

RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 35 PM '81

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

UNITED STATES DEPARTMENT OF JUSTICE
WASHINGTON, D.C. 20530

SUPPLEMENTAL STATEMENT

Pursuant to Section 2 of the Foreign Agents
Registration Act of 1938, as Amended

For Six Month Period Ending 03 JUN 1981
(Insert date)

Name of Registrant Robinsons Inc.

Registration No. 3110

Business Address of Registrant Post Office Box 7725, 2808 North Orange Avenue
Orlando, FL 32804

I - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes ☐	No ☐
(2) Citizenship	Yes ☐	No ☐
(3) Occupation	Yes ☐	No ☐

(b) If an organization:

(1) Name	Yes ☐	No ☒
(2) Ownership or control	Yes ☐	No ☒
(3) Branch offices	Yes ☐	No ☒

2. Explain fully all changes, if any, indicated in Item 1.

Not Applicable.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name	Position	Date Connection Ended
Joseph M. Barnes	Vice President - Account Management	April 24, 1981

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? ☐ Yes ☒ No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☐ Not Applicable

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity?

Yes ☒ No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
Debra L. Harris	2140-E West Oakridge Rd. Orlando, FL 32809	Director of Public Relations	May 18, 1981
Susana Crofton	2500 Howell Branch Road # 285 Winter Park, FL 32789	Account Manager	May 4, 1981

II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period?
Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

-
9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish following information:

Name and address of foreign principal

Date acquired

Please see attached Addendum #1.

-
10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Please see attached Addendum #2.

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Please see attached Addendum #3 and the contracts for each Foreign Principal attached thereto.

¹ The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?

Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Robinsons Inc. does not believe that the activities that the activities described immediately above constitute "political activity" as defined in Section 1 (0) of the Act.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes ☐ No ☒

If yes, describe fully.

² The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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Please see attached Addendum #4.

Total

14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³ A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
------	---------	---------	--------

Monies received from the Foreign Principals named in Item 14 (a), attached Addendum #4, were disbursed on a prorata basis for the general operating expenses, including salaries, travel expense, etc..., of Robinsons Inc.

In addition to the disbursement of monies received from foreign principals (as well as monies received from all other clients) for the general operating expenses of Registrant, the following disbursements have been made:

<u>DATE</u>	<u>TO WHOM</u>	<u>PURPOSE</u>	<u>AMOUNT</u>
Dec. 1, 1980 - May 31, 1981	Enrique T. Tripp	Sales Agent Commission	\$ 750,000.00

\$ 750,000.00

Total

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V - POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

However, please see answer to number 6, Exhibit B.

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?

Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches

☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups

☐ Other (Specify) _____

21. What language was used in this political propaganda:

☐ English

☐ Other (specify) _____

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period?

Yes ☐ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☐

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act?

Yes ☐ No ☐

VI - EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☐ No ☒

Exhibit B⁷ Yes ☐ No ☒ Exhibits attached.

If no, please attach the required exhibit.

- (a) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶ The Exhibit A, which is filed on Form OBD-67 (Formerly DJ-306) sets forth the information required to be disclosed concerning each foreign principal.

⁷ The Exhibit B, which is filed on Form OBD-65 (Formerly DJ-304) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements, been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

Yes ☐ No ☒ But attached.

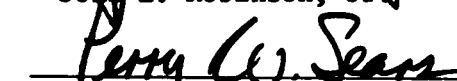
If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) his (their) personal knowledge.

(Type or print name under each signature)

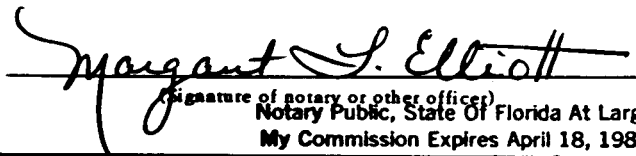
(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)


J. E. Robinson, Sr.

John E. Robinson, Jr.

Perry W. Sears

Subscribed and sworn to before me at Orange County, Florida

this 30th day of June, 1981


(Signature of notary or other officer)
Notary Public, State Of Florida At Large
My Commission Expires April 18, 1982
Bonded by Lawyers Surety Corp.

⁸ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, Department of Justice, Washington, D.C. 20530.

Attached Addendum #1:

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U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 35 PM '81

Section II, Item 9.

New Foreign Principals acquired during the period December 1, 1980, through May 31, 1981:

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

Name and Address of Foreign Principal

Date Acquired

ANTIGUA DEPARTMENT OF TOURISM AND TRADE
610 Fifth Avenue, Room 311
New York, NY 10020

March 11, 1981

CARIBBEAN TOURISM ASSOCIATION
20 East 46th Street
New York, NY 10017

December 3, 1980

CAYMAN AIRWAYS, LTD.
Post Office Box 1101
George Town
Grand Cayman
Cayman Islands, British West Indies

December 12, 1980

MONTSERRAT TOURIST BUREAU
Post Office Box 7, Plymouth
Montserrat, West Indies

February 23, 1981

INSTITUTO PANAMENO DE TURISMO
Apartado 4421
Panama 5, Panama

April 27, 1981

SURINAM TOURIST DEVELOPMENT BOARD
Kerkplein Post Office Box 656
Paramaribo, Surinam

December 1980

TRINIDAD & TOBAGO TOURIST BOARD
400 Madison Avenue, Suite 712
New York, NY 10017

March 13, 1981

Attached Addendum #2:

Section II, Item 10.

RE: Foreign Principals

NAME OF FOREIGN PRINCIPAL

Anguilla Department of Tourism
RE: Capital Aid Project #114

Dewe Rogerson, Ltd.
RE: Anguilla Dept. of Tourism

Bahamas Ministry of Tourism

Bahamas Tourist Office

Barbados Board of Tourism

Cayman Islands Department
of Tourism

Comision Fomento de Turistico

Consejo Nacional de Turismo
de Mexico

Costa Rican Tourist Board

Gobierno del Estado de Mexico

Secretaria de Estado
de Turismo de Republica
Dominicana

Departamento de Turismo
Gobierno del Estado de Jalisco

Pannell, Kerr, Forster & Co.

Turks & Caicos Tourist Board

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OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 35 PM '81

INTERNAL SECURITY
SECTION

PRINCIPAL ADDRESS

Anguilla, West Indies

4 Broad Street Place
London, EC2 M7HE, England

P.O. Box N-4105
Nassau, Bahamas

255 Alhambra Circle
Coral Gables, FL 33134

P.O. Box 242
Bridgetown, Barbados, West Indies

Grand Cayman
British West Indies

Tuxtla, Chiapas, Mexico

Mariano Escobedo No. 726
Mexico 5, DF, Mexico

200 S.E. 1st Street
Suite 606
Miami, FL 33131

Direccion General de Hacienda
Difusion y Relaciones Publicas
Toluca, Mexico

Apartado 497
Santo Domingo, Dominican Republic

Juarez No. 638
Guadalajara, Jalisco, Mexico

Lee House, London Wall
London, EC2Y 5AL, England

Cockburn Town
Grand Turk Island
Turks & Caicos Islands
British West Indies

Attached Addendum #3:

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U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 35 PM '81

Section III, Item 11.

<u>NAME OF FOREIGN PRINCIPAL</u>	<u>ACTIVITIES AND SERVICES</u>
Anguilla Department of Tourism RE: Capital Aid Project #114	see statement below
Dewe Rogerson, Ltd. RE: Anguilla Department of Tourism	see statement below
Antigua Department of Tourism & Trade	see statement below
Bahamas Ministry of Tourism	see statement below
Bahamas Tourist Office	see statement below
Barbados Board of Tourism	see statement below
Caribbean Tourism Association	see statement below
Cayman Airways, Ltd.	see statement below
Cayman Islands Department of Tourism	see statement below
Comision Fomento de Turistico	see statement below
Consejo Nacional de Turismo de Mexico	see statement below
Costa Rican Tourist Board	see statement below
Gobierno del Estado de Mexico	see statement below
Montserrat Tourist Board	see statement below
Instituto Panameno de Turismo	see statement below
Secretaria de Estado de Turismo de Republica Dominicana	see statement below
Surinam Tourist Development Board	see statement below
Departamento de Turismo Gobierno del Estado de Jalisco	see statement below
Pannell, Kerr, Forster & Co.	see statement below
Trinidad and Tobago Tourist Board	see statement below
Turks & Caicos Tourist Board	see statement below

We are providing marketing and promotional services with the objective of improving tourism for the above foreign principals. The nature of our services and activities are described in the attached new contracts, and/or in continuing contracts which were previously attached to our original Registration Statement dated May 23, 1980 and to our Amendment to Registration Statement dated May 30, 1980 or as attached to our Supplemental Statement as dated December 3, 1980.

MACIELLA

JULY 1981 - DECEMBER 1981

MAY 1981

Creative/Production Estimate

Marketing and Advertising Services to the Hospitality Industry

2000 North Orange Avenue
P.O. Box 7725, Orlando, Florida 32804
Phone: 305, 698-2808 • Telex No. 564343 • CARRIE ROBINSON

DESCRIPTION

PUBLICATIONS

SIZE

COLORS

NEGATIVES

PROOFS

ESTIMATED
AMOUNT

GRADE

Travel Agents Marketplace

1 card

4

2

2

\$ 700.00

CONSUMER

Travel and Leisure

4 inch

B/W

2

2

\$ 700.00

GRADE

PO897A

CTA News

1/4 page

B/W

2

2

\$ 700.00

* Previously produced

CLIENT SIGNATURE

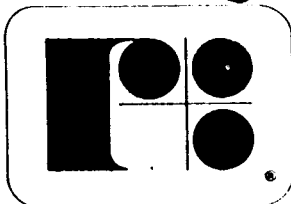
DATE

BY EXECUTIVE

TOTAL ESTIMATED CREATIVE/PRODUCTION:

Advertising Production Estimates include layout, copywriting, typesetting, mechanical art and all required production pre-press work. Final billing for individual projects may be adjusted to reflect actual charges incurred.

\$ 1,400.00



RECEIVED ROBINSONS, INC.

1980 DEC 31 AM 8:24

Deane Robinson

12/31/80

Re Anguilla

FO194A/AN201

Creative Concept - three camera
ready mech.

Concept for: stationery & envelope
& complementary slips - to be
adaptable for all offices to
print local addresses.

179 500
196

Cost to be charged against 1980 budget.

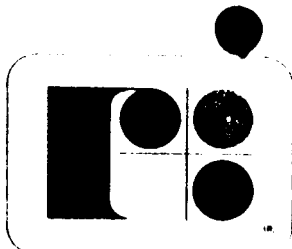
al
Jn

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX



RECEIVED-ROBINSONS, INC.

1981 FEB -3 PM 1:55

Deme Rogerson Ltd

1/23/81

Re Anguilla

FO195A/AN201

Creative design thru camera
ready mechanical artwork.
Cover "All About Anguilla"
9x12.

artwork to be supplied Deme Rogerson
for printing in London.

375

Budget:

Creative (A0722A) 887.78 - last transfer
add'l Creative ~~250.00~~ 175.
~~109.78~~
262.78

O/C PK

al

GIVE CORRECT SHIPPING ADDRESS

DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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← CUSTOMER: CHECK IN PROPER BOX



Robinsons Inc.

1981 FEB 27 PM 2:04

Esme Rogerson Ltd

2/27/81

FOR THE CUSTOMER'S INFORMATION, THE FOLLOWING IS A SUMMARY OF THE TERMS AND CONDITIONS OF THE CONTRACT. THE CUSTOMER IS ADVISED THAT THE FOLLOWING INFORMATION IS NOT A PART OF THE CONTRACT AND IS NOT TO BE USED AS A BASIS FOR ANY CLAIM OR ACTION.

PRO FORMA CONTRACT

60061AB/AN201

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
2	Duplicate set of negatives from A0637A	450	\$900.00

TAX EXEMPT

THE CUSTOMER'S TAX EXEMPTION STATUS IS CERTIFIED BY THE CUSTOMER'S AUTHORIZED OFFICIAL OR AGENT OF ROBINSONS INC. AT ITS HOME OFFICE IN MIAMI, FLORIDA AND IS SUBJECT TO THE TAX EXEMPTION CERTIFICATE OF THE CUSTOMER'S AUTHORIZED OFFICIAL OR AGENT OF ROBINSONS INC. AT ITS HOME OFFICE IN MIAMI, FLORIDA.

THE UNDERSIGNED AGREES TO PAY THE AMOUNT OF U.S. DOLLARS FOR THE PURCHASE OF PRINTING OR SERVICES UNDER THE TERMS AND CONDITIONS SET FORTH ABOVE. OVER RUNS OR UNDER RUNS NOT TO EXCEED 10 PERCENT OF THE AMOUNT SHALL CONSTITUTE AN ACCEPTABLE DELIVERY AND THE EXCESS OR DEFICIENCY SHALL BE CHARGED OR CREDITED TO THE CUSTOMER PROPORTIONATELY. UNDERSIGNED FURTHER AGREES TO PAY ANY AND ALL STATE OR LOCAL SALES OR EXCISE TAXES WHERE APPLICABLE ON THE MATERIAL COVERED BY THIS ORDER AND FURTHER AGREES TO ACCEPT DELIVERY OF AND PAY SUCH TAXES OR TO FURNISH SATISFACTORY EVIDENCE OF EXEMPTION.

ACCEPTED ON

(DATE)

PURCHASER

BY

TITLE

GIVE CORRECT SHIPPING ADDRESS

THE CUSTOMER'S TAX EXEMPTION STATUS IS CERTIFIED BY THE CUSTOMER'S AUTHORIZED OFFICIAL OR AGENT OF ROBINSONS INC. AT ITS HOME OFFICE IN MIAMI, FLORIDA AND IS SUBJECT TO THE TAX EXEMPTION CERTIFICATE OF THE CUSTOMER'S AUTHORIZED OFFICIAL OR AGENT OF ROBINSONS INC. AT ITS HOME OFFICE IN MIAMI, FLORIDA.

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Robinsons Inc.

B,

DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
-------	---------	-----	-----------	-------

1981 - DECEMBER 1981
MAY 1981

Creative/Production Estimate

Debbie Reynolds
Longville

AN 301

2000 North Orange Avenue
P.O. Box 7725, Orlando, Florida 32804
Phone: 305 658-2800 • Telex No. 56-4343 • CURT ROBIN

Manufacturing and Advertising Services to the Hospitality Industry

TRADE	DESCRIPTION	PUBLICATIONS	SIZE	# COLORS	# NEGATIVES	# PROOFS	ESTIMATED AMOUNT
CONSUMER	PC 296A	Travel Agents Marketplace	1 card	4			*
		Travel and Leisure	4 inch	B/W	2	2	\$ 700.00
GRADE		CTA News	1/4 page	B/W	2	2	\$ 700.00
* Previously produced							

CLIENT SIGNATURE _____

DATE _____

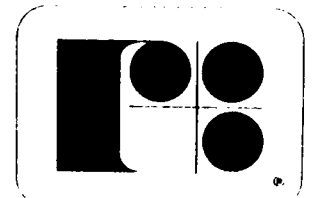
BY EXECUTIVE _____

TOTAL ESTIMATED CREATIVE PRODUCTION:

Advertising Production estimates include layout, copywriting, typesetting, mechanical art and all required production preparatory work. Final billing for individual projects may be adjusted to reflect actual charges incurred.

