

11 APR 1984

For Six Month Period Ending _____

(Insert date)

Name of Registrant Government of Ontario, Canada Registration No. 2087
800 Third Avenue, 28th Floor
Business Address of Registrant New York, New York 10022

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>

2. Explain fully all changes, if any, indicated in item 1. Moved: from-767 Third Ave., Ste. 2800, N.Y., N.Y. 10017
Moved To: 800 Third Avenue, 28th Fl., N.Y., N.Y. 10022

New Branch Offices: 3 Parkway, 13th Floor Philadelphia, Pa. 19102
Prudential Center 800 Boylston Street Boston, Ma. 02199
One Embarcadero Ste. 2107 San Francisco, Ca. 94111

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position	Date Connection Ended
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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes No

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
Beth Callaghan	Travel Trade Consultant	1/84
Brian Richmond	Consultant	11/83

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
A. Bruce Wilson	112 Puritan Lane, Sudbury, Ma. 01776	Consultant	Dec., 1983
James A. Adair	45 W. 60th St., New York, N.Y.	Consultant	Dec., 1983
Nancy E. Graham	280 W. 4th St., New York, N.Y.	Consultant	Dec., 1983
Robert Louis Benton	75 Mulberry E. Dr., Deerfield, Ill.	Consultant	Jan., 1984
D'Arcy Robinette Counsell	40 E. Delaware Pl., Chicago, Ill.	Sr. Representative	Feb., 1984
G. Gordon N. MacNeil	298 Lafayette La., Wayne, Pa.	Consultant	Feb., 1984
Donald Gordon Ritchie	567 Ash St., Winnetka, Ill.	Representative	Feb., 1984

II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

-
9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

-
10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Government of Ontario, Canada

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

The foreign principal's activities and services are concentrated in three categories:

(a) Tourism—Our offices provide travel counsel, maps, descriptive literature, etc. to individuals, tourists bureaus and offices.

(b) Industrial Development—Our offices have during this six month period counselled numerous U.S. corporations wishing to expand production facilities in the Province of Ontario to serve the Canadian market and other world markets. This consists mainly of supplying all the necessary data required for analysis and feasibility studies.

(c) Marketing—Our offices were engaged in the promotion and sale of Ontario made products in the U.S. market areas. Many Ontario based companies were assisted in making contact with U.S. buyers, manufacturers' representatives, agents and distributors.

Please see attachment "Activities"

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).
A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV-FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
See Statement attached			

Total

(b) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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Statement attached

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?
 Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?
 Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Government of Ontario, Canada

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (specify) _____

21. What language was used in this political propaganda:

- English
- Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI-EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A⁶ Yes No
- Exhibit B⁷ Yes No n/a

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes No

n/a

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.
⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C.

If you have previously filed an Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period. Yes No

n/a

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

[Handwritten signature]

D. M. Rodgers

Subscribed and sworn to before me at NEW YORK, NEW YORK

this 9TH day of MAY, 19 84

NOTARY PUBLIC
Qualified in New York County
Commission expires March 22, 1984

[Handwritten signature]
(Signature of notary or other officer)

¹The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

GOVERNMENT OF ONTARIO

STATEMENT OF EXPENDITURES - U.S. OFFICES

FOR THE YEAR ENDED MARCH 31, 1934

	New York	Chicago	Los Angeles	Atlanta	Dallas	Boston	San Francisco	Philadelphia
<u>SALARIES</u>	\$ 336,504	\$265,256	\$245,584	\$231,949	\$248,537	\$30,363	\$14,240	\$15,860
<u>FOREIGN SERVICE ALLOWANCES</u>								
Education	-	-	2,761	898	-	-	-	-
Rent	89,145	17,714	38,420	29,058	34,479	7,547	-	-
Representation	4,675	1,664	4,201	3,233	3,300	447	-	2,336
Foreign Service Premium	16,753	4,655	14,305	10,384	10,450	2,013	-	229
Equalization Adjustment	15,987	4,290	10,933	7,932	5,593	1,514	-	1,036
Utility Allowance	3,492	1,701	7,050	5,293	6,265	1,466	-	510
<u>TRANSPORTATION & COMMUNICATIONS</u>								
Communications	29,569	27,319	16,931	14,478	14,260	4,447	3,968	1,230
Mailing	14,892	11,106	6,452	2,385	1,596	824	718	1,000
Staff Travel	67,415	34,553	32,248	42,084	32,790	4,454	5,127	1,985
Freight & Customs	1,878	1,894	1,257	2,134	3,059	807	1,223	242
Staff Hospitality	12,543	2,592	1,696	861	3,349	-	110	123
<u>SERVICES</u>								
Commercial & Legal	66,422	-	560	-	-	200	-	-
Promotional Publications	6,407	7,309	6,886	66	1,846	2,320	760	87
Staff Recruitment	190	-	-	-	-	-	-	-
Exhibits & Fairs	3,012	14,410	6,643	-	3,565	-	73	-

