

2012 **effie**
awards
Awarding Ideas That Work
the winners

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AGRICULTURAL/INDUSTRIAL/BUILDING**Cargill RAMP**

"RIGHT TO THE BUNK"
CARGILL

Bailey Lauerman

IBM

"LET'S BUILD A SMARTER PLANET"
IBM

Ogilvy & Mather
OgilvyOne Worldwide
Neo@Ogilvy
Leopard
SYPartners

AUTOMOTIVE, PRODUCTS & SERVICES**Bosch**

HOW STORM CHASERS
CLEAR THE WAY
ROBERT BOSCH LLC

Team Detroit

AUTOMOTIVE, VEHICLES**Chevrolet**

CHEVY VOLT, IT'S MORE CAR THAN
ELECTRIC
CHEVROLET

Goodby Silverstein & Partners
Starcom (SMG)
Anonymous Content
MRM

Chrysler

IMPORTED FROM DETROIT
CHRYSLER LLC

Wieden+Kennedy
Universal McCann

Porsche

HOW PORSCHE CREATED NEW
RELEVANCE FOR A REVERED ICON
PORSCHE CARS NORTH AMERICA

Cramer-Krasselt
Struck Axiom
OmnicomMediaGroup

BEAUTY PRODUCTS & SERVICES**Axe**

AXE CLEANS YOUR BALLS
UNILEVER

BBH New York
Mindshare
Edelman

Dove Canada

SINGIN' IN THE RAIN
UNILEVER

Ogilvy & Mather

BEVERAGES, ALCOHOL**Johnnie Walker**

SAY IT WITHOUT SAYING IT
DIAGEO

BBH New York and Carat
Wunderman

BRAND EXPERIENCE**American Express OPEN**

SMALL BUSINESS SATURDAY
AMERICAN EXPRESS OPEN

CP+B and Digitas
MindShare
M Booth & Associates
Vitrue

IBM

WATSON
IBM

Ogilvy & Mather
OgilvyOne Worldwide
Neo@Ogilvy

Microsoft Bing

HOW MICROSOFT CREATED A
SEARCH ENGINE FOR A NEW
GENERATION
BING

Droga5

BREAKFAST FOODS**Kellogg's Special K**

WHAT WILL YOU GAIN WHEN YOU
LOSE?
KELLOGG'S

Leo Burnett/Arc Worldwide and
Starcom (SMG)
Ketchum Public Relations
Catapult

CORPORATE REPUTATION/PROFESSIONAL SERVICES**IBM**

"LET'S BUILD A SMARTER PLANET"
IBM

Ogilvy & Mather
OgilvyOne Worldwide
Neo@Ogilvy
Leopard
SYPartners

IBM

WATSON
IBM

Ogilvy & Mather
OgilvyOne Worldwide
Neo@Ogilvy

DAVID VS GOLIATH**Baby Carrots**

EAT 'EM LIKE JUNK FOOD
BOLTHOUSE FARMS

CP+B
H L Group

Chobani

A LOVE STORY ABOUT YOGURT
CHOBANI

Gotham
Media Partnership

EOS Smooth Sphere Lip Balm

EOS IS REINVENTING LIP BALM
EOS

Juniper Park
Behrman Communications

Schick Hydro

"A BLAST OF HYDRATION"
ENERGIZER PERSONAL CARE

JWT
MEC
Amplitude Marketing
Content & Co.