\$ 1,400.00

1981 MAR 27 AM 9:42



AGENCY OF RECORD AGREEMENT

PRESENTED TO

DEWE ROGERSON LIMITED

(Anguilla Department of Tourism)

November 1, 1980 to December 31, 1981

RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION
JUL 6 2 35 PM '81
INTERNAL SECURITY
SECTION
REGISTRATION UNIT

BY

ROBINSONS INC.

ORLANDO, FLORIDA

NEW YORK, NEW YORK

LONDON, ENGLAND

MEXICO CITY, MEXICO

I) ANNUAL REPRESENTATION FEE

Executive time devoted to the preparation of marketing plans, positioning strategies, and general account management will be charged to the client in accord with an agency fee of ~~\$40,600.00 U.S.~~ ^{\$ starting 14,500} This fee is payable in equal monthly installments of ~~\$2,900.00 U.S.~~ ^{\$ starting 1,208.33} each, commencing ~~November~~ ^{January 1 1981} ~~1, 1980~~, with each installment due the 15th day of the month preceding the month against which the fee will be applied. Should the annual marketing budget be increased or decreased during the effective dates of this agreement, the fee shall be adjusted in proportion to the increase or decrease, but in no event shall be less than 75% of the fee recorded at the beginning of this paragraph. Furthermore, increases or decreases in the original budget shall be calculated at the conclusion of the twelfth month of this agreement and fee adjustments, if any, shall be made no later than the last day of the first month of the following budget year.

The agency fee does not cover production charges for print or broadcast advertising, collateral material, public relations programs, direct-mail programs, marketing research or audio-visuals/motion pictures. Charges for these items will be



estimated and contracted on a project basis and billed to the client separately. These charges will include, but not be limited to, creative direction, art direction, the preparation of layouts, illustrations, typography, photography, model selection and direction, photo services, and broadcast media production services.



II) MARKETING RESEARCH

Marketing research projects performed by Robinsons are estimated and billed on an individual project basis or contracted annually on a fee basis. Payment terms for historical marketing research projects are 50% of contract value payable on contract signature, balance due on completion of the contracted project. Payment terms for continuing marketing research projects or special surveys are established with the client at the time of contract signature.



III) ADVERTISING

Charges for advertising placed by Robinsons on behalf of the client are billed to the client in accord with the published rate(s) of the specified medium. All print and broadcast media charges are billed to the client on the first day of the month preceding the specified media closing dates. These charges are billed at the published gross billing value of the specified medium and payment in full is due 10 days from the date of invoicing. In the event that payment of a given invoice is not received by Robinsons on or before the date due, it shall be Robinsons' option to decide whether or not the advertising specified in the invoice shall be placed. However, failure to place the advertising shall not abrogate the agency's right to be paid its fee and other charges covered by this agreement.

Adjusted media invoices will be prepared at the end of each media month to account for insertion changes, cash discounts, short rates and circulation rebates. Subsequent to final



settlement of these adjustments, Robinsons will rebate all media commissions directly to the client.

The client assumes full financial liability for all advertising space placed on its behalf by Robinsons.

The client will be the legal employer of all talent used in the production of advertising. Accordingly, the client must file social security and unemployment tax information, record information for both federal and state tax returns, and provide workman's compensation and disability coverage for all talent. Robinsons will make appropriate talent payments less various payroll taxes and deductions, and will bill the client for these payments at cost. The complete withholding record will be provided to the client by Robinsons to enable the client to make the necessary government and union payments.



IV) ADVERTISING PRODUCTION AND CREATIVE SERVICES

Charges for the production of advertising and creative services are estimated and billed on an individual project basis. Payment terms for advertising production and creative services are 50% of contract value payable on contract signature, balance due on completion of contracted service(s).



V) PUBLIC RELATIONS PROGRAMS

Public relations programs are estimated and billed on an individual project basis or contracted annually on a fee basis. Payment terms for public relations programs performed on a project basis are 50% of contract value payable on contract signature, balance due on completion of the contracted service(s). Payment terms for public relations programs performed on an annual basis are established with the client at the time of contract signature.



VI) DIRECT MAIL PROGRAMS

Charges for direct mail programs are estimated and billed on an individual project basis. Payment terms for direct mail programs are all estimated postage costs and 50% of materials and handling costs payable on contract signature, balance due on completion of the contracted program(s).



VII) AUDIOVISUAL/MOTION PICTURE PRODUCTIONS

Audiovisual/motion picture productions are estimated and billed on an individual project basis. Payment terms for audiovisual/motion picture productions are 35% of contract value payable on contract signature, 33% of contract value payable on submission of preliminary creative concepts, balance due on delivery of completed audiovisual(s)/motion picture(s).



VIII) PRINTING

Charges for printing are estimated and billed on an individual project basis. Payment terms for printing services are 35% of contract value payable on contract signature, 35% of contract value payable on submission of color proof(s), balance due on notification of completed production.



IX) INVENTORY CONTROL

No charges will be billed to the client for inventory control services for production materials and/or completed collateral produced and stored by Robinsons.

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OF JUSTICE
CRIMINAL DIVISION
JUL 6 2 35 PM '61
INTELLIGENCE SECTION
REGISTRATION UNIT



X) TRANSPORTATION AND MAINTENANCE EXPENSES

All transportation and maintenance expenses incurred by members of Robinsons' staff traveling to perform on behalf of the client are billed to the client at cost. Invoices for all transportation and maintenance expenses are payable when received.



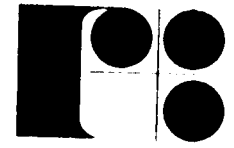
XI) TELEPHONE, TELEGRAPH, POSTAL AND PHOTOCOPYING CHARGES

All telephone, telegraph, and photocopying charges incurred in the course of agency/client communication are borne by the client and billed at cost. Postal charges incurred in routine correspondence with the client will be borne by Robinsons Inc. Any unusual postal charges incurred on the client's behalf (e.g., charges for express mail, special package delivery services, etc.) will be billed to the client at cost. Invoices for all telephone, telegraph, postal and photocopying charges will be prepared for the client on a monthly basis and are payable when received.



XII) TAXES

Any taxes paid on behalf of the client by Robinsons will
be billed to the client at cost.



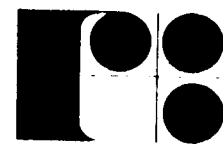
XIII) SHIPPING CHARGES

Shipping charges incurred by Robinsons on behalf of the client will be billed to the client at cost plus a handling surcharge in the amount of 17.65%. Shipping charges will be invoiced to the client on a monthly basis and are payable when received or deducted from advance shipping deposits.



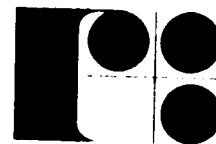
XIV) ADDITIONAL SERVICES

Charges and billing procedures for services other than those listed previously are agreed to in advance by Robinsons and the client.

XV) GENERAL TERMS

Invoices for charges other than those specified previously will be submitted to the client on the last day of each month and are due and payable on or before the 10th day of the following month. Any invoices for which Robinsons has not received payment by the specified due date shall be subject to an additional service charge computed at the rate of 1½% per month effective from the due date of the invoice until the date payment is received by Robinsons. However, this provision shall not apply to the invoiced amounts which the client has reason to question. If any such questions are not submitted in writing by the client to Robinsons within 10 days from the receipt of the appropriate invoice, the amount of that invoice shall be presumed to have been approved by the client.

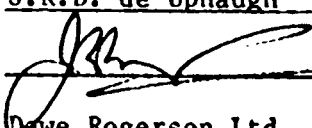
The client agrees to hold Robinsons Inc. harmless for the failure of media or suppliers to properly execute their commitments. The client further agrees to indemnify and



hold harmless Robinsons Inc. against any and all claims for loss, liability or damages arising out of, or in connection with, the work done or to be performed by the agency for and on behalf of the client, including the cost of defending any legal actions that may be brought against the agency arising out of the use of any advertising copy or materials furnished or approved by the client. The client further agrees to indemnify and hold harmless Robinsons Inc. from any and all claims, judgments or costs, including reasonable attorney's fees, that Robinsons Inc. may incur by reason of defending any claim or legal action in which Robinsons Inc. may become involved by reason of any contractual action taken on behalf of the client under the terms of this agreement.

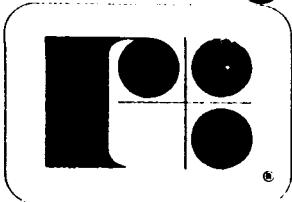
APPOINTMENT AS AGENCY OF RECORD

Robinsons Inc. is hereby appointed the advertising agency of record for Dewe Rogerson Limited (Anguilla Department of Tourism) and is authorized to perform on its behalf in accord with the terms stipulated in this agreement. This appointment becomes effective January 1, 1981 Indx (12) ~~November 1, 1980~~, for ~~fourteen (14)~~ months. It may be terminated at the end of this period by three-month prior notice in writing provided by an authorized representative of either party. If such termination is not effected, this agreement shall continue until terminated by either party by three-month prior notice in writing.

Name: J.R.D. de Uphaug
Signature: 
Representing: Dewe Rogerson Ltd.
Title: Director

Name: Alberto Martinez-Fonts, Jr.
Signature: 
Representing: Robinsons Inc.
Title: Vice President

Date: _____



RECEIVED RECEIVED-ROBINSONS, INC.
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 35 PM '80 DEC 30 PM 2:44

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

Deane Rogerson Ltd

12/30/80

OK
0065X/AN201

*Information Center Services
Fulfillments in response to inquiries*

approx 1300

Rob Inc. (Key punch at 11¢ ea

143.

Generate Labels at .035¢ ea

45.50

*Key punch Operator (Marcell \$6/hr
for 24 hrs*

144.

*332.50 975
665*

*Note: Actual Fulfillment costs
will be added by Change order
as budget determined.*

~~For completion file.~~

*Note: all work covered under
1981 Budget.*

Requires specific billing.

al

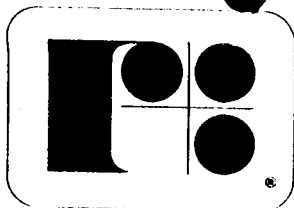
X

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX



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OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 35 PM '81

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

RECEIVED
1031 APR 22 AM 11: 15

Antigua Dept. of Tourism & Trade
610 5th Ave. Room 311
N.Y. N.Y. 10020
attn: Edmond Lake

4/22/81

H0195A / 22999

Imprint shells, an exact
reprint of H01864.

3,000 Imprints

B 236

Total due upon completion

Budget:

Brewton 130 + 4070

Delivery April

for al

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

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Robinsons Inc.

RECEIVED
ROBERTS DIVISION
OF JUSTICE
CRIMINAL DIVISION

JOAN 92198071418

LESTER B. VANDERKAM

REGISTRATION UNIT

BAHAMAS MINISTRY OF TOURISM
P.O. BOX N-3701
NASSAU, BAHAMAS

1/22/80

PLEASE NOTE THAT OUR OFFERINGS FOR 14 DAYS
AFTER ABOVE DATE. IF YOU WISH TO PLACE
AN ORDER AFTER THAT TIME, PLEASE REQUEST
A CONFIRMATION OR A NEW QUOTATION.

PRO FORMA CONTRACT

OK
JMB, 1/28/80
60024A/BA
TOTAL 250

QUANTITY

ISSN 0013-788X

Figure 1

1034

225,000

TRIM OUT ISLAND, GRAND BAHAMA
AND NASSAU SHELLS TO 9x16
AND CARTON PACK.

\$550

TERMS: TOTAL DUE ON INVOICE
RECEIPT.

PRO FORMA REQUIRED TO MEET IMMEDIATE SHIPPING REQUESTS. PRICE APPROVED BY R NEUSTADT VIA PHONE 1/28/80. FMB

748 J. C. EMPY

SUBJECT TO: WINTERBURY, ANDERSON, AND COMPANY, INC. (INCORPORATED IN CALIFORNIA)
ON REVERSE SIDE OF THIS RECEIPT IS A COPY OF THE TAX RETURN DEDUCTING THE
AUTHORIZED OFFICE COPY OF THIS RECEIPT FROM THE ADVERTISING COSTS OF THE
FLORIDA AND CALIFORNIA ADVERTISING SERVICE, INC. (A DIVISION OF THE CALIFORNIA
ADVERTISING SERVICE, INC.)

THE UNDERSIGNED AGREES TO PAY THE AMOUNT OF U.S. \$ _____ FOR THE PURCHASE OF ONE (1) COPY OF STOCKS UNDER THE TERMS AND CONDITIONS SET FORTH ABOVE. OVERPAYMENTS, IF ANY, SHALL NOT BE EXCUSED. IF THE AMOUNT SHOWN CONSTITUTE AN AMOUNT PAID IN EXCESS OF THE AMOUNT OF THE STOCKS TO BE CHARGED OR CREDITED TO THE CUSTOMER, PROPORTIONATELY, THE UNDERSIGNED CUSTOMER AGREES TO PAY ANY AND ALL STATE OR LOCAL SALES OR USE TAXES, WHERE APPLICABLE, ON THE MATERIAL COVERED BY THIS ORDER, AND IF THE CUSTOMER AGREES TO ACCEPT DELIVERY AND PAY SUCH TAXES OR TO FORFEIT THEM, ALSO, FOR EVIDENCE OF EXEMPTION.

ACCEPTED ON

DATE:

PURCHASER

B1

THE

GIVE CORRECT SHIPPING ADDRESS

LOCAL

EXPRESS

BUS

RAIL FRT.

TRUCK

JIM FOPPARDING

[illegible]

Robinsons Inc.

P

DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

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RECEIVED-ROBINSONS, INC.

1981 JAN 27 AM 8:08

Barbados Bd of Tourism
P.O. Box 242, BRIDGETOWN
Barbados
Mr. Tony Arthur

1/26/81

60055A/BA40

11 duplicate negs. Same size
as in brochure. (note - provide all
visual area available)

\$374.

Total due upon completion plus
Unpaid air shipment

Budget: 11 @ 17⁴ ea = 187

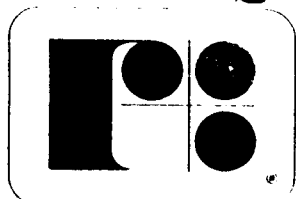
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GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER. CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX



Barbados Board, Tourism
1115 King Street - West, Suite 1108
Toronto, Ontario M5H-1A3, Canada
Attn Mr. Glen Carter

1/30
~~2/1~~/81

60056B/22999

8 duplicate negs, same size
as in brochure (note provide
all image area available).

B 272.45

plus prepaid shipping

Budget - B 17 per neg x 8 = B 136.

Glen We'll bill when completed.
w/PPD SH. PPNO

al.

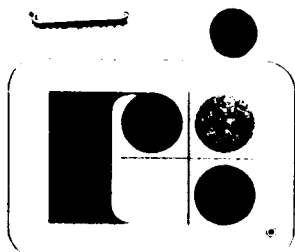
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GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

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RECEIVED-ROBINSONS, INC.

