

For Six Month Period Ending Nov. MAY 3 1990
(Insert date)

Name of Registrant **JAMAICA TOURIST BOARD**

Registration No. **1445**

Business Address of Registrant **866 Second Avenue, New York, N.Y. 10017**

I—REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes ☐	No ☒
(2) Citizenship	Yes ☐	No ☒
(3) Occupation	Yes ☐	No ☒

(b) If an organization:

(1) Name	Yes ☐	No ☒
(2) Ownership or control	Yes ☐	No ☒
(3) Branch offices	Yes ☐	No ☒

2. Explain fully all changes, if any, indicated in item 1.

N/A

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

Date Connection
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
-------------	------------------------------	--------------------	-----------------	-------------------------

N/a

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes ☐ No ☒

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
-------------	-------------------------------	------------------------

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
-------------	------------------------------	-----------------------------------	----------------------------------

II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Jamaica Tourist Board
21 Dominica Drive
Kingston 5
Jamaica, W.I.

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

See attachment

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

-
13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policy of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

See attachment 14a.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
-------------	------------------	----------------	---------------

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
--------------------------------------	--------------------------	--	----------------

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐(2) transmitted monies to any such foreign principal? Yes ☐ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
-------------	----------------	----------------	---------------

See attachment 15a.

Tot

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
----------------------	-------------------------------------	--	--------------------------------------	----------------

(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
-------------	---------------------------------	---------------------------------------	--------------------------

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- ☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches

☐ Other (specify) N/A

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- ☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) N/A

21. What language was used in this political propaganda:

☐ English ☐ Other (specify) N/A

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☐

N/A

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☐

N/A

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☐ No ☐

N/A

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☐ No ☐
 Exhibit B⁷ Yes ☐ No ☐ N/A

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes ☒ No ☐

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☒

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☐ No ☒ (we have not received short form from you as yet)

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

H. Keith Nelson

Administrative Manager, Overseas

Subscribed and sworn to before me at New York, N.Y.

this 19th day of December, 1990

GAIL P. ELLIOTT
Notary Public, State of New York
No. 03-4983157
Qualified in Bronx County
Commission Expires 2/5/92

Gail P. Elliott
(Signature of notary or other officer)

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes _____ or No NO

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes YES or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

SENT TO YOU UNDER SEPARATE COVER

H. Keith Nelson
Signature

12/18/90
Date

H. KEITH NELSON

Please type or print name of
signatory on the line above

ADMINISTRATIVE MANAGER, OVERSEAS
Title

91 JAN -9 PM2:03

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION

14. (a) RECEIPTS - MONIES

<u>DATE</u>	<u>FROM WHOM</u>	<u>PURPOSE</u>	<u>AMOUNT</u>
June 1990	Jamaica Tourist Board 21 Dominica Drive Kingston 5 Jamaica, W.I.	General Operating Expenses	\$1,500,000.00
July 1990	"	"	3,668,520.65
August 1990	"	"	1,250,000.00
September 1990	"	"	818,520.65
October 1990	"	"	1,000,000.00
November 1990	"	"	1,000,000.00
<u>GRAND TOTAL</u>			<u>\$ 8,237,041.30</u>

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION

91 JAN -9 PM 2:04

INTERNAL SECURITY
SECTION
EDISTANCE

15. (a)		<u>DISBURSEMENT MONIES</u>			<u>AMOUNT</u>
<u>DATE</u>	<u>FROM WHOM</u>	<u>PURPOSE</u>			
June 1990	(As per attached Statement)	General Operating Expenses		\$	961,933.61
July 1990	"	"			3,866,374.83
August 1990	"	"			1,788,861.21
September 1990	"	"			798,036.45
October 1990	"	"			1,034,002.54
TOTAL					<u>\$ 8,449,208.64</u>

Activities

During the reporting period, the Board assisted travel agencies, cruise shipping agencies, airline industry, tour operators, etc. as well as the general public with information on the Island.

Some of the activities in which the Board participated were:

May 1990

- | | |
|-------|--|
| 04 | Participated in AOT/Sandals breakfast seminar, Nassau County, L.I. |
| 04-08 | Organized and participated in familiarization trip to Jamaica for Meeting Planners, Montego Bay, Jamaica. |
| 07-12 | Organized and participated in familiarization trip to Jamaica for Tour Operators, Montego Bay, Jamaica. |
| 10 | Attended Where to Go Vacation Show, Hunt Valley, Md. |
| 07-14 | Organized and participated in familiarization trip to Jamaica for Tour Operators in New York Tri-State area, Montego Bay, Jamaica. |
| 11-15 | Organized and conducted familiarization trip for Incentive Planners, Jamaica. |
| 16 | Organized and coordinated Northeast promotional tour in conjunction with airlines and tour operators serving Jamaica, Warwick R.I. |
| 17-22 | Organized and participated in familiarization trip to Jamaica for Tour Operators in Connecticut, Jamaica, W.I. |
| 21 | Participated in Jetmore Tours Trade ReceptionTrevose, Pa. |
| 21 | Organized and coordinated a Jamaica Evening for Travel Agents in Long Island. |
| 22 | Participated in Jetmore Tours Breakfast Reception, Brooklyn, N.Y. |
| 23 | Participated in Jetmore Tours Breakfast Reception, Hartford Ct. |

- 24 Participated in Jetmore Tours Breakfast Reception, Uniondale, N.Y.
- 25-27 Participated in Where to Go Vacation Show, Boston, Mass/Washington, D.C.
- 30 Participated in GoGo Tours Breakfast Seminar, Trevoise, Pa.

June

- 01 Coordinated and participated in Liberty Travel Fair of Connecticut, Jamaica Evening, Connecticut.
- 01-03 Participate in Where to Go Vacation Show, Central New Jersey/Staten Island
- 05 Participated in Super Club/Continental Airlines/GoGo Breakfast seminar, Buffalo, N.Y.
- 06 Organized and coordinated Caribbean Nite, Philadelphia, Pa.
- 11 Attended Continental Airlines Sales Presentation, Iselin, N.J.
- 13 Attended Salem Travel Show, Salem, NH
- 15-17 Attended Where to Go Vacation Show, Westchester, N.Y.
- 18 Organized and coordinated Northeast promotional tour in conjunction with, airlines and tour operators serving Jamaica, Boston, Mass.
- 19 Organized and coordinated Northeast promotional tour in conjunction with, airlines and tour operators serving Jamaica, Trumbull, Ct.
- 20 Participated in Caribbean Tourism Organization's Cultural Festival, Garden State, N.Y.
- 21 Organized and coordinated Northeast promotional tour in conjunction with airlines and tour operators serving Jamaica, Princeton, N.J.
- 23 Organized and participated in familiarization trip for Conventions prospects, Jamaica

- 26 Attended Bridal Show, Staten Island.
- 27 Attended Canon Greater Hartford Open Expo, West
Hartford, Ct.

July

- 01-03 Attended American Federation of Teachers
Convention, Boston, Mass.
- 04-08 Participated in Baltimore Inner Harbour Mall
Promotion, Baltimore, Md.
- 09-10 Participated in Jetmore Tours Sales Calls on
Travel Agents, Connecticut
- 12 Attended American Airlines Picnic, Granby, Ct.
- 19 Attended Carnival Cruise Nite, Waterbury, Ct.
- 16-21 Assisted Tour Operators with arrangements for
music festival, Montego Bay, Jamaica.

August

- 01 Attended American Society of Association
Executives, Chicago, Ill.
- 02 Organized and coordinated sales calls on
Northeast Travel Agents, Syracuse, N.Y.
- 03-06 Attendend and participated in Caribbean Tourism
Organization's Jamaica Evening, Westchester,
N.Y.
- 02 Coordinated and participated in Senior Travel
Planners seminar, Parsippany, N.J.
- 02-04 Attended West Indian Social Club 40th
Anniversary celebrations, Hartford, Ct.
- 05 Attended Metro Association of New York
familiarization trip, Jamaica.
- 07-08 Organized and participated in Northeast calls on
travel agents, Manhattan, N.Y.
- 08 Attended Horizon Touris Caribbean Feel the
Feelin celebration, Washington, D.C.

- 10 Attended Music cruise at Baltimore Inner Harbor, Baltimore, Md.
- 12 Participated in Adventure Tours Breakfast seminar, Baltimore, Md.
- 12 Participated in Adventure Tours Breakfast seminar, Trevlose, Pa.
- 13 Organized and attended spring break travel fair, Amherst, Mass.
- 14 Participated in Adventure Tours Braakfast Seminar, Wilkes Barre, Pa.
- 15 Coordinated and participated in Travel Agents of Suffolk County Jamaica Evening, Suffolk, N.Y.
- 15 Coordinated and participated in Elegant Resorts, Sun Tours, Air Jamaica, breakfast seminar, Arlington, Va.
- 16 Coordinated and participated in Adventure Tours Breakfast Seminar, Dove, De.
- 20 Participated in Sandals, Around Town, Air Jamaica Breakfast Seminar, Wilmington, De.
- 21 Organized and coordinated Northeast promotional tour in conjunctiton with airlines and tour operators serving Jamaica, Long Island, N.Y.
- 22 Attended Adventure Unlimited Travel Show, Richmond, Va.
- 23 Organized and coordinated Northeast promotional tour in conjunction with airlines and tour operators serving Jamaica, Boston Mass.
- 25 Participated in AAA Travel Agency Trade Show, Allentown, Pa.
- 26 Organized and coordinated Northeast promotional tour in conjunction with airlines and tour operators serving Jamaica, New Jersey.
- 26 Attended Show-Logans Party House Bridal Show, Rochester, N.Y.

- 27 Attended and participated in Elegant Resorts,
Air Jamaica, Sun Tours cocktails, Richmond, Va.
- 27 Attended Divi Resorts breakfast seminar,
Bethlehem, Pa.
- 28 Organized and coordinated Northeast promotional
tour in conjunction with airlines and tour
operators serving Jamaica, Baltimore, Md.
- 29 Organized and coordinated Northeast promotional
tour in conjunction with airlines and tour
operators serving Jamaica, Staten Island, N.Y.
- 30 Organized and coordinated Northeast promotional
tour in conjunction with airlines and tour
operators serving Jamaica, Westchester, N.Y.
- September
- 06 Participated in the Caribbean Tourism
Organization's Jamaica Evening, Manhattan, N.Y.
- 07 Organized and Participated in Jamaica Evening
for New Jersey Travel Agents serving Jamaica,
East Orange, N.J.
- 10 Participated in National Trade Show, Boston,
Mass.
- 11 Attended Triple A Breakfast/Cocktail seminar,
North Maryland.
- 12 Participated in Sunburst Holidays Cruise,
Boston, Mass.
- 13 Attended Travel Agent Marketplace, Albany, N.Y.
- 13 Participated in Sandals Breakfast seminar,
Albany, N.Y.
- 13-17 Attended Caribbean Tourism Conference, Puerto
Rico.
- 18 Attended CTS Tours Breakfast Seminar, Rhode
Island.
- 19 Participated in Around Town Tours Seminar,
Norfolk, Va.

- 20 Coordinated and Participated in Breakfast seminar with Sandals Resorts, Syracuse, N.Y.
- 21 Attended AAA 90th Anniversary Party, Syracuse,
- 23 Attended Eastern Golf Merchandise Show, Baltimore, Md.
- 24 Participated in National Trade Show, Portland, Me.
- 25 Attended and participated in Henry Davis Tade Show, Worcester, Mass.
- 26 Participated in Henry Davis Trade Show, Wilmington De.
- 27 Participated in National Trade Show, Warwick R.I.
- 27-Oct. 1 Organized and participated in familiarization trip for Travel Agents, to Jamaica.

October

- 1-6 Organized and participated in Familiarization Trip to Jamaica for Travel Agents in the Washington, DC area, Montego Bay, Jamaica.
- 2-6 Organized and participated in Familiarization Trip to Jamaica for Travel Agents, Montego Bay, Jamaica.
- 03 Attended Colpitts World Travel Cruise, Dedham, Ma.
- 04-09 Organized and participated in Familiarization Trip for travel agents in the New Jersey area, Montego Bay, Jamaica.
- 09 Participated in Crimson Travel Trade Show, Boston, Mass.
- 10 Participated in National Trade Show, Newport, R.I.
- 15 Attended Caribbean Tourism Organization Trade Show, Baltimore, Md.
- 16 Attended Jetmore Tours Cocktail Seminar, Brooklyn, N.Y.

- 17 Participated in Henry Davis Trade Show, Manhattan, N.Y.
- 18 Attended Jetmore Tours Cocktail Seminar, Long Island, New York.
- 20 Worcester Travel & Resort Show, Worcester, Mass.
- 20-21 Participated in Henry Davis Trade Show, Boston, Ma.
- 22 Attended Caribbean Tourism Organization Trade Show, Suffolk County.
- 24 Participated in Jamaica Carnival Press Conference, Manhattan, N.Y.
- 24-29 Attended National Dance Theatre Company of Jamaica performances, Brookly, N.Y.
- 25 Participated in Henry Davis Trade, Westchester, N.Y.
- 26 Participated in Garber Travel Trade Reception, Waltham, Mass.
- 29 Attended Caribbean Tourism Conference Trade show, Stamford, Ct.
- 30 Coordinated and participated in National Trade Show, Hartford, Ct.
- 31 Attended Caribbean Tourism Organization Trade Show, Pittsburgh, Pa.
- November
01-29 Participated in Jamaica promotion with The Warwick Hotel, Manhattan, N.Y.
Clubs and Horizon Travel, Norfolk, Va.
- 04 Participated in GoGo Tours Seminar, Danbury, Ct.

PAGE 1

%

JAMAICA TOURIST BOARD

710201

BUDGET STATEMENT

PAGE 2

ACCOUNT DESCRIPTION	JUNE 1990		JUNE 1990		1990		1990		OVER/UNDER YTD DOLLAR	%
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%		
PERSONAL EMOLUMENT										
ACCURED D/D-MKTG.					556.56				556.56	
SALARIES	51637.23				153791.89		697153.00		-543361.11	
OVERSEAS ALLOWANCE	11636.05				34908.15		151578.00		-116669.85	
ENTERTAINMENT ALLOWANC	1594.32				4782.96		34491.00		-29708.04	
RENT	15373.43				48120.29		177953.00		-129832.71	
TEMPORARY & RELIEF STA	7062.49				15306.54		34347.00		-19040.46	
PAID LEAVE					11958.24		20000.00		-8041.76	
BONUS/2 WEEKS PAY										
PENSION	482.78				1367.86		6050.00		-4682.14	
TOTAL PERSONAL EMOLU	87786.30				270792.49		1121572.00		-850779.51	
OTHER CHARGES										
D/D SALES OFFICE RENT	4140.04				52799.94		314400.00		-261600.06	
CRUISE SHIP - BONUS/OP							375000.00		-375000.00	
TELEPHONE/TELEX/CABLE	3228.89				19306.44		139800.00		-120493.56	
FACSIMILE	221.89				425.35		9600.00		-9174.65	
INSURANCE	25096.64				41862.15		163000.00		-121137.85	
PENSION					322.26		73800.00		-73477.74	
SOCIAL SECURITY	8855.16				8855.16		45500.00		-36644.84	
MAINTENANCE OF EQUIPME	1990.65				3473.07		9500.00		-6026.93	
COMPUTER	750.00				8804.30		15600.00		-6795.70	
POSTAGE	3972.50				11270.80		96000.00		-84729.20	
XEROX	140.00				1096.76		18350.00		-17253.24	
TRANSPORTATION	10153.32				26939.27		151000.00		-124060.73	
SUBSISTENCE	12077.94				26284.50		95040.00		-68755.50	
ENTERTAINMENT	8365.92				12087.95		73600.00		-61512.05	
PRINTING/STATIONERY	224.44				458.42		36000.00		-35541.58	
CRUISE SHIP - PTG LITE							12000.00		-12000.00	
SHIPPING	160.00				265.88		12811.00		-12545.12	
SUBS AND DUES	238.00				740.50		17900.00		-17159.50	
CRUISE SHIP - FILMS (D	4669.62				4669.62		8000.00		-3330.38	
MAINTENANCE OF MOTOR V	1956.49				1631.06		16000.00		-14368.94	
CRUISE SHIP-CO-OP ADVERT							75000.00		-75000.00	
UNIFORMS	600.00				13200.00		16800.00		-3600.00	
INFORMATION CALLS	2500.00				7500.00		75000.00		-67500.00	
OFFICE EXPENSES	342.86				1430.30		18600.00		-17169.70	
WAREHOUSE	17096.00				24811.00		6000.00		18811.00	
LEGAL FEES							120000.00		-120000.00	
CAPITAL	1752.95				-1297.10		50000.00		-51297.10	
INCENTIVE BONUS							100000.00		-100000.00	
JAPEX - SPECIAL PROG.	11672.96				21672.96				21672.96	
MEMBERSHIP INTERNATION							70000.00		-70000.00	

JAMAICA TOURIST BOARD

710201

BUDGET STATEMENT

PAGE 3

ACCOUNT DESCRIPTION	JUNE 1990 ACTUAL PERIOD	JUNE 1990 BUDGET PERIOD	OVER/UNDER DOLLAR	CURR %	1990 ACTUAL YTD	1990 BUDGET YTD	OVER/UNDER YTD DOLLAR	%
BANK CHARGES	46.90		46.90		154.50	5000.00	-4845.50	
OVERSEAS APPOINTMENTS	3650.00		3650.00		3726.00	40000.00	-36274.00	
REFURBISHING						19293.00	-19293.00	
DALLAS GPS & CONVENTIONS								
TOTAL OTHER CHARGES	123903.17		123903.17		292491.09	2278594.00	-1986102.91	
TOTAL DEPTS.	211689.47		211689.47		563283.58	3400166.00	-2836882.42	
ADVERTISING - GLOBAL	63141.21		63141.21		422989.96	13825000.00	13402010.04	
PUBLIC RELATIONS	22461.66		22461.66		193234.20	2250000.00	-2056765.80	
LATIN AMERICA						97200.00	-97200.00	
DIRECTOR OF TOURISM DEPT	17196.55		17196.55		279918.55	1065000.00	-785081.45	
OTHER BUDGETED CHARGES	618468.00		618468.00		2524734.00	3862634.00	-1337900.00	
GRAND TOTAL	538066.39		538066.39		593723.87	-24500000.00	25093723.87	

JAMAICA TOURIST BOARD
NEW YORK REGIONAL DEPT.

