## What is SCO?

Supply Chain Optimization (SCO) is our unique approach to creating a leaner, more efficient supply chain. With SCO, profits and performance go up, while inefficiencies and costs go down.

We know you face ongoing pressures to reduce the total cost of care amid rising supply and labor costs. We provide you with the benefits to optimize your network for greater resiliency, providing you with:

- Better visibility in the supply chain
- Improvements in labor utilization
- Inventory reduction and par optimization
- Streamlined service to clinicians
- Lower total cost to serve patients and their caregivers

What sets us apart? We flex to support your organization's growth, solving for gaps and customizing a strategy to meet your business needs, across the continuum of care.

Empowering your organization to spend less time and resources on non-clinical tasks,so you can get back to what matters most —delivering the best care—this is SCO.



### Foundational relationship

Starting at the foundational level, we look at where you are in your supply chain journey and work together to customize a roadmap for long-term success.

**Gaps and opportunities** 

**Incremental advancements** 

**Operational excellence** 

Your day-to-day operations

never stop, and neither do we

As your partner, we're always

supply chain running smoothly.

looking for ways to drive

efficiencies and keep your

## Strategic partnership

From providing the right products to additional labor and warehouse space, we deliver on your long-term business needs. This way, you can always focus on delivering your best care.

Long-term planning

# Our integrated infrastructure supports your business for the long haul

Healthcare is ever-changing. Together, we empower your organization to adapt and thrive in any environment. Here's how:

# We have the **agility** to respond quickly and customize solutions to your exact needs.

- Dedicated supply chain optimization team providing expert service
- Experienced prime vendor team empowered to respond quickly
- Leverage IDN relationships on your behalf



# We have the **SCale** of a large, financially strong company able to invest in your organization's growth, long-term.

- Manufacturing, sourcing (diversified) and distributing everything you need to equip your system
- Nationwide network of distribution centers ready to meet your business needs
- Insights shared with experts from across the continuum
- Financial stability to customize contracts

To find out how we can help you at any stage, call your Medline Representative.





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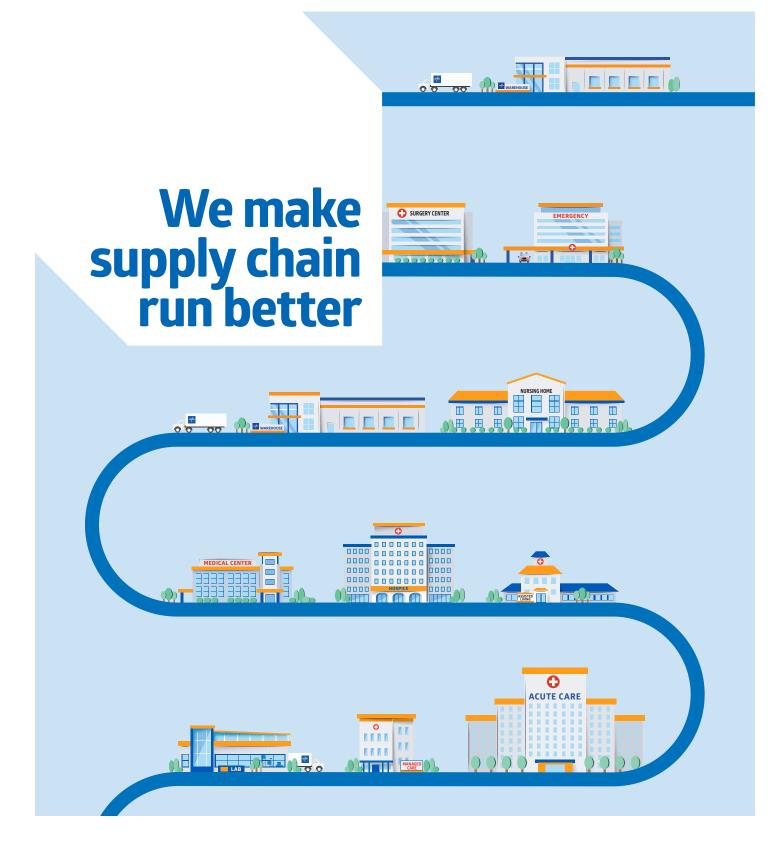
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## **Supply Chain Optimization**

Optimizing your network for resiliency





## Put our expertise to work for you

From establishing foundational supply chain logistics and achieving operational excellence to becoming a strategic partner, we work together to achieve your long-term goals. This is how we make supply chain run better.



## **Analytics and technology**

## Using data and tech to elevate supply chain performance

Got a lot of data, but unsure how to best utilize it? Our tech-savvy team works with you, leveraging data and analytics to help improve overall performance—and uncover hidden savings in your supply chain.



#### Logistics

#### Managing your inventory with greater ease and speed

Especially in uncertain times, it's important to keep the right amount of inventory on hand. We understand the juggling act of keeping enough in stock—for now, for later and for emergencies. We offer lean strategies that help you spend less time tracking down inventory and more time on patient care.



#### **Operations**

## Optimizing people, processes and third-party partners for success

When an organization goes through changes, processes can also change. New staff, new vendors, a merger—all can impact the continuum of care. We help you face these challenges with our expert design services and outsourcing solutions.

To find out how we can help you at any stage, call your Medline Representative.

# Reaching new supply chain heights

A	Adapting to meet your needs at every level.		
	Foundational relationship  Starting at the foundational level, we look at where you are in your supply chain journey and work together to customize a roadmap for long-term success.	Operational excellence Your day-to-day operations never stop, and neither do we. As your partner, we're always looking for ways to drive efficiencies and keep your supply chain running smoothly, even when disaster strikes.	Strategic partnership From providing the right products to additional labor and warehouse space, we deliver on your long-term business needs. This way, you can focus on delivering your best care.
Analytics and technology	<ul> <li>Benchmarking review-based 500+ industry cases</li> <li>Logical Unit of Measure (LUM) balance</li> <li>Customer-specific InSight reports</li> </ul>	Metrics and KPIs     Order optimization (UOM/Opt Cycle)     Electronic shelf labels	<ul> <li>Point of Use</li> <li>RFID tracking and tracing</li> <li>Count and assess medical supply data</li> </ul>
Logistics	<ul> <li>Dedicated logistics support staff</li> <li>Transportation consultative review and support</li> <li>Lean Assessments (value stream mapping)</li> </ul>	<ul> <li>Perioperative inventory rationalization</li> <li>Par area design and implementation</li> <li>Par inventory/order optimization</li> </ul>	• Systems planning - non traditional
Operations	<ul> <li>Transportation scheduling</li> <li>Operational clock assessments (finding the operational balance from dock to stock)</li> <li>Pandemic supply management (CERT)</li> </ul>	<ul> <li>Put-Away-Ready™ (pre-sorted and segregated deliveries at a logical unit of measure)</li> <li>Perioperative de-casing (drapes, gowns and packs)</li> <li>Project/Function based outsource</li> <li>Local 3PL supply management</li> <li>Inventory management programs - SEAL</li> <li>Design services (central supply, warehouse, nursing floor)</li> </ul>	<ul> <li>Time and motion studies</li> <li>Operational clock assessments - from purchase to consumption</li> <li>Total SCM outsourcing</li> <li>Consolidated service center management</li> </ul>
	Gaps and opportunities	Incremental advancements	Long-term planning