1931 FEB 11 PM 12:35

Barbados Bd, Tourism

Barbados.

Attn: Mr. Tony Arthur

2/11/81

60057A/BA400

8 Duplicate negs. Same size as
in brochure (note provide
all image area available)

Budget
 $8 \times \$17 = \$136$

\$285

Total due upon completion.

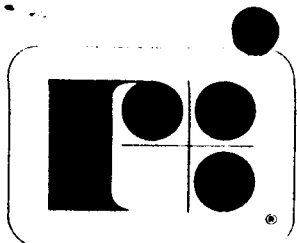
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GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

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JUL 6 2 35 PM '81

1981 DEC 11 PM 4:14

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

CARIBBEAN TOURISM ASSOCIATION
20 East 46th Street
New York, NY 10017

December 3, 1980

Attn: Mrs. Audrey Palmer Hawks
Executive Director

SHEET 1 OF 2 SHEETS

A0714A/CA950

Description: CTA Booklet, a reprint of job #A0268A
with change in format:
A) Addition of 3 new countries.
B) Change in format design to maintain
alphabetical order of countries
and visual design consistency.
C) Revision of receipe and directory
pages as required.
D) One picture change, front cover.

Size: 20 page - self cover
Stock: 70 lb. enamel
Creative: Includes revised layout and mechanical
artwork as required for revisions.
Also includes layout, mechanical art-
work, typesetting and map for 3 new
countries.

Proofs: Cromalin proof of new pictures and
blue line of booklet.

Presswork: 4-color process throughout and screen
tints for map areas.

Jim Pepperdine
Jim Pepperdine 12/3/80

Audrey Hawks

CARIBBEAN TOURISM ASSOCIATION

Audrey Palmer Hawks
Executive Director

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER. CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX

CARIBBEAN TOURISM ASSOCIATION
20 East 46th Street
New York, NY 10017

Attn: Mrs. Audrey Palmer Hawks
Executive Director

December 3, 1980

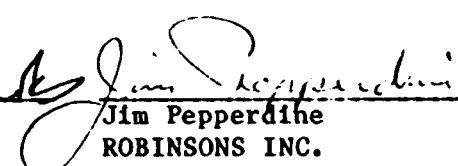
2

2

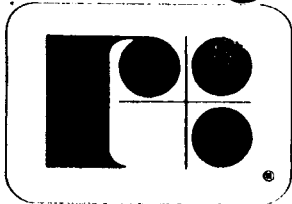
Binding: Trim to 16" x 9" flat, fold and
saddle stitched to 8" x 9" booklet.
Carton pack.

50,000	Booklets, as per above specifications.....	\$25,764.00 U.S.
75,000	Booklets, as per above specifications.....	\$32,362.00 U.S.
100,000	Booklets, as per above specifications.....	\$39,056.00 U.S.

TERMS: 1/3 due upon signature of this agreement;
1/3 due upon submission of proof; balance due
upon notification order is ready for
shipment.

 Audrey Palmer Hawks CARIBBEAN TOURISM ASSOCIATION	 Jim Pepperdine ROBINSONS INC.
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DATE: 12/7/80 DATE: 12/3/80



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INTERNAL SECURITY
SECTION
REGISTRATION UNIT

RECEIVED-REGISTRATION UNIT

1981 MAR 19 PM 1:13

CAYMAN AIRWAYS LTD.
P. O. Box 1101
George Town
Grand Cayman
Cayman Islands, British West Indies

Attn: Mr. Norman Bodden
Managing Director

December 12, 1980

SHEET 1 OF 2 SHEETS

E0044A-X/CA999

SPECIAL RESEARCH TWENTY FOUR MONTH PROGRAM
continuation of one (1) special market survey
of embarkation/disembarkation card data as provided on
the total arrivals master file on selected information
for arrivals by carrier to the Cayman Islands between
January 1, 1981 and December 31, 1982 (24 months) and
a special analysis of selected demographic and travel
characteristics for two (2) representative months of
the winter and summer seasons (total of 8 months) in-
cluding special recoding, all computing, analysis,
file maintenance and the preparation of 24 monthly
report summaries.....

\$11,850.00 U.S.

TERMS: \$1,170.00 (U.S.) payable upon signature of
this agreement, \$445.00 (U.S.) payable the
first day of each month for 24 consecutive
months beginning January 1, 1981.


Jim Pepperdine

CAYMAN AIRWAYS LTD.


Norman Bodden
Managing Director

GIVE CORRECT SHIPPING ADDRESS

DELIVERY OF THE FINISHED WORK BY US TO A COMMON CAR-
RIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE
EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUS-
TOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT
DESIGNATED BY SHIPPER.

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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← CUSTOMER: CHECK IN PROPER BOX

CAYMAN AIRWAYS LTD.
P. O. Box 1101
George Town
Grand Cayman
Cayman Islands, British West Indies

December 12, 1980

Attn: Mr. Norman Bodden
Managing Director

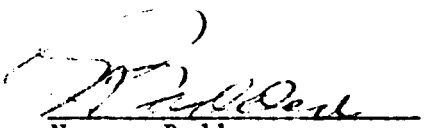
2

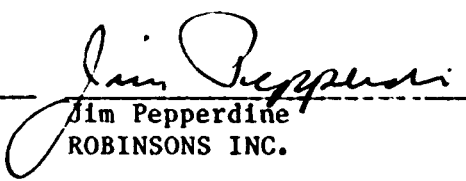
2

Purchaser entitled to 5 copies of each monthly report summary. Additional copies of either report will be available upon request at a charge of 15¢ per page.

Purchaser entitled to 8 copies of detailed monthly computer runs including selected demographic and travel characteristic. Additional copies of programs 3A, 4A and 9A will be furnished at a charge of \$3.75 for each monthly program computer printout. Fees for special computer runs or data analysis of survey results beyond those outlined, to be quoted and billed upon request.

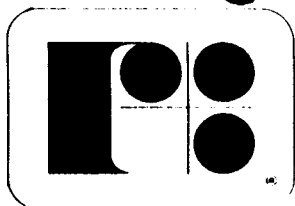
All authorization travel and related expenses to be billed to purchaser, payable upon invoicing.


Norman Bodden
CAYMAN AIRWAYS LTD.


Jim Pepperdine
ROBINSONS INC.

DATE: 1/15/81.

DATE: 12/12/80



CAYMAN ISLANDS DEPARTMENT OF TOURISM
Government Administration Building
Grand Cayman
Cayman Islands, B.W.I.

Attn: Mr. Eric J. Bergstrom M.B.E.
Director of Tourism

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U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 35 PM '81

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

RECEIVED-ROBINSONS, INC.

1980 DEC 31 PM 2:08

December 12, 1980

SHEET 1 OF 2 SHEETS

EC037A-X/CA945

Market Research Twenty Four Month Program

For the continuation of one (1) market survey of embarkation/disembarkation card data on total arrivals (approximately 377,000 + 5%) and all non-resident stopover visitors to the Cayman Islands between January 1, 1981 and December 31, 1982 (24 months) including all computing, analysis, file maintenance, the preparation of 24 monthly report summaries and two detailed annual market reports....

\$31,150.00 U.

TERMS: \$3,070.00 (U.S.) payable upon signature of this agreement, \$1,170.00 (U.S.) payable the first day of each month for 24 consecutive months beginning January 1, 1981.

Purchaser entitled to 7 copies of each monthly report summary and 7 copies of each detailed annual market report. Additional copies of either report will be available upon request at a charge of 15¢ per page.

Jim Pepperdine
Jim Pepperdine

December 16, 1980

CAYMAN ISLANDS DEPARTMENT OF TOURISM

Eric J. Bergstrom
Eric J. Bergstrom
Director of Tourism

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER. CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX

CAYMAN ISLANDS DEPARTMENT OF TOURISM
Government Administration Building
Grand Cayman
Cayman Islands, B.W.I.
Attn: Mr. Eric J. Bergstrom M.B.E.
Director of Tourism

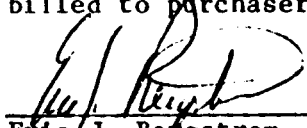
December 12, 1980

2

2

Purchaser entitled to 7 copies of detailed monthly computer runs including programs 1 and 2 and 7 copies of annual computer runs including programs 10 and 11. Additional copies of programs 1 and 2 will be furnished at a charge of \$3.75 for each monthly program computer printout while additional copies of the annual computer runs will be furnished at a charge of \$17.50 for each annual program printout. Fees for special computer runs or data analysis of survey results beyond those outlined, to be quoted and billed upon request.

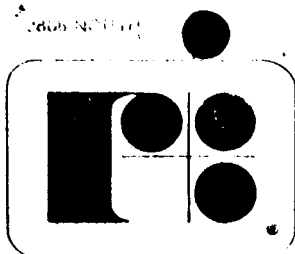
All authorized travel and related expenses to be billed to purchaser, payable upon invoicing.


Eric J. Bergstrom
CAYMAN ISLANDS
DEPARTMENT OF TOURISM


Jim Pepperdine
ROBINSONS INC.

DATE: 16/12/80

DATE: 17/12/80



RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 35 PM '81

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

CONSEJO NACIONAL DE TURISMO
Mariano Escobedo #726
Mexico 5, D.F. Mexico

July 30, 1980

/C0510

Per approved 1981-1982 Mexican National Tourist
Council promotion projects attached:

200,600,000

Panels of 28 booklets and brochures, 30 posters,
including up to 400 color picture reproductions,
printed on 80 lb. Enamel (as before), F.O.B.,
Orlando, Florida, U.S.A.

(U.S.) \$4,688,947.

TERMS OF PAYMENT SCHEDULE:

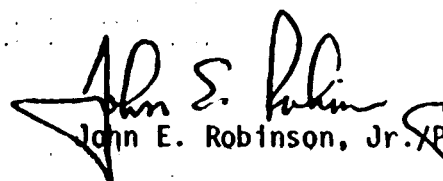
- 1.000.000.00 - ~~\$1,688,947.00~~ (U.S.) due with signing of this
agreement.

Balance due in 15 equal payments of ~~\$100,000.00~~
(U.S.) each, due on or before the first of each
month, commencing ~~September 1, 1981~~.

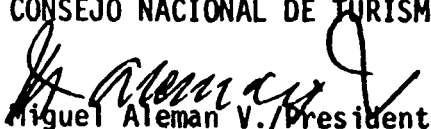
February.

245929.80

4,688,947.00


John E. Robinson, Jr. President

CONSEJO NACIONAL DE TURISMO


Miguel Aleman V. President

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX



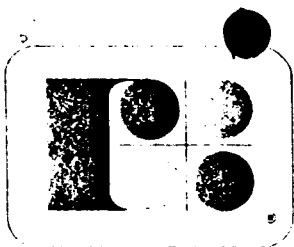
MEXICAN NATIONAL TOURIST COUNCIL
1981-1982 COLLATERAL MARKETING CAMPAIGN

<u>T I T L E</u>	<u>NUMBER OF PANELS</u>	<u>TOTAL OF PANELS (000)</u>	<u>TOTAL QUANTITY (000)</u>
1. Baja California	8	3,200	400
2. La Paz	6	1,200	200
3. Northwest Mexico	12	2,400	200
4. Mazatlan	8	2,400	300
5. Copper Canyon	6	1,200	200
6. Yucatan Peninsula	12	3,600	300
7. Cancun	8	4,000	500
8. Cozumel/Isla Mujeres	6	1,200	200
9. Valley of Mexico	12	7,200	600
10. Mexico City	16	16,000	1,000
11. Colonial Mexico	12	4,800	400
12. Gulf Coast	12	3,600	300
13. Northeast Mexico	12	4,800	400
14. Triangle of the Sun	12	6,000	500
15. Acapulco	16	16,000	1,000
16. West Central Mexico	24	3,000	250
17. Guadalajara	12	4,800	400
18. Puerto Vallarta	8	3,200	400
19. Oaxaca-Chiapas	12	6,000	500

OK



<u>T I T L E</u>	<u>NUMBER OF PANELS</u>	<u>TOTAL OF PANELS (000)</u>	<u>TOTAL QUANTITY (000)</u>
20. Spas	8	2,000	250
21. Map Folders	24	24,000	1,000
22. Archaeology	32	19,200	600
23. Travel Tips	24	18,000	750
24. Mexico, The Amigo Country	12	12,000	1,000
25. Beaches Shell	8	4,000	500
26. Acapulco Shell	8	4,000	500
27. Mexico City Shell	8	4,000	500
28. General Shell	8	4,000	500
29. Posters			
24" x 36", 10,000 each of 10 assorted titles	48	4,800	100
12" x 36", 10,000 each of 20 assorted titles	24	4,800	200
30. French Canadian Versions			
A. Amigo Country	12	1,200	100
B. Mexico City	16	1,600	100
C. Acapulco	16	1,600	100
D. Cancun	8	800	100
T O T A L S		200,600	14,350



RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 36 PM '81

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

RECEIVED-ROBINSONS, INC.
1981 FEB 13 PM 3:19

INSTITUTO COSTARRICENSE DE TURISMO
Publicidad Alberto H. Garnier, S.A.
Apartado Postal 823
San Jose, Costa Rica

Attn: Enrique Odio Soto
Presidente Ejecutivo

December 10, 1980

Sheet 1 of 2 sheets

A0743A/00860

Description: Thank You Cards, two versions -
English and Spanish, one press
run.
Size: 8" x 9".
Stock: 70 lb. enamel.
Creative: Includes camera ready mechanical
artwork and typesetting.
Presswork: 4 process color one side, one color
reverse side.
Color Picture
Reproductions: (1) one total.
Proofs: Cromalin and blueline.
Client Supplied
Materials: Comprehensive layout and typewritten
copy for both English and Spanish,
original quality transparencies.
Binding: Fold to 4" x 9" and carton pack.

Note: Price includes 7.5% agency commission to
Alberto H. Garnier, S.A.

5479.00
7.5% - 410.93
net 5068.07

50% 2534.04

Jim Pepperdine
Jim Pepperdine

INSTITUTO COSTARRICENSE DE TURISMO

Enrique Odio Soto
Presidente Ejecutivo

GIVE CORRECT SHIPPING ADDRESS

DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF CARRIER DESIGNATED BY SHIPPER.

INSTITUTO COSTARRICENSE DE TURISMO
Publicidad Alberto H. Garnier, S.A.
Apartado Postal 823
San Jose, Costa Rica

Attn: Enrique Odio Soto
Presidente Ejecutivo

December 10, 1980

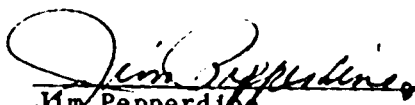
2 2

30,000 Cards (15,000 each of English and Spanish) per
specifications

\$5,479.00 U.S.

TERMS: Total due upon agreement signature.

Enrique Odio Soto
INSTITUTO COSTARRICENSE
DE TURISMO

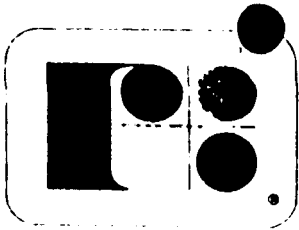


Jim Pepperdine
ROBINSONS INC.

