

RECEIVED  
DEPARTMENT OF JUSTICE  
JUL 26 4 14 PM '78  
REGISTRATION UNIT  
CRIMINAL DIVISION

UNITED STATES DEPARTMENT OF JUSTICE  
WASHINGTON, D.C. 20530

SUPPLEMENTAL STATEMENT

Pursuant to Section 2 of the Foreign Agents  
Registration Act of 1938, as Amended

JUN 30 1978

For Six Month Period Ending \_\_\_\_\_  
(Insert date)

Name of Registrant **Tea Council of the U.S.A., Inc.** Registration No. **1853**

Business Address of Registrant **230 Park Avenue  
New York, N.Y. 10017**

I - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in Item 1.

January 1, 1978 The Tanzania Tea Authority became a Group 6 Member and The Tea Association (Central Africa) Limited became a Group 7 Member, each with 2 Directors added to the Board, and the total Directors on Board was increased to twenty two.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes  No

If yes, furnish the following information:

Name	Position	Date Connection Ended
W. Gardner Barker	Director	5/31/78
J. Mungai	Director	6/23/78
B. Sahay	Director	6/30/78

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  Yes    No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
-------------	------------------------------	--------------------	-----------------	-------------------------

See Attachment "A"

- 
5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?    Yes     No

If yes, identify each such person and describe his services.

Not Applicable

- 
6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period?  
Yes     No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
-------------	-------------------------------	------------------------

- 
7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity?  
Yes     No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
-------------	------------------------------	-----------------------------------	----------------------------------

II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period?  
Yes  No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

- 
9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes  No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

The Tanzania Tea Authority - P.O. Box 2663  
Dar Es Salaam, Tanzania

1/1/78

The Tea Association (Central Africa) Limited - P.O. Box 950  
Blantyre, Malawi

1/1/78

- 
10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

Tea Board, India  
Sri Lanka Tea Board  
Republic of Indonesia

The Tea Board of Kenya

---

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes  No

If yes, identify each such foreign principal and describe in full detail your activities and services:

The Tea Council's single objective is to try to increase tea consumption in the U.S.A. without regard to brand or country of origin. It's program uses publicity only...food releases and photographs, booklets, radio and TV interviews, distribution of films...all aimed at the single objective. See attached:

- a) 1977 Annual Report
- b) January - June K. Rapiieff Tea Tasting Demonstrations
- c) January - June Consumer Publicity Report
- d) Aubrey Franklin: January - April
- e) Aubrey Franklin: January - June
- f) 1978 Coaches Tour & Clinic Program - Interim Report
- g) Tea and Tennis Progress Report
- h) Laura Stamm TV Tape
- i) AIAW - Tea Report

---

<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?

Yes  No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

---

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes  No

If yes, describe fully.

See answer to Question 11.

---

<sup>2</sup> The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
1/30/78	Tea Board, India		\$ 14,593.75
2/ 6/78	The Tanzania Tea Authority		5,975.00
2/15/78	The Tea Board of Kenya		18,737.50
2/22/78	Tea Board, India		963.75
3/17/78	The Tea Association (Central Africa) Limited		29,590.00
3/28/78	Sri Lanka Tea Board		50,000.00
4/20/78	Republic of Indonesia		23,718.75
4/26/78	The Tea Board of Kenya		18,737.50
5/ 8/78	Tea Board, India		13,634.00

Total \$ 175,950.25

14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes  No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
----------------------------------	----------------------	--------------------------------------	----------------

<sup>3</sup> A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

<sup>4</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes  No

(2) transmitted monies to any such foreign principal? Yes  No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
------	---------	---------	--------

See Attachment "B"

"Report of the Treasurer for the Six Months Ended June 30, 1978"

---

Total

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes  No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
----------------------	-------------------------------------	--	--------------------------------------	----------------

(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes  No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
-------------	---------------------------------	---------------------------------------	--------------------------

---

---

V - POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes  No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

---

<sup>5</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?  
Yes  No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.



