

Larkmead Vineyards Announces New California Distribution Partnership with Serendipity Wines

Historic Napa Valley estate expands distribution through partnership rooted in terroir, family stewardship, and excellence.

May 15, 2026 - Press Release

Larkmead Vineyards, one of Napa Valley's oldest family-owned wineries, is pleased to announce a new California distribution partnership with Serendipity Wines, a respected importer and distributor known for representing terroir-driven wines from family-owned and sustainably-farmed producers around the world.

Founded in 1895 and stewarded by the Solari-Baker family since 1948, Larkmead Vineyards has earned international acclaim for its estate-grown Cabernet Sauvignon and Bordeaux-inspired wines rooted in the distinct soils of its 115-acre Calistoga vineyard. Today, the third and fourth generations of the family remain committed to organic farming, thoughtful land stewardship, winemaking excellence, and shaping a strong future for the Napa Valley community.



Larkmead Vineyards is one of Napa Valley's oldest family-owned wineries.

The partnership reflects a deeply aligned philosophy between the two companies: an unwavering commitment to authenticity, sustainability, and wines that reflect the beauty and legacy of the land.

"Serendipity Wines shares many of the same values that define Larkmead," said Kate Solari Baker, proprietor of Larkmead Vineyards. "Their thoughtful approach to representing family-owned wineries, paired with a deep respect for terroir and excellence, makes them well-suited to represent our wines in California."

Since its inception, Larkmead has been recognized for its winemaking excellence, earning more than 150 scores of 95 points and above, including three perfect 100-point ratings. The estate's wines are entirely estate-grown and produced, with a focus on sustainable, regenerative, and organic farming practices.

"Larkmead is one of Napa Valley's truly iconic estates, with a deep commitment to estate farming, precision winemaking, and long-term stewardship of their vineyards," said Jay Akin, VP of Sales at Serendipity Wines. "We're incredibly excited to represent a winery with this level of heritage and quality, and we look forward to continuing to grow the brand alongside our customers and partners throughout California."

"For our family, this is about much more than distribution," said Ann Baker, third-generation family member and board member of Larkmead Vineyards. "It's about finding partners who understand and celebrate the care, history, and intention behind my family's legacy."

Serendipity Wines has spent more than 20 years building relationships with wineries that prioritize quality, authenticity, and stewardship, distributing premium wines to specialty retailers, restaurants, and fine wine destinations throughout California and Texas.

Together, Larkmead Vineyards and Serendipity Wines look forward to growing the presence of Larkmead's wines in key California markets while continuing to advance the estate's longstanding commitment to terroir-driven winemaking, organic farming, and luxury hospitality in Calistoga.