

U.S. Department of Justice
Washington, DC 20530

Supplemental Statement
Pursuant to the Foreign Agents Registration Act of 1938, as amended

For Six Month Period Ending May 31, 2019
(Insert date)

I - REGISTRANT

1. (a) Name of Registrant (b) Registration No.
- Hill and Knowlton Strategies, LLC 3301
- (c) Business Address(es) of Registrant
641 S Street, N.W.
Washington, DC 20001

2. Has there been a change in the information previously furnished in connection with the following?

- (a) If an individual:
- (1) Residence address(es) Yes No
- (2) Citizenship Yes No
- (3) Occupation Yes No
- (b) If an organization:
- (1) Name Yes No
- (2) Ownership or control Yes No
- (3) Branch offices Yes No

(c) Explain fully all changes, if any, indicated in Items (a) and (b) above.

Please note that our DC office recently relocated from 607 14th Street NW to our new address at:

Hill and Knowlton Strategies, LLC
641 S Street, N.W.
Washington, D.C. 20001

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period.

Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, National Security Division, U.S. Department of Justice, Washington, DC 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period?

Yes No

If yes, furnish the following information:

Name	Position	Date Connection Ended
Mark Thorne	Chief Operating Officer	April 30, 2019

(b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?

Yes No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
Andy Scharf	18 Robin Hill Rd Scarsdale, NY 10583	United States	Global Chief Financial Officer	March 20, 2019

5. (a) Has any person named in Item 4(b) rendered services directly in furtherance of the interests of any foreign principal?

Yes No

If yes, identify each such person and describe the service rendered.

(b) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes No

Name	Residence Address	Citizenship	Position	Date Assumed
Please see Exhibit A - Question 5(b)				

(c) Have any employees or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position or Connection	Date Terminated
Please see Exhibit A Question 5 (c)		

(d) Have any employees or individuals, who have filed a short form registration statement, terminated their connection with any foreign principal during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position or Connection	Foreign Principal	Date Terminated
Please see Exhibit A Question 5(d)			

6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(b) of the supplemental statement?

Yes No

If no, list names of persons who have not filed the required statement.

The following individuals were added to the Tadawul team during this Reporting Period: Carsen Anderson and Lucy Peng. However, the short form registrations were filed after the Reporting Period ended. Similarly, the following individuals were added to the Government of Georgia team during this Reporting Period: Sam Diaz and Neil Torres. However, the short form registrations were filed after the Reporting Period ended.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No
If yes, furnish the following information:

Foreign Principal	Date of Termination
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8. Have you acquired any new foreign principal(s)² during this 6 month reporting period? Yes No
If yes, furnish the following information:

Name and Address of Foreign Principal(s)	Date Acquired
Ministry of Economy and Sustainable Development of Georgia IV Floor, 2, Sanapiro Street 0114, Tbilisi, Georgia	April 3, 2019

9. In addition to those named in Items 7 and 8, if any, list foreign principal(s)² whom you continued to represent during the 6 month reporting period.

Tokyo Electric Power Company (TEPCO)
Kingdom of Saudi Arabia, National Center for Privatization (NCP)
Saudi Stock Exchange/Tadawul
Egyptian Ministry of Investment and International Cooperation (no active services during this Reporting Period, but Registrant is often hired for projects on an as needed basis)

10. (a) Have you filed exhibits for the newly acquired foreign principal(s), if any, listed in Item 8?

Exhibit A³ Yes No

Exhibit B⁴ Yes No

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

² The term "foreign principal" includes, in addition to those defined in Section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

³ The Exhibit A, which is filed on Form NSD-3, sets forth the information required to be disclosed concerning each foreign principal.

⁴ The Exhibit B, which is filed on Form NSD-4, sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

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11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, or 9 of this statement? Yes No

If yes, identify each foreign principal and describe in full detail your activities and services:

See attached Exhibit B (Question 11)

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12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity⁵ as defined below? Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

See attached Exhibit C - Question 12. Registrant has been engaged to assist the foreign principal, the Ministry of Economy and Sustainable Development of Georgia, with outreach to state and federal lawmakers and U.S. businesses to raise awareness about economic opportunities presented by the country of Georgia, and to assist interested businesses in advocating for elevated U.S.-Georgia trade relations. Registrant, however, did not arrange, sponsor or deliver speeches, lectures or run any radio and/or TV broadcasts that took place during this Reporting Period.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits your foreign principal(s)? Yes No

If yes, describe fully.

⁵ "Political activity," as defined in Section 1(o) of the Act, means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) **RECEIPTS-MONIES**

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.⁶

Date	From Whom	Purpose	Amount
Please see Exhibit D (Question 14 (a))			

Total

(b) **RECEIPTS - FUNDRAISING CAMPAIGN**

During this 6 month reporting period, have you received, as part of a fundraising campaign⁷, any money on behalf of any foreign principal named in Items 7, 8, or 9 of this statement? Yes No

If yes, have you filed an Exhibit D⁸ to your registration? Yes No

If yes, indicate the date the Exhibit D was filed. Date _____

(c) **RECEIPTS-THINGS OF VALUE**

During this 6 month reporting period, have you received any thing of value⁹ other than money from any foreign principal named in Items 7, 8, or 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

Foreign Principal	Date Received	Thing of Value	Purpose
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^{6, 7} A registrant is required to file an Exhibit D if he collects or receives contributions, loans, moneys, or other things of value for a foreign principal, as part of a fundraising campaign. (See Rule 201(e)).

