

DANIEL L. ROWE

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Financial Operations Leader

Increase profitability & expand service offerings – Improve operational services & delivery

Collaborative servant leader utilizing financial modeling, project management, strategic planning/analysis and people development strengths to turnaround troubled operations and expand service offerings.

Excels in analyzing complex issues and translating into clear, understandable and actionable steps, that drive organization success. Enthusiastic leader who consistently meets commitments with integrity. Strengths include:

- **Advanced Analytical Techniques**
- **Proforma & Financial Modeling**
- **Financial Planning & Analysis**
- **People Development**
- **Financial Operations**
- **Project Management**

PROFESSIONAL EXPERIENCE

[TEXAS HEALTH RESOURCES](#), Arlington, Texas

2010 to 2019

Chief Financial Officer

2016 to 2019

Led financial operations for five behavioral health hospital departments (221 Beds) and one free-standing residential treatment facility (80 Beds).

- Spearheaded business plan to turnaround service-line from \$13M annual loss to break-even.
- Served as project manager for service-line expansion efforts to acquire one (60 Bed) behavioral health hospital and development of one (80 Bed) residential treatment facility costing a combined \$82M.
- Led service line through restructuring of leadership and \$8M renovation project for existing centers.
- Applied full absorption cost analysis techniques to create consolidated behavioral health service-line financials, which demonstrated the service-line was unprofitable.
- Recommended managed care team seek 10% increase in managed care contract pricing as a result of applying marginal or differential costing techniques.
- Utilized advanced cost analysis techniques that resulted in recommendation to change strategic focus from inpatient bed expansion strategy to an outpatient expansion strategy.

Director, Corporate Business Development

2010 to 2016

Implemented company's strategic ambulatory surgery center expansion plan. Increased access points/assets across Dallas/Fort Worth metroplex from two surgery centers to over two dozen.

- Spearheaded company strategic development plan in partnership with two outside operators/developers.
- Performed financial diligence to vet proformas/projects to ensure consistency and accuracy of projections:
 - Company invested \$34M cash equity and received \$40M cumulative cash distributions on proforma projections of \$31M (\$9M excess cumulative cash distributions than projected)
 - Investments projected on a normalized annual cash flow basis to generate \$19M for company

[AVERE REAL ESTATE](#), (Formerly Cirrus Health) Dallas, Texas

2007 to 2010

Financial/Business Analyst

Senior development team analyst with oversight of all financial modeling / proformas for de novo development, physician joint-venture surgical hospitals and outpatient ambulatory surgery centers.

[LIFE CARE CENTERS OF AMERICA](#), Cleveland, Tennessee

2002 to 2007

Executive Director, 120-Bed Skilled Nursing Facility

Created a collaborative culture of service excellence providing quality care in accordance with all laws, regulations and company standards with oversight for a 15-member team of directors.

- Developed plan of correction for predecessor's annual State survey, which included 26 deficiencies:
 - Achieved deficiency free survey on next annual full-book State survey.
 - Recruited 5-key vacant director level positions when assigned to position.
- Exceeded annual operating budget of \$8M net revenue and improved operational services that resulted in 100% increase in average daily census from 50 to over 100 in first year.

ADDITIONAL RELEVANT EXPERIENCE

[HEALTH CARE CAPITAL](#) – **Director, Finance & Reimbursement**

Led financial operations for a private equity nursing home operator/developer sold for \$110M capital gain.

EDUCATION

Master's in Business Administration (MBA), LOUISIANA STATE UNIVERSITY, Shreveport, Louisiana

Bachelor of Science (BS), Entrepreneurship, LOUISIANA TECH UNIVERSITY, Ruston, Louisiana

PROFESSIONAL DEVELOPMENT

Certified Specialist Accounting and Finance (**CSAF**), 2019

Certified Healthcare Financial Professional (**CHFP**), 2017

ASSOCIATIONS / MEMBERSHIPS

Member, American College of Healthcare Executives (**ACHE**)

Member, Healthcare Financial Management Association (**HFMA**)