Date _____

Date December 10, 1980

Jan



(1)

2 to come from [unclear]

RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

1981 FEB 13 PM 3:19

JUL 6 2 36 PM '81

INSTITUTO COSTARRICENSE DE TURISMO
Publicidad Alberto H. Garnier, S.A.
Apartado Postal 823
San Jose, Costa Rica

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

X October 9, 1980

Attn: Enrique Odio Soto
Presidente Ejecutivo

A0744A/C0860

Description: Kit Folder, blind embossed front cover.

Size: 9" x 12" finished size.

Stock: 10 pt. C1S Kromekote.

Creative: Includes camera ready mechanical artwork and typesetting.

Presswork: Two colors, one side plus varnish.

Proofs: Blueline.

Client Supplied

Materials: Comprehensive layout, camera ready mechanical of logo, slogan and map.

Binding: Die cut and glue 3" flap plus double score vertically for expansion. Blind emboss logo on front cover. Fold and carton pack.

10,000 Kit Folders per above specifications

\$9,259.00 U.

Note: Price includes 7.5% agency commission to Alberto H. Garnier, S.A.

TERMS: 1/3 due upon agreement signature; 1/3 due upon submission of proof. Balance due on notification order is ready for shipment.

7.5% - 694.43

net 8564.57

50% 4282.29

10050

Jim Pepperdine
Jim Pepperdine

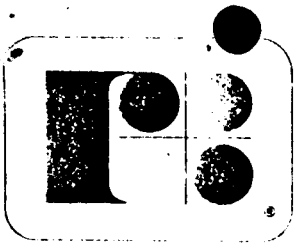
INSTITUTO COSTARRICENSE DE TURISMO

Enrique Odio Soto
Presidente Ejecutivo

GIVE CORRECT SHIPPING ADDRESS

DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

LOCAL EXPRESS AIR MAIL REGISTERED MAIL



RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

RECEIVED-ROBINSONS, INC.

JUL 6 2 36 PM '81

1981 FEB 13 PM 3:19

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

INSTITUTO COSTARRICENSE DE TURISMO
Publicidad Alberto H. Garnier, S.A.
Apartado Postal 823
San Jose, Costa Rica

December 10, 1980

Attn: Enrique Odio Soto
Presidente Ejecutivo

Sheet 1 of 2 sheets

A0745A/C0860

Description:	Shells, English only.
Size:	9" x 16".
Stock:	70 lb. enamel.
Creative:	Includes camera ready mechanical artwork and typesetting.
Presswork:	4 color process, one side only.
Color Picture	
Reproductions:	(3) three total.
Proofs:	Cromalin.
Client Supplied	
Materials:	Comprehensive layout and original quality transparencies.
Binding:	Trim and hold flat in cartons.

Note: Price includes 7.5% agency commission to Alberto H. Garnier, S.A.

13,933.00
7.5% - 1044.98
Net 12,888.02

50%

6,444.01

Jim Pepperdine
Jim Pepperdine

INSTITUTO COSTARRICENSE DE TURISMO

Enrique Odio Soto
Presidente Ejecutivo

GIVE CORRECT SHIPPING ADDRESS

DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

INSTITUTO COSTARRICENSE DE TURISMO
Publicidad Alberto H. Garnier, S.A.
Apartado Postal 823
San Jose, Costa Rica

Attn: Enrique Odio Soto
Presidente Ejecutivo

December 10, 1980

2

2

200,000 Shells per specifications

\$13,933.00 U.S.

TERMS: Total due upon agreement signature.

Enrique Odio Soto
INSTITUTO COSTARRICENSE
DE TURISMO


Jim Pepperdine
ROBINSONS INC.

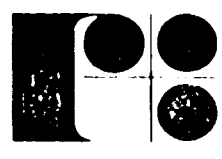
Date _____

Date December 10, 1980

RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

July 6 2 36 PM '81
Marketing and Advertising Services for the Hospitality Industry

INTERNAL SECURITY
SECTION
REGISTRATION UNIT



Robinsons Inc.

MONTSERRAT TOURIST BUREAU
P.O. Box 7, Plymouth
Montserrat, West Indies

Attn: Edith Allen
Director of Tourism

DATE February 23, 1981

THIS QUOTATION IS EFFECTIVE FOR 30 DAYS
ABOVE DATE. IF YOU WISH TO PLACE AN ORDER
AFTER THAT TIME, PLEASE REQUEST A NEW QUOTATION
OR A NEW QUOTATION.

Proforma

FC 204A M6500

DESCRIPTION	UNIT PRICE	TOTAL
Creative Design of logo and adaption of stationery and envelope		\$550.00 U.S.
TERMS: Total due upon agreement signature.		

*Budget
Creative \$300
Completion March 81*

MONTSERRAT TOURIST BUREAU

Robinsons Inc.

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	AIR	RAIL FRT	TRUCK
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By _____ Date _____

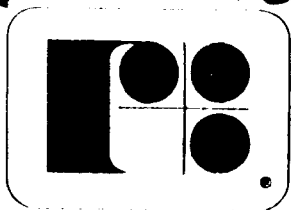
DELIVERY OF THE FINISHED WORK BY US TO A CARRIER
WILL CONSTITUTE FINAL DELIVERY OF WORK. IN
EVENT THAT NO SELECTION OF CARRIER IS MADE BY
CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF DELIVERY
DESIGNATED BY SHIPPER

← CUSTOMER: CHECK IN PROPER BOX

Alberto Martinez-Roys, Jr.
Alberto Martinez-Roys, Jr.

THE UNDERSIGNED AGREES TO ACCEPT DELIVERY OF THE
ITEMS ABOVE IN THE QUANTITIES AND PRICES SPECIFIED
AMOUNT AUTHORIZED ABOVE. THE UNDERSIGNED AGREES TO
MATERIAL AND SERVICE SHALL BE FURNISHED IN ACCORDANCE
SPECIFICATIONS STATED HEREIN. THIS ORDER IS VALID FOR
90 DAYS ABOVE AT THE TIME OF SIGNATURE.

ACCEPTED BY



RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 35 PM '81

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

RECEIVED
BUREAU OF INVESTIGATION
JUL 13 1981 PM 12:02

INSTITUTO PANAMENO DE TURISMO
Apartado 4421
Panama 5, Panama

April 24, 1981

Attn: Sr. Rolando De Freitas

SHEET 1 OF 2 SHEETS

A 0842A / PA 200

Description: IPAT Shopping Booklet, Spanish only,
8-page self cover.
Size: 8" x 9"
Stock: 80# Vintage
Creative: Includes comprehensive layout, camera
ready mechanical artwork and typesetting.
Presswork: 4-color process, both sides.
Color Picture
Reproduction: 19 total plus map.
Proofs: Cromalin and blue line.
Client Supplied
Materials: Original reproduction quality 35mm
transparencies and typewritten Spanish
copy.
Binding: Trim to 8" x 9" saddle stitch on 9"
side and refold to 4" x 9".

50,000	Booklets, as per above specifications.....	\$14,965.00 U.S.
75,000	Booklets, as per above specifications.....	\$17,492.00 U.S.
100,000	Booklets, as per above specifications.....	\$19,786.00 U.S.

(K. R. side)

INSTITUTO PANAMENO DE TURISMO

Rolando De Freitas

Jim Pepperdine

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER. CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX

INSTITUTO PANAMENO DE TURISMO
Apartado 4421
Panama 5, Panama

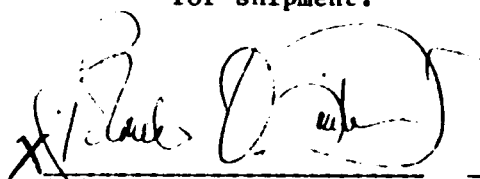
Attn: Sr. Rolando De Freitas

April 24, 1981

2

2

TERMS: 1/3 due upon signing of this agreement; 1/3
due upon submission of cromalin proof; and
balance due upon notification order is ready
for shipment.



Rolando De Freitas
INSTITUTO PANAMENO DE
TURISMO



Jan Pepperdine
ROBINSONS INC.

DATE: 14-5-81

DATE: 4/24/81



RECEIVED-NOV 18 1981

1981 MAY 18 PM 12:02

INSTITUTO PANAMENO DE TURISMO
Apartado 4421
Panama 5, Panama

April 24, 1981

Attn: Sr. Rolando De Freitas

SHEET 1 OF 2 SHEETS

A0841A/PA200

Description: ATLAPA Convention Center Brochures
in English and Spanish.
Size: 9" x 16"
Stock: 80# Vintage
Creative: Includes comprehensive layout, copy-
writing, camera ready mechanical art-
work and typesetting.
Presswork: 4-color process, both sides.
Color Picture
Reproductions: 10 total plus map.
Proofs: (1) cromalin and (1) blue line of
language version.
Client Supplied
Materials: Original reproduction quality 35mm
transparencies and typewritten Spanish
translation of English copy.
Binding: 4" x 9".
Photography: 4 man-days of photography (including
film and processing) at client
specified location. All

Jim Pepperdine
Jim Pepperdine

INSTITUTO PANAMENO DE TURISMO

Rolando De Freitas
Rolando De Freitas

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX

INSTITUTO PANAMENO DE TURISMO
Apartado 4421
Panama 5, Panama

Attn: Sr. Rolando De Freitas

April 24, 1981

2

2

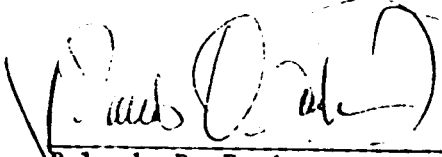
travel expenses are to be paid in addition and are due upon invoicing, any required special equipment, models or props are to be supplied by the client; all room and board charges for the photographer(s) are to be paid by the client at time of incurrence.

Should inclement weather prevent the photographer(s) from proceeding with the mission while on location, the client may elect to retain the photographer until the weather permits resumption of the mission or return the photographer to his point of origin. If the decision is made to retain the photographer, the client will be billed a per diem of \$200, plus expenses, for each day the photographer remains on location but is unable to perform. If the decision is made to return the photographer to his point of origin, the client will be billed all associated travel and maintenance costs.

100,000 Brochures (60,000 English and 40,000 Spanish), per above specifications.....

\$13,443.00 U.S.

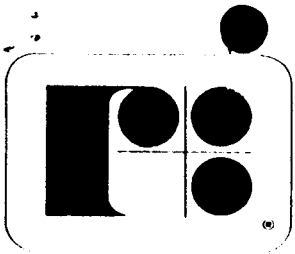
TERMS: 1/3 due upon signing of this agreement; 1/3 due on submission of cromalin proof; and balance due upon notification order is ready for shipment.


Rolando De Freitas
INSTITUTO PANAMENO DE
TURISMO


Jim Pepperdine
ROBINSONS INC.

DATE: 14-5-81

DATE: 4/24/81



RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 36 PM '81

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

INSTITUTO PANAMENO DE TURISMO
Apartado 4421
Panama 5, Panama

April 27, 1981

Attn: Sr. Rolando DeFreitas

Sheet 1 of 2 sheets

RE: ATLAPA CONVENTION CENTER BROCHURE

ATLAPA Kit Cover and Convention Brochure paper only.

KIT COVER: 10 pt. Kromekote 2CS

25,000
50,000
75,000
100,000

\$ 8,543.00 U.S.
\$16,267.00 U.S.
\$23,611.00 U.S.
\$30,679.00 U.S.

CONVENTION BROCHURE:

A. Cover: 10 pt. Kromekote 1CS

25,000
50,000

\$ 3,028.00 U.S.
\$ 5,619.00 U.S.

B. Inside Pages: 80 lb. Karma

25,000
50,000

\$ 5,327.00 U.S.
\$ 8,823.00 U.S.

OR

Inside Pages: 80 lb. Vintage

25,000
50,000

\$ 3,780.00 U.S.
\$ 7,420.00 U.S.

Jim Peppertine
Jim Peppertine

INSTITUTO PANAMENO DE TURISMO
Rolando DeFreitas
Sr. Rolando DeFreitas

GIVE CORRECT SHIPPING ADDRESS

DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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← CUSTOMER: CHECK IN PROPER BOX

INSTITUTO PANAMENO DE TURISMO
Apartado 4421
Panama 5, Panama

Attn: Sr. Rolando DeFreitas

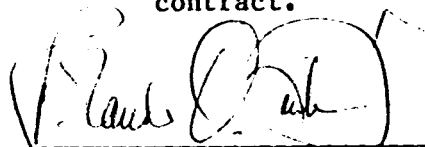
April 27, 1981

2

2

NOTE: Indicate quantities and paper stock desired.

TERMS: Payment in full 20 days from receipt of
contract.



Rolando DeFreitas
INSTITUTO PANAMENO DE
TURISMO



Jim Pepperdine
ROBINSONS INC.

Date 14-5-81

Date April 27, 1981

MAY 1, 1981 - DECEMBER 31, 1981
FEBRUARY 1981

BUDGET SUMMARY

Marketing and Advertising Services to the Hospitality Industry
2808 North Orange Avenue
P.O. Box 7725, Orlando, Florida 32854
Phone: 305/898-2808 • Telex No.: 56-4343 • Cable ROBINC



RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 36 PM '81

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

TOTAL MEDIA SPACE COST (Bleed Ads)	\$ 1,626,105.39 (gross)
TOTAL ESTIMATED CREATIVE/PRODUCTION	\$ 1,382,189.58 (net)
TOTAL	\$ 150,000.00
	\$ 1,532,189.58

We hereby authorize Robinsons Inc., as our agent, to purchase on our behalf (and our control) space and/or time as shown above. It is understood that Robinsons Inc. will use their standard contract and order forms for this purpose, conditions of which we have approved. For space and time so ordered, we assume final financial responsibility to the respective vendors including liability for non-cancelable contracts, incidental charges and short-rates. We also understand that the rates contracted are current published rates and subject to change. Please prepare advertising material to occupy the contracted space and/or time, subject further to our approval and release for publication or broadcast. Should it become necessary for media or agency to institute collection proceedings, the undersigned client agrees to pay all costs incurred, including reasonable attorney's fees whether or not suit is filed.

Media Space Payment Terms:

Invoice 1st of month preceding closing date.
Payment due in full 10 days from date of invoice.

Creative/Production Payment Terms:

50% due upon agreement signature; balance due upon completion.

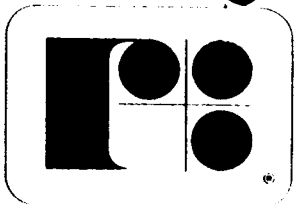
Client Signature

Date

April 16/81

Account Executive

SEE RED FILE FOR ORIGINAL



RECEIVED-ROBINSONS, INC.

1981 FEB 23 AM 9:36

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

February 9, 1981

Attn: Mr. Victor Cabral
Minister of Tourism

A0750A / D0200

Description: Poster - La Romana, an exact reprint of previous job A0428A with no changes in existing copy, photo or any other elements.
Size: 24" x 36".
Stock: 80 lb. enamel.
Presswork: 4 color process plus varnish, one side only.
Binding: Trim to 24" x 36" and hold flat in cartons.