INTERNAL SECURITY
 STATE DEPARTMENT
 U.S. DEPARTMENT
 OF JUSTICE
 CRIMINAL DIVISION

	<u>New York</u>	<u>Chicago</u>	<u>Los Angeles</u>	<u>Atlanta</u>	<u>Dallas</u>	<u>Boston</u>	<u>San Francisco</u>	<u>Phi Lade</u>
<u>SERVICES (cont'd)</u>								
Rental - Office Equipment	\$ 4,147	\$ 1,158	\$ 126	\$ 2,210	\$ 3,446	\$ 427	\$ 419	\$ 308
- Photocopying & Printing	6,501	593	718	2,535	1,040	1,384	-	27
- Physical Assets	273,526	49,258	61,955	30,490	38,572	4,941	27,287	23,210
Reception & Seminars	40,776	12,112	23,164	234	1,985	7,632	-	-
Repairs- Land & Building	1,253	-	-	-	194	-	-	-
- Machinery & Equipment	1,176	1,733	1,986	343	1,982	81	125	-
Advertising Expenses	8,592	9,868	316	-	-	-	-	-
Insurance Expense	2,952	1,220	30	1,154	206	203	-	-
Other Services	11,934	4,523	2,832	3,153	2,537	1,656	477	20
<u>SUPPLIES & EQUIPMENT</u>								
Office Equipment	4,805	77	123	38	-	-	953	1,638
Office Supplies	41,615	29,027	20,966	21,588	19,858	23,465	22,743	19,771
Utilities	8,226	1,146	-	-	158	-	-	-
Promotional Items	3,668	5,520	2,554	2,177	698	520	22	100
Newspapers & Publications	6,827	2,831	1,347	1,684	2,231	586	598	46
TOTAL EXPENDITURE	\$1,084,882	\$513,529	\$512,044	\$416,361	\$441,996	\$97,297	\$78,843	\$68,836



Government of Ontario
Canada

Ministry of Industry and Trade

Telephone
212/308-1616
Telex:
640501

Suite 2800
800 Third Ave.
New York, N.Y.
U.S.A. 10022

May 1, 1984

New York Office Activities October 1/83 to March 31/84

October 1983 Met with the following U.S. companies to discuss joint venture and branch plant possibilities in Ontario:

Readi Salad Company, Inc., Long Island, N.Y.

Following U. S. Agents were appointed to sell Ontario Goods:

Spencer Sales, Scituate, Mass.
Dunbar Sales, Huntington Sta., N.Y.
Bill Reyes, Chestnut Hill, Ma.
Mona Green & Assoc., N.Y., N.Y.
Ed Baker Assoc., Danvers, Ma.
Oasis Trading, Irvington, N.Y.
Connley & Fentell, Boston, Ma.
Non-Linear Devices, Oakland, N.J.
TEK Controls, Inc. Wenham, Ma.
Stanford Assoc., Inc., Yardley, Pa.

Ethel McLellan the Deputy Minister, Provincial Secretary for Social Development visited New York Office

Staff attended 2 seminars
Nine consular visits were made.
Staff attended 14 area trade shows.

November, 1983 Met with the following U.S. companies to discuss joint venture and branch plant possibilities in Ontario:

Omega Engineering, Stamford, Ct.
Parmatic Filter Corp., Wayne, N.J.
Premier Die Cast, Avenal, N.J.
Dumont Industries, Monmouth, Me.

Following U.S. Agents were appointed to sell Ontario goods:

Atco Controls Ltd, N.Y.
Raycom Co., New York
American Machine, New York
J. E. Murphy, New York
Rudolf Bass, Inc., New York
Delta III Assoc., Columbia, Md.
PAF Assoc., Smithtown, N.Y.
Stonex, Waltham, Ma.
Engineering Services Assoc., Wash. D.C.
Ted Green Pumps & Fan, Buffalo, N.Y.

November, 1983, Agents appointed cont.

Non-Linear Devices, Oakland, N.J.
David Oestrich, Inc., New York, N.Y.
Blair Rubel, New York, N.Y.
Richard Summer Presents, N.Y., N.Y.
Lawrence Taylor, Oceanside, N.Y.

Ontario addressed a seminar in Hartford, Ct. sponsored by the U.S. Dept. of Commerce. Ontario provided the wine and beer for the event.

Staff made 3 consular visits.
Staff visited 10 area trade shows.

December, 1983:

Following U.S. agents were appointed to sell Ontario goods:

Sun Glo, New York, N.Y.
Amoianti, New York, N.Y.
M.L. Sales, Framingham, Mass.
W. H. Bryan Co., Baltimore, Md.
Gourmet World, Baltimore Md.
A.M.S. Brokerage, Philadelphia, Pa.

Staff made 10 consular visits
Staff attended one seminar.
Staff visited 17 trade shows.
On Saturday, Dec. 17/84 our office moved to 800 Third Avenue.

January, 1984:

Met with the following U.S. companies to discuss joint venture and branch plant possibilities in Ontario:

R. Diblee, Whitehall, N.Y.
Zee Medical Services, Reading, Pa.
Clean Room Products, Bayushore, N.Y.
Sigmatic Corp., Milford, Ct.
Compac Dev. Corp., Deer Park, N.Y.
E.I.L. Instruments, Inc. Sparta, Md.
Plastack, Norwood, N.J.
Telesis Systems Corp., Chelmsford, Md.
Termiflex Corp., Nashua, N.H.
Viz Mfg. Co., Philadelphia, Pa.

Following U.S. Agents were appointed to sell Ontario products:

Asop Associates, Brookline, Ma.
Morollo Associates, N.Y., N.Y.
Premier Garden Products, Columbia, Md.
Premiere Garden Products, Claircord, Pa.
Joe Santel, Woburn, Ma.
Universal Marketing Assoc, Baltimore Md.
Food Associates, Inc., Kearny, N.J.

January, 1984, Agents appointed cont.

Original Gunite Pools Chalmersford, Ma.
Tri-County Pool Corp., Hicksville, N.Y.
K. C. Fronheiser Pools & Supplies, Bally, Pa.
Sprague Mermaid Pools, Ft. Edward, N.Y.
Tropical Pools, Inc. Chesapeake, Va.

Staff made 6 Consular visits
Staff attended one seminar
Staff visited 11 trade shows
Conducted an industrial development seminar in N.Y.C. at which 60 U.S. companies attended to collect up to date information on Ontario. The Ministry of Culture & Citizenship conducted a mini art and culture show in the Pierre Hotel.

February, 1984:

The following U.S. agents were appointed to sell Ontario Products:

Kaplan & Fox Boston Mass.
Lester Kaufman, Hartsdale, N.Y.
Witz Associates, Little Neck, N.Y.
Emil Cohen, Philadelphia, Pa.
Foremoist Furniture, N.Y., N.Y.
Brian Braggington, Boston, Ma.
Krelman & Assoc., New York, New York
Knepper Associates, Balla Cynwyd, Pa.