710201

BUDGET STATEMENT

PAGE 4

ACCOUNT DESCRIPTION	JUNE 1990		JUNE 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES	19574.22				56683.32		243399.00		-186715.68	
OVERSEAS ALLOWANCE	4522.83				13017.33		52916.00		-39898.67	
ENTERTAINMENT ALLOWANCE	763.50				2290.50		15702.00		-13411.50	
RENT	5717.59				16319.45		66214.00		-49894.55	
TEMPORARY & RELIEF STA	6107.49				13261.54		21606.00		-8344.46	
PAID LEAVE										
TOTAL PERSONAL EMOLU	36685.63				101572.14		399837.00		-298264.86	
OTHER CHARGES										
OFFICE RENT	1684.28				3920.28				3920.28	
TELEPHONE/TELEX/CABLE	1098.11				8654.72		63000.00		-54345.28	
FACSIMILE										
INSURANCE	2460.66				9420.54		60000.00		-50579.46	
PENSION							33500.00		-33500.00	
SOCIAL SECURITY	3702.23				3702.23		21000.00		-17297.77	
MAINTENANCE OF EQUIPME	1456.11				2308.21		3500.00		-1191.79	
COMPUTER										
POSTAGE	1977.43				5576.22		56000.00		-50423.78	
XEROX	140.00				483.31		8400.00		-7916.69	
TRANSPORTATION	4696.22				12355.33		70000.00		-57644.67	
SUBSISTENCE	4254.58				17084.09		45000.00		-27915.91	
ENTERTAINMENT	925.33				3933.38		30000.00		-26066.62	
PRINTING/STATIONERY	130.60				227.25		16000.00		-15772.75	
SHIPPING	160.00				265.88		7000.00		-6734.12	
SUBS AND DUES	39.00				431.50		6000.00		-5568.50	
MAINTENANCE OF MOTOR VEHICLE										
UNIFORMS										
OFFICE EXPENSES	81.00				6000.00		7000.00		-1000.00	
					615.31		5000.00		-4384.69	
TOTAL OTHER CHARGES	22799.55				74978.25		431400.00		-356421.75	
GRAND TOTAL	59485.18				176550.39		831237.00		-654686.61	

710201

ACCOUNT DESCRIPTION	JUNE 1990		JUNE 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES	11439.69				36732.96		155915.00		-119182.04	
OVERSEAS ALLOWANCE	3098.99				9848.13		40495.00		-30646.87	
ENTERTAINMENT ALLOWANCE	830.82				2492.46		11881.00		-9388.54	
RENT	2870.25				9444.07		38043.00		-28598.93	
TEMPORARY & RELIEF STA	400.00				850.00		7237.00		-6387.00	
PAID LEAVE					11958.24		20000.00		-8041.76	
BONUS/2 WEEKS PAY										
PENSION	482.78				1367.86		6050.00		-4682.14	
TOTAL PERSONAL EMOLU	19122.53				72693.72		279621.00		-206927.28	
OTHER CHARGES										
OFFICE RENT					44399.90		300000.00		-255600.10	
TELEPHONE/TELEX/CABLE					4229.65		40800.00		-36570.35	
FACSIMILE	221.89				323.62		3600.00		-3276.38	
INSURANCE	20952.29				26714.52		75000.00		-48285.48	
PENSION					80.48		20000.00		-19919.52	
SOCIAL SECURITY	3683.72				3683.72		14000.00		-10316.28	
MAINTENANCE OF EQUIPME	385.54				627.98		2400.00		-1772.02	
COMPUTER	120.00				8174.30		15600.00		-7425.70	
POSTAGE	952.11				3239.13		20000.00		-16760.87	
XEROX					203.73		4800.00		-4596.27	
TRANSPORTATION	979.25				1882.35		17000.00		-15117.65	
SUBSISTENCE	340.02				522.07		10040.00		-9517.93	
ENTERTAINMENT	915.24				1236.20		10000.00		-8763.80	
PRINTING/STATIONERY					40.37		10000.00		-9959.63	
SHIPPING										
SUBS AND DUES	17.50				127.50		6000.00		-5872.50	
MAINTENANCE OF MOTOR V	204.00				328.00		8000.00		-7672.00	
UNIFORMS					3600.00		6000.00		-2400.00	
OFFICE EXPENSES	54.14				430.92		10000.00		-9569.08	
WAREHOUSE	17096.00				24811.00		6000.00		18811.00	
LEGAL FEES							120000.00		-120000.00	
CAPITAL	1752.95				-1297.10		50000.00		-51297.10	
MEMBERSHIP INTERNATIONAL							70000.00		-70000.00	
BANK CHARGES	46.90				154.50		5000.00		-4845.50	
OVERSEAS APPOINTMENTS	3650.00				3726.00		40000.00		-36274.00	
REFURBISHING							19293.00		-19293.00	
TOTAL OTHER CHARGES	51371.55				127238.84		883533.00		-756294.16	

JAMAICA TOURIST BOARD
ADMINISTRATION DEPT.

710201

BUDGET STATEMENT

PAGE 6

ACCOUNT DESCRIPTION	JUNE 1990		JUNE 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
GRAND TOTAL	70494.08				19932.56		1163154.00		-963221.44	

JAMAICA TOURIST BOARD
DALLAS

710201

BUDGET STATEMENT

PAGE 7

ACCOUNT DESCRIPTION	JUNE 1990		JUNE 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES										
OVERSEAS ALLOWANCE										
ENTERTAINMENT ALLOWANCE										
RENT										
TEMPORARY & RELIEF STAFF										
PAID LEAVE										
TOTAL PERSONAL EMOLU										
OTHER CHARGES										
OFFICE RENT										
TELEPHONE/TELEX/CABLE					1041.25				1041.25	
FACSIMILE					101.73				101.73	
INSURANCE					168.42				168.42	
PENSION										
SOCIAL SECURITY										
MAINTENANCE OF EQUIPMENT										
COMPUTER										
POSTAGE										
XEROX										
TRANSPORTATION										
SUBSISTENCE										
ENTERTAINMENT										
PRINTING/STATIONERY										
SHIPPING										
SUBS AND DUES										
MAINTENANCE OF MOTOR VEHICLE										
UNIFORMS										
OFFICE EXPENSES										
DALLAS GPS & CONVENTIONS										
TOTAL OTHER CHARGES					1311.40				1311.40	
GRAND TOTAL					1311.40				1311.40	

JAMAICA TOURIST BOARD
CRUISE SHIP

PAGE 8

BUDGET STATEMENT

710201

ACCOUNT DESCRIPTION	JUNE 1990		JUNE 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES	9300.00				26400.00		102600.00		-76200.00	
TOTAL PERSONAL EMOLU	9300.00				26400.00		102600.00		-76200.00	
OTHER CHARGES										
C/SHIP OFFICE RENT	1443.76				1443.76				1443.76	
CRUISE SHIP - BONUS/DP							375000.00		-375000.00	
TELEPHONE/TELEX/CABLE	1504.92				1504.92		3000.00		-1495.08	
INSURANCE C/SHIP	263.83				618.27				618.27	
COMPUTER	630.00				630.00				630.00	
POSTAGE	65.50				65.50		8000.00		-7934.50	
XEROX							650.00		-650.00	
TRANSPORTATION	490.38				490.38		11000.00		-10509.62	
SUBSISTENCE	3705.14				3705.14		7000.00		-3294.86	
ENTERTAINMENT	1906.58				1906.58		4600.00		-2693.42	
PRINTING/STATIONERY	16.89				16.89		1000.00		-983.11	
CRUISE SHIP - PTG LITE							12000.00		-12000.00	
SHIPPING							1200.00		-1200.00	
SUBS AND DUES	132.00				132.00		500.00		-368.00	
CRUISE SHIP - FILMS (D	4669.62				4669.62		8000.00		-3330.38	
NO ACCOUNT	397.49				397.49				397.49	
CRUISE SHIP-CO-OP ADVERT							75000.00		-75000.00	
UNIFORMS	600.00				600.00				600.00	
OFFICE EXPENSES	85.27				85.27		1200.00		-1114.73	
MEMBERSHIP INTERNATIONAL ORGANIZATION										
BANK CHARGES										
OVERSEAS APPOINTMENTS & TRANSFERS										
TOTAL OTHER CHARGES	15913.38				16265.82		508150.00		-491884.18	
GRAND TOTAL	25213.38				42665.82		610750.00		-568084.18	

JAMAICA TOURIST BOARD
DIRECTOR OF TOURISM DEPT.

710201

BUDGET STATEMENT

PAGE 9

ACCOUNT DESCRIPTION	JUNE 1990		JUNE 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
COLLATERALS										
V.I.P. & OTHER PROMOTI	8270.78				8270.78		125000.00		-114656.22	
TRAVEL							70000.00		-70000.00	
SUBSISTENCE							45000.00		-45000.00	
ENTERTAINMENT							25000.00		-25000.00	
DEPUTY DIRECTOR PROMOT	973.00				973.00		40100.00		-38589.00	
DEPUTY DIR-MKTG & SALES	2466.11				2466.11		15000.00		-11052.35	
BLITZES - ALL OFFICES	11459.87				11459.87		347000.00		-124865.37	
PROMOTION - NEW YORK	-7923.21				-7923.21		50000.00		-11263.51	
PROMOTION - LOS ANGELE	650.00				650.00		20000.00		-19350.00	
PROMOTION - CHICAGO	650.00				650.00		25000.00		-23055.00	
PROMOTION - DALLAS										
PROMOTION - MIAMI	650.00				650.00		37900.00		-37250.00	
PROMOTION - CANADA							105000.00		-105000.00	
PROMOTION - EUROPE							160000.00		-160000.00	
TOTAL DIRECTOR'S DEP	17196.55				17196.55		1065000.00		-785081.45	

JAMAICA TOURIST BOARD
ADVERTISING - GLOBAL

710201

BUDGET STATEMENT

PAGE 10

ACCOUNT DESCRIPTION	JUNE 1990		JUNE 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
U.S.A. CONSUMER					343834.00		750000.00		-715616.00	
ADVERTISING-COLLATERALS	600.00				8675.00		500000.00		-491325.00	
U.S.A. TRADE	2000.00				9939.75		400000.00		-390060.25	
U.S.A. GROUPS & CONVEN							100000.00		-100000.00	
U.S.A. RESEARCH	60541.21				60541.21		25000.00		35541.21	
U.S.A. PRODUCTION							1500000.00		-1500000.00	
TOTAL U.S.A. ADVERTI	63141.21				422989.96		10025000.00		-9602010.04	
CANADA							1000000.00		-1000000.00	
TOTAL CANADA							1000000.00		-1000000.00	
U.K.							1250000.00		-1250000.00	
TOTAL U.K.							1250000.00		-1250000.00	
EUROPE										
ADVERTISING - JAPAN							200000.00		-200000.00	
TOTAL EUROPE							200000.00		-200000.00	
CO-OP ADVERTISING - TO							200000.00		-200000.00	
CO-OP ADVERTISING - MONTREAL										
CO-OP ADVERTISING - NE										
CO-OP ADVERTISING - MIAMI										
CO-OP ADVERTISING - DALLAS							800000.00		-800000.00	
CO-OP ADVERTISING - CHICAGO										
CO-OP ADVERTISING - LOS ANGELES										
CO-OP ADVERTISING - LONDON										
CO-OP ADVERTISING - EU							350000.00		-350000.00	
CO-OP ADVERTISING - U.K. CHARTER OPERATORS										
TOTAL CO-OP ADVERTIS							1350000.00		-1350000.00	
GRAND ADVERTISING TO	63141.21				422989.96		13825000.00		13402010.04	

JAMAICA TOURIST BOARD
PUBLIC RELATIONS

710201

BUDGET STATEMENT

PAGE 11

ACCOUNT DESCRIPTION	JUNE 1990		JUNE 1990		1990		1990	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	OVER/UNDER CURR DOLLAR	%	BUDGET YTD	OVER/UNDER YTD DOLLAR
P.R. USA								
P.R. USA FEE					100000.00		120000.00	-110000.00
P.R. USA EXPENSES					761.00		300000.00	-299239.00
ADVANCES- P.M.A. PR								
TOTAL P.R. USA					100761.00		150000.00	-1399239.00
P.R. CANADA								
P.R. CANADA FEE							100000.00	-100000.00
P.R. CANADA EXPENSES								
TOTAL P.R. CANADA							100000.00	-100000.00
P.R. UK								
P.R. UK FEES & EXPENSE							120000.00	-120000.00
TOTAL P.R. UK							120000.00	-120000.00
P.R. EUROPE								
P.R. EUROPE FEES & EXP							80000.00	-80000.00
TOTAL P.R. EUROPE							80000.00	-80000.00
P.R. JAPAN								
JAPAN FIXED COST	16926.87				16926.87		250000.00	-169061.59
JAPAN- VARIABLE COST	5534.79				5534.79			5534.79
TOTAL P.R. JAPAN	22461.66				22461.66		250000.00	-163526.80
P.R. FRANCE								
P.R. FRANCE FEE & EXPE							110000.00	-110000.00
TOTAL P.R. FRANCE							110000.00	-110000.00
P.R. ITALY								
P.R. ITALY							90000.00	-90000.00
TOTAL P.R. ITALY							90000.00	-90000.00

710201

BUDGET STATEMENT

PAGE 12

ACCOUNT DESCRIPTION	JUNE 1990		JUNE 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	OVER/UNDER DOLLAR	%
P.R. CONTINGENCY					6000.00				6000.00	
TOTAL P.R. CONTINGEN					6000.00				6000.00	
GRAND TOTAL PUBLIC R	22461.66				193234.20		2250000.00		2056765.80	

JAMAICA TOURIST BOARD
LATIN AMERICA

710201

BUDGET STATEMENT

PAGE 13

ACCOUNT DESCRIPTION	JUNE 1990		JUNE 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
FEE										
STATIONERY							36000.00		-36000.00	
OFFICE RENT							2000.00		-2000.00	
TELEPHONE							1800.00		-1800.00	
GENERAL SALES A.G.							7500.00		-7500.00	
ADVERTISING							15000.00		-15000.00	
TRADE SHOWS										
SHIPPING							12500.00		-12500.00	
POSTAGE							2000.00		-2000.00	
ENTERTAINMENT							8000.00		-8000.00	
SUBS AND DUES							2400.00		-2400.00	
TRAVEL/EXPENSES							1000.00		-1000.00	
							9000.00		-9000.00	
GRAND TOTAL LATIN AM							97200.00		-97200.00	

MEXICO				18000.00	-18000.00
RESERVE FUNDS				400000.00	-400000.00
GOLF PROMOTION				75000.00	-75000.00
TENNIS PROMOTION					
LOS ANGELES REMITTANCE	20000.00	20000.00	130358.00	406844.00	-276486.00
CHICAGO REMITTANCE	25000.00	25000.00	89793.00	655805.00	-566012.00
MIAMI REMITTANCE	36000.00	36000.00	278290.00	1039206.00	760916.00
TORONTO REMITTANCE	72468.00	72468.00	164937.00	381872.00	-216935.00
MONTREAL REMITTANCE				127755.00	-127755.00
FRANKFURT REMITTANCE	20000.00	20000.00	81850.00	251108.00	-169258.00
LONDON REMITTANCE	45000.00	45000.00	204506.00	507044.00	-302538.00
JAMAICA VACATIONS LTD	400000.00	400000.00	1575000.00		1575000.00
JAMAICA RESERVATION SERVICE/REMITTANCE					
TOTAL OTHER BUDGETED	618468.00	618468.00	2524734.00	3862634.00	-1337900.00

JAMAICA TOURIST BOARD
DEPUTY DIRECTOR - MARKETING & ADMINISTRATION

710201

BUDGET STATEMENT

PAGE 15

ACCOUNT DESCRIPTION	JUNE 1990		JUNE 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES	5751.32				17253.96		97658.00		-80404.04	
OVERSEAS ALLOWANCE	1749.91				5249.73		30186.00		-24936.27	
ENTERTAINMENT ALLOWANCE							3454.00		-3454.00	
RENT	2416.67				7250.01		37528.00		-30277.99	
TEMPORARY & RELIEF STA	555.00				1195.00		2835.00		-1640.00	
PAID LEAVE										
PENSION										
TOTAL PERSONAL EMOLU	10472.90				30948.70		171661.00		-140712.30	

OTHER CHARGES

CRUISE SHIP - BONUS/OPERATION	422.71		3464.71		15000.00		-11535.29	
TELEPHONE/TELEX/CABLE					3000.00		-3000.00	
FACSIMILE					18000.00		-15367.24	
INSURANCE	750.12		2632.76		18000.00		-17758.22	
PENSION			241.78		9000.00		-7530.79	
SOCIAL SECURITY	1469.21		1469.21		2500.00		-2420.12	
MAINTENANCE OF EQUIPME			79.88					
COMPUTER					5000.00		-2792.60	
POSTAGE	794.91		2207.40		2000.00		-1864.18	
XEROX			135.82		25000.00		-18692.59	
TRANSPORTATION	3613.82		6307.41		18000.00		-16013.89	
SUBSISTENCE	1926.11		1986.11		14000.00		-10311.11	
ENTERTAINMENT	3345.09		3688.89		5000.00		-4826.09	
PRINTING/STATIONERY	76.95		173.91		2000.00		-2000.00	
SHIPPING					2900.00		-2850.50	
SUBS AND DUES	49.50		49.50				650.00	
MAINTENANCE OF MOTOR V	650.00		650.00		1800.00		-600.00	
UNIFORMS			1200.00					
INFORMATION-CALLS					300.00		-130.65	
OFFICE EXPENSES	20.00		169.35					
INCENTIVE BONUS								
TOTAL OTHER CHARGES	13118.42		24456.73		141500.00		-117043.27	
GRAND TOTAL	23591.32		55405.43		313161.00		-257755.57	

JAMAICA TOURIST BOARD

710201

BUDGET STATEMENT

PAGE 1

ACCOUNT DESCRIPTION	JUNE 1990		JUNE 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
GOVERNMENT GRANT	1500000.00				4950000.00				4950000.00	
GOVERNMENT GRANT - PRE					176485.71				176485.71	
LETTERS OF CREDIT					1331479.35				1331479.35	
TOTAL GOV'T GRANT	1500000.00				6457965.06				6457965.06	
PREPAYMENT										
PREPAYMENT - DEPUTY DIRECTOR										
PREPAYMENT - NEW YORK REGIONAL										
PREPAYMENT - ADMINISTRATION										
PREPAYMENT - DALLAS										
PREPAYMENT - CRUISE SHIP DIVISION										
PREPAYMENT - DIRECTOR										
PREPAYMENT - ADVERTISING										
PREPAYMENT - PUBLIC RELATIONS										
PREPAYMENT - TRAVEL REPRESENTATIVE										
PREPAYMENT - OTHERS										
ACCURED EXPENSES										
ACCURED EXPENSES - DEP	98.00				28019.12				28019.12	
ACCURED EXPENSES - NEW					10885.35				10885.35	
ACCURED EXPENSES - ADM					105141.34				105141.34	
ACCURED EXPENSES - DAL	223.00				2888.38				2888.38	
ACCURED EXPENSES - CRUISE SHIP DIVISION										
ACCURED EXPENSES - DIR					44401.59				44401.59	
ACCURED EXPENSES - ADV					1204065.67				1204065.67	
ACCURED EXPENSES - PUB					153346.60				153346.60	
ACCURED EXPENSES - TRAVEL REPRESENTATIVE										
ACCURED EXPENSES - OTH					33083.30				33083.30	
MOTOR VEHICLE REVOLVIN	-567.44				25073.35				25073.35	
STAFF PERSONAL ADVANCE	-2145.58				84966.69				84966.69	
MISCELLANEOUS & OTHER	-216.04				-426999.80				-426999.80	
IMPRES					128818.24				128818.24	
ADVANCE - CHICAGO	1786.09				10019.16				10019.16	
ADVANCE - MIAMI	4029.62				89332.84				89332.84	
ADVANCE - LOS ANGELES	1493.41				36538.78				36538.78	
ADVANCE - LONDON					101.74				101.74	
ADVANCE - TORONTO/MONT	221.89				5352.71				5352.71	
ADVANCE - HEAD OFFICE	4541.82				281688.31				281688.31	
IMPRES DALLAS										
SALARY - PETER TRENCH	5108.33				71516.62				71516.62	
ADVANCES - JAMAICA VAC	3357.12				-436.40				-436.40	
ADVANCES - JAMAICA RES	6046.50				13727.31				13727.31	
SUSPENSE	5000.00				5000.00				5000.00	
TOTAL EXPENSES	28976.72				1880080.90				1880080.90	

-26450.00

-26450.00

28019.12
10885.35

28019.12
10885.35

105141.34
2888.38

105141.34
2888.38

44401.59
1204065.67
153346.60

44401.59
1204065.67
153346.60

33083.30
25073.35
84966.69

33083.30
25073.35
84966.69

-426999.80
128818.24

-426999.80
128818.24

10019.16
89332.84
36538.78

10019.16
89332.84
36538.78

101.74
5352.71
281688.31

101.74
5352.71
281688.31

71516.62
-436.40
13727.31

71516.62
-436.40
13727.31

5000.00
1880080.90

5000.00
1880080.90

PAGE 2

JAMAICA TOURIST BOARD

710201

BUDGET STATEMENT

PAGE 3

ACCOUNT DESCRIPTION	JUNE 1990		JUNE 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
BANK CHARGES	46.90				154.50		5000.00		-4845.50	
OVERSEAS APPOINTMENTS	3650.00				3726.00		40000.00		-36274.00	
REFURBISHING							19293.00		-19293.00	
DALLAS GPS & CONVENTIONS										
TOTAL OTHER CHARGES	123903.17				292491.09		2278594.00		-1986102.91	
TOTAL DEPTS.	211689.47				563283.58		3400166.00		-2836882.42	
ADVERTISING - GLOBAL	63141.21				422989.96		13825000.00		13402010.04	
PUBLIC RELATIONS	22461.66				193234.20		2250000.00		-2056765.80	
LATIN AMERICA							97200.00		-97200.00	
DIRECTOR OF TOURISM DEPT	17196.55				279918.55		1065000.00		-785081.45	
OTHER BUDGETED CHARGES	618468.00				2524734.00		3862634.00		-1337900.00	
GRAND TOTAL	538066.39				593723.87		-24500000.00		25093723.87	

