

# TOMAS VASQUEZ

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## VERSATILE SUPPLY CHAIN & PROCUREMENT PROFESSIONAL

Service-focused, fosters relationships effortlessly with suppliers, improving order fulfillment performance and reliability levels. Self-motivated team player with significant experience in supply chain and manufacturing environments. Interpret demands quickly throughout order fulfillment cycle, achieving on-time deliveries of optimal quantities. Secures products and services for the company at lowest price and highest quality. Reduce procurement costs consistently by 15% or more. Implemented ERP improvements. Recognized as proactive and resourceful dedicated team player, focused on getting the job done, ensuring the company's mission is achieved while contributing to business growth.

Expertise includes:

- **Supply Chain Coordination**
- **Purchasing, Sourcing, and Negotiating**
- **Supplier & Vendor Management**
- **Customer-Supplied Product Management**
- **Logistics (Intermodal, Sea, Air Shipments)**
- **Lead Suppliers and Vendors**
- **Process Improvements, and ERP Implementations / integrations**
- **Administrating Requisitions**
- **Inventory Control and Planning**

## PROFESSIONAL EXPERIENCE

**EXTHERA MEDICAL**, Martinez, CA

### Senior Purchasing and Logistics Specialist

**2023 – 2025**

Spearheaded purchasing and logistics functions from pilot size runs to production runs during business ramp-up 1<sup>st</sup> quarter of 2024, ensuring alignment with company forecasts. Streamlined procurement of chemicals, packaging, custom-made components, and other raw materials critical for manufacturing. Enforced compliance of specifications, meeting strict quality standards revolving around lot expiry dates, certifications, PO terms, and RTV / returns. Collaborated with QA / QC teams to optimize supply, handling, and material release processes. Authored work instructions and guides, improving operational consistency and efficiency.

- Improved supplier onboarding processes and reconciled complex invoice issues.
- Maximized logistics reliability, ensuring the on-time and intact delivery of regular and validation materials.
- Brought order / discipline by establishing min / max and safety stock inventory levels.
- Cleaned up bad data, past-due orders, while firming up the confirmation process.

**RS INTEGRATED SUPPLY (SYNOVOS, INC.) AT BAYER HEALTHCARE LLC** Berkeley, CA

### Purchasing / Site Manager

**2016 – 2023**

Led complex MRO and spare part procurement transactions using Msft. Dynamics, Ariba, and SAP. Achieved substantial (at least 15% of spend a month) cost savings through OEM commercialization and substitution opportunities. Successfully helped integrate EDI systems between RS Integrated Supply and top partners, boosting operational efficiency. Distribution responsibility of Aged Receivable reports to other (Beiersdorf, TriRx, Aerojet, and other Bayer sites) Site Managers, then reporting to management status of accounts. Aided other sites in troubleshooting discrepancies, and in sourcing difficult-to-find materials. Assisted Engineers in developing new materials or finding replacements. Recommended material change requests to Engineering.

- Collaborated in the development and implementation of the SAS RFQ / Quoting interface tool, enhancing supplier engagement, efficiency, and negotiation outcomes.
- Worked with cross-functional teams to align procurement strategies with organizational goals.

**DSM BIOMEDICAL INC.**, Berkeley, CA**Senior Buyer****2012 – 2016**

Analyzed and executed MRP requirements. Ran ERP-generated Purchase Requisitions, including the making of those for indirect materials and services. Gatekeeper of approval of PR(s) approval / routing process. Issued and managed purchase orders. Supported all departments. Handled Capex purchases. Engaged suppliers and steered towards meeting performance targets. Purchased MRO, equipment, calibration, chemicals, gases, rentals of vessels and storage, subcontracting, and management of other services. P-Card holder of 4 credit cards totaling \$55K max spend limit.