⁸ An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fundraising campaign and transmitted for a foreign principal.

⁹ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS-MONIES

During this 6 month reporting period, have you

- (1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, or 9 of this statement? Yes No
- (2) transmitted monies to any such foreign principal? Yes No

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
Please see Exhibit E (Question 15(a))			

Total

(b) DISBURSEMENTS-THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value¹⁰ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, or 9 of this statement?

Yes No

If yes, furnish the following information:

Date	Recipient	Foreign Principal	Thing of Value	Purpose
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(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value¹¹ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

Date	Amount or Thing of Value	Political Organization or Candidate	Location of Event
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^{10, 11} Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

V - INFORMATIONAL MATERIALS

16. (a) During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials?¹²

Yes No

If Yes, go to Item 17.

(b) If you answered No to Item 16(a), do you disseminate any material in connection with your registration?

Yes No

If Yes, please forward the materials disseminated during the six month period to the Registration Unit for review.

17. Identify each such foreign principal.

The Ministry of Economy and Sustainable Development of Georgia. All informational materials have been e-filed.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

The Ministry of Economy and Sustainable Development of Georgia has allocated a budget of \$1,124,755.00 (USD) for paid media production and placement. This budget will be used throughout the course of this engagement which is expected to extend through the end of 2019.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- Radio or TV broadcasts Magazine or newspaper Motion picture films Letters or telegrams
 Advertising campaigns Press releases Pamphlets or other publications Lectures or speeches
 Other (*specify*) _____

Electronic Communications

- Email
 Website URL(s): <https://georgiaembassyusa.org/businesses-for-georgia/>
 Social media websites URL(s): _____
 Other (*specify*) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- Public officials Newspapers Libraries
 Legislators Editors Educational institutions
 Government agencies Civic groups or associations Nationality groups
 Other (*specify*) _____

21. What language was used in the informational materials:

- English Other (*specify*) _____

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes No

¹² The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

VI - EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

(Print or type name under each signature or provide electronic signature¹³)

June 12, 2019

/s/ Meredith Marks

eSigned

¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.



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Hill and Knowlton Strategies, LLC

Registration No. 3301

**Supplemental Statement for reporting period
December 1, 2018-May 31, 2019 (“Reporting Period”)**

Exhibits A, B, C, D, and E



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EXHIBIT A

Answer to Question 5(b)-5(d)

5(b) New Short-Form Registrants hired as employees or in any other capacity during this Reporting Period:

Name	Residence Address	Citizenship	Position	Date Assumed
Alexandria Colurciello	134 Friendship Oak Dr., San Marcos, TX 78666	United States	Consultant	4/15/19
Alfred Breuer II	5453 Burnet Rd. #221, Austin, Texas 78756	United States	Consultant	4/4/19
Alice Chai	2534 S 3rd Ave, Arcadia, CA 91006	United States	Consultant	5/10/19
Amy Rosenberg	295 Central Park West, Apt 4F, New York, NY 10024	United States	Consultant	5/8/19
Anthony Hynes	5543 Masonic Avenue, Oakland, CA 94618	United States	Consultant	4/4/19
Brandon Tomecsko	9239 Amberglenn Blvd #11103, Austin, TX 78729	United States	Consultant	4/18/19
Brigethia Guins-Jamison	1133 East West Highway, Silver Spring, MD 20190	United States	Consultant	5/2/19
Carsen Anderson	1414 South Lamar Blvd., Apt 508, Austin, TX 78704	United States	Consultant	6/10/19
Chris Bull	1723 Independence Ave SE, Washington DC 20003	United States	Consultant	4/24/19
Chris Vanderhurst	43 Fitzroy Road, London NW1 8TP	United States	Consultant	4/11/19
Claire Purvis	25 Capra Way, San Francisco, CA 94123	United States	Consultant	4/4/19
Cornelio F. Torres III	112 Santa Barbara Ave. Daly City, CA 94014	United States	Consultant	6/10/19
David Johnson	5740 Martel Ave. Unit B4, Dallas TX 75206	United States	Consultant	4/4/19
Elizabeth Carpenter	2419 Ellis St. Apt.765, Dallas, TX 75204	United States	Consultant	4/4/19
Elizabeth Phillibert	2905 East 13th Street, Austin, TX 78702	United States	Consultant	5/9/19
Emma Guillerand	312a Mare Street London E81HA, UK	France	Consultant	4/12/19
George C. Tagg, Jr.	1314 Newning Avenue, Unit B, Austin, TX 78704	United States	Consultant	4/4/19



