

For Six Month Period Ending APR 1, 1990
(Insert date)

Name of Registrant Registration No. 2087
GOVERNMENT OF ONTARIO, CANADA
Business Address of Registrant
800 THIRD AVENUE, SUITE 2800
NEW YORK, NEW YORK 10022

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address Yes No
- (2) Citizenship Yes No
- (3) Occupation Yes No

(b) If an organization:

- (1) Name Yes No
- (2) Ownership or control Yes No
- (3) Branch offices Yes No

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COMMUNICATIONS SECTION
MAY 11 1990 11:20

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position</i>	<i>Date Connection Ended</i>
Stephen Howe	Executive Assistant	11/30/89
Robert Giles	Business Development Consultant	10/31/89
Desmond Benfield	Director Eastern U.S.A.	03/01/90
Walter Stothers	Agent General	02/28/90
D'Arcy Counsell	Senior Representative	03/30/90
Arnold Mansdorf	Trade Development Officer	03/30/90

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
Joan S. Straus	812 Park Ave., NYC	Canadian	Agent General	3/5/90
Walter G. Long	106 Central Pk So. NYC	Canadian	Director, Bus. Dev.	3/5/90
Bruce Wilson		Canadian	Sr. Rep.	4/1/90

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes No

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

GOVERNMENT OF ONTARIO, CANADA

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

THE FOREIGN PRINCIPAL'S ACTIVITIES AND SERVICES ARE CONCENTRATED IN THREE CATEGORIES:

1. TOURISM - OUR OFFICE PROVIDES TRAVEL COUNSEL, MAPS, DESCRIPTIVE LITERATURE, ETC. TO INDIVIDUALS, TOURIST BUREAUS AND OFFICES.
2. INDUSTRIAL DEVELOPMENT - OUR OFFICES HAVE, DURING THE SIX MONTHS, COUNSELLED NUMEROUS U.S. CORPORATIONS WISHING TO EXPAND PRODUCTION FACILITIES IN THE PROVINCE OF ONTARIO, TO SERVE THE CANADIAN MARKET AND OTHER WORLD MARKETS. THIS CONSISTS MAINLY OF SUPPLYING THE NECESSARY DATA REQUIRED FOR ANALYSIS AND FEASIBILITY STUDIES.
3. MARKETING - OUR OFFICES WERE ENGAGED IN THE PROMOTION AND SALE OF ONTARIO MADE PRODUCTS IN THE US MARKET AREAS. MANY ONTARIO BASED COMPANIES WERE ASSISTED IN MAKING CONTACT WITH US BUYERS, MANUFACTURERS, REPRESENTATIVES, AGENTS AND DISTRIBUTORS.

SEE ATTACHED "ACTIVITIES" FOR DETAILS

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policy of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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"REFER TO ATTACHED STATEMENT OF EXPENDITURES"

WE ARE REIMBURSED FOR THESE AMOUNTS BY GOVERNMENT OF ONTARIO

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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"SEE ATTACHED" (GOVERNMENT OF ONTARIO, STATEMENT OF EXPENDITURES)

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15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

ON BEHALF OF THE GOVERNMENT OF ONTARIO, CANADA

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

SEE ATTACHMENT "GOVERNMENT OF ONTARIO, CANADA, STATEMENT OF EXPENDITURES"

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts Magazine or newspaper articles Motion picture films Letters or telegrams
 Advertising campaigns Press releases Pamphlets or other publications Lectures or speeches
 Other (specify)

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials Newspapers Libraries
 Legislators Editors Educational institutions
 Government agencies Civic groups or associations Nationality groups
 Other (specify) INDEPENDENT BUSINESS REPRESENTATIVES

21. What language was used in this political propaganda:

- English Other (specify)

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI-EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A⁶ Yes No NOT APPLICABLE
Exhibit B⁷ Yes No

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

NOT APPLICABLE

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment. NOT APPLICABLE

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.
⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes No

NOT APPLICABLE

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

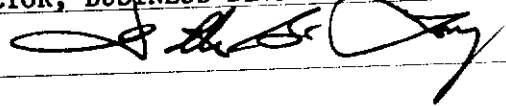
If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

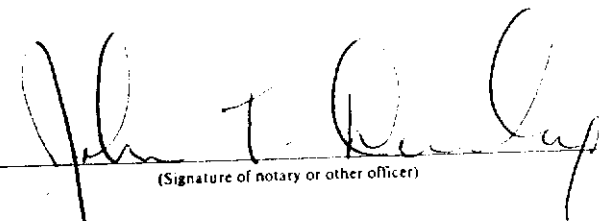
(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

WALTER G. LONG
DIRECTOR, BUSINESS DEVELOPMENT

x 

Subscribed and sworn to before me at CITY OF NEW YORK

this 2nd day of MAY, 19 90


(Signature of notary or other officer)

JOHN T. DUNLAP
Notary Public, State of New York
No. 512508177
Certificate filed in New York County
Commission Expires September 21, 1991

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of the registrant organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Federal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

U.S. DEPARTMENT OF JUSTICE
REPORT

GOVERNMENT OF ONTARIO/CANADA
SUMMARY OF ACTIVITIES OF ALL U.S. OFFICES
OCTOBER 1, 1989 - MARCH 31, 1990

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INTERNAL SECURITY
SECTION
REGISTRATION UNIT

WALTER G.D. STOTHERS
REPORT TO THE DEPARTMENT OF JUSTICE
OCTOBER 1989 - MARCH 31, 1990

<u>DATE:</u>	<u>PLACE/EVENT</u>
OCT. 1 - 2nd	<u>Wichita, Kansas</u> Attend Marketing and Investment Seminar with Dallas Office
OCT. 3	<u>Pittsburgh, Pennsylvania</u> Attend Environmental Technology Trade Conference with the Hon. Monte Kwinter, Minister Ministry of Industry, Trade and Technology
OCT. 6	<u>New York, N.Y.</u> Reception at Residence of the Agent General in honor of Christine Hart, Minister of Culture and Communications
OCT. 11TH	<u>Baltimore, Maryland</u> Attend "Maryland Meets Canada" Business Opportunities Seminar,
OCT. 18TH	<u>New York, New York</u> Luncheon at Japan Local Government Center,
OCT. 19TH	<u>Boston, Massachusetts</u> Attend Investment Forum and Company Presentations with The Hon. Monte Kwinter, Minister of Industry, Trade and Technology
OCT. 20TH	<u>New York, New York</u> Attend dinner at the residence of The Canadian Consul General - Anthony T. Eyton.
OCT. 23-24	<u>Escanabe, Michigan</u> Attend Marketing and Investing in Ontario Seminar at Escanabe, Michigan and Milwaukee, Wisconsin with Chicago Office of Ministry of Industry, Trade and Technology
OCT. 31st	<u>New York, New York</u> Attend Acid Rain Project at Public School 26 in Tomkinsville, Staten Island

NOVEMBER 1989:

NOV. 1-2 New York, New York
Host reception at Ontario House to
introduce wines from the Niagara
Region

NOV 1st New York, New York
Accompany Assistant Deputy Minister
Ross Peebles on visits to New York
Job Development Authority and
Dominion Securities, Walls Treet

NOV 7th New York, New York
Attend Luncheon and discussion
with Hon. Derek H. Burney,
Canadian Ambassador to the U.S.
at The Americas Society, New York

NOV. 8TH New York, New York
Attend a luncheon and reception at the
Brooklyn College Institute for Retired
Professionals and Executives, Brooklyn,
New York

NOV 9th New York, New York
Attend screening of Glory Enough For all
at the Canadian Consulate, New York

NOV 9th New York, New York
Attend Opening Reception for
Japan Local Government Center, New York
and meet with Mr. Tadashi Tsuda,
Vice Minister of Home Affairs in Japan

NOV 14th New York, New York
Attend reception and Book Signing Party
honoring the Publication FRIENDS SO
DIFFERENT at the Americas Society
Canadian Affairs

NOV. 16th New York, New York
Attend reception hosted by
The Consul General of Canada and
The Professional Art Dealers Assoc.
of Canada to introduce Glen Cumming
Director, 49th Parallel Gallery, N>Y

NOV 17th New York, New York
Attend Maple Leaf Ball at
Metropolitan Club, New York

NOV 21st Rhode Island
Attend investment seminar in
Rhode Island with Boston MITT
Office

NOV 29th New York, New York
Attend U.S. Canada Business Seminar
at Americas Society/Pace University

DECEMBER

DEC. 6 - 7

New York, New York

Attend Canada-U.S. Conference
"To Save a Continent" Business responds
to North America's Environmental Needs
At Americas Society, New York