19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts
- Magazine or newspaper articles
- Motion picture films
- Letters or telegrams
- Advertising campaigns
- Press releases
- Pamphlets or other publications
- Lectures or speeches
- Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials
- Newspapers
- Libraries
- Legislators
- Editors
- Educational institutions
- Government agencies
- Civic groups or associations
- Nationality groups
- Other (Specify) \_\_\_\_\_

21. What language was used in this political propaganda:

- English
- Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period?

- Yes  No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes  No

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act?

- Yes  No

VI - EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A<sup>6</sup> Yes  No

Exhibit B<sup>7</sup> Yes  No

If no, please attach the required exhibit. **They are attached**

(a) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes  No

If yes, have you filed an amendment to these exhibits? Yes  No

If no, please attach the required amendment.

<sup>6</sup> The Exhibit A, which is filed on Form OBD-67 (Formerly DJ-306) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup> The Exhibit B, which is filed on Form OBD-65 (Formerly DJ-304) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6-month reporting period.

Yes  No

If yes, have you filed an amendment to the Exhibit C? Yes  No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements, been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

Yes  No

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

*John M. Anderson*  
John M. Anderson - Executive Director

Subscribed and sworn to before me at New York, New York

this 21 day of July, 19 78

**THEODORE A. CAMMAROTA**  
NOTARY PUBLIC, State of New York  
No. 31-0544530  
Qualified in New York County  
Commission Expires March 30, 19 79

*Theodore A. Cammarota*  
(Signature of notary or other officer)

<sup>8</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, Department of Justice, Washington, D.C. 20530.)

THE TANZANIA TEA AUTHORITY

TELEGRAMS: "TANTEA"  
TELEPHONE: DAR ES SALAAM 28371/2  
In reply please quote:  
Ref. No. TAG/C 2/8

RECEIVED  
TEA COUNCIL OF THE U.S.A. INC.  
NEW YORK  
JUN 13 1977  
EXECUTIVE DIRECTOR

P. O. Box 2663  
DAR ES SALAAM  
TANZANIA  
1st June, 1977

The Executive Director,  
Tea Council of the U.S.A. Inc.,  
230 Park Avenue,  
NEW YORK 10017.

*CONFIDENTIAL*

Dear Sir,

We acknowledge receipt of your letter of 23rd May, 1977 and the attached memorandum on the financial requirements of the Tea Council for the next three years.

We would like to assure the Tea Council that Tanzania Tea Authority will support the program as stipulated in the memorandum. We would however request you to send us an invoice whenever our contributions are due so that we can approach our Central Bank for remittance of the same to you.

Again thanks for your continued Co-operation and good luck to the very good job you are doing.

Yours faithfully  
TANZANIA TEA AUTHORITY

*S.N. Mbowe*  
S.N. Mbowe  
for: GENERAL MANAGER

SNM/jpt:

CONFIDENTIAL



230 PARK AVENUE • NEW YORK CITY 10017

Telephone: (212) 725-1320  
Cablegrams: TEACOUNCIL NEWYORK

May 23, 1977

General Manager  
The Tanzania Tea Authority  
P.O. Box 2663  
Dar es Salaam  
TANZANIA

Att: Mr. S.N. Mbwoe

Gentlemen:

Taking a clue from the text of the International Tea Promotion Association agreement, I have tried to put into proper perspective the financial requirements of this Tea Council for the next three years.

The attached memorandum, therefore seeks to answer these questions:

- 1) What will the Tea Council of the U.S.A., Inc. generic program spend in 1977?
- 2) What are the estimated annual expenditures for the three years 1978-1980?
- 3) What is the estimate of U.S.A. Trade Contributions each year, 1978-1980?
- 4) What would be the pro-rata share of Producing Country Participants?
- 5) When must the 1978 commitment be made by Producer Participants.

You will note, immediately, that The Tanzania Tea Authority has been included as a full owner-member, since that is inherent in the ITPA approach to cooperative promotion efforts.



Your consideration and reaction to the attached is needed as soon as possible so all the steps involved can be taken in good time.

Thank you.