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Grant Robinson	455 I Street Northwest, Washington, DC 20001	United States	Consultant	4/4/19
Heather Anne Marie Linville	10 Cape Breton Court, Unit 2, Pacifica, CA 94944	United States	Consultant	4/4/19
Itzel Garcia	3707 Manchaca Rd Apt 170, Austin, TX 78704	United States	Consultant	4/4/19
James Andrew Barbour	629 Constitution Ave NE #205, Washington, DC 20002	Britain	Consultant	5/20/19
James Fuller	5349 Moss Glen Drive, Frisco, Texas 75034-1204	United States	Consultant	4/8/19
James Seath	125a Balvernie Grove, Southfields, London, SW185RQ	Britain	Consultant	4/10/19
Jarad Geldner	1801 Alcan Drive, Silver Spring, MD 20902	United States	Consultant	4/4/19
Jessica Hull	105 Clarence Rd, London SW19 BOB	Britain & Australia	Consultant	4/10/19
Joe Householder	509 N. Garfield Street, Arlington, VA 22201	United States	Consultant	4/4/19
Jose Ballesteros	29 Cornwall Road, N4 4PH London	Spain	Consultant	4/10/19
Joseph Emery	5506 Avenue F, Austin TX 78751	United States	Consultant	4/4/19
Juan Martinez Jr	27432 245th Ave SE Maple Valley, WA 98038	United States	Consultant	4/16/19
Judi Durand	1227 Rockbridge Road, Suite 208-78, Stone Mountain, GA 30087	United States	Consultant	5/15/19
Kaitlyn Sheehy	1201 7th St NW Apt 403, Washington, DC 20001	United States	Consultant	4/4/19
Kalyn Noack	1942 Altura Dr. Concord, CA 94519	United States	Consultant	4/4/19
Karen Porter	49 Orpington Road London N21 3PL	Britain	Consultant	4/10/19
Kevin Elliott	1316 Misawa Ct, Vallejo CA 94591	United States	Consultant	4/5/19
Kolve Byrd	1463 Swann Street NW Washington, DC 20009	United States	Consultant	4/4/19
Liz Chavez	184 Kookaburra Bnd, Kyle, Texas 78640	United States	Consultant	4/4/19
Lucy Peng	104 8th Avenue, Apt #3R, New York, NY 10011	United States	Consultant	6/7/19



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Mark Edgar	7802 Purdue, Dallas, TX 75225	United States	Consultant	4/4/19
Martin Nedelchev	1511, Concorde Tower, Cluster H, JLT, DUBAI, UAE	Bulgaria	Consultant	5/22/19
Martin O'Loughlin	545 Broderick St, San Francisco, CA 94117	United States	Consultant	4/4/19
Marvin B. Singleton	4413 Potomac Avenue, Dallas, TX 75205	United States	Consultant	4/4/19
Matthew McClung	4006 Ave A, Apt B, Austin, TX 78751	United States	Consultant	5/10/19
Melanie Martin	2450 Santa Barbara Loop, Round Rock, TX 78665	United States	Consultant	4/4/19
Mindy Green	2627 Live Oak St. Apt 12002, Dallas, TX 75204	United States	Consultant	4/4/19
Molly Schlinger	10 Cottage Place, 12E. White Plains, NY 10601	United States	Consultant	4/10/19
Parker Wishik	1073 Zophi Street, Nashville, TN 37216	United States	Consultant	5/10/19
Patrick Claes	2415 Clark St. Apt 231, Dallas, TX 75204	United States	Consultant	5/9/19
Peter Hermina	3205, Sulafa tower, Dubai Marina, Dubai, UAE	Egypt	Consultant	4/10/19
Priyanki Brahma	389 Washington Street, Unit 18B, Jersey City, NJ 07302	India	Consultant	4/16/19
Ron Hutcheson	4456 Springdale St NW, Washington, D.C. 20016	United States	Consultant	4/4/19
Ross Hopcraft	4 Honeysuckle Close, Horley, Surrey, RH6 9AD, UK	Britain	Consultant	5/16/19
Sam Diaz	17402 Walnut Grove Dr., Morgan Hill, CA 95037	United States	Consultant	6/6/19
Sarra Ben Neji	Eid Villas Compound, Villa 216D, Ghirnatah, Riyadh, Saudi Arabia	Tunisia	Consultant	4/10/19
Sean Tyson	1221 S Congress Ave., Apt. 1235, Austin, TX 78704	United States	Consultant	4/4/19
Shannon Wright	11 Mann Blvd, Clifton Park, NY 12065	United States	Consultant	5/9/19
Sheila Buchanan	255 Bronx River Road, Apt. 3R, Yonkers, NY 10704	United States	Consultant	5/14/19



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Simon Shaw	42 Bishopstone Road, Stone, Buckinghamshire, HP17 8QX. UK	Britain	Consultant	4/10/19
Victoria Willimott	Symphony House, 235 W 56th St, New York, NY 10019	Britain	Consultant	4/10/19
Whitney N. Kuhn	238 A West 27th Street, Houston, TX 77008	United States	Consultant	5/23/19

Please note that a number of our short form registrants show a Washington D.C. business office address as follows: 607 14th Street NW, Suite 300, Washington D.C. 20005. We recently relocated our D.C. office to 641 S Street, N.W., Washington, D.C. 20001.