83
2379
2869
3

JAMAICA TOURIST BOARD

BUDGET STATEMENT

710201

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
GOVERNMENT GRANT	2000000.00				6950000.00				2000000.00	
GOVERNMENT GRANT - PRE					176485.71				6950000.00	
LETTERS OF CREDIT	1668520.65				3000000.00				176485.71	
TOTAL GOV'T GRANT	3668520.65				10126485.71				3000000.00	
									10126485.71	
PREPAYMENT - DEPUTY DIRECTOR										
PREPAYMENT - NEW YORK REGIONAL										
PREPAYMENT - ADMINISTRATION										
PREPAYMENT - DALLAS										
PREPAYMENT - CRUISE SHIP DIVISION										
PREPAYMENT - DIRECTOR										
PREPAYMENT - ADVERTISING										
PREPAYMENT - PUBLIC RELATIONS										
PREPAYMENT - TRAVEL REPRESENTATIVE										
PREPAYMENT - OTHERS										
ACCURED EXPENSES										
ACCURED EXPENSES - DEP										
ACCURED EXPENSES - NEW	5000.00				28019.12				28019.12	
ACCURED EXPENSES - ADM					15885.35				15885.35	
ACCURED EXPENSES - DAL					105141.34				105141.34	
ACCURED EXPENSES - CRUISE SHIP DIVISION					2888.38				2888.38	
ACCURED EXPENSES - DIR	-5000.00				39401.59				39401.59	
ACCURED EXPENSES - ADV	666559.88				1870625.55				1870625.55	
ACCURED EXPENSES - PUB					153346.60				153346.60	
ACCURED EXPENSES - TRAVEL REPRESENTATIVE										
ACCURED EXPENSES - OTH					33083.30				33083.30	
MOTOR VEHICLE REVOLVIN	3432.56				28505.91				28505.91	
STAFF PERSONAL ADVANCE	14180.66				99147.35				99147.35	
MISCELLANEOUS & OTHER	-3479.04				-430478.84				-430478.84	
IMPRES					128818.24				128818.24	
ADVANCE - CHICAGO	10416.99				20436.15				20436.15	
ADVANCE - MIAMI	21501.05				110833.89				110833.89	
ADVANCE - LOS ANGELES	9606.17				46144.95				46144.95	
ADVANCE - LONDON					101.74				101.74	
ADVANCE - TORONTO/MONT	101.73				5454.44				5454.44	
ADVANCE - HEAD OFFICE	-2817.91				278870.40				278870.40	
IMPRES DALLAS										
SALARY - PETER TRENCH					71516.62				71516.62	
ADVANCES - JAMAICA VAC	18046.35				17609.95				17609.95	
ADVANCES - JAMAICA RES					13727.31				13727.31	
SUSPENSE	-5000.00									
TOTAL EXPENSES	732548.44				2612629.34				2612629.34	

JAMAICA TOURIST BOARD

PAGE 2

710201

BUDGET STATEMENT

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		1990		1990		OVER/UNDER-YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%

PERSONAL EMOLUMENT
SALARIES
OVERSEAS ALLOWANCE
ENTERTAINMENT ALLOWANCE
RENT
TEMPORARY & RELIEF STAFF
PAID LEAVE
PENSION

TOTAL PERSONAL EMOLU

OTHER CHARGES

TOTAL OTHER CHARGES

TOTAL DEPTS.

ADVERTISING - GLOBAL
PUBLIC RELATIONS
LATIN AMERICA
DIRECTOR OF TOURISM DEPT.
OTHER BUDGETED CHARGES

GRAND TOTAL

7513856.37

2935972.21

2935972.21

7513856.37

JAMAICA TOURIST BOARD
DEPUTY DIRECTOR DEPT.

BUDGET STATEMENT

710201

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		OVER/UNDER		1990		OVER/UNDER	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	DOLLAR	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
ACCURED D/D-MKTS.										
SALARIES	5572.02				5572.02		97581.00		556.56	
OVERSEAS ALLOWANCE	722.66				722.66		27981.00		-75287.33	
ENTERTAINMENT ALLOWANCE	1541.66				1541.66		3454.00		-20465.38	
RENT	3013.92				3013.92		36168.00		-1912.34	
TEMPORARY & RELIEF STA							2669.00		-18047.32	
PAID-LEAVE									-2669.00	
PENSION										
TOTAL PERSONAL EMOLU	10850.26				10850.26		167853.00		-117824.81	
OTHER CHARGES										
D/D SALES OFFICE RENT	1012.00				1012.00		14400.00		-10352.00	
CRUISE SHIP - BONUS/OPERATION										
TELEPHONE/TELEX/CABLE	1553.31				1553.31		18000.00		-16035.50	
FACSIMILE	9.54				9.54		3000.00		-2990.46	
INSURANCE	2454.45				2454.45		10000.00		-5237.91	
PENSION							2300.00		-2300.00	
SOCIAL SECURITY							1500.00		-1500.00	
MAINTENANCE OF EQUIPME	149.00				149.00		1100.00		-494.00	
COMPUTER										
POSTAGE	120.50				120.50		7000.00		-6696.95	
XEROX	1018.92				1018.92		2500.00		-1207.18	
TRANSPORTATION	2082.78				2082.78		28000.00		-20013.42	
SUBSISTENCE	1813.59				1813.59		15000.00		-10199.32	
ENTERTAINMENT	213.95				213.95		15000.00		-13463.15	
PRINTING/STATIONERY	595.08				595.08		4000.00		-3404.92	
SHIPPING							2611.00		-2611.00	
SUBS AND DUES							2500.00		-2500.00	
MAINTENANCE OF MOTOR V	959.51				959.51		8000.00		-6784.92	
UNIFORMS							2000.00		-200.00	
INFORMATION CALLS	2500.00				2500.00		75000.00		-65000.00	
OFFICE EXPENSES	378.04				378.04		2100.00		-1592.51	
INCENTIVE BONUS							100000.00		-100000.00	
JAPEX - SPECIAL PROG.	25003.46				25003.46				46676.42	
TOTAL OTHER CHARGES	39864.13				39864.13		314011.00		-225906.82	
GRAND TOTAL	50714.39				50714.39		481864.00		-343731.63	

JAMAICA TOURIST BOARD
NEW YORK REGIONAL DEPT.

710201

BUDGET STATEMENT

PAGE 4

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLU										
SALARIES										
OVERSEAS ALLOWANCE	4247.25		4247.25		17264.58		243377.00		-168346.34	
ENTERTAINMENT ALLOWANCE	763.50		763.50		3054.00		15702.00		-35651.42	
RENT	5300.93		5300.93		21620.38		66214.00		-12648.00	
TEMPORARY & RELIEF STA PAID LEAVE	3861.25		3861.25		17122.79		21606.00		-44593.62	
									-4483.21	
TOTAL PERSONAL EMOLU	32542.27		32542.27		134114.41		399837.00		-265722.59	
OTHER CHARGES										
OFFICE RENT	650.00		650.00		4570.28				4570.28	
TELEPHONE/TELEX/CABLE	11686.66		11686.66		20341.38		63000.00		-42658.62	
FACSIMILE										
INSURANCE	10439.82		10439.82		19860.36		60000.00		-40139.64	
PENSION	5243.30		5243.30		5243.30		33500.00		-28256.70	
SOCIAL SECURITY					3702.23		21000.00		-17297.77	
MAINTENANCE OF EQUIPME	721.69		721.69		3029.90		35000.00		-470.10	
COMPUTER										
POSTAGE	3819.49		3819.49		9395.71		56000.00		-46604.29	
XEROX	769.36		769.36		1252.67		8400.00		-7147.33	
TRANSPORTATION	7660.69		7660.69		20016.02		70000.00		-49983.98	
SUBSISTENCE	7418.05		7418.05		24502.14		45000.00		-20497.86	
ENTERTAINMENT	2424.66		2424.66		6358.04		30000.00		-23641.96	
PRINTING/STATIONERY	1767.27		1767.27		1994.52		16000.00		-14005.48	
SHIPPING					265.88		7000.00		-6734.12	
SUBS AND DUES	243.84		243.84		675.34		6000.00		-5324.66	
MAINTENANCE OF MOTOR VEHICLE										
UNIFORMS					6000.00		7000.00		-1000.00	
OFFICE EXPENSES	215.72		215.72		831.03		5000.00		-4168.97	
TOTAL OTHER CHARGES	53060.55		53060.55		128038.80		431400.00		-303361.20	
GRAND TOTAL	85602.82		85602.82		262153.21		831237.00		-569083.79	

JAMAICA TOURIST BOARD
ADMINISTRATION DEPT.

BUDGET STATEMENT

710201

PAGE 5

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES	12644.61				49377.57		155915.00		-106537.43	
OVERSEAS ALLOWANCE	3374.57				13222.70		40495.00		-27272.30	
ENTERTAINMENT ALLOWANCE	830.82				3323.28		11881.00		-8557.72	
RENT	3286.91				12730.98		38043.00		-25312.02	
TEMPORARY & RELIEF STA	400.00				1250.00		7237.00		-5987.00	
PAID LEAVE					11958.24		20000.00		-8041.76	
BONUS/2 WEEKS PAY	482.78				1850.64		6050.00		-4199.36	
PENSION										
TOTAL PERSONAL EMOLU	21019.69				93713.41		279621.00		-185907.59	
OTHER CHARGES										
OFFICE RENT	22199.95				66599.85		300000.00		-233400.15	
TELEPHONE/TELEX/CABLE	5536.80				9766.45		40800.00		-31033.55	
FACSIMILE	101.73				425.35		3600.00		-3174.65	
INSURANCE	8435.97				35150.49		75000.00		-39849.51	
PENSION	5475.90				5556.38		20000.00		-14443.62	
SOCIAL SECURITY					3483.72		14000.00		-10316.28	
MAINTENANCE OF EQUIPME	306.81				934.79		2400.00		-1465.21	
COMPUTER	3253.85				11428.15		15600.00		-4171.85	
POSTAGE	2295.76				5534.89		20000.00		-14465.11	
XEROX	461.59				665.32		4800.00		-4134.68	
TRANSPORTATION	428.20				2310.55		17000.00		-14689.45	
SUBSISTENCE	30.00				552.07		10040.00		-9487.93	
ENTERTAINMENT	611.99				1848.19		10000.00		-8151.81	
PRINTING/STATIONERY	881.14				921.51		10000.00		-9078.49	
SHIPPING										
SUBS AND DUES	15.00				142.50		6000.00		-5857.50	
MAINTENANCE OF MOTOR V					328.00		8000.00		-7672.00	
UNIFORMS					3600.00		6000.00		-2400.00	
OFFICE EXPENSES	258.40				689.32		10000.00		-9310.68	
WAREHOUSE	366.00				25177.00		6000.00		19177.00	
LEGAL FEES	51047.43				51047.43		120000.00		-68952.57	
CAPITAL	4000.00				2702.90		50000.00		-47297.10	
MEMBERSHIP INTERNATIONAL							70000.00		-70000.00	
BANK CHARGES	58.90				213.40		5000.00		-4786.60	
OVERSEAS APPOINTMENTS					3726.00		40000.00		-36274.00	
REFURBISHING							19293.00		-19293.00	
TOTAL OTHER CHARGES	105765.42				233004.26		883533.00		-650528.74	

JAMAICA TOURIST BOARD
ADMINISTRATION DEPT.

710201

BUDGET STATEMENT

PAGE 6

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
GRAND TOTAL	126785.11 =====				326717.67 =====		1163154.00 =====		-836436.33 =====	

JAMAICA TOURIST BOARD
DALLAS

PAGE 7

BUDGET STATEMENT

710201

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%

PERSONAL EMOLUMENT

SALARIES
OVERSEAS ALLOWANCE
ENTERTAINMENT ALLOWANCE
RENT
TEMPORARY & RELIEF STAFF
PAID LEAVE

TOTAL PERSONAL EMOLU

OTHER CHARGES
OFFICE RENT

TELEPHONE/TELEX/CABLE
FACSIMILE
INSURANCE

PENSION

SOCIAL SECURITY

MAINTENANCE OF EQUIPMENT

COMPUTER

POSTAGE

XEROX

TRAINING ATTEN

STATIONERY

TRAVEL

REPAIRS/MAINTENANCE

SUPPLIES

SUBS AND DUES

MAINTENANCE OF MOTOR VEHICLE

UNIFORMS

OFFICE EXPENSES

DALLAS GPS & CONVENTIONS

TOTAL OTHER CHARGES

GRAND TOTAL

1041.25
101.73
168.42

1041.25
101.73
168.42

1311.40

1311.40

JAMAICA TOURIST BOARD
CRUISE SHIP

710201

BUDGET STATEMENT

PAGE 8

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES	8800.00				35200.00		102600.00		-67400.00	
TOTAL PERSONAL EMOLU	8800.00				35200.00		102600.00		-67400.00	
OTHER CHARGES					1443.76				1443.76	
C/SHIP OFFICE RENT							375000.00		-375000.00	
CRUISE SHIP - BONUS/OP					1504.92		3000.00		-1495.08	
TELEPHONE/TELEX/CABLE					953.91				953.91	
INSURANCE C/SHIP	335.64				630.00		8000.00		630.00	
COMPUTER					65.50				-7934.50	
POSTAGE							650.00		-650.00	
XEROX					490.38		11000.00		-10509.62	
TRANSPORTATION					3705.14		7000.00		-3294.86	
SUBSISTENCE					1906.58		4600.00		-2693.42	
ENTERTAINMENT					16.89		1000.00		-983.11	
PRINTING/STATIONERY							12000.00		-12000.00	
CRUISE SHIP - PTG LITE							1200.00		-1200.00	
SHIPPING					132.00		500.00		-368.00	
SUBS AND DUES					4669.62		8000.00		-3330.38	
CRUISE SHIP - FILMS (D					397.49				397.49	
NO ACCOUNT							75000.00		-75000.00	
CRUISE SHIP-CD-OP ADVERT					600.00				600.00	
UNIFORMS					85.27		1200.00		-1114.73	
OFFICE EXPENSES										
MEMBERSHIP INTERNATIONAL ORGANIZATION										
BANK CHARGES										
OVERSEAS APPOINTMENTS & TRANSFERS										
TOTAL OTHER CHARGES	335.64				16601.46		508150.00		-491548.54	
GRAND TOTAL	9135.64				51801.46		610750.00		-558948.54	

JAMAICA TOURIST BOARD
DIRECTOR OF TOURISM DEPT.

710201

BUDGET STATEMENT

PAGE 9

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
COLLATERALS										
V.I.P. & OTHER PROMOTI	11664.17				22007.95		125000.00		-102992.05	
TRAVEL	216.50				216.50		70000.00		-69783.50	
SUBSISTENCE							45000.00		-45000.00	
ENTERTAINMENT							25000.00		-25000.00	
DEPUTY DIRECTOR PROMOT	4734.00				6245.00		40100.00		-33855.00	
DEPUTY DIR-MKTG & SALES	2902.93				6850.58		15000.00		-8149.42	
BLITZES - ALL OFFICES	-12090.41				210044.22		347000.00		-136955.78	
PROMOTION - NEW YORK	30286.08				69022.57		50000.00		19022.57	
PROMOTION - LOS ANGELE					650.00		20000.00		-19350.00	
PROMOTION - CHICAGO					1945.00		25000.00		-23055.00	
PROMOTION - DALLAS										
PROMOTION - MIAMI	10348.69				10998.69		37900.00		-26901.31	
PROMOTION - CANADA							105000.00		-105000.00	
PROMOTION - EUROPE							160000.00		-160000.00	
TOTAL DIRECTOR'S DEP	48061.96				327980.51		1065000.00		-737019.49	

JAMAICA TOURIST BOARD
ADVERTISING - GLOBAL

710201

BUDGET STATEMENT

PAGE 10

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		1990		1990	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	OVER/UNDER DOLLAR	%	ACTUAL YTD	%
U.S.A. CONSUMER ADVERTISING-CONSUMER FEE	802193.01				802193.01		1146027.01	
ADVERTISING-COLLATERALS	343834.00				343834.00		343834.00	
	4267.10				4267.10		12942.10	
U.S.A. TRADE	12000.00				12000.00		21939.75	
U.S.A. GROUPS & CONVEN							400000.00	
U.S.A. RESEARCH	63428.59				63428.59		100000.00	
U.S.A. PRODUCTION							25000.00	
							1500000.00	
TOTAL U.S.A. ADVERTI	1225722.70				1225722.70		10025000.00	
CANADA							1000000.00	
TOTAL CANADA							1000000.00	
U.K.							1250000.00	
TOTAL U.K.							1250000.00	
EUROPE								
ADVERTISING- JAPAN							200000.00	
TOTAL EUROPE							200000.00	
CO-OP ADVERTISING - TO							200000.00	
CO-OP ADVERTISING - MONTREAL								
CO-OP ADVERTISING - NE							800000.00	
CO-OP ADVERTISING - MIAMI								
CO-OP ADVERTISING - DALLAS								
CO-OP ADVERTISING - CHICAGO								
CO-OP ADVERTISING - LOS ANGELES								
CO-OP ADVERTISING - LONDON								
CO-OP ADVERTISING - EU								
CO-OP ADVERTISING - U.K. CHARTER OPERATORS							350000.00	
TOTAL CO-OP ADVERTIS							1350000.00	
GRAND ADVERTISING TO	1225722.70				1225722.70		13825000.00	

12176287.34

JAMAICA TOURIST BOARD
PUBLIC RELATIONS

710201

BUDGET STATEMENT

PAGE 11

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		1990		1990	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	OVER/UNDER DOLLAR	%	BUDGET YTD	OVER/UNDER DOLLAR
P.R. USA								
P.R. USA FEE	300000.00				300000.00		1200000.00	-800000.00
P.R. USA EXPENSES	53553.70				53553.70		300000.00	-245685.30
ADVANCES- P.M.A. PR								
TOTAL P.R. USA	353553.70				353553.70		1500000.00	-1045685.30
P.R. CANADA								
P.R. CANADA FEE							100000.00	-100000.00
P.R. CANADA EXPENSES								
TOTAL P.R. CANADA							100000.00	-100000.00
P.R. UK								
P.R. UK FEES & EXPENSE							120000.00	-120000.00
TOTAL P.R. UK							120000.00	-120000.00
P.R. EUROPE								
P.R. EUROPE FEES & EXP							80000.00	-80000.00
TOTAL P.R. EUROPE							80000.00	-80000.00
P.R. JAPAN								
JAPAN FIXED COST	17363.17				17363.17		250000.00	-151698.42
JAPAN- VARIABLE COST	11294.25				11294.25			16829.04
TOTAL P.R. JAPAN	28657.42				28657.42		250000.00	-134869.38
P.R. FRANCE								
P.R. FRANCE FEE & EXPE							110000.00	-110000.00
TOTAL P.R. FRANCE							110000.00	-110000.00
P.R. ITALY								
P.R. ITALY							90000.00	-90000.00
TOTAL P.R. ITALY							90000.00	-90000.00

JAMAICA TOURIST BOARD
PUBLIC RELATIONS

710201

BUDGET STATEMENT

PAGE 12

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	OVER/UNDER CURR DOLLAR	%	ACTUAL YTD	%	BUDGET YTD	OVER/UNDER YTD DOLLAR %
P.R. CONTINGENCY	-6000.00				-6000.00					
TOTAL P.R. CONTINGEN	-6000.00				-6000.00					
GRAND TOTAL PUBLIC R	376211.12				376211.12		569445.32		2250000.00	-1680554.68

JAMAICA TOURIST BOARD
LATIN AMERICA

710201

BUDGET STATEMENT

PAGE 13

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
FEE	4000.00				4000.00		36000.00		-32000.00	
STATIONERY							2000.00		-2000.00	
OFFICE RENT							1800.00		-1800.00	
TELEPHONE	646.56				646.56		7500.00		-6853.44	
GENERAL SALES A.G.							15000.00		-15000.00	
ADVERTISING										
TRADE SHOWS							12500.00		-12500.00	
SHIPPING							2000.00		-2000.00	
POSTAGE	15.80				15.80		8000.00		-7984.20	
ENTERTAINMENT							2400.00		-2400.00	
SUBS AND DUES							1000.00		-1000.00	
TRAVEL/EXPENSES	82.75				82.75		9000.00		-8917.25	
GRAND TOTAL LATIN AM	4745.11				4745.11		97200.00		-92454.89	