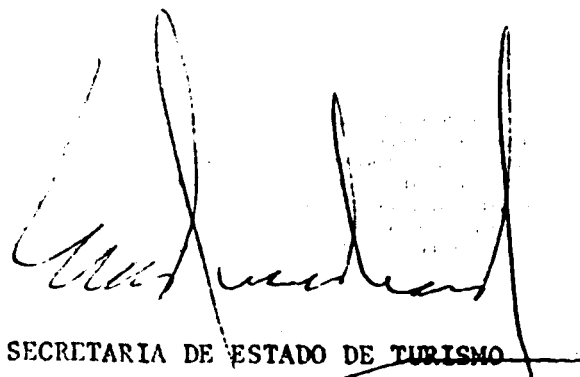
5,000
7,500
10,000

Posters per above specifications
Posters per above specifications

3,500.00 U.S.
\$4,647.00 U.S.
\$5,474.00 U.S.

Prices quoted are valid through March 31, 1981.

TERMS: 50% due upon agreement signature. Balance due no later than March 31, 1981.



SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism



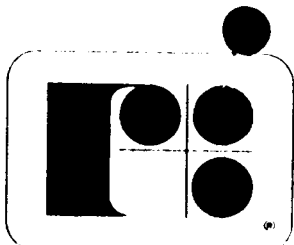
Jim Pepperdine

GIVE CORRECT SHIPPING ADDRESS

DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER. CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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← CUSTOMER: CHECK IN PROPER BOX



RECEIVED-ROBINSONS, INC.

1981 FEB 28 PM 9:36

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

February 9, 1981

Attn: Mr. Victor Cabral
Minister of Tourism

A0451A / D0200

Description: Poster - Santo Domingo, an exact
reprint of previous job A0429A with
no changes in existing copy, photo
or any other elements.
Size: 24" x 36".
Stock: 80 lb. enamel.
Presswork: 4 color process plus varnish, one
side only.
Binding: Trim to 24" x 36" and hold flat in
cartons.

5,000
7,500
10,000

Posters per above specifications
Posters per above specifications

\$3,500.00 U.S.
\$4,647.00 U.S.
\$5,474.00 U.S.

Prices quoted are valid through March 31, 1981.

TERMS: 50% due upon agreement signature. Balance
due no later than March 31, 1981.

SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism

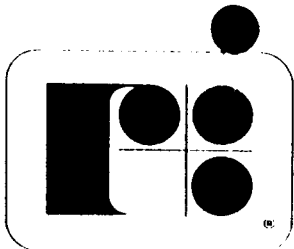
John Pepperdine
John Pepperdine

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX



RECEIVED-ROBINSONS, INC.

1981 FEB 23 PM 9:36

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

February 9, 1981

Attn: Mr. Victor Cabral
Minister of Tourism

A0752A/D0200

Description: Poster - Puerto Plata, an exact
reprint of previous job A0427A with
no changes in existing copy, photo
or any other elements.
Size: 24" x 36".
Stock: 80 lb. enamel.
Presswork: 4 color process plus varnish, one
side only.
Binding: Trim to 24" x 36" and hold flat in
cartons.

5,000
7,500
10,000

Posters per above specifications
Posters per above specifications

3,500.00 U.S.
\$4,647.00 U.S.
\$5,474.00 U.S.

Prices quoted are valid through March 31, 1981.

TERMS: 50% due upon agreement signature. Balance
due no later than March 31, 1981.

SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism

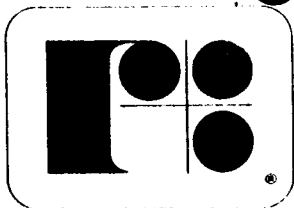
Jim Peppardine

GIVE CORRECT SHIPPING ADDRESS

DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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← CUSTOMER: CHECK IN PROPER BOX



REC-ROBINSONS, INC.

1991 FEB 23 11 0 36

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

February 9, 1981

Attn: Mr. Victor Cabral
Minister of Tourism

A0753A/D0200

Description: Poster/Calendar - 1982, a reprint of previous job A0426A with calendar change only. Copy, photo and all other elements are an exact reprint.

Size: 24" x 36".

Stock: 80 lb. enamel.

Creative: Includes typesetting and camera ready mechanical artwork.

Presswork: 4 process color plus varnish, one side only.

Proofs: 1 cromalin.

Binding: Trim to 24" x 36" format and hold flat in cartons.

7,500
10,000

Poster/Calendars per above specifications
Poster/Calendars per above specifications

\$5,071.00 U.S.
\$5,993.00 U.S.

Prices quoted are valid through March 31, 1981.

TERMS: 50% due upon agreement signature. Balance
due no later than March 31, 1981.

SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism

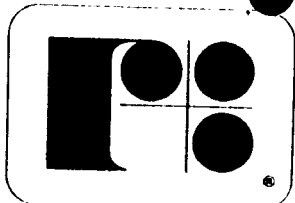
Jim Peppercorne
364 Peppercorne

GIVE CORRECT SHIPPING ADDRESS

DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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← CUSTOMER: CHECK IN PROPER BOX



RECEIVED-ROBINSONS, INC.

1981 FEB 23 AM 9:37

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

February 9, 1981

Attn: Mr. Victor Cabral
Minister of Tourism

A0754A / 100200

Description: General Information Booklet -
English only, 12 page self-cover,
a reprint of previous job A0420A
with minor copy changes only.
Size: 8" x 9".
Stock: 70 lb. enamel.
Client Supplied
Materials: Typewritten changes as required.
Presswork: 4 color process, both sides.
Binding: Trim to 8" x 9", saddle stitch on
9" side and refold to 4" x 9".

50,000	Booklets per above specifications	
75,000	Booklets per above specifications	
100,000	Booklets per above specifications	

\$12,827.00 U.S.
\$18,158.00 U.S.
\$23,442.00 U.S.

Prices quoted are valid through March 31, 1981.

TERMS: 50% due upon agreement signature. Balance
due no later than March 31, 1981.


SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism

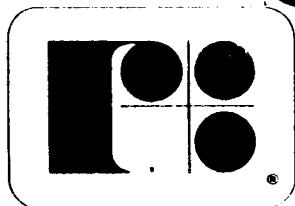

Jim Popperdine

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX



SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Mr. Victor Cabral
Minister of Tourism

RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 36 PM '81

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

RECEIVED-ROBINSONS, INC.

1981 FEB 23 AM 9:37

February 2, 1981

A0755A / D0200

Description: General Information Booklet -
Spanish only, 12 page self-cover,
a reprint of previous job A0433A
with minor copy changes only.
Size: 8" x 9".
Stock: 70 lb. enamel.
Client Supplied
Materials: Typewritten changes as required.
Presswork: 4 color process, both sides.
Binding: Trim to 8" x 9", saddle stitch on
9" side and refold to 4" x 9".

15,000	Booklets per above specifications	\$ 5,258.00 U.S.
25,000	Booklets per above specifications	\$ 6,926.00 U.S.
50,000	Booklets per above specifications	\$11,452.00 U.S.

Prices quoted are valid through March 31, 1981.

TERMS: 50% due upon agreement signature. Balance
due no later than March 31, 1981.

SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism

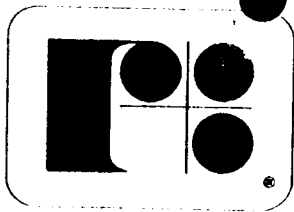
Jim Yepperdine
Jim Yepperdine

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX



RECEIVED-ROBINSONS, INC.

1981 FEB 23 / 11 9: 37

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

February 9, 1981

Attn: Mr. Victor Cabral
Minister of Tourism

A0756A/DO200

Description: Eastern Region Booklet - English
only, 8 page self-cover, a reprint
of previous job A0423A with minor
copy changes and one picture change
only.
Size: 8" x 9".
Stock: 70 lb. enamel.
Client Supplied
Materials: Typewritten changes as required and
original quality 35mm transparency.
Presswork: 4 color process and a special fifth
color, both sides.
Binding: Trim to 8" x 9", saddle stitch on
9" side and refold to 4" x 9".

25,000

50,000

75,000

Booklets per above specifications
Booklets per above specifications
Booklets per above specifications

\$ 6,896.00 U.S.

\$10,488.00 U.S.

\$14,228.00 U.S.

Prices quoted are valid through March 31, 1981.

TERMS: 50% due upon agreement signature. Balance
due no later than March 31, 1981.

SECRETARIA DE ESTADO DE TURISMO

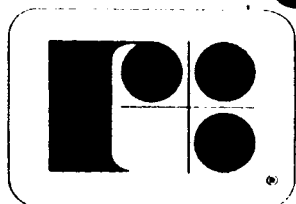
Victor Cabral
Minister of Tourism

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER. CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX



RECEIVED-ROBINSONS, INC.

1981 FEB 23 PM 9:37

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

February 9, 1981

Attn: Mr. Victor Cabral
Minister of Tourism

A0757A/00200

Description: Santo Domingo Booklet - English
only, 12 page self-cover, a reprint
of previous job A0421A with minor
copy changes only.
Size: 8" x 9".
Stock: 70 lb. enamel.
Client Supplied
Materials: Typewritten changes as required.
Presswork: 4 color process, both sides.
Binding: Trim to 8" x 9", saddle stitch on
9" side and refold to 4" x 9".

25,000	Booklets per above specifications	\$ 7,500.00 U.S.
<u>50,000</u>	Booklets per above specifications	<u>\$12,000.00 U.S.</u>
75,000	Booklets per above specifications	\$16,562.00 U.S.

Prices quoted are valid through March 31, 1981.

TERMS: 50% due upon agreement signature. Balance
due no later than March 31, 1981.

SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism

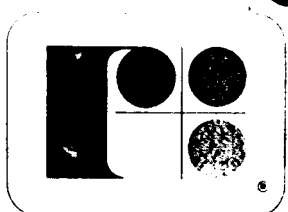
Jim Tepperdine
Jim Tepperdine

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX



RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

RECEIVED-ROBINSONS...

RECEIVED JUL 6 2 37 PM '81

1981 FEB 23 11 9 37

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

February 9, 1981

Attn: Mr. Victor Cabral
Minister of Tourism

A0758A/D0200

Description: Santo Domingo Booklet - Spanish
only, 12 page self-cover, a reprint
of previous job A0435A with minor
copy changes only.
Size: 8" x 9".
Stock: 70 lb. enamel.
Client Supplied
Materials: Typewritten changes as required.
Presswork: 4 color process, both sides.
Binding: Trim to 8" x 9", saddle stitch on
9" side and refold to 4" x 9".

15,000	Booklets per above specifications	
25,000	Booklets per above specifications	
50,000	Booklets per above specifications	

\$ 6,002.00 U.S.
\$ 7,500.00 U.S.
\$12,000.00 U.S.

Prices quoted are valid through March 31, 1981.

TERMS: 50% due upon agreement signature. Balance
due no later than March 31, 1981.

SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism

Jin Pepperdine

Robinsons...

LOCAL	EXPRESS	BUS	RAIL FRT	TRUCK
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FORWARD TO THE CUSTOMER'S ADDRESS
IF THE CUSTOMER'S ADDRESS IS NOT
KNOWN, THE CUSTOMER AGREES TO ACCEPT THE
ADDRESS DESIGNATED BY SHIPPER

CUSTOMER: CHECK IN PROPER BOX

RECEIVED DOMINICAN

1981 FEB 23 11 5 37

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

February 9, 1981

Attn: Mr. Victor Cabral
Minister of Tourism

A0759A/20200

Description: Central Highlands and North Coast
Booklet - English only, 8 page
self-cover, a reprint of previous
job A0422A with minor copy changes
only.
Size: 8" x 9".
Stock: 70 lb. enamel.
Client Supplied
Materials: Typewritten changes as required.
Presswork: 4 color process and a special fifth
color, both sides.
Binding: Trim to 8" x 9", saddle stitch on
9" side and refold to 4" x 9".

15,000	Booklets per above specifications	\$5,292.00 U.S.
20,000	Booklets per above specifications	\$6,000.00 U.S.
25,000	Booklets per above specifications	\$6,500.00 U.S.

Prices quoted are valid through March 31, 1981.

TERMS: 50% due upon agreement signature. Balance
due no later than March 31, 1981.

Jim Pepperdine
Jim Pepperdine

Victor Cabral
SECRETARIA DE ESTADO DE TURISMO

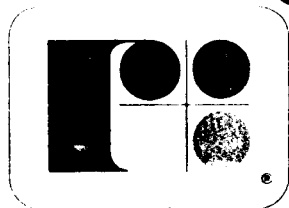
Victor Cabral
Minister of Tourism

Robinson Inc.

LOCAL	EXPRESS	BUS	RAIL FRT	TRUCK
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WE WILL NOT BE RESPONSIBLE FOR ANY LOSS OR DAMAGE TO YOUR MERCHANDISE IN TRANSIT UNLESS YOU SPECIFY A SPECIAL CARRIER. CUSTOMER AGREES TO ACCEPT METHOD OF CARRIER DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX



Robinson

RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION
JUL 6 2 37 PM '81
INTERNAL SECURITY
SECTION
REGISTRATION UNIT

RECEIVED-ROBINSONS

1981 FEB 23 AM 9:37

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

February 2, 1981

Attn: Mr. Victor Cabral
Minister of Tourism

A0760A/DO200

Description: Central Highlands and North Coast
Booklet - Spanish only, 8 page
self-cover, a reprint of previous
job A0437A with minor copy changes
only.
Size: 8" x 9".
Stock: 70 lb. enamel.
Client Supplied
Materials: Typewritten changes as required.
Presswork: 4 color process and a special fifth
color, both sides.
Binding: Trim to 8" x 9", saddle stitch on
9" side and refold to 4" x 9".

20,000	Booklets per above specifications	
<u>25,000</u>	Booklets per above specifications	
50,000	Booklets per above specifications	

\$ 6,000.00 U.S.
<u>\$ 6,500.00 U.S.</u>
\$10,182.00 U.S.

Prices quoted are valid through March 31, 1981.

TERMS: 50% due upon agreement signature. Balance
due no later than March 31, 1981.

[Signature]
SECRETARIA DE ESTADO DE TURISMO
Victor Cabral
Minister of Tourism

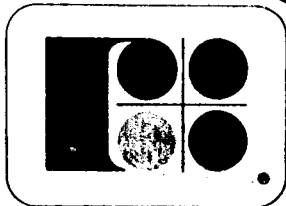
[Signature]
Jim Popperdine

ROBINSONS

LOCAL	AIR	BUS	RAIL FRT	TRUCK
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INTERNATIONAL MAIL SERVICE
DESIGNATED BY SHIPPER

← CUSTOMER: CHECK IN PROPER BOX



Robinsons Inc.

Marketing and Advertising Services to the Hospitality Industry

1981 FEB 23 AM 9:37

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Mr. Victor Cabral
Minister of Tourism

DATE **February 9, 1981**

THIS QUOTATION IS EFFECTIVE FOR 30 DAYS FROM THE DATE ABOVE. IF YOU WISH TO PLACE AN ORDER AFTER THAT TIME, PLEASE REQUEST A QUOTATION OR A NEW QUOTATION.