5(c) Terminated Short-Form Registrants (terminated by employment and/or terminating their connection with Registrant during this Reporting Period):

Name	Position or Connection	Date Terminated
Claire Purvis	Consultant	5/3/2019

5(d) Terminated Short-Form Registrants (terminated their connection with a foreign principal during this Reporting Period):

Name	Position or Connection	Foreign Principal	Date Terminated
Christine Dombroski (Christine Oh)	Consultant	Saudi Stock Exchange/Tadawul	4/16/2019
Claire Purvis	Consultant	Saudi Stock Exchange/Tadawul	4/16/2019



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EXHIBIT B

Answer to Question 11

The Ministry of Economy and Sustainable Development of Georgia - Registrant provides consulting services to encourage increased trade and investment between the U.S. and the country of Georgia, and more particularly to raise awareness about economic opportunities presented by the country of Georgia.

Tokyo Electric Power Company (TEPCO) - Registrant provides consulting, media monitoring and media reports for the foreign principal.

Kingdom of Saudi Arabia - Registrant provides consulting services for the National Centre for Privatization, under the Ministry of Economy and Planning.

Saudi Arabia Stock Exchange/Tadawul - Registrant provides strategic counsel and support to the foreign principal, focused on awareness amongst international institutional investors and international media of changes to rules and regulations and Tadawul's progress and inclusion in major emerging market indexes.

Egyptian Ministry of Investment and International Cooperation – Registrant did not provide any services to this foreign principal during this Reporting Period, but Registrant is often asked to perform services on an as needed basis and Registrant has therefore elected to keep this registration active.



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EXHIBIT C

Answer to Question 12 - Political Activity on behalf of a foreign principal

During this Reporting Period, Registrant assisted the Ministry of Economy and Sustainable Development of Georgia with outreach to state and federal lawmakers, U.S. businesses and U.S. audiences to raise awareness about economic opportunities presented by the country of Georgia. Registrant also assisted interested businesses in advocating for elevated U.S.-Georgia trade relations. Attached hereto as **Exhibit C-1** is a complete list of all contacts made by the Registrant with U.S media representatives and government officials on behalf of the Ministry of Economy and Sustainable Development of Georgia.

There was no political activity for any other foreign principal listed in Question 11.



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EXHIBIT C-1

(attached)

