. Dr. Ronald E. Cape; Cetus Corporation, Emeryville, CA
16. R. W. Schmitz; Arco, Los Angeles, CA
17. G. S. Sarian; Arthur Anderson Co., Elkhart, IN
18. W. C. Sprenger; Bell Labs Inc., Murray Hill, NJ
19. D. Cheung; C. Brewer Co., Honolulu, HI
20. N. Lang; City Bank, New York, NY
21. L. Sherman; Crocker National Bank, San Francisco, CA
22. W. Olinger; Digital Equipment, Phoenix, AZ
23. T. Trowbridge; Exxon Chemical Co., New York, NY
24. W. Reichert; Hewlett Packard, Palo Alto, CA
25. D. Renard; IBM, Lexington, KY
26. J. L. Meyer; Merck Sharp & Dohme, Rahway, NJ
27. G. T. Meyn; Ryder Systems Inc., Miami, FL
28. C. Jackson; Western Electric Co., Newark, NJ
29. C. Hoffman; New York Life Insurance, New York, NY
30. D. Davis; Texas Commerce Bank, Houston, TX
31. L. Kern; Howmet Aluminium Corp., Greenwich, CT
32. T. Suzuki; Kanematsu Goshu, New York, NY
33. B. Blaine; National City Corp. Bank, Cleveland, OH
34. S. Skoronski; Watkins Johnson Co., Boston, MA
35. S. Oines; A. Edwards & Sons, Sioux Falls, SD
36. N. Goodwin; Oatey, Inc., Cleveland, OH
37. B. Lawrimore; American National Bank, Terrell, TX
38. D. E. Schwab, Jr.; Export-Import Bank, Washington, D.C.
39. R. Montes; First Homestead S & L, New Orleans, LA

November, 1983 (Contd.)

40. D. W. Bowles; Furchgotts, Inc., Jacksonville, FL
41. M. Bucksbaum; General Growth Properties, Des Moines, IA
42. R. L. Burdick; Thermon Manufacturing Co., San Marcos, TX

December, 1983

1. Mr. Alan Rothenberg; Bank of California, San Francisco, CA
2. Mr. Bill Bonds; Wells Fargo Bank, Los Angeles, CA
3. Mr. James Rurka; Cetus Corporation, Emeryville, CA
4. Ms. Belkis Yousri; Crocker National Bank, San Francisco, CA
5. Mr. William J. Lowell; The Crocker Bank, San Francisco, CA
6. Ms. Christine Reddy; Crocker National Bank, San Francisco, CA
7. Mr. Paul A. Grossberg; The Bank of California, San Francisco, CA
8. Mr. Charles L. Vorsanger; Bank of the West, Los Angeles, CA

January, 1984

1. Mr. Cliff Mayotte; Newport Pharmaceuticals, Newport Beach, CA
2. Mr. Glenham Mezher; Xidex Corporation, Sunnyvale, CA
3. Mr. Stu Knott; Schlage Electronics, Santa Clara, CA
4. Mr. Keith Anderson; Simpson Paper Company, San Francisco, CA
5. Mr. Mel Barber; Scotty Pen Company, San Francisco, CA
6. Mr. Rodney T. Geiman; Micropoint, Inc., Santa Clara, CA
7. Mr. Stan Myers; Siltec, Menlo Park, CA
8. Mr. Donald Maziasz; Plantronics, Inc., San Jose, CA
9. Ms. Edda Tusinac; Qume Corporation, San Jose, CA
10. Mr. Dick Apcar; Visicorp, San Jose, CA
11. Mr. Jean-Pierre Bernard; Banque Nationale de Paris, Los Angeles, CA
12. Mr. Lee H. Breidenbach; Major Line, Inc., Anaheim, CA
13. Mr. Bob Parvin; Anja Engineering Corp., Monrovia, CA
14. Mr. Robert T. Lottritz; Bio-Technics Laboratories, Inc., Los Angeles, CA
15. B. J. Armour; Caco-Pacific Div. Amerace Corp., Covina, CA
16. Mr. Philip C. Berolzheimer; California Cedar Products Co., Stockton, CA
17. Mr. Herbert M. Rome; Eldon Office Products, Carson, CA
18. Mr. Robert A. Clark; Elgin School Supply Co., Inc., Corning, CA
19. Mr. William C. Warren; The Hartley Co., Costa Mesa, CA
20. Mr. David M. Radin; Hudson Lumber Company, San Leandro, CA
21. Mr. Stanley Rozynski; Irmstan Pen Mfg. Co. & Enterprises, San Carlos, CA
22. Mr. Roger D. Stuart; Listo Pencil Corp., Alameda, CA
23. P. B. Potter; Longlife Pen Company, Monrovia, CA
24. Mr. Lee H. Breidenbach; Major Line, Inc., Anaheim, CA
25. Mr. Harry L. Martin; Martin Pen Company, Ltd., Calabasas, CA
26. Mr. Rodney T. Geiman; Micropoint, Inc., Santa Clara, CA
27. Mr. Tom Liguori; National Pen Corp., San Diego, CA

January, 1984 (Contd.)

