



AAS 1516 Business
Effective Fall 2018

62 Credits

This is an overview of the program. Any suggested course sequencing is meant to serve as a guideline for your semester planning. Students are expected to see your assigned advisor to develop and review their individual educational plans. The scheduling of courses, program sequencing and curriculum are subject to change.

Developmental Courses (as determined through College Placement Testing)* and Prerequisites:							
* Zero level courses must be completed with a C grade or higher.							
<input type="checkbox"/>	ESL classes	<input type="checkbox"/>	Engl 050	<input type="checkbox"/>	Math 006	<input type="checkbox"/>	
<input type="checkbox"/>	Engl 002	<input type="checkbox"/>	Engl 051	<input type="checkbox"/>	Math 090	<input type="checkbox"/>	
<input type="checkbox"/>	Engl 003	<input type="checkbox"/>	Engl 057	<input type="checkbox"/>	Math 008	<input type="checkbox"/>	
<input type="checkbox"/>	Engl 007			<input type="checkbox"/>	Math 022	<input type="checkbox"/>	
<input type="checkbox"/>	FS 100/103						

*See counselor/advisor to discuss this course or options to self-remediate and successfully place into higher- or college-level course.

General Education Courses		
ENGL 101	3cr	Prerequisites: Completion of ENGL 003 and 051 or 057 with a C or higher.
ENGL 106	3cr	Prerequisites: Completion of ENGL 101 and 003 with a C or higher.
COMM 101	3cr	Prerequisites: Completion of ENGL 003 and 051 or 057 with a C or higher.
Humanities and Arts	3cr	Any Core A
Social and Behavioral Science	3cr	Any Core B
MATH elective	3cr	Select ONE course from: MATH 100, 103*, 110*, 119*, 202*
PE/ Wellness	1cr	See catalog for a list of Wellness courses
**First Year Seminar (FYS)	cr	**See below for approved course.

Required Program Courses			
ACCT 101	4cr	Principles of Financial Accounting	Prerequisites: Eligibility for enrollment into ENGL 003, 007, or 057 and eligibility for enrollment into MATH 022 (or MATH 020) or completion of MATH 008 (or MATH 010) with a C or higher
**BUSI 101	3cr	Introduction to Business (FYS)	Prerequisites: None. Course meets 1 credit FYS requirement and replaces FS 102
BUSI 209	3cr	Legal Environment of Business	Prerequisites: Eligibility for enrollment into ENGL 003 or higher. See advising notes
CIS 105	3cr	Introduction of Software for Business	Prerequisites: Prerequisite: ENGL 057 or a combination of ENGL 003, or 007 and 051 with a C or higher or their equivalents
ECON 201	3cr	Principles of Economics I: Macro	Prerequisites: Math competency at MATH 022 or higher <i>preferred</i>
MGMT 201	3cr	Principles of Management	Prerequisites: Eligibility for enrollment into ENGL 003 or higher
MKTG 201	3cr	Principles of Marketing	Prerequisites: Eligibility for enrollment into ENGL 003 or higher

Choose one of the concentrations below:

Accounting (ACCT)			
ACCT 200	4cr	Principles of Managerial Accounting	Prerequisites: ACCT 101 with a C or higher
ACCT 201	4cr	Intermediate Accounting I	Prerequisites: ACCT 200 with a C or higher
ACCT 203	4cr	Income Tax Accounting	Prerequisites: Co-req: ACCT 200 or permission of Business Studies Dept. Chair
ACCT 204	3cr	Managerial Cost Accounting	Prerequisites: ACCT 200 with a C or higher

ACCT 215 3cr	Accounting Software Applications	Prerequisites: CIS 105 with a C or higher and Co-Req of ACCT 200
ACCT 275 3cr OR BUSI 291 3cr	Capstone in Accounting OR Business Internship	Prerequisites: See advising notes
General Business(BGNR)		
CIS 135 3cr	Intermediate Spreadsheet Applications	Prerequisite: CIS 105 with a C or higher
Program Electives 15cr	Select 15 credits from the following: ACCT, AUCT, BAKE, BANK, BUSI, ECON, ENTR, ENVI, FIN, HORT, MGMT, MKTG and RE	Prerequisite: Various prereqs depending on the course. Check course catalog.
BUSI 290 3cr or BUSI 291 3cr	Business Capstone OR Business Internship	Prerequisites: See advising notes.
Management (MGMT)		
ACCT 200 4cr	Principles of Managerial Accounting	Prerequisites: ACCT 101 with a C or higher
CIS 135 3cr	Intermediate Spreadsheet Applications	Prerequisites: CIS 105 with a C or higher
MGMT 203 3cr	Human Resources Management	Prerequisites: See advising notes
MGMT 226 3cr	Principles of Leadership	Prerequisites: See advising notes
Program Electives 6cr	Select two courses from the following: ACCT 204, BUSI 230, BUSI 245, MGMT 204, MGMT 221, MGMT 227	Prerequisite: Various prereqs depending on the course. Check course catalog
BUSI 290 3cr or BUSI 291 3cr	Business Capstone OR Business Internship	Prerequisites: See advising notes
Marketing (MKTG)		
CIS 135 3r	Intermediate Spreadsheet Applications	Prerequisites: CIS 105 with a C or higher
MKTG 212 3cr	Professional Selling	Prerequisites: See advising notes
MKTG 218 3cr	Advertising	Prerequisites: See advising notes
MKTG 235 3cr	Digital Media Marketing	Prerequisites: See advising notes
Program elective 6 cr	Select two courses from the following: MKTG 205, MKTG 216, MKTG 220, BUSI 230, CIS 145, COMM 221, HTMT 213	Prerequisite: Various prereqs depending on the course. Check course catalog
BUSI 290 3cr or BUSI 291 3cr	Business Capstone OR Business Internship	Prerequisites: See advising notes