JAMAICA TOURIST BOARD
OTHER BUDGETED CHARGES

710201

BUDGET STATEMENT

PAGE 14

ACCOUNT DESCRIPTION	JULY 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	DOLLAR %
MEXICO	6402.49				6402.49		18000.00	-11597.51
RESERVE FUNDS							400000.00	-400000.00
GOLF PROMOTION							75000.00	-75000.00
TENNIS PROMOTION								
LOS ANGELES REMITTANCE	27808.68				27808.68		406844.00	-248677.32
CHICAGO REMITTANCE	74158.26				74158.26		655805.00	-491853.74
MIAMI REMITTANCE	108112.00				108112.00		1039206.00	-652804.00
TORONTO REMITTANCE	47523.68				47523.68		381872.00	-169411.32
MONTREAL REMITTANCE							127755.00	-127755.00
FRANKFURT REMITTANCE					81850.00		251108.00	-169258.00
LONDON REMITTANCE	160000.00				364506.00		507044.00	-142538.00
JAMAICA VACATIONS LTD	705750.00				705750.00		2280750.00	2280750.00
JAMAICA RESERVATION SERV	40000.00				40000.00			40000.00
TOTAL OTHER BUDGETED	1169755.11				1169755.11		3862634.00	-168144.89

JAMAICA TOURIST BOARD
DEPUTY DIRECTOR -MARKETING & ADMINISTRATION

710201

BUDGET STATEMENT

PAGE 15

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		1990		1990	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	OVER/UNDER DOLLAR	%	BUDGET YTD	OVER/UNDER YTD DOLLAR %
PERSONAL EMOLUMENT								
SALARIES	5751.32				5751.32		97658.00	-74652.72
OVERSEAS ALLOWANCE	1749.91				1749.91		30186.00	-23186.36
ENTERTAINMENT ALLOWANCE							3454.00	-3454.00
RENT	2416.67				2416.67		37528.00	-27861.32
TEMPORARY & RELIEF STA	1165.00				1165.00		2835.00	-475.00
PAID-LEAVE								
PENSION								
TOTAL PERSONAL-EMOLU	11082.90				11082.90		171661.00	-129629.40
OTHER CHARGES								
CRUISE SHIP - BONUS/OPERATION								
TELEPHONE/TELEX/CABLE	5603.01				5603.01		15000.00	-5932.28
FACSIMILE							3000.00	-3000.00
INSURANCE	2857.26				2857.26		18000.00	-12509.98
PENSION	2998.13				2998.13		18000.00	-14760.09
SOCIAL SECURITY							9000.00	-7530.79
MAINTENANCE OF EQUIPME	130.37				130.37		2500.00	-2289.75
COMPUTER								
POSTAGE	1466.49				1466.49		5000.00	-1326.11
XEROX	307.73				307.73		2000.00	-1556.45
TRANSPORTATION	6488.90				6488.90		25000.00	-12203.69
SUBSISTENCE	2907.65				2907.65		18000.00	-13106.24
ENTERTAINMENT	1385.68				1385.68		14000.00	-8925.43
PRINTING/STATIONERY	881.13				881.13		5000.00	-3944.96
SHIPPING							2000.00	-2000.00
SUBS AND DUES	22.50				22.50		2900.00	-2828.00
MAINTENANCE OF MOTOR V	686.52				686.52			1336.52
UNIFORMS							1800.00	-600.00
INFORMATION CALLS								
OFFICE EXPENSES	274.16				274.16		300.00	143.51
INCENTIVE-BONUS								
TOTAL OTHER CHARGES	26009.53				26009.53		141500.00	-91033.74
GRAND TOTAL	37092.43				37092.43		313161.00	-220663.14

JAMAICA TOURIST BOARD

710201

BUDGET STATEMENT

PAGE 1

ACCOUNT DESCRIPTION	JULY 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	BUDGET PERIOD	ACTUAL YTD	BUDGET YTD	OVER/UNDER DOLLAR	%	DOLLAR	%
GOVERNMENT GRANT	2000000.00		6950000.00		6950000.00			
GOVERNMENT GRANT - PRE			176485.71		176485.71			
LETTERS OF CREDIT	1668520.65		3000000.00		3000000.00			
TOTAL GOV'T GRANT	3668520.65		10126485.71		10126485.71			
PREPAYMENT								
PREPAYMENT - DEPUTY DIRECTOR								
PREPAYMENT - NEW YORK REGIONAL								
PREPAYMENT - ADMINISTRATION								
PREPAYMENT - DALLAS								
PREPAYMENT - CRUISE SHIP DIVISION								
PREPAYMENT - DIRECTOR								
PREPAYMENT - ADVERTISING								
PREPAYMENT - PUBLIC RELATIONS								
PREPAYMENT - TRAVEL REPRESENTATIVE								
PREPAYMENT - OTHERS								
ACCRUED EXPENSES								
ACCRUED EXPENSES - DEP								
ACCRUED EXPENSES - NEW	5000.00		5000.00					
ACCRUED EXPENSES - ADM								
ACCRUED EXPENSES - DAL								
ACCRUED EXPENSES - CRUISE SHIP DIVISION								
ACCRUED EXPENSES - DIR	-5000.00							
ACCRUED EXPENSES - ADV	666559.88							
ACCRUED EXPENSES - PUB								
ACCRUED EXPENSES - TRAVEL REPRESENTATIVE								
ACCRUED EXPENSES - OTH								
MOTOR VEHICLE REVOLVIN	3432.56		3432.56					
STAFF PERSONAL ADVANCE	14180.66							
MISCELLANEOUS & OTHER	-3479.04							
IMPREST								
ADVANCE - CHICAGO	10416.99							
ADVANCE - MIAMI	21501.05							
ADVANCE - LOS ANGELES	9606.17							
ADVANCE - LONDON								
ADVANCE - TORONTO/MONT	101.73							
ADVANCE - HEAD OFFICE	-2817.91							
IMPREST DALLAS								
SALARY - PETER TRENCH								
ADVANCES - JAMAICA VAC	18046.35							
ADVANCES - JAMAICA RES								
SUSPENSE	-5000.00							
TOTAL EXPENSES	732548.44		2612629.34		2612629.34			

NEGATIVE

ACCOUNT DESCRIPTION	JULY 1990		JULY 1990		OVER/UNDER CURR		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	DOLLAR	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
ACCURED D/D-MKTG.										
SALARIES	51137.29		51137.29		51137.29		697153.00		556.56	
OVERSEAS ALLOWANCE	10094.39		10094.39		10094.39		151578.00		-492223.82	
ENTERTAINMENT ALLOWANC	3135.98		3135.98		3135.98		34491.00		-106575.46	
RENT	14018.43		14018.43		14018.43		177953.00		-26572.06	
TEMPORARY & RELIEF STA	5426.25		5426.25		5426.25		34347.00		-115814.28	
PAID LEAVE							20732.79		-13614.21	
BONUS/2 WEEKS PAY	482.78		482.78		482.78		20000.00		-8041.76	
PENSION							6050.00		-4199.36	
TOTAL PERSONAL EMOLU	84295.12		84295.12		84295.12		1121572.00		-766484.39	
OTHER CHARGES										
D/D SALES OFFICE RENT	23861.95		23861.95		23861.95		314400.00		-237738.11	
CRUISE SHIP - BONUS/DP							375000.00		-375000.00	
TELEPHONE/TELEX/CABLE	24379.78		24379.78		24379.78		139800.00		-96113.78	
FACSIMILE	111.27		111.27		111.27		9600.00		-9063.38	
INSURANCE	24523.14		24523.14		24523.14		163000.00		-96614.71	
PENSION	13717.33		13717.33		13717.33		73800.00		-59760.41	
SOCIAL SECURITY							45500.00		-36644.84	
MAINTENANCE OF EQUIPME	1307.87		1307.87		1307.87		9500.00		-4719.06	
COMPUTER	3253.85		3253.85		3253.85		15600.00		-3541.85	
POSTAGE	7702.24		7702.24		7702.24		96000.00		-77026.96	
XEROX	2557.60		2557.60		2557.60		18350.00		-14695.64	
TRANSPORTATION	16660.57		16660.57		16660.57		151000.00		-107400.16	
SUBSISTENCE	12169.29		12169.29		12169.29		95040.00		-56584.21	
ENTERTAINMENT	4636.28		4636.28		4636.28		73600.00		-56875.77	
PRINTING/STATIONERY	4124.62		4124.62		4124.62		36000.00		-31416.96	
CRUISE SHIP - PTG LITE							12000.00		-12000.00	
SHIPPING							12811.00		-12545.12	
SUBS AND DUES	281.34		281.34		281.34		17900.00		-16878.16	
CRUISE SHIP - FILMS (D							8000.00		-3330.38	
MAINTENANCE OF MOTOR V	1646.03		1646.03		1646.03		16000.00		-12722.91	
CRUISE SHIP-CO-OP ADVERT							75000.00		-75000.00	
UNIFORMS							16800.00		-3600.00	
INFORMATION CALLS	2500.00		2500.00		2500.00		75000.00		-65000.00	
OFFICE EXPENSES	1126.32		1126.32		1126.32		18600.00		-16043.38	
WAREHOUSE	366.00		366.00		366.00		6000.00		19177.00	
LEGAL FEES	51047.43		51047.43		51047.43		120000.00		-68952.57	
CAPITAL	4000.00		4000.00		4000.00		50000.00		-47297.10	
INCENTIVE BONUS							100000.00		-100000.00	
JAPEX - SPECIAL PROG.	25003.46		25003.46		25003.46		70000.00		46676.42	
MEMBERSHIP INTERNATIONAL									-70000.00	

JAMAICA TOURIST BOARD

710201

BUDGET STATEMENT

PAGE 3

ACCOUNT DESCRIPTION	JULY 1990 ACTUAL PERIOD	JULY 1990 BUDGET PERIOD	OVER/UNDER CURR DOLLAR	%	1990 ACTUAL YTD	1990 BUDGET YTD	OVER/UNDER YTD DOLLAR	%
BANK CHARGES	58.90		58.90		213.40	5000.00	-4786.60	
OVERSEAS APPOINTMENTS					3726.00	40000.00	-36274.00	
REFURBISHING						19293.00	-19293.00	
DALLAS GPS & CONVENTIONS								
TOTAL OTHER CHARGES	225035.27		225035.27		517526.36	2278594.00	-1761067.64	
TOTAL DEPTS.	309330.39		309330.39		872613.97	3400166.00	-2527552.03	
ADVERTISING - GLOBAL	1225722.70		1225722.70		1648712.66	13825000.00	12176287.34	
PUBLIC RELATIONS	376211.12		376211.12		569445.32	2250000.00	-1680554.68	
LATIN AMERICA	4745.11		4745.11		4745.11	97200.00	-92454.89	
DIRECTOR OF TOURISM DEPT	48061.96		48061.96		327980.51	1065000.00	-737019.49	
OTHER BUDGETED CHARGES	1169755.11		1169755.11		3694489.11	3862634.00	-168144.89	
GRAND TOTAL	-197854.18		-197854.18		395869.69	-24500000.00	24895869.69	

JAMAICA TOURIST BOARD

PAGE 1

BUDGET STATEMENT

710201

ACCOUNT DESCRIPTION	AUG. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	BUDGET PERIOD	ACTUAL YTD	BUDGET YTD	DOLLAR	%	DOLLAR	%
GOVERNMENT GRANT	1050000.00		8000000.00		8000000.00			
GOVERNMENT GRANT - PRE			176485.71		176485.71			
LETTERS OF CREDIT	597364.86		3597364.86		3597364.86			
TOTAL GOV'T GRANT	1647364.86		11773850.57		11773850.57			
PREPAYMENT								
PREPAYMENT - DEPUTY DIRECTOR								
PREPAYMENT - NEW YORK REGIONAL								
PREPAYMENT - ADMINISTRATION								
PREPAYMENT - DALLAS								
PREPAYMENT - CRUISE SHIP DIVISION								
PREPAYMENT - DIRECTOR								
PREPAYMENT - ADVERTISING								
PREPAYMENT - PUBLIC RELATIONS								
PREPAYMENT - TRAVEL REPRESENTATIVE								
PREPAYMENT - OTHERS								
ACCURED EXPENSES			28019.12		28019.12			
ACCURED EXPENSES - DEP			15885.35		15885.35			
ACCURED EXPENSES - NEW			105141.34		105141.34			
ACCURED EXPENSES - ADM			2888.38		2888.38			
ACCURED EXPENSES - DAL								
ACCURED EXPENSES - CRUISE SHIP DIVISION								
ACCURED EXPENSES - DIR			39401.59		39401.59			
ACCURED EXPENSES - ADV	342626.08		2213251.63		2213251.63			
ACCURED EXPENSES - PUB			153346.60		153346.60			
ACCURED EXPENSES - TRAVEL REPRESENTATIVE								
ACCURED EXPENSES - OTH			33083.30		33083.30			
MOTOR VEHICLE REVOLVIN	3210.45		31716.36		31716.36			
STAFF PERSONAL ADVANCE	-2701.71		96445.64		96445.64			
MISCELLANEOUS & OTHER	-1193.82		-431672.66		-431672.66			
IMPRES	6100.00		134918.24		134918.24			
ADVANCE - CHICAGO	850.00		21286.15		21286.15			
ADVANCE - MIAMI	600.00		111433.89		111433.89			
ADVANCE - LOS ANGELES	1000.04		47144.99		47144.99			
ADVANCE - LONDON			101.74		101.74			
ADVANCE - TORONTO/MONT			5454.44		5454.44			
ADVANCE - HEAD OFFICE	-22413.73		256456.67		256456.67			
IMPRES DALLAS								
SALARY - PETER TRENCH			71516.62		71516.62			
ADVANCES - JAMAICA VAC	-4272.40		13337.55		13337.55			
ADVANCES - JAMAICA RES			13727.31		13727.31			
SUSPENSE								
TOTAL EXPENSES	323804.91		2936434.25		2936434.25			

JAMAICA TOURIST BOARD

710201		BUDGET STATEMENT				PAGE 2	
ACCOUNT DESCRIPTION	AUG. 1990	AUG. 1990	OVER/UNDER CURR		1990	OVER/UNDER YTD	
	ACTUAL PERIOD	BUDGET PERIOD	DOLLAR	%	ACTUAL YTD	BUDGET YTD	
	%	%			%	%	
PERSONAL EMOLUMENT							
SALARIES							
OVERSEAS ALLOWANCE							
ENTERTAINMENT ALLOWANCE							
RENT							
TEMPORARY & RELIEF STAFF							
PAID LEAVE							
PENSION							
TOTAL PERSONAL EMOLU							
OTHER CHARGES							
TOTAL OTHER CHARGES							
TOTAL DEPTS.							
ADVERTISING - GLOBAL							
PUBLIC RELATIONS							
LATIN-AMERICA							
DIRECTOR OF TOURISM DEPT.							
OTHER BUDGETED CHARGES							
GRAND TOTAL		1323559.95	1323559.95		8837416.32	8837416.32	

JAMAICA TOURIST BOARD
DEPUTY DIRECTOR DEPT.

BUDGET STATEMENT

PAGE 3

710201

ACCOUNT DESCRIPTION	AUG. 1990 ACTUAL PERIOD	AUG. 1990 BUDGET PERIOD	1990		1990		OVER/UNDER YTD DOLLAR	%	%
			ACTUAL YTD	%	BUDGET YTD	%			
PERSONAL EMOLUMENT			556.56		97581.00		556.56		
ACCURED D/D-MKTG.			27865.67		27981.00		-69715.33		
SALARIES	5572.00		9779.94		3454.00		-18201.06		
OVERSEAS ALLOWANCE	2264.32		1541.66		36168.00		-1912.34		
ENTERTAINMENT ALLOWANC			23134.60		2669.00		-13033.40		
RENT	5013.92						-2669.00		
TEMPORARY & RELIEF STA									
PAID LEAVE									
PENSION									
TOTAL PERSONAL EMOLU	12850.24		62878.43		167853.00		-104974.57		
OTHER CHARGES					14400.00		-9340.00		
D/D SALES OFFICE RENT	1012.00		5060.00						
CRUISE SHIP - BONUS/OPERATION			1964.50		18000.00		-16035.50		
TELEPHONE/TELEX/CABLE			9.54		3000.00		-2990.46		
FACSIMILE			4762.09		10000.00		-5237.91		
INSURANCE					2300.00		-2300.00		
PENSION					1500.00		-1500.00		
SOCIAL SECURITY			755.00		1100.00		-345.00		
MAINTENANCE OF EQUIPME	149.00								
COMPUTER			361.55		7000.00		-6638.45		
POSTAGE	58.50		1292.82		2500.00		-1207.18		
XEROX					28000.00		-16398.33		
TRANSPORTATION	3615.07		11601.65		15000.00		-7637.00		
SUBSISTENCE	2562.32		7363.00		15000.00		-12096.96		
ENTERTAINMENT	1366.19		2903.04						
PRINTING/STATIONERY	533.98		1129.06		4000.00		-2870.94		
SHIPPING					2611.00		-2611.00		
SUBS AND DUES	138.36		138.36		2500.00		-2361.64		
MAINTENANCE OF MOTOR V	702.50		1917.58		8000.00		-6082.42		
UNIFORMS			1800.00		2000.00		-200.00		
INFORMATION CALLS	2500.00		12500.00		75000.00		-62500.00		
OFFICE EXPENSES	36.33		543.82		2100.00		-1556.18		
INCENTIVE BONUS					100000.00		-100000.00		
JAPEX - SPECIAL PROG.	7940.01		54616.43				54616.43		
TOTAL OTHER CHARGES	20614.26		108718.44		314011.00		-205292.56		
GRAND TOTAL	33464.50		171596.87		481864.00		-310267.13		

JAMAICA TOURIST BOARD
NEW YORK REGIONAL DEPT.

PAGE 4

BUDGET STATEMENT									
710201	ACCOUNT DESCRIPTION	AUG. 1990		AUG. 1990		1990		1990	
		ACTUAL PERIOD	%	BUDGET PERIOD	%	OVER/UNDER DOLLAR	%	BUDGET YTD	OVER/UNDER YTD DOLLAR %
PERSONAL EMOLUMENT									
	SALARIES	18369.32				18369.32		243399.00	-149977.02
	OVERSEAS ALLOWANCE	4247.25				4247.25		52916.00	-31404.17
	ENTERTAINMENT ALLOWANCE	763.50				763.50		15702.00	-11884.50
	RENT	5300.93				5300.93		66214.00	-39292.69
	TEMPORARY & RELIEF STA	5338.75				5338.75		21606.00	855.54
	PAID-LEAVE								
	TOTAL PERSONAL EMOLU	34019.75				34019.75		399837.00	-231702.84
OTHER CHARGES									
	OFFICE RENT	1118.00				1118.00		5688.28	5688.28
	TELEPHONE/TELEX/CABLE	2475.13				2475.13		63000.00	-40183.49
	FACSIMILE	243.90				243.90		60000.00	-39895.74
	INSURANCE							33500.00	-28256.70
	PENSION							21000.00	-17297.77
	SOCIAL SECURITY							3500.00	1014.06
	MAINTENANCE OF EQUIPME	1484.16				1484.16			
	COMPUTER							56000.00	-43568.32
	POSTAGE	3035.97				3035.97		8400.00	-6468.22
	XEROX	679.11				679.11		70000.00	-45003.82
	TRANSPORTATION	4980.16				4980.16		45000.00	-17501.75
	SUBSISTENCE	2996.11				2996.11		30000.00	-22584.35
	ENTERTAINMENT	1057.61				1057.61		16000.00	-10434.21
	PRINTING/STATIONERY	3571.27				3571.27		7000.00	-6684.12
	SHIPPING	50.00				50.00		6000.00	-4834.66
	SUBS AND DUES	490.00				490.00			
	MAINTENANCE OF MOTOR VEHICLE							7000.00	-1000.00
	UNIFORMS							5000.00	-4156.89
	OFFICE EXPENSES	12.08				12.08			
	TOTAL OTHER CHARGES	22193.50				22193.50		431400.00	-281167.70
	GRAND TOTAL	56213.25				56213.25		831237.00	-512870.54

JAMAICA TOURIST BOARD
ADMINISTRATION DEPT.