ELECTRONICS**CDW**

CDW: PEOPLE WHO GET IT
CDW

Ogilvy & Mather
Mindshare

IBM

"LET'S BUILD A SMARTER PLANET"
IBM

Ogilvy & Mather
OgilvyOne Worldwide
Neo@Ogilvy
Leopard
SYPartners

Intel/Toshiba

THE INSIDE EXPERIENCE
INTEL
TOSHIBA

Pereira & O'Dell
B-Reel
RSA

Lenovo

BOOT OR BUST
LENOVO
MICROSOFT CORPORATION

McKinney
Neo@Ogilvy

ENERGY/NUTRITION PRODUCTS & SERVICES**EAS**

EAS UNSTOPPABLE TOUR
ABBOTT LABORATORIES - EAS SPORTS
NUTRITION

McKinney
Mindshare
Catalyst Public Relations

Truvia® Natural Sweetener

SWEETNESS STORIES
TRUVIA

Ogilvy & Mather
RF Binder
Universal McCann
MARS Advertising
Periscope

ENTERTAINMENT/SPORTING EVENTS**Call of Duty: Black Ops**

THERE'S A SOLDIER IN ALL OF US
ACTIVISION, INCORPORATED

TBWA\CHIAT\DAY

Dead Space 2

YOUR MOM HATES DEAD SPACE 2
ELECTRONIC ARTS INC.

Drafftcb San Francisco
Wieden+Kennedy

RIFT

CREATING CREDIBILITY FOR RIFT,
A NEW VIDEO GAME, AGAINST A
DOMINANT MARKET LEADER
TRION WORLDS INC

HIGH WIDE & HANDSOME
Ignited

FASHION/STYLE**adidas Basketball**

SLIM CHIN
ADIDAS BASKETBALL

180LA

New Era

RIVALS ARE FOREVER
NEW ERA

The Brooklyn Brothers
Crossmedia
DKC News
Mulholland Drive Entertainment

FINANCIAL PRODUCTS & SERVICES**American Express OPEN**

SMALL BUSINESS SATURDAY
AMERICAN EXPRESS OPEN

CP+B and Digitas
Mindshare
M Booth & Associates
Vitrue

H&R Block

NEVER SETTLE FOR LESS
H&R BLOCK

Fallon
OMD

Raymond James

LIFE WELL PLANNED CAMPAIGN
RAYMOND JAMES

Martin Williams

GOODWORKS - BRANDS**American Express OPEN**

SMALL BUSINESS SATURDAY
AMERICAN EXPRESS OPEN

CP+B and Digitas
MindShare
M Booth & Associates
Vitrue

AT&T

CONVINCING YOUTH NOT TO TEXT
AT&T

BBDO New York
Fleishman-Hillard

Walgreens

WALK WITH WALGREENS
WALGREENS CO.

Leo Burnett/Arc Worldwide and
Starcom (SMG)
Digitas
MARS Advertising
LiquidThread

GOODWORKS - NON-PROFIT**Keep A Child Alive**

KEEP A CHILD ALIVE - DIGITAL DEATH
CAMPAIGN
KEEP A CHILD ALIVE

TBWA\CHIAT\DAY New York

Troy Public Library

BOOK BURNING PARTY
TROY PUBLIC LIBRARY

Leo Burnett/Arc Worldwide Detroit

truth

UNSWEETENED TRUTH
LEGACY FOR HEALTH

Arnold Worldwide
PHD

Underheard in New York

UNDERHEARD IN NEW YORK
NYC RESCUE MISSION

BBH New York

GOVERNMENT/INSTITUTIONAL/RECRUITMENT**Troy Public Library**

BOOK BURNING PARTY
TROY PUBLIC LIBRARY

Leo Burnett/Arc Worldwide Detroit

HEALTHCARE - OTC**Pepto-Bismol**

PEPTO-BISMOL: FROM SYMPTOMS TO
OCCASIONS
PROCTER & GAMBLE

Publicis and SMG
Possible Worldwide
Saatchi & Saatchi X
MSL

Poise

1 IN 3 LIKE ME
KIMBERLY-CLARK

Mindshare
Marina Maher Communications
Organic

HEALTHCARE - RX**VESIcare**

PIPE PEOPLE CAMPAIGN
ASTELLAS PHARMA
GLAXOSMITHKLINE

Euro RSCG Tonic
Targetbase
PHD

HISPANIC**Allstate Insurance Company**

MALA SUERTE CAMPAIGN
ALLSTATE INSURANCE COMPANY

Leo Burnett/Lapiz and Tapestry

HOUSEHOLD FURNISHINGS & APPLIANCES**Sealy Posturepedic**

SUPPORTING WHATEVER YOU DO
IN BED
SEALY

Leo Burnett/Arc Worldwide and
Spark Communications

Sherwin-Williams

COLOR CHIPS
SHERWIN-WILLIAMS

McKinney

HOUSEHOLD SUPPLIES & SERVICES**Febreze***"BREATHE HAPPY CAMPAIGN LAUNCH"*

PROCTER & GAMBLE

GREY
SMG
Possible Worldwide
MSL
G2**Kleenex***FROM PUSHING TISSUES TO SHARING CARING*

