

OCT 10 1984

For Six Month Period Ending _____
(Insert date)

Name of Registrant **Government of Ontario, Canada** Registration No. **2087**
800 Third Avenue, 28th floor
Business Address of Registrant **New York, N.Y. 10022**

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address Yes No
- (2) Citizenship Yes No
- (3) Occupation Yes No

(b) If an organization:

- (1) Name Yes No
- (2) Ownership or control Yes No
- (3) Branch offices Yes No

2. Explain fully all changes, if any, indicated in item 1. **Atlanta office has moved from:
Suite 501, Peachtree Centre Harris Tower 233 Peachtree Street NE, Atlanta GA 30303
moved to: 1100 Circle 75 Parkway, Ste. 620, Atlanta, GA 30339**

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position</i>	<i>Date Connection Ended</i>
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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes No

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes No

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

Name	Position or connection	Date terminated
Russ Sawchuk If yes, furnish the following information:	Business Development Consultant	June/84
Lawrence M. Cranston	Business Development Consultant	Sept./84
Richard LaPalme	Commercial Officer	May/84
Nancy Graham	Business Development Consultant	April/84

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

Name	Residence Address	Position or connection	Date connection began
Susan J. MacDonald	8925 Hollywood Hills Rd., Los Angeles CA 90046	Representative,	Oct/84
Robert S. Shelley	6338 Lavendale Ave., Dallas, TX 75230	Bus. Dev. Consultant	Oct/84
John M. Eastwood	305 Bridgeway Ave., Sausalito, CA 94965	Representative	April/84
R.H. Carr	Atlanta office (registration form to follow)	Representative	Aug/84

II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

-
9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

-
10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

The foreign principal's activities and services are concentrated in three categories:

- (a) **Tourism**—Our offices provide travel counsel, maps, descriptive literature, etc., to individuals, tourists bureaus and offices.
- (b) **Industrial Development**—Our offices have during this six month period counselled numerous U.S. corporations wishing to expand production facilities in the Province of Ontario to serve the Canadian market and other world markets. This consists mainly of supplying all the necessary data required for analysis and feasibility studies.
- (c) **Marketing**—Our offices were engaged in the promotion and sale of Ontario made products in the U.S. market areas. Many Ontario based companies were assisted in making contact with U.S. buyers, manufacturers' representatives, agents and distributors.

Please see attachment "Activities"

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).
A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 206.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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see Statement attached

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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Statement attached

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following: N/A

- Radio or TV broadcasts Magazine or newspaper articles Motion picture films Letters or telegrams Advertising campaigns Press releases Pamphlets or other publications Lectures or speeches Other (specify)

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups: N/A

- Public Officials Newspapers Libraries Legislators Editors Educational institutions Government agencies Civic groups or associations Nationality groups Other (specify)

21. What language was used in this political propaganda: N/A

- English Other (specify)

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? N/A Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No N/A

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? N/A Yes No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A Yes No Exhibit B Yes No N/A

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

N/A

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

6The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

7The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period. Yes No

N/A

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration state. . . and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

D.M. Rodgers

D.M. Rodgers

Subscribed and sworn to before me at NEW YORK, New York

this 14 TH day of NOVEMBER, 19 84

TIMOTHY V. SMITH
Notary Public, State of New York
No. 21-508188
Qualified in New York County
Commission expires March 30, 1985

Timothy V. Smith
(Signature of notary or other officer)

¹The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

GOVERNMENT OF ONTARIO

STATEMENT OF EXPENDITURES - U.S. OFFICES

FOR THE SIX MONTHS ENDED SEPTEMBER 31, 1984

	<u>New York</u>	<u>Chicago</u>	<u>Los Angeles</u>	<u>Atlanta</u>	<u>Dallas</u>	<u>Boston</u>	<u>San Francisco</u>	<u>Philadelphia</u>
<u>SALARIES</u>	\$234,595	\$164,063	\$110,634	\$120,729	\$129,199	\$31,809	\$52,484	\$30,650
<u>FOREIGN SERVICE ALLOWANCES</u>								
Education	67,979	12,927	11,293	160	-	-	-	66
Rent	3,562	1,952	2,037	21,648	6,824	7,483	8,805	6,713
Representation	11,685	6,177	6,455	1,688	1,962	683	129	683
Foreign Service Premium	13,576	4,810	5,364	4,863	6,215	3,075	1,840	3,075
Equalization Adjustment	1,632	1,804	3,455	4,182	4,030	2,595	2,323	2,461
Utility Allowance	-	-	-	1,958	3,338	2,211	221	1,804
<u>TRANSPORTATION & COMMUNICATIONS</u>								
Communications	16,065	13,434	10,595	8,343	6,607	3,080	2,132	4,495
Mailing	3,640	3,373	1,451	894	688	931	29	303
Staff Travel	29,380	12,618	3,615	16,147	13,032	2,000	1,518	2,718
Freight & Customs	2,326	1,288	954	1,125	989	444	458	590
Staff Hospitality	11,852	1,481	616	384	1,199	461	105	1,951
<u>SERVICES</u>								
Commercial & Legal	10,101	-	831	-	-	-	-	75
Promotional Publications	3,237	9,824	-	-	-	-	-	854
Staff Recruitment	-	-	-	-	-	-	-	-
Exhibits & Fairs	2,975	2,091	5,570	-	1,603	425	2,100	-

SERVICES (cont'd)

	New York	Chicago	Los Angeles	Atlanta	Dallas	Boston	San Francisco	Philadelphia
Rental - Office Equipment	\$ 482	\$ 1,226	\$ 711	\$ 503	\$ 2,463	\$ 1,627	\$ 332	\$ 1,991
- Photocopying & Printing	3,026	275	844	1,991	1,072	1,802	914	1,958
- Physical Assets	426,858	52,166	46,147	34,218	29,581	41,279	37,664	36,892
Reception and Seminars	1,481	1,100	571	1,709	1,127	4,560	-	125
Repairs - Land & Building	129	-	-	-	-	60	-	-
- Machinery & Equipment	3,312	1,545	1,749	-	-	197	-	-
- Office Equipment	2,066	36	-	-	833	-	-	-
Advertising Expenses	574	-	-	-	74	-	-	-
Insurance Expense	438	-	133	-	-	-	-	-
Other Services	10,025	1,502	671	3,064	497	1,777	1,084	8,172

SUPPLIES & EQUIPMENT

Office Equipment	8,091	3,132	282	-	4,230	39,061	211	7,995
Office Supplies	4,841	3,258	1,500	1,528	1,076	2,065	706	3,256
Utilities	1,539	925	-	-	-	-	-	-
Promotional Items	2,345	-	593	200	78	204	164	179
Newspapers & Publications	2,116	1,103	1,195	1,076	1,443	993	239	648

TOTAL EXPENDITURE	\$879,728	\$302,090	\$217,252	\$226,410	\$218,160	\$148,822	\$113,458	\$118,952
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Government
of Ontario
Canada

Ministry of
Industry and
Trade

Telephone
212/308-1616
Telex:
640501

Suite 2800
800 Third Ave.
New York, N.Y.
U.S.A. 10022

November 7, 1984

New York Activities April 1/84 to Sept. 30/84

April, 1984

Met with the following U.S. companies to discuss investment opportunities:

Draftnaft Design, Inc., Frederick, Md.