EXHIBIT C-1

Title	Date of Contact	Name of Person Contacted	Title/Employer of Person Contacted	Nature/Type of Contact	General Subject Matter Discussed
Government of Georgia	4/11/19	Emily Swide	Director of Scheduling Office of Governor Gavin Newsom	Email	Initial outreach to set up meeting with Georgia's Deputy Chief of Mission to discuss Prime Minister's upcoming visit
Government of Georgia	4/12/19	Ron Kirk	Former United States Trade Representative	Email	Request for meeting in Dallas on 6/6/19 with PM.
Government of Georgia	4/15/19	Jeanne L. Phillips	Former Ambassador to OECD	Email	Request for meeting in Dallas on 6/6/19 with PM.
Government of Georgia	4/15/19	Mark Chandler	Director, San Francisco Mayor's Office of International Trade and Commerce	Email	Request for meeting on April 23 with the DCM and his staff
Government of Georgia	4/16/19	Beth Huddleston	Chief of Protocol, City of Dallas	Email	Request for meeting in Dallas on 6/6/19 with PM
Government of Georgia	4/17/19	Ashlee Vance	Bloomberg Senior Advisor, International Affairs and Trade Governor Gavin Newsom Office of Business and Economic Development	Email	Discussed meeting with the Prime Minister on June 4/5 in San Francisco
Government of Georgia	4/17/19	Bud Colligan	Newsom Office of Business and Economic Development	Email	Discussed a preliminary meeting on April 23 with the DCM and his staff
Government of Georgia	4/23/19	Elisabeth F. Zentos	Political/Economic Chief US Embassy Tbilisi	Email	To discuss potential meeting.
Government of Georgia	4/23/19	Mark Chandler	Director, San Francisco Mayor's Office of International Trade and Commerce Manish Goyal, Director of International Business Development	Meeting	Mark Chandler, Manish Goyal, Director of International Business Development and Anthony Morin, protocol officer met with the DCM and his staff to discuss Mayor London Breed meeting with the Prime Minister in June.
Government of Georgia	4/23/19	Bud Colligan	Senior Advisor, International Affairs and Trade, Governor Gavin Newsom, Office of Business and Economic Development	Meeting	Discussed with the DCM and his staff if Governor Gavin Newsom or a member of his staff would be available to meet with the Prime Minister in June.
Government of Georgia	4/30/19	Anthony Morin	Protocol Officer, Mayor London Breed Office	Email	Correspondence to set up a meeting time for the Prime Minister to meet with Mayor London Breed
Government of Georgia	5/2/19	Laura Cooper	DASD for Russia, Ukraine, and Eurasia/DoD	Email	Email to set up meeting
Government of Georgia	5/2/19	Jason Buntin	Policy Expert at USTR	Email	Email to set up meeting.
Government of Georgia	5/2/19	Elizabeth F Zentos	Political/Economic Chief, U.S. Embassy Tbilisi	Email	Email to set up phone call.
Government of Georgia	5/6/19	Lally Weymouth	Senior Associate Editor, Washington Post	Email	Request for a Q&A with Prime Minister
Government of Georgia	5/7/19	Jason Buntin	Policy Expert at USTR	Email	Email to coordinate timing of meeting.
Government of Georgia	5/7/19	Elizabeth F. Zentos	Political/Economic Chief, U.S. Embassy Tbilisi	Email	Coordinate timing of phone call.
Government of Georgia	5/7/19	Aaron Rupert	Senior Desk Officer for Georgia/Department of State	Email	Email to coordinate timing of meeting.
Government of Georgia	5/8/19	Aleksandra Reetz	Special Assistant to the Lieutenant Governor, CA	Email	Coordination of dinner at The Fairmont Hotel with the Lt. Gov on June 5
Government of Georgia	5/8/19	Jason Buntin	Policy Expert at USTR	Meeting	Meeting to discuss trade policy
Government of Georgia	5/8/19	Laura Cooper	DASD for Russia, Ukraine, and Eurasia/DoD	Meeting	Meeting on U.S. policy towards Georgia
Government of Georgia	5/9/19	Bonnie Bishop	Editorial Assistant, Dallas Morning News	Email	Request for editorial board meeting with PM
Government of Georgia	5/10/19	Jerry Seib	Washington Bureau Chief, The Wall Street Journal	Email	Request an interview with PM
Government of Georgia	5/14/19	George Stephanopoulos	ABC News	Email	PM visit
Government of Georgia	5/14/19	April Grimaldi	CNN	Email	Pitched PM visit. No response.
Government of Georgia	5/14/19	Aaron Rupert	Senior Georgia Desk Officer/Department of State	Email	Email to coordinate meeting timing.
Government of Georgia	5/14/19	Luke Murry	National Security Advisor/Representative Kevin McCarthy	Email	Meeting request
Government of Georgia	5/15/19	Tara Palmeri	ABC News White House Correspondent	Email	PM visit
Government of Georgia	5/15/19	Kayla Tausche	CNBC White House Correspondent	Email	PM visit
Government of Georgia	5/15/19	Lance Frank	Executive Director of Communications, CBS News	Email	PM Visit - CBS News passed.
Government of Georgia	5/15/19	Angelica Gremaldi	CNN, Booking producer	Email	PM visit
Government of Georgia	5/15/19	Ludwig Siegele	The Economist Reporter	Email	Request to be a moderator for the Commonwealth Club event
Government of Georgia	5/15/19	Elizabeth F. Zentos	Political/Economic Chief, U.S. Embassy Tbilisi	Phone	Call to discuss U.S. policy towards Georgia
Government of Georgia	5/16/19	Luke Murry	National Security Advisor/Representative Kevin McCarthy	Email	Meeting request follow up.
Government of Georgia	5/17/19	Bryan Solomon	Production Assistant and Booker, Varney & Co., Fox Business	Email	Request for a live interview with PM
Government of Georgia	5/17/19	Aaron Rupert	Senior Georgia Desk Officer/Department of State	Phone	Call to discuss U.S. policy towards Georgia
Government of Georgia	5/17/19	Jacqueline Ramos	Professional Staff Member/House Committee on Foreign Affairs	Email	Meeting request
Government of Georgia	5/20/19	Bennett Richardson	Executive Director/POLITICO	Email	Advertising and meeting inquiry.
Government of Georgia	5/20/19	Adam Behaud	Journalist/Politico	Email	Meeting request
Government of Georgia	5/21/19	N/A	Texas Economic Development Corporation / Texas Secretary of State	Email	Informational courtesy of PM meeting in Dallas on June 14th.
Government of Georgia	5/21/19	Jason Whately	WFAA	Email	Informational awareness of PM address to World Affairs Council luncheon on 6/14
Government of Georgia	5/21/19	Luke Murry	National Security Advisor/Representative Kevin McCarthy	Phone	Call to coordinate meeting timing.
Government of Georgia	5/23/19	Spencer Whitney	San Francisco Chronicle	Email	Reached out for details on submitting an op-ed by the Prime Minister
Government of Georgia	5/23/19	John Diaz	San Francisco Chronicle Reporter	Email	Op-ed submission
Government of Georgia	5/23/19	Spencer Whitney	San Francisco Chronicle Reporter	Email	Op-ed submission
Government of Georgia	5/23/19	Carrie Halperin	Bloomberg Producer	Email	Interview request
Government of Georgia	5/23/19	Joshua Moss	Silicon Valley Business Journal Editor in Chief	Email	Reached out to determine interest in placing an op-ed from the Prime Minister in the Silicon Valley Business Journal
Government of Georgia	5/23/19	Candy Cheng	Bloomberg Producer	Email	Interview request
Government of Georgia	5/23/19	Jeniece Pettitt	CNBC Digital Producer	Email	Interview request
Government of Georgia	5/23/19	Doug Palmer	Politico	Email	Upcoming PM visit, broader trade issues
Government of Georgia	5/23/19	Jenny Leonard	Bloomberg	Email	PM visit / trade issues
Government of Georgia	5/23/19	Luke Murry	National Security Advisor/Representative Kevin McCarthy	Meeting	Meeting to discuss U.S. trade policy towards Georgia
Government of Georgia	5/24/19	Aaron Rupert	Senior Georgia Desk Officer/Department of State	Phone	Call to discuss U.S. policy towards Georgia
Government of Georgia	5/24/19	Aaron Rupert	Aaron Rupert	Email	Email to discuss U.S. policy towards Georgia
Government of Georgia	5/28/19	Jason Buntin	Policy Expert/USTR	Email	Email to discuss U.S. trade policy towards Georgia.
Government of Georgia	5/29/19	Kayla Tausche	CNBC	Email	Due to FOX exclusive secured by H+K, CNBC will no longer participate.