Sheet 1 of 2 sheets

A0761A/00200

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
	Description: Hotel Information and Rate Brochure English only, Winter 1981-82, a reprint of previous job A0424A with black type copy changes within existing format.		
	Size: 16" x 9".		
	Stock: 60 lb. Mountie offset smooth sheets tinted.		
	Presswork: 2 color process, both sides.		
	Binding: 1 brownline.		
	Client Supplied Materials: Typewritten copy changes.		
50,000	Brochures per above specifications		\$5,788.00 U.S.
75,000	Brochures per above specifications		\$8,718.00 U.S.
100,000	Brochures per above specifications		\$8,718.00 U.S.

TAX EXEMPT

SUBJECT TO STANDARD CONDITIONS GOVERNING ALL FORMS OF PRINTING, THE REVERSE SIDE OF THIS QUOTATION IS SUBJECT TO ACCEPTANCE BY THE CUSTOMER. THE CUSTOMER'S AUTHORIZED OFFICE OR AGENT OF ROBINSONS INC. AT ITS HOME OFFICE IN FLORIDA AND SHALL BECOME EFFECTIVE AND BINDING ONLY WHEN THE CUSTOMER'S AUTHORIZED OFFICE OR AGENT OF ROBINSONS INC. AT ITS HOME OFFICE IN FLORIDA HAS ACCEPTED THIS QUOTATION.

THE UNDERSIGNED AGREES TO PAY THE AMOUNT OF U.S. \$ FOR THE PURCHASE OF PRINTING OR SERVICES UNDER THE TERMS AND CONDITIONS SET FORTH ABOVE. OVER RUNS OR UNDER RUNS NOT TO EXCEED 10 PER CENT OF THE AMOUNT SHALL CONSTITUTE AN ACCEPTABLE DELIVERY AND THE EXCESS OR DEFICIENCY SHALL BE CHARGED OR CREDITED TO THE CUSTOMER PROPORTIONATELY. UNDERSIGNED FURTHER AGREES TO PAY ANY AND ALL STATE OR LOCAL SALES OR USE TAXES WHERE APPLICABLE ON THE MATERIAL COVERED BY THIS ORDER. AND FURTHER AGREES TO ACCEPT DELIVERY OF AND PAY SUCH TAXES TO FURNISH SATISFACTORY EVIDENCE OF EXEMPTION.

ACCEPTED ON

(DATE)

PURCHASER

SECRETARIA DE ESTADO DE TURISMO

BY

Victor Cabral

TITLE

Minister of Tourism

THIS AGREEMENT IS MADE BY PURCHASER AND ROBINSONS INC. UNLESS OTHERWISE STATED IN WRITING. ALL PRICES QUOTED HEREIN ARE IN U.S. DOLLARS WITH CHECK, DRAFTS, ETC. DRAWN ON A U.S. BANK. NO FOREIGN CHECKS OR DRAFTS WILL BE OBLIGED TO BE PAID.

THE UNDERSIGNED AGREES, BY ACCEPTANCE OF THIS QUOTATION, TO THE TERMS AND CONDITIONS ABOVE IN THE QUANTITIES AND AT PRICES INDICATED. THE AMOUNT AUTHORIZED ABOVE THE SIGNATURE OF THE PURCHASER. MATERIAL AND SERVICE SHALL BE FURNISHED IN EXACT ACCORDANCE WITH THE SPECIFICATIONS STATED HEREIN, UNLESS EXCEPTIONS ARE NOTED ABOVE AT THE TIME OF SIGNING THIS CONTRACT.

ACCEPTED BY

Robinsons Inc.

By

Date

GIVE CORRECT SHIPPING ADDRESS

DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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← CUSTOMER: CHECK IN PROPER BOX

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Mr. Victor Cabral
Minister of Tourism

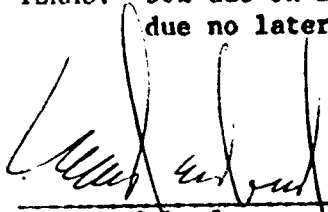
February 9, 1981

2

2

Prices quoted are valid through March 31, 1981.

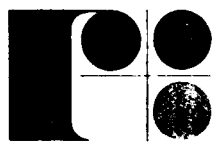
TERMS: 50% due on agreement signature. Balance
due no later than March 31, 1981.


Victor Cabral
SECRETARIA DE ESTADO DE
TURISMO


Jim Pepperdine
ROBINSONS INC.

Date _____

Date February 9, 1981



Robinsons Inc

RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 37 PM '81

1981 FEB 23 AM 9:37

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Mr. Victor Cabral
Minister of Tourism

February 9, 1981

Sheet 1 of 2 sheets

A0762A / D0200

QTY	DESCRIPTION	UNIT PRICE	TOTAL
	Description: Hotel Information and Rate Brochure Spanish only, Winter 1981-82, a reprint of previous job A0443A with black type copy changes within existing format.		
	Size: 16" x 9".		
	Stock: 60 lb. Mountie offset smooth opaque tinted.		
	Presswork: 2 color process, both sides.		
	Proofs: 1 brownline.		
	Binding: Fold to 4" x 9".		
	Client Supplied		
	Materials: Typewritten copy changes and language translation.		
10,000	Brochures per above specifications		\$2,726.00 U.S.
20,000	Brochures per above specifications		\$3,462.00 U.S.
40,000	Brochures per above specifications		\$4,986.00 U.S.

SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism

Robinsons Inc.

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Mr. Victor Cabral
Minister of Tourism

Robinsons

Marketing
INC.

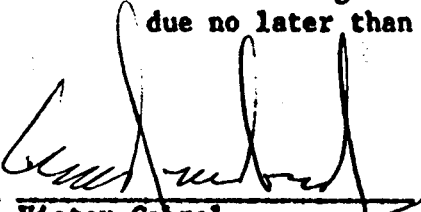
DATE February 9, 1981

SHEET 2 OF 2

CONTINUATION

Prices quoted are valid through March 31, 1981.

TERMS: 50% due on agreement signature. Balance
due no later than March 31, 1981.


Victor Cabral
SECRETARIA DE ESTADO DE
TURISMO


Jis Pepperdine
ROBINSONS INC.

Date _____

Date February 9, 1981



Robinsons Inc 6 2 36 PM '81

RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

RECEIVED-ROBINSONS, INC.

1981 FEB 23 AM 9:37

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Mr. Victor Cabral
Minister of Tourism

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

February 9, 1981

Sheet 1 of 2 sheets

A0763A 100200

DESCRIPTION

Description: Hotel Information and Rate Brochure
German only, Winter 1981-82, a
reprint of previous job A0444A with
black type copy changes within
existing format.

Size: 16" x 9".

Stock: 60 lb. Mountie offset smooth opaque
tinted.

Presswork: 2 color process, both sides.

Proofs: 1 brownline.

Binding: Fold to 4" x 9".

Client Supplied

Materials: Typewritten copy changes and
language translation.

UNIT PRICE

10,000	Brochures per above specifications	\$2,726.00 U.S.
20,000	Brochures per above specifications	\$3,462.00 U.S.
40,000	Brochures per above specifications	\$4,986.00 U.S.

SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism

Jim Pepperdine

Robinsons Inc.

LOCAL	EXPRESS	BUS	RAIL FRT	TRUCK
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THE FOLLOWING INFORMATION IS FOR YOUR INFORMATION ONLY. IT IS NOT A CONTRACT. THE CUSTOMER WILL BE RESPONSIBLE FOR THE DELIVERY OF THE ORDER. THE CUSTOMER AGREES TO ACCEPT THE METHOD OF DELIVERY DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Mr. Victor Cabral
Minister of Tourism

Robinsons Inc.

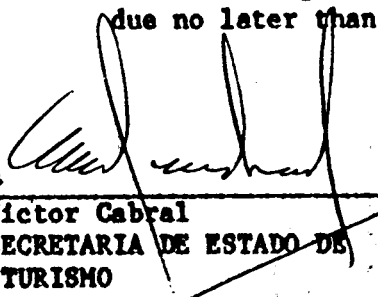
DATE February 9, 1981

SHEET 2 OF 2

CONTINUATION --

Prices quoted are valid through March 31, 1981.

TERMS: 50% due on agreement signature. Balance
due no later than March 31, 1981.

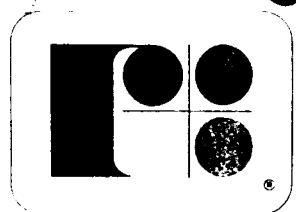

Victor Cabral
SECRETARIA DE ESTADO DE
TURISMO


Jim Pepperdine
ROBINSONS INC.

Date

Date

February 9, 1981



RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

ROBINSONS INC.

Robinsons Inc. JUN 6 2 36 PM '81

1981 FEB 23 AM 9:36

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Mr. Victor Cabral
Minister of Tourism

February 9, 1981

Sheet 1 of 2 sheets

A0764A/20200

DESCRIPTION

UNIT PRICE

Description: Hotel Information and Rate Brochure
French only, Winter 1981-82, a
reprint of previous job A0516A with
black type copy changes within
existing format.
Size: 16" x 9".
Stock: 60 lb. Mountie offset smooth opaque
tinted.
Presswork: 2 color process, both sides.
Proofs: 1 brownline.
Binding: Fold to 4" x 9".
Client Supplied
Materials: Typewritten copy changes and
language translation.

10,000

20,000

40,000

Brochures per above specifications
Brochures per above specifications
Brochures per above specifications

\$2,726.00 U.S.

\$3,462.00 U.S.

\$4,986.00 U.S.

John Pappadine
John Pappadine

SECRETARIA DE ESTADO DE TURISMO

Robinsons Inc.

Victor Cabral
Minister of Tourism

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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RECEIVED BY THE CUSTOMER BY THE CARRIER WILL CONSTITUTE FINAL DELIVERY OF THE ORDER THAT NO SELECTION OF CARRIER IS MADE BY THE CUSTOMER. CUSTOMER AGREES TO ACCEPT METHOD OF DELIVERY DESIGNATED BY SHIPPER

← CUSTOMER: CHECK IN PROPER BOX

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Mr. Victor Cabral
Minister of Tourism

Robinsons

Marking and
Hospitality

DATE February 9, 1981

SHEET 2 OF 2

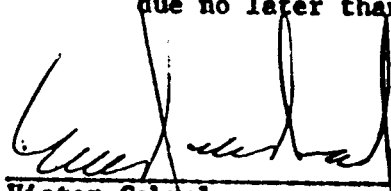
QUANTITY

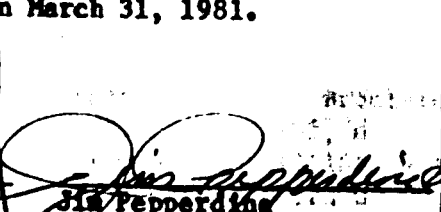
UNIT PRICE

CONTINUATION

Prices quoted are valid through March 31, 1981.

TERMS: 50% due on agreement signature. Balance
due no later than March 31, 1981.


Victor Cabral
SECRETARIA DE ESTADO DE
TURISMO

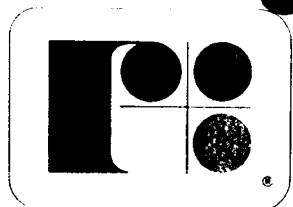

Jia Pepperdine
ROBINSONS INC.

Date

Date

February 7, 1981

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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Robinsons Inc

RECEIVED-ROBINSONS, INC.

1981 FEB 23 AM 9:36

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Hr. Victor Cabral
Minister of Tourism

February 9, 1981

A0766A 10200

DESCRIPTION

UNIT PRICE

Description: Tourist Map - Spanish only, a
reprint of previous job A0578A with
type changes only. No change in
maps or any other elements.
Size: 12" x 18".
Stock: 50 lb. white smooth finish mountie
opaque.
Presswork: 4 color process, both sides.
Binding: Fold to 3" x 6".

10,000

15,000

25,000

Tourist Maps per above specifications
Tourist Maps per above specifications
Tourist Maps per above specifications

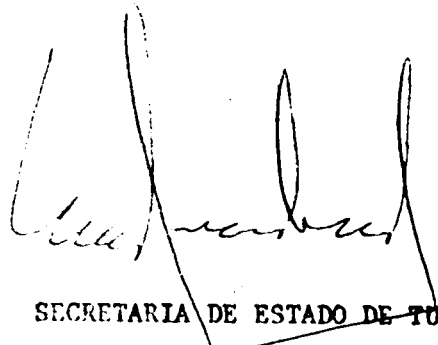
\$2,548.00 U.S.

\$2,964.00 U.S.

\$3,768.00 U.S.

Prices quoted are valid through March 31, 1981.

TERMS: 50% due upon agreement signature. Balance
due no later than March 31, 1981.


SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism


Jim Pepperdine

Robinsons Inc.

LOCAL	EXPRESS	BUS	RAIL FRT	TRUCK
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DELIVERY OF GOODS BY SHIPPER IS SUBJECT TO THE FOLLOWING CONDITIONS:
SHIPPER WILL BE RESPONSIBLE FOR THE FINAL DELIVERY OF GOODS TO THE
EVENT THAT NO SELECTION OF CARRIER IS MADE BY THE SHIPPER.
CUSTOMER AGREES TO ACCEPT METHOD OF DELIVERY DESIGNATED BY SHIPPER

← CUSTOMER: CHECK IN PROPER BOX

RECEIVED-ROBINSONS, I.C.

1981 FEB 23 AM 9:36



Robinsons Inc.

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Mr. Victor Cabral
Minister of Tourism

February 9, 1981

AO 767A / D0200

	DESCRIPTION	UNIT PRICE
Description:	Kit Folder - English only, a reprint of previous job A0432A with minor copy changes only.	
Size:	20" x 14-1/2" including 2-1/2" flap.	
Stock:	10 pt. Kromekote coated one side.	
Presswork:	4 color process plus varnish, one side only.	
Binding:	Trim to 9" x 12" with 2-1/2" flap front and back die cut, scored and glued.	
5,000	Kit Folders per above specifications	\$3,084.00 U.S.
Prices quoted are valid through March 31, 1981.		
TERMS: 50% due upon agreement signature. Balance due no later than March 31, 1981.		

SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism

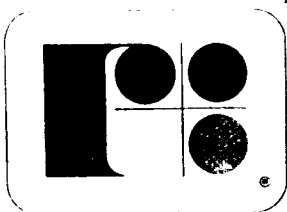
Jim Pepperdine

Robinsons Inc.

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF GOODS BY SHIPPER OR CARRIER WILL CONSTITUTE FINAL DELIVERY OF GOODS. IN EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF DELIVERY DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX



Robinsons Inc.

RECEIVED ROBINSONS, INC.