28. Ms. Martha B. Spidell; Parkway Pen Company, Downey, CA
29. Mr. Frank F. Last; Pens West, Inc., Escondido, CA
30. Mr. Mel Barber; Scotty Pen Company, Inc., San Francisco, CA
31. Mr. Hermann J. Hahn; Staedtler, Inc., J.S., Chatsworth, CA
32. Mr. Bob Floodeen; Swiss Micro Tool, Van Nuys, CA
33. Mr. Paul B. Warren; Ultra-Violet Products, Inc., San Gabriel, CA

ANNEX II

(All Figures Are Approximate)

(For the 6-Month Period Ending February 3, 1984)

RENT:	\$ 3,516.00
PARKING:	580.00
SALARIES: Iris Gelt Cynthia Dickman	13,600.00
TAXES:	2,583.72
LEGAL FEES (Michael I. Friedlander, Esq.):	514.06
CONSULTING FEES (Philip R. Sherringham):	9,500.00
COMMUNICATIONS: (phone, telex, xerox, answering service, postage)	2,700.00
AUTOMOBILE: (lease, gas, maintenance)	955.00
TRAVEL:	1,713.30
ENTERTAINMENT:	808.02
START-UP EXPENSES: (furniture, supplies)	5,000.00
SUBSCRIPTIONS:	206.35
MISCELLANEOUS OPERATING EXPENSES: (maintenance, professional associations)	4,400.00
INSURANCE:	1,287.00
TOTAL:	\$47,363.45

ALSACE DEVELOPMENT AGENCY

ANNEX III

In connection with Item 24, our attorney wrote to Mr. Andolshek on December 16 to obtain guidance as to how this matter should be handled in our particular case. Although we have not yet received a reply to this letter, we are attaching as Annex I a list of all these persons and entities to whom we have distributed this material.

LESLIE M. WERLIN*
OF COUNSEL
*PROFESSIONAL CORPORATION

LAW OFFICES OF
MICHAEL I. FRIEDLANDER
A PROFESSIONAL CORPORATION
10100 SANTA MONICA BOULEVARD
SUITE 2600 · CENTURY CITY
LOS ANGELES, CALIFORNIA 90067
TELEPHONE: (213) 277-8121
TELEX: 181149 WEST LSA

RECEIVED

JAN 12 1984

L. D. G.

OUR REF:

YOUR REF:

December 16, 1983

C
Mr. Andolshek
Registration Unit
Internal Security Section
Criminal Division
U.S. Department of Justice
Washington D.C. 20530

Re: Alsace Development Agency - Reg No 3506

Dear Mr. Andolshek:

O
Enclosed are two sample copies of the following brochures which my client intends to distribute to those people who express an interest in investing in Alsace, France:

1. Invest in Europe: Alsace.
2. General Data: Alsace Development Agency.
3. Why Alsace? Let's Talk Business.
4. MCIS (Maison du Commerce Internationale de Strasbourg).

P
The required disclosure statement appears on the inside back cover of items 1 and 2 above; on the back of item 3 and inside item 4. I would be most grateful if you would confirm that the disclosure statements are to your satisfaction.

Y
I would also be grateful if you would provide us with some advice as to how my client should comply with the statutory provision that the Department be notified of the identity of the persons who receive publications such as those mentioned above.

Mr. Andolshek
Department of Justice
December 16, 1983
Page 2

C
From a practical perspective, no problem is presented if my client mails publications, since it can merely send you a copy of the mailing lists. A problem is presented, however if someone comes into my client's office and take a copy of any one or more publications or if the publications are made available at seminars. In this cases, it might be impossible to take the names of the various persons before they have left the office or seminar. We would very much appreciate your guidance in this regard.

O
I appreciate your helpfulness and look forward to hearing from you at your earliest convenience.

Kind regards.

Sincerely,

Michael I. Friedlander

P
MIF:ag

Encl.
Y