PAGE 5

BUDGET STATEMENT

ACCOUNT DESCRIPTION	AUG. 1990 ACTUAL PERIOD	AUG. 1990 BUDGET PERIOD	OVER/UNDER DOLLAR	%	1990 ACTUAL YTD	1990 BUDGET YTD	OVER/UNDER DOLLAR	%
710201								
PERSONAL EMOLUMENT					62022.17	155915.00	-93892.83	
SALARIES	12644.60		12644.60		16597.27	40495.00	-23897.73	
OVERSEAS ALLOWANCE	3374.57		3374.57		4154.10	11881.00	-7726.90	
ENTERTAINMENT ALLOWANCE	830.82		830.82		16017.89	38043.00	-22025.11	
RENT	3286.91		3286.91		1721.25	7237.00	-5515.75	
TEMPORARY & RELIEF STA	471.25		471.25		11958.24	20000.00	-8041.76	
PAID LEAVE								
BONUS/2 WEEKS PAY	482.78		482.78		2333.42	6050.00	-3716.58	
PENSION								
TOTAL PERSONAL EMOLU	21090.93		21090.93		114804.34	279621.00	-164816.66	
OTHER CHARGES					66599.85	300000.00	-233400.15	
OFFICE RENT					11382.46	40800.00	-29417.54	
TELEPHONE/TELEX/CABLE	1616.01		1616.01		425.35	3600.00	-3174.65	
FACSIMILE					47330.49	75000.00	-27669.51	
INSURANCE	12180.00		12180.00		5556.38	20000.00	-14443.62	
PENSION					3683.72	14000.00	-10316.28	
SOCIAL SECURITY					1293.68	2400.00	-1106.32	
MAINTENANCE OF EQUIPME	358.89		358.89		13658.15	15600.00	-1941.85	
COMPUTER	2230.00		2230.00		7829.24	20000.00	-12170.76	
POSTAGE	2294.35		2294.35		1072.79	4800.00	-3727.21	
XEROX	407.47		407.47		3220.55	17000.00	-13779.45	
TRANSPORTATION	910.00		910.00		595.32	10040.00	-9444.68	
SUBSISTENCE	43.25		43.25		1923.72	10000.00	-8076.28	
ENTERTAINMENT	75.53		75.53		1976.32	10000.00	-8023.68	
PRINTING/STATIONERY	1054.81		1054.81					
SHIPPING					467.50	6000.00	-5532.50	
SUBS AND DUES	325.00		325.00		563.59	8000.00	-7436.41	
MAINTENANCE-OF MOTOR V	235.59		235.59		3600.00	6000.00	-2400.00	
UNIFORMS					946.27	10000.00	-9053.73	
OFFICE EXPENSES	256.95		256.95		25543.00	6000.00	19543.00	
WAREHOUSE	366.00		366.00		87854.53	120000.00	-32145.47	
LEGAL FEES	36807.10		36807.10		3119.28	50000.00	-46880.72	
CAPITAL	416.38		416.38			70000.00	-70000.00	
MEMBERSHIP INTERNATIONAL					289.10	5000.00	-4710.90	
BANK CHARGES	75.70		75.70		10471.34	40000.00	-29528.66	
OVERSEAS APPOINTMENTS	6745.34		6745.34			19293.00	-19293.00	
REFURBISHING								
TOTAL OTHER CHARGES	66398.37		66398.37		299402.63	883533.00	-584130.37	

~~PAGE 6~~

BUDGET STATEMENT										PAGE 6	
710201		AUG. 1990		AUG. 1990		1990		1990		OVER/UNDER YTD	
ACCOUNT		ACTUAL PERIOD		BUDGET PERIOD		ACTUAL YTD		BUDGET YTD		DOLLAR %	
DESCRIPTION											
GRAND TOTAL		87489.30		87489.30		414206.97		1163154.00		-748947.03	

JAMAICA TOURIST BOARD
DALLAS

PAGE 7

710201		BUDGET STATEMENT				PAGE 7	
ACCOUNT DESCRIPTION	AUG. 1990 ACTUAL PERIOD	AUG. 1990 BUDGET PERIOD	1990		1990 BUDGET YTD	OVER/UNDER YTD DOLLAR	%
			OVER/UNDER CURRE DOLLAR	%			
PERSONAL EMOLUMENT							
SALARIES							
OVERSEAS ALLOWANCE							
ENTERTAINMENT ALLOWANCE							
RENT							
TEMPORARY & RELIEF STAFF							
PAID LEAVE							
TOTAL PERSONAL EMOLU							
OTHER CHARGES							
OFFICE RENT							
TELEPHONE/TELEX/CABLE							
FACSIMILE							
INSURANCE							
PENSION							
SOCIAL SECURITY							
MAINTENANCE OF EQUIPMENT							
COMPUTER							
POSTAGE							
XEROX							
TRANSPORTATION							
SUBSISTENCE							
ENTERTAINMENT							
PRINTING/STATIONERY							
SHIPPING							
SUBS AND DUES							
MAINTENANCE OF MOTOR VEHICLE							
UNIFORMS							
OFFICE EXPENSES							
DALLAS GPS & CONVENTIONS							
TOTAL OTHER CHARGES							
GRAND TOTAL							

JAMAICA TOURIST BOARD
CRUISE SHIP

BUDGET STATEMENT

PAGE 8

710201	AUG. 1990 ACTUAL PERIOD	AUG. 1990 BUDGET PERIOD	OVER/UNDER CURR DOLLAR	%	1990 ACTUAL YTD	1990 BUDGET YTD	OVER/UNDER YTD DOLLAR	%
ACCOUNT DESCRIPTION								
PERSONAL EMOLUMENT								
SALARIES	8800.00		8800.00		44000.00	102600.00	-58600.00	
TOTAL PERSONAL EMOLL	8800.00		8800.00		44000.00	102600.00	-58600.00	
OTHER CHARGES								
C/SHIP OFFICE RENT	721.88		721.88		2165.64	375000.00	-375000.00	
CRUISE SHIP - BONUS/OP						3000.00	-1074.91	
TELEPHONE/TELEX/CABLE	420.17		420.17		1925.09		953.91	
INSURANCE C/SHIP					953.91		1146.00	
COMPUTER	516.00		516.00		1146.00	8000.00	-7934.50	
POSTAGE					65.50	650.00	-650.00	
XEROX						11000.00	-9110.97	
TRANSPORTATION	1398.65		1398.65		1889.03	7000.00	-2890.99	
SUBSISTENCE	403.87		403.87		4109.01			
ENTERTAINMENT	407.42		407.42		2314.00	4600.00	-2286.00	
PRINTING/STATIONERY					16.89	1000.00	-983.11	
CRUISE SHIP - PIG LITE						12000.00	-12000.00	
SHIPPING						1200.00	-1200.00	
SUBS AND DUES	78.00		78.00		210.00	500.00	-290.00	
CRUISE SHIP - FILMS (D	1472.02		1472.02		6141.64	8000.00	-1858.36	
NO ACCOUNT					397.49	75000.00	-75000.00	
CRUISE SHIP- CO-OP ADVERT					600.00		600.00	
UNIFORMS					167.27	1200.00	-1032.73	
OFFICE EXPENSES	82.00		82.00					
MEMBERSHIP INTERNATIONAL ORGANIZATION								
BANK CHARGES								
OVERSEAS APPOINTMENTS & TRANSFERS								
TOTAL OTHER CHARGES	5500.01		5500.01		22101.47	508150.00	-486048.53	
GRAND TOTAL	14300.01		14300.01		66101.47	610750.00	-544648.53	

JAMAICA TOURIST BOARD
DIRECTOR OF TOURISM DEPT.

PAGE 9

BUDGET STATEMENT

710201

ACCOUNT DESCRIPTION	AUG. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	DOLLAR %
COLLATERALS								
V.I.P. & OTHER PROMOTI	11740.20				33748.15		125000.00	-91251.85
TRAVEL					216.50		70000.00	-69783.50
SUBSISTENCE							45000.00	-45000.00
ENTERTAINMENT							25000.00	-25000.00
DEPUTY DIRECTOR PROMOT	7289.91				13534.91		40100.00	-26565.09
DEPUTY DIR-MKTG & SALES	1160.00				8010.58		15000.00	-6989.42
BLITZES - ALL OFFICES					210044.22		347000.00	-136955.78
PROMOTION - NEW YORK	21466.83				90489.40		50000.00	40489.40
PROMOTION - LOS ANGELE					650.00		20000.00	-19350.00
PROMOTION - CHICAGO					1945.00		25000.00	-23055.00
PROMOTION - DALLAS					10998.69		37900.00	-26901.31
PROMOTION - MIAMI							105000.00	-105000.00
PROMOTION - CANADA							160000.00	-160000.00
PROMOTION - EUROPE								
TOTAL DIRECTOR'S DEP	41656.94				369637.45		1065000.00	-695362.55

JAMAICA TOURIST BOARD
ADVERTISING - GLOBAL

PAGE 10

BUDGET STATEMENT

ACCOUNT DESCRIPTION	AUG. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	DOLLAR %
710201								
U.S.A. CONSUMER	650447.86				1796474.87		7500000.00	-5703525.13
ADVERTISING-CONSUMER FEE	171917.00				515751.00		500000.00	515751.00
ADVERTISING-COLLATERALS	9400.00				22342.10		400000.00	-477657.90
U.S.A. TRADE	3539.82				25479.57		100000.00	-374520.43
U.S.A. GROUPS & CONVEN					123969.80		25000.00	-100000.00
U.S.A. RESEARCH							1500000.00	98969.80
U.S.A. PRODUCTION								-1500000.00
TOTAL U.S.A. ADVERTI	835304.68				2484017.34		10025000.00	-7540982.66
CANADA							1000000.00	-1000000.00
TOTAL CANADA							1000000.00	-1000000.00
U.K.							1250000.00	-1250000.00
TOTAL U.K.							1250000.00	-1250000.00
EUROPE							200000.00	-200000.00
ADVERTISING- JAPAN							200000.00	-200000.00
TOTAL EUROPE							200000.00	-200000.00
CO-OP ADVERTISING TO							200000.00	-200000.00
CO-OP ADVERTISING - MONTREAL							800000.00	-800000.00
CO-OP ADVERTISING - NE								
CO-OP ADVERTISING - MIAMI								
CO-OP ADVERTISING - DALLAS								
CO-OP ADVERTISING - CHICAGO								
CO-OP ADVERTISING - LOS ANGELES								
CO-OP ADVERTISING - LONDON								
CO-OP ADVERTISING - EU								
CO-OP ADVERTISING - U.K. CHARTER OPERATORS								
TOTAL CO-OP ADVERTIS							350000.00	-350000.00
							1350000.00	-1350000.00
GRAND ADVERTISING TO	835304.68				2484017.34		13825000.00	11340982.66

BUDGET STATEMENT

PAGE 11

ACCOUNT DESCRIPTION	AUG. 1990		AUG. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	OVER/UNDER DOLLAR	%	BUDGET YTD	%	OVER/UNDER DOLLAR	%
P.R. USA										
P.R. USA FEE	100000.00				100000.00		1200000.00		-700000.00	
P.R. USA EXPENSES	1700.00				1700.00		300000.00		-243985.30	
ADVANCES- P.M.A. PR										
TOTAL P.R. USA	101700.00				101700.00		1500000.00		-943985.30	
P.R. CANADA										
P.R. CANADA FEE							100000.00		-100000.00	
P.R. CANADA EXPENSES										
TOTAL P.R. CANADA							100000.00		-100000.00	
P.R. UK										
P.R. UK FEES & EXPENSE							120000.00		-120000.00	
TOTAL P.R. UK							120000.00		-120000.00	
P.R. EUROPE										
P.R. EUROPE FEES & EXP							80000.00		-80000.00	
TOTAL P.R. EUROPE							80000.00		-80000.00	
P.R. JAPAN										
JAPAN FIXED COST	9774.80				9774.80		250000.00		-141923.62	
JAPAN- VARIABLE COST	12474.19				12474.19				29303.23	
TOTAL P.R. JAPAN	22248.99				22248.99		250000.00		-112620.39	
P.R. FRANCE										
P.R. FRANCE FEE & EXPE							110000.00		-110000.00	
TOTAL P.R. FRANCE							110000.00		-110000.00	
P.R. ITALY										
P.R. ITALY							90000.00		-90000.00	
TOTAL P.R. ITALY							90000.00		-90000.00	

JAMAICA TOURIST BOARD
PUBLIC RELATIONS

PAGE 12

BUDGET STATEMENT

710201

ACCOUNT DESCRIPTION	AUG 1990 ACTUAL PERIOD	AUG 1990 BUDGET PERIOD	OVER/UNDER CURR		1990		OVER/UNDER YTD	
			DOLLAR	%	ACTUAL YTD	BUDGET YTD	DOLLAR	%
P.R. CONTINGENCY								
TOTAL P.R. CONTINGEN								
GRAND TOTAL PUBLIC R	123948.99		123948.99		693394.31	2250000.00	-1556605.69	

JAMAICA TOURIST BOARD
LATIN AMERICA

PAGE 13

BUDGET STATEMENT

710201

ACCOUNT DESCRIPTION	AUG. 1990		AUG. 1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	BUDGET YTD	DOLLAR	%
FEE					4000.00	36000.00	-32000.00	
STATIONERY						2000.00	-2000.00	
OFFICE RENT						1800.00	-1800.00	
TELEPHONE					646.56	7500.00	-6853.44	
GENERAL SALES A.G.						15000.00	-15000.00	
ADVERTISING						12500.00	-12500.00	
TRADE SHOWS						2000.00	-2000.00	
SHIPPING					15.80	8000.00	-7984.20	
POSTAGE						2400.00	-2400.00	
ENTERTAINMENT						1000.00	-1000.00	
SUBS AND DUES					82.75	9000.00	-8917.25	
TRAVEL/EXPENSES								
GRAND TOTAL LATIN AM					4745.11	97200.00	-92454.89	

JAMAICA TOURIST BOARD
OTHER BUDGETED CHARGES

PAGE 14

BUDGET STATEMENT

710201

ACCOUNT DESCRIPTION	AUG. 1990		AUG. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	OVER/UNDER CARR	DOLLAR	ACTUAL YTD	%	BUDGET YTD	DOLLAR
MEXICO							6402.49		18000.00	-11597.51
RESERVE FUNDS									400000.00	-400000.00
GOLF PROMOTION	5085.66					5085.66			75000.00	-69914.34
TENNIS PROMOTION										
LOS ANGELES REMITTANCE	28515.12					28515.12	186681.80		406844.00	-220162.20
CHICAGO REMITTANCE	34650.00					34650.00	198601.26		655805.00	-457203.74
MIAMI REMITTANCE	25470.73					25470.73	411872.73		1039206.00	-627333.27
TORONTO REMITTANCE	40000.00					40000.00	252460.68		381872.00	-129411.32
MONTREAL REMITTANCE									127755.00	-127755.00
FRANKFURT REMITTANCE	22778.35					22778.35	104628.35		251108.00	-146479.65
LONDON REMITTANCE	63000.00					63000.00	427506.00		507044.00	-79538.00
JAMAICA VACATIONS LTD							2280750.00			2280750.00
JAMAICA RESERVATION SERV	40000.00					40000.00	80000.00			80000.00
TOTAL OTHER BUDGETED	259499.86					259499.86	3953988.97		3862634.00	91354.97

JAMAICA TOURIST BOARD
DEPUTY DIRECTOR -MARKETING & ADMINISTRATION

PAGE 15

BUDGET STATEMENT

710201

ACCOUNT DESCRIPTION	AUG. 1990		AUG. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES	5751.32				28756.60		97658.00		-68901.40	
OVERSEAS ALLOWANCE	1749.91				8749.55		30186.00		-21436.45	
ENTERTAINMENT ALLOWANCE							3454.00		-3454.00	
RENT	416.67				10083.35		37528.00		-27444.65	
TEMPORARY & RELIEF STA	590.00				2950.00		2835.00		115.00	
PAID LEAVE										
PENSION										
TOTAL PERSONAL EMOLU	8507.90				50539.50		171661.00		-121121.50	
OTHER CHARGES										
CRUISE SHIP - BONUS/OPERATION										
TELEPHONE/TELEX/CABLE	915.71				9983.43		15000.00		-5016.57	
FACSIMILE							3000.00		-3000.00	
INSURANCE					5490.02		18000.00		-12509.98	
PENSION					3239.91		18000.00		-14760.09	
SOCIAL SECURITY					1469.21		9000.00		-7530.79	
MAINTENANCE OF EQUIPME	75.77				286.02		2500.00		-2213.98	
COMPUTER										
POSTAGE	1383.91				5057.80		5000.00		57.80	
XEROX	271.64				715.19		2000.00		-1284.81	
TRANSPORTATION	1015.07				13811.38		25000.00		-11188.62	
SUBSISTENCE	718.19				5611.95		18000.00		-12388.05	
ENTERTAINMENT	11.45				5086.02		14000.00		-8913.98	
PRINTING/STATIONERY	160.26				1215.30		5000.00		-3784.70	
SHIPPING							2000.00		-2000.00	
SUBS AND DUES	85.00				157.00		2900.00		-2743.00	
MAINTENANCE OF MOTOR V					1336.52				1336.52	
UNIFORMS					1200.00		1800.00		-600.00	
INFORMATION CALLS										
OFFICE EXPENSES	33.87				477.38		300.00		177.38	
INCENTIVE BONUS										
TOTAL OTHER CHARGES	4670.87				55137.13		141500.00		-86362.87	
GRAND TOTAL	13178.77				105676.63		313161.00		-207484.37	

PAGE 1

ACCRUED EXPENSES - DEP	28019.12	28019.12
ACCRUED EXPENSES - NEW	15885.35	15885.35
ACCRUED EXPENSES - ADM	105141.34	105141.34
ACCRUED EXPENSES - DAL	2888.38	2888.38
ACCRUED EXPENSES - CRUISE SHIP DIVISION	39401.59	39401.59
ACCRUED EXPENSES - DIR	2213251.63	2213251.63
ACCRUED EXPENSES - ADV	342626.08	342626.08
ACCRUED EXPENSES - PUB	153346.60	153346.60
ACCRUED EXPENSES - TRAVEL REPRESENTATIVE		
ACCRUED EXPENSES - OTH	33083.30	33083.30

PAGE 2

7-10201

[illegible]

OTHER CHARGES					
D/D SALES OFFICE RENT	2851.88	79513.77	314400.00	-234886.23	
CRUISE SHIP - BONUS/OP			375000.00	-375000.00	
TELEPHONE/TELEX/CABLE	5427.02	49113.24	139800.00	-90686.76	
FACSIMILE		536.62	9600.00	-9063.38	
INSURANCE	12423.90	78809.19	163000.00	-84190.81	
PENSION		14039.59	73800.00	-59760.41	
SOCIAL SECURITY		8855.16	45500.00	-36644.84	
MAINTENANCE OF EQUIPME	2067.82	6848.76	9500.00	-2651.24	
COMPUTER	2746.00	14804.15	15600.00	-795.85	
POSTAGE	6772.73	25745.77	96000.00	-70254.23	
XEROX	1358.22	5012.58	18350.00	-13337.42	
TRANSPORTATION	11918.95	55518.79	151000.00	-95481.21	
SUBSISTENCE	6723.74	45177.53	95040.00	-49862.47	
ENTERTAINMENT	2918.20	19642.43	73600.00	-53957.57	
PRINTING/STATIONERY	5320.32	9903.36	36000.00	-26096.64	
CRUISE SHIP - PTG LITE			12000.00	-12000.00	
SHIPPING	50.00	315.88	12811.00	-12495.12	
SUBS AND DUES	1116.36	2138.20	17900.00	-15761.80	
CRUISE SHIP - FILMS (D	1472.02	6141.64	8000.00	-1858.36	
MAINTENANCE OF MOTOR V	938.09	4215.18	16000.00	-11784.82	
CRUISE SHIP-CO-OP ADVERT			75000.00	-75000.00	
UNIFORMS		13200.00	16800.00	-3600.00	
INFORMATION CALLS	2500.00	12500.00	75000.00	-62500.00	
OFFICE EXPENSES	421.23	2977.85	18600.00	-15622.15	
WAREHOUSE	366.00	25543.00	6000.00	19543.00	
LEGAL FEES	36807.10	87854.53	120000.00	-32145.47	
CAPITAL	416.38	3119.28	50000.00	-46880.72	
INCENTIVE BONUS			100000.00	-100000.00	
JAPEX - SPECIAL PROG.	7940.01	54616.43		54616.43	
MEMBERSHIP INTERNATION			70000.00	-70000.00	

JAMAICA TOURIST BOARD

710201

BUDGET STATEMENT

PAGE 3

ACCOUNT DESCRIPTION	AUG. 1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET YTD	%	DOLLAR	%
BANK CHARGES	75.70		5000.00		-4710.90	
OVERSEAS APPOINTMENTS	6745.34		40000.00		-29528.66	
REFURBISHING			19293.00		-19293.00	
DALLAS GPS & CONVENTIONS						
TOTAL OTHER CHARGES	119377.01		2278594.00		-1641690.63	

TOTAL DEPTS.