Sincerely,

enc.  
JMA/lh

tea council OF THE U. S. A. INC.  
230 PARK AVENUE • NEW YORK CITY 10017  
(212) 725-1320

An Open Memorandum

From: Executive Director  
To: All Directors  
Subject: Financial Requirements and Contributions...1978-1980

This memorandum seeks to answer the questions:

- 1) What will the Tea Council of the U.S.A., Inc. generic program spend in 1977?
- 2) What are the estimated annual expenditures for the three years 1978-1980?
- 3) What is the estimate of U.S.A. Trade Contributions each year, 1978-1980?
- 4) What would be the pro-rata share of Producing Country Participants?
- 5) When must the 1978 commitment be made by Producer Participants?

Since answers, and commitments, are important to all concerned, please review this at your earliest convenience and let me know your reaction.

Thank you.

John M. Anderson

May, 1977



# tea council OF THE U. S. A. INC.

230 PARK AVENUE • NEW YORK CITY 10017

(212) 725-1320

## PROJECTED FINANCIAL REQUIREMENTS

1978-1980

TEA COUNCIL OF THE U.S.A., INC.

The U.S. Tea Council's 1977 expenditure for generic tea promotion is estimated at \$960,000.

For the three years 1978-1980, it is projected that the same level of program pressure will require:

1978 - \$950,000 ; 1979 - \$1,000,000 ; 1980 - \$1,050,000

The money for those years must come from a combination of three sources of income, as follows:

<u>Calendar Year</u>	<u>Est. U.S.A. Trade Contributions</u>	<u>Interest Income</u>	<u>Producing Country Contributions</u>
1978	\$ 410,000	\$ 20,000	\$ 520,000
1979	420,000	20,000	560,000
1980	430,000	20,000	600,000

For those years, the Producer to Trade ratio in support of the U.S. generic campaign is:

1978 - 56 - 44

1979 - 57 - 43

1980 - 58 - 42

That appears to be a reasonable ratio in view of the fact that U.S. tea companies are spending an estimated \$40 million annually, in addition to the generic figure, for their own consumer and trade advertising, merchandising, promotion deals, allowances and displays, which inevitably expands the total tea market.

U.S.A. Trade Contributions traditionally have been and are now based on a fixed rate per pound of tea processed or sold. The support of each firm and the total U.S.A. Trade payment, therefore, is tied directly to what is happening in the market place.



That same approach would make all Producer participation reasonable and fair.

For 1978-1980 Producing Countries Contributions, then, the question becomes: "What is the 'universe' of U.S.A. tea imports against which to apply the pro-rata principle?"

Here are the Producer figures for 1978 calculated on a "universe" of the 3-year average of exports of tea to the U.S.A., (1974-1976), for these six countries:

India	- 16,134,532 lbs	... Malawi	- 8,187,110 lbs
Indonesia	- 26,239,065 "	... Sri Lanka	- 44,282,174 "
Kenya	- 20,728,768 "	... Tanzania	- 1,656,840 "

Total average poundage is 117,228,489

	<u>% of Total Poundage</u>	<u>Pro-rata of \$520,000</u>
India	13.77	\$ 71,604
Indonesia	22.38	116,376
Kenya	17.68	91,936
Malawi	6.98	36,296
Sri Lanka	37.78	196,456
Tanzania	1.41	7,332
	<u>100. %</u>	<u>\$520,000</u>

The dollar figures shown are the pro-rated Producing Country figures needed for 1978.

They are the figures for which commitments are needed no later than October of this year.

When accepted, the By-Laws of the Tea Council of the U.S.A., Inc. will have to be amended to provide for two Directors, with one being a Vice Chairman, from Malawi and Tanzania.

For 1979 and 1980, it is not possible to estimate the pro-rata commitments for the Producers because there is no way of knowing what each Producer's share of the tea "universe" will be. This cannot be known until January of 1978 and again in January, 1979.

The general range of commitment might be estimated now simply by applying each Producer's pro-rata percentage to the 1979 and 1980 estimated dollar requirements. That, however, is an exercise we leave to each Producer Country as it studies this memorandum and makes its future intentions known.

For this critical matter, the future is now.