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EXHIBIT D

Answers to Question 14(a) – Receipts of Monies

14(a): The Ministry of Economy and Sustainable Development of Georgia (“Government of Georgia”)—receipts of monies

DATE	FROM WHOM	PURPOSE	AMOUNT
5/15/19	Government of Georgia	Paid Media	\$1,124,755.00
5/16/19	Government of Georgia	Consulting Services	\$107,142.86
TOTAL			\$1,231,897.86

14(a): Tokyo Electric Power Company (TEPCO)—receipts of monies

DATE	FROM WHOM	PURPOSE	AMOUNT
12/6/18	Munger Tolles & Olsen LLP, counsel for TEPCO, paying on behalf of TEPCO	Media Monitoring Services	\$3,315.00
12/26/18	Munger Tolles & Olsen LLP, counsel for TEPCO, paying on behalf of TEPCO	Media Monitoring Services	\$3,060.00
1/15/19	Munger Tolles & Olsen LLP, counsel for TEPCO, paying on behalf of TEPCO	Media Monitoring Services	\$3,060.00
3/11/19	Munger Tolles & Olsen LLP, counsel for TEPCO, paying on behalf of TEPCO	Media Monitoring Services	\$3,060.00
3/22/19	Munger Tolles & Olsen LLP, counsel for TEPCO, paying on behalf of TEPCO	Media Monitoring Services	\$3,060.00
4/22/19	Munger Tolles & Olsen LLP, counsel for TEPCO, paying on behalf of TEPCO	Media Monitoring Services	\$3,060.00
TOTAL			\$18,615.00

14(a): Kingdom of Saudi Arabia, National Center for Privatization (NCP)—receipts of monies

DATE	FROM WHOM	PURPOSE	AMOUNT
12/20/18	Saudi Arabia Ministry of Economics and Planning	Professional Services	\$41,761.98
TOTAL			\$41,761.98



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14(a) Saudi Arabia Stock Exchange/Tadawul—receipts of monies

DATE	FROM WHOM	PURPOSE	AMOUNT
12/24/18	Saudi Arabia Stock Exchange/Tadawul through MARCO ¹	Professional Services	\$20,000.00
12/25/18	Saudi Arabia Stock Exchange/Tadawul through MARCO ²	Expenses	\$8,520.96
12/28/18	Saudi Arabia Stock Exchange/Tadawul through MARCO ³	Professional Services	\$30,865.25
3/19/19	Saudi Arabia Stock Exchange/Tadawul through MARCO ⁴	Professional Services	\$21,970.00
4/23/19	Saudi Arabia Stock Exchange/Tadawul	Professional Services	\$125,000.00
4/24/19	Saudi Arabia Stock Exchange/Tadawul through MARCO ⁵	Professional Services	\$61,792.55
TOTAL			\$268,148.76

***Please note that with regards to foreign principal, the Egyptian Ministry of Investment and International Cooperation** – Registrant did not provide any services to this foreign principal during this Reporting Period. Thus, there are no receipts of monies for this foreign principal during this Reporting Period.

¹ Please note that on January 9, 2019, Registrant filed an amendment indicating that Registrant was no longer providing services to the Saudi Arabia Stock Exchange/Tadawul *through* Mazin Abdulrazzak Alromaih & Sons Co. LTD (MARCO). Per that amendment, Registrant is performing services directly to the Saudi Arabia Stock Exchange/Tadawul. Where noted, Registrant received monies through MARCO in light of the prior contractual arrangement. Where indicated by a footnote, such monies received ultimately correspond to prior invoices issued directly to MARCO for the foreign principal.

² Same as Footnote 1.

³ Same as Footnote 1.

⁴ Same as Footnote 1.

⁵ Same as Footnote 1.



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EXHIBIT E

Answer to Question 15(a) – Disbursements of Monies

15(a): The Ministry of Economy and Sustainable Development of Georgia (“Government of Georgia”)—disbursements of monies