204645.83

-2322906.20

3400166.00

-1077259.80

204645.83

ADVERTISING - GLOBAL

835304.68

11340982.66

13825000.00

2484017.34

835304.68

PUBLIC RELATIONS

123948.99

-1556605.69

2250000.00

693394.31

123948.99

LATIN AMERICA

-92454.89

97200.00

4745.11

DIRECTOR OF TOURISM DEPT

41656.94

-695362.55

1065000.00

369637.45

41656.94

OTHER BUDGETED CHARGES

259499.86

91354.97

3862634.00

3953988.97

259499.86

GRAND TOTAL

-141496.35

24754373.34

-24500000.00

254373.34

ACCOUNT DESCRIPTION	SEPT 1990		SEPT 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
GOVERNMENT GRANT - PRE	818520.65				8818520.65				8818520.65	
GOVERNMENT GRANT - LETTERS OF CREDIT					176485.71				176485.71	
TOTAL GOV'T GRANT	818520.65				3597364.86				3597364.86	
					12592371.22				12592371.22	
PREPAYMENT - DEPUTY DIRECTOR										
PREPAYMENT - NEW YORK REGIONAL										
PREPAYMENT - ADMINISTRATION										
PREPAYMENT - DALLAS										
PREPAYMENT - CRUISE SHIP DIVISION										
PREPAYMENT - DIRECTOR										
PREPAYMENT - ADVERTISING										
PREPAYMENT - PUBLIC RELATIONS										
PREPAYMENT - TRAVEL REPRESENTATIVE										
PREPAYMENT - OTHERS										
ACCURED EXPENSES					-26450.00				-26450.00	
ACCURED EXPENSES - DEP										
ACCURED EXPENSES - NEW										
ACCURED EXPENSES - ADM										
ACCURED EXPENSES - DAL	2162.76									
ACCURED EXPENSES - CRUISE SHIP DIVISION										
ACCURED EXPENSES - DIR										
ACCURED EXPENSES - ADV	60437.03									
ACCURED EXPENSES - PUB										
ACCURED EXPENSES - TRAVEL REPRESENTATIVE										
ACCURED EXPENSES - OTH										
MOTOR VEHICLE REVOLVIN	-2917.33									
STAFF PERSONAL ADVANCE	-986.43									
MISCELLANEOUS & OTHER	-1645.89									
IMPREST										
ADVANCE - CHICAGO	2482.67									
ADVANCE - MIAMI	7991.20									
ADVANCE - LOS ANGELES	4366.53									
ADVANCE - LONDON										
ADVANCE - TORONTO/MONT										
ADVANCE - HEAD OFFICE	7987.03									
IMPREST DALLAS										
SALARY - PETER TRENCH										
ADVANCES - JAMAICA VAC	9462.99									
ADVANCES - JAMAICA RES	6046.50									
SUSPENSE										
TOTAL EXPENSES	95387.06				95387.06				3031821.31	

JAMAICA TOURIST BOARD

710201

BUDGET STATEMENT

PAGE 2

ACCOUNT DESCRIPTION	SEPT 1990		SEPT 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES										
OVERSEAS ALLOWANCE										
ENTERTAINMENT ALLOWANCE										
RENT										
TEMPORARY & RELIEF STAFF										
PAID LEAVE										
PENSION										
TOTAL PERSONAL EMOLU										
OTHER CHARGES										
TOTAL OTHER CHARGES										
TOTAL DEPTS.										
ADVERTISING - GLOBAL										
PUBLIC RELATIONS										
LATIN AMERICA										
DIRECTOR OF TOURISM DEPT.										
OTHER BUDGETED CHARGES										
GRAND TOTAL	723133.59		723133.59		9560549.91				9560549.91	

JAMAICA TOURIST BOARD
DEPUTY DIRECTOR DEPT.

BUDGET STATEMENT

PAGE 3

710201

ACCOUNT DESCRIPTION	SEPT 1990		1990		1990		1990		1990	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	OVER/UNDER DOLLAR	%	ACTUAL YTD	%	BUDGET YTD	OVER/UNDER DOLLAR
PERSONAL EMOLUMENT										
ACCURED D/D-MKTG.							556.56			556.56
SALARIES	5572.01				5572.01		33437.68		97581.00	-64143.32
OVERSEAS ALLOWANCE	2264.32				2264.32		12044.26		27981.00	-15936.74
ENTERTAINMENT ALLOWANCE							1541.66		3454.00	-1912.34
RENT	3013.92				3013.92		26148.52		36168.00	-10019.48
TEMPORARY & RELIEF STA									2669.00	-2669.00
PAID LEAVE										
PENSION										
TOTAL PERSONAL EMOLU	10850.25				10850.25		73728.68		167853.00	-94124.32
OTHER CHARGES										
D/D SALES OFFICE RENT	1012.00				1012.00		6072.00		14400.00	-8328.00
CRUISE SHIP - BONUS/OPERATION										
TELEPHONE/TELEX/CABLE	152.77				152.77		2117.27		17000.00	-14882.73
FACSIMILE							9.54		3000.00	-2990.46
INSURANCE	1485.89				1485.89		6247.98		10000.00	-3752.02
PENSION									2300.00	-2300.00
SOCIAL SECURITY									1500.00	-1500.00
MAINTENANCE OF EQUIPME	149.00				149.00		904.00		1100.00	-196.00
COMPUTER										
POSTAGE							361.55		6000.00	-5638.45
XEROX	1021.92				1021.92		2314.74		2500.00	-185.26
TRANSPORTATION	4197.17				4197.17		15798.82		26000.00	-10201.18
SUBSISTENCE	1515.84				1515.84		8878.84		13000.00	-4121.16
ENTERTAINMENT	1031.97				1031.97		3935.01		13000.00	-9064.99
PRINTING/STATIONERY	73.99				73.99		1203.05		3000.00	-1796.95
SHIPPING									1611.00	-1611.00
SUBS AND DUES							138.36		1500.00	-1361.64
MAINTENANCE OF MOTOR V	700.00				700.00		2617.58		8000.00	-5382.42
UNIFORMS							1800.00		2000.00	-200.00
INFORMATION CALLS	2500.00				2500.00		15000.00		75000.00	-60000.00
OFFICE EXPENSES	690.15				690.15		1233.97		2100.00	-866.03
INCENTIVE BONUS									100000.00	-100000.00
JAPEX - SPECIAL PROG.	7153.71				7153.71		61770.14			61770.14
TOTAL OTHER CHARGES	21684.41				21684.41		130402.85		303011.00	-172608.15
GRAND TOTAL	32534.66				32534.66		204131.53		470864.00	-266732.47

JAMAICA TOURIST BOARD
NEW YORK REGIONAL DEPT.

710201

BUDGET STATEMENT

PAGE 4

ACCOUNT DESCRIPTION	SEPT 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	DOLLAR	%
PERSONAL EMOLUMENT								
SALARIES	18396.24				111818.22		243399.00	-131580.78
OVERSEAS ALLOWANCE	4247.25				25759.08		52916.00	-27156.92
ENTERTAINMENT ALLOWANC	763.50				4581.00		15702.00	-11121.00
RENT	5300.93				3222.24		66214.00	-33991.76
TEMPORARY & RELIEF STA	3874.38				26335.92		21606.00	4729.92
PAID LEAVE								
TOTAL PERSONAL EMOLU	32582.30				200716.46		399837.00	-199120.54
OTHER CHARGES								
OFFICE RENT	1118.00				6806.28			6806.28
TELEPHONE/TELEX/CABLE	3844.63				26661.16		63000.00	-36338.84
FACSIMILE								
INSURANCE	6426.50				26530.76		60000.00	-33469.24
PENSION					5243.30		33500.00	-28256.70
SOCIAL SECURITY	3681.74				7383.97		21000.00	-13616.03
MAINTENANCE OF EQUIPME	326.97				4841.03		2500.00	2341.03
COMPUTER								
POSTAGE	1915.93				14347.61		46000.00	-31652.39
XEROX	174.44				2106.22		8400.00	-6293.78
TRANSPORTATION	6134.75				31130.93		67000.00	-35869.07
SUBSISTENCE	2756.26				30254.51		45000.00	-14745.49
ENTERTAINMENT	888.32				8303.97		24000.00	-15696.03
PRINTING/STATIONERY	12.20				5577.99		13000.00	-7422.01
SHIPPING	28.12				344.00		7000.00	-6656.00
SUBS AND DUES	440.59				1605.93		6000.00	-4394.07
MAINTENANCE OF MOTOR VEHICLE								
UNIFORMS								
OFFICE EXPENSES	385.91				6000.00		7000.00	-1000.00
					1229.02		5000.00	-3770.98
TOTAL OTHER CHARGES	28134.38				178366.68		408400.00	-230033.32
GRAND TOTAL	60716.68				379083.14		808237.00	-429153.86

710201

PAGE 5

ACCOUNT DESCRIPTION	SEPT 1990		SEPT 1990		OVER/UNDER CURR		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	DOLLAR	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES	12644.61				12644.61		74666.78		155915.00	
OVERSEAS ALLOWANCE	3374.57				3374.57		19971.84		40495.00	
ENTERTAINMENT ALLOWANCE	830.82				830.82		4984.92		11881.00	
RENT	3286.91				3286.91		19304.80		38043.00	
TEMPORARY & RELIEF STA	160.00				160.00		1881.25		7237.00	
PAID LEAVE							11958.24		20000.00	
BONUS/2 WEEKS PAY										
PENSION	482.78				482.78		2816.20		6050.00	
TOTAL PERSONAL EMOLU	20779.69				20779.69		135584.03		279621.00	
OTHER CHARGES										
OFFICE RENT							66599.85		300000.00	
TELEPHONE/TELEX/CABLE	1819.72				1819.72		13202.18		30771.00	
FACSIMILE							425.35		3600.00	
INSURANCE	4385.39				4385.39		51715.88		75000.00	
PENSION							5556.38		20000.00	
SOCIAL SECURITY	3683.72				3683.72		7367.44		14000.00	
MAINTENANCE OF EQUIPME	367.22				367.22		1660.90		2400.00	
COMPUTER	1363.10				1363.10		15021.25		15600.00	
POSTAGE	1250.70				1250.70		9079.94		20000.00	
XEROX	104.67				104.67		1177.46		4800.00	
TRANSPORTATION	491.18				491.18		3711.73		7000.00	
SUBSISTENCE	95.42				95.42		690.74		5040.00	
ENTERTAINMENT	153.22				153.22		2076.94		7000.00	
PRINTING/STATIONERY	73.25				73.25		2049.57		8000.00	
SHIPPING										
SUBS AND DUES	20.00				20.00		487.50		3000.00	
MAINTENANCE OF MOTOR V	20.00				20.00		583.59		4000.00	
UNIFORMS							3600.00		4000.00	
OFFICE EXPENSES	843.42				843.42		1789.69		6000.00	
WAREHOUSE	405.50				405.50		25948.50		6000.00	
LEGAL FEES	50000.00				50000.00		137854.53		120000.00	
CAPITAL	5506.87				5506.87		8626.15		50000.00	
MEMBERSHIP INTERNATIONAL									70000.00	
BANK CHARGES	47.10				47.10		336.20		3000.00	
OVERSEAS APPOINTMENTS							10471.34		30000.00	
REFURBISHING									19293.00	
TOTAL OTHER CHARGES	70630.48				70630.48		370033.11		828504.00	

JAMAICA TOURIST BOARD
ADMINISTRATION DEPT.

710201

BUDGET STATEMENT

PAGE 6

ACCOUNT DESCRIPTION	SEPT 1990		SEPT 1990		1990		1990		1990	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	OVER/UNDER DOLLAR	%	ACTUAL YTD	%	BUDGET YTD	OVER/UNDER DOLLAR
GRAND TOTAL	91410.17				91410.17		505617.14		1108125.00	-602507.86

JAMAICA TOURIST BOARD

DALLAS

BUDGET STATEMENT

PAGE 7

710201

ACCOUNT DESCRIPTION	SEPT 1990		SEPT 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%

PERSONAL EMOLUMENT

SALARIES
OVERSEAS ALLOWANCE
ENTERTAINMENT ALLOWANCE
RENT
TEMPORARY & RELIEF STAFF
PAID LEAVE

TOTAL PERSONAL EMOLU

OTHER CHARGES

OFFICE RENT
TELEPHONE/TELEX/CABLE
FACSIMILE
INSURANCE
PENSION

SOCIAL SECURITY
MAINTENANCE OF EQUIPMENT

COMPUTER
POSTAGE
XEROX

TRANSPORTATION
SUBSISTENCE
ENTERTAINMENT

PRINTING/STATIONERY
SHIPPING

SUBS AND DUES
MAINTENANCE OF MOTOR VEHICLE

UNIFORMS
OFFICE EXPENSES

DALLAS GPS & CONVENTIONS

TOTAL OTHER CHARGES

GRAND TOTAL

1041.25
101.73
168.42

1311.40
1311.40

JAMAICA TOURIST BOARD
CRUISE SHIP

710201

BUDGET STATEMENT

PAGE 8

ACCOUNT DESCRIPTION	SEPT 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	BUDGET PERIOD	%	DOLLAR	%	ACTUAL YTD	BUDGET YTD	DOLLAR
PERSONAL EMOLUMENT								
SALARIES	8800.00			8800.00		52800.00	102600.00	-49800.00
TOTAL PERSONAL EMOLU	8800.00			8800.00		52800.00	102600.00	-49800.00
OTHER CHARGES								
C/SHIP OFFICE RENT	721.88			721.88		2887.52	8750.00	-5862.48
CRUISE SHIP - BONUS/OP							177000.00	-177000.00
TELEPHONE/TELEX/CABLE	628.18			628.18		2553.27	6600.00	-4046.73
INSURANCE C/SHIP	433.65			433.65		1387.56		-1387.56
COMPUTER						1146.00		-1146.00
POSTAGE	110.50			110.50		176.00	2300.00	-2124.00
XEROX							500.00	-500.00
TRANSPORTATION	1343.06			1343.06		3232.09	9000.00	-5767.91
SUBSISTENCE	2073.89			2073.89		6182.90	7000.00	-817.10
ENTERTAINMENT						2314.00	4600.00	-2286.00
PRINTING/STATIONERY						16.89	1000.00	-983.11
CRUISE SHIP - PTG LITE							6000.00	-6000.00
SHIPPING							500.00	-500.00
SUBS AND DUES	118.00			118.00		328.00	900.00	-572.00
CRUISE SHIP - FILMS (D						6141.64	2150.00	3991.64
CRUISE SHIP-TRADE SHOWS							9000.00	-9000.00
NO ACCOUNT						397.49		-397.49
CRUISE SHIP-CO-OP ADVERT							35000.00	-35000.00
UNIFORMS						600.00	600.00	
OFFICE EXPENSES	150.26			150.26		317.53	1200.00	-882.47
MEMBERSHIP INTERNATIONAL ORGANIZATION								
BANK CHARGES								
OVERSEAS APPOINTMENTS & TRANSFERS								
TOTAL OTHER CHARGES	5579.42			5579.42		27680.89	272100.00	-244419.11
GRAND TOTAL	14379.42			14379.42		80480.89	374700.00	-294219.11

JAMAICA TOURIST BOARD
DIRECTOR OF TOURISM DEPT.

710201

BUDGET STATEMENT

PAGE 9

ACCOUNT DESCRIPTION	SEPT 1990		SEPT 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
COLLATERALS										
V.I.P. & OTHER PROMOTI	40224.36				73972.51		125000.00		-51027.49	
TRAVEL					216.50		70000.00		-69783.50	
SUBSISTENCE							45000.00		-45000.00	
ENTERTAINMENT							25000.00		-25000.00	
DEPUTY DIRECTOR PROMOT					13534.91		40100.00		-26565.09	
DEPUTY DIR-MKTG & SALES	2266.14				10276.72		15000.00		-4723.28	
BLITZES - ALL OFFICES	9700.00				219744.22		597000.00		-377255.78	
PROMOTION - NEW YORK	343.69				90833.09		50000.00		40833.09	
PROMOTION - LOS ANGELE					650.00		20000.00		-19350.00	
PROMOTION - CHICAGO					1945.00		25000.00		-23055.00	
PROMOTION - DALLAS										
PROMOTION - MIAMI					10998.69		37900.00		-26901.31	
PROMOTION - CANADA							105000.00		-105000.00	
PROMOTION - EUROPE							160000.00		-160000.00	
TOTAL DIRECTOR'S DEP	52534.19				422171.64		1315000.00		-892828.36	

JAMAICA TOURIST BOARD
PUBLIC RELATIONS

710201

BUDGET STATEMENT

PAGE 11

ACCOUNT DESCRIPTION	SEPT 1990		SEPT 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
P.R. USA										
P.R. USA FEE					500000.00		1200000.00		-700000.00	
P.R. USA EXPENSES	56864.60				112879.30		440000.00		-327120.70	
ADVANCES- P.M.A. PR										
TOTAL P.R. USA	56864.60				612879.30		1640000.00		-1027120.70	
P.R. CANADA										
P.R. CANADA FEE							100000.00		-100000.00	
P.R. CANADA EXPENSES										
TOTAL P.R. CANADA							100000.00		-100000.00	
P.R. UK										
P.R. UK FEES & EXPENSE							120000.00		-120000.00	
TOTAL P.R. UK							120000.00		-120000.00	
P.R. EUROPE										
P.R. EUROPE FEES & EXP							80000.00		-80000.00	
TOTAL P.R. EUROPE							80000.00		-80000.00	
P.R. JAPAN										
JAPAN FIXED COST					108076.38		250000.00		-141923.62	
JAPAN- VARIABLE COST	33917.03				63220.26				63220.26	
TOTAL P.R. JAPAN	33917.03				171296.64		250000.00		-78703.36	
P.R. FRANCE										
P.R. FRANCE FEE & EXPE							110000.00		-110000.00	
TOTAL P.R. FRANCE							110000.00		-110000.00	
P.R. ITALY										
P.R. ITALY							90000.00		-90000.00	
TOTAL P.R. ITALY							90000.00		-90000.00	

JAMAICA TOURIST BOARD
PUBLIC RELATIONS

710201

BUDGET STATEMENT

PAGE 12

ACCOUNT DESCRIPTION	SEPT 1990		SEPT 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
P.R. CONTINGENCY										
TOTAL P.R. CONTINGEN										
GRAND TOTAL PUBLIC R	90781.63				784173.94		2390000.00		-1605824.06	

JAMAICA TOURIST BOARD
LATIN AMERICA

710201

BUDGET STATEMENT

PAGE 13

ACCOUNT DESCRIPTION	SEPT 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	DOLLAR	%
FEE					4000.00		36000.00	-32000.00
STATIONERY							2000.00	-2000.00
OFFICE RENT							1800.00	-1800.00
TELEPHONE					646.56		7500.00	-6853.44
GENERAL SALES A.G.							15000.00	-15000.00
ADVERTISING								
TRADE SHOWS							12500.00	-12500.00
SHIPPING							2000.00	-2000.00
POSTAGE					15.80		8000.00	-7984.20
ENTERTAINMENT							2400.00	-2400.00
SUBS AND DUES							1000.00	-1000.00
TRAVEL/EXPENSES					82.75		9000.00	-8917.25
GRAND TOTAL LATIN AM					4745.11		97200.00	-92454.89

JAMAICA TOURIST BOARD
OTHER BUDGETED CHARGES

710201

BUDGET STATEMENT

PAGE 14

ACCOUNT DESCRIPTION	SEPT 1990		SEPT 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
MEXICO					6402.49		18000.00		-11597.51	
RESERVE FUNDS							400000.00		-400000.00	
GOLF PROMOTION					5085.66		600000.00		-594914.34	
TENNIS PROMOTION										
LOS ANGELES REMITTANCE	33000.00				219681.80		395844.00		-176162.20	
CHICAGO REMITTANCE	54650.00				253251.26		627985.00		-374733.74	
MIAMI REMITTANCE	86600.00				498472.73		1002340.00		-503867.27	
TORONTO REMITTANCE	40000.00				292460.68		428517.00		-136056.32	
MONTREAL REMITTANCE							132975.00		-132975.00	
FRANKFURT REMITTANCE	20925.00				125553.35		251108.00		-125554.65	
LONDON REMITTANCE	80000.00				507506.00		507044.00		462.00	
JAMAICA VACATIONS LTD					2280750.00				2280750.00	
JAMAICA RESERVATION SERV	20000.00				100000.00				100000.00	
TOTAL OTHER BUDGETED	335175.00				4287163.97		4363813.00		-74649.03	

