WORLD’S FIRST FLEET MANAGEMENT PLATFORM FOR AUTONOMOUS AND HUMAN-DRIVEN VEHICLES

Smart Mobility TechMeeting - Paris
October 5th, 2016

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CENTRALIZED INTELLIGENCE
THE STRIKING EXAMPLE OF AIRPORT TRAFFIC MANAGEMENT

Without the control tower, a fleet of airplanes cannot be operated

...even if equipped with autopilot.
BESTMILE SMART MOBILITY PLATFORM

The B2B2C solution to address real-life mobility challenges

BestMile offers a cloud platform to manage, operate and optimize mixed fleets of heterogeneous vehicles:

- autonomous
- or
- human-driven
1) Collects real-time demand, schedules, environment data, exceptions, special events, etc…

2) Gets data from the vehicles

3) Computes & optimizes

4) Translates into missions

5) Sends missions
Proactive and real-time

Always the right missions to the right vehicle at the right time

Independent of any vehicle manufacturer or technology

Mixed fleet management

Highly modular platform

Turnkey solution or tailored using our open APIs
BESTMILE SMART ENGINE

- Real-time dispatching
- Optimized HD routing
- Flexible timetable/route
- Charging management
- Network state forecast
- Data analytics

THE MORE THE SYSTEM IS USED, THE SMARTER IT GETS
HERMES PROTOCOL

2-WAY COMMUNICATION PROTOCOL
FOR AUTONOMOUS
AND HUMAN-DRIVEN VEHICLES

OPEN-SOURCE

ALREADY IMPLEMENTED BY
AUTONOMOUS BUS MANUFACTURERS

IMPLEMENTATION IN PROGRESS
BY LARGE OEMS AND AUTOMOTIVE
SUPPLIERS
Sion City Center

POSTBUS
SWITZERLAND’S MAIN
PUBLIC TRANSPORT
OPERATOR

2 x
NAVYA Arma

EXTENDED
UNTIL 2018

IN PUBLIC
TRAFFIC
>7’000 clients already!
Civaux nuclear power plant

- PRIVATE SITE
- 6 x NAVYA Arma
- SAVINGS >3m. / year
- 24/7 SERVICE
## SAAS REVENUE MODEL

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**Premium options**
- On-Demand
- Passenger Information
- Mobile Apps

**Tailored options**
- Integration
- In House Server
- Custom Development

1 LICENSE PER VEHICLE MANAGED PER MONTH
WORLDWIDE PARTNERSHIPS

Headquarters in Switzerland

Office and team in San Francisco
OUR TALENTED TEAM
25 people from 10 countries

Raphaël Gindrat
Chief Executive Officer
Co-founder

Anne Koymans
Chief Science Office
Co-founder

Michaël Thémans
Strategic Business Dev.

Luc Texier
Head of Business Dev.

Aloïs Cochard
CTO

Nikolas Geroliminis
EPFL Professor

Leemor Chandally
Strategic Partnerships,
North America

Mikaël Vaivre
Product Manager

R&D TEAM
Front-end engineers
Back-end engineers
DevOps engineers

+ HR, Exec. Assistant & Interns

+ 2 mathematicians
SEED ROUND CLOSED

WE HAVE BEEN SELF-FUNDED AND PROFITABLE SINCE DAY #1

WE JUST CLOSED A $2.5 MILLION SEED ROUND IN EQUITY

TECHNOLOGICAL LEADERSHIP

SALES, CHANNEL AND MARKETING

INTERNATIONAL EXPANSION

Funding – Series A – >10m. usd - 2017 Q1