DATE	TO WHOM	PURPOSE	AMOUNT
03/22/19	Jarad Geldner	Miscellaneous Expense Reimbursement	\$55.84
03/22/19	Jarad Geldner	Agency Travel	\$4,614.06
03/22/19	Jarad Geldner	Agency Travel	\$276.61
03/28/19	Jarad Geldner	Agency Travel	\$9.14
03/28/19	Jarad Geldner	Agency Travel	\$10.63
04/15/19	H&K Gambit (Norway)	Intercompany Fees	\$6,825.00
04/21/19	Ronald Hutcheson	Agency Travel	\$256.61
04/21/19	Ronald Hutcheson	Agency Travel	\$4,614.06
04/22/19	George Tagg	Agency Travel	\$282.10
04/22/19	George Tagg	Agency Travel	\$7,287.23
04/22/19	George Tagg	Agency Travel	\$17.17
04/22/19	George Tagg	Agency Travel	\$29.45
04/23/19	George Tagg	Agency Travel	\$34.00
04/23/19	George Tagg	Agency Travel	\$24.16
04/23/19	George Tagg	Agency Travel	\$32.14
04/23/19	Fieldwork San Francisco	Research Consulting Services	\$3,100.00
04/23/19	Marty O'Loughlin	Agency Travel	\$13.77
04/23/19	George Tagg	Agency Travel	\$22.17
04/23/19	George Tagg	Agency Travel	\$2.85
04/24/19	George Tagg	Agency Travel	\$40.66
04/24/19	Survey Sampling International	Research Consulting Services	\$11,317.50
04/25/19	Marvin Singleton	Agency Travel	\$148.98
04/25/19	George Tagg	Agency Travel	\$15.37
04/26/19	George Tagg	Miscellaneous Expense Reimbursement	\$775.50
04/26/19	George Tagg	Agency Travel	\$3.44
04/26/19	George Tagg	Agency Travel	\$5.56
04/26/19	George Tagg	Agency Travel	\$14.87
04/26/19	George Tagg	Agency Travel	\$15.22
04/26/19	George Tagg	Agency Travel	\$14.50



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04/28/19	George Tagg	Agency Travel	\$39.15
05/01/19	JPW Communications	Consulting Fees	\$2,800.00
05/06/19	Joseph Emery	Miscellaneous Expense Reimbursement	\$630.78
05/06/19	Joseph Emery	Agency Travel	\$2,010.72
05/06/19	Joseph Emery	Miscellaneous Expense Reimbursement	\$2,860.00
05/06/19	Joseph Emery	Miscellaneous Expense Reimbursement	\$5,925.00
05/06/19	Joseph Emery	Agency Travel	\$8.00
05/06/19	Joseph Emery	Agency Travel	\$38.00
05/06/19	Christopher Blunt	Research Consulting Services	\$800.00
05/06/19	Joseph Emery	Agency Travel	\$42.14
05/07/19	George Tagg	Agency Travel	\$487.57
05/07/19	George Tagg	Agency Travel	\$16.23
05/07/19	Joseph Emery	Agency Travel	\$16.63
05/07/19	George Tagg	Agency Travel	\$56.83
05/07/19	George Tagg	Agency Travel	\$61.20
05/07/19	George Tagg	Agency Travel	\$3.00
05/07/19	George Tagg	Agency Travel	\$30.00
05/07/19	Joseph Emery	Miscellaneous Expense Reimbursement	\$139.18
05/07/19	George Tagg	Agency Travel	\$15.28
05/07/19	George Tagg	Agency Travel	\$25.89
05/08/19	Joseph Emery	Miscellaneous Expense Reimbursement	\$248.54
05/08/19	Joseph Emery	Agency Travel	\$8.00
05/08/19	Joseph Emery	Agency Travel	\$14.00
05/08/19	Joseph Emery	Agency Travel	\$3.95
05/08/19	Joseph Emery	Agency Travel	\$16.45
05/08/19	George Tagg	Agency Travel	\$45.00
05/08/19	George Tagg	Agency Travel	\$27.10
05/08/19	Joseph Emery	Agency Travel	\$71.99
05/08/19	Joseph Emery	Agency Travel	\$36.90
05/08/19	Joseph Emery	Agency Travel	\$25.38
05/08/19	George Tagg	Agency Travel	\$9.01
05/08/19	George Tagg	Agency Travel	\$17.00
05/08/19	George Tagg	Agency Travel	\$14.44
05/08/19	George Tagg	Agency Travel	\$11.15



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05/09/19	Joseph Emery	Agency Travel	\$8.00
05/09/19	Joseph Emery	Agency Travel	\$20.89
05/09/19	George Tagg	Agency Travel	\$4.93
05/09/19	George Tagg	Agency Travel	\$21.65
05/09/19	George Tagg	Agency Travel	\$21.93
05/09/19	Kaitlyn Sheehy	Agency Travel	\$15.71
05/09/19	Kaitlyn Sheehy	Agency Travel	\$9.43
05/09/19	Joseph Emery	Agency Travel	\$5.00
05/09/19	Marty O'Loughlin	Agency Travel	\$15.82
05/09/19	Marty O'Loughlin	Agency Travel	\$17.46
05/09/19	George Tagg	Agency Travel	\$8.63
05/09/19	George Tagg	Agency Travel	\$9.28
05/09/19	George Tagg	Agency Travel	\$8.70
05/09/19	George Tagg	Agency Travel	\$6.89
05/09/19	George Tagg	Agency Travel	\$11.71
05/09/19	George Tagg	Agency Travel	\$11.17
05/09/19	Joseph Emery	Agency Travel	\$9.65
05/10/19	Joseph Emery	Miscellaneous Expense Reimbursement	\$308.58
05/10/19	George Tagg	Miscellaneous Expense Reimbursement	\$948.33
05/10/19	Joseph Emery	Agency Travel	\$7.26
05/10/19	George Tagg	Agency Travel	\$9.24
05/10/19	George Tagg	Agency Travel	\$30.00
05/10/19	George Tagg	Agency Travel	\$54.63
05/10/19	George Tagg	Agency Travel	\$12.62
05/10/19	George Tagg	Agency Travel	\$11.71
05/10/19	George Tagg	Agency Travel	\$19.03
05/10/19	George Tagg	Agency Travel	\$16.48
05/10/19	George Tagg	Agency Travel	\$18.67
05/10/19	George Tagg	Agency Travel	\$7.42
05/10/19	George Tagg	Agency Travel	\$48.23
05/12/19	Joseph Emery	Agency Travel	\$8.00
05/13/19	Dallas by Definition	Research Consulting Services	\$3,976.86
05/14/19	Pepple Communications	Consulting Services	\$18,356.69
05/15/19	George Tagg	Miscellaneous Expense Reimbursement	\$547.67
05/15/19	George Tagg	Agency Travel	\$528.64
05/15/19	Shugoll Research, Inc.	Research Consulting Services	\$2,833.53