DEC. 14th

New York, New York

Attend luncheon and discussion with
David M. Culver on the 1989 Canada
Economic Overview at the Americas
Society, New York

JANUARY 1990:

- 11th New York, New York
Attend dinner at the residence of
the Agent General for the Province
of Quebec
- 11th New York, New York
Attend press conference at the Plaza Hotel
on the Royal Canadian and the Concorde
- 15th - 19th Chicago, Illinois
Attend investment seminars in Chicago
with Chicago Office of
Ministry of Industry, Trade and
Technology
- 24th New York, New York
Attend luncheon at Americas Society
for David Culver
- 26th New York, New York
Attend reception at the residence
of the Consul General of Canada
in honour of maestro Gunther Herbig and
The Toronto Symphony

FEBRUARY 1990:

- 3RD New York, N.Y.
Attend Women's Maple Leaf Ball
Metropolitan Club, New York
- 20th New York, New York
Attend Briefing on Canadian Budget
at the Canadian Consulate
- 21st New York, New York
Attend luncheon and Briefing on Budget
at Canadian Consulate

MARCH 1990:

- 7TH New York, New York
Attend Ministry of Tourism
Reception at 21 Club
- 19th New York, New York
Attend luncheon with
Bob Dormer, New York Job
Development Authority to
introduce new Agent General,
Joan Sutton Straus
- 26th New York, New York
Attend farewell dinner at
the residence of the new
Agent General, 812 Park Avenue
- 27th New York, New York
Attend reception at Ontario House
to introduce new Agent General



ONTARIO
Indivisible!

Government of Ontario
Canada

Ministry of
Tourism and
Recreation

Telephone 1-212-308-1616
Facsimile (212) 888-3186

28th Floor
800 Third Avenue
New York, N.Y.
U.S.A. 10022

May 4, 1990

**TOURISM REPORT FOR THE PERIOD UNDER REVIEW
October 1, 1989 through March 31, 1990**

During the above period, regular communications were maintained with key Travel Industry Account Managers such as Tour Wholesalers, Operators, and select Travel Agencies, Airline and Rail Suppliers.

These contacts were maintained in order to assist the Travel Professionals in the development of their Ontario Tour Products and to render assistance as required. Primary promotion activities were as follows:

Promotion Activities:

October 1989

The Ministry co-sponsored with the Canadian Consulate, New York, and Amtrak, NY, a travel agent familiarization tour which included Montreal, Toronto and Niagara Falls. A dinner reception for eighteen guests took place in Toronto, hosted by Ontario Tourism, New York.

The Ministry participated in two travel industry marketplace trade shows. Sponsored by J&D Travel Expo, CA, one took place in Valley Forge, PA, and the second took place in the Baltimore, MD, region.

Travel industry suppliers from the United States and International destinations, including Canada, participated in order to meet and discuss business opportunities with travel agencies in the United States.

November 1989

The Ministry participated in "Canada Call" which is an Association trade show organized by the Canadian Embassy in Washington, DC, to focus destination awareness on Canada as a potential International meeting site for the Associations' and Meetings' market. One promotion took place in Philadelphia, PA, and another took place in Washington, DC.

Tourism Report for the
Period Under Review
10/1/89 - 3/31/90
May 4, 1990
PAGE 2

The Ministry participated in the Senior Travel Planners Trade Show, organized by the Association of Senior Travel Planners, MA. Taking place in New Jersey, this trade show attracted approximately 250 Senior Group Influencers who met with travel trade suppliers from the U.S.A. and Canada.

December 1989

The Ministry attended the American Bus Association Convention in Orlando, Florida. This three day U.S.A. sponsored convention took place to bring motorcoach operators from the U.S.A. in contact with travel industry suppliers from the U.S.A. and Canada for the development of new tour products.

January 1990

The Ministry attended a travel trade industry reception presentation in New York hosted by the King Edward Hotel, Toronto.

February 1990

The Ministry participated in the Attractions Ontario Marketplace in Hamilton, Ontario. Six tour operators from the Eastern United States participated at the invitation of the Ministry.

Ontario was represented at the Travel Marketplace trade show in Westchester County, New York, sponsored once again by J&D Travel Expo, CA. Similar promotions also took place in Long Island, NY, and Secaucus, NJ.

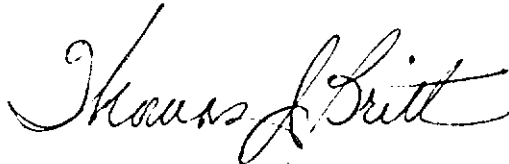
The Ministry sponsored a brunch presentation for twenty media representatives who were attending the annual Sportsman Show Exhibition in Suffern, New York.

Tourism Report for the
Period Under Review
10/1/89 - 3/31/90
May 4, 1990
Page 3

March 1990

The Ministry attended the Senior Travel Planners Trade Show in Hartford, CT, for the benefit of Group Leaders from the New York and New Jersey areas. Once again this was organized by the Senior Travel Planners Association, MA.

Dateline Canada, a two day media marketplace in New York, was organized by the Canadian Consulate General, New York. The Ministry participated along with representatives from each of the Canadian Provinces and Territories to meet with key media contacts from New York and New Jersey and Washington, DC.



Thomas J. Britt
Manager
Eastern United States

TJB/do



Government
of Ontario
Canada

Ministry of
Industry, Trade
and Technology

Telephone
404-956-1981
Fax:
404-955-5699

Suite 620
1100 Circle 75 Parkway
Atlanta, Georgia
30339 U.S.A.

April 5, 1990


Mr. Walter Long
Senior Representative
MITT/Government of Ontario
Suite 2800
800 Third Avenue
New York, N. Y. 10022

Dear Walter,

Enclosed is our six-month report covering Trade and Industrial Development activities of the Atlanta office for the period of October, 1989 through March, 1990 for submission to the U. S. Justice Department.

If you need further information regarding the above, please do not hesitate to contact me.

Regards,


J. Brian Donoghue
Director
Southeastern U.S.A.

JBD/dmb

Encls.



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of Ontario
Canada

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Industry, Trade
and Technology

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30339 U.S.A.

OCTOBER 1989

ATLANTA ACTIVITY

ACTIVITY SCHEDULE

- Atlanta office hosted 6 Ontario manufacturers this month at the American College of Surgeons Show.
- Our information booth at the International Public Works Show generated several good prospects and exposure for Ontario companies interested in this market.

ATTENDED

- Assisted in manning Canadian Consulate info booths at Business Aircraft Show in Atlanta and the Defense Components Show, Orlando.

INDUSTRIAL

- Spoke to Auburn University International Business Club on the Canada/Ontario/U.S. relationship with emphasis on the economic association.

Completed Atlanta BOM resulting in 17 potential JV/Licensing leads and 5 requests for sourcing assistance.



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NOVEMBER 1989

ATLANTA ACTIVITY

ACTIVITY SCHEDULE

- The 1989 National Home Health Care Expo again proved popular with Canadian firms.
- The Nat'l 'Assn. of Professional Baseball Leagues saw two major Ontario manufacturers exhibiting at this years winter meeting.
- Major Atlanta school products distributor who participated in 1989 Incoming Buyers Program reports initial sales of \$204,000 from three manufacturers contacted during visit.

INDUSTRIAL

- Heil Co. Chattanooga, TN entered into a licensing agreement with Frink Division of Compro Ltd., Cambridge to manufacture refuse trucks.
- Therogenics Corporation of Norcross, GA entered into a licensing agreement with AECL for their liver cancer treatment "TheroSpere".
- Intercolor, Inc. of Duluth, GA has set up a Canadian distribution operation in Willowdale.



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Canada

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DECEMBER 1989

ATLANTA ACTIVITY

ACTIVITY SCHEDULE

- At the recent Nat'l. Pool & Spa Institution Show, Orlando, approximately 15 Canadian firms exhibited. Most were part of the Federal Government's exhibit. Several manufacturers were from Ontario.

ATTENDED

- Attended High Point Furniture market and visited several Ontario companies.
- Attended Southern Industrial Development Council meeting in Charleston.

INDUSTRIAL

- Plant tours of Creomulsion Corp., Atlanta, Engineered Fabrics Inc., Rockmart, Ga, Murzan Corp., Norcross, GA., Summit Industries, Atlanta.



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JANUARY 1990

ATLANTA ACTIVITY

ACTIVITY SCHEDULE

- Atlanta Gift Show saw extensive increase in exhibitors from outside the Southeast.

INDUSTRIAL

- Gibson Guitar visits Whitby area for new distribution facility.
- Water Ink Technology seeking location in Halton area.
- ARC Group appoints representative in Mississauga.
- American Carbon Corp. will visit Ontario to discuss new plant.