Following U.S. Agents were appointed to sell Ontario goods:

Jack Chase, Rockwood Products, Hampton, Va.
Tom Lee, Chester, New Hampshire
Alpha Sales, Inc., Buffalo, New York
Frank LaBlanc, Boston, Ma.
Stephen Corsin Assoc., Cranford, N.J.
N. Rakim & Assoc., New Jersey
A. Weinfeld & Sons, Philadelphia, Pa.
George Kempler, New York, N.Y.
Myers Assoc., Philadelphia, Pa.
Whodunit Fashions, New York, N.Y.
Gary Miller & Associates, N.Y., N.Y.
The Pro's Londonderry, N.H.
Mattack Assoc., Chester Springs, Pa.
Alex Wason, Inc., River Edge, N.J.
Tech Reps, Inc., Springfield, Va.
Scientific Devices Assoc., Rochester
Marketing East, Inc. Waltham, Ma.
Stonex, Waltham, Ma.
P.A.F. Assoc., Inc., Smithtown, N.Y.
Delta III Assoc., Inc., Columbia, Md.
Tech Reps, Inc., Columbia, Md.
Ergotech, Inc., Long Branch, N.J.
Watmet, Inc., Lewiston, N.Y.
Bay Colony Reps, Inc., Framingham, Ma.
Wistex, Inc., Wayne, Pa.
SVA, Inc. Ashland, Ma.

2/

April, 1984 Agents appointed cont'd:

Pure Flow, Peterborough, N.H.
Town & Country Plastics, N.J.
Atlantic Marketing, Inc., Old Saybrook, Ct.
H. B. Pritchard Assoc., Lafayette Hill, Pa.
MJT, Nashua, N.H.
V.S.O.P Marketing & Sales, Boston, Ma.
Hamilton Distributing, Worcester, Ma.
Stanley Associates, Inc., Southington, Ct.

Premier Davis attended the Canadian Club's Bicentennial Ball Saluting Ontario.

Staff attended 2 seminars
Ten Consular visits were made
15 area trade shows were visited.

May, 1984

Met with the following U.S. companies to discuss investment opportunities:

Gilbreth Int'l. Corp., Pa.
Radio Semiconductors, Inc., State College, Pa.
Recom Corporation, Irwin, Pa.
Jone Apparel Group, Bristol, Pa.
Interelectric Corp., Warren, Pa.

Following U.S. agents were appointed to sell Ontario goods:

Steve Corbin, Ft. Lee, N.J.
Stuart Holmes, Boston, Ma.
Dana Robinson, Cherry Hill, N.J.
Crystal Meats, Boston, Ma.
John McCabe, Boston, Ma.
R.V. Foods, Boston, Ma.
Millbrook Distributors, Boston, Ma.
Food Enterprises, Boston, Ma.
Stan Podgorski, Boston, Ma.
Dorian Foods, Canton, Ma.
John Dewer. Newton, Ma.
Maralo Brown Assoc., Monsey, N.Y.
Assoc. Agencies, Boston, Ma.
Theodore J. Harrington Assoc., Manlius, N.Y.
Karol Assoc., Boston, Ma.
DPSC, Philadelphia, Pa.
MDT, South Carolina
Rud Owens, New York, N.Y.
Edward Gonzalez, Fairport, N.Y.

Seven Consular visits were made.
Two seminars attended by staff
Staff visited 13 trade shows.

June, 1984

Met with the following U.S. companies to discuss investment opportunities:

Novo Communications, Ft. Lee, N.J.
Valcom, Roanoke, Va.

Following U.S. agents were appointed to sell Ontario goods:

Hearth & Home, Columbia, Md.
Charles Zadeh, N.Y., N.Y.
Hotchkiss & Rosenbaum, Inc., Fanwood, N.J.
Cosmos Circhio, N.Y., N.Y.
Werksman and Greene, N.Y., N.Y.
Michael Joseph Co., Buffalo, N.Y.
Emory Hatch, Melriose, Ma.
Hospitalitz Technology, Inc., Bala Cywyd, Pa.
E.F. Sales, Calidonia, N.Y.
Judson Corp., Red Bank, N.J.
Dietrich & Assoc., Pittsburgh, Pa.
Ramapo Mfg. Reps., Wayne, N.J.
Tech-Quip Assoc., Inc., Branford, Ct.
Holzberg, Inc. Totowa, N.J.

Staff attended 18 Trade Shows.
Staff made 9 consular visits.

July, 1984

Met with the following U.S. Company to discuss investment opportunities:

Fusjitecamerica, Inc., New York, N.Y.

Following U.S. agents appointed to sell Ontario goods:

J. F. Cooney & Sons, New York, N. Y.
Steve Agnello, Westchester, N.Y.

Staff attended one seminar.
Ten consular visits were made.
Staff attended 15 trade shows.

August, 1984

Following U.S. agents appointed to set Ontario goods:

Television Equipment Associates, South Salem, N.Y.
Ossman Components, New York
Electronic Marketing, Massachusetts
H.J. Heffernan, Arlington, New Jersey
Contract Marketing Ltd., New York, N.Y.
Ed Murray Inc., Rochester, N.Y.
John A. Kenney, Roselle, Ill.

August, 1984 Agents appointed cont'd.

Lech Industries Ltd., Long Island City, N.Y.
Lechmere Appliances, Boston, Mass.
Blue-Bell Distributors, Richmond, VA.
Michael J. Corbett, New York, N.Y.
Mid-York Distributor, Madison, N.Y.
Michael & Joseph Co., Buffalo, N.Y.

Staff visited 8 Trade Shows.
Four consular visits were made.
Staff attended one seminar.

September, 1984

Following U.S. Agents were appointed to sell Ontario goods:

Roy Larson Assocs., New York, N.Y.
Rising Star Designs, New York, N.Y.
Richard Summer Present, New York, N.Y. Star Crafts,
Massapequa, New York Sheer Savers, Inc., Bronx, N.Y. Doug
Cannon, Lewaska, Pa.

Staff attended 12 trade shows
Seven consular visits were made
Staff attended one seminar.

DMR/tc

JOHN G. DUNLAP REPORT FOR THE DEPARTMENT OF JUSTICE

For period April 1 to September 30, 1984

APRIL

18-20 Ontario's Attorney General the Hon. Roy McMurtry and wife in New York on private visit.