The following U.S. buyers went to Toronto to attend Furniture Show, air fare paid by Government of Ontario:

Kaplan & Fox, Boston, Ma.
Lester Kaufman, Hartsdale, N.Y.
Witz Assoc., Little Neck, N.Y.
Emil Cohen Sr., Philadelphia, Pa.
Emil Cohen, Jr., Philadelphia, Pa.
Foremost Furniture, New York, N.Y.
J.C. Penney Co., New York, N.Y.
Conrans, New Rochelle, N.Y.
Murray Handlin, Forest Hills, N.Y.
Sidd Simon Group, New York, N.Y.
Hideaways, Staten Island, N.Y.

Staff made 2 consular visits
Staff attended 4 seminars and visited 8 trade shows.

March, 1984:

The following U.S. agents were reported as selling Ontario goods:

Leonard B. Ruderman, N.Y.
Donald Hannibal
Sam Seward, N.J.
Newton Cook, R.I., Ct., N.H.
Algar Assocs., N.Y., N.Y.
Maryann Satie, N.Y., N.Y.
Norman Stephan Enterprises, N.Y., N.Y.
Morris & Ross Sales Co., N.Y.
Richard T. Smyth, Huntington, N.Y.

The staff visited 5 consulates, attended one seminar and visited 10 trade shows.

The Boston satellite office of the Ministry was officially opened by the Minister with over 200 guests attending the mini trade show and cocktail reception.

Our previous premises were rented to Cline, Davis & Mann who became our sub-tenant.



Government of Ontario
Canada

Ministry of
Industry and
Trade

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212/308-1616
Telex:
640501

Suite 2800
800 Third Ave.
New York, N.Y.
U.S.A. 10022

April 18, 1984.

Justice Department Report
Ministry of Agriculture & Food,

November 1983

A mini trade show of Ontario food products was held in Columbia Maryland. Approximately 200 food brokers, buyers and distributors attended for the three hour show and cocktail reception.

January 1984

Business meetings to discuss importation of Ontario food products were held with:

Bill Paine
Don Huber

Distributions Concepts
P.O. Box 427,
Yardley, Pa.

Warren Black
Dave Lisnock

Wakefern Food Corp.,
600 York Street, P.O. Box 506,
Elizabeth, N.J., 07207.

Bob Castellucci

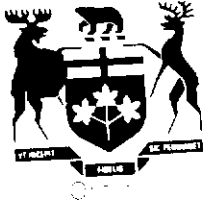
Food Enterprises,
81 Two Bridges Road,
Fairfield, N.J., 07006.

Robert Miller

Ferolie Corporation,
540 Sylvan Avenue, P.O. Box 1545,
Englewood Cliffs, N.J., 07632.

March 1984.

Agriculture & Food invited 5 food trade related Americans and their wives to the Bicentennial Ball, held in honour of Ontario's Bicentennial on March 30th at the Metropolitan Club in N.Y. The event included dinner and dancing.



Government
of Ontario
Canada

Ministry of
Industry and
Trade

Telephone
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800 Third Ave.
New York, N.Y.
U.S.A. 10022

Guests Invited:

Don Huber,
Distributions Concepts,
P.O. Box 427,
Yardley, Pa.

Irv Perlman,
Atalanta Distribution,
17 Varick St.,
N.Y. N.Y., 10013

Peter Fyvie,
Helmsley Palace,
Madison & 50th Street,
New York, N.Y.

Connie Niezgoda,
Food Enterprises,
81 Two Bridges Rd.,
Fairfield, N.J.

Ed O'Flaherty,
Sloan's Supermarkets,
2 Bennett Road,
New York, N.Y.



Government of Ontario
Canada

Ministry of
Tourism and
Recreation

Telephone
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28th Floor
800 Third Avenue
New York, N.Y.
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May 1, 1984

TOURISM REPORT FOR THE PERIOD UNDER REVIEW

October 1, 1983 through March 31, 1984

During the above period, October 1983 through March 1984, select Eastern U.S. based Tour Operators/Travel Influencers have visited Ontario. The purpose being to acquaint these Travel Industry Professionals with the attractions that are available to Inbound tourists. Upon their return to the U.S., these same Travel Professionals are then able to discuss the attractions with the Travel public.

Visits included:

- 10/2/83 - 10/7/83: Arrow Tours, Hartford, CT.
Bruce Bechard, Tour Manager.
A six day tour of Ontario including Hamilton, Niagara-On-The-Lake, Kingston, Morrisburg and Ottawa.
- 10/21/83 - 10/23/83: Hardach Travel, New York, NY.
Victoria White, Director, and 24 In-House Travel Influencers traveled to Toronto, Niagara-On-The-Lake, and Niagara Falls.
- 1/84 - 3/31/84: Nil.

The Ministry generally sponsors a lunch at a local restaurant in order to welcome the Visitors, and/or to supply ground transportation while in Ontario.

Thomas J. Britt, the New York based Eastern U.S. Manager, usually serves as an official escort on Travel Influencer/Tour Operator visits.

