Race to the Marketine

Drive to the 2016 Republican Nomination

Ron Nehring

California Chairman, Ted Cruz for President





2016 Republican National Convention Cleveland, Ohio July 18 – 21, 2016

Convention of delegates has the ultimate authority in the Republican Party nationally.

- Nominate candidates for President and Vice President.
- Adopt a party platform.
- Adopt the Rules of the Republican Party.







From each of the 50 states:

- 10 at-large delegates
- 3 delegates for each Congressional District
- 3 RNC members
- Bonus delegates

Minimum state delegation: 16 (DE, VT)





For territories:

At-large delegates

American Samoa : 6 District of Columbia: 16

Guam: 6

N. Mariana Islands: 6

Puerto Rico: 20

Virgin Islands: 6

3 RNC members

Minimum territory delegation: 9







- +1 for Republican legislature
- +1 for Republican legislative chamber (limit 1)
- +1 for Republican governor
- +1 for Republican majority in House delegation
- +1 for Republican U.S. Senator (limit 2)

For each state the Republican nominee for President won in 2012:

4.5 + (.60 x # of electoral college votes), rounded up

Ex.: Texas: $4.5 + (0.6 \times 38) = 28 (27.3)$



*May change depending on the outcome of 2015 elections in KY, LA, MS, NJ, VA. Effects bonus delegates.

State by State Election of Delegates

Primaries and Gaucuses

February 1 – June 7, 2016



States set many of the rules



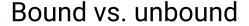
- Election date
- Method of selection

Primary vs caucus vs convention

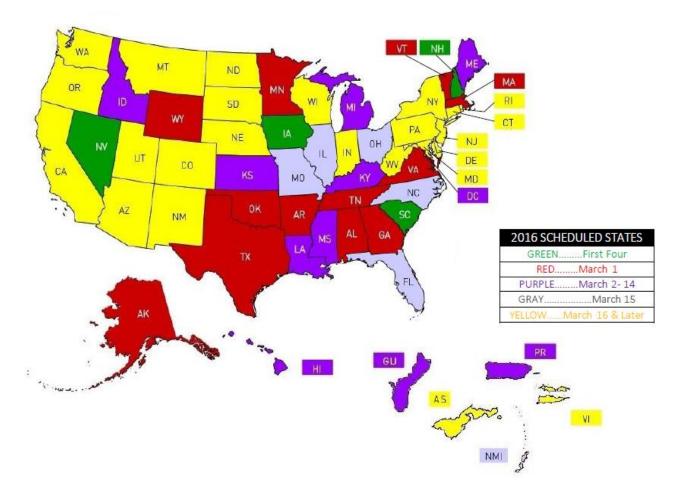
How delegates are allocated

Proportional vs winner-take-all

Obligation of delegates









The First Four - February 133 delegates, 5.4% of total



2/1	lowa	30	1.2%	Caucus	Proportional
2/9	New Hampshire	23	0.9%	Primary	Proportional
2/20	South Carolina	50	2.0%	Primary	Proportional
2/23	Nevada	30	1.2%	Primary	Proportional









3/1	Alabama	50	2.0%	Primary	Proportional
3/1	Alaska	28	1.1%	Caucus	Proportional
3/1	Arkansas	40	1.6%	Primary	Proportional
3/1	Georgia	76	3.1%	Primary	Proportional
3/1	Massachusetts	42	1.7%	Primary	Proportional
3/1	Minnesota	38	1.5%	Caucus	Proportional
3/1	North Dakota	28	1.1%	Hybrid	Unbound
3/1	Oklahoma	43	1.7%	Primary	Proportional
3/1	Tennessee	58	2.3%	Primary	Proportional
3/1	Texas	155	6.3%	Primary	Proportional
3/1	Vermont	16	0.6%	Primary	Proportional
3/1	Virginia	49	2.0%	Primary	Proportional
3/1	Wyoming	29	1.2%	Caucus	Unbound