MAY

15,16 The Hon. Roy McMurtry (Attorney General) in New York for address at the Americas Society on "Investing in Alberta" given by Premier of Alberta, Peter Lougheed.
16 Former Agent General for Province of Saskatchewan the Hon. Mr. Roy Romanow in New York for above-mentioned Alberta conference, and private visit.
18 Lunch meeting with Mr. Lou Caratenuto of Galo Wines, N.J.
23 Met with Mr. Peter Gordon of Salomon Brothers re proposed Energy Conference.
23 Guest of Mr. Brian Rose (Stikeman, Elliott) at Economic Club for speech by Gov. Cuomo.

JUNE

7 Lunch meeting at Salomon Brothers with Mr. Peter Gordon (Director) and Lansing Lamont (Director) of the Americas Society re proposed spring conference.
11 Official opening of Boston tourism office - reception to meet local dignitaries.
21 New York Times lunch at St. Regis Hotel re week-end supplement on tourism.
25 Visit to Albany in conjunction with Mr. Sean Brady of Canadian Consulate, to discuss mutual concerns such as fishing licenses, acid rain, Great Lakes concerns and two-way trade. Met with: Senator John Daly, Niagara Falls
John R. Dunne, Garden City
Assemblyman Maurice D. Hinchey, Sullivan County
Assemblyman Francis Pordum, Buffalo
Henry Williams, Commissioner for Environment for N.Y. state.

JULY

6 Helmsley Palace Hotel breakfast address by the Hon. Larry Grossman (Minister of Economics) to discuss the Ontario economy with N.Y. business leaders.
30 Salomon Brothers - lunch meeting with directors of the Americas Society (Lamont and Meade) and Peter Gordon.
30 Visit to N.Y. State Attorney Fred Virella re Victim Witness legislation which could possibly be introduced into Ontario.

AUGUST

7 Lunch meeting with Marketing Director of Seagrams, Mr. M. Griffin and Mr. Ken Taylor (Snr. V.P. of Nabisco Brands) re Ontario grape surplus problems.

SEPTEMBER

- 10 The Hon. Roy McMurtry (Attorney General) meeting with New York Department of Justice, U.S. Attorney's office to obtain information on Federal Witness Protection Program. Met with Mr. Federico Virella.
- 18 Official opening of Philadelphia office. Accompanied Minister of Industry & Trade the Hon. Frank Miller.
- 19 Harrisburg House of Assembly address by the Hon. Frank Miller, and lunch to meet Mr. Leroy Irvis, Speaker of the House; Mr. Thomas Larson, Secretary of Transport; Councilman-at-Large the Hon. Ed. Schwartz; and Senator James Romanelli amongst others.
- 25 United Nations address on foreign policy by Minister of External Affairs Mr. Joe Clark.



Government of Ontario
Canada

Ministry of Tourism and Recreation

Telephone
1-212-308-1616
Telex
00640501

28th Floor
800 Third Avenue
New York, N.Y.
U.S.A. 10022

October 15, 1984

TOURISM REPORT FOR THE PERIOD UNDER REVIEW
March 31, 1984 through September 30, 1984

During the above period regular communications were maintained with Travel Industry Professionals such as Tour Wholesalers, Operators, and select Travel Agencies.

These contacts were maintained in order to assist the Travel Professionals in the development of Ontario Tour Products for 1985-1986.

From the region, three Travel Wholesalers visited Ontario and they are as follows:

August 13 - 17, 1984

FROM: New Bedford, MA. - Ed Camara, Camara Tours.

TO: Sudbury, Ottawa, Manitoulin Island, Gravenhurst, Barrie, and Toronto.

September 12 - 13, 1984

FROM: Knoxville, TN. - Rick Etherson, Roger Q. Tours.

TO: Sudbury and Toronto.

FROM: New York, NY. - John Wachter - American Way Tours.

TO: Sudbury and Toronto.

The Ministry generally sponsors a lunch at a local restaurant in order to welcome the Visitors and/or to supply ground transportation while in Ontario.

Thomas J. Britt, the New York based Eastern U.S. Manager, usually serves as an official escort on Travel Influencer/Tour Operator visits.

Handwritten signature of Thomas J. Britt, underlined.

TJB/do



Government
of Ontario
Canada

Ministry of
Tourism and
Recreation

Telephone
1-617-266-7172
Telex
753982

Suite 4066
Prudential Centre
Boston, Massachusetts
U.S.A. 02199

October 22, 1984

Tourism Report for Period Under Review

June 4, 1984 - September 30, 1984

During the above period Ontario Tourism hosted one reception at the Parker House Hotel, Boston. The Ministry held this reception/presentation in connection with the Ministry opening a regional Tourism office. Guests included members of the media, motor coach operators and tour wholesalers from the New England area.

In September one site inspection took place. William Fox, Jr. of Fox Tours, Massachusetts visited Ontario's Toronto and Sudbury areas. During visits of this type the Ministry of Tourism sponsors a dinner as a welcome gesture.

Additional activity during this period included regular sales calls and contact with Travel Trade to help them gain further knowledge of Ontario, Canada. The Ministry also provided tourism information and brochures to area tour operators who request travel information on the Province.

Robert J. Adduci

Robert J. Adduci
Tourism Consultant
Ontario Tourism

November 1, 1984

MEMORANDUM TO: D. M. Rodgers,
New York

FROM: A. B. Wilson,
Boston

RE: Justice Department Report

Attached is a summary of our activities for the six month period April 1, 1984 to September 30, 1984.

A. B. Wilson
attachments

Staff Change

- Robert Adduci joined as Tourism Consultant effective June 4.
- Lisa Gentile joined as Tourism Secretary effective July 23.

April, 1984

Major Activities

During this month 11 Ontario companies were assisted with their marketing plans for New England. Staff attended 2 trade shows.

New England companies contacted about business prospects in Ontario:

American Pad & Paper Co.
Brennan College Service Inc.
Facemate Corp.
Fiba Sales & Leasing
Holliston Mills Inc.
Malden Mills Inc.
Maxim Motor Co.
Clinipad Corp.

Follow-up on leads from our March 20 official opening and preparation for 2 trade missions coming.

May, 1984

Major Activities

During this month 128 Ontario companies were assisted with their marketing plans for New England. Staff attended 3 trade shows.

New England companies contacted about business prospects in Ontario:

New England Printed Tape Co.
Palmer Organization
Dr. Abul Sayied
Thompson Steel Company
Wang Laboratories Inc.
Converta Pak International

Out of 63 Canadian companies at Electro '84 Trade Show in Boston; about 45 were Ontario companies assisted by us. One 18 company mission of Ontario Construction products companies was received and one 22 company mission of food companies visited.

June, 1984

Major Activities

During this month 53 Ontario companies were assisted with their marketing plans for New England. Staff attended 5 trade shows.