Government
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Canada

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FEBRUARY 1990

ATLANTA ACTIVITY

ACTIVITY SCHEDULE

- ECAM, Ltd. of Whitby, Ontario held a successful product introduction and workshop in our conference room this month.
- Held Business Opportunity Meeting in Huntsville, AL on February 6-7. Met with 17 industrial prospects resulting in four potential joint ventures, 3 licensing, and 2 sourcing requests.

INDUSTRIAL

- The ASHRE show in Atlanta, produced seven investment leads including four to other U.S. MITT offices.
- Visited Georgia Power industrial site center, and the Alabama Resource Center with B. Hildebrand and K. Fisher.



Government
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Canada

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MARCH 1990

ATLANTA ACTIVITY

ACTIVITY SCHEDULE

- Twelve Ontario suppliers exhibited at the 1990 Super Show held annually in Atlanta.

INDUSTRIAL

- Assisted MITT and Metro Toronto with Biotech Conference in May.



Government
of Ontario
Canada

Ministry of
Industry, Trade
and Technology

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Boston, Massachusetts
U.S.A. 02199

**JUSTICE DEPARTMENT REPORT
BOSTON OFFICE ACTIVITY
October 1, 1989 - March 31, 1990**

OCTOBER 1989

Major Activities:

Catharine Arnston and Francis Maher staged a very successful computer software mission in the Boston area on October 9 through the 11. Eighteen firms were represented. Meetings took place with IBM, Digital Equipment Corporation, and Stratus. Contacts were made with several other firms, including Prime Computer and Wang.

One investment result - New England Biolabs, Inc. of Beverly MA is locating a branch operation in Mississauga Ontario. The firm manufactures research biochemicals for hospital, university and private sector laboratories.

The Minister of Industry Trade & Technology, Monte Kwinter, attended a reception in his honour at our expanded office in Boston on October 19. He also participated in a Venture Capital Forum in Boston on October 20, lead by Representatives John Brady and Terry Gain. The Minister was also present for a business luncheon, a press interview, and a meeting with Governor Dukakis.

We have hired a Public Relations agency to help increase our profile in New England - The Weber Group of Cambridge MA.

NOVEMBER 1989

Major Activities:

John Campbell worked with eight New England buyers and agents at the IIDEX Show in Toronto, November 10 through the 12.

Industry Magazine, the publication of the Associated Industries of Massachusetts, profiled Ontario in its November issue via an article written by our staff member, Lisa Mitchell.

This month's major investment highlight was a plant expansion by the Norton Company of Worcester MA in their Niagara Ontario Advanced Ceramics Division.

John Brady and Terry Gain, along with Agent General Walter Stothers, visited Providence on November 28 for a luncheon presentation on Ontario opportunities to some 25 top business and government leaders in Rhode Island.

JUSTICE DEPARTMENT REPORT
BOSTON OFFICE ACTIVITY
October 1, 1989 - March 31, 1990

DECEMBER 1989

Major Activities:

John Brady and Joyce Stephens visited Portland, ME on December 13 for a meeting of the New England Governors, which marked the establishment of a New England Biotechnology Cooperative.

JANUARY 1990

Major Activities:

Comdale Technologies Inc. of Toronto, a software firm developing Artificial Intelligence, opened a local sales office here on January 2.

Terry Gain and Lisa Mitchell assisted ten Ontario firms visiting Boston for Northeast Retail Lumberman's Show on January 12 through the 14.

Catharine Arnston assisted on a computer software NEBS mission to Buffalo on January 24 and 25.

A meeting which involved members of the Ministry of Culture's Heritage Branch and representatives from the Jason Foundation (which is based at the Woods Hole MA Oceanographic Institute) took place in the Boston office on January 19, assisted by staff member Catharine Arnston. This meeting was aimed at ensuring that Canadians would have key archeological positions and full access to data on a project involving sunken ships in Hamilton Ontario harbour.

FEBRUARY 1990

Major Activities:

Catharine Arnston and Lisa Mitchell assisted six Ontario firms participating in the New England Water Pollution Control Show in Boston on February 5 through 7.

Terry Gain and Catharine Arnston had seventeen firms on a combined Electronics/Defense Mission to the Boston area on February 26 through the 28. Some components in the mission were a very successful breakfast presentation to some 140 New England purchasing contacts; on-site visits to Digital Equipment Corporation, the Apollo Division of Hewlett Packard, Raytheon, and Sanders (Lockheed); and a dinner presentation to members of the New England Chapter of the Electronic Reps Association.

JUSTICE DEPARTMENT REPORT
BOSTON OFFICE ACTIVITY
October 1, 1989 - March 31, 1990

MARCH 1990

Major Activities:

State Street Bank opened a Toronto office in First Canadian Place on March 1.

Terry Gain participated in a Federal defense subcontractors event in Toronto on March 5 through 8, which saw 20 New England buyers present.

A group from Ontario International Corporation were in Boston on March 2 as part of the ongoing OIC assessment of US market opportunities. Assisted by John Brady and Lisa Mitchell, they met the project contracts supervisor for the Bechtel/Parsons Brinkerhoff joint venture, which is acting as project manager for a multibillion dollar Boston expressway redevelopment.



Government
of Ontario
Canada

Ministry of
Industry, Trade
and Technology

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Suite 2700
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Chicago, Illinois
U.S.A. 60601

March 23, 1990

GOVERNMENT
OF
ONTARIO

MAR 26 1990

Memorandum to:

Walter Long
New York Office

From:

D'Arcy R. Counsell
Chicago Office

Subject:

Semi-Annual U.S. Department of
Justice Report - Chicago Office
Oct. 1/89 to March 31/90

RECEIVED
NEW YORK OFFICE

Attached please find an outline of the activities of the
MITT Chicago Office for the six month period Oct. 1/89 to
March 31/90

Also included is the OMAF and MTR Chicago Office reports.

Sincerely,


D'Arcy R. Counsell
Senior Representative

DRC:ck

Attachments

cc: Anne Donohoe, Director
The Americas Branch

Walter Stothers, Agent General - New York Office
(for Ms. Joan Sutton Straus)

Bruce Wilson - Chicago Office



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of Ontario
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Suite 2700
221 North La Salle St.
Chicago, Illinois
U.S.A. 60601

March 23, 1990

Chicago Office Activities - M.I.T.T.

October 1/89 to March 31/90

Staff Changes

- None

Major Activities - October, 1989

- Thirty-Three (33) Ontario companies requested marketing assistance.
- Forty (40) U.S. Sales Agents were appointed by Ontario Manufacturers.
- Nine (9) Ontario companies were sponsored to the Health Industries Distributors Show in Chicago.
- Twenty (20) Ontario companies were sponsored by MITT to the Building and Construction Product Show in Minneapolis.
- Eight (8) Ontario companies were sponsored by MITT to the International Construction & Utilities Equipment Expo (ICUEE '89) in Louisville, Kentucky.
- Seven (7) Ontario companies traveled to the Midwest U.S. on sales trips.
- Wet Jet International of Paynesville, MN entered into a Joint Venture with York River Industries of Peterborough, Ontario.
- Accurate Metering Systems of Schaumburg, Illinois established a Branch Plant in Mississauga, Ontario.

Major Activities - November, 1989

- Thirty-Two (32) Ontario companies requested marketing assistance.
- Seventeen (17) U.S. Sales Agents were appointed by Ontario Manufacturers.
- Four (4) Ontario companies were sponsored by MITT to Central States Truck Show in Chicago.
- Sixteen (16) Ontario companies traveled to the Midwest U.S. on sales trips.
- Liquid Carbonic of Chicago established a Branch Plant in Corunna, Ontario.

Major Activities - December, 1989

- Twenty-One (21) Ontario companies requested marketing assistance.
- Five (5) U.S. Sales Agents were appointed by Ontario manufacturers.
- Twenty-Nine (29) Apparel Buyers from Minneapolis/St. Paul were sponsored by MITT to the I.I.D.E.X. Show 1989 in Toronto.
- Fourteen (14) Ontario companies were sponsored by MITT to a product showing at the John Deere & Company headquarters in Moline, Illinois.
- Forty-One (41) Ontario companies were sponsored by MITT to a seminar and product show at the U.S. Veterans Affairs Facility in Hines, Illinois.
- Four (4) Ontario companies traveled to the Midwest U.S. on sales trips.

Semi-Annual U.S. Dept. of Justice Report
Chicago Office - October 1/89 to March 31/90
Mr. Walter Long
March 23, 1990
Page 3

Major Activities - December, 1989 (cont'd)

Two (2) U.S. companies traveled to Ontario on sourcing trips.