KIMBERLY-CLARK

JWT New York
Mindshare Chicago
Studiocom
OgilvyAction
Ketchum Chicago**Woolite***SAVING WOOLITE*
RECKITT BENCKISEREuro RSCG Worldwide New York
Zenith Optimedia
Porter Novelli
Iris
Eastwest Marketing Group**INFLUENCERS****American Express OPEN***SMALL BUSINESS SATURDAY*
AMERICAN EXPRESS OPENCP+B and Digitas
Mindshare
M Booth & Associates
Vitrue**Dead Space 2***YOUR MOM HATES DEAD SPACE 2*
ELECTRONIC ARTS INC.Drafftcb San Francisco
Wieden+Kennedy**Dove Canada***SINGIN' IN THE RAIN*
UNILEVER

Ogilvy & Mather

INSURANCE**Aflac***THE SEARCH FOR THE NEW AFLAC DUCK VOICE*
AFLACThe Kaplan Thaler Group
Digitas
MediaVest
Paine PR**Allstate Insurance Company***MAYHEM*
ALLSTATE INSURANCE COMPANYLeo Burnett/Arc Worldwide and
Starcom (SMG)**INTERNET/TELECOM****Google Chrome***THE WEB IS WHAT YOU MAKE OF IT*
GOOGLEBBH New York and Google
Creative Lab
OMG
Essence**Zoosk***ONLINE DATING, YOUR WAY.*
ZOOSKOgilvy & Mather
OgilvyOne
Off the Leash Insights**LEISURE PRODUCTS & SERVICES****Dead Space 2***YOUR MOM HATES DEAD SPACE 2*
ELECTRONIC ARTS INC.Drafftcb San Francisco
Wieden+Kennedy**NEW PRODUCT OR SERVICE****Kinect for Xbox 360***YOU ARE THE CONTROLLER*
MICROSOFTtwofifteenmccann
AKQA
Wunderman
Mother NY
Universal McCann**OFFICE & DELIVERY PRODUCTS & SERVICES****FedEx***YOUR ULTIMATE CADDIE*
FEDEX CORP.BBDO New York
OMD
Resolution Media**UPS***UPS: WE LOVE LOGISTICS*
UPSOgilvy & Mather and Maxus
OgilvyOne**PACKAGED FOOD****Athenos***APPROVED BY YIAYIA*
ATHENOSDroga5
Park Pictures
Beast NY
Sound Lounge**Baby Carrots***EAT 'EM LIKE JUNK FOOD*
BOLTHOUSE FARMSCP+B
H L Group**SNICKERS® Brand***IF YOU LIKE PEANUT BUTTER AND CHOCOLATE, YOU'LL LOVE PEANUT BUTTER AND SNICKERS®*

MARS CHOCOLATE NORTH AMERICA

BBDO New York
Starcom (SMG)
Weber Shandwick
Thomas J. Paul, Inc.
Digitas

RENAISSANCE**Denny's**

HELPING AMERICA'S DINER RE-FIND
ITS SOUL
DENNY'S CORPORATION

Gotham Inc.
Erwin Penland
Optimedia

H&R Block

NEVER SETTLE FOR LESS
H&R BLOCK

Fallon
OMD

RESTAURANTS**Boston Pizza**

BOSTON PIZZA FLATTIES AND
DRUMMIES
BOSTON PIZZA INTERNATIONAL

TAXI
PHD
Steam Films

**Buffalo Wild Wings
(BWW)**

FLAVOR FANATICS
BUFFALO WILD WINGS, INC.