New England companies contacted about business prospects in Ontario:

Advanced Information Management Inc.
American Science & Engineering, Inc.
Amesbury Industries Inc.
American Steel Toe Company, Inc.
Dynatech Corp.
Draper Laboratory, Inc.
Dennison International
Hill, Holiday, Connors, Cosmopolous Inc.

Four major trade shows occurred with Ontario company attendance. Promotional support was given to a Toronto-Boston baseball/business event.

July, 1984

Major Activities

During this month 25 Ontario companies were assisted with their marketing plans for New England. Staff attended 2 trade shows.

New England companies contacted about business prospects in Ontario:

Converse Inc.
Inframetrics
Metterling Method
Prime Computer Inc.
Si-Cal Inc.
Stanhome Inc.
Teradyne, Inc.
Xylogics Inc.
Gilbane Building Company
G.W. Dahl Co.

Extensive tour of outlying companies in territory.

August, 1984

Major Activities

During this month 15 Ontario companies were assisted with their marketing plans for New England. Staff attended 2 trade shows.

Follow-up on leads from our March 20 official opening and preparation for 2 trade missions coming

New England companies contacted about business prospects in Ontario:

Kenny Manufacturing
Mr. Alexander Lam
Alta Technology Inc.
Legal Seafoods Inc.
Northeast Screw Engineering Inc.
Burndy Corporation
TAD Technical Services
Cole-Hersee Company

Tour of industrial development leads with a bank.

September, 1984

Major Activities

During this month 57 Ontario companies were assisted with their marketing plans for New England. Staff attended 2 trade shows.

New England companies contacted about business prospects in Ontario:

Foster-Miller Associates, Inc.
Compugraphic Corp.
Friendly Ice Cream Corp.
Loos & Company Inc.
C. Fred Weeks, Jr.
Farnsworth Inc.

JUSTICE DEPARTMENT REPORT
PHILADELPHIA ACTIVITIES
APRIL - SEPTEMBER, 1984

APRIL, 1984

MAJOR ACTIVITIES

I Number of Ontario Companies Assisted: 16

II Trade Shows or Functions

Pittsburgh Conference, Atlantic City (chemical instruments)
Philadelphia Business and Computer Show
Seminar at Valley Forge Military Academy (Cdn pool & heating technology)
Seminar on Trade (USA-CANADA: Partners in Trade), Philadelphia

III Industrial Development Contacts

Recom Corporation, Irwin, PA; Plastics design engr. & manufacture
Zee Medical Services, Reading, PA; First aid services
Campbell Fittings, Inc., Boyertown, PA; Mfg. Hose fittings
Arbonite Corporation, Boyertown, PA; protective coatings

IV Visits to Canadian Consulate General, Philadelphia: 5

JUSTICE DEPARTMENT REPORT
PHILADELPHIA ACTIVITIES
APRIL - SEPTEMBER, 1984

MAY, 1984

MAJOR ACTIVITIES

I Number of Ontario Companies Assisted: 18

II Trade Shows or Functions

International Business Forum Luncheon RE: Canadian Dollar, Philadelphia
Chamber of Commerce Small Business Fair, Philadelphia

III Industrial Development Leads

Gilbreth International Corp, Bensalem, PA; heat, shrinkable packaging
Radio Semiconductor, Inc., State College, PA; mfg electronic components
Recom Corporation, Irwin, PA
EMSI, Philadelphia, PA
Jones Apparel Group, Inc., Bristol, PA; Mfg & Dist. ladies apparel
Interelectric Corp, Warren, PA; Mfg. light bulbs
Safeguard Business Systems, Ft Washington, PA; Mfg & market office system

IV Visits to Canadian Consulate General, Philadelphia: 8

JUSTICE DEPARTMENT REPORT
PHILADELPHIA ACTIVITIES
APRIL - SEPTEMBER, 1984

JUNE, 1984

MAJOR ACTIVITIES

- I Number of Ontario Companies Assisted: 26
- II Agents Appointed (Ontario company name, agent name & location)
Northern Telecom, Ottawa, Ontario to Infocore, King of Prussia, PA
- III Trade Shows or Functions
Mid-Atlantic Health Conference, Atlantic City, NJ
HAZMAT '84, Hazardous Mat'ls Mgmt. Conference/Exhibition, Philadelphia
* Consulate Luncheon for Ontario-UTDC & Civic Transit Officials
† Consular affair for sailing of the Gazela
Attended U.S. Mayors Convention Reception
- IV Visits to Canadian Consulate General, Philadelphia: 7

*Hosted luncheon at Canadian Consulate General for members of:
City of Philadelphia Transit Officials
Board members Southeastern Pennsylvania Transportation Authority

†Attended sailing ceremony of tall ship Gazela of Philadelphia enroute to
Canadian ports.

JUSTICE DEPARTMENT REPORT
PHILADELPHIA ACTIVITIES
APRIL - SEPTEMBER, 1984

JULY, 1984

MAJOR ACTIVITIES

I Number of Ontario Companies Assisted: 45

II Missions: 1

Medical Healthcare Mission, 13 Ontario companies exhibited medical products to invited agents and distributors.

III Trade Shows or Functions

Hosted a trade mission to Toronto and Kingston, Ontario to promote Ontario capability in designed production of urban transportation equipment.

- Denise Goren, Asst. Managing Director, City of Philadelphia
- Mary Harris, Pres., Public Management Consultants (SEPTA Board Member)
- Jonathan Klein, Chief Mechanical Officer, SEPTA
- Edward A. Schwartz, Councilman, City of Philadelphia
- Dudley R. Sykes, Commissioner, City of Philadelphia
- Frank J. Wilson, Assistant General Manager, SEPTA

IV Industrial Development Lead

Carlisle SynTec Systems, Carlisle, PA; Single ply rubber roofing

V Visits to Canadian Consulate General, Philadelphia: 6

SEPTA: Southeastern Pennsylvania Transportation Authority

JUSTICE DEPARTMENT REPORT
PHILADELPHIA ACTIVITIES
APRIL - SEPTEMBER, 1984

AUGUST, 1984

MAJOR ACTIVITIES

I Number of Ontario Companies Assisted: 21

II Trade Shows or Functions

Defense Procurement Conference, Hagerstown, MD
Met with three Canadian banks located in Philadelphia:
- Canadian Imperial Bank of Commerce, Pittsburgh, PA
- Royal Bank of Canada, Pittsburgh, PA
- Toronto Dominion Bank, Pittsburgh, PA

Visited State officials in Harrisburg
Alberta Costa Norton - Manager, Canada Section
Robert Aust - Director of Bureau of Domestic & Int'l Commerce
Jim Pickard - Secretary of Commerce
K. Leroy Irvis - Speaker of the House
Senator Henry G. Hager - President Protem of Senate
Cliff Jones - President State Chamber of Commerce

III Industrial Development Leads

Cardo Automotive Products, Philadelphia, PA
PSC Water Services, Inc., King of Prussia, PA
Carlisle SynTec, Carlisle, PA