- Trade International of Indianapolis opened a warehouse in Scarborough, Ontario.
- Angelica Uniforms of St. Louis, Missouri opened a Branch Plant in Lindsay, Ontario.

Major Activities - January, 1990

- Fourteen (14) Ontario companies requested marketing assistance.
- Three (3) U.S. Sales Agents were appointed by Ontario manufacturers.
- One (1) Ontario company traveled to the Midwest U.S. on sales trips.
- One (1) U.S. company traveled to Ontario on a sourcing trip.
- The official opening reception for our new office, located at 221 North LaSalle, Chicago, IL 60601, was held January 17 with over 130 business people from the Chicago area greeted by MITT Minister Monte Kwinter.

Major Activities - February, 1990

- Sixty-Eight(68) Ontario companies requested marketing assistance.
- Seventeen (17) U.S. sales agents were appointed by Ontario companies.

Major Activities - February, 1990

- Eighteen (18) Senior Medical Officials from London, Ontario were sponsored by MITT to tour health facilities in Detroit and Ann Arbor, Michigan.
- Four (4) Ontario apparel manufacturers were sponsored by MITT to the Clothiers Show in Chicago.
- Ten (10) Ontario building material companies were sponsored by MITT to the Michigan Lumber & Building Materials Show in Grand Rapids, Michigan.
- Four (4) Ontario companies were sponsored by MITT to an Instrumentation & Controls Mission in Chicago.
- Lennox Resources of Anchorville, Michigan established a Branch Plant in Kitchener, Ontario.
- American Hotel Register Company of Northbrook, Illinois established a Service Centre in London, Ontario.
- Sarco Industries of St. Louis, Missouri entered into a Joint Venture with Limpact Industries of Cobourg, Ontario.

Major Activities - March, 1990

- Eighteen (18) Ontario companies requested marketing assistance.
- Three (3) U.S. Sales Agents were appointed by Ontario companies.
- Four (4) Ontario companies were sponsored by MITT on a Transit Mission to Nebraska and Iowa.
- Ten (10) Ontario companies traveled to the Midwest U.S. on sales trips.
- As at fiscal year-end, Chicago Office has 156 Branch Plant prospects and 95 Joint Venture prospects listed.

Semi-Annual U.S. Dept. of Justice Report
Chicago Office - Oct. 1/89 to March 31/90
Mr. Walter Long
March 23, 1990
Page 5

Chicago Office Staff - MITT

D'Arcy R. Counsell	- Senior Representative
Cathy M. Dickson	- Representative
J. Howard Cook	- Commercial Officer
Eugene J. McCluskey	- Commercial Officer
Harold B. Scholten	- Commercial Officer
Robert L. Benton	- Commercial Officer
Cheryl L. Kleszynski	- Senior Secretary/Office Manager
Kathy Counter	- Secretary
Denise Morris	- Secretary

Chicago Office Staff - M.T.R.

Jack Rezny	- Manager, U.S. Central
Jennifer Brugliera	- Travel Counsellor

Chicago Office Staff - M.A.F.

Kathleen Seebert	- Trade Development Officer
Paula Heady	- Trade Development Assistant

Central Region, U.S.A.
Quarterly Report
January - March, 1990

Kathy Seebert
March, 1990

**Joint Ontario-Quebec
Grocery Trade Mission
Chicago, Illinois
February 28 - March 2, 1990**

Twenty Ontario companies participated in this first mission for the food trade that combined companies from both Ontario and Quebec. Ten Quebec companies also participated in the program.

Unlike past missions, the trade reception combined the traditional table-top exhibits with a buffet of food products from both provinces. An official count of 199 guests (excluding government representatives and special guests) included attendance from several chains (Dominick's, Treasure Island, and 7-11), as well as from numerous area brokers and distributors. Notable attendees from this latter group included distributors Shurfine Central and the Bruss Company, and Alliance Associates, a private label broker for various grocery chains across the U.S.

To date, approximately half of the Ontario companies' evaluation forms have been received. Of these forms, nearly \$2 million in sales projections have been reported. Once the remaining forms are submitted, a final report will be prepared with Ron Koopman.

**Private Label Seminar
Toronto, Ontario
March 20, 1990**

A panel of three speakers representing the distributor, broker, and manufacturer sides of the private labelling business has been organized for this presentation. A mailing to our client companies was sent by Maureen Higa from Toronto on March 5, and a good attendance to this seminar is expected.

**Meeting with the Kroger Company
Cincinnati, Ohio
March 26, 1990**

This meeting is a follow-up to Rita Burak's meeting with Mr. William Boehm, Vice President, Grocery Procurement of Kroger. I plan to explain our export program to Mr. Boehm, and to encourage him to participate in an incoming mission to Toronto later this year.

An incoming mission for Kroger was last held in January, 1987. At that time, a contingent of five Kroger executives met with 30 of our Ontario companies.

**Dairy A.I. Seminars (3)
Central Region
March, 1990**

Three seminars for the Dairy A.I. industry were organized for this region:

La Crosse, Wisconsin	3/8/90
Angola, Indiana	3/12/90
Wooster, Ohio	3/13/90

To assist Ross McKenzie and the Ontario dairy breeders, this office prepared letters of invitation and agendas to 237 prospective attendees. The La Crosse seminar was the second such effort for Wisconsin and Minnesota dairymen. The Angola and Wooster seminars were the first efforts to reach dairymen prospects in the states of Indiana and Ohio.

**FMI Supermarket Industry Convention
Chicago, Illinois
May 6-9, 1990**

Seven Ontario companies have been recruited for our booth at this major international grocery show. These companies include Dare, LaBatt's, Ontario Greenhouse Vegetable Growers Marketing Board, Robin Hood Multifoods, Rudolph's Specialty Bakeries, J.M. Schneider, and Weston Bakeries. Two more companies are on a waiting list in the event of a cancellation.

Our booth design is once again being handled by the official show contractor, Andrews Bartlett. A final design will be ready to show our exhibitors at the briefing session, scheduled for April 6.

**Super Floral Show
Cincinnati, OH
June 7-8, 1990**

A deposit was sent to secure our booth assignments at this second annual trade show for the floral buyers of supermarket chains. This exhibit space will allow for as many as eight Ontario floral companies to display product.

Recruiting for the show will be handled by Tony Stampfer, and should commence within the next several weeks.



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Government of Ontario
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Ministry of
Tourism and
Recreation

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GOVERNMENT OF ONTARIO, CANADA
MINISTRY OF TOURISM AND RECREATION
TOURISM MARKETING PLAN
FOR APRIL, 1990-91

**JACK REZNY
CHICAGO OFFICE
APRIL, 1990**

1. PROMOTIONAL AND SALES OBJECTIVES

-To follow the Ministry's overall marketing objectives in supporting and guiding the Ontario suppliers in identifying and promoting new sources of business as well as maintaining and further developing established accounts and thereby increasing the volume of tourism within the province.

-To stimulate further growth on the part of the wholesaler, group operator, group influencer and travel agent in supporting them in their existing programs and developing new destinations and itineraries for consideration.

-To identify accounts based in the Midwest territory who are or have the potential to travel to Ontario.

-In cooperation with Tourism Canada, Canadian Association of Travel, city convention bureaus and private sector, we will implement sales and marketing strategies and activities aimed at priority target audiences, as identified through continued market intelligence.

-As directed by management, my number one market segment priority for 1988/1989 is the Travel Trade. We are, however, considered to be the "experts" in all markets by the Ontario supplier and as a result of my expertise in the Incentive, Corporate and Associations markets, I will continue to invest a portion of time in continued development of this business on behalf of our suppliers.

-Major emphasis will continue to be devoted to developing new group motorcoach and individual travel throughout Ontario.

-Respond to trade inquiries through our Travel Information program and provide timely and appropriate assistance to their marketing efforts.

-Initiate and participate in Travel Trade product shows and seminars designed to improve retail travel agent's capabilities and enthusiasm in promoting group travel to Ontario.

-To stimulate growth on the part of the wholesalers, group operators and travel agent by supporting them in their existing programs and encouraging new itineraries and new marketing techniques for consideration.

1. PROMOTIONAL AND SALES OBJECTIVES (cont'd)

-To continue the development of tourism to Northern Ontario as agreed with Ministry objectives by promoting travel to Wilderness/Fishing locations in the province in coordination with airline suppliers, U.S. based tour operators and individual lodges, camps and resorts.

