

Auctioneering

Effective as of Fall 2014

Diploma #0100 (20 credits)



NAME: _____ ADVISOR: _____

Contacts: Professor Jason Nielsen, Business Studies Department Chair, jtnielse@hacc.edu or call (717) 358-2209 to learn more about the program and receive your packet of information about the program.

This program is offered at the Harrisburg campus only, in the Fall semester. Students in this program must register for ALL Auctioneering courses in the same semester. Students not in the Auctioneering program(s) are not eligible to enroll in any Auctioneering courses.

<u>SUBJECT</u>	<u>NUMBER</u>	<u>DESCRIPTION</u>	<u>CREDITS</u>
__AUCT	101	Audience Communication	3
__AUCT	102	Procurement and Appraisal of Merchandise I	3
__AUCT	103	Procurement and Appraisal of Merchandise II	3
__AUCT	104	Auctioneering Law	3
__AUCT	105	Preparation for the Auction	4
__AUCT	106	The Auction	4
Total Program Credits			20

Advising Comments:

* Note: At least 9 credits required at HACC.

Students are encouraged to see their advisor to develop and review their individual educational plans