JAMAICA TOURIST BOARD
DEPUTY DIRECTOR - MARKETING & ADMINISTRATION

710201

BUDGET STATEMENT

ACCOUNT DESCRIPTION	SEPT 1990		SEPT 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES	5751.32				34507.92		97658.00		-63150.08	
OVERSEAS ALLOWANCE	1749.91				10499.46		30186.00		-19686.54	
ENTERTAINMENT ALLOWANCE							3454.00		-3454.00	
RENT	2416.67				12500.02		37528.00		-25027.98	
TEMPORARY & RELIEF STA PAID LEAVE					2950.00		2835.00		115.00	
PENSION										
TOTAL PERSONAL EMOLU	9917.90				60457.40		171661.00		-111203.60	

OTHER CHARGES

CRUISE SHIP - BONUS/OPERATION	1726.41		11709.84		14000.00		-2290.16	
TELEPHONE/TELEX/CABLE	1726.41				2000.00		-2000.00	
FACSIMILE					14000.00		-6807.44	
INSURANCE	1702.34		7192.56		11000.00		-7760.09	
PENSION			3239.91		9000.00		-6061.58	
SOCIAL SECURITY	1469.21		2938.42					
MAINTENANCE OF EQUIPME	135.82		421.84		1100.00		-678.16	
COMPUTER	968.04		6025.84		5000.00		1025.84	
POSTAGE	69.78		784.97		2000.00		-1215.03	
XEROX								
TRANSPORTATION	811.00		14622.38		24200.00		-9577.62	
SUBSISTENCE	933.39		6545.34		15000.00		-8454.66	
ENTERTAINMENT	231.12		5317.14		14000.00		-8682.86	
PRINTING/STATIONERY	120.36		1335.66		4000.00		-2664.34	
SHIPPING					1000.00		-1000.00	
SUBS AND DUES	168.00		325.00		1900.00		-1575.00	
MAINTENANCE OF MOTOR V	1300.00		2636.52		7800.00		-5163.48	
UNIFORMS			1200.00		1800.00		-600.00	
INFORMATION CALLS								
OFFICE EXPENSES	313.89		791.27		300.00		491.27	
INCENTIVE BONUS								
TOTAL OTHER CHARGES	9949.56		65086.69		128100.00		-63013.31	
GRAND TOTAL	19867.46		125544.09		299761.00		-174216.91	

JAMAICA TOURIST BOARD

710201

BUDGET STATEMENT

PAGE 1

ACCOUNT DESCRIPTION	SEPT 1990		SEPT 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
GOVERNMENT GRANT	818520.65				8818520.65				8818520.65	
GOVERNMENT GRANT - PRE					176485.71				176485.71	
LETTERS OF CREDIT					3597364.86				3597364.86	
TOTAL GOV'T GRANT	818520.65				12592371.22				12592371.22	
PREPAYMENT										
PREPAYMENT - DEPUTY DIRECTOR					-26450.00				-26450.00	
PREPAYMENT - NEW YORK REGIONAL										
PREPAYMENT - ADMINISTRATION										
PREPAYMENT - DALLAS										
PREPAYMENT - CRUISE SHIP DIVISION										
PREPAYMENT - DIRECTOR										
PREPAYMENT - ADVERTISING										
PREPAYMENT - PUBLIC RELATIONS										
PREPAYMENT - TRAVEL REPRESENTATIVE										
PREPAYMENT - OTHERS										
ACCURED EXPENSES										
ACCURED EXPENSES - DEP					28019.12				28019.12	
ACCURED EXPENSES - NEW					15885.35				15885.35	
ACCURED EXPENSES - ADM					105141.34				105141.34	
ACCURED EXPENSES - DAL	2162.76				5051.14				5051.14	
ACCURED EXPENSES - CRUISE SHIP DIVISION										
ACCURED EXPENSES - DIR					39401.59				39401.59	
ACCURED EXPENSES - ADV	60437.03				2273688.66				2273688.66	
ACCURED EXPENSES - PUB					153346.60				153346.60	
ACCURED EXPENSES - TRAVEL REPRESENTATIVE										
ACCURED EXPENSES - OTH					33083.30				33083.30	
MOTOR VEHICLE REVOLVIN	-2917.33				28799.03				28799.03	
STAFF PERSONAL ADVANCE	-986.43				95459.21				95459.21	
MISCELLANEOUS & OTHER	-1645.89				-433318.55				-433318.55	
IMPREST					134918.24				134918.24	
ADVANCE - CHICAGO	2482.67				23768.82				23768.82	
ADVANCE - MIAMI	7991.20				119425.09				119425.09	
ADVANCE - LOS ANGELES	4366.53				51511.52				51511.52	
ADVANCE - LONDON					101.74				101.74	
ADVANCE - TORONTO/MONT					5454.44				5454.44	
ADVANCE - HEAD OFFICE	7987.03				264443.70				264443.70	
IMPREST DALLAS										
SALARY - PETER TRENCH					71516.62				71516.62	
ADVANCES - JAMAICA VAC	9462.99				22800.54				22800.54	
ADVANCES - JAMAICA RES	6046.50				19773.81				19773.81	
SUSPENSE										
TOTAL EXPENSES	95387.06				3031821.31				3031821.31	

JAMAICA TOURIST BOARD

PAGE 2

710201

BUDGET STATEMENT

ACCOUNT DESCRIPTION	SEPT 1990		SEPT 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT					556.56				556.56	
ACCURED D/D-MKTG.					307230.60		697153.00		-389922.40	
SALARIES	51164.18				68274.64		151578.00		-83303.36	
OVERSEAS ALLOWANCE	11636.05				11107.58		34491.00		-23383.42	
ENTERTAINMENT ALLOWANC	1594.32				90175.58		177953.00		-67777.42	
RENT	14018.43				31167.17		34347.00		-3179.83	
TEMPORARY & RELIEF STA	4034.38				11958.24		20000.00		-8041.76	
PAID LEAVE										
BONUS/2 WEEKS PAY	482.78				2816.20		6050.00		-3233.80	
PENSION										
TOTAL PERSONAL EMOLU	82930.14				523286.57		1121572.00		-598285.43	
OTHER CHARGES					82365.65		323150.00		-240784.35	
D/D SALES OFFICE RENT	2851.88						177000.00		-177000.00	
CRUISE SHIP - BONUS/OP					57284.97		131371.00		-74086.03	
TELEPHONE/TELEX/CABLE	8171.73				536.62		8600.00		-8063.38	
FACSIMILE					93243.16		159000.00		-65756.84	
INSURANCE	14433.97				14039.59		66800.00		-52760.41	
PENSION					17689.83		45500.00		-27810.17	
SOCIAL SECURITY	8834.67				7827.77		7100.00		727.77	
MAINTENANCE OF EQUIPME	979.01				16167.25		15600.00		567.25	
COMPUTER	1363.10				29990.94		79300.00		-49309.06	
POSTAGE	4245.17				6383.39		18200.00		-11816.61	
XEROX	1370.81				68495.95		133200.00		-64704.05	
TRANSPORTATION	12977.16				52552.33		85040.00		-32487.67	
SUBSISTENCE	7374.80				21947.06		62600.00		-40652.94	
ENTERTAINMENT	2304.63				10183.16		29000.00		-18816.84	
PRINTING/STATIONERY	279.80						6000.00		-6000.00	
CRUISE SHIP - PTG LITE					344.00		10111.00		-9767.00	
SHIPPING	28.12				2884.79		13300.00		-10415.21	
SUBS AND DUES	746.59				6141.64		2150.00		3991.64	
CRUISE SHIP - FILMS (D							9000.00		-9000.00	
CRUISE SHIP-TRADE SHOWS					6235.18		19800.00		-13564.82	
MAINTENANCE OF MOTOR-V	2020.00						35000.00		-35000.00	
CRUISE SHIP-CO-OP ADVERT							15400.00		-2200.00	
UNIFORMS					13200.00		75000.00		-60000.00	
INFORMATION CALLS	2500.00				15000.00		14600.00		-9238.52	
OFFICE EXPENSES	2383.63				5361.48		6000.00		19948.50	
WAREHOUSE	405.50				25948.50		120000.00		17854.53	
LEGAL FEES	50000.00				137854.53		50000.00		-41373.85	
CAPITAL	5506.87				8626.15		100000.00		-100000.00	
INCENTIVE BONUS										
JAPEX - SPECIAL PROG.	7153.71				61770.14				61770.14	

JAMAICA TOURIST BOARD

PAGE 3

BUDGET STATEMENT

710201

ACCOUNT DESCRIPTION	SEPT 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	OVER/UNDER CURR DOLLAR	%	BUDGET YTD	%	DOLLAR	%
MEMBERSHIP INTERNATION					70000.00		-70000.00	
BANK CHARGES	47.10		47.10		3000.00		-2663.80	
OVERSEAS APPOINTMENTS					30000.00		-19528.66	
REFURBISHING					19293.00		-19293.00	
DALLAS GPS & CONVENTIONS								
TOTAL OTHER CHARGES	135978.25		135978.25		1940115.00		-1167233.38	
TOTAL DEPTS.	218908.39		218908.39		3061687.00		-1765518.81	
ADVERTISING - GLOBAL	5250.18		5250.18		17772300.00		15283032.48	
PUBLIC RELATIONS	90781.63		90781.63		2390000.00		-1605824.06	
LATIN AMERICA					97200.00		-92454.89	
DIRECTOR OF TOURISM DEPT	52534.19		52534.19		1315000.00		-892828.36	
OTHER BUDGETED CHARGES	335175.00		335175.00		4363813.00		-74649.03	
GRAND TOTAL	20484.20		20484.20		-29000000.00		29274857.54	

1034002 54

JAMAICA TOURIST BOARD

710201

BUDGET STATEMENT

PAGE 1

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
GOVERNMENT GRANT - PRE	1000000.00				9818520.65				9818520.65	
LETTERS OF CREDIT					176485.71				176485.71	
TOTAL GOV'T GRANT	1000000.00				3597364.86				3597364.86	
					13592371.22				13592371.22	
PREPAYMENT										
PREPAYMENT - DEPUTY DIRECTOR										
PREPAYMENT - NEW YORK REGIONAL										
PREPAYMENT - ADMINISTRATION										
PREPAYMENT - DALLAS										
PREPAYMENT - CRUISE SHIP DIVISION										
PREPAYMENT - DIRECTOR										
PREPAYMENT - ADVERTISING										
PREPAYMENT - PUBLIC RELATIONS										
PREPAYMENT - TRAVEL REPRESENTATIVE										
PREPAYMENT - OTHERS										
ACCRUED EXPENSES										
ACCRUED EXPENSES - DEP					28019.12				28019.12	
ACCRUED EXPENSES - NEW					15885.35				15885.35	
ACCRUED EXPENSES - ADM					105141.34				105141.34	
ACCRUED EXPENSES - DAL					5051.14				5051.14	
ACCRUED EXPENSES - CRUISE SHIP DIVISION										
ACCRUED EXPENSES - DIR					39401.59				39401.59	
ACCRUED EXPENSES - ADV	105642.00				2379330.66				2379330.66	
ACCRUED EXPENSES - PUB					153346.60				153346.60	
ACCRUED EXPENSES - TRAVEL REPRESENTATIVE										
ACCRUED EXPENSES - OTH					33083.30				33083.30	
MOTOR VEHICLE REVOLVIN	-678.60				28120.43				28120.43	
STAFF PERSONAL ADVANCE	3465.75				98924.96				98924.96	
MISCELLANEOUS & OTHER	567.07				-432751.48				-432751.48	
IMPREST					134918.24				134918.24	
ADVANCE - CHICAGO	4091.28				27860.10				27860.10	
ADVANCE - MIAMI	12486.87				131911.96				131911.96	
ADVANCE - LOS ANGELES	3001.85				54513.37				54513.37	
ADVANCE - LONDON					101.74				101.74	
ADVANCE - TORONTO/MONT					5454.44				5454.44	
ADVANCE - HEAD OFFICE	-29965.35				234478.35				234478.35	
IMPREST DALLAS										
SALARY - PETER TRENCH					71516.62				71516.62	
ADVANCES - JAMAICA VAC	6723.28				29523.82				29523.82	
ADVANCES - JAMAICA RES					19773.81				19773.81	
SUSPENSE										
TOTAL EXPENSES	105334.15				3137155.46				3137155.46	

JAMAICA TOURIST BOARD

710201

BUDGET STATEMENT

PAGE 2

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES										
OVERSEAS ALLOWANCE										
ENTERTAINMENT ALLOWANCE										
RENT										
TEMPORARY & RELIEF STAFF										
PAID LEAVE										
PENSION										

TOTAL PERSONAL EMOLU

OTHER CHARGES

TOTAL OTHER CHARGES

TOTAL DEPTS.

ADVERTISING - GLOBAL

PUBLIC RELATIONS

LATIN AMERICA

DIRECTOR OF TOURISM DEPT.

OTHER BUDGETED CHARGES

GRAND TOTAL

894665.85

894665.85

10455215.76

10455215.76

JAMAICA TOURIST BOARD
DEPUTY DIRECTOR DEPT.

710201

BUDGET STATEMENT

PAGE 3

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
ACCURED D/D-MKIG.					556.56				556.56	
SALARIES	5572.01				39009.69		97581.00		-58571.31	
OVERSEAS ALLOWANCE	2264.32				14308.58		27981.00		-13672.42	
ENTERTAINMENT ALLOWANCE					1541.66		3454.00		-1912.34	
RENT	4497.92				30646.44		36168.00		-5521.56	
TEMPORARY & RELIEF STA							2669.00		-2669.00	
PAID LEAVE										
PENSION										
TOTAL PERSONAL EMOLU	12334.25				86062.93		167853.00		-81790.07	
OTHER CHARGES										
D/D SALES OFFICE RENT	1012.00				7084.00		14400.00		-7316.00	
CRUISE SHIP - BONUS/OPERATION										
TELEPHONE/TELEX/CABLE	64.59				2181.86		17000.00		-14818.14	
FACSIMILE					9.54		3000.00		-2990.46	
INSURANCE	818.15				7066.13		10000.00		-2933.87	
PENSION							2300.00		-2300.00	
SOCIAL SECURITY							1500.00		-1500.00	
MAINTENANCE OF EQUIPME	259.00				1163.00		1100.00		63.00	
COMPUTER										
POSTAGE	751.50				1113.05		6000.00		-4886.95	
XEROX					2314.74		2500.00		-185.26	
TRANSPORTATION	1482.30				17281.12		26000.00		-8718.88	
SUBSISTENCE	660.01				9538.85		13000.00		-3461.15	
ENTERTAINMENT	279.34				4214.35		13000.00		-8785.65	
PRINTING/STATIONERY					1203.05		3000.00		-1796.95	
SHIPPING	115.25				115.25		1611.00		-1495.75	
SUBS AND DUES	85.00				223.36		1500.00		-1276.64	
MAINTENANCE OF MOTOR V	787.00				3404.58		8000.00		-4595.42	
UNIFORMS					1800.00		2000.00		-200.00	
INFORMATION CALLS	2500.00				17500.00		75000.00		-57500.00	
OFFICE EXPENSES	199.92				1433.89		2100.00		-666.11	
INCENTIVE BONUS							100000.00		-100000.00	
JAPEX - SPECIAL PROG.	5000.00				66770.14				66770.14	
TOTAL OTHER CHARGES	14014.06				144416.91		303011.00		-158594.09	
GRAND TOTAL	26348.31				230479.84		470864.00		-240384.16	

JAMAICA TOURIST BOARD
NEW YORK REGIONAL DEPT.

710201

BUDGET STATEMENT

PAGE 4

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES	17202.40				129020.62		243399.00		-114378.38	
OVERSEAS ALLOWANCE	3980.73				29739.81		52916.00		-23176.19	
ENTERTAINMENT ALLOWANC	763.50				5344.50		15702.00		-10357.50	
RENT	4996.52				37218.76		66214.00		-28995.24	
TEMPORARY & RELIEF STA	3933.54				30269.46		21606.00		8663.46	
PAID LEAVE	2643.81				2643.81				2643.81	
TOTAL PERSONAL EMOLU	33520.50				234236.96		399837.00		-165600.04	
OTHER CHARGES										
OFFICE RENT	1118.00				7924.28				7924.28	
TELEPHONE/TELEX/CABLE	5903.78				32564.94		63000.00		-30435.06	
FACSIMILE	695.86				695.86				695.86	
INSURANCE	3632.42				30163.18		60000.00		-29836.82	
PENSION	5215.17				10458.47		33500.00		-23041.53	
SOCIAL SECURITY					7383.97		21000.00		-13616.03	
MAINTENANCE OF EQUIPME	691.36				5532.39		2500.00		3032.39	
COMPUTER										
POSTAGE	670.55				15018.16		46000.00		-30981.84	
XEROX	339.56				2445.78		8400.00		-5954.22	
TRANSPORTATION	3142.67				34273.60		67000.00		-32726.40	
SUBSISTENCE	2725.94				32980.45		45000.00		-12019.55	
ENTERTAINMENT	1805.94				10109.91		24000.00		-13890.09	
PRINTING/STATIONERY	2409.58				7987.57		13000.00		-5012.43	
SHIPPING	2200.73				2544.73		7000.00		-4455.27	
SUBS AND DUES	54.77				1660.70		6000.00		-4339.30	
MAINTENANCE OF MOTOR VEHICLE										
UNIFORMS					6000.00		7000.00		-1000.00	
OFFICE EXPENSES	10.00				1239.02		5000.00		-3760.98	
TOTAL OTHER CHARGES	30616.33				208983.01		408400.00		-199416.99	
GRAND TOTAL	64136.83				443219.97		808237.00		-365017.03	

JAMAICA TOURIST BOARD
ADMINISTRATION DEPT.

710201

BUDGET STATEMENT

PAGE 5

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES	12644.61				87311.39		155915.00		-68603.61	
OVERSEAS ALLOWANCE	3374.57				23346.41		40495.00		-17148.59	
ENTERTAINMENT ALLOWANC	830.82				5815.74		11881.00		-6065.26	
RENT	3286.91				22591.71		38043.00		-15451.29	
TEMPORARY & RELIEF STA	50.00				1931.25		7237.00		-5305.75	
PAID LEAVE					11958.24		20000.00		-8041.76	
BONUS/2 WEEKS PAY										
PENSION	482.78				3298.98		6050.00		-2751.02	
TOTAL PERSONAL EMOLU	20669.69				156253.72		279621.00		-123367.28	
OTHER CHARGES										
OFFICE RENT					66599.85		300000.00		-233400.15	
TELEPHONE/TELEX/CABLE	3619.94				16822.12		30771.00		-13948.88	
FACSIMILE	417.52				842.87		3600.00		-2757.13	
INSURANCE	2536.37				54252.25		75000.00		-20747.75	
PENSION	5475.90				11032.28		20000.00		-8967.72	
SOCIAL SECURITY					7367.44		14000.00		-6632.56	
MAINTENANCE OF EQUIPME	40.40				1701.30		2400.00		-698.70	
COMPUTER	968.84				15990.09		15600.00		390.09	
POSTAGE	469.38				9549.32		20000.00		-10450.68	
XEROX	203.73				1381.19		4800.00		-3418.81	
TRANSPORTATION	971.55				4683.28		7000.00		-2316.72	
SUBSISTENCE	98.60				789.34		5040.00		-4250.66	
ENTERTAINMENT	321.26				2398.20		7000.00		-4601.80	
PRINTING/STATIONERY	617.91				2667.48		8000.00		-5332.52	
SHIPPING										
SUBS AND DUES					487.50		3000.00		-2512.50	
MAINTENANCE OF MOTOR V	77.56				661.15		4000.00		-3338.85	
UNIFORMS					3600.00		4000.00		-400.00	
OFFICE EXPENSES	95.96				1885.65		6000.00		-4114.35	
WAREHOUSE	366.00				26314.50		6000.00		20314.50	
LEGAL FEES					137854.53		120000.00		17854.53	
CAPITAL	2500.00				11126.15		50000.00		-38873.85	
MEMBERSHIP INTERNATION							70000.00		-70000.00	
BANK CHARGES	134.12				470.32		3000.00		-2529.68	
OVERSEAS APPOINTMENTS					10471.34		30000.00		-19528.66	
REFURBISHING							19293.00		-19293.00	
TOTAL OTHER CHARGES	18915.04				388948.15		828504.00		-439555.85	

JAMAICA TOURIST BOARD
ADMINISTRATION DEPT.