2. COOPERATIVE MARKETING ACTIVITIES

As in the past, I will continue to maximize my involvement in cooperative activities with the following partners to achieve our overall marketing objectives in an effort to conserve the use of my regional budget on behalf of the Ministry.

-Tourism Canada

- Chicago
- Minneapolis
- Dallas
- Detroit

-Motorcoach Wholesalers\AAA

- Group Leader Presentations
- Familiarization Site Inspections

-Private Sector

- Airlines
- Hotels
- Railroads

We will naturally continue to participate closely with wholesalers, major retailers, and Canada Tourism in the progressive development of the group leaders market.

As previously stated, this office will participate and support Tourism Canada's travel trade shows and M & IT promotions (Chicago/Dallas/Minneapolis/Detroit) where no conflict in dates occurs. For 1989/90 approximately 30 programs will be budgeted for.

3. GROUP LEADER BREAKFAST\LUNCHEONS PRESENTATIONS
DIRECT SALES TO GROUP LEADERS

In our continuing effort to develop new tours into the province with established accounts as well as tour operators that have not utilized or packaged Ontario as a tour destination, the following points must be taken into consideration.

-Simply stated, because an operator has packaged Ontario as a tour destination does not assure us that the tour will sell, as we are just one of approximately 15 to 30 tours being offered to Group Leaders for consideration. An operator does not care which tour is purchased, only that clients purchase any package from them.

-It is our responsibility (Regional sales offices) not only to develop our product with operators, but in addition, to target our sales and promotional efforts directly at the consumer.

As you are aware we do not have access to the thousands and thousands of group leaders in each respective territory, thus we must work directly with individual tour product presentations, utilizing their mailing lists.

In return, operators will benefit from our financial and promotional support which we will render in return for organizing there accounts on our behalf.

- Provide Ontario Tour Shells
- Assume cost of printing and mailing
- Assume cost of receptions or dinner presentations

4. SPECIAL PROMOTIONAL PROJECTS

MAYFLOWER TOURS GROUP INFLUENCER LUNCHEON

**MAYFLOWER TOURS GROUP INFLUENCER FAMILIARIZATION TOUR
TO NIAGARA FALLS AND TORONTO**

AIR CANADA/UTL HOLIDAY TOURS TRAVEL TRADE PROMOTION

CANADIAN AIRLINES INTERNATIONAL TRAVEL TRADE LUNCHEON

MODERN TRAVEL SERVICE/CANADIAN AIRLINES PROMOTIONS

4. SPECIAL PROMOTIONAL PROJECTS

CANADIAN AIRLINES INTERNATIONAL SPRING FAMILIARIZATION
TRIPS TO OTTAWA

NATIONAL TOUR ASSOCIATION ANNUAL CONVENTION

DAN DIPERT TOURS TRAVEL TRADE SHOW

ASSOCIATION OF OFFICIAL TOURIST OFFICES TRAVEL TRADE &
MEDIA HOLIDAY RECEPTION

SOUTH HOLLAND TRAVEL F.I.T. PROGRAMS/COST SHARING WITH
PRINTING PROMOTIONAL MAILING PIECE

UTL HOLIDAY TOURS COST SHARING PRINTING TORONTO ALIVE
BROCHURES

AAA TRAVEL AGENCY COST SHARING PRINTING FOR NIAGARA
FALLS "FESTIVAL OF LIGHTS" BROCHURE

5. CHICAGO OFFICE PROJECTS

DIRECT MAILING TO TOUR WHOLESALERS/OPERATORS/GROUP
INFLUENCERS U.S.A. TODAY SPECIAL INSERT MAILING

ATTRACTIONS ONTARIO MARKETPLACE POST FAMILIARIZATION
TRIPS TO TORONTO, HAMILTON, NIAGARA FALLS, OTTAWA

MEDIA ON SPECIAL TOUR PROGRAM FISHING FAMILIARIZATION
TOUR TO NORTHERN ONTARIO WITH JOHN SPEHN, OUTDOOR
EDITOR, CHICAGO TRIBUNE.

ONGOING FOLLOW UP TO TOUR OPERATOR, TRAVEL AGENT,
CONSUMER AND OTHER ONTARIO BASED INQUIRIES



Government
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Canada

Ministry of
Industry, Trade
and Technology

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FAX (213) 823-4695

March 30, 1990

Memorandum to:

Desmond Benfield
Senior Representative
New York Office

From:

Susan J. MacDonald
Senior Representative
Los Angeles Office

Subject:

US DEPARTMENT OF JUSTICE
SEMI-ANNUAL REPORT
OCTOBER 30, 1989 - MARCH 30, 1990

STAFF CHANGES

LOS ANGELES:

There are no changes during this period. The staff remains the same:

- Susan J. MacDonald
- Floyd C. Simpkins
- Robin H. Jepsen
- Gurpal S. Khaira
- Mae Gnan Wong
- Gary T. Cooke
- Maria Montano
- Jacquelyn Light
- Catherine Chapman

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Justice Report

MINISTRY OF INDUSTRY, TRADE & TECHNOLOGY

OCTOBER 1989

Met with the following U.S. companies to discuss joint ventures, branch plant and licensing possibilities in Ontario.

Anasatek	Sunnyvale, CA
Paques Lavalin	Willowdale, CA
Climate Master	Orange, CA
Technicolor Inc.	North Hollywood, CA
Int'l Totalizator Systems Inc.	Carlsbad, CA
O'Malley International	Pasadena, CA
Lucas Western	City of Industry, CA
Hycor Biomedical	Irvine, CA
Mycogen Corp.	San Diego, CA
Synbiotics	San Diego, CA
Nalgene	Davis, CA
Sandon	Palo Alto, CA
Pariteq	Kingston, CA
Genetech	San Francisco, CA
Dyson & Kacaba	Toronto, Ontario
Pariibas Technologies	San Francisco, CA
Chemicon International	Temeluca, CA
Applied Biosystems	Foster City, CA
Amgen	Thousand Oaks, CA
Escagenetics	San Carlos, CA
Dako Corp.	Carpenteria, CA
N & N Contact Lens	Seattle, WA
FlowMole Corp.	Lynwood, CA
Tackton Dickenson Monoclonal	San Jose, CA
SRI International	Menlo Park, CA
Enzyme Systems Products	Los Angeles, CA
Advanced Genetics	Oakland, CA
Liposome Tech. Inc.	Menlo Park, CA
Bio America	Newport, CA
Codon	San Francisco
Microgenetics	San Diego, CA
Callagen Corp.	Palo Alto, CA
Cutter Labs	Berkeley, CA
Chiron Corp.	Emeryville, CA
California Biotech	Mountainview, CA
Applied Biosystems Inc.	Foster City, CA
Alya Corp.	Palo Alto, CA
Separations Group	Hesperia, CA
Stratagene Cloning Systems	San Diego, CA
Ingene	Santa Monica, CA
Research Inst. Scripps Clinic	La Jolla, CA
Biomed Instruments	Fullerton, CA
Phytogen	Pasadena, CA
Walgene R & D Labs	Arcardia, CA
Cetus	Emeryville, CA
Arix Corp.	San Jose, CA
Patagonia	Ventura, CA

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Justice Report

MINISTRY OF INDUSTRY, TRADE & TECHNOLOGY

OCTOBER 1989 (cont'd)

The following agents were appointed to sell Ontario manufactured goods.

Davis & Gregory
Winberge Engineering

Emeryville, CA
Seattle, WA

To assist Ontario manufacturers with exports the following trade shows were visited:

Western Plant Maintenance &
Engineering
Design Engineering
Westpack

Los Angeles, CA
Los Angeles, CA
Anaheim, CA

NOVEMBER 1989

Met with the following U.S. companies to discuss joint ventures, branch plant and licensing possibilities in Ontario.

Mr. N. Esraghi
Nova Manufacturing
Origin Medsystems
Kaiser Aluminum
Int'l Totalizator
Price Co.
Climate Master
Brandula Corp.
Darnell Corp.
Brandula Corp (from O'Mally Int)
Paul Wilder Info Store
La Forza Autos
Edmo, Inc.
Aktina Ltd.
Mega Pacific Mktg
Amsatek Inc.
Vitaphone Corp.
Triton Biosciences
Micrgentetics
FlowMola Corp.
Patagonia

Beverly Hills, CA
Sherman Oaks, CA
San Mateo, CA
Oakland, CA
Carlsbad, CA
San Diego, CA
Sacramento, CA
Orange, CA
City of Industry
Australia
Los Angeles, CA
Hayward, CA
Sylmar, CA
Santa Clara, CA
El Cajon
Sunnyvale, CA
Menlo Park
Alameda, CA
San Diego, CA
Lynwood, WA
Ventura, CA

The following agents were appointed to sell Ontario manufactured goods.