1981 FEB 23 AM 9:36

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Mr. Victor Cabral
Minister of Tourism

February 9, 1981

AO768A/DO200

DESCRIPTION

UNIT PRICE

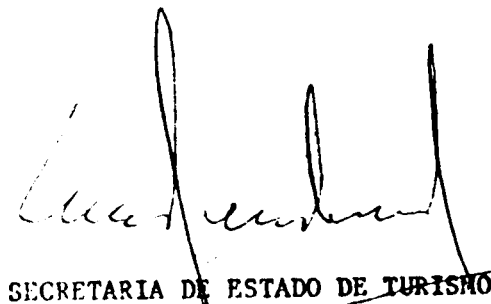
Description: Kit Folder - Spanish only, a reprint
of previous job B0144A with minor
copy changes only.
Size: 20" x 14-1/2" including 2-1/2" flap.
Stock: 10 pt. Kromekote coated one side.
Presswork: 4 color process plus varnish, one
side only.
Binding: Trim to 9" x 12" with 2-1/2" flap
front and back die cut, scored and
glued.

5,000 Kit Folders per above specifications

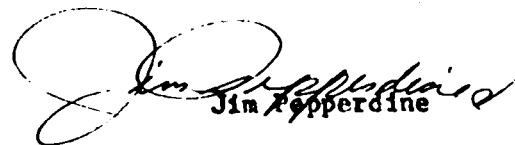
\$3,084.00 U.S.

Prices quoted are valid through March 31, 1981.

TERMS: 50% due upon agreement signature. Balance
due no later than March 31, 1981.


SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism

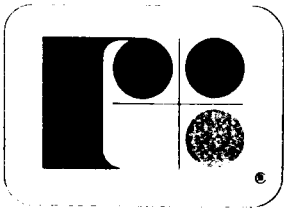

Jim Apperdine

Robinsons Inc.

WE WILL GUARANTEE DELIVERY OF YOUR ORDER.
EVENT THAT NO SELECTION OF CARRIER IS MADE.
TOMER. CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT
DESIGNATED BY SHIPPER

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
-------	---------	-----	-----------	-------

← CUSTOMER: CHECK IN PROPER BOX



RECEIVED RECEIVED-ROBINSONS, INC.
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

Robinsons Inc. JUL 6 2 36 PM 1981 MAR 17 PM 3:59

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

March 13, 1981

Attn: Mr. Victor Cabral
Minister of Tourism

A0798A

DESCRIPTION		UNIT PRICE
Description:	General Information Booklet - German only, 12 page self-cover, a reprint of job A0434A with minor copy changes only.	
Size:	8" x 9".	
Stock:	70 lb. enamel.	
Presswork:	4 color process, both sides.	
Binding:	Trim to 8" x 9", saddle stitch on 9" side and refold to 4" x 9".	
25,000	Booklets per above specifications	\$6,926.00 U.S.

The prices quoted are valid through March 31, 1981.

TERMS: 50% due upon agreement signature. Balance due no later than March 31, 1981.

SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism

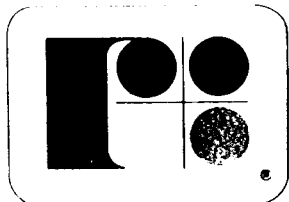
Jim Appardine
Jim Appardine

Robinsons Inc.

LOCAL	EXPRESS	BUS	RAIL FRT	TRUCK
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FOR INFORMATION ONLY: THE CUSTOMER AGREES TO ACCEPT METHOD OF DELIVERY DESIGNATED BY SHIPPER. CUSTOMER AGREES TO ACCEPT METHOD OF DELIVERY DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX



Robinsons Inc

1981 MAY -7 11:05 58

SECRETARIA DE ESTADO DE TURISMO
Apartado 407
Santo Domingo, Republica Dominicana

April 20, 1981

Attn: Mr. Victor Cabral
Minister of Tourism

A0822A/00200

QUANTITY

DESCRIPTION

UNIT PRICE

Description:	Poster: COTAL.
Size:	18" x 24".
Stock:	100 lb. enamel.
Creative:	Includes comprehensive layout, camera ready mechanical artwork and typesetting.
Presswork:	4 process color plus varnish, one side only.
Color Picture Reproductions:	(4) total.
Proofs:	Cromalin.
Client Supplied Materials:	Original 35mm transparencies and copy.
Binding:	Trim and carton pack.

5,000

Posters per above specifications

\$5,488.00 U.S.

TERMS: Total amount due upon agreement signature.

SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Minister of Tourism

Jim Pepperdine
Jim Pepperdine

Robinsons Inc.

FOR YOUR PROTECTION, WE HAVE
PRINTED THE FOLLOWING INFORMATION ON THE
TOWER. CUSTOMER AGREES TO ACCEPT METHOD
DESIGNATED BY SHIPPER

LOCAL

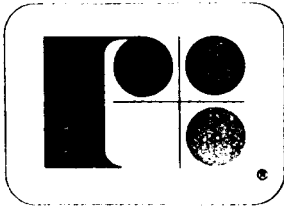
EXPRESS

BUS

RAIL FRT

TRUCK

CUSTOMER: CHECK IN PROPER BOX



RECEIVED - DOMINICAN REPUBLIC

1981 MAY -7 AM 10:58

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

March 23, 1981

Attn: Mr. Victor Cabral
Secretario de Estado de Turismo

A0837A/DO200

DESCRIPTION

UNIT PRICE

<u>DIRECT MAIL MATERIALS</u>		
30,000	Reply Cards, 4" x 9", printed in 2-colors one side and 1-color reverse on 60 lb. Vellum Bristol stock..	\$1,175.00 U.S.
30,000	Mailing Labels, 5" x 3", crack and peel, printed in 1-color one side only on 60 lb. high gloss stock....	\$1,426.00 U.S.
78,000	Sales Letters, 8-1/2" x 11", printed in 2-colors one side only on 20 lb. bond stock.....	\$2,678.00 U.S.
Total.....		\$5,279.00 U.S.

TERMS: 50% payable on contract signature. Balance due on completion.

SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Secretario de Estado de Turismo

Jim Pepperdine
Jim Pepperdine

DELIVERY OF THE FINISHED WORK BY U.S. TO THE CUSTOMER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY THE CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

LOCAL	EXPRESS	BUS	RAIL FRT	TRUCK
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← CUSTOMER: CHECK IN PROPER BOX



Robinsons Inc.

RECEIVED

1981 JUN 15 PM 3:28

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

June 5, 1981

Attn: Mr. Victor Cabral
Minister of Tourism

A0869A/DO200

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
	Containers for consumer fulfillments and travel agent direct mail (envelopes); and fulfillment programs (boxes and poster tubes).....		\$5,485.00

TERMS: Total amount due upon agreement signature.

Jim Pepperdine

SECRETARIA DE ESTADO DE TURISMO

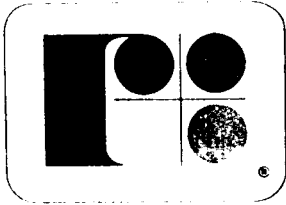
Victor Cabral
Minister of Tourism

Robinsons Inc.

THIS DOCUMENT IS THE PROPERTY OF ROBINSONS INC. AND IS TO BE RETURNED TO THE COMPANY UPON DELIVERY OF THE GOODS. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY THE CUSTOMER, THE CUSTOMER AGREES TO ACCEPT THE METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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← CUSTOMER: CHECK IN PROPER BOX



RECEIVED ROBINSONS INC.

1981 MAY -7 AM 10: 58

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

March 23, 1981

Attn: Mr. Victor Cabral
Secretario de Estado de Turismo

C0082A/DO200

Winter 1981-1982 direct mail program to approximately 23,000 U.S. and Canadian travel agents to include (1) envelope, (2) sales letter (3) general information booklet, and (4) rate sheet. Robinsons Inc. to provide mailing list and handling. All materials provided by the client under separate collateral agreement.

Handling and list/23,000 units @ .13¢.....	\$2,990.00 U.S.
Estimated bulk (U.S.) and first class (Canada) postage.....	<u>\$3,640.00 U.S.</u>
Total.....	\$6,630.00 U.S.

TERMS: All estimated postage costs and 50% of handling costs payable on contract signature, balance due on completion of the contracted program.

Jim Pepperdine
Jim Pepperdine

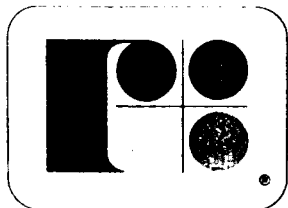
SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Victor Cabral
Secretario de Estado de Turismo

DELIVERY OF THE MAIL IS GUARANTEED BY THE CARRIER WILL CONSTITUTE FINAL DELIVERY OF A MAIL ITEM. EVENT THAT NO SELECTION OF CARRIER IS MADE BY THE CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF CARRIER DESIGNATED BY SHIPPER

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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← CUSTOMER: CHECK IN PROPER BOX



Robinsons Inc.

RECEIVED SINGAPORE

1981 MAY -7 AM 10:58

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

March 23, 1981

Attn: Mr. Victor Cabral
Secretario de Estado de Turismo

C0083A/50200

DESCRIPTION

NET WEIGHT

Winter 1981-1982 consumer fulfillments to approximately 50,000 media coupon respondents to be performed on a continuing basis and include (1) envelope, (2) sales letter, (3) general information booklet, and (4) rate brochure. Robinsons Inc. to provide all required handling. All materials provided by the client under separate collateral agreement.

Handling/50,000 units @.12¢ per unit.....	\$6,000.00 U.S.
Estimated 1st class postage/10,000 units @ .52¢.....	\$5,200.00 U.S.
Estimated bulk rate postage/40,000 units @ 10.4¢....	<u>\$4,160.00 U.S.</u>
Total.....	\$15,360.00 U.S.

TERMS: All estimated postage costs and 50% of handling costs payable on contract signature. Balance due on completion of the contracted program.

SECRETARIA DE ESTADO DE TURISMO

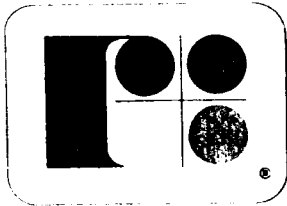
Victor Cabral
Secretario de Estado de Turismo

Jim Pepperdine
Jim Pepperdine

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THIS SHIPMENT IS SUBJECT TO THE CARRIER'S SCHEDULE. CARRIER WILL CONSTITUTE FINAL DELIVERY OF SHIPMENT WITHOUT REBATE OR REFUND. CUSTOMER AGREES TO ACCEPT METHOD OF DELIVERY DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX



RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

RECEIVED - INS. INC.

JUL 6 2 36 PM '81 1981 MAY -7 AM 10:58

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

March 23, 1981

Attn: Mr. Victor Cabral
Secretario de Estado de Turismo

C0084A/00200

Winter 1981-1982 trade brochure fulfillments to approximately 5,000 travel agents to be performed on a continuing basis and include (1) mailing carton, (2) reply card, (3) 5 each of 4 booklets, (4) 5 rate brochures, and (6) sales letter. Robinsons Inc. to provide all required handling, all materials provided by the client under separate collateral agreement.

Handling/5,000 units @ .70¢ per unit.....

\$ 3,500.00 U.S.

Estimated 3rd class postage/5,000 @ 1.83¢ per unit
(Note: bulk rate postage will be used as volume permits).....

\$ 9,050.00 U.S.

Total.....

\$12,500.00 U.S.

TERMS: All estimated postage costs and 50% of handling costs payable on contract signature; balance due on completion of the contracted program.

Jim Pepperdine
Jim Pepperdine

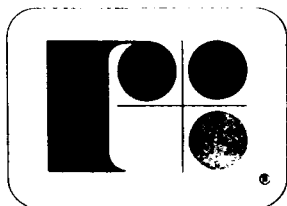
SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Secretario de Estado de Turismo

RECEIVED BY THE CUSTOMER OR HIS AGENT OR BY THE CARRIER WILL CONSTITUTE FINAL DELIVERY OF THE GOODS. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY THE CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF CARRIER DESIGNATED BY SHIPPER.

LOCAL	EXPRESS	BUS	RAIL FRT	TRUCK
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← CUSTOMER: CHECK IN PROPER BOX



RECEIVED DOMINICAN REPUBLIC

1981 MAY -7 11 10: 58

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

March 23, 1981

Attn: Mr. Victor Cabral
Secretario de Estado de Turismo

C0085A/20200

Winter 1981-1982 trade poster/calendar fulfillments to approximately 4,000 travel agents to be performed on a continuing basis and include (1) mailing tube, and (2) 1 each of 3 posters and 1 calendar. Robinsons Inc. to provide all required handling. All materials provided by the client under separate collateral agreement.

Handling/4,000 units @ \$1.00 per unit

\$ 4,000.00 U.S.

Estimated 3rd class postage/4,000 units @ \$1.81.....

\$ 7,240.00 U.S.

Total.....

\$11,240.00 U.S.

TERMS: All estimated postage costs and 50% of handling costs payable on contract signature; balance due on completion of the contracted program.

Jim Pepperdine
Jim Pepperdine

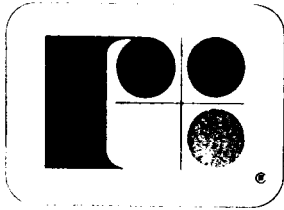
SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Victor Cabral
Secretario de Estado de Turismo

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINAL INVOICE BY AIR TO A CARRIER WILL CONSTITUTE FINAL DELIVERY OF THE ORDER. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY THE CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER

← CUSTOMER: CHECK IN PROPER BOX



Robinsons Inc.

RECEIVED

1961 MAY -7 AM 10: 58

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Mr. Victor Cabral
Minister of Tourism

March 13, 1981

CO086A/00200

DESCRIPTION

UNIT PRICE

Trade Direct Mail list development to include programming, keypunching and list print-outs for fulfillments as required on a continuing basis up to a total of 5,000 cheshire mailing labels. Special print-outs at client request are not included and will be charged in addition

\$2,750.00 U.S.

TERMS: 50% due upon agreement signature. Balance due upon programming completion.

Jim Pepperdine
Jim Pepperdine

SECRETARIA DE ESTADO DE TURISMO

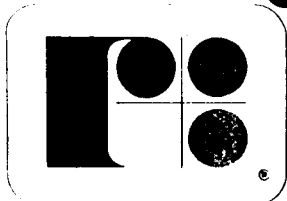
Victor Cabral
Victor Cabral
Minister of Tourism

Robinsons Inc

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THIS ORDER IS SUBJECT TO THE CARRIER'S SCHEDULE. THE CARRIER WILL NOT BE RESPONSIBLE FOR DELIVERY OF THIS ORDER IN THE EVENT THAT NO SELECTION OF CARRIER'S METHOD OF DELIVERY IS DESIGNATED BY CUSTOMER. CUSTOMER AGREES TO ACCEPT METHOD OF DELIVERY DESIGNATED BY SHIPPER.

CUSTOMER: CHECK IN PROPER BOX



RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 36 PM '81

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

1001 AM -7 AM '81 58

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana
Attn: Mr. Victor Cabral
Minister of Tourism

March 13, 1981

E0047A/30200

Media analysis reporting system to capture
(1) response source by publication, (2) zip code of
respondent, (3) date of response including twelve
monthly reports, one annual report and print-outs
for fulfillments on a continuing basis for up to
50,000 mailing labels

\$ 18,000.00 U.S.