IV Visits to Canadian Consulate General, Philadelphia: 10
Visits to Canadian Consulate General, Cleveland: 1

JUSTICE DEPARTMENT REPORT
PHILADELPHIA ACTIVITIES
APRIL - SEPTEMBER, 1984

SEPTEMBER, 1984

MAJOR ACTIVITIES

- I Number of Ontario Companies Assisted: 33
- II Trade Shows or Functions
- Chemical Show, Philadelphia
 - Philadelphia National Candy Show
 - Marketplace/Recpt. of Metro Toronto Convention & Visitor Assn.
(Cherry Hill, NJ)
 - Ontario Minister of Industry & Trade hosted luncheon for PA House of
Representatives, Senators and Cabinet, Harrisburg
 - Minister addressed PA House of Representatives
 - Official Opening of Philadelphia Office
 - Luncheon with Sr. businessmen of Philadelphia
 - Meeting with Minister and City Hall officials
- III Industrial Development Leads
- PSC Water Services, Inc., King of Prussia, PA
 - Carlisle SynTec, Carlisle, PA
- IV Visits to Canadian Consulate General, Philadelphia: 8



Government
of Ontario
Canada

Ministry of
Industry and
Trade

Suite 620
1100 Circle 75 Parkway
Atlanta, Georgia 30339 U.S.A.
Telephone: (404) 956-1981

APRIL 1984

ATLANTA ACTIVITIES: April 1 - September 31, 1984

TRADE

The following U. S. firms were appointed as representatives, agents, or distributors for Ontario product lines:

Earl F. Scott Co./Atlanta, Georgia
Southern Material Handling/Atlanta, Georgia
Ed Lynch/Atlanta, Georgia
Hammond Electronics/Orlando, Florida
Charles Hughes/Huntsville, Alabama
U.S.T.C./Thonotassassa, Florida
W.C. Caye/Atlanta, Georgia
Tek-Rep Marketing/Huntsville, Alabama

Staff members attended 1 trade show to investigate trade opportunities for Ontario firms.

INDUSTRIAL DEVELOPMENT

Nil



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Trade

Suite 620
1100 Circle 75 Parkway
Atlanta, Georgia 30339 U.S.A.

Telephone: (404) 956-1961

MAY 1984

ATLANTA ACTIVITIES: April 1 - September 31, 1984

TRADE:

The following agents and distributors were appointed to represent Ontario companies:

House of Oak/Pompano Beach, Florida
Technicon, Inc./Atlanta, Georgia
Southern G.F. Co./Atlanta, Georgia
Pritchard Sales/Atlanta, Georgia
Royal Jones Associates/Keystone Heights, Florida
Cobb & Lester/Atlanta, Georgia
Gard Accosicates/Zephr Hill, Florida
J.B. Lovell Co./Roswell, Georgia
C.M. Allen Co./Atlanta, Georgia

Staff members attended three trade shows to investigate trade opportunities for Ontario companies, and exhibited with a number of Ontario client companies at the Southeastern Telecommunications Show and the Comdex Computer Expo both held in Atlanta.

INDUSTRIAL DEVELOPMENT:

The following firms were contacted regarding licensing, joint venture, or branch plant possibilities in Ontario:

Mead Merchandising/Norcross Georgia



Ontario

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of Ontario
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Trade

Suite 620
1100 Circle 75 Parkway
Atlanta, Georgia 30339 U.S.A.

Telephone: (404) 958-1981

JUNE 1984

ATLANTA ACTIVITIES: April 1 - September 31, 1984

TRADE:

Several companies were appointed to act as representatives for Ontario firms:

C.M.Allen/Atlanta, Georgia
Clarke, Skipp, Shenk/Atlanta, Georgia
UMECO/San Juan, Puerto Rico
S,S,&S Company/Tampa, Florida
Brennan & Barley/Florida

Staff members attended 2 trade shows during the month of June.

INDUSTRIAL DEVELOPMENT

NIL



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1100 Circle 75 Parkway
Atlanta, Georgia 30339 U.S.A.

Telephone: (404) 956-1981

JULY 1984

ATLANTA ACTIVITIES: April 1 - September 31, 1984

TRADE:

The following companies were appointed as representatives, agents, or distributors for Ontario firms:

Right Green/Atlanta, Georgia

Staff members attended 1 trade show during the month of July.

INDUSTRIAL DEVELOPMENT

The following firms were contacted to discuss the possibility of a joint venture, branch plant, or licensing project in Ontario:

Trion, Inc./Sanford, North Carolina



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of Ontario
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Industry and
Trade

Suite 620
1100 Circle 75 Parkway
Atlanta, Georgia 30339 U.S.A.

Telephone: (404) 956-1981

AUGUST 1984

ATLANTA ACTIVITIES: April 1 - September 31, 1984

TRADE:

The following companies were appointed as representatives, agents, or distributors for Ontario firms:

Bache Sales Agency/Atlanta, Georgia
W.F. Martin/Knoxville, Tennessee
Arby Construction/Fredricksburg, Virginia
Westover Products/Greensboro, North Carolina
Tobias, Fidler, Goldiss & Assoc./Hallandale, FL
Superior Sales/Atlanta, Georgia
Arnold Milrot/Sunrise, Florida
Willco Inc./Birmingham, Alabama
Air Technology Inc./Fort Mill, South Carolina
Todd Engineering/Winston-Salem, North Carolina
Activation Inc./Atlanta, Georgia
Susan Marple/Atlanta, Georgia

Staff members attended 3 trade shows during the month of July to investigate trade opportunities for Ontario companies.

INDUSTRIAL DEVELOPMENT

NIL



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Canada

Ministry of
Industry and
Trade

Suite 620
1100 Circle 75 Parkway
Atlanta, Georgia 30339 U.S.A.

Telephone: (404) 956-1981

SEPTEMBER 1984

ATLANTA ACTIVITIES: April 1 - September 31, 1984

TRADE:

The following companies were appointed as representatives, agents, or distributors for Ontario firms:

Basil & Associates/North Carolina
Superior Sales/Atlanta, Georgia
Triangle Drywall/Jacksonville, Florida
Acoustic Engineering/Miami, Florida
Borrell Electric/Tampa, Florida

Staff members attended 2 trade shows during the month of July to investigate trade opportunities for Ontario companies and exhibited with a number of Ontario client firms in the Florida Lumber and Building Materials Dealers Show in Tampa and the Southeastern Engineering and Plant Operations Show in Charlotte, North Carolina.

INDUSTRIAL DEVELOPMENT

NIL

GOVERNMENT
OF
ONTARIO

OCT 19 1984

RECEIVED
NEW YORK OFFICE

/
October 19, 1984

Memorandum to: D. M. Rodgers
New York Office

From: D. R. Counsell
Chicago Office

SUBJECT: SEMI-ANNUAL U.S. DEPT. OF JUSTICE REPORT
Chicago Office-April 1/84 to Sept. 30/84

Attached is an outline of the activities of this office for the six (6) month period April 1, 1984 to September 30, 1984. We will send the eight (8) copies by mail as requested.