Damschroder
DGE
Multi W. Systems
E. Reid Miller Corp.
PEI Sales Associates

North Hollywood, CA
Los Angeles, CA
El Monte, CA
Saratoga, CA
Cupertino, CA

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Justice ReportMINISTRY OF INDUSTRY, TRADE & TECHNOLOGYNOVEMBER 1989 (cont'd)

The following agents were appointed to sell Ontario manufactured goods.

Selco Sales	Buena Park, CA
Innovative Sales	Fremont, CA
Spectrum Associates	Mesa, AZ
Thorson & Associates	Los Angeles, CA
Sedco Sales	Phoenix, AZ
Eltech	Seattle, WA
Melvin	Northern CA
More Sales Inc.	Phoenix, AZ
Romulus	Denver, CO
Computer Modules Inc.	San Jose, CA
Orion Microsystems	San Clemente, CA
Diablo	San Roman, CA
Mountain States Medical	Salt Lake City, UT
Promedical Specialties Inc.	Los Angeles, CA
Sierra Surgical	Phoenix, AZ
Surgical Innovations Inc.	San Francisco, Ca

To assist Ontario manufacturers with exports the following trade shows were visited:

Building Industry Show	Los Angeles, CA
Apparel Market Week	Los Angeles, CA
ACSUS 89 Canadian Studies Conf.	San Francisco, CA
Pacific Coast Oil Show & Conf.	Bakersfield, CA
COMDEX 89	Las Vegas, CA
AAR/SBL Book Publishing Show	Anaheim, CA

DECEMBER 1989

Met with the following U.S. companies to discuss joint ventures, branch plant and licensing possibilities in Ontario.

Kaiser Aluminum	Oakland, CA
O'Malley International	Pasadena, CA
Project Card	Los Angeles, CA
Space Labs Inc.	Redmond, WA
Int'l Totalizator	Carlsbad, CA
Technicolor Inc.	North Hollywood, CA
Interlink Computer Sciences	Fremont, CA
Canuro Recycling Sciences	Fremont, CA
Freightline USA	Portland, OR
American Business Ventures	Long Beach, CA

To Assist Ontario manufacturers with exports the following trade shows were visited:

Kitchen & Bath Show	Anaheim, CA
	Las Vegas, NV

Page 5.
Justice Report

MINISTRY OF INDUSTRY, TRADE & TECHNOLOGY

JANUARY 1990

Met with the following U.S. companies to discuss joint ventures, branch plant and licensing possibilities in Ontario.

Crovan Crystals	Whitby, Ontario
U-Haul	Phoenix, AZ
Computing Services	Ottawa, Ontario
Canuro Recycling	Oakville, CA
International Computer Services	Fremont, CA
Kaiser Aluminum	Oakland, CA
Int'l Totalizator Sytstems	Carlsbad, CA
Rimtech	Pasadena, CA

The following agents were appointed to sell Ontario manufactured goods.

Food Makers Equipment	El Monte, CA
Johnson Associates	San Jose, CA
Factory Reps Inc.es	San Dimas, CA
T & T Instruments	Everett, WA
William & Associates	Scottsdale, AZ

To assist Ontario manufacturers with exports the following trade shows were visited:

Consumer Electronics	Las Vegas NV
California Gift Show	Los Angeles, CA

FEBRUARY 1990

Met with the following U.S. companies to discuss joint ventures, branch plant and licensing possibilities in Ontario.

Asia Resources	Oakland, CA
North American Technology	Sunnyvale, CA
Canuro Recycling	Oakville, CA
Interlink Computer Services	Fremont, CA
Kaiser Aluminum	Oakland, CA
Zicom	Vista, CA
Composite Optics	San Diego, CA
Compufax	Tempe, AZ
Flowmole Corporation	Kent, WA
Kord Products	Burlington, CA
ID Russele Co. Labs	Longmont, CO
ECOMMS Inc.	Gib Harbor, WA

The following agents were appointed to sell Ontario manufactured goods.

Ture Part	St. Paul, MN
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Page 6.

Justice ReportMINISTRY OF INDUSTRY, TRADE & TECHNOLOGYFEBRUARY 1990 (cont'd)

To assist Ontario manufacturers with exports the following trade shows were visited:

Seafare	Long Beach, CA
Eurostyle	Los Angeles, CA
Fashion Accessories Expo	Los Angeles, CA
California Farm Equipment Show	Tulare, CA
AIAA Show	Los Angeles, CA
AFCEA Show	Long Beach, CA
American Meteorological Society	
Expo	Anaheim, CA
Buscon/West 90	Long Beach, CA

MARCH 1990

Met with the following U.S. companies to discuss joint ventures, branch plant and licensing possibilities in Ontario.

Diamond Tool & Die Inc.	Oakland, CA
Dersale Oil Coolers	Corona, CA
Arrix Corporation	San Jose, CA
Custom Cover	Sacramento, CA
Classic Life	Thousand Oaks, Ca
Top 7	Reseda, CA
Zicom	Vista, CA
Composite Optics	San Diego, CA
Compufax	Tempe, AZ
FlowMole	Kent, WA
Kord Products	Burlington, CA
ID Russele Co. Laboratories	Longmont, CO
Ecomme Inc.	Gig Harbor, WA

The following agents were appointed to sell Ontario manufactured goods.

Directed Dynamics	San Clemente, CA
JD Sales Co.	San Pedro, CA

To assist Ontario manufacturers with exports the following trade shows were visited:

MAGIC (Mens Apparel) Show	Las Vegas
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Page 7.
Justice Report

MINISTRY OF TOURISM & RECREATION

1989

October 4,5,6	Ontario Tourism participated in the J&D Expo Marketplaces in Salt Lake City, Denver and Portland.
October 5	"The Daily News" Los Angeles used slides provided by this office for article featuring Toronto's museums.
October 17	Flair Tours, Los Angeles utilized 24 x 35mm colour slides featuring Ontario to promote tour product in brochure & presentation.
October 18 & 19	The Manager represented the province in all day Federal/ Provincial meetings to review programs and co-ordination of such.
October 28 - November 2	NTA, Salt Lake City - the Manager was a registered delegate discussing tour product development with key operators.
November 6-9	Ontario Tourism participated in the J&D Expo Marketplaces in Santa Clara, San Francisco, Oakland, and Sacramento.
November 10	Sports Leisure Travel, Sacramento utilized a selection of 35mm colour slides for brochure production and seminars.
November 27 - February 26, 90	A total of 3,500 tour shells were utilized by 3 tour companies for Ontario tour product.
November 9 - 12: 12 - 14:	Two (2) familiarization tours from the West Coast highlighting Toronto, Ottawa and Niagara Falls. Ontario Tourism provided financial and technical support.

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Justice Report

MINISTRY OF TOURISM & RECREATION

1990

January 15 - 18, 1990	Ontario Tourism co-ordinated a series of 6 marketplaces in Northern & Southern California for the travel trade industry. This was the first year Quebec Tourism joined us on a cost-sharing basis.
January 30 - February 2	Attended Marketing Meetings in Toronto.
February 5 - 8	Ontario Tourism participated with booth space in Tourism Canada's Spring/Summer/Fall Product Launch in 3 cities.
February 1,12,13,15	Ontario Tourism participated in Princess Tours' seminar presentations involving Eastern Canada in 4 southern California venues.
February 18 - 21	Attended Attractions Ontario Marketplace in Hamilton, Ontario and took 6 tour operators from the West Coast.
February 26 - March 12	Ontario Tourism participated with booth space in Tourism Canada, San Francisco's travel trade shows in 5 venues in northern California.
March 6	Misha Tours, San Diego utilized Ontario's video to promote tour product to senio citizens group.
March 9	Balboa Travel, San Diego utilized Ontario's film "Springtime" to promote Spring tours to enior citizens.

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Justice Report

MINISTRY OF TOURISM & RECREATION

March 27 & 28

Metro Toronto Convention & Visitors Association in conjunction with city of Montreal held 2 promotions in Newport Beach and San Francisco to M,C & IT industry; Ontario Tourism provided financial support.

March 29

Attended Four Seasons Hotels "Meetings in Progress" properties from Toronto, Ottawa and Minaki in attendance.

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Justice Report

MINISTRY OF AGRICULTURE & FOOD

OCTOBER 1989

Trade Shows/Exhibits:

Produce Marketing Association Show, Reno, NV; October 14-17.
International Beverage Exhibition & Congress (InterBev '89),
Las Vegas, NV; October 24-26.