22squared, Inc.
BFG Communications

RETAIL**IKEA**

IKEA: THE LIFE IMPROVEMENT STORE.
IKEA

Ogilvy & Mather and
MEC North America

Sears

TURF WARS
SEARS HOLDINGS

Y&R Chicago

Target

2-DAY SALE CAMPAIGN
TARGET

Wieden+Kennedy
AKQA
Haworth

SINGLE IMPACT ENGAGEMENT**Comcast Sports Network**

WORLD CHAMPIONSHIP BABY
COMCAST SPORTSNET

BBDO San Francisco

IBM

WATSON
IBM

Ogilvy & Mather
OgilvyOne Worldwide
Neo@Ogilvy

Kia

NOT YOUR AVERAGE SLAM DUNK
KIA MOTORS OF AMERICA

David&Goliath
Initiative
Innocean Worldwide
Zeno Group

SMALL BUDGETS - PRODUCTS & SERVICES**Baby Carrots**

EAT 'EM LIKE JUNK FOOD
BOLTHOUSE FARMS

CP+B
H L Group

Keystone Light

CANHOLE
MILLERCOORS

Leo Burnett/Arc Worldwide
Trinity Brand Group
Razorfish
Saatchi & Saatchi

Troy Public Library

BOOK BURNING PARTY
TROY PUBLIC LIBRARY

Leo Burnett/Arc Worldwide Detroit

SNACKS/DESSERTS/CONFECTIONS**Snickers® Brand**

IF YOU LIKE PEANUT BUTTER AND
CHOCOLATE, YOU'LL LOVE PEANUT
BUTTER AND SNICKERS®
MARS CHOCOLATE NORTH
AMERICA

BBDO New York
Starcom (SMG)
Weber Shandwick
Thomas J. Paul, Inc.
Digitas

**Truvia® Natural
Sweetener**

SWEETNESS STORIES
TRUVIA

Ogilvy & Mather
RF Binder
Universal McCann
MARS Advertising
Periscope

SOFTWARE

Dead Space 2

YOUR MOM HATES DEAD SPACE 2
ELECTRONIC ARTS INC.

Draftfcb San Francisco
Wieden+Kennedy

IBM

"LET'S BUILD A SMARTER PLANET"
IBM

Ogilvy & Mather
OgilvyOne Worldwide
Neo@Ogilvy
Leopard
SYPartners

IBM

WATSON
IBM

Ogilvy & Mather
OgilvyOne Worldwide
Neo@Ogilvy

SUSTAINED SUCCESS

Above the Influence

RISE ABOVE THE INFLUENCE
OFFICE OF NATIONAL DRUG CONTROL POLICY

Draftfcb
Fleishman Hillard

McDonald's

REBUILDING AN ICON: A LOVE STORY
MCDONALD'S CORPORATION

DDB Chicago
Tribal DDB
OMD

VESicare

PIPE PEOPLE CAMPAIGN
ASTELLAS PHARMA
GLAXOSMITHKLINE

Euro RSCG Tonic
Targetbase
PHD

TRANSPORTATION

Amtrak

YOU HAVE THE RIGHT.
AMTRAK

Arnold Worldwide
MPG/Media Contacts

Valley Metro

VALLEY METRO NOTES
VALLEY METRO RPTA

R&R Partners

TRAVEL/TOURISM/DESTINATION

Nickelodeon Universe

SCREAM COLLECTOR - WE WANT YOUR SCREAM
NICKELODEON UNIVERSE

Preston Kelly

The Cosmopolitan of Las Vegas

JUST THE RIGHT AMOUNT OF WRONG
THE COSMOPOLITAN OF LAS VEGAS

Fallon

THE MEDIA EFFIE AWARDS

MEDIA IDEA

IKEA

MOVING DAY
IKEA CANADA

Leo Burnett/Arc Worldwide Canada
Jungle Media

Urban Ministries of Durham

SPENT
URBAN MINISTRIES OF DURHAM

McKinney

MEDIA INNOVATION

Microsoft Bing

HOW MICROSOFT CREATED A
SEARCH ENGINE FOR A NEW
GENERATION
BING

Droga5

HTC

HTC SENSATION 4G
HTC

Deutsch Inc.