Thomas J. Britt (do)

TJB/do

JOHN G. DUNLAP REPORT FOR DEPARTMENT OF JUSTICE

For period October 1, 1983 through March 31, 1984

OCTOBER	3/4	Hon. Larry Grossman, Ontario Treasurer Salomon Brothers dinner at India House Lunch on 4th
NOVEMBER	29	Chicago meeting of Ontario Government representatives
JANUARY	19	Prime Minister and cabinet ministers for opera production of "Rinaldo"
	31	Speaker at Luncheon with theme "Investing in Ontario" at Center for Inter-American Relations.
FEBRUARY	11/12	Sean Conway and Albert Roy M.P.P.
	17	Hon. Robert Welch Deputy Premier
MARCH	7/10	Hon. Gord Walker Provincial Secretary for Justice
	13/14	Hon. Thos. Wells, Government House Leader
	15	Luncheon at Center for Inter-American Relations. Tom Wells guest : subject "Canada - Politics in International Sport"
	16	Luncheon meeting with state legislator Senator Passanante (Hon. Wells and Dunlap)
	30	Premier Davis guest of honour at Ontario Bicentennial Ball celebrations



Government of Ontario
Canada

Ministry of Industry and Trade

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213-622-4302
Telex:
18 1006

Suite 1420
700 South Flower Street
Los Angeles, California
U.S.A. 90017

March 30, 1984

MEMORANDUM TO: David Rodgers
Senior Representative
New York Office

FROM: Fred J. Hall
Senior Representative
Los Angeles Office

RE: U.S. Dept. of Justice
Semi-Annual Report
October 1, 1983 -
March 31, 1984

1. STAFF

The Los Angeles office staff is as follows:

Fred J. Hall
Gurpal S. Khaira
Robin H. Jepsen
Richard La Palme
Arthur Gauthier
Jacquelyn A. Light
Deborah Hryniuk
and Pamela M. Bence

Senior Secretary, Bonnie Choate resigned
February 29, 1984.

The San Francisco office presently has a
staff of two:

Robert A. Maguire
and Mary Patricia Kelly Fitzpatrick

GOVERNMENT OF ONTARIO, CANADA
Ministry of Industry & Trade
Page 2.

LOS ANGELES OFFICE
OCTOBER 1983

Met with the following U.S. companies to discuss joint venture, branch plant and licensing possibilities in Ontario:

Jacobs Electrical	Los Angeles
American Northwest	Las Vegas
Plastiflex Co.	Fountain Valley
Kane Products	La Fayette
Verbatim Corp.	Sunnyvale
Hyspan Precisions	San Diego

The following agents were appointed to sell Ontario manufactured goods:

The Mark Co.	West Los Angeles
Sam Eichler	Huntington Beach
Engineered Solar Prod.	Walnut Creek
Galaxy Sales Int.	Irvine
F. Sagara & Assoc.	Yorba Linda

To assist Ontario manufacturers with exports the following trade shows were attended:

Nepcon North-West	San Jose
SAE Show	Long Beach

NOVEMBER 1983

Met with the following U.S. companies to discuss joint venture, branch plant and licensing possibilities in Ontario:

Today Food Products	Portland, Oregon
Jaybee Mfg.	Los Angeles
K-Jack Engineering	Gardena

The following agents were appointed to sell Ontario manufactured goods:

Willard Engineering	Los Angeles
The Wakefield Co.	Newport Beach
Richardson Assoc.	San Jose

GOVERNMENT OF ONTARIO, CANADA
Ministry of Industry & Trade
Page 3.

LOS ANGELES OFFICE
NOVEMBER 1983 (continued)

To assist Ontario manufacturers with exports the following trade shows were attended:

National Sporting Goods Show	Anaheim
Western Home Centre	Anaheim
Wescon	San Francisco
Western Building Materials Show	Portland, Oregon

DECEMBER 1983

Met with the following U.S. companies to discuss joint venture, branch plant and licensing possibilities in Ontario:

Boeing Assoc. Prod.	Seattle
Nars Manufacturing	Redmond, Wash.
Composite Structures	Kent, Wash.
National Medical Ent. Inc.	Santa Monica
Plessey Micro-systems	Irvine
K.S.R.	San Francisco
A.S.R. Enterprises	San Clemente

The following agents were appointed to sell Ontario manufactured goods:

Galaxy Sales	Anaheim
Moxon Electronics	Anaheim
Sierra Group	Phoenix, Arizona
Lining Western	Seattle
Coakley & Assoc.	Glendale, Az.

To assist Ontario manufacturers with exports the following trade shows were attended:

Comdex '83	Las Vegas
Int'l Ultralight Aircraft Expo.	Long Beach

LOS ANGELES OFFICE
JANUARY 1984

Met with the following U.S. companies to discuss joint venture, branch plant and licensing possibilities in Ontario:

Uniquip Ltd.	Hayward
Avantek Corp.	Milpitas
Breit Laboratories	Sacramento
Keen-Kut	Burlingame
LSI Logic Corp.	Milpitas

The following agents were appointed to sell Ontario manufactured goods:

W. Ladewig Co.	Los Angeles
Excalibur Car Co.	Palm Springs
Eddie Parker Sales	Los Angeles
Paper Reps. West	Los Angeles

To assist Ontario manufacturers with exports the following trade shows were attended:

Int'l Winter Electronics Show	Las Vegas
Auto Show	Los Angeles

FEBRUARY 1984

Met with the following U.S. companies to discuss joint venture, branch plant and licensing possibilities in Ontario:

Western Mining Show	Denver
Mirror Door Co.	Chatsworth
Zytronix Inc.	Santa Clara
American Telecom	Anaheim

The following agents were appointed to sell Ontario manufactured goods:

Target Sales	Sandy, Utah
New-in-Town	Eureka
Nygren & Nygren	Rowland Hts.
Lind Associates	San Francisco
Myers & Assoc.	Los Angeles

LOS ANGELES OFFICE
FEBRUARY 1984 (Continued)

To assist Ontario manufacturers with exports the following trade shows were attended:

Pacific Automotive	Anaheim
L.A. Gift Show	Los Angeles

MARCH 1984


Met with the following U.S. companies to discuss joint venture, branch plant and licensing possibilities in Ontario:

Christian Engineering	San Francisco
American Telecom	Anaheim
American McGaw	Santa Ana

The following agents were appointed to sell Ontario manufactured goods:

Tom Cutino & Co.	Pinole
Quorum Tech. Sales	Santa Clara
Lone Star Ind.	Oakland
Scotsdale Tool	Canoga Park
Mytech	Santa Clara
Production Specialists	San Jose
F. Rowe Assoc.	Seattle
Myers Group	Los Angeles
Lyle Smith Co.	Los Angeles
Gielich-Mitchell	Los Angeles

During the six month period of this report 447 Ontario companies were assisted.


