

**BOB WILLIAMS**

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Developer and leader of high-performance teams in diverse manufacturing, software, and technology industry segments. Successfully demonstrated expertise in start-ups, in turning around under-performing businesses, in channel management, in the building and maintenance of “C-Suite” business relationships, and in the development and implementation of high-growth profitable strategies.

**SEQUENTIAL RESUME:**

<b>Honeywell Building Solutions</b>	<b>Sr. Business Consultant</b>	<b>2017 – Present</b>
<b>ABB</b>	<b>Market Development Manager</b>	<b>2014 – 2017</b>
<b>Dingo SaaS Services</b>	<b>Vice President Customer &amp; Market Development</b>	<b>2008 – 2013</b>
<b>Intellection</b>	<b>General Manager, Americas</b>	<b>2007 - 2008</b>
<b>Leica Geosystems</b>	<b>General Manager/VP Americas</b>	<b>2003 – 2007</b>
<b>Invensys</b>	<b>Vice President Energy Solutions</b>	<b>2000 – 2003</b>
	<b>Director of Product Management</b>	<b>1999 – 2000</b>
<b>Siemens</b>	<b>Director of Industrial Marketing</b>	<b>1997 – 1998</b>
	<b>Director Global Accounts</b>	<b>1993 – 1996</b>
	<b>Regional &amp; Distribution Mgr</b>	<b>1988 – 1992</b>
	<b>Territory Account Manager</b>	<b>1985 – 1987</b>
<b>British Oxygen</b>	<b>Regional Commissioning, Operations &amp; Project Management Engineer</b>	<b>1981 – 1985</b>

**International Experience:**

**Americas:**

**USA, Canada, Mexico, Brazil, Chile, Peru,**

**Europe:**

**United Kingdom, Italy, Germany, Switzerland**

**Asia/Pacific:**

**Australia, China, Korea, Singapore**

**US Army Veteran**

**University of MO at Kansas City** B.S. Business Administration

**University of Kansas** M.A. Theology

**Liberty Theological Seminary**

**LinkedIn Profile:** <http://www.linkedin.com/in/bobwms>

**Personal Website:** [www.bob-williams.net](http://www.bob-williams.net)

**Current And Past Volunteer and Industry Affiliations:**

- 4Kids of South Florida – Life Skills Mentor
- Advisory Board Member – *Ecotech Institute*
- Corporate Member – *American Wind Energy Association (AWEA)*
- Corporate Member – *Colorado Cleantech Industry Association (CCIA)*
- Corporate Member – *Mining Association of Canada*
- Corporate Member – *Colorado Mining Association*
- Advisory Board Member – *Advanced Mineralogy Research Center (AMRC)* - Golden, Colorado
- Chairman of the Board of Directors - *Continental Automated Buildings Association (CABA)*
- Founding Chair - *Intelligent & Automated Buildings Council*
- Executive Steering Committee Member - *Council on Tall Buildings & Urban Habitat (CTBUH)*
- Corporate Member - *British Council for Offices (BCO)*
- Co-Chair - “*Building for the 21<sup>st</sup> Century*” global buildings conference
- Industry Representative - *World Trade Center Task Force (CTBUH)*
- National Associate Member - *Building Owners and Managers Association (BOMA)*
- *Instrument Society of America (ISA)*
- *Profibus Trade Organization (PTO)*

**Industry Presentations and Publications:**

- NREL Wind Turbine Industry Workshop – “*Condition Monitoring*” - Denver
- U.S. DOE – “*Advanced Controls R&D Workshop*” – Washington DC
- “*Energy Summit for Large Commercial Buildings*” - Chicago
- “*Effective Energy Management in Buildings*” – PowerWorld Chicago
- “*If I Only Had a Brain*” (Integrated Buildings Strategies) – *Security Products Magazine*
- “*Effective Energy Management Roadmap*” – Intelligent Buildings Society - Seoul, Korea
- “*Future Trends in Intelligent & Integrated Building Technologies*” – BuildingsNY Conference – New York City
- “*Building for the 21<sup>st</sup> Century*” – Global Buildings Conference – Conference Co-Chair
- Leadership Profile – *The American Surveyor Magazine*, October 2006

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