Urban Ministries of Durham

SPENT
URBAN MINISTRIES OF DURHAM

McKinney

SINGLE MEDIA COMPANY ACTIVATION

Buick

HUMAN HIGHLIGHT REEL
GENERAL MOTORS

Starcom (SMG) and Leo Burnett/
Arc Worldwide Detroit
Big Fuel
Jack Morton Worldwide
Digitas

Sun Drop

DR PEPPER SNAPPLE TAPS MTV TEAM
TO LAUNCH SUN DROP NATIONWIDE
DR PEPPER SNAPPLE GROUP

Scratch (Viacom Media Networks)
and Initiative

THE GLOBAL EFFIE AWARDS

GLOBAL

Febreze / Ambi Pur

BREATHE HAPPY GLOBAL
CAMPAIGN
PROCTER & GAMBLE

Grey Worldwide
Possible Worldwide
G2
MSL
SMG

Lifebuoy

SUPERFAST HANDWASH
UNILEVER ASIA PRIVATE LIMITED

Lowe Lintas and Partners

Nike Football

WRITE THE FUTURE
NIKE

Wieden+Kennedy
AKQA
Mindshare
Razorfish

SHOPPER MARKETING EFFIE AWARDS

SME MANUFACTURER: LOYALTY, AWARENESS, SALES, TRIAL

Always and Tampax

"EVERY DAY IS DIFFERENT"
REGIMEN-DRIVING PLATFORM
PROCTER & GAMBLE

Saatchi & Saatchi X

Swiffer

SWIFFER PROJECT JACK
CO-MARKETING CAMPAIGN
PROCTER & GAMBLE

Saatchi & Saatchi X

SME MANUFACTURER: MULTI-BRAND SHOPPER SOLUTION

P&G Beauty Scale

(OLAY, PANTENE, CLAIROL, VENUS, SECRET, COVERGIRL, FEKKAI)

THE BEST IN BEAUTY 2011
PROCTER & GAMBLE

Leo Burnett/Arc Worldwide
Starcom (SMG)
DeVries Public Relations
Allure/Conde Nast
Red212

SME MANUFACTURER: MULTI-RETAILER ROLLOUT

OneTouch

POWER OF KNOWING
LIFESCAN CANADA LTD.

The Integer Group

SME MANUFACTURER: NEW PRODUCT/SERVICE INTRODUCTION

Gatorade

"FIND YOUR FIT" G SERIES FIT NEW PRODUCT LAUNCH AT WALGREENS
GATORADE

TracyLocke

SME MANUFACTURER: SINGLE-RETAILER ROLLOUT

Always and Tampax

"EVERY DAY IS DIFFERENT"
REGIMEN-DRIVING PLATFORM
PROCTER & GAMBLE

Saatchi & Saatchi X

Purex

THE ART OF SHOPPER MARKETING:
PUREX'S SHOCK AND AWE AT
WALMART
HENKEL

Zooka Creative
Energy BBDO

Swiffer

SWIFFER PROJECT JACK
CO-MARKETING CAMPAIGN
PROCTER & GAMBLE

Saatchi & Saatchi X

RETAILER: MULTI-MANUFACTURER SHOPPER SOLUTION

Walmart

WALMART AND P&G FAMILY MOVIE NIGHT
WALMART AND PROCTER & GAMBLE

The Martin Agency

SME RETAILER: RE-STAGING

IKEA

IKEA. THE LIFE IMPROVEMENT STORE.
IKEA

Ogilvy & Mather and MEC North
America

United States Postal Service

YOUR OTHER ADDRESS®
UNITED STATES POSTAL SERVICE

Draftfcb
Campbell-Ewald
AKQA

RETAILER: SHOPPER LOYALTY PROGRAM

Walgreens

WALK WITH WALGREENS
WALGREENS CO.

Leo Burnett/Arc Worldwide and Starcom (SMG)
Digitas
MARS Advertising
LiquidThread