TERMS: 50% due upon agreement signature; 25% due
upon programming completion. Balance due
upon submission of annual report.

Jim Pepperdine
Jim Pepperdine

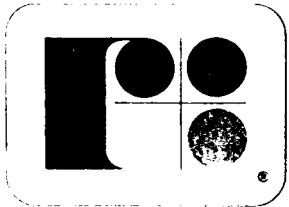
SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Victor Cabral
Minister of Tourism

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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ALL INFORMATION CONTAINED HEREIN IS UNCLASSIFIED
EXCEPT WHERE SHOWN OTHERWISE. DATE 10-10-81 BY 1043
REVIEW WILL CONSTITUTE FINAL DELIVERY OF WORK
EVENT THAT NO SELECTION OF CARRIER IS MA-
TOWER. CUSTOMER AGREES TO ACCEPT METHOD OF
DESIGNATED BY SHIPPER

← CUSTOMER: CHECK IN PROPER BOX



Robinsons Inc.

RECEIVED

1981 APR -8 PM 3:19

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Mr. Victor Cabral
Minister of Tourism

April 1, 1981

M0030A

DESCRIPTION	UNIT PRICE	TOTAL
Prints of 16mm movie (English version)		
Corrective Reversal Internegative (CRI)		\$ 625.00 U.S.
1st Answer print from CRI		\$ <u>326.00</u> U.S.
Subtotal		\$ 951.00 U.S.
4 prints at \$210 each		\$ <u>840.00</u> U.S.
Total		\$1,791.00 U.S.

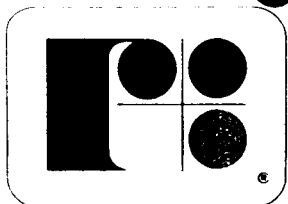
TERMS: Total amount due upon agreement signature.

Jim Pepperdine
Jim Pepperdine

SECRETARIA DE ESTADO DE TURISMO

Victor Cabral
Victor Cabral
Minister of Tourism

Robinsons Inc.



Robinsons Inc

RECEIVED - TOURISM

1981 MAY -7 AM 10:58

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

Attn: Mr. Victor Cabral
Minister of Tourism

April 27, 1981

M0033A

DESCRIPTION	UNIT PRICE	TOTAL
(1) One DA-LITE Screen, model CPE fast fold 8' x 12' with front and rear surfaces. Includes carrying case		\$1,335.00 U.S.
TERMS: Total due upon agreement signature.		

Jim Pepperdine
Jim Pepperdine

SECRETARIA DE ESTADO DE TURISMO

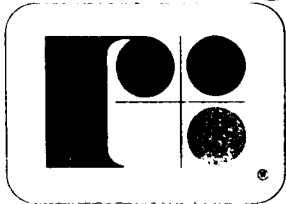
Victor Cabral
Minister of Tourism

Robinsons Inc.

LOCAL EXPRESS BUS RAIL FRT TRUCK

SHIPPER'S RESPONSIBILITY: THE SHIPPER IS RESPONSIBLE FOR THE PROPER PACKING AND LABELING OF THE GOODS. THE CARRIER WILL NOT BE RESPONSIBLE FOR THE LOSS OR DAMAGE TO THE GOODS. THE CUSTOMER AGREES TO ACCEPT THE METHOD OF PACKING DESIGNATED BY THE SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX



Robinsons Inc.

RECEIVED

1981 MAY -7 AM 10:58

SECRETARIA DE ESTADO DE TURISMO
Apartado 497
Santo Domingo, Republica Dominicana

April 27, 1981

Attn: Mr. Victor Cabral
Minister of Tourism

M0034A

DESCRIPTION

UNIT PRICE

16mm movie, Spanish version *

1st answer print from A, B and C rolls

1 release print from A, B and C rolls

2 each plastic reel and mailer

\$1,736.00 U.S.

TERMS: Total amount due upon agreement signature.

Jim Pepperdine
Jim Pepperdine

SECRETARIA DE ESTADO DE TURISMO

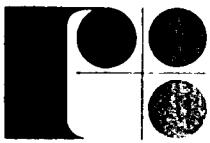
Victor Cabral
Victor Cabral
Minister of Tourism

Robinsons Inc.

LOCAL	EXPRESS	BUS	RAIL FRT	TRUCK
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IF THE CUSTOMER DOES NOT SIGN THIS ORDER, THE CUSTOMER AGREES TO ACCEPT THE ORDER AS DESIGNATED BY SHIPPER

← CUSTOMER: CHECK IN PROPER BOX



Robinsons Inc. 6 2.36 PM '81 DEC 11 PM 4:14

RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

RECEIVED-ROBINSONS, INC.

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

SURINAM TOURIST DEVELOPMENT BOARD
Kerkplein P.O. Box 656
Paramaribo, Surinam

October 1, 1980

Attn: Mr. F. L. deRooy
Director

DUPLICATE

DESCRIPTION

UNIT PRICE

Description: Poster.
Size: 24" x 36".
Stock: 80 lb. enamel.
Creative: Includes comprehensive layout,
camera ready mechanical artwork
and typesetting.
Presswork: Four color process plus varnish,
one side.
Color Picture
Reproductions: (6) total.
Proofs: Color proof.
Binding: Trim, hold flat and carton pack.
Client Supplied
Materials: Original quality transparencies
and typewritten copy.

✓ 3,000 Posters per specifications
5,000 Posters per specifications
10,000 Posters per specifications

\$7,190.00 U.S.
\$7,800.00 U.S.
\$9,280.00 U.S.

TERMS: 1/3 due upon agreement signature; 1/3 due
on submission of proof. Balance due upon
notification order is ready for shipment.

Jim Pepperdine
Jim Pepperdine

SURINAM TOURIST DEVELOPMENT BOARD

F. L. deRooy
Director

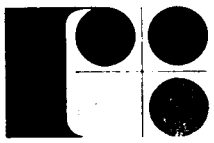
Ph. Chin
Treasurer

Robinsons Inc.

LOCAL EXPRESS BUS RAIL FRT. TRUCK

DELIVERY METHOD TO BE DESIGNATED BY SHIPPER
SHIPPER WILL BE RESPONSIBLE FOR DELIVERY METHOD
EVENT THAT NO SELECTION OF CARRIER IS MADE
CUSTOMER AGREES TO ACCEPT METHOD
DESIGNATED BY SHIPPER

CUSTOMER: CHECK IN PROPER BOX



Robinsons Inc

1981 MAR 12 AM 10:04

Trinidad & Tobago Tourist Board
400 Madison Avenue
Suite 712-4
New York, NY 10017

February 27, 1981

Attn: Mrs. Kiri-Christopher

FO206A

(1) display unit, including three velcro panels,
light box, header card, back lighted transparency,
creative and 4-color prints

\$1,218.00

TERMS: 50% due on agreement signature; balance
due on completion.

Caroline Temple
for James F. Brohan

TRINIDAD & TOBAGO TOURIST BOARD

Kiri Christopher

Mrs. Kiri Christopher

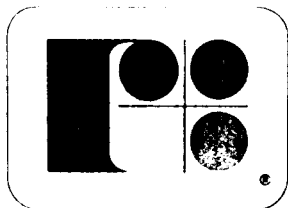
February 9, 1981

Robinsons Inc.

DELIVERY OF THE FINISHED WORK BY US TO THE CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY THE CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF CARRIER DESIGNATED BY SHIPPER.

LOCAL	EXPRESS	BUS	RAIL FRT	TRUCK
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← **CUSTOMER: CHECK IN PROPER BOX**



Robinsons Inc.

1981 JUN 17 AM 9:51

Trinidad & Tobago Tourist Board
400 Madison Avenue - Suite 712-4
New York, NY 10017

June 15, 1981

Attn. Mrs. A. Kimi Christopher

A0873A/TR 400

DESCRIPTION

UNIT PRICE

Description: Sales Kit Covers
Size: Open size 25-3/8" x 12 1/2" with die cut flap, glued one side
Stock: 10pt. Kormakate, coated one side
Creative: Robinsons to provide type and mechanical artwork for (6) addresses and (1) map from client supplied layout.
Presswork: 4-color process, one side.
Color Pix
Repros: (7) total, from existing film
Proofs: (1) cromalin (1) blueline
Client
Supplied Materials: Composite film supplied.
Binding: Die cut window, score and fold to 8-5/8" x 11-7/8". Glue flap one side.

5,000
10,000

Kit Covers, per specifications above
" " " " " "

\$6,454.00
\$9,104.00

TERMS: 1/3 due on agreement signature; 1/3 due on submission of proof, balance due on notification order is ready for shipment.

James F. Brohan
James F. Brohan

TRINIDAD & TOBAGO TOURIST BOARD

Mrs. A. Kimi Christopher

RESS

6/15/81

Robinsons Inc.

DELIVERY OF THE FINISHED WORK BY US TO A CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER. CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
-------	---------	-----	-----------	-------

CUSTOMER: CHECK IN PROPER BOX

Robinsons Inc

theCafé - theKitchen, Inc.

1981 MAR 16 PM 2: 22

Trinidad & Tobago Tourist Board
400 Madison Ave. Suite 712
New York, N.Y. 10017

Attn: Mrs. K. Christopher

3/13

IF YOU WISH TO REQUEST A NEW QUOTATION, PLEASE REQUEST A NEW QUOTATION.

PRO FORMA CONTRACT

A0801A / TR 400

QUANTITIES	DESCRIPTION	UNIT PRICE	TOTAL
	9x16 rate brochure, 4 colors both sides on 80# vintage w/6pics (layout, copy edit, type mech)		
	Terms: 1/3; 1/3; 1/3		
	Pro Forma needed to meet client needs	100M	
	Budget herewith		
	Apr. '81 compl.		
	Caroline to prepare contract for client		

Handwritten notes:

- 75M
- 85M
- 12,416
- per Caroline 3/16
- 2/PKS 3/16/81
- How much should we bill? 50%? 25%? etc
- V.D.

brohan

Robinsons Inc.

SHIPPER WILL CONSTITUTE FINAL DELIVERY OF GOODS. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY THE CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF CARRIER DESIGNATED BY SHIPPER.

Robinsons Inc

RECEIVED JOHNSONS, INC.

1961 MAR 12 AM 10: 07

Trinidad & Tobago Tourist Board
400 Madison Avenue
Suite 712-4
New York, NY 10017

March 11, 1981

Attn. Mrs. A. Kimi Christopher

AO 780A

DESG (FIP-07)

Description: Rack brochures, Summer Rates
Size: 14" x 18"
Stock: 80lb. vintage
Creative: Includes comprehensive layout, copywriting, camera ready mechanical artwork and typesetting.
Presswork: 4-color process one side, 2-color reverse. Includes black plate change for rates on reverse side. NOTE: OVERRUNS TO BE LIMITED TO 5% MAX.
Color Picture Reproductions: (7) total
Proofs: (1) cromalin; (1) blue-line
Client Supplied Materials: Original reproduction transparencies.
Binding: Fold to 4" x 9", carton pack.

105,000
130,000

Rack brochures, per specifications above
 " " " " " " " "

\$22,573.00
\$25,820.00

TERMS: 1/3 due on agreement signature; 1/3 due on submission of proof; balance due on completion.

25,820.00

James F. Brohan

TRINIDAD & TOBAGO TOURIST BOARD

Mrs. A. Kimi Christopher

3/11/81

Robinsons Inc.

BY SIGNING THIS ORDER, THE CUSTOMER AGREES TO ACCEPT THE
RISK OF LOSS OF THE GOODS FROM THE DATE OF THE ORDER, EVEN
IF THE LOSS OCCURS BEFORE THE GOODS ARE RECEIVED BY THE
CUSTOMER. CUSTOMER AGREES TO ACCEPT THE LOSS OF THE
GOODS DESIGNATED BY SHIPPER.

← CUSTOMER: CHECK IN PROPER BOX

Attached Addendum #4:

Section IV, Item 14.

RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

Financial Information - Receipt of ~~Monies~~ ^{July 6 2 36 PM '81}

<u>Date</u>	<u>From Whom</u>	<u>Purpose</u>	<u>Amount</u>
Dec. 1/80 May 31/81	Anguilla Dept. of Tourism RE: Capital Aid Proj. #114	INTERNAL SECURITY SECTION REGISTRATION UNIT Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	\$ 395.20
Dec. 1/80 May 31/81	Dewe Rogerson, Ltd. RE: Anguilla Dept. of Tourism	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	20,614.11
Dec. 1/80 May 31/81	Antigua Department of Tourism and Trade	Payments in accordance with terms of contracts, plus incidental related charges.	0.00
Dec. 1/80 May 31/81	Bahamas Ministry of Tourism	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	100.00
Dec. 1/80 May 31/81	Bahamas Tourist Office	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	0.00
Dec. 1/80 May 31/81	Barbados Board of Tourism	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	883.35
Dec. 1/80 May 31/81	Caribbean Tourism Assoc.	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	39,527.34
Dec. 1/80 May 31/81	Cayman Airways, Ltd.	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	1,170.00
Dec. 1/80 May 31/81	Cayman Islands Department of Tourism	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	10,378.75
Dec. 1/80 May 31/81	Comision Fomento de Turistico	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	9,795.93
Dec. 1/80 May 31/81	Consejo Nacional de Turismo de Mexico	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	1,994,774.28
Dec. 1/80 May 31/81	Costa Rican Tourist Board	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	44,096.79
Dec 1/80 May 31/81	Gobierno del Estado de Mexico	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	72,243.34

Section IV, Item 14.

Financial Information - Receipt of Monies

<u>Date</u>	<u>From Whom</u>	<u>PURPOSE</u>	<u>Amount</u>
Dec. 1/80 May 31/81	Montserrat Tourist Board	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	550.00
Dec. 1/80 May 31/81	Instituto Panameno de Turismo	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	0.00
Dec. 1/80 May 31/81	Secretaria de Estado de Turismo de Republica Dominicana	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	258,149.44
Dec. 1/80 May 31/81	Surinam Tourist Development Board	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	5,043.34
Dec. 1/80 May 31/81	Departamento de Turismo Gobierno del Estado de Jalisco	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	571.66
Dec. 1/80 May 31/81	Pannell, Kerr, Forster & Co.	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	3,444.47
Dec. 1/80 May 31/81	Trinidad and Tobago Tourist Board	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	40,316.49
Dec. 1/80 May 31/81	Turks & Caicos Tourist Board	Payments in accordance with terms of contracts, plus incidental related charges, including shipping.	6,329.00
TOTAL AMOUNT RECEIVED			\$ 2,508,383.49

RECEIVED
U.S. DEPARTMENT
OF JUSTICE
CRIMINAL DIVISION

JUL 6 2 34 PM '81

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D. C. 20530

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes _____ or No XXXX

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ Please See Below
OR NO _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Perry W. Sears
Signature

6-30-81
Date

Perry W. Sears
Please type or print name of
signatory on the line above

Secretary/Treasurer
Title

Robinsons Inc. does not believe that the activities described in Section I (0) of the Act as noted on the bottom of page 2 of Exhibit B constitute "political activity".