Contacts:

Pat Carney, Ontario Greenhouse Vegetable Producers Marketing
Board, Leamington, Ontario.
James & Victoria Colasanti, Ontario Greenhouse Vegetable
Producers Marketing Board, Leamington, Ontario.
Rod & Beth Anne Kidnie, All Treat Farms Ltd., Arthur, Ont.
George & Linda White, All Treat Farms Ltd., Arthur, Ont.
Gottfried & Rita Plansky, Plansky Gardens Inc.,
Campbellville, Ont.
Keri Lyn Howe, Fernlea Flowers Ltd., Delhi, Ontario.
Jeff Howe, Fernlea Flowers Ltd., Delhi, Ontario.
Jim Dartinger, Fernlea Flowers Ltd., Delhi, Ontario.
Joe & Virginia Howe, Fernlea Flowers Ltd., Delhi, Ontario.
Jim Veri, Exeter Produce & Cold Storage, Exeter, Ontario.
Connie Akin, Produce Marketing Association, Newark, DE.
Dianne Lopez, Produce Marketing Association, Newark, DE.
Susan Russell, Produce Marketing Association, Newark, DE.
Michelle Kline, Computer Application Training, Hollywood, CA.

Missions:

No mission scheduled this month.

Seminars:

Seminar Series/Training on Paradox Software, Hollywood, CA;
October 6, 13, 20 & 27.

Mailings:

None.

NOVEMBER 1989

Trade Shows/Exhibits:

None scheduled this month.

Contacts:

Ian Kennedy, Canadian Food Broker's Assn., Toronto, Ontario.

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DECEMBER 1989 (con't)

Missions:

No mission scheduled this month.

Seminars:

Broker/Boothmanship Seminar, Toronto, Ontario, November 29.

Mailings:

None.

DECEMBER 1989:

Trade Shows/Exhibits:

None scheduled this month.

Contacts:

Dr. Jim Bowie, Loyola Marymount University, Los Angeles, CA.
Dr. Mary Curren, Univ. of California, Los Angeles, CA.
Dr. Stevenson, Univ. of Southern Calif., Los Angeles, CA.
Dr. Lynn Gill, A.T. Kearney, Los Angeles, CA.
Kenneth Amato, Transportation Consultants Inc., Atlanta, GA.
Robert Gold, Consulting Connections, Los Angeles, CA.
Syd Remington, London Group, Yucca Valley, CA.

Missions:

No mission scheduled this month.

Seminars:

None scheduled this month.

Mailings:

None.

JANUARY 1990

Trade Shows/Exhibits:

Smitty's/Canada West "Taste of Canada" Promotion, Phoenix,
AZ; January 8-21.
Western National Stock Show, Denver, CO; January 8-21.

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JANUARY 1990 (con't)

Contacts:

Gary Haley, Canada West Trading Corp., Burnaby, B.C.
 Brian Missent, Canada West Trading Corp., Burnaby, B.C.
 Steve Weiskittle, Smitty's, Phoenix, AZ.
 Mike Hatch, Smitty's, Phoenix, AZ.
 Luz Arias, A.T. Kearney, Los Angeles, CA.
 Peter SKorochoed, Ont. Min. of Transportation, Toronto, Ont.
 Ed Holister, Super Valu Stores, Aurora, CO.
 Tony Murrell, Super Valu Stores, Aurora, CO.
 Nick Gallegos, Safeway, Denver, CO.
 Gary Nye, Nobel/Sysco Foods, Denver, CO.
 Jack Kelly, Smiths Food & Drug, Layton, UT.
 Al Grey, Albertsons, Salt Lake City, UT.
 Keith Black, Ontario Charolais Assn., Foresters Falls, Ont.
 Kande Lucas-Hagerman, Ont. Maine Anjou Assn., Napanee, Ont.
 Jim McKague, Ont. Limousin Assn., Wroxeter, Ontario.
 Dave McNevin, Ont. Blonde d'Aquaine Assn., Hastings, Ont.
 Dick O'Connor, Ont. Hereford Ass., Unionville, Ontario.
 Everett Hall, Ont. Simmental Assn., Owen Sound, Ontario.
 Kevin & Suzanne Weppler, Ont. Draft Horses, Ailsa Craig, Ont.

Missions:

No mission scheduled this month.

Seminars:

None scheduled this month.

Mailings:

None.

FEBRUARY 1990:

Trade Shows/Exhibits:

Seafare International Exposition, Long Beach, CA; February
 7-9.

Contacts:

Bob Elliott, Aberfoyle Fisheries Ltd., Guelph, Ontario.
 Les Christie, Darcor Casters Inc., Toronto, Ontario.
 Ron Cramer, Tri-state Trucking, Delaware.
 Duane Hilghman, Tri-state Trucking, Maryland.
 Wendy Goldman, Doctor's Choice Gourmet, Scarborough, Ontario.
 John McKim, Doctor's Choice Distrib., Redondo Beach, CA.
 Dr. Francisco Coronel, Loyola Marymount University, Los
 Angeles, CA.
 Dr. Paul Lienenback, Loyola Marymount University, Los
 Angeles, CA.
 Dr. Przasnyski, Loyola Marymount University, Los Angeles, CA.
 Dr. ... Loyola Marymount University, Los Angeles, CA.

page 13

Missions:

No mission scheduled this month.

Seminars:

OMAF Export Seminar Series, Ontario; February 12-16.

Mailings:

Artificial Insemination Seminar Invitations, Visalia, CA
(quantity = 81); February 14.

Artificial Insemination Seminar Invitations, Turlock, CA
(quantity = 182); February 14.

MARCH 1990

Trade Shows/Exhibits:

International Fancy Food and Confection Show (IFFCS), San
Francisco, CA; March 4-6.

Natural Foods Expo West, Anaheim, CA; March 9-12.

A.J.'s Fine Foods Ltd. In-store Promotion, Scottsdale and
Carefree, AZ; March 19 - April 1.

Pacific International Hospitality Show, Seattle, WA; March
24-26.

Contacts:

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FEBRUARY 1990 (con't)

Missions:

No mission scheduled this month.

Seminars:

OMAF Export Seminar Series, Ontario; February 12-16.

Mailings:

Artificial Insemination Seminar Invitations, Visalia, CA
(quantity = 81); February 14.

Artificial Insemination Seminar Invitations, Turlock, CA
(quantity = 182); February 14.

MARCH 1990

Trade Shows/Exhibits:

International Fancy Food and Confection Show (IFFCS), San
Francisco, CA; March 4-6.

Natural Foods Expo West, Anaheim, CA; March 9-12.

A.J.'s Fine Foods Ltd. In-store Promotion, Scottsdale and
Carefree, AZ; March 19 - April 1.

Pacific International Hospitality Show, Seattle, WA; March
24-26.

Contacts:

Gourmet Specialties, South San Francisco, CA.
Winslow Maxwell, San Francisco, CA.
Dan Rocco, Liberty-Reichter, Elk Grove, CA.
Richard Ratcliff, Food and Health Co. Inc., Phoenix, AZ.
Vince Andaloro, Arctica Display Systems, Woodland Hills, CA.
Robert Cappola, Cappola Food Inc., Toronto, Ontario.
Elizabeth Kuyasa, A.J.'s Fine Foods Ltd., Scottsdale, AZ.
Ms. Helen, Demos Ltd., Scottsdale, AZ.
Marie Bastien, Barbizon Model School, Phoenix, AZ.
Brian Bidnick, Barbizon Model School, Phoenix, AZ.
Tony Chester Johnson, Barbizon Model School, Phoenix, AZ.
Lois Esler, Signature Model and Talent Agency, Phoenix, AZ.
Nancy Giacomi, Costume Shoppe, Glendale, CA.
Randy Speight, A.J.'s Fine Foods, Scottsdale, AZ.
Richard Perry, Bayless Special Edition, Carefree, AZ.
Jeff Wilson, Bayless Special Edition, Carefree, AZ.
Ray Lynch, Graphic Concepts, Los Angeles, CA.