Sincerely,

D'Arcy R. Counsell
Senior Representative

DRC:ck

Attachments

//d//

October 18, 1984

Chicago Office Activities - Industry & Trade

April 1, 1984 to September 30, 1984

Staff Changes

- Ms. Paula Lee, Secretary (Part-Time) resigned during this period.

Major Activities - April, 1984

- A total of 32 Ontario companies were assisted in their export marketing efforts including 10 solo missions to the Mid-west.
- Twenty (20) manufacturers agents were appointed.
- Two (2) major Trade Shows were held this month - Construction and Building Products in Minneapolis, Minnesota and Automotive Parts at Sub-Con International in Detroit, Michigan.
- Industrial Development obtained 11 new leads on Joint Ventures and seven (7) Branch Plant leads.

Major Activities - May, 1984

- Forty-Three (43) Ontario companies were assisted in their export marketing efforts including seven (7) solo missions to the Midwest.
- Twenty-Six (26) manufacturers agents were appointed.
- One Joint Venture and one Branch Plant undertaking was completed.
- Industrial Development uncovered two (2) new Branch Plants and eight (8) new Joint Venture leads.
- The 47th World Trade Conference was held in Chicago.

Major Activities - June, 1984

- Thirty-One (31) Ontario manufacturers were assisted in their export marketing efforts including four (4) solo missions to the Chicago area.
- Twelve manufacturers agents were appointed.
- Two (2) Branch Plant openings were completed and Industrial Development secured two (2) new Branch Plants and six (6) new joint venture leads.
- Two (2) Export Seminars were conducted in Sioux Falls, South Dakota and Fargo, North Dakota.
- Three (3) major Trade Shows were attended - National Restaurant Show and NEOCON Contract Furniture Show, all in Chicago.

Major Activities - July, 1984

- Fifty-Five (55) Ontario manufacturers were assisted in their export marketing efforts including four (4) solo missions to the region.
- Forty-Three (43) sales representative or agents were appointed during the month.
- A joint MIT/OMAF Food Show was held in Chicago with fourteen (14) Ontario food manufacturers and processors participating.
- One (1) Branch Plant opening was completed.
- Four (4) new Branch Plant leads were secured by our Industrial Development staff.
- Staff field trips covered - MI, IN, OH, MO, and IL.

Major Activities - August, 1984

- Fifty-Seven (57) Ontario manufacturers were assisted in their export marketing efforts including four (4) solo missions to the U.S. Midwest.
- During the month, twenty (20) manufacturers agents or reps. were appointed.

Major Activities - August, 1984 (cont'd)

- Two major Trade Shows were undertaken by the Ministry's Office - the National Shoe Show and the National Hardware in Chicago. Four (4) Ontario companies participated with the Ministry in the former and five (5) in the latter.
- One (1) Branch Plant opening occurred this month and nine (9) new leads were secured.
- Two (2) Joint Ventures were completed and four (4) new leads secured.

Major Activities - September, 1984

- Twenty-Nine (29) Ontario companies were assisted in their export marketing efforts including six (6) solo missions to the region.
- Twenty (20) sales reps. and agents were appointed.
- The Third Annual World News Auto-Expo was held in Detroit, Michigan with fourteen (14) Ontario companies participating with the Ministry.
- The International Machine Tool Show in Chicago and American Metals Congress Expo in Detroit were attended.
- Two (2) new Branch Plants reported opened and two (2) new Joint Ventures completed with nine (9) new Branch Plants and five (5) new Branch Plants secured.

Staff as of September 30, 1984

D. R. Counsell	-	Senior Representative
D. G. Ritchie	-	Representative
E. J. McCluskey	-	Commercial Officer
J. H. Cook	-	Commercial Officer
R. L. Benton	-	Commercial Officer
H. G. Scholten	-	Commercial Officer
C. L. Kleszynski	-	Secretary
K. Counter	-	Secretary

SEMI-ANNUAL U.S. DEPT. OF JUSTICE REPORT
Chicago Office - April 1/84 to Sept. 30/84
D. M. Rodgers
October 18, 1984
Page 4

The following is a brief outline of the activities of the Tourism Office during the six month period:

- Participated in nine (9) travel Trade Shows, two (2) Breakfast Seminars and one (1) Travel Promotion.
- Co-sponsored two (2) Luncheons and one (1) Cocktail Reception for the Travel Industry .
- Participated in one (1) Familiarization Tour of the Province of Ontario. Co-sponsored by the Ministry of Tourism and Recreation.
- Minister of Tourism visited Chicago Office in June.
- Participated in "Rendezvous Canada" in Ottawa and Tourism Marketing Meeting in Toronto in April and May.

Staff as of September 30, 1984:

J. S. Dombroski - Travel Trade Consultant
T. Barbee - Tourism Counsellor

DOCUMENT INFORMATION SHEET
(FORMAT)

(Page 0)

DATE OF TRANSMISSION: October 19, 1984

TIME OF TRANSMISSION:

TO: D. M. Rodgers
New York Office

FROM: Cheryl Kleszynski
Chicago Office
M.I.T.

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GOVERNMENT
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OCT 18 1984

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Canada

Ministry of
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Trade

Telephone
214/386-8071
Telex # 791716

14901 Quorum Drive
Suite 835
Dallas, Texas 75240

11 October 1984

TO: D. M. Rodgers
Senior Representative
New York

FROM: Robert S. Shelley
Business Development Consultant
Dallas

RE: Semi-Annual U.S. Justice Department Report
April 1, 1984 to September 30, 1984

Attached is a summary of our activities for the six month
period of April 1, 1984 to September 30, 1984 inclusive.

A handwritten signature in cursive script that reads "Robert S. Shelley".

Bob Shelley

Attachments

DALLAS OFFICE ACTIVITIES

April 1, 1984 - September 30, 1984

Staff Changes

Separations

Rachelle F. Papon, Secretary, resigned effective May 31, 1984.

Lawrence M. Cranston, Business Development Consultant, transferred to Toronto, Ontario effective September 30, 1984.

Additions

Terezia J. Valachi, Secretary, began employment July 3, 1984.

Robert S. Shelley, Business Development Consultant, began employment September 6, 1984.

Major Activities - April 1984

During this period a total of 46 Ontario companies were assisted in implementing their marketing plans.

Four sales agents were appointed.

The Senior Representative and Business Development Consultant attended the U.S. Department of Defence

DALLAS OFFICE ACTIVITIES

April 1, 1984 - September 30, 1984

Page Two

Major Activities - April 1984 (cont'd)

Electronic Warfare Symposium and Field Demonstration in El Paso and Fort Bliss, Texas.

