













Relationships will be the focus of your missions experience memories

- You'll bring back lots of memories.
- Make relationships -- not getting money -- the focus of what you do before you go.



Think relationships -- before as well as during your missions trip

- Don't spend pre-trip time focused on money (or your lack of it).
- Focus on creating a network of prayer supporters.



Share your vision, dream, and call

- You need to be *friend-raising*,
- not fund-raising.
- "There's no shortage of donors. The shortage is of passionate, thrilling vision."



Create a network God can use to provide your financial support

1. Confess your dependence upon God.
2. Make a long list of addresses
 - Friends and family members
 - Coworkers and organizations to which you belong
 - Anyone interested in you and/or the lives of those you'll touch
 - Don't bulk mail to church directory.

Coming up with your financial support

3. Use the support letter we provide you.
 - The letter instructs them how to receive a tax deductible receipt and protects our status as a tax exempt organization.
 - Add a personal PS.
 - You could include a photo of yourself in the letter.

Coming up with your financial support

4. Follow up with potential donors
 - Give God time to work. Don't start strong and then give up right away.
 - Use the phone
 - Offer to meet personally with donors.

The Support Letter

Key Thoughts

- Make “raising support” mean creating a network of prayer supporters (and not just getting the necessary money)
- Your volunteer ministry increases the effectiveness of every missions dollar.
- Be a vocal supporter of your mission agency and church.



Finances Creative Funding

- Ask people to make a contribution to your missions ministry as a birthday or anniversary gift to you.