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05/16/19	H&K London	Intercompany Fees	\$30,000.00
05/17/19	H&K London	Intercompany Fees	\$220,000.00
05/21/19	George Tagg	Agency Travel	\$10.50
05/21/19	George Tagg	Agency Travel	\$37.08
05/21/19	George Tagg	Agency Travel	\$3.13
05/21/19	George Tagg	Agency Travel	\$37.88
05/21/19	George Tagg	Agency Travel	\$15.45
05/21/19	George Tagg	Agency Travel	\$11.90
05/21/19	George Tagg	Agency Travel	\$8.28
05/21/19	George Tagg	Agency Travel	\$44.29
05/21/19	George Tagg	Agency Travel	\$7.42
05/21/19	George Tagg	Agency Travel	\$20.53
05/22/19	George Tagg	Agency Travel	\$9.80
05/22/19	George Tagg	Agency Travel	\$114.80
05/22/19	George Tagg	Agency Travel	\$3.58
05/22/19	George Tagg	Agency Travel	\$29.18
05/22/19	George Tagg	Agency Travel	\$8.51
05/22/19	George Tagg	Agency Travel	\$7.41
05/22/19	George Tagg	Agency Travel	\$9.44
05/22/19	George Tagg	Agency Travel	\$10.30
05/23/19	George Tagg	Agency Travel	\$2.97
05/23/19	George Tagg	Agency Travel	\$103.13
05/23/19	George Tagg	Agency Travel	\$58.23
05/23/19	George Tagg	Agency Travel	\$30.74
05/23/19	George Tagg	Agency Travel	\$5.38
05/23/19	George Tagg	Agency Travel	\$9.06
05/23/19	George Tagg	Agency Travel	\$12.79
05/23/19	George Tagg	Agency Travel	\$7.42
05/24/19	George Tagg	Agency Travel	\$15.95
05/24/19	George Tagg	Agency Travel	\$30.00
05/24/19	Fieldwork San Francisco	Research Consulting Services	\$4,994.00
05/24/19	George Tagg	Agency Travel	\$20.06
05/24/19	George Tagg	Agency Travel	\$45.21
05/31/19	Hulsen Media Services, LLC	Media Purchasing	\$542,410.00
TOTAL			\$882,497.96

***Please note that with regards to foreign principal, The Ministry of Economy and Sustainable Development of Georgia:** Pursuant to the agreement entered into by and between Registrant and



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the foreign principal, Registrant issued a letter of credit/guarantee representing 10% percent of the total media production value (without taxes) in the amount of \$112,475.50 USD. The letter of credit/guarantee is valid until March 1, 2020. This is not an expense unless foreign principal were to draw/present the letter of credit to Registrant's bank. The letter of credit/guarantee was issued on May 6, 2019 for the benefit of the foreign principal. This was agreed to contractually in order to ensure Registrant delivers media production in accordance with the terms of the agreement.

15(a): Saudi Arabia Stock Exchange/Tadawul– disbursements of monies

DATE	TO WHOM	PURPOSE	AMOUNT
12/19/2018	Buchanan Communications Ltd	Intercompany Fees	\$2,500.00
12/19/2018	Buchanan Communications Ltd	Intercompany Fees	\$5,000.00
2/25/2019	Amy Rosenberg	Agency Travel	\$16.00
3/20/2019	Buchanan Communications Ltd	Intercompany Fees	\$15,000.00
4/18/2019	Buchanan Communications Ltd	Intercompany Fees	\$10,000.00
5/13/2019	Buchanan Communications Ltd	Intercompany Fees	\$5,000.00
TOTAL			\$37,516.00

Please note that with regards to foreign principal, Tokyo Electric Power Company (TEPCO)– There were no disbursements of monies for this foreign principal during this Reporting Period.

Please note that with regards to foreign principal, the Kingdom of Saudi Arabia, National Center for Privatization (NCP)– There were no disbursements of monies for this foreign principal during this Reporting Period.

Please note that with regards to foreign principal, the Egyptian Ministry of Investment and International Cooperation–Registrant did not provide any services to this foreign principal during this Reporting Period. Thus, there were no disbursements of monies for this foreign principal during this Reporting Period.