Assisted the U.S. Sales Manager of TV Ontario to demonstrate their programs to the U.S. Armed Forces Education Administration in Germany and England.

Arranged for the President of U.T.D.C. (U.S.A.) to visit Dallas and meet senior Dallas Area Rapid Transit staff.

Continued to contact U.S. companies that have indicated interest in doing business in Canada.

Reviewed industrial development activity in El Paso, Midland/Odessa, Albuquerque, Sante Fe and Amarillo.

Major Activities - May 1984

During this period a total of 59 companies were assisted in implementing their marketing plans.

Seven sales agents were appointed.

The following companies appointed sales agents in this area.

ELECTROHOME LIMITED

DALLAS OFFICE ACTIVITIES
April 1, 1984 - September 30, 1984
Page Three

Major Activities - May 1984 (cont'd)

ACUDOR PRODUCTS LIMITED
INTERNATIONAL SCISSOR LIMITED
RAHN METALS & PLASTICS LIMITED
SHUTTLEWORTH LIMITED

Assisted three United States organizations in locating suitable sources of products in Ontario.

Major Activities - June 1984

During this period a total of 138 Ontario companies were assisted in implementing their marketing plans.

Two sales agents were appointed.

The following Ontario companies appointed sales agents.

SAVAGE SHOE COMPANY
EAST LAKE INDUSTRIES
OLIVER M CLOUD
CONSPEC CONTROLS

Assisted Ontario companies that exhibited at the World Oil & Gas Exhibition held in Dallas.

One Texas company, MOGAS Industries, was assisted in establishing a branch plant in Ontario.

DALLAS OFFICE ACTIVITIES

April 1, 1984 - September 30, 1984

Page Four

Major Activities - June 1984 (cont'd)

Attended a meeting where the guest speaker was Mr. Bernard Landry, Minister of External Trade, Province of Quebec.

Major Activities - July 1984

During this period a total of 112 Ontario companies were assisted in implementing their marketing plans.

A total of 14 sales agents were appointed.

The following Ontario companies appointed sales agents.

JEAMAR WINCHES LIMITED

TILLEY OF CANADA

XENA YOUNGSON

THE CHANDLERY

LINDSAY CLAIR DESIGNS

GOSSET BRONZES

BRASS ROOTS

AVA TECH

U-FLOW INC. (3)

SAMANDA OFFICE EQUIPMENT

SMOKEY KETTLE MAPLE SYRUP

TORONTO STAINED GLASS

DALLAS OFFICE ACTIVITIES
April 1, 1984 - September 30, 1984
Page Five

Major Activities - July 1984 (cont'd)

Sponsored a booth at the Christmas Gift Show held in Dallas. Six Ontario companies displayed their products from our exhibit.

The staff assisted three Ontario companies at the National Office Machine Dealers Show.

The office arranged for staff of the Urban Transportation Development Corporation to make a presentation to the Dallas Area Rapid Transit Board.

Major Activities - August 1984

During this period a total of 147 Ontario companies were assisted in implementing their marketing plans.

Five sales agents were appointed.

The following Ontario companies appointed sales agents.

S & J CAMBAR (2)
LINDSAY CLAIR DESIGNS (2)
SUMMIT PRODUCTS COMPANY

DALLAS OFFICE ACTIVITIES

April 1, 1984 - September 30, 1984

Page Six

Major Activities - September 1984

During this period a total of 169 Ontario companies were assisted in implementing their marketing plans.

Three sales agents were appointed.

The following Ontario companies appointed sales agents.

GOSSET BRONZES (1)

WILLIAMS BROTHERS (2)

The office exhibited at Midcon Conference & Exhibition held in Dallas and the following Ontario companies displayed their products.

DELTA BENCO CASCADE

AMNICON

SHAMROCK COMPUTER

MODERN POWER CONVERSION

CAD/CAM GRAPHICS

CROVEN CRYSTALS

ITT CANON (CANADA)

GRAPHICO PRECISION

ISOLATION SYSTEMS

DATA IMAGES

The following six additional companies provided literature only.

DALLAS OFFICE ACTIVITIES

April 1, 1984 - September 30, 1984

Page Seven

Major Activities - September 1984 (cont'd)

UNITED PLASTICS

DROSSBACH AGROTHERM

TOWNSCAPE PRODUCTS

OWEN SOUND EXCELSIOR

BARCLAY ROTHSCHILD

ALLEN SIMPSON LIMITED

Organized a meeting in the office attended by representatives of the Canadian Consulate General, Quebec Delegation, Province of Alberta and New Brunswick to coordinate activities for the balance of this fiscal year.



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Government of Ontario
Canada

Ministry of Industry and Trade

Telephone 213-622-4302
Telex: 18 1006

Suite 1420
700 South Flower Street
Los Angeles, California
U.S.A. 90017

October 23, 1984

MEMORANDUM TO: David Rodgers
Senior Representative
New York Office

FROM: Fred J. Hall
Senior Representative
Los Angeles Office

SUBJECT: U.S. DEPARTMENT OF JUSTICE
SEMI-ANNUAL REPORT
APRIL 1ST, 1984 -
SEPTEMBER 31ST, 1984

STAFF CHANGES:

LOS ANGELES:

Richard LaPalme returned to head office May 31st, 1984.

Gurpal Khaira resigns as representative and is hired as Commercial Officer as of September 4th, 1984.

Balance of Staff remains the same:

Fred J. Hall
Robin H. Jepsen
Art Gauthier
Jacquelyn Light
Deborah Hryniuk
Pamela Bence

SAN FRANCISCO OFFICE:

STAFF CHANGES:

John Eastwood joins staff as Representative, April 25, 1984.

Balance of Staff remains the same.

Robert Maguire
Mary Patricia Kelly Fitzpatrick

LOS ANGELES AND SAN FRANCISCO
SUPPLEMENTAL ACTIVITIES

APRIL 1984

Met with the following U.S. companies to discuss joint venture, branch plant and licensing possibilities in Ontario.

Verbatin Corporation	Santa Clara, CA
Avantek	Milpitas, CA
Hydro Aire	Burbank, CA
Baker International	Orange, CA
K.S.R.	San Francisco, CA
Schulcon Industries	Phoenix, AZ
Grover Manufacturing	Montebello, CA
Wayne D. Anstin	San Jose, CA

The following agents were appointed to sell Ontario manufactured goods.

John Sawyer	Seattle, WA
Beatty & Assoc.	Montana
Carlisle Technical Sales	Seattle, WA
A. Walt Runclin	Los Angeles, CA
Western Tool	Los Angeles, CA
Burdott Assoc.	Salt Lake City, Utah
Canadian Commercial Advisors	Los Angeles, CA
Western Pacific	Seattle, WA
Access Medical Distributors	Sacramento, CA

To assist Ontario manufacturers with exports the following trade shows were visited:

American Health Physical Education Exhibition	Anaheim
National Health Show	Las Vegas
International Trucking Show	Anaheim

MAY 1984

Met with the following U.S. companies to discuss joint venture, branch plant and licensing possibilities in Ontario.

