



Services: Strategic Cloud Migration Advisory Services advising technology/security product companies on how to migrate to their **product to a Cloud Service** OR working with enterprises to determine how to migrate their existing **enterprise workloads** to the Cloud as well as how to create new **Customer/Citizen facing services** in the Cloud.

Core Competencies: Cloud, Security, DevOps

Experience: Proven innovator, leader, solution and team builder with more than 25 years of progressive strategic planning expertise with such local companies as Systemhouse, Nortel, CGI, Bridgewater, and Entrust. Independent consultant for the last 2 years focusing exclusively on Cloud Strategy, Architecture, Migration and Adoption.

Key Differentiators:

- **Real GC Experience** – one of the Architects and 1st Operations Manager of Secure Channel. 20+ years providing services to the GC including numerous Government On-Line (GOL) services
- **Real Cloud Experience** – designed and implemented “Cloud” solutions since late 90s with Nortel when it was called ASP. Last 2 years providing Strategic Cloud Migration Advisory services to Technology Product companies
- **Real Security Experience** – ran CGI’s Global Managed Security Service practice for 4+ years (IDC rated #1 in Canada). Transformed Entrust’s PKI, SSL, Auth products to Cloud Services. GC Level III Top Secret clearance.
- **Real DevOps Experience** – transitioned Entrust’s security products to Cloud services using a real DevOps implementation. Redesigned IFS/Mxi product development and operations to leverage a DevOps approach
- **Real Business and Technology Expertise** – rare combination of business strategy development skills with technology expertise and tactical planning skills

Methodology: Top down approach leveraging people, process, and technology components including the following steps:

1. **Cloud Feasibility Study** – evaluate alignment with business objectives and roadmap, create cloud business requirements
2. **Cloud Readiness/Gap Assessment** - evaluate people, process and technology readiness for a cloud service offering or transitioning workloads to the cloud business requirements
3. **Cloud Services Design** - design of people, process, and technology architecture components of the required cloud solutions to meet specified cloud business requirements
4. **Cloud Options/Vendor Analysis** - identify and evaluate cloud vendors ability to meet the required Cloud Service Design
5. **Cloud Migration Planning** - create detailed migration plan to implement the Cloud Services Design on the selected Cloud Vendors in a prioritized and gated fashion
6. **Cloud Operations Planning** - create detailed operations plan to operate, evolve, and optimize the Cloud Services Implementation on an ongoing basis