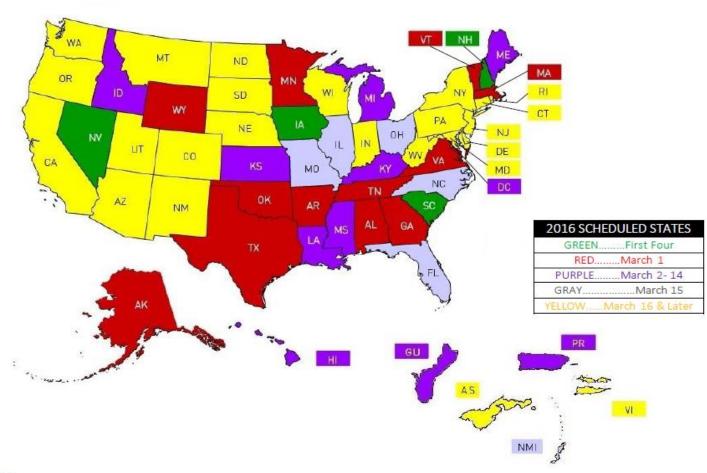




3/5	Kansas	40	1.6%	Caucus	Proportional
3/5	Kentucky	45	1.8%	Caucus	Proportional
3/5	Louisiana	46	1.9%	Primary	Proportional
3/5	Maine	23	0.9%	Caucus	Proportional
3/6	Puerto Rico	23	0.9%	Primary	Proportional
3/8	Hawaii	19	0.8%	Caucus	Proportional
3/8	Idaho	32	1.3%	Primary	Proportional
3/8	Michigan	59	2.4%	Primary	Proportional
3/8	Mississippi	39	1.6%	Primary	Proportional
3/12	District of Columbia	19	0.8%	Convention	Proportional
3/12	Guam	9	0.4%	Convention	Unbound











3/15	Florida	99 4.09	% Primary	Winner take all
3/15	Illinois	69 2.89	% Primary	Winner take all/CD
3/15	Missouri	52 2.19	% Primary	Winner take all*
3/15	North Carolina	72 2.99	% Primary	Proportional
3/15	N. Mariana Islands	9 0.49	% Caucus	Winner take all
3/15	Ohio	66 2.79	% Primary	Winner take all



Wet Track

March 16 – April 18
Only 195 delegates (7%)
will be chosen



March 19 – April 9 195 delegates, 6 states*, 7% of total



3/19	Virgin Islands	9 0.4%		Winner take all
3/22	American Samoa	9 0.4%	Convention	Bound
3/22	Arizona	58 2.3%	Primary	Winner take all
3/22	Utah	40 1.6%	Caucus	Proportional
4/5	Wisconsin	42 1.7%	Primary	Winner take all
4/9	Colorado*	37 1.5%	Hybrid	Unbound



^{*}No preference poll at Colorado convention. Delegates unbound.









4/19	New York	95	3.8%	Primary	Proportional
4/26	Connecticut	28	1.1%	Primary	WTA, over 50%
4/26	Delaware	16	0.6%	Primary	Winner take all
4/26	Maryland	38	1.5%	Primary	Winner take all
					WTA sw, others
4/26	Pennsylvania	71	2.9%	Primary	unbound
4/26	Rhode Island	19	0.8%	Primary	Proportional