Fred J. Hall
Director

TOURISM ACTIVITIES

Programs and activities carried out to assist U.S. Wholesalers/Operators in increasing their tour product to Ontario, Canada, and in the general marketing and development of tourism to Ontario.

SEMINARS & TRAVEL SHOWS/EXHIBITS

October 23, 1983	Attended TravelAge West Show at the Los Angeles Convention Center to make and renew travel trade contacts.
October 28	Ontario Tourism seminar/luncheon at the Westwood Marquis Hotel for 35 tour operators, airline and hotel representatives. The film "Rendezvous Canada" was shown.
November 7-11	Attended the NTA Convention in Houston, Texas.
November 15	Ontario Tourism seminar/dinner at the Fairmont Hotel, Denver for 40 local travel trade. The film "Rendezvous Canada" was shown.
November 16	Ontario Tourism seminar/dinner at the Marriott Hotel, Salt Lake City, Utah for 42 travel trade. The film "Rendezvous Canada" was shown.
December 5-10	Attended the A.B.A. Convention in New Orleans.
January 9, 1984	Attended the 19th Annual Anaheim Sports, Vacation & Recreational Vehicle Show.
January 18	Ontario Tourism seminar/dinner in San Diego for 66 travel trade. The film "Toronto - A Flight of Fancy" was shown.

SEMINARS & TRAVEL SHOWS/EXHIBITS (continued)

January 23 through
February 2

The CGOT, Los Angeles held their Spring/Summer/Fall Product Launch in which Ontario Tourism financially participated with booth space.

These consisted of 11 breakfast and cocktail seminar/market-places held in:
Los Angeles; Anaheim; Palm Springs; Scottsdale, Az & Tucson, Az; Rancho Bernardo; San Diego; Irvine; Universal City; Beverly Hills; Pasadena.

February 3

Attended Southern California Society of Association Executives (SCSAE) Marketplace at Long Beach Convention Center for M & IT contacts.

February 7

Ontario Tourism seminar/dinner in San Francisco for 43 travel trade. The film "Tour Ontario" was shown.

February 8

Ontario Tourism seminar/dinner in Sacramento for 53 travel trade. The film "Tour Ontario" was shown.

February 9

Ontario Tourism seminar/dinner in San Jose for 30 travel trade. The film "Tour Ontario" was shown.

February 16 & 17

Ontario Tourism was represented at "Meetings West" Marketplace held at the Bonaventure Hotel in Los Angeles for M & IT contacts.

February 23

Ontario Tourism seminar/dinner in Woodland Hills for 57 travel trade. The film "Tour Ontario" was shown.



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Atlanta, Georgia
U.S.A. 30303

April 23, 1984

MEMORANDUM TO: D. M. Rodgers
New York Office

FROM: T. A. Lillico
Atlanta Office

SUBJECT: 6 MONTH REPORT:
U. S. Dept. of Justice

Attached is the report from the Atlanta office for the six month period October 1, 1983 - March 31, 1984.

cc: Tom

T. A. Lillico

TAL/gsj



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OCTOBER 1983

ATLANTA ACTIVITIES: October 1, 1983 - March 31, 1984

TRADE

The following U. S. firms were appointed as representatives, agents, or distributors for Ontario product lines:

Jerry Williams/Florida
E. Lombardi/Charlotte, N. C.
Kolzie/Atlanta, Ga
Lee Associates/Huntsville, Ala.
Garry Glazer/Atlanta, Ga.
Louis Bongiovi/Florida
Anderson Trading/Atlanta, Ga.
C & S Marketing/Atlanta, Ga.
Knopp Sales/Birmingham, Ala.
Nova Sales/Miami, Fla.
Sochin Sales/Miami, Fla.
Millett Assoc./Melbourne Beach, Fla.
Cloer Industries/Winston-Salem, N. C.
Alpha Marketing/Atlanta, Ga.

Staff members attended 7 trade shows to investigate trade opportunities for Ontario firms, and exhibited with several Ontario client companies at the American College of Surgeons Show in Atlanta, Ga.

INDUSTRIAL DEVELOPMENT

Contact was made with the following firms to discuss possible joint venture, licensing, or branch plant opportunities:

Healthdyne, Inc./Atlanta, Ga.
Aero-Dyne Mfg./Charlotte, N. C.

OTHER

Two companies were sponsored as Incoming Buyers to travel to Ontario:

Mr. M. T. Williams, Jr.
Wilco, Inc./Birmingham, Alabama

Mr. K. Marshall Winstead
Piedmont Energy Systems/Belmont, N. C.



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NOVEMBER 1983

ATLANTA ACTIVITIES: October 1, 1983 - March 31, 1984

TRADE:

The following agents and distributors were appointed to represent Ontario companies:

E.P.M. Corp./Coral Springs, Fla.
Alpha Marketing/Atlanta, Ga.
Construction Supply/Sarasota, Fla.
Consolidated Pipe & Supply/Pascagoula, Miss.
Tri State Tractor/Atlanta, Ga.
Process Industrial Prod./Charlotte, N. C.
United Business Systems/Orlando, Fla.
H. Garcia & Assoc./San Juan, P. R.
P. R. Hospital Supply/San Juan, P. R.
J. J. Serrolas/Santa Domingo, D. R.
Murphy & Orr/Forest Park, Ga.
C. B. Wolfe/Cumming, Ga.
Diller Brown/Orlando, Fla.

9 trade shows were attended during the month. Staff also exhibited with Ontario client companies at Fla. Business & Industrial Show, Tampa, Fla.

INDUSTRIAL DEVELOPMENT:

The following firms were contacted regarding licensing, joint venture, or branch plant possibilities in Ontario:

Evrkleen Corp./Miami, Fla.
A. C. Manufacturing/Miami, Fla.
Beckwith Electric/Largo, Fla.
Aero-Dyne/Charlotte, N. C.