Teltone	Kirkland, WA
---------	--------------

MAY 1984

U.S. Companies contacted con't:

Sensation Inc.	San Diego, CA
Macro Data Corp.	Irvine, CA
Kaufanberg Enterprises Inc.	Huntington Beach, CA
Jay Bee Manufacturing	Los Angeles, CA
Summit Services	Campbell
Jansill, Inc.	Campbell
Equitorial Communications	Mountain View

The following agents were appointed to sell Ontario manufactured goods:

Sanspray Corp.	Santa Clara
Basic Component Corp.	Los Angeles
Doug Armfield	Seal Beach
Bud Olson Assoc.	Santa Ana
Mayfield Marketing	Scottsdale
Ralco	Westminster
Gene Daniel Sales	City of Industry
Dean Winant Associates	Los Angeles

To assist Ontario manufacturers with exports the following trade shows were visited:

International Gourmet Products Show.	San Francisco, CA.
Semi-con West	San Mateo, CA.
Pacific Coast Builders Conference	San Francisco, CA.
IEEE International Microwave Symposium	Phoenix, AZ
National Assoc. of Broadcasters	Las Vegas, NV
National Home Health Care Show	Las Vegas, NV
AIA	Phoenix, AZ

JUNE 1984

Met with the following U.S. companies to discuss joint venture, branch plant and licensing possibilities in Ontario.

Taylor Video Corp.	Burbank, CA.
Porta-Bote Int.	Mountain View, CA.
Star Kist Foods	Terminal Island, CA.
Delmar Window Coverings	Westminster, CA.
Fowler Pump	Lehin, Utah, CA.
L.S.I. Logic	San Fransisco, CA.

Page 4.

JUNE 1984

U.S. Companies contacted con't:

Schlage Locks	San Fransisco, CA
Cenentech	San Francisco, CA
Hewlett Packard	Palo Alto, CA.

The following agents were appointed to sell Ontario manufactured goods.

Elmco Sales	City of Industry, CA
Gabriel & Assoc.	Costa Mesa, Ca
Measurement Equipment Ltd.	Laguna Hills, CA
Lindwell Engineering	Harbor City, CA
Dave Frost Co.	Walnut Creek, CA
Malcolm Smith Products	Los Angeles, CA
Gunn Bechmman	Los Angeles, CA
Cliff Broeder	Arveda, CA

To assist Ontario manufacturers with exports the following trade shows were visited:

California Gift Show	Los Angeles, CA
Ontario Defense Mission	Los Angeles, CA

JULY 1984

Met with the following U.S. companies to discuss joint venture, branch plant and licensing possibilities in Ontario.

Lynch Communications	Reno, NV
Triad Systems	Livermore, CA
Micro Data Inc.	Irvine, CA
Genisco Technology	Cyprus, CA
Boeing Associated Products	Seattle, WA
General Clinical Plastics Co.	Anaheim, CA
J. Hoberto Company	Los Angeles, CA
Abbott Transistor Labs	Los Angeles, CA
L.M. Cheng	Newburg, CA
Ungerman Bass	Santa Clara, CA.

The following agents were appointed to sell Ontario manufactured goods.

John Nunn & Assoc.	Palas Verdes, CA
Mailliard & Schmiedel	Sausalito, CA
Galaxie Sales	Orange, CA
M & M Sales	Los Angeles, CA
Inner Mountain Door	Denver, CO
Alpha Systems International	Weaverton, OR
Digalog	Ventura, CA
Verticle Systems	Lincoln, CA

JULY 1984

To assist Ontario manufacturers with exports the following trade shows were visited:

Air Pollution Control Assoc. '84	San Francisco, CA
National Computer Conference	Las Vegas, NV

AUGUST 1984

Met with the following U.S. companies to discuss joint venture, branch plant and licensing possibilities in Ontario.

American Metal Bearing	Garden Grove, CA
Triad	Sunnyvale, CA
James Black	Los Angeles, CA
J.W. Crafts	Los Angeles, CA
S. Paul Karlozian & Co.	Los Angeles, CA.
Enerpro Inc.	Goleta, CA.

The following agents are appointed to sell Ontario manufactured goods.

D. Henry Ford	Downey, CA
J.H.Thurn & Assoc.	San Gabriel, CA
Cimarron Bldg.	Phoenix, AZ
Prostar	Orange, CA
Listar	Glendale, CA
Logan Sales	Los Angeles, CA.

To assist Ontario manufacturers with exports the following trade shows were visited:

Home Fashions West	San Francisco, CA
Plant Engineering Show	Anaheim, CA

SEPTEMBER 1984

Met with the following U.S. companies to discuss joint venture, branch plant and licensing possibilities in Ontario.

Dysan Corp.	Santa Clara, CA
Linear Corp.	Inglewood, CA
Plastiflex	Fountain Valley, CA
Rolm Corporation	Santa Clara, CA
Lynch Communications	Reno, NV

SEPTEMBER 1984

The following agents were appointed to sell Ontario manufactured goods.

Moxon	Anaheim, CA
Ron Fox	Vancouver, WA
Craig Martin & Assoc.	Costa Mesa, CA
Eddie Parker Sales	Los Angeles, CA
Ron Di Silva	Los Angeles, CA

To assist Ontario manufacturers with exports the following trade shows were visited:

National Software Show	Anaheim, CA
Pacific Horticulture Show	Los Angeles, CA
Magic (Mens Apparel) Show	Los Angeles, CA
Aviation and Aerospace Exposition	Reno NV
National Premium Incentives	San Francisco, CA

Maintained personal contact with the three Canadian Consulates in our territory regarding trade and investment.

During the six month period of this report 222 Ontario companies were assisted.

TOURISM ACTIVITIES

Programs and activities carried out to assist U.S. wholesalers/operators in increasing their tour product to Ontario, Canada and in general marketing and development of tourism to Ontario.

Seminars and Travel shows/Exhibits

April 29 - May 3

Attended Rendevous Canada
in Ottawa.

May 11-12

Attended the Travel Age West
Show in San Francisco.

TOURISM ACTIVITIES


Programs and Activities con't

June 4

Attended a Winter Program
Planning meeting in Los
Angeles.

September 20

Attended a Southern
Californian Society of
Association Executives
meeting in Los Angeles



Fred J. Hall
Senior Representative

FJH/dh

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes _____ or No X

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ or No X *

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

D. M. Rodgers
Signature

11/17/84
Date

D. M. RODGERS
Please type or print name of signatory on the line above

SENIOR REPRESENTATIVE
Title

* All our pamphlets have been reviewed by your office. We have not had occasion to disseminate any material during the past 6 months unsolicited