Advising Notes

- *If a student selects Math 103, 110, 119 or 202, they should consult the catalog for prerequisites.
- BUSI 201 will be accepted in place of BUSI 209 if taken previously. BUSI 201 was inactivated effective FALL 2019.
- **ACCT 275: Prerequisites:** ACCT 201 with a C or higher; Co-req: ACCT 203, 204, 205.
- **BUSI 290/291:** Prerequisites: ACCT 101, BUSI 101, BUS 201 or 209, CIS 105, ENGL 106, MGMT 201, MKTG 201 with a C or higher. Overall GPA of 2.0 or higher; completion of 36 credits prior to enrollment. In addition, for BUSI 291, students must obtain Instructor approval of the Internship Learning Agreement.
- **BUSI 230, 245, MGMT 203, 204, 221, 227, MKTG 212, 216, 218:** Prerequisites: Eligibility for ENGL 003 or higher.

RECOMMENDED SEQUENCE FOR FULL-TIME STUDENTS

Part-time students can complete this program by taking one or more courses each semester.

Accounting Concentration

Fall Semester I		Spring Semester I		Fall Semester II		Spring Semester II	
ACCT 101	4	ACCT 200	4	ACCT 201	4	ACCT 203	4
Arts/Humanities Elective	3	CIS 105	3	ACCT 215	3	ACCT 204	3
BUSI 101 (FYS)	3	COMM 101	3	BUSI 201 or 209	3	ACCT 275 or BUSI 291	3
ENGL 101	3	ENGL 106	3	MGMT 201	3	ECON 201	3
Social/Behavioral Science Elective	3	MATH 100 or 103 or 110 or 119 or 202 (Core C)	3-4	MKTG 201	3	Wellness	1

General Business Concentration

Fall Semester I		Spring Semester I		Fall Semester II		Spring Semester II	
BUSI 101 (FYS)	3	ACCT 101	4	BUSI 201 or 209	3	BUSI 290 or 291	3
COMM 101	3	Arts/Humanities Elective	3	CIS 135	3	ECON 201	3
ENGL 101	3			MKTG 201	3	Program Electives	9
MGMT 201	3	ENGL 106	3	Program Electives	6	Wellness	1
Social/Behavioral Science Elective	3	CIS 105	3				
		MATH 100 or 103 or 110 or 119 or 202 (Core C)	3-4				

Management Concentration

Fall Semester I		Spring Semester I		Fall Semester II		Spring Semester II	
BUSI 101 (FYS)	3	ACCT 101	4	ACCT 200	4	BUSI 290 or 291	3
CIS 105	3	Arts/Humanities Elective	3	BUSI 201 or 209	3	ECON 201	3
COMM 101	3	ENGL 106	3	CIS 135	3	MGMT 226	3
ENGL 101	3	MGMT 201	3	MGMT 203	3	Program Electives	6
Social/Behavioral Science Elective	3	MATH 100 or 103 or 110 or 119 or 202 (Core C)	3-4	MKTG 201	3	Wellness	1

Marketing Concentration

Fall Semester I		Spring Semester I		Fall Semester II		Spring Semester II	
BUSI 101 (FYS)	3	ACCT 101	4	Arts/Humanities Elective	3	BUSI 290 or 291	3
COMM 101	3	CIS 105	3	BUSI 201 or 209	3	ECON 201	3
ENGL 101	3	ENGL 106	3	CIS 135	3	MKTG 212	3
MKTG 201	3	MKTG 218	3	MGMT 201	3	Program Electives	6
Social/Behavioral Science Elective	3	MATH 100 or 103 or 110 or 119 or 202 (Core C)	3-4	MKTG 235	3	Wellness	1

Counselor/Advisor Contact Information by Campus:

<u>Gettysburg</u>	<u>Harrisburg</u>	<u>Lancaster</u>	<u>Lebanon</u>	<u>York</u>
Student Services	Counseling and Advising	Counseling and Advising	Receptionist Desk	Counseling and Advising
Lobby	Cooper 219	221 Main	Lobby	Leader Suite 104
717-337-3855	717-780-2498	(717) 358-2988	717-270-4222	717-801-3213