- Established strong partnerships with suppliers, maintaining supplier scorecards and KPIs, improving delivery times, reliable service performance, and negotiating/partnering flexibility.
- Participated in successful conversion of ERP (Syspro to SAP / SRM) systems, allowing integrating of local system into global sourcing system, maximizing aggregated efficiencies. Became SAP key user.
- Created several purchasing-related and subcontracting SOPs, supporting the new SAP ERP system.

**HARBOR PLASTICS MFG. CO.**, Richmond, CA**Supply Chain Coordinator****Purchasing & Materials Management****1997 – 2012**

Provided supply chain process guidance to the engineering, production, accounting, and receiving / shipping departments. Trained personnel. Assisted in approval of First Article Samples (FAS) and related validation tasks. Created / maintained item master data, developed bill of materials, wrote inventory handling procedures. Audited manufacturing transactions and calibrated ERP data.

- Managed raw material and MRO purchases and maintained purchase orders in ERP system, achieving better tracking / control of purchases and more time for supplier negotiations.
- Implemented / maintained Kanban and material consignment programs, increasing warehouse capacity, better material handling and inventory control accuracy efficiencies above 98%.
- Created / revised return authorization forms and implemented procedures, tracking progress of credits issued by suppliers and resulting in efficient product returns to vendors.

**Product Fulfillment****1999 – 2012**

Supervised fulfillment of all shipments. Managed freight carriers. Drove production control and Sales order fulfillment. Oversaw FAS sign-offs. Created shipping guides and interpreted National Motor Freight Classification (NMFC) freight classes, incoterms, and harmonized tariff schedules for shipping departments. Responded to RFQ inquiries, customized quotes, analyzed costs, reset product costs, and implemented pricing. Issued RMAs and initiated supplier corrective action reports / requests.

- Served as key player obtaining long term \$40K per month cost savings for customers, implementing ideas / suggestions to remove non-critical components from main assemblies, reconfiguration of work cells, and process enhancements to speed up production cycle times.
- Reduced past due orders and order processing by 60%, implementing processes to streamline operations. Processes also eliminated time wastes and enabled data to be organized to make it more manageable.

**EDUCATION**

Business Administration coursework, Contra Costa College, San Pablo, CA

**TRAINING**

- Manufacturing & Distribution, Material & Capacity Requirements Planning, Master Planning, Inventory Management, Production Activity Control, Just-In-Time, Systems & Technologies, Fundamentals of the Manufacturing Environment, The American Production & Inventory Control Society, Santa Clara, CA
- Basics of Supply Chain Management, The American Production & Inventory Control Society GGS, Berkeley, CA
- Approximately ~500 hours training in: SAP / SRM, cGMP, ISO 9001 and 13485, CFR, QMS, QSR, Quality Manual, HAZMAT Security, Global Harmonization, SOP Information Classification and Handling, Safety Management, and Training Compass at DSM, Berkeley, CA. C-TPAT & Imports, Hazcom & Flammables Safety, and Lean / Green belt at Synovos / Bayer, Berkeley, CA.

**ASSOCIATIONS**

SHE-Q member of the following Subcommittees:

Security 2013 – 2015, Safe Work Permit 2014, and Audit Management of Change (MOC) 2014

**TECHNICAL SKILLS**

- |   |                                   |
|---|-----------------------------------|
| – SAP / SRM / MM / P2P / Ariba  | – Syspro                          |
| – Concur  | – AS/400 IBM5250                  |
| – MAS90   | – CAASKMANMAN                     |
| – Microsoft Office 2024 / 365   | – SolidWorks Viewer               |
| – MasterControl QMS   | – Network File Administration     |
| – Google Docs   | – Type 25 WPM (tested by Kenexa)  |
| – Customs Clearance and Compliance Training through Expeditors Int'l / DHL Seminars | – Adaptable to punch out systems  |
| – Microsoft Teams, Zoom, & WebEx  | – Microsoft Dynamics 365 (ERP)    |
| – Arena   | – Consona DTR / M2M               |
| – FedEx and UPS shipping systems  | – Worldwide Express and SpeedShip |
|   | – Unishippers                     |