QUESTION 4. ATTACHMENT "A"

RECEIVED  
DEPT. OF JUSTICE  
JUL 28 4 14 PM '78  
RECORDS UNIT  
COMMUNICATIONS SECTION

Group 1 Member: Sri Lanka Tea Board

A.S. Nadaraja 11904 Indago Road Wheaton, Maryland 20906	Vice Chairman	1/19/78
B. Warusavitarne 574 Galle Road Colombo 3, Sri Lanka		1/19/78

Group 2 Member: India

K. Srinivasan 200 East End Avenue New York, N.Y. 10028	Vice Chairman	1/19/78
B. Sahay 363 East 76th Street New York, N.Y. 10021 - (Resigned - 6/30/78)		1/19/78

Group 3 Member: Republic of Indonesia

Brigadier General Trihardjo 117 Overlook Circle New Rochelle, N.Y. 10804	Vice Chairman	1/19/78
H. Soeherlan Djl. H.A. Salim 112 Djakarta, Indonesia		1/19/78

Group 4 Member: Tea Association of the U.S.A., Inc.

William I. McGirr 131 High Line Trail Stamford, Conn. 06830	Chairman	1/19/78
Charles E. Arnett 3 Salem Lane Westport, Conn. 06880	Treasurer	1/19/78
W. Gardner Barker Andrews Road Greenwich, Conn. 06830 - (Resigned - 5/31/78)		1/19/78
T.E. Dannemiller 8330 Amber Cove Drive Atascocita Shores Humble, Texas 77338		1/19/78

Group 4 Member: Tea Association of the U.S.A., Inc.

J.A. Dinos 1/19/78  
285 Blanton Road, N.W.  
Atlanta, Georgia 30342

R.C. Fox 1/19/78  
91 Cascade Drive  
Battle Creek, Michigan 49105

W.H. Keogler 1/19/78  
332 Lakeside Blvd.  
Boca West  
Boca Raton, Florida 33434

I. W. Murray 1/19/78  
30 Tokeneke Trail  
Darien, Conn. 06820

R.D. Thomson 1/19/78  
33 Huron Drive  
Chatham, New Jersey 07920

H.M. Tibbetts 6/ 1/78  
53 Londonderry Drive  
Greenwich, Conn. 06830

( 1 Vacancy)

Group 5 Member: The Tea Board of Kenya

J.P. Mbogua Vice Chairman 1/19/78  
10201 Sorrel Avenue  
Potomac, Maryland 20854

J. Mungai 1/19/78  
370 East 76th Street  
New York, N.Y. 10021 (Resigned - 6/23/78)

Group 6 Member: The Tanzania Tea Authority

A.M. Daraja Vice Chairman 6/22/78  
301 East 47th Street  
New York, N.Y. 10017

G.M. Mukami 1/19/78  
P.O. Box 2663  
Dar Es Salaam, Tanzania

Cont.....



TEA COUNCIL OF THE U. S. A., INC.

REPORT OF THE TREASURER

FOR THE SIX MONTHS ENDED JUNE 30, 1978

	<u>ACTUAL TO</u> <u>6/30/78</u>	<u>BUDGET TO</u> <u>6/30/78</u>	<u>ANNUAL</u> <u>BUDGET</u>
<u>OPERATING BALANCE AT BEGINNING:</u>	<u>\$629,083</u>	<u>\$629,083</u>	<u>\$629,083</u>
<u>RECEIPTS:</u>			
U. S. A. Trade Contributions	204,120	230,889	420,000
Producing Countries Contributions	175,951	229,746	423,926
Interest	<u>15,313</u>	<u>10,000</u>	<u>20,000</u>
TOTAL RECEIPTS	<u>\$395,384</u>	<u>\$470,635</u>	<u>\$863,926</u>
<u>EXPENDITURES:</u>			
Tea Council Activities			
Approved	520,354	516,611	873,840
Under Consideration	<u>-</u>	<u>-</u>	<u>119,169</u>
TOTAL EXPENDITURES	<u>\$520,354</u>	<u>\$516,611</u>	<u>\$993,009</u>
<u>OPERATING BALANCE AT END:</u>	<u>\$504,113</u>	<u>\$583,107</u>	<u>\$500,000</u>