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DECEMBER 1983

ATLANTA ACTIVITIES: October 1, 1983 - March 31, 1984

TRADE:

Several companies were appointed to act as representatives for Ontario firms:

M.K.M. Sales/Denton, N. C.
C. W. Gallant/Charlotte, N. C.
Fabriks Unlimited/Charlotte, N. C.
Hunter Marketing/Smithfield, N. C.
Thomas Group/Atlanta, Ga.
Central Sales/Memphis, Tenn
Tom McCarthy/Savannah, Ga.
Charles Enz & Assoc./Seminole, Fla.

Staff members attended 5 trade shows during the period.

INDUSTRIAL DEVELOPMENT:

The following firms were contacted to discuss the possibility of a joint venture, branch plant, or licensing project in Ontario:

Olan Mills, Inc./Chattanooga, Tenn.
Murata Erie North America/Marietta, Ga.
Beckwith Electric/Largo, Fla.
Evrkleen Corp./Miami, Fla.
A. C. Manufacturing/Miami, Fla.
Professional Medical Products/Greenwood, S. C.
Sonitrol Corp./Orlando, Fla.
Wheel Coach Industries/Florida
Mill Energy/Snellville, Ga.
Evans Rule/Charleston, S. C.
Midwest Industries/Howells, Nebraska
American Screw & Rivet/Anderson, S. C.
Lease Afex/Raleigh, N. C.
Premier Crown Corp./Raleigh, N. C.

T. A. Lillico participated in "Business Opportunities in Canada" seminar sponsored by U. S. Dept. of Commerce, Greensboro, N. C.

OTHER:

Incoming Buyer: E.A.B., Inc./Atlanta, Ga.



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JANUARY 1984

ATLANTA ACTIVITIES: October 1, 1983 - MARCH 31, 1984

TRADE:

The companies listed below were appointed by Ontario firms to act as representatives, agents, or distributors:

Ray Hunter Assoc./Birmingham, Ala.
Scott Machinery/Birmingham, Ala.
Coyle & Co./Jacksonville, Fla.
Hugo Schmidt/Tampa, Fla.
Banner Supply/Miami, Fla.
Dale Long/Ft. Lauderdale, Fla.
Dan Bailey/Tallahassee, Fla.
Gwen Wurtz/Orlando, Fla.
Bob Burton/Tampa, Fla.

Staff also exhibited with Ontario client companies at Southcon '84 electronics show in Orlando, Fla. 2 other trade shows were visited.

INDUSTRIAL DEVELOPMENT:

The following companies were contacted regarding joint venture, licensing, or branch plant opportunities in the Province:

Zurn Industries/Birmingham, Ala.
Riverside Clay/Pell City, Ala.
American Screw & Rivet/Anderson, S. C.
MCE Semiconductor/W. Palm Beach, Fla.



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FEBRUARY 1984

ATLANTA ACTIVITIES: October 1, 1983 - March 31, 1984

TRADE:

The companies listed below were appointed to act as agents, representatives, or distributors for Ontario firms:

Dean Zokorky/Miami, Fla.
Hugo May & Assoc./Miami, Fla.
Superior Sales/Atlanta, Ga.
Winston Traders/San Juan, P. R.

Staff members attended 6 local trade shows.

INDUSTRIAL DEVELOPMENT:

The following firms were contacted to discuss the possibility of a joint venture, licensing, or branch plant project in Ontario:

Fultron, Inc./Delray Beach, Fla.
A.C. Mfg./Miami, Fla.



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MARCH 1984

ATLANTA ACTIVITIES: October 1, 1983 - March 31, 1984

TRADE:

The following companies were appointed to act as agents, distributors, or representatives for client firms in Ontario:

Mazoo Miller/Atlanta, Ga.
Glenn White Assoc./Virginia for Southeast
E.M.A., Inc./Huntsville, Ala.
Senador Int'l/San Juan, P. R.
Morrison Foods/Tampa, Fla.
Bud Meyer, Inc./Tampa, Fla.
George Geerson/Tampa, Fla.
New Wave Board Sailing/Ft. Lauderdale, Fla.
Dennis Lindwall/Northeastern U. S.
Mississippi Nut & Bolt/Tupelo, Miss.
Systems Research/Atlanta, Ga.
Finklea-Kureger Co./Atlanta, Ga.
Scott Machinery & Supply/Birmingham, Ala.
A & M Machinery/Hialeah, Fla.
Dixie Mill Supplies/New Orleans, La.

Staff exhibited with Ontario client companies at Ass'n Operating Room Nurses Show, Atlanta, Ga., and visited 4 other trade shows.

INDUSTRIAL DEVELOPMENT:

Discussions took place with the following companies in regard to branch plant, joint venture, or licensing opportunities in Ontario:

Plastiflex/Atlanta, Ga.
Trion, Inc./Sanford, N. C.
International Marketing Services/Durham, N. C.
Thiel-Engdahl/Winston-Salem, N. C.
Poppa's Entertainment/Jacksonville, Fla.
Professional Medical Products
Kleen-Tex/LaGrange, Ga.



UNITED
NATIONS
OFFICE
AT
OTTAWA

Government
of Ontario
Canada

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Trade

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214/386-8071
Telex # 791716

14901 Quorum Drive
Suite 835
Dallas, Texas 75240

27 April 1984

TO: D. M. Rodgers
New York

FROM: W. G. Ritchie
Dallas

RE: Semi-Annual U.S. Justice Department Report
Dallas Office October 1, 1983-March 31, 1984

Attached is an summary of our activities for the six month
period October 1, 1983 to March 31, 1984 inclusive.

A handwritten signature in cursive script, appearing to read "W. G. Ritchie".

W. G. Ritchie

Attachment

DALLAS OFFICE ACTIVITIES

October 1, 1983 - March 31, 1984

Staff Changes

Vicki Ann Shelton resigned effective October 14, 1983.

