

THE CLOCKWORK OF EXCELLENT LEADERSHIP



3 ESSENTIAL GEARS



The workings of excellent leadership are essentially the same, whether you are a small business owner or a large corporate executive.

It doesn't matter what the industry, in which country or countries you do business, and whether your staff is comprised of millennials or seasoned mentors.

3 ESSENTIAL GEARS

1. Vision

1. Focus

If you have the end goal in mind, you can focus on it, and eliminate distractions.

2. Direction

Vision is your ultimate destination and when you don't know where you are going, you are liable to land anywhere.

3. Meaning

Vision gives context to what you do. It reminds you of the "why".

4. Motivation

When you know where you are going and why, this is motivating.

5. Inspiration

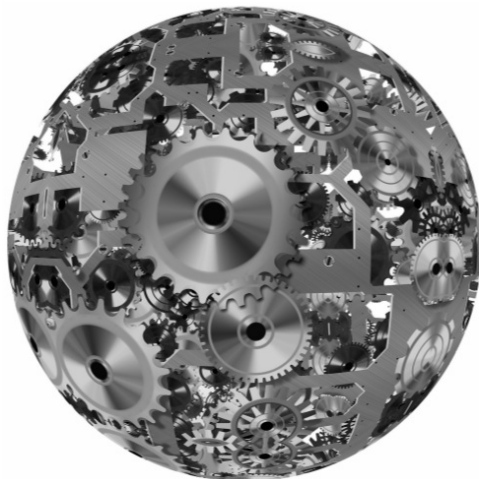
Vision is inspiring. As you are energized and engaged, so is your staff. They "catch" the vision.

2. Strategy

Strategy is the plan of action for going after the vision. It's the question, "What is the best way to get there?"

Strategy is key to driving direction, and seeks to take the best path to get to the vision.

Best ways "to get there" can change, depending on unpredictable market conditions, competitors, disruptive technology, and many other factors.



3. Execution

1. Personal Agility

The ability to flex well and deal with change to support the situation.

2. Building Trust

The ability to conduct self with consistency and integrity to develop solid trust with others.

3. Conflict Management

The ability to manage conflict effectively so that the problem and its root cause are solved.

4. Initiative and Bias for Action

The ability to take initiative in timely decision-making and action-taking to benefit the enterprise.

5. Communication

The ability to convey clear and concise messages.

Why Vision, Strategy, and Execution as Three Gears Need to Work Together

Vision needs strategy and execution to make it a reality.

Strategy needs vision to create the right pathway, and execution to create momentum.

Execution needs vision to provide direction and strategy to provide steps.

Excellent leadership begins now – with an intervention to bring all back into clockwork order.

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