<u>Tea Council Activities</u>	ACTUAL EXPENSE THRU <u>6/30/78</u>	BUDGET THRU <u>6/30/78</u>	1978 <u>BUDGET</u>
101 Salaries (8)	\$ 83,109	\$ 83,016	\$166,100
104 Special Services	8,341	9,300	20,000
107 Travel & Expense	8,617	8,700	18,000
110 Employees Pension, Taxes & Ins.	18,030	18,500	33,500
113 Office Supplies & Expense	10,726	11,000	20,000
116 Rent & Maintenance	23,286	23,000	38,000
119 Furniture & Equipment	133	200	6,500
122 Insurance & Sundry Expense	5,933	6,000	11,500
125 Exhibits & Presentations	355	400	3,500
128 Publications	8,931	11,000	28,000
132 Photographs	3,557	3,750	7,500
138 Clippings, Radio & TV Reports	1,158	1,200	2,200
141 Publicity Mailings & Materials	18,605	17,000	25,000
144 Tea Convention	1,350	1,500	20,000
147 TV & Radio Publicity	3,413	3,700	9,300
160-194 Special Projects	<u>329,815</u>	<u>323,350</u>	<u>474,750</u>
Gross	\$525,359	\$521,616	\$883,850
151 Less Service Fee Paid by Tea Ass'n	<u>(5,005)</u>	<u>(5,005)</u>	<u>(10,101)</u>
Net	<u>\$520,354</u>	<u>\$516,611</u>	<u>\$873,840</u>

<u>Special Projects</u>	ACTUAL EXPENSES THRU <u>6/30/78</u>	BUDGET THRU <u>6/30/78</u>	1978 BUDGET
<u>Physical Fitness</u>			
160 Coaches' Tour	\$ 69,948	\$ 60,000	\$ 74,000
161 Reprint Physical Fitness Booklet	60,200	60,200	60,200
162 Postage & Handling Booklet Shipments	11,994	20,000	28,000
165 Distribution, Baseball Film	3,195	3,250	10,000
166 Football Film Clip	10,000	10,000	10,000
167 TV Sports Videotapes	10,000	10,000	30,000
168 A.F.C.A. Donation	5,000	5,000	5,000
169 Participation in Athletic Clinics	<u>28,818</u>	<u>29,500</u>	<u>45,000</u>
Sub Total	\$199,155	\$197,950	\$262,200
<u>Other Projects</u>			
170 Tea Trade Journal Ads	-	-	1,000
171 Misc. Film Distribution	226	450	750
173 Food Service Survey	769	800	1,800
174 Food Service Creative	15,000	15,000	55,000
175 Misc. -devel. of ideas, sketches, etc.	1,140	1,200	2,000
176 A. I. A. W. - Tournament	16,843	15,000	15,000
181 Speaker's Bureau	9,714	9,250	18,000
182 Prints - "Aim-"Less Frame" Film	1,923	2,250	2,250
183 "Aim...Less Frame" Booklet	10,110	10,000	10,000
184 Dist. "Aim...Less Frame" Film	14,971	11,000	15,000
185 Home Economics Filmstrip	3,763	3,750	3,750
192 Franklin Tour	30,201	30,700	62,000
194 Tea and Tennis	<u>26,000</u>	<u>26,000</u>	<u>26,000</u>
Grand Total	<u>\$329,815</u>	<u>\$323,350</u>	<u>\$474,750</u>

UNITED STATES DEPARTMENT OF JUSTICE  
REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D. C. 20530

RECEIVED  
DEPT. OF JUSTICE  
JUL 21 1978

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes \_\_\_\_\_ or No   X  

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes   X   or No \_\_\_\_\_

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

John M. Anderson  
Signature

July 21, 1978  
Date

John M. Anderson

\_\_\_\_\_  
Please type or print name of  
signatory on the line above

\_\_\_\_\_  
Executive Director

Title