Rachelle Francoise Papon joined the staff as a Secretary effective October 17, 1983.

Major Activities - October 1983

During this period a total of 51 Ontario companies were assisted with their marketing plans. Two (2) sales agents were appointed.

Staff of the Dallas Office attended five (5) trade shows during the month.

The major activity was the follow-up of inquiries that resulted from the Business and Investment Seminar held in September.

The following is a listing of Texas companies that requested information on business prospects in Ontario.

DALLAS OFFICE ACTIVITIES

October 1, 1983 - March 31, 1984

Page Two

Major Activities - October 1983 (cont'd)

CARROLL CHEMICAL COMPANY
HARVEY INDUSTRIES INC.
INTERNATIONAL POWER MAC INC.
MICRO PAC INDUSTRIES
NEOGARD INDUSTRIES
SCHEREA LABORATORIES INC.
STYROFAB INC.
LAWSON PRODUCTS
CONTROL TECH. INC.
HATHAWAY INTERNATIONAL
AHLFINGER DALLAS
WATER
DRAWING BOARD INC.
A & H PRODUCTS INC.
VARO

Major Activities - November 1983

The Senior Representative was the lead-off speaker at the International Export Conference of the National Association of State Development Agencies held in San Antonio, Texas.

The office participated in the American Public Health Show by having an exhibit booth in which six (6) Ontario companies displayed their products.

DALLAS OFFICE ACTIVITIES

October 1, 1983 - March 31, 1984

Page Three

Major Activities - November 1983 (cont'd)

The office arranged for the Eddy Oxford Company to demonstrate to the U.S. Army at Fort Hood, Texas a method of building tank traps faster and with superior results to previous methods.

The office assisted 62 companies with their marketing efforts in the Southwest area.

Assisted six (6) Ontario companies that attended the Coaltech Trade Show in Houston, Texas.

Major Activities - December 1983

There were no trade shows, exhibits, or trade missions in which the office staff participated during this period.

The office staff arranged for the preview showing of the Aurora MKII motor car in Dallas. Over 300 attended.

The office hosted a reception for "The National Tap Dance Company of Canada" from Toronto, Ontario.

DALLAS OFFICE ACTIVITIES

October 1, 1983 - March 31, 1984

Page Four

Major Activities - December 1983 (cont'd)

A total of 75 Ontario companies were assisted during December and seven (7) sales agents were appointed.

Major Activities - January 1984

The area was visited by senior staff of the Ontario Ministry of Agriculture and Food. The Dallas Office staff arranged a luncheon and briefing of the area and provided a tour of the major food stores and a large food distributor center.

Assisted four (4) Ontario companies that attended the "Shot Show" and exhibition.

Shared a reception with the Canadian Consulate at the Work Boat Show in New Orleans.

A total of 62 Ontario companies were assisted during the month and one (1) sales agent was appointed.

DALLAS OFFICE ACTIVITIES

October 1, 1983 - March 31, 1984

Page Five

Major Activities - February 1984

The staff of the Dallas office attended the following trade shows:

National Association of Home Builders

National Diving Contractors

American Rental Association

P.C. World 84

United Fresh Fruit & Vegetable Show

The Dallas office staff worked with the staff of the Ontario Ministry of Agriculture and Food in arranging for their participation in the show. The Ministry exhibited in the show and held a reception afterwards.

The Dallas office provided an exhibit at "Softcon" for eight (8) Ontario companies to display their products.

A total of 101 Ontario companies were assisted during the month and 20 sales agents were appointed.

Attended a meeting at the Canadian Consulate General in Dallas along with representatives of Alberta, Quebec and New Brunswick for the purpose of reviewing the 1984/85 programs.

DALLAS OFFICE ACTIVITIES

October 1, 1983 - March 31, 1984

Page Six

Major Activities - March 1984

The Dallas Office staff attended a seminar sponsored by the Houston World Trade Association, U.S. Department of Commerce and the Canadian Consulate General. The subject of which was "Canada - The Largest Trading Partner of the U.S.A.".

A total of 112 Ontario companies were assisted during the month. Sixteen sales agents were appointed.

Members of the staff attended the following trade shows:

Interpipe, Houston

National Utility Contractors, Dallas

Material Handling Show, Houston



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Chicago, Illinois
U.S.A. 60604

GOVERNMENT
OF
ONTARIO

FILED
NEW YORK

April 10, 1984

Memorandum to: D. M. Rodgers
New York Office

From: D. R. Counsell
Chicago Office

SUBJECT: SEMI-ANNUAL U.S. DEPARTMENT OF JUSTICE REPORT
Chicago Office - Oct. 1/83 to March 31/84

Attached is an outline of this offices' activity for the
six (6) month period October 1, 1983 to March 31, 1984.

Best regards,

D. R. Counsell
D'Arcy Counsell
Senior Representative

DC:ck

Attachment



Government of Ontario
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April 10, 1984

Chicago Office Activities - Industry & Trade
October 1, 1983 to March 31, 1984

Staff Changes

- D. R. Counsell transferred to Chicago as Senior Representative November 1, 1983.
- B. A. Richmond resigned as Representative November 11, 1983.
- D. G. Ritchie appointed Representative January 3, 1984.
- R. L. Benton appointed Commercial Representative January 11, 1984.
- Mrs. K. Counter appointed secretary February 27, 1984.
- Ms. Viola Bryant transferred to Toronto, Ontario effective February 27, 1984.

Major Activities - October, 1983

- A total of 77 Ontario companies were assisted in their export marketing efforts.
- Seven (7) manufacturers agents were appointed.
- Three major trade shows were held this month - Aerospace (St. Louis, MO), Contract Furniture (Chicago, IL), and Food (Cleveland, OH).
- Our Industrial Development Officer obtained two (2) leads on possible Branch Plants.