710201

BUDGET STATEMENT

PAGE 6

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	DOLLAR	%
GRAND TOTAL	39584.73 =====				545201.87 =====		1108125.00 =====	-562923.13 =====

JAMAICA TOURIST BOARD
DALLAS

710201

BUDGET STATEMENT

PAGE 7

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%

PERSONAL EMOLUMENT
SALARIES
OVERSEAS ALLOWANCE
ENTERTAINMENT ALLOWANCE
RENT
TEMPORARY & RELIEF STAFF
PAID LEAVE

TOTAL PERSONAL EMOLU

OTHER CHARGES
OFFICE RENT
TELEPHONE/TELEX/CABLE
FACSIMILE
INSURANCE
PENSION

SOCIAL SECURITY
MAINTENANCE OF EQUIPMENT
COMPUTER

POSTAGE
XEROX
TRANSPORTATION

SUBSISTENCE
ENTERTAINMENT
PRINTING/STATIONERY

SHIPPING
SUBS AND DUES
MAINTENANCE OF MOTOR VEHICLE

UNIFORMS
OFFICE EXPENSES
DALLAS GPS & CONVENTIONS

TOTAL OTHER CHARGES

GRAND TOTAL

1041.25
101.73
168.42

1041.25
101.73
168.42

1311.40

1311.40

JAMAICA TOURIST BOARD
CRUISE SHIP

710201

BUDGET STATEMENT

PAGE 8

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES	8800.00				61600.00		102600.00		-41000.00	
TOTAL PERSONAL EMOLU	8800.00				61600.00		102600.00		-41000.00	
OTHER CHARGES										
C/SHIP OFFICE RENT	721.88				3609.40		8750.00		-5140.60	
CRUISE SHIP - BONUS/OP							177000.00		-177000.00	
TELEPHONE/TELEX/CABLE	239.20				2792.47		6600.00		-3807.53	
INSURANCE C/SHIP	462.82				1850.38				1850.38	
COMPUTER					1146.00		2300.00		1146.00	
POSTAGE					176.00		500.00		-2124.00	
XEROX							9000.00		-9000.00	
TRANSPORTATION	6682.99				9915.08		9000.00		915.08	
SUBSISTENCE	441.65				6624.55		7000.00		-375.45	
ENTERTAINMENT	249.23				2563.23		4600.00		-2036.77	
PRINTING/STATIONERY	90.98				107.87		1000.00		-892.13	
CRUISE SHIP - PTG LITE							6000.00		-6000.00	
SHIPPING							500.00		-500.00	
SUBS AND DUES	399.00				727.00		900.00		-173.00	
CRUISE SHIP - FILMS (D	415.25				6556.89		2150.00		4406.89	
CRUISE SHIP-TRADE SHOWS							9000.00		-9000.00	
NO ACCOUNT					397.49				397.49	
CRUISE SHIP-CO-OP ADVERT	2540.50				2540.50		35000.00		-32459.50	
UNIFORMS					600.00		600.00			
OFFICE EXPENSES	45.58				363.11		1200.00		-836.89	
MEMBERSHIP INTERNATIONAL ORGANIZATION										
BANK CHARGES										
OVERSEAS APPOINTMENTS & TRANSFERS										
TOTAL OTHER CHARGES	12289.08				39969.97		272100.00		-232130.03	
GRAND TOTAL	21089.08				101569.97		374700.00		-273130.03	

JAMAICA TOURIST BOARD
DIRECTOR OF TOURISM DEPT.

710201

BUDGET STATEMENT

PAGE 9

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	DOLLAR %
COLLATERALS								
V.I.P. & OTHER PROMOTI	38662.63				112635.14		125000.00	-12364.86
TRAVEL	36.00				252.50		70000.00	-69747.50
SUBSISTENCE							45000.00	-45000.00
ENTERTAINMENT							25000.00	-25000.00
DEPUTY DIRECTOR PROMOT	6136.00				19670.91		40100.00	-20429.09
DEPUTY DIR-MKIG & SALES	1076.03				11352.75		15000.00	-3647.25
BLITZES - ALL OFFICES	8414.00				228158.22		597000.00	-368841.78
PROMOTION - NEW YORK	5854.73				96687.82		50000.00	46687.82
PROMOTION - LOS ANGELE					650.00		20000.00	-19350.00
PROMOTION - CHICAGO					1945.00		25000.00	-23055.00
PROMOTION - DALLAS								
PROMOTION - MIAMI					10998.69		37900.00	-26901.31
PROMOTION - CANADA							105000.00	-105000.00
PROMOTION - EUROPE							160000.00	-160000.00
TOTAL DIRECTOR'S DEP	60179.39				482351.03		1315000.00	-832648.97

JAMAICA TOURIST BOARD
ADVERTISING - GLOBAL

710201

BUDGET STATEMENT

PAGE 10

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
U.S.A. CONSUMER	-343834.00				1454136.87		6780300.00		-5326163.13	
ADVERTISING-CONSUMER FEE	343834.00				859585.00		2091000.00		-1231415.00	
ADVERTISING-COLLATERALS	-330.00				22012.10		500000.00		-477987.90	
U.S.A. TRADE	14312.98				43546.73		250000.00		-206453.27	
U.S.A. GROUPS & CONVEN					123969.80		100000.00		-100000.00	
U.S.A. RESEARCH							350000.00		-226030.20	
U.S.A. PRODUCTION							800000.00		-800000.00	
TOTAL U.S.A. ADVERTI	13982.98				2503250.50		10871300.00		-8368049.50	
CANADA							635000.00		-635000.00	
TOTAL CANADA							635000.00		-635000.00	
U.K.							1250000.00		-1250000.00	
TOTAL U.K.							1250000.00		-1250000.00	
EUROPE										
ADVERTISING- JAPAN							175000.00		-175000.00	
TOTAL EUROPE							175000.00		-175000.00	
CO-OP ADVERTISING - TORONTO										
CO-OP ADVERTISING - MONTREAL										
CO-OP ADVERTISING - NE										
CO-OP ADVERTISING - MIAMI							500000.00		-500000.00	
CO-OP ADVERTISING - DALLAS										
CO-OP ADVERTISING - CHICAGO										
CO-OP ADVERTISING - LOS ANGELES										
CO-OP ADVERTISING - LONDON										
CO-OP ADVERTISING - EU							350000.00		-350000.00	
CO-OP ADVERTISING - U.K. CHARTER OPERATORS							3991000.00		-3991000.00	
AMOUNT BUDGETED FOR C/FW							4841000.00		-4841000.00	
TOTAL CO-OP ADVERTIS										
GRAND ADVERTISING TO	13982.98				2503250.50		17772300.00		15269049.50	

JAMAICA TOURIST BOARD
PUBLIC RELATIONS

710201

BUDGET STATEMENT

PAGE 11

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
P.R. USA										
P.R. USA FEE	50000.00				550000.00		1200000.00		-650000.00	
P.R. USA EXPENSES	437.00				113316.30		440000.00		-326683.70	
ADVANCES- P.M.A. PR										
TOTAL P.R. USA	50437.00				663316.30		1640000.00		-976683.70	
P.R. CANADA										
P.R. CANADA FEE							100000.00		-100000.00	
P.R. CANADA EXPENSES										
TOTAL P.R. CANADA							100000.00		-100000.00	
P.R. UK										
P.R. UK FEES & EXPENSE							120000.00		-120000.00	
TOTAL P.R. UK							120000.00		-120000.00	
P.R. EUROPE										
P.R. EUROPE FEES & EXP							80000.00		-80000.00	
TOTAL P.R. EUROPE							80000.00		-80000.00	
P.R. JAPAN										
JAPAN FIXED COST					108076.38		250000.00		-141923.62	
JAPAN- VARIABLE COST	33333.88				96554.14				96554.14	
TOTAL P.R. JAPAN	33333.88				204630.52		250000.00		-45369.48	
P.R. FRANCE										
P.R. FRANCE FEE & EXPE							110000.00		-110000.00	
TOTAL P.R. FRANCE							110000.00		-110000.00	
P.R. ITALY										
P.R. ITALY							90000.00		-90000.00	
TOTAL P.R. ITALY							90000.00		-90000.00	

JAMAICA TOURIST BOARD
PUBLIC RELATIONS

710201

BUDGET STATEMENT

PAGE 12

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	BUDGET YTD	DOLLAR	%
P.R. CONTINGENCY								
TOTAL P.R. CONTINGEN								
GRAND TOTAL PUBLIC R	83770.88				867946.82	2390000.00	-1522053.18	

JAMAICA TOURIST BOARD
LATIN AMERICA

710201

BUDGET STATEMENT

PAGE 13

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	DOLLAR %
FEE	5000.00				5000.00		36000.00	-27000.00
STATIONERY							2000.00	-2000.00
OFFICE RENT							1800.00	-1800.00
TELEPHONE	1146.43				1146.43		7500.00	-5707.01
GENERAL SALES A.G.							15000.00	-15000.00
ADVERTISING	4100.00				4100.00		4100.00	4100.00
TRADE SHOWS							12500.00	-12500.00
SHIPPING							2000.00	-2000.00
POSTAGE	203.75				203.75		8000.00	-7780.45
ENTERTAINMENT	9036.59				9036.59		2400.00	6636.59
SUBS AND DUES							1000.00	-1000.00
TRAVEL/EXPENSES					82.75		9000.00	-8917.25
GRAND TOTAL LATIN AM	19486.77				19486.77		97200.00	-72968.12

JAMAICA TOURIST BOARD
OTHER BUDGETED CHARGES

710201

BUDGET STATEMENT

PAGE 14

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	DOLLAR %
MEXICO					6402.49		18000.00	-11597.51
RESERVE FUNDS							400000.00	-400000.00
GOLF PROMOTION					5085.66		600000.00	-594914.34
TENNIS PROMOTION								
LOS ANGELES REMITTANCE	32987.00				252668.80		395844.00	-143175.20
CHICAGO REMITTANCE	22332.00				275583.26		627985.00	-352401.74
MIAMI REMITTANCE	86225.00				584697.73		1002340.00	-417642.27
TORONTO REMITTANCE	35076.00				327536.68		428517.00	-100980.32
MONTREAL REMITTANCE							132975.00	-132975.00
FRANKFURT REMITTANCE	20925.00				146478.35		251108.00	-104629.65
LONDON REMITTANCE	75587.00				583093.00		507044.00	76049.00
JAMAICA VACATIONS LTD	300000.00				2580750.00			2580750.00
JAMAICA RESERVATION SERV					100000.00			100000.00
TOTAL OTHER BUDGETED	573132.00				4862295.97		4363813.00	498482.97

JAMAICA TOURIST BOARD
DEPUTY DIRECTOR - MARKETING & ADMINISTRATION

710201

BUDGET STATEMENT

PAGE 15

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
SALARIES	5751.32				40259.24		97658.00		-57398.76	
OVERSEAS ALLOWANCE	1749.91				12249.37		30186.00		-17936.63	
ENTERTAINMENT ALLOWANC							3454.00		-3454.00	
RENT	2416.67				14916.69		37528.00		-22611.31	
TEMPORARY & RELIEF STA	120.00				3070.00		2835.00		235.00	
PAID LEAVE										
PENSION										
TOTAL PERSONAL EMOLU	10037.90				70495.30		171661.00		-101165.70	
OTHER CHARGES										
CRUISE SHIP - BONUS/OPERATION										
TELEPHONE/TELEX/CABLE	2344.90				14054.74		14000.00		54.74	
FACSIMILE	278.34				278.34		2000.00		-1721.66	
INSURANCE	952.42				8144.98		14000.00		-5855.02	
PENSION	2998.13				6238.04		11000.00		-4761.96	
SOCIAL SECURITY					2938.42		9000.00		-6061.58	
MAINTENANCE OF EQUIPME	26.93				448.77		1100.00		-651.23	
COMPUTER										
POSTAGE	251.67				6277.51		5000.00		1277.51	
XEROX	135.82				920.79		2000.00		-1079.21	
TRANSPORTATION	5484.87				20107.25		24200.00		-4092.75	
SUBSISTENCE	1313.84				7859.18		15000.00		-7140.82	
ENTERTAINMENT	1804.75				7121.89		14000.00		-6878.11	
PRINTING/STATIONERY	282.86				1618.52		4000.00		-2381.48	
SHIPPING							1000.00		-1000.00	
SUBS AND DUES					325.00		1900.00		-1575.00	
MAINTENANCE OF MOTOR V	1006.68				3643.20		7800.00		-4156.80	
UNIFORMS					1200.00		1800.00		-600.00	
INFORMATION CALLS										
OFFICE EXPENSES	38.31				829.58		300.00		529.58	
INCENTIVE BONUS										
TOTAL OTHER CHARGES	16919.52				82006.21		128100.00		-46093.79	
GRAND TOTAL	26957.42				152501.51		299761.00		-147259.49	

JAMAICA TOURIST BOARD

710201

BUDGET STATEMENT

PAGE 1

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
GOVERNMENT GRANT - PRE	1000000.00				9818520.65				9818520.65	
LETTERS OF CREDIT					176485.71				176485.71	
TOTAL GOV'T GRANT	1000000.00				3597364.86				3597364.86	
					13592371.22				13592371.22	
PREPAYMENT										
PREPAYMENT - DEPUTY DIRECTOR										
PREPAYMENT - NEW YORK REGIONAL										
PREPAYMENT - ADMINISTRATION										
PREPAYMENT - DALLAS										
PREPAYMENT - CRUISE SHIP DIVISION										
PREPAYMENT - DIRECTOR										
PREPAYMENT - ADVERTISING										
PREPAYMENT - PUBLIC RELATIONS										
PREPAYMENT - TRAVEL REPRESENTATIVE										
PREPAYMENT - OTHERS										
ACCRUED EXPENSES										
ACCRUED EXPENSES - DEP					28019.12				28019.12	
ACCRUED EXPENSES - NEW					15885.35				15885.35	
ACCRUED EXPENSES - ADM					105141.34				105141.34	
ACCRUED EXPENSES - DAL					5051.14				5051.14	
ACCRUED EXPENSES - CRUISE SHIP DIVISION										
ACCRUED EXPENSES - DIR					39401.59				39401.59	
ACCRUED EXPENSES - ADV	105642.00				2379330.66				2379330.66	
ACCRUED EXPENSES - PUB					153346.60				153346.60	
ACCRUED EXPENSES - TRAVEL REPRESENTATIVE										
ACCRUED EXPENSES - OTH					33083.30				33083.30	
MOTOR VEHICLE REVOLVIN	-678.60				28120.43				28120.43	
STAFF PERSONAL ADVANCE	3465.75				98924.96				98924.96	
MISCELLANEOUS & OTHER	567.07				-432751.48				-432751.48	
IMPREST					134918.24				134918.24	
ADVANCE - CHICAGO	4091.28				27860.10				27860.10	
ADVANCE - MIAMI	12486.87				131911.96				131911.96	
ADVANCE - LOS ANGELES	3001.85				54513.37				54513.37	
ADVANCE - LONDON					101.74				101.74	
ADVANCE - TORONTO/MONT					5454.44				5454.44	
ADVANCE - HEAD OFFICE	-29965.35				234478.35				234478.35	
IMPREST DALLAS										
SALARY - PETER TRENCH					71516.62				71516.62	
ADVANCES - JAMAICA VAC	6723.28				29523.82				29523.82	
ADVANCES - JAMAICA RES					19773.81				19773.81	
SUSPENSE										
TOTAL EXPENSES	105334.15				3137155.46				3137155.46	

JAMAICA TOURIST BOARD

710201

BUDGET STATEMENT

PAGE 2

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
PERSONAL EMOLUMENT										
ACCURED D/D-MKTG.					556.56				556.56	
SALARIES	49970.34				357200.94		697153.00		-339952.06	
OVERSEAS ALLOWANCE	11369.53				79644.17		151578.00		-71933.83	
ENTERTAINMENT ALLOWANC	1594.32				12701.90		34491.00		-21789.10	
RENT	15198.02				105373.60		177953.00		-72579.40	
TEMPORARY & RELIEF STA	4103.54				35270.71		34347.00		923.71	
PAID LEAVE	2643.81				14602.05		20000.00		-5397.95	
BONUS/2 WEEKS PAY										
PENSION	482.78				3298.98		6050.00		-2751.02	
TOTAL PERSONAL EMOLU	85362.34				608648.91		1121572.00		-512923.09	
OTHER CHARGES										
D/D SALES OFFICE RENT	2851.88				85217.53		323150.00		-237932.47	
CRUISE SHIP - BONUS/OP							177000.00		-177000.00	
TELEPHONE/TELEX/CABLE	12172.41				69457.38		131371.00		-61913.62	
FACSIMILE	1391.72				1928.34		8600.00		-6671.66	
INSURANCE	8402.18				101645.34		159000.00		-57354.66	
PENSION	13689.20				27728.79		66800.00		-39071.21	
SOCIAL SECURITY					17689.83		45500.00		-27810.17	
MAINTENANCE OF EQUIPME	1017.69				8845.46		7100.00		1745.46	
COMPUTER	968.84				17136.09		15600.00		1536.09	
POSTAGE	2143.10				32134.04		79300.00		-47165.96	
XEROX	679.11				7062.50		18200.00		-11137.50	
TRANSPORTATION	17764.38				86260.33		133200.00		-46939.67	
SUBSISTENCE	5240.04				57792.37		85040.00		-27247.63	
ENTERTAINMENT	4460.52				26407.58		62600.00		-36192.42	
PRINTING/STATIONERY	3401.33				13584.49		29000.00		-15415.51	
CRUISE SHIP - PTG LITE							6000.00		-6000.00	
SHIPPING	2315.98				2659.98		10111.00		-7451.02	
SUBS AND DUES	538.77				3423.56		13300.00		-9876.44	
CRUISE SHIP - FILMS (D	415.25				6556.89		2150.00		4406.89	
CRUISE SHIP-TRADE SHOWS							9000.00		-9000.00	
MAINTENANCE OF MOTOR V	1871.24				8106.42		19800.00		-11693.58	
CRUISE SHIP-CO-OP ADVERT	2540.50				2540.50		35000.00		-32459.50	
UNIFORMS							15400.00		-2200.00	
INFORMATION CALLS	2500.00				17500.00		75000.00		-57500.00	
OFFICE EXPENSES	389.77				5751.25		14600.00		-8848.75	
WAREHOUSE	366.00				26314.50		6000.00		20314.50	
LEGAL FEES					137854.53		120000.00		17854.53	
CAPITAL	2500.00				11126.15		50000.00		-38873.85	
INCENTIVE BONUS							100000.00		-100000.00	
JAPEX - SPECIAL PROG.	5000.00				66770.14				66770.14	

JAMAICA TOURIST BOARD

710201

BUDGET STATEMENT

PAGE 3

ACCOUNT DESCRIPTION	OCT. 1990		OCT. 1990		1990		1990		OVER/UNDER YTD	
	ACTUAL PERIOD	%	BUDGET PERIOD	%	ACTUAL YTD	%	BUDGET YTD	%	DOLLAR	%
MEMBERSHIP INTERNATIONAL							70000.00		-70000.00	
BANK CHARGES	134.12				470.32		3000.00		-2529.68	
OVERSEAS APPOINTMENTS					10471.34		30000.00		-19528.66	
REFURBISHING							19293.00		-19293.00	
DALLAS GPS & CONVENTIONS										
TOTAL OTHER CHARGES	92754.03				865635.65		1940115.00		-1074479.35	
TOTAL DEPTS.	178116.37				1474284.56		3061687.00		-1587402.44	
ADVERTISING - GLOBAL	13982.98				2503250.50		17772300.00		15269049.50	
PUBLIC RELATIONS	83770.88				867946.82		2390000.00		-1522053.18	
LATIN AMERICA	19486.77				24231.88		97200.00		-72968.12	
DIRECTOR OF TOURISM DEPT	60179.39				482351.03		1315000.00		-832648.97	
OTHER BUDGETED CHARGES	573132.00				4862295.97		4363813.00		498482.97	
GRAND TOTAL	-34002.54				240855.00		-29000000.00		29240855.00	

10:21 6- MAY 16.

RECEIVED
DEPT OF JUSTICE
GENERAL DIVISION