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MARCH 1990 (con't)

Contacts (con't):

Chris Ratuski, Shoal Lake Wild Rice, Keewatin, Ontario.
Bryan Smith, Canada Packers, Toronto, Ontario.
Syd Wayne, Stone County Specialties, Don Mills, Ontario.
Ann Adell, Liberty-Richter, Carlstadt, NJ.
Kevin Rysavy, Dara Foods, California.
Michael Thompson, Dara Foods, Kitchener, Ontario.
Ted Edwards, Linsey Foods, Phoenix, AZ.
Frank Goetz, J.M. Schneider, Kitchener, Ontario.
Henry Shanis, J.M. Schneider, Granada Hills, CA.
Mary West, Village Treats, Lanark, Ontario.
Steven Muchnik, Summersweet Fine Foods, Richmond Hill, Ont.
Bob Flournoy, Labatt's, Denver, CO.
Chuck Burris, Pierce Distributing, Phoenix, AZ.
Robert Tedesco, Rudolph's Specialty Bakeries, Toronto, Ont.
David Knappett, Maple Orchard Farms of Canada Ltd.,
Bracebridge, Ontario.
Phil Jaynce, Selected Canadian Sires, Visalia, CA.
Carl Lanford, Selected Canadian Sires, Visalia, CA.
Don McCormick, M.K. Sire Service, Turlock, CA.
Dave Loewith, Summitholm, Lynden, Ontario.
Barry Mooney, Ontario.

Missions:

No mission scheduled this month.

Seminars:

Artificial Insemination Seminar, Visalia and Turlock, CA;
March 5-6.
Private Label Seminar, Toronto, Ontario; March 20.

Mailings:

None.



Government
of Ontario
Canada

Ministry of
Industry, Trade
and Technology

Telephone
214/388-8071
Fax: 214/991-5159

14901 Quorum Drive
Suite 485
Dallas, Texas 75240

May 8, 1990

TO: Walter Long
Senior Representative
New York Office

FROM: Peter McDonald
Senior Representative
Dallas Office

RE: **SEMI-ANNUAL JUSTICE DEPARTMENT REPORT
OCTOBER 1, 1989 - MARCH 31, 1990**

Attached is a summary of our activities for the six-month period named above.

Peter McDonald/ksy

Peter McDonald
Senior Representative

Attachment

DALLAS OFFICE ACTIVITIES
October 1, 1989 - March 31, 1990

Major Activities - October 1989

Total Sales - \$10,358,100
Agents Appointed - 2
Companies Assisted - 39
Two branch plants reported:

Clean Air Catalyst, Garland, TX
Mycro-Tek, Inc., Wichita, KS

Highlights:

The Dallas office and the Chicago Office participated in a joint Kansas Investment Mission held in Wichita and Kansas City, Kansas.

Major Activities - November 1989

Total Sales - \$11,380,000
Agents Appointed - 10
Companies Assisted - 50
One branch plant reported:

Jean Christian Designs & Manufacturing, Austin, TX

Highlights:

The Dallas office assisted twelve Ontario companies in exhibiting at the 59th Annual Society of Exploration Geophysicists Show held in Dallas.

Two consultants from our office visited El Paso, Texas, to explore the possibilities of the Maquiladoras. We expect to plan a mission in this area in the near future.

Our Industrial Development consultant is working with Cinemark in Dallas to establish locations in Ontario and Western Canada. This will be a total investment of 25 million dollars and employ several hundred people when they build theaters totaling 250 screens.

Peter McDonald and Jerry Conner participated in several economic development meetings including the Beaumont, Texas, Chamber of Commerce, the Dallas/Fort Worth Industrial Development Association and the annual meeting of the Texas Association of Business.

DALLAS OFFICE ACTIVITIES

October 1, 1989 - March 31, 1990

Page 2

Major Activities - December 1989

Total Sales - \$6,120,000
Agents Appointed - 4
Companies Assisted - 28
One Joint Venture reported -

Taper-Lok Corporation, Houston, TX

Highlights:

December was a good month for the aerospace/defense sector. Hawker Siddeley Canada (Orenda) of Toronto recently received an order for J85 parts from Kelly AFB in Texas; value approximately 6 million Canadian dollars.

Ross Peebles visited the Dallas office.

Major Activities - January 1990

Total Sales - \$404,000
Agents Appointed - 4
Companies Assisted - 29
One Joint Venture reported -

Man-Tech Development Institute, Fort Worth, Texas

Highlights:

The Dallas office participated in a furniture market study with George Sinclair, Executive Vice President of the Ontario Furniture Manufacturers Association. As a result of the study, we will be working with the Dallas Market Center/Home Furnishings Market to obtain greater visibility of Ontario manufacturers. We are also formulating the most viable policies for joint Federal and Provincial assistance for Ontario furniture manufacturers to export to Southwest markets.

Seven Ontario exhibitors attended the World of Concrete Trade Show in Houston, Texas. Our office contacted over 1,400 manufacturers' representatives across the region regarding this show.

We completed a mailing to over 1,000 West Texas companies regarding the upcoming Business Opportunity Mission and Luncheon in Abilene, Midland, Odessa and Lubbock, Texas.

DALLAS OFFICE ACTIVITIES
October 1, 1989 - March 31, 1990
Page 3

Major Activities - February 1990

Total Sales - \$2,768,320
Agents Appointed - 0
Companies Assisted - 49

Highlights:

Fifteen Ontario manufacturers participated in DelTech '90 held in Dallas this month and were able to meet with buyers from Bell Helicopter Textron, LTV Missile Division, Compaq Computers and VARO Systems. Ontario cities of Ottawa-Carleton and Aylmer were also represented at the show.

A five company Instrumentation Mission came to Houston to meet with Jacobs Engineering and received a briefing on future contracts with BASF and other projects.

The State of Texas has been given the go-ahead and deadline to convert their 26,000 vehicles and 10,000 buses to alternate fuel (CNG or propane). In order to adhere with the EPA's strict emission standard, the State of Texas has set up an Alternate Fuel Conversion Schedule. Dallas office consultants are meeting with the Director of the project to establish Ontario's participation in the conversion.

The West Texas Business Opportunities Mission (Abilene, Midland/Odessa, and Lubbock) proved to be a huge success. As a result of this mission, the City of Lubbock has requested a meeting between University of Toronto professors and Texas Tech professors.

Major Activities - March 1990

Total Sales - 0
Agents Appointed - 1
Companies Assisted - 22
One Branch Plant reported -

Tetravalent, Inc., San Antonio, TX

Two Joint Ventures reported -

Clark's Precision Machine & Tool, Azle, TX
Mini-Phone, Inc., Baton Rouge, LA

DALLAS OFFICE ACTIVITIES
October 1, 1989 - March 31, 1990
Page 4

Major Activities - March 1990 - (Cont'd.)

Highlights:

Business Opportunity Mission was held in Albuquerque, New Mexico. There were twenty-five interviews held with manufacturers interested in Joint Ventures or Licensing Agreements.

The Dallas office sent three Southwest companies with JV's to "Source Ontario".

Registrant: Government of Ontario, Canada
 Registration#: 2087

The following persons in your organization filed short form registration statements on the date indicated by each name. These short forms are still in an active status. Please review and update where appropriate.

Date Filed	Name	Current Role	Termination Date?
5/09/68	J. Howard Cook		
1/11/72	Harold Bernard Scholten		
6/22/78	Robert Luehrs Giles		10/21/89
8/03/78	James Brian Donoghue		
5/07/79	Brigid Greene		
5/19/80	Eugene J. McCluskey		
7/22/80	Gurpal S. Khaira		
7/22/80	Cliff Coward		
7/22/80	Carlos R. Colon		
7/22/80	Thomas J. Britt		
4/30/82	Melinda M. Sumurdy		
4/30/82	Benjamin L. Serra		
4/19/83	Carolyn J. Johnston		
11/23/82	Robin H. Jepsen		
3/27/84	D'Arcy Robinette Counsell		3/30/90
3/27/84	Robert Louis Benton		
9/14/84	Robert J. Adduci, Jr.		
11/13/84	Susan J. MacDonald		
2/11/85	Dana Elizabeth Ottman		
7/19/85	John E. Campbell		
7/19/85	James H. Gray		
10/03/85	Carol Sue Klein		
10/03/85	Ronnie E. Burks		
10/03/85	John Hopkinson		
10/03/85	Kathleen A. Seebert		
11/18/85	Desmond Benfield		3/1/90
11/18/85	Walter John (Jack) Rezny		
2/04/86	Ray J. Troyer		
5/16/88	Gary T. Cooke	Consultant	
5/16/88	Stephen R. Howe		11/30/89
5/16/88	Walter Stothers		2/28/90
5/16/88	Ilze Petersons Taylor		2/30/90
42/12/88	Arnold David Mansdorf		
1/05/89	Floyd C. Simpkins		
5/12/89	Joanne S. Emslie		

RECEIVED
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 90 MAY 11 10:54
 INTERNAL SECURITY
 SECTION
 REGISTRATION UNIT

JOAS S. STRAUS
 WALTER G. LONG
 A. BRUCE WILSON
 PETER McDONALD

AGENT GENERAL
 DIRECTOR, BUS. DEVELOPMENT
 SR. REPRESENTATIVE
 " "