Major Activities - November, 1983

- Seventy-Five Ontario companies were assisted in their export marketing efforts.
- Twenty manufacturers agents were appointed.

Major Activities - November, 1983 (con't)

- One major trade show was held (Building Construction Products, Detroit, MI). Twenty-Eight Ontario manufacturers participated.
- An Investment seminar was held in Northbrook, IL attended by sixty-three Chicagoland businessmen. The purpose of the seminar was to inform local businessmen of how to do business in Ontario. The main speaker was Mr. John Dunlap, Ontario's Agent General to the U.S.A.
- One new possible Branch Plant contact was made by Industrial Development.

Major Activities - December, 1983

- A total of eighty-eight Ontario companies were assisted in their export marketing efforts including three solo missions to the Chicago area.
- Thirty manufacturers agents were appointed bringing the calendar year end total to 146.
- An Investment Seminar was held in Cincinnati, Ohio attended by 38 southern Ohio businessmen. The purpose of the Seminar was to inform businessmen of how to do business in Ontario.
- Two new branch plant leads were obtained by our Industrial Development Officer.
- Chicago Office staff attended major Trade Shows - Chicago Boat & Recreational Vehicle Show and the National Housewares Manufacturers Show.

Major Activities - January, 1984

- During the month forty-one Ontario manufacturers were assisted in their export marketing efforts including three solo missions to Illinois and Minnesota and two incoming buyers to Ontario.
- A total of 20 manufacturers agents were appointed.
- Two new potential branch plant leads were contacted by the Industrial Development Officer.
- A major Trade Mission involving thirteen Ontario manufacturers to the Aerospace Industry took place in St. Louis, MO for three days.

Major Activities - February, 1984

- Chicago Office staff participated in export sales seminars in four major cities in Ontario.
- A total of 158 Ontario companies were assisted in their export marketing activities including three solo missions to the Chicago area.
- Thirteen manufacturers agents were appointed.
- Three new branch plant prospects were obtained by Industrial Development.
- Chicago Office staff attended the National Sporting Goods Convention and Trade Show and the Automotive Show in Chicago.

Major Activities - March, 1984

- Seventy-Five Ontario companies were assisted in their export marketing efforts including six solo missions to Illinois, Wisconsin, and Minnesota.
- Twelve manufacturers agents were appointed.
- Three major Trade Shows were held - Building Products - Chicago and Minneapolis/St. Paul and OEM Components - Chicago.
- Two Investment Seminars were held in conjunction with the Canadian Consulate General in St. Louis, MO and Minneapolis, MN.
- A major tour of the Great Lakes states by six potential new exporting companies was conducted.
- Chicago staff attended the A.I.A. Show in Montreal, National Home Centre Show in Chicago, the Canadian Food Show in Minneapolis, the ASIA Show in Chicago, and the Plant Engineering Show in Chicago.
- A Seminar on U.S. Legislation was held with the Canadian Consulate and the Government of Quebec office.
- The Industrial Development Officer obtained six new branch plant possibilities and reported 19 Joint Ventures pending.

SEMI-ANNUAL U.S. DEPARTMENT OF JUSTICE REPORT
Chicago Office - Oct. 1/83 to March 31/84
D. M. Rodgers
April 10, 1984
Page 3

Major Activities - February, 1984

- Chicago Office staff participated in export sales seminars in four major cities in Ontario.
- A total of 158 Ontario companies were assisted in their export marketing activities including three solo missions to the Chicago area.
- Thirteen manufacturers agents were appointed.
- Three new branch plant prospects were obtained by Industrial Development.
- Chicago Office staff attended the National Sporting Goods Convention and Trade Show and the Automotive Show in Chicago.

Major Activities - March, 1984

- Seventy-Five Ontario companies were assisted in their export marketing efforts including six solo missions to Illinois, Wisconsin, and Minnesota.
- Twelve manufacturers agents were appointed.
- Three major Trade Shows were held - Building Products - Chicago and Minneapolis/St. Paul and OEM Components - Chicago.
- Two Investment Seminars were held in conjunction with the Canadian Consulate General in St. Louis, MO and Minneapolis, MN.
- A major tour of the Great Lakes states by six potential new exporting companies was conducted.
- Chicago staff attended the A.I.A. Show in Montreal, National Home Centre Show in Chicago, the Canadian Food Show in Minneapolis, the ASIA Show in Chicago, and the Plant Engineering Show in Chicago.
- A Seminar on U.S. Legislation was held with the Canadian Consulate and the Government of Quebec office.
- The Industrial Development Officer obtained six new branch plant possibilities and reported 19 Joint Ventures pending.

Staff as of March 31, 1984:

D. R. Counsell	-	Senior Representative
D. G. Ritchie	-	Representative
E. J. McCluskey	-	Commercial Officer
J. H. Cook	-	Commercial Officer
H. G. Scholten	-	Commercial Officer
R. L. Benton	-	Commercial Officer
Ms. C. Kleszynski	-	Secretary
Mrs. K. Counter	-	Secretary
Ms. P. Lee	-	Secretary (Part-Time)

The following is a brief outline of the activities of the Tourism Office.

- Ontario Tourism Office participated in twenty major Travel & Trade Shows hosting one breakfast, two luncheons, and one dinner seminars.
- During the six month period Oct. 1/83 to March 31/84 they gave two general meetings and incentive presentations and sponsored a co-operative familiarization tour of Ontario for agents from the area.
- The Travel Trade Consultant attended the N.T.A. Convention in Houston, TX and the A.B.A. Convention in New Orleans, LA.

Staff as of March 31, 1984:

J. S. Dombroski	-	Travel Trade Consultant
Ms. T. Barbee	-	Tourism Counsellor

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D. C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form CBD-64 - Supplemental Statement):

Yes _____ yes _____ or No _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)


Signature

May 7, 1984
Date

D. M. Rodgers

Please type or print name of
signatory on the line above

Senior Representative
Title