

Director of Business Development

Supervised by the CFO, interact with government entities and their decision-makers to raise awareness of the company's platform and service to drive growth of new municipal bond issues through the company. Travel nationwide to meet with prospective clients and their legal counsel and to make presentations about the company's service at selected industry venues. Participate in negotiations of specific bond issues and terms with the clients and their legal counsel at the highest level of management.

Master's degree in Public Policy.

The position requires frequent business travel nationwide -- approximately 1-2 weeks per month -- for meetings with prospective clients and their legal counsel, and to make presentations about the company's service at selected industry venues.

Resumes, salary requirements, availability to Neighborly Corporation, Attn. Christopher Parrott, Chief Financial Officer, 115 W. 18th St, Ste 302, Kansas City, MO 64108.