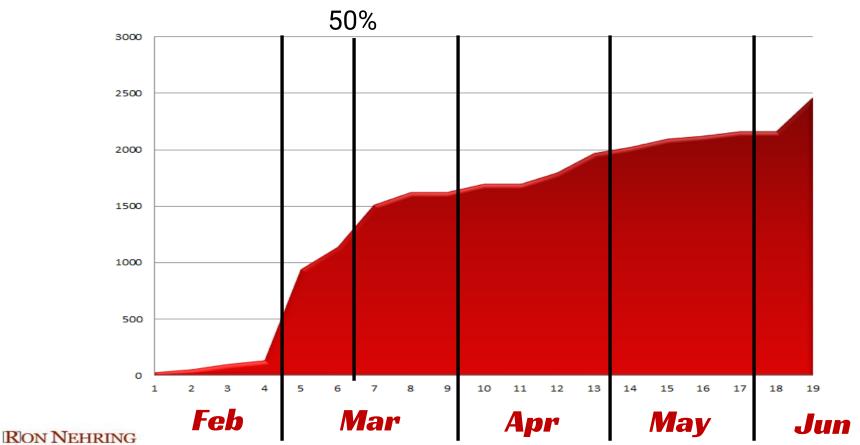




5/3	Indiana	57	2.3%	Primary	Winner take all
5/10	Nebraska	36	1.5%	Primary	Winner take all
5/10	West Virginia	34	1.4%	Primary	Direct, bound
5/17	Oregon	28	1.1%	Primary	Proportional
5/27	Washington	44	1.8%	Primary	Proportional
6/7	California	172	7.0%	Primary	Winner take all by CD
6/7 6/7	California Montana	172 27	7.0% 1.1%	Primary Primary	Winner take all by CD Winner take all
•				•	•
6/7	Montana	27	1.1%	Primary	Winner take all

Delegates selected, by week, cumulative







They run out of fuel

Too much spending

Inadequate fundraising operation

Insufficient support among donors

Perceived loss of momentum

Failure to set/meet expectations



American Politics

Candidates are nominated by voters, not party officials.

Nominations often do <u>not</u> go to the candidate you have heard about the most, or early frontunners.

Republican voters...

Conservative.

Frustrated with "Washington" - including Republican and Democrat "leaders."

Concerned about the perceived decline in the economy and global influence.

Want a leader more than an administrator.

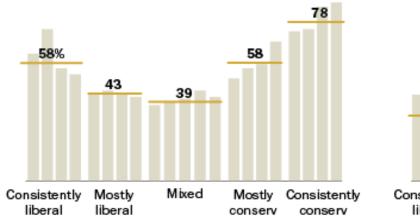
The 'U-Shape' of Political Activism; Higher at Ideological Extremes, Lower in Center

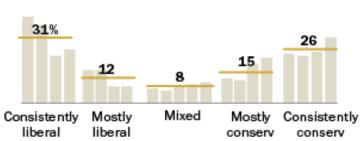






Percent who contributed to a political candidate or group in the past two years





Source: 2014 Political Polarization in the American Public

Note: Bars represent the level of participation at each point on a 10 question scale of ideological consistency. Figures are reported on the five ideological consistency groups used throughout the report (see Appendix A).

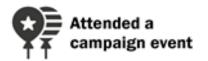


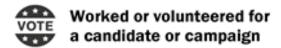


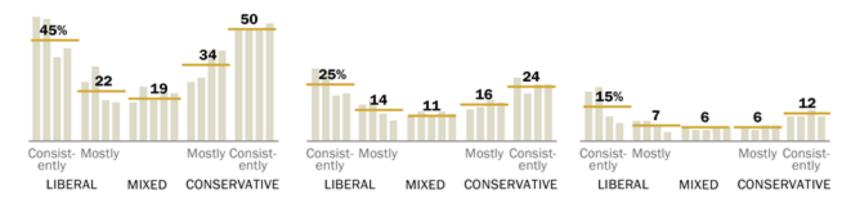
Political Activism on the Left and the Right

In the past two years, percent who have ...









Source: 2014 Political Polarization in the American Public

Note: Bars represent the level of participation at each point on a 10 question scale of ideological consistency. Figures are reported on the five ideological consistency groups used throughout the report (see Appendix A).



National elections are becoming more about voters/nonvoters than "the undecided."





Conservative Senator from Texas (155 delegates).

Raised the most in "hard dollars" of any candidate.

Record of confronting the status quo in Washington.

Building out a 50 state organization, not just early states.

Sustainable allocation of resources.



Shank would

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