

JEFF KAHL

PRESIDENT ~ CEO

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COO / Organizational Leader / Operations Management/ Global Growth Strategist / Planning & Execution / Project Management / Negotiations/ Staff Motivator / Turnaround Strategist

A multitalented operation executive, with an outstanding record propelling gains in revenue, profitability and client satisfaction. Versatile and adaptable visionary leader with proven accomplishments in business development and service delivery that include successful growth, expansion, performance improvement, cost reduction and turnaround initiatives. An exceptional relationship builder, known for his ability to motivate multidisciplinary teams in large companies to small ventures to outperform on all fronts; local, regional and global. Directed multisite operations with staffing and P&L responsibility in excess of \$54M. Capable of managing at 35,000 feet, while maintaining focus on the minutest details, all in the effort to become profitable, efficient, and successful.

Strengths include:

- Demonstrating integrity to employees with transparent communications.
- Collaborating with staff and outside leaders when needed to achieve goals.
- Leading in pursuit of continued learning and personal development to inspire teams.
- Connecting to create an atmosphere of approachability and to encourage the sharing of ideas.

Education:

Bachelor of Arts (BA), NBBC Northland International University, *Dunbar, WI*

Pursuit of Masters in Counseling, Central Baptist Theological Seminary, *St Paul, MN*

Child Protection Policy Certification

Certified Global Financial Professional

Executive Coaching Certification

Professional History

CEO and Chairman of the Board, The Northland Campus, Dunbar, WI 08/2015 – Present

- Spearheaded the re-opening of an acquired \$54M, 500-acre campus that was previously closed.
- Recruited stellar staff and leadership to organize and execute strategies.
- Researched to receive funding of \$600K for crucial repairs
- Founded and secured funding of \$50K annually to establish an international school and camp.

Executive Director, Project 14 Global Missions, Charlotte, NC 12/2013 – 01/2016

- Built a University/Ministry Center in Nicaragua with support from USA partners.

Executive Director, Camp CoBeAc and Retreat Center, Houghton Lake, MI 03/2003 – 12/2013

- Recruited affordable quality staffing for a non-profit organization.
- Secured over \$1M in donated bunks, mattresses, desks, and chairs over 12 years.
- Saved \$24K annually with a creative energy savings plan.
- Turned around organization from terrible ratings to a #1 rated camp in Michigan.

Vice President of Operations and Camp Program Director, Northland Mission Inc DBA Northland Camp and Conference Center and Northland Campus, Dunbar, WI 04/1999 – 05/2013

- Established the “Giving Kids a Chance Scholarship Fund” to address community needs.

Camp Program Director, Northland Mission Inc DBA Northland Camp and Conference Center and Northland Campus, Dunbar, WI 04/1986 – 04/1999

- Participated in creative moments due to budget constraints.
- Remodeled 49 dormitory rooms in ten days.
- Increased camper total numbers by 500%, earning an Honorary doctorate.

Earlier: College Professor, Northland International University; **President and Founder**, Kahl Ministries, LLC; **Founder and Owner**, Havaball Vending, Inc.